

# **BANK LEUMI LE-ISRAEL B.M. AND INVESTEE COMPANIES**

## **Condensed Financial Statements as at 30 June 2010** (unaudited)

**Bank Leumi le-Israel B.M.**

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<p><b>This is a translation from the Hebrew and has been prepared for convenience only. In the case of any discrepancy, the Hebrew will prevail.</b></p>
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**30 August 2010**

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## A. General Developments in the Group's Business

The Directors' Report has been prepared in accordance with the public reporting directives of the Supervisor of Banks. The principles applied in preparing the interim reports are consistent with the principles used in preparing the Annual Report as at 31 December 2009. The interim reports should be read in conjunction with the Annual Report for 2009.

### Description of Leumi Group's Business Activities and their General Development

Total assets under the management of the Group (balance sheet items and off-balance sheet items\*) amounted to some NIS 811 billion at the end of June 2010, as compared with NIS 782 billion at the end of 2009, an increase of some 3.7%, resulting primarily from the rise in the capital market and from the increase in activity.

\* Total balance sheet items as well as customers' securities portfolios, and the value of securities of mutual funds, provident funds, pension funds and supplementary training funds held in custody, in relation to which operation management and custody services are provided.

Net profit in the first half of 2010 amounted to NIS 1,256 million, compared with NIS 936 million in the corresponding period in 2009, an increase of 34.2%, and in the second quarter of 2010, to NIS 660 million, compared with NIS 507 million in the corresponding period in 2009, an increase of 30.2%.

Net operating profit in the first half of 2010 amounted to NIS 1,070 million, compared with NIS 908 million in the corresponding period in 2009, an increase of 17.8%, and in the second quarter of 2010, to NIS 478 million, compared with NIS 480 million in the second quarter of corresponding period in 2009.

The increase in net operating profit in the first half of the year is mainly explained by an increase in net interest income, a decrease in provisions for doubtful debts and an increase in the contribution to profit of companies included on an equity basis. On the other hand, the increase in operating and other expenses partially offset the abovementioned increases. The main changes in the second quarter were a decrease in net interest income, an increase in operating and other expenses partially offset by a decrease in provisions for doubtful debts and a decrease in the rate of the provision for taxes.

Net profit per share during the first half of 2010 was NIS 0.86, compared with NIS 0.64 in the corresponding period in 2009 and NIS 0.44 in the second quarter of the year, compared to NIS 0.35 in the corresponding period in 2009, and NIS 1.37 in the whole of 2009.

**Based on data of the banking system as at 31 March 2010, as published by the Bank of Israel, Leumi Group's share of the total banking system was as follows:**

	31.3.2010	31.12.2009	31.12.2008	31.12.2007	31.12.2006
	In %				
Total assets	29.6	29.6	29.3	30.0	30.1
Credit to the public	28.7	28.3	29.1	29.7	29.8
Deposits of the public	29.8	29.9	29.8	30.2	30.5
Operating profit before tax	35.0	35.0	1.5 <sup>(1)</sup>	37.9	27.5 <sup>(2)</sup>
Net operating profit	35.8	35.8	- <sup>(3)</sup>	38.4	25.6 <sup>(2)</sup>

<sup>(1)</sup> After neutralizing the losses of Bank Hapoalim.

<sup>(2)</sup> The decrease in the Group's share derives mainly from the volume of extraordinary salary expenses, of which some half arose from the privatization.

<sup>(3)</sup> There was an after-tax operating loss.

## **Control of the Bank**

On 31 October 1993, the State of Israel became a shareholder of the Bank, under the Bank Shares Arrangement and the Bank Shares (Arrangement Shares) (Temporary Provision) Law, 1993 (the "Bank Shares Law"). As provided in the Bank Shares Law, the transfer of the shares in the Bank to the State and the exercise of the rights by virtue of the shares under this Law do not require a permit under the Banking (Licensing) Law, 1981.

On 30 June 2010 and on 10 August 2010, the State of Israel held 11.46% of the issued share capital and voting rights in the Bank.

On 14 June 2006, Bank Leumi Group employees (including the Chairman of the Board of Directors) purchased 40,333,691 shares of the Bank's capital from the State as part of the privatization plan. The shares were blocked until 13 June 2010. (The former chairman of the Board of Directors purchased his shares on 5 July 2006, and those shares were blocked until 4 July 2010). During the blocked period, the State had a power of attorney to vote the shares that were purchased and to use the right to appoint directors by virtue of the shares. The blocked shares constituted 2.74% of the voting rights. The abovementioned power of attorney expired on 14 June 2010.

The shares were offered to employees pursuant to an outline prospectus published on 9 May 2006.

The shares were sold to the employees at a special price and because of this, were blocked for a period of 4 years until 13 June 2010 and transferred in the name of a trustee.

At the same time as the shares were purchased by the employees in 2006, a loan to cover the purchase was extended to those employees who so desired, due to be repaid at the end of the blocked period.

According to the outline prospectus, the trustee was entitled to execute the sale in a time interval of up to one month from the end of the blocked period. The Supervisor of Banks approved the extension of the repayment of the loans by a time interval of up to one month, in order to enable the trustee to act in accordance with the outline prospectus.

The total outstanding balance on the loan as of 13 June 2010 was NIS 321 million. The loans to the employees were approved by the Supervisor of Banks up until 13 July 2010. As of the date of publication of this Report, the loans have been repaid in full.

### **Bank Shares (Arrangement Shares) (Temporary Provision) Law, 1993 (hereinafter "the Bank Shares Law")**

The Bank Shares Law authorized the Shares Committee of the Bank to use for and on behalf of the State the voting rights by virtue of the State's holdings in the Bank.

The Bank's current Shares Committee was appointed by virtue of the Bank Shares (Arrangement Shares) (Temporary Provision) Law (Appointment of Committees and Terms of Office) Directives, 2009, which were published on 12 March 2009. The committee's appointment is valid through 31 October 2011, but will end earlier if and when one of the following events takes place: (1) no other party holds a control permit pursuant to section 34(b) of the Banking (Licensing) Law, 1981 and the State's holding of shares in the Bank has fallen below a percentage which does not exceed 5%, or (2) there is another party who holds a control permit pursuant to section 34(b) of the Banking (Licensing) Law, 1981 and the percentage of the shares in the Bank held by the State has fallen below a percentage which does not exceed 10%.

All the directors serving on the Board of Directors of the Bank were appointed in accordance with the Bank Shares Law, and all the directors were proposed to the general meetings of the Bank by the Bank's Shares Committee, and the committee voted for them by virtue of the State's shares in the Bank.

From this, it may be learned that, as long as over 50% of the directors of the Bank are appointed in accordance with the Bank Shares Law, the State of Israel holds over 50% of one of the means of control of the Bank and in accordance with the presumption regarding the definition of control in the Securities Law, it holds control of the Bank, subject to the restrictions determined in the Bank Shares Law. It should be noted that there is another interpretation, as set forth on pages 17-19 in the 2009 Annual Report.

### **Sale of Shares in the Bank by the State**

On 9 June 2010, the Minister of Finance requested the Knesset Finance Committee to approve the sale of up to 10.46% of the State's holdings in the Bank to financial entities for marketing to investors in Israel and abroad, as part of one or more competitive procedures ("block trade"). As of 26 August 2010, the approval of the Finance Committee had yet to be received.

### **Annual General Meeting and the Election of Directors**

On 2 June 2010, the Annual General Meeting of the Bank was held, with the five candidates proposed by the Bank's Shares Committee being elected to office as directors in the Bank. The Bank of Israel did not object to the appointment of the five candidates, although with regard to some of them, it made certain stipulations. The stipulations were complied with in full, and on 22 July 2010, the new directors began their term of office.

On 22 July 2010, Mr. David Brodet was elected Chairman of the Board of Directors of the Bank for a period of 3 years, and his term of office was duly approved.

### **Capital Resources and Transactions in the Shares of the Bank**

**Shareholders' Equity** of the Group as at 30 June 2010 amounted to NIS 23,490 million, compared with NIS 21,862 million at the end of 2009, an increase of 7.4%. The increase in shareholders' equity derives mainly from the profit for the first half of the year, the repayment of loans to employees previously deducted from shareholders' equity and an increase in the value of the available-for-sale securities portfolio.

The securities portfolio (nostro) is mainly comprises debentures issued by governments, banks and foreign financial institutions, which generally represent the use of raised sources and the available capital. Most of the securities portfolio is classified as available-for-sale securities and is included in the balance sheet on the basis of fair value. The income is recorded in the profit and loss statement on an accrual basis, with the difference between the value on an accrual basis with regard to bonds and on a cost basis with regard to shares and the fair value being recorded directly in a separate item in shareholders' equity, after the deduction for the effect of related taxes.

In the first half of the year, an increase in value of NIS 79 million, net, in shareholders' equity was recorded in this item, compared with an increase in value of NIS 578 million, net, in the corresponding period in 2009. (All of the amounts are net, after the related tax effect.)

The total net accrued balance of adjustments to fair value of securities held in the available-for-sale portfolio as of 30 June 2010 amounted to a positive sum of NIS 388 million (after the tax effect).

According to the rules for computing capital adequacy – Basel II, the balance in respect of the adjustment of securities to fair value is taken into account in the computation of capital for the purposes of the minimum capital ratio. On the other hand, according to the rules of Basel I which were in practice until 2009, the adjustment of the balance in respect of securities to fair value, in general, was not taken into account in the computation of capital for the purposes of the minimum capital ratio, with the exception of unrealized losses from adjustments to the fair value of available-for-sale shares, net of the tax effect.

**Shareholders' Equity relative to Total Assets** reached 7.2% on 30 June 2010, compared with 6.8% on 31 December 2009.

**Total Capital relative to Risk Components** according to Basel II reached 14.78% as of 30 June 2010, compared with 14.09% on 31 December 2009. This ratio is higher than the minimum ratio of 9% set by the Supervisor of Banks. The ratio of Tier 1 capital to risk components reached 8.52% as of 30 June 2010, compared with 8.33% at the end of 2009. This ratio is also higher than required as explained below. Effective 31 December 2009, the Bank commenced reporting according to the Basel II rules, pursuant to the directives of the Supervisor of Banks. The capital adequacy ratio at 30 June 2010 takes into account the payment of a proposed dividend.

For detailed explanation, see pages 26-32 in the Annual Report.

### **Capital Adequacy Target**

The Bank's policy, as approved by the Board of Directors, is to hold a level of capital adequacy that is higher than the threshold defined from time to time by the Bank of Israel and higher in general in relation to the banking system in Israel and at a rate similar to the long-term average in the OECD countries.

The Group's policy, which reflects its appetite for risk, in accordance with the above, includes a target of aggregate capital ratio of 14.0%-14.5% and a core capital ratio (Tier 1 capital excluding hybrid capital instruments) of between 8.0%-8.5%. In addition, the Group set a target of keeping to a core capital ratio (Tier 1 capital excluding hybrid capital instruments) at the time of an extreme scenario (for the purpose of maintaining a going concern) that will not fall below 6%.

In a circular dated 30 June 2010, the Supervisor of Banks announced that the Banks should adopt a capital policy for an interim period that includes a target for 31 December 2010 for the core capital ratio (Tier 1 capital excluding hybrid capital instruments). The target should be fixed at a rate of not less than 7.5%. The Bank is already in compliance with this target as of the date of publication of the report.

For further details, see page 20 below.

The abovementioned capital adequacy ratio policy relates to future transactions of the Bank, and it comes within the definition of "forward-looking information". For the meaning of this term, see the section, "Description of the Banking Corporation's Business and Forward-Looking Information" in the Directors' Report, below on page 16.

**Structure of capital components for the purpose of computing the capital ratio (Table 2 Basel II)**

	<b>30 June 2010</b>	31 December 2009
	NIS million	
<b>Tier 1 capital:</b>		
Shareholders' equity	<b>7,059</b>	7,059
Premium	<b>1,129</b>	972
Reserves	<b>14,866*</b>	14,176
Other capital reserves	<b>10</b>	197
Adjustments from translation of financial statements of companies included on equity basis	<b>(460)</b>	(474)
Loans to employees for the purchase of Bank's shares	<b>(2)</b>	(377)
Minority interest in equity of consolidated companies	<b>292</b>	282
Amounts deducted from Tier 1 capital, including goodwill, investments and other intangible assets	<b>(230)</b>	(357)
<b>Total Tier 1 capital</b>	<b>22,664*</b>	21,478
<b>Tier 2 capital:</b>		
45% of the amount of net profits, before the effect of relevant tax in respect of adjustments to fair value of available-for-sale securities	<b>280</b>	208
General provision for doubtful debts	<b>428</b>	428
Innovative and non-innovative hybrid capital instruments	<b>5,837</b>	3,523
Subordinated notes	<b>10,164</b>	10,772
Amounts deducted from Tier 2 capital	<b>(65)</b>	(68)
<b>Total Tier 2 capital</b>	<b>16,644</b>	14,863
<b>Total capital base for purposes of capital adequacy</b>	<b>39,308</b>	36,341

\* Net of proposed dividend of NIS 500 million

### Capital adequacy - (Table 3 Basel II):

	30 June 2010		31 December 2009	
Risk assets and capital requirements in respect of credit risk deriving from exposures to:	Risk assets	Capital requirements (3)	Risk assets	Capital requirements (3)
	NIS million			
Sovereign debts	1,146	103	1,356	122
Debts of public sector entities	2,093	188	2,315	208
Debts of banking corporations	12,540	1,129	11,845	1,066
Debts of corporations	138,034	12,423	132,976	11,968
Debts collateralized by commercial real estate	18,201	1,638	16,554	1,490
Retail exposures to individuals	21,449	1,930	20,140	1,812
Loans to small businesses	10,106	910	10,586	953
Housing loans	22,994	2,069	22,479	2,023
Securitization	588	53	592	53
Other assets	10,205	918	10,708	964
Total in respect of credit risk (1)	237,356	21,361	229,551	20,659
Risk assets and capital requirements in respect of market risk (1)	7,708	694	7,418	668
Risk assets and capital requirements in respect of operational risk (1) (2)	20,914	1,882	20,928	1,884
Total risk assets and capital requirements	265,978	23,937	257,897	23,211
Total capital base for capital adequacy	39,308		36,341	
Total capital ratio	14.78%		14.09%	
Tier 1 capital ratio	8.52%		8.33%	

(1) According to the standardized approach.

(2) According to the basic indicator approach.

(3) According to the 9% minimum requirement.

### Issue of Subordinated Capital Notes and Subordinated Notes

On 27 August 2009, in accordance with a permit received from the Israel Securities Authority, the Bank published a shelf prospectus allowing it to issue up to 6 series of debentures (series 400 to 405), up to 11 series of subordinated capital notes (series 250 to 256 and series 300 to 303) and up to 6 series of subordinated capital notes (series 200 to 205). The maximum amount of debentures, subordinated notes and subordinated capital notes which the Bank may issue under this shelf prospectus is NIS 4 billion par value of each of the above series. The prospectus will remain valid for two years from the date of its publication.

In August 2010, the Bank published an amendment to the shelf prospectus including a reference made to the Bank's regulations, including provisions on the subject of the Board of Directors, and a reference to that stated in the regulations regarding who is entitled to be elected as director at a general meeting.



In February 2010, the Bank issued subordinated capital notes (series 200 and 201) in an aggregate amount of NIS 2.3 billion, pursuant to the abovementioned shelf prospectus. The capital notes are for repayment after 50 years (February 2060), with series 200 being a total of NIS 1,250 million linked to the CPI and bearing interest of 4%. The capital notes from series 201 totaling NIS 950 million are not linked and bear variable interest at the rate of the yield on T-Bills per annum, plus a margin of 1.4%. The subordinated capital notes have been approved by the Bank of Israel as Upper Tier 2 capital.

## **Distribution of Dividends**

The Supervisor of Banks has announced that he expects that the banking system will not distribute dividends in respect of 2009, in light of existing risks, in order to stabilize a strong level of capital in anticipation of the implementation of Basel II. Any bank wishing to distribute dividends will be required to apply to the Supervisor of Banks for the receipt of approval.

Following the Bank's adoption of a capital policy for the interim period, and in view of the Bank's high capital adequacy ratios, which exceed that required by the Supervisor of Banks, and in view of its profitability in the first half of the year, at its meeting of 30 August 2010, the Board of Directors recommended the approval of the distribution of a cash dividend totaling NIS 500 million, representing 39.8% of the net income for the first half of 2010, after receiving an accounting and legal opinion that all of the conditions for a permitted distribution pursuant to the Companies Law and the Directives of the Supervisor of Banks had been fulfilled. The dividend of about NIS 0.34 per share will be paid on 30 November 2010 to the shareholders holding shares in the Bank at 16 November 2010 (the determining date). The shares will be traded ex-dividend on 17 November 2010. The resolution is contingent on the approval of the general meeting of the Bank.

**Bank Leumi le-Israel B.M. and its Investee Companies**  
**Principal Data of Leumi Group**

	Jan. - June	Jan. - June	Year
	2010	2009	2009
<b>Income, expenses and profits (in NIS millions):</b>			
Net interest income before provision for doubtful debts	3,446	3,288	7,023
Provision for doubtful debts	326	693	1,517
Total operating and other income	2,038	2,016	4,563
Total operating and other expenses	3,817	3,204	6,937
Of which: costs of privatization (issue of shares and options to employees)	-	-	41
Operating profit before taxes	1,341	1,407	3,132
Net operating profit	1,070	908	1,986
Profit from extraordinary items after tax	186	28	28
Net profit for the period	1,256	936	2,014
Net operating profit per NIS 1 nominal value of share capital (in NIS)	0.73	0.62	1.35
Net profit per NIS 1 nominal value of share capital (in NIS)	0.86	0.64	1.37
<b>Assets and liabilities at end of period (NIS millions):</b>			
Total assets (total balance sheet)	328,281	319,346	321,775
Credit to the public	212,453	207,214	204,669
Securities	51,211	56,944	57,505
Deposits of the public	251,677	253,254	250,418
Debentures and notes	26,846	22,917	25,261
Shareholders' equity	23,490	20,222	21,862
<b>Major financial ratios (in %):</b>			
Credit to the public to total balance sheet	64.7	64.9	63.6
Securities to total balance sheet	15.6	17.8	17.9
Deposits of the public to total balance sheet	76.7	79.3	77.8
Deposits of the public to credit to the public	118.5	122.2	122.4
Total shareholders' equity to risk assets according to Basel II (a) (e)	14.78	12.85	14.09
Tier I capital to risk assets according to Basel II (e)	8.52	8.08	8.33
Shareholders' equity (excluding minority interest) to total balance sheet	7.2	6.3	6.8
Net profit to average shareholders' equity (excluding minority interest) (c)	11.5	10.2	10.2
Net operating profit to average shareholders' equity (excluding minority interest) (c)	9.8	9.9	10.1
Rate of provision for tax on the profit	34.2	32.1	38.0
Provision for doubtful debts from credit to the public (c)	0.31	0.67	0.74
Provision for doubtful debts from total risk of credit to the public (c)	0.20	0.45	0.49
Net interest income before provision for doubtful debts to total balance sheet (c)	2.11	2.07	2.18
Total income to total assets (b) (c)	3.37	3.35	3.60
Total income to total assets managed by the Group (b) (c) (d)	1.36	1.47	1.48
Total operating and other expenses to total assets (c)	2.34	2.02	2.16
Total expenses to total assets managed by the Group (c) (d)	0.94	0.89	0.89
Net profit to total average assets (c)	0.78	0.59	0.58
Net operating profit (loss) to total average assets (c)	0.66	0.58	0.57
Financial margin including income and expenses from derivative financial instruments	1.01	0.90	1.10
Operating expenses to total income (b)	69.6	60.4	59.9
Operating and other income to operating and other expenses	53.4	62.9	65.8
Operating and other income from total income (b)	37.2	38.0	39.4

- (a) Shareholders' equity - plus minority interest and less investments in the capital of companies included on equity basis and various adjustments.
- (b) Total income - net interest income before provision for doubtful debts plus operating and other income.
- (c) On an annual basis.
- (d) Includes off-balance sheet activities.
- (e) Data for January - June 2009 according to Basel I

## **B. Other Information**

### **Principal Developments in the Economy<sup>(\*)</sup>**

#### **General**

In the first half of 2010, the Israeli economy grew by some 4.1% in real terms, on an annualized basis, compared to the second half of 2009. In the second quarter of the year, economic activity accelerated and the rate of growth reached 4.7%, compared with the first quarter of 2010, in annual terms, mainly against a background of an acceleration of the rate of expansion in consumer demand and exports.

The rate of exchange of the shekel against the dollar for the period depreciated, but strengthened appreciably against the euro, mainly as a result of the weakness of the euro worldwide. The Israeli consumer price index increased during the months of January – June by 0.7% and the Bank of Israel continued the process of gradually raising interest rates throughout this period, with the aim of returning them to “normal” levels, appropriate for the economy. Thus, the interest rate, which had reached 1% in December 2009, was raised, and in August 2010, stood at 1.75%.

The share and convertible securities index fell during the first half of the year by some 4.7%, with declines in the prices occurring in the second quarter of the year (following increases in the first quarter) and were affected mainly by the concerns for the repercussions of the economic crisis in Europe, which resulted in sharp falls on world stock exchanges. The bond market was characterized by increases in the corporate debenture indices, of some 7.1%, higher than those of Government debentures. This reflects a lower risk premium than investors in companies in the market require, against a backdrop of an improvement in the state of the companies and businesses.

On 26 May 2010, MSCI started to include Israel in its leading indices (MSCI World and MSCI EAFE) which are associated with the developed markets, whereas, to date, Israel had been included in the share indices of countries belonging to the developing markets.

On 10 May 2010, the Organization of Economic Cooperation and Development (OECD) announced that it was inviting Israel to join its ranks. In the announcement, it noted Israel's ability to contribute to the organization in the field of science and technology, in which Israel has made significant achievements. On 28 June, 2010, enrollment documents were signed.

#### **The Global Economy and the Crisis in Southern Europe**

In July 2010, the International Monetary Fund revised its forecast for 2010 for world growth upwards compared to previous forecasts published during April; this was against a backdrop of strong economic activity in comparison to expectations in the first half of the year. According to the Fund's revised forecasts, growth in the United States and the Eurozone in 2010 will be 3.3% and 1.0%, respectively.

In February 2010, there were increased concerns in financial markets regarding the economic situation of a number of European countries, particularly, Greece, Portugal, Spain and Ireland, mainly as a result of their large budget deficits and the substantial increase in Government debt, due to the financial crisis.

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\* Data sources: publications of the Central Bureau of Statistics, the Bank of Israel, the Ministry of Finance and the Tel Aviv Stock Exchange.

At the beginning of May 2010, an agreement was reached between the International Monetary Fund, the European Union and the government of Greece to place financing for an aggregate amount of € 110 billion at the disposal of Greece, and in exchange, the Greek government undertook to instigate a number of budgetary and financial reforms over several years, so as to reduce the deficit and high budgetary debt and increase the extent of competition in the Greek economy.

In July 2010, the Committee of European Banking Supervisors published the results of “stress tests” for European banks. These tests were designed to examine the resilience of the banks in the face of adverse economic developments, while examining the impact of various scenarios of credit and market risks, and also political risks. The sample of banks included 91 European banks, reflecting 65% of total assets in European banks.

According to the negative scenario that was created, an aggregate loss of € 566 billion was expected for these banks during the years 2010 and 2011. The Tier 1 capital to risk assets ratio is expected to fall from 10.3% in 2009 to 9.2% at the end of 2011, according to this negative scenario. Seven banks are expected to reach a ratio lower than 6%, which is set as the lower limit for the purpose of this test (even though there is a minimum regulatory threshold of 4% for banks that are supervised within the framework of the EU).

### **Business Product and Economic Sectors**

The business sector product expanded in the first half of 2010 at annual rate of 4.9%, compared to the second half of 2009. In the second quarter of the year, compared to its precursor, there was a certain acceleration in the rate of growth, reaching 6.0%, compared to 4.6% in the first quarter. This indicates a continuation in the recovery in the business activity in the economy.

The Bank of Israel's survey of companies, which is based on the responses of more than 500 companies in the various sectors of the economy to questions on their ability to expand economic activity, also indicated a trend of continuing growth in the economy. According to this survey, in the second quarter of 2010, business activity continued to expand though more moderately compared to the previous quarter, and it was mainly focused on the domestic market and less on exports. With regard to the third quarter, the survey anticipates an additional expansion in activity, even though, in the construction and high-tech services sectors, the probability of a moderation of the expansion in activity increased.

### **The State Budget and its Financing**

In the first six months of 2010, the Government budget deficit amounted to some NIS 10.0 billion, compared to a planned deficit for the whole of 2010 of some NIS 42.9 billion (5.5% of GDP).

The outstanding statistic in this period was the growth in State revenues from taxes which, net of legislation amendments and adjustments, amounted to a real rate of 7.4%, compared to the corresponding period in 2009. This growth in revenues resulted in the collection of some NIS 3.5 billion in excess of the revenue target set in the budget for 2010. This reflects a more rapid growth in comparison to estimates on the basis of which the budget was constructed: the 2010 Treasury forecast on the basis of which the budget was constructed was for (real) growth in GDP of 1.5%, while its present forecast is for growth of some 3.6%.

## Foreign Trade and Capital Movements

Israel's aggregate trade deficit in the first half of 2010 amounted to some US\$ 2.7 billion, compared to some US\$ 2.0 billion in the corresponding period in 2009. This increase is primarily attributable to an increase in expenditure on the import of oil. In contrast to this wide definition of the trade deficit, there is another definition that cancels the effect of volatile components from the aggregate deficit, such as ships, aircraft, fuel and diamonds. This "basic" deficit was negative in the past six quarters and, therefore, its significance was the existence of a basic surplus, i.e., a surplus of exports over imports in the trading account. Nevertheless, the trend in recent quarters has been a rapid reduction in this surplus. The factor that triggered this reduction, particularly in the second quarter of the year, compared to the first quarter, is a reduction in export. On the other hand, imports grew, albeit, slightly.

The weakness in exports was most marked in the sub-sectors, with the exception of the pharmaceuticals and plant and equipment sectors, which experienced accelerated expansion in the second quarter. Notwithstanding the aforesaid, it should be borne in mind that an analysis of foreign trade data is based on figures restated in dollar terms, so that they are likely to be affected, *inter alia*, by changes in the dollar exchange rates for the various currencies around the world.

Figures for foreign currency capital flows to and from Israel since the beginning of the year indicate trends that differ from those we have seen in previous years. During this period, net direct investments, i.e., the gap between the real investments by foreign entities in Israel and those of Israelis abroad turned negative, indicating a capital outflow via this investment component. However, this is partly explained by one particular transaction involving the sale of a communications company, which amounted to US\$ 1.6 billion, but even after cancelling out the effect thereof, total net direct investments were lower than in recent years.

On the other hand, net financial investments grew significantly after a number of years of negative data in this area (net capital outflow). The majority of financial investments by foreign investors was in Government bonds, particularly in T-Bills. In this context, Bank of Israel data on the holdings of the foreign investors in T-Bills indicate that their weight increased sharply from about 5% at the end of 2009 to about 19.5% at the end of June 2010. The significance of this is that the value of their holdings in T-Bills increased from some NIS 4.4 billion in December 2009 to about NIS 22.4 billion in June 2010, a five-fold increase.

In total, these data on the entry of foreign money (net) to Israel, particularly by way of financial investments constituting short-term investments, support the strength of the shekel in relation to other foreign currencies, if only in the short-term, which is what has occurred since the beginning of the year.

## Exchange Rates and Foreign Currency Reserves

In the first half of the year, the shekel fell by some 2.6% against the dollar, with a devaluation of some 4.4% occurring in the second quarter of the year. Against the euro, the shekel appreciated during the period by some 12.6%. The strong showing of the dollar compared to the euro around the world was a prime factor that affected the development of the exchange rate of the shekel against the other foreign currencies. Accordingly, there was an appreciation in the rate of the shekel against the effective currency basket, which is calculated by the Bank of Israel and represents the Israel's main trading partners.

Foreign currency balances in the Bank of Israel at the end of June 2010 amounted to US\$ 63.1 billion. This compared with US\$ 60.6 billion at the end of December 2009.

## **Inflation and Monetary Policy**

During the first six months of 2010, the Israeli consumer price index increased by some 0.7%, while in the 12 months ending June 2010, it increased by some 2.4%. This rate is in the area of the price stability target of between 1% and 3%. The item that particularly stood out in its increase in the past year was that of housing, which increased by some 4.9%, contributing more than 40% of the total increase in the index. This was against a background of a more accelerated expansion in demand relative to the supply of housing. In July, the index rose by 0.5%.

Since the beginning of 2010, the Bank of Israel has been taking steps to effect a gradual increase in interest rates, measures which began in late 2009. Thus, interest, which, in December 2009, stood at 1.0%, was increased, reaching, in March, a rate of 1.25%. The interest rate for the month of April was raised again to 1.5% and in the month of August to 1.75%. The gradual process, according to the Bank of Israel, is intended to restore interest to a "normal" level. The continuation of growth in the economy, the increase in housing prices and the inflationary environment, which is still above the mid-target for price stability have all supported this gradual process.

The increase in housing costs have led the Bank of Israel to publish a new directive (of the Supervisor of Banks, for summary, see page 20) regarding the evolution of risks in respect of housing loans. The purpose of the directive is to restrain the increase in housing prices and housing credit, which are attributable, *inter alia*, to the low interest rates.

## **The Capital Market**

The shares and convertible securities index fell by some 4.7% in the first half of 2010, following an increase of some 78.8% in 2009, while the TA-100 index fell by some 7.0% in this period. The price declines occurred in the second quarter of the year (following first-quarter increases) and were mainly affected by concern over repercussions of the economic crisis pervading Europe, which precipitated sharp price falls on world stock markets. Average daily trading volumes of shares and convertible securities increased significantly (particularly in May) reaching some NIS 2,229 billion, an increase of some 30.7% compared to the average for 2009.

The government debenture market in the first half of the year was characterized by rising prices, in both index-linked and unlinked debentures. This may be reflected by the increase in demand for lower-risk assets against a backdrop of falls in share prices, mainly in the second quarter of the year. The prices of index-linked government debentures increase by 6.1% (particularly notable were 5-7 year debentures, which rose some 7.5%), while unlinked debentures increased by some 4.0% (the fixed interest (Shahar) debenture indices increased by some 5.1%).

In the non-government debentures market (corporate debentures) in the first six months of 2010, index-linked debentures recorded price increases of some 7.1%, a rate higher than the increase in government debenture price index. It appears that this is a reflection of the reduction in the risk premium demanded by investors in light of the improvement in the state of the economy.

The raising of capital through share and debenture issues totaled, in January-June, some NIS 24.1 billion, of which some NIS 16.9 billion was through issue of debentures and some NIS 7.2 billion was through the issue of shares. The sector distribution indicates a high proportion for real estate issues (around 28% of the total) and banks (around 24%).

## Financial Assets held by the Public

In the first six months of the year, the value of the portfolio of financial assets held by the public increased slightly, by some 1.1%. Price falls in the share component, in April and May, were prominent in their impact on the reduction in the value of the portfolio in these months. When the annual rate of accumulating the financial assets (i.e., the change in the value after cancelling the effect of the prices of the various portfolio components) is examined, a slowdown in the second quarter is apparent. The weight of the shares (in Israel and abroad) in the financial assets portfolio of the Israeli public reached some 23.5% in June 2010, following the March level of some 24.9%.

Total financial assets of the public managed by **the Group** (deposits of the public, debentures and capital notes, securities portfolios, including securities in custody of mutual funds, provident and pension funds, and supplementary training funds to which operational, management and custody services are provided) amounted to some NIS 761 billion at the end of June 2010, compared to some NIS 736 billion at the end of December 2009, an increase of 3.5%.

## Bank credit

Bank credit in the economy granted to the private sector (before provisions for doubtful debts and including housing loans) increased by some 3.0% in the first six months of the year, after it had remained stable throughout 2009. This was a consequence of increased credit extended to the household sector, particularly credit granted for housing (mortgages), which increased by some 6.7%, and a slight expansion in credit granted to the business sector. Non-bank credit also increased slightly, despite issues of debentures by the non-financial business sector (quoted and unquoted), as may be seen against a backdrop of redemptions of a similar amount. The growth in economic activity since the beginning of the year is reflected in an expansion of demand for credit, although at a moderate rate.

Credit to the public in **the Bank** amounted to some NIS 136.2 billion at the end of June 2010, compared to NIS 132.6 billion at the end of December 2009, an increase of 2.7%.

## Foreign and local ratings agencies' credit ratings

On 4 May 2010, the international rating company, Standard and Poor's raised the ratings outlook of Leumi from "negative" to "stable" and affirmed Leumi's long-term rating of BBB+ and its short-term rating of A-2. Leumi was the only one of the Israeli banks surveyed by Standard and Poor's to receive an increased rating.

It should be noted that, in April 2009, Standard and Poor's lowered the rating from A- to BBB+, in light of the negative impact of the global and domestic economic crisis on profits and the quality of the assets. S&P notes that the stable outlook for Leumi reflects its standings and financial performance during the period of domestic economic slowdown. The outlook and the rating also reflect Leumi's strong presence in Israel, its high liquidity and its diverse asset base.

On 5 May 2010, the international rating company, Fitch, affirmed Leumi's long-term rating of A- and "stable" outlook and short-term rating of F2. (These ratings have remained unchanged since February 2008.) Fitch noted the Israeli economy had performed better than many other economies during the global economic crisis. As a result, Fitch emphasized that the indicators relating to the quality of the assets pointed to a positive trend.

	Rating agency	Short-term rating	Long-term rating	Long-term ratings outlook	Last update
State of Israel's rating in foreign currency	Moody's	P-1	A1	stable	July 2010
	S&P	A-1	A	stable	March 2010
	Fitch	F1	A	stable	November 2009
Leumi's rating in foreign currency	Moody's	P-1	A1	negative	March 2010
	S&P	A-2	BBB+	stable	May 2010
	Fitch	F2	A-	stable	May 2010
Leumi's rating in local currency	Moody's	P-1	A1	negative	March 2010
Leumi's rating in local currency for debentures and standard deposits	Ma'alot	_*	AA+	stable	May 2010
	Midroog	P-1	Aaa	stable	January 2010
Leumi's rating in local currency for subordinated capital notes	Ma'alot	_*	AA	stable	May 2010
	Midroog	_*	Aa1	stable	January 2010
Leumi's rating in local currency for subordinated capital notes (Upper Tier II)	Ma'alot	_*	(A+,A)**	stable	May 2010
	Midroog	_*	Aa2	stable	January 2010

\* Not relevant

\*\* A: Upper Tier II capital with compulsory conversion of principal into shares (rating updated in May 2010).

A+: "New" Upper Tier II capital, not convertible into shares (rating given in May 2010).

## Developments in Leumi Share Price

From the beginning of the year until 30 June 2010, the price of Leumi shares fell from 1,745 points to 1,391 points, a change of 20.3%. During this period, the Bank's market value fell from NIS 25.7 billion to NIS 20.5 billion.

Since the end of June and until 22 August, the share price increased by 18.8% to a level of 1,652 points, and the Bank's market value reached NIS 24.3 billion.

**The following table sets out details of changes in the CPI and in exchange rates:**

	For the three months ended 30 June		For the six months ended 30 June		For the year
	2010	2009	2010	2009	2009
	(in percentages)				
Rate of increase of the "known" CPI	<b>1.34</b>	1.89	<b>0.38</b>	1.15	3.8
Rate of increase (decrease) in the rate of the US dollar	<b>4.36</b>	(6.42)	<b>2.65</b>	3.08	(0.7)
Rate of increase (decrease) in the rate of the euro	<b>(4.67)</b>	(0.71)	<b>(12.57)</b>	4.49	2.7
Rate of increase (decrease) in the rate of the pound sterling	<b>3.81</b>	8.62	<b>(4.72)</b>	17.32	10.2
Rate of increase (decrease) in the rate of the Swiss franc	<b>2.82</b>	1.35	<b>(2.23)</b>	1.74	2.9



**The following table sets out the principal representative exchange rates:**

	<b>30 June</b>	<b>31 December</b>		
	<b>2010</b>	2009	2009	2008
	In NIS			
US dollar	<b>3.875</b>	3.919	3.775	3.802
Euro	<b>4.758</b>	5.535	5.442	5.297
Pound sterling	<b>5.823</b>	6.509	6.111	5.548
Swiss franc	<b>3.585</b>	3.627	3.667	3.565

## **General Environment and the Effect of External Factors on Activities**

### **Description of the Banking Corporation's Business and Forward-Looking Information in the Directors' Report**

The Directors' Report includes, in addition to data relating to the past, information that relates to the future, which is defined in the Securities Law, 1968 as “forward-looking information.” Forward-looking information relates to a future event or matter, the realization of which is not certain and is not within the exclusive control of the Bank.

**Forward-looking information** is generally drafted using words or phrases such as “the Bank believes”, “the Bank foresees”, “the Bank expects”, “the Bank intends”, “the Bank plans”, “the Bank estimates”, “the Bank's policy”, “the Bank's plans”, “the Bank's forecast”, “strategy”, “aims”, “likely to affect” and additional phrases testifying to the fact that the matter in question is a forecast of the future and not past facts.

Forward-looking information included in the Directors' Report is based, *inter alia*, on forecasts of the future regarding various matters related to economic developments in Israel and abroad, and especially to the foreign exchange and capital markets, legislation, directives of regulatory bodies, the behavior of competitors, technological developments and personnel issues.

As a result of the inability to foresee with certainty that these forecasts will be realized, and the fact that, in reality, events may turn out differently from those forecast, readers of the Report should relate to information defined as “forward-looking” with caution, since reliance on such information involves risks and uncertainty and the future financial and business results of Leumi Group are likely to be materially different.

The Bank does not undertake to publish updates of the forward-looking information included in this Report.

This does not detract from the Bank's reporting obligations pursuant to any relevant law.

### **Memorandum of Banking (Licensing) Law**

On 18 July 2010, the Finance Ministry circulated the Memorandum Banking (Licensing) Law which mainly supplements the arrangements that entered into said law and the Banking Ordinances with the framework of Amendment No. 13 enacted since 2004, following the recommendations of the Marani Committee, with the object of enabling the State to realize the balance of its holdings in banks which were under the Shares Arrangement.

The Memorandum includes amendments to the abovementioned law and the Banking Ordinances.

Amendment No. 13 included amendments whose aim was the expansion of the supervision and control over banking corporations, *inter alia* through the supervision of the holders of the means of control or the controllers of the corporations as aforesaid.

The proposed amendment was made after an additional examination of the appropriateness of the Banking (Licensing) Law to the supervisory framework required in the event of a banking corporation where all of the holders of the means of control are not obligated by the permit pursuant to Section 34(b) to the said law (a bank without identifiable core control) and is mainly focused on the method of the proposal of the directors in the bank and their election as aforesaid, balancing the right of the holders of the means of control to propose candidates for office as directors and to take steps for their election and the desire to prevent actual control in the banking corporation without obtaining a permit from the Bank of Israel.

- It is proposed to determine that a corporation in which the holders of the means of control are not obligated by a permit pursuant to the provisions of Section 34(b), are entitled to propose candidates for the office of director only the following: the committee (which was set up under the law as a part of the “Marani Committee” recommendations), which will propose candidates as the number of the vacant positions; and whoever holds more than two and a half percent of a certain class of the means of control in the corporation, and a group of holders who will appoint two or three holders, each of which holds more than one percent and not more than two and a half percent, and together, not less than two and a half percent and not more than five percent, of a certain class of the means of control (hereinafter – group of holders), which will be entitled to collaborate for this purpose only. A holder of more than two and a half percent of a certain class of a means of control will be entitled to propose one candidate only for the office of director, and as long as a director who is appointed according to his proposal serves, he will not be entitled to propose a further candidate. The aforesaid will also apply with regard to a group of holders, including each member of a group of holders.
- Pursuant to the Amendment, the duty of the abovementioned committee will change, so that instead of a committee appointing directors in the event of a lack of directors on the board, it will recommend candidates for office to the general meeting, and will appoint directors only if the general meeting of the bank does not manage to do so after two attempts. In a bank without core control the committee will, at every general meeting, propose candidates for the office of directors according to the number of directors required for election.
- The Memorandum also amends the composition of the committee, such that the chairman of the committee will be a retired Supreme Court or District Court justice, who will be appointed at the suggestion of the Minister of Justice after consultation with the President of the Supreme Court. Two members will be from the field of business and finance or staff members in institutions of higher education, two will be proposed by the chairman of the committee after consulting the chairman of the Securities Authority, and two members will be directors serving on the board of directors of the relevant bank as external directors (as defined in the Companies Law or in the Proper Banking Business Directives of the Bank of Israel ), who will be proposed by the other members of the committee (the chairman and the two members).

- A candidate for the office of director proposed by the holder of more than two and a half percent of a certain class of the means of control or proposed by a body of holders will be subject to the provisions applicable to an external director pursuant to the Companies Law, for the purpose of the prohibition of any relationship, with some changes; a candidate for office proposed by the committee will be subject to the provisions applicable to a member of the committee, for the purposes of the prohibition of any relationship, conditions of fitness and limitations for office, with the requisite changes.
- It is proposed to oblige the holder of more than one percent of a certain class of the means of control in a banking corporation in which no holders of the means of control are obligated in a permit pursuant to the provisions of Section 34(b) to report to the banking corporation on the holding of the means of control, and the banking corporation to report thereon to the public.
- It is proposed to amend the Banking Ordinance as follows:
  - a. It is proposed to expand the tests to be used by the Supervisor when he considers the suitability of a candidate for a position in the banking corporation, and particularly, to expand the tests to be used by him in checking candidates for the office of director. In addition, it is proposed to authorize the Supervisor to determine up to seven office holders in each banking corporation, that the directive that obliges a banking corporation to give the Supervisor advance notice of the appointment of each office holder therein and to prevent the appointment of an office holder if the Supervisor gives notice of his objection to the appointment, will apply to them, and to determine that the directive will also apply to a legal advisor.
  - b. It is proposed to establish further provisions regarding the appointment of directors, their term of office and the termination of their term of office, which will apply to a banking corporation in which all of the holders of the means of control are not obligated by a permit pursuant to the provisions of Section 34(b), notwithstanding any other provision in the law or in its articles of incorporation, and, *inter alia*, a provision that a vote on the appointment of directors will be only at an annual meeting or a meeting convened on the instructions of the Supervisor in special cases, in which the number of directors is less than the number that the Supervisor has determined as appropriate; a directive obligating advance notice on the convening of a general meeting on the agenda of which is the appointment of directors; a directive limiting the period of the term of office of a director who is not an external director for three years, and his cumulative periods of the term of office for nine years.
- It is proposed to establish that for the purpose of the particularization of activity for banking corporations, the extension of short-term, and not only long-term, credit, to a person whose name is stated in a prospectus or for the purchase of the rights of a banking corporation vis-à-vis borrowers, will also not be considered as an extension of credit.
- It is proposed to establish that banks and branches of foreign banks, which, in the opinion of the Supervisor of Banks, do not have significant retail activity, will be able to take part in the ownership and management of assets of provident funds and mutual funds.

## **Proposed Antitrust Law (Amendment – Concentration Groups)**

On 18 July 2010, the Ministerial Committee for Legislative Matters unanimously approved the proposed law for the amendment to the Antitrust Law, which is intended to deal with concentration groups.

The amendment to the law seeks to change the arrangement currently stipulated in the law with regard to concentration groups, with the object of providing the Commissioner with tools for dealing with the phenomenon of an “oligopolistic market”, which is controlled by a limited number of large firms.

The proposed law grants the Antitrust Commissioner extensive and far-reaching authority, both with regard to a declaration of a concentration group and with regard to authorities of action for the Commissioner after the declaration of a concentration group.

Declaration of a concentration group:

The current legal situation – the Commissioner may declare a concentration group only in cases where the concentration of assets or service is in the hands of two or more entities “who are not in competition with one another or there is only minimal competition among them”, i.e., it is necessary to show actual impairment of competition.

The proposed legislation – according to the proposed law, the Commissioner may declare a concentration group even in cases where there is no actual evidence of impairment of competition, but there are only “conditions for minimal competition”.

According to the proposed law, the Commissioner may determine that a small number of persons (including companies) “who control a concentration of more than half of the total supply of assets or services, or of the total of their purchase, constitute a concentration group, if he sees that conditions exist for minimal competition in businesses among them or in the relevant industry in which they operate or that the competition in businesses between them or in the relevant industry as aforesaid is minimal”. The proposed law provides that indications for minimal competition will be considered, *inter alia*, barriers to entry or transit and cross-holdings.

Regulatory authorities vis-à-vis a concentration group:

The current legal situation – the Commissioner has authority to issue instructions regarding transactions in order to preclude impairment of competition.

The proposed legislation – in addition to today’s existing authority in the law, the proposed law also grants the Commissioner authority to issue instructions regarding transactions which are intended to enhance competition, the creation of conditions for enhancing competition in the economy or the regularization of activity of a concentration group, *inter alia*, at least in proceedings for the discontinuation of ownership connections between competitors.

Following declaration of a concentration group, the Commissioner is granted the authority to issue instructions regarding a wide range of measures “in order to preclude harm or concern about harm to the public or to competition among members of the group or in the relevant industry, or to significantly enhance competition among the members of the group or in the relevant industry, or to create conditions for the enhancement of competition” and the Commissioner may “issue instructions on the taking of any other step necessary for the regularization of activity of the concentration group” In addition, the Commissioner may issue instructions to a member of a concentration group to sell its holdings in another member in the same industry.

In a press release by the Authority it was stated that, in the course of discussions with the various government departments, it was decided that measures that the Commissioner may request regarding the preclusion of impairment of competition will not require the consent of the industry regulator, inasmuch as such exists in the relevant industry, but only consultation with him.

On the other hand, procedures which are intended to enhance competition in the area will require agreement between the Commissioner and the industry regulator.

It was further agreed that if the procedure in which the Commissioner requests the taking of steps that create a danger to stability in the banking and insurance industries, it will be mandatory to obtain the agreement of the Commissioner of the Bank of Israel and Capital Market Supervisor, respectively.

## **Circulars of the Supervisor of Banks**

### **a. Capital policies for interim periods – Letter of 30 June 2010**

- In the context of the abovementioned directive, the Supervisor of Banks demanded that the banks adopt a target as of 31 December 2010 for the core capital ratio (Tier I capital excluding hybrid capital instruments) to be not less than 7.5% - Leumi is in compliance with the requirement.
- The banks are to forward a work program for compliance with this target to the Supervisor of Banks. The Bank has forwarded such a program.
- In the absence of prior approval from the Supervisor of Banks, a banking corporation will not distribute a dividend if it does not comply with the abovementioned target or if the distribution of the dividend will result in its non-compliance with the target.

### **b. Developments in risks in respect of housing loans – Letter of 11 July 2010**

- The banks are required to conduct a re-examination of the loan portfolio in the area of mortgages, and to ensure that this policy is not causing an increase in its exposure to risks in excess of the bank's risk appetite, as defined in its business strategy. The findings and steps taken as a result thereof are to be forwarded to the Supervisor of Banks.
- The banking corporation must retain an additional provision of 0.75% in respect of housing loans granted since 1 July 2010, where the ratio of the loan to the value of the mortgaged property was higher than 60% at the date of making the loan.

### **c. Provision for doubtful debts in respect of acquisition groups and disclosure of acquisition groups – Letter dated 15 August 2010**

- The method of computing the provision for doubtful debts in respect of loans to acquisition groups must be carried out according to the depth of arrears, as in housing loans for a single borrower. Nevertheless, a supplemental specific provision is to be created if required in respect of losses expected in a project.

- Within the context of Exhibit F – Aggregate Credit Risk to the Public by Sector of the Economy, disclosure is to be made of the amount of credit for housing extended to acquisition groups that is classified under the heading of real estate and construction. In addition, at the conclusion of the project, disclosure is to be made of the amount classified from credit to real estate and construction to housing loans.

### **Draft Circulars of the Bank of Israel**

- a. Update of references to the definitions in the Proper Conduct of Banking Business Directives No. 311 dated 12 July 2010 as a result of the publication of Proper Banking Procedure No. 200 – Measurement and Capital Adequacy - all of the references to Chapter 200 in place of Proper Conduct of Banking Business No. 311 have been changed. In the context of this amendment, Proper Banking Procedure No. 315 – Supplemental Provision for Doubtful Debts was amended. For further details, see page 30 below.
- b. Financing the purchase of the means of control in corporations dated 12 July 2010
  - The definition of “credit for the purchase of means of control” which also refers to finance the purchase of a corporation’s activity, even if the means of control were not purchased.
  - The purchase of control in a banking corporation - in the existing circular – the restriction was only if the balance of the credit was higher than 0.5% of the capital of the financing corporation; in the draft, they have added that even if it is higher than 0.5% of the banking corporation acquired.

### **Property of Holocaust Victims**

On 24 June 2009, the Tracing and Restitution of Property of Holocaust Victims Company Ltd. (“the Company”), which was established pursuant to the provisions of Assets of Holocaust Victims (Restitution to Heirs and Endowment for the purpose of Assistance and Commemoration) Law, 2006 (the “Law”), filed a claim against the Bank in the District Court in Jerusalem, whereby the Court was requested to make various declarations regarding “assets of Holocaust victims” as defined in the Law, which the Company claims, are held or were held by the Bank. Before a response had been given by the Bank to the originating motion, an arbitration agreement was signed between the Company and the Bank bearing the date, 26 February 2010, with the aim of bringing the disputes between the parties to an effective and speedy settlement, and the court handed down a judgment dismissing the originating motion. The parties have reached an agreement that the arbitration will be conducted before former High Court justices Tova Strasberg Cohen and Ruth Eliaz Sternberg and Professor Omri Yadlin.

For further details, see Note 6(c)(2)(c) to the financial statements.

### **Companies Tax**

On 14 July 2009, the Knesset passed the Improved Economic Efficiency Law (Statutory Amendments for Implementation of the Economic Plan for 2009-2010), 2009, which determines, *inter alia*, a gradual reduction in the company tax rates from 25% in 2010 to 18% for the year 2016 and thereafter.

## **Value Added Tax**

On 1 July 2009, the Value Added Tax Order (Tax Rate for Non-profit Organizations and Financial Institutions) (Temporary Provisions), 2009 was published in the Israel Government Gazette. The Order raised the rates for salary tax and profit tax that are applicable to financial institutions, as from 1 July 2009 and continuing through 31 December 2010, from 15.5% to 16.5%.

On 31 December 2009, the Value Added Tax Order (Tax Rate for Non-profit Organizations and Financial Institutions) (Temporary Provisions) (Amended), 2009 was published in the Israel Government Gazette. The Order reduced the rates for salary tax and profit tax that are applicable to financial institutions, as from 1 January 2010 and continuing through 31 December 2010, from 16.5% to 16%.

## **Accounting Policy on Critical Subjects**

The Financial Statements have been prepared in accordance with generally accepted accounting principles and the directives of the Supervisor of Banks and his guidelines relating to the preparation of the annual and quarterly financial statements of a banking corporation, as detailed in Note 1 to the Annual Financial Statements as at 31 December 2009.

The preparation of the Consolidated Financial Statements in accordance with generally accepted accounting principles and the directives of the Supervisor of Banks requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the amounts of income and expenses.

The actual results relating to these estimates may differ from the estimates and/or the assumptions.

The estimates and assumptions are generally based on economic forecasts, assumptions regarding the various markets and past experience, following due consideration, which Management believes to be reasonable at the time of signature of the Financial Statements.

The principal critical accounting subjects referred to in the Annual Report as at 31 December 2009 were as follows: provisions for doubtful debts, derivative financial instruments and derivatives, securities, obligations regarding employee rights, obligations in respect of legal claims, buildings and equipment and taxes on income.

During the period January - June 2010, there were no changes in the accounting policy on critical subjects compared with that outlined in the 2009 Annual Report.

For further details, see pages 52-57 of the Annual Report for 2009.

## **Procedure for the Approval of the Financial Statements**

The Bank's Board of Directors is the entity ultimately responsible for supervision within the Bank and for the approval of the Bank's Financial Statements. All the members of the Board of Directors possess accounting and financial expertise, as set forth on pages 287-289 of the 2009 Financial Statements, and possess the qualifications of external directors (as required by the Bank Shares (Arrangement Shares) (Temporary Provisions) Law, 1993).

In September 2008, the Board of Directors established a Financial Statements Review Committee, composed of members of the Board, the function of which is to discuss the Financial Statements and recommend their approval to the Board of Directors.

Before the Financial Statements are submitted to the Financial Statements Review Committee for discussion, the Bank's Financial Statements are discussed by the Disclosure Committee. The Disclosure Committee is a management committee comprised of all the members of the Bank's Management, as well as the Acting Head of the Commercial Banking Division, the Chief Legal Adviser, the Group Secretary, and the Head of the Risk Management Control Department. The Chief Internal Auditor and additional senior managers of the Bank participate in the discussions of the Committee. The Disclosure Committee checks, *inter alia*, that the information in the financial statements is accurate, complete and presented fairly. (The Disclosure Committee was set up as part of the implementation of the Supervision of Banks directive, which is based on Section 302 of the SOX Law. See "Controls and Procedures with regard to Disclosure in the Financial Statements" on pages 279-280 in the 2009 Report.

Prior to the discussion of the Financial Statements by the full Board of Directors, discussions are held by the Financial Statements Review Committee, with the participation of the President and Chief Executive Officer, the Senior Deputy Chief Executive Officer, the Chief Accounting Officer, the Chief Internal Auditor and others.

The background material that is sent to the members of the Financial Statements Review Committee for discussion includes the minutes of discussions in the Disclosure Committee and its decisions, the draft Board of Directors' Report and draft of the Financial Statements. The members of the Committee also receive details regarding new disclosure requirements (if any) applicable to the Bank. Information regarding the Bank's exposure to legal claims and a description of the new legal claims and background material for discussion on the appropriateness of the classification of problematic customers and provisions, being confidential and sensitive material, is made available for the advance review of the members of the committee in the Bank's offices.

As part of the deliberations, the committee discusses the appropriateness of the provisions and the classification of the Bank's problematic debts, after the Chief Executive Officer has presented to the committee the extent of the provisions and the classification for problem debts and the changes and the trends in this area, and after the senior managers have presented the extent of the provisions and classifications for which they are responsible and have detailed the main factors of change in these areas. The subject of the legal claims and of the Bank's exposure in this regard is presented by the Bank's Chief Legal Advisor. The Senior Deputy Chief Executive Officer presents to the Committee the main and material matters in the Directors' Report and Financial Statements, the changes in critical accounting policies, if any, and the main matters discussed by the Disclosure Committee, and the Committee also discusses these matters.

Following the discussions of the Committee, there is discussion on the final draft of the Financial Statements in the full Board of Directors, attended by the President and Chief Executive Officer, the Senior Deputy Chief Executive Officer, the Chief Accounting Officer, the Chief Internal Auditor, and when the discussion concerns the approval of the annual Financial Statements, the other members of the Bank's Management also. As background material for the discussion, the Directors receive the draft Financial Statements together with extensive accompanying background material, including in-depth comprehensive analyses of the Bank's activities in its various areas of business.

In the context of this discussion, the Bank's President and Chief Executive Officer reviews the results of Leumi Group's operations and the Senior Deputy Chief Executive Officer presents and analyzes the results of the Group's operations in Israel and abroad, including a description of risk exposure and compliance with the limits established with regard to such risks. Thereafter, the full Board of Directors discusses and approves the Financial Statements.



All the discussions of the Board of Directors, the Financial Statements Review Committee and the Committee for Disclosure regarding the Financial Statements are attended by representatives of the Bank's joint auditors, who are available to the participants to answer questions and provide clarifications. The Financial Statements are approved by the Board of Directors following their presentation by the joint auditors to the Financial Statements Review Committee and the Audit Committee of the Board of Directors of any material weaknesses that may have arisen during the audit processes that they carried out, and after the Board is presented with the representations of the President and Chief Executive Officer and of the Senior Deputy Chief Executive Officer regarding evaluation of the Bank's disclosure controls and procedures for the Financial Statements.

On 4 February 2010, the Companies Regulations (Directives and Conditions concerning the Procedure for approving Financial Statements), 2010 were published, which will apply to financial statements prepared as of 31 December 2010 and thereafter. The regulations determine *inter alia* that the board of directors of a public company will approve the financial statements after the financial statements review committee has discussed the statements and given its recommendations to the board of directors and reported to it on every deficiency and problem discovered during the review process. The regulations determine the composition and qualifications of the members of the Financial Statements Review Committee.

## **Disclosure Policy**

Pursuant to Bank of Israel directives, the reporting requirements in Pillar 3 of the Basel II directives oblige the Bank to determine a formal disclosure policy. The policy is to refer to the banking corporation's approach to determining what disclosure is made including the internal controls on the process.

Leumi has determined its disclosure policy, which has been approved by the Board of Directors.

The disclosure policy is based on the Directives for Reporting to the Public of the Supervisor of Banks and the provisional directives of the Israel Securities Authority, which have been adopted by the Supervisor of Banks.

In accordance with the said disclosure policy, Leumi aims to provide all material information necessary to understand its statements, which will be reported clearly and in detail.

Information given in the Directors' Report is prepared in accordance with directives for Reporting to the Public, particularly with regard to "Temporary Order concerning the Description of the Banking Corporation's Business and Forward-Looking Information in the Directors' Report". In accordance with the directive, the directors' report is to include information in the Bank's business, the operating segments in which it operates, the general environment in which it operates and its influence on the Bank, the control structure of the Bank and its organizational structure, legal proceedings, material agreements, and detailed information on other matters.

With regard to information which can be quantified monetarily, quantitative data is given, and with regard to other information, qualitative data is given.

The general principle according to which information is given in the report is the principle of materiality. The Bank's business and its activities are examined according to their scope and nature, and at the end of the examination, disclosure is made regarding matters of material monetary size in relation to the annual profit of the Bank, its assets or its equity. In addition, disclosure is made of matters of public interest or of special sensitivity, such as matters connected with the structure of the Bank, its management, legislation affecting the bank and so on.

For the purposes of complying with this policy, every material subject is brought for discussion to the Disclosure Committee, (see above chapter of the Procedure for Approval of the Financial Statements), which decides, in all dubious cases, whether to make the necessary disclosure. Minutes of the Disclosure Committee are sent for perusal by the members of the Financial Statements Review Committee of the Board of Directors.

See also page 136 “Controls and Procedures regarding Disclosure in the Financial Statements”.

## C. Description of the Group's Business according to Segments and Areas of Activity

### Development of Income, Expenses and Tax Provision

Leumi Group's **net profit** for the first half of 2010 was NIS 1,256 million, compared with NIS 936 million in the corresponding period in 2009, an increase of 34.2%.

The net profit of the Leumi Group for the second quarter of 2010 amounted to NIS 660 million compared to NIS 507 million in the corresponding quarter in 2009, an increase of 30.2%.

The increase in the Group's net profit for the first half of 2010, as compared with the corresponding period in 2009, is explained primarily by the following factors\*:

1. An increase in net profit from extraordinary items amounting to NIS 158 million.
2. A decrease in provisions for doubtful debts amounting to NIS 367 million, before the effect of taxes, a decrease of 53.0%.
3. An increase in the Group's share in the profits of companies included on equity basis amounting to NIS 232 million, net.
4. An increase in net interest income before provision for doubtful debts amounting to NIS 158 million, an increase of 4.8% before the effect of taxes.
5. Operating and other income increased by NIS 22 million, before the effect of taxes.

On the other hand, the following factors partially offset the above-mentioned increase:

1. An increase in operating and other expenses (including salary) amounting to NIS 613 million, an increase of 19.1%, before the effect of taxes.
2. An increase in the effective tax rate by 2.1 percentage points, as explained on page 33 in the section, Provision for Tax.

As stated above, net profit in the second quarter of the year amounted to NIS 660 million, compared to net income of NIS 507 million in the corresponding quarter of 2009, an increase of NIS 153 million, an increase of 30.2%. The main factors for the increase in profitability were as follows\*:

1. A net increase in profit from extraordinary items amounting to NIS 155 million.
2. An increase in the Group's share in the profits of companies included on equity basis amounting to NIS 181 million, net.
3. A decrease in provisions for doubtful debts amounting to NIS 143 million, before the effect of taxes, a decrease of 42.2%.
4. Operating and other income increased by NIS 26 million, before the effect of taxes.
5. A decrease in the effective tax rate by 17.4 percentage points, as explained on page 33 in the section on provision for taxes.

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\* Before minority rights in consolidated companies.

On the other hand, the following factors partially offset the above-mentioned increase:

1. An increase in operating and other expenses (including salary) amounting to NIS 344 million, an increase of 21.0%, before the effect of taxes.
2. A reduction in net interest income before provision for doubtful debts amounting to NIS 287 million, a decrease of 14.9% before the effect of taxes.

**Net interest income before provision for doubtful debts** of Leumi Group for the first half of 2010 amounted to NIS 3,446 million, compared to NIS 3,288 million in the corresponding period in 2009, an increase of NIS 158 million, which constitutes an increase of 4.8%.

In the second quarter of the year, net interest income before provision for doubtful debts amounted to NIS 1,639 million, compared to NIS 1,926 million in the corresponding period in 2009, a decrease of 14.9%.

**The increase in the Group's net interest income before provision for doubtful debts for the first half of 2010 compared to the corresponding period in 2009 stems mainly from:**

	For the six months ended		
	30 June 2010	30 June 2009	Change
	NIS millions		%
Current activities	<b>3,131</b>	3,427	(8.6)
Collection and reduction of interest in respect of problematic debts	<b>215</b>	64	-
Exchange rate differentials in respect of financing shares recorded in operating income	<b>(9)</b>	(78)	+
Profits from sale of available-for-sale debentures, net	<b>96</b>	175	(45.1)
Realized and unrealized profits from adjustments to the fair value of debentures for trading	<b>181</b>	161	12.4
Financing income (costs) in connection with hedging of overseas investments*	<b>7</b>	(94)	+
Adjustments to fair value of derivative instruments	<b>(180)</b>	(387)	+
Effect of the known CPI	<b>5</b>	20	(75.0)
<b>Total</b>	<b>3,446</b>	3,288	4.8

\* Revenues from/cost of hedging the asymmetry in the tax liabilities in respect of the exchange rate differentials relating to overseas investments, as compared with the exchange rate differentials relating to financing sources. The compensation for this cost is recorded in the tax item. See also the impact in the item on taxes.

As indicated in the above table, net interest income from current activities declined by 8.6%. The fall in the interest margin from current activity (less exceptions) was partly compensated for by the increase in the volume of activity. Most of the impact is in the foreign currency sector, which accounts for some 45% of the volume of activity, and the interest margin, which fell by 0.42 percentage points. In addition, in the unlinked shekel sector, which accounts for 42% of the volume of activity and which increased by some 18.6% in the first half of the year, the interest margin therein fell by 0.12 percentage points, partly offsetting the contribution to growth in the volume of activity.

**The following table sets out the development of net interest income according to the principal operating segments:**

Sector	First half of 2010	First half of 2009	% Change
	NIS millions		
Households	1,041	1,052	(1.0)
Small businesses	446	424	5.2
Corporate banking	1,060	943	12.4
Commercial banking	739	715	3.4
Private banking	203	240	(15.4)
Financial management – capital markets	(44)	(81)	+
Other	1	(5)	+
Total	3,446	3,288	4.8

Total **Interest Margin** (excluding transactions in financial derivatives) in the first half of 2010 was 2.01%, compared with 1.74% in the corresponding period in 2009. The interest margin including transactions in derivatives was 1.01% in the first half of 2010, compared with 0.90% during the corresponding period in 2009, and 1.10% for the whole of 2009. The method of recording in respect of derivative transactions had a significant impact on the interest margin in the periods particularly in 2009.

**The low financial margin during the first half of 2010 was mainly affected by the following:**

- a. The low level of interest of the Bank of Israel and the low interest rates worldwide resulted in an erosion of the interest margin as a result of the current account balances, which are non-interest bearing, and the interest received in respect thereof fell significantly compared to the past.
- b. The low level of interest over time caused a contraction in the interest margin primarily in the unlinked shekel sector in respect of fixed time deposits in small amounts.
- c. The low aggregate interest margin was also affected by timing differences in the measurement of profitability from activity in derivative financial instruments and from exchange rate differences in respect of the hedging of investments abroad and investments in shares.
- d. Competitive factors within the system also contributed to the decline of the interest margin.
- e. On the other hand, the increase in credit risk margins partially offset these effects.

The ratio of net interest income before provision for doubtful debts to the average balance of the financial assets was 2.28%, compared with 2.22% (in annual terms) during the corresponding period in 2009.

**Commissions from Financing Transactions** during the first half of 2010 amounted to NIS 193 million, compared with NIS 167 million during the corresponding period in 2009, an increase of 15.6%. These commissions mainly include the income from off-balance sheet activity, such as guarantees for granting credit, guarantees for apartment purchasers and other guarantees, as well as commissions from foreign trade activity.

**Other Financing Income and Expenses** include mainly profits/losses from the sale of debentures and the adjustment of debentures for trading to fair value or market value, income from early credit repayment commissions, interest collection in respect of doubtful debts from previous years and the reduction of provisions for interest. Net income from these operations during the first half of 2010 amounted to NIS 680 million, compared with NIS 626 million in the corresponding period in 2009, an increase of 8.6%

**The following are the main changes in other financing income and expenses:**

	For the six months ended		
	30 June 2010	30 June 2009	Change
	NIS millions		%
Net profit from sales of available-for-sale debentures	<b>101</b>	312	(67.6)
Decline in value of available-for-sale debentures	<b>(5)</b>	(137)	+
Profit from sales and adjustments to fair value of debentures for trading	<b>181</b>	161	12.4
Collection of interest in respect of doubtful debts	<b>295</b>	177	66.7
Early credit repayment commissions	<b>77</b>	55	40.0
Other	<b>31</b>	58	(46.6)
<b>Total</b>	<b>680</b>	626	8.6

**Provision for Doubtful Debts** in the Leumi Group for the first half of 2010 amounted to NIS 326 million, compared with NIS 693 million in the corresponding period in 2009, a decrease of NIS 367 million or 53.0%.

In the second quarter of 2010, the provision for doubtful debts amounted to NIS 196 million, compared to NIS 339 million in the corresponding period in 2009, a decrease of NIS 143 million or 42.2%.

Pursuant to a directive of the Supervisor of Banks of 1992, a supplemental provision for doubtful debts is made in addition to the specific provision in respect of risks that are unidentified in the credit portfolio and are based on the risk characteristics in the credit portfolio, and in respect of a sector deviation for credit for credit (a sector deviation actually exists in the Bank only in credit for construction and real estate at a rate of 5.3%). Pursuant to the aforesaid directive, when the minimum capital ratio is above 10%, the Bank is not obliged to make a provision in respect of a sectoral credit excess, in accordance with a formula determined in the above directive. Since the minimum capital ratio in the Bank complies with the aforesaid directive, the Bank has not made a supplemental provision in the amount of NIS 294 million in respect of a sectoral credit excess.

On 25 July 2010, the Supervisor of Banks published a draft regulation in connection with the adjustments of references to Proper Conduct of Banking Business No. 202-211, in place of Proper Banking Procedure No. 311 "Minimum Capital Ratio". Pursuant to abovementioned draft, it is proposed to amend Proper Banking Procedure No. 315 regarding a supplemental provision in respect of a sectoral credit excess, such that when the minimum capital ratio is in excess of 12% instead of 10%, it is not compulsory to make a supplemental provision, in accordance with the formula stipulated in the directive, as explained above. This change will not affect the financial statements as the Bank has a large surplus in its capital adequacy ratio as mentioned previously.

The additional and general provision for doubtful debts fell by NIS 77 million during the first half of 2010, compared with a reduction of NIS 26 million during the corresponding period in 2009, and a decrease of NIS 48 million for the whole of 2009.

The overall rate of the provision for doubtful debts for the first half of 2010 was 0.31% of total credit to the public (in annual terms), compared with a rate of 0.67% in the corresponding period in 2009, and compared with 0.74% for the whole of 2009. The rate of the overall provision for doubtful debts in relation to overall credit risk (balance sheet and off-balance sheet) was 0.2%, 0.45% and 0.49%, respectively.

The accumulated balance of the general provision and the additional provision for doubtful debts (according to the risk characteristics defined by the Supervisor of Banks) at the Bank and its consolidated companies amounted to NIS 823 million (constituting 0.39% of total credit to the public) on 30 June 2010, compared with NIS 900 million at the end of 2009.

**The following table sets out the development of the provisions for doubtful debts according to principal operating segments:**

Segment	First half of 2010		First half of 2009	
	NIS millions	% *	NIS millions	% *
Households	<b>57</b>	<b>0.2</b>	132	0.4
Private banking	<b>3</b>	<b>0.1</b>	-	0.0
Small businesses	<b>50</b>	<b>0.6</b>	87	1.0
Corporate banking	<b>118</b>	<b>0.3</b>	313	0.8
Commercial banking	<b>95</b>	<b>0.4</b>	139	0.6

\* Percentage of total credit at the end of the period on an annual basis.

See pages 36 and 42 for further details.

**The following table sets out the breakdown of the specific provision by main sector of the economy:**

	First half of 2010		First half of 2009	
	NIS millions	% of total	NIS millions	% of total
Industry	<b>3</b>	<b>0.7</b>	100	14.0
Construction and real estate	<b>198</b>	<b>49.1</b>	123	17.2
Trade	<b>130</b>	<b>32.3</b>	62	8.7
Transportation and storage	<b>(19)</b>	<b>(4.7)</b>	49	6.9
Communications and computer services	<b>(9)</b>	<b>(2.2)</b>	26	3.6
Financial services	<b>39</b>	<b>9.7</b>	148	20.7
Other business services	<b>1</b>	<b>0.2</b>	22	3.1
Private individuals - housing loans	<b>(17)</b>	<b>(4.2)</b>	(1)	(0.1)
Private individuals – other	<b>85</b>	<b>21.1</b>	150	20.9
Other	<b>(8)</b>	<b>(2.0)</b>	36	5.0
Total *	<b>403</b>	<b>100.0</b>	715	100.0

\*In addition, at 30 June 2009, there was a provision in respect of banks amounting to NIS 4 million.

**The following is a summary of the provisions for doubtful debts:**

	For the six months ended 30 June	
	<b>2010</b>	2009
	NIS millions	
Specific provision during the period	<b>951</b>	1,166
Reduction in specific provision	<b>(536)</b>	(440)
Collection of debts previously written off	<b>(12)</b>	(7)
Net addition, charged to the profit and loss statement	<b>403</b>	719
Reduction charged to the profit and loss statement in respect of additional and general provision	<b>(77)</b>	(26)
<b>Total provision for doubtful debts</b>	<b>326</b>	693

On 18 February 2010, the Supervisor of Banks announced that adoption of Accounting Standards FAS 114 and 118 “Measurement and Disclosure of Defective Debts, Credit Risk and Provision for Credit Losses” would come into force with effect from 1 January 2011.

For further details, see Note 1 to the Financial Statements.

**The following is the breakdown of the provisions for doubtful debts in the Group (the Bank and consolidated companies) charged to the profit and loss account:**

	<b>First half of 2010</b>	First half of 2009
	NIS millions	
The Bank	256	595
Arab Israel Bank	12	13
Leumi Mortgage Bank	(23)	1
Leumi Card	14	14
Bank Leumi – U.S.A.	31	15
Bank Leumi – U.K.	11	47
Bank Leumi – Romania	19	6
Leumi Leasing and Investments	6	3
Others	-	(1)
<b>Total</b>	<b>326</b>	693

**Profit from Net Interest Income after Provision for Doubtful Debts** of the Leumi Group for the first half of 2010 amounted to NIS 3,120 million, compared with NIS 2,595 million for the corresponding period in 2009, an increase of 20.2%.

Profit from net interest income after provision for doubtful debts of the Leumi Group for the second quarter of the year amounted to NIS 1,443 million, compared with NIS 1,587 million for the corresponding period in 2009, an increase of 9.1%.

**Total Operating and Other Income** of the Leumi Group for the first half of 2010 amounted to NIS 2,038 million, compared with NIS 2,016 million in the corresponding period in 2009, an increase of 1.1%.

Total operating and other income of the Leumi Group for the second quarter of 2010 amounted to NIS 1,039 million, compared with NIS 1,013 million in the corresponding period in 2009, an increase of 2.6%.



**The following are the main changes in operating and other income:**

	For the six months ended			
	<b>30 June 2010</b>	30 June 2009	<b>Change</b>	
	NIS millions		NIS millions	%
Operating commissions <sup>(1)</sup>	<b>1,821</b>	1,671	150	9.0
Profits (losses) from investments in shares <sup>(2)</sup>	<b>174</b>	185	(11)	(5.9)
Other income <sup>(3)</sup>	<b>43</b>	160	(117)	(73.1)
Total operating and other income	<b>2,038</b>	2,016	22	1.1

The following are the main additional details regarding each of the abovementioned items:

1. Operating commissions (an increase of NIS 150 million)
  - a. An increase in income from securities transactions amounting to NIS 34 million, (8.4%).
  - b. An increase in income from credit handling and preparation of contracts amounting to NIS 31 million, (24.4%).
  - c. An increase in distribution commissions of financial products amounting to NIS 31 million (38.2%).
  - d. An increase in income from conversion differences amounting to NIS 28 million (23.3%).
  - e. An increase in income from credit cards amounting to NIS 22 million (5.9%).
  - f. A reduction in revenues from account management amounting to NIS 8 million (1.9%).
2. Profits (losses) from investments in shares (a decrease of NIS 11 million).
  - a. Net profits from the sale of available-for-sale securities amounting to NIS 32 million, compared with net profits and price differentials amounting to NIS 111 million in the corresponding period in 2009.
  - b. Profits from the realization and adjustment to fair value of securities for trading amounting to NIS 5 million, compared with NIS 7 million during the corresponding period in 2009.
  - c. Dividends from available-for-sale shares and shares for trading amounting to NIS 137 million, compared with NIS 67 million in the corresponding period in 2009.
3. Other income (a decrease of NIS 117 million)
 

Most of the decrease is attributable to the recording of gains from the severance pay provident fund amounting to NIS 115 million in the first half of 2009 (this year, no gains in this item were recorded.)

The proportion of operating and other income to total income (i.e. net interest income before provision for doubtful debts and operating and other income) was 37.2%, compared with 38.0% in the corresponding period in 2009 and 39.4% for the whole of 2009.

Operating and other income covers 53.4% of operating and other expenses, compared with cover of 62.9% in the corresponding period in 2009, and compared with 65.8% for the whole of 2009.

**Total Operating and Other Expenses** of the Leumi Group in the first half of 2010 amounted to NIS 3,817 million, compared with NIS 3,204 million in the corresponding period in 2009, an increase of 19.1%. In the second quarter of the year, operating and other expenses amounted to NIS 1,984 million, compared with NIS 1,640 million in the corresponding period in 2009, an increase of 21.0%.

Salary expenses rose by NIS 563 million in the first half of 2010, and by 31.1%, compared with the corresponding period in 2009. A substantial part of the increase in salary expenses derives from a sharp decrease in the profits of the severance pay fund, from 8% in the first half of 2009 to 2.8% in the first half of 2010, and in the profits of the pension fund, from 15.3% in the first half of 2009 to 0.74% in the first half of 2010. The funds also serve as a reserve for covering employee pension obligations, and consequently, expenses in the salary item were recorded. There was also a periodic increase in provisions for bonuses and actuarial adjustments for employees' pension and other obligations.

Operating and other expenses (maintenance of buildings and equipment, depreciation and others) increased by NIS 50 million in the first half of 2010, an increase of 3.6%, compared with the corresponding period in 2009, mainly as a result of an increase in expenses of marketing, advertising, professional services and depreciation.

Operating expenses constitute 69.6% of total income, compared with 60.4% in the corresponding period in 2009, and compared with 59.9% for the whole of 2009.

Total operating and other expenses (in annual terms) constitute 2.34% of total assets, compared with 2.02% in the corresponding period in 2009, and compared with 2.16% for the whole of 2009.

**Operating Profit before Taxes** of the Leumi Group for the first half of 2010 amounted to NIS 1,341 million, compared with NIS 1,407 million in the corresponding period in 2009, a decrease of 4.7%. For factors in the decline in operating profit before taxes, see page 26.

Operating profit before taxes in the second quarter of the year amounted to NIS 498 million, compared to NIS 960 million in the corresponding period in 2009, a decrease of 48.1%.

**Provision for Taxes on Operating Profit** of the Leumi Group in the first half of 2010 amounted to NIS 458 million, compared with NIS 451 million in the corresponding period in 2009. The rate of the provision in the said period was some 34.2% of the pre-tax profit, compared with 32.1% in the corresponding period in 2009, a increase of some 2.1 percentage points.

The rate of the provision in the second quarter of the year was 25.2%, compared to 42.6% in the corresponding period in 2009, a fall of some 17.4 percentage points.

The changes in the rate of the provision for taxes in the second quarter were principally affected by exchange rate differentials in respect of overseas investments, which are not included in the basis of the tax computation and which were positive in the second quarter, compared with negative exchange rate differentials in the corresponding period in 2009, as detailed on page 95 of the Report, reduced the rate of the tax provision by 8.1 percentage points, compared with an increase of 6.6 percentage points in the tax rate in the corresponding period in 2009.

**Operating Profit after Taxes** for the first half of 2010 amounted to NIS 883 million, compared with NIS 956 million in the corresponding period in 2009, a decrease of 7.6%.

Operating profit after taxes for the second quarter of the year amounted to NIS 373 million, compared with NIS 551 million in the corresponding period in 2009, a decrease of 32.3%.

**The Group's Share in Operating Profit (Loss) after Taxes of Companies Included on Equity Basis** amounted to NIS 202 million in the first half of 2010, compared with a loss of NIS 30 million in the corresponding period in 2009, an increase of some NIS 232 million in the contribution, of which an increase of NIS 181 million was in the second quarter of the year, compared with the corresponding period in 2009. For details, see page 84 below.

**Minority Interests in the Profits of the Group** in the first half of 2010 amounted to a profit of NIS 15 million, compared with a profit of NIS 18 million in the corresponding period in 2009.

**Net Operating Profit** of the Group for the first half of 2010 amounted to NIS 1,070 million, compared with a profit of NIS 908 million in the corresponding period in 2009, an increase of 17.8%.

**Net Profit from Extraordinary Items after Taxes** in the first half of 2010 amounted to NIS 186 million, compared with a profit of NIS 28 million in the corresponding period in 2009. The increase in profit is primarily attributable to the sale of the Bank's holdings in Paz Oil Company Ltd. For further details, see below on page 85.

**Net Basic Operating Profit per Share** reached NIS 0.73 in the first half of 2010, compared with NIS 0.62 in the corresponding period in 2009.

**Net Basic Profit per Share** reached NIS 0.86 during the first half of 2010, compared with NIS 0.64 in the corresponding period in 2009.

**Return on Shareholders' Equity – Average for the Period (excluding minority interests) in Annual Terms:**

	<b>First half of 2010</b>	First half of 2009
	%	%
Net profit	<b>11.5</b>	10.2
Net operating profit	<b>9.8</b>	9.9

**Return on Shareholders' Equity – Average for the Period (excluding minority interests) in Annual Terms:**

	<b>2010</b>		<b>2009</b>			
	2nd Quarter	1st Quarter	4th Quarter	3rd Quarter	2nd Quarter	1st Quarter
	NIS millions					
	%					
Net profit	<b>12.1</b>	11.2	10.6	11.0	11.1	9.7
Net operating profit	<b>8.7</b>	11.2	10.6	11.0	10.4	9.6

## Development of Profit during the Last Six Quarters

**A. The following table is a condensed statement of operating profit and loss after taxes for the last six quarters:**

	2010	2009				
	2nd Quarter	1st Quarter	4th Quarter	3rd Quarter	2nd Quarter	1st Quarter
	NIS millions					
Net interest income	<b>1,639</b>	1,807	1,812	1,923	1,926	1,362
Provision for doubtful debts	<b>(196)</b>	(130)	(381)	(443)	(339)	(354)
Operating and other income	<b>1,039</b>	999	1,255	1,292	1,013	1,003
Operating and other expenses	<b>(1,984)</b>	(1,833)	(1,975)	(1,758)	(1,640)	(1,564)
Operating profit before taxes	<b>498</b>	843	711	1,014	960	447
Provision for taxes	<b>(125)</b>	(333)	(241)	(499)	(409)	(42)
Operating profit after taxes	<b>373</b>	510	470	515	551	405
Group's share in operating profits (losses) after taxes of companies included on equity basis after the effect of taxes	<b>117</b>	85	81	30	(64)	34
Minority interests in operating losses (profits) after taxes of consolidated companies	<b>(12)</b>	(3)	(7)	(11)	(7)	(11)
Net operating profit	<b>478</b>	592	544	534	480	428

**B. The following table shows the development of the principal items in net interest income, before provision for doubtful debts:**

	2010	2009				
	2nd Quarter	1st Quarter	4th Quarter	3rd Quarter	2nd Quarter	1st Quarter
	NIS millions					
Current activity	<b>1,483</b>	1,648	1,718	1,582	1,745	1,682
Net provision in respect of non-interest bearing debts	<b>127</b>	88	41	7	26	38
Exchange rate differentials in respect of shares recorded in operating income or the capital reserve	<b>(4)</b>	(5)	(1)	17	31	(109)
Profits (losses) from the sale of available-for-sale debentures, net	<b>31</b>	65	(1)	120	32	143
Realized and unrealized profits from adjustments to fair value of debentures for trading	<b>111</b>	70	11	60	48	113
Financing costs in connection with hedging of overseas investments	<b>(33)</b>	40	(8)	87	50	(144)
Adjustments to fair value of derivative instruments	<b>(96)</b>	(84)	49	19	(59)	(328)
Effect of the known CPI	<b>20</b>	(15)	3	31	53	(33)
Total	<b>1,639</b>	1,807	1,812	1,923	1,926	1,362

**C. The following table shows the quarterly development of the provisions for doubtful debts:**

	<b>2010</b>		2009			
	2nd	1st	4th	3rd	2nd	1st
	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter
	NIS millions					
Specific provision	<b>244</b>	159	385	461	396	323
Additional provision	<b>(48)</b>	(29)	(4)	(18)	(57)	31
Total	<b>196</b>	130	381	443	339	354
Percentage of provision out of total credit to the public (on an annual basis)	<b>0.37</b>	0.25%	0.74%	0.87%	0.66%	0.67%

**D. The following table shows the quarterly development of operating and other income:**

	<b>2010</b>		2009			
	2nd	1st	4th	3rd	2nd	1st
	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter
	NIS millions					
Operating commissions	<b>917</b>	904	925	915	840	831
Profits from investments in shares	<b>100</b>	74	236	286	90	95
Other income	<b>22</b>	21	94	91	83	77
Total operating and other income	<b>1,039</b>	999	1,255	1,292	1,013	1,003

**E. The following table shows the quarterly development of salary expenses:**

	<b>2010</b>		2009			
	2nd	1st	4th	3rd	2nd	1st
	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter
	NIS millions					
Salary expenses, excluding special salary expenses	<b>1,091</b>	1,103	1,103	961	948	1,003
Special salary expenses	<b>148</b>	33	85	91	(19)	(120)
Of which:						
Recording of benefit regarding sale of shares to employees	<b>(22)</b>	-	26	15	-	-
Provision for severance pay and pensions	<b>126</b>	(4)	55	76	(20)	(120)
Actuarial changes in respect of jubilee bonus	-	-	4	-	-	-
Miscellaneous	<b>44</b>	37	-	-	1	-
Total salary expenses	<b>1,239</b>	1,136	1,188	1,052	929	883

**F. The following table shows the quarterly development of operating and other expenses and maintenance of buildings and equipment:**

	<b>2010</b>		2009			
	2nd	1st	4th	3rd	2nd	1st
	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter
	NIS millions					
Depreciation	<b>157</b>	156	157	152	155	148
Maintenance of buildings and equipment	<b>234</b>	224	247	214	225	216
Other expenses	<b>354</b>	317	383	340	331	317
Total operating and other expenses*	<b>745</b>	697	787	706	711	681

\* Excluding salary.

## Structure and Development of Assets and Liabilities<sup>(1)</sup>

**Total Assets** of Leumi Group as at 30 June 2010 amounted to NIS 328.3 billion, compared with NIS 321.8 billion at the end of 2009, an increase of 2.0%, and an increase of 2.8% compared with 30 June 2009.

The value of the assets in the balance sheet denominated in and or linked to foreign currency was some NIS 95.9 billion, some 29.2% of total assets. During the first half of 2010, the shekel devalued against the US dollar by 2.65% and appreciated against the euro by 12.57%. The changes in the rates of exchange in the first half of the year led to a decrease of 0.4% in total assets.

Total assets under the Group's management – the total of the balance sheet as well as customers' securities portfolios, and provident funds and supplementary training funds in respect of which operating management and custody services are provided - amount to some NIS 811 billion, compared with NIS 782 billion at the end of 2009 (some US\$ 209 billion and US\$ 202 billion, respectively), as detailed below.

**The following table sets out the development of the main balance sheet items:**

	<b>30 June 2010</b>	31 December 2009	Rate of change	
			Since December 2009	Since June 2009
	NIS millions		%	
Total assets	<b>328,281</b>	321,775	2.0	2.8
Deposits of the public	<b>251,677</b>	250,418	0.5	(0.6)
Debentures, capital notes and subordinated capital notes	<b>26,846</b>	25,261	6.3	17.1
Deposits from banks	<b>3,288</b>	3,785	(13.1)	13.2
Cash and deposits with banks	<b>47,180</b>	42,933	9.9	19.8
Securities	<b>51,211</b>	57,505	(10.9)	(10.1)
Credit to the public	<b>212,453</b>	204,669	3.8	2.5
Buildings and equipment	<b>3,564</b>	3,553	0.3	1.0

**Deposits of the public** amounted to NIS 251.7 billion as at 30 June 2010, compared with NIS 250.4 billion as at 31 December 2009, an increase of 0.5%, and a decrease of 0.6% compared with 30 June 2009.

(1) The changes in percentages were calculated according to the balances in NIS millions.

The devaluation of the shekel in relation to the dollar and the appreciation of the shekel in relation to most foreign currencies in the first half of 2010 contributed in total to a 0.6% fall in total deposits of the public.

**The following table sets out the development of deposits of the public by principal operating segments:**

Segment	30 June 2010	31 December 2009	Change
	NIS millions		%
Households	<b>118,180</b>	118,930	(0.6)
Small businesses	<b>15,070</b>	15,057	0.1
Corporate banking	<b>26,131</b>	25,324	3.2
Commercial banking	<b>37,085</b>	33,533	10.6
Private banking	<b>39,281</b>	41,158	(4.6)
Financial management, capital markets and other	<b>15,930</b>	16,416	(3.0)
Total	<b>251,677</b>	250,418	0.5

**Debentures, Capital Notes and Subordinated Capital Notes** totaled NIS 26.9 billion on 30 June 2010, compared with NIS 25.3 billion on 31 December 2009, an increase of 6.3%, and compared with 30 June 2009, an increase of 17.1%.

#### Off-balance sheet activity

**The following table sets out the development of balances of the customers' (off-balance sheet) financial assets<sup>(1)</sup> managed by Leumi Group:**

	30 June 2010	31 December 2009	Change	
	NIS millions		NIS millions	%
Securities portfolios	<b>423,122</b>	401,676	21,446	5.3
Of which: managed by mutual funds <sup>(2) (3)</sup>	<b>51,556</b>	47,666	3,890	8.2
Provident and pension funds <sup>(2) (3)</sup>	<b>41,036</b>	40,785	251	0.6
Supplementary training funds <sup>(2) (3)</sup>	<b>18,631</b>	17,771	860	4.8
Total	<b>482,789</b>	460,232	22,557	4.9

(1) Including an increase in the market value of securities and in value of securities of mutual and provident funds held in custody, for which operating management and custody services are provided.

(2) The Group in Israel does not manage any mutual funds, provident funds or supplementary training funds.

(3) Assets of customers in respect of which the Group provides operating management services, including the fund balances of customers who are counseled by Leumi.

**Credit to the public** totaled NIS 212.5 billion on 30 June 2010, an increase of 3.8% compared with NIS 204.7 billion on 31 December 2009, and an increase of 2.5% compared with 30 June 2009.

The devaluation of the shekel in relation to the dollar and the appreciation of the shekel in relation to most foreign currencies in the first half of 2010 contributed in total to a 0.1% increase in total credit to the public.

In addition to credit to the public, the Group invests in corporate debentures which amounted to NIS 8,970 million on 30 June 2010, compared with NIS 8,206 million on 31 December 2009, an increase of 9.3%.

**The following table sets out the development of the overall credit risk\* to the public by principal sectors of the economy:**

Economy Sectors	30 June 2010		31 December 2009		Change
	Overall credit risk to the public	Percentage of total	Overall credit risk to the public	Percentage of total	
	NIS millions	%	NIS millions	%	
Agriculture	<b>2,231</b>	<b>0.7</b>	2,282	0.7	(2.2)
Industry	<b>47,176</b>	<b>14.3</b>	44,658	14.3	5.6
Construction and real estate **	<b>68,160</b>	<b>20.7</b>	65,742	20.7	6.9
Electricity and water	<b>2,066</b>	<b>0.6</b>	1,939	0.6	6.5
Trade	<b>30,403</b>	<b>9.2</b>	27,953	9.0	8.8
Hotels, accommodation and food services	<b>4,916</b>	<b>1.5</b>	4,787	1.5	2.7
Transportation and storage	<b>5,535</b>	<b>1.7</b>	5,724	1.8	(3.3)
Communications and computer services	<b>7,427</b>	<b>2.3</b>	6,557	2.1	13.3
Financial services	<b>41,561</b>	<b>12.6</b>	39,018	12.5	6.5
Other business services	<b>8,895</b>	<b>2.7</b>	8,253	2.6	7.8
Public and community services	<b>8,473</b>	<b>2.6</b>	8,514	2.7	(0.5)
Private individuals - housing loans	<b>50,780***</b>	<b>15.4</b>	47,251	15.2	7.5
Private persons – other	<b>52,104</b>	<b>15.7</b>	50,867	16.3	2.4
<b>Total</b>	<b>329,727</b>	<b>100.0</b>	311,545	100.0	5.8

\* Including off-balance sheet credit risk, investments of the public in debentures and other assets in respect of derivatives.

\*\* Including housing loans extended to purchasing groups that are in the process of construction amounting to NIS 657 million and off-balance sheet credit risk amounting to NIS 1,210 million.

\*\*\* Including NIS 3,477 million in respect of the approval in principal of retention of the interest rate as defined in Proper Conduct of Banking Directive 451.

**The following table shows the quarterly development of credit to the public by main activity sector:**

	2010		2009			
	2nd Quarter	1st Quarter	4th Quarter	3rd Quarter	2nd Quarter	1st Quarter
	NIS millions					
Households*	<b>71,156</b>	68,248	66,889	65,401	63,252	62,242
Small businesses	<b>17,882</b>	17,590	17,653	17,283	17,099	17,711
Commercial banking	<b>44,921</b>	44,210	43,516	43,747	44,466	47,086
Corporate banking	<b>70,845</b>	70,415	69,089	70,016	74,680	77,873
Private banking	<b>6,666</b>	6,150	6,439	6,286	6,513	6,477
Financial management, capital markets and others	<b>983</b>	1,000	1,083	1,238	1,204	1,489
<b>Total</b>	<b>212,453</b>	207,613	204,669	203,971	207,214	212,878

\* Credit to households also includes housing loans (mortgages).



## Pledge in favor of the Bank of Israel

On 21 May 2008, the Bank signed a debenture, whereby it granted a first degree floating charge in favor of the Bank of Israel, on its rights to receive amounts and monetary shekel payments that are due and that will become due to the Bank from time to time, from customers which are corporations (established according to the laws of the State of Israel), which are not in arrears with their repayments to the Bank of credits received from it, and where the average duration of the credit does not exceed three years, and which was granted or which will be granted to these customers by the Bank. The charge is in an amount equal to the level of the amounts secured by the debenture, from time to time, up to an amount of NIS 1.1 billion.

This charge is to secure monies that will be required for the Bank's activities for the purpose of its activities with the CLS clearing house.

**Additional data on total credit is set forth below:**

**The following table sets out the breakdown of total credit to the public\* and off-balance sheet credit risk according to the size of the credit to a single borrower:**

		<b>30 June 2010</b>		
Credit ceiling in NIS thousands		Percentage of total number of borrowers	Percentage of total balance sheet credit	Percentage of total off-balance sheet credit
From	To	%		
0	80	<b>84.8</b>	<b>6.2</b>	<b>17.2</b>
80	600	<b>13.2</b>	<b>19.2</b>	<b>11.7</b>
600	1,200	<b>1.2</b>	<b>8.2</b>	<b>3.2</b>
1,200	2,000	<b>0.3</b>	<b>4.0</b>	<b>1.8</b>
2,000	8,000	<b>0.3</b>	<b>9.1</b>	<b>5.1</b>
8,000	20,000	<b>0.1</b>	<b>8.0</b>	<b>4.9</b>
20,000	40,000	<b>0.05</b>	<b>7.8</b>	<b>5.4</b>
40,000	200,000	<b>0.04</b>	<b>17.2</b>	<b>22.1</b>
200,000	800,000	<b>** 0.01</b>	<b>13.1</b>	<b>15.7</b>
Above 800,000		<b>*** 0.00</b>	<b>7.2</b>	<b>12.9</b>
Total		<b>100.00</b>	<b>100.0</b>	<b>100.0</b>

  

		<b>31 December 2009</b>		
Credit ceiling in NIS thousands		Percentage of total number of borrowers	Percentage of total balance sheet credit	Percentage of total off-balance sheet credit
From	To	%		
0	80	84.9	6.3	18.4
80	600	13.2	19.6	13.0
600	1,200	1.1	7.7	3.2
1,200	2,000	0.3	3.6	1.7
2,000	8,000	0.3	9.1	5.8
8,000	20,000	0.1	8.0	5.9
20,000	40,000	0.05	7.9	6.3
40,000	200,000	0.04	17.2	19.2
200,000	800,000	0.01**	13.5	16.3
Above 800,000		0.00***	7.1	10.2
Total		100.0	100.0	100.0

\* After deducting the specific provisions for doubtful debts.

\*\* On 30 June 2010 - 120 borrowers and on 31 December 2009 - 118 borrowers

\*\*\* On 30 June 2010 - 23 borrowers and on 31 December 2009 - 20 borrowers.

The following are details of the balances of credit to the public and of the off-balance sheet credit risk which exceed NIS 800 million per single borrower based on a more detailed breakdown of credit areas and based on a breakdown of economic sectors:

### 1. Credit risk according to size of credit to the borrower:

		<b>30 June 2010</b>					
		Number of borrowers		Balance sheet credit		Off-balance sheet credit	
		Of which: related parties		Of which: related parties		Of which: related parties	
Credit ceiling (in NIS millions)		Total		Total		Total	
From	To	In NIS millions					
800	1,200	14	-	8,976	-	3,982	-
1,200	1,600	4	-	2,343	-	3,156	-
1,600	2,000	2	1	2,446	1,233	1,095	705
2,000	2,380	3	-	1,766	-	5,111	-
Total		23	1	15,531	1,233	13,344	705

All the related parties are corporations in which the Bank holds up to 20% and they are not controlling shareholders of the Bank. The credits specified in the above table do not include any debts for which provisions were made for doubtful debts.

		<b>31 December 2009</b>					
		Number of Borrowers		Balance sheet credit		Off-balance sheet credit	
		Of which: related parties		Of which: related parties		Of which: related parties	
Credit ceiling (in NIS millions)		Total		Total		Total	
From	To	In NIS millions					
800	1,200	13	1	9,635	918	2,551	109
1,200	1,600	4	-	2,517	-	3,251	-
1,600	2,000	1	1	1,349	1,349	520	520
2,000	2,400	2	-	1,293	-	3,337	-
Total		20	2	14,794	2,267	9,659	629

### 2. Credit risk by economic sectors

<b>30 June 2010</b>			
	Number of borrowers	Balance sheet credit	Off-balance sheet credit
	Total	Total	Total
In NIS millions			
Industry	8	4,849	7,893
Construction and real estate	5	3,539	1,221
Public and community services	2	1,608	95
Communications and computer services	2	1,957	348
Financial services	6	3,578	3,787
Total	23	15,531	13,344

	31 December 2009		
	Number of borrowers	Balance sheet credit	Off-balance sheet credit
	Total	Total	Total
In NIS millions			
Industry	8	5,338	6,066
Construction and real estate	7	4,462	1,757
Public and community services	1	895	5
Communications and computer services	1	1,288	211
Financial services	3	2,811	1,620
<b>Total</b>	<b>20</b>	<b>14,794</b>	<b>9,659</b>

The indebtedness of the six largest groups of borrowers represented 8.74% of total credit risk as of 30 June 2010 and 74.1% of the capital calculated for the limitation on the six largest groups of borrowers.

**Problematic Debts** – the following table sets out the development of the problematic debts <sup>(1)</sup>  
<sup>(6)</sup> according to the classifications determined in the directives of the Supervisor of Banks:

	<b>30 June 2010</b>	30 June 2009	31 December 2009
NIS millions			
<b>Problematic debts<sup>(1)</sup></b>			
Non-performing	<b>1,582</b>	2,206	1,846
Restructured <sup>(2)</sup>	<b>850</b>	510	679
To be restructured <sup>(3)</sup>	<b>546</b>	432	410
In temporary arrears	<b>536</b>	725	584
Under special supervision*	<b>11,423</b>	14,345	12,349
Total balance sheet credit to problematic borrowers <sup>(1)</sup>	<b>14,937</b>	18,218	15,868
Off-balance sheet credit risk to problematic borrowers <sup>(1) (5)</sup>	<b>3,066</b>	3,658	3,065
Debentures of problematic borrowers (public)	<b>541</b>	507	683
The banks' overall credit risk (debentures + deposits in banks)	<b>-</b>	180	190
Other assets in respect of derivatives of problematic borrowers	<b>96</b>	359	252
Total credit risk in respect of problematic borrowers <sup>(1)</sup>	<b>18,640</b>	22,922	20,058
Assets received in respect of repaid credit	<b>86</b>	449	87
* of which: debts in respect of which there is a specific provision <sup>(4)</sup>	<b>6,153</b>	7,061	6,313
* of which: credit for housing in respect of which there is a provision according to the extent of the arrears	<b>388</b>	493	389

(1) Not including problematic debts that are covered by collateral that is deductible for the purpose of restrictions on the obligations of a borrower and a group of borrowers (Proper Conduct of Banking Business Directives No. 313).

- (2) Credit that was restructured during the course of the current year and also credit that was restructured in previous years with a waiver of income.
- (3) Credit to borrowers in respect whereof a decision has been made by the banking corporation's management to restructure, but restructuring has yet to be implemented.
- (4) Except for credit for housing, in respect of which there is a provision in accordance with the extent of the arrears.
- (5) As calculated for the purpose of restrictions on the obligations of a borrower and a group of borrowers, except in respect of guarantees given by a borrower to secure an obligation of a third party.
- (6) Credit to problematic borrowers as detailed in the disclosure format.
- (7) The problematic debts include classifications of credit from the implementation of Proper Banking Management Directive No. 325 "Management of Current Account Credit Lines." Pursuant to the above Directive and to clarifications of the Supervisor of Banks, the Bank is required to classify deviations from approved credit lines (where the deviation is over NIS 1,000), if it charges the customer excess interest. In such a case, the deviation is to be classified as a non-performing loan, and the credit within the credit line and the balance of the customer's obligations are to be classified as a loan under special supervision. As a result, non-performing loans amounting to NIS 65 million and loans under special supervision amounting to NIS 1,411 million were classified, and at the end of 2009, NIS 58 million and NIS 1,110 million, respectively, were classified.

**Credit to Governments** amounted to NIS 396 million on 30 June 2010, compared to NIS 407 million on 31 December 2009, a decrease of 2.7%, and a decrease of 12.4% compared with 30 June 2009.

## Securities

The Group's investments in securities amounted to NIS 51.2 billion on 30 June 2010, a decrease of 10.9% compared with 31 December 2009, mainly as a result of a reduction in the foreign securities portfolio.

Securities are classified in three categories: securities for trading, available-for-sale securities and debentures held to maturity.

Securities for trading are presented in the balance sheet at fair value and the difference between the fair value and the amortized cost is charged to the profit and loss statement. Available-for-sale securities are presented at fair value, and the difference between fair value and amortized cost is presented as a separate item in shareholders' equity in "other overall profit" called "adjustments for presentation of available-for-sale securities at fair value" ("shareholders equity") less the related tax. Whenever the decrease in value is of a non-temporary nature, the difference is charged to the profit and loss statement. Debentures held to maturity are presented at amortized cost (par value together with accrued interest and linkage differentials, less/plus a disagio or agio).

For details of the accounting policy and the treatment of revaluing the securities portfolio and the distinctions between temporary decreases in value and those of a non-temporary nature, see the Section "Critical Accounting Policy" on page 54 and Note 1 to the 2009 Annual Financial Statements.

The following table sets out the classification of the securities item in the consolidated balance sheet in accordance with the above-mentioned rules:

<b>30 June 2010</b>					
	Adjusted cost	Unrealized gains from adjustments to fair value	Unrealized losses from adjustments to fair value	Fair value	Balance sheet value
NIS millions					
<b>Debentures</b>					
Held to maturity	703	24	-	727	703
Available-for-sale	37,912	704	(492)	38,124	38,124
For trading	9,542	166*	(39)*	9,669	9,669
	48,157	894	(531)	48,520	48,496
<b>Shares and funds</b>					
Available-for-sale	2,063	480	(62)	2,481	2,481
For trading	586	-	(352)*	234	234
	2,649	480	(414)	2,715	2,715
<b>Total securities</b>	<b>50,806</b>	<b>1,374</b>	<b>(945)</b>	<b>51,235</b>	<b>51,211</b>

\* Carried to profit and loss.

<b>31 December 2009</b>					
	Adjusted cost	Unrealized gains from adjustments to fair value	Unrealized losses from adjustments to fair value	Fair value	Balance sheet value
NIS millions					
<b>Debentures</b>					
Held to maturity	852	23	-	875	852
Available-for-sale	44,442	454	(615)	44,281	44,281
For trading	9,708	128	(51)	9,785	9,785
	55,002	605	(666)	54,941	54,918
<b>Shares and funds</b>					
Available-for-sale	1,849	648	(7)	2,490	2,490
For trading	446	-	(349)	97	97
	2,295	648	(356)	2,587	2,587
<b>Total securities</b>	<b>57,297</b>	<b>1,253</b>	<b>(1,022)</b>	<b>57,528</b>	<b>57,505</b>

As of 30 June 2010, some 79.3% of the Group's nostro portfolio was classified as available-for-sale securities and some 19.3% as securities for trading. This classification allows for flexibility in the management of the securities portfolio. Some 5.3% of the value of the securities represents investments in shares of companies that are not reported on equity basis, but by cost or market value of the shares traded on a stock exchange.

The following table sets out details of the Group's activity in debentures:

	<b>30 June 2010</b>	31 December 2009
NIS millions		
Debentures redeemed and/or sold (held to redemption and available-for-sale)	<b>16,346</b>	22,387
Purchases of debentures held to redemption and available-for-sale	<b>9,632</b>	35,494
Net profit from investments in debentures:		
Financing income on accrual basis	<b>(405)</b>	1,557
Profit from sale and from decrease in value of available-for-sale debentures	<b>96</b>	294
Profit realized and/or unrealized from adjustments to fair value of debentures for trading	<b>181</b>	232

The following table sets out details of the composition of investments in debentures by linkage basis:

	<b>30 June 2010</b>			31 December 2009		
	Government of Israel	Foreign governments	Other companies	Government of Israel	Foreign governments	Other companies
	NIS millions			NIS millions		
Israeli currency:						
Unlinked	<b>18,051</b>	-	<b>137</b>	18,095	-	98
CPI-linked	<b>6,992</b>	-	<b>987</b>	8,656	-	1,009
Foreign currency including foreign currency-linked	<b>2,037</b>	<b>1,314</b>	<b>18,978</b>	1,962	4,037	21,061
Total debentures*	<b>27,080</b>	<b>1,314</b>	<b>20,102</b>	28,713	4,037	22,168

\* of which NIS 2,250 million in subordinated debentures.

There was a decrease of some NIS 2.1 billion during the first half of 2010, some 9.3%, in the Group's investments in corporate debentures (including those banks), mainly in foreign currency debentures abroad. Some 58.5% of the amount invested in debentures is invested in government debentures, mainly of the Israeli government.

The following sets out the value of securities according to the method of calculation in NIS millions:

	<b>30 June 2010</b>	31 December 2009
Securities traded on an active market*	<b>41,067</b>	47,737
Securities according to prices determined according to external models **	<b>7,757</b>	8,152
Securities according to quotation from counterparty or to cost	<b>2,387</b>	1,616
Total	<b>51,211</b>	57,505

\* Including fair value calculated according to models based on current market data.

\*\* Including securities amounting to NIS 558 million which were revalued by the Bank on the basis of the discount rates determined independently of the Bank by Sha'arei Ribit Ltd.

See Note 2 to the Financial Statements for further details.

**The following table shows details of investments in corporate debentures only (excluding banks), issued in Israel and overseas, by sectors of the economy (in the available-for-sale and trading portfolios):**

Economy sector	<b>30 June 2010</b>	
	Issued in Israel	Issued abroad
	NIS millions	
Agriculture	-	35
Industry	<b>125</b>	495
Construction and real estate	<b>44</b>	123
Electricity and water	<b>125</b>	90
Trade	<b>187</b>	57
Transport and storage	<b>32</b>	14
Communications and computer services	<b>136</b>	154
Financial services	<b>339</b>	6,805
Business services and others	-	67
Public and community services	<b>26</b>	116
<b>Total</b>	<b>1,014</b>	7,956

### **The Available-for-sale Portfolio**

**The following table shows the available-for-sale portfolio:**

	<b>30 June 2010</b>		31 December 2009		Change	
	NIS millions		Abroad	In Israel	Abroad	In Israel
Debentures	<b>19,471</b>	<b>18,653</b>	21,767	22,514	(2,296)	(3,861)
Shares and funds	<b>576</b>	<b>1,905</b>	541	1,949	35	(44)
<b>Total</b>	<b>20,047</b>	<b>20,558</b>	22,308	24,463	(2,261)	(3,905)

- a. In the first half of 2010, NIS 160 million was credited to shareholders' equity in respect of the available-for-sale portfolio, due to an increase in value and exchange rate differentials in respect of debentures denominated in foreign currency, compared with a decline in value of NIS 886 million in the corresponding period of 2009. Most of the increase in value derives from subordinated debentures issued by foreign banks.
- b. In addition, NIS 96 million was credited to profit and loss in respect of profits from the sale of debentures after offsetting provisions defined as decreases in value of securities of a non-temporary nature, compared with profits of NIS 175 million in the corresponding period of 2009.
- c. **The following table shows a summary of the above results in respect of the available for-sale portfolio (including financing income):**

	<b>For the period ended</b>		
	<b>30 June 2010</b>	30 June 2009	31 December 2009
	NIS millions		
Profits (losses) in respect of securities which were charged to profit and loss	<b>(206)</b>	1,740	2,252
Of which: Exchange differences	<b>(871)</b>	956	285
Adjustments for increase (decrease) in value of securities in shareholders' equity	<b>160</b>	886	1,481

**d. The following table shows net balances in shareholders' equity (net adjustments in respect of available-for-sale securities before tax):**

	<b>30 June 2010</b>	31 December 2009	Quarterly movement	
			1st quarter	2nd quarter
	NIS millions			
Shares	<b>418</b>	641	151	(374)
Israel government debentures	<b>318</b>	101	91	126
Foreign government debentures	<b>5</b>	3	1	1
Other debentures	<b>(111)*</b>	(265)	197	(43)
Other debt instruments	<b>(8)</b>	(18)	33	(23)
Total	<b>622</b>	462	473	(313)
Related tax	<b>(234)</b>	(153)	(145)	64
Net total	<b>388</b>	309	328	(249)

\* Of which the accumulated balance of the decline in value in the deferred debentures issued by foreign banks amounted to some NIS 206 million.

The accumulated net balance of adjustments to fair value of securities held in the available-for-sale portfolio as of 30 June 2010 totaled the positive amount of NIS 388 million (after the effect of taxes). These amounts represent losses/profits which had not been realized at the dates of the financial statements.



**e. The following is the impairment in available-for-sale securities charged to shareholders' equity as at 30 June 2010:**

		Duration of decline in value since commencement of the decline*				
		Up to 6 months	6-9 months	9-12 months	More than 12 months	Total amount
Rate of decline		NIS millions				
Up to 10%	Shares	1	-	-	-	1
	Asset-backed debentures	-	-	-	22	22
	Other debentures	30	7	2	208	247
	Total	31	7	2	230	270
10%- 20%	Shares	54	-	-	-	54
	Asset-backed debentures	-	-	-	17	17
	Other debentures	3	1	-	115	119
	Total	57	1	-	132	190
20%-30%	Shares	-	-	-	-	-
	Asset-backed debentures	-	-	-	1	1
	Other debentures	-	-	-	57	57
	Total	-	-	-	58	58
30%-35%	Shares	7	-	-	-	7
	Asset-backed debentures	-	-	-	1	1
	Other debentures	-	-	-	-	-
	Total	7	-	-	1	8
35%-40%	Shares	-	-	-	-	-
	Asset-backed debentures	-	-	-	-	-
	Other debentures	-	-	-	-	-
	Total	-	-	-	-	-
Above 40%	Shares	-	-	-	-	-
	Asset-backed debentures	-	-	-	28	28
	Other debentures	-	-	-	-	-
	Total	-	-	-	28	28
Total amount	Shares	62	-	-	-	62
	Asset-backed debentures	-	-	-	69	69
	Other debentures	33	8	2	380	423
Overall total		95	8	2	449	554

For the treatment of revaluing the securities and the distinction between temporary decreases in value and those of a non-temporary nature, see page 54 in the 2009 Financial Statements.

\* The duration of the impairment since the beginning of the decline means the duration since the beginning of any impairment in the security.

## Trading Portfolio

The following table shows the composition of the trading portfolio:

	30 June 2010		31 December 2009		Change	
	NIS millions					
	Abroad	In Israel	Abroad	In Israel	Abroad	In Israel
Debentures	2,045	7,624	4,441	5,344	(2,396)	2,280
Shares and funds	94	140	93	4	1	136
Total	2,139	7,764	4,534	5,348	(2,395)	2,416

In respect of debentures for trading, realized and unrealized profits amounting to NIS 181 million were recorded in the profit and loss statement, compared with profits of NIS 161 million in the corresponding period in 2009, and in respect of shares and funds, realized and unrealized profits were recorded amounting to NIS 5 million, compared with realized and unrealized profits of NIS 7 million in the corresponding period in 2009.

### Investments in Securities Issued Abroad

The Group's securities portfolio includes some NIS 22.7 billion (about US\$ 5.9 billion) of securities issued abroad, all of which (but for some 3.5%) are investment grade securities, of which some 93% are rated 'A-' and above, and of which some 27.5% are rated 'AAA'. The portfolio includes subordinated debentures issued by foreign banks having a fair value of NIS 2,250 million, some 9.9% of the total investment in securities issued abroad. Of the said portfolio, some NIS 20.0 billion (some US\$ 5.1 billion) is classified in the available-for-sale portfolio, some NIS 2.1 billion (some US\$ 0.6 billion) is classified in the securities for trading portfolio and the balance in the portfolio held to redemption.

**The following table shows the composition of investments in securities issued abroad:**

	<b>30 June 2010</b>		<b>31 December 2009</b>	
	Available-for-sale portfolio	Trading portfolio	Available-for-sale portfolio	Trading portfolio
Balance sheet value	NIS millions			
Government debentures	<b>2,146</b>	<b>459</b>	2,859	2,354
Debentures of banks and financial institutions	<b>10,868</b>	<b>697</b>	12,580	1,862
Asset-backed debentures	<b>6,038</b>	<b>94</b>	5,938	101
Other debentures	<b>419</b>	<b>795</b>	390	124
Shares and funds	<b>576</b>	<b>94</b>	541	93
<b>Total</b>	<b>20,047</b>	<b>2,139</b>	22,308	4,534

Management of the Bank estimates that the impairment in value of the available-for-sale portfolio is mostly temporary in nature. From the time the investments were made, the Bank's intention was to hold them until maturity. The Bank intends, and is able, to continue to hold the investments until the expected return of the full cost of the assets or until maturity. Therefore, this impairment is charged to shareholders' equity. The net impairment charged to shareholders' equity in respect of securities issued abroad, from the date of purchase until 30 June 2010, amounts to some NIS 47 million (some NIS 30 million after taxes). During 2009, the negative fund was reduced by NIS 1,121 million. Most of the movement relates to an increase in value of subordinated debentures issued by overseas banks, as explained below. During the first half of 2010, the trend continued and the negative fund was reduced by NIS 173 million.

In addition to the increase in value recorded in shareholders' equity, an impairment in value of some NIS 5 million was charged to profit and loss account during the first half of 2010, compared with an impairment of NIS 137 million in the corresponding period in 2009.

**The following table shows the fair value as at 30 June 2010 of debentures of banks and financial institutions abroad (excluding asset-backed securities):**

	AAA to AA-	A+	A	A-	BBB+ to BBB-	BB+ to B-	Unrated	Total
	NIS millions							
United Kingdom	234	462	455	299	-	-	-	1,450
Austria (1)	-	118	157	-	-	-	-	275
Italy (1)	-	-	108	-	-	-	29	137
Ireland (1) (5)	-	-	126	27	-	-	12	165
Belgium (1)	-	-	365	-	-	-	-	365
Germany (1)	24	650	-	4	4	-	-	682
The Netherlands (1)	47	-	681	288	19	-	-	1,035
Luxembourg (1)	-	-	130	-	-	-	-	130
Spain (1) (5)	309	10	-	121	-	-	4	444
Portugal (1) (5)	-	-	-	-	14	-	-	14
Finland (1)	30	-	27	-	-	-	-	57
France (1)	313	120	-	-	-	-	-	433
Switzerland	-	19	233	-	-	-	-	252
Australia	578	-	-	-	-	-	-	578
Sweden	20	-	62	-	-	-	-	82
New Zealand	191	-	-	-	-	-	-	191
Other (2)	182	80	64	54	-	-	145	525
United States – by bank								
Citigroup Inc. NY	-	-	-	932	-	-	-	932
Chase Manhattan Bank N.A.	-	369	-	-	-	-	-	369
Merrill Lynch International B.A.	-	-	392	-	-	-	-	392
Bank of America	-	-	528	-	-	-	-	528
Goldman, Sachs and Co.	-	-	359	-	-	-	-	359
Wachovia International Banking	450	-	-	-	-	-	-	450
Wells Fargo Bank N.A.	-	519	-	-	-	-	-	519
Morgan Stanley	-	-	298	-	-	-	-	298
United States – other (3)								
	496	179	142	-	69	-	62	948
<b>Total (4)</b>	<b>2,874</b>	<b>2,526</b>	<b>4,127</b>	<b>1,725</b>	<b>106</b>	<b>-</b>	<b>252</b>	<b>11,610</b>

(1) Countries in the Eurozone bloc.

(2) This amount includes investments in 6 countries

(3) This amount includes investments in 14 banks in the United States.

(4) Including subordinated debentures, the fair value of which as at 30 June 2010 was NIS 2,250 million (including the available-for-sale and trading portfolios).

(5) For further details in connection with credit exposure, see page 124.

## 1. Investments in foreign asset-backed securities

The Group's securities portfolio as of 30 June 2010 includes some NIS 6.1 billion (some US\$ 1.6 billion) of asset-backed securities (both mortgage-backed and non-mortgage-backed), all of which (save for 4.8%) are rated 'A-' and above, of which some 84% are rated 'AAA'. Of the said portfolio, some NIS 6.0 billion (some US\$ 1.6 billion) is classified in the available-for-sale portfolio, and the balance in the securities held for trading portfolio.

**The following table shows a summary of investments in asset-backed securities in the available-for-sale portfolio as at 30 June 2010:**

	Net book value	Unrealized profits	Unrealized losses	Balance sheet value (fair value)
	NIS millions			
MBS - mortgage-backed securities	<b>4,979</b>	<b>134</b>	<b>(32)</b>	<b>5,081</b>
ABS-asset-backed securities (other than mortgage-backed)	<b>832</b>	<b>162</b>	<b>(37)</b>	<b>957</b>
Of which: CLO	<b>729</b>	<b>151</b>	<b>(35)</b>	<b>845</b>
SCDO	<b>55</b>	<b>11</b>	<b>-</b>	<b>66</b>
other	<b>48</b>	<b>-</b>	<b>(2)</b>	<b>46</b>
<b>Total</b>	<b>5,811</b>	<b>296</b>	<b>(69)</b>	<b>6,038</b>

For the definition of asset-backed securities see Note 3 to the 2009 Financial Statements.

## Securitization Exposures

### Investment in asset-backed securities by type of exposure (Table 9(f) – Basel II)

	30 June 2010	31 December 2009
	Accrued amount of exposure	
	NIS millions	
<b>Mortgage-backed Securities (MBS):</b>		
<b>Pass-through securities:</b>		
Securities guaranteed by US Government GNMA	2,257	2,123
Securities issued by FNMA and FHLMC	419	469
Other securities	-	-
<b>Other mortgage-backed securities</b>		
Securities issued by FHLMC, FNMA, or GNMA, or guaranteed by these entities	2,260	2,313
Other mortgage-backed securities	226	83
<b>Total mortgage-backed securities (MBS)</b>	<b>5,162</b>	<b>4,988</b>
<b>Asset-backed securities (ABS):</b>		
Lines of credit for any purpose secured by dwelling	6	8
Credit for purchase of vehicle	8	12
Other credit to private persons	7	7
Credit not to private persons	3	2
CLO debentures	845	911
SCDO debentures	66	66
Others	35	53
<b>Total Asset-backed (ABS)</b>	<b>970</b>	<b>1,059</b>
<b>Total Asset-backed Securities</b>	<b>6,132</b>	<b>6,047</b>

### Investment in asset-backed securities by risk weighting \* (Table 9(g) – Basel II)

	30 June 2010	31 December 2009	30 June 2010	31 December 2009
	Accrued amount of exposure		Capital requirement for securitization exposure	
	NIS millions		NIS millions	
20%	655	640	12	12
50%	233	186	11	8
100%	161	143	14	13
350%	51	65	16	20
Deducted from equity	37	47	-	-
<b>Total</b>	<b>1,137</b>	<b>1,081</b>	<b>53</b>	<b>53</b>

\* Not including GNMA, FNMA, FHLMC securities.

The Group's portfolio of available-for-sale investments in foreign asset-backed securities as of 30 June 2010 includes investments in mortgage-backed securities in the total amount of some NIS 5.1 billion. 96.4% of the mortgage-backed securities in the available-for-sale portfolio are guaranteed or directly issued by United States federal agencies (FNMA, FHLMC, GNMA) FNMA and FHLMC have come under governmental protection under the U.S. administration's rescue plan and the GNMA debentures have government guarantees.

As of 30 June 2010, the accumulated net increase in value charged to shareholders' equity resulting from the mortgage-backed securities portfolio was some NIS 102 million.

The total of the mortgage-backed securities that are not (U.S.) government guaranteed and are not backed by American federal entities in both the available-for-sale and trading portfolios, amounts to some NIS 226 million.

The forecast term to maturity for all the mortgage-backed securities portfolio is, on average, some 2.8 years.

In addition to the mortgage-backed securities, the Group's available-for-sale portfolio also includes other securities that are backed by assets other than mortgages (car financing credit and other types of credit), amounting to some NIS 957 million, of which CLO-type debentures account for some NIS 845 million. The projected term to maturity of the portfolio of securities that are backed by assets other than mortgages is some 4.3 years on average.

## 2. Investments in other (non asset-backed) securities issued abroad

The Group's securities portfolio as of 30 June 2010 includes some NIS 16.6 billion (some US\$ 4.3 billion) of non-asset-backed securities, which include mainly securities issued by banks and financial institutions, including subordinated debentures, the balance being securities issued by the Government of Israel. Of these securities, NIS 14.0 billion (US\$ 3.6 billion) are classified in the available-for-sale portfolio, and some NIS 2.0 billion in the securities for trading portfolio. Of these securities, 94% are rated 'A-' or above, of which 6.7% are rated 'AAA'.

For further details regarding exposure to overseas banks and financial institutions, see page 120.

The Bank estimates that the decline in the prices of these securities is mostly of a temporary nature, and most of the decline in value was therefore charged to shareholders' equity.

As of 30 June 2010, the accumulated decrease in value charged to shareholders' equity in respect of non-asset-backed securities issued abroad in the available-for-sale portfolio amounted to NIS 274 million (NIS 177 million after tax), after a reduction of NIS 84 million in the first half of 2010.

The majority of the debentures which are not asset-backed securities and which were issued abroad are debentures issued by banks.

The Bank intends, and is able, to continue to hold these debentures until maturity or at least until the return of their value.

	Fair value			Capital fund at the end of the second quarter
	30 June 2010	March 31 2010	31 December 2009	
	NIS millions			
Total subordinated bank debentures issued abroad	2,034	2,334	2,593	(206)
Of which: subordinated debentures that declined in value by more than 35%	-	-	6	-

In addition, the available-for-sale portfolio includes portfolio of securities that are non-asset backed securities also in the trading portfolio. The trading portfolio includes mainly securities of banks and financial institutions, and securities portfolios managed by external investment managers and securities funds. All the securities in the trading portfolio are investment grade securities, and about 74% are rated 'A' and higher. The value of the trading portfolio which is non-asset backed as at 30 June 2010 amounted to some NIS 2.0 billion (US\$ 0.5 billion). The difference between the fair value and the amortized cost, if any, is charged to the profit and lost statement.

During the second quarter of 2010, some US\$ 300 million were invested in credit derivatives (CDS) of the State of Israel, France and Ireland. In respect of these investments, which are regularly remeasured, as any derivative instrument, at the market value, NIS 3.9 million was charged to profit in the second quarter of 2010.

### **Investments in debentures issued in Israel**

Investments in debentures issued in Israel on 30 June 2010 amounted to NIS 26.4 billion, of which NIS 25.3 billion was in debentures issued by the Government of Israel, with the balance, NIS 1.1 billion, in corporate debentures. Of the corporate debentures, 97% are rated 'A-' and higher, of which 73% are rated 'AA-' and higher. The corporate debenture portfolio is spread among various branches of the economy. The investment in the financial services sector is the largest. As of 30 June 2010, some 68% of the investments in corporate debentures amounted to NIS 0.8 billion in the available-for-sale portfolio, with the balance in the trading portfolio. In addition to the abovementioned corporate debenture holdings, an exchange-traded short certificate is held in the commercial portfolio linked to the Tel-Bond 40 Index, representing an exposure of NIS 110 million.

Out of the total amount of NIS 0.8 billion in the corporate debenture portfolio in the available-for-sale portfolio, the positive capital reserve amounts to NIS 44 million, and the negative fund amounts to NIS 4 million, with the highest decline in value being 8.3%.

### **3. Investments in shares and funds**

Total investments in shares and funds amounted to some NIS 2,715 million as at 30 June 2010, of which NIS 1,490 million was in listed shares and NIS 1,225 million was in unlisted shares. Of the total investment, NIS 2,481 million is classified as available-for-sale and NIS 234 million is classified in the trading portfolio.

**The following table sets out the principal investments in shares and funds recorded in the securities item (Table 13(B) Basel II) <sup>(1)</sup>:**

	Bank's share on a consolidated basis in the paid-up capital giving the right to receive profits		Value of the investment in the consolidated balance sheet*		Capital adequacy retirements		Listed/ Not listed
	<b>30 June 2010</b>	31 December 2009	<b>30 June 2010</b>	31 December 2009	<b>30 June 2010</b>	31 December 2009	
	%		NIS millions				
Migdal Insurance and Financial Holdings Ltd. <sup>(2)</sup>	<b>9.80</b>	9.85	<b>628</b>	719	<b>57</b>	65	
Africa Israel Properties Ltd.	<b>2.2</b>	4.3	<b>27</b>	35	<b>2</b>	3	
Super-Pharm (Israel) Ltd.	<b>18.0</b>	18.0	<b>182</b>	182	<b>16</b>	16	Not listed
Otzar Hityashvuth Hayehudim B.M.	<b>8.62</b>	8.62	<b>70</b>	80	<b>6</b>	7	
Partner Communication Ltd.	<b>4.99</b>	4.99	<b>461</b>	589	<b>42</b>	53	
Electra Consumer Products (1970) Ltd. <sup>(3)</sup>	<b>10.00</b>	-	<b>101</b>	-	<b>9</b>	-	Not listed
Tower Semiconductor capital notes	-	-	<b>49</b>	49	<b>4</b>	4	Not listed
Visa International	-	-	<b>36</b>	40	<b>3</b>	4	
CLS Bank	-	-	<b>21</b>	21	<b>2</b>	2	Not listed
Funds	-	-	<b>766</b>	585	<b>69</b>	53	Not listed
Apax	-	-	<b>58</b>	59	<b>5</b>	5	Not listed
Other	-	-	<b>316</b>	228	<b>29</b>	20	245 Not listed
<b>Total</b>	<b>-</b>	<b>-</b>	<b>2,715</b>	<b>2,587</b>	<b>244</b>	<b>233</b>	

\* The value of investment in the consolidated balance sheet is equal to the balance of the fair value of the investment.

(1) For details of non-banking investments presented on equity basis, see page 84.

(2) For details, see page 85 to the Report



### (3) Electra

On 28 March 2010, Leumi Partners signed an agreement with Eliasi Ltd. and Electra Consumer Products (1970) ("Electra") for the acquisition of some 10% of the shares of Electra for aggregate consideration of NIS 100 million. On 26 April 2010, the transaction was completed. Leumi Partners and Leumi Partners Underwriters Ltd. also operate as an investment bank in locating additional potential investors for Electra and are advising Electra on all matters connected to its issue.

**The following table shows investments (positions) in shares and funds in the securities item (available-for-sale portfolio and trading portfolio) (NIS millions):**

	Balance sheet amount	
	30 June 2010	31 December 2009
Listed shares	<b>1,490</b>	1,564
Funds according to quote by counterparty	<b>722</b>	644
Unlisted shares	<b>503</b>	379
Total	<b>2,715</b>	2,587

### Other assets

As of 30 June 2010, other assets amounted to NIS 11.0 billion, compared with NIS 9.8 billion at the end of 2009, an increase of some 12.7%. The increase in this item resulted mainly from an increase in the balance of the fair value of derivative instruments carried out with and for customers amounting to about NIS 1.8 billion, and from a decrease in surplus advance payments of provisions for income tax amounting to NIS 0.5 billion.

## Operating Segments in the Group

The Group operates in various operating segments through the Bank and its subsidiaries, in all fields of banking and financial services. Furthermore, the Group invests in non-banking corporations that operate in various fields, including insurance, real estate, shipping, energy, industry and others.

The operating segments are defined in accordance with the characteristics determined by the Bank of Israel. A detailed description of the operating segments and the manner of their measurement is provided in the Annual Report for 2009.

### Following are principal data according to operating segments of the principal balance sheet items as at 30 June 2010:

	Credit to the Public			Deposits of the Public			Total Assets		
	30 June 2010	31 December 2009	Change	30 June 2010	31 December 2009	Change	30 June 2010	31 December 2009	Change
	NIS millions		%	NIS millions		%	NIS millions		%
Households <sup>(1)</sup>	71,156	66,889	6.4	118,180	118,930	(0.6)	71,926	67,530	6.5
Small businesses	17,882	17,653	1.3	15,070	15,057	0.1	17,900	17,669	1.3
Corporate banking <sup>(2)</sup>	70,845	69,089	2.5	26,131	25,324	3.2	73,861	71,685	3.0
Commercial banking	44,921	43,516	3.2	37,085	33,533	10.6	46,353	44,833	3.4
Private banking	6,666	6,439	3.5	39,281	41,158	(4.6)	11,402	11,323	0.7
Financial management - capital markets and other	983	1,083	(9.2)	15,930	16,416	(3.0)	106,839	108,735	(1.7)
Total	212,453	204,669	3.8	251,677	250,418	0.5	328,281	321,775	2.0

(1) Credit to households also includes housing loans (mortgages). After neutralizing this credit, credit (banking and financial) to households decreased by 4.0%. Housing loans amounted to NIS 47.8 billion at the end of June 2010, having increased by 7.6%. The rate of increase in credit (banking and financial) for 2009 was 5.4%.

(2) There was an increase of some NIS 1.9 billion in credit in the corporate banking segment for activities in Israel, and an increase of 2.5% overall.

### Following are principal data according to operating segments of off-balance sheet items and data on customer balances in the capital market:

	Guarantees and Documentary Credit			Securities Portfolios, including Mutual Funds		
	30 June 2010	31 December 2009	Change	30 June 2010	31 December 2009	Change
	NIS millions		%	NIS millions		%
Households	471	484	(2.7)	90,118	87,282	3.2
Small businesses	1,292	1,300	(0.6)	6,086	5,353	13.7
Corporate banking	23,383	22,119	5.7	82,923	82,712	0.3
Commercial banking	6,913	6,808	1.5	42,104	38,987	8.0
Private banking	623	495	25.9	72,497	68,913	5.2
Financial management – capital markets and other	712	525	35.6	129,394	118,429	9.3
Total	33,394	31,731	5.2	423,122	401,676	5.3

**The following table sets out the net operating profit according to operating segment:**

	For the three months ended			For the six months ended		
	<b>30 June 2010</b>	30 June 2009	Change	<b>30 June 2010</b>	30 June 2009	Change
Segments	NIS millions		%	NIS millions		%
Households	<b>53</b>	53	-	<b>90</b>	108	(16.7)
Small businesses	<b>58</b>	58	-	<b>130</b>	118	10.2
Corporate banking	<b>291</b>	228	27.6	<b>520</b>	353	47.3
Commercial banking	<b>98</b>	99	(1.0)	<b>208</b>	204	2.0
Private banking	<b>23</b>	36	(36.1)	<b>52</b>	62	(16.1)
Financial management – capital markets and other	<b>137</b>	33	+	<b>256</b>	91	+
<b>Total</b>	<b>660</b>	507	30.2	<b>1,256</b>	936	34.2

**The following table sets out the net operating profit according to operating segments, after neutralizing special salary expenses:**

	For the three months ended			Contribution to profit
	<b>30 June 2010</b>	30 June 2009	Change	
Segments	NIS millions		%	%
Households	<b>90</b>	108	(16.7)	7.6
Small businesses	<b>130</b>	118	10.2	10.9
Corporate banking	<b>520</b>	353	47.3	43.8
Commercial banking	<b>208</b>	204	2.0	17.5
Private banking	<b>52</b>	62	(16.1)	4.4
Financial management – capital markets and other	<b>188</b>	(25)	+	15.8
<b>Total</b>	<b>1,188</b>	820	44.9	100.0

Explanations for the changes in profitability are provided below.

### **Return on equity according to operating segments**

In accordance with directives of the Bank of Israel, it was decided to calculate the return on equity to be allocated to each of the operating segments.

The equity for the purpose of calculating the capital to risk assets ratio (Tier 1 and Tier 2 capital) was allocated to the segments according to the relative share of each segment in the total of all the weighted risk assets of the Group, and according to the allocation of Pillar 2 equity for each segment in accordance with the ICAAP.

Operating segments were credited with income in respect of (Upper) Tier 1 capital allocated to the segment according to its share in the weighted risk assets as per Basel II and at a price reflecting a risk free yield, and debited in respect of Tier 2 capital according to a risk free yield. Comparative figures for 2009 were calculated in accordance with the weighted risk assets as per Basel I.

Calculations of return on equity include the relation between the net profit for each of the segments and the shareholders' equity allocated to the segment. Shareholders' equity allocated to the segment includes the relative share of the segment in the basic equity.

The following table sets out the net profit return, adjusted for risk, on equity according to operating segments calculated as described above:

Segment	Return on equity as % of net profit				Return on equity as % of net operating profit			
	30 June 2010	31 December 2009	30 June 2010*	31 December 2009*	30 June 2010	31 December 2009	30 June 2010*	31 December 2009*
Households	<b>4.8</b>	3.6	<b>4.8</b>	3.5	<b>4.8</b>	3.6	<b>4.8</b>	3.5
Small businesses	<b>20.9</b>	16.4	<b>20.9</b>	16.4	<b>20.9</b>	16.4	<b>20.9</b>	16.4
Corporate banking	<b>12.7</b>	14.4	<b>12.7</b>	14.4	<b>12.7</b>	14.4	<b>12.7</b>	14.4
Commercial banking	<b>11.6</b>	8.9	<b>11.6</b>	8.9	<b>11.6</b>	8.9	<b>11.6</b>	8.9
Private banking	<b>15.9</b>	18.8	<b>15.6</b>	18.8	<b>15.9</b>	18.8	<b>15.9</b>	18.8
Financial management – capital markets	<b>5.9</b>	10.5	<b>12.5</b>	10.4	<b>(3.6)</b>	10.5	<b>2.7</b>	10.4
Other	<b>41.2</b>	(11.1)	<b>41.2</b>	(11.1)	<b>38.5</b>	(17.6)	<b>38.5</b>	(17.6)

\* After cancelling the effect of special salary expenses

The following table sets out the RORAC (Return on Risk Adjusted Capital) and EVA (Economic Value Added) taking into account the cost of capital in accordance with the multi-year yield determined in the Work Plan, according to operational segments:

The figures for EVA and RORAC have been calculated according to the allocation of all of the capital of the Bank between the segments (as per the actual capital adequacy pursuant to Basel II and comparative figures for 2009 pursuant to Basel I).

Segment	As at 30 June 2010	
	Allocating all the capital	
	RORAC	EVA
	%	NIS millions
Households	<b>4.8</b>	<b>(95)</b>
Small businesses	<b>20.9</b>	<b>65</b>
Corporate banking	<b>12.7</b>	<b>107</b>
Commercial banking	<b>11.6</b>	<b>28</b>
Private banking	<b>15.9</b>	<b>19</b>
Financial management – capital markets	<b>5.9</b>	<b>(73)</b>
Other	<b>41.2</b>	<b>110</b>
Total for net profit	<b>11.5</b>	<b>161</b>

Segment	As at 31 December 2009	
	Allocating all the capital	
	RORAC	EVA
	%	NIS millions
Households	3.6	(283)
Small businesses	16.4	73
Corporate banking	14.4	312
Commercial banking	8.9	(36)
Private banking	18.8	55
Financial management – capital markets	10.5	10
Other	(11.1)	(92)
Total for net profit	10.2	39

The following table presents the quarterly development of the net operating profit according to operating segments, after neutralizing special salary expenses:

Segment	2010	2009				
	2 <sup>nd</sup>	1 <sup>st</sup>	4 <sup>th</sup>	3 <sup>rd</sup>	2 <sup>nd</sup>	1 <sup>st</sup>
	quarter	quarter	quarter	quarter	quarter	quarter
	NIS millions					
Households	<b>54</b>	36	(36)	85	52	56
Small businesses	<b>58</b>	72	34	35	58	60
Corporate banking	<b>291</b>	229	346	313	228	125
Commercial banking	<b>98</b>	110	69	45	99	105
Private banking	<b>23</b>	29	7	43	36	26
Financial management – capital markets and others	<b>74</b>	114	173	43	(5)	(20)
Total	<b>598</b>	590	593	564	468	352

**General note:** The return on equity and average balance of risk assets regarding data for 30 June 2009 were calculated in accordance with Basel I directives. Current data for 2010 have been calculated in accordance with Basel II.

## 1. Households

The following tables set out a summary of the profit and loss of the households segment:

	Banking and finance	Credit cards	Capital market	Mortgages	Activity abroad	Total
For the three months ended 30 June 2010						
NIS millions						
<b>Net interest income:</b>						
From external sources	(210)	44	1	544	1	380
Intersegmental	618	(7)	(1)	(451)	4	163
<b>Operating and other income:</b>						
From external sources	154	113	133	30	2	432
Intersegmental	(1)	55	-	6	-	60
Total income	561	205	133	129	7	1,035
Provisions for doubtful debts	41	5	-	(13)	4	37
<b>Operating and other expenses:</b>						
To external sources	634	137	60	64	6	901
Intersegmental	-	(1)	-	7	-	6
Operating profit (loss) before taxes	(114)	64	73	71	(3)	91
Provision (benefit) for taxes on operating profit	(41)	20	27	25	-	31
Operating profit (loss) after taxes	(73)	44	46	46	(3)	60
Minority interests' share in profits of consolidated companies	-	(7)	-	-	-	(7)
<b>Net profit (loss)</b>	<b>(73)</b>	<b>37</b>	<b>46</b>	<b>46</b>	<b>(3)</b>	<b>53</b>

## Households (cont.)

	Banking and finance	Credit cards	Capital market	Mortgages	Activity abroad	Total
For the three months ended 30 June 2009						
NIS millions						
<b>Net interest income:</b>						
From external sources	(297)	39	-	511	(2)	251
Intersegmental	711	(5)	(1)	(418)	8	295
<b>Operating and other income:</b>						
From external sources	153	110	128	30	2	423
Intersegmental	1	53	-	3	-	57
Total income	568	197	127	126	8	1,026
Provisions for doubtful debts	76	5	-	(6)	7	82
<b>Operating and other expenses:</b>						
To external sources	578	142	67	52	7	846
Intersegmental	2	(1)	-	3	-	4
Operating profit (loss) before taxes	(88)	51	60	77	(6)	94
Provision for taxes (Benefit) on operating profit	(34)	16	21	30	-	33
Operating profit (loss) after taxes	(54)	35	39	47	(6)	61
Minority interests' share in profits of consolidated companies	-	(8)	-	-	-	(8)
<b>Net profit (loss)</b>	<b>(54)</b>	<b>27</b>	<b>39</b>	<b>47</b>	<b>(6)</b>	<b>53</b>

## Households (cont.)

	Banking and finance	Credit cards	Capital market	Mortgages	Activity abroad	Total
For the six months ended 30 June 2010						
NIS millions						
<b>Net interest income:</b>						
From external sources	(47)	87	2	657	1	700
Intersegmental	830	(10)	(1)	(485)	7	341
<b>Operating and other income:</b>						
From external sources	300	227	268	62	3	860
Intersegmental	(1)	109	-	10	-	118
Total income	1,082	413	269	244	11	2,019
Provisions for doubtful debts	60	10	-	(19)	6	57
<b>Operating and other expenses:</b>						
To external sources	1,255	276	129	122	12	1,794
Intersegmental	2	(2)	-	12	-	12
Operating profit (loss) before taxes	(235)	129	140	129	(7)	156
Provision for taxes (benefit) on operating profit	(81)	37	50	46	-	52
Operating profit (loss) after taxes	(154)	92	90	83	(7)	104
Minority interests' share in profits of consolidated companies	-	(14)	-	-	-	(14)
<b>Net profit (loss)</b>	<b>(154)</b>	<b>78</b>	<b>90</b>	<b>83</b>	<b>(7)</b>	<b>90</b>
<b>% Return on equity</b>	<b>4.8%</b>					
Average balance of assets	16,075	6,796	102	46,185	297	69,455
of which: investments in companies included on the equity basis	-	8	-	-	-	8
Average balance of liabilities	111,223	957	-	10,285	953	123,418
Average balance of risk assets	20,039	6,773	100	23,987	366	51,265
Average balance of mutual fund and supplementary training fund assets	-	-	46,643	-	-	46,643
Average balance of securities	-	-	49,471	-	154	49,625
Average balance of other assets under management	140	-	-	6,638	-	6,778
Balance of credit to the public	16,380	6,592	108	47,802	274	71,156
Balance of deposits of the public	111,514	26	-	5,692	948	118,180



## Households (cont.)

	Banking and finance	Credit cards	Capital market	Mortgages	Activity abroad	Total
For the six months ended 30 June 2009						
NIS millions						
<b>Net interest income:</b>						
From external sources	(366)	80	1	786	(5)	496
Intersegmental	1,174	(13)	(1)	(620)	16	556
<b>Operating and other income:</b>						
From external sources	306	217	241	60	4	828
Intersegmental	-	105	-	6	-	111
Total income	1,114	389	241	232	15	1,991
Provisions for doubtful debts	113	12	-	(2)	9	132
<b>Operating and other expenses:</b>						
To external sources	1,153	253	145	100	14	1,665
Intersegmental	2	(1)	-	7	-	8
Operating profit (loss) before taxes	(154)	125	96	127	(8)	186
Provision for taxes (Benefit) on operating profit	(57)	39	34	48	-	64
Operating profit (loss) after taxes	(97)	86	62	79	(8)	122
Minority interests' share in profits of consolidated companies	-	(14)	-	-	-	(14)
<b>Net profit (loss)</b>	<b>(97)</b>	<b>72</b>	<b>62</b>	<b>79</b>	<b>(8)</b>	<b>108</b>
<b>% Return on equity</b>						<b>5.4%</b>
Average balance of assets	15,259	6,226	90	41,251	338	63,164
of which: investments in companies included on the equity basis	-	8	-	-	-	8
Average balance of liabilities	113,716	547	-	11,254	1,060	126,577
Average balance of risk assets	14,013	6,165	91	35,504	360	56,133
Average balance of mutual fund and supplementary training fund assets	-	-	32,631	-	-	32,631
Average balance of securities	-	-	42,206	-	155	42,361
Average balance of other assets under management	170	-	-	7,439	-	7,609
Balance of credit to the public as at 31 December 2009	15,548	6,496	99	44,428	318	66,889
Balance of deposits of the public as at 31 December 2009	111,730	20	-	6,190	990	118,930

## Households (cont.)

**The following table shows data concerning new loans granted and loans refinanced for the purchase of residential apartments, while pledging residential apartments:**

	First six months of 2010	First six months of 2009	Change
	NIS millions		%
From Bank funds	6,934	4,028	72.1
From Ministry of Finance funds:			
Loans	20	35	(42.9)
Standing loans	2	2	-
Total new loans	6,956	4,065	71.1
Refinanced loans	639	1,200	(46.8)
Total	7,595	5,265	44.2

### Regulatory changes relating to mortgages

On 25 March 2010, the Supervisor of the Banks published a final letter with regard to acquisition groups that relates, *inter alia*, to the classification of loans to acquisition groups.

Pursuant to the said letter, credit provided within the framework of an acquisition group (more than 10 apartments) is to be classified, up to the stage at which the customer receives the ownership of the apartment, as a loan in the real estate sector. From the aforesaid, it follows that these loans, whose balances until today had been classified as wholesale mortgage loans and which were weighted in accordance with Basel II at 35% and 75%, according to the financing rate, are to be weighted at 100%, up to the stage at which ownership of the apartment is received. Furthermore, for debt limitation purposes, where there is a "material connection" between groups, the total credit will be included as a group of borrowers under Directive 313 (30% of equity), unless it complies with the single borrower limitation of 15% of equity.

Implementation of that stated in the letter will be with effect from the financial statements for 30 June 2010.

Leumi Mortgage Bank estimates that the effect on the capital adequacy ratio of Leumi Mortgage Bank will be a decrease of some 0.5%. The effect on the Bank is insignificant.

On 11 July 2010, the Supervisor of Banks published a directive relating to developments in risks in respect of housing loans, in which banking corporations were required to make a provision for doubtful debts in addition to the provision based on length of arrears for housing loans, and also to perform a further examination of risk management in the existing loan portfolio and credit policy in the area of mortgages.

In the light of the increase in risk in the housing market, following the recent rise in prices, banking corporations are to make a further provision of 0.75% of loan balances given from 1 July 2010, where the rate of financing for these loans is higher than 60% of the value of the property. The bank is reviewing the effects that will be brought about by the above-mentioned Directive.

### Pension Counseling Services

Pension counseling services are provided at all the Bank's branches. Through the end of June 2010, the number of customers who had counseling amounted to 40,600, whose balances totaled NIS 11.5 billion.

During May 2010, a company by the name of Long Term Savings Clearing House Ltd. was established. The company is jointly owned by distributors (banks and insurance agents) and producers (insurance companies, provident fund companies and pension fund companies). Bank Leumi is a shareholder in the company, with representation on the company's Board of Directors. In June 2010, the Treasury published directives regarding the company's methods of operation and management. In August 2010, the Supervisor of the Capital Market circulated a draft memorandum of the Pension Clearing House Law for organizing the activity of the abovementioned company.

### **Main Changes in the Scope of Operations**

Total credit to the public in the households segment increased by NIS 4,267 million, 6.4% compared with the end of 2009. Housing loans increased by 7.6%, and credit after cancelling the effect of housing loans increased by 4.0%. Deposits of the public decreased by NIS 750 million, a decrease of 0.6 % compared with the end of 2009.

### **Main Changes in Net Profit**

In the first half of 2010, net profit in the households segment amounted to NIS 90 million, compared with NIS 108 million in the corresponding period last year, a decrease of 16.7%. The decrease in profit stems mainly from an increase in expenses of NIS 133 million which was partially offset by a decrease in the provision for doubtful debts of NIS 75 million and an increase in income in the amount of NIS 28 million.

The return on equity of the net profit was 4.8%.

## 2. Small Businesses

The following tables set out a summary of the profit and loss in the small businesses segment:

						Overseas activity		
	Banking and finance	Credit cards	Capital market	Mort- gages	Real estate	Banking and finance	Real estate	Total
	For the three months ended 30 June 2010							
	NIS millions							
Net interest income:								
From external sources	193	4	1	2	61	13	-	274
Intersegmental	(29)	-	-	(2)	(13)	(4)	-	(48)
Operating and other income:								
From external sources	71	25	7	-	11	3	-	117
Intersegmental	-	(14)	-	-	-	-	-	(14)
Total income	235	15	8	-	59	12	-	329
Provisions for doubtful debts	24	1	-	-	9	3	-	37
Operating and other expenses:								
To external sources	156	11	2	-	24	8	1	202
Intersegmental	1	-	-	-	-	-	-	1
Operating profit (loss) before taxes	54	3	6	-	26	1	(1)	89
Provision for taxes	19	1	2	-	9	-	-	31
Net profit (loss)	35	2	4	-	17	1	(1)	58

## Small Businesses (cont.)

	Banking and finance	Credit cards	Capital market	Mort- gages	Real estate	<u>Overseas activity</u>		
	Banking and finance	Real estate	Banking and finance	Real estate	Total			
For the three months ended 30 June 2009								
NIS millions								
<b>Net interest income:</b>								
From external sources	182	2	1	2	69	16	-	272
Intersegmental	(32)	-	-	(1)	(21)	(5)	-	(59)
<b>Operating and other income:</b>								
From external sources	65	14	5	-	11	4	-	99
Intersegmental	(1)	(6)	-	-	-	-	-	(7)
Total income	214	10	6	1	59	15	-	305
Provisions for doubtful debts	45	-	-	-	4	(5)	1	45
<b>Operating and other expenses:</b>								
To external sources	124	6	2	-	28	10	-	170
Intersegmental	1	-	-	-	-	-	-	1
Operating profit (loss) before taxes	44	4	4	1	27	10	(1)	89
Provision for taxes on operating profit	20	1	1	-	9	-	-	31
<b>Net profit (loss)</b>	24	3	3	1	18	10	(1)	58

## Small Businesses (cont.)

						Overseas activity		
	Banking and finance	Credit cards	Capital market	Mort- gages	Real estate	Banking and finance	Real estate	Total
For the six months ended 30 June 2010								
NIS millions								
Net interest income:								
From external sources	349	9	1	3	117	24	1	504
Intersegmental	(27)	(1)	-	(2)	(20)	(8)	-	(58)
Operating and other income:								
From external sources	144	49	13	-	23	6	-	235
Intersegmental	-	(28)	-	-	-	-	-	(28)
Total income	466	29	14	1	120	22	1	653
Provisions for doubtful debts	32	1	-	-	9	8	-	50
Operating and other expenses:								
To external sources	309	21	4	-	49	16	1	400
Intersegmental	1	1	-	-	-	-	-	2
Operating profit (loss) before taxes	124	6	10	1	62	(2)	-	201
Provision for taxes	44	2	3	-	22	-	-	71
Net profit (loss)	80	4	7	1	40	(2)	-	130
% Return on equity								20.9%
Average balance of assets	11,069	769	29	138	4,846	774	101	17,726
Average balance of liabilities	12,353	1,399	-	-	2,158	453	80	16,443
Average balance of risk assets	10,227	584	33	106	4,816	812	101	16,679
Average balance of mutual fund and supplementary training fund assets	-	-	1,924	-	-	-	-	1,924
Average balance of securities	-	-	4,083	-	-	4	-	4,087
Average balance of other assets under management	301	-	-	-	-	-	-	301
Balance of credit to the public	11,006	762	22	130	4,903	962	97	17,882
Balance of deposits of the public	12,485	-	-	-	2,130	376	79	15,070

## Small Businesses (cont.)

	Banking and finance	Credit cards	Capital market	Mort- gages	Real estate	Overseas activity		Total
	Banking and finance					Banking and finance	Real estate	
<b>For the six months ended 30 June 2009</b>								
NIS millions								
<b>Net interest income:</b>								
From external sources	336	7	1	3	121	31	1	500
Intersegmental	(29)	(2)	-	(2)	(30)	(13)	-	(76)
<b>Operating and other income:</b>								
From external sources	137	31	10	-	22	8	-	208
Intersegmental	-	(17)	-	-	-	-	-	(17)
Total income	444	19	11	1	113	26	1	615
Provisions for doubtful debts	69	-	-	-	14	1	3	87
<b>Operating and other expenses:</b>								
To external sources	262	14	5	-	42	19	1	343
Intersegmental	1	1	-	-	-	-	-	2
Operating profit (loss) before taxes	112	4	6	1	57	6	(3)	183
Provision for taxes (benefit)	43	1	2	-	20	-	(1)	65
<b>Net profit (loss)</b>	69	3	4	1	37	6	(2)	118
<b>% Return on equity</b>								22.8%
Average balance of assets	11,268	628	27	153	4,783	735	94	17,688
Average balance of liabilities	11,838	840	-	-	1,991	570	101	15,340
Average balance of risk assets	8,446	636	31	152	4,852	786	86	14,989
Average balance of mutual fund and supplementary training fund assets	-	-	1,407	-	-	-	-	1,407
Average balance of securities	-	-	2,925	-	-	2	-	2,927
Average balance of other assets under management	411	-	-	-	-	-	-	411
Balance of credit to the public as at 31 December 2009	11,130	757	36	148	4,780	699	103	17,653
Balance of deposits of the public as at 31 December 2009	12,383	-	-	-	2,053	531	90	15,057

## Small Businesses (cont.)

### Main Changes in the Scope of Operations

Total credit to the public in the segment increased by NIS 229 million compared with the end of 2009, an increase of 1.3%, and total deposits of the public increased by NIS 13 million.

### Main Changes in the Net Profit

In the first half of 2010, net profit in the small businesses segment totaled NIS 130 million, compared with NIS 118 million in the corresponding period last year, an increase of 10.2%. The increase in profit stems mainly from an increase in income of NIS 38 million, from a decrease in the provisions for doubtful debts in the amount of NIS 38 million, which was partially offset by an increase in operating expenses in the amount of NIS 57 million.

The return on equity of the net profit was 20.9%.

## 3. Corporate Banking

The following tables set out a summary of the profit and loss of the corporate banking segment:

	Overseas activity						
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Real estate	Total
For the three months ended 30 June 2010							
NIS millions							
<b>Net interest income:</b>							
From external sources	679	6	3	282	4	-	974
Intersegmental	(353)	(1)	(3)	(45)	(2)	2	(402)
<b>Operating and other income:</b>							
From external sources	43	44	7	14	-	1	109
Intersegmental	1	(31)	-	-	-	-	(30)
Total income	370	18	7	251	2	3	651
Provisions for doubtful debts	(23)	1	-	66	1	-	45
<b>Operating and other expenses:</b>							
To external sources	112	16	2	27	2	2	161
Intersegmental	-	-	-	-	-	-	-
Operating profit (loss) before taxes	281	1	5	158	(1)	1	445
Provision for taxes on operating profit	96	-	2	56	-	-	154
<b>Net profit (loss)</b>	<b>185</b>	<b>1</b>	<b>3</b>	<b>102</b>	<b>(1)</b>	<b>1</b>	<b>291</b>



## Corporate Banking (cont.)

					Overseas activity		
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Real estate	Total
For the three months ended 30 June 2009							
NIS millions							
<b>Net interest income:</b>							
From external sources	389	8	-	386	6	-	789
Intersegmental	(85)	(2)	-	(191)	1	1	(276)
<b>Operating and other income:</b>							
From external sources	68	56	6	18	-	1	149
Intersegmental	-	(41)	-	-	-	-	(41)
Total income	372	21	6	213	7	2	621
Provisions for doubtful debts	148	-	-	(10)	-	-	138
<b>Operating and other expenses:</b>							
To external sources	62	23	2	39	3	1	130
Intersegmental	-	-	-	-	-	-	-
Operating profit (loss) before taxes	162	(2)	4	184	4	1	353
Provision for taxes on operating profit	57	-	1	66	1	-	125
<b>Net profit (loss)</b>	105	(2)	3	118	3	1	228

## Corporate Banking (cont.)

					Overseas activity		
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Real estate	Total
For the six months ended 30 June 2010							
NIS millions							
Net interest income:							
From external sources	877	12	2	492	8	-	1,391
Intersegmental	(252)	(3)	(2)	(74)	(3)	3	(331)
Operating and other income:							
From external sources	90	87	14	29	1	1	222
Intersegmental	1	(62)	-	-	-	-	(61)
Total income	716	34	14	447	6	4	1,221
Provisions for doubtful debts	(47)	2	-	162	1	-	118
Operating and other expenses:							
To external sources	200	32	4	60	4	3	303
Intersegmental	-	-	-	-	-	-	-
Operating profit before taxes	563	-	10	225	1	1	800
Provision for taxes on operating profit	195	-	4	80	1	-	280
Net profit	368	-	6	145	-	1	520
% Return on equity							12.7%
Average balance of assets	44,695	459	157	26,743	585	72	72,711
Average balance of liabilities	24,893	2,592	-	5,317	88	369	33,259
Average balance of risk assets	62,818	413	156	26,577	735	72	90,771
Average balance of mutual fund and supplementary training fund assets	-	-	863	-	-	-	863
Average balance of securities	-	-	83,563	-	162	-	83,725
Average balance of other assets under management	206	-	-	-	-	-	206
Balance of credit to the public	42,642	457	159	26,938	649	-	70,845
Balance of deposits of the public	21,036	-	53	4,481	115	446	26,131

## Corporate Banking (cont.)

	Banking and finance	Credit cards	Capital market	Real estate	Overseas activity		Total
					Banking and finance	Real estate	
For the six months ended 30 June 2009							
NIS millions							
<b>Net interest income:</b>							
From external sources	599	16	-	728	7	-	1,350
Intersegmental	(34)	(4)	-	(376)	4	3	(407)
<b>Operating and other income:</b>							
From external sources	100	101	13	31	2	1	248
Intersegmental	1	(74)	-	-	-	-	(73)
Total income	666	39	13	383	13	4	1,118
Provisions for doubtful debts	258	1	-	54	-	-	313
<b>Operating and other expenses:</b>							
To external sources	144	41	7	56	7	2	257
Intersegmental	-	-	-	-	-	-	-
Operating profit (loss) before taxes	264	(3)	6	273	6	2	548
Provision for taxes on operating profit	93	-	2	98	2	-	195
<b>Net profit (loss)</b>	171	(3)	4	175	4	2	353
<b>% Return on equity</b>							10.8%
Average balance of assets	52,521	499	1	27,305	543	71	80,940
Average balance of liabilities	24,882	3,004	-	5,110	700	265	33,961
Average balance of risk assets	63,604	563	2	27,209	712	48	92,138
Average balance of mutual fund and supplementary training fund assets	-	-	770	-	-	-	770
Average balance of securities	-	-	58,614	-	166	-	58,780
Average balance of other assets under management	261	-	-	-	-	-	261
Balance of credit to the public as at 31 December 2009	41,367	450	156	26,357	646	113	69,089
Balance of deposits of the public as at 31 December 2009	20,289	-	-	4,630	57	348	25,324

## Corporate Banking (cont.)

### Main Changes in the Scope of Operations

Total credit to the public in the segment increased by NIS 1,756 million compared with the end of 2009, an increase of 2.5% and total deposits of the public increased by NIS 807 million, some 3.2%

### Main Changes in Net Profit

In the first half of 2010, net profit in the corporate banking segment totaled NIS 520 million, compared with NIS 353 million during the corresponding period in 2009, an increase of 47.3%. The increase in profit stems mainly from an increase in net interest income of NIS 117 million and from a decrease in the provision for doubtful debts of NIS 195 million, which was partially offset by an increase in expenses of NIS 46 million and a reduction in operating income amounting to NIS 14 million.

The return on equity of the net profit was 12.7%.

## 4. Commercial Banking

The following tables set out a summary of the profit and loss of the commercial banking segment:

	Banking and finance	Credit cards	Capital market	Mort- gages	Real estate	Overseas activity			Total
						Banking and finance	Capital market	Real estate	
						For the three months ended 30 June 2010			
NIS millions									
<b>Net interest income:</b>									
From external sources	234	3	5	19	41	116	-	36	454
Intersegmental	(33)	-	(5)	(16)	2	(12)	-	(12)	(76)
<b>Operating and other income:</b>									
From external sources	55	16	14	2	5	8	3	2	105
Intersegmental	-	(11)	-	-	-	-	-	-	(11)
Total income	256	8	14	5	48	112	3	26	472
Provisions for doubtful debts	11	1	-	1	20	27	-	4	64
<b>Operating and other expenses:</b>									
To external sources	126	7	12	3	16	77	1	11	253
Intersegmental	(1)	-	-	1	-	-	-	-	-
Operating profit before taxes	120	-	2	-	12	8	2	11	155
Provision for taxes on operating profit	41	-	1	-	4	7	1	3	57
<b>Net profit</b>	<b>79</b>	<b>-</b>	<b>1</b>	<b>-</b>	<b>8</b>	<b>1</b>	<b>1</b>	<b>8</b>	<b>98</b>

## Commercial Banking (cont.)

	Banking and finance	Credit cards	Capital market	Mort- gages	Real estate	Overseas activity			Total
						Banking and finance	Capital market	Real estate	
						For the three months ended 30 June 2009			
NIS millions									
<b>Net interest income:</b>									
From external sources	195	3	-	10	83	127	-	38	456
Intersegmental	(4)	(1)	-	(8)	(35)	(23)	-	(16)	(87)
<b>Operating and other income:</b>									
From external sources	49	11	13	1	8	11	1	2	96
Intersegmental	-	(8)	-	-	-	-	-	-	(8)
Total income	240	5	13	3	56	115	1	24	457
Provisions for doubtful debts	39	-	-	5	5	40	-	-	89
<b>Operating and other expenses:</b>									
To external sources	97	4	7	-	20	72	1	12	213
Intersegmental	-	-	-	-	-	-	-	-	-
Operating profit (loss) before taxes	104	1	6	(2)	31	3	-	12	155
Provision for taxes (tax benefit) on operating profit	37	1	2	(1)	11	2	-	4	56
<b>Net profit (loss)</b>	67	-	4	(1)	20	1	-	8	99

## Commercial Banking (cont.)

	Banking and finance	Credit cards	Capital market	Mort- gages	Real estate	Overseas activity			Total
						Banking and finance	Capital market	Real estate	
						For the six months ended 30 June 2010			
NIS millions									
<b>Net interest income:</b>									
From external sources	426	5	6	16	106	230	-	70	859
Intersegmental	(34)	(1)	(6)	(12)	(12)	(29)	-	(26)	(120)
<b>Operating and other income:</b>									
From external sources	111	30	27	2	13	17	5	4	209
Intersegmental	-	(20)	-	-	-	-	-	-	(20)
Total income	503	14	27	6	107	218	5	48	928
Provisions for doubtful debts	35	1	-	(2)	23	32	-	6	95
<b>Operating and other expenses:</b>									
To external sources	258	12	19	3	34	154	3	25	508
Intersegmental	-	-	-	1	-	-	-	-	1
Operating profit before taxes	210	1	8	4	50	32	2	17	324
Provision for taxes on operating profit	75	-	3	1	17	14	1	5	116
<b>Net profit</b>	135	1	5	3	33	18	1	12	208
<b>% return on equity</b>									11.6%
Average balance of assets	22,273	324	400	534	6,254	12,178	-	3,686	45,649
Average balance of liabilities	26,111	887	-	121	2,120	8,383	-	380	38,002
Average balance of risk assets	25,911	259	413	582	6,032	11,935	-	3,686	48,818
Average balance of mutual fund and supplementary training fund assets	-	-	3,149	-	-	-	163	-	3,312
Average balance of securities	-	-	36,203	-	-	-	2,416	-	38,619
Average balance of other assets under management	556	-	-	-	-	-	-	-	556
Balance of credit to the public	21,259	318	374	585	6,699	11,986	-	3,700	44,921
Balance of deposits of the public	25,594	-	-	64	2,021	9,026	-	380	37,085

## Commercial Banking (cont.)

	Banking and finance	Credit cards	Capital market	Mort gages	Real estate	Overseas activity			Total
						Banking and finance	Capital market	Real estate	
						For the six months ended 30 June 2009			
NIS millions									
<b>Net interest income:</b>									
From external sources	367	5	-	14	139	258	-	77	860
Intersegmental	2	(1)	-	(11)	(48)	(54)	-	(33)	(145)
<b>Operating and other income:</b>									
From external sources	107	23	25	1	15	20	2	4	197
Intersegmental	-	(16)	-	-	-	-	-	-	(16)
Total income	476	11	25	4	106	224	2	48	896
Provisions for doubtful debts	83	-	-	3	10	40	-	3	139
<b>Operating and other expenses:</b>									
To external sources	206	9	17	1	29	156	2	23	443
Intersegmental	-	-	-	-	-	-	-	-	-
Operating profit before taxes	187	2	8	-	67	28	-	22	314
Provision for taxes on operating profit	67	1	3	-	24	8	-	7	110
<b>Net profit</b>	120	1	5	-	43	20	-	15	204
<b>% return on equity</b>									12.5%
Average balance of assets	23,945	289	7	469	5,987	13,895	-	3,453	48,045
Average balance of liabilities	20,323	701	-	129	1,995	8,835	-	557	32,540
Average balance of risk assets	23,235	317	8	501	6,056	12,979	-	3,136	46,232
Average balance of mutual fund and supplementary training fund assets	-	-	2,707	-	-	-	74	-	2,781
Average balance of securities	-	-	29,656	-	-	-	1,878	-	31,534
Average balance of other assets under management	666	-	-	-	-	-	-	-	666
Balance of credit to the public as at 31 December 2009	20,744	322	379	508	6,019	12,026	-	3,518	43,516
Balance of deposits of the public as at 31 December 2009	23,103	-	-	72	1,990	7,991	-	377	33,533

## Commercial Banking (cont.)

### Main Changes in the Scope of Operations

Total credit to the public in the segment increased by NIS 1,405 million compared with the end of 2009, an increase of 3.2% and total deposits of the public increased by NIS 3,552 million, some 10.6%.

### Main Changes in Net Profit

In the first half of 2010, net profit in the commercial banking segment totaled NIS 208 million, compared with NIS 204 million during the corresponding period in 2009, an increase of 2.0%. The increase in profit stems mainly from an increase in net interest income of NIS 32 million, and from a decrease in the provision for doubtful debts of NIS 44 million, mainly in the UK office, which was partially offset by an increase in operating expenses of NIS 66 million.

The return on equity of the net profit was 11.6%.

## 5. Private Banking

The following tables set out a summary of the profit and loss in the private banking segment:

	Banking and finance	Credit cards	Capital market	Real estate	Overseas activity			Total
					Banking and finance	Capital market	Real estate	
					For the three months ended 30 June 2010			
NIS millions								
<b>Net interest income:</b>								
From external sources	(42)	-	-	2	30	-	-	(10)
Intersegmental	73	-	-	-	42	-	1	116
<b>Operating and other income:</b>								
From external sources	8	-	37	1	30	32	-	108
Intersegmental	2	-	-	-	1	-	-	3
Total income	41	-	37	3	103	32	1	217
Provisions for doubtful debts	1	-	-	-	1	-	1	3
<b>Operating and other expenses:</b>								
To external sources	46	1	13	1	88	26	-	175
Intersegmental	-	-	-	-	-	1	-	1
Operating profit (loss) before taxes	(6)	(1)	24	2	14	5	-	38
Provision for taxes (tax benefit) on operating profit	(2)	-	8	-	6	1	-	13
Operating profit (loss) after taxes	(4)	(1)	16	2	8	4	-	25
Minority interests in profits of consolidated subsidiaries	-	-	-	-	(2)	-	-	(2)
<b>Net profit (loss)</b>	<b>(4)</b>	<b>(1)</b>	<b>16</b>	<b>2</b>	<b>6</b>	<b>4</b>	<b>-</b>	<b>23</b>



## Private Banking (cont.)

	Banking and finance	Credit cards	Capital market	Real estate	Overseas activity			Total
	Banking and finance	Capital market	Real estate		Banking and finance	Capital market	Real estate	Total
For the three months ended 30 June 2009								
NIS millions								
<b>Net interest income:</b>								
From external sources	(84)	-	-	28	29	-	(1)	(55)
Intersegmental	128	-	-	53	51	-	2	183
<b>Operating and other income:</b>								
From external sources	7	-	34	57	28	28	1	99
Intersegmental	-	-	-	3	3	-	-	3
Total income	51	-	34	141	111	28	2	230
Provisions for doubtful debts	1	-	-	(2)	(2)	-	-	(1)
<b>Operating and other expenses:</b>								
To external sources	35	1	14	123	98	24	1	176
Intersegmental	-	-	-	1	1	-	-	1
Operating profit before taxes	15	(1)	20	19	14	4	1	54
Provision for taxes on operating profit	4	-	7	7	4	3	-	18
Operating profit (loss) after taxes	11	(1)	13	12	10	1	1	36
Minority interests in profits of consolidated subsidiaries	-	-	-	-	-	-	-	-
<b>Net profit (loss)</b>	11	(1)	13	12	10	1	1	36

## Private Banking (cont.)

	Banking and finance	Credit cards	Capital market	Real estate	Overseas activity			Total
					Banking and finance	Capital market	Real estate	
					For the six months ended 30 June 2010			
NIS millions								
<b>Net interest income:</b>								
From external sources	(62)	-	-	3	50	-	-	(9)
Intersegmental	124	-	-	1	85	-	2	212
<b>Operating and other income:</b>								
From external sources	15	-	76	3	62	63	-	219
Intersegmental	2	-	-	-	3	-	-	5
Total income	79	-	76	7	200	63	2	427
Provisions for doubtful debts	1	-	-	-	1	-	1	3
<b>Operating and other expenses:</b>								
To external sources	87	1	27	3	170	52	1	341
Intersegmental	-	-	-	-	1	1	-	2
Operating profit (loss) before taxes	(9)	(1)	49	4	28	10	-	81
Provision for taxes (tax benefit) on operating profit	(3)	-	16	1	10	2	-	26
Operating profit (loss) after taxes	(6)	(1)	33	3	18	8	-	55
Minority interests in profits of consolidated subsidiaries	-	-	-	-	(3)	-	-	(3)
<b>Net profit (loss)</b>	<b>(6)</b>	<b>(1)</b>	<b>33</b>	<b>3</b>	<b>15</b>	<b>8</b>	<b>-</b>	<b>52</b>
<b>% Return on equity</b>								<b>15.9%</b>
Average balance of assets	1,173	53	1	442	9,249	-	26	10,944
Average balance of liabilities	22,569	-	-	743	17,134	-	226	40,672
Average balance of risk assets	1,562	40	1	449	7,104	-	26	9,182
Average balance of mutual fund and supplementary training fund assets	-	-	3,510	-	-	1,448	-	4,958
Average balance of securities	-	-	35,821	-	-	30,332	-	66,153
Average balance of other assets under management	276	-	-	-	-	-	-	276
Balance of credit to the public	1,076	55	1	423	5,090	-	21	6,666
Balance of deposits of the public	21,593	-	-	738	16,733	-	217	39,281

## Private Banking (cont.)

					Overseas activity			
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Capital market	Real estate	Total
	For the six months ended 30 June 2009							
	NIS millions							
<b>Net interest income:</b>								
From external sources	(171)	-	-	2	52	-	(2)	(119)
Intersegmental	257	-	-	3	95	-	4	359
<b>Operating and other income:</b>								
From external sources	14	-	68	2	60	56	1	201
Intersegmental	1	-	-	-	6	-	-	7
Total income	101	-	68	7	213	56	3	448
Provisions for doubtful debts	1	-	-	-	(1)	-	-	-
<b>Operating and other expenses:</b>								
To external sources	73	1	28	4	193	49	2	350
Intersegmental	-	-	-	-	1	-	-	1
Operating profit (loss) before taxes	27	(1)	40	3	20	7	1	97
Provision for taxes on operating profit	9	-	13	1	6	4	-	33
Operating profit (loss) after taxes	18	(1)	27	2	14	3	1	64
Minority interests in profits of consolidated subsidiaries	-	-	-	-	(2)	-	-	(2)
<b>Net profit (loss)</b>	18	(1)	27	2	12	3	1	62
<b>% Return on equity</b>								22.3%
Average balance of assets	1,404	51	-	366	9,184	-	53	11,058
Average balance of liabilities	24,540	-	-	711	16,203	-	306	41,760
Average balance of risk assets	1,663	50	-	335	5,954	-	52	8,054
Average balance of mutual fund and supplementary training fund assets	-	-	2,475	-	-	1,288	-	3,763
Average balance of securities	-	-	29,159	-	-	28,400	-	57,559
Average balance of other assets under management	299	-	-	-	-	-	-	299
Balance of credit to the public as at 31 December 2009	1,117	52	-	417	4,823	-	30	6,439
Balance of deposits of the public as at 31 December 2009	23,273	-	-	727	16,935	-	223	41,158

## **Private Banking (cont.)**

### **Main Changes in the Scope of Operations**

Total credit to the public in the segment increased by NIS 227 million, or 3.5%, compared with the end of 2009, and total deposits of the public decreased by NIS 1,877 million, or 4.6%.

### **Main Changes in Net Profit**

In the first half of 2010, net profit in the private banking segment amounted to NIS 52 million, compared with NIS 62 million in the corresponding period in 2009, a decrease of 16.1%. The fall in profit derives from a reduction in net interest income of NIS 37 million, which was partly offset against an increase in operating income of 16 million and a decrease in operating expenses of NIS 8 million.

The return on equity of the net profit was 15.9%.

### **Activity of Representative Office in Brazil**

As a result of the closure of the representative office, it was decided to close the company under whose auspices the representative office operated and to return the license to the authorities. The lawyers of the representative office are acting to complete the process.

As part of investigations being conducted against various financial entities in Porto Alegre, Brazil, on matters related to the exit of monies out of Brazil, apparently without the appropriate reporting, indictments have been served against various parties, as well as two people who were employed in the representative office in Porto Alegre.

## **6. Financial Management – Capital Markets**

In the first half of 2010, the net profit in the financial management segment amounted to NIS 109 million, compared with a profit of NIS 81 million in the corresponding period in 2009, an increase of 34.6%. The increase in the profit stems from:

- a. An increase in net interest income in the amount of NIS 37 million.
- b. An increase in profit from extraordinary items in the amount of NIS 177 million in respect of the sale of Paz Co. (see below).
- c. An increase in the Group's share in profits of companies included on equity basis in the amount of NIS 219 million.

On the other hand, the above changes were partially offset by the following:

- a. An increase in operating and other expenses in the amount of NIS 329 million, mainly in respect of costs deriving from a decline in the profits of severance pay funds and pension funds that are not attributable to other segments.
- b. A decrease in operating income in the amount of NIS 176 million, mainly from a reduction in the profits of severance pay funds.
- c. An increase in the provision for taxes in respect of exchange rate differentials arising from overseas investments, which are not included in the tax calculation, and which were negative in the first half of the year, compared with positive exchange rate differentials in the corresponding period last year.

**Companies Included on Equity Basis (Non-Banking)** – (presented in the Financial Management Sector)

This includes the results of the Group's investment in non-banking (real) investments.

Leumi Group's total investments in companies included on an equity basis amounted to NIS 1,720 million on 30 June 2010, compared with NIS 2,178 million on 31 December 2009. The decrease is attributable to the sale of Paz, see page 85 below.

**Total investments in shares of companies included on equity basis (Table 13B - Basel II):**

Company	Book value (in NIS millions)			Market value (in NIS millions)		Capital adequacy requirements
	30 June 2010	31 December 2009	% change	30 June 2010	31 December 2009	30 June 2010
The Israel Corporation Ltd.	1,452	1,371	5.9	3,346	3,810	131
Paz Oil Company Ltd.*	-	565	-	-	880	-
Others	268	242	10.7		-	24
Total	1,720	2,178	(21.0)	3,346	4,690	155

\* See details below.

The contribution to Group profit of companies included on equity basis in the first half of 2010 amounted to NIS 202 million, compared with a profit of NIS 30 million in the corresponding period last year.

**The following table shows the companies' contribution to the Group's net profit (in NIS millions):**

	For the six months ended 30 June		
	2010	2009	% change
The Israel Corporation Ltd.	<b>162</b>	(68)	+
Paz Oil Company Ltd.	<b>29</b>	32	(9.4)
Others	<b>11</b>	6	83.3
<b>Total</b>	<b>202</b>	(30)	+

**The Israel Corporation Ltd. – Restrictions in the Permit for Control of Oil Refineries Ltd. (ORL)**

The control permit for ORL, which was granted to the Israel Corporation Ltd., contains certain restrictions on the Bank with respect to directors serving on behalf of the Bank in the Israel Corporation. The purpose of the restrictions is the maintenance of "Chinese walls" between ORL and the Ashdod Oil Refinery Ltd. ("AOR"), for as long as: the Israel Corporation controls ORL, and Paz Oil Company Ltd. ("Paz") controls AOR; and the Bank has the right or the ability to appoint, to recommend or to otherwise influence the appointment of a director of the Israel Corporation and of Paz.

On 22 June 2010, the Bank sold most of its holdings in Paz. See below for details. As a result, with effect from this date, the restrictions mentioned above no longer apply to the Bank.

### **Holdings in Non-banking Holding Corporations (Conglomerates)**

The Bank's holdings in non-banking corporations are subject to restrictions determined in the Banking (Licensing) Law, 1981 (the "Banking Law"). The Banking Law determines, *inter alia*, in section 24A, that a banking corporation is entitled to hold more than 1% of the means of control in only one conglomerate (a corporation whose capital exceeds some NIS 2,000 million and operates in more than three branches of the economy). The Bank has holdings in one conglomerate - the Israel Corporation Ltd.

### **Paz Oil Company Ltd.**

The financial statements of Paz for the first quarter of 2007, in which new accounting standards were implemented, indicate that the shareholders' equity of Paz exceeds the minimal amount of capital in the definition of a conglomerate.

Prior to the publication of the said financial statements, discussions had already been held between the Bank and the Bank of Israel with regard to the interpretation of the Banking Law relating to the definition of Paz as a conglomerate. Further to these discussions, the Bank of Israel notified the Bank, in its letter of 3 July 2007, that it does not accept the Bank's interpretation that the energy sector constitutes one branch of the economy. Therefore, according to the Bank of Israel's position, Paz is a conglomerate under the Banking Law.

At the Bank's request, the Bank of Israel agreed that the sale of the Bank's holdings in Paz take place by 30 December 2010, subject to the Bank's holdings in Paz being transferred to a trustee. To this end, the Bank transferred its holdings to a trustee at the end of June 2009. The trustee is to hold the shares which shall convey to the trustee the power to vote at the general meetings of Paz, whilst the rights from the shareholding to appoint directors (and to vote on this matter at the general meetings) and to receive dividends, shall remain vested in the Bank. The Bank retains the right to decide on matters relating to the sale of shares to a third party or the right to distribute them as a dividend *in specie*.

On 22 June 2010, the Bank sold most of its holdings in Paz, being an amount representing 14.97% of the issued and paid-up capital of Paz, at a price of some NIS 520 per share, for a total sum of about NIS 781 million, and at an after-tax profit of about NIS 177 million. Following the sale, the Bank exercised 11,961 options on 4 August 2010. Following the above mentioned transactions, the Bank (through Leumi Real Holdings) retained ownership of 0.95% of the issued and paid-up capital of Paz.

The percentage remaining under the Bank's ownership is permitted under the Amendment to the Banking Law of 3 March 2010, and is reported under the item "Shares available for sale".

### **Migdal Insurance and Financial Holdings Ltd.**

The Bank holds 9.85% of the issued and fully paid share capital of Migdal Insurance and Financial Holdings Ltd. ("Migdal Holdings") (9.74%, fully diluted), the controlling shareholder of Migdal Insurance Company Ltd.

It should be noted that pursuant to the legislation enacted following the reforms in the capital market, a bank is entitled to hold 5% of the equity of an insurance company and 10% of the equity in a corporation that controls an insurance company. In addition, pursuant to the amendment to the Banking Law (Licensing) from March 2010, a bank is entitled to have holdings in only one insurance company where the shareholders' equity, pursuant to Section 35 of the Supervision of Financial Services Law (Insurance), 1981, exceeds NIS 2,000 million.

On 15 April 2010, the trustee returned the shares in Migdal Holdings to the Bank, being in accordance with the letter from the Supervisor of the Banks which lifted the legal prohibition on the Bank's holding of shares in Migdal.

**7. Others** - this segment includes activities not allocated to the other segments.

This segment includes the other activities of the Group, none of which amounts to a profit segment according to the directives of the Bank of Israel.

This activity includes primarily: part of the operations of companies that are not allocated to the other segments.

During the first half of 2010, the profit in the "Others" segment amounted to NIS 147 million, compared with a profit of NIS 10 million in the corresponding period last year.

**The following table sets out details of the main changes, in NIS millions:**

	For the six months ended 30 June		
	2010	2009	Change in amount
Profit (loss) from extraordinary items	9	28	(19)
From operating activity at the Bank	11	6	5
Leumi Partners	125	10	115
Other companies in Israel	-	(2)	2
Overseas companies	3	(5)	8
Tax adjustments <sup>(1)</sup>	(1)	(27)	26
Total	147	10	137

(1) Tax differentials between tax calculations in the segments and the effective tax in the Consolidated Statement.

## Activities in Products

**A. Capital market activities** - The Group's activities in the capital market include investment counselling activity, including counselling in relation to supplementary training funds, brokerage in the securities and financial instruments market, including activity carried out through the foreign currency and Israeli and foreign securities dealing rooms, brokerage and custody services, and banking and financial services for entities active in the capital market. A subsidiary company of Leumi Partners Ltd. engages in underwriting and distribution of public and private offerings.

The following tables set out details of the capital market operations as presented in the various operating segments:

	House-holds	Small businesses	Corporate banking	Commercial banking	Private banking	Financial management and others	Overseas activities	Total
<b>For the three months ended 30 June 2010</b>								
NIS millions								
Profit from net interest income	-	1	-	-	-	-	-	1
Operating and other income	133	7	7	14	37	33	36	267
Total income	133	8	7	14	37	33	36	258
Operating and other expenses	60	2	2	12	13	7	28	124
Operating profit before taxes	73	6	5	2	24	26	8	144
Net profit	46	4	3	1	16	16	6	92

	House-holds	Small businesses	Corporate banking	Commercial banking	Private banking	Financial management and others	Overseas activities	Total
<b>For the three months ended 30 June 2009</b>								
NIS millions								
Profit (loss) from net interest income	(1)	1	-	-	-	-	-	-
Operating and other income	128	5	6	13	34	19	29	234
Total income	127	6	6	13	34	19	29	234
Operating and other expenses	67	2	2	7	14	9	40	141
Operating profit (loss) before taxes	60	4	4	6	20	10	(11)	93
Net profit (loss)	39	3	3	4	13	5	(9)	58

	House-holds	Small businesses	Corporate banking	Commercial banking	Private banking	Financial management and others	Overseas activities	Total
<b>For the six months ended 30 June 2010</b>								
NIS millions								
Profit from net interest income	1	1	-	-	-	-	-	2
Operating and other income	268	13	14	27	76	58	71	527
Total income	269	14	14	27	76	58	71	529
Operating and other expenses	129	4	4	19	27	14	57	254
Operating profit before taxes	140	10	10	8	49	44	14	275
Net profit	90	7	6	5	33	28	11	180



	House-holds	Small businesses	Corporate banking	Commercial banking	Private banking	Financial management and others	Overseas activities	Total
For the six months ended 30 June 2009								
NIS millions								
Profit from net interest income	-	1	-	-	-	-	-	1
Operating and other income	241	10	13	25	68	37	62	456
Total income	241	11	13	25	68	37	62	457
Operating and other expenses	145	5	7	17	28	21	69	292
Operating profit (loss) before taxes	96	6	6	8	40	16	(7)	165
Net profit (loss)	62	4	4	5	27	9	(6)	105

In the first half of 2010, net operating profit after taxes from capital market operations amounted to NIS 180 million, compared with NIS 105 million in the corresponding period in 2009.

## B. Credit Cards - Leumi Card

This activity includes mainly the issue of credit cards to private customers and voucher clearing services for businesses.

The principal credit card activities are carried out by the subsidiary, Leumi Card, which engages in the issue of credit cards, the provision of voucher clearing services and the development of payment solutions.

Leumi Card ended the first half of 2010 with a net profit of NIS 72 million, compared with NIS 68 million in the corresponding period in 2009.

During the first half of 2010, the volume of activity by Leumi Card cardholders increased by 10.9% compared with the activity in the corresponding period in 2009. The number of valid cards increased by some 9.5% in the first half of 2010, as compared with the corresponding period last year.

The following tables set out details of credit card activity as presented in the various operating segments:

	House-holds	Small businesses	Corporate banking	Commercial banking	Private banking	Total
<b>For the three months ended 30 June 2010</b>						
NIS millions						
Profit from net interest income	37	4	5	3	-	49
Operating and other income	168	11	13	5	-	197
Total income	205	15	18	8	-	246
Provision for doubtful debts	5	1	1	1	-	8
Operating and other expenses	136	11	16	7	1	171
Operating profit (loss) before taxes	64	3	1	-	(1)	67
Minority interests	(7)	-	-	-	-	(7)
Net profit (loss)	37	2	1	-	(1)	39

	House-holds	Small businesses	Corporate banking	Commercial banking	Private banking	Total
<b>For the three months ended 30 June 2009</b>						
NIS millions						
Profit from net interest income	34	2	6	2	-	44
Operating and other income	163	8	15	3	-	189
Total income	197	10	21	5	-	233
Provisions for doubtful debts	5	-	-	-	-	5
Operating and other expenses	141	6	23	4	1	175
Operating profit (loss) before taxes	51	4	(2)	1	(1)	53
Share of minority shareholders	(8)	-	-	-	-	(8)
Net profit (loss)	27	3	(2)	-	(1)	27

	House-holds	Small businesses	Corporate banking	Commercial banking	Private banking	Total
<b>For the six months ended 30 June 2010</b>						
NIS millions						
Profit from net interest income	<b>77</b>	<b>8</b>	<b>9</b>	<b>4</b>	<b>-</b>	<b>98</b>
Operating and other income	<b>336</b>	<b>21</b>	<b>25</b>	<b>10</b>	<b>-</b>	<b>392</b>
Total income	<b>413</b>	<b>29</b>	<b>34</b>	<b>14</b>	<b>-</b>	<b>490</b>
Provision for doubtful debts	<b>10</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>-</b>	<b>14</b>
Operating and other expenses	<b>274</b>	<b>22</b>	<b>32</b>	<b>12</b>	<b>1</b>	<b>341</b>
Operating profit (loss) before taxes	<b>129</b>	<b>6</b>	<b>-</b>	<b>1</b>	<b>(1)</b>	<b>135</b>
Minority interests	<b>(14)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(14)</b>
Net profit (loss)	<b>78</b>	<b>4</b>	<b>-</b>	<b>1</b>	<b>(1)</b>	<b>82</b>

	House-holds	Small businesses	Corporate banking	Commercial banking	Private banking	Total
<b>For the six months ended 30 June 2009</b>						
NIS millions						
Profit from net interest income	67	5	12	4	-	88
Operating and other income	322	14	27	7	-	370
Total income	389	19	39	11	-	458
Provisions for doubtful debts	12	-	1	-	-	13
Operating and other expenses	252	15	41	9	1	318
Operating profit (loss) before taxes	125	4	(3)	2	(1)	127
Minority interests	(14)	-	-	-	-	(14)
Net profit (loss)	72	3	(3)	1	(1)	72

The operating profit from credit card activities in the first half of 2010 amounted to NIS 82 million as compared with NIS 72 million in the corresponding period in 2009, an increase of 13.9%, resulting primarily from an increase in revenues of NIS 32 million, partially offset by an increase in expenses of NIS 23 million.

On 6 May 2010, Kanit decided to unconditionally waive its voting rights with regard to 2% of the issued and fully paid capital held in Leumi Card, after which it continues to retain 20% of the issued and fully paid capital of Leumi Card and 18% of the voting rights.

### C. Real Estate

	Small businesses	Corporate banking	Commercial banking	Private banking	Overseas activities	Total
<b>For the three months ended 30 June 2010</b>						
NIS millions						
Profit from net interest income	48	237	43	2	35	365
Operating and other income	11	14	5	1	4	35
Total income	59	251	48	3	39	400
Provision for doubtful debts	9	66	20	-	9	104
Operating and other expenses	24	27	16	1	14	82
Operating profit before taxes	26	158	12	2	16	214
Net profit	17	102	8	2	11	140

  

	Small businesses	Corporate banking	Commercial banking	Private banking	Overseas activities	Total
<b>For the three months ended 30 June 2009</b>						
NIS millions						
Profit from net interest income	48	195	48	3	24	318
Operating and other income	11	18	8	1	6	44
Total income	59	213	56	4	30	362
Provision for doubtful debts	4	(10)	5	-	1	-
Operating and other expenses	28	39	20	3	14	104
Operating profit before taxes	27	184	31	1	15	258
Net profit	18	118	20	1	10	167

  

	Small businesses	Corporate banking	Commercial banking	Private banking	Overseas activities	Total
<b>For the six months ended 30 June 2010</b>						
NIS millions						
Profit from net interest income	97	418	94	4	67	680
Operating and other income	23	29	13	3	7	75
Total income	120	447	107	7	74	755
Provision for doubtful debts	9	162	23	-	11	205
Operating and other expenses	49	60	34	3	30	176
Operating profit before taxes	62	225	50	4	33	374
Net profit	40	145	33	3	22	243

	Small businesses	Corporate banking	Commercial banking	Private banking	Overseas activities	Total
For the six months ended 30 June 2009						
NIS millions						
Profit from net interest income	91	352	91	5	58	597
Operating and other income	22	31	15	2	8	78
Total income	113	383	106	7	66	675
Provision for doubtful debts	14	54	10	-	6	84
Operating and other expenses	42	56	29	4	28	159
Operating profit before taxes	57	273	67	3	32	432
Net profit	37	175	43	2	22	279

For details of the additional provision for doubtful debts in respect of excess sectoral credit, see page 30 above.

## Profit Centers in the Group

The following table sets out details of the contribution of the Group's major profit centers to net operating profit:

	For the first half of <b>2010<sup>(1)</sup></b>			For the first half of <b>2010<sup>(2)</sup></b>		
	2009 <sup>(1)</sup>	Change		2009 <sup>(2)</sup>	Change	
	NIS millions	%		NIS millions	%	
The Bank	<b>497</b>	612	(18.8)	<b>525</b>	486	<b>8.0</b>
Consolidated companies in Israel <sup>(3)</sup>	<b>352</b>	240	46.7	<b>352</b>	240	<b>46.7</b>
Overseas consolidated companies <sup>(4)</sup>	<b>56</b>	119	(52.9)	<b>28</b>	245	<b>(88.6)</b>
Companies included on equity basis <sup>(3)</sup>	<b>165</b>	(63)	+	<b>165</b>	(63)	+
Net operating profit	<b>1,070</b>	908	17.8	<b>1,070</b>	908	<b>17.8</b>
Overseas subsidiaries' profit, in nominal terms (US\$ millions) <sup>(5)</sup>	<b>20.6</b>	21.4	(3.7)	<b>20.6</b>	21.4	<b>(3.7)</b>

- (1) Translation adjustments in respect of overseas investments are offset against translation adjustments of the financing sources at the Bank after the effect of taxes.
- (2) According to the financial statements (not including translation adjustments of the financing sources at the Bank).
- (3) Companies included on equity basis belonging to Israeli companies are included in the data of the consolidated companies in Israel.
- (4) After certain adjustments to Israeli accounting principles.
- (5) As reported by the overseas subsidiaries, including overseas branches and minority interests.

**The following are the main changes in the contribution of the profit centers (after translation adjustments):**

- The decrease in net operating profit at the Bank arises mainly from an increase in operating expenses and a decrease in operating income. This reduction was partially offset by a decrease in provisions for doubtful debts and an increase in net financing income.
- The increase in net operating profit of consolidated companies in Israel derives mainly from an increase in the profits of Leumi Partners and Leumi Mortgage Bank that was partially offset by a decrease in the profits of Arab Israel Bank
- The decrease in the profit of overseas subsidiaries derives from negative exchange rate differentials in respect of overseas investments, compared with positive exchange rate differentials in the corresponding period in 2009.
- The increase in income of companies included on an equity basis derives from an increase in income from the Israel Corporation.

The overseas subsidiaries' operating profits in nominal terms as published by them (including the Bank's overseas branches and minority interests), translated for convenience to U.S. dollars, totaled some US\$ 20.6 million, an increase of US\$ 0.8 million compared with the corresponding period in 2009. The contribution of the overseas subsidiaries in shekels, after certain adjustments to Israeli accounting principles, amounted to a profit of NIS 28 million, compared with a profit of NIS 245 million in the corresponding period in 2009. Excluding the effect of exchange rate differentials in respect of the net cost of financing sources, the loss of the overseas subsidiaries amounted to NIS 56 million, compared with a profit of NIS 119 million in the corresponding period in 2009, an decrease of NIS 63 million, deriving mainly from negative exchange rate differentials in respect of overseas investments, due to the appreciation of the shekel in relation to the foreign currencies. In the first half of 2010, the exchange rate differentials in respect of foreign investments were positive totaling NIS 37 million, compared with negative differentials amounting to NIS 178 million positive differentials in the first half of 2010.

## **Activities of Major Investee Companies**

### **General**

The Bank Leumi Group operates in Israel and abroad through overseas subsidiaries, comprising banks, a mortgage bank, finance companies and financial service companies. The Group also invests in non-banking corporations operating in the fields of insurance, infrastructure and real estate.

### **Consolidated Subsidiaries in Israel**

The Bank's investments in consolidated subsidiaries in Israel amounted to NIS 6,851 million on 30 June 2010, compared with NIS 6,340 million on 31 December 2009. The contribution to operating profit in the first half of 2010 was NIS 352 million, compared with NIS 240 million in the corresponding period in 2009, an increase of 46.7%.

The following table sets out the contribution of the major consolidated companies in Israel to the net profit of the Group:

	Return on Group investment	Contribution to Group profit <sup>(1)</sup>			
	For the period ending 30 June				
	2010	2009	2010	2009	Change
	%		NIS millions		%
Leumi Mortgage Bank	6.7	6.0	82.2	63.7	29.0
Arab Israel Bank	21.0	30.4	33.0	49.1	(32.8)
Leumi Card	17.6	19.9	57.4	54.2	5.9
Leumi Partners <sup>(2)</sup>	68.7	9.6	132.2	13.1	+
Leumi Securities (previously Psagot – Ofek)	7.7	3.1	2.9	0.7	+
Leumi Real Holdings	77.4	11.7	203.8	32.1	+
Leumi Leasing and Investments	2.1	3.7	9.3	15.1	(38.4)
Others	2.9	2.6	13.6	11.5	18.3
<b>Total consolidated subsidiaries in Israel</b>	<b>17.2</b>	<b>8.6</b>	<b>534.4</b>	<b>239.5</b>	<b>123.1</b>

(1) The profit (loss) presented is according to the Group's share in the results.

(2) Including the profit and/or loss of companies included on the equity basis of Leumi Partners.

### Arab Israel Bank

#### Imposition of monetary sanction

Following an Audit Report by the Bank of Israel in July 2008 on the subject of money-laundering, a request was made on 21 June 2010 to the Monetary Sanctions Imposition Committee to impose a monetary sanction on the Arab Israel Bank for an apparent violation of the provisions of Section 7 of the Prohibition of Money Laundering Law.

The Bank was required to submit in writing its claims and petitions, and to appear before the Committee on 5 September 2010.

No provision has been made at this stage in respect of the monetary sanction.

## Overseas Consolidated Subsidiaries

The Bank's investments in overseas consolidated subsidiaries amounted to NIS 4,385 million on 30 June 2010, compared with NIS 4,345 million on 31 December 2009.

In the first half of 2010, the contribution of overseas consolidated subsidiaries to the net operating profit of the Group, as reported in shekels and after offsetting translation adjustments, amounted to a profit of NIS 56 million, compared with a profit of NIS 119 million in the corresponding period in 2009, as detailed below:

	For the first half of	
	2010	2009
	NIS millions	
Operating profit of the subsidiaries in shekels (the Group's share)	65	67
Exchange rate differentials in respect of the investment	(37)	178
Total	28	245
Exchange rate differentials in respect of the net cost of financing sources, after taxes	28	(126)
Total contribution of the subsidiaries (after offsetting net financing sources)	56	119

The following table sets out the contribution of the principal overseas consolidated companies to the net profit of the Group:

	Return on the Group's investment		Contribution to the Group's profit <sup>(*)</sup>		
	For the period ending 30 June				
	2010	2009	2010	2009	Change
	%		NIS millions		%
Leumi USA (BLC)	4.4	4.0	52.2	48.6	7.4
Leumi UK	6.0	18.2	17.9	50.1	(64.3)
Leumi Switzerland	2.2	2.9	6.3	7.9	(20.3)
Leumi Luxembourg	6.7	79.9	3.4	5.1	(33.3)
Leumi Re	9.5	-	4.4	(2.8)	+
Leumi Romania	-	2.4	(28.4)	5.1	-
Others	-	7.8	(0.5)	4.9	-
<b>Total overseas consolidated subsidiaries</b>	<b>2.6</b>	<b>5.7</b>	<b>55.3</b>	<b>118.9</b>	<b>(53.5)</b>

(\*) Translation adjustments in respect of the overseas investments were offset against translation adjustments in respect of the Bank's financing sources after the effect of taxes, in the amount of NIS 28 million (NIS (126) million in the corresponding period in 2009). The following are some of the sums that were offset:

Leumi USA - NIS (41) million in 2010, compared with NIS (47) million in 2009.  
Leumi UK - NIS 18 million in 2010, compared with NIS (64) million in 2009.  
Leumi Switzerland - NIS 8 million in 2010, compared with NIS (10) million in 2009.  
Leumi Romania - NIS 35 million in 2010, compared with NIS 3 million in 2009.



The decrease in the contribution to profit derives mainly from the effect of the appreciation of the shekel in relation to most currencies. The effect of the exchange rate differentials was to decrease pre-tax profit by NIS 37 million during the first half of 2010, compared with an increase in pre-tax profit by NIS 178 million in the corresponding period in 2009. Net financing income recorded at the Bank, which offset part of these exchange rate differentials, totaled some NIS 28 million during the first half of 2010, compared with expenses of NIS 126 million in the corresponding period in 2009.

**The following table sets out details of the net profit (loss) of the overseas subsidiaries as reported by them:**

	For the six months ending 30 June		
	2010	2009	Change
	In millions		%
Leumi USA (BLC) (US\$)	8.8	4.6	91.3
Leumi UK (£)	4.8	4.0	20.0
Leumi Switzerland (CHF)	4.2	4.0	5.0
Leumi Luxembourg (€)	1.7	1.0	70.0
Leumi Re (US\$)	1.1	(0.9)	+
Leumi Romania – Ron	(8.0)	8.6	-

The nominal profit of the overseas consolidated subsidiaries as reported by them totaled US\$ 20.8 million in the first half of 2010, compared with US\$ 18.8 million in the corresponding period in 2009, an increase of 10.6%.

For information regarding legal actions and other matters connected to consolidated companies, see Note 6 to the Financial Statements.

## **Non-Banking Activities of Companies Included on Equity Basis**

Total investments of the Group in companies included on equity basis amounted to NIS 1,720 million on 30 June 2010, compared with NIS 2,178 million on 31 December 2009.

During the first half of 2010, the contribution to net profit was NIS 202 million, compared with a negative contribution of some NIS 30 million in the corresponding period in 2009.

In connection with the sale of Paz Oil Company Ltd., see also page 85.

## **Exposure to Risk and Methods of Risk Management**

This section is written in much greater detail in the 2009 Financial Statements (pages 193-210), and so it should be read in conjunction with this report.

In July 2010, Dr. Hedva Bar was appointed as a member of management of the Bank with the rank of Executive Vice President and as Chief Risk Manager of the Leumi Group.

This appointment fulfils the requirements of the Supervisor of Banks' circular of December 2009 for the appointment of a Chief Risk Manager and the risk management function in the Bank. In the coming months, the structure of the Risk Management Unit will be determined.

Until the process of establishing the new risk management unit has been completed, risk managers who have served until now will continue in their positions and the risk management committees will operate in the format that has operated to date and in collaboration with the Chief Risk Manager.

For details regarding risk management, see pages 191-192 in the 2009 Financial Statements.

### **1. Market and Liquidity Risks**

#### **Strategy for Management of Market and Liquidity Risks**

The business results, the fair value of assets and liabilities, shareholders' equity, cash flows and the value of the Bank are exposed to market risks arising from volatility in interest rates, exchange rates, the CPI, the prices of securities in Israel and abroad and other economic indices.

The policy for managing market risks is intended, on the one hand, to support the achievement of business goals by assessing the risks and damage that can result from exposure to risks and their limitation, in comparison with the forecast profit from them, and, on the other hand, to reduce the level of risk deriving from the Bank's ongoing activity, after taking into account the volume of activity, limitations and costs of hedging activity, changes occurring in the business environment in Israel and throughout the world, directives and requirements of the Bank of Israel, and developments occurring worldwide with regard to measurements and methods of managing risks and adapting them to the needs of the Group and the Bank. The Bank's management of its exposure to market risks is constantly being reviewed and updated.

The market risk management policy prescribes limits on financial exposure. These limits are intended to reduce the damage that may result from unexpected changes in the markets. The system of limits delineates the impact of exposure of the economic value, the accounting profit and the liquidity position to unexpected changes in the various risk factors, such as interest rates, the CPI, exchange rates, etc.

Market risks management at Group level is carried out at the overall level of both the banking portfolio and the trading portfolio. However, the Bank has specific limits for the trading portfolios and for each of the subsidiary companies.

Taking into account the Bank's forecast of stabilization and a moderate improvement in the economy in 2010, the Board of Directors authorized the taking of market risks and at a level slightly higher than in the years 2008-2009, and this is reflected in changes in the limits.

The limits at Board level were adapted to the Bank's appetite for risk, to its targets, and to a changing environment. On the one hand, the limits that were effective in the light of targets set for 2010 were expanded, while limits that were found to be ineffective were made more stringent.

The limits set at the Group level include all the subsidiary companies in Israel and overseas. The overseas subsidiaries determine the market risk management policy in coordination with the Bank in Israel, whereas the frameworks for market exposure risk are fixed on a uniform basis set by the Bank and approved by the Bank's Market Risk Officer.

The Bank implements Proper Conduct of Banking Business Directive No. 339 of the Supervisor of Banks, on the matter of the Group's market risk management. The directive stipulates basic principles for the manner of managing and controlling risks, including the responsibility of the Management and the Board of Directors, the definition of the means of control and the tools for measuring risk and means of control and supervision of these risks.

The new directives of the Bank of Israel, which are based on the guidelines of the second pillar of Basel II, are being implemented in stages, according to a predetermined work program.

Information on the exposure position according to the frameworks so determined is received from the subsidiary companies once a month or on request, and is taken into account in the overall management of the Group's exposures.

**The following table sets forth the capital requirements in respect of market risks (Table 10 Basel II):**

	<b>30 June 2010</b>	<b>31 December 2009</b>
	<b>NIS millions</b>	
<b>Capital requirement in respect of</b>		
Interest risks	<b>533</b>	432
Share price risk	<b>24</b>	36
Exchange rate risk	<b>84</b>	161
Options	<b>53</b>	39
Total capital requirement in respect of market risks	<b>694</b>	668

## **2. Main Risks in Market Risk**

### **2.1 Basis Exposure**

In accordance with accounting principles, capital is defined as an unlinked shekel source, such that an investment of the capital in a sector other than the unlinked shekel sector is defined as a basis exposure. Exposure to the basic risks is measured as a percentage of the Group's exposed capital.

The exposed capital, at the Bank level, includes shareholders' equity and certain reserves, less fixed assets and investments in investee companies, excluding the investments in subsidiaries abroad, which are financed from foreign currency sources and are therefore not deducted from capital. At the Group level, the exposed capital includes shareholders' equity and certain reserves, less fixed assets and investments in companies included on the equity basis.

The exposure to basis risk is reflected in the loss that may occur due to changes in the CPI and exchange rates, as a result of the difference between the value of the assets and the value of the liabilities, including the effect of futures transactions, in each of the linkage sectors.

Management policy is to maintain close control over risks deriving from basis exposure, remaining within the limits set by the Board of Directors, and to establish the extent of exposure in each linkage sector on a regular and current basis, in accordance with economic forecasts of developments in the capital and money markets, as well as changes in prices, inflation and anticipated relative prices in the various sectors.

Exposure limits approved by the Board of Directors are allocated in accordance with considerations of expected return and risk to trading rooms, ALM and subsidiary companies. The ALM and trading rooms' positions are managed on a routine daily basis, having additional limits at the level of the risk, instrument and type of activity.

The subsidiaries abroad and in Israel generally maintain a balance between the assets and liabilities in the various currencies, and their available capital is invested in the local currency. These subsidiaries manage basis exposures at low volumes, based on policies drawn from resolutions of their local boards of directors, and in coordination with the Bank in Israel.

For the purposes of day-to-day management and reporting, certain changes have been made to take into account the Bank's economic approach to basis risks, which differs from the accounting approach.

The Bank uses an economic approach in managing basis exposure. Accordingly, there is no strict adherence to the accounting classification as presented in the note on assets and liabilities according to linkage basis, although adjustments are made taking into account the economic reality. In its ongoing management of the exposure, the Bank takes into consideration the inconsistency that is sometimes created, with the object of limiting the impact on the reported accounting profit.

The exposure position in the basis, calculated pursuant to generally accepted accounting principles, is presented in Note 5 to the Financial Statements.

**The following table sets forth the actual exposure at Group level, compared with the limits stipulated by the Board of Directors. The data is presented in terms of percentages of the exposed capital:**

	Approved limits maximum surplus (or deficit)	Actual exposure (%)		
		30 June 2010	30 June 2009	31 December 2009 **
Unlinked	50% - (100%)	3.4	9.3	(5.7)
CPI-linked	100% - (50%)	(3.4)	(9.6)	7.5
Foreign currency*	15% - (15%)	(0.0)	0.3	(1.8)

\* In addition, the Bank and the subsidiaries have limits on the maximum exposure in each currency.

\*\* Reclassified.

During the first half of 2010, the average percentage of the exposed capital that was invested in the CPI-linked sector was some 2%. During the period, this rate fluctuated between a surplus of 8% and a deficiency of similar percentage. A relatively low volume of capital was channeled to the foreign currency and foreign-currency-linked sector, and therefore the effect of the change in exchange rates did not materially affect pre-tax profit.

Changes in the exchange rate affect the effective tax rate, since the exchange rate differences in respect of the overseas investments are not taken into account in the income basis for calculating the tax provision, unlike exchange rate differences in respect of financing sources, thereby leading to a lack of symmetry in respect of exchange rate differences. Subject to the rates of change in the exchange rates of the various currencies relative to the shekel, and taking into account the volume of the overseas investments, this may have a material effect on the tax provision. The tax exposure in respect of the overseas investments is hedged by the Bank.

At the beginning of 2010, forward transactions were executed against approximately half of the expected net income in foreign currency to protect against changes in the exchange rates of the various currencies.

During the first half of 2010, the Group complied with all the basis exposure limits approved by the Board of Directors.

**The following table shows the sensitivity to changes in the exchange rates of the major currencies as at 30 June 2010. The measurement relates to the effect of such changes on the capital of the Bank and includes activity in balance sheet and off-balance sheet instruments:**

	US\$	€	£	CHF	Yen
	NIS millions				
Increase of 5% in exchange rate	(16)	21	(2)	2	2
Increase of 10% in exchange rate	(19)	40	(10)	6	3
Decrease of 5% in exchange rate	29	(3)	(4)	5	(3)
Decrease of 10% in exchange rate	41	(4)	(9)	12	(7)

## 2.2 Interest Exposure

The exposure to risk from changes in interest arises from the gap between the interest payment dates and the interest adjustment dates of the assets and liabilities in each of the sectors. In order to manage interest risk, the gaps between the assets and liabilities in future periods are examined, and the average durations of the assets, liabilities and capital in each sector are compared. In addition, a measurement is made in each sector of the exposure to changes in interest relating to the potential erosion of the economic value<sup>1</sup> and of the annual accounting profit as a result of a shift in the yield curves in each of the sectors.

<sup>1</sup> The economic value of the capital is defined as the difference between the current value of the assets and the liabilities. In calculating the current value, the cash flows are deducted from the credit risk-free yield curve.

The principal exposure is in the CPI-linked sector. In this sector, the majority of the assets and liabilities in this sector have fixed medium and long-term interest rates. As at 30 June 2010, the exposure was to an increase in interest at a rate lower than that inherent in the sharp yield curves. This exposure derives mainly from subordinated notes (used as Tier II capital at Group level) issued for long terms.

In the foreign currency and unlinked shekel sectors, the interest exposure is lower, since most of the activity is at floating interest rates. In the foreign currency sector, the existence of financial instruments in the international markets facilitates the reduction of the exposure.

The exposure to an unexpected change of 1% in the interest rate for all periods is measured in each of the sectors individually and in all the sectors together.

- The potential erosion of the economic value – the difference between the present value of the assets and liabilities. In calculating the present value, the cash flows are deducted from the cash flows in the credit risk-free yield curve, i.e. from government bonds.
- The potential erosion of the annual accounting profit as a result of change in the value of transactions assessed at market prices (derivative instruments and trading portfolios), as well as balance sheet items (loans and deposits) repayable during the year and recycled at new interest rates.

**Interest risk is measured and managed in practice on the basis of various behavioral assumptions as to repayment dates of assets and liabilities. The principal assumptions are as follows:**

- In the index-linked sector, an estimate regarding early repayments and withdrawals at exit points in savings plans is taken into account. The assumption regarding potential withdrawals is based on previous customer behavior.
- According to previously accumulated experience, there is a long-standing stable credit balance in non-interest bearing current accounts. Accordingly, for the purposes of measuring and managing interest exposure, Bank policy is to regard part of the non-interest bearing current account balances as long-term liabilities. Periodically, the change in the non-interest bearing current account balances is examined in order to decide how it should be spread.
- Leumi Mortgage Bank – The management of exposures takes into account assumptions regarding early repayments of loans and deposits. The assumptions regarding the CPI-linked loans at fixed rates of interest rely on a statistical model for predicting the early repayments.

This statistical model is regularly checked and its assumptions are modified according to management's expectations of early repayments for the ensuing months, based upon economic parameters and developments in the financial markets (interest rates, bond prices and the rate of inflation).

### 2.2.1 Interest exposure and compliance with limitations

The following table presents the exposure to interest changes at the Group level, calculated according to accounting principles. In the first half of 2010, the Group complied with all the risk exposure limits set by the Board of Directors. For further details regarding risk exposure, see Exhibit B in the Management Review.

	30 June 2010		In or linked to foreign currency	31 December 2009		In or linked to foreign currency
	Unlinked	CPI-linked		Unlinked	CPI-linked	
<b>Average duration (in years):</b>						
Assets <sup>(1)</sup>	<b>0.65</b>	<b>2.91</b>	<b>0.56</b>	0.61	3.03	0.62
Liabilities <sup>(1)</sup>	<b>0.69</b>	<b>3.54</b>	<b>0.51</b>	0.62	3.65	0.55
Gap in duration (in years)	<b>(0.04)</b>	<b>(0.63)</b>	<b>0.05</b>	(0.01)	(0.62)	0.07
Difference in the internal rate of return (%)	<b>0.84</b>	<b>1.17</b>	<b>1.85</b>	(0.12)	1.25	3.05

(1) Including forward transactions and options and based on fair value figures of financial instruments.

Beginning in December 2009, there was a change in the method of calculating and presenting the report of exposure to changes in interest rates, as a result of new directives by the Bank of Israel on the matter. Instead of total data for balance sheet balances, Exhibit B sets forth details of the fair value of financial instruments as reported in Note 18d of the annual report regarding "Balances and Estimates of the Fair Value of Financial Instruments".

The internal rate of return also changed accordingly. Instead of the internal rate of return deducting expected cash flows for the balance sheet balance, the internal rate of return is reported with the deduction of expected cash flows from the fair value.

In addition, instead of reporting the average duration, which was based on contractual amounts of assets and liabilities, from 2009, the effective average duration was reported, based on the change in fair value resulting from a change in the internal rate of return of assets and liabilities.

In calculating the average duration of liabilities in the CPI-linked sector, an estimate of early repayments and withdrawals at exit points of savings plans is taken into account, on the basis of a model which estimates the anticipated early repayments based on the behaviour of savers. The average duration of liabilities, according to the original cash flow of the savings schemes is longer, reaching 3.58 years, with a gap in the internal rate of return (IRR) of 0.94%.

The data presented above take into account early repayments of CPI-linked mortgages according to a statistical model that estimates expected repayments on the basis of the borrowers' past behaviour. The average duration of assets at the end of the reported period, according to the original cash flow, without taking into account early repayments, is longer, reaching 3.46 years, and an IRR gap of about 0.94%.

Current account balances are presented in Exhibit B to the Management Review, pursuant to directives of the Bank of Israel, as demand deposits for up to one month. However, for the purposes of interest exposure, a certain percentage of the current account balances in shekels and in foreign currency is spread over a repayment period of up to ten years, in accordance with a behavioural model whose basic assumptions are regularly updated. Taking into account the above assumptions, the average duration of liabilities is longer, reaching 0.78 years in unlinked shekels and 0.58 years in foreign currency, with an IRR gap of 1.85% and 2.38% respectively.

Interest risk is managed on the basis of various behavioural assumptions regarding the original payment dates of the assets and liabilities. With the aim of limiting interest risks, the Board of Directors of the Bank and the boards of directors of the Israel and overseas subsidiaries have approved limits on the maximum potential erosion of the economic value and the accounting profit as a result of a corresponding change of 1% in the interest curves.

**The following table presents a summary of the exposures to unforeseen changes in interest rates at the Group level (before tax, in NIS millions)\*:**

	Potential erosion of economic worth <sup>2</sup>		Potential erosion of annual profit**	
	30 June 2010	31 December 2009	30 June 2010	31 December 2009
Effect of a corresponding change of 1% in the interest curve:				
Actual	774	656	381	356
Limit	1,100	1,000	500	600

\* In a direction that adversely affects to the Bank.

\*\* The maximum erosion of the annual profit, based on an examination of the next three years.

During the first half of 2010, the potential erosion in the economic value ranged from NIS 940 million to NIS 774 million, and that of the annual profit from NIS 421 million and NIS 343 million.

It should be noted that since the beginning of the year, a new and improved model for predicting early repayments was adopted by Leumi Mortgage Bank. The principal effect of measuring the exposure using the new model was to increase the exposure of the economic value to increases in interest rates at a rate lower than that included in the index yield curve at the Group level.

During the first six months of 2010, the Group complied with all interest exposure limits prescribed by the Board of Directors.

In addition, monitoring and reporting is carried out regarding the potential interest exposure arising from the Bank's liabilities for pension and severance pay payments to active employees who have yet to retire.

<sup>2</sup> The economic value of the capital is defined as the difference between the current value of the assets and the liabilities. In calculating the current value, the cash flows are deducted from the credit risk free yields curve, i.e., in government bond yields.



**The following table illustrates the impact of potential changes in interest rates on the fair value of the financial instruments of the Bank and its consolidated companies, excluding non-financial items:**

The net fair value of financial instruments, before the effect of unexpected changes in interest, as at 30 June 2010, in NIS millions:

	Israeli currency		Foreign currency, including Israeli currency linked to foreign currency		
	Unlinked	CPI-linked	Dollar	Euro	Others
Financial assets	<b>160,586</b>	<b>60,460</b>	<b>59,612</b>	<b>16,268</b>	<b>14,207</b>
Amounts receivable in respect of derivative financial and off-balance sheet instruments	<b>150,767</b>	<b>3,036</b>	<b>125,813</b>	<b>33,878</b>	<b>31,277</b>
Financial liabilities	<b>135,080</b>	<b>53,322</b>	<b>75,824</b>	<b>20,216</b>	<b>10,517</b>
Amounts payable in respect of derivative financial and off-balance sheet instruments	<b>157,264</b>	<b>10,371</b>	<b>109,066</b>	<b>29,050</b>	<b>40,470</b>
Net fair value of financial instruments	<b>19,009</b>	<b>(197)</b>	<b>535</b>	<b>880</b>	<b>(5,503)</b>

**The net fair value of financial instruments after the effect of changes in interest rates, as at 30 June 2010, in NIS millions: (Table 14 Basel II):**

	Israeli currency		Foreign currency, including Israeli currency linked to foreign currency		
	Unlinked	CPI-linked	Dollar	Euro	Others
Change in interest rates					
Immediate corresponding increase of 1%	<b>19,141</b>	<b>392</b>	<b>652</b>	<b>939</b>	<b>(5,486)</b>
Immediate corresponding increase of 0.1%	<b>19,022</b>	<b>(138)</b>	<b>547</b>	<b>886</b>	<b>(5,501)</b>
Immediate corresponding decrease of 1%	<b>18,855</b>	<b>(776)</b>	<b>401</b>	<b>814</b>	<b>(5,526)</b>

### **3. Value at Risk (VaR)**

The Bank manages the exposure to market risks by various means, as mentioned above, as well as by means of a statistical model – the VaR model. According to Bank of Israel directives, the risk measured by the VaR relates to the potential loss from holding all the balance-sheet and off-balance-sheet positions exposed to market risks, including the positions in the trading portfolios.

The VaR measures the expected potential loss resulting from possible changes in market prices. In practice, it measures the expected decrease in the present value of the assets less the liabilities in the given mix in the portfolio's structure, at a given confidence level, over a given future period, according to a given statistical distribution. The VaR is calculated monthly at Group level, and more frequently at the Bank level and for the trading portfolios.

The VaR and the limits in VaR terms are calculated according to the parametric model, with a 99% confidence level, and for a position-holding period of two weeks. The VaR model has a number of weaknesses. The model assumes that the statistical structure of the changes in prices (or interest rates) that is foreseen in the capital market gives an indication of the future behaviour of these prices (or interest rates). The parametric VaR model we use also assumes a multivariate normal distribution of the changes in the risk factors. This measurement, by definition, ignores losses that may be incurred over and above the given significance level (the distribution tail). Examination of stress scenarios provides the lacking perspective.

In order to test the validity of the VaR model, the Bank performs daily backtesting, by comparing the actual change in the economic value of the Bank with the estimated change as derived from the VaR model. The tests performed thus far confirm the validity of the model. As stated above, the Bank's VaR is calculated every two weeks with a probability of 99%. After the two-week period, the back-testing process examines the theoretical change in the Bank's value, assuming that the positions do not change and that the only changes are those in the market prices.

The Bank also periodically calculates the VaR using an historical simulation, and examines the gap between the two measurement methods. Historical simulation enables risk to be measured relying not on a particular probability structure, but on the actual expected changes in the risk factors in a particular period. The VaR of the plain vanilla options portfolio is also examined using the Monte Carlo simulation method (in order to test the non-linear risk components).

**The following table presents the estimated VaR at Group level in NIS millions:**

	VaR at Group level			VaR in mark-to-market portfolios		
	<b>30 June 2010</b>	30 June 2009	31 December 2009	<b>30 June 2010</b>	30 June 2009	31 December 2009
Actual	<b>222</b>	367	359	<b>87</b>	103	188
The limit	<b>600</b>	600	600	<b>400</b>	500	500

During the first six months of 2010, the VaR of the economic value ranged from NIS 411 million and NIS 222 million.

During the first six months of 2010, The VaR on the Group's mark-to-market portfolios ranged from NIS 134 million and NIS 87 million.

During the first six months of 2010, the Group complied with all the VaR limits set by the Board of Directors.

#### **4. Stress Scenarios**

From time to time, the global and domestic markets are subject to shocks, which manifest themselves in especially high volatility of the parameters that deviate from normal historical behaviour. The VaR or other models do not provide information regarding losses that may occur under extreme market conditions, and exceeding the predetermined confidence level. Thus, in addition, risk is also measured in various stress scenarios. These include all risk factors to which the Bank is exposed and represent a part of the ICAAP process described on page 235 of the Annual Report.

In addition to the limits regarding basis and interest exposures and VaR detailed above, the Board of Directors has also set a limit for the maximum potential loss in the event of a realization of a stress scenario in market risk. The scenario includes extreme changes that may occur simultaneously in the principal parameters of market risks. The current limit, relating solely to market risks, provides that the decrease in the economic value of shareholders' equity resulting from a stress scenario will not exceed NIS 2 billion, after taxes. During the first six months of 2010, the Bank complied with this limit.

Stress tests at Leumi are built by the Stress Tests Committee headed by the Chief Risk Controller. The Committee is responsible for the periodic definition and revision of the stress tests. The Committee generally meets at least once a month. The set of stress scenarios includes reference to aspects of market risks, credit risks and operating risk, and includes scenarios that combine the various types of risk. In the Committee's meetings, scenarios are examined and updated in accordance with developments and different assessments.

The Committee is comprised of representatives of various units specializing in the management of various risks and also representing the business side. If necessary, the Committee makes use of opinions of additional experts for purposes of assessing specific risks that are not within the direct expertise of members of the Committee.

As part of the Committee's activity, a set of stress tests is defined at Group level, the aim of which is to cover a large number of serious to reasonable scenarios to which the Bank is exposed during the course of its activity as a going concern and to identify concealed risks not at times of crisis. The Stress Tests Committee has prepared a preliminary prioritization of the scenarios, which it believes are the most significant for the Group, either because of the seriousness of the scenario, or because of the probability of its occurrence (or a combination of both).

In order to ensure the Bank's survival as a going concern, continuing to conduct its business, even in the event of serious but reasonable stress scenarios, the Bank verifies that the minimum capital adequacy ratio will not be less than the minimum required by the Supervisor of Banks (presently, 9%) at any moment in time during a stress scenario.

These requirements exist for all stress scenarios examined by the Group, particularly the most serious scenario, including a significant worsening in non-banking indices and a marked rise in provisions for doubtful debts, the collapse of a foreign bank to which the Group is materially exposed, the collapse of a group of borrowers (as defined in Proper Conduct of Banking Business Directive No. 313), with all its implications and the "drying up" of the domestic and global bond market.

The material stress scenarios have been examined against the three-year program and it was found that Leumi Group complies with all the limits it set for itself as described above, without the need for updating the work plan.

## **5. Liquidity Risk**

Liquidity is defined as the corporation's ability to finance increases in assets and to comply with its payment liabilities. The ability to withstand liquidity risk involves the uncertainty relating to the possibility of raising sources and/or realizing assets unexpectedly within a short period, without incurring a material loss.

In accordance with Bank of Israel directives, the Bank implements an overall liquidity risk management policy in Israeli currency and in foreign currency. The purpose of this policy is to support the achievement of business goals, while evaluating and limiting losses that may arise from exposure to liquidity risks. The principles of the Bank's liquidity management policies have been adopted by the subsidiaries abroad.

Responsibility for managing liquidity risk in units overseas devolves on the units themselves, together with advice, coordination and professional support of the ALM Department in Israel. For every overseas unit of the Bank, the liquidity management policy is approved by the local board of directors. The risk management policy of overseas units is determined in accordance with Group policy and subject to directives of local regulations in every unit. In this framework, limits are set, and compliance with limits is examined in the framework of the market and liquidity risk management committees, both at the units and in Israel.

The Bank maintains day-to-day monitoring of the liquidity position and liquidity risk indices. Liquidity risk is measured and managed through an internal model, Liquidity at Risk (LAR), whose purpose is to evaluate and monitor the liquid means at the Bank's disposal, under various scenarios, which are examined and updated in line with various market developments. These scenarios include a normal business scenario and stress scenarios affecting the Bank and the entire banking system.

The liquidity position is examined in each of the scenarios by means of two quantitative indices: the liquidity gap and the liquidity ratio. The principles at the basis of the model propose that insofar as there are more liquid assets (such as cash, deposits at the Bank of Israel, a realizable bond portfolio and credit, the repayment of which is expected) than there are liabilities that are expected to be realized pursuant to the model, thus the Bank secures its ability to meet all its liquidity needs.

The rate of change in the balance of deposits and credit for all payment periods, under different scenarios, is established according to different parameters depending on the level of the scenario's severity. The behavioural functions are defined on the basis of the judgment of the business functions, exercised with the assistance of historical data; these take into consideration parameters such as the size and substance of the deposit according to which the expected cash flows are calculated.

It should be noted that the stress scenarios are more severe than anything that the Bank has experienced in the past and the assumptions of these scenarios are therefore necessarily based more on the judgement of the senior professional functions at the Bank than on any historical data.

Leumi has prepared a contingency plan as part of its preparations for an extreme scenario, which includes the strategy for managing a liquidity crisis, including the appointment of a management team to be responsible for dealing with the crisis and defining the procedures and steps required for contending therewith.

**In addition to the model described above, Leumi operates an additional measurement system for early warning of exceptional and unexpected developments in liquidity risk, as follows:**

- As part of the ongoing management of liquidity in Israeli currency and foreign currency, forecasts are made of the daily liquidity situation, using the Bank's existing information systems. At the end of each business day, the gap between the forecast liquidity and the actual liquidity is measured. The spread of the gap is used for updating the model and for improving the quality of the forecasting of the liquidity situation.
- In the foreign currency sector, the rate of long-term assets being financed by short-term liabilities, the "long/short" ratio is also monitored. The Market Risks Manager sets limits on this ratio from time to time according to the circumstances in the markets.
- In the Israeli currency and foreign currency sectors, the trends in the liquidity position are examined (daily, monthly, etc.) over a protracted period, in order to monitor the developments in deposits of the public, in credit to the public and liquidity in general.

### **5.1. Liquidity Status and Compliance with Limits**

As required by the Bank of Israel's Directive No. 342, the Board of Directors has approved the policy for managing liquidity risks and prescribed limits, as follows: the liquidity ratio must be higher than 1 and the liquidity gap must be higher than zero in each of the scenarios during the planned periods of one day, one week and one month.

**The following table shows the liquidity gap and liquidity ratio in Israeli currency and foreign currency, in each of the four types of defined scenarios, for a repayment period of one month, as at 30 June 2010 (without movement between sectors\*):**

	Israeli currency for one month		Foreign currency for one month	
	Gap	Ratio	Gap	Ratio
Scenario/period	NIS billions			
Regular	<b>45.5</b>	<b>16.3</b>	<b>14.0</b>	<b>3.5</b>
Statistical	<b>38.8</b>	<b>5.0</b>	<b>10.4</b>	<b>2.1</b>
Stress at Leumi	<b>30.9</b>	<b>2.1</b>	<b>7.4</b>	<b>1.4</b>
Systemic stress	<b>35.3</b>	<b>2.7</b>	<b>13.1</b>	<b>2.1</b>

\*Bank Leumi assumes that in stress situations the foreign currency sector, if it has a liquidity surplus, can assist the Israel currency sector and *vice versa*.

The above measurement relates solely to the Bank, and include a support line to Leumi Romania amounting to US\$ 50 million, and to Leumi U.K. amounting to £ 120 million.

During the first six months of 2010, the Group complied with all limits prescribed by the Board of Directors.

## Credit Risk

For details regarding the exposure to and management of credit risks, see pages 218-235 of the Annual Report for 2009.

Once a year, the Bank's credit policy statement is updated and approved by the Board of Directors. This document serves as a policy guideline for the Bank's operations in Israel, with the exception of certain areas where there is a Group policy.

The main principles of the credit policy statement are presented to the subsidiaries in Israel and abroad. The document serves as a guideline for the credit policy to be adopted by them.

The Bank's credit policy is based on the spreading and supervised management of risks. This is effected through the diversification of the Bank's credit portfolio among the various sectors of the economy and among a large number of borrowers. In its capacity as a central player in the providing finance to the Israeli economy, the Bank implements a strategy of involvement in the principal activity sectors of the economy and provides credit to the various types of manufacturing and trading sectors, to the diverse public sector, to individuals and to households.

The credit policy of the Bank is derived from its overall risk management policy. The overall policy is based on the "risk appetite" of the Leumi Group as defined from time to time by the Board of Directors of the Bank. The risk "appetite" established obligates compliance with a number of principles of risk policy which have implications for credit policy, whose aim is to improve the quality of the loan portfolio and to properly manage its inherent risk.

Managing the loan portfolio in the Bank requires *inter alia* having a quantitative assessment of the risk level of the borrowers. To achieve this aim, models are built in the Bank with automatic systems to support the process of examining a borrower's risk level, the expectancy of a loss and the return required for these risks.

The Bank is in the process of setting up an advance system for managing the loan portfolio with the aim of upgrading its abilities to control the various risks, particularly various concentration risks, to maintain limits over the risk factors in the area of credit, to direct activities with the objective of improving the ratio of return on risk and to facilitate a coordinated pricing system of credit risks.

In the context of the Bank's credit policy in Israel, principles and rules have been prescribed in accordance with which the Bank's credit portfolio is to be granted, managed and supervised, with the object of improving the quality of the portfolio and reducing the risk inherent in its management. These principles and rules relate both to the individual customer and to the sectors of the economy and to operating segments.

The Bank's Board of Directors approves the Bank's credit policy and voluntary limits, including the restrictions to the sectors of the economy.

As outlined in the 2009 Annual Report, in order to optimize the decision-making process in the credit portfolio, as well as to tighten credit control and improve the quality of the Bank's credit portfolio and customer service, the Bank has established independent units to manage credit risks. These units conduct an independent examination of the credit risks and the risk aspects with regard to most of the credit extended to the business and commercial sectors.

### **Provision for doubtful debts and classification of problematic debts**

As part of the means that the Bank employs to manage credit risks is a methodology to locate and identify problematic debts which it implements in all lines of business. This methodology includes a structured quarterly work process, pursuant to which a thorough scan is made of the credit portfolio, utilizing several criteria that provide an early warning of the transition of a debt to a problematic one.

The Bank's large customers, which are handled by the Corporate Division, are also subjected to a quarterly credit control process, which also examines borrowers whose risk rating is better than that which would normally require inclusion in the customer population defined as sensitive

Another aspect of the methodology is the systematic examination of the appropriateness of the provision for doubtful debts, in respect of those debts about which the Bank has doubts, whilst specifying basic criteria for the way in which the provision for doubtful debts is to be calculated. Every quarter, a fairness test is made of the provision in all the business branches for classified customers and/or those for whom a provision already exists.

Each quarter, a discussion is held in the committee for doubtful debts of the Bank, chaired by the President and CEO, with regard to the quarterly provision required and the recommendations for the classification of debts as problematic. Furthermore, discussions are also held in the committee of the Board of Directors for examining the financial statements, where the provision for doubtful debts and the classification of problematic debts are examined, in order to approve the amounts of the provisions.

The control process ends with decisions on classification or the making of a provision, and with reporting thereon to the accounts department.

### **Emphasis on business strategy**

The Israeli economy was affected indirectly and in the short term by the global crisis beginning in the fourth quarter of 2008, and its activities were characterized by "drying-up" of the capital market, as well as a slowdown in growth which became negative for a short and limited period.

For a long period, there has been a significant appreciation in the real exchange rate of the Israeli shekel in relation to major currencies. This phenomenon was particularly prominent against the euro which reached its lowest rate for a year and a half (mainly due to the pressure on the currency as a result of the financial crisis affecting the countries of southern Europe).

This occurrence has had a negative impact on the revenues of most exporters to the euro zone, on local manufacturers contending with competing imports, on tourism from Europe, and on customers who made real investments in Europe.

There has recently been a marked trend of stabilization against the euro, with the exchange rate of the shekel for the dollar even experiencing a slow devaluation. However, exchange rates still reflect a strong shekel, and uncertainty with regard to the continuation of the trend remains.

From the end of the second quarter of 2009, the markets in Israel sensed a certain recovery, a reawakening of the capital market and demand in the residential real estate sector. The recovery is a consequence, *inter alia*, of expansionary monetary policy which also contributed to a moderation of the negative effects of the world crisis.

With increasing signs of recovery in certain segments and populations, the Bank is adopting a broader policy, to provide a suitable response to cover the needs of customers in the various operating segments, with an emphasis on financing sectors of the economy that are typified by growth potential and not high risk.

As a rule, the Bank adopts a cautious credit policy in relation to the various sectors of the economy and credit segments.

The Bank operates a constant policy of identifying sensitive borrowers and sectors of the population, maintaining a close and regular supervision over the effects of the erosion and exposures on the relevant borrowers.

The Bank regularly conducts an examination and update of risk ratings to ensure they reflect the borrowers' present state, with particular emphasis on the customers that are exposed to certain sectors of the economy, both locally and overseas, as well as having connections to geographic areas that are particularly affected. In addition, the Bank continues to be active in the locating and correcting shortcomings in credit documentation and collateral.

For the purpose of managing the Bank's credit portfolio as a whole, as part of the Corporate Division, there exists a **Credit Portfolio Management Unit** whose functions include, *inter alia*, the following matters: evaluation of the credit portfolio's performance in terms of yield versus risk, the creation of transparency in the structure of the credit portfolio in accordance with its risk levels and factors, the formulation of recommendations regarding the credit portfolio's optimal structure and its limits and the formulation of recommendations regarding voluntary limits in various segments (such as economic sectors). In addition, the unit examines the impact of new transactions on the credit portfolio's structure and risks, and it makes recommendations regarding the execution of transactions/measures with the aim of improving the portfolio's structure and risks. All this is in order to bring about the active management of the portfolio that will lead to improving the order of priorities with regard to the allocation of capital, and the releasing of capital, against which credit was given that is low-yielding relative to risk, in favour of business creation in market segments / more profitable borrowers from the aspect of yield/risk, and also to improve margins.



The following are certain data relating to credit exposures and risks:

**1. Exposure and Management of Credit Risks in Credit to the Public**

**Credit risk exposure by principal types of credit exposure (Table 4(b) – Basel II):**

Type of credit exposure	<b>30 June 2010</b>	31 December 2009	<b>30 June 2010</b>	31 December 2009
	Gross credit Risk exposures		Average gross credit risk exposures*	
	NIS million		NIS million	
Credit	<b>258,344</b>	246,409	<b>249,537</b>	247,395
Debentures	<b>39,550</b>	45,879	<b>42,352</b>	39,299
Others	<b>12,255</b>	13,138	<b>12,657</b>	12,932
Guarantees and liabilities on account of customers	<b>107,738</b>	95,393	<b>97,937</b>	95,680
Transactions in derivative financial instruments	<b>13,168</b>	9,956	<b>10,408</b>	10,948
<b>Total</b>	<b>431,055</b>	410,775	<b>412,891</b>	406,254

\* The average is calculated based on the five preceding quarters.

**Credit risk in accordance with the standardized approach (Table 5 – Basel II)\*:**

The tables below set forth details of gross credit exposure (after deducting the provision for doubtful debts) according to risk weighting, the exposure being distributed by the counterparty, before and after deduction of credit risk in respect of recognized collateral.

**Amount of exposure after provision for doubtful debts and before deduction of credit risk\*\***

30 June 2010										
	0%	20%	35%	50%	75%	100%	150%	350%	Deduction from equity	Gross credit exposures (1)
	NIS millions									
Sovereign debts	49,862	3,088	-	107	-	614	-	-	-	53,671
Debts of public-sector entities	-	5,338	-	3,397	-	6	7	-	-	8,748
Debts of banking corporations	-	15,024	-	18,141	-	445	31	-	-	33,641
Debts of securities companies	-	113	-	2,525	-	173,182	6,086	-	-	181,906
Debts of corporations	-	-	-	-	-	17,762	1,422	-	-	19,184
Retail exposures to individuals	-	-	-	-	49,855	57	1,120	-	-	51,032
Loans to small businesses	-	-	-	-	15,824	225	816	-	-	16,865
Housing mortgages	-	-	36,072	-	15,291	1,039	214	-	-	52,616
Securitization	-	655	-	233	-	161	-	51	37	1,137
Other assets	2,222	-	-	-	-	9,689	344	-	-	12,255
Total credit risk	52,084	24,218	36,072	24,043	80,970	203,180	10,040	51	37	431,055

**Amount of exposure after provision for doubtful debts and after deduction of credit risk\*\***

30 June 2010										
	0%	20%	35%	50%	75%	100%	150%	350%	Deduction from equity	Gross credit exposures (1)
	NIS millions									
Sovereign debts	53,029	3,088	-	107	-	614	-	-	-	56,838
Debts of public-sector entities	-	2,174	-	3,386	-	6	7	-	-	5,573
Debts of banking corporations	-	15,240	-	19,025	-	445	31	-	-	34,741
Debts of securities companies	-	113	-	2,524	-	163,299	5,596	-	-	171,532
Debts of corporations	-	-	-	-	-	16,733	1,413	-	-	18,146
Retail exposures to individuals	-	-	-	-	47,912	57	1,051	-	-	49,020
Loans to small businesses	-	-	-	-	14,385	222	724	-	-	15,331
Housing mortgages	-	-	36,069	-	15,218	1,025	213	-	-	52,525
Securitization	-	655	-	233	-	161	-	51	37	1,137
Other assets	2,222	-	-	-	-	9,689	344	-	-	12,255
Total credit risk	55,251	21,270	36,069	25,275	77,515	192,251	9,379	51	37	417,098

(1) Before converting to credit of off-balance sheet components, as required in the Basel II Directives (e.g. weighting of unutilized facilities), and before deduction of credit risk as a result of carrying out certain actions (e.g. use of guarantees).

\*\* For details, see Tables 4 (b) and 4 (d) below.

\*\*\* The deduction of credit risk expresses the final classification of the risk weighting between the various rates.

### Amount of exposure after provision for doubtful debts and before deduction of credit risk\*\*

31 December 2009									
	0%	20%	35%	50%	75%	100%	150%	350%	Gross credit exposures (1)
NIS millions									
Sovereign debts	48,814	4,413	-	175	-	477	-	-	53,879
Debts of public-sector entities	-	5,141	-	3,700	-	12	47	-	8,900
Debts of banking corporations	-	16,285	-	16,856	-	293	84	-	33,518
Debts of corporations	-	145	-	467	-	161,004	7,975	-	169,591
Debts collateralized by commercial real estate	-	-	-	-	-	15,752	1,345	-	17,097
Retail exposures to individuals	-	-	-	-	47,577	159	987	-	48,723
Loans to small businesses	-	-	-	-	16,884	144	858	-	17,886
Housing mortgages	-	-	32,594	-	13,261	887	220	-	46,962
Securitization	-	640	-	187	-	142	-	65	1,081
Other assets	2,595	-	-	-	-	10,214	329	-	13,138
Total credit risk	51,409	26,624	32,594	21,385	77,722	189,084	11,845	65	410,775

### Amount of exposure after provision for doubtful debts and after deduction of credit risk\*\*

31 December 2009									
	0%	20%	35%	50%	75%	100%	150%	350%	Gross credit exposures (1)
NIS millions									
Sovereign debts	51,785	4,413	-	175	-	477	-	-	56,849
Debts of public-sector entities	-	2,172	-	3,700	-	12	47	-	5,929
Debts of banking corporations	-	16,464	-	16,856	-	293	11	-	34,080
Debts of corporations	-	145	-	467	-	161,004	7,752	-	162,881
Debts collateralized by commercial real estate	-	-	-	-	-	15,752	1,284	-	16,129
Retail exposures to individuals	-	-	-	-	47,577	159	912	-	46,312
Loans to small businesses	-	-	-	-	16,884	144	768	-	16,084
Housing mortgages	-	-	32,592	-	13,261	887	219	-	46,840
Securitization	-	640	-	187	-	142	-	65	1,081
Other assets	2,595	-	-	-	-	10,214	329	-	13,138
Total credit risk	54,380	23,834	32,592	21,385	73,559	189,084	11,322	65	399,323

**Credit risk exposure by counterparty (by main types of credit exposure – (Table 4(d) – Basel II):**

<b>30 June 2010</b>						
	Credit	Bonds	Others	Guarantees and other obligations	Transactions in financial derivatives	Total
	NIS millions					
Sovereign debts	31,248	20,939	-	1,484	-	53,671
Debts of public-sector entities	3,142	5,464	-	142	-	8,748
Debts of banking corporations	14,821	10,520	-	1,787	6,513	33,641
Debts of corporations	106,964	1,490	-	66,797	6,655	181,906
Debts collateralized by commercial real estate	17,394	-	-	1,790	-	19,184
Retail exposures to individuals	24,889	-	-	26,143	-	51,032
Loans to small businesses	13,023	-	-	3,842	-	16,865
Housing mortgages	46,863	-	-	5,753	-	52,616
Securitization	-	1,137	-	-	-	1,137
Other assets	-	-	12,255	-	-	12,255
<b>Total credit risk</b>	<b>258,344</b>	<b>39,550</b>	<b>12,255</b>	<b>107,738</b>	<b>13,168</b>	<b>431,055</b>

  

<b>31 December 2009</b>						
	Credit	Bonds	Others	Guarantees and other obligations	Transactions in financial derivatives	Total
	NIS millions					
Sovereign debts	27,309	25,587	-	983	-	53,879
Debts of public-sector entities	3,324	5,446	-	130	-	8,900
Debts of banking corporations	14,579	12,226	-	1,608	5,105	33,518
Debts of corporations	103,532	1,539	-	59,669	4,851	169,591
Debts collateralized by commercial real estate	16,317	-	-	780	-	17,097
Retail exposures to individuals	23,352	-	-	25,371	-	48,723
Loans to small businesses	13,816	-	-	4,070	-	17,886
Housing mortgages	44,180	-	-	2,782	-	46,962
Securitization	-	1,081	-	-	-	1,081
Other assets	-	-	13,138	-	-	13,138
<b>Total credit risk</b>	<b>246,409</b>	<b>45,879</b>	<b>13,138</b>	<b>95,393</b>	<b>9,956</b>	<b>410,775</b>

**Distribution of portfolio by repayment period and by main types of credit exposure –  
(Table 4(e) – Basel II):**

<b>30 June 2010</b>						
	Credit	Bonds	Others	Guarantees and other obligations	Transactions in financial derivatives	Total
	NIS millions					
Up to one year	<b>138,527</b>	<b>7,979</b>	<b>3,004</b>	<b>70,418</b>	<b>6,562</b>	<b>226,490</b>
From one to five years	<b>60,135</b>	<b>15,111</b>	<b>542</b>	<b>23,921</b>	<b>2,745</b>	<b>102,454</b>
More than five years	<b>59,664</b>	<b>16,460</b>	<b>643</b>	<b>13,399</b>	<b>3,314</b>	<b>93,480</b>
Non-monetary items	<b>18</b>	<b>-</b>	<b>8,066</b>	<b>-</b>	<b>547</b>	<b>8,631</b>
<b>Total</b>	<b>258,344</b>	<b>39,550</b>	<b>12,255</b>	<b>107,738</b>	<b>13,168</b>	<b>431,055</b>

  

<b>31 December 2009</b>						
	Credit	Bonds	Others	Guarantees and other obligations	Transactions in financial derivatives	Total
	NIS millions					
Up to one year	141,293	8,578	3,234	63,034	4,541	220,680
From one to five years	67,516	20,989	790	19,735	2,099	111,129
More than five years	37,600	16,312	793	12,624	2,637	69,966
Non-monetary items	-	-	8,321	-	679	9,000
<b>Total</b>	<b>246,409</b>	<b>45,879</b>	<b>13,138</b>	<b>95,393</b>	<b>9,956</b>	<b>410,775</b>

**Reduction of credit risk (Table 7) – Basel II:**

<b>30 June 2010</b>					
	Gross credit exposure	Total exposure covered by guarantees and deducted	Total amounts added	Total exposure covered by eligible financial collateral	Net credit exposure
	NIS millions				
Sovereign debts	<b>53,671</b>	-	<b>3,167</b>	-	<b>56,838</b>
Debts of public-sector entities	<b>8,748</b>	<b>(3,164)</b>	-	<b>(11)</b>	<b>5,573</b>
Debts of banking corporations	<b>33,641</b>	-	<b>1,100</b>	-	<b>34,741</b>
Debts of corporations	<b>181,906</b>	<b>(1,065)</b>	-	<b>(9,309)</b>	<b>171,532</b>
Debts collateralized by commercial real estate	<b>19,184</b>	-	-	<b>(1,038)</b>	<b>18,146</b>
Retail exposures to individuals	<b>51,032</b>	<b>(4)</b>	-	<b>(2,008)</b>	<b>49,020</b>
Loans to small businesses	<b>16,865</b>	<b>(33)</b>	-	<b>(1,501)</b>	<b>15,331</b>
Housing mortgages	<b>52,616</b>	<b>(1)</b>	-	<b>(90)</b>	<b>52,525</b>
Securitization	<b>1,137</b>	-	-	-	<b>1,137</b>
Other assets	<b>12,255</b>	-	-	-	<b>12,255</b>
<b>Total</b>	<b>431,055</b>	<b>(4,267)</b>	<b>4,267</b>	<b>(13,957)</b>	<b>417,098</b>

<b>31 December 2009</b>					
	Gross credit exposure	Total exposure covered by guarantees and deducted	Total amounts added	Total exposure covered by eligible financial collateral	Net credit exposure
	NIS millions				
Sovereign debts	53,879	-	2,971	(1)	56,849
Debts of public-sector entities	8,900	(2,968)	-	(3)	5,929
Debts of banking corporations	33,518	-	610	(48)	34,080
Debts of corporations	169,591	(589)	-	(6,121)	162,881
Debts collateralized by commercial real estate	17,097	-	-	(968)	16,129
Retail exposures to individuals	48,723	(3)	-	(2,408)	46,312
Loans to small businesses	17,886	(21)	-	(1,781)	16,084
Housing mortgages	46,962	-	-	(122)	46,840
Securitization	1,081	-	-	-	1,081
Other assets	13,138	-	-	-	13,138
<b>Total</b>	<b>410,775</b>	<b>(3,581)</b>	<b>3,581</b>	<b>(11,452)</b>	<b>399,323</b>

**Below are credit risk balances to third parties (Table 8 – Basel II):**

<b>30 June 2010</b>					
	Par value balances	Gross positive fair value of contracts	Set-off benefits	Eligible collateral	Net credit exposure of derivatives
	NIS millions				
Interest contracts	<b>166,560</b>	<b>4,601</b>	-	-	<b>4,601</b>
Foreign currency contracts	<b>193,801</b>	<b>7,163</b>	-	-	<b>7,163</b>
Contracts in respect of shares	<b>11,054</b>	<b>1,067</b>	-	-	<b>1,067</b>
Commodities and other contracts	<b>2,666</b>	<b>337</b>	-	-	<b>337</b>
Credit derivative transactions	<b>1,163</b>	-	-	-	-
<b>Total</b>	<b>375,244</b>	<b>13,168</b>	-	-	<b>13,168</b>

<b>31 December 2009</b>					
	Par value balances	Gross positive fair value of contracts	Set-off benefits	Eligible collateral	Net credit exposure of derivatives
	NIS millions				
Interest contracts	154,261	2,987	-	-	2,987
Foreign currency contracts	157,482	5,578	-	-	5,578
Contracts in respect of shares	8,198	679	-	-	679
Commodities and other contracts	2,156	712	-	-	712
Credit derivative transactions	831	-	-	-	-
<b>Total</b>	<b>322,928</b>	<b>9,956</b>	-	-	<b>9,956</b>

2. The following table presents the credit exposure with respect to the fair value of derivatives, according to counterparties to the contract (presented in other assets as at 30 June 2010):

	AAA to AA-	A+	A	A-	BBB to BBB-	Below B-	Unrated	Total
Overseas Banks	NIS millions							
Euro zone <sup>(1)</sup>	301	739	129	185	-	-	15	1,369
United Kingdom <sup>(2)</sup>	113	293	347	144	14	-	-	911
United States	4	413	81	1	-	-	132	631
Other	86	151	89	-	-	-	-	326
Total overseas banks	504	1,596	646	330	14	-	147	3,237
Israeli banks <sup>(3)</sup>	14	286	-	97	512	-	20	929

#### Corporate customers by branch of the economy

Financial services <sup>(4)</sup>	2,144
Industry <sup>(5)</sup>	1,013
Construction and real estate	150
Transportation and storage	73
Trade	105
Electricity and water	107
Business services	56
Private individuals	142
Communications and computer services	40
Others	13
Total corporate customers	3,843
Others*	294
Total exposure	8,303

\* Reverse transactions carried out by the customers and offset for the purpose of risk according to the branches of the economy.

(1) This amount includes transactions in 7 countries.

(2) This amount includes transactions with 13 banks.

(3) This amount includes transactions with 11 banks.

(4) This amount includes transactions with 315 customers, where the highest amount for a single customer is NIS 302 million.

(5) This amount includes transactions with 292 customers, where the highest amount for a single customer is NIS 660 million.



## Credit exposure to overseas financial institutions

The following table sets out the credit exposure to overseas financial institutions <sup>(1)</sup>:

As at 30 June 2010				
	Balance sheet credit risk <sup>(2)</sup>	Securities <sup>(3)</sup>	Current off- balance sheet credit risk <sup>(4)</sup>	Current credit risk
	NIS millions			
<b>External credit rating <sup>(5)</sup></b>				
AAA to AA-	3,016	2,875	128	6,019
A+ to A-	11,389	8,381	445	20,215
BBB+ to BBB-	185	105	39	329
BB+ to B-	106	-	17	123
Below B	1	-	-	1
Unrated	942	249	60	1,251
Total current credit exposure to overseas financial institutions	15,639	11,610	689	27,938
Problem loan balances	-	-	-	-
As at 31 December 2009				
	Balance sheet credit risk <sup>(2)</sup>	Securities <sup>(3)</sup>	Current off- balance sheet credit risk <sup>(4)</sup>	Current credit exposure
	NIS millions			
<b>External credit rating <sup>(5)</sup></b>				
AAA to AA-	3,540	3,454	111	7,105
A+ to A-	10,862	10,353	464	21,679
BBB+ to BBB-	89	426	10	525
BB+ to B-	156	18	2	176
Below B	-	-	-	-
Unrated	663	242	46	951
Total current credit exposure to foreign financial institutions	15,310	14,493	633	30,436
Problem loan balances	4	186	-	190

(1) Overseas financial institutions include banks, investment banks, insurance companies and institutional bodies.

(2) Deposits in banks, credit to the public, securities that were borrowed or purchased in the context of buy-back agreements and other assets in respect of derivatives (fair value of derivatives).

(3) Including subordinated bank debentures, whose fair value, as at 30 June 2010, was NIS 2,250 million, and as at 31 December 2009, was NIS 2,907 million.

(4) Mainly guarantees and undertakings for the provision of credit (excluding off-balance sheet derivatives.)

(5) In general, the overseas banks in respect of which there is credit exposure are rated by two or three of the leading international rating agencies. (S&P, Moody's, Fitch)

**Notes:**

- a. Credit exposures are presented after deducting the specific provisions for doubtful debts.
- b. Credit exposures do not include investments in asset-backed securities (see the details in the Note on securities).
- c. Some of the banks have received government support of various types, including direct investments in the bank's capital, government guarantees of certain asset portfolios of the banks, guarantees enabling the banks to raise sources of financing, etc.
- d. For further information regarding the composition of the credit exposure in respect of derivatives vis-à-vis banks and broker/dealers (local and overseas), see Note 7 to the Financial Statements.

Credit exposure to overseas financial institutions refers to commercial banks, bank holding companies, investment banks, insurance companies and institutional bodies.

The exposure by country is divided as follows: United States 41% Europe (Germany, France, Switzerland, Spain and the Benelux countries) 27% United Kingdom 19% and other countries, 13%;

The exposure includes mainly deposits in overseas banks, some 87.2% of which are short-term deposits of up to one week, and debentures, usually for a period of up to five years. Against the backdrop of the crisis in the financial markets, and the weakening of banks' financial strength, the Bank is closely monitoring the condition of banks throughout the world. During 2009 and the first half of 2010, the Bank significantly reduced the list of banks with which the Bank and its overseas subsidiaries make deposits, and reduced the extent of their exposure.

Additional details regarding investments in securities, mainly debentures of overseas banks, are presented on page 49..

Management of the exposure to and credit lines of overseas financial institutions takes into consideration, *inter alia*:

- Their size, as reflected *inter alia* in the size of their shareholders' equity after write-offs due to losses and capital increases during the past year.
- Their strength, as reflected in capital adequacy ratios (especially Tier I capital).
- The market's valuation, as reflected in the market value of their shares and their risk, as estimated with the help of their credit derivatives (CDS).
- The ratings assigned to them by the international rating agencies.
- The financial strength of the country where the bank's center of activity is located.
- Additional considerations, such as the level of support, including direct investment in the banks' capital by governments, for the purpose of insuring the stability of these banks and of other banks in their countries.
- The policy for managing the exposure to overseas financial institutions includes, *inter alia*, limits on the amounts of exposure at bank and country level.

**Exposure to foreign countries\*:**

The exposure to foreign countries risk according to final risk is distributed among geographical regions and countries, the main exposure being to countries in Western Europe and in North America. The exposure to country risk is the exposure to customers who operate in these countries (Table 4(c) Basel II):

	30 June 2010		
	Balance sheet credit risk	Off-balance sheet credit risk	Total credit risk
	NIS millions		
USA	25,843	11,621	37,464
UK	8,724	8,353	17,077
France	2,615	2,710	5,325
Germany	5,037	4,021	9,058
Switzerland	2,238	1,779	4,017
Others	15,033	3,608	18,641

	31 December 2009		
	Off-balance		Total credit risk
	Balance sheet	sheet credit	
	credit risk	risk	
	NIS millions		
USA	24,433	11,155	35,588
UK	8,475	7,869	16,344
France	4,611	2,348	6,959
Holland	3,514	216	3,730
Germany	4,717	2,004	6,721
Switzerland	2,366	1,589	3,955
Others	16,173	4,273	20,446

\* In connection with exposure to foreign countries, see also Exhibit D.

**The following table presents the exposure to countries according to the credit rating of the countries as rated by the World Bank, in NIS millions as at 30 June 2010:**

Rating	Balance sheet exposure	Off-balance-sheet exposure	Total exposure	Percentage of exposure in relation to total	Of which, problematic
OECD countries	55,215	30,407	85,622	93.50	2,167
High-income countries	1,868	578	2,446	2.70	-
Countries with mid-high income	2,027	759	2,786	3.00	151
Countries with mid-low income	378	341	719	0.80	3
Countries with low income	2	7	9	-	-
<b>Total</b>	<b>59,490</b>	<b>32,092</b>	<b>91,582</b>	<b>100.00</b>	<b>2,231</b>

The amount of exposure to countries with liquidity problems as defined by the Bank of Israel (countries which receive financial aid from the IMF or whose obligations are rated with a credit rating of CCC or below) totals NIS 1,521 million and relates to 20 countries.

The countries are rated according to national income per capita as follows:

High income - exceeding US\$ 12,196 per capita.

Mid-high income - from US\$ 3,946 to US\$ 12,195 per capita.

Mid-low income - from US\$ 996 to US\$ 3,945 per capita.

Low income – up to US\$ 995 per capita.

Following are the names of the principal countries in each of the categories:

a. OECD countries:

USA, Italy, Australia, Austria, Ireland, Belgium, Canada, Czech Republic, Denmark, Finland, Israel, Hungary, France, United Kingdom, Japan, Poland, Slovenia, Spain, Switzerland, Luxembourg, the Netherlands, Sweden.

b. Countries with high income:

Cyprus, Hong Kong, Monaco, Singapore, Cayman Islands

c. Countries with mid-high income:

Argentina, Brazil, Bulgaria, Chile, Mexico, Panama, Romania, Russia, South Africa, Turkey, Venezuela, Uruguay, Columbia, Peru

d. Countries with mid-low income:

China, Ecuador, Egypt, India, Jordan, Paraguay, the Philippines, Thailand, the Ukraine

e. Countries with low income:

A large number of the African countries, Haiti, Nepal

**Exposure to certain foreign countries:**

Country	<b>30 June 2010</b>				
	Credit to the public	Bonds	Deposits	Other	Total
	NIS million				
Ireland	<b>18</b>	<b>183</b>	-	<b>3</b>	<b>204</b>
Greece	<b>8</b>	-	-	<b>1</b>	<b>9</b>
Spain	<b>6</b>	<b>444</b>	<b>7</b>	<b>55</b>	<b>512</b>
Portugal	-	<b>14</b>	-	-	<b>14</b>
Total	<b>32</b>	<b>641</b>	<b>7</b>	<b>59</b>	<b>739</b>

The exposure in Ireland is principally to the Irish Government. Most of the exposure in Spain is to Santander Bank, the majority of whose revenues are from sources outside of Spain.

**Operating and Legal Risks**

See pages 210-214 of the Annual Report of 2009 for details of operating and legal risks.

**Risk Factor Table**

There were no changes to the Risk Factor table from the table appearing on page 237 of the 2009 Annual Report.

## Linkage Status and Liquidity Status

### Linkage Status

At the end of June 2010, the deficit in the CPI-linked sector stood at NIS 0.4 billion. The deficit is attributable to the issue of subordinated liability notes.

**The following table sets out the status of assets and liabilities classified according to linkage basis:**

	As at 30 June 2010			As at 31 December 2009		
	Unlinked	CPI-linked	Foreign currency <sup>(2)</sup>	Unlinked	CPI-linked	Foreign currency <sup>(2)</sup>
	NIS millions					
Total assets <sup>(1)</sup>	<b>165,010</b>	<b>58,306</b>	<b>114,481</b>	155,049	59,822	113,484
Total liabilities <sup>(1)</sup>	<b>145,354</b>	<b>58,683</b>	<b>118,016</b>	137,408	59,404	117,710
Total exposure in sector	<b>19,656</b>	<b>(377)</b>	<b>(3,535)</b>	17,641	418	(4,226)

(1) Including forward transactions and options.

(2) Including foreign-currency-linked.

(3) The foreign currency short position arises mainly from a hedging transaction in respect of the investments in overseas subsidiaries, and also in respect of the coverage of some of future foreign currency earnings.

### Funding and Liquidity Status

In the first half of 2010, the Bank of Israel increased the volume of net Treasury Bill auctions by some NIS 29 billion, to a level of some NIS 114 billion.

The volume of the banking system's balances with the Bank of Israel (current account balances and monetary deposits) at the end of June 2010 stood at some NIS 102 billion, compared with some NIS 105 billion at the end of December 2009.

The volume of Leumi's balances with the Bank of Israel at the end of June 2010 stood at some NIS 28 billion, compared with some NIS 24 billion at the end of December 2009.

The structure of the Bank's assets and liabilities continues to indicate a high level of liquidity. This is the result of a deliberate policy of raising stable and diversified sources, while placing importance on the raising of deposits from a large number of customers, for varying periods, including long term. Some 42% of the assets are deposited in banks and/or are invested in securities, primarily in government debentures.

Leumi monitors, on an ongoing basis, its liquidity status and the indices that are intended to warn of changes in the liquidity position, *inter alia*, by using an internal model that was developed at the Bank pursuant to a directive of the Bank of Israel. The various assumptions forming the basis of the model are examined and updated regularly according to developments in the major relevant parameters.

At the end of June 2010, the Bank had solo cash and deposits in banks amounting to some NIS 79 billion, of which some NIS 34 billion was in Leumi Mortgage Bank.

The Bank also has a solo securities portfolio of some NIS 41 billion, which is invested mainly in Israeli government debentures, foreign government debentures, and debentures of foreign banks.

The Bank's net liquid assets – cash, deposits at banks and securities, less deposits from banks – stood at some 40% of the Bank's total assets as at 30 June 2010, compared with 41% as at 31 December 2009.

The ratio of credit to the public to deposits of the public on 30 June 2010 was some 59%, compared with 58% on 31 December 2009.

The low rate of interest, and the possibility of repaying credit without a penalty, at any given moment, caused a shift in the public preferences and the customers' transition to prime based credit, primarily in mortgages.

The trend of diverting funds from short-term deposits to current accounts as a result of the low interest rates prevailing in Israel and worldwide was halted in the first half of the year.

The balance of deposits of the public at the Bank increased during the first six months of 2010 by NIS 1.5 billion (some 0.6%). The increase was primarily in the unlinked shekel sector, which increased by NIS 3.8 billion, some 3.2%. The foreign currency and foreign currency-linked sector recorded a decrease amounting to NIS 2.1 billion (some 2.7%), offset by exchange rate differences of 0.8%. In addition, during the first half of the year, subordinated notes and capital notes, totaling some NIS 2 billion, were issued.

From 2009 onwards, Leumi Group has issued subordinated notes and capital notes, raising some NIS 7.7 billion, of which about NIS 5.3 billion are classified as upper Tier II capital, with the remainder classified as lower Tier II capital. Approximately NIS 5.4 billion of the capital raised was CPI linked. The issues were carried out by Bank Leumi (NIS 3.4 billion) and Leumi Financing (NIS 4.3 billion).

The capital notes that are recognized by the Bank of Israel as upper Tier II capital were issued for a period of 50 years, with an option for the Bank of early repayment every year after the end of 11 years, if certain conditions exist.

During the reviewed period, the volume of the customers' off-balance sheet monetary assets at the Bank increased by some NIS 23.6 billion. After neutralizing the effects of the increase in the market value, a positive increment amounting to some NIS 25.4 billion was recorded in these assets of the customers.

During the first six months of 2010, the volume of credit to the public increased by NIS 3.5 billion (2.7%). The increase was recorded in all the linkage sectors. On the other hand, the securities portfolio fell by NIS 6.2 billion (12.7%).

Against a backdrop large liquidity surpluses, including at the Bank, the total of deposits at banks, particularly at the Bank of Israel, grew by some NIS 7.3 billion (10.2%).

## Basel II

In Leumi's financial statements, the calculation of risk assets and the capital adequacy ratio as of 30 June 2010 include, as with the entire local banking system, the figures of Leumi Group in accordance with the standardized approach of Basel II. During 2009, capital adequacy data was reported in accordance with the principles of the standardized approach in Basel II, as well as those according to the principles of Basel I. With effect from 2010, only Basel II data was reported.

The minimum capital adequacy ratio required by the Supervisor of Banks is 9%, of which 8% is in respect of the First Pillar and a minimum core capital ratio (Tier 1 capital without hybrid capital instruments) of 7.5%. The results reported by Leumi as at 30 June 2010, according to a preliminary assessment by the Bank, cover the capital required in respect of the First Pillar and the Second Pillar including stress scenarios used by the Bank in its internal preparations.

This assessment has not yet undergone the supervisory process of the Supervisor of Banks.

Since 2006, Leumi Group has been preparing for the implementation of the Basel II instructions through a Group-wide project in Israel and abroad. The project's management is the coordinating body, responsible to the Senior Deputy Chief Executive Officer, who heads the project's senior steering committee, acting through designated working teams throughout the Bank.

At the core of the instructions and requirements under the directives of the standardized approach is the Bank of Israel's Basel II Provisional Directive. This directive was published on 31 December 2008, and is based mostly on the Basel Committee Accord. The directive also includes changes and adjustments required by the Supervisor of Banks. This directive was incorporated by the Supervisor of Banks in June 2010 in the framework of the Proper Banking Conduct Directives.

As part the initial official publication of capital adequacy ratios at the end of 2009, based on Basel II regulations, the Group implemented a number of required directives:

- Study of the requirements in the Basel and Bank of Israel documents and the carrying out of gap analyses based on them.
- Intensified activity at Bank and Group level for closing and reducing the gaps which were identified.
- In January 2010, the Bank submitted a report to the Supervisor of Banks showing the status of gaps remaining to be dealt with in the framework of the 18 guidelines of the Second Pillar. The report included data from the Bank and its four subsidiaries in Israel – Arab-Israel Bank, Leumi Mortgage Bank, Leumi Card and Leumi Partners, accompanied by a time-table for the completion of the treatment of the above during 2010.



- Adjustments to the infrastructure systems through purchase and upgrading of risk management and capital calculation systems have been purchased or upgraded, and linking them to existing systems. Some of the purchased systems will begin operating during 2010. These systems upgrade and significantly improve the Bank's ability with regard to effective risk-focused risk management.
- Data collection and the establishment of databases required for the assessment of risk variables.
- Organizational and process changes in the area of credit risk management, including formulating the structure of the risk management function and the Chief Risk Officer (CRO) in the Bank and the Group's subsidiaries.
- Processes for developing credit risk models for assessing risk components.
- Surveying and mapping of operational risks as part of a three year program to implement the standardized approach also for operational risks.
- Carrying out required adjustments in risk management policy and guidelines (credit, market and operational risk policy).
- Measurement of the profitability of lines of business also on the basis of models for adjusted return on risk – RORAC (Return on Risk Adjusted Capital) and EVA (Economic Value Added).

In the context of the preparations for readiness, the Bank relies on a number of central computer systems purchased and adapted for this purpose. The systems are used for calculating risk assets and capital requirements, and for managing the Group loan portfolio.

Leumi Group has prepared to implement the directives with emphasis on the following:

1. Enhanced corporate governance, internal control, audit and compliance.
2. Changed thinking and corporate culture in the transfer to effective management of the loan portfolio, the pricing of risks and measuring performance at the Bank and the line of business level on a risk-adjusted basis.
3. Segmentation of lines of business in accordance with business activity and the allocation of capital required for each of the lines of business.
4. Upgrading activity by product managers and activities for increasing the management and monitoring of risks.
5. Combining all information systems for risk management into an integrated system by synchronizing the different systems.
6. Changing and upgrading policy and organization-wide procedures together with business cooperation between lines of business and synchronizing the different activities.

7. Establishing the ICAAP process as a central management tool for planning capital and risk management.
8. Improving the Bank's strength as a result of adopting advanced risk evaluation methodologies.
9. Improving profitability as a result of raising the quality of risk management and advanced methodologies for identifying and evaluating risks.
10. Creating a clear link between the risk profile of the corporation, in light of the risk appetite defined, and the quality of risk management for the allocation of the required capital.

Banking corporations are also required to determine capital adequacy targets for 2010 on the basis of the principles of the standardized approach of Basel II. Leumi's capital adequacy targets, as approved by the Board of Directors, are presented on page 5 of the report.

Together with the calculation of capital adequacy ratios in accordance with the Basel II principles, as described above, banking corporations are also required to continue reporting data to the Bank of Israel in accordance with Basel I principles, for the duration of 2010.

### **ICAAP (Internal Capital Adequacy Assessment Process)**

The aims of the process are to examine the capital required to support the various risks to which the Group is exposed, to identify and deal with existing and developing risks, to verify that the effective capital of the Group is larger than capital requirements at all times, and to improve risk management in the Group. In the framework of the process, the risk appetite and the risk-bearing ability were defined, a comprehensive and forward-looking process was undertaken to map out and evaluate risk to which the Group is exposed, a comprehensive framework was developed for analyzing stress scenarios in the framework of managing the Group as a going concern, and risk management processes and the structure of risk management in the Group were examined.

The process is divided into two main components:

1. Assessment of the Group's capital adequacy and an examination of the ability to bear losses in accordance with the risk appetite and the risk profile. When assessing capital adequacy, it is necessary to take into account the Group's strategic plans and its future capital needs as reflected in the three-year plan, in light of the economic forecasts.

In the framework of examining risk-bearing ability, the Group examines its survival capacity in different types of stress scenarios covering all material risks to which the Group is exposed, and at various levels of severity, such as a sectoral crisis, a mild or a severe recession. Stress scenarios are developed in a designated steering committee for the subject comprising risk managers and content managers from various business areas and representatives of subsidiary companies, and the results of the above discussions are reported to the Board of Directors and Management in the framework of their risk committees.

Results of significant scenarios are examined against the present capital structure and the multi-year plan. It should be pointed out that, even under the most severe scenarios, according to internal calculations and before the subject goes through the Supervisory Review Process, the Group does

not exceed the risk-bearing ability it has determined for itself. In the framework of the capital adequacy assessment process and as part of improving risk management, stress scenarios have become an integral part of routine risk management both at Group level and at the level of the business units and subsidiary companies.

2. An annual review of risk management in the Group, an examination of risk management according to the standard approach determined in the context of Basel II, the identification of strengths and weaknesses and the construction of work programs for the improvement and update of risk management processes, also, *inter alia*, in light of economic reviews and update of economic forecasts. The assessment of risk management processes is closely linked to capital adequacy assessment, since, without strong and adequate risk management, a larger allocation of capital is required as protection against losses.

The results of the process are collated in the ICAAP document as at 31 December 2009, submitted to the Supervisor of Banks at the end of June 2010. On the basis of this document, a dialogue will take place with the Supervisor of Banks with the aim of approving the capital adequacy determined by the Bank as a target in accordance with Basel II principles. This process will be examined by the Supervisor of Banks as part of the Supervisory Review Process (SRP).

### **Appointment of Chief Risk Manager and Formulation of Structure of Risk Management Function**

Following the publication by the Supervisor of the final and binding version of a circular of the Supervisor of Banks dated 22 December 2009, the Bank appointed a Chief Risk Manager. In the coming months, the structure of the risk management division will be determined. Establishing the Group risk management structure as required by the principles of the Supervisor's circular, and in accordance with the business outlook of the Bank, will significantly improve and upgrade risk management processes on a broad-based level and from aspects of corporate governance, controls and risk management itself.

Below are a number of matters requiring implementation in the Group's preparations in 2010:

1. **First Pillar** – completion of subjects required by the standardized approach such as: computer implications, the use of securities to reduce risk, computerization of the use of external ratings, etc., including intensive attention to enhancing data.

#### **Second Pillar -**

- Completion of treatment of gaps found in the 18 guidelines of the Second Pillar.
- Upgrading risk management processes as required by the guidelines
- The use and assimilation of ICAAP as a central tool in capital planning and risk management
- The assimilation of the use of stress scenarios in the business area
- Synchronization of new systems coming online in 2010

2. Formulation of an appropriate risk management system to include:
  - Active supervision on the part of the Board of Directors and Senior Management.
  - Appropriate policy, procedures and limitations.
  - Identifying, measuring, controlling, monitoring and reporting risks in a comprehensive and timely manner.
  - Appropriate management information systems.
3. Organization for implementing the principles of corporate governance, in accordance with the Bank of Israel circular for setting up the risk management function headed by the Chief Risk Officer.
4. Allocation of capital and its loading on the various profit centers and the measurement of risk-adjusted performance using the standard approach.
5. Formulation of the preferred method of treatment for risk management in overseas units from the aspects of advice, support and control.
6. Completion of the report required pursuant to the Third Pillar.

### **Trends and Forward-looking Information**

In December 2009, discussion documents were published by the Bank for International Settlements (BIS) on the subject of Basel II. The trend indicated by the various BIS discussion documents is for a stricter approach in risk management directives and their respective capital requirements, in 5 main areas:

1. Capital base – improving quality of capital quality with emphasis on Tier 1 and a reduction of its components. In this context, the Supervisor published a requirement in June 2010 for a minimum of 7.5% of core capital.
2. The trading portfolio – increasing capital requirements in this respect, as a result of the requirement of an extreme VAR calculation, the addition of tests for risks of downgrading of the security, migration, etc.
3. Leverage ratio – its reporting as part of sensitivity to risk while increasing its components such as off-balance sheet instruments and preventing the deduction or offsetting of collateral.
4. Economic cyclicalities – adjusting capital buffers to a complete business cycle.
5. Quantitative liquidity ratio – stricter directives such as the addition of a 30-day liquidity ratio, and stricter assets, liabilities and capital factors.

The aim of the greater strictness proposed by the BIS is to bring about an improvement in the resilience capacity of banks in times of crisis, in view of the lessons of the 2008 crisis, while including improvements in the area of risk management and emphasis on:

- Improvement in capital quality.
- Adapting the measurement of risks to the risk level of the Bank.
- Strengthening supervision – determining better tools for adapting capital requirements for every bank in accordance with its risk profile.
- Lowering dependency of capital requirements on the financial situation.
- Increasing transparency of risk management methods.

At this stage, it is not possible to assess the effect of the above recommendations if and when implemented on capital adequacy ratios and capital required, although it should be pointed out that the general trend worldwide is to strengthen financial regulation of the banking system.

Furthermore during the second quarter, additional documents of the BIS were published on the subjects of corporate governance and remuneration. The changes proposed are described widely as changes to Basel II and are therefore shown as "Basel III".

**Certain data required under the Third Pillar of Basel II has been expanded and/or added in the Directors' Report and Financial Statements for 2009 and for this report in accordance with the Directives of the Banking Supervision Department, as set out below:**

Subject	Table	Directors Report		Financial Statements	
		to 30 June 2010	for 2009	to 30 June 2010	for 2009
General	1	-	Page 12	-	-
Capital Structure (Qualitative and Quantitative)	2	Page 6	Pages 27-28	Note 4	Note 13
Capital Adequacy (Qualitative and Quantitative)	3	Page 7	Pages 28-29	-	-
Risk Exposures and Assessment – General Qualitative Disclosure	-	-	Pages 191-192	-	-
Credit Risk Qualitative Disclosure	4	Pages 109-113	Pages 218-228	-	-
Credit Risk Exposures by Main Types of Credit	4(b)	Page 112	Page 215	-	-
Exposures by Geographic Area to Foreign Countries	4(c)	Page 122	Page 243	Exhibit D	Exhibit F
Credit Risk Exposures by Counterparty and Main Types of Credit	4(d)	Page 115	Page 222	-	-
Credit Exposures by Repayment Period	4(e)	Page 116	Page 222	-	-
Problematic Credit Risk Exposures and Provision for Doubtful Debts by Economic Sector	4(f)	-	-	Exhibit C	Exhibit E
Total Impaired Loans and Provisions by Geographic Area	4(g)	-	-	Exhibit D	Exhibit F
Movement in Balances of Provision for Credit Losses	4(h)	-	-	Note 3	Note 4c
Credit Exposures by Risk Weighting	5	Pages 113-114	Page 217	-	-
Reduction of Credit Risk (Qualitative and Quantitative)	7	Page 117	Pages 229-232	-	-
Credit Exposures in Derivatives by Third Party (Qualitative and Quantitative)	8	Page 118	Pages 232-234	-	-
Securitization (Qualitative and Quantitative)	9(f), 9(g)	Pages 52	Pages 109-110	Note 2	Note 3
Market Risk (Qualitative and Quantitative)	10	Page 98	Pages 193-209	-	-
Operational Risk - Qualitative Disclosure	12	Page 124	Pages 210-214	-	-
Investments in Shares (Qualitative and Quantitative)	13(b)	Page 56	Pages 113-117	-	-
Investment in Shares of Companies Included on Equity Basis	13(b)	Page 84	Pages 160-163	-	-
Interest Risk	14	Page 104	Pages 197-201	Exhibit B	Exhibit D

## Legal Proceedings

- a. The Directors' Report in the Annual Report for 2009 provides details of civil and other legal proceedings to which the Bank and consolidated companies are parties.

As of the date of the publication of this Report, no material changes have occurred in these proceedings, except as detailed in Note 6 to the Financial Statements.

Details of proceedings pending against the Bank involving sums exceeding 1% of the shareholders' equity of the Bank, some NIS 235 million as of 30 June 2010, are given in Note 6 to the Financial Statements.

In the opinion of the Management of the Bank, based on legal opinions, appropriate provisions have been recorded in the Financial Statements to cover possible damages in respect of all the claims.

- b. On 26 April 2009, a ruling of the Antitrust General Director was received at the Bank pursuant to section 43(a)(1) of the Antitrust Law, 1988, according to which restrictive trade agreements, relating to the transfer of information regarding commissions, had existed between the Bank, Bank Hapoalim B.M., Israel Discount Bank Ltd., Mizrahi-Tefahot Bank Ltd. and the First International Bank of Israel Ltd., during the period from the beginning of the 1990s until the commencement of the Antitrust Authority's investigation of the matter, in November 2004. This is a civil ruling, which constitutes *prima facie* evidence of the matters therein determined in any legal proceedings. The Bank has decided to appeal the ruling. At this early stage, the effects of the ruling cannot be assessed.

## **D. Additional Matters**

### **Leumi for the Community - Social Involvement**

Leumi's involvement in the community continued in 2010 in the main areas on which the Group focuses: education, culture, children and youth, and health.

The Board of Directors of Leumi gave its approval for continued support and cooperation totaling NIS 20 million for the "Friends of Atidim" Association, under which the "Pre-Atidim" program takes place, in which about 15,000 girls and boys demonstrating excellence take part every year from outlying areas.

Continued support was approved for 5 years (2010-2014), at an amount of NIS 4 million per year, amounting to a total of NIS 20 million for the period. This amount is in addition to some NIS 20 million already invested in programs during 2005-2009, and in total Leumi's support for these projects alone amount to some NIS 40 million (over 10 years).

### **"Leumi Tomorrow - The Centennial Fund for Endowing Israel's Future Generation"**

Events marking the end of the school year for various projects – At the end of the school year there were a number of moving and noteworthy events for projects in which "Leumi Tomorrow" participates, including:

- "Friends of Atidim" Association:

At the conclusion of the tenth year since the establishment of the Atidim Program in the IDF, there was an event marking ten years of Atidim, in the Haifa Convention Center. About 1,000 people participating in the various Atidim programs took part in the event – including boy and girl students of the "Pre-Atidim" in which "Leumi Tomorrow" is a partner.

- "Youth Leading Change" Association – As in every year, a noteworthy and moving ceremony took place at Mount Herzl marking the movement's concluding a very active year of activities, including in the framework in which "Leumi Tomorrow" is a partner – in groups preparing youth for the IDF, learning centers for matriculation examinations and groups for Ethiopian young people for their successful integration into Israeli society. The event was attended by 2,500 members of the youth group – girls and boys from difficult socio-economic backgrounds – following a tough night time "stretcher march", and after an intensive week of volunteering in the community.

### **Young Entrepreneurs**

In June 2010, the National Competition of the Israel Young Entrepreneurs Organization took place in Haifa, where the group of young people was chosen to represent Israel in the European Competition that took place in July in Sardinia. The National Competition marked the conclusion of the current school year of "Young Entrepreneurs", during which some 4,000 young people took part in its activities from all layers of the population and all sectors of society.



### **"Leumi for the Arts" – "Seeing the Sounds" Exhibition**

To mark the celebrations of 25 years of the Israeli Opera, there was an exhibition of the photographs of the artist Tomer Ganiher, which showed pictures photographed on the stage and behind the scenes of the Opera House. The Exhibition entitled "Seeing the Sounds" was shown in the "Leumi Mani House" – Leumi's Visitors and Arts Center, and was open to the general public during the months of May and June 2010.

### **Summary of Leumi's Donations and Sponsorships**

During the first half of 2010, Leumi Group donated and provided sponsorships for social welfare and community purposes in the amount of some NIS 16.8 million, of which donations totaled some NIS 12.8 million.

## **Internal Auditor**

Details regarding the Group's Internal Audit, including the professional standards according to which it operates, the annual and multi-year work plans and the considerations used in establishing same, were included in the Annual Report for 2009.

The Chief Internal Auditor's Annual Report for 2009 in respect of subsidiary companies was submitted on 29 April 2010 and was discussed by the Audit Committee on 4 May 2010.

## **Controls and Procedures**

### **Controls and Procedures Regarding Disclosure in the Financial Statements**

The Management of the Bank, together with the President and Chief Executive Officer and the Head of Finance, Accounting and Capital Markets, have, as at the end of the period covered by this Report, evaluated the effectiveness of the disclosure controls and procedures of the Bank. On the basis of this evaluation, the President and Chief Executive Officer of the Bank and the Head of Finance, Accounting and Capital Markets, have concluded that, as at the end of the said period, the disclosure controls and procedures of the Bank are effective for the recording, processing, summarizing and reporting of the information that the Bank is required to disclose in its quarterly financial statements, in accordance with the public reporting directives of the Supervisor of Banks and at the time required in these directives.

During the quarter ending on 30 June 2010, no material change occurred in the internal controls on financial reporting of the Bank that materially affected or is reasonably anticipated to materially affect the Bank's internal control of financial reporting.

### **Management's Responsibility for the Internal Control of Financial Reporting (Sox Act 404)**

The Supervisor of Banks published a circular detailing provisions for the implementation of the requirements of Section 404 of the Sox Act. In Section 404, the SEC and the Public Company Accounting Oversight Board determined provisions as to management's responsibility for the internal control over financial reporting and as to the external auditors' opinion with regard to the audit of the internal control over financial reporting.

The Supervisor's directives in the said circular prescribe that:

- Banking corporations shall apply the requirements of section 404 and also the SEC's directives that were published thereunder.
- Proper internal control requires the existence of a control system in accordance with a defined and recognized framework, and the COSO (Committee of Sponsoring Organizations of the Treadway Commission) model meets with the requirements and can be used in order to assess the internal control.

The COSO model provides defined standards for the purpose of assessing the internal control system in the organization and the ways in which it can be improved, and defines internal control as a process which is influenced by the board of directors, the management and other persons within the company.

According to the COSO model, reference should be made to five components:

1. The Control Environment: This component involves the examination of the management's conduct with reference to various subjects such the existence of a code of ethics, management's aggressiveness in reports, etc.
2. Risk Assessment: This component involves the examination of the relevant risks regarding each process and sub-process that is checked, which have an impact on the financial statements.
3. Control Activities: This component involves the examination of the relevant controls regarding each of the risks that was identified at the risk assessment stage.
4. Information & Communication: This component involves checking that the information required for the Bank's activity is available, and that there is a mechanism that processes the information received and transfers it to the appropriate functions at the Bank.
5. Monitoring: this component involves the examination of the existence of a mechanism that checks the monitoring of the correction of deficiencies. Proper supervision may be expressed in a periodic examination of the internal control system, continuous implementation of opportunities for improvement, response by the management to the internal control recommendations made by external auditors as well as internal parties, rapid adaptation to new regulatory directives, etc.

The Bank has been working to implement the directive in Leumi Group on an ongoing basis, together with consultants who have been engaged for the purpose of carrying out the project.

## **Appointments**

On 27 May 2010, the Board of Directors of Bank Leumi USA (BLUSA) approved the appointment of Mr. Itzhak Eyal as CEO of the Bank. The appointment will come into effect on 1 October 2010. Mr. Eyal will replace Mr. Uzi Rosen, who asked to conclude his duties after six years in the position.

On 30 June 2010, the Board of Directors of the Arab Israel Bank approved the appointment of Mr. Danny Gitter as General Manager of the bank. Mr. Gitter will replace Mr. Eyal who was appointed General Manager of Bank Leumi USA.

In July 2010, Dr. Hedva Bar was appointed as Chief Risk Officer of the Leumi Group and a member of Management with the rank of Executive Vice President.

## **Board of Directors**

On 24 January 2010, Mr. Eitan Raff, the Chairman of the Board of Directors since 1995, announced that he was not intending to submit his candidacy for re-election to the General Meeting.

At the Annual General Meeting of the Bank that took place on 2 June 2010, 4 new directors were elected, Mr. David Brodet, Mr. Yehuda Drori, Mr. Yoav Nardi, and Dr. Ehud Shapira, to replace Mr. Eitan Raff, Ms. Nurit Segal, Mr. Yaacov Goldman, and Mr. Moshe Vidman. In addition, Mr. Moshe Dovrat was reelected to serve as a director.

Messrs. Goldman, Vidman Raff, and Segal contributed greatly to the promotion and enhancement of the Bank's business. The Board of Directors of the Bank expresses its appreciation and gratitude to the retiring Chairman of the Board and directors.

The Board of Directors expressed its thanks to Mr. Eitan Raff who served as Chairman of the Board of Directors for 15 years and retired at the beginning of July 2010, Mr. Raff contributed greatly to the Bank's success and improvement of its business. The Board of Directors also expressed its thanks to the retiring directors: Mr. Yaakov Goldman, Mr. Moshe Widman, and Ms. Nurit Segal who also had made a great contribution to the advancement and improvement of the Bank's business.

The Bank of Israel raised no objection to the appointment of the five candidates, but made various conditions to some of them. The conditions were complied with in full, and on 22 July 2010 the period of service of the elected directors commenced.

On 22 July 2010, Mr. David Brodet was elected as Chairman of the Board of Directors of the Bank for a period of 3 years, and his term of office was duly approved.

For information regarding the said Annual General Meeting of the Bank, see page 4 above.

At the meeting of the Board of Directors held on 30 August 2010, it was resolved to approve and publish the Group's condensed unaudited Consolidated Financial Statements as of 30 June 2010 and for the periods ending on that date.

During the period of January to June 2010, the Board of Directors held 30 plenary meetings and 55 committee meetings.

The Bank's Board of Directors expresses its appreciation and gratitude to employees and managers of the Bank and of Group companies in Israel and overseas, for their dedicated work and their contribution to the promotion of the Group's business.

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David Brodet  
Chairman of the Board of Directors

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Galia Maor  
President and Chief Executive Officer

**30 August 2010**

**Rates of Financing Income and Expenses (on a Consolidated Basis) (a)****Reported amounts**

Exhibit A

	For the three months ended 30 June							
	2010			2009				
	Rate of income (expenses)			Rate of income (expenses)				
	Average balance (b) (NIS millions)	Financing income (expenses) %	Excluding the effect of derivatives %	Including the effect of derivatives %	Average balance (b) (NIS millions)	Financing income (expenses) %	Excluding the effect of derivatives %	Including the effect of derivatives %
<b>Israeli currency - unlinked</b>								
Assets (c) (d)	158,755	1,402	3.58		133,315	1,008	3.06	
Effect of embedded and ALM derivatives (e)	48,511	207			38,561	83		
Total assets	207,266	1,609		3.14	171,876	1,091		2.56
Liabilities (d)	133,072	(436)	(1.32)		120,118	(210)	(0.70)	
Effect of embedded and ALM derivatives (e)	52,836	(202)			32,866	(33)		
Total liabilities	185,908	(638)		(1.38)	152,984	(243)		(0.64)
Interest margin			2.26	1.76			2.36	1.92
<b>Israeli currency – linked to the CPI</b>								
Assets (c) (d)	58,704	1,316	9.27		57,815	1,728	12.50	
Effect of embedded and ALM derivatives (e)	3,132	(4)			3,468	50		
Total assets	61,836	1,312		8.76	61,283	1,778		12.12
Liabilities (d)	48,172	(1,103)	(9.48)		45,852	(1,283)	(11.67)	
Effect of embedded and ALM derivatives (e)	10,667	(273)			12,953	(395)		
Total liabilities	58,839	(1,376)		(9.69)	58,805	(1,678)		(11.91)
Interest margin			(0.21)	(0.93)			0.83	0.21
<b>Foreign currency –</b>								
<b>(including Israeli currency linked to foreign currency)</b>								
Assets (c) (d) (h)	85,841	2,560	12.47		110,432	(3,725)	(12.83)	
Effect of derivatives: (e)								
Hedging derivatives	881	-			2,270	1		
Embedded derivatives and ALM	127,478	2,201			119,815	(3,028)		
Total assets	214,200	4,761		9.19	232,517	(6,752)		(11.12)
Liabilities (d)	101,055	(2,361)	(9.68)		117,360	4,805	15.43	
Effect of derivatives: (e)								
Hedging derivatives	819	(36)			2,128	(1)		
Embedded derivatives and ALM (d)	116,879	(2,173)			116,744	2,646		
Total liabilities	218,753	(4,570)		(8.62)	236,232	7,450		12.03
Interest margin			2.79	0.57			2.60	0.91

See notes on page 141.

**Rates of Financing Income and Expenses (on a Consolidated Basis) (a)****Reported amounts****Exhibit A (cont'd)**

	For the three months ended 30 June							
	2010			2009				
	Average balance (b) (NIS millions)	Financing income (expenses)	Rate of income (expenses)		Average balance (b) (NIS millions)	Financing income (expenses)	Rate of income (expenses)	
			Excluding the effect of derivatives	Including the effect of derivatives			Excluding the effect of derivatives	Including the effect of derivatives
			%	%			%	%
Total monetary assets generating interest								
Income (d) (f)	303,300	5,278	7.14		301,562	(989)	(1.31)	
Effect of derivatives: (e)								
Hedging derivatives	881	-			2,270	1		
Embedded derivatives and ALM	179,121	2,404			161,844	(2,895)		
Total assets	483,302	7,682		6.51	465,676	(3,883)	(3.29)	
Total monetary liabilities generating interest expenses (d)	282,299	(3,900)	(5.64)		283,330	3,312	4.59	
Effect of derivatives: (e)								
Hedging derivatives	819	(36)			2,128	(1)		
Embedded derivatives and ALM (d)	180,382	(2,648)			162,563	2,218		
Total liabilities	463,500	(6,584)		(5.80)	448,021	5,529	4.85	
Interest margin			1.50	0.71			3.28	1.56
In respect of options		74				19		
In respect of other derivatives (excluding options, hedging derivative instruments, ALM derivatives and embedded derivatives which have been separated)		(3)				(10)		
Financing commissions and other financing income (g)		474				274		
Other financing expenses		(4)				(3)		
Net interest income before provision for doubtful debts		1,639				1,926		
Provision for doubtful debts (including general and supplementary provision)		(196)				(339)		
Net interest income after provision for doubtful debts		1,443				1,587		
Monetary assets generating interest income (d) (f)	303,300				301,562			
Assets derived from derivative instruments (h)	6,733				7,276			
Other monetary assets (d)	4,286				2,232			
General provision and supplementary provision for doubtful debts	(866)				(975)			
Total monetary assets	313,453				310,095			
Monetary liabilities generating interest expenses (d)	282,299				283,330			
Liabilities derived from derivative instruments (h)	8,021				7,859			
Other monetary liabilities (d)	8,817				8,175			
Total monetary liabilities	299,137				299,364			
Total monetary assets exceed monetary liabilities	14,316				10,731			
Non-monetary assets	9,006				8,785			
Non-monetary liabilities	532				421			
Total capital resources	22,790				19,095			

See notes on page 141.

**Notes:**

- (a) The data in this exhibit is shown before and after the effect of derivative instruments (including the effect of off-balance sheet derivative instruments).
- (b) Based on monthly opening balances, and quarterly opening balances in foreign consolidated companies, except for the unlinked Israeli currency sector where the average balance is based on daily figures, and after deduction of the average balance sheet balance of specific provisions for doubtful debts.
- (c) The average balance of unrealized profits (losses) from adjustment to fair value of debentures held for trading and available for sale has been deducted from (added to ) the average balance of the assets as follows:

In the unlinked Israeli currency sector for the three and six month period an amount of NIS 3 million and NIS 9 million respectively (30 June 2009 - NIS 201 million and NIS 235 million respectively).

In the linked Israeli currency sector for the three and six month period an amount of NIS 262 million and NIS 210 million respectively (30 June 2009 - NIS 240 million and NIS 187 million respectively).

In the foreign currency sector (which includes Israeli currency linked to foreign currency) for the three and six month period an amount of NIS (27) million and NIS (104) million respectively (30 June 2009 - NIS (2,344) million and NIS (2,279) million respectively).

- (d) Excluding derivative instruments.
- (e) Includes hedging derivative instruments (excluding options), embedded derivatives which have been separated, and ALM derivatives, which constitute part of the Bank's asset and liability management system.
- (f) The average balance of unrealized profits (losses) on adjustment to fair value of debentures held for trading and available for sale has been deducted from (added to) the average balance of assets in the various sectors, for the three and six month period amounts of NIS 238 million and NIS 115 million respectively (30 June 2009 - NIS (1,903) million and NIS (1,857) million respectively).
- (g) This includes profits and losses on sales of investments in debentures and adjustments to fair value of debentures held for trading.
- (h) Includes the average balance for derivative instruments (does not include average of off-balance sheet derivative instruments).

**Rates of Financing Income and Expenses (on a Consolidated Basis) (a)****Nominal U.S. \$**

Exhibit A (cont'd)

	For the three months ended 30 June					
	2010			2009		
	Average balance (b)	Rate of income (expenses)		Average balance (b)	Rate of income (expenses)	
		Financing income (expenses)	Excluding the effect of derivatives		Financing income (expenses)	Excluding the effect of derivatives
	(U.S.\$ millions)	%	%	(U.S.\$ millions)	%	%
<b>Foreign currency:</b>						
<b>Local operations (including Israeli currency linked to foreign currency)</b>						
Assets (c) (d)	14,052	85	2.43	16,110	99	2.49
Effect of derivatives: (e)						
Hedging derivatives	235	(1)		548	6	
Embedded derivatives and ALM	33,966	(34)		28,779	2	
Total assets	48,253	50	0.42	45,437	107	0.95
Liabilities (d)	19,195	(24)	(0.50)	19,151	(43)	(0.90)
Effect of derivatives: (e)						
Hedging derivatives	219	(9)		513	(19)	
Embedded derivatives and ALM	31,139	(11)		28,032	(6)	
Total liabilities	50,553	(44)	(0.35)	47,696	(68)	(0.57)
<b>Interest margin</b>			1.93			1.59
			0.07			0.38
<b>Foreign currency – Foreign operations (integrated operations)</b>						
Assets (c) (d)	8,935	76	3.43	10,399	102	3.99
Effect of embedded and ALM derivatives (e)	51	3		86	-	
Total assets	8,986	79	3.54	10,485	102	3.97
Liabilities (d)	7,848	(18)	(0.90)	9,060	(39)	(1.75)
Effect of embedded and ALM derivatives (e)	49	-		88	-	
Total liabilities	7,897	(18)	(0.91)	9,148	(39)	(1.73)
<b>Interest margin</b>			2.53			2.24
			2.63			2.24
<b>Total:</b>						
generating financing income (c) (d)	22,987	161	2.82	26,509	201	3.07
Effect of derivatives: (e)						
Hedging derivatives	235	(1)		548	6	
Embedded derivatives and ALM	34,017	(31)		28,865	2	
Total assets	57,239	129	0.90	55,922	209	1.51
generating financing expense (d)	27,043	(42)	(0.61)	28,211	(82)	(1.18)
Effect of derivatives: (e)						
Hedging derivatives	219	(9)		513	(19)	
Embedded derivatives and ALM	31,188	(11)		28,120	(6)	
Total liabilities	58,450	(62)	(0.42)	56,844	(107)	(0.76)
<b>Interest margin</b>			2.21			1.89
			0.48			0.75

See notes on page 143.

**Rates of Financing Income and Expenses (on a Consolidated Basis) (a)****Nominal U.S. \$**

Exhibit A (cont'd)

**Notes:**

- (a) The data in this exhibit is shown before and after the effect of derivative instruments (including the effect of off-balance sheet derivative instruments).
- (b) Based on monthly opening balances for the Bank and consolidated companies in Israel and on quarterly opening balances for foreign subsidiaries, and after deduction of the average balance sheet balance of the specific provision for doubtful debts.
- (c) The average balance of unrealized losses on adjustment to fair value of debentures held for trading and available for sale has been added to the average balance of the assets for domestic and foreign operations, in the amount of US\$ 7 million (30 June 2009 - US\$ 563 million).
- (d) Excluding derivative instruments.
- (e) Includes hedging derivative instruments (excluding options), embedded derivatives which have been separated, and ALM derivatives, which constitute part of the Bank's asset and liability management system.



**Rates of Financing Income and Expenses (on a Consolidated Basis) (a)****Reported amounts**

Exhibit A (cont'd)

	For the six months ended 30 June							
	2010				2009			
	Rate of income (expenses)				Rate of income (expenses)			
	Average balance (b) (NIS millions)	Financing income (expenses)	Excluding the effect of derivatives %	Including the effect of derivatives %	Average balance (b) (NIS millions)	Financing income (expenses)	Excluding the effect of derivatives %	Including the effect of derivatives %
<b>Israeli currency - unlinked</b>								
Assets (c) (e)	156,796	2,661	3.42		129,908	2,106	3.27	
Effect of embedded and ALM derivatives (d)	45,039	240			40,242	253		
Total assets	201,835	2,901		2.90	170,150	2,359		2.79
Liabilities (e)	131,291	(734)	(1.12)		120,024	(510)	(0.85)	
Effect of embedded and ALM derivatives (d)	50,066	(223)			32,952	(125)		
Total liabilities	181,357	(957)		(1.06)	152,976	(635)		(0.83)
Interest margin			2.30	1.84			2.42	1.96
<b>Israeli currency – linked to the CPI</b>								
Assets (c) (e)	59,238	1,360	4.64		58,718	2,001	6.93	
Effect of embedded and ALM derivatives (d)	3,108	(13)			3,366	120		
Total assets	62,346	1,347		4.37	62,084	2,121		6.95
Liabilities (e)	48,222	(1,150)	(4.83)		45,586	(1,466)	(6.54)	
Effect of embedded and ALM derivatives (d)	10,794	(275)			12,822	(841)		
Total liabilities	59,016	(1,425)		(4.89)	58,408	(2,307)		(8.06)
Interest margin			(0.19)	(0.52)			0.39	(1.11)
<b>Foreign currency –</b>								
<b>(including Israeli currency linked</b>								
<b>to foreign currency)</b>								
Assets (c) (e)	87,986	(422)	(0.96)		108,841	6,004	11.34	
Effect of derivatives: (e)								
Hedging derivatives	1,011	(2)			2,282	1		
Embedded derivatives and ALM	132,647	(379)			112,768	3,114		
Total assets	221,644	(803)		(0.72)	223,891	9,119		8.31
Liabilities (e)	104,063	1,357	2.59		114,490	(5,170)	(9.24)	
Effect of derivatives: (e)								
Hedging derivatives	936	(34)			2,128	-		
Embedded derivatives and ALM	121,174	98			111,187	(3,059)		
Total liabilities	226,173	1,421		1.25	227,805	(8,229)		(7.36)
Interest margin			1.63	0.53			2.10	0.95

See notes on page 141.

**Rates of Financing Income and Expenses (on a Consolidated Basis) (a)****Reported amounts**

Exhibit A (cont'd)

	For the six months ended 30 June							
	2010				2009			
	Average balance (b) (NIS millions)	Financing income (expenses)	Rate of income		Average balance (b) (NIS millions)	Financing income (expenses)	Rate of income	
			Excluding the effect of derivatives	Including the effect of derivatives			Excluding the effect of derivatives	Including the effect of derivatives
			%	%			%	%
Total monetary assets generating interest								
Income (e) (f)	304,020	3,599	2.38		297,467	10,111	6.91	
Effect of derivatives:								
Hedging derivatives	1,011	(2)			2,282	1		
Embedded derivatives and ALM (d)	180,794	(152)			156,376	3,487		
Total assets	485,825	3,445		1.42	456,125	13,599		6.05
Total monetary liabilities generating interest expenses (d)	283,576	(527)	(0.37)		280,100	(7,146)	(5.17)	
Effect of derivatives: (e)								
Hedging derivatives	936	(34)			2,128	-		
Embedded derivatives and ALM	182,034	(400)			156,961	(4,025)		
Total liabilities	466,546	(961)		(0.41)	439,189	(11,171)		(5.15)
Interest margin			2.01	1.01			1.74	0.90
In respect of options		68				74		
In respect of other derivatives (excluding options, hedging derivative instruments, ALM derivatives and embedded derivatives which have been separated) (e)		21				(7)		
Financing commissions and other financing income (g)		877				772		
Other financing income		(4)				21		
Net interest income before provision for doubtful debts		3,446				3,288		
Provision for doubtful debts (including general and supplementary provision)		(326)				(693)		
Net interest income after provision for doubtful debts		3,120				2,595		
Monetary assets generating interest income (d) (f)	304,020				297,467			
Assets derived from derivative instruments (h)	6,633				8,450			
Other monetary assets (d)	3,773				2,238			
General provision and supplementary provision for doubtful debts	(881)				(959)			
Total monetary assets	313,545				307,196			
Monetary liabilities generating interest expenses (d)	283,576				280,100			
Liabilities derived from derivative instruments (h)	7,775				8,896			
Other monetary liabilities (d)	8,187				7,948			
Total monetary liabilities	299,538				296,944			
Total monetary assets exceed monetary liabilities	14,007				10,252			
Non-monetary assets	8,852				8,905			
Non-monetary liabilities	428				418			
Total capital resources	22,431				18,739			

See notes on page 141.

**Rates of Financing Income and Expenses (on a Consolidated Basis) (a)****Nominal U.S. \$**

Exhibit A (cont'd)

	For the six months ended 30 June						
	2010			2009			
	Average balance (b) (expenses)	Rate of income		Average balance (b) (expenses)	Rate of income		
		Financing income the effect of derivatives	Including the effect of derivatives		Financing income the effect of derivatives	Including the effect of derivatives	
	(U.S.\$ millions)	%	%	(U.S.\$ millions)	%	%	
<b>Foreign currency:</b>							
<b>Local operations (including Israeli currency linked to foreign currency)</b>							
Assets (c) (d)	14,365	160	2.25	16,433	236	2.90	
Effect of derivatives: (e)							
Hedging derivatives	270	-		564	10		
Embedded derivatives and ALM	35,342	(29)		27,659	97		
Total assets	49,977	131	0.53	44,656	343	1.54	
Liabilities (d)	19,617	(47)	(0.48)	19,365	(104)	(1.07)	
Effect of derivatives: (e)							
Hedging derivatives	250	(9)		526	(9)		
Embedded derivatives and ALM	32,277	(27)		27,263	(54)		
Total liabilities	52,144	(83)	(0.32)	47,154	(167)	(0.71)	
<b>Interest margin</b>			1.77			1.83	0.83
<b>Foreign currency – Foreign operations (integrated operations)</b>							
Assets (c) (d)	9,108	152	3.36	10,562	190	3.64	
Effect of embedded and ALM derivatives (e)	44	23		134	16		
Total assets	9,152	175	3.86	10,696	206	3.90	
Liabilities (d)	8,156	(37)	(0.90)	8,988	(76)	(1.70)	
Effect of embedded and ALM derivatives (e)	45	-		148	-		
Total liabilities	8,201	(37)	(0.91)	9,136	(76)	(1.68)	
<b>Interest margin</b>			2.46			1.94	2.22
<b>Total:</b>							
Interest income (c) (d)	23,473	312	2.68	26,995	426	3.19	
Effect of derivatives: (e)							
Hedging derivatives	270	-		564	10		
Embedded derivatives and ALM	35,386	(6)		27,793	113		
Total assets	59,129	306	1.04	55,352	549	2.00	
Interest expense (d)	27,773	(84)	(0.60)	28,353	(180)	(1.27)	
Effect of derivatives: (e)							
Hedging derivatives	250	(9)		526	(9)		
Embedded derivatives and ALM	32,322	(27)		27,411	(54)		
Total liabilities	60,345	(120)	(0.40)	56,290	(243)	(0.87)	
<b>Interest margin</b>			2.08			1.92	1.13

See notes on page 147.

**Rates of Financing Income and Expenses (on a Consolidated Basis) (a)****Nominal U.S. \$**

Exhibit A (cont'd)

**Notes:**

- (a) The data in this exhibit is shown before and after the effect of derivative instruments (including the effect of off-balance sheet derivative instruments).
- (b) Based on monthly opening balances for the Bank and consolidated companies in Israel and on quarterly opening balances for foreign subsidiaries, and after deduction of the average balance sheet balance of the specific provision for doubtful debts.
- (c) The average balance of unrealized losses on adjustment to fair value of debentures held for trading and available for sale has been added to the average balance of the assets for local and foreign operations, in the amount of US\$ 24 million (30 June 2009 - US\$ 564 million).
- (d) Excluding derivative instruments.
- (e) Includes hedging derivative instruments (excluding options), embedded derivatives which have been separated, and ALM derivatives, which constitute part of the Bank's asset and liability management system.

**Exposure to Interest Rate Fluctuations - on Consolidated Basis****Reported amounts****Exhibit B:**

	30 June 2010									31 December 2009				
	On demand up to one month	One to three months	Three months to one year	One to three years	Three to five years	Over five to ten years	Over ten to twenty years	Over twenty years	Without fixed maturity	Total	Internal rate of return	Duration (b)	Internal rate of return	Duration (b)
	NIS millions										%	Years	%	Years
<b>Israeli currency - unlinked</b>														
<b>Financial assets, amounts receivable in respect of derivative instruments and off-balance sheet financial instruments</b>														
Financial assets (a)	130,815	8,609	13,351	5,065	1,222	1,095	(227)	(19)	675	160,586	3.40	0.25	3.25	0.30
Derivative financial instruments (excluding options)	33,321	41,122	36,607	16,075	6,872	9,439	119	-	-	143,555	-	1.12	-	0.98
Options (in terms of basis asset) (d)	1,134	1,889	4,182	7	-	-	-	-	-	7,212	-	-	-	-
Off-balance sheet financial instruments	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total fair value	165,270	51,620	54,140	21,147	8,094	10,534	(108)	(19)	675	311,353	3.40	0.65	3.25	0.61
<b>Financial liabilities, amounts payable in respect of derivative instruments and off-balance sheet financial instruments</b>														
Financial liabilities (a)	111,737	4,562	8,882	6,743	2,615	528	3	-	10	135,080	2.56	0.29	3.36	0.30
Derivative financial instruments (excluding options)	37,001	41,748	37,862	16,337	6,261	9,234	174	-	-	148,617	-	1.08	-	0.97
Options (in terms of basis asset) (d)	1,692	1,965	4,807	116	-	-	-	-	-	8,580	-	-	-	-
Off-balance sheet financial instruments	-	-	67	-	-	-	-	-	-	67	-	0.50	-	0.50
Total fair value	150,430	48,275	51,618	23,196	8,876	9,762	177	-	10	292,344	2.56	0.69	3.36	0.62
<b>Financial instruments, net</b>														
Exposure to interest rate fluctuations	14,840	3,345	2,522	(2,049)	(782)	772	(285)	(19)						
Accumulated exposure in the sector	14,840	18,185	20,707	18,658	17,876	18,648	18,363	18,344						
<b>Israeli currency – linked to the CPI</b>														
<b>Financial assets, amounts receivable in respect of derivative instruments and off-balance sheet financial instruments</b>														
Financial assets (a)	2,551	3,569	13,980	18,491	10,900	9,017	1,755	104	93	60,460	3.00	2.96	3.67	3.14
Derivative financial instruments (excluding options)	203	837	1,352	20	119	505	-	-	-	3,036	-	1.93	-	0.73
Options (in terms of basis asset) (d)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Off-balance sheet financial instruments	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total fair value	2,754	4,406	15,332	18,511	11,019	9,522	1,755	104	93	63,496	3.00	2.91	3.67	3.03
<b>Financial liabilities, amounts payable in respect of derivative instruments and off-balance sheet financial instruments</b>														
Financial liabilities (a)	1,188	1,680	10,770	13,308	11,803	11,047	3,299	227	-	53,322	1.82	3.79	2.41	3.93
Derivative financial instruments (excluding options)	148	355	3,552	2,792	2,613	827	-	-	-	10,287	-	2.27	-	2.32
Options (in terms of basis asset) (d)	-	-	1	6	-	-	-	-	-	7	-	-	-	-
Off-balance sheet financial instruments	-	-	77	-	-	-	-	-	-	77	-	0.50	-	0.50
Total fair value	1,336	2,035	14,400	16,106	14,416	11,874	3,299	227	-	63,693	1.82	3.54	2.41	3.65
<b>Financial instruments, net</b>														
Exposure to interest rate fluctuations	1,418	2,371	932	2,405	(3,397)	(2,352)	(1,544)	(123)						
Accumulated exposure in the sector	1,418	3,789	4,721	7,126	3,729	1,377	(167)	(290)						

See notes on page 150.

**Exposure to Interest Rate Fluctuations - on Consolidated Basis****Reported amounts****Exhibit B (cont'd):**

	30 June 2010									31 December 2009				
	On demand up to one month	One to three months	Three months to one year	One to three years	Three to five years	Over five to ten years	Over ten to twenty years	Over twenty years	Without fixed maturity	Total	Internal rate of return	Duration (b)	Internal rate of return	Duration (b)
	NIS millions										%	Years	%	Years
Foreign currency and foreign currency linked														
Financial assets, amounts receivable in respect of derivative instruments and off-balance sheet financial instruments														
Financial assets (a)	49,516	20,514	7,388	5,728	4,600	1,948	103	12	278	90,087	3.38	0.64	3.90	0.57
Derivative financial instruments (excluding options)	52,712	33,470	35,921	20,631	3,110	6,902	73	-	168	152,987	-	0.66	-	0.84
Options (in terms of basis asset) (d)	11,042	5,382	14,315	6,614	628	-	-	-	-	37,981	-	-	-	-
Off-balance sheet financial instruments	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total fair value	113,270	59,366	57,624	32,973	8,338	8,850	176	12	446	281,055	3.38	0.56	3.90	0.62
Financial liabilities, amounts payable in respect of derivative instruments and off-balance sheet financial instruments														
Financial liabilities (a)	64,368	16,433	21,469	3,549	356	338	44	-	-	106,557	1.52	0.31	0.86	0.27
Derivative financial instruments (excluding options)	47,121	28,565	30,867	21,285	5,207	8,664	87	-	168	141,964	-	0.80	-	0.97
Options (in terms of basis asset) (d)	10,450	5,289	13,664	6,508	628	-	-	-	-	36,539	-	-	-	-
Off-balance sheet financial instruments	-	-	83	-	-	-	-	-	-	83	-	0.50	-	0.50
Total fair value	121,939	50,287	66,083	31,342	6,191	9,002	131	-	168	285,143	1.52	0.51	0.86	0.55
Financial instruments, net														
Exposure to interest rate fluctuations	(8,669)	9,079	(8,459)	1,631	2,147	(152)	45	12						
Accumulated exposure in the sector	(8,669)	410	(8,049)	(6,418)	(4,271)	(4,423)	(4,378)	(4,366)						
Total exposure to interest rate fluctuations														
Financial assets, amounts receivable in respect of derivative instruments and off-balance sheet financial instruments														
Financial assets (a) (c)	182,882	32,692	34,719	29,284	16,722	12,060	1,631	97	3,792	313,879	3.14	0.89	3.65	0.96
Derivative financial instruments (excluding options)	86,236	75,429	73,880	36,726	10,101	16,846	192	-	715	300,125	-	0.89	-	0.91
Options (in terms of basis asset) (d)	12,176	7,271	18,497	6,621	628	-	-	-	-	45,193	-	-	-	-
Accumulated exposure in the sector	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total fair value	281,294	115,392	127,096	72,631	27,451	28,906	1,823	97	4,507	659,197	3.14	0.83	3.65	0.86
Financial liabilities, amounts payable in respect of derivative instruments and off-balance sheet financial instruments														
Financial liabilities (a) (c)	177,293	22,675	41,121	23,600	14,774	11,913	3,346	227	54	295,003	1.89	0.93	2.39	0.94
Derivative financial instruments (excluding options)	84,270	70,668	72,281	40,414	14,081	18,725	261	-	687	301,387	-	0.99	-	1.02
Options (in terms of basis asset) (d)	12,142	7,254	18,472	6,630	628	-	-	-	-	45,126	-	-	-	-
Off-balance sheet financial instruments	-	-	227	-	-	-	-	-	114	341	-	0.50	-	0.50
Total fair value	273,705	100,597	132,101	70,644	29,483	30,638	3,607	227	855	641,857	1.89	0.89	2.39	0.90
Financial instruments, net														
Exposure to interest rate fluctuations	7,589	14,795	(5,005)	1,987	(2,032)	(1,732)	(1,784)	(130)						
Accumulated exposure in the sector	7,589	22,384	17,379	19,366	17,334	15,602	13,818	13,688						

See notes on page 150

**Notes:**

- (a) The figures in the "Without fixed maturity" column are the non-discounted figures as stated in the balance sheet, including overdue balances in the amount of NIS 1,032 million.
- (b) Local operations, including Israeli currency linked to foreign currency, and units abroad whose operating currency is the same as the operating currency of the Bank..
- (c) Including non-monetary assets in the "Without fixed maturity" column.
- (d) Duration less than 0.05 years.

## General notes:

- (1) Full details of the effect of changes in the interest rates in each sector, for the various balance sheet categories, are available on request.
- (2) In this table, the data for each period represent the present value of the future cash flows discounted at the internal rate of return of the balance sheet category. The capitalized future cash flows, as stated, include interest to be accrued up to the earlier of repayment date or the date of change of the interest.
- (3) The effect of hedging transactions is included in total assets or total liabilities, as relevant.

## Credit to the Public - Risk by Economic Sector - on a Consolidated Basis

### Reported amounts

Exhibit C

<b>30 June 2010 (Unaudited)</b>					
	Balance sheet credit risk *	Off-balance sheet credit risk **	Total credit risk to public	Expense in the period for specific provision for doubtful debts	Balance of problematic debts ***
NIS millions					
Activities of borrowers in Israel:					
Agriculture	1,774	345	2,119	-	128
Industry	21,578	14,005	35,583	(9)	1,863
Construction and real estate*****	37,178	22,209	59,387	56	6,491
Electricity and water	1,163	455	1,618	-	8
Commerce	14,853	3,596	18,449	66	1,335
Hotels and restaurants	3,487	289	3,776	(8)	1,552
Transport and storage	3,887	1,028	4,915	(22)	848
Communications and computer services	4,982	2,022	7,004	(9)	286
Financial services	14,519	12,237	26,756	30	596
Business and other services	4,191	1,819	6,010	1	420
Public and community services	5,935	960	6,895	-	235
Private individuals - loans for housing	47,416	2,119	49,535	(18)	716
Private individuals - other	23,913	26,010	49,923	74	988
	184,876	87,094	271,970	161	15,466
Activities of borrowers abroad	41,091	16,666	57,757	242	3,174
Total	225,967	103,760	329,727	403	18,640
Credit risk included within					
the various economic sectors:					
Settlement movements ****	2,916	995	3,911	4	788
Local authorities *****	3,112	121	3,233	-	62

\* Including credit to the public in the amount of NIS 180,322 million in respect of activity in Israel and NIS 32,822 million in respect of activity abroad, investments in debentures of the public in the amount of NIS 1,014 million in respect of activity in Israel and NIS 7,956 million in respect of activity abroad, and other assets in respect of derivative instruments corresponding to transactions with the public in the amount of NIS 3,530 million in respect of activity in Israel and NIS 313 million in respect of activity abroad.

\*\* Credit risk on off-balance sheet financial instruments as calculated for the purpose of per borrower credit limitations.

\*\*\* Balances of problematic debt net of credit covered by collateral allowed as a deduction for purposes of individual and group borrower limits, including off-balance sheet risk components.

\*\*\*\* Kibbutzim and moshavim, regional and national organizations and corporations controlled by settlement movement.

\*\*\*\*\* Including corporations under their control.

\*\*\*\*\* Including housing loans made to purchasing groups in process of construction in the amount of NIS 657 million and off-balance sheet credit risk in the amount of NIS 1,210 million.

Note - Credit risk and balances of problematic debts are stated net of specific provisions for doubtful debts.



## Credit to the Public - Risk by Economic Sector - on a Consolidated Basis (cont'd)

### Reported amounts

Exhibit C (cont'd)

	30 June 2009 (Unaudited)				
	Balance sheet credit risk *	Off-balance sheet credit risk **	Total credit risk to public	Expense in the period for specific provision for doubtful debts	Balance of problematic debts ***
	NIS millions				
Activities of borrowers in Israel:					
Agriculture	1,799	350	2,149	16	199
Industry	22,321	14,093	36,414	96	2,876
Construction and real estate (a) *****	36,132	18,309	54,441	103	7,328
Electricity and water	1,213	321	1,534	-	5
Commerce	14,685	3,242	17,927	(4)	1,319
Hotels and restaurants	3,916	338	4,254	17	1,628
Transport and storage	4,114	1,254	5,368	9	999
Communications and computer services	4,277	1,469	5,746	26	408
Financial services	12,735	6,387	19,122	142	1,929
Business and other services	4,596	1,344	5,940	20	482
Public and community services	6,351	1,009	7,360	4	337
Private individuals - loans for housing	41,582	1,555	43,137	(1)	882
Private individuals - other	22,415	25,074	47,489	139	1,124
	176,136	74,745	250,881	567	19,516
Activities of borrowers abroad	41,976	17,426	59,402	148	3,226
Total	218,112	92,171	310,283	715	22,742
Credit risk included within the various economic sectors:					
Settlement movements *****	2,967	1,066	4,033	4	898
Local authorities *****	3,179	151	3,330	-	165

(a) Reclassified

\* Including credit to the public in the amount of NIS 173,477 million in respect of activity in Israel and NIS 34,530 million in respect of activity abroad, investments in debentures of the public in the amount of NIS 733 million in respect of activity in Israel and NIS 7,161 million in respect of activity abroad, and other assets in respect of derivative instruments corresponding to transactions with the public in the amount of NIS 1,926 million in respect of activity in Israel and NIS 285 million in respect of activity abroad.

\*\* Credit risk on off-balance sheet financial instruments as calculated for the purpose of per borrower credit limitations.

\*\*\* Balances of problematic debt net of credit covered by collateral allowed as a deduction for purposes of individual and group borrower limits, including off-balance sheet risk components.

\*\*\*\* Kibbutzim and moshavim, regional and national organizations and corporations controlled by the settlement movement.

\*\*\*\*\* Including corporations under their control.

\*\*\*\*\* Including housing loans made to purchasing groups in process of construction in the amount of NIS 398 million and off-balance sheet credit risk in the amount of NIS 497 million.

Note - Credit risk and balances of problematic debts are stated net of specific provisions for doubtful debts.

# **Credit to the Public - Risk by Economic Sector - on a Consolidated Basis (cont'd)**

## **Reported amounts**

Exhibit C (cont'd)

	31 December 2009				
	Balance sheet credit risk *	Off-balance sheet credit risk **	Total credit risk to public	Expense in the period for specific provision for doubtful debts	Balance of problematic debts ***
	NIS millions				
Activities of borrowers in Israel:					
Agriculture	1,821	353	2,174	31	168
Industry	20,359	13,984	34,343	221	2,101
Construction and real estate (a) *****	35,909	19,581	55,490	290	6,193
Electricity and water	1,207	418	1,625	-	2
Commerce	13,857	3,556	17,413	87	1,340
Hotels and restaurants	3,595	288	3,883	48	1,599
Transport and storage	3,890	1,290	5,180	53	888
Communications and computer services	4,318	1,875	6,193	45	378
Financial services	13,808	10,382	24,190	128	1,470
Business and other services	4,267	1,403	5,670	39	341
Public and community services	6,159	1,072	7,231	1	235
Private individuals - loans for housing	44,257	1,898	46,155	(12)	791
Private individuals - other	23,105	25,365	48,470	300	952
	176,552	81,465	258,017	1,231	16,458
Activities of borrowers abroad	40,058	13,470	53,528	325	3,410
Total	216,610	94,935	311,545	1,556	19,868
Credit risk included within the various economic sectors:					
Settlement movements *****	2,843	910	3,753	10	776
Local authorities *****	3,307	140	3,447	-	87

(a) Reclassified

\* Including credit to the public in the amount of NIS 172,930 million in respect of activity in Israel and NIS 32,514 million in respect of activity abroad, investments in debentures of the public in the amount of NIS 1,051 million in respect of activity in Israel and NIS 7,155 million in respect of activity abroad, and other assets in respect of derivative instruments corresponding to transactions with the public in the amount of NIS 2,571 million in respect of activity in Israel and NIS 389 million in respect of activity abroad.

\*\* Credit risk on off-balance sheet financial instruments as calculated for the purpose of per borrower credit limitations.

\*\*\* Balances of problematic debts net of credit covered by collateral allowed as a deduction for purposes of individual and group borrower limits, including off-balance sheet risk components.

\*\*\*\* Kibbutzim and moshavim, regional and national organizations and corporations controlled by the settlement movement.

\*\*\*\*\* Including corporations under their control.

\*\*\*\*\* Including housing loans made to purchasing groups in process of construction in the amount of NIS 458 million and off-balance sheet credit risk in the amount of NIS 619 million.

Note - Credit risk and balances of problematic debts are stated net of specific provisions for doubtful debts.

## Country Exposure

### Reported Amounts

Exhibit D:

Part A – Information on total country exposure and on exposure to countries whose total individual exposure exceeds 1% of total assets or exceeds 20% of equity for purposes of calculating capital ratios, whichever is the lower.

<b>30 June 2010</b>						
Balance Sheet Exposure						
Country	Cross-Border Balance Sheet Exposure			Net Foreign-office Claims on Local Residents		
	To governments (a)	To banks	To others	Balance sheet exposure before deducting local liabilities	Deduction for local liabilities	Balance sheet exposure after deducting local liabilities
(NIS millions)						
United States	221	6,601	8,643	19,029	8,651	10,378
England	31	4,340	1,051	5,151	1,849	3,302
France	-	2,057	558	-	-	-
Switzerland	-	419	562	1,939	682	1,257
Germany	-	3,894	1,143	-	-	-
Others	142	7,827	6,253	1,830	1,019	811
Total country exposure	394	25,138	18,210	27,949	12,201	15,748
Total exposure to LDC countries	127	302	1,219	1,777	1,018	759
Total exposure to PIGS countries (c )	-	630	50	-	-	-

30 June 2010						
Balance Sheet Exposure			Off - Balance Sheet Exposure			
Total balance sheet exposure				Cross-Border Balance Sheet Exposure		
	Balance of problematic debts (b)	Total off-balance sheet exposure	Of which: Problematic off-balance sheet credit risk	Repayment up to one year	Repayment over one year	
(NIS millions)						
Country						
United States	25,843	848	11,621	-	6,195	9,270
England	8,724	462	8,353	4	3,166	2,256
France	2,615	12	2,710	-	1,470	1,145
Switzerland	2,238	733	1,779	-	431	550
Germany	5,037	-	4,021	-	3,744	1,293
Others	15,033	266	3,608	-	9,009	5,213
Total country exposure	59,490	2,321	32,092	4	24,015	19,727
Total exposure to LDC countries	2,407	154	1,106	-	1,343	305
Total exposure to PIGS countries (c )	680	4	59	-	257	423

(a) Includes governments, official institutions and central banks.

(b) Balances of problematic debts less debts covered by eligible collateral for purposes of per borrower or group borrowers' debt limitation. This does not include elements of off-balance credit risk.

(c) Exposure to PIGS countries includes the following countries: Portugal, Ireland, Greece and Spain.

## Country Exposure Reported Amounts

Exhibit D (cont'd):

Part A – Information on total country exposure and on exposure to countries whose total individual exposure exceeds 1% of total assets or exceeds 20% of equity for purposes of calculating capital ratios, whichever is the lower

30 June 2009						
Balance Sheet Exposure						
Cross-Border Balance Sheet Exposure				Net Foreign-office Claims on Local Residents		
				Balance sheet exposure before deducting local liabilities	Deduction for local liabilities	Balance sheet exposure after deducting local liabilities
Country	To governments (a)	To banks	To others			
(NIS millions)						
United States	1,201	8,612	8,520	19,139	8,411	10,728
England	12	6,902	1,252	5,445	2,059	3,386
France	4,570	1,541	550	19	3	16
Holland	-	1,835	1,570	-	-	-
Germany	27	1,831	1,314	-	-	-
Belgium	0	2,364	271	0	0	0
Switzerland	4	194	894	1,287	541	746
Others	237	6,597	3,629	2,329	1,232	1,097
Total country exposure	6,051	29,876	18,000	28,219	12,246	15,973
Total exposure to LDC countries	205	598	1,056	2,108	1,230	878

30 June 2009						
Balance Sheet Exposure			Off - Balance Sheet Exposure			
Total balance sheet exposure			Exposure			
			Of which: Problematic off-balance sheet credit risk	Repayment up to one year	Repayment over one year	
			Balance of problematic debts (b)	Total off-balance sheet exposure		
(NIS millions)						
Country						
United States	29,061	914	11,936	-	8,139	10,194
England	11,552	560	14,349	-	5,707	2,459
France	6,677	15	1,987	-	1,374	5,287
Holland	3,405	27	636	-	1,418	1,987
Germany	3,172	1	787	-	1,782	1,390
Belgium	2,635	8	564	-	2,002	633
Switzerland	1,838	413	1,478	-	557	535
Others	11,560	188	3,264	-	6,271	4,192
Total country exposure	69,900	2,126	35,001	-	27,250	26,677
Total exposure to LDC countries	2,737	18	745	-	1,471	388

(a) Includes governments, official institutions and central banks.

(b) Balances of problematic debts less debts covered by eligible collateral for purposes of per borrower or group borrowers' debt limitation. This does not include elements of off-balance credit risk.

(c) Restated.

## Country Exposure Reported Amounts

Exhibit D (cont'd):

Part A – Information on total country exposure and on exposure to countries whose total individual exposure exceeds 1% of total assets or exceeds 20% of equity for purposes of calculating capital ratios, whichever is the lower

31 December 2009						
Balance Sheet Exposure						
Cross-Border Balance Sheet Exposure				Net Foreign-office Claims on Local Residents		
				Balance sheet exposure before deducting local liabilities	Deduction for local liabilities	Balance sheet exposure after deducting local liabilities
Country	To governments (a)	To banks	To others			
(NIS millions)						
United States	105	8,114	6,294	17,300	7,380	9,920
England	677	3,575	1,104	4,927	1,808	3,119
France	2,196	2,431 (c)	516	19	4	15
Holland	-	1,591	1,923	-	-	-
Germany	109	3,438	1,170	-	-	-
Switzerland (c )	4	311	725	1,902	576	1,326
Others (c )	214	8,293	5,143	2,155	1,218	937
Total country exposure	3,305	27,753	16,875	26,303	10,986	15,317
Total exposure to LDC countries	148	244	1,169	2,100	1,217	883

31 December 2009						
Balance Sheet Exposure			Off - Balance Sheet Exposure			
			Cross-Border Balance Sheet Exposure			
Total balance sheet exposure						
			Of which: Problematic off-balance sheet credit risk	Repayment up to one year	Repayment over one year	
(NIS millions)						
Country	Balance of problematic debts (b)	Total off-balance sheet exposure				
United States	24,433	923	11,155	-	5,801	8,712
England	8,475	525	7,869	3	3,138	2,218
France	5,158	13	2,348	-	2,126(c)	3,017
Holland	3,514	12	216	-	1,429	2,085
Germany	4,717	-	2,004	-	2,704	2,013
Switzerland (c )	2,366	486	1,589	-	707	333
Others (c )	14,587	208	2,684	-	8,412	5,238
Total country exposure	63,250	2,167	27,865	3	24,317	23,616
Total exposure to LDC countries	2,444	126	971	-	1,108	453

(a) Includes governments, official institutions and central banks.

(b) Balances of problematic debts less debts covered by eligible collateral for purposes of per borrower or group borrowers' debt limitation. This does not include elements of off-balance credit risk.

(c) Restated.

## Country Exposure

Exhibit D (cont'd):

### Notes:

In accordance with the Directive of the Supervisor of Banks, country exposure is shown on an end-risk basis, as follows:

- The accounting balance of a debt is to be dealt with as the amount of exposure to the legal country of residence of the debtor who bears the end risk after the effect of guarantees, liquid collateral and credit derivatives.
- The accounting balance of an investment in shares is to be dealt with as the amount of exposure to the country of residence of the issuer of the security.
- Off-balance sheet credit risk is shown as an off-balance sheet exposure to the country of residence of the counterparty to the transaction as it was calculated for the purposes of per borrower debt limitation.

From the aspect of determining end-risk, collateral is to be considered as follows:

- Third party guarantees according to the country of residence of the guarantor.
- Securities - The country of residence is that of the issuer of the security.
- The Directive makes it clear that real estate and debtors' balances do not represent collateral for purposes of determining end-risk.
- For purposes of determining end-risk only specific collaterals were taken into account.

Part B – The aggregate amount of balance sheet exposure to countries whose total individual exposure is between 0.75% and 1% of total consolidated assets or 15%-20% of the equity, whichever is the lower:

As of 30 June 2010 amounts to NIS 4,832 million, attributed to Belgium and Holland (31 December 2009 – NIS 5,080 million attributed to Belgium, Switzerland and Canada)

Part C – The exposure to the foreign countries with liquidity difficulties as defined by Bank of Israel (a country which receives financial assistance from IMF or its liabilities have a credit rating of CCC or lower) amounts to NIS 1,521 million and relates to 20 countries.

## **Certification**

I, Galia Maor, certify that:

1. I have reviewed the Quarterly Report of Bank Leumi le-Israel B.M. (the "Bank") for the quarter ended on 30 June 2010 (the "Report").
2. Based on my knowledge, the Report does not contain any untrue statement of a material fact or omit to state a material fact that is necessary so that the statements included therein, in light of the circumstances under which such statements were included, are not misleading with reference to the period covered by the Report.
3. Based on my knowledge, the financial statements, and other financial information included in the Report, fairly present in all material respects the financial condition, results of operations and changes in shareholders' equity and cash flows of the Bank for the dates and periods covered by the Report.
4. I and the Bank's other certifying officers are responsible for establishing and maintaining controls and procedures with regard to the Bank's disclosure and internal control of financial reporting (as defined in the Public Reporting Directives concerning "The Directors' Report"), and also:
  - (a) We have established such controls and procedures, or caused such controls and procedures to be determined under our supervision, so as to ensure that material information relating to the Bank, including its consolidated corporations, is made known to us by others within the Bank and in those corporations, particularly during the period of preparation of the Report;
  - (b) We have established such internal control over financial reporting, or caused such internal control to be established under our supervision, so as to provide a reasonable level of confidence regarding the reliability of financial reporting and that the financial statements for external purposes are prepared in accordance with accepted accounting principles and the directives of the Supervisor of Banks and his instructions; and
  - (c) We have evaluated the effectiveness of the Bank's disclosure controls and procedures and presented in this Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by the Report, based on our evaluation; and
  - (d) We have disclosed in the Report any change in the Bank's internal control over financial reporting that occurred during this quarter that has materially affected, or is reasonably likely to materially affect, the Bank's internal control over financial reporting; and
5. I and the Bank's other certifying officers have disclosed to the Joint Auditors, the Board of Directors, the Audit Committee and the Financial Statements Review Committee of the Board of Directors of the Bank, based on our most recent evaluation of internal control over financial reporting:
  - (a) All significant deficiencies and material weaknesses in the establishment or operation of internal control over financial reporting which are reasonably likely to adversely affect the Bank's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether material or immaterial, in which Management was involved or in which other employees were involved who have a significant role in the Bank's internal control over financial reporting.

The above does not derogate from my responsibility or the responsibility of any other person, pursuant to any law.

**30 August 2010**

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**Galia Maor**  
**President and Chief Executive Officer**

## **Certification**

I, Zeev Nahari, certify that:

1. I have reviewed the Quarterly Report of Bank Leumi le-Israel B.M. (the "Bank") for the quarter ended on 30 June 2010 (the "Report").
2. Based on my knowledge, the Report does not contain any untrue statement of a material fact or omit to state a material fact that is necessary so that the statements included therein, in light of the circumstances under which such statements were included, are not misleading with reference to the period covered by the Report.
3. Based on my knowledge, the financial statements, and other financial information included in the Report, fairly present in all material respects the financial condition, results of operations and changes in shareholders' equity and cash flows of the Bank for the dates and periods covered by the Report.
4. I and the Bank's other certifying officers are responsible for establishing and maintaining controls and procedures with regard to the Bank's disclosure and internal control of financial reporting (as defined in the Public Reporting Directives concerning "The Directors' Report"), and also:
  - (a) We have established such controls and procedures, or caused such controls and procedures to be determined under our supervision, so as to ensure that material information relating to the Bank, including its consolidated corporations, is made known to us by others within the Bank and in those corporations, particularly during the period of preparation of the Report;
  - (b) We have established such internal control over financial reporting, or caused such internal control to be established under our supervision, so as to provide a reasonable level of confidence regarding the reliability of financial reporting and that the financial statements for external purposes are prepared in accordance with accepted accounting principles and the directives of the Supervisor of Banks and his instructions; and
  - (c) We have evaluated the effectiveness of the Bank's disclosure controls and procedures and presented in the Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by the Report, based on our evaluation; and
  - (d) We have disclosed in the Report any change in the Bank's internal control over financial reporting that occurred during this quarter that has materially affected, or is reasonably likely to materially affect, the Bank's internal control over financial reporting; and
5. I and the Bank's other certifying officers have disclosed to the Joint Auditors, the Board of Directors, the Audit Committee and the Financial Statements Review Committee of the Board of Directors of the Bank, based on our most recent evaluation of internal control over financial reporting:
  - (a) All significant deficiencies and material weaknesses in the establishment or operation of internal control over financial reporting which are reasonably likely to adversely affect the Bank's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether material or immaterial, in which Management was involved or in which other employees were involved who have a significant role in the Bank's internal control over financial reporting.

The above does not derogate from my responsibility or the responsibility of any other person, pursuant to any law.

**30 August 2010**

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**Zeev Nahari**  
**Senior Deputy Chief Executive Officer**  
**Chief Financial Officer,**  
**Head of Finance, Accounting and Capital Markets**



## **Joint Auditors' Review Report to the Shareholders of Bank Leumi le-Israel B.M.**

### **Introduction**

We have reviewed the accompanying financial information of Bank Leumi le-Israel B.M. (henceforth: "the Bank") and its subsidiaries, which comprises the condensed interim consolidated balance sheet as of 30 June, 2010 and the related interim condensed consolidated statements of profit and loss, changes in shareholders' equity and cash flows for the three and six month periods ending on that date. The Board of Directors and Management are responsible for the preparation and presentation of financial information for these interim periods in accordance with Accounting Standard No. 14 of the Israel Accounting Standards Board, "Interim Financial Reporting" and with directives and guidelines of the Supervisor of Banks. Our responsibility is to express a conclusion on this interim financial information based on our review.

We did not review the condensed interim financial information of consolidated companies, whose assets included on consolidation constitute approximately 2% of total consolidated assets as of 30 June, 2010 and whose interest income before provision for doubtful debts included in the consolidated statements of profit and loss constitute some 2.0% and some 0.3% of the total consolidated net interest income before provision for doubtful debts for the three month period and six month period respectively ending on that date. The condensed interim financial information of those companies was reviewed by other auditors, whose review reports have been furnished to us, and our conclusion, insofar as it relates to the financial information in respect of those companies, is based on the review reports of the other auditors.

### **Scope of review**

We conducted our review in accordance with Review Standard 1 of the Institute of Certified Public Accountants in Israel, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" and a review standard implementation of which in review of banking corporations was required in guidelines of the Supervisor of Banks. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in Israel and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Conclusion**

Based on our review and the review reports of other auditors, nothing has come to our attention that causes us to believe that the accompanying interim financial information was not prepared, in all material respects, in accordance with Accounting Standard No. 14 of the Israel Accounting Standards Board and with directives and guidelines of the Supervisor of Banks.

Without qualifying our above conclusion, we draw attention to:

1. that stated in Note 6C clauses 2, 4 and 5B of the condensed interim balance sheet concerning claims against the Bank and against consolidated subsidiaries, including petitions for their approval as class actions.
2. that stated in Note 6D concerning claims relating to a company included on equity basis and dependence on receipt of services from infrastructure companies.
3. that stated in Note 6E concerning the ruling of the Antitrust General Director.

The Bank is unable to estimate the effect of the said matters on the Bank, if any, on its financial condition and on its operating results, and whether or not they will be of a material nature.

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**Somekh Chaikin**  
**Certified Public Accountants (Isr.)**

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**Kost Forer Gabbay & Kasierer**  
**Certified Public Accountants (Isr.)**

**30 August 2010**

**Condensed Consolidated Balance Sheet as at 30 June 2010**  
**Reported amounts**

	30 June 2010	30 June 2009	31 December 2009
	(Unaudited)	(Unaudited)	(Audited)
	(NIS millions)		
<b>Assets</b>			
Cash and deposits with banks	47,180	39,390	42,933
Securities	51,211	56,944	57,505
Securities borrowed or purchased under agreement to resell	725	1,081	744
Credit to the public	212,453	207,214	204,669
Credit to governments	396	452	407
Investments in companies included on the equity basis	1,720	1,862	2,178
Buildings and equipment	3,564	3,528	3,553
Other assets	11,032	8,875	9,786
<b>Total assets</b>	<b>328,281</b>	<b>319,346</b>	<b>321,775</b>
<b>Liabilities and equity capital</b>			
Deposits of the public	251,677	253,254	250,418
Deposits from banks	3,288	2,904	3,785
Deposits from governments	909	741	712
Securities loaned or sold under agreement to repurchase	740	1,174	273
Debentures, bonds and subordinated notes	26,846	22,917	25,261
Other liabilities	21,039	17,871	19,182
<b>Total liabilities</b>	<b>304,499</b>	<b>298,861</b>	<b>299,631</b>
Minority interest	292	263	282
Shareholders' equity	23,490	20,222	21,862
<b>Total liabilities and equity capital</b>	<b>328,281</b>	<b>319,346</b>	<b>321,775</b>

The accompanying notes are an integral part of these Financial Statements.

**David Brodet**  
Chairman of the  
Board of Directors

**Galia Maor**  
President and Chief  
Executive Officer

**Zeev Nahari**  
Senior Deputy Chief Executive Officer  
Chief Financial Officer,  
Head of Finance, Accounting and Capital  
Markets

**Date of approval of the Financial Statements: 30 August 2010**

**Condensed Consolidated Statement of Profit and Loss**  
**For the Periods Ended 30 June 2010**  
**Reported Amounts**

	For the three months ended 30 June		For the six months ended 30 June		For the year ended 31 December
	2010	2009	2010	2009	2009
	(Unaudited)		(Unaudited)		(Audited)
	(NIS millions)		(NIS millions)		
Net interest income before provision for doubtful debts	1,639	1,926	3,446	3,288	7,023
Provision for doubtful debts	196	339	326	693	1,517
Net interest income after provision for doubtful debts	1,443	1,587	3,120	2,595	5,506
<b>Operating and other income</b>					
Operating commissions	917	840	1,821	1,671	3,511
Profits from investments in shares, net	100	90	174	185	707
Other income	22	83	43	160	345
Total operating and other income	1,039	1,013	2,038	2,016	4,563
<b>Operating and other expenses</b>					
Salaries and related expenses	1,239	929	2,375	1,812	4,052
Building and equipment maintenance and depreciation	391	380	771	744	1,514
Other expenses	354	331	671	648	1,371
Total operating and other expenses	1,984	1,640	3,817	3,204	6,937
Operating profits before taxes	498	960	1,341	1,407	3,132
Provision for taxes on operating profit	125	409	458	451	1,191
Operating profit after taxes	373	551	883	956	1,941
Group equity in after-tax operating profits (losses) of companies included on equity basis	117	(64)	202	(30)	81
Minority interest in after-tax operating profits of consolidated companies	(12)	(7)	(15)	(18)	(36)
Net operating profit	478	480	1,070	908	1,986
After-tax profit from extraordinary items	182	27	186	28	28
Net profit for the period	660	507	1,256	936	2,014
	(NIS)				
<b>Basic and diluted earnings per share</b>					
Net operating profit	0.32	0.33	0.73	0.62	1.35
After-tax profit from extraordinary items	0.12	0.02	0.13	0.02	0.02
<b>Total</b>	<b>0.44</b>	<b>0.35</b>	<b>0.86</b>	<b>0.64</b>	<b>1.37</b>

The accompanying notes are an integral part of these Condensed Financial Statements.

**Condensed Consolidated Statement of Changes in Shareholders' Equity**  
**For the Periods Ended 30 June 2010**  
**Reported Amounts**

<b>For the three months ended 30 June 2010 (Unaudited)</b>										
					Accumulated other comprehensive income (expenses)					
	Share capital	Premium	Capital reserves in respect of share-based payment transactions and others (a)	Total share capital and capital reserves	Adjustments in respect of presentation of securities available for sale at fair value	Translation adjustments (b)	Retained earnings	Dividend declared after balance sheet date	Loans to employees for purchase of the Bank's shares	Total shareholders' equity
	NIS millions									
Balance at 31 March 2010	7,059	972	197	8,228	637	(504)	14,706	-	(371)	22,696
Net profit for the period	-	-	-	-	-	-	660	-	-	660
Dividend declared after the date of the balance sheet	-	-	-	-	-	-	(500)	500	-	-
Employee benefit - tax effect	-	-	(30)	(30)	-	-	-	-	-	(30)
Release of shares	-	157	(157)	-	-	-	-	-	-	-
Other comprehensive loss in companies included on the equity basis which was directly recorded in retained earnings	-	-	-	-	-	-	-	-	-	-
Adjustments in respect of presentation of securities available for sale at fair value	-	-	-	-	(248)	-	-	-	-	(248)
Profits in respect of securities available for sale that were realized and classified to profit and loss	-	-	-	-	(65)	-	-	-	-	(65)
Related tax effect	-	-	-	-	64	-	-	-	-	64
Translation adjustments for companies included on equity basis	-	-	-	-	-	44	-	-	-	44
Loans to employees for purchase of Bank's shares	-	-	-	-	-	-	-	-	369	369
Balance at the end of the period	7,059	1,129	10	8,198	388	(460)	14,866	500	(2)	23,490

See footnotes on page 167.

The accompanying notes are an integral part of these Condensed Financial Statements.

**Condensed Consolidated Statement of Changes in Shareholders' Equity (cont'd)****Reported Amounts**

For the three months ended 30 June 2009 (Unaudited)

					Accumulated other comprehensive income					
	Share capital	Premium	Capital reserves in respect of share-based payment transactions and others (a)	Total share capital and capital reserves	Adjustments in respect of presentation of securities available for sale at fair value	Translation adjustments (b)	Retained earnings	Dividend declared after balance sheet date	Loans to employees for purchase of the Bank's shares	Total shareholders' equity
	NIS millions									
Balance at the beginning of the period	7,059	972	167	8,198	(1,078)	(337)	12,422	-	(369)	18,836
Net profit for the period	-	-	-	-	-	-	507	-	-	507
Other comprehensive loss in companies included on the equity basis which was directly recorded in retained earnings	-	-	-	-	-	-	96	-	-	96
Adjustments in respect of presentation of securities available for sale at fair value	-	-	-	-	1,653	-	-	-	-	1,653
Losses in respect of securities available for sale that were realized and classified to profit and loss	-	-	-	-	(81)	-	-	-	-	(81)
Related tax effect	-	-	-	-	(564)	-	-	-	-	(564)
Translation adjustments for companies included on the equity basis	-	-	-	-	-	(221)	-	-	-	(221)
Loans to employees for purchase of Bank's shares	-	-	-	-	-	-	-	-	(4)	(4)
Balance at the end of the period	7,059	972	167	8,198	(70)	(558)	13,025	-	(373)	20,222

See footnotes on page 167.

The accompanying notes are an integral part of these Condensed Financial Statements.

**Condensed Consolidated Statement of Changes in Shareholders' Equity (cont'd)****Reported Amounts****For the six months ended 30 June 2010 (Unaudited)**

	Share capital	Premium	Capital reserves in respect of share-based payment transactions and others (a)	Total share capital and reserves	Accumulated other comprehensive income Adjustments in respect of presentation of securities available for sale at fair value	Translation adjustments (b)	Retained earnings	Dividend declared after balance sheet date	Loans to employees for purchase of the Bank's shares	Total shareholders' equity
	NIS millions									
Balance at 31 December 2009 (Audited)	7,059	972	197	8,228	309	(474)	14,176	-	(377)	21,862
Net profit for the period	-	-	-	-	-	-	1,256	-	-	1,256
Dividend declared after the date of the balance sheet	-	-	-	-	-	-	(500)	500	-	-
Employee benefit - tax effect	-	-	(30)	(30)	-	-	-	-	-	(30)
Release of shares	-	157	(157)	-	-	-	-	-	-	-
Other comprehensive income in companies included on the equity basis which was directly recorded in retained earnings	-	-	-	-	-	-	(66)	-	-	(66)
Adjustments in respect of presentation of securities available for sale at fair value	-	-	-	-	288	-	-	-	-	288
Profits in respect of securities available for sale that were realized and classified to profit and loss	-	-	-	-	(128)	-	-	-	-	(128)
Related tax effect	-	-	-	-	(81)	-	-	-	-	(81)
Translation adjustments for companies included on the equity basis	-	-	-	-	-	14	-	-	-	14
Loans to employees for purchase of Bank's shares	-	-	-	-	-	-	-	-	375	375
Balance at the end of the period	7,059	1,129	10	8,198	388	(460)	14,866	500	(2)	23,490

See footnotes on page 167.

The accompanying notes are an integral part of these Condensed Financial Statements.

**Condensed Consolidated Statement of Changes in Shareholders' Equity (cont'd)****Reported Amounts**

For the six months ended 30 June 2009 (Unaudited)											
		Capital reserves in respect of share-based payment transactions and others (a)		Total share capital and reserves	Accumulated other comprehensive income			Dividend declared after balance sheet date	Loans to employees for purchase of the Bank's shares	Total shareholders' equity	
Share capital	Premium				Adjustments in respect of securities available for sale at fair value	Translation adjustments (b)	Retained earnings				
NIS millions											
Balance at 31 December 2008 (Audited)		7,059	855	284	8,198	(648)	(502)	11,998	-	(374)	18,672
Net profit for the period		-	-	-	-	-	-	936	-	-	936
Expiry of options		-	117	(117)	-	-	-	-	-	-	-
Other comprehensive loss in companies included on the equity basis which was directly recorded in retained earnings		-	-	-	-	-	-	91	-	-	91
Adjustments in respect of presentation of securities available for sale at fair value		-	-	-	-	1,172	-	-	-	-	1,172
Losses in respect of securities available for sale that were realized and classified to profit and loss		-	-	-	-	(286)	-	-	-	-	(286)
Related tax effect		-	-	-	-	(308)	-	-	-	-	(308)
Translation adjustments for companies included on the equity basis		-	-	-	-	-	(56)	-	-	-	(56)
Loans to employees for purchase of Bank's shares		-	-	-	-	-	-	-	-	1	1
Balance at the end of the period		7,059	972	167	8,198	(70)	(558)	13,025	-	(373)	20,222

See footnotes on page 167.

The accompanying notes are an integral part of these Condensed Financial Statements.

**Condensed Consolidated Statement of Changes in Shareholders' Equity (cont'd)****Reported Amounts**

	For the year ended 31 December 2009 (Audited)									
				Accumulated other comprehensive income (expenses)						
	Share capital	Premium	Capital reserves in respect of share-based payment transactions and others (a)	Total share capital and capital reserves	Adjustments in respect of securities available for sale at fair value	Translation adjustments (b)	Retained earnings	Dividend declared after balance sheet date	Loans to employees for purchase of the Bank's shares	Total shareholders' equity
	NIS millions									
Balance as at 31 December 2008 (Audited)	7,059	855	284	8,198	(648)	(502)	11,998	-	(374)	18,672
Net profit for the year	-	-	-	-	-	-	2,014	-	-	2,014
Expiry of options	-	117	(117)	-	-	-	-	-	-	-
Benefit in respect of shares based payment transactions	-	-	30	30	-	-	-	-	-	30
Other comprehensive profit in companies included on the equity basis which was directly recorded in retained earnings	-	-	-	-	-	-	164	-	-	164
Adjustments in respect of presentation of securities available for sale at fair value	-	-	-	-	2,357	-	-	-	-	2,357
Profits in respect of securities available for sale that were realized and classified to profit and loss	-	-	-	-	(876)	-	-	-	-	(876)
Related tax effect	-	-	-	-	(524)	-	-	-	-	(524)
Translation adjustments for companies included on equity basis	-	-	-	-	-	28	-	-	-	28
Loans to employees for purchase of Bank's shares	-	-	-	-	-	-	-	-	(3)	(3)
Balance as at 31 December 2009	7,059	972	197	8,228	309	(474)	14,176	-	(377)	21,862

(a) Including 10 million of other capital reserves.

(b) Adjustments arising from translation of the financial statements of foreign subsidiaries, whose operating currency is different from the operating currency of the Bank.

The accompanying notes are an integral part of these Condensed Financial Statements.



**Consolidated Statements of Cash Flows**  
**For the Periods Ended 30 June 2010**  
**Reported amounts**

	For the three months ended 30 June 2010	For the three months ended 30 June 2009 (b)	For the six months ended 30 June 2010	For the six months ended 30 June 2009 (b)	For the year ended 31 December 2009
	Unaudited		Unaudited		Audited
	(NIS millions)				
<b>Cash flows generated by operating activities:</b>					
Net profit for the year	660	507	1,256	936	2,014
<b>Adjustments required to cash flows generated by operating activities:</b>					
Equity in undistributed losses (profits) of companies included on equity basis (a)	(76)	64	(159)	30	(79)
Minority interest in profits of subsidiaries	12	7	15	18	36
Depreciation of buildings and equipment	157	155	313	303	612
Amortization	4	4	8	8	21
Provision for doubtful debts	196	339	326	693	1,517
Change in provision for decrease in value of assets transferred to the Group's ownership	-	(4)	2	(3)	-
Net gain on sale of securities available for sale	(69)	(175)	(134)	(436)	(1,085)
Realized and unrealized gain from adjustment of held for trading securities to fair value	(114)	(43)	(186)	(168)	(240)
Gain on receipt of shares without payment	-	-	-	-	(1)
Net gains, after tax, on sale of buildings and equipment	1	(27)	(4)	(28)	(28)
Provision for impairment of debentures available for sale	4	94	5	140	200
Provision for impairment of shares available for sale	-	-	1	10	9
Deferred taxes in respect of operating profit, net	(1)	64	(103)	146	166
Increase (decrease) in excess of provisions for severance pay and pensions over amounts funded	158	(66)	185	(248)	(309)
Other, net	1	1	1	-	(6)
<b>Net cash generated by operating activities</b>	<b>751</b>	<b>920</b>	<b>1,344</b>	<b>1,401</b>	<b>2,827</b>

- (a) Net of dividend received.  
(b) Reclassified.

The accompanying notes are an integral part of these Condensed Financial Statements.

**Consolidated Statements of Cash Flows (cont'd)**  
**For the Periods Ended 30 June 2010**  
**Reported amounts**

	<b>For the three months ended 30 June 2010</b>	<b>For the three months ended 30 June 2009 (a)</b>	<b>For the six months ended 30 June 2010</b>	<b>For the six months ended 30 June 2009 (a)</b>	<b>For the year ended 31 December 2009</b>
	Unaudited		Unaudited		Audited
(NIS millions)					
<b>Cash flows generated by activities in assets:</b>					
Net increase in deposits with banks for an initial period exceeding three months	651	135	891	(35)	(562)
Acquisition of debentures held to maturity	(24)	37	(77)	(18)	(68)
Proceeds from redemption of debentures held to maturity	48	16	226	636	725
Acquisition of securities available for sale	(7,133)	(8,938)	(9,838)	(19,870)	(36,231)
Proceeds from sale of securities available for sale	3,403	1,817	8,129	5,079	14,880
Proceeds from redemption of securities available for sale	5,255	2,527	8,211	5,967	9,102
Net decrease (increase) in securities held for trading	(245)	(2,913)	165	(2,589)	1,213
Net decrease (increase) in credit to the public	(5,085)	5,193	(8,145)	5,309	7,212
Net decrease in credit to governments	11	48	11	68	113
Acquisition of shares in companies included on equity basis	(3)	(3)	(6)	(32)	(39)
Proceeds of realization of investment in companies included on equity basis	766	-	766	-	-
Acquisition of buildings and equipment	(168)	(191)	(329)	(411)	(759)
Net decrease (increase) in securities borrowed or purchased under agreements to resell	(87)	(852)	19	(880)	(543)
Proceeds from sale of buildings, net of related taxes	1	36	15	38	42
Proceeds from realization of assets transferred to Group ownership	-	-	-	41	43
Net decrease in other assets	(1,990)	3,061	(1,283)	4,333	3,388
<b>Net cash used for activities in assets</b>	<b>(4,600)</b>	<b>(27)</b>	<b>(1,245)</b>	<b>(2,364)</b>	<b>(1,484)</b>
<b>Cash flows generated by activities in liabilities and capital</b>					
Net increase (decrease) in:					
Deposits of the public	7,098	(1,311)	1,259	8,471	5,635
Deposits from banks	128	(277)	(497)	(838)	43
Deposits from governments	231	(111)	197	(90)	(119)
Issue of debentures, bonds and subordinated notes	-	2,508	2,300	2,869	4,806
Redemption of debentures, bonds and subordinated notes	(280)	(158)	(772)	(588)	(865)
Dividend paid to minority shareholders of consolidated companies	(2)	-	(2)	-	-
Net increase (decrease) in other liabilities	1,907	(1,708)	1,712	(3,258)	(1,318)
Net increase (decrease) in securities loaned or sold under agreements to repurchase	565	981	467	625	(276)
Repayment of loans to employees for purchase of the Bank's shares	369	(4)	375	1	1
<b>Net cash generated by activities in liabilities and capital</b>	<b>10,016</b>	<b>(80)</b>	<b>5,039</b>	<b>7,192</b>	<b>7,907</b>
<b>Increase (decrease) in cash</b>	<b>6,167</b>	<b>813</b>	<b>5,138</b>	<b>6,229</b>	<b>9,250</b>
<b>Balance of cash at beginning of period</b>	<b>39,226</b>	<b>36,421</b>	<b>40,255</b>	<b>31,005</b>	<b>31,005</b>
<b>Balance of cash at end of period</b>	<b>45,393</b>	<b>37,234</b>	<b>45,393</b>	<b>37,234</b>	<b>40,255</b>

(a) Reclassified.

The accompanying notes are an integral part of these Condensed Financial Statements.

**Consolidated Statements of Cash Flows (cont'd)**  
**For the Periods Ended 30 June 2010**  
**Reported amounts**

**Appendix A - Transactions not involving cash flows:**

**In the period of three months ended 30 June 2010:**

- (1) During the period, securities were transferred from credit to the public to the available for sale portfolio, in the amount of NIS 71 million, due to the conclusion of loaning of securities.
- (2) During the period, assets were transferred from credit to the public to other assets in the amount of NIS 2 million, in respect of loans that were repaid.
- (3) During the period, fixed assets were purchased against liabilities to suppliers, in the amount of NIS 12 million.
- (4) During the period, shares were transferred from investment in companies included on equity basis to the available for sale portfolio, in the amount of NIS 29 million, due to a decrease in the percentage held.

**In the period of three months ended 30 June 2009:**

- (1) During the period, securities were transferred from credit to the public to the available for sale portfolio, in the amount of NIS 120 million, due to the conclusion of loaning of securities.

**In the period of six months ended 30 June 2010:**

- (1) During the period, securities were transferred from credit to the public to the available for sale portfolio, in the amount of NIS 29 million, due to the conclusion of loaning of securities.
- (2) During the period, assets were transferred from credit to the public to other assets in the amount of NIS 2 million, in respect of loans that were repaid.
- (3) During the period, fixed assets were purchased against liabilities to suppliers, in the amount of NIS 6 million.
- (4) During the period, shares were transferred from investment in companies included on equity basis to the available for sale portfolio, in the amount of NIS 29 million, due to a decrease in the percentage held.

**In the period of six months ended 30 June 2009:**

- (1) During the period, securities available for sale were transferred to credit to the public, in the amount of NIS 87 million, due to the loaning of securities.
- (2) During the period, assets were transferred from credit to the public to other assets in the amount of NIS 43 million, in respect of loans that were repaid.

**In 2009:**

- (1) During the period, securities were transferred from the available for sale portfolio the credit to the public, In the amount of NIS 359 million, due to loaning of securities.
- (2) During the period, assets were transferred from credit to the public to other assets in the amount of NIS 65 million, in respect of loans that were repaid.

The accompanying notes are an integral part of these Condensed Financial Statements.

## Note 1 - Significant Accounting Policies

**A.** The Condensed Consolidated Interim Financial Statements as at 30 June 2010 have been prepared in accordance with accounting principles used in the preparation of interim reports. The accounting principles used in preparing the interim reports are consistent with those used in preparing the audited Financial Statements as at 31 December 2009, apart from that stated in paragraph B below. These Statements should be read in conjunction with the Annual Financial Statements as at 31 December 2009 and for the year ended on that date, and their accompanying Notes.

### **B. Initial Implementation of Accounting Standards**

(1) Pursuant to the Supervisor of Banks' Circular dated 6 September 2009, banking corporations and credit card companies (hereinafter - "banking corporations") are required to implement the rules laid down in FAS 166 - "Accounting for Transfers of Financial Assets" which establishes stricter terms for accounting treatment as a sale for the transfer of part of financial assets and includes clarifications of the terms for subtraction of financial assets, and FAS 167 - "Consolidation of Variable Interest Entities", which updates the criteria for the identification of Variable Interest Entities (VIEs). In addition the rules establish disclosure requirements established from 1 January 2010 and onwards, in accordance with the transitional provisions established in those Standards. As a general rule, these transitional provisions require the following:

- Implementing the Standard's recognition and measurement requirements regarding transfers of financial assets that are carried out from 1 January 2010 and onwards.
- Examining, as of 1 January 2010 and onwards, whether, in accordance with FAS 167, it is necessary to consolidate entities that were defined pursuant to the old rules as qualified special purpose entities.

In addition, a banking corporation is permitted not to make disclosure of comparative figures for 2009 with regard to the disclosure requirements that were added for the first time because of the Banking Supervision Department's circular.

The impact of the initial implementation for the said standards is not material.

### **(2) Adoption of the new hierarchy in implementation of U.S. Accounting Standards**

On 1 July 2009, the U.S. Financial Accounting Standards Board (FASB) made a change in the organization of accounting standards. The change was determined in the framework of American Accounting Standard 168, on "Accounting Standards Codification of the U.S. Financial Accounting Standards Board and the Hierarchy of Generally Accepted Accounting Principles" (currently ASC 105 - Generally Accepted Accounting Principles), published by the FASB.

The Standard establishes the FASB Accounting Standards Codification (ASC) as the exclusive source of generally accepted accounting principles in the United States applicable to reporting corporations which are not government agencies, with the exception of the instructions of the US Securities and Exchange Commission (SEC). Therefore, all rules not adopted in the aforesaid manner and rules not stemming from instructions of the SEC in the U.S. are not included in the codification and have become non-binding rules. Following the codification, the US Financial Accounting Standards Board will no longer publish in the form of Standards, Staff Positions, or clarifications and guidelines on specific issues, but will publish Accounting Standards Updates (ASU), to update the codification.

As of 1 January 2010, pursuant to instructions of the Banking Supervision Department, the Bank adopted the new hierarchy. Furthermore, pursuant to the decision of the Banking Supervision Department, notwithstanding the hierarchy stipulated in U.S. Standard No. 168, any position

published by banking supervisory authorities in the U.S., or by a team of banking supervisory authorities in the U.S., regarding the manner of implementation of accounting principles generally accepted in the U.S., is deemed an accounting principle generally accepted by U.S. banks, and will be binding on banking corporations and credit card companies in matters of implementing U.S. accounting principles adopted in the past or to be adopted in the future in the framework of the Public Reporting Directives of the Banking Supervision Department.

Implementing the Codification had no impact on accounting principles applying to the banks, except for the manner in which banks will refer to accounting principles generally accepted by banks in the U.S.

## **C. Future Application of Accounting Standards and Directives of the Supervisor of Banks**

### **(1) Accounting Standard No. 29 - "Adoption of International Financial Reporting Standards (IFRS)"**

In July 2006, the Israel Accounting Standards Board published Accounting Standard No. 29, "Adoption of International Financial Reporting Standards (IFRS) (hereinafter – the "Standard"). The Standard provides that entities that are subject to the Securities Law, 1968, and are required to report according to the regulations of this law, shall prepare their financial statements in accordance with IFRS standards for periods commencing 1 January 2008. The above does not yet apply to banking corporations and credit card companies, whose financial statements are prepared in accordance with the directives and guidelines of the Supervisor of Banks.

Two companies included on equity basis have implemented the Standard as of January 2008.

In June 2009, the Supervisor of Banks published a circular on the subject of "Reporting of Banking Corporations and Credit Card Companies in Israel in accordance with International Financial Reporting Standards (IFRS)", which determines the expected manner of adoption of International Financial Reporting Standards (IFRS) by banking corporations and credit card companies.

Pursuant to the circular, the target date for reporting of banking corporations and credit card companies according to IFRS standards is:

1. Subjects that are not a core part of the banking business – beginning 1 January 2011. From this date onwards, banking corporations and credit card companies will be required to update the accounting treatment of these subjects on an ongoing basis, pursuant to the transitional provisions contained in the new International Standards published in this regard, and in accordance with clarifications to be provided by the Supervisor of Banks.
2. Subjects that are a core part of the banking business – beginning 1 January 2013, while the Banking Supervision Department intends to make a final decision in this regard during 2011. The final decision will be made while taking into account the timetable laid down in the U.S., and progress made in the convergence process between the International and American Standards Boards.

The circular clarifies that following completion of the process of adaptation of the directives to the International Standards, the Banking Supervision Department will continue to have the authority to lay down binding clarifications regarding the manner of implementation of the requirements of the international standards, and to determine additional directives where such is required in light of the requirements of regulatory authorities in developed countries worldwide, or on subjects not dealt with in the international standards. In addition, the Banking Supervision Department will retain its authority to determine disclosure and reporting requirements.

Therefore, until the target dates for the adoption of IFRS, as noted above, the financial statements of a banking corporation or a credit card company will continue to be prepared in accordance with the directives and guidelines of the Supervisor of Banks.

On 31 December 2009, the Supervisor of Banks issued a circular concerning the adoption of certain International Financial Reporting Standards (IFRS). Pursuant to the circular, certain International Financial Reporting Standards (IFRS) were adopted with the necessary interpretations published by the IASB referring to implementation of standards addressing matters that are not a core part of the banking business. In addition, in July 2010 a consolidated version of the Public Reporting Directives was published, updating directives for the adoption of International Financial Reporting Standards (IFRS). In the consolidated version of the Directive, International Financial Reporting Standards were adopted in the areas listed below:

<b>Reporting Standard</b>	<b>Subject</b>
IAS 8	Accounting Policies, Changes in Accounting Estimates and Errors
IAS 21	The Effects of Changes in Foreign Exchange Rates
IAS 33	Earnings per Share
IFRS 2	Share-based Payment
IAS 29	Financial Reporting in Hyperinflationary Economies
IAS 34	Interim Financial Reporting
IFRS 3 (2008)	Business Combinations
IAS 27 (2008)	Consolidated and Separate Financial Statements
IAS 28	Investments in Companies Included on Equity Basis
IAS 36	Impairment of Assets
IAS 17	Leases
IAS 16	Fixed Assets
IAS 40	Investment Property
IFRS 5	Non-current Assets Held for Sale and Discontinued Operations
IAS 10	Events after the Reporting Period
IAS 20	Accounting for Government Grants and Disclosure of Government Assistance
IAS 31	Interests in Joint Ventures
IAS 38	Intangible Assets

International Financial Reporting Standards listed above are to be adopted in accordance with the following principles (unless determined otherwise by the Supervisor of Banks):

- In cases where material matters are not specifically addressed by the standards or interpretations, or there are a number of alternatives for the treatment of a material matter, banking corporations shall act according to specific implementation instructions established by the Supervisor;
- In cases where a material issue arises which is not resolved in the International Financial Reporting Standards or in the implementation instructions of the Supervisor, banking corporations shall treat the issue according to accounting principles generally accepted by U.S. banks specifically applicable to these matters;
- Where an International Standard contains a reference to another International Standard adopted in the Public Reporting Directives, the banking corporation shall act in accordance with the provisions of the International Standard;
- Where an International Standard contains a reference to another International Standard not adopted in the Public Reporting Directives, the banking corporation shall act in accordance with the Reporting Directives and with generally accepted accounting principles in Israel;

- Where an International Standard contains a reference to the definition of a term defined in the Public Reporting Directives, the reference to the definition in the Directives shall replace the original reference.

Banking corporations shall implement the above International Financial Reporting Standards and related interpretations from 1 January 2011 forward. The first-time implementation of the International Financial Reporting Standard adopted in this circular shall be performed in accordance with transitional directives established in the International Financial Reporting Standard, including the retroactive adjustment of comparative figures if required by the specific Standard.

As of 1 January 2011, banking corporations are to update on a regular basis the accounting treatment of the subjects dealt with in the circular, in accordance with new International Financial Reporting Standards to be published on these subjects and in accordance with the principles for adoption and clarifications of the Banking Supervision Department.

The Bank is examining the implications of the adoption of International Financial Reporting Standards on its financial statements; at this stage, it cannot estimate the expected effect of the first-time implementation thereof.

**(2) Accounting Standard No. 23 – "The Accounting Treatment of Transactions between an Entity and its Controlling Shareholder"**

In December 2006, the Israel Accounting Standards Board published Accounting Standard No. 23, "The Accounting Treatment of Transactions between an Entity and its Controlling Shareholder" ("Standard 23"). Standard 23 effectively replaces the main provisions of the Securities Regulations (Presentation of Transactions between a Company and its Controlling Shareholder in the Financial Statements), 1996, as adopted in the Public Reporting Directives of the Supervisor of Banks.

Standard 23 provides that assets and liabilities included in a transaction between the entity and its controlling shareholder shall be measured on the date of the transaction at fair value and that the difference between the fair value and the consideration recorded in the transaction shall be included in shareholders' equity. A debit difference effectively constitutes a dividend and accordingly reduces retained earnings. A credit difference effectively constitutes an investment by the shareholder and shall therefore be presented under a separate item of shareholders' equity called "capital reserve from transaction between an entity and its controlling shareholder". Standard 23 also determines the disclosure that is to be made in the financial statements regarding transactions between the entity and its controlling shareholder during the period.

In May 2008, a letter was circulated by the Supervisor of Banks stating that a reexamination was taking place of the rules to be applied to banking corporations and to credit card companies regarding the treatment of transactions between an entity and its controlling shareholder, according to which the following rules will apply:

- International financial reporting standards;
- Accounting rules generally accepted in the U.S. applying to banking corporations in the U.S.
- In the absence of any specific reference being made in the accounting principles generally accepted in the U.S., the relevant parts in Standard 23 are to be implemented, provided that they do not contradict international financial reporting standards as well as accounting principles generally accepted in the U.S. as mentioned above.

As at the date of publication of this Report, the Supervisor of Banks has not yet published a final directive regarding the adoption of specific rules on this subject and on the manner of their initial implementation.

### **(3) Measurement and Disclosure of Impaired Debts, Credit Risk and Provisions for Credit Losses**

On 31 December 2007, the Banking Supervision Department published a circular amending the Public Reporting Directives, on the subject of “Measurement and Disclosure of Impaired Debts, Credit Risk and Provision for Credit Losses.” The directive adapts reporting principles applying to banking corporations in Israel in the matter with those applying to banks in the US, and is based, *inter alia*, on generally accepted accounting standards in the US, US banking regulatory provisions, and the directives of the US Securities and Exchange Commission dealing with banks. The provisions included in the circular constitute a material change in relation to existing provisions regarding classification of problem loans and the measurement of provisions for credit losses in respect of such debts.

The main changes included in the Directive are:

Banking corporations are required to maintain a provision for credit losses at a level appropriate to cover expected credit losses relating to its loan portfolio, including for off-balance sheet credit risk. Provisions for credit losses will include:

- A specific provision for credit losses for each debt whose contractual balance is above NIS 1.0 million or more, and any other debt identified for specific consideration by the banking corporation.  
The provision will be based on the measurement of the impairment of the debt, based on the present value of the expected cash flows, discounted at the debt’s effective interest rate; or when a debt is dependent on collateral or when the seizure of an asset is anticipated, based on the fair value of the collateral pledged to secure such credit.
- Group provision for credit losses – will be implemented for provisions for impairment for large groups of relatively small and homogeneous debts, and for debts that have been separately examined and found not to be impaired. Measurement of credit losses will be carried out based on past credit loss rates for each homogeneous group of debts with similar risk characteristics. The determination of the estimates of credit losses is to be documented.

New categories of problem loans have been defined, including:

- Impaired debt - credit in respect of which the banking corporation anticipates that it cannot collect the entire amount due, according to the contractual terms of the loan agreement, and for which the provision for credit losses is measured by way of a specific provision. The above classification is to be applied also for credit in arrears above 90 days, restructured debts, and on a current account balance in an over-limit situation, which are defined as problem debts in arrears.
- Inferior credit risk – defined as credit which is insufficiently protected by the present established value and the debtor’s ability to pay, or by the pledged collateral, and regarding which there is a distinct possibility that the banking corporation will suffer some loss if the deficiencies are not remedied.

No interest income is to be recorded for impaired debts (not including index-linkage and foreign currency linkage differentials added to the principal).



- Provisions in respect of the accounting write-off of problematic debts were made stricter. The Directive stipulates *inter alia* that:
- Any debt considered uncollectible, or a debt which the Bank has made efforts to collect over an extended period, is to be written off in the accounts.
- An accounting write-off is to be made immediately against the provision for credit losses of any part of a debt which exceeds the value of the collateral, which is identified as uncollectible.
- The accounting write-off for a debt in respect of which specific provisions for credit losses have been made should not be postponed. Generally, the write-off should be after two years.
- Problematic debts in respect of which the provision is measured based on a group provision for credit losses – it is stipulated that a write-off is to be made if the period of arrears exceeds 150 days.
- Qualitative and quantitative disclosure requirements in financial statements with respect to problem loans have been expanded.
- Detailed requirements have been laid down for preparing procedures to ensure a systematic process for establishing the provisions for credit losses, which are to be consistently applied, for documentation required to support the credit process and for internal controls over the methods and processes established.
- The Directive will be implemented for financial statements as from 1 January 2011. The Directive will not be implemented retroactively for financial statements for previous periods. At the time of initial implementation, the following, *inter alia*, will be required:
- To write off in the accounts, any debt which at that date meets the conditions for being written off in the accounts.
- To classify as requiring special supervision, any inferior or impaired debt that meets the conditions for such classification.
- To cancel all interest income which has accumulated at the date of implementation of the Directive but not yet collected for any debt which at that date meets the relevant conditions.
- To examine the need for adjusting the balance for current taxes and deferred taxes to be received or paid.
- Differences generated at the date of initial implementation of the new instructions, between the balance of provisions for credit losses under existing instructions, and their balance calculated under the new instructions, will be charged to the retained earnings item in shareholders' equity. In the Bank's opinion, the new directive will not affect the ability of the Bank to meet the capital adequacy ratio in accordance with the requirement of the Supervisor of Banks.

Also published, in the framework of the Directive of the Supervisor of Banks of 18 February 2010, were additional directives regarding the manner of implementation of the requirements for the determination of a group provision for credit losses, the adaptation of the classification requirements for over-limit debts in current accounts to the treatment accepted in the U.S., and the adaptation of certain Proper Conduct of Banking Business directives to the new directives, as well as expanding disclosure requirements for financial statements as of 31 December 2010.

The following changes, among others, have been proposed in the new directives:

- A requirement to include a pro-forma note to the financial statements referring to the impact of the Directive on major balance sheet items on the assumption that the Directive was implemented on 31 December 2010.
- A requirement to include in the Directors' Report a discussion on the impact of the Directive on major balance sheet items in the financial statements, and on credit quality, if the Directive was implemented on that date.
- Cancelling paragraph 5 of Proper Conduct of Banking Business Directive No. 325, on the subject of "Management of Credit Facilities", relating to accounting aspects of classifying certain accounts as problematic and the recognition of interest income. These matters will be dealt with in the framework of the general directive on measurement of provisions for credit losses and disclosure with regard to problematic debts.
- A temporary directive has been included for implementation in the years 2011-2012 (hereinafter: "the transitional period"), which contains a simpler model for calculating credit loss provisions on a group basis. According to the temporary directive, the rate of provisions for credit losses on a group basis will be determined for the transitional period based on the range of historical rates for provisions for doubtful debts during the years 2008-2010, segmented by sector of the economy.
- With the aim of adapting the definitions and terms included in Proper Conduct of Banking Business Directive No. 315, on the subject of "Supplementary provision for doubtful debts", to the terms included in the new directives, effective 1 January 2011 the term "problematic debts" will be changed to "Credit risk under negative classification and credit risk under special supervision", and will include three types of debts as mentioned: "Impaired debts", "Inferior debts" and "Debts under special supervision".

The supplementary provision serves only as an indicator regarding the group provision so that if the amount of the total group provision is less than the supplementary and general provision, the provision is to be made for the higher of the two calculations.

The rates of supplementary provision applying to the various types of problematic debts will be as follows:

- Credit risk "under special supervision" – 1%
- "Inferior" credit risk – 2%
- "Impaired" credit risk – 4%
- Reporting to the Supervisor of Banks on changes expected in shareholders' equity, credit to the public and credit risk commencing 31 December 2009, as if the new directives were implemented at that date, for each quarter during 2010.

- Implementing the provisions of the Directive requires the upgrading and/or setting up of a computer infrastructure system in order to ensure the process for evaluating and making provisions for credit losses, including internal control systems to check on proper implementation of the Directive, and validation of the effectiveness of the method for calculating the provision. Bank Management has made preparations for the implementation of the Directive.
- As part of the Bank's preparations for the implementation of the above Directive, a steering committee has been appointed, whose members include representatives of accounting, the business divisions, and the computerization function. Sub-committees have been set up to deal with the establishment of working methods and the Directive's requirements.
- Preparations have been made for the modification of the computer systems, in which material changes to the information systems are required in order to carry out work processes that are required on implementation, as well as for reports to the Banking Supervision Department.
- As of the date of the publication of this Report, the main component of the computerization process for managing credit losses has been completed and the final stage of preparations for writing work procedures for classification of impaired debts in accordance with the new rules. In 2010, training was carried out for employees in the business divisions on the subject and it was integrated in courses on lending.
- At this stage there is only a preliminary estimate of the implications of implementing the Directive on the Bank's future financial results. Regarding the Bank's opinion as to the impact anticipated on capital adequacy, see above. Pursuant to Bank of Israel directives, data on the effects of the change in the method are given to the Bank of Israel.

#### **(4) Fair Value Measurements and the Fair Value Alternative**

On 31 December 2009, the Supervisor of Banks published a circular regarding fair value measurements and the fair value alternative. The circular adopts *inter alia*:

##### **a. Fair Value Measurements - US Financial Accounting Standard FAS 157 (ASC 820-10), henceforth: "FAS 157"**

FAS 157 defines fair value and establishes a consistent working framework for the measurement of fair value by defining fair value assessment techniques with regard to assets and liabilities, and by establishing a fair value hierarchy and detailed instructions for implementation.

The circular distinguishes between two types of data used in establishing fair value: Observable inputs provide information available to the market received from independent sources, whereas unobservable inputs reflect assumptions by the banking corporation. These types of data create a fair value hierarchy detailed as follows:

- Level 1 inputs: quoted prices (not adjusted) in active markets for identical assets or liabilities.
- Level 2 inputs: prices quoted for similar assets or liabilities in active markets; prices quoted for identical assets or liabilities in inactive markets; prices derived from evaluation models in which all the significant inputs are observable in the market, or are supported by observable market data.
- Level 3 inputs: unobservable inputs for the asset or the liability deriving from evaluation model for which one or more of the significant inputs.

In addition, FAS 157 expands the disclosure requirements for measurements of fair value. The implementation of the rules set forth in FAS 157 will require the cessation of the use of the blockage factor in the calculation of fair value, and will replace the directives which prohibit the recognition of day one profits and require that the fair value of derivative instruments not traded on an active market be determined according to the transaction price. In addition, FAS 157 requires the banking corporation to reflect credit risk and other risks of the bank in the measurement of the fair value of debt, including derivatives, issued by it and measured at fair value.

FAS 157 will apply from 1 January 2011 forward, with the exception of several financial instruments to be adopted for the first time in a limited format of retroactive implementation. The difference between the balance-sheet balances of certain financial instruments and the fair values of those instruments shall be recognized as a cumulative effect in the opening balance of surpluses as of 1 January 2011, which will be presented separately. Furthermore, new disclosure requirements will be implemented.

The banking corporation shall be required to reexamine methods of assessment implemented by it for measuring fair value, taking into consideration the relevant circumstances for the various transactions, including prices of recent transactions in the market, indicative prices of assessment services, and the results of back-testing of similar types of transactions.

In January 2010 the FASB published an update of the Accounting Standard concerning improved disclosure regarding fair value measurement. According to the update, it is required to disclose amounts of significant transfers from fair value measurement as per level 2, to measurement as per level 1 and *vice versa* and also to include explanations of these transfers. It will also be required to make disclosure of gross amounts of the changes in fair value measurement as per level 3 deriving from an acquisition, sale, issuance and repayment.

In light of the foregoing, the Bank is examining the effects of adopting the standard on the financial statements; at this stage, the Bank cannot estimate the expected effect of the first-time implementation of FAS 157.

**b. The Fair Value Alternative for Financial Assets and Financial Liabilities - US Financial Accounting Standard FAS 159 (ASC 825-10), henceforth: "FAS 159"**

The purpose of FAS 159 is to allow for the reduction of fluctuations in reported profits arising from the measurement of hedged assets and liabilities and derivative hedging instruments using different measurement bases.

FAS 159 allows a banking corporation to choose, on defined dates, to measure financial instruments and certain other items (the eligible items) at fair value, which under the Public Reporting Directives are not required to be measured at fair value. Unrealized profits and losses in respect of changes in the fair value of the items for which the fair value alternative is selected shall be reported in the statement of profit and loss for each consecutive reporting period. In addition, prepaid costs and fees related to the items for which the fair value alternative is selected shall be recognized in profit and loss on the date of creation, rather than deferred. The choice to apply the fair value alternative, as noted above, shall be made instrument by instrument, and cannot be cancelled. In addition, FAS 159 establishes presentation and disclosure requirements aimed at facilitating comparisons between banking corporations that choose different bases for measurement of similar types of assets and liabilities.

Notwithstanding the above, the circular clarifies that a banking corporation shall not choose the fair value alternative unless it has developed in advance know-how, systems, procedures, and controls at a high level, which will enable it to measure the item to a high degree of

reliability. Thus, a banking corporation shall not choose the fair value alternative with regard to any asset requiring classification as level 2 or level 3 of the fair value hierarchy, or with regard to any liability, unless it receives advance approval to do so from the Supervisor of Banks.

FAS 159 will apply from 1 January 2011 onwards. Implementation through retroactive adoption or implementation through early adoption is prohibited.

The Supervisor of Banks published transitional directives referring to implementation regarding eligible assets existing at the inception date, and securities available for sale and securities held to maturity, as follows:

- Implementation for eligible items existing at the inception date: Balance-sheet balances of these eligible items shall be adjusted to fair value, and the effect of the initial re-measurement at fair value shall be allocated as an adjustment in respect of the cumulative effect to the opening balance of retained earnings. In addition, a banking corporation choosing the fair value alternative for items existing at the inception date shall include extensive disclosures, as required in the Circular, in its annual financial statements and in its first interim financial statements for 2011.
- Securities available for sale and securities held to maturity: If the fair value alternative is chosen for any of these securities at the inception date, accrued profits and losses not yet realized at that date shall be included in the adjustment in respect of the cumulative effect, and the security in question shall be reported as of that date as a security held for trading. In addition, separate disclosure shall be made of the amount of unrealized profits and losses reclassified from cumulative other comprehensive profit, and to the amount of unrealized profits and losses not previously recognized. The choice of the fair value alternative for an existing security held to maturity on initial adoption shall not cast doubt on the banking corporation's intention to hold other bonds to maturity in the future.

The Bank is examining the implications of adopting the standard for the financial statements; at this stage, the Bank cannot estimate the expected effect of the first-time implementation of FAS 159.

- (5) In January 2010, the FASB published Accounting Standards Update (ASU) 2010-11. This update excludes the separation of certain embedded credit derivatives from the scope of American Accounting Standard FAS 133 (ASC 815-15), and determines guidelines for examining whether certain features of credit derivatives embedded in financial instruments require accounting treatment for separating the embedded derivative.

The update provides criteria for examining whether the embedded credit derivative meets the "clearly and closely related" criterion set out in FAS 133, the existence of which allows for not separating the embedded derivative from the host contract.

The update explains that the existence of a concentration of credit risk deriving from the inferior rights of one financial instrument as compared with another, will not be considered as an embedded derivative.

The guidelines set out in the update will apply as of the first quarterly period following 15 June 2010. Early adoption is possible in the first quarterly period following publication of the update.

The Bank is examining the implications of adopting the standard for the financial statements; at this stage, the Bank cannot estimate the expected effect of the first-time implementation of ASU 2010-11.

## Note 2 - Securities

### Reported Amounts

<b>30 June 2010 (Unaudited)</b>					
	Amount in Balance Sheet	Amortized cost	Unrealized profits from adjustments to fair value	Unrealized losses from adjustments to fair value	Fair Value (a)
(NIS millions)					
<b>1. Debentures held to maturity:</b>					
<b>Debentures and bonds</b>					
Government of Israel	148	148	6	-	154
Foreign Governments	510	510	18	-	528
Other companies	45	45	-	-	45
<b>Total debentures held to maturity</b>	<b>703</b>	<b>703</b>	<b>24</b>	<b>-</b>	<b>727</b>
<b>30 June 2010 (Unaudited)</b>					
	Amount in Balance Sheet	Amortized cost (in Shares - cost)	Accumulated other comprehensive income		Fair Value (a)
			Profits	Losses	
(NIS millions)					
<b>2. Securities available for sale:</b>					
<b>Debentures and bonds -</b>					
Government of Israel	19,673	19,355	319	(1)	19,673
Foreign Governments	345	340	6	(1)	345
Other companies	18,106	18,217	379	(490)	18,106
	38,124	37,912	704	(492)	38,124
<b>Shares of other companies and mutual funds (b)</b>	<b>2,481</b>	<b>2,063</b>	<b>480</b>	<b>(62)</b>	<b>2,481</b>
<b>Total securities available for sale</b>	<b>40,605</b>	<b>39,975</b>	<b>1,184 (c)</b>	<b>(554) (c)</b>	<b>40,605</b>
<b>30 June 2010 (Unaudited)</b>					
	Amount in Balance Sheet	Amortized cost (in Shares - cost)	Unrealized profits from adjustments to fair value	Unrealized losses from adjustments to fair value	Fair Value (a)
(NIS millions)					
<b>3. Securities held for trading:</b>					
<b>Debentures and bonds</b>					
Government of Israel	7,259	7,124	135	-	7,259
Foreign Governments	459	459	-	-	459
Other companies	1,951	1,959	31	(39)	1,951
	9,669	9,542	166	(39)	9,669
<b>Shares and mutual funds:</b>					
Other companies	234	586	-	(352)	234
<b>Total securities available for sale</b>	<b>9,903</b>	<b>10,128</b>	<b>166 (d)</b>	<b>(391) (d)</b>	<b>9,903</b>
<b>Total securities</b>	<b>51,211</b>	<b>50,806</b>	<b>1,374</b>	<b>(945)</b>	<b>51,235</b>

See notes on page 184.

**Note 2 - Securities (Cont'd)**  
**Reported Amounts**

	30 June 2009 (Unaudited)				
	Amount in Balance Sheet (NIS millions)	Amortized cost	Unrealized profits from adjustments to fair value	Unrealized losses from adjustments to fair value	Fair Value (a)
<b>1. Debentures held to maturity:</b>					
<b>Debentures and bonds -</b>					
Government of Israel	267	267	12	-	279
Foreign Governments	552	552	13	(1)	564
Other companies (e)	72	72	-	-	72
<b>Total debentures held to maturity</b>	<b>891</b>	<b>891</b>	<b>25</b>	<b>(1)</b>	<b>915</b>
	30 June 2009 (Unaudited)				
	Amount in Balance Sheet (NIS millions)	Amortized cost (in Shares - cost)	Accumulated other comprehensive income		Fair Value (a)
			Profits	Losses	
<b>2. Securities available for sale:</b>					
<b>Debentures and bonds -</b>					
Government of Israel	18,891	18,568	337	(14)	18,891
Foreign Governments	321	316	6	(1)	321
Other companies (e)	20,251	21,573	178	(1,500)	20,251
	<b>39,463</b>	<b>40,457</b>	<b>521</b>	<b>(1,515)</b>	<b>39,463</b>
<b>Shares and mutual funds</b>					
Other companies (b)	2,978	2,095	884	(1)	2,978
<b>Total securities available for sale</b>	<b>42,441</b>	<b>42,552</b>	<b>1,405 (c)</b>	<b>(1,516) (c)</b>	<b>42,441</b>
	30 June 2009 (Unaudited)				
	Amount in Balance Sheet (NIS millions)	Amortized cost (in Shares - cost)	Unrealized profits from adjustments to fair value	Unrealized losses from adjustments to fair value	Fair Value (a)
<b>3. Securities held for trading:</b>					
<b>Debentures and bonds -</b>					
Government of Israel	5,321	5,173	153	(5)	5,321
Foreign Governments	5,844	5,839	6	(1)	5,844
Other companies	2,352	2,438	20	(106)	2,352
	<b>13,517</b>	<b>13,450</b>	<b>179</b>	<b>(112)</b>	<b>13,517</b>
<b>Shares and mutual funds:</b>					
Other companies	95	441	-	(346)	95
<b>Total securities held for trading</b>	<b>13,612</b>	<b>13,891</b>	<b>179 (d)</b>	<b>(458) (d)</b>	<b>13,612</b>
<b>Total securities</b>	<b>56,944</b>	<b>57,334</b>	<b>1,609</b>	<b>(1,975)</b>	<b>56,968</b>

See notes on page 184.

## Note 2 - Securities (Cont'd)

### Reported Amounts

	31 December 2009 (Audited)				
	Amount in Balance Sheet	Amortized cost	Unrealized profits from adjustments to fair value	Unrealized losses from adjustments to fair value	Fair Value (a)
	(NIS millions)				
<b>1. Debentures held to maturity:</b>					
<b>Debentures and bonds-</b>					
Government of Israel	271	271	7	-	278
Foreign Governments	522	522	16	-	538
Other companies (e)	59	59	-	-	59
<b>Total debentures held to maturity</b>	<b>852</b>	<b>852</b>	<b>23</b>	<b>-</b>	<b>875</b>
	31 December 2009 (Audited)				
	Amount in balance Sheet	Amortized cost (in Shares - cost)	Accumulated other comprehensive income		Fair value (a)
			Profits	Losses	
	(NIS millions)				
<b>2. Securities available for sale:</b>					
<b>Debentures and bonds -</b>					
Government of Israel	23,368	23,267	132	(31)	23,368
Foreign Governments	1,161	1,158	5	(2)	1,161
Other companies (e)	19,752	20,017	317	(582)	19,752
	44,281	44,442	454	(615)	44,281
<b>Shares and mutual funds</b>					
Other companies (b)	2,490	1,849	648	(7)	2,490
<b>Total securities available for sale</b>	<b>46,771</b>	<b>46,291</b>	<b>1,102 (c)</b>	<b>(622) (c)</b>	<b>46,771</b>
	31 December 2009 (Audited)				
	Amount in Balance Sheet	Amortized cost (in Shares - cost)	Unrealized profits from adjustments to fair value	Unrealized losses from adjustments to fair value	Fair Value (a)
	(NIS millions)				
<b>3. Securities held for trading:</b>					
<b>Debentures and bonds-</b>					
Government of Israel	5,074	5,028	69	(23)	5,074
Foreign Governments	2,354	2,340	14	-	2,354
Other companies	2,357	2,340	45	(28)	2,357
	9,785	9,708	128	(51)	9,785
<b>Shares and mutual funds:</b>					
Other companies	97	446	-	(349)	97
<b>Total securities held for trading</b>	<b>9,882</b>	<b>10,154</b>	<b>128 (d)</b>	<b>(400) (d)</b>	<b>9,882</b>
<b>Total securities</b>	<b>57,505</b>	<b>57,297</b>	<b>1,253</b>	<b>(1,022)</b>	<b>57,528</b>

See notes on page 184.



**Note 2 - Securities (Cont'd)****Notes:**

- (a) The above quotations do not necessarily reflect the price which will be obtained upon sale of securities in large volumes.
- (b) Including NIS 1,225 million with respect to shares which have no readily available fair value, which are shown at cost (31 December 2009 - NIS 1,023 million and 30 June 2009 - NIS 1,043 million).
- (c) Regarding securities available for sale, total other income is included in shareholders' equity in the item "adjustments in respect of presentation of securities available for sale according to fair value", except securities intended for hedging for purposes of determining fair value.
- (d) Reported in the profit and loss statement, but not yet realized.
- (e) Reclassified.

Securities lent in the amount of NIS 531 million (31 December 2009 – NIS 559 million and at 30 June 2009 – NIS 287 million) are shown under credit to the public.

**Note 2 - Securities (Cont'd)**  
**Of which: Asset-backed securities**  
**Reported amounts**

	<b>30 June 2010 (Unaudited)</b>				
	Amount	Amortized	Accumulated other		Fair
	in balance	Cost	<u>comprehensive income (loss) *</u>	losses	
	sheet		profits		value
	(NIS millions)				
<b>1. Debentures available for sale:</b>					
<b>Pass-through securities:</b>					
Securities guaranteed by GNMA	2,257	2,181	76	-	2,257
Securities issued by FNMA and FHLMC	418	399	19	-	418
<b>Total</b>	<b>2,675</b>	<b>2,580</b>	<b>95</b>	<b>-</b>	<b>2,675</b>
<b>Other Mortgage-backed securities</b>					
<b>(including CMO and STRIPPED MBS)</b>					
Securities issued by FNMA, FHLMC, or GNMA, or					
guaranteed by these entities	2,224	2,189	38	(3)	2,224
Other Mortgage-backed securities	182	210	1	(29)	182
<b>Total</b>	<b>2,406</b>	<b>2,399</b>	<b>39</b>	<b>(32)</b>	<b>2,406</b>
<b>Asset-backed securities (ABS):</b>					
Lines of credit for any purpose secured by dwelling	2	4	-	(2)	2
Credit for purchase of vehicle	8	8	-	-	8
Other credit to private persons	7	7	-	-	7
CLO	845	729	151	(35)	845
CDO	25	25	-	-	25
SCDO	66	55	11	-	66
Others	4	4	-	-	4
<b>Total</b>	<b>957</b>	<b>832</b>	<b>162</b>	<b>(37)</b>	<b>957</b>
<b>Total Asset-backed debentures available for sale</b>	<b>6,038</b>	<b>5,811</b>	<b>296</b>	<b>(69)</b>	<b>6,038</b>

\* Amounts charged to capital reserve as part of adjustments of securities available for sale at fair value.

**Note 2 - Securities (Cont'd)**

**Of which: Asset-backed securities**  
**Reported amounts**

	30 June 2010 (Unaudited)				
	Amount In balance sheet	Amortized Cost	Unrealized profits from adjustments to fair value*	Unrealized losses from adjustments to fair value*	Fair value
	(NIS millions)				
2. Debentures held for trading:					
Pass-through securities:					
Securities issued by FNMA and FHLMC	1	1	-	-	1
Total	1	1	-	-	1
Other Mortgage-backed securities (including CMO and STRIPPED MBS)					
Securities issued by FNMA, FHLMC, or GNMA, or guaranteed by these entities	36	35	1	-	36
Other Mortgage-backed securities	44	53	-	(9)	44
Total	80	88	1	(9)	80
Asset-backed securities (ABS):					
Lines of credit for any purpose secured by dwelling	4	6	-	(2)	4
Credit for purchase of vehicle	-	-	-	-	-
Credit not to private persons	3	3	-	-	3
CDO	3	7	-	(4)	3
Others	3	4	-	(1)	3
Total	13	20	-	(7)	13
Total Asset-backed debentures held for trading	94	109	1	(16)	94

\* These profits (losses) are charged to the profit and loss account.

**Note 2 - Securities (Cont'd)**  
**Of which: Asset-backed securities**  
**Reported amounts**

	30 June 2009 (Unaudited)				
	Amount in balance sheet	Amortized Cost	Accumulated other comprehensive income (loss) *		Fair value
	(NIS millions)				
<b>1. Debentures available for sale:</b>					
<b>Pass-through securities:</b>					
Securities guaranteed by GNMA	814	818	6	(10)	814
Securities issued by FNMA and FHLMC	1,283	1,270	19	(6)	1,283
Securities issued by others	-	-	-	-	-
<b>Total</b>	<b>2,097</b>	<b>2,088</b>	<b>25</b>	<b>(16)</b>	<b>2,097</b>
<b>Other Mortgage-backed securities (including CMO and STRIPPED MBS)</b>					
Securities issued by FNMA, FHLMC, or GNMA, or guaranteed by these entities	1,847	1,860	10	(23)	1,847
Other Mortgage-backed securities	54	76	-	(22)	54
<b>Total</b>	<b>1,901</b>	<b>1,936</b>	<b>10</b>	<b>(45)</b>	<b>1,901</b>
<b>Asset-backed securities (ABS):</b>					
Lines of credit for any purpose secured by dwelling	5	6	-	(1)	5
Credit for purchase of vehicle	19	19	-	-	19
Other credit to private persons	8	8	-	-	8
CLO	730	776	36	(82)	730
CDO	24	24	-	-	24
SCDO	105	103	9	(7)	105
Others	44	43	2	(1)	44
<b>Total</b>	<b>935</b>	<b>979</b>	<b>47</b>	<b>(91)</b>	<b>935</b>
<b>Total Asset-backed debentures available for sale</b>	<b>4,933</b>	<b>5,003</b>	<b>82</b>	<b>(152)</b>	<b>4,933</b>

\* Amounts charged to capital reserve as part of adjustments of securities available for sale at fair value.

**Note 2 - Securities (Cont'd)**  
**Of which: Asset-backed securities**  
**Reported amounts**

	30 June 2009 (Unaudited)				
	Amount In balance sheet	Amortized Cost	Unrealized profits from adjustments to fair value*	Unrealized losses from adjustments to fair value*	Fair value
	(NIS millions)				
<b>2. Debentures held for trading:</b>					
<b>Pass-through securities:</b>					
Securities issued by FNMA and FHLMC	1	1	-	-	1
<b>Total</b>	1	1	-	-	1
<b>Other Mortgage-backed securities (including CMO and STRIPPED MBS)</b>					
Securities issued by FNMA, FHLMC, or GNMA, or guaranteed by these entities	44	43	1	-	44
Other Mortgage-backed securities	85	119	-	(34)	85
<b>Total</b>	129	162	1	(34)	129
<b>Asset-backed securities (ABS):</b>					
Credit card debtors	-	-	-	-	-
Lines of credit for any purpose secured by dwelling	12	19	-	(7)	12
Credit for purchase of vehicle	1	1	-	-	1
Credit not to private persons	3	7	-	(4)	3
CDO	6	7	-	(1)	6
Others	2	2	-	-	2
<b>Total</b>	24	36	-	(12)	24
<b>Total Asset-backed debentures held for trading</b>	154	199	1	(46)	154

\* These profits (losses) are charged to the profit and loss account.

3. The portfolio for redemption includes a security issued by the FHLMC, of which the balance sheet value and fair value is in the amount of some NIS 8 million.

**Note 2 - Securities (Cont'd)**  
**Of which: Asset-backed securities**  
**Reported amounts**

	31 December 2009 (Audited)				
	Amount in balance sheet (NIS millions)	Amortized Cost	Accumulated other comprehensive income (loss) * profits losses		Fair value
<b>1. Debentures available for sale:</b>					
<b>Pass-through securities:</b>					
Securities guaranteed by GNMA	2,123	2,125	14	(16)	2,123
Securities issued by FNMA and FHLMC	460	448	12	-	460
Securities issued by others	-	-	-	-	-
<b>Total</b>	<b>2,583</b>	<b>2,573</b>	<b>26</b>	<b>(16)</b>	<b>2,583</b>
<b>Other Mortgage-backed securities (including CMO and STRIPPED MBS)</b>					
Securities issued by FNMA, FHLMC, or GNMA, or guaranteed by these entities	2,274	2,273	12	(11)	2,274
Other Mortgage-backed securities	33	61	-	(28)	33
<b>Total</b>	<b>2,307</b>	<b>2,334</b>	<b>12</b>	<b>(39)</b>	<b>2,307</b>
<b>Asset-backed securities (ABS):</b>					
Lines of credit for any purpose secured by dwelling	3	5	-	(2)	3
Credit for purchase of vehicle	12	12	-	-	12
Other credit to private persons	7	7	-	-	7
CLO debentures	911	763	184	(36)	911
CDO debentures	25	25	-	-	25
SCDO debentures	66	56	10	-	66
others	24	25	-	(1)	24
<b>Total</b>	<b>1,048</b>	<b>893</b>	<b>194</b>	<b>(39)</b>	<b>1,048</b>
<b>Total Asset-backed debentures available for sale</b>	<b>5,938</b>	<b>5,800</b>	<b>232</b>	<b>(94)</b>	<b>5,938</b>

\* Amounts charged to capital reserve as part of adjustments of securities available for sale at fair value.

**Note 2 - Securities (Cont'd)**  
**Of which: Asset-backed securities**  
**Reported amounts**

	31 December 2009 (Audited)				
	Amount In balance sheet	Amortized Cost	Unrealized profits from adjustments to fair value*	Unrealized losses from adjustments to fair value*	Fair value
	(NIS millions)				
<b>2. Debentures held for trading:</b>					
<b>Pass-through securities:</b>					
Securities issued by FNMA and FHLMC	1	1	-	-	1
<b>Total</b>	1	1	-	-	1
<b>Other Mortgage-backed securities (including CMO and STRIPPED MBS)</b>					
Securities issued by FNMA, FHLMC, or GNMA, or guaranteed by these entities	39	38	1	-	39
Other Mortgage-backed securities	50	59	-	(9)	50
<b>Total</b>	89	97	1	(9)	89
<b>Asset-backed securities (ABS):</b>					
Lines of credit for any purpose secured by dwelling	5	7	-	(2)	5
Credit for purchase of vehicles	-	-	-	-	-
Credit not to private persons	2	5	-	(3)	2
CDO debentures	2	7	-	(5)	2
Others	2	2	-	-	2
<b>Total</b>	11	21	-	(10)	11
<b>Total Asset-backed debentures held for trading</b>	101	119	1	(19)	101

\* These profits (losses) are charged to the profit and loss account.

3. The portfolio for redemption includes a security issued by the FHLMC, of which the balance sheet value and fair value is in the amount of some NIS 8 million.

**Note 2 - Securities (Cont'd)**  
**Of which: Asset-backed securities**  
**Reported amounts**

	30 June 2010 (Unaudited)					
	Less than 12 months		More than 12 months		Total	
	Unrealized losses from Fair Value	Unrealized losses from adjustment to fair	Unrealized losses from Fair Value	Unrealized losses from adjustments to fair value	Unrealized losses from Fair Value	Unrealized losses from adjustments to fair value
	(NIS millions)					
Additional details of asset-backed securities available for sale which include unrealized losses from adjustments to fair value						
Pass-through (MBS)	-	-	-	-	-	-
Other Mortgage-Backed Securities (including REMIC, CMO and STRIPPED MBS)	69	-	530	(32)	599	(32)
Asset-backed securities (ABS)	2	-	445	(37)	447	(37)
Total	71	-	975	(69)	1,046	(69)
	30 June 2009 (Unaudited)					
	Less than 12 months		More than 12 months		Total	
	Unrealized losses from Fair Value	Unrealized losses from adjustment to fair	Unrealized losses from Fair Value	Unrealized losses from adjustments to fair value	Unrealized losses from Fair Value	Unrealized losses from adjustments to fair value
	(NIS millions)					
Additional details of asset-backed securities available for sale which include unrealized losses from adjustments to fair value						
Pass-through (MBS)	586	(11)	316	(5)	902	(16)
Other Mortgage-Backed Securities (including REMIC, CMO and STRIPPED MBS)	233	(20)	1,026	(25)	1,259	(45)
Asset-backed securities (ABS)	155	(12)	427	(79)	582	(91)
Total	974	(43)	1,769	(109)	2,743	(152)

- Losses less than NIS 1 million.



**Note 2 - Securities (Cont'd)**  
**Of which: Asset-backed securities**  
**Reported amounts**

31 December 2009 (Audited)						
	Less than 12 months		More than 12 months		Total	
	Unrealized losses from		Unrealized losses from		Unrealized losses from	
Fair Value	adjustment to fair	Fair Value	adjustments to fair value	Fair Value	adjustments to fair value	Fair Value
(NIS millions)						
<b>Additional details of asset-backed securities available for sale which include unrealized losses from adjustments to fair value</b>						
Pass-through (MBS)	980	(16)	6	-	986	(16)
Other Mortgage-Backed Securities (including REMIC, CMO and STRIPPED MBS)	373	(4)	711	(35)	1,084	(39)
Asset-backed securities (ABS)	25	-	461	(39)	486	(39)
<b>Total</b>	<b>1,378</b>	<b>(20)</b>	<b>1,178</b>	<b>(74)</b>	<b>2,556</b>	<b>(94)</b>

- Losses less than NIS 1 million.

**Note 3 - Provision for Doubtful Debts**  
**Reported amounts**

	<b>For the three months ended 30 June 2010 (unaudited)</b>			
	Specific provision (a)	Specific provision according to depth of arrears (a)	Supplementary provision (b)	Total
	(NIS millions)			
Balance of the provision at the beginning of the period	<b>9,193</b>	<b>555</b>	<b>871</b>	<b>10,619</b>
Provisions during the period	<b>560</b>	<b>25</b>	<b>20</b>	<b>605</b>
Decrease in provisions	<b>(297)</b>	<b>(39)</b>	<b>(68)</b>	<b>(404)</b>
Collection of past years' write-offs	<b>(5)</b>	<b>-</b>	<b>-</b>	<b>(5)</b>
Net amount charged to statement of profit and loss	<b>258</b>	<b>(14)</b>	<b>(48)</b>	<b>196</b>
Net write-offs (c)	<b>(188)</b>	<b>(17)</b>	<b>-</b>	<b>(205)</b>
Balance of provision at end of the period	<b>9,263</b>	<b>524</b>	<b>823</b>	<b>10,610</b>
Including balance of provision not deducted from credit to the public	<b>135</b>	<b>-</b>	<b>122</b>	<b>257</b>

	<b>For the three months ended 30 June 2009 (unaudited)</b>			
	Specific provision (a)	Specific provision according to depth of arrears (a)	Supplementary provision (b)	Total
	(NIS millions)			
Balance of the provision at the beginning of the period	<b>8,442</b>	<b>660</b>	<b>979</b>	<b>10,081</b>
Provisions during the period	<b>594</b>	<b>16</b>	<b>(12)</b>	<b>598</b>
Decrease in provisions	<b>(188)</b>	<b>(22)</b>	<b>(45)</b>	<b>(255)</b>
Collection of past years' write-offs	<b>(4)</b>	<b>-</b>	<b>-</b>	<b>(4)</b>
Net amount charged to statement of profit and loss (c)	<b>402</b>	<b>(6)</b>	<b>(57)</b>	<b>339</b>
Net write-offs	<b>(183)</b>	<b>(16)</b>	<b>-</b>	<b>(199)</b>
Balance of provision at end of the period	<b>8,661</b>	<b>638</b>	<b>922</b>	<b>10,221</b>
Including balance of provision not deducted from credit to the public	<b>176</b>	<b>-</b>	<b>129</b>	<b>305</b>

- (a) Not including provision for interest in respect of the period after the loans were determined to be doubtful. With respect to loans in arrears for which a provision was established to the extent of the arrears, no accrual for interest was recorded thereon.
- (b) Including the general and special provision for doubtful debts.
- (c) After deducting collection of debts written off in previous years.

### Note 3 - Provision for Doubtful Debts

Reported amounts

	For the six months ended 30 June 2010 (unaudited)			
	Specific provision (a)	Specific provision according to depth of arrears (a)	Supplementary provision (b)	Total
	(NIS millions)			
Balance of the provision at the beginning of the period	9,189	578	900	10,667
Provisions during the period	868	83	27	978
Decrease in provisions	(433)	(103)	(104)	(640)
Collection of past years' write-offs	(12)	-	-	(12)
Net amount charged to statement of profit and loss	423	(20)	(77)	326
Net write-offs (c)	(349)	(34)	-	(383)
Balance of provision at end of the period	9,263	524	823	10,610
Including balance of provision not deducted from credit to the public	135	-	122	257

  

	For the six months ended 30 June 2009 (unaudited)			
	Specific provision (a)	Specific provision according to depth of arrears (a)	Supplementary provision (b)	Total
	(NIS millions)			
Balance of the provision at the beginning of the period	8,246	675	948	9,869
Provisions during the period	1,061	105	42	1,208
Decrease in provisions	(333)	(107)	(68)	(508)
Collection of past years' write-offs	(7)	-	-	(7)
Net amount charged to statement of profit and loss	721	(2)	(26)	693
Net write-offs (c)	(306)	(35)	-	(341)
Balance of provision at end of the period	8,661	638	922	10,221
Including balance of provision not deducted from credit to the public	176	-	129	305

- (d) Not including provision for interest in respect of the period after the loans were determined to be doubtful. With respect to loans in arrears for which a provision was established to the extent of the arrears, no accrual for interest was recorded thereon.
- (e) Including the general and special provision for doubtful debts.
- (f) After deducting collection of debts written off in previous years.

**Note 3 - Provision for Doubtful Debts (cont'd)****Details on housing loans and the method of calculating the specific provision -  
Reported amounts**

	<b>30 June 2010 (unaudited)</b>					
	<b>Problematic debts</b>					
	<b>Specific provision</b>					
	Balance sheet debt	Including amount in arrears (c)	According to depth of arrears (d)	Other	Total	
	Credit (e)	balance	arrears (c)	arrears (d)	Other	Total
	(NIS millions)					
Housing loans that require calculating the provision according to depth of arrears	29,572	470	149	368	-	368
"Large" loans (a)	11,766	103	131	121	-	121
Other loans (b)	8,178	177	22	35	8	43
Balance of provision at end of the period	49,516	750	302	524	8	532
Of which: Purchasing groups (f)	657	-	-	-	-	-
	<b>30 June 2009 (unaudited)</b>					
	<b>Problematic debts</b>					
	<b>Specific provision</b>					
	Balance sheet debt	Including amount in arrears (c)	According to depth of arrears (d)	Other	Total	
	Credit (e)	balance	arrears (c)	arrears (d)	Other	Total
	(NIS millions)					
Housing loans that require calculating the provision according to depth of arrears	28,449	585	205	455	-	455
"Large" loans (a)	7,680	134	146	139	-	139
Other loans (b)	7,172	189	25	44	7	51
Balance of provision at end of the period	43,301	908	376	638	7	645
Of which: Purchasing groups (f)	398	-	-	-	-	-

- (a) Housing loans the balance of each of which is higher than NIS 876 thousand (30 June 2009 - NIS 851 thousand), including loans for purchase and loans for any purpose that are secured by a mortgage.
- (b) Loans for any purpose secured by mortgage, the balance of each of which is lower than NIS 876 thousand (30 June 2009 - NIS 851 thousand).
- (c) Including interest on the amount in arrears.
- (d) Including balance of specific provision in excess of amount according to depth of arrears in the amount of NIS 106 million (30 June 2009 - NIS 112 million).
- (e) The remaining balance of housing loans is NIS 8,033 million (30 June 2009 – NIS 6,340 million).
- (f) In respect of housing loans granted to certain purchasing groups in process of construction, which have been classified as credit to the construction and real estate sector.

**Note 4 - Capital Adequacy****Reported amounts**

	31 March 2010	31 March 2009	31 December 2009
	NIS millions		
	Basel II	Basel I	Basel II
Capital for purposes of calculating capital ratio			
Tier 1 capital, after deduction	22,664	20,301	21,478
Tier 2 capital, after deduction	16,644	11,969 <sup>a</sup>	14,863
Tier 3 capital	-	-	-
Total capital	39,308	32,270	36,341
Weighted balance of risk assets			
Credit risk	237,356	243,130	229,551
Market risk	7,708	8,038	7,418
Operational risk	20,914	-	20,928
Total weighted balance of risk assets	265,978	251,168	257,897
<b>Ratio of capital to risk assets</b>			
Ratio of Tier 1 capital to risk assets	8.52%	8.08%	8.33%
Ratio of total capital to risk assets	14.78%	12.85%	14.09%
Ratio of total minimum capital required by the Supervisor of Banks	9.00%	9.00%	9.00%
<b>Principal subsidiary companies</b>			
<b>Leumi Mortgage Bank</b>			
Ratio of Tier 1 capital to risk assets	10.00%	6.28%	10.87%
Ratio of total capital to risk assets	15.01%	9.44%	16.32%
Ratio of total minimum capital required by the Supervisor of Banks	9.00%	9.00%	9.00%
<b>Arab Israel Bank</b>			
Ratio of Tier 1 capital to risk assets	11.39%	15.50%	10.70%
Ratio of total capital to risk assets	16.45%	19.95%	15.91%
Ratio of total minimum capital required by the Supervisor of Banks	9.00%	9.00%	9.00%
<b>Leumi Card Ltd.</b>			
Ratio of Tier 1 capital to risk assets	13.90%	20.30%	13.50% <sup>c</sup>
Ratio of total capital to risk assets	13.90%	20.30%	13.50% <sup>c</sup>
Ratio of total minimum capital required by the Supervisor of Banks	9.00%	9.00%	9.00%
<b>Bank Leumi USA</b>			
Ratio of Tier 1 capital to risk assets	(b)	10.00%	(b)
Ratio of total capital to risk assets	(b)	13.05%	(b)
Ratio of total minimum capital required by the local authorities	(b)	10.00%	(b)

(a) For purposes of Basel I the balances of investments in shares and subordinated notes of financial companies are deducted from the capital.

(b) The US branch is not obliged to calculate the capital adequacy ratio according to Basel II.

(c) Restated pursuant to a change in allocation of exposure to credit risk of banking corporations.

In accordance with a Bank of Israel directive of 15 August 2010 concerning a provision for doubtful debts in respect of purchasing groups and disclosure about purchasing groups, all data for prior periods included in the financial statement referring to purchasing groups are to be reclassified. The capital adequacy ratio for 31 December 2010 does not include the effect of the said classification. The effect on the capital adequacy ratio as at 31 December 2010 is a reduction of 0.03%, and a reduction of 0.35% in Leumi Mortgage Bank.

**Note 5 - Assets and Liabilities Classified According to Linkage Basis  
as at 30 June 2010 (Unaudited)  
Reported amounts**

	Israeli currency	Foreign currency (a)					
		Linked to the	In U.S.	In other		Non-	
	Unlinked	CPI	dollars	In Euro	currencies	monetary	Total
	(NIS millions)						
<b>Assets</b>							
Cash and deposits with banks	30,801	392	8,710	4,615	2,660	2	47,180
Securities	18,188	7,979	14,441	6,790	1,098	2,715	51,211
Securities borrowed or purchased under agreement to resell	725	-	-	-	-	-	725
Credit to the public (b)	111,548	49,546	35,852	5,722	9,769	16	212,453
Credit to governments	-	253	143	-	-	-	396
Investments in affiliated companies	8	-	-	-	-	1,712	1,720
Buildings and equipment	-	-	-	-	-	3,564	3,564
Other assets	3,740	136	4,280	182	1,589	1,105	11,032
Total assets	165,010	58,306	63,426	17,309	15,116	9,114	328,281
<b>Liabilities</b>							
Deposits of the public	122,136	26,114	73,565	20,641	9,177	44	251,677
Deposits from banks	1,903	317	695	236	137	-	3,288
Deposits from governments	46	385	470	8	-	-	909
Securities loaned or sold under agreement to repurchase	624	-	116	-	-	-	740
Debentures, bonds and subordinated notes	4,223	21,470	1,153	-	-	-	26,846
Other liabilities	9,934	4,248	3,715	368	1,742	1,032	21,039
Total liabilities	138,866	52,534	79,714	21,253	11,056	1,076	304,499
Difference	26,144	5,772	(16,288)	(3,944)	4,060	8,038	23,782
<b>Effect of derivative instruments that are not hedging derivatives:</b>							
Derivative instruments (excluding options)	(5,082)	(6,141)	12,333	4,203	(5,313)	-	-
Options in the money, net (in terms of underlying asset)	(373)	-	481	(680)	572	-	-
Options out of the money, net (in terms of underlying asset)	(1,033)	(8)	701	308	32	-	-
Total	19,656	(377)	(2,773)	(113)	(649)	8,038	23,782
<b>Effect of derivative instruments that are not hedging derivatives:</b>							
Options in the money, net (discounted par value)	(416)	-	580	(959)	795	-	-
Options out of the money, net (discounted par value)	(2,827)	(18)	1,759	402	684	-	-

(a) Including linked to foreign currency.

(b) The general and supplementary provisions for doubtful debts have been deducted proportionately from the different linkage bases.

(c) Including derivative instruments whose basis refers to a non-monetary item.

**Note 5 - Assets and Liabilities Classified According to Linkage Basis (cont'd)**  
**as at 30 June 2009 (Unaudited)**  
**Reported amounts**

	Israeli currency		Foreign currency (a)				
		Linked to the	In U.S.		In other	Non-	
	Unlinked	CPI	dollars	In Euro	currencies	monetary	Total
	(NIS millions)					items (c)	
<b>Assets</b>							
Cash and deposits with banks	21,174	457	12,231	2,444	3,072	12	39,390
Securities	15,966	7,451	16,598	12,759	1,097	3,073	56,944
Securities borrowed or purchased under agreement to resell	1,002	-	79	-	-	-	1,081
Credit to the public (b)	102,211	50,455	36,797	7,117	10,633	1	207,214
Credit to governments	-	249	203	-	-	-	452
Investments in affiliated companies	8	-	-	-	-	1,854	1,862
Buildings and equipment	-	-	-	-	-	3,528	3,528
Other assets	3,873	137	2,911	432	854	668	8,875
Total assets	144,234	58,749	68,819	22,752	15,656	9,136	319,346
<b>Liabilities</b>							
Deposits of the public	114,151	27,156	77,863	24,160	9,891	33	253,254
Deposits from banks	1,055	598	598	339	302	12	2,904
Deposits from governments	53	516	162	10	-	-	741
Securities loaned or sold under agreement to repurchase	992	-	182	-	-	-	1,174
Debentures, bonds and subordinated notes	1,915	19,058	1,944	-	-	-	22,917
Other liabilities	9,480	3,812	2,529	549	924	577	17,871
Total liabilities	127,646	51,140	83,278	25,058	11,117	622	298,861
Difference	16,588	7,609	(14,459)	(2,306)	4,539	8,514	20,485
<b>Effect of hedging derivative instruments:</b>							
Derivative instruments (excluding options)	-	-	-	-	-	-	-
<b>Effect of derivative instruments that are not hedging derivatives:</b>							
Derivative instruments (excluding options)	1,926	(8,891)	11,700	1,166	(5,901)	-	-
Options in the money, net (in terms of underlying asset)	(874)	(1)	(85)	360	600	-	-
Options out of the money, net (in terms of underlying asset)	(223)	(12)	63	53	119	-	-
Total	17,417	(1,295)	(2,781)	(727)	(643)	8,514	20,485
<b>Effect of derivative instruments that are not hedging derivatives:</b>							
Options in the money, net (discounted par value)	(1,694)	(1)	336	652	707	-	-
Options out of the money, net (discounted par value)	(2,527)	(38)	1,474	250	841	-	-

(a) Including linked to foreign currency.

(b) The general and supplementary provisions for doubtful debts have been deducted proportionately from the different linkage bases.

(c) Including derivative instruments whose basis refers to a non-monetary item.

**Note 5 - Assets and Liabilities Classified According to Linkage Basis (cont'd)**  
**as at 31 December 2009 (Audited)**  
**Reported amounts**

	Israeli currency		Foreign currency (a)				
	Unlinked (NIS millions)	Linked to the CPI	In U.S. dollars	In Euro	In other currencies	Non-	Total
						monetary items (c)	
<b>Assets</b>							
Cash and deposits with banks	26,348	446	9,792	3,944	2,401	2	42,933
Securities	18,193	9,665	15,195	10,134	1,731	2,587	57,505
Securities borrowed or purchased under agreement to resell	744	-	-	-	-	-	744
Credit to the public (b)	105,910	49,318	32,494	6,578	10,349	20	204,669
Credit to governments	-	259	148	-	-	-	407
Investments in affiliated companies	8	-	-	-	-	2,170	2,178
Buildings and equipment	-	-	-	-	-	3,553	3,553
Other assets	3,846	134	3,016	302	1,713	775	9,786
Total assets	155,049	59,822	60,645	20,958	16,194	9,107	321,775
<b>Liabilities</b>							
Deposits of the public	119,050	26,976	70,868	23,787	9,675	62	250,418
Deposits from banks	2,115	439	776	212	243	-	3,785
Deposits from governments	55	471	179	7	-	-	712
Securities loaned or sold under agreement to repurchase	216	-	57	-	-	-	273
Debentures, bonds and subordinated notes	3,214	20,329	1,718	-	-	-	25,261
Other liabilities	9,719	3,942	2,211	536	2,040	734	19,182
Total liabilities	134,369	52,157	75,809	24,542	11,958	796	299,631
Difference	20,680	7,665	(15,164)	(3,584)	4,236	8,311	22,144
<b>Effect of hedging derivative instruments:</b>							
Derivative instruments (excluding options)	-	-	-	-	-	-	-
<b>Effect of derivative instruments that are not hedging derivatives:</b>							
Derivative instruments (excluding options)	(1,989)	(7,238)	11,120	3,477	(5,370)	-	-
Options in the money, net (in terms of underlying asset)	(576)	(9)	299	188	98	-	-
Options out of the money, net (in terms of underlying asset)	(474)	-	393	(31)	112	-	-
Total	17,641	418	(3,352)	50	(924)	8,311	22,144
<b>Effect of derivative instruments that are not hedging derivatives:</b>							
Options in the money, net (discounted par value)	(1,021)	(16)	706	262	69	-	-
Options out of the money, net (discounted par value)	(1,358)	(3)	1,270	(114)	205	-	-

(a) Including linked to foreign currency.

(b) The general and supplementary provisions for doubtful debts have been deducted proportionately from the different linkage bases.

(c) Including derivative instruments whose basis refers to a non-monetary item.



## Note 6 - Contingent Liabilities and Special Commitments

### Reported Amounts

	30 June 2010 (Unaudited) (NIS millions)	30 June 2009 (Unaudited)	31 December 2009 (Audited)
<b>A. Off-balance sheet financial instruments</b>			
<b>Balances of contracts or their stated amounts as at the end of the period</b>			
<b>Transactions in which the balance reflects a credit risk</b>			
Documentary credits	2,358	2,209	1,773
Credit guarantees	5,958	6,300	6,199
Guarantees to apartment purchasers	10,263	8,187	9,250
Other guarantees and liabilities	14,807	14,457	14,509
Commitments regarding uncompleted credit card transactions unutilized credit card facilities	19,149	17,865	18,348
Other unutilized revolving credit facilities to the public and credit facilities on demand	14,408	15,845	14,211
Irrevocable commitments to provide credit which has been approved and not yet granted (a)	23,831	18,417	17,827
Commitments to issue guarantees	8,506	6,852	7,793
Unutilized facilities for activity in derivative instruments	3,264	-	4,060
Approval in principle to maintain the rate of interest in Leumi Mortgage Bank (b)	3,477	7,053	2,980
(a) Of which: credit exposures in respect of liabilities to supply liquidity to securitization structures under the auspices of other parties not utilized in the amount of NIS 388 million (30 June 2009 - NIS 392 million, 31 December 2009 - NIS 377 million). The above commitments represent a relatively small part of commitments of securitization entities.			
(b) The approval in principle as at 30 June 2009 was valid for three months (as per the decision of the Bank), but the approval in principle from August 2009 onward was valid for twelve days, as required by Bank of Israel directives.			
<b>B. Other contingent liabilities and special commitments:</b>			
<b>(1) Long-term rental contracts -</b>			
<b>Rental of buildings, equipment and vehicles and maintenance fees regarding commitments payable in the following years:</b>			
First year	161	155	228
Second year	147	133	145
Third year	125	105	123
Fourth year	98	85	100
Fifth year	68	50	65
After five years	199	122	203
Total	798	650	864
(2) Commitments to purchase securities	332	351	399
(3) Commitments to invest in buildings, equipment and in other assets	289	219	123
(3) Commitments to underwrite securities	6	-	-
<b>(5) Future deposits</b>			
Transactions with depositors for purposes of receipt of large deposits at various future dates and as determined in advance as of the date of the investment fixed interest rates			
Details of future deposits and deposits dates as was determined by the terms of the transactions:			
First year	17	17	17
Second year	17	17	17
Third year	17	17	17
Fourth year	17	17	17
Fifth year	12	17	17
After five years	9	21	15
Total future deposits	89	106	100

**Note 6 - Contingent Liabilities and Special Commitments (cont'd)**

- C. In the regular course of business, legal claims have been filed against the Bank and certain consolidated companies, including petitions for approval of class actions.

In the opinion of the Management of the Bank and the managements of the consolidated companies, and based on legal opinions regarding the chances of the claims succeeding, including the petitions for approval of class actions, appropriate provisions have been recorded in the Financial Statements, insofar as required, to cover damages resulting from the said claims.

In the opinion of the Management of the Bank and the managements of the consolidated companies, the total additional exposure arising from legal claims filed against the Bank and against the consolidated companies on various subjects, the amount of each of which exceeds NIS 2 million, and regarding which the chances of the claims succeeding are not remote, amounts to some NIS 137 million.

**1. The following are details of claims in material amounts:**

- A. On 12 September 2006, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank, Bank Hapoalim B.M. and Israel Discount Bank Ltd. The amount claimed in the class action for which approval has been requested is NIS 7 billion, while in the body of the claim, it is contended that the damage to the claimant group amounts to NIS 10 billion. No specific sum of the amount of the claim has been clearly attributed to any of the respondents. According to the petitioner, the respondent banks charged their customers with interest for unlinked shekel credit, a commission for credit allotment and fixed management fees with regard to debitory current accounts at identical rates and amounts, as a result of price coordination and a restrictive arrangement, which are prohibited under the Restrictive Trade Practices Law. The remedy requested by the petitioner is refund of the alleged over-charging to the respondents' customers, who took unlinked shekel credit or a "retroactive reduction" of the said interest and commission rates that the respondent banks collected during the past decade. The Bank filed its response to the petition for the approval of the claim as a class action. On 21 January 2008, the Tel Aviv District Court granted the petition, and approved the pursuance of the claim as a class action. The Bank submitted a petition for leave to appeal the ruling to the Supreme Court. The Supreme Court's ruling of 29 May 2008 determined that the Attorney General must submit his position in writing regarding the petition. The Attorney General has notified the Supreme Court that he will take part in the proceeding regarding the petitions for leave to appeal submitted by the banks and will submit his position in writing. On 31 January 2010, the Tel Aviv District Court decided to delay proceedings in the claim until the granting of a decision on the application for leave of appeal submitted to the Supreme Court. On 27 May 2010, the Attorney General submitted his position, the essence of which is that the decision of the District Court cannot remain as is, since identical prices between banks themselves do not provide a basis for a reasonable possibility of the existence of a restrictive arrangement, and that in his opinion the matter should be returned to the District Court for the completion of clarification and the handing down of a new decision. The Supreme Court held that the hearing of the application for leave of appeal will take place before a panel of seven judges.
- B. On 23 November 2006, a claim and a petition to approve the claim as a class action were filed in the Jerusalem District Court against the Bank and against

Bank Hapoalim B.M. and Israel Discount Bank Ltd. The petitioners allege that in respect to credit to the households sector, the banks collect interest at a rate that is much higher than that collected from the commercial sector and from the corporate sector, in spite of the fact that the risk in extending credit to the households sector is significantly lower than the risk for those sectors, and that this excessive interest rate derives from the exploitation of the low level of bargaining power of the households sector and from the monopolistic power of the respondents. The petitioners allege that this is an infringement of the Restrictive Trade Practices Law, 1988, which prohibits a monopolist from abusing its position in the market, and that there is a real fear that the lack of competition among the respondents, regarding all matters concerning the households sector, is the result of a restrictive arrangement among the parties.

The petitioners also allege that the interest rate was determined while misleading the consumers regarding the normal price for credit service to the households sector, contrary to the provisions of the Consumer Protection Law, 1981 and the Banking (Service to Customer) Law, 1981.

The petitioners allege that the damage caused to them and the members of the group is the result of the multiple of (1) the gap between the interest rate actually collected and the fair interest rate that would have been established for loans to the households sector in a competitive market, and (2) the amounts of credit that each of the petitioners and members of the group took during the seven years preceding the filing of the claim.

The damage alleged by them is NIS 5.6 billion according to one method, and NIS 5.2 billion according to a second method. The estimated damage attributed to the Bank's customers is at least NIS 1.6 billion. The Bank filed its response to the petition for the approval of the claim as a class action. The court granted a petition filed by the Bank for a stay of these proceedings and ordered they be stayed until the Supreme Court renders a decision regarding the petition for leave to appeal filed by the Bank with respect to the decision to approve the claim described in paragraph A. above as a class action. The Supreme Court denied the petition for leave to appeal filed by the petitioners with respect to the District Court's above mentioned decision to stay the proceedings in the claim.

- C. On 3 January 2008, 260 identical claims were filed in the Tel Aviv-Jaffa Magistrate's Court against the Bank and receivers who had been appointed by the court. The amounts of the claims vary between some NIS 787,000 and some NIS 1,350,000. Pursuant to the Court's ruling, the proceedings for all the above-mentioned claims were combined, and they will be heard as one claim. The total amount of the claims is some NIS 276 million. The plaintiffs are the purchasers of vacation apartments in the Nofit Hotel in Eilat. According to the plaintiffs, the Bank and the receivers were negligent in supervising the project and refrained from paying for guarding it, as a result of which, the plaintiffs suffered significant damages, including a decline in the value of their apartments. These claims are in addition to five other claims that have been filed against the Bank on the same grounds, and which are being heard separately. The total amount of all the claims in connection with this project is some NIS 288.6 million. On 10 August 2009, the Tel Aviv-Jaffa District Court rejected one of the additional claims which had been submitted separately against the Bank by 3 purchasers and was identical to the above-mentioned 260 claims. The plaintiffs appealed the above ruling. The Court ordered a stay of proceedings in the claims pending judgment on

the appeal submitted against the above judgment. On 17 June 2010, the appeal was dismissed, and following this the Bank filed a petition to dismiss the above 260 claims.

- D. On 1 April 2007, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank, additional banks, and entities that had purchased the control of the mutual fund managers from the banks. The amount claimed against the Bank is estimated by the petitioners at some NIS 131 million.

The petitioners claim that they held and hold units in mutual funds that were managed by fund managers controlled by the Bank. According to the petitioners, beginning in 2004, the Bank charged the fund managers it controlled brokerage commissions with respect to the execution of securities and foreign currency transactions, at a rate higher than the rate it charged other entities, and in so doing acted unlawfully.

According to the petitioners, although the Bank sold its holdings in the fund managers to third parties during 2006, it continues to provide the same services to the mutual funds in exchange for even higher commissions than those charged prior to the sale of the control. The continued provision of the said services suggests that the Bank and the purchasers of the control of the fund managers had agreed that in exchange for a reduction in the price paid for the mutual fund managers, the Bank would continue to provide the trading services that it had provided prior to the sale, in exchange for the high commissions that had been charged up until the sale – a matter which they allege, removes all substance from the sale of the control of the fund managers.

The petitioners argue that they and the other holders of mutual fund units that were or are under the Bank's control, have suffered damages that reflect the reduction in the value of the mutual fund units due to the alleged over-charging. The Bank has filed its response to the petition for the approval of the claim as a class action.

- E. On 26 June 2007, a petition to approve a class action against the Bank, for a claim in the amount of NIS 200 million, was filed in the Tel Aviv- Jaffa District Court. The plaintiff claims that the Bank charges its customers securities deposit management fee commissions which are higher than agreed. He claims that each time he carried out a low volume partial sale of a particular share for which the commission was less than the minimum, the Bank charged him with the minimum commission as well as the management fee commission collected at the end of the quarter, with the aggregate amount of the two commissions being higher than the agreed maximum management fees that the Bank was entitled to collect. The plaintiff claims that the Bank was required to deduct the minimum commission collected at the time of the partial sale from the total amount of the management fees. The plaintiff also argues that the Bank's documents and notices do not reflect the amounts of the management fee commissions that are actually charged during a single quarter. The Bank has filed its response to the petition for the approval of the claim as a class action.
- F. On 25 September 2007, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank, in the amount of some NIS 435 million, which includes 8 different causes of action. Following the Court's ruling pursuant to which the plaintiff was required to choose a single

cause of action and have the others stricken from the petition, the plaintiffs informed the court that they had chosen the cause of action which was based on a claim that the Bank charges its customers for securities management fees at the time a security is sold during a particular quarter and does not deduct this amount from the minimum management fee that the bank charges for that quarter. In the petition, the plaintiffs attributed some NIS 30 million to this cause of action.

- G. On 6 May 2008, a claim and a petition to approve it as a class action were filed in the Tel Aviv-Jaffa District Court. According to the plaintiff, the Bank charges its customers' accounts with the legal expenses incurred in handling said customers' debts, without obtaining the approval of any legal tribunal, and in violation of the directives of the Supervisor of Banks – "Proper Banking Management Directives – Charging Customers for Attorneys' Fees." Additionally, when the Bank charges its customers' accounts with legal expenses (both those approved by a legal tribunal and those that have not been so approved), the Bank collects interest on such expenses at the interest rate applicable to the account (which in many cases is excess interest on arrears) and not at the interest and linkage rates which the Bank is permitted to collect in accordance with the Adjudication of Interest and Linkage Law, 1961. The requested remedy is the reimbursement of all excess amounts charged by the Bank, without an indication of the amount, although it is alleged that "this is a vast amount" and that the lawsuit is filed in the name of all the Bank's customers whose accounts were charged with legal expenses during the seven years preceding the filing of the petition to approve the class action. The Bank has submitted its response to the petition for approval of the claim as a class action. On 18 October 2009, the District Court approved the claim as a class action. On 15 November 2009, the District Court gave an order postponing the execution of its decision for approval of the claim as a class action, until the decision of the Supreme Court in the appeal by the Bank. On 18 November 2009, the Bank filed an application to the Supreme Court for leave of appeal against the decision of the District Court to approve the class action. In a decision on 1 December 2009, the Supreme Court decided that the application for leave to appeal requires a response, and ordered the plaintiff to submit its response to the application for leave to appeal. The response of the plaintiff was filed on 14 January 2010. A decision has yet to be handed down on the actual application for leave to appeal. Proceedings in the District Court are suspended pending a decision on the application for leave to appeal.
- H. On 14 May 2008, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank and against Bank Hapoalim (the "Banks"). The petitioner alleges that he maintains current accounts at these Banks and that no interest has been paid to him in respect of the periods during which there was a credit balance in the accounts. The petitioner further claims that it was not explained to him that there is an investment channel which can produce daily interest in respect of amounts held in credit in his accounts. According to the petitioner, the Banks' alleged behavior constitutes a violation of several legal provisions, including the Restrictive Trade Practices Law, the Trusts Law, the Custodians Law, the Unjust Enrichment Law, the Banking Ordinance and the Banking (Service to Customer) Law. The group, in whose name the claim has been filed and which the court is being asked to approve, consists of anyone who has been a customer of the Banks and who, at any time during the 7 years preceding the filing of the claim, had a credit balance in a current account with respect to which no interest was paid. The amount of the alleged class action is

estimated by the petitioner at NIS 3.4 billion, while the claim does not specify the amount of damage attributed to each of the Banks. However, the opinion attached to the petition for approval, which presents the manner in which the alleged damage was calculated, indicates that the part of the damage attributed to the Bank is NIS 1.69 billion. The Bank has submitted its response to the petition for approval of the claim as a class action. On 17 May 2010, The Tel-Aviv District Court handed down its decision dismissing the petition for approval as a class action.

- I. On 28 September 2008, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank, Bank Hapoalim, Israel Discount Bank and Bank Otzar Hachayal in the amount of some NIS 672 million. According to the allegations, the Bank secretly collects an illegal commission from customers engaged in continuous trading of options on the Tel Aviv 25 stock index (such options consisting of a right to buy or sell the basket of shares comprising the Tel Aviv 25 Index, at a given time and a given price); the banks take advantage of the fact that the amounts pass from the stock exchange to those holding the options through the banks, and an exercise commission of 0.5% is collected from the amounts received by customers who are the holders of expiring options which entitle their holders to a payment; the calculation of the amount due to the option holder is not simple because the expiration index is not an exact amount and is not published in any official publication meaning that the customer does not know exactly what amount is due to him and cannot know that a commission has been deducted from the amount that he receives. The grounds for the action are based on the fact that the banks did not announce that they collect an exercise commission, they did not include this commission in their agreements with the customers, and they made a false representation to the customers according to which the only commission that they collect is sale and purchase commission. The banks do specify the commission that is collected in a separate notice that they send at later stages, after the transactions have taken place, but according to the plaintiffs, customers like them do not take note of them and are not capable of analyzing them. The defined group consists of customers who contracted with portfolio managers in connection with the trading of Tel Aviv 25 Index options. According to the plaintiffs they used a narrow definition of this group of customers in order to argue that it is easier to hide the charging of commissions from this group (relative to the group of customers who do not trade through portfolio managers). The relief requested is the damage which is common to all the customers of the banks in respect of the amount of the exercise commissions collected during the past seven years. The Bank has submitted its response to the petition for approval of the claim as a class action.
- J. On 4 August 2008, a claim and a petition to approve it as a class action were filed in the Jerusalem District Court against the Bank, Israel Discount Bank, “Kahal” Supplementary Training Funds Management (1996) Ltd. (“Kahal”) and the Supervisor of the Capital Market, Insurance and Savings (as a formal defendant). According to the petitioner, Kahal had transferred, in accordance with the Intensification of Competition and Reduction of Concentration and Conflicts of Interest in the Israeli Capital Market (Legislative Amendments) Law, 2005, and at the banks’ instruction, the control of the assets of the provident funds controlled by Kahal to a “different management company” and that the banks allegedly had illegally assumed and appropriated to themselves the consideration amounts that they received from the other management company, for “the transfer of the control of the assets of the provident funds as well as their management and the trusteeship of them,”

since a management company and a management company's controlling shareholder may not receive any benefit whatsoever, directly or indirectly, in connection with the management of a provident fund, other than expenses and management fees. It is claimed that the consideration amounts received for the said transfer of control of the provident funds are proceeds produced by the assets of the provident funds, and their source is the members' rights stemming from such assets, and that this is a profit which therefore belongs to the members of the provident funds and not to any of the defendants. It is claimed that the consideration received by the banks amounts to some NIS 260 million, with the Bank's share in this amount being NIS 149.5 million. The petitioner bases the claim, *inter alia*, on violation of the Control of Financial Services (Provident Funds) Law, 2005, the Joint Investments Trusts Law, 1994, the Unjust Enrichment Law, the Contracts Law, the Banking (Licensing) Law, the Agency Law and the Trusts Law. The group in whose name the approval of the class action is sought is composed of: all members of all the provident funds whose assets were controlled and managed by each of the trust managers (apparently referring to Kahal) that were owned and/or controlled by the respondent bank, and transferred to their replacements. The petitioner added the Supervisor of the Capital Market, Insurance and Savings to the claim and to the petition for approval since, according to the petitioner, the Supervisor is charged with licensing, control and implementation of the provisions of the Provident Funds Law, and it is therefore appropriate that he present his position, both from the substantive and public viewpoints, since this would assist in clarifying and deciding the questions raised in the class action. On 30 June 2009, the court ruled that Kahal was wrongfully added as a respondent and dismissed the petition against it. The Bank has submitted its response to the petition for approval of the claim as a class action. On 11 March 2010, the Attorney-General informed the Court that he would not take part in the proceedings in this claim.

- K. On 4 August 2008, a claim and a petition to approve it as a class action were filed in the Jerusalem District Court against the Bank, Leumi Gemel Ltd. and the Supervisor of the Capital Market, Insurance and Savings (as a formal defendant). According to the petitioner, Leumi Gemel transferred, in accordance with the Intensification of Competition and Reduction of Concentration and Conflicts of Interest in the Israeli Capital Market (Legislative Amendments) Law, 2005, and at the Bank's instruction, the control of the assets of the provident funds controlled by Leumi Gemel to "different management companies." According to the petitioner, the Bank allegedly illegally assumed and appropriated to itself the consideration amounts that it received from the other management companies, for "the transfer of the control and management of the assets of the provident funds and the trusteeship thereof," since according to the petitioner, a management company, and a management company's controlling shareholder may not receive any benefit whatsoever, directly or indirectly, in connection with the management of a provident fund, other than expenses and management fees. It is claimed that the consideration amounts received for the said transfer of control of the provident funds are proceeds arising from the assets of the provident funds, and their source is the provident funds' members' rights stemming from such assets, and that this is therefore a profit which belongs to the members of the provident funds and not to any of the respondents. The amount being claimed amounts to some NIS 1.0016 billion, which, according to the petitioner, constitutes the consideration received by the Bank from the sale. The petitioner bases the claim, *inter alia*, on violation of the Control of Financial Services (Provident Funds) Law, 2005, the Joint Investments Trusts

Law, 1994, the Unjust Enrichment Law, the Contracts Law, the Banking (Licensing) Law, the Agency Law and the Trusts Law. The group in whose name the approval of the class action is sought is composed of: all members of all the provident funds whose assets were controlled and managed by each of the trust managers (apparently referring to Leumi Gemel) that were owned and/or controlled by the respondent bank, and transferred to their replacements. The petitioner added the Supervisor of the Capital Market, Insurance and Savings to the claim and to the petition for approval since, according to the petitioner, the Supervisor is charged with licensing, control and implementation of the provisions of the Provident Funds Law, and it is therefore appropriate that he, both from the substantive and public viewpoints, present his position, since this would assist in clarifying and deciding the questions raised in the class action. The Bank has submitted its response to the petition for approval of the claim as a class action. On 11 March 2010, the Attorney-General informed the Court that he would not take part in the proceedings in this claim.

- L. On 4 August 2008, a claim and a petition to approve it as a class action were filed in the Jerusalem District Court against the Bank, Leumi Pia Trust Management Company Ltd., Psagot Managers of Mutual Funds - Leumi Ltd., Kesselman & Kesselman Trust Company (1971) Ltd., and the Israel Securities Authority (as a formal defendant). According to the petitioner, each manager transferred the control and management of the mutual funds it owned to “different management companies,” in accordance with the Intensification of Competition and Reduction of Concentration and Conflicts of Interest in the Israeli Capital Market (Legislative Amendments) Law, 2005, and the Bank allegedly illegally obtained the consideration amounts that it received from the other management companies, for “the transfer of the control and management of the assets of the mutual funds.” According to the petitioner, a management company, trustee and a management company’s controlling shareholder may not receive any benefit whatsoever, in connection with the management of mutual funds, other than expenses and management fees, and it is therefore claimed that the consideration amounts received for the said transfer of control of the mutual funds are proceeds arising from the assets of the mutual funds, and their source is the rights stemming from such assets, and that this is a profit which belongs to the funds and to the owners of the units thereof, and not to any of the respondents. According to the petitioner, the consideration received by the Bank amounts to some NIS 1.885 billion, and this is the amount claimed by the petitioner for the members of the group. The petitioner bases the claim, *inter alia*, on violation of the Joint Investments Trusts Law, 1994, the Unjust Enrichment Law, the Contracts Law, the Banking (Licensing) Law, the Agency Law and the Trusts Law. The group in whose name the approval of the class action is sought is composed of: all owners of units in all the mutual funds whose assets were controlled and managed by each of the managers who were controlled by the Bank, and were transferred to their replacements. The petitioner added the Israel Securities Authority to the complaint and to the petition for approval since, according to the petitioner, the Authority is charged with licensing, control and implementation of the provisions of the Joint Investments Trusts Law and it is therefore appropriate that, in terms of the public interest, it present its position, and since this would assist in clarifying and deciding the questions raised in the class action. The Bank has submitted its response to the petition for approval of the claim as a class action. On 11 March 2010, the Attorney-General informed the Court that he would not take part in the proceedings in this claim.



- M. On 2 August 2009, a financial claim in the amount of NIS 100 million was filed against the Bank in the Haifa District Court. The plaintiff claims that the Bank had breached its commitment to finance a construction project that had been initiated by a company in which the plaintiff held shares at that time, and that the Bank transferred funds from the company's account to the account of one of the plaintiff's partners in violation of the agreements and the instructions given to the Bank, and that the Bank had unreasonably refused to make credit available to the company. The damages claimed by the plaintiff include various lost profits, loss of investment, loss of the plaintiff's share in the company and damage to his reputation.
- N. On 29 October 2009 a claim was filed in the Central District Court for declaratory judgments to the effect that the seven respondent banks (the Bank, Bank Hapoalim, Israel Discount Bank, the First International Bank of Israel, Mizrahi Tefahot Bank, Mercantile Discount Bank and Union Bank) are not entitled to charge the petitioners with "default" interest differentials, as defined in the claim, and that the amount of the default interest differentials must be reduced from an amount of NIS 841 million to an amount of NIS 37 million. Alternatively, they request a ruling that the banks are entitled to charge the petitioners with interest differentials in accordance with the Adjudication of Interest and Linkage Law, 1961 only, this being with regard to the petitioners' debt that had accrued from 12 May 2003 and onwards. The petitioners claim is, *inter alia*, that the "default interest" is nothing other than "agreed compensation" as defined in Section 15(A) of the Contracts Law (Remedies), 1970, which a court may reduce "if it finds that the compensation was established without any reasonable relation to the damage that had been foreseeable as being the reasonable result of a breach at the time the contract was made"; that the reduction of the default interest amounts is also required in accordance with the interpretation of the loan agreement and according to the intention of the parties; that the charging of the petitioners with default interest will constitute unjustified enforcement of the loan agreement; that the banks' insistence on charging the petitioners with default interest constitutes a lack of good faith, and that the banks' charging of default interest will constitute unjust enrichment on their part. The claim does not make a monetary attribution of a specific claimed share of each of the banks in the amount of the default interest differentials, but details are provided of each bank's participation in the financing, with the Bank's share being claimed to be 24%. On 11 February 2010 a monetary claim was submitted in the amount of NIS 829,529,867, instead of the claim for declarative orders which was deleted.
- O. On 26 November 2008, a claim and a petition to approve it as a class action were filed in the Tel Aviv District Court against the Bank, the First International Bank of Israel Ltd., Union Bank of Israel Ltd. and Mizrahi Tefahot Bank Ltd. The claim is based on damages claimed in the amount of about NIS 68,125,000 (according to the petitioner's calculations), caused to all the customers of the banks from whose profits from interest in respect of debentures and/or dividends in respect on shares - tax was deducted at source, dating from 1 January 2003 until the day the claim was filed. According to the claim, the banks over-deducted tax, by deducting tax at source in respect of commissions collected from the income received. According to the petitioner's calculation, the banks should have deducted the commissions from the income subject to deduction at source, and only then carried out the deduction at source. The petitioner bases his claim on Section 17 of the Income Tax Ordinance, which classifies commissions as an expense incurred in the production of income during the tax year, which is to be taken into

account in the calculation of taxable income. According to the petitioner's claim, by acting as stated the banks violated their duty of care, fiduciary duty and duty to make proper disclosure towards the group, which apply to them under the Banking Law, the Consumer Protection Law and the Torts Ordinance, as well as the duty of good faith incumbent upon them. It was also claimed that the banks caused the group damage and monetary loss and that their behavior is tantamount to negligence, violation of statutory duties and unjust enrichment.

2. In addition, there are legal claims pending against the Bank, including petitions for approval of class actions, as detailed below. In the opinion of the Management of the Bank, based on legal opinions with regard to the chances of these legal proceedings, it is not possible at this stage to estimate the chances of the claims and therefore no provision has been recorded in respect thereof.

- A. On 30 June 2008, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank, Israel Discount Bank Ltd. and Bank Hapoalim B.M., ("Banks"). The claim relates to the commissions charged by the Banks for various banking services provided by them to their private customers ("operating" commissions, as distinguished from commissions for the allocation, granting and handling of credit, which are not part of the claim). It is claimed that the Banks had agreed among themselves regarding the increase or reduction of the rates of the commissions, and that it is suspected that agreements were also reached regarding the creation of new commissions. It is claimed that in so doing, the Banks maintained an illegal restrictive arrangement regarding the rates of the commissions they collect from their customers, that they abused their monopolistic power (the Banks constituting, it is argued, an oligopoly), and that they unjustly enriched themselves at the expense of their customers. The petition claims that, because of these said restrictive arrangements, the Banks' customers paid an unfair rate for the commissions, higher than would have been paid were it not for the existence of the cartel that prevented free competition. The calculation of the amount claimed is presented as being derived from the Banks' income from commissions paid by households and those resulting from private banking. It is claimed, as an estimation, that half of this income was collected following the coordination of rates as a result of the restrictive practices, and had the rates not been coordinated between the Banks, the commissions would have been significantly lower, by at least 25%. Therefore, in accordance with the various assumptions indicated in the petition, the total aggregated amount of the damage is estimated in the amount of NIS 3.5 billion, while the petition's caption indicates that the amount of the claim is NIS 3 billion. No specific attribution has been made of the damage claimed to each of the Banks, but the petition mentions that the Bank's relative share of banking activity in Israel is estimated at some 30%. The Bank submitted its response to the petition for approval of the claim as a class action. On 1 June 2009, the petitioners filed a petition to attach as evidence, within the framework of the petition for approval as a class action, the Antitrust General Director's determination dated 26 April 2009, pursuant to which the Banks (Leumi, Hapoalim, Discount, Mizrahi Tefahot and First International) had maintained restrictive trade agreements regarding the transfer of information concerning commissions, as evidence in the framework of the application to approve the claim as a class action. The respondent Banks opposed this and, on 6 October 2009, the Court decided that the hearing on the petition to attach the Director's determination is superfluous in view of its decision to incorporate the hearing on the claim in a later claim (for details see Paragraph B below), to which the Director's determination would be attached anyway.

On 29 November 2009, the Court decided to stay proceedings in the claim for two years (subject to the provisions set out in that decision) in view of the respondents' intention to submit a petition for leave to appeal the Director's determination in the Antitrust Court. In the opinion of the Bank's Management, which is based on the opinion of the Bank's legal advisors, it is not possible at this early stage to estimate the chances of the petition.

- B. On 27 April 2009, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank, Bank Hapoalim, Israel Discount Bank, Mizrahi Tefahot Bank and the First International Bank. The petition is based on the Antitrust Commissioner's determination of 26 April 2009. The petitioners allege that in accordance with the determination, the banks made restrictive arrangements regarding the exchange of information concerning commissions, which harmed the competition between them and caused damage to the members of the group whose representation is sought in the petition, and that such was reflected in overpayments of commissions. The petitioners estimate the amount of the claim sought in the class action against all the respondents at NIS 1 billion, while noting that this is merely an estimate and reserving their right to amend the amount at a later time. The petition does not make any clear attribution of a specific claimed amount to each of the respondents and the matter of requesting provisions for linkage and interest is not sufficiently addressed. The petitioners claim that they have a cause of action because of the existence of the said restrictive arrangements between the banks, which could and have harmed competition. These arrangements, they argue, fall both within section 2(a) of the Restrictive Trade Practices Law and within section 2(b)(1) of the Restrictive Trade Practices Law. Proceedings in the petition for approval have been delayed for two years, as stated in the decision of 29 November 2009 described in paragraph A. above. In the opinion of the Bank's Management, which is based on the opinion of the Bank's legal advisors, it is not possible, at this early stage, to estimate the chances of the petition.
- C. On 3 January 2006, the Assets of Holocaust Victims (Restitution to Heirs and Endowment for the purpose of Assistance and Commemoration) Law, 2006 ("the Law") came into effect. The Law provides that a party who holds assets of Holocaust victims (as such terms are defined in the Law) in Israel, must transfer them to the Tracing and Return of Property of Holocaust Victims Company Ltd. ("the Company"), which was established pursuant to the provisions of the Law, together with linkage differentials and interest in amounts determined by a special revaluation committee.

On 4 March and 18 September, 2008 and February 11, 2009 respectively, the Company made three demands to the Bank for payment of amounts in respect "the assets of the Holocaust Victims", as defined in the Law, which allegedly, are being held or have been held by the Bank ("the demands"). The Bank responded to these three demands while rejecting the claim that it has any financial liability with respect to the majority of the assets included in therein.

However, out of sensitivity to public sentiment and to demonstrate its goodwill, the Bank transferred the sum of NIS 20 million to the Company, to be used for making payments to the heirs of victims and to survivors during their lifetime, in accordance with the provisions of the Law and pursuant to appropriate criteria to be established by the Company, as required by the Law. The Bank has notified the Company that if it is determined that the Bank is not obligated to make any payments whatsoever (which is the Bank's

position), or that it is required to make a payment which is lower than that which has been paid, any balance of the amount will be considered to be a donation to be used for the above purposes. If it is determined that the Bank is required to pay amounts to Holocaust survivors or to the heirs of Holocaust victims which are higher than the amount that has been paid, then the Bank will offset the payment made (linked to the CPI and bearing interest) against the amount of the liability.

As a result of the Bank's response to the demands, on 24 June 2009, the Company filed an originating motion against the Bank in the Jerusalem District Court, pursuant to which the Court was asked to make various declarations relating to the "assets of the Holocaust Victims" as defined in the Assets of Holocaust Victims (Restitution to Heirs and Endowment for the Purposes of Assistance and Commemoration) Law, 2006, and, *inter alia*, to declare as follows: (a) that the Bank has financial obligations regarding the assets of Holocaust victims in an aggregate amount of some NIS 247 million as at 31 May 2009; and that (b) the Bank's financial obligations also apply to assets of Holocaust victims that the Bank held in the past, but which the Bank transferred to third parties prior to the Law's enactment; and (c) that, in the cases in which there is evidentiary doubt, including doubt as to whether a particular asset is an "asset of a Holocaust victim" or as to whether a particular asset is currently held by the Bank, the burden of proof should be borne by the Bank. Although no response has yet been given by the Bank to the originating motion, an arbitration agreement was signed between the bank bearing the date February 26, 2010, with the object of bringing to a speedy and effective arbitration of the disputes between the parties. Pursuant thereto, the Company will submit an amended claim and the Bank will submit a defense accordingly. As part of the arbitration agreement, the Company's ability to make further monetary demands on the Bank in the future was restricted, subject to the conditions and reservations set forth in the arbitration agreement.

In the Bank's opinion, based on the opinions of the Bank's legal advisors, at this early stage (prior to the submission of a response on behalf of the Bank to what is claimed by the Company), it is not possible *inter alia*, to assess the chances of the claim of the Company and whether there is a need for an addition to the provision made in the past by the Bank, in respect of the demands.

- D. On 3 May 2010, a petition for approval of a class action was filed in the Central District Court claiming an amount of some NIS 209 million as of the date the claim was filed. The claim also includes additional non-monetary reliefs. The plaintiff is interested in representing all those holding debentures of Heftziba Hofim Ltd. ("Heftziba Hofim") prior to the suspension of their trading at the beginning of August 2007. The petitioner claims that during the years 2006-2007, prior to the end of each quarter, the Bank granted loans in amounts of tens of millions of shekels to a company wholly owned by Mr. Boaz Yonah. According to the petitioner's claim, these funds were immediately transferred to the account of Heftziba Hofim, so as to provide temporary cover for withdrawals of funds by Mr. Yonah from Heftziba Hofim, and, at the beginning of each successive quarter, the monies were withdrawn from the funds of Heftziba Hofim, transferred to Mr. Yonah's private accounts, and from there, returned to the Bank. The petitioner claims that the purpose of the above financial activities was to distort the financial statements of Heftziba Hofim, so as to make temporary false presentations to the public regarding the true condition of Heftziba Hofim.

The petitioner claims that as a result of cooperation by the Bank and the false representations made to the public the investments of those holding debentures of Heftziba Hofim were eventually written off. According to his claim, warning signs of the crisis in the company were concealed from the debenture holders which could have induced them to immediately sell their holdings; and vital information was withheld from those joining during the creation of the alleged misrepresentations which could have prevented them investing in the debentures of Heftziba Hofim. In the view of Bank Management, based on the opinion of the Bank's legal advisors, it is not possible, at this early stage, to evaluate the chances of the petition.

3. The following are details of petitions for approval of class actions in material amounts that were filed against Leumi Mortgage Bank Ltd. ("Leumi Mortgage Bank"). In the opinion of the Management of the Bank, and in reliance on the opinion of the management of Leumi Mortgage Bank, which is based on the opinion of Leumi Mortgage Bank's legal advisers as to the chances of these proceedings, appropriate provisions have been included in the Financial Statements, insofar as required, to cover damages resulting from such claims:

- A. On 21 June 2000, a petition for approval of a class action was filed against Leumi Mortgage Bank in the Tel Aviv-Jaffa District Court based on the Banking (Service to Customer) Law, 1981, Regulation 29 of the Civil Procedure Regulations, 1984, and the Supervision of Insurance Practices Law, 1981. The amount of the claim for which approval as a class action has been requested is estimated by the petitioners at some NIS 100 million.

The petitioners, who took out loans from Leumi Mortgage Bank, are making claims regarding the value of buildings for purposes of property insurance in the framework of loans taken from Leumi Mortgage Bank. According to the petitioners, Leumi Mortgage Bank or its representatives prepared excessive valuations of the buildings, resulting in overpayment of premiums by Leumi Mortgage Bank customers. The petitioners contend that this was also done in their case. In accordance with the decision of the District Court, the hearing of the claim has been stayed until the appeals regarding the matter mentioned in Note 4A. below are decided. The petition filed by the petitioners for the cancellation of the stay in proceedings was rejected by the court, which decided that the stay in proceedings in the claim still stands.

- B. On 2 December 2006, a petition to approve a class action was filed in the Tel Aviv - Jaffa District Court against Leumi Mortgage Bank and against Migdal Insurance Company Ltd. ("Migdal") regarding the partial payment of life insurance compensation. The estimated amount of the class action, as claimed by the petitioner, is NIS 150 million.

The petitioner and her deceased spouse took a loan from Leumi Mortgage Bank. According to what is alleged in the request: borrowers who took out loans from Leumi Mortgage Bank were able to join a life insurance arrangement for borrowers, in which the insurer was Migdal; included among the borrowers who joined the said life insurance were borrowers who, when an insurance event occurred, received partial insurance compensation at a rate lower than the amount of the insurance and of the balance of the loan; contrary to the amount actually paid, Leumi Mortgage Bank and Migdal had promised to pay such insured-borrower parties "insurance compensation at the level of the loan balance due or at the level of the amount of insurance (the lower of them)" – so alleges the petitioner. On 18 January 2009, the court handed down a ruling instructing that the proceedings determined in the

law be undertaken for the approval of the compromise agreement signed by the parties, including carrying out a number of actions for examining of the approval of the agreement and the appointment of an examiner.

4. In addition, the petitions for approval of class actions set out below are pending against Leumi Mortgage Bank. In the opinion of the Management of the Bank, in reliance on the opinion of the management of Leumi Mortgage Bank, which is based on the opinion of the legal advisors of Leumi Mortgage Bank with regard to the chances of these legal proceedings, it is not possible at this stage to estimate their chances, and therefore no provision has been recorded in their respect. The following are details of the legal proceedings:

- A. On 17 July 1997, a petition for approval of a class action in an amount exceeding NIS 1 billion was filed with the Tel Aviv-Jaffa District Court against Leumi Mortgage Bank and against other mortgage banks in connection with the collection of borrowers' life insurance and property insurance commissions. Each of the petitioners took out a loan from one of the respondent mortgage banks. According to the petitioners, in the context of taking out the loan, they were included in life insurance or property insurance policies taken out through the respondent banks and, according to their assertions, part of the insurance premiums illegally reached the respondent banks.

On 17 November 1997, the Court ruled that the claim could not be heard as a class action according to the Banking (Service to Customer) Law, 1981, and the Restrictive Trade Practices Law, 1988. Accordingly, the Court struck off the monetary claim.

Nevertheless, the Court decided that the claim could be heard in the framework of Regulation 29 of the Civil Procedure Regulations, 1984, but only with regard to the claim for declaratory relief relating to causes of action that had arisen before 10 May 1996. The Court ruled that the causes of action that could be heard in this framework related to the "restrictive arrangement and various insurance issues."

Appeals to the Supreme Court submitted against this decision by Leumi Mortgage Bank, all the other respondent mortgage banks and the petitioners, are pending. Pursuant to the decision of the Supreme Court, implementation of the District Court's decision was stayed. Accordingly, the claim will not be determined until the Supreme Court rules with regard to all the appeals.

On 1 September 2005, the Supreme Court handed down a judgment in which it was determined, in short, that although it was possible to utilize interpretive means to convert Regulation 29 into an instrument for submission of class actions, such utilization was not appropriate at that time, mainly because of the legislative procedures underway in the field of class actions; and on 12 March 2006, the Class Actions Law was published. On 25 September 2008, the court approved the withdrawal of one of the petitioners from the claim. The petition to add another petitioner to the claim, in place of the one who withdrew, is pending in court. Arbitration is being conducted between the parties.

In the opinion of the Management of the Bank, based on the opinion of management of Leumi Mortgage Bank, which is based on the opinion of its legal advisors, it is not possible at this stage to estimate the chances of the appeals.

- B. On 19 August 2007, a petition to approve a class action was filed in the Jerusalem District Court against Leumi Mortgage Bank, together with a statement of class action claim regarding the joining of an "additional borrower" to some of the loans granted by Leumi Mortgage Bank. The amount of the class action is estimated, according to the petitioners, at over NIS 5 million.

The petitioners are claiming that Leumi Mortgage Bank demanded the joining of an "additional borrower" within the framework of a loan taken out. According to the petitioners, the additional borrower is not a borrower at all but a fiction and in fact he is a guarantor of the loan. The petitioners claim that, if the person joined as an "additional borrower" was actually joined as a guarantor of the loan, he would not have been required to take out life insurance for the purposes of the loan, as he was required to do in practice.

The petitioners are requesting the approval of a class action on behalf of all people who were classified as "additional borrowers" by Leumi Mortgage Bank, who have no rights to the pledged property and who, in connection with the loan, were required to take out life insurance and pay insurance premiums in respect thereof, either directly or through the principal borrowers, during the seven years prior to the filing of the petition.

The petitioners are requesting the reimbursement of insurance premiums that were paid as mentioned, and an order instructing Leumi Mortgage Bank to cancel the requirement to take out life insurance, and the pledging thereof with regard to the additional borrowers who are members of the group.

With the consent of the class action plaintiff, it was agreed that the date for Leumi Mortgage Bank's submission of its response to the petition would be deferred until a decision is rendered in another case which deals with a similar issue. The decision has not yet been handed down.

In the opinion of the Management of the Bank, based on the opinion of management of Leumi Mortgage Bank, which is based on the opinion of its legal advisors, it is not possible at this early stage to estimate the chances of the claim.

5. The following is a description of petitions for approval of class actions that have been submitted against the Bank Leumi le-Israel Trust Company (the "Trust Company"), as will be described below:

- A. On 5 April 2009, a petition for approval of a class action was filed with the Tel Aviv-Jaffa District Court against Standard & Poor's Ma'alot Ltd., World Currencies Ltd., the Bank Leumi le-Israel Trust Company, Eran Fuchs, Rony Biram, Yaakov Harpaz and Excellence Investments Ltd. The amount claimed against all the respondents in the class action stands at NIS 84 million. The complaint makes no clear attribution of a specific claimed amount against any of the respondents. According to the petitioner, Ma'alot failed in its rating of debentures issued by World Currencies Ltd., in that it reduced the rating of the debentures from AAA to D only after the Lehman Group's insolvency, despite information regarding the Lehman Group's difficulties that had been publicized previously, and that Ma'alot created a false and misleading representation to the debenture-holders, to the effect that there was no change in the level of the debentures' risk and/or that the deterioration of the Lehman Group's condition was not relevant to the level of the

debentures' risk. The petition alleged that World Currencies was required to report to the debenture-holders regarding the financial entity backers and the mechanism according to which the risks of the Notes were divided amongst them. It further alleged that World Currencies should have reported to the debenture-holders regarding the implications of the Lehman Group's deterioration with respect to the chances that the debentures would be repaid, and with regard to the fact that the Lehman Bank was in significant business difficulty. It was further claimed that World Currencies unlawfully refrained from publishing immediate reports regarding these matters, and that as a result the debenture-holders suffered massive damage. Excellence is a shareholder and a controlling shareholder of World Currencies. Regarding the Trust Company, which served as the trustee for the holders of the debentures issued by World Currencies, the petitioner alleges that it did not do all that it could in order to ensure the fulfillment of World Currencies' obligations to the debenture-holders as established in the prospectus, because it should have requested that World Currencies inform the debenture-holder public regarding the identity of the financial entities with which World Currencies had contracted regarding the purchase of the Notes and the mechanism according to which the risks were divided amongst them, and that it should have demanded that World Currencies provide information regarding consequences of the Lehman Group's condition for the rating of the debentures and/or regarding the ability of World Currencies to repay the debentures. The petitioner further alleges that once the Trust Company became aware of the difficulties that the Lehman Bank was encountering, it should have demanded that World Currencies replace the Notes with Notes of other financial entities, in order to reduce the extent of the damage caused to the debenture-holders. The Court decided that this claim will be combined with a petition for approval of a previous claim as a class action filed in relation to the issue of those debentures. The Company has submitted its response to the petition for approval as a class action.

- B. On 23 June 2009, a petition for approval of a class action was filed with the Tel Aviv-Jaffa District Court against Standard & Poors Ma'alot Ltd., Keshet Debentures Ltd. ("Keshet"), Bank Leumi le-Israel Trust Company ("the Trust Company"), Aaron Biram, Eran Fuchs, Moti Ma'aravi, Rami Ordan, Excellence Nashua Underwriting (1993) Ltd. and Express Finances Ltd. The amount claimed against all the respondents in the class action stands at some NIS 220 million. The complaint makes no clear attribution of a specific claimed amount against any of the respondents. According to the petitioner, Ma'alot failed in its rating of the debentures issued by Keshet, in that it reduced the rating of the debentures from AA+ to D only after the Lehman Group's insolvency despite information regarding the Lehman Group's difficulties that had been publicized previously, and that Ma'alot created a false and misleading representation to the debenture-holders, to the effect that there was no change in the level of the debentures' risk and/or that the deterioration of the Lehman Group's condition was not relevant to the level of the debentures' risk. The petition alleged that Keshet was required to report to the debenture-holders regarding the implications of the Lehman Group's business deterioration with respect to the chances that the debentures would be repaid, and with regard to the fact that a company in the Lehmann Group ("Lehman Bank") was in significant business difficulty. It was further alleged that Keshet should have published an immediate report regarding the absolute dependence on the income from the Notes backing the debentures and regarding the significant danger concerning its ability to make payments with respect to the debentures. It was further claimed that Keshet was negligent to the point of being in breach of trust in failing to take measures to



prevent a failure to pay the debenture holders, including in failing to do the following: take measures to replace the Notes that backed the debentures; request that Ma'alot update and/or adjust and/or change the debentures' rating. It was further alleged that Keshet failed in not insuring the deposits and in issuing debentures that were backed in full by the assets of only one bank. In addition, it was alleged that Keshet significantly reduced the extent of its assets through a significant change in the service agreement between it and Excellence Investments (which controls Excellence Nessuah). Excellence Nessuah Underwriting (1993) Ltd. and Express Financing Ltd. are the owners, in equal parts, of Keshet. Regarding the Trust Company, which served as the trustee for the holders of the debentures issued by Keshet, the petitioner alleges that it did not do all that it could in order to ensure the fulfillment of Keshet's obligations to the debenture-holders as established in the prospectus, because it should have asked Keshet to inform the debenture-holder public regarding the implications of the Lehman Bank's deterioration for the debentures' rating and/or for Keshet's ability to repay the debentures at the time set for their repayment. The petitioner further alleges that once the Trust Company became aware of the difficulties that the Lehman Bank was encountering, it should have demanded that Keshet replace the Notes with notes of other financial entities, in order to reduce the scope of the damage caused to the debenture-holders. It is further alleged that the Trust Company should have requested that Keshet insure the deposits, for the purpose of insuring the funds that the public had effectively invested in the Lehman Bank. This petition was dismissed and its contents and the parties to it were combined in a petition for approval as another class action for the amount of NIS 286 million, which was submitted in connection with the above debentures (The Trust Company was not a party to the other petition in its original version, before combining both versions). In the opinion of the Bank's Management, on the basis of the opinion of the management of the Trust Company, which is based on the opinion of the Trust Company's legal advisors, it is not possible at this early stage to estimate the chances of the combined petition. For this reason, no provision has been made.

6. On 14 January 2010, a claim and a petition for approval as a class action was filed in the Tel Aviv District Court in the amount of some NIS 74 million against Leumi Card and Leumi Card Credits. The claimant claims that the respondents charged him commissions in full and on all the business that they conducted with him in an agreement for the provision of settlement services in the last 7 years (members of the group), in respect of cancelled transactions, even though the claimant and the members of the group did not get any service and returned the monies to their customers. A response has been submitted by Leumi Card and Leumi Card Credits to the application for approval of the claim as a class action.

**D. The Israel Corporation Ltd.**

1. Legal claims been made against certain consolidated companies of the Israel Corporation Ltd. contending that personal and property damage caused to the plaintiffs resulted from the pollution of the Kishon River, in which the plaintiffs contend the above mentioned consolidated companies had a part, and legal proceedings are taking place against a consolidated company, legislation has been enacted, and orders have been issued concerning the activity of this company.

The managements of the above companies, based on the opinions of their legal advisers, cannot estimate the amount of the exposure from the said claims and demand, if any, and therefore no provision has been made in this regard in the financial statements of the Israel Corporation Ltd. and of its consolidated companies.

2. A consolidated subsidiary of the Israel Corporation is dependent on receiving services from infrastructure companies in order to carry on its activities.
3. A consolidated subsidiary of the Israel Corporation Ltd., Zim Integrated Shipping Services Ltd. ("Zim") is involved as a respondent in a petition for the approval for filing a derivative action which was submitted to the District Court by a shareholder holding shares in the Israel Corporation. If the plaintiff is allowed to file a derivative action in the name of the Israel Corporation, and if this claim is eventually accepted, Zim may be obligated to make good the Israel Corporation an amount of \$246 million (or \$111 million if alternative relief claimed by the plaintiff is granted). The Management of Zim, based on the opinion of their legal advisers, are of the opinion that at this early stage when all the documents of the hearing in the case have not yet been filed, is unable to form an opinion as to the chances of the claim.

For further details of these matters, see the financial statements of the Israel Corporation Ltd. as at 30 June 2010.

- E. On 26 April 2009, a ruling of the Antitrust Commissioner was received at the Bank pursuant to Section 43(a)(1) of the Antitrust Law, 1988, according to which restrictive trade agreements, relating to the transfer of information regarding commissions, had existed between the Bank, Bank Hapoalim B.M., Israel Discount Bank Ltd., Mizrahi Tefahot Bank Ltd. and the First International Bank of Israel Ltd., during the period from the beginning of the 1990s until the commencement of the Antitrust Authority's investigation of the matter, in November 2004. This is a civil ruling, which constitutes *prima facie* evidence of the matters therein determined in any legal proceedings. The Bank has appealed this ruling. At this stage, no assessment can be made of the implications of the ruling.

**Note 7 – Activity in Derivatives – Scope, Credit Risks and Repayment Dates**  
**Reported Amounts (Unaudited)**

**A. Scope of Activity**

	30 June 2010 (Unaudited)				
	Interest contracts		Foreign currency contracts	Contracts in respect of shares	Contracts in respect of goods and others
	Shekel – index (NIS millions)	Other			
<b>(1) Amount of derivative instruments</b>					
a) Hedged instruments (1)					
Forward contracts	-	-	11	-	-
Swaps	-	1,693	-	-	-
Total	-	1,693	11	-	-
Of which: Swap contracts in which the banking institution agreed to pay					
a fixed rate of interest	-	1,401	-	-	-
b) ALM derivatives (1)(2)					
Futures contracts	-	10,795	-	327	900
Forward contracts	7,942	10,700	119,541	-	1,542
Traded options					
Options written	-	-	4,353	8,890	28
Options purchased	-	1	4,376	8,890	34
Other options					
Options written	20	15,256	36,682	1,327	177
Options purchased	230	10,566	35,925	1,588	190
Swaps	1,160	123,471	17,462	250	-
Total	9,352	170,789	218,339	21,272	2,871
Of which: Swap contracts in which the banking institution agreed to					
pay a fixed rate of interest	-	63,848	-	-	-
c) Other derivatives (1)					
Swaps	-	-	-	-	-
Total	-	-	-	-	-
Of which: Swap contracts in which the banking institution agreed to					
pay a fixed rate of interest	-	-	-	-	-
d) Credit derivatives and Spot contracts					
Credit derivatives in which the banking institution is a guarantor					
	-	-	-	-	1,163
Credit derivatives in which the banking institution is a beneficiary					
	-	-	-	-	-
Spot foreign exchange contracts	-	-	16,487	-	-
Total	-	-	16,487	-	1,163
Overall total	9,352	172,482	234,837	21,272	4,034

(1) Except credit derivatives and Spot contracts.

(2) Derivatives constituting part of the Bank's system of management of assets and liabilities, not intended for hedging.

**Note 7 – Activity in Derivatives – Scope, Credit Risks and Repayment Dates (cont'd)**  
**Reported Amounts (Unaudited)**

**A. Scope of Activity (cont'd)**

	30 June 2010 (Unaudited)				
	Interest contracts		Foreign currency contracts	Contracts in respect of shares	Contracts in respect of goods and others
	Shekel – index (NIS millions)	Other			
<b>(2) Gross fair value of derivative instruments</b>					
a) Hedged derivatives (1)					
Gross positive fair value	-	20	-	-	-
Gross negative fair value	-	44	-	-	-
b) ALM derivatives (1)(2)					
Gross positive fair value	62	3,558	4,041	548	74
Gross negative fair value	343	4,171	4,338	551	67
c) Other derivatives (1)					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	-
d) Credit derivatives					
Credit derivatives in which the banking institution is a guarantor					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	29

(1) Except credit derivatives.

(2) Derivatives constituting part of the Bank's system of management of assets and liabilities, not intended for hedging.

**Note 7 – Activity in Derivatives – Scope, Credit Risks and Repayment Dates (cont'd)**  
**Reported Amounts (Unaudited)**

**A. Scope of Activity (cont'd)**

	30 June 2009 (Unaudited)				
	Interest contracts		Foreign currency contracts	Contracts in respect of shares	Contracts in respect of goods and others
	Shekel – index	Other			
	(NIS millions)				
<b>(1) Amount of derivative instruments</b>					
a) Hedged instruments (1)					
Forward contracts	-	-	-	-	-
Swaps	-	1,287	-	-	-
Total	-	1,287	-	-	-
Of which: Swap contracts in which the banking institution agreed to pay					
a fixed rate of interest	-	782	-	-	-
b) ALM derivatives (1)(2)					
Futures contracts	-	6,128	-	167	64
Forward contracts	11,029	14,051	79,681	-	738
Traded options					
Options written	-	-	3,722	5,925	98
Options purchased	-	1	4,177	5,925	106
Other options					
Options written	43	19,446	23,086	754	63
Options purchased	-	16,805	23,532	897	101
Swaps	1,372	102,089	11,583	-	-
Total	12,444	158,520	145,781	13,668	1,170
Of which: Swap contracts in which the banking institution agreed to					
pay a fixed rate of interest	-	50,412	-	-	-
c) Other derivatives (1)					
Swaps	-	-	-	-	-
Total	-	-	-	-	-
d) Credit derivatives and Spot contracts					
Credit derivatives in which the banking institution is a guarantor					
	-	-	-	-	98
Credit derivatives in which the banking institution is a beneficiary					
	-	-	-	-	-
Spot foreign exchange contracts	-	-	8,197	-	-
Total	-	-	8,197	-	98
Overall total	12,444	159,807	153,978	13,668	1,268

(1) Except credit derivatives and Spot contracts.

(2) Derivatives constituting part of the Bank's system of management of assets and liabilities, not intended for hedging.

**Note 7 – Activity in Derivatives – Scope, Credit Risks and Repayment Dates (cont'd)**  
**Reported Amounts (Unaudited)**

**A. Scope of Activity (cont'd)**

	30 June 2009 (Unaudited)				
	Interest contracts		Foreign currency contracts	Contracts in respect of shares	Contracts in respect of goods and others
	Shekel – index (NIS millions)	Other			
(2) Gross fair value of derivative instruments					
a) Hedged derivatives (1)					
Gross positive fair value	-	39	-	-	-
Gross negative fair value	-	28	-	-	-
b) ALM derivatives (1)(2)					
Gross positive fair value	5	2,762	2,665	183	16
Gross negative fair value	390	2,720	3,462	173	17
c) Other derivatives (1)					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	-
d) Credit derivatives					
Credit derivatives in which the banking institution is a guarantor					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	2

(1) Except credit derivatives.

(2) Derivatives constituting part of the Bank's system of management of assets and liabilities, not intended for hedging.

**Note 7 – Activity in Derivatives – Scope, Credit Risks and Repayment Dates (cont'd)**  
**Reported Amounts (Audited)**

**A. Scope of Activity (cont'd)**

	31 December 2009 (Audited)				
	Interest contracts		Foreign currency contracts	Contracts in respect of shares	Contracts in respect of goods and others
	Shekel – index (NIS millions)	Other			
<b>(1) Amount of derivative instruments</b>					
a) Hedged instruments (1)					
Swaps	-	1,409	-	-	-
Total	-	1,409	-	-	-
Of which: Swap contracts in which the banking institution agreed to pay a fixed rate of interest					
	-	526	-	-	-
b) ALM derivatives (1)(2)					
Futures contracts	-	7,920	189	381	851
Forward contracts	9,030	18,450	103,622	-	1,230
Traded options					
Options written	-	-	3,394	7,144	47
Options purchased	-	-	3,875	7,144	53
Other options					
Options written	21	17,440	26,033	495	11
Options purchased	50	14,007	26,220	673	22
Swaps	1,169	102,226	11,811	-	-
Total	10,270	160,043	175,144	15,837	2,214
Of which: Swap contracts in which the banking institution agreed to pay a fixed rate of interest					
	-	53,500	-	-	-
c) Other derivatives (1)					
Swaps	-	-	-	-	-
Total	-	-	-	-	-
d) Credit derivatives and Spot contracts					
Credit derivatives in which the banking institution is a guarantor					
	-	-	-	-	831
Spot foreign exchange contracts	-	-	11,765	-	-
Total	-	-	11,765	-	831
Overall total	10,270	161,452	186,909	15,837	3,045

(1) Except credit derivatives and Spot contracts.

(2) Derivatives constituting part of the Bank's system of management of assets and liabilities, not intended for hedging.

**Note 7 – Activity in Derivatives – Scope, Credit Risks and Repayment Dates (cont'd)**  
**Reported Amounts (Audited)**

**A. Scope of Activity (cont'd)**

	31 December 2009 (Audited)				
	Interest contracts		Foreign currency contracts	Contracts in respect of shares	Contracts in respect of goods and others
	Shekel – index	Other			
	(NIS millions)				
<b>(2) Gross fair value of derivative instruments</b>					
a) Hedged derivatives (1)					
Gross positive fair value	-	37	-	-	10
Gross negative fair value	-	21	-	-	10
b) ALM derivatives (1)(2)					
Gross positive fair value	60	2,159	3,347	295	532
Gross negative fair value	366	2,764	3,627	299	530
c) Other derivatives (1)					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	-
d) Credit derivatives					
Credit derivatives in which the banking institution is a guarantor					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	2

(1) Except credit derivatives.

(2) Derivatives constituting part of the Bank's system of management of assets and liabilities, not intended for hedging.



**Note 7 – Activity in Derivatives – Scope, Credit Risks and Repayment Dates (cont'd)**  
**Reported Amounts**

**B. Credit Risk in Respect of Derivative Instruments According to Counterparty of the Contract**

	<b>30 June 2010 (Unaudited)</b>					
	Stock Exchanges	Banks	Dealers/ brokers	Governments and central banks	Others	Total
	(NIS millions)					
Balance sheet balances of assets derived from derivative instruments (1) (2)	283	4,166	-	-	3,854	8,303
Off-balance sheet credit risk in respect of derivative Instruments (3)	1,126	24,046	2	-	10,222	35,396
Total credit risk in respect of derivative instruments	1,409	28,212	2	-	14,076	43,699
	<b>30 June 2009 (Unaudited)</b>					
	Stock Exchanges	Banks	Dealers/ brokers	Governments and central banks	Others	Total
	(NIS millions)					
Balance sheet balances of assets derived from derivative instruments (1) (2)	119	3,236	3	-	2,312	5,670
Off-balance sheet credit risk in respect of derivative Instruments (3)	970	16,397	161	-	8,605	26,133
Total credit risk in respect of derivative instruments	1,089	19,633	164	-	10,917	31,803
	<b>31 December 2009 (Audited)</b>					
	Stock Exchanges	Banks	Dealers/ brokers	Governments and central banks	Others	Total
	(NIS millions)					
Balance sheet balances of assets derived from derivative instruments (1) (2)	861	3,286	-	-	2,293	6,440
Off-balance sheet credit risk in respect of derivative Instruments (3)	842	20,098 (a)	2	-	9,080	30,022
Total credit risk in respect of derivative instruments	1,703	23,384	2	-	11,373	36,462

(1) Net accounting arrangements do not exist.

(2) Of which, balance sheet balance from derivative instruments which are stand alone – NIS 8,303 million (30 June 2009 – NIS 5,670 million, 31 December 2009 – NIS 6,440 million), that is included in other assets

(3) Off-balance credit risk of derivative instruments (including derivative instruments with negative fair value) as was calculated for purposes of per borrower debt limitations.

**Note 7 – Activity in Derivatives – Scope, Credit Risks and Repayment Dates (cont'd)**  
**Reported Amounts**

**C. Repayment Dates – Nominal Amounts**

	<b>30 June 2010 (Unaudited)</b>				
	Up to three Months	three months to one year	From one five years	More than five years	Total
	(NIS millions)				
<b>Interest (Swap) contracts:</b>					
Shekel – index	<b>1,760</b>	<b>4,282</b>	<b>3,210</b>	<b>100</b>	<b>9,352</b>
Other	<b>19,659</b>	<b>37,850</b>	<b>65,719</b>	<b>49,254</b>	<b>172,482</b>
Foreign currency contracts	<b>123,343</b>	<b>82,853</b>	<b>17,467</b>	<b>11,174</b>	<b>234,837</b>
Contracts in respect of shares	<b>19,786</b>	<b>909</b>	<b>560</b>	<b>17</b>	<b>21,272</b>
Contracts in respect of commodities and others	<b>904</b>	<b>2,155</b>	<b>975</b>	<b>-</b>	<b>4,034</b>
<b>Total</b>	<b>165,452</b>	<b>128,049</b>	<b>87,931</b>	<b>60,545</b>	<b>441,977</b>
Total June 2009 (Unaudited)	125,660	101,654	69,173	44,678	341,165
Total December 2009 (Audited)	171,138	97,953	62,824	45,598	377,513

**Note 8 – Net Interest Income before Provision for Doubtful Debts**  
**Reported amounts (Unaudited)**

	For the three months ended 30 June		For the six months ended 30 June	
	2010	2009	2010	2009
	(NIS millions)		(NIS millions)	
<b>A. Income on assets (a)</b>				
Credit to the public	4,298	556	4,262	7,364
Credit to governments	13	(7)	12	24
Deposits with Bank of Israel and cash	198	(287)	166	193
Deposits with banks	106	(324)	(490)	927
Securities borrowed or purchased under agreement to resell	7	(4)	10	5
Debentures (d)	614	(924)	(405)	1,601
Total income on assets	5,236	(990)	3,555	10,114
<b>B. Expenses on liabilities (a)</b>				
Deposits of the public	(3,219)	3,736	160	(6,333)
Deposits from governments	(15)	(7)	(14)	(24)
Deposits from Bank of Israel	-	1	-	1
Deposits from banks	(22)	11	54	(18)
Securities loaned or sold under agreement to repurchase	(8)	11	(9)	(11)
Debentures, bonds and subordinated notes	(630)	(439)	(710)	(763)
Total expense on liabilities	(3,894)	3,313	(519)	(7,148)
<b>C. From derivative instruments and hedging activities</b>				
Ineffective portion of hedge relationships (b)	-	-	-	-
Net income (expenses) from ALM derivative instruments (c)	(170)	(658)	(484)	(464)
Net income (expenses) from other derivative instruments	(3)	(10)	21	(7)
Total income from derivative instruments and hedging activities	(173)	(668)	(463)	(471)
<b>D. Other income and expenses</b>				
Financing commissions	103	86	193	167
Profits from sale of debentures available for sale, net (e)	31	32	96	175
Realized and unrealized profits in respect of fair value adjustments of trading debentures, net	111	48	181	161
Other financing income	229	108	407	269
Other financing income (expenses)	(4)	(3)	(4)	21
Total other income and expenses	470	271	873	793
Total net interest income before provision for doubtful debts	1,639	1,926	3,446	3,288
Of which: net, exchange difference	(13)	8	(11)	(70)
<b>E. Detail of net effect of hedging derivative instruments on net interest income</b>				
Financing income (expenses) on assets	(42)	(1)	(44)	3
Financing income (expenses) on liabilities	6	1	8	(2)

(a) Including effective portion of hedge relationships.

(b) Excluding effective portion of hedge relationships.

(c) Derivative instruments included in the Bank's asset and liability management system which are not designated for hedging relationships.

(d) Including interest and positive (negative) exchange rate differentials in respect of mortgage-backed bonds (MBS) in the amount of some NIS 156 million for the six months ended in June 2010 and NIS 161 million for the three months ended in June 2010 (30 June 2009 – NIS 128 million and NIS (236) million respectively).

(e) Including provision for impairment that was not temporary in nature.

**Note 9 – Profits from Investments in Shares, Net (a)**  
**Reported amounts (Unaudited)**

	For the three months ended 30 June		For the six months ended 30 June	
	<b>2010</b>	2009	<b>2010</b>	2009
	(NIS millions)		(NIS millions)	
Gains on sale of shares available for sale	<b>37</b>	49	<b>45</b>	121
Losses on sale of shares available for sale (b)	<b>(3)</b>	0	<b>(13)</b>	(10)
Realized and unrealized profits from adjustments				
to fair value of held for trading shares, net	<b>3</b>	(5)	<b>5</b>	7
Dividend on shares available for sale				
and on held for trading shares	<b>63</b>	46	<b>137</b>	67
Total from investments on shares	<b>100</b>	90	<b>174</b>	185

(a) Including mutual funds.

(b) Including provision for decline in value that was not temporary in nature.

**Note 10 - Information on Activity by Operating Segments**  
Reported amounts

<b>Statement of profit and loss for the three months ended 30 June 2010 (Unaudited)</b>								
	Household banking	Small business banking	Corporate banking	Commercial banking	Private banking	Financial management	Other	Total consolidated
(NIS millions)								
<b>Net interest income (loss) before provision for doubtful debts</b>								
From outside entities -	380	274	974	454	(10)	(436)	3	1,639
Intercompany operations -	163	(48)	(402)	(76)	116	247	-	-
Total	543	226	572	378	106	(189)	3	1,639
<b>Operating and other income:</b>								
From outside entities -	432	117	109	105	108	61	107	1,039
Intercompany operations -	60	(14)	(30)	(11)	3	1	(9)	-
Total	492	103	79	94	111	62	98	1,039
Total income	1,035	329	651	472	217	(127)	101	2,678
After-tax profit from extraordinary items	-	-	-	-	-	177	5	182
Net profit	53	58	291	98	23	61	76	660

**Note 10 - Information on Activity by Operating Segments (cont'd)**  
**Reported amounts**

Statement of profit and loss for the three months ended 30 June 2009 (Unaudited) (a)								
	Household banking	Small business banking	Corporate banking	Commercial banking	Private banking	Financial management	Other	Total consolidated
(NIS millions)								
<b>Net interest income (loss) before provision for doubtful debt:</b>								
From outside entities -	251	272	789	456	(55)	214	(1)	1,926
Intercompany operations -	295	(59)	(276)	(87)	183	(52)	(4)	-
<b>Total</b>	<b>546</b>	<b>213</b>	<b>513</b>	<b>369</b>	<b>128</b>	<b>162</b>	<b>(5)</b>	<b>1,926</b>
<b>Operating and other income:</b>								
From outside entities -	423	99	149	96	99	119	28	1,013
Intercompany operations -	57	(7)	(41)	(8)	3	-	(4)	-
<b>Total</b>	<b>480</b>	<b>92</b>	<b>108</b>	<b>88</b>	<b>102</b>	<b>119</b>	<b>24</b>	<b>1,013</b>
<b>Total income</b>	<b>1,026</b>	<b>305</b>	<b>621</b>	<b>457</b>	<b>230</b>	<b>281</b>	<b>19</b>	<b>2,939</b>
Provision for doubtful debts	82	45	138	89	(1)	(14)	-	339
After-tax profit(loss) from extraordinary items	-	-	-	-	-	-	27	27
<b>Net profit</b>	<b>53</b>	<b>58</b>	<b>228</b>	<b>99</b>	<b>36</b>	<b>11</b>	<b>22</b>	<b>507</b>

(a) Reclassified.

**Note 10 - Information on Activity by Operating Segments (cont'd)**  
**Reported amounts**

<b>Statement of profit and loss For the Six Months Ended 30 June 2010 (Unaudited)</b>								
	Household banking	Small business banking	Corporate banking	Commercial banking	Private banking	Financial management	Other	Total consolidated
	(NIS millions)							
<b>Net interest income (loss) before provision for doubtful debt:</b>								
From outside entities -	700	504	1,391	859	(9)	(5)	6	3,446
Intercompany operations -	341	(58)	(331)	(120)	212	(39)	(5)	-
<b>Total</b>	<b>1,041</b>	<b>446</b>	<b>1,060</b>	<b>739</b>	<b>203</b>	<b>(44)</b>	<b>1</b>	<b>3,446</b>
<b>Operating and other income:</b>								
From outside entities -	860	235	222	209	219	99	194	2,038
Intercompany operations -	118	(28)	(61)	(20)	5	1	(15)	-
<b>Total</b>	<b>978</b>	<b>207</b>	<b>161</b>	<b>189</b>	<b>224</b>	<b>100</b>	<b>179</b>	<b>2,038</b>
<b>Total income</b>	<b>2,019</b>	<b>653</b>	<b>1,221</b>	<b>928</b>	<b>427</b>	<b>56</b>	<b>180</b>	<b>5,484</b>
Provision for doubtful debts	57	50	118	95	3	5	(2)	326
After-tax profit from extraordinary items	-	-	-	-	-	177	9	186
<b>Net profit</b>	<b>90</b>	<b>130</b>	<b>520</b>	<b>208</b>	<b>52</b>	<b>109</b>	<b>147</b>	<b>1,256</b>

**Note 10 - Information on Activity by Operating Segments (cont'd)**  
**Reported amounts**

Statement of profit and loss For the Six Months Ended 30 June 2009 (Unaudited) (a)								
	Household banking	Small business banking	Corporate banking	Commercial banking	Private banking	Financial management	Other	Total consolidated
	(NIS millions)							
<b>Net interest income (expenses) before provision for doubtful debt:</b>								
From outside entities -	496	500	1,350	860	(119)	201	-	3,288
Intercompany operations -	556	(76)	(407)	(145)	359	(282)	(5)	-
<b>Total</b>	<b>1,052</b>	<b>424</b>	<b>943</b>	<b>715</b>	<b>240</b>	<b>(81)</b>	<b>(5)</b>	<b>3,288</b>
<b>Operating and other income:</b>								
From outside entities -	828	208	248	197	201	275	59	2,016
Intercompany operations -	111	(17)	(73)	(16)	7	1	(13)	-
<b>Total</b>	<b>939</b>	<b>191</b>	<b>175</b>	<b>181</b>	<b>208</b>	<b>276</b>	<b>46</b>	<b>2,016</b>
<b>Total income</b>	<b>1,991</b>	<b>615</b>	<b>1,118</b>	<b>896</b>	<b>448</b>	<b>195</b>	<b>41</b>	<b>5,304</b>
Provision for doubtful debts	132	87	313	139	-	22	-	693
After-tax profit (loss) from extraordinary items	-	-	-	-	-	-	28	28
<b>Net profit</b>	<b>108</b>	<b>118</b>	<b>353</b>	<b>204</b>	<b>62</b>	<b>81</b>	<b>10</b>	<b>936</b>

(a) Reclassified.



**Note 10 - Information on Activity by Operating Segments (cont'd)**

Reported amounts

Statement of profit and loss for the year ended 31 December 2009 (Audited)								
	Household banking	Small business banking	Corporate banking	Commercial banking	Private banking	Financial management	Other	Total consolidated
(NIS millions)								
<b>Net interest income (expenses) before provision for doubtful debt:</b>								
From outside entities -	1,064	1,036	3,028	1,747	(203)	333	18	7,023
Intercompany operations -	1,017	(180)	(1,136)	(336)	638	13	(16)	-
Total	2,081	856	1,892	1,411	435	346	2	7,023
<b>Operating and other income:</b>								
From outside entities -	1,701	459	937	418	438	460	150	4,563
Intercompany operations -	233	(59)	(120)	(39)	16	3	(34)	-
Total	1,934	400	817	379	454	463	116	4,563
<b>Total income</b>	4,015	1,256	2,709	1,790	889	809	118	11,586
Provision for doubtful debts	281	228	579	383	35	11	-	1,517
After-tax profit (loss) from extraordinary items	-	-	-	-	-	-	28	28
<b>Net profit (loss)</b>	161	188	1,013	311	116	273	(48)	2,014

## Note 11 – Miscellaneous Matters

### A. Holdings in Non-banking Holding Corporations (Conglomerates)

The Bank's holdings in non-banking corporations are subject to restrictions determined in the Banking (Licensing) Law, 1981 (the "Banking Law"). The Banking Law determines, *inter alia*, in section 24A that a banking corporation is entitled to hold means of control in only one conglomerate (a "non-banking holding corporation") (a corporation whose capital exceeds some NIS 2,000 million and operates in more than three branches of the economy). The Bank has holdings in one conglomerate - the Israel Corporation Ltd.

The financial statements of Paz for the first quarter of 2007, in which new accounting standards were implemented, indicate that the shareholders' equity of Paz exceeds the minimal amount of capital in the definition of a conglomerate (a non-banking holding corporation).

Prior to the publication of the said financial statements, discussions had already been held between the Bank and the Bank of Israel with regard to the interpretation of the Banking Law relating to the definition of Paz as a conglomerate. Further to these discussions, the Bank of Israel notified the Bank, in its letter of 3 July 2007, that it does not accept the Bank's interpretation that the energy sector constitutes one branch of the economy. Therefore, according to the Bank of Israel's position, Paz is a conglomerate under the Banking Law.

On 22 June 2010, the Bank sold most of its holdings in Paz, being an amount representing 14.97% of the issued and paid-up capital of Paz, at a price of some NIS 520 per share, for a total sum of about NIS 781 million, and at an after-tax profit of about NIS 177 million. Following the sale, the Bank exercised 11,961 options on 4 August 2010. Following the above-mentioned transactions, the amount still retained by the Bank (through Leumi Real Holdings) is a holding of 0.95% of the issued and paid-up capital of Paz. The percentage holding remaining under the Bank's ownership is permitted under the Amendment to the Banking Law of 3 March 2010, and is reported under the item "Shares available for sale".

### B. Distribution of a Dividend

The Board of Directors decided at its meeting of 30 August 2010, after receiving accounting and legal opinions, that all conditions had been met under the Companies Law and the directives of the Supervisor of Banks for an allowable distribution, to approve the distribution of a dividend in cash totaling NIS 500 million, representing 39.8% of the net income for the first half of 2010. The dividend of about NIS 0.34 per share will be paid on 30 November 2010 to shareholders holding shares in the Bank on 16 November 2010 (the determining date). The shares will be traded ex-dividend on 17 November 2010. This decision is subject to approval at the General Meeting of the Bank.