

BANK LEUMI LE-ISRAEL B.M. AND INVESTEE COMPANIES

Condensed Financial Statements as at 30 June 2012 (unaudited)

Bank Leumi le-Israel B.M.

**Head Office: Leumi House, 34 Yehuda Halevi Street, Tel Aviv 65546, Israel
Tel: (972) 3-5148111, Fax: (972) 3-5149732**

<p>This is a translation from the Hebrew and has been prepared for convenience only. In the case of any discrepancy, the Hebrew will prevail.</p>
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A. General Developments in the Group's Business

The Directors' Report has been prepared in accordance with the Public Reporting Directives of the Supervisor of Banks. The principles applied in preparing the interim reports are consistent with the principles used in preparing the Annual Report as at 31 December 2011. In addition to that stated in Note 1c to the financial statements as at 30 June 2012, the interim reports should be read in conjunction with the Annual Report for 2011.

Description of Leumi Group's Business Activities and their General Development

Total assets under the management of the Group (balance sheet items and off-balance sheet items*) amounted to some NIS 904 billion at the end of June 2012, as compared with NIS 898 billion at the end of 2011, an increase of some 0.7%, which was primarily attributable to an increase in securities portfolios, an increase in the value of provident funds and training funds.

* Total balance sheet items plus securities portfolios of customers, the value of securities held in custody of mutual funds, provident funds, pension funds and supplementary training funds for which operational management, custody services and pension counseling are provided.

Net profit attributable to shareholders in the banking corporation (hereinafter – the net profit) in the first six months of 2012 amounted to NIS 711 million, compared with NIS 1,118 million in the corresponding period in 2011, a decrease of 36.4%.

The decrease in the net profit is explained mainly by an increase in expenses in respect of credit losses amounting to NIS 558 million, compared with a reduction in the allowance amounting to NIS 29 million (an increase of NIS 587 million), from the recording of a net impairment of a nature which was other than temporary, in respect of the investment the shares of Partner amounting to NIS 160 million, and by a decrease in income from commissions amounting to NIS 62 million. On the other hand, an increase in interest income, net, amounting to NIS 165 million and an increase in noninterest financial income (after canceling the effect of the write-down of shares of Partner Communication Ltd.) amounting to NIS 110 million partly offset the abovementioned effects.

Net profit during the second quarter of 2012 was NIS 280 million compared with NIS 564 million in the corresponding period last year, a decrease of 50.4%. The decrease is mainly by an increase in credit loss expenses from NIS 73 million to NIS 333 million) amounting to NIS 260 million, from recording impairment of a nature other than temporary in respect of an investment in the shares of Partner Communication Ltd. amounting to NIS 101 million, from a decrease in noninterest financial income (after canceling the effect of impairment in respect of Partner Communication Ltd. shares) amounting to NIS 40 million and from an increase in operating and other expenses amounting to NIS 121 million. On the other hand, the increase in interest income, net, amounting to NIS 148 million, partly offset the abovementioned effects.

Net profit per share attributable to shareholders in the banking corporation during the first half of 2012 was NIS 0.48 compared with NIS 0.76 in the corresponding period in 2011 and NIS 1.28 for the whole of 2011.

Based on data of the banking system as at 31 March 2012, as published by the Bank of Israel, Leumi Group's share of the total banking system was as follows:

	31.3.2012	31.12.2011	31.12.2010	31.12.2009	31.12.2008	31.12.2007
	In %					
Total assets	29.5	29.6	29.3	29.6	29.3	30.0
Credit to the public, net	29.1	29.2	28.9	28.3	29.1	29.7
Deposits of the public	30.0	29.9	29.5	29.9	29.8	30.2
Net profit attributable to shareholders of the banking corporation	24.0	26.0	34.5	36.6	7.3 (1)	36.5

(1) After canceling the effect of losses in Bank Hapoalim.

Control of the Bank

Bank without a controlling core

On 19 March 2012, the Banking Law (Legislative Amendments), 2012 was published in the *Official Gazette*. The law amended the Banking Law (Licensing), the Banking Ordinance and Section 37 of the Securities Law (hereinafter "**the Amendment**"). The main purpose of the Amendment is the adaptation of the law to the supervisory framework required in the case of a banking corporation where all the holders of the means of control are not subject to a permit under the Banking Law, so as to regulate, *inter alia*, the proposal, appointments and term of office of the directors in a banking corporation without a controlling core.

On 23 March 2012, the term of office of the Bank Shares Committee, established by virtue of the Bank Shares in the Arrangement (Temporary Provision), 1993 (hereinafter "**the Bank Shares Law**"), was terminated. The said committee had been authorized to use, for and on behalf of the State, the voting rights accorded by the State's holdings in the Bank. In light of the Amendment, effective 24 March 2012, the Bank is defined, pursuant to the provisions of the law, as a bank without a controlling core and with no shareholder specified as the controlling shareholder in the Bank.

As the Bank has become a bank without a controlling core, the only people entitled to propose candidates for election as director to a general meeting are the following: a statutory committee set up within the framework of the amendment for the appointment of directors in a banking corporation; and a shareholder holding more than 2.5% of a certain class of the means of control in the bank or a "body of holders" of shareholders (as defined in the Amendment). A candidate for the office of director in a bank must comply with a number of conditions, restrictions and limitations stipulated in the law and guarantee that he has no attachment to the bank or to shareholders holding more than 2.5% of the means of control in the bank. In addition, a shareholder who holds more than 1% of a certain class of the means of control in a bank was obliged to report his holdings to the bank and to the Supervisor of Banks, and the bank must report to the public on every shareholder who holds more than 2.5% of a certain class of the means of control in the bank. The obligation to report to the public will also apply with regard to a shareholder who holds between 1% and 2.5% of the means of control in the bank, if the said shareholder consents to the publication to the public as aforesaid, and if he does not so consent, he will not be entitled to join a body of members for the purpose of proposing candidates for the office of director to the general meeting.

For further information regarding the election of directors, see the chapter "Annual General Meeting and Election of Directors" below.

For further details regarding the Amendment and the implications of the Bank being a bank without a controlling core, see the chapter "Economic Environment and Effect of External Factors on Activity, Banking Legislation" below.

For further information, see the chapter "Control of the Bank", page 18, in the Bank's 2011 Annual Report.

The State of Israel's holding in the shares of the Bank

On 31 October 1993, the State of Israel became a shareholder of the Bank, under the Bank Shares Arrangement and the Bank Shares Law, 1993. As provided in the Bank Shares Law, the transfer of the shares in the Bank to the State and the exercise of the rights by virtue of the shares under this Law do not require a permit under the Banking (Licensing) Law, 1981.

On 30 June 2012, the State of Israel held 6.028% of the issued share capital and 6.46% of the voting rights in the Bank.

Pursuant to the provisions of the Bank Shares Arrangement (Temporary Provisions) (Utilization of Voting Rights Conferred by virtue of the Shares in Bank Leumi Ltd.), 2012, published in the *Official Gazette* on 6 June 2012, from the termination of the term of office of the Shares Committee mentioned above, the voting rights conferred by virtue of the Bank's shares held by M.I. Properties Ltd. will be utilized.

Pursuant to the provisions of an outline prospectus dated 6 April 2011 regarding the sale of 0.43% of the Bank's issued capital by the State to its employees, during the period when the shares sold to the Group's employees are blocked, and as long as the State's shareholding percentage in the Bank exceeds 5%, an irrevocable power of attorney may be granted to the State to vote by virtue of the shares sold to the Group's employees as aforesaid, and to use the right to appoint directors by virtue of the shares.

Annual General Meeting and Election of Directors

Pursuant to the Bank's Regulations, at the Annual General Meeting of the Bank, four directors, Mr. Reuven Adler (director from the public), Ms. Zipora Gal-Yam, Professor Arie Gans and Professor Efraim Sadka retired by rotation.

On 1 August 2012, the Annual General Meeting of the Bank was held and the incumbent directors, Professor Arie Gans and Professor Efraim Sadka were re-elected and Mr. Rami Avraham Guzman and Professor Yedidya Stern were all elected as external directors pursuant to Regulation 301 of the Supervisor of Banks.

In addition, Adv. Haim Samet, was elected as external director pursuant to Section 239 of the Companies Law, 1999, for a period of three years.

The abovementioned, Messrs. Gans, Sadka, and Samet were proposed for election at the Annual General Meeting by the committee appointed pursuant to Section 4 of the Banking Law (Legislative Amendments), 2012, in accordance with the provisions of sections 11D(a)(1) and (2) of the Banking Ordinance, 1941 ("the Banking Ordinance"). Professor Yedidya Stern was proposed for election at the General Meeting by Otzar Hityashvut Hayehudim Ltd., a shareholder in the Bank who is entitled to propose a candidate for the office of director in the Bank, pursuant to the provisions of Section 11D(a)(3) of the Banking Ordinance.

The election of the directors elected at the meeting is contingent on the confirmation or the absence of any objection by the Supervisor of Banks pursuant to Section 11A of the Banking Ordinance, which has not yet been received.

At the said General Meeting, resolutions were passed on a number of other topics, *inter alia*:

- it was resolved to approve an increase in the Bank's authorized capital to a total of NIS 3,215,000,000 by the creation of 1 billion ordinary shares of NIS 1 par value each, to be converted into stock after being issued and paid in full, and the amendment of a resolution passed at the General Meeting on 7 October 2008, such that the 500,000,000 ordinary shares of NIS 1 par value each created in the same resolution of 7 October 2008 will be used only for the purpose of issuing hybrid deferred capital notes.
- it was resolved to amend Regulation 143 of the Bank's regulations regarding insurance, indemnification and exemption with the aim of enabling the Bank to indemnify and/or insure officers of the Bank pursuant to and subject to provisions of the Antitrust Law, 1988, as amended by the Antitrust Law (Amendment no. 13).
- it was resolved to approve an amendment to the version of the letter of indemnification granted by the Bank to the directors, pursuant to which the obligation for advance indemnification will also be in respect of expenses according to and subject to the stipulations laid down in the Antitrust Law, 1988.
- it was resolved to approve and authorize the Bank to purchase an insurance policy in respect of the "run-off" liability of directors and other officers in the Bank and in the Group without requiring additional approval of the general meeting (rather reporting at the next general meeting following the purchase of the policy, if one is so purchased), all subject to the terms set out in the resolution.
- it was resolved to approve raising the salary of the Chairman of the Board of Directors, Mr. David Brodet, by 3.7%, with effect from 1 Jan 2012.

For information regarding all of the resolutions passed at the General Meeting, see the Bank's Immediate Report on the results of the General Meeting of 2 August 2012 (Ref: 200217-01-2012).

Capital Resources, Capital Adequacy and Transactions in the Shares of the Bank

Capital Attributable to the Shareholders of the Banking Corporation (hereinafter: capital) of the Group as at 30 June 2012 amounted to NIS 24,266 million, compared with NIS 23,374 million as at the end of 2011, an increase of 3.8%. The increase is attributable to the profit for the first half of the year and an increase in the value of the available-for-trade securities portfolio which was carried to a capital reserve.

The securities portfolio (nostro) is mainly comprised of bonds issued by governments, bonds of banks and foreign financial institutions, which generally represent the use of funds raised and available capital. Most of the securities portfolio is classified as available-for-sale securities, and is included in the balance sheet on the basis of fair value. The income is recorded in the profit and loss statement on an accrual basis, with the difference between the value of bonds on an accrual basis, and of shares on a cost basis, and the fair value being recorded directly as a separate item in capital, after a deduction for the effect of related taxes.

In the first half of the year, an increase in value of NIS 237 million, net, in capital was recorded in this item, compared with net impairment of NIS 394 million, in the corresponding period in 2011. (All of the amounts are net, after the related tax effect.)

The total net accrued balance of adjustments of securities held in the available-for-sale portfolio to fair value as of 30 June 2012 amounted to a positive sum of NIS 19 million (after the effect of tax).

Pursuant to the rules for computing capital adequacy according to Basel II, the balance in respect of the adjustment of securities to fair value is brought into account in the computation of capital for the purposes of the minimum capital ratio.

The **capital to total assets ratio** reached 6.6% on 30 June 2012, compared with 6.4% on 31 December 2011.

The **capital to risk components ratio** according to Basel II reached 14.81% as of 30 June 2012, compared with 14.34% on 31 December 2011. Tier 1 capital reached 8.38% as of 30 June 2012. This ratio reflects the actual core capital according to the definition of the Bank of Israel, compared with 8.07% at the end of 2011.

For a detailed explanation, see pages 26-33 in the 2011 Annual Report.

Capital Adequacy Target

The Group's policy, as approved by the Board of Directors, which expresses its risk appetite, is to maintain a level of capital adequacy that is higher than the threshold defined from time to time by the Bank of Israel and higher than the rate required according to the results of the ICAAP.

Following an analysis of the ICAAP risk map, the Board of Directors of the Bank decided to change the Leumi Group's overall capital adequacy target to be not less than 13.5% over the long term. This compares with the previous target of 14.0%-14.5%, which was in effect until 31 March 2012. This target is higher than the overall capital adequacy ratio required in order to comply with the regulatory directives, including the ICAAP.

In a circular dated, 30 June 2010, the Supervisor of Banks gave notice that the banks must adopt capital policy for the interim period including a target for a core capital ratio (First Tier capital excluding complex capital instruments). The target rate determined must not be less than 7.5%.

On 28 March 2012, the Supervisor of Banks sent a directive to all banking corporations outlining his intention to set a higher minimum core capital ratio than that currently required. According to this directive, all banking corporations will be required to comply with a minimum core capital ratio of 9%, until 1 January 2015.

In addition, a large banking corporation, whose total balance sheet assets on a consolidated basis constitutes at least 20% of the total balance sheet assets in the banking system in Israel will be required to comply with a minimum core capital ratio of 10%, until 1 January 2017. This additional directive applies to the Bank.

Leumi is taking a variety of active steps to raise the core capital adequacy ratio in order to meet the capital targets that have been set by the Banking Supervision Department (9% until the end of 2014 and 10% until the end of 2016).

For further information regarding the Basel III directive, see the section "Basel directions and preparation in Leumi" in the chapter "Risk Exposure and Risk Management" below.

The abovementioned capital adequacy ratio policy relates to future transactions of the Bank, and comes within the definition of "forward-looking information". For the meaning of this term, see the section, "Description of the Banking Corporation's Business and Forward-Looking Information" below.

Structure of capital components for the purpose of computing the capital ratio (Table 2 - Basel II)

	30 June 2012	30 June 2011	31 December 2011
	NIS millions		
Tier 1 capital:			
Share capital	7,059	7,059	7,059
Premium	1,129	1,129	1,129
Reserves	16,090	14,693	15,406
Capital reserves	50	51	50
Adjustments from translation of financial statements of investee companies	(50)	(132)	(21)
Capital reserves from share-based transactions and loans to employees for the purchase of Bank's shares	(31)	(30)	(31)
Non-controlling interests	267	333	254
Amounts deducted from Tier 1 capital, including goodwill, investments and other intangible assets	(396)	(275)	(403)
Unrealized losses, net, from adjustments to fair value of available-for-sale securities	-	-	(218)
Total Tier 1 capital	24,118	22,828	23,225
Tier 2 capital:			
45% of the amount of net profits, before the effect of relevant tax in respect of adjustments to fair value of available-for-sale securities	19	81	-
General provision for doubtful debts	428	428	428
Innovative and non-innovative hybrid capital instruments	6,063	5,997	6,012
Subordinated notes	12,094	9,601	11,646
Amounts deducted from Tier 2 capital	(70)	(76)	(66)
Total Tier 2 capital	18,534	16,031	18,020
Total capital base for purposes of capital adequacy	42,652	38,859	41,245

Capital adequacy - (Table 3 - Basel II):

	30 June 2012		30 June 2011		31 December 2011	
Risk assets and capital requirements in respect of credit risk deriving from exposures to:	Risk assets	Capital requirements (3)	Risk assets	Capital requirements (3)	Risk assets	Capital requirements (3)
	NIS million					
Sovereign debts	1,020	92	777	70	855	77
Debts of public sector entities	1,987	179	1,786	161	1,859	167
Debts of banking corporations	4,412	397	6,486	584	5,130	462
Debts of corporations	155,234	13,971	149,802	13,482	158,015	14,221
Debts collateralized by commercial real estate	19,010	1,711	18,455	1,661	19,002	1,710
Retail exposures to individuals	22,812	2,053	20,936	1,884	21,893	1,970
Loans to small businesses	9,611	865	9,601	864	9,716	874
Housing loans	31,596	2,844	28,463	2,562	29,831	2,685
Securitization	412	37	333	30	271	24
Other assets	11,896	1,071	12,322	1,109	12,029	1,083
Total in respect of credit risk (1)	257,990	23,220	248,961	22,407	258,601	23,273
Risk assets and capital requirements in respect of market risk (1)	9,080	817	8,793	791	9,011	811
Risk assets and capital requirements in respect of operational risk (2)	20,883	1,879	20,696	1,863	20,095	1,809
Total risk assets and capital requirements (4)	287,953	25,916	278,450	25,061	287,707	25,893
Total capital base for capital adequacy	42,652		38,859		41,245	
Total capital ratio	14.81%		13.96%		14.34%	
Tier 1 capital ratio	8.38%		8.20%		8.07%	

(1) According to the standardized approach, First Pillar only.

(2) According to the standardized approach. (Figures for June 2011 are according to the basic indicator approach.)

(3) According to the 9% minimum requirement.

(4) Additional capital buffers were calculated in respect of the Second Pillar.

Below is the capital adequacy ratio on consolidated basis and for principal subsidiaries according to Basel II:

	30 June 2012	31 December 2011
	%	
Leumi – on consolidated basis	14.81	14.34
Leumi Mortgage Bank	12.24	12.88
Arab Israel Bank	16.23	15.60
Leumi Card	15.30	14.80
Bank Leumi USA (1)	14.22	13.26
Bank Leumi Switzerland	24.46	31.82

(1) The subsidiary in the USA is not obliged to compute the capital adequacy ratio in accordance with Basel II. Accordingly, the ratios presented are according to Basel I.

Issue of Subordinated Notes

Pursuant to a shelf prospectus dated 26 January 2012, Leumi Finance Ltd issued a total of some NIS 2.3 billion of subordinated notes in an expansion of Series M and an expansion of Series N as follows:

Subordinated notes in the expansion of Series M amounting to NIS 1,280,000,000 par value (proceeds of NIS 1,324,800,000) are due to be repaid in one installment on 10 September 2017, are not linked (principal and interest) to any index and bear nominal interest at 5.4% per annum, payable on 10 September of each year from 2012 to 2017 (inclusive). The effective interest rate at issue was 5.09%.

Subordinated notes in the expansion of Series N amounting to NIS 1,010,000,000 par value (proceeds of NIS 1,021,110,000) are due to be repaid in one installment on 10 November 2020, are linked (principal and interest) to the consumer price index for September 2011 and bear nominal interest at 3.4% per annum, payable on 10 November of each year from 2012 to 2020 (inclusive). The effective interest rate at issue was 3.35%.

The subordinated notes have been approved by the Bank of Israel as lower Tier 2 capital.

Bank Leumi le-Israel B.M. and its Investee Companies

Principal Data of Leumi Group

	Jan. - Jun. 2012	Jan. - Jun. 2011*	Year 2011*
Income, expenses and profits (in NIS millions):			
Net interest income	3,752	3,587	7,107
Expenses (income) in respect of credit losses	558	(29)	734
Total non-interest income	2,172	2,297	4,175
Of which: commissions	2,042	2,104	4,116
Total operating and other expenses	4,195	4,165	8,341
Of which: costs of privatization (issue of shares to employees)	-	16	13
Profit before taxes	1,171	1,748	2,207
Provision for taxes	465	632	418
Net profit for the period attributable to shareholders of the banking corporation	711	1,118	1,891
Net profit per share attributable to shareholders of the banking corporation (in NIS)	0.48	0.76	1.28
Assets and liabilities at end of period (in NIS millions):			
Total assets (total balance sheet)	366,082	333,056	365,854
Credit to the public, net	241,427	228,348	241,320
Securities	60,348	40,146	47,936
Cash and deposits in banks	39,166	45,566	53,044
Deposits of the public	280,434	252,704	279,404
Debentures, notes, and subordinated notes	28,223	27,034	29,999
Equity attributable to shareholders of the banking corporation	24,266	22,844	23,374
Major financial ratios (in %):			
Credit to the public, net, to total balance sheet	65.9	68.6	66.0
Securities to total balance sheet	16.5	12.1	13.1
Deposits of the public to total balance sheet	76.6	75.9	76.4
Deposits of the public to credit to the public, net	116.2	110.7	115.8
Total capital to risk assets according to Basel II (a)	14.81	13.96	14.34
Tier I capital to risk assets according to Basel II	8.38	8.20	8.07
Capital (excluding non-controlling interests) to total balance sheet	6.6	6.9	6.4
Net profit to average capital (excluding non-controlling interests) (c)	6.0	10.1	8.3
Rate of provision for tax on the net profit	39.7	36.2	18.9
Expenses (income) in respect of credit losses to credit to the public, net (c)	0.46	(0.03)	0.30
Of which: Expenses in respect of collective allowance to net credit to the public (c)	0.20	0.01	0.15
Expenses (income) in respect of credit losses to total risk of credit to the public (c)	0.31	(0.02)	0.20
Net interest income to total balance sheet (c)	2.06	2.17	1.94
Total income to total assets (b) (c)	3.26	3.56	3.08
Total income to total assets managed by the Group (b) (c) (d)	1.31	1.33	1.26
Total operating and other expenses to total balance sheet (c)	2.30	2.52	2.28
Total expenses to total assets managed by the Group (c) (d)	0.93	0.94	0.93
Net profit to average total assets (c) (e)	0.40	0.68	0.56
Interest margin including income and expenses from derivative financial instruments	1.24	1.28	1.00
Operating and other expenses to total income (b)	70.8	70.8	73.9
Non-interest income to operating and other expenses	51.8	55.2	50.1
Non-interest income to total income (b)	36.7	39.0	37.0

* Figures for December and June 2011 have been reclassified in accordance with the directives of the Supervisor of Banks - see Note 1C.

- (a) Capital – after adding non-controlling interests and after deducting investments in the equity of companies included on equity basis and various adjustments.
- (b) Total income - net interest income and non-interest income.
- (c) On an annual basis.
- (d) Includes off-balance sheet activities.
- (e) Average assets represent the total of income-bearing balance sheet assets and other assets.

B. Other Information

Principal Developments in the Economy^(*)

General

In the first six months of 2012, the Israeli economy grew at an annual rate of some 3.0%, compared with the second half of 2011. This is a slowdown compared with the rate of growth experienced in the two six-month periods in 2011. Against this background, economic activity around the world is weakening, in particular in the Eurozone. The slowdown in economic activity in Israel led to low tax collection in comparison to the planned amount, and as a consequence, the deficit in the State Budget grew, and in the whole of 2012, it is expected to significantly exceed the original target deficit appearing in the Budget Book. Against this backdrop, and in anticipation of the 2013 State Budget, the Government has decided on a number of measures intended to reduce the deficit, including, among other things, an increase in direct and indirect taxes.

The Israeli consumer price index (published monthly) increased during the first six months of the year by 1.0%, with the annual rate of increase at June 2012 amounting to 1.0%. This rate is at the lower limit of the price stability target of 1-3%. The Bank of Israel lowered interest rates in February 2012 by 0.25 percentage points to 2.50% and retained this level during the second quarter as well. The lowering of the interest rate is explained by the negative reversal in the world economy and the desire to support growth in Israel. In July, the interest rate was lowered to 2.25%, a level retained in the month of August.

The share and convertible securities index fell during the period from January to June by some 2.6%, the source of the decline being in the second quarter of the year. This was against a backdrop of the worsening debt crisis in Europe and a slowdown in economic activity in Israel.

Committee for Increasing Competition in the Economy

On 16 July 2012, the Knesset approved in First Reading the proposed Government Law for Promoting Competition and Reducing Concentrations, 2012. The first two parts of the Law, which deal with the allocation of assets of the public and pyramidal shareholding structures, are mostly new legislation, while the third part, which deals with joint holdings in non-bank and financial assets, makes indirect amendments to existing regulations.

For further information on the subject of the Committee for Increasing Competition in the Economy and the Committee for Socio-Economic Change, see pages 36-37 to the Annual Report.

The Global Economy

In July 2012, the International Monetary Fund lowered forecast for world growth for 2012 and for 2013, compared with the previous forecast published in April 2012. Against the background of its revision stood the renewed signs of weakness for the world economy, in particular, for some European countries. This followed more encouraging data published in the first quarter. According to the Fund's revised forecasts, growth in the United States and the Eurozone in 2012 is expected to be between 2.0% and (0.3%), respectively, compared with 1.7% and 1.5%, respectively, in 2011.

* Data sources: publications of the Central Bureau of Statistics, the Bank of Israel, the Ministry of Finance and the Tel Aviv Stock Exchange.

Business Product and Economic Sectors

The business sector product expanded in the first six months of 2012 by a real rate of 2.8%, in annual terms, compared with the first six months of 2011. This reflects a slowdown in the growth of economic activity in Israel, and in exports, in particular, *inter alia*, as a result of the slowdown in activity in the world economy, mainly with European countries.

The State Budget and its Financing

During the first six months of the year, the State budget deficit, excluding the net provision of credit, amounted to some NIS 9.7 billion, in comparison to NIS 5.3 billion in the corresponding period last year. This compared with a planned deficit for the whole of 2012, which was set at NIS 18.4 billion (about 2.0% of GDP). However, this deficit was originally determined on the basis of a tax forecast which was higher than the revised forecast of the Finance Ministry. Accordingly, the shortfall arising from the revised tax forecast, amounting to NIS 11.3 billion, may be added to this deficit.

The main explanation for exceeding the planned deficit beyond the revision in the tax forecast, as aforesaid, following the slowdown in economic activity, is the budget performance rate, which was 45.5% in the first six months of 2012 and higher by 0.5 percentage points than the average performance rate until June in previous years.

On 30 July 2012, the Government decided on a number of measures to reduce the deficit and contend with the implications of the crisis in the world economy on the Israeli economy and a change in the order of priorities in the budget (*inter alia*, continuing to deal with the phenomenon of infiltration, the reform of the fire-fighting system and the readiness for an emergency on the home front). The measures to reduce the deficit for the current year and for 2013, which were approved in legislation at the beginning of August 2012, included among other things, tax hikes (the source of these data is Knesset Finance Committee press releases), some during 2012 and some in 2013.

- Increasing the rate of VAT from 16% to 17% with effect from 1 September 2012.
- Collecting tax on profits "trapped" in Israel.
- Intensifying collection procedures and the war on the "black economy".
- Increasing income tax in respect of income in excess of NIS 14,001 a month by 1%.
- Increasing purchase tax on cigarettes and beer.
- Increasing employer provisions for National Insurance in three tranches: 0.6% in 2013, 0.5% in 2014 and 0.5% 2015.
- Levying surtax – 2% on income above NIS 800 thousand a year.
- Revising the green taxation formula.
- Extending the temporary provision regarding purchase tax.
- Not revising the uppermost three tax scales.

The Bank is examining the implications of these measures on its activity.

Foreign Trade and Capital Movements

Israel's aggregate trade deficit in the first six months of 2012 amounted to some US\$ 10.0 billion, an increase of some 54% in comparison to the deficit for the corresponding period last year. The increase in the trade deficit is due to a reduction in exports, against the background of a slowdown in global trade in most target countries for Israeli exports, as well as because of an increase in imports, which is partly attributable to an increase in oil prices worldwide.

Foreign currency capital inflows of foreign residents were characterized in the first six months of the year by the realization of financial investments in Israel by foreign residents in the substantial amount of US\$ 4.8 billion, mostly in government debentures and T-bills. On the other hand, the direct investments in Israel, via the banking system, amounted to US\$ 3.1 billion from the beginning of the year. In comparison, the volume of investments of foreign residents abroad (direct and financial) amounted to US\$ 1.7 billion. In summary, it

may be said that the level of transactions in outgoing capital increased considerably over inflows during the report period, a situation which supported the weakening of the exchange rate of the shekel, particularly against the dollar.

Exchange Rates and Foreign Currency Reserves

In the first six months of 2012, the exchange rate of the shekel depreciated by 2.7% against the dollar, while against the euro, the shekel strengthened by 0.1%. The cumulative depreciation in this period was due to the weakness of the shekel against the dollar in the second quarter of the year by 5.6%, mainly against a backdrop of the dollar strengthening around the world (particularly against the euro) and the weakness of the economic indicators in the Israel market, as well as because of an increase in capital outflows from Israel of foreigners and Israelis. In July, the shekel was devalued by 1.9% against the dollar.

Foreign currency balances in the Bank of Israel at the end of June 2012 amounted to some US\$ 75.1 billion. This compared with US\$ 74.9 billion at the end of December 2011. During this period, the Bank of Israel did not purchase foreign currency on the market.

Inflation and Monetary Policy

During the first six months of the year, the Israeli consumer price index increased by some 1.0%, while in the twelve months ended June 2012, it also increased by some 1.0%. This rate is at the lower limit of the Government's price stability target of between 1% and 3%. The largest contribution to the increase in the index in the past year was in the housing sector, which increased by some 3.4% and contributed most of the increase. The non-housing index increased by only 0.2% in the twelve months ended June 2012.

In the first quarter of the year, the Bank of Israel lowered interest rates by 0.25 percentage points (in the interest rate decision in February 2012) to 2.5%. The Bank of Israel explained this, at the time, as a negative turning point in the world economy and a desire to support growth in Israel. This interest rate was retained during the second quarter, and only in the decision for July was it lowered again by 0.25 percentage points to 2.25%, a level which was also retained by the August decision.

Capital Market

The shares and convertible securities index fell by some 2.6% in the first six months of the year, following a fall of some 22.1% in 2011. The origin of the fall was in the second quarter of the year, following increases in the first quarter. The main reasons for this relate to indications of a worsening of the debt crisis in Europe and signs of weakness in the Israeli economy.

Average daily trading volumes of shares and convertible securities fell by some 36% in the first six months of 2012, compared to the average for 2011, and amounted to some NIS 1,111 million. This fall was the outcome of the continuing reduction in capital market activity against a backdrop of a slowdown in economic activity.

The Government bond market in the first six months of 2012 was characterized by price rises, in both index-linked and unlinked bonds. This was despite an increase in Government issues due to an increase in the budget deficit. The price of index-linked Government bonds increased by some 2.6% (particularly, the 5-7 year bonds which increased by 3.4%), while unlinked bonds rose by some 2.9% (the fixed interest (*Shahar*) bond indices rose by some 3.1% and the variable interest (*Gilon*) bond index increased by some 2.1%).

In the index-linked non-government debenture market (corporate bonds), there were increases in price of some 1.1% in the first six months of the year. In the second quarter of the year, there were price falls, due to a worsening of the global economic situation and possible implications for the position of companies in Israel.

Financial Assets held by the Public

In the months from January - June, the value of the portfolio of financial assets held by the public increased by some 2.2% to some NIS 2,579 billion. This increase in the value of the portfolio derived from an increase in its components, except from the share component in the domestic market, whose value shrunk against a background of falling stock exchange prices. The weight of shares (in Israel and abroad) in the financial assets portfolio of the Israeli public reached some 21.3% at the end of June 2012, compared with some 21.5% in December 2011.

Total financial assets of the public managed by **the Group** (deposits of the public, debentures and capital notes, securities portfolios, including securities in the custody of mutual funds, provident and pension funds, and supplementary training funds for which operational management and custodial services, as well as pension counseling, are provided) amounted to some NIS 847 billion at the end of June 2012, compared to some NIS 842 billion at the end of December 2011, an increase of 0.6%.

Bank credit

Bank credit in the economy granted to the private sector (before allowances for credit losses) increased in the first six months of the year by some 1.8%. This is the result of an increase in credit to households, particularly in housing credit which expanded by some 4.3%, while non-housing credit (consumer credit) grew by some 2.2%. On the other hand, credit granted to the business sector increased slightly, by only 0.3%.

Net credit to the public in **the Bank** at the end of June 2012 amounted to some NIS 147.9 billion, compared with NIS 151.6 billion at the end of December 2011, a decrease of 2.4%. Housing credit in Leumi Mortgage increased by 4.8% in the first half of 2012, an increase of NIS 2.6 billion.

Credit ratings of the foreign and local rating companies

On 8 May 2012, Moody's credit rating agency announced that it was lowering the credit rating forecast of the Israeli banking system from "stable" to "negative". The announcement reflected the expected slowdown in economic activity and the geopolitical tension prevailing in the region, as well as the moderate capital levels, limiting the system's ability to absorb losses, and was not issued because of a change in the rating horizon or change of rating of an individual bank (including Leumi).

On 5 August 2012, the credit rating company, Midroog, announced that it was lowering the horizon of the rating of Leumi and Hapoalim from "stable" to "negative". Nevertheless, the rating for these banks did not change, remaining than the rating of all other Israeli banks.

According to the announcement by Midroog, the change in Leumi's rating horizon reflects Midroog's assessment that the short-term profitability "cushion", which is not expected materially to change from its level in 2011, in view of a challenging business environment and regulatory changes, does not merit a perfect rating.

The table below shows Israel's and the Bank's credit ratings as at 27 August 2012:

	Rating agency	Short-term rating	Long-term rating	Long-term ratings outlook
State of Israel's rating in foreign currency	Moody's	P-1	A1	stable
	S&P	A-1	A+	stable
	Fitch	F1	A	stable
Leumi's rating in foreign currency	Moody's	P-1	A2	stable
	S&P	A-2	BBB+	stable
	Fitch	F2	A-	stable
Leumi's rating in local currency	Moody's	P-1	A2	stable
Leumi's rating in local currency for debentures and standard deposits	Ma'alot	-*	AA+	stable
	Midroog	P-1	Aaa	negative
Leumi's rating in local currency for subordinated capital notes	Ma'alot	-*	AA	stable
	Midroog	-*	Aa1	negative
Leumi's rating in local currency for subordinated capital notes (Upper Tier II)	Ma'alot	-*	(A, AA-)**	stable
	Midroog	-*	Aa2	negative

* Not relevant

** A: Upper Tier II capital with compulsory conversion of principal into shares of the fund (The rating was updated in July 2012).

AA-: "New" Upper Tier II capital, not convertible into shares (The rating was updated in July 2012).

Developments in Leumi Share Price

From the beginning of the year until 30 June 2012, the price of Leumi shares fell from 1,091 points to 939 points, a decrease of 13.9%. During this period, the Bank's market value fell from NIS 16.1 billion to NIS 13.8 billion, compared to an equity value of NIS 24.3 billion.

The share yield in the first half of the year fell by 13.9% compared to the Index of Banks which fell by 9.7%. In the second quarter, there was a decrease of 19.6% compared to a decrease of 15.9% in the Index of Banks

From the end of June 2012 to 20 August 2012, the share price fell by some 2.7% to a price of 913.6 points, and the market value reached NIS 13.5 billion.

The following table sets out details of changes in the CPI and in exchange rates:

	For the three months ended 30 June		For the six months ended 30 June		For the year
	2012	2011	2012	2011	2011
	(in percentages)				
Rate of increase of the "known" CPI	1.25	1.27	1.25	2.16	2.6
Rate of increase (decrease) in the rate of the US dollar	5.60	(1.90)	2.67	(3.78)	7.7
Rate of increase (decrease) in the rate of the euro	(0.42)	(0.12)	(0.12)	4.35	4.2
Rate of increase (decrease) in the rate of the pound sterling	3.30	(2.39)	4.12	(0.51)	7.3
Rate of increase (decrease) in the rate of the Swiss franc	(0.12)	7.62	1.08	8.08	7.2

The following table sets out the principal representative exchange rates:

	30 June		31 December	
	2012	2011	2011	2010
	In NIS			
U.S. dollar	3.923	3.415	3.821	3.549
Euro	4.932	4.944	4.938	4.738
Pound sterling	6.135	5.465	5.892	5.493
Swiss franc	4.106	4.094	4.062	3.788

The following table sets out the quarterly changes in the consumer price index and exchange rates:

	2012		2011			
	2nd quarter	1st quarter	4th quarter	3rd quarter	2nd quarter	1st quarter
	(in percentages)					
Rate of increase (decrease) in Israeli Consumer Price Index ("known" index)	1.3	-	(0.2)	0.6	1.3	0.9
Rate of increase (decrease) of the U.S. dollar exchange rate	5.6	(2.8)	2.9	8.7	(1.9)	(1.9)
Rate of increase (decrease) of the euro exchange rate	(0.4)	0.3	(2.1)	2.0	(0.1)	4.5
Rate of increase (decrease) of the pound sterling exchange rate	3.3	0.8	1.6	6.1	(2.4)	1.9
Rate of increase (decrease) of the Swiss franc exchange rate	(0.1)	1.2	(1.5)	0.8	7.6	0.4

General Environment and Effect of External Factors on Activities

Description of the Banking Corporation's Business and Forward-Looking Information in the Directors' Report

The Directors' Report includes, in addition to data relating to the past, information that relates to the future, which is defined in the Securities Law, 1968 as "forward-looking information". Forward-looking information relates to a future event or matter, the realization of which is not certain and is not within the exclusive control of the Bank.

Forward-looking information is generally drafted using words or phrases such as "the Bank believes", "the Bank foresees", "the Bank expects", "the Bank intends", "the Bank plans", "the Bank estimates", "the Bank's policy", "the Bank's plans", "the Bank's forecast", "expected", "strategy", "aims", "likely to affect" and additional phrases testifying to the fact that the matter in question is a forecast of the future and not past facts.

Forward-looking information included in the Directors' Report is based, *inter alia*, on forecasts of the future regarding various matters related to economic developments in Israel and abroad, and especially to the foreign exchange and capital markets, legislation, directives of regulatory bodies, the behavior of competitors, technological developments and personnel issues.

As a result of the inability to foresee with certainty that these forecasts will be realized, and the fact that, in reality, events may turn out differently from those forecasts, readers of the Report should relate to information defined as "forward-looking" with caution, since reliance on such information involves risks and uncertainty and the future financial and business results of Leumi Group are likely to be materially different.

The Bank does not undertake to publish updates of the forward-looking information included in this Report.

This does not detract from the Bank's reporting obligations pursuant to any relevant law.

Banking legislation

Legislation and regulation in the field of pension counseling

Further to the details set out in the 2011 Annual Report, on 3 April, 2012, the Supervisor of the Capital Market, Insurance and Savings Division in the Ministry of Finance (hereinafter "the Supervisor") published an amended version of a computerized graphic signature circular including directives for obtaining the signature of employers on pension counseling documents of their employees, and on 18 April 2012, he announced his intention to defer the effective date of the Adapted Monetary Saving Model for one year.

On 10 May 2012, the Supervisor published draft regulations including, *inter alia*, a revision of distribution commission rates in respect of the three types of pension products: provident funds, pension funds and managers insurance, such that the rate will be comprised of an annual rate of 0.20% of the total assets accrued to the credit of a customer in a pension product and a rate of 1.6% of current deposits. The draft regulations also include a proposal that the amount payable in respect of each of the components of the aforesaid distribution commission will be limited to the lower of the distribution commission permitted in each component and 40% of the amount of the management fees actually collected. (The draft regulations do not include any change with regard to distribution commission for counseling in respect of a training fund). It is further proposed in the draft regulations to provide that an institutional body which manages more than one pension product will be able to enter into a distribution agreement with a pension consultant, only if the distribution agreement includes all of the pension products of the institutional body, and that no distribution commission will be paid for a member or for a policy-holder where the connection with them has been discontinued.

On 25 June 2012, the Supervisor published a circular regarding management fees in pension savings instruments, which will come into force on 1 January 2013, providing, *inter alia*, rules regarding the minimum period for providing benefits in management fees (including cases wherein an institutional entity is entitled to raise management fees during this period) and provisions for increasing transparency with regard to management fees collected from members.

Legislation relating to the Banking System

Banking Law (Legislative Amendments), 2012

On 19 March 2012, the Banking Law (Legislative Amendments), 2012, was published in the *Official Gazette*. The law complements the arrangements which were added to the Banking Law (Licensing) and the Banking Ordinance within the context of Amendment 13 to the Banking Law (Licensing) from 2004 (following the recommendations of the Marani Committee) and which were intended, *inter alia*, to enable the State to sell the balance of its holdings in banks that were in the shares arrangement.

The law includes amendments to the Banking Law (Licensing), the Banking Ordinance and Section 37 of the Securities Law.

The law's main purpose is a further adaptation of the Banking Law (Licensing) and the Banking Ordinance to the supervisory framework required for the case of a banking corporation all of the holders of the means of control of which do not require a permit pursuant to Section 34(b) to the said law (hereinafter – a banking corporation without a controlling core), and the law is mainly focused on the way in which directors in a bank are proposed and elected, as aforesaid, balancing the right of the holders of the means of control to propose candidates for office as directors and take steps for their election and the desire to prevent actual control in the banking corporation without obtaining a permit from the Bank of Israel.

- Pursuant to the law, a statutory committee is to be set up to appoint directors in a banking corporation and to propose candidates for the office of director in a banking corporation without a controlling core in a new composition as detailed below, in lieu of the existing committee. This committee will appoint directors in each banking corporation, in which the number of directors has fallen below the number stipulated by the Supervisor of Banks as the appropriate number of directors in that banking corporation and in each banking corporation in which the composition of the board of directors does not comply with legal requirements, and after the general meeting of that banking corporation has not managed to appoint directors as required, as aforesaid, in the context of two attempts. In a banking corporation without a controlling core, the committee will propose at each general meeting, a number of candidates for the office of director equal to the number of vacant positions on the board of directors plus a further 75% of the vacant positions rounded downwards.
- In a banking corporation without a controlling core, only the following will be entitled to propose to the general meeting a number of candidates for election as director: the committee which will propose candidates equal to the number of vacant positions in the board of directors of that banking corporation plus another 75% of the number of positions rounded upwards, and anyone holding more than 2½% of a certain class of the means of control in the corporation, and a body of holders which will appoint two or three holders, each of whom holds more than 1% and no more than 2½%, and together, not less than 2½% and not more than 5%, of a certain class of the means of control (hereinafter – body of holders), which will be entitled to cooperate only for this purpose. A holder of more than 2½% of a certain class of the means of control will be entitled to propose one candidate for the office of director, and as long as a director serves according to his proposal, he will not be entitled to propose another candidate (except for proposing a candidate to replace a director serving according to his proposal), unless he has received a permit from the Governor of the Bank of Israel after consultation in the Licenses

Committee. The aforesaid will also apply with regard to a body of holders, including a member of a body of holders.

- The composition of the statutory committee is as follows: The chairman of the committee will be a retired judge from the Supreme Court or the District Court, who will be appointed at the proposal of the Minister of Justice, after consultation with the President of the Supreme Court; two members will be businessmen and economists (in respect of which conditions of fitness similar to those applicable to a director in government corporation will be required) or senior academics in institutes of higher education (or someone who has been a member of staff as aforesaid) who have been proposed by the chairman of the committee after consultation with the chairman of the Securities Authority; and two members will be directors who are serving on the board of directors of the relevant bank as external directors (as the term "external director" is defined in the Companies Law or in the Proper Conduct of Banking Business Regulations of the Bank of Israel), who will be proposed by the other members of the committee, in consultation with the Supervisor of Banks. A member of a committee who is an external director in a banking corporation will be appointed as aforesaid for the period of office of two years and as long as he serves as an external director in that banking corporation, and he may be re-appointed, providing that he does not serve on the committee continually for a period exceeding three years.
- The law provides transitional provisions according to which until the date on which the abovementioned statutory committee is appointed, the authorities of the committee will be accorded to a temporary committee whose members will include the chairman of the public committee pursuant to the Bank Shares in the Arrangement Law (Temporary Provisions), 1993 (hereinafter – the Bank Shares in the Arrangement Law), who will be the chairman of the committee, two members to be appointed by the chair of the committee out of the additional members on the public committee pursuant to the Bank Shares in the Arrangement Law, and two directors serving as external directors in the banking corporation regarding which the committee has discussed (as the term "external director" is defined in the Companies Law or in the Proper Conduct of Banking Business Regulations of the Bank of Israel), which will propose a temporary chairman of the committee and the members of the temporary committee who were appointed as aforesaid, in consultation with the Supervisor of Banks. Alongside the abovementioned transitional provisions, the definition of the term "banking corporation without a controlling core" in the Banking Law (Licensing) was amended to include a banking corporation to which the provisions of the Bank Shares in the Arrangement Law apply, and in respect of which the shares committee does not serve pursuant to said law.
- In a banking corporation without a controlling core, regulations similar to those applicable to an external director pursuant to the Companies Law with regard to the prohibition of a relationship apply to a candidate for the office of director, with some changes (*inter alia*, the appointment and term of office of a director who has an interest by way of a holding of the means of control at a rate not exceeding a ¼% in a banking corporation or in a shareholder who is entitled to propose candidates for the office of director in a corporation as aforesaid, as outlined above; the appointment and term of office of a director is prohibited for a director who has a relationship with an officer in the banking corporation); a candidate for the office of director who the committee proposes must comply with the restrictions and other limitations for office applicable to the members of the committee, and in addition, they must have professional standing or accounting and financial expertise, as required from an external director pursuant to the Companies Law.
- A shareholder holding more than 1% of a certain class of the means of control in a banking corporation without a controlling core is obliged to report his holdings to the banking corporation and the Supervisor of Banks, and the banking corporation will be obliged to report to the public on any shareholder holding more than 2½% of a certain class of the means of control in a banking corporation. The obligation of reporting to the public will also apply to a shareholder holding between 1% and 2½% of a certain class of the means of control in the banking corporation if the said shareholder has agreed to the publication to the public as aforesaid, and if he has not agreed to this, he will not be entitled to join a body of holders for the purpose of proposing candidates for the office of director to the general meeting. Notwithstanding the aforesaid, the Supervisor of Banks

will have authority to determine that the obligatory publication to the public will also be with respect to a holder of a percentage between 1% and 2½% for the reasons outlined.

- The tests to be used by the Supervisor of Banks when he considers the suitability of a candidate for a position in a banking corporation have been expanded, in particular, the tests that will be employed in the examination of candidates for the office of director. In addition, the regulation requiring the preliminary receipt of approval of the Supervisor of Banks for office as an officer in the banking corporation has been expanded, so that it will also apply to office as the legal advisor of the banking corporation, and the Supervisor of Banks has been authorized to determine up to seven office-holders in each banking corporation, to which the provision requiring approval procedure applies.
- Regulations have been provided that will apply to banking corporations which are public companies (banking corporations with or without a controlling core), notwithstanding any other legal provision. *Inter alia*, there is a regulation providing that, except for the appointment of a director for a short interim period in certain cases, the board of directors will not be entitled to appoint directors to the board of directors or to propose candidates for the office of director to the statutory committee (it is clarified that the board of directors of a banking corporation without a controlling core will not be entitled to appoint directors, even for an interim period as aforesaid). There is a further provision requiring preliminary notice of at least 21 days with regard to the convening of a general meeting, on the agenda of which is the appointment of directors, and other regulations regarding the appointment or the cessation of the term of office of directors at the meeting.
- Additional special regulations are provided regarding the appointment of directors, their term of office and the cessation of their term of office, which will apply to a banking corporation without a controlling core, notwithstanding any other legal provision. *Inter alia*, there is a regulation providing that the voting on the appointment of directors will only be at the annual meeting or at a meeting convened with the approval of the Supervisor of Banks; a regulation limiting the term of office of a director, who is not an external director, to three years, and his cumulative period of office to nine years; and a regulation, providing that the number of directors to be replaced each year must not exceed half of the serving directors.
- In addition, according to the law, the Supervisor of Banks, or an employee whom he has authorized for this purpose, is authorized to give a permit for opening a bank branch (instead of the Governor) and to cancel the said permit. However, for the purpose of canceling a branch permit, the authority is granted only to the Supervisor, and he cannot authorize another employee of the Bank of Israel for this purpose.
- The law further updates the maximum number of customers in a bank or a foreign bank in its branches in Israel, to which the prohibitions and restrictions for the purpose of ownership and management of the assets of provident funds and mutual funds will not apply, from 1,000 to 5,000. Accordingly, a bank or a foreign bank with immaterial retail activity will be considered a bank that has up to 5,000 customers, and it will be entitled, subject to conditions laid down in the law, to be owners and manage provident funds and mutual funds, in contrast to a bank with material retail activity.

In addition, the Supervisor of Banks is authorized to approve the appointment of an internal auditor in a banking corporation who does not comply with the requirements provided in Section 3(a)(5) of the Internal Audit Law. It is clarified that this mechanism also applies with regard to a banking corporation which is a public company.

Antitrust Law (Amendment no. 13) (Monetary Sanction), 2012

On 8 May 2012, the Antitrust Law (Amendment no. 13) (Monetary Sanction), 2012, which deals with the introduction of a mechanism for monetary sanction to the Antitrust Law, was approved in its second and third reading in the Knesset.

According to the Law, the Antitrust Commissioner will be authorized to impose a monetary sanction of up to NIS 24,000,000 on a person who breaches any of the main provisions of the Antitrust Law, 1988. Before a monetary sanction is imposed, a notice of intention to charge will be sent to the violator. The right of appeal will be accorded to him, and thereafter, the

Commissioner will decide whether to impose a monetary sanction on the violator, and will send him a notice of the decision together with explanations. The decision regarding the imposition of a monetary sanction will be notified to the public. A violator will be entitled to submit an appeal to the Antitrust Tribunal regarding the payment of a monetary sanction.

The payment of a monetary sanction will not derogate from the criminal liability of a person due to a breach of the provisions of the law that constitutes an offense. However, if an indictment for the breach is served against a person, he will not be subject to a monetary sanction.

The law prohibits the making of arrangements for indemnification and insurance of potential violators in respect of a monetary sanction that may be levied pursuant thereto.

Cheques Without Cover Law (Amendment no. 9), 2012

On 14 May 2012, the Cheques Without Cover Law (Amendment no. 9), 2012 was published in the *Official Gazette*. Pursuant to the Law, in the event that a person makes a request to join, as a partner or as an agent, an existing account which is a restricted account, or an account one of whose holders is restricted or an account which has already been refused in the preceding 12 months to combine 5 or more cheques, the Bank is obliged to forward to him information on the account and on the existing holder:

1. The number of cheques refused in the account in the twelve months preceding the date of combination.
2. A restriction, which is not a special restriction, on ordinary (i.e., an ordinary or serious restriction) which is imposed on the account or on its holder in the three years preceding the date of attachment, and the type of restriction imposed, as applicable.
3. A special restriction imposed on the account or on its holder at the date of combination, in whole or in part.

The law is in effect from 14 September 2012, and transitional provisions have been made for the purpose of forwarding the information regarding historical restrictions on the account.

Companies Law (Amendment no. 19), 2012

On 17 July 2012, the Companies Law (Amendment no. 19), 2012, regulating the subject of the recovery of companies, was published in the *Official Gazette*. The main points of the law are:

- Relief for companies that receive an order for a stay of proceedings, including in the status of one party and the option of extending it beyond nine months, with court approval.
- The option of appointing an officer in the company as the official with authorities, such as investigation responsibilities, examining the company's liens, delaying their realization and conversion. Due to concerns of a conflict of interests and a misuse of this appointment, the law provides that the court appoint an outside supervisor over the officer who is a company official and permits the court to confer on him only some of the functions and authorities relevant to the officer, noting that the prohibition of the conflict of interests between his function and the fact that he is an officer of the company.
- The grant of authority to the court to approve the company's receipt of new credit in connection with recovery proceedings, secured by lien, which can also be of an identical ranking or prefer the previous creditors. In addition, it will be possible to sell and pledge assets which have been pledged against "appropriate protection". The extension of new credit, as aforesaid, will be possible only as a last resort, if the court is convinced that there is a need to receive it.

- The grant of authority to the court to enforce a creditors' arrangement over a class of creditors that object, providing conditions that guarantee that the same class of creditors will not be impaired as a result of the approval of the arrangement are met.
- The grant of authority to the court to oblige providers of infrastructure service and other essential products and services for the company's operation, as well as parties to contracts in which the company is connected, to continue to supply the company with the product or service or to continue the performance of those contracts.
- The grant of secured creditor status to owners of an asset by virtue of an ownership preservation stipulation – the law provides that, similar to a secured creditor, who is prevented from realizing his securities and initiating proceedings during the period of the stay of proceedings, and also owners of an asset by virtue of an ownership preservation stipulation will not be able to receive possession of the asset if the asset is required for the company's continued operation, if it is awarded "appropriate protection".

Uniform Contracts Law (Amendment no. 4), 2012

On 9 July, 2012, the Proposed Law for Uniform Contracts (Amendment no. 4), 2012 was passed. Pursuant to the amendment, the presumption of a discriminatory condition was added to the law, if it is determined that the contract payments are to be linked to a certain index and a minimum rate is fixed for this index, such that a decrease or increase in the index below the minimum rate will not credit the customer. With regard to the discriminatory condition, the relevant provisions will apply. The amendment will come into effect four months after the date it is published in the *Official Gazette*.

Proposed Law for the Regulation of Engagement in Investment Consulting, Investment Marketing and Investment Portfolio Management (Amendment no. 19) (General Investment Consulting and General Investment Marketing), 2012

The Proposed Law for the Regulation of Engagement in Investment Consulting, Investment Marketing and Investment Portfolio Management (Amendment no. 19) (General Investment Consulting and General Investment Marketing), 2012 was approved in a first reading in the Knesset plenum on 24 July 2012.

According to the proposed law, a distinction will be made between consulting/marketing pursuant to which consulting is given to a certain customer according to his personal needs and data, and general consulting/marketing pursuant to which uniform and non-specific consulting is given to a large number of people (sometimes to an unknown number), which has not been adapted to a customer's personal needs.

In addition, the proposed law prescribes obligations that will apply to general investment consulting, including an obligation to include a notice that it concerns general consulting or marketing that does not constitute a substitute for investment consulting/marketing that has been adapted to a customer's personal needs/data, disclosure as to whether the provider of the general consulting/marketing has a personal interest in the subject, and identifying details on the provider of the general consulting/marketing. It is proposed to grant the Finance Minister, with the approval of the Finance Committee of the Knesset, authority to determine the required details of the disclosure obligations and the aforesaid identifying details.

The proposed law also provides that the provision of consulting or marketing services, including referral to such services or in advertising must not include materially incorrect information, and that no misleading item should be in a report, notice or document submitted pursuant to the law.

In addition, it is proposed to add breaches in respect of which penal sanctions may be imposed and breaches in respect of which the Authority will be authorized to impose a monetary sanction (both on an individual and on a corporation), with regard to the provision of general investment consulting/marketing and with regard to materially incorrect information or a misleading item.

Foreign Account Tax Compliance Act– FATCA

In March 2010, the Internal Revenue Code in the United States (the U.S. Income Tax Law) was amended such that it brings into effect a reporting regime which aims to compel foreign financial institutions (FFI) to transfer information regarding accounts held by U.S. customers. Thus, the law considerably expands the disclosure and reporting requirements imposed on FFI in relation to U.S. accounts. In February 2012, proposals for regulations were published by the United States Internal Revenue Service ("IRS"), providing operative directives for implementing the law. According to the IRS, final regulations are expected to be published by the end of the summer of 2012.

Pursuant to the law and proposed regulations, an FFI is obliged to enter into an agreement with the IRS, whereby it will undertake, *inter alia*, to locate U.S. accounts, to report on them to the IRS and to deduct tax from customers who refuse to furnish the required information and documents. An FFI who does not sign an agreement with the IRS will be charged a deduction of tax in respect of income from U.S. sources.

In order to be prepared for the implementation of the law in Leumi Group, the Bank has set up a steering committee which is studying and monitoring developments in the law and regulations. Under its guidance, the Bank is taking steps to implement working procedures and to develop a system for complying with the FATCA requirements, in accordance with what is presently known regarding the IRS requirements. To date, the Bank has carried out a demarcation of the project, an examination of the Group companies relevant to FATCA and an impact analysis with regard to the FATCA requirements. It has also taken steps to analyze the impact of the aforesaid in the relevant subsidiaries.

In recent years, working procedures for dealing with American customers have been prescribed in the Bank and in the subsidiaries. In September 2011, a letter was sent to managers regarding the Bank's policies with regard to the FATCA, reiterating the Bank policy of not advising customers on taxation matters, particularly American tax, and not assisting them in hiding their identity. In December 2011, a comprehensive procedure was issued regulating the area of identifying, locating and handling American customers, which complements the procedures previously issued.

The IRS recently published a model of a trans-national agreement for the implementation of the FATCA regulations and issued other notices regarding special agreements for implementing the FATCA between the United States and Switzerland and the United States and Japan. Financial institutions and their customers located in a country, which is a signatory to the trans-national agreement for the implementation of the FATCA regulations, will enjoy certain benefits within the framework of the FATCA requirements.

At the beginning of August 2012, the Finance Ministry announced the setting up of a team headed by the State Revenue Comptroller, for examining the implementation of the FATCA regulations in Israel, "including examining the possibility of implementing a bilateral agreement between the State of Israel and the United States, which is intended to give relief to the financial entities with regard to implementation". According to the announcement, the team includes representatives of the Finance Ministry, the Bank of Israel, the Securities Authority and the Justice Ministry.

Value Added Tax and National Insurance

On 2 August 2012, a Value Added Tax Order (which updates rate of value added tax in respect of a transaction and the import of goods such that it will stand at 17% from 1 September 2012).

On 1 August 2012, the Knesset Finance Committee approved an increase in payroll tax and profit tax with effect from 1 September 2012 to a rate of 17%. On 6 August 2012, the Knesset plenum approved the abovementioned increase.

As a result of the abovementioned change, the statutory tax rate applicable to banking corporations will rise in 2012 from 35.34% to 35.53%, and in 2013 onwards, it will rise to 35.9%. The expected increase in the provision for taxes in the second half of 2012 (in relation to the results for the first six months of 2012), due to the change in the rate of profit tax, will be offset in a one-time manner, as a result of the revision of the balance of deferred taxes, such that a positive effect of some NIS 33 million is anticipated.

The rate of payroll tax applicable to financial institutions will increase to 17% with respect to salary payable for work in September 2012 and thereafter, instead of 16% for 2012 and 15.5% for 2013 and thereafter.

The effect on the balance of the liabilities to employees is NIS 75 million before taxes, and NIS 48 million after taxes. The annual effect on the Bank's salary and other operating expenses is NIS 41 million before taxes and NIS 26 million after taxes.

On 13 August 2012, the Deficit Reduction and Change in Tax Burden Law (Legislative Amendment), 2012 (hereinafter: "the Law") was published. Pursuant to the Law, with effect from January 2013, the rate of National Insurance premiums collected from employers in respect of the part of the salary exceeding 60% of the average salary in the market will increase from 5.9% at present to 6.5%. In addition, this rate will increase in January 2014 and January 2015 to 7% and 7.5%, respectively. The effect on Leumi Group is not material.

Interim Report of the Team to Examine How to Increase Competitiveness in the Banking System in Israel

On 16 July 2012, the Team to Examine How to Increase Competitiveness in the Banking System in Israel, headed by the Supervisor of Banks ("the Team"), which was appointed by the Governor of the Bank of Israel and the Finance Minister, following a recommendation of the Committee for Socioeconomic Change ("the Trajtenberg Committee"), published an interim report.

The Team examined and recommended various measures and procedures for increasing competition in the Israeli banking system, improving the power of households and small businesses, increasing customers' options, lowering the prices of services and improving service.

The Team's recommendations focused on three areas:

Increasing the number of players inside and outside the banking system, by encouraging the establishment of an Internet bank, encouraging the establishment of credit unions in Israel, examining a mechanism for financial routing of long-term savings of the public for increasing the supply of credit to households and small businesses.

Increasing competition among the existing players in the banking sector, *inter alia*, by opening accounts via the Internet and easing the process of closing a bank account, publicizing the actual existing interest rates and increasing accessibility to information sites for comparison purposes, providing a banking "identity card", including details of its assets and liabilities, yield and payments to a bank in an initiated manner for the customer, to include information regarding borrowers, changing the interest ceiling mechanism and applying it to banking corporations, etc.

Supplementary measures – *inter alia*, imposing supervision of certain commissions and the cancelation of a number of commissions, increasing transparency in security commissions and re-pricing services, easing the transition between the banking system and the non-bank

system in the area of securities, reducing commissions for small businesses, easing early repayment of business credit.

On 21 August 2012, the Supervisor of Banks published a draft amendment to the Banking Regulations (Service to the Customer) (Commissions), 2008 ("draft of the Regulations"), which reflects the main points of the recommendations in the area of commissions and provides, *inter alia*: canceling a commission for a data card and a cash withdrawal card; canceling a management fee charge for a small business; raising the exemption for dealing with credit and collateral ceiling of NIS 50,000 to NIS 100,000; canceling management fees in respect of T-bills and monetary funds; differential pricing in respect of activities in securities in various channels; maximum commission for the purchase and sales of securities; canceling minimum commissions in respect of security deposit management; expanding supervision of deposit transfer commission for the transfer of a customer's deposit also out of the banking system; determining a reduced rate of commission for taking out a banking guarantee secured by a minimum deposit, etc.

If and insofar as the recommendations included in the report and set out in the draft regulations are enacted in legislation and regulations, it will be sufficient to cause a fall in the Bank's revenues from commissions and an increase in the Bank's expenses for developing and adapting the automated systems for the new requirements. In addition, there may be an indirect impact cannot be assessed at this stage.

Accounting Policy on Critical Subjects

The financial statements have been prepared in accordance with generally accepted accounting principles and the directives of the Supervisor of Banks and his guidelines relating to the preparation of the annual and quarterly financial statements of a banking corporation, as detailed in Note 1 to the annual financial statements as at 31 December 2011 and in addition to that stated in Note 1c to the quarterly report.

The preparation of the consolidated financial statements in accordance with generally accepted accounting principles and the directives of the Supervisor of Banks requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the amounts of income and expenses.

The actual results relating to these estimates may differ from the estimates and/or the assumptions.

The estimates and assumptions are generally based on economic forecasts, assumptions regarding the various markets and past experience, following due consideration, which management believes to be reasonable at the time of signature of the financial statements.

The principal critical accounting subjects referred to in the Annual Report as at 31 December 2011 were as follows: allowance for credit losses and the classification of problem debts, derivative financial instruments, securities, obligations regarding employee rights, obligations in respect of legal claims, buildings and equipment, taxes on income.

Taxes on income

With effect from 1 January 2012, the Bank implements International Accounting Standard No. 12, "Taxes on Income" (the "Standard"). The Standard determines rules for recognition, measurement, presentation and disclosure with regard to taxes on income and deferred taxes in the financial statements. The Standard provides, *inter alia*, that a deferred tax liability must be recognized in respect of all taxable temporary provisions, and that a deferred tax asset must be recognized in respect of all temporary differences that can be deducted, losses for tax purposes and tax benefits that have not yet been utilized, if it is anticipated that there will be taxable income against which it will be possible to utilize them, except for a limited number of exceptions.

The deferred taxes are calculated pursuant to the tax rates expected to apply at the time of utilization or realization of the benefit, based on the tax rates legislated or whose legislation was virtually completed by the balance sheet date. The initial implementation of the provisions of the Standard had an effect on reduction of the opening balance of capital amounting to NIS 42 million.

Liabilities for Employee Rights

In July 2012, the Capital Market, Insurance and Savings Department in the Ministry of Finance published a draft position paper concerning the update of demographic assumptions in pension funds and life insurance, including a possible update of mortality tables. In accordance with instructions of the Banking Supervision Department on the measurement of liabilities in respect of employee rights, assumptions regarding mortality and disability are to be updated in the statements for the second quarter of 2012, according to the best information available to the banking corporation. For this purpose, use is to be made, *inter alia*, of the draft mortality and disability tables published recently by the Ministry of Finance.

In accordance with the aforesaid, in the financial statements at 30 June, 2012, the Bank updated its evaluation of demographic variables, based on the updated estimates of life expectancy included in the draft position paper. As a consequence, the Bank increased the liability for pension by some NIS 25 million before tax. The increase in provision was charged to the statement of profit and loss. It should be noted that there may be changes in the said amounts with inasmuch as the final circular from the Capital Market, Insurance and Savings Division may contain changes.

Procedure for the Approval of the Financial Statements

The Bank's Board of Directors is the entity ultimately responsible for supervision within the Bank and for the approval of the Bank's financial statements. All of the members of the Board of Directors currently in office have accounting and financial expertise.

The Board of Directors has established a Financial Statements Review Committee, composed of members of the Board, the function of which is to discuss the financial statements and recommend their approval to the Board of Directors.

Before the financial statements are submitted to the Financial Statements Review Committee for discussion, the Bank's financial statements are discussed by the Disclosure Committee. The Disclosure Committee is a management committee comprised of all the members of the Bank's Management and other senior managers in the Bank. In addition, the Chief Internal Auditor participates in the Committee's discussions. The Disclosure Committee checks, *inter alia*, that the information in the financial statements is accurate, complete and presented fairly. (The Disclosure Committee was set up as part of the implementation of the Bank Supervision Department directive, which is based on Section 302 of the SOX Law. See "Controls and Procedures with regard to Disclosure in the Financial Statements" below.)

Prior to the discussion of the financial statements by the full Board of Directors, discussions are held by the Financial Statements Review Committee, with the participation of the President and Chief Executive Officer, the Deputy Chief Executive Officer, the Chief Accounting Officer, the Chief Internal Auditor and others.

The background material sent to the members of the Financial Statements Review Committee for discussion includes the minutes of discussions in the Disclosure Committee and its decisions, the draft Board of Directors' Report, the draft of the Financial Statements, information regarding the Bank's exposure to legal claims and a description of the new legal claims and background material for discussion on the appropriateness of the classification of problem customers and provisions. The members of the Committee also receive details of new disclosure requirements (if any) applicable to the Bank.

As part of the deliberations, the Committee discusses the appropriateness of the provisions and the classifications of the Bank's problem debts, after the Chief Executive Officer has presented to the Committee the extent of the provisions and the classification for problem debts and the changes and the trends in this area, and after the senior managers have presented the extent of the provisions and classifications for which they are responsible and have detailed the main factors of change in these areas. The subject of the legal claims and of the Bank's exposure in this regard is presented by the Bank's Chief Legal Advisor. The subject of the impairment of securities is presented by the senior manager from the Capital Markets Division. The Chief Accountant presents to the Committee the main and material matters in the Directors' Report and Financial Statements, the changes in critical accounting policies, if any, and the main matters discussed by the Disclosure Committee. The Committee also discusses these matters.

The Financial Statements Review Committee submits its recommendations regarding the financial statements to the Board of Directors. The committee's recommendations relate, *inter alia*, (in accordance with the provisions of the Companies Regulations (Directives and Conditions Regarding the Process for Approving the Financial Statements), 2010) ("**the Companies Regulations**") to assessments and estimates made in connection with the statements; internal controls related to financial reporting, completeness and fairness of disclosure in the statements; the accounting policy adopted and the accounting treatment applied on the Bank's material interests; valuations, including assumptions and estimates on which they are based, which support the data in the financial statements.

Following the discussions of the Committee, there is discussion on the final draft of the Financial Statements in the full Board of Directors, attended by the President and Chief Executive Officer, the Chief Accounting Officer, the Chief Internal Auditor, and when the discussion concerns the approval of the annual Financial Statements, all the other members of the Bank's Management in addition. As background material for the discussion, the Directors

receive the draft Financial Statements together with extensive accompanying background material, including in-depth comprehensive analyses of the Bank's activities in its various areas of business.

In the context of this discussion, the Bank's President and Chief Executive Officer reviews the results of Leumi Group's operations and the Chief Accountant presents and analyzes the results of the Group's operations in Israel and abroad, including a description of risk exposure and compliance with the limits established with regard to such risks. Thereafter, the full Board of Directors discusses and accordingly approves the financial statements.

All the discussions of the Board of Directors, the Financial Statements Review Committee and the Disclosure Committee regarding the financial statements are attended by representatives of the Bank's joint auditors, who are available to the participants to answer questions and provide clarifications. The financial statements are approved by the Board of Directors following their presentation to the joint auditors to the Financial Statements Review Committee and the Audit Committee of the Board of Directors of any material weaknesses that may have arisen during the audit processes that they carried out, and after the Board is presented with the representations of the President and Chief Executive Officer and of the Chief Accountant regarding evaluation of the Bank's disclosure controls and procedures for the financial statements.

The composition of the Financial Statement Review Committee is as stipulated by the Companies Law Regulations. The committee includes seven directors, including, pursuant to the Companies Law, one external director who serves in the Bank and chairs the committee. A further three committee members are external directors as stipulated by the Banking Supervision Department, and all of the abovementioned external directors (both pursuant to the Companies Law and pursuant to the Banking Supervision Department) are independent directors. In addition, all committee members have financial and accounting expertise.

Disclosure Policy

Pursuant to Bank of Israel directives, the disclosure requirements set forth in the Third Pillar of the Basel II directives oblige the Bank to determine a formal disclosure policy. The policy is to refer to the banking corporation's approach to determining what disclosure is made, including the internal controls on the process.

Leumi has determined its disclosure policy, which has been approved by the Board of Directors.

The disclosure policy is based on the Directives for Reporting to the Public of the Supervisor of Banks and the provisional directives of the Israel Securities Authority, which have been adopted by the Supervisor of Banks.

In accordance with the said disclosure policy, Leumi aims to provide all material information necessary to understand its statements, which will be reported clearly and in detail.

Information given in the Directors' Report is prepared in accordance with directives for Reporting to the Public, particularly with regard to "Temporary Order concerning the Description of the Banking Corporation's Business and Forward-Looking Information in the Directors' Report". In accordance with the directive, the directors' report is to include information in the Bank's business, the operating segments in which it operates, the general environment in which it operates and its effect on the Bank, the control structure of the Bank and its organizational structure, legal proceedings, material agreements, and detailed information on other matters.

With regard to information which can be quantified monetarily, quantitative data is given, and with regard to other information, qualitative data is given.

The general principle according to which information is given in the report is the principle of materiality. The Bank's business and its activities are examined according to their scope and

nature, and at the end of the examination, disclosure is made regarding matters of material monetary size in relation to the annual profit of the Bank, its assets or its capital. In addition, disclosure is made of matters of public interest or of special sensitivity, such as matters connected with the structure of the Bank, its management, legislation affecting the bank and so on.

For the purposes of complying with this policy, every material subject is brought for discussion to the Disclosure Committee, (see above chapter of the Procedure for Approval of the Financial Statements), which decides, in all dubious cases, whether to make the necessary disclosure. Minutes of the Disclosure Committee are sent for perusal by the members of the Financial Statements Review Committee of the Board of Directors.

See also the chapter, "Controls and Procedures regarding Disclosure in the Financial Statements", below.

C. Description of the Group's Business according to Segments and Areas of Activity

Development of Income, Expenses and Tax Provision

In accordance with the Public Reporting Directives of Banking Supervision Department of the Bank of Israel, the names of the items and the classification of statement of profit and loss items were changed with effect from 1 January 2012. The main changes are as follows:

- Net interest income includes only interest income and expenses, including index linkage differentials on the principal, but not including exchange rate difference on a principal in foreign currency or linked to foreign currency.
- Non-interest income includes:
 - Non-interest financial income, income (expenses) from activity in derivative instruments, profit (loss) from investments in available-for-sale debentures (not including interest), net exchange rate differentials, profit (loss) from investments in shares (including the sale of shares of investee companies), profit (loss) from the sale of loans, and profit (loss) from the sale of tradable debentures (not including interest).
 - Commissions
 - Other income, including profit (loss) from the sale of buildings and equipment.

Comparative figures have been reclassified.

The net profit attributable to the shareholders of the banking corporation (hereinafter: "the net profit") of Leumi Group for the six months of 2012 was NIS 711 million, compared with NIS 1,118 million in the corresponding period in 2011, a decrease of 36.4%.

The decrease in the net profit in the six months of 2012, as compared with the corresponding period in 2011, is explained as follows:

	For the first six months ended			
	30 June 2012	30 June 2011	Change *	
	NIS millions		NIS millions	%
Net income interest	3,752	3,587	165	4.6
Income (expenses) in respect of credit losses	(558)	29	(587)	-
Non-interest income	2,172	2,297	(125)	(5.4)
Other operating expenses	(4,195)	(4,165)	(30)	(0.7)
Profit before taxes	1,171	1,748	(577)	(33.0)
Provision for tax	(465)	(632)	167	26.4
The Bank's share in associate companies	24	30	(6)	(20.0)
Net profit attributed to non-controlling interests	(19)	(28)	9	32.1
Net profit attributed to shareholders in the banking corporation	711	1,118	(407)	(36.4)

* The symbols are in accordance with their effect on the net profit.

The net profit of Leumi Group in the second quarter of 2012 amounted to NIS 280 million, compared with NIS 564 million in the corresponding period in 2011, a decrease of 50.4%.

	For the three months ended			
	30 June 2012	30 June 2011	Change *	
	NIS millions		NIS millions	%
Net income interest	1,924	1,776	148	8.3
Income (expenses) in respect of credit losses	(333)	(73)	(260)	-
Non-interest income	995	1,146	(151)	(13.2)
Other operating expenses	(2,200)	(2,079)	(121)	(5.8)
Profit before taxes	386	770	(384)	(49.9)
Provision for tax	(159)	(260)	101	38.8
The Bank's share in associate companies	63	72	(9)	(12.5)
Net profit attributed to non-controlling interests	(10)	(18)	8	(44.4)
Net profit attributed to shareholders in the banking corporation	280	564	(284)	(50.4)

* The symbols are in accordance with their effect on the net profit.
Details on the changes - see below.

Interest income net of Leumi Group amounted in the six months of 2012 to NIS 3,752 million, compared with NIS 3,587 million in the corresponding period in 2011, an increase of NIS 165 million or 4.6%.

In the second quarter of 2012, net interest income amounted to NIS 1,924 million compared to NIS 1,776 million in the corresponding period last year, an increase of 8.3%.

The ratio of interest income, net, to the average balance of income-bearing monetary balance sheet assets is 2.24% (in annual terms) compared to 2.32% in the corresponding period in 2011.

The following table sets out the development of net interest income according to the principal operating segments:

	For the first six months of		
	2012	2011	Change
	NIS millions		%
Households	1,402	1,241	13.0
Small businesses	455	445	2.2
Corporate banking	772	727	6.2
Commercial banking	694	650	6.8
Private banking	186	193	(3.6)
Financial management – capital markets	235	316	(25.6)
Other	8	15	(46.7)
Total	3,752	3,587	4.6

Total **Interest Margin** (excluding transactions in financial derivative instruments) in the first six months of 2012 was 1.73%, compared with 2.66% in the corresponding period in 2011. The interest margin including transactions in financial derivatives was 1.24% in the six months of 2012, compared with 1.28% during the corresponding period in 2011, and 1.00% for the whole of 2011. Pursuant to a directive of the Bank of Israel, the computation of the

interest margin is carried out in accordance with rules that were in force until December 2011, i.e., the interest includes exchange rate differentials.

The interest margin in the unlinked shekel sector, including derivatives, during the reporting period was 1.83%, compared with 1.73% last year. The interest margin in the foreign currency segment increased from 0.68% to 0.82%. In the index sector, the interest margin for the period was 0.64%, compared to 0.63% in the corresponding period in 2011.

Expenses in respect of credit losses in the Leumi Group for the first six months of 2012 amounted to expenses of some NIS 558 million, compared with income of NIS 29 million in the corresponding period in 2011.

In the second quarter, expenses in respect of credit losses amounted to NIS 333 million, compared with NIS 73 million in the corresponding period last year, an increase of NIS 260 million.

The overall rate of the expense for credit losses for the first six months of 2012 was 0.46% of total credit to the public (in annual terms), compared with a rate of (0.03%) in the corresponding period in 2011, and compared with 0.30% for the whole of 2011. The overall rate of the expense for credit losses in relation to overall credit risk (balance sheet and off-balance sheet) was 0.31%, (0.02%) and 0.20%, respectively.

The individual rate of expense for credit losses in the first six months of 2012 was 0.27% of the total credit to the public (in annual terms), compared with a rate of (0.03%) in the corresponding period last year and compared with 0.16% in the whole of 2011. The individual rate of expense for credit losses in relation to overall credit risk (balance sheet and off-balance sheet) was 0.18%, (0.02%) and 0.11%.

In the first six months of 2012, credit loss expenses on a collective basis amounted to NIS 237 million, compared with NIS 8 million in the corresponding period last year. The increase in credit loss expenses on a collective basis reflects the Bank's assessment of changes in the business environment in the past period.

The percentage of credit loss expenses on a collective basis in the first six months of 2012 was 0.20% of credit to the public (in annual terms), compared with a rate of 0.01% in the corresponding period last year and with 0.15% in the whole of 2011. The percentage of credit loss expenses on a collective basis in relation to overall credit risk (balance sheet and off-balance sheet) was 0.13%, 0.01% and 0.10%, respectively.

The balance of the allowance for credit losses on a collective basis as at 30 June 2012 amounts to NIS 2,694 million, compared with NIS 2,570 million as at 31 December 2011. The rate of the allowance for credit losses on a collective basis was 1.12% of total credit to the public, net and 0.74% of the total overall credit risk (compared with 1.06% and 0.72% at 31 December 2011, respectively).

The following table sets out the breakdown of expenses (income) in respect of credit losses according to principal operating segments:

	First six months of 2012		First six months of 2011	
	NIS millions	% *	NIS millions	%*
Households	(1)	-	(5)	-
Private banking	1	-	(26)	(0.7)
Small businesses	54	0.5	4	-
Corporate banking	427	1.1	(41)	(0.1)
Commercial banking	83	0.3	40	0.2
Financial management and other	(6)	(1.0)	(1)	(0.2)
Total	558	0.46	(29)	(0.03)

* Percentage of total credit at the end of the period on an annual basis.

The following table sets out the breakdown of expenses (income) in respect of credit losses by main sector of the economy:

	First six months of 2012	First six months of 2011
	NIS millions	
Industry	137	(128)
Construction and real estate	(89)	128
Trade	62	(6)
Hotels, entertainment and food	(69)	(52)
Transportation and storage	27	24
Communications and computer services	(22)	(2)
Financial services	470	39
Other business services	54	12
Private individuals - housing loans	(12)	(10)
Private individuals – other	18	(19)
Other	(17)	(15)
Total	559 *	(29)

* Not including collections amounting to NIS 1 million in respect of banks.

The following is a summary of expenses (income) in respect of credit losses:

	For the six months ended	
	30 June 2012	30 June 2011
	NIS millions	
Individual allowance during the period	457	275
Collection of individual allowance	(136)	(312)
Net increase (reduction), carried to the profit and loss statement	321	(37)
Increase carried to the profit and loss statement in respect of collective allowance	237	8
Total increase (reduction) of expense in respect of credit losses	558	(29)

	For the six months ended	
	30 June 2012	30 June 2011
	NIS millions	
Individual allowance during the period	229	155
Collections of individual allowance	(69)	(131)
Net increase carried to the profit and loss statement	160	24
Increase carried to the profit and loss statement in respect of group allowance	173	49
Total increase in expense in respect of credit losses	333	73

The following is the breakdown of expenses (income) in respect of credit losses in the Group (the Bank and consolidated companies) charged to the statement of profit and loss:

	For the six months ended	For the six months ended	% change
	30 June 2012	30 June 2011	
	NIS millions		
The Bank	531	(59)	+
Arab Israel Bank	4	2	100.0
Leumi Mortgage Bank	(12)	(14)	(14.3)
Leumi Card	9	9	-
Bank Leumi – U.S.A.	11	(1)	+
Bank Leumi – U.K.	16	8	100.0
Leumi Private Bank - Switzerland	4	-	+
Bank Leumi – Romania	(8)	25	-
Leumi Leasing and Investments	3	1	+
Total expenses (income)	558	(29)	+

Non-performing assets (*), impaired debts accruing interest income, problem commercial credit risk and unimpaired debts in arrears of 90 days or more:

(*) Impaired debts that do not accrue interest income

	30 June 2012	31 December 2011
	Reported amounts	
On a consolidated basis	NIS millions	
1. Non-performing assets:		
Impaired credit to the public not accruing interest income (1)		
Reviewed on an individual basis	6,925	6,634
Reviewed on a group basis	7	6
Impaired bonds not accruing interest income	-	-
Other impaired debts not accruing interest income	17	25
Total impaired debts not accumulating interest income	6,949	6,665
Assets received in respect of cleared credit	81	75
Total non-performing assets	7,030	6,740
2. Impaired debts in the restructuring of problem debts accruing interest income	164	156
3. Problem commercial credit risk (2):		
Balance sheet credit risk in respect of the public	11,022	10,443
Off-balance sheet credit risk in respect of the public (3)	1,176	1,074
Total problem commercial credit risk in respect of the public	12,198	11,517
Balance sheet credit risk in respect of others	79	324
Off-balance sheet credit risk in respect of others	-	-
Total problem commercial credit risk in respect of others	79	324
Total problem commercial credit risk	12,277	11,841
4. Unimpaired debts in arrears of 90 days or more	1,315	1,556
Of which: Housing loans for which allowance has been made according to the extent of arrears	588	655
Housing loans for which allowance has not been made according to the extent of arrears (4)	270	263
Unimpaired bonds in arrears of 90 days or more	-	-
Others	457	638

Note: Balance sheet and off-balance sheet credit risk is presented before the effect of the allowance for credit losses and before the effect of deductible collateral for the purpose of a borrower and a group of borrowers.

- (1) The accrual of interest in balances in 2011 does not include CPI/foreign currency linkage differentials on the principal, and in 2012 does not include foreign currency differentials.
- (2) Balance sheet credit (credit, bonds, other debts recognized in the balance sheet and assets in respect of derivative instruments) and off-balance sheet credit risk that is impaired, substandard or under special mention, except for balance sheet and off-balance sheet credit risk in respect of private individuals.
- (3) As calculated for the purpose of restrictions on the indebtedness of a borrower or group of borrowers, except in respect of guarantees given by a borrower to secure the indebtedness of a third party, before the effect of deductible collateral.
- (4) Housing loans, the minimum allowance in respect of which is calculated according to the extent of the arrears which are in arrears of between 3 months and 6 months, and other housing loans that are not impaired, which are in arrears of 90 days or more and the minimum allowance of which is not calculated according to the extent of arrears.

Below are a number of indices for reviewing credit risk according to the new directives:

	30 June 2012	31 December 2011
	%	
Balance of impaired credit to the public not accruing interest income as a percentage of the balance of credit to the public	2.8	2.7
Balance of credit to the public which is not impaired in arrears of 90 days or more as a percentage of the balance of credit to the public	0.5	0.6
Balance of the allowance for credit losses in respect of credit to the public as a percentage of the balance of credit to the public	1.6	1.6
Balance of the allowance for credit losses in respect of credit to the public as a percentage of the balance of impaired credit to the public not accruing interest income	55.7	59.7
Problem commercial credit risk in respect of the public as a percentage of total credit risk in respect of the public	3.3	3.2

	30 June 2012	30 June 2011	31 December 2011
			%
Expenses in respect of credit losses as a percentage of the average balance of credit to the public (in annual terms)	0.5	-	0.3
Net write-offs in respect of credit to the public as a percentage of the average balance of credit to the public (in annual terms)	0.6	0.9	0.9
Net write-offs in respect of credit to the public as a percentage of the balance of the provision for credit losses in respect of credit to the public (in annual terms)	37.5	48.4	52.2

Noninterest financial income:

Noninterest income of Leumi Group in the first six months of the year amounted to NIS 2,172 million, compared with NIS 2,297 million in the corresponding period last year, a decrease of NIS 125 million or 5.4%.

In the second quarter of the year, non-interest income amounted to NIS 995 million, compared with NIS 1,146 million in the corresponding period last year, a decrease of 13.2%.

The changes in noninterest income in the Group derives from:

	For the three months ended			For the six months ended		
	30 June 2012	30 June 2011		30 June 2012	30 June 2011	
	NIS millions		% Change	NIS millions		% Change
Non-interest income	(25)	116	-	120	170	(29.4)
Commissions	1,022	1,018	0.4	2,042	2,104	(2.9)
Other income	(2)	12	-	10	23	(56.5)
Total	995	1,146	(13.2)	2,172	2,297	(5.4)

Details of noninterest financial income are as follows:

	For the six months ended		
	30 June 2012	30 June 2011	Change
	NIS millions		%
Net income (expenses) in respect of derivative instruments and exchange rate differentials, net	(54)	11	-
Profits from sale of available-for-sale debentures	126	142	(11.3)
Gains (losses) from investments in shares including dividends *	(48)	67	-
Realized and unrealized gains (losses) from adjustments of tradable debentures and shares to fair value, net	96	(50)	+
Total	120	170	(29.4)

	For the three months ended		
	30 June 2012	30 June 2011	Change
	NIS millions		%
Net income (expenses) in respect of derivative instruments and exchange rate differentials, net	(157)	11	-
Profits from sale of available-for-sale debentures	68	65	4.6
Gains (losses) from investments in shares including dividends *	(34)	39	-
Realized and unrealized gains (losses) from adjustments of tradable debentures and shares to fair value, net	98	1	+
Total	(25)	116	-

* Including the recording of an impairment of a nature other than temporary amounting to NIS 160 million, net, in respect of the investment in the shares of Partner in the first six months of 2012 and NIS 101 million, net, in the second quarter of 2012.

The main changes in the item, commissions, are as follows:

- a. A decrease in the treatment of credit and the preparation of contracts amounting to NIS 45 million (21.5%).
- b. A decrease in income from activity in securities amounting to NIS 14 million (3.3%).
- c. A decrease in commissions from financial transactions amounting to NIS 12 million (9.8%).
- d. A decrease in distribution commissions of financial products amounting to NIS 5 million (2.5%).
- e. An increase in credit card income amounting to NIS 6 million (1.4%).
- f. An increase in account management income amounting to NIS 6 million (1.4%).

Income from commissions (excluding financing commissions) cover 43.9% of operating and other expenses compared with coverage of 45.6% in the corresponding period last year and compared with 44.4% for the whole of 2011.

The development of non-interest income by main activity segment is as follows:

Segment	For the six months ended June 30		Change %
	2012	2011	
	NIS millions		
Households	910	983	(7.4)
Small businesses	250	246	1.6
Corporate banking	295	345	(14.5)
Commercial banking	278	281	(1.1)
Private banking	311	250	24.4
Financial management –			
Capital markets	213	148	43.9
Non-banking activities	(60)	54	-
Other	(25)	(10)	-
Total	2,172	2,297	(5.4)

The proportion of non-interest income from all income (i.e., net interest income, and non-interest income) was 36.7%, compared with 39.0% in the corresponding period last year and 37.0% compared with the whole of 2011.

Total operating and other expenses of Leumi Group in the first six months of 2012 amounted to NIS 4,195 million, compared with NIS 4,165 million in the corresponding period in 2011, an increase of 0.7%. Total operating and other expenses in the second quarter amounted to NIS 2,200 million, compared with NIS 2,079 million in the corresponding period in 2011, an increase of 5.8%.

Salary expenses in the first six months of 2012 fell by NIS 82 million and by a rate of 3.1%, compared to the corresponding period last year.

The decrease in salary expenses is primarily attributable to the fact that in the first six months of 2012, profits were recorded in the severance pay fund and provident fund, which are also used as a fund to cover the employees' pension liability, compared with losses in the corresponding period last year. The decrease was partly offset by the initial consolidation of Banque Safdié.

Operating and other expenses (maintenance of buildings and equipment, depreciation and others) increased in the first six months of 2012 by NIS 112 million, an increase of 7.3%, compared with the corresponding period in 2011. This increase stems mainly as a result of an

increase in depreciation and building maintenance expenses and computer expenses, the initial consolidation of Banque Safdié and the cancelation of provisions for legal claims which were recorded in the first six months of 2011.

Operating expenses constitute 70.8% of total income, similar to the percentage in the corresponding period in 2011 and compared with 73.9% for the whole of 2011.

Total operating and other expenses (in annual terms) constitute 2.30% of total balance sheet, compared with 2.52% in the corresponding period in 2011, and 2.28% for the whole of 2011.

Profit before taxes of Leumi Group for the first six months of 2012 amounted to NIS 1,171 million, compared with NIS 1,748 million in the corresponding period in 2011, a decrease of 33.0%. In the second quarter of 2012, pre-tax profit amounted to NIS 386 million, compared with NIS 770 million in the corresponding period last year, a decrease of 49.9%.

Provision for taxes on profit of Leumi Group in the first six months of 2012 amounted to NIS 465 million, compared with NIS 632 million in the corresponding period in 2011. The rate of the provision in the first six months of 2012 was some 39.7% of the pre-tax profit, compared with 36.2% in the corresponding period in 2011, an increase of some 3.5 percentage points. The increase in the rate of the tax provision stems mainly from an increase in disallowed expenses resulting from an impairment in respect of an investment in the shares of Partner Communication Ltd.

Profit after taxes for the first six months of 2012 amounted to NIS 706 million, compared with NIS 1,116 million in the corresponding period in 2011, a decrease of 36.7%. Profit after taxes for the second quarter of 2012 amounted to NIS 227 million, compared with NIS 510 million in the corresponding period in 2011, a decrease of 55.5%.

The Group's share in profit after taxes of associate companies amounted to a profit of NIS 24 million in the first six months of 2012, compared with a profit of NIS 30 million in the corresponding period in 2011. For details, see the section, "Financial Management – Capital Markets" in the chapter, "Activity Sectors in the Group" below.

Net profit before attribution to holders of non-controlling interests in the first six months of 2012 amounted to a profit of NIS 730 million, compared with a profit of NIS 1,146 million in the corresponding period in 2011, a decrease of 36.3%. Net profit before attribution to holders of non-controlling interests in the second quarter amounted to NIS 290 million, compared with NIS 582 million in the corresponding period in 2011, a decrease of 50.2%.

Net profit attributable to holders of non-controlling interests in the first six months of 2012 amounted to NIS 19 million, compared to a profit of NIS 28 million in the corresponding period in 2011.

Net profit attributable to the shareholders in the banking corporation for the first six months of 2012 amounted to NIS 711 million, compared with a profit of NIS 1,118 million in the corresponding period in 2011, a decrease of 36.4%. Net profit attributable to the shareholders in the banking corporation for the second quarter of 2012 amounted to NIS 280 million, compared with NIS 564 million in the corresponding period in 2011, a decrease of 50.4%.

Return on Capital – Average for the Period to Shareholders of the Banking Corporation in Annual Terms:

			2012		2011			
			First six months					
			%					
Net profit attributable to the shareholders of the banking corporation			6.0		10.1			
			2012		2011			
			2nd quarter	1st quarter	4th quarter	3rd quarter	2nd quarter	1st quarter
			%					
Net profit attributable to the shareholders of the banking corporation			4.7	7.5	11.2	2.7	10.3	10.1

Net basic profit per share attributable to shareholders of the banking corporation reached NIS 0.48 in the first six months of 2012, compared with NIS 0.76 in the corresponding period in 2011.

Development of Profit in the last six quarters

A. The following table is a condensed statement of operating profit and loss after taxes in the last six quarters:

	2012		2011			
	2nd	1st	4th	3rd	2nd	1st
	quarter	quarter	quarter	quarter	quarter	quarter
	NIS millions					
Net interest income	1,924	1,828	1,679	1,841	1,776	1,811
Income (expenses) in respect of credit losses	(333)	(225)	(385)	(378)	(73)	102
Non-interest income	995	1,177	1,203	675	1,146	1,151
Operating and other expenses	(2,200)	(1,995)	(2,121)	(2,055)	(2,079)	(2,086)
Profit before taxes	386	785	376	83	770	978
Provision for taxes	159	306	(246)	32	260	372
Profit after taxes	227	479	622	51	510	606
Group's share in operating profits (losses) after taxes of associate companies after the effect of taxes	63	(39)	3	115	72	(42)
Net profit attributable to non-controlling interests	(10)	(9)	(7)	(11)	(18)	(10)
Net profit attributable to shareholders in the banking corporation	280	431	618	155	564	554

B. The following table shows the quarterly development of expenses (income) in respect of credit losses:

	2012		2011			
	2nd	1st	4th	3rd	2nd	1st
	quarter	quarter	quarter	quarter	quarter	quarter
	NIS millions					
Individual allowance	160	161	178	241	24	(61)
Group allowance	173	64	207	137	49	(41)
Total	333	225	385	378	73	(102)
Percentage of provision out of total credit to the public (on an annual basis)	0.56	0.37	0.64	0.64	0.13	(0.18)

C. The following table shows the quarterly development of non-interest income:

	2012		2011			
	2nd	1st	4th	3rd	2nd	1st
	quarter	quarter	quarter	quarter	quarter	quarter
	NIS millions					
Income (expenses) net in respect of derivative instruments	(157)	103	75	(504)	11	-
Profits from the sale of available-for-sale of debentures, net	68	58	68	55	65	77
Profits (losses) from investments in shares, including dividends *	(34)	(14)	(10)	(206)	39	28
Realized and unrealized gains (losses) from adjustments of tradable debentures and shares to fair value	98	(2)	44	319	1	(51)
Commissions	1,022	1,020	1,007	1,005	1,018	1,086
Other income	(2)	12	19	6	12	11
Total	995	1,177	1,203	675	1,146	1,151

* Including the recording of an impairment of a nature other than temporary amounting to NIS 59 million in respect of the investment in the shares of Partner in the first quarter of 2012, NIS 101 million in the second quarter of 2012 and NIS 239 million in the third quarter of 2011.

D. The following table shows the quarterly development of salary expenses:

	2012		2011			
	2nd	1st	4th	3rd	2nd	1st
	quarter	quarter	quarter	quarter	quarter	quarter
	NIS millions					
Salary expenses, excluding special salary expenses	1,182	1,187	1,256	1,018	1,126	1,175
Supplement to provisions for severance pay and pension after offsetting fund profits	174	(1)	(60)	226	131	176
Benefit in respect of sale of shares to employees	-	-	-	(3)	16	-
Total salary expenses	1,356	1,186	1,196	1,241	1,273	1,351

E. The following table shows the quarterly development of operating and other expenses and maintenance of buildings and equipment:

	2012		2011			
	2nd	1st	4th	3rd	2nd	1st
	quarter	quarter	quarter	quarter	quarter	quarter
	NIS millions					
Depreciation	188	177	180	173	191	167
Amortization of intangible assets and goodwill	5	6	2	-	-	-
Maintenance of buildings and equipment	258	250	262	249	241	241
Other expenses	393	376	481	392	374	327
Total operating and other expenses*	844	809	925	814	806	735

* Excluding salary

Structure and Development of Assets and Liabilities⁽¹⁾

Total assets of Leumi Group as at 30 June 2012 amounted to NIS 366.1 billion, compared with NIS 365.9 billion at the end of 2011, an increase of 0.1%, and an increase of 9.9% compared with 30 June 2011.

The value of the assets in the balance sheet denominated in and/or linked to foreign currency was some NIS 97.0 billion, some 26.5% of total assets. During the first six months of 2012, the shekel depreciated against the U.S. dollar by 2.67%, and appreciated against the euro, by 0.12%. The changes in exchange rates in the first six months of the year led to an increase of 0.6% in total assets.

Total assets under the Group's management – the total of the balance sheet as well as customers' securities portfolios, and provident funds and supplementary training funds in respect of which operating management, custody services and pension counseling are provided - amount to some NIS 904 billion, compared with NIS 898 billion at the end of 2011 (some US\$ 230 billion and US\$ 235 billion, respectively), as detailed below.

The following table sets out the development of the main balance sheet items:

	30 June 2012	31 December 2011	Rate of change	
			Since December 2011	Since June 2011
	NIS millions		%	
Total assets	366,082	365,854	0.1	9.9
Cash and deposits with banks	39,166	53,044	(26.2)	(14.0)
Securities	60,348	47,936	25.9	50.3
Credit to the public, net	241,427	241,320	-	5.7
Buildings and equipment	3,753	3,653	2.7	3.5
Deposits of the public	280,434	279,404	0.4	11.0
Deposits from banks	3,981	5,056	(21.3)	(25.8)
Debentures, notes and subordinated notes	28,223	29,999	(5.9)	4.4

Deposits of the public amounted to NIS 280.4 billion as at 30 June 2012, compared with NIS 279.4 billion as at 31 December 2011, an increase of 0.4%, and compared with 30 June 2011, an increase of 11.0%.

The depreciation of the shekel in relation to most foreign currencies in the first six months of 2012 contributed in total to an increase of 0.8% in total deposits of the public.

The following table sets out the development of deposits of the public by principal operating segments:

Segment	30 June 2012	31 December 2011	Change %
	NIS millions		
Households	131,402	130,276	0.9
Small businesses	18,466	18,109	2.0
Corporate banking	23,038	28,079	(18.0)
Commercial banking	48,780	46,527	4.8
Private banking	37,864	39,999	(5.3)
Financial management, capital markets and other	20,884	16,414	27.2
Total	280,434	279,404	0.4

(1) The changes in percentages were calculated according to the balances in NIS millions.

Debentures, capital notes and subordinated capital notes totaled NIS 28.2 billion on 30 June 2012, compared with NIS 30.0 billion on 31 December 2011, a decrease of 5.9%, and compared with 30 June 2011, an increase of 4.4%. In the first six months of 2012, NIS 4,753 million of debentures were repaid and NIS 2,290 million of notes were raised.

Off-balance sheet activity

The following table sets out the development of balances of the customers' (off-balance sheet) financial assets⁽¹⁾ managed by Leumi Group:

	30 June 2012	31 December 2011	Change	
	NIS millions		NIS millions	%
Securities portfolios	463,211	462,318	893	0.2
Of which: managed by mutual funds ^{(2) (3)}	55,831	52,648	3,183	6.0
Provident and pension funds ^{(2) (3)}	48,043	45,902	2,141	4.7
Supplementary training funds ^{(2) (3)}	27,009	24,385	2,624	10.8
Total	538,263	532,605	5,658	1.1

- (1) Including a change in the market value of securities and in the value of securities of mutual and provident funds held in custody, for which operating management and custody services are provided.
- (2) The Group in Israel does not manage any mutual funds, provident funds or supplementary training funds.
- (3) Assets of customers in respect of which the Group provides operating management services, including the fund balances of customers who are counseled by Leumi.

Net credit to the public totaled NIS 241.4 billion on 30 June 2012, similar to 31 December 2011, and compared with 30 June 2011, an increase of 5.7%.

The depreciation of the shekel in relation to most foreign currencies in the first six months of 2012 contributed in total to an increase of 0.5% in total credit to the public.

In addition to credit to the public, the Group invests in corporate debentures which, on 30 June 2012, amounted to NIS 10.4 billion, compared with NIS 8.0 billion on 31 December 2011, an increase of 30.0%. Most of the increase derives from the purchase of asset-backed debentures (ABS and MBS).

The following table sets out the development of the overall credit risk⁽¹⁾ to the public by principal sectors of the economy:

Economy Sectors	30 June 2012		31 December 2011		Change
	Overall credit risk to the public	Percentage of total	Overall credit risk to the public	Percentage of total	
	NIS millions	%	NIS millions	%	
Agriculture	2,080	0.6	2,217	0.6	(6.2)
Industry	48,866	13.4	49,483	13.8	(1.2)
Construction and real estate (2)	79,885	21.8	79,739	22.2	0.2
Electricity and water	2,114	0.6	1,750	0.5	20.8
Trade	32,484	8.9	31,117	8.7	4.4
Hotels, accommodation and food	5,258	1.4	5,001	1.4	5.1
Transportation and storage	6,650	1.8	6,732	1.9	(1.2)
Communications and computer services	8,493	2.3	8,486	2.4	0.1
Financial services	38,828	10.6	37,226	10.4	4.3
Other business services	11,978	3.3	12,540	3.5	(4.5)
Public and community services	8,534	2.3	8,233	2.3	3.7
Private individuals - housing loans	61,951	16.9	59,270	16.5	4.5
Private persons – other	58,863	16.1	56,837	15.8	3.6
Total	365,984	100.0	358,631	100.0	2.1

- (1) Before an allowance for credit losses and including off-balance sheet credit risk, investments in debentures of the public and other assets in respect of derivative instruments.
- (2) Including housing loans extended to purchasing groups that are in the process of construction amounting to NIS 1,065 million and off-balance sheet credit risk amounting to NIS 2,217 million, compared to NIS 932 million and NIS 2,032 million, respectively, as at 31 December 2011.

The following table shows the quarterly development of credit to the public by main activity sector:

	2012		2011			
	2nd Quarter	1st Quarter	4th Quarter	3rd Quarter	2nd Quarter	1st Quarter
	NIS millions					
Households*	86,128	84,039	83,045	81,579	79,720	77,826
Small businesses	20,819	20,207	20,039	19,604	19,371	19,153
Corporate banking	74,815	77,660	77,571	76,507	74,001	73,404
Commercial banking	49,834	49,257	50,536	50,108	46,376	46,116
Private banking	8,658	8,451	9,074	8,171	7,587	7,666
Financial management, capital markets and others	1,173	886	1,055	1,346	1,293	906
Total	241,427	240,500	241,320	237,315	228,348	225,071

* Credit to households also includes housing loans (mortgages).

Additional data on total credit is set forth below.

The following table sets out the breakdown of total credit to the public* and off-balance sheet credit risk according to the size of the credit to a single borrower:

		30 June 2012		
Credit ceiling in NIS thousands		Percentage of total number of borrowers	Percentage of total balance sheet credit	Percentage of total off-balance sheet credit
From	To	%		
0	80	83.4	6	18.9
80	600	14	17.9	10.5
600	1,200	1.6	9.9	2.8
1,200	2,000	0.4	4.7	1.9
2,000	8,000	0.4	8.9	5.2
8,000	20,000	0.1	7.2	5.3
20,000	40,000	0.05	7.2	6.4
40,000	200,000	0.04	16.2	17.6
200,000	800,000	0.01 **	13.8	20.3
Above 800,000		0.00 ***	8.2	11.1
Total		100.0	100.0	100.0

		31 December 2011		
Credit ceiling in NIS thousands		Percentage of total number of borrowers	Percentage of total balance sheet credit	Percentage of total off-balance sheet credit
From	To	%		
0	80	83.3	6.0	18.4
80	600	14.1	17.6	11.1
600	1,200	1.6	9.3	2.7
1,200	2,000	0.4	4.5	1.9
2,000	8,000	0.4	8.8	5.4
8,000	20,000	0.1	7.2	5.7
20,000	40,000	0.05	7.2	6.6
40,000	200,000	0.04	17.0	19.4
200,000	800,000	** 0.01	13.9	17.9
Above 800,000		*** 0.00	8.5	10.9
Total		100.0	100.0	100.0

* Before deduction of allowances in respect of credit losses.

** On 30 June 2012 - 159 borrowers and on 31 December 2011 - 143 borrowers.

*** On 30 June 2012 - 24 borrowers and on 31 December 2011 - 25 borrowers.

The following are details of the balances of credit to the public and of the off-balance sheet credit risk which exceed NIS 800 million per single borrower, based on a more detailed breakdown of credit areas and economic sectors:

1. Credit risk according to size of credit to the borrower:

		30 June 2012					
		Number of borrowers		Balance sheet credit		Off-balance sheet credit	
			Of which: related parties		Of which: related parties		Of which: related parties
Credit ceiling (in NIS millions)		Total		Total		Total	
From	To	In NIS millions					
800	1,200	12	-	7,191	-	3,878	-
1,200	1,600	5	-	4,446	-	2,191	-
1,600	2,000	3	-	2,784	-	2,465	-
2,000	2,400	2	-	1,079	-	3,189	-
2,400	2,513	2	-	4,850	-	65	-
Total		24	-	20,350	-	11,788	-

All the related parties are corporations in which the Bank holds up to 20% and they are not controlling shareholders of the Bank. The credits specified in the above table do not include any debts for which provisions were made for credit losses.

On 23 July 2012, credit to an interested party amounting to NIS 2 billion was approved, subject to meeting conditions precedent.

For further information, see the Immediate Report dated 24 July 2012 (Ref. no. 192510-01-2012).

		31 December 2011					
		Number of borrowers		Balance sheet credit		Off-balance sheet credit risk	
			Of which, related parties		Of which, related parties		Of which, related parties
Credit ceiling in NIS millions		Total		Total		Total	
From	To	In NIS millions					
800	1,200	14	1	7,592	708	5,529	147
1,200	1,600	5	-	4,527	-	2,011	-
1,600	2,000	3	-	2,535	-	2,559	-
2,000	2,400	1	-	1,640	-	566	-
2,400	2,710	2	-	5,009	-	293	-
Total		25	1	21,303	708	10,958	147

2. Credit risk according to industry sectors:

30 June 2012			
	Number of borrowers	Balance sheet credit	Off-balance sheet credit risk
In NIS millions			
Industry	8	5,495	7,110
Construction and real estate	6	4,674	1,354
Public and community services	1	814	235
Communications and computer services	2	3,042	619
Financial services	5	4,796	1,063
Electricity and water	1	1,195	427
Trade	1	334	980
Total	24	20,350	11,788

31 December 2011			
	Number of borrowers	Balance sheet credit	Off-balance sheet credit risk
In NIS millions			
Industry	9	6,948	5,961
Construction and real estate	8	5,759	2,293
Public and community services	1	853	19
Communications and computer services	2	2,917	846
Financial services	3	3,686	356
Electricity and water	1	977	790
Trade	1	163	693
Total	25	21,303	10,958

3. Credit to the groups of borrowers whose indebtedness exceeds 15% of the Bank's capital (for capital adequacy purposes):

30 June 2012					
Groups of borrowers	Balance sheet credit risk	Off-balance sheet credit risk	Total credit risk	Of which: derivative instruments	% of capital
In NIS millions					
1	5,851	1,604	7,455	78	17.5

Total debts of large borrowers, groups of borrowers and banking groups of borrowers whose debts exceeds 10% of the Bank's capital constitutes 29.9% of the Bank's capital at 30 June 2012.

Problem debts

The risk of problem credit in accordance with the new regulations after individual provisions:

	30 June 2012			31 December 2011		
	Balance sheet	Off-balance sheet	Total	Balance sheet	Off-balance sheet	Total
	In NIS millions					
Impaired debts	5,614	309	5,923	5,118	369	5,487
Substandard debts	1,860	221	2,081	1,118	78	1,196
Special mention debts	2,730	514	3,244	3,570	473	4,043
Total	10,204	1,044	11,248	9,806	920	10,726

Problem credit risk:

	30 June 2012	31 December 2011
	Problem credit risk	Problem credit risk
	In NIS millions	
Commercial problem credit risk	12,277	11,841
Retail problem credit risk	1,303	1,440
Total	13,580	13,281
Allowance for credit losses	2,332	2,555
Problem credit after allowance for credit losses	11,248	10,726

Credit to Governments amounted to NIS 412 million on 30 June 2012, compared with NIS 448 million on 31 December 2011, a decrease of 8.0% and, an increase of 17.0% compared with 30 June 2011.

Securities

The Group's investments in securities amounted to NIS 60.3 billion on 30 June 2012, compared with NIS 47.9 billion, an increase of 25.9%, compared with 31 December 2011, and an increase of 50.3% compared with 30 June 2011.

The Group's securities are classified into two categories: tradable securities and available-for-sale securities.

Tradable securities are presented in the balance sheet at fair value and the difference between fair value and adjusted cost is charged to the statement of profit and loss. Available-for-sale securities are presented at fair value, where the difference between fair value and adjusted cost is presented as a separate item in capital in other comprehensive income, called "adjustments for presentation of available-for-sale securities at fair value" ("capital"), less the related tax, but whenever the decrease in value is of a non-temporary nature, the difference is charged to the statement of profit and loss.

For details of the accounting policy and treatment of the valuation of the securities portfolio and the distinction between temporary impairments or those which other than temporary, see chapter, "Accounting Policy on Critical Subjects" on page 65 and Note 1 to the annual financial statements for 2011.

The following table sets out the classification of the securities item in the consolidated balance sheet in accordance with the rules set forth above:

30 June 2012					
	Adjusted cost	Unrealized gains from adjustments to fair value	Unrealized losses from adjustments to fair value	Fair value	Balance sheet value
NIS millions					
Debentures					
Available-for-sale	46,000	349	(361)	45,988	45,988
For trading	12,156	162 *	(46) *	12,272	12,272
	58,156	511	(407)	58,260	58,260
Shares and funds					
Available-for-sale	1,690	259	(20)	1,929	1,929
For trading	160	1 *	(2) *	159	159
	1,850	260	(22)	2,088	2,088
Total securities	60,006	771	(429)	60,348	60,348

* Carried to profit and loss

31 December 2011					
	Adjusted cost	Unrealized gains from adjustments to fair value	Unrealized losses from adjustments to fair value	Fair value	Balance sheet value
NIS millions					
Debentures					
Available-for-sale	36,524	227	(748)	36,003	36,003
For trading	9,369	78 *	(66) *	9,381	9,381
	45,893	305	(814)	45,384	45,384
Shares and funds					
Available-for-sale	1,876	341	(26)	2,191	2,191
For trading	363	4 *	(6) *	361	361
	2,239	345	(32)	2,552	2,552
Total securities	48,132	650	(846)	47,936	47,936

* Carried to profit and loss

As at 30 June 2012, some 79.4% of the Group's *nostro* portfolio was classified as available-for-sale securities and some 20.6% was classified as the trading portfolio. This classification allows for flexibility in the management of the securities portfolio. Some 3.5% of the value of the securities represents investments in shares of companies that are not presented on equity basis, but according to cost, or to the market value of the shares traded on the stock exchange.

The following table sets out details of the Group's activity in debentures:

	30 June 2012	30 June 2011
	NIS millions	
Debentures redeemed and/or sold (available-for-sale)	17,048	23,803
Purchases of debentures held to redemption and available-for-sale	25,972	7,511
Net profit from investments in debentures:		
Interest income	683	666
Net profit from sale and from impairment of available-for-sale debentures	126	142
Realized and/or unrealized gain (loss) from adjustments to fair value of debentures for trading	100	(51)

The following table sets out details of the composition of investments in debentures according to type of linkage:

	30 June 2012			31 December 2011		
	Government of Israel	Foreign governments	Other companies	Government of Israel	Foreign governments	Other companies
	NIS millions			NIS millions		
Israeli currency:						
Unlinked	29,801	-	672	19,227	-	619
Linked to CPI	6,196	-	819	7,124	-	861
Foreign currency including foreign currency-linked	2,256	4,720	13,796	1,577	3,858	12,118
Total debentures	38,253	4,720	15,287 *	27,928	3,858	13,598

* Of which NIS 1,251 million subordinated debentures.

The debenture portfolio is mostly invested in debentures of the Government of Israel and governments in the OECD. In the first six months of 2012, there was an increase of some NIS 1.7 billion, or about 12.4%, in Group investments in corporate debentures, mainly in foreign currency debentures abroad.

The following table sets out the value of securities by method of calculation in NIS millions*:

	30 June 2012	31 December 2011
Securities traded on an active market	44,184	34,219
Securities according to other significant observable inputs	13,490	11,600
Securities according to unobservable inputs or according to cost	2,674	2,117
Total	60,348	47,936

* Data calculated in accordance with FAS 157.

For further details, see note 2 to the financial statements.

Below is a table of details of investments in corporate debentures (not banks) only issued in Israel and abroad, by sector of the economy (available-for-sale and trading portfolio):

Sector of economy	30 June 2012		31 December 2011	
	Issued in	Issued	Issued in	Issued
	Israel	abroad	Israel	abroad
	NIS million			
Agriculture	-	5	-	-
Industry	165	651	71	313
Construction and real estate	44	194	41	92
Electricity and water	212	214	216	181
Trade	321	6	331	-
Transportation and storage	48	12	26	-
Communications and computer services	53	305	79	149
Financial services	505	7,406	610	5,776
Business and other services	55	53	16	34
Public and community services	23	84	24	75
Total	1,426	8,930	1,414	6,620

The available-for-sale portfolio

The following table shows the composition of the available-for-sale portfolio:

	30 June 2012		31 December 2011		Change	
	Abroad	In Israel	Abroad	In Israel	Abroad	In Israel
	NIS millions					
Debentures	19,017	26,971	16,641	19,362	2,376	7,609
Shares and funds	653	1,276	724	1,467	(71)	(191)
Total	19,670	28,247	17,365	20,829	2,305	7,418

- a. In respect of the available-for-sale portfolio, in the first six months of 2012, impairment of NIS 368 million (before tax) was recorded to capital mainly due to an increase in the value of debentures of the Government of Israel as a result of a fall in yields and an increase in value in respect of foreign bank debentures. This compared with a decrease in value of NIS 515 million (before taxes) in the corresponding period last year.
- b. In addition, profits from the sale of debentures amounting to NIS 126 million were recorded to profit and loss, compared with profits of NIS 142 million in the corresponding period last year.
- c. **The following table shows a summary of the above results in respect of the available-for-sale portfolio (including financing income):**

	For the six months ended		For the year ended
	30 June	30 June	31 December
	2012	2011	2011
	NIS millions		
Profits in respect of available-for-sale securities which were recorded to profit and loss	531	705	1,006
Adjustments to capital reserve of available-for sale securities in capital	368	(515)	(1,021)

d. The following table shows net balances in capital (net adjustments in respect of available-for-sale securities before tax):

	30 June 2012	31 December 2011	Quarterly movement	
			1st quarter	2 nd quarter
	NIS millions			
Shares	239	315	80	(156)
Israel government debentures	187	151	(9)	45
Foreign government debentures	5	(2)	5	2
Other debentures *	(204)	(670)	524	(58)
Mainly security hedges ** and borrowings	(183)	(118)	(12)	(53)
Total	44	(324)	588	(220)
Related tax	(25)	106	(198)	67
Net total	19	(218)	390	(153)

* Of which the balance of the accumulated impairment in respect of subordinated notes issued by foreign banks is NIS 123 million.

** Charged to profit and loss corresponding with the hedged debentures, see Note 2, comment (c).

The accumulated net balance of adjustments to fair value of securities held in the available-for-sale portfolio, as at 30 June 2012, amounted to a positive amount of NIS 19 million (after the effect of tax). This amount represents a profit which had not been realized at the date of the financial statements.

From 1 July 2012 to 20 August 2012, an increase in the value of available-for-sale securities amounting to NIS 36 million (NIS 18 million, net, after tax) was recorded.

The Bank management estimates that the impairment in the available-for-sale portfolio is mostly of a temporary nature. The Bank intends and is able to continue to hold the investments until the predicted recovery of the full cost of the assets or until redemption. Accordingly, this impairment is recorded to capital, on the basis of the criteria set forth in the Significant Accounting Policies in Note 1 to the 2011 Annual Report.

e. The following is the impairment in value of available-for-sale securities charged to capital as at 30 June 2012:

		Duration of decline in value since commencement of the decline*				
		Up to 6 months	6-9 months	9-12 months	More than 12 months	Total amount
		NIS millions				
Rate of decline						
Up to 10%	Shares	-	-	-	-	-
	Asset-backed debentures	4	-	7	17	28
	Other debentures	13	2	17	115	147
	Total	17	2	24	132	175
10%- 20%	Shares	5	-	-	-	5
	Asset-backed debentures	-	-	4	8	12
	Other debentures	-	-	12	123	135
	Total	5	-	16	131	152
20%-30%	Shares	15	-	-	-	15
	Asset-backed debentures	-	-	5	3	8
	Other debentures	-	-	4	27	31
	Total	15	-	9	30	54
Above 30%	Shares	-	-	-	-	-
	Asset-backed debentures	-	-	-	-	-
	Other debentures	-	-	-	-	-
	Total	-	-	-	-	-
Total amount	Shares	20	-	-	-	20
	Asset-backed debentures	4	-	16	28	48
	Other debentures	13	2	33	265	313
Overall total		37	2	49	293	381

For the treatment of revaluing the securities and the distinction between temporary decreases in value and those of a non-temporary nature, see page 65 in the 2011 Financial Statements.

* The duration of the impairment since the beginning of the decline means the duration since the beginning of any impairment of the security.

Trading Portfolio

The following table shows the composition of the trading portfolio:

	30 June 2012		31 December 2011		Change	
	Abroad	In Israel	Abroad	In Israel	Abroad	In Israel
	NIS millions					
Debentures	1,596	10,676	793	8,588	803	2,088
Shares and funds	18	141	-	361	18	(220)
Total	1,614	10,817	793	8,949	821	1,868

In respect of debentures for trading, realized and unrealized profits amounting to NIS 100 million were recorded in the profit and loss statement in the first six months of 2012, compared with losses of NIS 51 million in the corresponding period in 2011, and in respect of shares and funds, realized and unrealized losses were recorded amounting to NIS 4 million, compared profits amounting to NIS 1 million in the corresponding period in 2011.

Investments in Securities Issued Abroad

The Group's securities portfolio includes some NIS 21.3 billion (some US\$ 5.4 billion) of securities issued abroad, all of which (but for some 2%) are investment grade securities, of which some 82% are rated 'A-' and above, and of which some 46% are rated 'AAA'. The portfolio includes subordinated debentures issued by foreign banks having a fair value of NIS 1,251 million.

The following table shows the composition of investments in securities issued abroad:

	30 June 2012		31 December 2011	
	Available-for-sale portfolio	Trading portfolio	Available-for-sale portfolio	Trading portfolio
	NIS millions			
Balance sheet value				
Government debentures	6,467	397	5,089	251
Debentures of banks and financial institutions	6,714	130	7,854	366
Asset-backed debentures	4,701	241	2,444	120
Other debentures	1,135	828	1,254	56
Shares and funds	653	18	724	-
Total	19,670	1,614	17,365	793

The net decrease in value (the offset between increase and decreases in value), which is carried to capital in respect of securities issued abroad, from the date of purchase until 30 June 2012 amounts to NIS 61 million (NIS 40 million after taxes).

The following table shows the fair value as at 30 June 2012 of debentures of banks and financial institutions abroad (excluding asset-backed securities):

	AAA to AA-		A+	A	A-	BBB+ to BBB-	BB+ to B-	Unrated	Total
	NIS millions								
United States – by bank (2)									
Citigroup Inc. NY	-	-	-	211	-	-	-	-	211
Bank of America (including Merrill Lynch)	-	-	248	55	193	-	-	-	496
Goldman, Sachs. & Co.	-	313	58	15	-	-	-	-	386
Morgan Stanley	-	-	229	-	29	-	-	-	258
Wells Fargo Bank N.A.	-	211	-	-	-	-	-	-	211
United States – other (3)	54	125	160	-	-	-	-	69	408
United Kingdom	557	-	137	707	216	-	-	-	1,617
Austria (1)	-	-	20	-	-	-	-	-	20
Italy (1) (5)	208	-	-	32	-	-	-	-	240
Germany (1)	427	144	-	108	-	-	-	-	679
The Netherlands (1)	149	297	107	103	-	-	-	-	656
Luxembourg (1)	-	-	-	-	15	-	-	-	15
Spain (1) (5)	69	-	-	32	20	-	-	-	121
France (1)	496	-	32	-	-	-	-	-	528
Switzerland	-	-	19	-	-	-	-	-	19
Australia	529	-	-	-	-	-	-	-	529
Sweden	22	-	67	-	13	-	-	58	160
New Zealand	118	-	-	-	-	-	-	-	118
Norway	-	30	-	-	-	-	-	-	30
South Korea	-	41	-	-	-	-	-	19	60
Denmark	-	62	-	-	20	-	-	-	82
Aggregate total (4)	2,629	1,223	1,077	1,263	506	-	-	146	6,844

(1) Countries in the Eurozone bloc amounting to NIS 2,260 million.

(2) United States amounting to NIS 1,969 million.

(3) This amount includes investments in 5 banks in the United States.

(4) Including subordinated debentures, the fair value of which as at 30 June 2012 was NIS 1,251 million (including the available-for-sale and trading portfolios).

(5) For further details in connection with exposure to certain foreign countries, see the section "Credit Risk", "Exposure to Foreign Countries" in the chapter "Risk Exposure and Risk Management".

The following table shows the fair value at 31 December 2011 of debentures of banks and financial institutions abroad (excluding asset-backed securities):

	AAA to AA-	A+	A	A-	BBB+ to BBB-	BB+ to B-	Not rated	Total
	NIS millions							
U.S.A. – by bank level (2)								
Citigroup Inc NY	-	614	-	-	-	-	-	614
Chase Manhattan Bank, N.A.	241	-	-	-	-	-	-	241
Bank of America (including Merrill Lynch)	4	-	523	-	-	-	-	527
Goldman, Sachs and Co.	206	154	-	-	-	-	-	360
Morgan Stanley	-	41	239	-	-	-	-	280
Wells Fargo Bank N.A.	283	-	-	-	-	-	-	283
United States – other (3)	39	-	62	-	-	-	350	451
United Kingdom	528	806	293	-	-	-	88	1,715
Austria (1)	-	-	20	-	-	-	-	20
Italy (1) (5)	-	-	359	-	-	-	-	359
Germany (1)	284	-	-	-	-	-	35	319
Denmark	-	-	88	-	-	-	-	88
The Netherlands (1)	427	320	56	-	18	-	-	821
Luxembourg (1)	-	-	-	-	-	-	14	14
Spain (1) (5)	340	-	-	-	-	-	30	370
France (1)	375	189	-	-	-	-	20	584
Switzerland	8	-	-	-	-	-	85	93
Australia	567	-	-	-	-	-	-	567
Sweden	33	67	-	-	-	-	56	156
New Zealand	253	-	-	-	-	-	-	253
Norway	29	-	-	-	-	-	-	29
Canada (2)	19	-	-	-	-	-	-	19
South Korea	-	38	-	-	-	-	19	57
Total (4)	3,636	2,229	1,640	-	18	-	697	8,220

(1) Eurozone countries amounting to NIS 2,487 million.

(2) North American countries (United States and Canada) amounting to NIS 2,775 million.

(3) This amount includes investments in six banks in the United States.

(4) Including subordinated debentures with a fair value as of 31 December 2011 of NIS 1,605 million (including available portfolio and trading portfolio).

(5) For further details in connection with exposure to certain foreign countries, see the section "Credit Risk", "Exposure to Foreign Countries" in the chapter "Risk Exposure and Risk Management".

1. Investments in foreign asset-backed securities

The Group's securities portfolio as of 30 June 2012 includes some NIS 4.9 billion (some US\$ 1.3 billion) of asset-backed securities (both mortgage-backed and non-mortgage-backed), all of which are investment grade, compared with some NIS 2.6 billion at the end of 2011. Of the said portfolio, some NIS 4.7 billion (some US\$ 1.2 billion) is classified in the available-for-sale portfolio, and the balance in the securities held for trading portfolio.

The following table shows a summary of investments in asset-backed securities in the available-for-sale portfolio:

	30 June 2012			
	Adjusted	Unrealized	Unrealized	Balance sheet
	value	profits	losses	value (fair value)
	NIS millions			
MBS - mortgage-backed securities	3,395	21	(7)	3,409
ABS-asset-backed securities (other than mortgage-backed):	1,310	23	(41)	1,292
Of which: CLO	1,260	20	(39)	1,241
Other	50	3	(2)	51
Total	4,705	44	(48)	4,701

	31 December 2011			
	Adjusted	Unrealized	Unrealized	Balance sheet
	value	profits	losses	value (fair value)
	NIS millions			
MBS - mortgage-backed securities	1,722	23	(12)	1,733
ABS-asset-backed securities (other than mortgage-backed):	770	3	(62)	711
Of which: CLO	720	1	(60)	661
Other	50	2	(2)	50
Total	2,492	26	(74)	2,444

For the definition of asset-backed securities, see Note 3 to the 2011 Financial Statements.

Securitization Exposures

Investment in asset-backed securities by type of exposure (Table 9(f) – Basel II)

	30 June 2012	31 December 2011
	Accrued amount of exposure	
	NIS millions	
Mortgage-backed Securities (MBS):		
Pass-through securities:		
Securities guaranteed by US Government GNMA	376	114
Securities issued by FNMA and FHLMC	902	259
Other securities	5	5
Other mortgage-backed securities:		
Securities issued by FHLMC, FNMA, or GNMA, or guaranteed by these entities	1,862	1,017
Other mortgage-backed securities	274	448
Total mortgage-backed securities (MBS)	3,419	1,843
Asset-backed securities (ABS):		
Debtors in respect of credit cards	78	40
Lines of credit for any purpose secured by dwelling	5	5
Credit for purchase of vehicle	111	-
Other credit to private persons	5	5
Credit not to private persons	5	4
CLO debentures	1,241	661
Others	78	6
Total asset-backed (ABS)	1,523	721
Total asset-backed securities	4,942	2,564

Investment in asset-backed securities by risk weighting * (Table 9(g) – Basel II)

	30 June 2012	31 December 2011	30 June 2012	31 December 2011
	Accrued amount of exposure		Capital requirement for securitization exposure	
	NIS millions		NIS millions	
20%	1,197	1,001	22	18
50%	310	100	14	5
100%	18	21	2	2
350%	-	-	-	-
Deducted from equity	35	29	-	-
Total	1,560	1,151	38	25

* Not including FNMA and FHLMC securities, which are presented as liability of the U.S. government and the weight of their risk is 20%, not including GNMA securities, guaranteed by U.S. governments, and the weight of their risk is 20%.

The Group's portfolio of available-for-sale investments in foreign asset-backed securities as of 30 June 2012 includes investments in mortgage-backed securities in the total amount of some NIS 3.4 billion. 92% of the mortgage-backed securities in the available-for-sale portfolio are guaranteed or directly issued by United States federal agencies (FNMA, FHLMC, GNMA) FNMA and FHLMC have come under governmental protection under the

U.S. administration's rescue plan and the GNMA debentures have government guarantees. The majority of the remaining debentures are rated AAA.

As of 30 June 2012, the cumulative net increase in value which was carried to capital deriving from the mortgage-backed debenture portfolio amounted to some NIS 14 million.

The total of the mortgage-backed securities that are not (U.S.) government guaranteed and are not backed by American federal entities in both the available-for-sale and trading portfolios, amounts to some NIS 279 million.

The forecast term to maturity for each mortgage-backed securities portfolio is, on average, some 3.6 years.

In addition to the mortgage-backed securities, the Group's available-for-sale portfolio also includes other securities that are backed by assets other than mortgages (car financing credit and other types of credit), amounting to some NIS 1,292 million, of which CLO-type debentures account for some NIS 1,241 million. The projected term to maturity of the portfolio of securities backed by assets other than mortgages is some 3.6 years on average.

2. Investments in other (non asset-backed) securities issued abroad

The Group's securities portfolio as of 30 June 2012 includes some NIS 16.4 billion (some US\$ 4.2 billion) of non-asset-backed securities, which include mainly securities of the U.S. government, banks and financial institutions, debentures of investment-grade companies the balance being mainly securities issued by the Government of Israel. Of these securities, NIS 15.0 billion (US\$ 3.8 billion) are classified in the available-for-sale portfolio, and some NIS 1.4 billion in the securities for trading portfolio. Of these securities, 78% are rated 'A-' and above, of which, some 33% are rated 'AAA'.

For further details regarding exposure to overseas banks and financial institutions, see the section "Credit Risks" in the chapter "Risk Exposure and Risk Management".

As of 30 June 2012, the balance of the accumulated decrease in value included in capital in respect of non-asset-backed securities issued abroad in the available-for-sale portfolio amounted to NIS 57 million (NIS 37 million after tax), after a decrease of NIS 498 million before tax in the first six months of 2012. The debentures that are not asset-backed securities and were issued abroad are mainly debentures issued by banks. The Bank intends, and is able, to continue to hold these securities until maturity or at least until the return of their value.

	Fair value		Capital reserve as at 30 June 2012
	30 June 2012	31 December 2011	
	NIS millions		
Total subordinated available-for sale bank debentures issued abroad	1,207	1,534	(123)
Of which: subordinated debentures which fell by more than 35%	-	-	-

In addition, the available-for-sale portfolio includes securities that are non-asset backed securities also in the trading portfolio. The trading portfolio includes mainly government securities and securities of banks and financial institutions and portfolios of securities under the management of external investment managers and security funds. All the securities in the trading portfolio are investment grade securities, and about 70% are rated 'A' and higher. The value of the trading portfolio which is non-asset backed as at 30 June 2012 amounted to some NIS 1.4 billion (US\$ 0.4 billion). The difference between the fair value and the adjusted cost, if any, is charged to the profit and loss statement.

Investments in debentures issued in Israel

Investments in debentures issued in Israel at 30 June 2012 amounted to NIS 37.6 billion, of which NIS 36.1 billion was in debentures issued by the Government of Israel, with the balance, NIS 1.5 billion, in corporate debentures. Some 57.8% of the investments in corporate debentures amounting, as of 30 June 2012, to NIS 0.9 billion are attributed to the available-for-sale portfolio, with the balance being in the trading portfolio.

Out of the total amount of NIS 0.9 billion in the corporate debenture portfolio in the available-for-sale portfolio, the positive capital reserve amounts to NIS 19 million, while the negative reserve amounts to NIS 38 million.

3. Investments in shares and funds

Total investments in shares and funds amounted to some NIS 2,088 million as at 30 June 2012, of which some NIS 937 million was in quoted shares and some NIS 1,151 million in unquoted shares. Out of the total investment, NIS 1,929 million is classified as available-for-sale and NIS 159 million is classified in the trading portfolio.

The following table sets out the principal investments in shares and funds recorded in the securities item⁽¹⁾ (Table 13(B) Basel II):

	Bank's share on a consolidated basis in the paid-up capital giving the right to receive profits		Value of the investment in the consolidated balance sheet (2)		Capital adequacy retirements		Listed/ Not listed
	30 June 2012	31 December 2011	30 June 2012	31 December 2011	30 June 2012	31 December 2011	
	%		NIS millions				
Migdal Insurance and Financial Holdings Ltd.	9.79	9.79	468	534	42	48	Listed
Africa Israel Properties Ltd.	2.2	2.2	17	16	2	1	Listed
Otzar Hityashvuth Hayehudim B.M.	8.62	8.62	43	44	4	4	Listed
Partner Communications Co. Ltd. (3)	4.99	4.99	121	261	11	23	Listed
Electra Consumer Products (1970) Ltd.	8.98	8.98	53	66	5	6	Listed
TSI Roads Limited Partnership	17.82	17.82	105	101	9	9	Not listed
Tower Semiconductor capital notes	-	-	49	49	4	4	Not listed
CLS Bank	-	-	21	21	2	2	Not listed
Funds	-	-	855	1,140	77	103	Of which, 671 not listed
Apax	-	-	70	69	6	6	Not listed
Other	-	-	286	251	26	24	Of which, 224 not listed
Total	-	-	2,088	2,552	188	230	

- (1) For details of non-banking investments presented on equity basis, see the section, "Financial Management – Capital Markets" in the chapter, "Activity Sectors in the Group" below.
- (2) The value of the investment in the consolidated balance sheet is equal to the fair value of the investment.

From 1 July 1 2012 to 20 August 2012, the impairment in shares amounted to NIS 89 million before tax.

The following table shows investments (positions) in shares and funds in the securities item (available-for-sale portfolio and trading portfolio) (NIS millions):

	Balance sheet amount	
	30 June 2012	31 December 2011
Quoted shares	937	1,367
Funds according to quote by counterparty	745	822
Unquoted shares	406	363
Total	2,088	2,552

Other assets and debit balances in respect of derivative instruments

As of 30 June 2012, other assets and debit balances in respect of derivative instruments amounted to NIS 16.5 billion, compared with NIS 15.8 billion at the end of 2011, an increase of 4.6%.

Operating Segments in the Group

The Group operates in various operating segments through the Bank and its subsidiaries, in all fields of banking and financial services. Furthermore, the Group invests in non-banking corporations that operate in various fields, including insurance, real estate, shipping, energy, industry and others.

The operating segments are defined in accordance with the characteristics determined by the Bank of Israel. A detailed description of the operating segments and the manner of their measurement is presented in the Annual Report for 2011.

Following are principal data according to operating segments of the principal balance sheet items:

	Credit to the Public			Deposits of the Public			Total Assets		
	30 June 2012	31 December 2011	Change	30 June 2012	31 December 2011	Change	30 June 2012	31 December 2011	Change
	NIS millions		%	NIS millions		%	NIS millions		%
Households (1)	86,128	83,045	3.7	131,402	130,276	0.9	86,917	83,831	3.7
Small businesses	20,819	20,039	3.9	18,466	18,109	2.0	20,843	20,068	3.9
Corporate banking	74,815	77,571	(3.6)	23,038	28,079	(18.0)	77,317	80,896	(4.4)
Commercial banking	49,834	50,536	(1.4)	48,780	46,527	4.8	51,245	51,431	(0.4)
Private banking	8,658	9,074	(4.6)	37,864	39,999	(5.3)	12,913	13,989	(7.7)
Financial management - capital markets and other	1,173	1,055	11.2	20,884	16,414	27.2	116,847	115,639	1.0
Total	241,427	241,320	0.0	280,434	279,404	0.4	366,082	365,854	0.1

(1) Credit to households also includes housing loans (mortgages). After canceling the effect of this credit, credit to households (banking and financial) rose by 1.8%. Housing loans amounted to NIS 58.5 billion at the end of June 2012, having increased by 4.6%.

Following are principal data according to operating segments of off-balance sheet items and data on customer balances in the capital market:

Segment	Guarantees and documentary credit			Securities portfolios, including mutual funds		
	30 June 2012	31 December 2011	Change	30 June 2012	31 December 2011	Change
	NIS millions		%	NIS millions		%
Households	489	499	(2.0)	90,285	88,849	1.6
Small businesses	1,432	1,331	7.6	6,156	6,485	(5.1)
Corporate banking	28,137	26,297	7.0	51,784 (1)	72,639	(28.7)
Commercial banking	6,835	6,772	0.9	46,701	44,225	5.6
Private banking	443	469	(5.5)	83,207	80,115	3.9
Financial management – capital markets and other	796	883	(9.9)	185,078 (1)	170,005	8.9
Total	38,132	36,251	5.2	463,211	462,318	0.2

(1) Deriving from segmentation

The following table sets out the net profit according to operating segments:

Segment	For the three months ended			For the six months ended		
	30 June	30 June	Change	30 June	30 June	Change
	2012	2011		2012	2011	
	NIS millions		%	NIS millions		%
Households	141	85	65.9	262	195	34.4
Small businesses	58	88	(34.1)	150	184	(18.5)
Corporate banking	107	185	(42.2)	213	522	59.2
Commercial banking	96	87	10.3	240	234	2.6
Private banking	2	45	(95.6)	26	105	(75.2)
Financial management:						
Capital markets	(77)	16	-	(4)	(113)	+
Non- bank investments	(37)	72	-	(136)	30	-
Other	(10)	(14)	+	(40)	39	-
Total	280	564	(50.4)	711	1,118	(36.4)

Explanations for the changes in profitability are provided below.

The following table shows the quarterly development of the net operating profit by operating segment:

Segment	2012		2011			
	2nd	1st	4th	3rd	2nd	1st
	quarter	quarter	quarter	quarter	quarter	quarter
	NIS millions					
Households	141	121	25	144	85	110
Small businesses	58	92	46	87	88	96
Corporate banking	107	106	118	120	185	337
Commercial banking	96	144	100	105	87	147
Private banking	2	24	36	32	45	60
Financial management:						
Capital markets	(77)	73	(27)	(183)	16	(129)
Non- bank investments	(37)	(99)	3	(124)	72	(42)
Other	(10)	(30)	317	(26)	(14)	(25)
Total	280	431	618	155	564	554

Return on equity according to operating segments

In accordance with directives of the Bank of Israel, it was decided to calculate the return on equity to be allocated to each of the operating segments.

The equity for the purpose of calculating the capital to risk assets ratio (Tier 1 and Tier 2 capital) was allocated to the segments according to the relative share of each segment in the total of all the weighted risk assets of the Group, and according to the allocation of Pillar 2 equity for each segment according to its characteristics and components.

The profit of operating segments was adjusted for the risk capital in each segment. The return on risk-adjusted capital was calculated as the ratio of the adjusted profit to capital allocated to the segment, which represents a part of the allocated risk capital (Tier 1 and Tier 2).

Below is the return on risk-adjusted capital (RORAC) and the economic value added (EVA) for the Bank, taking into account the cost of capital according to the multi-year return determined in the work plan, by operating segment:

The figures for EVA and RORAC have been calculated according to the allocation of all of the capital of the Bank among the segments (as per the actual capital adequacy pursuant to Basel II).

Segment	As at 30 June 2012		As at 30 June 2011		As at 31 December 2011	
	Allocating all the capital		Allocating all the capital		Allocating all the capital	
	RORAC	EVA	RORAC	EVA	RORAC	EVA
	%	NIS millions	%	NIS millions	%	NIS millions
Households	12.3	47	9.6	(8)	8.7	(54)
Small businesses	22.1	80	28.5	117	22.8	178
Corporate banking	4.7	(237)	14.0	145	9.3	(60)
Commercial banking	12.1	40	12.7	48	11.4	54
Private banking	5.6	(20)	27.8	66	22.0	94
Financial management:						
Capital markets	(7.8)	(312)	(4.0)	(284)	(10.1)	(823)
Other	(18.9)	(59)	(10.6)	(74)	70.1	216
Total for net profit	6.0	(461)	10.1	10	8.3	(395)

1. Households

The following tables set out a summary of the profit and loss of the Households segment:

	Banking and finance	Credit cards	Capital market	Mortgages	Overseas activity		Total
	Banking and finance				Banking and finance	Mortgages	
For the three months ended 30 June 2012							
NIS millions							
Net interest income:							
From external sources	(299)	62	2	784	(4)	2	547
Intersegmental	800	(14)	(2)	(614)	4	-	174
Non-interest income:							
From external sources	135	124	114	94	1	-	468
Intersegmental	2	45	-	(66)	-	-	(19)
Total income	638	217	114	198	1	2	1,170
Expenses in respect of credit losses	(12)	4	-	-	(1)	-	(9)
Operating and other expenses:							
To external sources	653	150	77	64	4	1	949
Intersegmental	1	(2)	-	6	-	-	5
Profit (loss) before taxes	(4)	65	37	128	(2)	1	225
Provision for taxes (benefit) on profit	(3)	21	14	44	-	-	76
Profit (loss) after taxes	(1)	44	23	84	(2)	1	149
Net profit attributable to non-controlling interests	-	(8)	-	-	-	-	(8)
Net profit (loss)	(1)	36	23	84	(2)	1	141

	Banking and finance	Credit cards	Capital market	Mortgages	Overseas activity		Total
	Banking and finance				Banking and finance	Mortgages	
For the three months ended 30 June 2011							
NIS millions							
Net interest income:							
From external sources	(298)	59	2	668	(3)	3	431
Intersegmental	765	(13)	(1)	(545)	4	-	210
Non-interest income:							
From external sources	149	121	126	7	1	-	404
Intersegmental	-	53	-	25	-	-	78
Total income	616	220	127	155	2	3	1,123
Expenses in respect of credit losses	20	6	-	(3)	-	1	24
Operating and other expenses:							
To external sources	652	149	76	72	4	2	955
Intersegmental	3	(1)	-	4	-	-	6
Profit (loss) before taxes	(59)	66	51	82	(2)	-	138
Provision for taxes (benefit) on profit	(18)	18	17	28	-	-	45
Profit (loss) after taxes	(41)	48	34	54	(2)	-	93
Net profit attributable to non-controlling interests	-	(8)	-	-	-	-	(8)
Net profit (loss)	(41)	40	34	54	(2)	-	85

Households (cont.)

	Banking and finance	Credit cards	Capital market	Mortgages	Overseas activity		
					Banking and finance	Mortgages	Total
For the six months ended 30 June 2012							
NIS millions							
Net interest income:							
From external sources	(427)	125	4	1,241	(6)	6	943
Intersegmental	1,423	(27)	(3)	(942)	9	(1)	459
Non-interest income:							
From external sources	286	242	229	84	3	-	844
Intersegmental	2	90	-	(26)	-	-	66
Total income	1,284	430	230	357	6	5	2,312
Expenses in respect of credit losses	4	7	-	(13)	2	(1)	(1)
Operating and other expenses:							
To external sources	1,305	300	154	123	7	3	1,892
Intersegmental	(2)	(3)	-	10	-	-	5
Profit (loss) before taxes	(23)	126	76	237	(3)	3	416
Provision for taxes (benefit) on profit	(10)	40	27	82	-	-	139
Profit (loss) after taxes	(13)	86	49	155	(3)	3	277
Net profit attributable to non-controlling interests	-	(15)	-	-	-	-	(15)
Net profit (loss)	(13)	71	49	155	(3)	3	262
% Return on equity							12.3%
Average balance of assets	19,625	7,940	129	57,236	69	184	85,183
of which: investments in companies included on equity basis	-	3	-	-	-	-	3
Average balance of liabilities	125,515	1,081	-	6,944	847	9	134,396
Average balance of risk assets	21,183	7,794	130	30,995	206	64	60,372
Average balance of mutual funds and supplementary training funds	-	-	52,553	-	-	-	52,553
Average balance of securities	-	-	49,014	-	172	-	49,186
Average balance of other assets under management	220	-	-	5,101	-	-	5,321
Balance of credit to the public	19,429	7,810	125	58,510	65	189	86,128
Balance of deposits of the public	126,295	31	-	4,194	873	9	131,402

Households (cont.)

	Banking and finance	Credit cards	Capital market	Mortgages	Banking and finance	Mortgages	Total
For the six months ended 30 June 2011							
NIS millions							
Net interest income:							
From external sources	(467)	111	3	1,201	(3)	5	850
Intersegmental	1,368	(22)	(2)	(961)	9	(1)	391
Non-interest income:							
From external sources	308	236	268	22	3	-	837
Intersegmental	2	102	-	42	-	-	146
Total income	1,211	427	269	304	9	4	2,224
Expenses in respect of credit losses	(2)	11	-	(16)	-	2	(5)
Operating and other expenses:							
To external sources	1,292	301	167	133	9	3	1,905
Intersegmental	4	(2)	-	10	-	-	12
Profit (loss) before taxes	(83)	117	102	177	-	(1)	312
Provision for taxes (benefit) on profit	(27)	33	35	62	-	-	103
Profit (loss) after taxes	(56)	84	67	115	-	(1)	209
Net profit attributable to non-controlling interests	-	(14)	-	-	-	-	(14)
Net profit (loss)	(56)	70	67	115	-	(1)	195
% Return on equity							9,6%
Average balance of assets	18,191	7,327	122	52,721	116	150	78,627
Of which investments in companies included on equity basis	-	6	-	-	-	-	6
Average balance of liabilities	113,332	971	-	9,440	837	7	124,587
Average balance of risk assets	20,688	7,270	122	27,503	289	53	55,925
Average balance of mutual funds and supplementary training funds	-	-	54,741	-	-	-	54,741
Average balance of securities	-	-	52,636	-	164	-	52,800
Average balance of other assets under management	267	-	-	5,822	-	-	6,089
Balance of credit to the public at 31 December 2011	19,119	7,615	134	55,925	73	179	83,045
Balance of deposits of the public at 31 December 2011	124,787	32	-	4,607	842	8	130,276

Main Changes in the Scope of Operations

Total credit to the public in the households segment increased by NIS 3.1 billion, or 3.7% compared with the end of 2011. Housing loans increased by 4.6%, and credit, after cancelling out the effect of housing loans, increased by 1.8%. Deposits of the public increased by some NIS 1.1 billion.

Main Changes in Net Profit

In the first six months of 2012, net profit in the households segment amounted to NIS 262 million, compared with NIS 195 million in the corresponding period last year, an increase of NIS 67 million or 34.4%. The increase in profit derives from an increase in income of NIS 88 million or 3.9%, due to a decrease in operating expenses amounting to NIS 20 million.

The return on equity of the net profit in the segment was 12.3%.

Pension Counseling Services

The balances of the pension assets of customers receiving counseling in the Leumi Group up to the end of June 2012, including advanced training funds in respect of which counseling was provided in the framework of pension counseling and/or investment advice, amounted to some NIS 14.75 billion.

For information regarding legislation and regulations in the area of pension counseling, see the section "Banking Legislation" in the chapter, "Economic Environment and the Effect of External Factors on Activity".

Merger of Leumi Mortgage Bank Ltd.

On 22 January 2012, the Board of Directors of the Bank approved the intention of the management to take steps towards the merger of Leumi Mortgage Bank ("Leumi Mortgage"), which is a wholly owned and controlled subsidiary of the Bank, with the Bank.

In the decision, it was determined that it is the Bank's intention that all Leumi Mortgage's business is to be absorbed into the Bank's operations, while maintaining the organizational focus on the mortgages, at the same time, strengthening the synergy with the Bank's activity.

The process will enable the Bank to provide retail customers with a value proposal which meets all of its requirements, reducing Group expenditure and using inputs more effectively.

The mortgage activity will be concentrated in the Bank's Banking Division in a separate department which will operate on the basis of Leumi Mortgage's existing organizational structure. 110 representative offices of Leumi Mortgage will operate the Bank's branches.

The Bank intends to complete the merger by the end of 2012.

The merger, as aforesaid, will not have a significant impact on the consolidated financial statements on the date of the merger.

It is clarified that the merger is subject to the receipt of the required approvals from the authorized officials in the Bank and in Leumi Mortgage and from the relevant authorities.

The following table presents data concerning new loans granted and loans refinanced for the purchase of a residential dwelling and for the pledge of a residential dwelling (Leumi Mortgage Bank and Leumi):

	First six months of 2012	First six months of 2011	Change
	NIS millions		%
From Bank funds	6,078	6,474	(6.1)
From Ministry of Finance funds:			
Loans	14	14	-
Standing loans	6	1	+
Total new loans	6,098	6,489	(6.0)
Refinanced loans	672	668	0.6
Total	6,770	7,157	(5.4)

Data relating to risk characteristics of housing loans – granted by Leumi Mortgage Bank

Disclosure on housing loans

Pursuant to a letter of the Bank of Israel dated 15 May 2011, the Bank is required to include in the Report of the Board of Directors disclosure regarding developments in credit risks in the housing loan portfolio as defined in Proper Conduct of Banking Management Directive of the Bank of Israel No. 451 (hereinafter: "housing loans"), and the activity carried out in order to manage these risks.

The data relating to the risk features of the housing loans, pursuant to the aforementioned Bank of Israel letter, developments on credit risks and the way of managing them, including reference to measures adopted by Leumi Mortgage Bank to deal with these risk features, are as follows:

* The definitions mentioned in the disclosure below (e.g., repayment ratio, rate of financing, etc.) are according to the reports of Leumi Mortgage to the Bank of Israel.

Development of balance of housing credit, net:

	Balance of housing credit	Annual rate of increase
	NIS millions	%
December 2008	39,344	
December 2009	42,734	8.6
December 2010 *	49,319	15.4
December 2011	54,386	10.3
June 2012	57,003	4.8

* The figures for 31 December 2010 are presented after implementing the regulations of the Supervisor of Banks regarding the measurement and disclosure of impaired debts.

The increase in the level of housing credit in recent years is attributable to demand for housing units and an increase in the prices of housing units, with the majority constituting credit for the purchase of residential dwellings.

Development of credit portfolio according to linkage basis:

	Unlinked	Percentage of credit portfolio	Index- linked	Percentage of credit portfolio	Foreign currency	Percentage of credit portfolio	Total portfolio
	NIS millions	%	NIS millions	%	NIS millions	%	NIS millions
December 2009	15,585	36.5	26,114	61.1	1,035	2.4	42,734
December 2010 *	21,552	43.7	26,619	54.0	1,148	2.3	49,319
December 2011	22,973	42.5	29,802	54.5	1,611	3.0	54,386
June 2012	23,568	41.4	31,812	55.8	1,623	2.8	57,003

* The figures for 31 December 2010 are presented after implementing the regulations of the Supervisor of Banks regarding the measurement and disclosure of impaired debts.

The increase in the unlinked credit portfolio during 2009-2012 was due to the rate of increase in the index-linked credit portfolio. However, from the second half of 2011, there was a marked slowdown in the increase in the balance of the unlinked credit portfolio, in view of a regulation of the Supervisor of Banks relating to the extension of variable interest loans, including loans on the basis of Prime.

Development of housing credit portfolio at variable and fixed interest:

	Fixed		Variable			Total credit portfolio
	Unlinked	Index- linked	Unlinked	Index- linked	Foreign currency	
	NIS millions					
December 2010 *	766	11,309	20,786	15,310	1,148	49,319
December 2011	1,142	11,125	21,831	18,677	1,611	54,386
June 2012	1,497	11,022	22,071	20,790	1,623	57,003

* The figures for 31 December 2010 are presented after implementing the regulations of the Supervisor of Banks regarding the measurement and disclosure of impaired debts.

Development of the housing credit by type of interest:

The development of the new credit extended by variable and fixed interest is as follows (a variable interest loan is a loan where the interest borne is likely to change over the life of the loan):

	2012		2011			2010	2009
	2nd quarter	1st quarter	4th quarter	3rd quarter	2nd quarter	1st quarter	Annual average
Percentage of loans extended							
	%						
Fixed – linked	14.8	14.9	15.1	14.6	5.9	6.1	6.5
Variable – every 5 years or more - linked	44.8	45.1	43.8	42.5	17.5	8.9	4.5
Variable – up to 5 years index-linked	4.6	5.7	7.3	9.4	19.2	15.3	20.5
Fixed-unlinked	6.8	6.1	5.3	5.4	2.1	2.8	4.3
Variable – unlinked	27.6	27.0	26.2	25.0	48.8	61.6	53.8
Variable – foreign currency	1.4	1.2	2.3	3.1	6.5	5.3	3.1

The increase in the proportion of index-linked variable interest loans, including loans at variable interest every five years and more, was at the expense of a decline in the proportion of loans at variable interest on an unlinked basis, in light of a regulation of the Banking Supervision Department relating to the extension of variable interest loans.

The percentage of new credit extended by Leumi Mortgage in variable interest housing loans during the first six months of 2012 was 78.7%, compared with an average of 85.7% in 2011. The data relate to all types of variable interest and the different linkage segments, including loans in which the interest is variable each period of five years and more. The percentage of new credit extended by Leumi Mortgage Bank in variable interest loans, after canceling the effect of index-linked variable interest varying each period of 5 years and more, which the regulation from the Banking Supervision Department excludes from the definition of variable interest loans, during the first six months of 2012, was 33.8% (including releases from facilities made prior to the Bank of Israel directive dated 1 May 2011), compared with 57.5% in the corresponding period last year.

The balance of the portfolio of the housing loan portfolio in arrears more than 90 days is as follows:

	Balance of debt NIS millions	Amount of credit in arrears	Percentage of problem debt %
December 2008	40,024	1,587	4.0
December 2009	43,317	1,306	3.0
December 2010*	49,911	1,046	2.1
December 2011	54,888	918	1.7
June 2012	57,741	858	1.5

* Data as at 31 December 2010 are presented after application of the directives of the Supervisor of Banks regarding measurement and disclosure of impaired debts.

The allowance for credit losses as at 30 June 2012, which includes the group allowance for housing loans (hereinafter "the overall allowance"), as required by a letter from the Bank of Israel dated 1 May 2011, is NIS 468 million, representing 0.81% of the housing balance, compared with a total of NIS 546 million in the corresponding period last year, representing 1.03% of the housing credit balance. The decrease in the allowance for credit losses is attributable to the decrease in the balance of arrears in Leumi Mortgage's credit portfolio.

Data relating to new housing credit:

During the first six months of 2012, Leumi Mortgage extended new housing loans amounting to NIS 5.7 billion from the funds of Leumi Mortgage.

Development of rate of financing, in new credit, above 60%:

The table below presents the development of the new credit extended by Leumi Mortgage at a rate of financing higher than 60%, (the rate of financing is the ratio between the rate of credit approved for the borrower (even if all or part thereof has not yet been actually extended) and the value of the mortgaged asset, when extending the credit facility.

	2012		2011			2010	
	2nd quarter	1st quarter	4th quarter	3rd quarter	2nd quarter	1st quarter	Average
	%						
Between 60 and 70	23.2	24.5	26.2	24.0	20.9	21.7	25.3
Between 70 and 80	12.0	12.8	12.0	11.2	10.4	15.3	19.7
Above 80	3.5	2.5	2.7	3.3	3.6	3.0	3.1

In the first six months of 2012, some 39.1% of the loans made by Leumi Mortgage were above 60% financing, compared to an average of 38.6% for the whole of 2011.

Development of the rate of financing, balance of credit portfolio:

The average financing rate of the credit portfolio balance as at 30 June 2012 was 51.3%, compared with 51.9% in the corresponding period last year.

Development of new credit in which the repayment ratio is less than 2:

The rate of the new housing loan credit in the first six months of 2012 in which the minimum repayment ratio was lower than 2 for income earners earning NIS 10,000 or less at the date of approving the credit stood at 1% of the total new credit extended, compared with an average of 2% for the whole of 2011. (The repayment ratio is calculated as follows: the fixed monthly income of the borrower divided by total monthly repayments in respect of the existing mortgage loans and the new loan).

This computation complies with the directives of the Bank of Israel for the purposes of reporting to the Supervisor of Banks, pursuant to Regulation 876.

Development of new credit, in which the maturity dates are longer than 25 years:

The percentage of new housing loans extended in the first six months of 2012, in which the repayment schedule according to the loan contracts is longer than 25 years, stood at 29%, compared with an average of 39% of total loans extended throughout the whole of 2011. With effect from the second half of 2011, there was a significant decline in the percentage loans extended for a period exceeding 25 years.

As a general rule, Leumi Mortgage does not extend new loans whose terms allow the borrower to pay back less than the interest accruing on the loan, except in exceptional cases.

Leumi Mortgage does not extend loans secured by a second charge, except in exceptional cases.

In accordance with its credit policy, Leumi Mortgage extends new loans when the information available regarding the borrower, or regarding the collateral, at the date of granting the loan, is complete, updated, and verified.

Development of credit risks

Against a background of strong demand for housing, both for residential purposes and for investment, there has been a marked increase in housing prices, leading to a substantial increase in the extent of housing credit. In light of this increase in prices, the risk inherent in extending loans at high rates of financing has increased, stemming from the high burden of debt on the borrower, and higher exposure when the security becomes impaired.

In addition, the low interest rates that have prevailed in the economy in recent years, mainly unlinked Prime interest, have led to a sharp increase in the proportion of unlinked variable interest loans out of total credit to the public in the mortgage market. As a consequence, in an environment of increasing interest rates, borrowers are exposed to a sharp rise in the level of mortgage payments.

As a result of economic developments occurring in the economy in recent years, as presented above, Leumi Mortgage adopted a number of measures in order to contend with the increase in the abovementioned credit risks:

- As part of Leumi Mortgage's risk management, at the beginning of 2011, it was decided to tighten administrative restrictions for the following features: high rates of financing, current monthly repayment capacity, credit ratings in accordance with Leumi Mortgage's internal statistical model, loan products/plans, types of interest and the amounts of the loans.
- As part of a stress scenario, Leumi Mortgage has examined the effect of impairment in collateral and an increase in interest rates on Leumi Mortgage losses.

As part of the capital planning process and its goals, Leumi Mortgage retains additional "capital buffers" to contend with higher risk characteristics, such as: a capital buffer in respect of loans at high rates of financing, a capital buffer in respect of the gap between the current rate of allowances for credit losses and the average rate over the economic cycle, and a capital buffer in respect of the possibility of a fall in real estate prices.

The average housing loan extended by Leumi Mortgage in the first six months of 2012 was NIS 525 thousand, compared to NIS 540 thousand in 2011, NIS 665 thousand in 2010 and NIS 596 thousand in 2009.

2. Small Businesses

The following tables set out a summary of the profit and loss in the Small Businesses segment:

	Overseas activity							
	Banking and finance	Credit cards	Capital market	Mortgages	Real estate	Banking and finance	Real estate	Total
For the three months ended 30 June 2012								
NIS millions								
Net interest income:								
From external sources	185	7	1	1	80	6	2	282
Intersegmental	(22)	(2)	-	(1)	(29)	(1)	(1)	(56)
Non-interest income:								
From external sources	85	26	7	-	16	3	1	138
Intersegmental	(2)	(12)	-	-	-	-	-	(14)
Total income	246	19	8	-	67	8	2	350
Expenses in respect of credit losses	51	1	-	-	(4)	(2)	-	46
Operating and other expenses:								
To external sources	167	12	2	-	24	7	1	213
Intersegmental	1	1	-	-	-	-	-	2
Profit before taxes	27	5	6	-	47	3	1	89
Provision for taxes on profit	9	3	1	-	17	1	-	31
Profit after taxes	18	2	5	-	30	2	1	58
Loss (profit) attributable to non-controlling interests	1	(1)	-	-	-	-	-	-
Net profit	19	1	5	-	30	2	1	58

	Banking and finance	Credit cards	Capital market	Mortgages	Real estate	Overseas activity	Total
For the three months ended 30 June 2011							
NIS millions							
Net interest income:							
From external sources	188	6	1	2	75	9	281
Intersegmental	(26)	(1)	-	(1)	(29)	(1)	(58)
Non-interest income:							
From external sources	82	28	7	-	16	4	137
Intersegmental	(4)	(13)	-	-	-	-	(17)
Total income	240	20	8	1	62	12	343
Expenses (income) in respect of credit losses	10	(1)	-	-	(8)	6	7
Operating and other expenses:							
To external sources	150	11	4	-	26	8	199
Intersegmental	1	-	-	-	-	-	1
Profit (loss) before taxes	79	10	4	1	44	(2)	136
Provision for taxes on the profit	28	2	2	-	16	-	48
Profit (loss) after taxes	51	8	2	1	28	(2)	88
Loss (profit) attributable to non-controlling interests	1	(1)	-	-	-	-	-
Net profit (loss)	52	7	2	1	28	(2)	88

Small Businesses (cont.)

	Overseas activity							
	Banking and finance	Credit cards	Capital market	Mortgages	Real estate	Banking and finance	Real estate	Total
For the six months ended 30 June 2012								
NIS millions								
Net interest income:								
From external sources	361	13	1	2	154	16	3	550
Intersegmental	(32)	(4)	-	(2)	(53)	(3)	(1)	(95)
Non-interest income:								
From external sources	170	53	12	-	32	6	1	274
Intersegmental	(1)	(23)	-	-	-	-	-	(24)
Total income	498	39	13	-	133	19	3	705
Expenses in respect of credit losses	54	1	-	-	(2)	1	-	54
Operating and other expenses:								
To external sources	323	24	5	-	51	14	1	418
Intersegmental	-	2	-	-	-	-	-	2
Profit before taxes	121	12	8	-	84	4	2	231
Provision for taxes on profit	43	4	2	-	30	1	-	80
Profit after taxes	78	8	6	-	54	3	2	151
Net profit attributable to non-controlling interests	-	(1)	-	-	-	-	-	(1)
Net profit	78	7	6	-	54	3	2	150
% Return on equity	22.1 %							
Average balance of assets	12,915	843	25	93	5,804	565	136	20,381
Average balance of liabilities	14,635	1,385	-	-	3,153	476	68	19,717
Average balance of risk assets	10,847	668	28	69	5,755	513	136	18,016
Average balance of mutual funds and supplementary training funds	-	-	2,110	-	-	-	-	2,110
Average balance of securities	-	-	4,805	-	-	4	-	4,809
Average balance of other assets under management	229	-	-	-	-	-	-	229
Balance of credit to the public	13,065	857	20	97	5,901	700	179	20,819
Balance of deposits of the public	14,668	-	-	-	3,139	588	71	18,466

Small Businesses (cont.)

	Overseas activity							
	Banking and finance	Credit cards	Capital market	Mortgages	Real estate	Banking and finance	Real estate	Total
For the six months ended 30 June 2011								
NIS millions								
Net interest income:								
From external sources	375	11	1	3	147	17	1	555
Intersegmental	(52)	(2)	-	(2)	(51)	(3)	-	(110)
Non-interest income:								
From external sources	167	54	14	-	32	7	-	274
Intersegmental	(2)	(26)	-	-	-	-	-	(28)
Total income	488	37	15	1	128	21	1	691
Expenses in respect of credit losses	-	(1)	-	-	(5)	10	-	4
Operating and other expenses:								
To external sources	306	22	7	-	50	15	1	401
Intersegmental	1	1	-	-	-	-	-	2
Profit (loss) before taxes	181	15	8	1	83	(4)	-	284
Provision for taxes on the profit	63	4	3	-	29	-	-	99
Profit (loss) after taxes	118	11	5	1	54	(4)	-	185
Net profit attributable to non-controlling interests	-	(1)	-	-	-	-	-	(1)
Net profit (loss)	118	10	5	1	54	(4)	-	184
% Return on equity	28.5%							
Average balance of assets	12,272	798	33	109	5,316	572	107	19,207
Average balance of liabilities	13,541	1,392	-	-	2,865	407	74	18,279
Average balance of risk assets	10,845	624	37	83	5,235	670	107	17,601
Average balance of mutual fund and supplementary training fund assets	-	-	2,266	-	-	-	-	2,266
Average balance of securities	-	-	6,142	-	-	4	-	6,146
Average balance of other assets under management	249	-	-	-	-	-	-	249
Balance of credit to the public at 31 December 2011	12,741	814	31	93	5,750	488	122	20,039
Balance of deposits of the public at 31 December 2011	14,747	-	-	-	2,876	416	70	18,109

Small Businesses (cont.)

Main Changes in the Scope of Operations

Total credit to the public in the segment increased by NIS 0.8 billion compared with the end of 2011, an increase of 3.9%, and total deposits of the public increased by NIS 0.4 billion, an increase of 2.0%.

Main Changes in the Net Profit

In the first six months of 2012, net profit in the small businesses segment totaled NIS 150 million, compared with NIS 184 million in the corresponding period last year, a decrease of 18.5%. This decrease in profit derives mainly from an increase in expenses in respect of credit losses amounting to NIS 50 million, mainly due to an increase in the collective allowance for credit losses, partly offset as a result of an increase in income amounting to NIS 14 million.

The return on equity of the net profit in the segment was 22.1%.

3. Corporate Banking

The following tables set out a summary of the profit and loss of the Corporate Banking segment:

	Overseas activity						
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Real estate	Total
For the three months ended 30 June 2012							
NIS millions							
Net interest income:							
From external sources	419	9	1	352	3	1	785
Intersegmental	(173)	(2)	(1)	(221)	3	-	(394)
Non-interest income:							
From external sources	66	46	3	60	1	1	177
Intersegmental	(3)	(26)	-	-	-	-	(29)
Total income	309	27	3	191	7	2	539
Expenses in respect of credit losses	305	-	-	(90)	1	-	216
Operating and other expenses:							
To external sources	96	18	4	36	4	1	159
Intersegmental	1	-	-	-	-	-	1
Profit (loss) before taxes	(93)	9	(1)	245	2	1	163
Provision for (benefit from) taxes on profit	(35)	3	-	86	1	-	55
Profit (loss) after taxes	(58)	6	(1)	159	1	1	108
Net profit attributable to non-controlling interests	-	(1)	-	-	-	-	(1)
Net profit (loss)	(58)	5	(1)	159	1	1	107

	Overseas activity						
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Real estate	Total
For the three months ended 30 June 2011							
NIS millions							
Net interest income:							
From external sources	304	8	2	359	2	-	675
Intersegmental	(120)	(3)	(2)	(235)	-	2	(358)
Non-interest income:							
From external sources	65	50	5	65	-	1	186
Intersegmental	1	(30)	-	-	-	-	(29)
Total income	250	25	5	189	2	3	474
Expenses in respect of credit losses	(50)	(1)	-	85	-	-	34
Operating and other expenses:							
To external sources	103	17	2	35	2	1	160
Intersegmental	1	-	-	-	-	-	1
Profit before taxes	196	9	3	69	-	2	279
Provision for taxes on profit	67	2	1	23	-	-	93
Profit after taxes	129	7	2	46	-	2	186
Net profit attributable to non-controlling interests	-	(1)	-	-	-	-	(1)
Net profit	129	6	2	46	-	2	185

Corporate Banking (cont.)

	Overseas activity						
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Real estate	Total
For the six months ended 30 June 2012							
NIS millions							
Net interest income:							
From external sources	799	15	1	621	6	2	1,444
Intersegmental	(320)	(5)	(1)	(352)	6	-	(672)
Non-interest income:							
From external sources	125	94	7	116	4	1	347
Intersegmental	-	(52)	-	-	-	-	(52)
Total income	604	52	7	385	16	3	1,067
Expenses in respect of credit losses	549	1	-	(124)	1	-	427
Operating and other expenses:							
To external sources	188	36	8	71	9	2	314
Intersegmental	-	-	-	-	-	-	-
Profit (loss) before taxes	(133)	15	(1)	438	6	1	326
Provision for (benefit from) taxes on profit	(48)	3	-	154	2	-	111
Profit (loss) after taxes	(85)	12	(1)	284	4	1	215
Net profit attributable to non-controlling interests	-	(2)	-	-	-	-	(2)
Net profit (loss)	(85)	10	(1)	284	4	1	213
% Return on equity	4.7 %						
Average balance of assets	51,757	408	163	26,461	551	146	79,486
Average balance of liabilities	21,572	2,601	-	5,704	725	171	30,773
Average balance of risk assets	78,040	381	163	26,710	745	146	106,185
Average balance of mutual funds and supplementary training funds	-	-	1,808	-	-	-	1,808
Average balance of securities	-	-	58,479	-	105	-	58,584
Average balance of other assets under management	239	-	-	-	-	-	239
Balance of credit to the public	47,393	401	163	26,221	454	183	74,815
Balance of deposits of the public	16,471	-	-	5,473	919	175	23,038

Corporate Banking (cont.)

	Overseas activity						
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Real estate	Total
For the six months ended 30 June 2011							
NIS millions							
Net interest income:							
From external sources	746	14	5	679	6	(1)	1,449
Intersegmental	(291)	(5)	(5)	(425)	-	4	(722)
Non-interest income:							
From external sources	158	98	10	133	2	1	402
Intersegmental	1	(58)	-	-	-	-	(57)
Total income	614	49	10	387	8	4	1,072
Expenses in respect of credit losses	(41)	(1)	-	1	-	-	(41)
Operating and other expenses:							
To external sources	206	34	5	69	5	2	321
Intersegmental	1	-	-	-	-	-	1
Profit before taxes	448	16	5	317	3	2	791
Provision for taxes on profit	152	3	2	109	1	-	267
Profit after taxes	296	13	3	208	2	2	524
Net profit attributable to non-controlling interests	-	(2)	-	-	-	-	(2)
Net profit	296	11	3	208	2	2	522
% Return on equity	14.0%						
Average balance of assets	48,130	409	156	26,283	586	-	75,564
Average balance of liabilities	25,583	2,592	77	5,632	296	286	34,466
Average balance of risk assets	68,561	388	156	26,782	913	-	96,800
Average balance of mutual funds and supplementary training funds	-	-	1,345	-	-	-	1,345
Average balance of securities	-	-	89,918	-	153	-	90,071
Average balance of other assets under management	225	-	-	-	-	-	225
Balance of credit to the public at 31 December 2011	49,899	387	162	26,389	609	125	77,571
Balance of deposits of the public at 31 December 2011	22,898	-	-	4,894	118	169	28,079

Corporate Banking (cont.)

Main Changes in the Scope of Operations

Total credit to the public in the segment decreased by NIS 2.8 billion compared with the end of 2011 and total deposits of the public fell by NIS 5.0 billion, or about 18.0%, *inter alia*, as a result of transfer of customers to be dealt with in the Capital Markets Division.

Main Changes in Net Profit

In the first six months of 2012, net profit in the corporate banking segment totaled NIS 213 million, compared with NIS 522 million during the corresponding period in 2011, a decrease of 59.2%. The decrease in profit derives mainly from an increase in expenses in respect of credit losses amounting to NIS 468 million, partly due to an increase in the collective allowance for credit losses.

The return on equity of the net profit in the segment was 4.7%.

4. Commercial Banking

The following tables set out a summary of the profit and loss of the Commercial Banking segment:

					Overseas activity			
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Capital market	Real estate	Total
For the three months ended 30 June 2012								
NIS millions								
Net interest income:								
From external sources	125	4	10	120	144	-	36	439
Intersegmental	24	(1)	(10)	(69)	(22)	-	(11)	(89)
Non-interest income:								
From external sources	82	18	11	14	17	3	2	147
Intersegmental	1	(10)	-	(1)	-	-	-	(10)
Total income	232	11	11	64	139	3	27	487
Expenses in respect of credit losses	63	-	-	5	6	-	(1)	73
Operating and other expenses:								
To external sources	125	7	14	16	88	2	13	265
Intersegmental	1	-	-	-	-	-	-	1
Profit (loss) before taxes	43	4	(3)	43	45	1	15	148
Provision for (benefit from) taxes on profit	14	-	(1)	16	17	1	4	51
Profit (loss) after taxes	29	4	(2)	27	28	-	11	97
Group's share in profits of companies included on equity basis after effect of taxes	-	(1)	-	-	-	-	-	(1)
Net profit (loss)	29	3	(2)	27	28	-	11	96

					Overseas activity			
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Capital market	Real estate	Total
For the three months ended 30 June 2011								
NIS millions								
Net interest income:								
From external sources	138	4	(4)	119	111	-	32	400
Intersegmental	13	(1)	4	(70)	(14)	-	(9)	(77)
Non-interest income:								
From external sources	83	15	10	14	18	2	3	145
Intersegmental	3	(10)	-	-	-	-	-	(7)
Total income	237	8	10	63	115	2	26	461
Expenses in respect of credit losses	17	-	-	3	15	-	21	56
Operating and other expenses:								
To external sources	133	6	8	17	84	1	12	261
Intersegmental	1	-	-	-	-	-	-	1
Profit (loss) before taxes	86	2	2	43	16	1	(7)	143
Provision for (benefit from) taxes on profit	30	1	-	15	10	1	(2)	55
Profit (loss) after taxes	56	1	2	28	6	-	(5)	88
Group's share in profits of companies included on equity basis after effect of taxes	-	(1)	-	-	-	-	-	(1)
Net profit (loss)	56	-	2	28	6	-	(5)	87

Commercial Banking (cont.)

					Overseas activity			
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Capital market	Real estate	Total
For the six months ended 30 June 2012								
NIS millions								
Net interest income:								
From external sources	239	7	10	210	281	-	71	818
Intersegmental	61	(2)	(10)	(108)	(42)	-	(23)	(124)
Non-interest income:								
From external sources	166	35	21	27	38	5	5	297
Intersegmental	-	(19)	-	-	-	-	-	(19)
Total income	466	21	21	129	277	5	53	972
Expenses in respect of credit losses	67	-	-	(1)	17	-	-	83
Operating and other expenses:								
To external sources	243	14	29	34	175	3	24	522
Intersegmental	-	-	-	-	-	-	-	-
Profit (loss) before taxes	156	7	(8)	96	85	2	29	367
Provision for (benefit from) taxes on profit	56	1	(3)	34	29	1	8	126
Profit (loss) after taxes	100	6	(5)	62	56	1	21	241
Net profit attributable to non-controlling interests	-	(1)	-	-	-	-	-	(1)
Net profit (loss)	100	5	(5)	62	56	1	21	240
Return on equity								12.1%
Average balance of assets	23,485	330	296	8,330	15,233	-	3,333	51,007
Average balance of liabilities	34,498	950	101	2,827	11,079	-	388	49,843
Average balance of risk assets	26,735	272	400	9,252	13,800	-	3,333	53,792
Average balance of mutual funds and supplementary training funds	-	-	3,627	-	-	150	-	3,777
Average balance of securities	-	-	40,113	-	-	2,118	-	42,231
Average balance of other assets under management	733	-	-	-	-	-	-	733
Balance of credit to the public	22,251	330	90	8,398	15,438	-	3,327	49,834
Balance of deposits of the public	34,377	-	149	2,813	11,083	-	358	48,780

Commercial Banking (cont.)

	Overseas activity							
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Capital market	Real estate	Total
For the six months ended 30 June 2011								
NIS millions								
Net interest income:								
From external sources	276	6	(4)	234	222	-	65	799
Intersegmental	30	(2)	5	(132)	(32)	-	(18)	(149)
Non-interest income:								
From external sources	170	31	21	28	39	4	5	298
Intersegmental	2	(19)	-	-	-	-	-	(17)
Total income	478	16	22	130	229	4	52	931
Expenses in respect of credit losses	(27)	-	-	25	20	-	22	40
Operating and other expenses:								
To external sources	269	13	15	35	163	3	22	520
Intersegmental	1	-	-	-	-	-	-	1
Profit before taxes	235	3	7	70	46	1	8	370
Provision for taxes on profit	81	1	2	24	22	1	4	135
Profit after taxes	154	2	5	46	24	-	4	235
Group's share in profits of companies included on equity basis after effect of taxes	-	(1)	-	-	-	-	-	(1)
Net profit	154	1	5	46	24	-	4	234
% return on equity								12.7%
Average balance of assets	23,759	323	541	7,931	12,903	-	3,322	48,779
Average balance of liabilities	29,423	885	-	2,470	8,174	-	367	41,319
Average balance of risk assets	24,123	260	675	8,436	13,041	-	3,322	49,857
Average balance of mutual funds and supplementary training funds	-	-	4,121	-	-	137	-	4,258
Average balance of securities	-	-	38,742	-	-	1,886	-	40,628
Average balance of other assets under management	655	-	-	-	-	-	-	655
Balance of credit to the public at 31 December 2011	23,086	312	481	8,283	15,113	-	3,261	50,536
Balance of deposits of the public at 31 December 2011	32,684	-	-	2,676	10,770	-	397	46,527

Commercial Banking (cont.)

Main Changes in the Scope of Operations

Total credit to the public in the segment decreased by NIS 0.7 billion, a decrease of 1.4%, compared with the end of 2011, and total deposits of the public increased by NIS 2.3 billion, or 4.8%.

Main changes in net profit

In the first six months of 2012, net profit in the commercial banking segment totaled NIS 240 million, compared with NIS 234 million during the corresponding period in 2011, an increase of NIS 6 million, or 2.6%. The increase in profit derives mainly from an increase in income in income amounting to NIS 41 million, which was offset by an increase in credit loss expenses due to an increase in the collective allowance for credit losses.

The return on equity of the net profit in the segment was 12.1%.

5. Private Banking

The following tables set out a summary of the profit and loss in the Private Banking segment:

	Overseas activity								
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Capital market	Real Mortgages	Real estate	Total
For the three months ended 30 June 2012									
NIS millions									
Net interest income:									
From external sources	(56)	-	1	(1)	18	-	10	(1)	(29)
Intersegmental	88	-	(1)	4	30	-	(6)	1	116
Non-interest income:									
From external sources	6	-	40	2	57	52	2	-	159
Intersegmental	-	-	-	-	(6)	-	-	-	(6)
Total income	38	-	40	5	99	52	6	-	240
Expenses in respect of credit losses	1	-	-	-	1	-	-	-	2
Operating and other expenses:									
To external sources	46	1	16	2	102	62	3	-	232
Intersegmental	-	-	-	-	1	-	-	-	1
Profit (loss) before taxes	(9)	(1)	24	3	(5)	(10)	3	-	5
Provision for (benefit from) taxes on profit	(1)	-	7	1	(1)	(3)	-	-	3
Net profit (loss)	(8)	(1)	17	2	(4)	(7)	3	-	2

	Overseas activity								
	Banking and finance	Credit cards	Capital market	Real estate	Banking and finance	Capital market	Real estate	Real Mortgages	Total
For the three months ended 30 June 2011									
NIS millions									
Net interest income:									
From external sources	(43)	-	-	1	2	2	-	(1)	9 (30)
Intersegmental	77	-	-	-	2	47	-	1	(4) 123
Non-interest income:									
From external sources	6	-	41	-	3	34	30	1	2 117
Intersegmental	-	-	-	-	-	3	-	-	- 3
Total income	40	-	41	1	7	86	30	1	7 213
Expenses in respect of credit losses	(5)	-	-	-	1	(21)	-	-	1 (24)
Operating and other expenses:									
To external sources	46	1	13	-	2	73	30	1	4 170
Intersegmental	-	-	-	-	-	1	-	-	- 1
Profit (loss) before taxes	(1)	(1)	28	1	4	33	-	-	2 66
Provision for taxes on profit	1	-	8	-	2	9	-	-	- 20
Profit (loss) after taxes	(2)	(1)	20	1	2	24	-	-	2 46
Net profit attributable to non-controlling interests	-	-	-	-	-	(1)	-	-	- (1)
Net profit (loss)	(2)	(1)	20	1	2	23	-	-	2 45

Private Banking (cont.)

	Overseas activity									
	Banking and finance	Credit cards	Capital market	Mortgages	Real estate	Banking and finance	Capital market	Mortgages	Real estate	Total
For the six months ended 30 June 2012										
NIS millions										
Net interest income:										
From external sources	(109)	-	-	-	(2)	28	-	21	(1)	(63)
Intersegmental	178	-	-	-	7	75	-	(13)	2	249
Non-interest income:										
From external sources	18	-	76	-	5	108	103	3	-	313
Intersegmental	1	-	-	-	-	(3)	-	-	-	(2)
Total income	88	-	76	-	10	208	103	11	1	497
Expenses in respect of credit losses	(3)	-	-	-	-	4	-	-	-	1
Operating and other expenses:										
To external sources	86	1	32	-	5	205	115	6	1	451
Intersegmental	-	-	-	-	-	2	-	-	-	2
Profit (loss) before taxes	5	(1)	44	-	5	(3)	(12)	5	-	43
Provision for (benefit from) taxes on profit	2	-	14	-	2	1	(3)	1	-	17
Net profit (loss)	3	(1)	30	-	3	(4)	(9)	4	-	26
% Return on equity										5.6%
Average balance of assets	1,909	58	8	33	426	8,727	-	1,075	-	12,236
Average balance of liabilities	19,546	-	12	-	1,309	18,485	-	14	199	39,565
Average balance of risk assets	2,307	43	8	25	419	7,468	-	376	-	10,646
Average balance of mutual funds and supplementary training funds	-	-	4,731	-	-	-	1,668	-	-	6,399
Average balance of securities	-	-	39,243	-	-	-	36,664	-	-	75,907
Average balance of other assets under management	234	-	-	-	-	-	-	-	-	234
Balance of credit to the public	1,722	57	8	33	436	5,398	-	1,004	-	8,658
Balance of deposits of the public	19,074	-	-	-	1,441	17,160	-	15	174	37,864

Private Banking (cont.)

	Overseas activity									
	Banking and finance	Credit cards	Capital market	Real estate	Mortgages	Banking and finance	Capital market	Mortgages	Real estate	Total
	For the six months ended 30 June 2011									
	NIS millions									
Net interest income:										
From external sources	(88)	-	-	3	1	23	-	17	(1)	(45)
Intersegmental	155	-	-	3	-	86	-	(8)	2	238
Non-interest income:										
From external sources	19	-	82	5	-	67	67	3	1	244
Intersegmental	1	-	-	-	-	5	-	-	-	6
Total income	87	-	82	11	1	181	67	12	2	443
Expenses in respect of credit losses	(7)	-	-	2	-	(22)	-	1	-	(26)
Operating and other expenses:										
To external sources	85	1	29	4	-	128	60	7	1	315
Intersegmental	1	-	-	-	-	1	-	-	-	2
Profit (loss) before taxes	8	(1)	53	5	1	74	7	4	1	152
Provision for taxes on profit	4	-	17	2	-	20	1	1	-	45
Profit after taxes	4	(1)	36	3	1	54	6	3	1	107
Net profit attributable to non-controlling interests	-	-	-	-	-	(2)	-	-	-	(2)
Net profit (loss)	4	(1)	36	3	1	52	6	3	1	105
% Return on equity										27.8%
Average balance of assets	1,428	58	9	434	42	7,690	-	762	23	10,446
Average balance of liabilities	20,164	-	-	906	-	15,066	-	12	188	36,336
Average balance of risk assets	1,151	44	8	471	33	7,157	-	267	23	9,154
Average balance of mutual funds and supplementary training funds	-	-	4,785	-	-	-	1,630	-	-	6,415
Average balance of securities	-	-	38,713	-	-	-	28,489	-	-	67,202
Average balance of other assets under management	217	-	-	-	-	-	-	-	-	217
Balance of credit to the public at 31 December 2011	2,010	57	8	414	34	5,405	-	1,146	-	9,074
Balance of deposits of the public at 31 December 2011	19,876	-	-	1,012	-	18,866	-	14	231	39,999

Private Banking (cont.)

Main changes in the scope of operations

Total credit to the public in the segment decreased by NIS 0.4 billion, or 4.6%, compared with the end of 2011, and total deposits of the public decreased by some NIS 2.1 billion, or about 5.3%.

Main changes in net profit

In the first six months of 2012, net profit in the private banking segment amounted to NIS 26 million, compared with NIS 105 million in the corresponding period in 2011, a decrease of NIS 79 million or 75.2%. The decrease in profit derives mainly from an increase in operating expenses amounting to NIS 136 million, or 42.9%, primarily attributable to the initial consolidation of Safdié in the representative office in Switzerland and from the cancelation of allowances in respect of legal claims recorded in the first six months of 2011, which was partly offset by an increase in revenues amounting to NIS 54 million.

The return on equity of the net profit in the segment was 5.6%.

6. Financial Management – Capital Markets

	For the three months ended 30 June		For the six months ended 30 June	
	2012	2011	2012	2011
	(NIS millions)			
Net interest income:				
From external sources	(100)	19	59	(22)
Intersegmental	246	149	176	338
Operating and other income:				
From external sources	(6)	133	159	189
Intersegmental	4	(1)	(6)	13
Total income	144	300	388	518
Provisions for doubtful debts	5	(24)	(6)	(1)
Operating and other expenses:				
To external sources	380	327	595	701
Intersegmental	12	12	21	19
Operating profit (loss) before taxes	(253)	(15)	(222)	(201)
Provision for taxes (benefit)	(76)	(38)	(58)	(96)
Operating profit (loss) after taxes	(177)	23	(164)	(105)
Group share in operating profits of companies included on equity basis after effect of tax	63	72	24	30
Net operating loss attributed to non-controlling interests	-	(7)	-	(8)
Net loss	(114)	88	(140)	(83)

In the first six months of 2012, the net loss in the financial management segment amounted to NIS 140 million, compared with a loss of NIS 83 million in the corresponding period last year. The increase in the loss is primarily attributable to a reduction in income amounting to NIS 130 million due to the recording of impairment amounting to NIS 160 million in respect of the investment in Partner, which was recorded without the tax effect. On the other hand, the decrease in operating and other expenses amounting to NIS 104 million, deriving from a decrease in operating expenses that were not loaded on other activity segments, as a result of a decrease in expenses for a liability to pension and severance pay, because of gains in the severance pay and provident funds compared with losses in the corresponding period last year, partly offset the above.

Associate Companies (Non-Banking) – (reported in the Financial Management Sector)

This includes the results of the Group's investment in non-banking (real) investments.

Leumi Group's total investments in associate companies amounted to NIS 2,129 million on 30 June 2012, compared with NIS 2,270 million on 31 December 2011.

Total investments in shares of associate companies (Table 13B - Basel II):

Company	Book value			Market value		Capital adequacy requirements	
	(NIS millions)			(NIS millions)			
	30 June 2012	31 December 2011	% change	30 June 2012	31 December 2011	30 June 2012	31 December 2011
The Israel Corporation Ltd.	1,637	1,748	(6.4)	2,976	3,291	147	157
Others *	492	522	(5.7)	-	-	44	47
Total	2,129	2,270	(6.2)	2,976	3,291	191	204

* Including investments in SuperPharm amounting to NIS 181 million.

The contribution of associate companies to Group profit in the first six months of 2012 amounted to a profit of NIS 24 million, compared with a profit of NIS 30 million in the corresponding period last year.

The following table shows the companies' contribution to the Group's net profit (in NIS millions):

	For the first six months ended 30 June		
	2012	2011	% change
The Israel Corporation Ltd.	3	17	(82.4)
Others	21	13	61.5
Total	24	30	(20.0)

Holdings in Non-banking Holding Corporations (Conglomerates)

The Bank's holdings in non-banking corporations are subject to restrictions determined in the Banking (Licensing) Law, 1981 (the "Banking Law"). The Banking Law determines, *inter alia*, in section 24A, that a banking corporation is entitled to hold more than 1% of the means of control in only one conglomerate (a corporation whose capital exceeds some NIS 2,000 million and operates in more than three sectors of the economy). The Bank has holdings in one conglomerate - the Israel Corporation Ltd.

7. Others - this segment includes activities not allocated to the other segments.

This segment includes the Group's other activities, none of which amounts to a profit segment according to the directives of the Bank of Israel. This activity primarily includes that part of the operations of companies which do not belong to other segments. During the first six months of 2012, the loss in the "Others" segment amounted to NIS 40 million, compared with a loss of NIS 39 million in the corresponding period last year.

The following table sets out details of the main changes, in NIS millions:

	For the first six months ended 30 June		Change in amount
	2012	2011	
Net profit the Bank	6	9	(3)
Other companies in Israel	3	10	(7)
Overseas companies	(1)	9	(10)
Tax adjustments (1)	(48)	(67)	19
Total	(40)	(39)	(1)

(1) Tax differentials between tax calculations in the segments and the effective tax in the consolidated statements.

Activities in Products

A. Capital market activities - The Group's activities in the capital market include investment counseling, including counseling in relation to supplementary training funds, brokerage in the securities and financial instruments market, including activity carried out through the foreign currency and Israeli and foreign securities dealing rooms, brokerage and custody services, and banking and financial services for entities active in the capital market. A subsidiary company of Leumi Partners Ltd. engages in underwriting and distribution of public and private offerings.

The following tables set out details of the capital market operations as presented in the various operating segments:

	House- holds	Small businesses	Corporate banking	Commercial banking	Private banking	Financial management and others	Overseas activities	Total
For the three months ended 30 June 2012								
NIS millions								
Net interest income	-	1	-	-	-	1	-	2
Noninterest income	114	7	3	11	40	23	56	254
Total income	114	8	3	11	40	24	56	256
Operating and other expenses	77	2	4	14	16	26	65	204
Profit (loss) before taxes	37	6	(1)	(3)	24	(2)	(9)	52
Net profit (loss)	23	5	(1)	(2)	17	(2)	(6)	34

	House-holds	Small businesses	Corporate banking	Commercial banking	Private banking	Financial management and others	Overseas activities	Total
For the three months ended 30 June 2011								
NIS millions								
Net interest income	1	1	-	-	-	2	-	4
Noninterest income	126	7	5	10	41	28	34	251
Total income	127	8	5	10	41	30	34	255
Operating and other expenses	76	4	2	8	13	15	41	159
Profit (loss) before taxes	51	4	3	2	28	15	(7)	96
Net profit (loss)	34	2	2	2	20	11	(3)	68

	House-holds	Small businesses	Corporate banking	Commercial banking	Private banking	Financial management and others	Overseas activities	Total
For the six months ended 30 June 2012								
NIS millions								
Net interest income	1	1	-	-	-	3	-	5
Noninterest income	229	12	7	21	76	46	110	501
Total income	230	13	7	21	76	49	110	506
Operating and other expenses	154	5	8	29	32	51	120	399
Profit (loss) before taxes	76	8	(1)	(8)	44	(2)	(10)	107
Net profit (loss)	49	6	(1)	(5)	30	(1)	(7)	71

	House-holds	Small businesses	Corporate banking	Commercial banking	Private banking	Financial management and others	Overseas activities	Total
For the six months ended 30 June 2011								
NIS millions								
Net interest income	1	1	-	1	-	2	-	5
Noninterest income	268	14	10	21	82	63	74	532
Total income	269	15	10	22	82	65	74	537
Operating and other expenses	167	7	5	15	29	29	75	327
Profit (loss) before taxes	102	8	5	7	53	36	(1)	210
Net profit	67	5	3	5	36	26	2	144

In the first six months of 2012, net operating profit after taxes from capital market operations amounted to NIS 71 million, compared with NIS 144 million in the corresponding period in 2011.

B. Credit Cards - Leumi Card

This activity includes mainly the issue of credit cards to private customers and voucher clearing services for businesses.

The principal credit card activities are carried out by the subsidiary, Leumi Card, which engages in the issue of credit cards, the provision of voucher clearing services and the development of payment solutions.

Leumi Card ended the first six months of 2012 with a net profit of NIS 93 million, compared with a profit of NIS 87 million in the corresponding period in 2011.

During the first six months of 2012, the volume of activity by Leumi Card cardholders increased by 8% compared with the activity in the corresponding period in 2011. The number of valid cards at 30 June 2012 increased by 5%, compared with 30 June 2011.

On 17 April 2012, a license agreement was signed by Leumi Card and Isracard, by virtue of which Leumi Card was granted, *inter alia*, a clearing license for debit cards under the brand name of Isracard. The agreement came into force on 15 May 2012.

Further to the license agreement, the activity of clearing the cards under the Isracard brand is expected to be conducted in a similar fashion to the clearing of cards in the joint interface between credit card companies in the sector for clearing Visa and Mastercard cards.

On 14 May 2012, the Antitrust Commissioner granted a temporary exemption to the said license agreement. The exemption is for a period of three months, and is conditional on Isracard not collecting any payment in excess of the interchange fees, in respect of clearing cards of Isracard. On 8 August 2012, the Antitrust Commissioner extended the exemption, subject to the same conditions, for an additional month. During this period, the Antitrust Commissioner intends to examine the justifications for the additional payments that Isracard wishes to collect within the framework of the agreement.

According to an assessment by Leumi Card, the license agreement will lead to a significant increase in competition in the area of clearing debit cards in Israel.

The following tables set out details of credit card activity as presented in the various operating segments:

	Households	Small businesses	Corporate banking	Commercial banking	Private banking	Total
For the three months ended 30 June 2012						
NIS millions						
Net interest income	48	5	7	3	-	63
Noninterest income	169	14	20	8	-	211
Total income	217	19	27	11	-	274
Expenses in respect of credit losses	4	1	-	-	-	5
Operating and other expenses	148	13	18	7	1	187
Profit (loss) before taxes	65	5	9	4	(1)	82
Share of external shareholders	(8)	(1)	(1)	(1)	-	(11)
Net profit (loss)	36	1	5	3	(1)	44

	Households	Small businesses	Corporate banking	Commercial banking	Private banking	Total
For the three months ended 30 June 2011						
NIS millions						
Net interest income	46	5	5	3	-	59
Noninterest income	174	15	20	5	-	214
Total income	220	20	25	8	-	273
Expenses (income) in respect of credit losses	6	(1)	(1)	-	-	4
Operating and other expenses	148	11	17	6	1	183
Profit (loss) before taxes	66	10	9	2	(1)	86
Share of external shareholders	(8)	(1)	(1)	(1)	-	(11)
Net profit (loss)	40	7	6	-	(1)	52

	Households	Small businesses	Corporate banking	Commercial banking	Private banking	Total
For the six months ended 30 June 2012						
NIS millions						
Net interest income	98	9	10	5	-	122
Noninterest income	332	30	42	16	-	420
Total income	430	39	52	21	-	542
Expenses in respect of credit losses	7	1	1	-	-	9
Operating and other expenses	297	26	36	14	1	374
Profit (loss) before taxes	126	12	15	7	(1)	159
Share of external shareholders	(15)	(1)	(2)	(1)	-	(19)
Net profit (loss)	71	7	10	5	(1)	92

	Households	Small businesses	Corporate banking	Commercial banking	Private banking	Total
For the six months ended 30 June 2011						
NIS millions						
Net interest income	89	9	9	4	-	111
Noninterest income	338	28	40	12	-	418
Total income	427	37	49	16	-	529
Expenses (income) in respect of credit losses	11	(1)	(1)	-	-	9
Operating and other expenses	299	23	34	13	1	370
Profit (loss) before taxes	117	15	16	3	(1)	150
Share of external shareholders	(14)	(1)	(2)	(1)	-	(18)
Net profit (loss)	70	10	11	1	(1)	91

The operating profit from credit card activities in the first six months of 2012 amounted to NIS 92 million, as compared with NIS 91 million in the corresponding period in 2011, the increase deriving mainly from an increase in income of NIS 13 million, which partly offset as a result of an increase in operating expenses, and a reduction in the tax provision..

C. Real Estate

	Small businesses	Corporate banking	Commercial banking	Private banking	Overseas activities	Total
For the three months ended 30 June 2012						
NIS millions						
Net interest income	51	131	51	3	29	265
Noninterest income	16	60	13	2	4	95
Total income	67	191	64	5	33	360
Expenses (income) in respect of credit losses	(4)	(90)	5	-	(1)	(90)
Operating and other expenses	24	36	16	2	15	93
Profit before taxes	47	245	43	3	19	357
Net profit	30	159	27	2	14	232

	Small businesses	Corporate banking	Commercial banking	Private banking	Overseas activities	Total
For the three months ended 30 June 2011						
NIS millions						
Net interest income	46	124	49	4	32	255
Noninterest income	16	65	14	3	11	109
Total income	62	189	63	7	43	364
Expenses (income) in respect of credit losses	(8)	85	3	1	21	102
Operating and other expenses	26	35	17	2	14	94
Profit before taxes	44	69	43	4	8	168
Net profit	28	46	28	2	5	109

	Small businesses	Corporate banking	Commercial banking	Private banking	Overseas activities	Total
For the six months ended 30 June 2012						
NIS millions						
Net interest income	101	269	102	5	59	536
Noninterest income	32	116	27	5	17	197
Total income	133	385	129	10	76	733
Income in respect of credit losses	(2)	(124)	(1)	-	-	(127)
Operating and other expenses	51	71	34	5	28	189
Profit before taxes	84	438	96	5	48	671
Net profit	54	284	62	3	34	437

	Small businesses	Corporate banking	Commercial banking	Private banking	Overseas activities	Total
For the six months ended 30 June 2011						
NIS millions						
Net interest income	96	254	102	6	64	522
Noninterest income	32	133	28	5	14	212
Total income	128	387	130	11	78	734
Expenses (income) in respect of credit losses	(5)	1	25	2	22	45
Operating and other expenses	50	69	35	4	26	184
Profit before taxes	83	317	70	5	30	505
Net profit	54	208	46	3	18	329

Net profit in real estate activity in the first six months of 2012 amounted to NIS 437 million, compared to NIS 329 million in the corresponding period last year, the increase deriving from income in respect of credit losses in the first six months of 2012, compared with expenses in respect of credit losses in the corresponding period last year.

Profit Centers in the Group

The following table sets out details of the contribution of the Group's major profit centers to net profit:

	For the first six months of		Change
	2012	2011	
	NIS millions		%
The Bank	360	675	(46.7)
Consolidated companies in Israel (1)	237	374	(36.6)
Overseas consolidated companies (2)	109	48	127.1
Associate companies (1)	5	21	(76.2)
Net profit	711	1,118	(36.4)
Overseas subsidiaries' profit, in nominal terms (US\$ millions) (3)	26.5	23.7	11.8

- (1) Associate companies belonging to Israeli companies are included in the data of the consolidated companies in Israel.
- (2) After certain adjustments to Israeli accounting principles.
- (3) As reported by the overseas subsidiaries, including minority interests.

The following are the main changes in the contribution of the profit centers (after translation adjustments):

- The decrease in net profit at the Bank arises mainly from an increase in credit loss expenses and a fall in noninterest income, offset by an increase in net interest income and a decrease in operating and other expenses. Most of the explanations for the abovementioned changes are presented above in the chapter "Development of Income and Expenses and Tax Provision" as part of the discussion on the Group's results and those arising mainly from the Bank's results.
- The decrease in the net profit of consolidated companies in Israel derives mainly from a decrease in the profits of Leumi Partners, as a result of recording impairment of a nature other than temporary in investments in the shares of Partner amounting to NIS 160 million, net, which was partly offset by an increase in the profits of the Leumi Mortgage and Leumi Card.
- The increase in the net profit of overseas subsidiaries stems from an increase their profits and a change in the exchange rate in respect of foreign investments.
- The decrease in profit of associate companies derives from a fall in profits of the Israel Corporation.

The operating profits of the overseas units in nominal terms, as published by them, translated for convenience to U.S. dollars, totaled some US\$ 26.5 million, an increase of US\$ 2.8 million, compared with the corresponding period in 2011. The contribution of the overseas units in shekels, after certain adjustments to Israeli accounting principles, amounted to a profit of NIS 108.7 million, compared with NIS 47.9 million in the corresponding period in 2011.

Activities of Major Investee Companies

General

The Bank Leumi Group operates in Israel and abroad through subsidiaries, comprising banks, a mortgage bank, finance companies and financial service companies. The Group also invests in non-banking corporations engaged in the fields of insurance, energy, chemicals, infrastructure and real estate.

Consolidated Companies in Israel

The Bank's investments in consolidated companies in Israel amounted to NIS 7,479 million on 30 June 2012, compared with NIS 7,203 million on 31 December 2011. The contribution to net profit in the first six months of 2012 was some NIS 237 million, compared with some NIS 374 million in the corresponding period in 2011, a decrease of 36.7%. In the second quarter of 2012, the contribution to net profit amounted to NIS 103 million, compared with NIS 214 million in the corresponding period last year, a decrease of 51.9%.

The following table sets out the contribution of the major consolidated companies in Israel to the net profit of the Group:

	Return on Group investment		Contribution to Group profit (1)		
	For the period ended 30 June				
	2012	2011	2012	2011	Change
	%		NIS millions		%
Leumi Mortgage Bank	11.4	8.8	155.1	113.0	37.3
Arab Israel Bank	24.7	30.7	50.6	47.9	5.6
Leumi Card	17.6	18.8	74.1	69.6	6.5
Leumi Partners (2)	-	36.0	(91.3)	90.4	-
Leumi Securities	12.2	4.2	1.1	1.0	10.0
Leumi Real Holdings	3.4	2.8	14.9	12.2	22.1
Leumi Leasing and Investments	3.1	4.4	14.5	19.9	(27.1)
Others	3.9	4.4	18.1	20.3	(10.8)
Total consolidated companies in Israel	6.6	10.9	237.1	374.3	(36.7)

(1) The profit (loss) presented is according to the Group's share in the results.

(2) Including the profit and/or loss of associate companies of Leumi Partners.

Overseas Consolidated Companies

The Bank's investments in overseas consolidated companies amounted to NIS 5,036 million on 30 June 2012, compared with NIS 4,754 million on 31 December 2011.

In the first six months of 2012, the contribution of overseas consolidated subsidiaries to the net operating profit of the Group amounted to a profit of NIS 109 million, compared with NIS 48 million in the corresponding period in 2011. In the second quarter of 2012, the contribution to net profit amounting to NIS 61 million, compared with NIS 0.2 million in the corresponding period last year.

The following table sets out the contribution of the principal overseas consolidated companies to the net profit of the Group:

	Return on the Group's investment		Contribution to the Group's profit		Rate of change
	For the period ended 30 June				
	2012	2011	2012	2011	
	%		NIS millions		
Leumi USA (BLC) *	3.6	-	44.6	(66.3)	+
Leumi UK	19.7	13.7	68.8	40.3	70.7
Leumi Private Bank *	-	17.5	(18.7)	56.9	-
Leumi Luxembourg	11.0	25.7	7.2	13.7	(47.4)
Leumi Re	4.0	16.4	1.6	6.1	(73.8)
Leumi Romania	5.4	-	6.4	(1.1)	+
Others	1.8	-	(1.2)	(1.7)	+
Total overseas consolidated companies	4.6	2.4	108.7	47.9	126.9

* In 2011, the contribution to profit includes exchange rate differentials on the investment.

The following table sets out details of the net profit (loss) of the overseas subsidiaries as reported by them:

	For the six months ended 30 June		
	2012	2011	Change
	In millions		%
Leumi USA (BLC) - US\$	11.7	6.4	82.8
Of which: BL USA - US\$	11.4	9.7	17.5
Leumi UK - £	6.5	8.0	(18.8)
Leumi Private Bank - CHF	(1.6)	3.3	-
Leumi Luxembourg - €	1.5	1.8	(16.7)
Leumi Re - US\$	1.2	2.3	-
Leumi Romania –ron	11.7	(11.7)	+
Total translated to the dollar	26.5	23.7	11.8

* 1 ron = NIS 1.1099.

The nominal profit of the overseas consolidated companies as reported by them totaled US\$ 26.5 million in the first six months of 2012, compared with US\$ 23.7 million in the corresponding period in 2011, an increase of 11.8%.

For information regarding legal actions and other matters connected to consolidated companies, see Note 6 to the Financial Statements.

Non-Banking Activities of Associate Companies

Total investments of the Group in associate companies on 30 June 2012 amounted to NIS 2,129 million, compared with NIS 2,270 million on 31 December 2011.

During the first six months of 2012, the contribution to net profit amounted to NIS 24 million, compared with a profit of NIS 30 million in the corresponding period in 2011.

Risk Exposure and Risk Management

This section is set out in more detail in the 2011 Financial Statements (pages 207-262), and should therefore be read in conjunction with the above Annual Report.

Main changes in the risk environment

The crisis in European economies is continuing and the uncertainty remains high, in view of the basic problems of these economies.

In Israel, the slowdown in economic activity resulting from the European crisis, as well as regulatory changes in certain sectors and social unrest, affect the increased risk in specific segments, particularly holding groups and industries dependent on private consumption.

Leumi is monitoring the changes in the risk level of the various threats and is taking steps to minimize the risk in such a way as to continue to guarantee compliance with the risk appetite defined by the Leumi Board of Directors. These measures include a significant reduction made in foreign currency nostro in the debentures of European banks during the past year.

Table of severity of risk factors

There has been no change in the classification of the severity of the risk factors in relation to the table published in the 2011 Annual Report on page 211.

Basel directives and preparations in Leumi

The financial statement data of Leumi, the calculation of the risk assets and capital adequacy ratio as of 30 June 2012 were computed and are presented in accordance with the directives required pursuant to the rules of the standardized approach in Basel II. According to the Group's assessment, the capital adequacy ratio covers the capital required in respect of the First and Second Pillars, including the stress scenarios used by the Group in its internal assessments. Details of the subject of the Basel directives, the ICAAP and Basel III appear in the Annual Report on page 215.

Basel III – Trends and forward looking information

In June 2011, the Basel III directives (published in December 2010) "Increasing the Resilience of the Banking System" were updated by the Bank for International Settlements (BIS). These directives rely on the Basel II directives and come to update several aspects learned from the lessons of the recent financial crisis. These directives are due to come into force at the beginning of 2013.

The purpose of the directives proposed by the BIS is to reinforce the standing of the banking system at a time of crisis, in view of the lessons learned from the crisis of 2008-2009, introducing improvements in the area of risk management and with an emphasis on:

- Improving the quality of capital and an increase therein.
- Improving the liquidity ratios and determining consistent standards for measuring liquidity.
- Reducing the pro-cyclical influence of the economic position on the capital requirements.
- Increasing transparency of the risk management methods.
- Reducing risks as a result of the realization of counter-party risks.

In November 2011, a draft translation of the Basel III document was published by the Banking Supervision Department. This draft is a literal translation of the original. In March 2012, the Supervisor of Banks sent a draft directive to all banking corporations relating to his intention to determine a minimal core capital ratio higher than that currently required.

According to this directive, all banking corporations will be required to comply with a minimum core capital equity ratio of 9% until 1 January 2015.

In addition, a large banking corporation, the total of whose balance sheet assets on a consolidated basis constitutes at least 20% of the total balance sheet assets of the Israeli banking system, will be required to comply with a minimum core capital ratio at the rate of 10%, by 1 January 2017. This additional directive applies to the Bank.

Core capital ratio is to be calculated in accordance with the Basel III provisions and adjustments determined by the Supervisor of Banks.

In May 2011, the Bank of Israel published a first draft amendment to Proper Conduct of Banking Business Regulation No. 342 regarding the management of liquidity risks, which has undergone a number of changes, and its last version was transferred to the banks in April 2012. The draft represents a milestone in the adoption of the international regulatory directives regarding liquidity that have been developed in light of the crisis in 2008 and 2009. The purpose in revising the regulation is gradually to begin adopting the Basel III directives for managing liquidity risks, particularly, the definition of minimum ratios between liquid assets and liabilities which, it is estimated, will materialize within a specified period of time. In particular, this involves the definition of a minimum liquidity ratio for a period of a month (a liquidity coverage ratio - LCR) and the definition of a stable funding ratio for a period of a year (a net stable funding ratio - NSFR).

In March 2012, the Bank of Israel published draft amendments to Proper Conduct of Banking Business Nos. 205, 208 and 209. These directives deal with a change in a capital allocation of securitization transactions and in respect of certain instruments in the trading portfolio and with improvements in the risk management processes and the revaluation of financial instruments with a low level of liquidity.

The Bank of Israel has set up working teams including representatives of the banks and has transferred working files for conducting quantitative influence surveys (QIS) for assessing the effect of the transition to the Basel III directives on the capital adequacy ratios and liquidity ratios of the banks in Israel.

On 15 June 2012, the Bank forwarded to the Bank of Israel the results of the quantitative influence survey relating to the effect on the capital adequacy ratios, and on 31 July 2012, the Bank forwarded to the Bank of Israel the quantitative influence survey relating to effect on liquidity.

In the Report of the Board of Directors and in the financial statements, certain required data have been expanded and/or added pursuant to the Third Pillar of Basel II, in accordance with the regulations of the Supervisor of Banks, as set forth below:

Subject	Report of the Board of Directors		Financial statements
	Table		
General	1	-	
Capital structure (quantitative and qualitative)	2	Page 8	Note 4
Capital adequacy (quantitative and qualitative)	3	Page 9	-
Risk exposures and its assessment – general qualitative disclosure		-	-
Credit risk – qualitative disclosure	4	Pages 109-111	-
Credit risk exposures by main credit	4(b)	Page 112	-
Exposures by to foreign countries geographical region	4(c)	Page 127	Exhibit D
Credit risk exposures by counterparty and main credit type	4(d)	Pages 112-113	-
Credit exposures by period to maturity	4(e)	Page 114	-
Problem credit risk exposure and expenses for credit losses by market sector	4(f)	-	Exhibit C
Amount of impaired loans and provisions by geographical region	4(g)	-	Exhibit D
Change in allowance for credit losses balances	4(h)	-	Note 3D
Credit exposures by weight of risk	5	Pages 115-119	-
Reduction of credit risk (qualitative and quantitative)	7	Pages 120-121	-
Credit exposures in derivatives by counterparty (qualitative and quantitative)	8	Pages 122-123	-
Securitization (qualitative and quantitative)	9(f) 9(g)	Page 60 Page 60	Note 2
Market risk (qualitative and quantitative)	10	Page 130	-
Operating risk- qualitative disclosure	12	Page s 141-142	-
Investment in shares (qualitative and quantitative)	13(b)	Page 63	-
Investments in shares of associate companies	(13(b)	Page 95	-
Interest risk	14	Pages 133	Exhibit B

Credit risk

For a summary of the exposures and consideration of the credit risk management, see pages 218-243 to the 2011 Annual Report.

The Bank's policy for credit and credit risk, corporate risk, commercial risk and private risk represents one of the central pillars for expressing the Bank's credit risk strategy, aside the existing procedures for identifying, measuring, monitoring, supervising and controlling credit risk. The existing procedures and credit policy relate to the credit risks in all of the Bank's activities, and apply to both the single credit and to the entire credit portfolio.

The Bank's credit policy is derived from the Group credit policy which is a "supra"-document representing a framework for the Bank's policy in Israel and for the Bank's foreign subsidiaries in the United States, the United Kingdom and Romania. The Bank's credit policy is also presented for subsidiaries in Israel, representing a guideline for formulating credit policy in each of the subsidiaries in Israel.

The credit policy and credit risk document of the Bank in Israel is revised every year, discussed in the Bank's management and approved by the Bank's Board of Directors. The document outlines policy for the Bank's activity in Israel and gives expression to the state of the economy around the world and in Israel and to the risk environment assessed for the coming year. The credit policy for 2012 was approved by the Board of Directors in February 2012.

The guiding principles in the Bank's credit policy are based on the dispersal of risks and their controlled management. This is reflected in the decentralization of the credit portfolio between the various market sectors and over a large number of borrowers.

Management and Control Procedures

As part of the control and supervision over credit, there are directives and regulations relating to the type of credit, terms of financing, method of reliance on the various collaterals, type of transaction, and periods of credit, and in this context, the control and supervision over executing policy have been tightened. On the individual level, special emphasis has been placed on the examination of the business condition with customers in which the level of risk has risen. Control is exercised by the use of control tools and improvement in the efficiency of working procedures.

The Bank's credit policy relates to bank credit at normative risk levels as they are defined, and accordingly, general guidance is given to the desired and improved risk level.

The Bank recently completed setting up an advanced system for managing the loan portfolio, with the aim of upgrading its capability to estimate and monitor risks, in particular, the various concentration risks, maintaining the limits of risk factors in the area of credit, directing activities with the objective of improving the ratio of return on risk, and facilitating a more accurate pricing system of credit risks.

Further to the credit policy of the Bank of Israel, principles and rules have been determined, according to which the Bank's credit portfolio will be presented, managed and audited, with the aim of estimating the risk inherent in the portfolio, improve the quality of the portfolio, and reduce the risk inherent in its management. These principles and rules relate both to the single customer and groups of borrowers, and to the level of the sectors of the economy and sectors of activity.

As aforesaid, the Board of Directors of the Bank approves the Bank's credit and collateral policy, as well as sector and other restrictions.

Reporting on credit risk

The Bank is meticulous in maintaining routine and up-to-date reporting to members of the Bank Management and the Banking Supervision Department. Reporting to the Banking Supervision Department includes reports on various credit matters, including credit risk by sector of the economy, financial instruments, the structure of capital and the minimum capital ratio, large individual borrowers and groups of borrowers, credit for financing the acquisition of means of control, problem loans and supplementary provision, credit exposures of subsidiaries abroad, related persons, etc.

Reports to Bank Management and/or to the Board of Directors relate to the development of credit for exceptional or major transactions, the results of quarterly reviews of the risk rating of borrowers in particular, and of the overall credit portfolio in general, quarterly reports on concentrations of credit by sector of the economy, individual borrowers and groups of borrowers, loans for financing the acquisition of means of control, countries, Israeli and foreign banks in relation to the restrictions set by the Banking Supervision Department and internal restrictions, the distribution of problem credit among the various units of the Bank, and information on customers with special sensitivity, etc.

Organizational structure and management responsibility for credit risk

Credit Risk Management Unit in the Risk Management Division

In the Risk Management Division, which is subject to the Chief Risk Officer of the Group (CRO), the credit risk unit operates with a credit risk manager at its head. The unit is responsible for credit risk management at the portfolio level, including the formulation of the credit and credit risks policy document, monitoring and analyzing risks in the entire credit portfolio, independently examining and controlling specific credit portfolios and developing quantitative models and tools for measuring and controlling credit risks.

Credit risk management (CRM) in the Corporate Division

In order to structure the decision-making process as a function of the risk entailed in financing borrowers, CRM units operate within the Corporate Division, the Construction and Real-Estate Department and the Commercial Division. The purpose of the CRM units is to optimize decision-making in credit portfolios. CRM units are responsible for the in-depth analysis of credit applications from business units, validating borrowers' risk ratings, systematic credit monitoring, making recommendations on classifications and provisions, developing methodologies and financing "formats", developing control processes and implementing working procedures and rules for granting credit at Bank level. The main work of the units focuses on making an independent examination of recommendations of customer relationship managers' for determining credit facilities for financing customers under their care, and identifying customers whose situation has deteriorated, while indicating the main risks characterizing the credit portfolio and making recommendations for the continued treatment of customers.

In the Banking Division, the Consumer Credit Risk Management department is under the responsibility of the retail CRM sector, which is responsible for the entire retail credit portfolio.

Special Loans Unit

Effective 1 May 2012, the Special Loans Unit operates under the responsibility of the Head of the Commercial Division. The unit specializes in dealing with companies in difficulties, and consists of the following two sectors:

1. **ITSC (Intensive Treatment of Sensitive Customers) Sector** – a professional unit dealing with active customers presently in difficulty, under the assumption that the company can be brought back to normative operations if it is managed and financed correctly.
2. **Collections Sector** – deals with inactive customers or those whose operations are about to be shut down.

Focus points in credit risk management

Against the background of fluctuations and financial and political crises, we have witnessed in the past year, including the first six months of 2012, the Bank increasing its efforts to identify borrowers and segments of the population likely to be impacted as a consequence, including:

- Holding companies, the value of whose assets has been impaired, and as a result, the ratio of the value of the holdings to the level of the leverage has been adversely affected, hampering the raising and recycling of credit for the payment of prior obligations.
- Exporters and/or entities highly dependent on the European market.
- Firms operating in "luxury" sectors, which are the first to suffer from a decline in demand in periods of economic slowdown.
- Borrowers raising index-linked credit in Israeli currency with the proceeds intended for investments abroad (such as real estate companies operating overseas).
- Borrowers who have raised sources of finance in recent years on the capital market, and intend to base their future sources of repayment on raising funds in the Stock Exchange and/or an exit from existing investments.
- Borrowers whose debts are based on shares that constitute a material part of their asset value and/or the collateral on which the Bank is relying.
- Borrowers in the communication sector whose revenues and profits were adversely affected, due to increasing competition.

The Bank maintains strict control, on a continuous basis, over the effects of erosion and exposures created for the relevant borrowers, which also derive from the volatility described above; including in-depth discussion about customers that it defines as sensitive.

In view of the current uncertainty against the backdrop of financial difficulties prevailing in various countries, the Bank adopts a selective policy in expanding activity in areas where there has been an increase in risk, while differentiating between different risk levels, and adjusting credit margins and terms accordingly.

1. Exposure and management of credit risks to the public

Credit risk exposures by main type of credit exposure (Table 4(b) – Basel II):

Type of credit exposure	30 June 2012	30 June 2011	31 December 2011	30 June 2012	30 June 2011	31 December 2011
	Gross credit risk exposure			Average gross credit risk exposure		
	NIS million			NIS million		
Credit	281,199	276,458	296,643	289,414	268,079	278,944
Debentures	48,152	30,071	37,229	41,510	37,703	35,557
Others	13,951	14,317	14,199	14,067	13,531	13,795
Guarantees and liabilities on account of customers	120,064	113,388	113,112	116,491	110,130	111,531
Transactions in derivative financial instruments	7,347	13,888	7,592	7,313	13,948	13,503
Total	470,713	448,122	468,775	468,795	443,391	453,330

Credit risk exposures by counterparty and main credit type (Table 4(d) - Basel II):

	30 June 2012					
				Guarantees and other obligations	Transactions in financial derivative instruments	Total
	Credit	Bonds	Others			
	NIS millions					
Sovereign debts	28,182	34,703	-	165	27	63,077
Debts of public-sector entities	3,200	3,233	-	136	-	6,569
Debts of banking corporations	8,479	4,872	-	1,723	2,688	17,762
Debts of corporations	120,460	3,784	-	78,569	4,585	207,398
Debts collateralized by commercial real estate	18,677	-	-	1,716	-	20,393
Retail exposures to individuals	28,721	-	-	27,908	47	56,676
Loans to small businesses	13,754	-	-	4,170	-	17,924
Housing mortgages	59,726	-	-	5,677	-	65,403
Securitization	-	1,560	-	-	-	1,560
Other assets	-	-	13,951	-	-	13,951
Total credit risk	281,199	48,152	13,951	120,064	7,347	470,713

30 June 2011						
	Credit	Bonds	Others	Guarantees and other obligations	Transactions in financial derivative instruments	Total
	NIS millions					
Sovereign debts	32,933	14,601	-	1,906	85	49,525
Debts of public-sector entities	3,082	3,090	-	129	-	6,301
Debts of banking corporations	11,346	6,103	-	1,911	6,753	26,113
Debts of corporations	115,045	5,110	-	72,694	7,007	199,856
Debts collateralized by commercial real estate	18,509	-	-	1,189	-	19,698
Retail exposures to individuals	26,441	-	-	26,305	43	52,789
Loans to small businesses	13,660	-	-	3,928	-	17,588
Housing mortgages	55,442	-	-	5,326	-	60,768
Securitization	-	1,167	-	-	-	1,167
Other assets	-	-	14,317	-	-	14,317
Total credit risk	276,458	30,071	14,317	113,388	13,888	448,122

31 December 2011						
	Credit	Bonds	Others	Guarantees and other obligations	Transactions in financial derivative instruments	Total
	NIS millions					
Sovereign debts	41,287	24,666	-	189	21	66,163
Debts of public-sector entities	3,299	1,398	-	180	-	4,877
Debts of banking corporations	10,485	5,331	-	1,939	2,381	20,136
Debts of corporations	123,502	4,683	-	74,603	5,146	207,934
Debts collateralized by commercial real estate	19,180	-	-	1,489	-	20,669
Retail exposures to individuals	27,688	-	-	26,702	44	54,434
Loans to small businesses	13,816	-	-	4,021	-	17,837
Housing mortgages	57,386	-	-	3,989	-	61,375
Securitization	-	1,151	-	-	-	1,151
Other assets	-	-	14,199	-	-	14,199
Total credit risk	296,643	37,229	14,199	113,112	7,592	468,775

**Distribution of portfolio by repayment period and by main types of credit exposure –
(Table 4(e) – Basel II):**

30 June 2012						
	Credit	Bonds	Others	Guarantees and other obligations	Transactions in financial derivative instruments	Total
	NIS millions					
Up to one year	144,255	26,727	2,626	79,077	5,513	258,198
From one to five years	65,779	14,087	738	26,686	3,131	110,421
More than five years	71,129	7,338	2,493	14,301	7,816	103,077
Non-monetary items	36	-	8,094	-	1,522	9,652
Benefits for offset	-	-	-	-	(10,635)	(10,635)
Total	281,199	48,152	13,951	120,064	7,347	470,713

30 June 2011						
	Credit	Bonds	Others	Guarantees and other obligations	Transactions in financial derivative instruments	Total
	NIS millions					
Up to one year	148,648	6,550	2,563	69,038	5,762	232,561
From one to five years	58,536	12,602	649	29,858	1,836	103,481
More than five years	68,774	10,919	1,914	14,492	3,937	100,036
Non-monetary items	500	-	9,191	-	2,353	12,044
Benefits for offset					-	-
Total	276,458	30,071	14,317	113,388	13,888	448,122

31 December 2011						
	Credit	Bonds	Others	Guarantees and other obligations	Transactions in financial derivative instruments	Total
	NIS millions					
Up to one year	162,556	16,965	2,812	70,093	6,151	258,577
From one to five years	64,748	12,502	743	28,877	2,600	109,470
More than five years	69,184	7,762	2,345	14,142	7,012	100,445
Non-monetary items	155	-	8,299	-	1,653	10,107
Benefits for offset					(9,824)	(9,824)
Total	296,643	37,229	14,199	113,112	7,592	468,775

Credit risk according to the standardized approach (Table 5 – Basel II)*:

The tables below set forth details of gross credit exposure according to risk weighting, the exposure being distributed by the counterparty, before and after deduction of credit risk in respect of recognized collateral.

* See details above in Tables 4(b) and 4(d).

Amount of exposure before expenses in respect of credit losses and before deduction of credit risk (2):

	30 June 2012								Deduction from equity	Gross credit exposure (1)
	0%	20%	35%	50%	75%	100%	150%	350%		
	NIS millions									
Sovereign debts	59,066	3,325	-	364	-	322	-	-	-	63,077
Debts of public-sector entities	-	3,190	-	3,358	-	20	1	-	-	6,569
Debts of banking corporations	-	14,054	-	3,196	-	512	-	-	-	17,762
Debts of corporations	-	372	-	1,370	-	201,225	4,431	-	-	207,398
Debts collateralized by commercial real estate	-	-	-	-	-	19,657	736	-	-	20,393
Retail exposures to individuals	-	-	-	-	56,387	137	152	-	-	56,676
Loans to small businesses	-	-	-	-	17,523	264	137	-	-	17,924
Housing mortgages	-	-	41,152	-	18,298	5,743	210	-	-	65,403
Securitization	-	1,197	-	310	-	18	-	-	35	1,560
Other assets	2,269	-	-	-	-	11,253	429	-	-	13,951
Total	61,335	22,138	41,152	8,598	92,208	239,151	6,096	-	35	470,713

- (1) Before conversion to credit of off-balance sheet components, as required in the Basel II Directives (e.g. weighting of unutilized facilities) and before reduction of credit risk as a result of performing certain transactions (e.g. by the use of guarantees).
- (2) The reduction of credit risk expresses the final classification of the risk weighting between the various rates.

The above comments relate to the table in the chapter "Credit Risk according to the Standardized Approach (Table 5 – Basel II)".

Amount of exposure after expenses in respect of credit losses and before deduction of credit risk (2):

	30 June 2012								Deduction from capital	Gross credit exposure (1)
	0%	20%	35%	50%	75%	100%	150%	350%		
	NIS millions									
Sovereign debts	59,066	3,325	-	364	-	322	-	-	-	63,077
Debts of public-sector entities	-	3,189	-	3,356	-	20	1	-	-	6,566
Debts of banking corporations	-	14,051	-	3,196	-	512	-	-	-	17,759
Debts of corporations	-	372	-	1,370	-	198,687	4,375	-	-	204,804
Debts collateralized by commercial real estate	-	-	-	-	-	19,645	709	-	-	20,354
Retail exposures to individuals	-	-	-	-	55,993	83	150	-	-	56,226
Loans to small businesses	-	-	-	-	17,351	111	136	-	-	17,598
Housing mortgages	-	-	41,065	-	18,255	5,409	198	-	-	64,927
Securitization	-	1,197	-	310	-	18	-	-	35	1,560
Other assets	2,269	-	-	-	-	11,253	429	-	-	13,951
Total	61,335	22,134	41,065	8,596	91,599	236,060	5,998	-	35	466,822

Amount of exposure after expenses in respect of credit losses and after deduction of credit risk (2):

	30 June 2012								Deduction from capital	Gross credit exposure (1)
	0%	20%	35%	50%	75%	100%	150%	350%		
	NIS millions									
Sovereign debts	60,948	3,325	-	364	-	255	-	-	-	64,892
Debts of public-sector entities	542	1,703	-	3,351	-	20	1	-	-	5,617
Debts of banking corporations	-	13,397	-	3,124	-	457	-	-	-	16,978
Debts of corporations	-	372	-	1,370	-	188,078	4,260	-	-	194,080
Debts collateralized by commercial real estate	-	-	-	-	-	18,869	708	-	-	19,577
Retail exposures to individuals	-	-	-	-	53,710	83	147	-	-	53,940
Loans to small businesses	-	-	-	-	15,157	110	132	-	-	15,399
Housing mortgages	-	-	41,062	-	18,160	5,406	198	-	-	64,826
Securitization	-	1,197	-	310	-	18	-	-	35	1,560
Other assets	2,269	-	-	-	-	11,253	429	-	-	13,951
Total	63,759	19,994	41,062	8,519	87,027	224,549	5,875	-	35	450,820

Amount of exposure before expenses in respect of credit losses and before deduction of credit risk (2):

	30 June 2011								Deduction from capital	Gross credit exposure (1)
	0%	20%	35%	50%	75%	100%	150%	350%		
	NIS millions									
Sovereign debts	46,252	2,940	-	292	-	41	-	-	-	49,525
Debts of public-sector entities	-	3,066	-	3,228	-	-	7	-	-	6,301
Debts of banking corporations	-	21,924	-	3,681	-	503	5	-	-	26,113
Debts of corporations	-	611	-	4,086	-	190,822	4,337	-	-	199,856
Debts collateralized by commercial real estate	-	-	-	-	-	18,987	711	-	-	19,698
Retail exposures to individuals	-	-	-	-	52,508	156	125	-	-	52,789
Loans to small businesses	-	-	-	-	17,189	313	86	-	-	17,588
Housing mortgages	-	-	39,118	-	17,784	3,691	175	-	-	60,768
Securitization	-	886	-	143	-	84	-	-	54	1,167
Other assets	2,189	-	-	-	-	11,742	386	-	-	14,317
Total	48,441	29,427	39,118	11,430	87,481	226,339	5,832	-	54	448,122

Amount of exposure after expenses in respect of credit losses and before deduction of credit risk (2):

	30 June 2011								Deduction from capital	Gross credit exposure (1)
	0%	20%	35%	50%	75%	100%	150%	350%		
	NIS millions									
Sovereign debts	46,252	2,941	-	292	-	41	-	-	-	49,526
Debts of public-sector entities	-	3,065	-	3,227	-	-	7	-	-	6,299
Debts of banking corporations	-	21,925	-	3,681	-	502	5	-	-	26,113
Debts of corporations	-	611	-	4,086	-	188,264	4,236	-	-	197,197
Debts collateralized by commercial real estate	-	-	-	-	-	18,780	673	-	-	19,453
Retail exposures to individuals	-	-	-	-	52,120	95	122	-	-	52,337
Loans to small businesses	-	-	-	-	17,023	130	84	-	-	17,237
Housing mortgages	-	-	39,035	-	17,734	3,274	164	-	-	60,207
Securitization	-	886	-	143	-	84	-	-	54	1,167
Other assets	2,189	-	-	-	-	11,742	386	-	-	14,317
Total	48,441	29,428	39,035	11,429	86,877	222,912	5,677	-	54	443,853

Amount of exposure after expenses in respect of credit losses and after deduction of credit risk (2):

30 June 2011										
	0%	20%	35%	50%	75%	100%	150%	350%	Deduction from capital	Gross credit exposure (1)
NIS millions										
Sovereign debts	48,259	3,009	-	292	-	41	-	-	-	51,601
Debts of public-sector entities	-	1,058	-	3,225	-	-	7	-	-	4,290
Debts of banking corporations	-	22,066	-	3,853	-	452	5	-	-	26,376
Debts of corporations	-	611	-	4,076	-	177,626	4,130	-	-	186,443
Debts collateralized by commercial real estate	-	-	-	-	-	18,057	673	-	-	18,730
Retail exposures to individuals	-	-	-	-	49,703	94	119	-	-	49,916
Loans to small businesses	-	-	-	-	15,109	128	83	-	-	15,320
Housing mortgages	-	-	39,032	-	17,632	3,262	164	-	-	60,090
Securitization	-	886	-	143	-	84	-	-	54	1,167
Other assets	2,189	-	-	-	-	11,742	386	-	-	14,317
Total	50,448	27,630	39,032	11,589	82,444	211,486	5,567	-	54	428,250

Amount of exposure before expenses in respect of credit losses and before deduction of credit risk (2):

31 December 2011										
	0%	20%	35%	50%	75%	100%	150%	350%	Deduction from capital	Gross credit exposure (1)
NIS millions										
Sovereign debts	63,065	2,480	-	315	-	303	-	-	-	66,163
Debts of public-sector entities	-	1,374	-	3,499	-	-	4	-	-	4,877
Debts of banking corporations	36	16,442	-	3,095	-	563	-	-	-	20,136
Debts of corporations	-	642	-	2,093	-	201,640	3,559	-	-	207,934
Debts collateralized by commercial real estate	-	-	-	-	-	20,243	426	-	-	20,669
Retail exposures to individuals	-	-	-	-	54,170	123	141	-	-	54,434
Loans to small businesses	-	-	-	-	17,443	259	135	-	-	17,837
Housing mortgages	-	-	38,837	-	17,741	4,600	197	-	-	61,375
Securitization	-	1,001	-	100	-	21	-	-	29	1,151
Other assets	2,380	-	-	-	-	11,397	422	-	-	14,199
Total	65,481	21,939	38,837	9,102	89,354	239,149	4,884	-	29	468,775

Amount of exposure after expenses in respect of credit losses and before deduction of credit risk (2):

31 December 2011										
	0%	20%	35%	50%	75%	100%	150%	350%	Deduction from capital	Gross credit exposure (1)
NIS millions										
Sovereign debts	63,064	2,480	-	315	-	303	-	-	-	66,162
Debts of public-sector entities	-	1,373	-	3,497	-	-	4	-	-	4,874
Debts of banking corporations	35	16,437	-	3,095	-	563	-	-	-	20,130
Debts of corporations	-	642	-	2,093	-	199,230	3,461	-	-	205,426
Debts collateralized by commercial real estate	-	-	-	-	-	20,056	391	-	-	20,447
Retail exposures to individuals	-	-	-	-	53,773	82	139	-	-	53,994
Loans to small businesses	-	-	-	-	17,273	113	134	-	-	17,520
Housing mortgages	-	-	38,753	-	17,687	4,229	185	-	-	60,854
Securitization	-	1,001	-	100	-	21	-	-	29	1,151
Other assets	2,381	-	-	-	-	11,396	422	-	-	14,199
Total	65,480	21,933	38,753	9,100	88,733	235,993	4,736	-	29	464,757

Amount of exposure after expenses in respect of credit losses and after deduction of credit risk (2):

31 December 2011										
	0%	20%	35%	50%	75%	100%	150%	350%	Deduction from capital	Gross credit exposure (1)
NIS millions										
Sovereign debts	63,563	2,452	-	315	-	303	-	-	-	66,633
Debts of public-sector entities	350	876	-	3,495	-	-	4	-	-	4,725
Debts of banking corporations	35	16,273	-	3,356	-	511	-	-	-	20,175
Debts of corporations	-	642	-	2,093	-	189,146	3,286	-	-	195,167
Debts collateralized by commercial real estate	-	-	-	-	-	19,208	391	-	-	19,599
Retail exposures to individuals	-	-	-	-	51,323	82	133	-	-	51,538
Loans to small businesses	-	-	-	-	15,234	112	127	-	-	15,473
Housing mortgages	-	-	38,747	-	17,587	4,220	185	-	-	60,739
Securitization	-	1,001	-	100	-	21	-	-	29	1,151
Other assets	2,381	-	-	-	-	11,396	422	-	-	14,199
Total	66,329	21,244	38,747	9,359	84,144	224,999	4,548	-	29	449,399

Credit risk reduction

Policy and processes with regard to valuation and management of collateral

As a policy, the Bank aims to place credit against collateral. The amount of collateral required from a borrower is, *inter alia*, a consequence of the risk level in the credit. The collateral received is not the main consideration for approving the credit, but rather an additional back-up intended to reduce the loss to the Bank in the event of business /financial default by the borrower.

As part of the collateral policy for all of the market sectors, principles and rules have been established with regard to collateral and the amount thereof. The requirement for collateral and the percentage thereof are derived from the level of risk that the Bank is prepared to assume when extending the credit, but special emphasis is placed on the rating of the borrowers' risk and their repayment capacity as a criterion for granting the credit, as opposed to the weight given to the accepted collateral.

In addition, the business criteria in receiving the collateral, the method of determining the rate of reliance on the collateral, the methods of dealing with it on receipt, the way in which its value and timing is updated and the means of monitoring and control are all determined, and these are distributed through work procedures, update circulars and operating directives.

The collateral is adapted to the type of credit it secures, taking into account the time span, the type of linkage, the nature and purpose of the credit, and the speed of ability to realize them. The Bank verifies the collateral by receiving an updated assessment and/or assessor's valuations. The assessment needs to be external and independent, and must be directed to the Bank.

Reduction of credit risk (Table 7 – Basel II):

	30 June 2012					
	Gross credit exposure before allowances for credit losses	Gross credit exposure after allowance for credit losses	Total exposure covered by guarantees deducted	Total amounts added	Total exposure covered by eligible financial collateral	Net credit exposure
	NIS millions					
Sovereign debts	63,077	63,077	(66)	1,882	(1)	64,892
Debts of public-sector entities	6,569	6,566	(1,487)	540	(2)	5,617
Debts of banking corporations	17,762	17,759	(767)	410	(424)	16,978
Debts of corporations	207,398	204,804	(460)	-	(10,264)	194,080
Debts collateralized by commercial real estate	20,393	20,354	(30)	-	(747)	19,577
Retail exposures to individuals	56,676	56,226	(5)	-	(2,281)	53,940
Loans to small businesses	17,924	17,598	(17)	-	(2,182)	15,399
Housing mortgages	65,403	64,927	-	-	(101)	64,826
Securitization	1,560	1,560	-	-	-	1,560
Other assets	13,951	13,951	-	-	-	13,951
Total	470,713	466,822	(2,832)	2,832	(16,002)	450,820

	30 June 2011					
	Gross credit exposure before allowance for credit losses	Gross credit exposure after allowance for credit losses	Total exposure covered by guarantees deducted	Total amounts added	Total exposure covered by eligible financial collateral	Net credit exposure
	NIS millions					
Sovereign debts	49,525	49,526	-	2,076	(1)	51,601
Debts of public-sector entities	6,301	6,299	(2,008)	-	(1)	4,290
Debts of banking corporations	26,113	26,113	(50)	313	-	26,376
Debts of corporations	199,856	197,197	(287)	-	(10,467)	186,443
Debts collateralized by commercial real estate	19,698	19,453	(30)	-	(693)	18,730
Retail exposures to individuals	52,789	52,337	(2)	-	(2,419)	49,916
Loans to small businesses	17,588	17,237	(12)	-	(1,905)	15,320
Housing mortgages	60,768	60,207	-	-	(117)	60,090
Securitization	1,167	1,167	-	-	-	1,167
Other assets	14,317	14,317	-	-	-	14,317
Total	448,122	443,853	(2,389)	2,389	(15,603)	428,250

	31 December 2011					
	Gross credit exposure before allowance for credit losses	Gross credit exposure after allowance for credit losses	Total exposure covered by guarantees deducted	Total amounts added	Total exposure covered by eligible financial collateral	Net credit exposure
	NIS millions					
Sovereign debts	66,163	66,162	(28)	499	-	66,633
Debts of public-sector entities	4,877	4,874	(497)	349	(1)	4,725
Debts of banking corporations	20,136	20,130	(287)	376	(44)	20,175
Debts of corporations	207,934	205,426	(365)	-	(9,894)	195,167
Debts collateralized by commercial real estate	20,669	20,447	(29)	-	(819)	19,599
Retail exposures to individuals	54,434	53,994	(4)	-	(2,452)	51,538
Loans to small businesses	17,837	17,520	(11)	-	(2,036)	15,473
Housing mortgages	61,375	60,854	(3)	-	(112)	60,739
Securitization	1,151	1,151	-	-	-	1,151
Other assets	14,199	14,199	-	-	-	14,199
Total	468,775	464,757	(1,224)	1,224	(15,358)	449,399

Activity in Derivative Instruments for the purpose of reducing credit risks

Hedging and/or Risk Reduction Policy and Strategies and Processes for Monitoring the Continuing Efficacy of Risk-Reducing Hedging Activities

Developments in international foreign currency markets and the volatility of exchange rates of the various currencies, with their implications on those borrowers active in foreign currency, make it necessary to increase activity in monitoring, supervising and controlling customers' exposures to fluctuations in market prices (exchange rate, inflation, etc.). To this end, the Bank has updated instructions addressing the adjustment required between the currency base of the credit and the currency of the cash flow, which constitutes the source of repayment of the credit, and awareness of the subject of exposure to currency risks has been increased, with special attention being drawn to borrowers with the potential for a high degree of exposure. When necessary, the borrower's risk rating is revised and a requirement is issued to strengthen capital and collateral.

If it appears that a borrower faces exposure/sensitivity to changes in exchange rates and commodity prices, the relevant business function has to examine the degree of the borrower's sensitivity from an overall perspective. This examination takes into account all the criteria requiring the borrower to be added to the list of sensitive customers, as well as consideration and quantification of the borrower's sensitivity to changes in the relevant exchange rates and commodity prices.

For the purpose of hedging various credit risks, the Bank recommends its customers make use of defensive mechanisms against macro-economic variables, such as the Consumer Price Index, exchange rates and commodity prices. In order to reduce the level of credit risk, the Bank suggests the borrower protect himself against sharp changes in exchange rates, *inter alia*, by the use of financial instruments. By using these instruments, it is possible to "hedge" financial exposure and, to a certain extent, also real exposure and keep risk to a minimum.

Below are credit risk balances to counterparties (Table 8 – Basel II):

	30 June 2012	
	Par value balance	Net credit exposure of derivatives
	NIS millions	
Interest contracts	265,498	9,839
Foreign currency contracts	194,594	6,395
Contracts in respect of shares	16,901	1,522
Commodities and other contracts	1,765	226
Credit derivative transactions (1)	-	-
Offset benefits (2)	-	(10,635)
Eligible collateral	-	(412)
Total	478,728	6,935

	30 June 2011	
	Par value balance	Net credit exposure
	NIS millions	
Interest contracts	209,141	4,028
Foreign currency contracts	209,584	7,254
Contracts in respect of shares	26,639	2,353
Commodities and other contracts	1,903	253
Credit derivative transactions (1)	1,482	-
Offset benefits (2)	-	-
Eligible collateral	-	-
Total	448,749	13,888

	31 December 2011	
	Par value balance	Net credit exposure
	NIS millions	
Interest contracts	230,713	8,308
Foreign currency contracts	206,179	7,236
Contracts in respect of shares	18,423	1,653
Commodities and other contracts	1,547	219
Credit derivative transactions (1)	-	-
Offset benefits (2)	-	(9,824)
Eligible collateral	-	(44)
Total	456,862	7,548

- (1) As at the date of the report, there were no credit risk exposures in respect of hedging sold or purchased (NIS 741 million par value at 30 June 2011)
- (2) With effect from 31 December 2011, credit risk in respect of derivatives is calculated according to Regulation 313 and includes the offset of transactions in derivatives with offsetting agreements.

2. Credit exposure in respect of the fair value of derivatives by counterparty to the contract (as at 30 June 2012:

	AAA to AA-	A+	A	A-	BBB to BBB-	BB+ to B-	Unrated	Total
Foreign banks	NIS millions							
Euro zone (1)	5	-	1,833	167	-	-	-	2,005
United Kingdom (2)	623	63	407	318	300	-	1	1,712
United States	1,319	1	-	23	2	-	181	1,526
Other	19	22	288	-	16	-	14	359
Total foreign banks	1,966	86	2,528	508	318	-	196	5,602
Israeli banks (3)	-	-	1,237	1,184	-	-	24	2,445
Corporate customers, according to sectors of the economy								
Financial services (4)								2,396
Industry (5)								1,365
Construction and real estate								154
Transportation and storage								80
Trade								55
Electricity and water								2
Business services								20
Private individuals								20
Communications and computer services								104
Others								16
Total corporate customers								4,212
Others*								-
Total exposure								12,259

* Reverse transactions carried out by the customers and offset for the purpose of risk according to the sectors of the economy.

(1) This amount includes transactions in 4 countries.

(2) This amount includes transactions with 9 banks.

(3) This amount includes transactions with 9 banks.

(4) This amount includes transactions with 423 customers, where the highest amount for a single customer is NIS 499 million.

(5) This amount includes transactions with 250 customers, where the highest amount for a single customer is NIS 962 million.

3. Credit exposure to foreign financial institutions

Credit exposure to foreign financial institutions (1):

As at 30 June 2012				
	Balance sheet credit risk (2)	Securities (3)	Current off- balance sheet credit risk (4)	Current credit exposure
	NIS millions			
External credit rating (5)				
AAA to AA-	5,106	2,629	249	7,984
A+ to A-	5,817	3,563	426	9,806
BBB+ to BBB-	1,005	506	4	1,515
BB+ to B-	37	-	8	45
Below B	63	-	33	96
Unrated (5)	1,676	146	30	1,852
Total current credit exposure to foreign financial institutions	13,704	6,844	750	21,298
Problem debt balances	6	73	-	79

As at 31 December 2011				
	Balance sheet credit risk (2)	Securities (3)	Current off- balance sheet credit risk (4)	Current credit exposure
	NIS millions			
External credit rating (5)				
AAA to AA-	8,989	3,636	649	13,274
A+ to A-	4,300	3,869	123	8,292
BBB+ to BBB-	209	18	-	227
BB+ to B-	54	-	7	61
Below B	-	-	53	53
Unrated (5)	1,564	697	123	2,384
Total current credit exposure to foreign financial institutions	15,116	8,220	955	24,291
Problem debt balances	7	316	-	323

- (1) Foreign financial institutions include banks, investment banks, insurance companies and institutional bodies.
- (2) Deposits in banks, credit to the public, securities that were borrowed or purchased in the context of buy-back agreements and other assets in respect of derivatives (fair value of derivatives).
- (3) Including subordinated bank debentures amounting to NIS 1,251 million at June 2012 and NIS 1,605 million at December 2011.
- (4) Mainly guarantees and undertakings for the provision of credit (excluding off-balance sheet derivatives).
- (5) With effect from 2010, only the rating of Moody's was used to rate the foreign financial institutions to which there is a credit exposure. "Unrated" also includes, inter alia, foreign financial institutions with a rating from other agencies.

Notes:

- a. Credit exposures do not include investments in asset-backed securities (see the details in the note on securities).
- b. Some of the banks have received government support of various types, including direct investments in the bank's capital, government guarantees of certain asset portfolios of the banks, guarantees enabling the banks to raise sources of financing, etc.
- c. For further information regarding the composition of the credit exposure in respect of derivatives vis-à-vis banks and broker/dealers (local and overseas), see Note 7 to the Financial Statements.

Credit exposure to foreign financial institutions refers to commercial banks, bank holding companies, investment banks, insurance companies and institutional bodies.

Exposure to overseas banks is divided as follows: United States 46%, Europe (Germany, France, Switzerland, Spain and the Benelux countries) 21%, United Kingdom 21%, and other countries 12%.

Exposure includes deposits in foreign banks, some 99.5% of which are short-term deposits of up to one week, and debentures, usually for a period of up to five years. The Bank closely monitors the condition of banks throughout the world and regularly analyses their financial stability. The Bank maintains a summary list of quality banks with which the Bank and its overseas subsidiaries make deposits.

Additional details regarding investments in securities, mainly debentures of overseas banks, are presented in the section "Securities" in the chapter "Structure and Development of Assets and Liabilities".

Management of the exposure to and credit lines of overseas financial institutions takes into consideration, *inter alia*:

- Their size, as reflected, *inter alia*, by the size of their capital.
- Their strength, as reflected in capital adequacy ratios (particularly Tier I capital).
- The market's valuation, as reflected in the market value of their shares and their risk, as estimated with the help of their credit derivatives (CDS).
- The internal rating as computed in a unit which is independent of the business entity.
- The ratings assigned to them by the international rating agencies.
- The financial strength of the country where the bank's center of activity is located.
- Additional considerations, such as the level of support, including direct investment in the banks' capital by governments, for the purpose of ensuring the stability of these banks and other banks in their countries.
- The policy for managing the exposure to overseas financial institutions includes, *inter alia*, limits on the amounts of exposure at bank and country level by risk.

4. Exposure to foreign countries:

The exposure to foreign countries according to final risk is distributed among geographical regions and countries, the main exposure being to countries in Western Europe and in North America. For further details regarding exposure to countries overseas, see below, Exhibit D in the Management Review. (Table 4(c) - Basel II):

30 June 2012			
	Balance sheet credit risk	Off-balance sheet credit risk (1)	Total credit risk
	NIS millions		
USA	24,787	6,566	31,353
UK	11,809	2,452	14,261
France	2,660	342	3,002
Switzerland	2,956	884	3,840
Germany	3,575	231	3,806
Belgium	253	75	328
Italy	309	7	316
The Netherlands	2,454	111	2,565
Others	8,075	971	9,046
Total	56,878	11,639	68,517

31 December 2011			
	Balance sheet credit risk	Off-balance sheet credit risk (1)	Total credit risk
	NIS millions		
USA	24,762	6,282	31,044
UK	10,330	3,004	13,334
France	2,935	322	3,257
Germany	3,930	304	4,234
Switzerland	2,659	770	3,429
The Netherlands	2,607	176	2,783
Belgium	554	32	586
Italy	457	15	472
Others	6,916	1,169	8,085
Total	55,150	12,074	67,224

- (1) Effective 31 December 2011, credit risk in respect of derivatives is calculated according to Proper Conduct of Banking Business Regulation No. 313 including offset transactions in derivatives with offset agreements.

The following table presents the exposure to countries according to the credit rating of the countries as rated by the World Bank, in NIS millions as at 30 June 2012:

Rating	Balance sheet exposure	Off-balance-sheet exposure	Total exposure	Percentage of exposure in relation to total	Of which, problem commercial credit risk
OECD countries with high income	52,945	10,984	63,929	93.3	1,326
High-income countries	781	175	956	1.4	2
Countries with mid-high income	2,888	472	3,360	4.9	510
Countries with mid-low income	253	8	261	0.4	2
Countries with low income	11	-	11	-	-
Total	56,878	11,639	68,517	100.0	1,840

The amount of exposure to foreign countries with liquidity problems as defined by the Fitch Index and by the Bank of Israel (countries which receive financial aid from the IMF or whose obligations are rated with a credit rating of CCC or below) totals NIS 1,340 million and relates to 15 countries.

The countries are defined according to national income per capita as follows:

High income - exceeding US\$ 12,476 per capita.

Medium-high income - from US\$ 4,036 to US\$ 12,475 per capita.

Medium-low income - from US\$ 1,026 to US\$ 4,035 per capita.

Low income – up to US\$ 1,025 per capita.

Following are the names of the principal countries in each of the categories:

- a. OECD countries, including: United States, Italy, Australia, Austria, Ireland, Belgium, Canada, the Czech Republic, Denmark, Finland, Israel, Hungary, France, United Kingdom, Japan, Spain, Switzerland, Luxembourg, Slovenia, the Netherlands, Sweden, Poland, Germany and Korea.
- b. Countries with high income:
Cyprus, Hong Kong, Monaco, Singapore, Cayman Islands and Croatia.
- c. Countries with mid-high income:
Argentina, Brazil, Bulgaria, Chile, Mexico, Panama, Romania, Russia, South Africa, Turkey, Venezuela, Uruguay, Columbia, Peru.
- d. Countries with mid-low income:
China, Ecuador, Egypt, India, Jordan, Paraguay, the Philippines, Thailand, the Ukraine.
- e. Countries with low income:
A large number of the African countries, Haiti, Nepal.

Overall exposure to certain foreign countries:

Country	30 June 2012				
	Credit to the public	Bonds – Banks and others	Bank deposits	Other	Total
	NIS millions				
Italy	59	240 (1)	10	7	316
Ireland	4	2	-	-	6
Greece	3	-	-	-	3
Spain	115	188 (2)	3	7	313
Total (3)	181	430	13	14	638

(1) The exposure is to Banca Intesa.

(2) Most of the exposure to Spain is to Santander Bank, the majority of whose revenues are from sources outside of Spain.

(3) The Group has no exposure to Portugal.

Market and Liquidity Risks

This chapter is written in great detail in the Annual Financial Statements for 2011 (pages 244-256). Accordingly, the following chapter should be read in conjunction with the Annual Report.

Market risk policy

Market risk is defined as risk of a loss in balance sheet positions and off-balance sheet positions arising from a change in the fair value of a financial instrument as a result of a change in market conditions (a change in price levels in various markets, fluctuations in interest rates, exchange rates, inflation, the prices of shares and commodities and other economic indices). Exposure to market risks is expressed in the business results, the fair value of assets and liabilities, capital, cash flows and the value of the Bank.

The policy for managing market risks is intended, on the one hand, to support the achievement of business goals by assessing the risks and the damage that can result from exposure to risks and their limitation, in comparison with the forecast profit from them, and on the other hand, to reduce the level of risk deriving from the Bank's ongoing activity, including maintaining a high liquidity level. All this is after taking into account the volume of activity, limitations, and the costs of hedging activity, the changes occurring in the business environment in Israel and throughout the world, directives and requirements of the Bank of Israel, and developments occurring worldwide with regard to measurements and methods of managing risks and adapting them to the needs of the Group and the Bank. For further information, reference may be made to page 244 of the Annual Report.

Capital requirement in respect of market risk

Below are the capital requirements in respect of market risks (Table 10 – Basel II), as required pursuant to the standard approach. These requirements reflect only a small part of the capital held by Leumi in respect of market risks (First Pillar of the Basel II framework). In addition to this capital, the Group holds additional equity in respect of market risks and nostro activity, in the framework of the Second Pillar of Basel II.

The following table sets forth the capital requirements in respect of market risks (Table 10 – Basel II):

	30 June 2012	30 June 2011	31 December 2011
	NIS millions		
Capital requirement in respect of:			
Interest risks	629	561	583
Share price risk	4	50	1
Exchange rate risk	111	101	170
Options	73	79	57
Total capital requirement in respect of market risks	817	791	811

Main focus points in market risks

1. Exposure to interest

Risk of a loss as a result of changes in risk-free interest rates of credit in the various currencies due to differences between the repayment date of the assets and liabilities in each of the linkage segments.

The interest exposure policy restricts the extent of exposure to possible changes in interest on the Bank's profits and on capital. Accordingly, in each sector, the exposure to an unexpected change of 1% in interest in all the periods is measured, relating to the potential erosion of economic value¹ and of the accounting profit for the year resulting from a shift in the yield curves in each of the segments and also for all segments together. Exposure to profit is heavily influenced by the activity remeasured at market prices (derivative transactions and commercial portfolios).

There are structured interest risks arising from the uncertainty in the market factors that may not be hedged, but are structured in the banking activity. The risk includes gross behavioral options in loans and deposits that may not be hedged (for example, early repayment options).

The interest risk is measured and managed on the basis of various behavioral assumptions with regard to the repayment times of the assets and liabilities. The principal assumptions are:

- In the index-linked sector, an estimate is taken into account with regard to breakages and withdrawals at exit points in savings plans. The estimate is derived from past customer behavior.
- In accordance with accumulated experience, there is a long-standing stable credit balance in non-interest bearing current accounts. Accordingly, for purposes of measuring and managing interest rate exposure, Bank policy is to regard part of the non-interest bearing current account balances as a long-term liability. Periodically, the change in the non-interest bearing current account balances is examined in order to decide how it should be spread. In view of the low interest environment, the current account spread was changed with effect from June 2012.
- Leumi Mortgage Bank – The management of exposures takes account of assumptions with regard to early repayment of loans. Assumptions regarding CPI-linked loans at fixed rates of interest rely on a statistical model for predicting early repayments. This statistical model is checked regularly. At the same time, Leumi Mortgage Bank has developed a repayment model including all linkage segments. The model is expected to be assimilated in 2012.

The summary of exposures to unexpected changes in interest at Group level (before tax and millions of NIS)* is as follows:

	Potential erosion in economic value		Potential erosion in annual profit	
Effect of immediate parallel change of 1% on the yield curve	30 June 2012	31 December 2011	30 June 2012	31 December 2011
Actual	465	676	211	271
Limit	1,100	1,100	500	500

* In the direction that is damaging to the Bank.

In the first six months of 2012, the potential erosion in the economic value ranged from NIS 711 million to NIS 421 million and in annual profit, from NIS 211 million to NIS 176 million.

In the first six months of 2012, the Group complied with all of the exposure restrictions for interest prescribed by the Board of Directors.

¹ The economic value of the capital is defined as the difference between the current value of assets and liabilities. In calculating present value, cash flows are deducted from the risk-free credit yield curve and the foreign currency LIBOR flows.

Sensitivity of the fair value of assets and liabilities to interest

The effect of potential changes in interest rates on the fair value of the financial instruments of the Bank and its consolidated subsidiaries, except for non-monetary items, according to accounting principles, is as follows:

The net fair value of financial instruments, before the effect of changes in interest rates:

	30 June 2012				
	Israeli currency		Foreign currency, including Israeli currency linked to foreign currency		
	Unlinked	CPI-linked	Dollar	Euro	Others
	NIS millions				
Financial assets	188,409	65,309	64,130	11,461	14,240
Amounts receivable in respect of derivative financial and off-balance sheet instruments	236,862	4,718	134,224	30,061	34,224
Financial liabilities	160,830	53,864	81,984	17,101	11,097
Amounts payable in respect of derivative financial and off-balance sheet instruments	250,052	10,557	117,573	24,411	37,949
Net fair value of financial instruments	14,389	5,606	(1,203)	10	(582)
	31 December 2011				
	Israeli currency		Foreign currency, including Israeli currency linked to foreign currency		
	Unlinked	CPI-linked	Dollar	Euro	Others
	NIS millions				
Financial assets	191,767	62,776	61,472	12,608	14,032
Amounts receivable in respect of derivative financial and off-balance sheet instruments	227,619	5,641	161,654	37,432	41,543
Financial liabilities	159,044	54,294	82,937	18,298	10,830
Amounts payable in respect of derivative financial and off-balance sheet instruments	242,830	10,709	143,466	31,945	45,619
Net fair value of financial instruments	17,512	3,414	(3,277)	(203)	(874)

The effect of potential changes in interest rates on the net fair value* of financial instruments (Table 14 – Basel II):

	30 June 2012						
	Fair value, net, of financial instruments after the effect of changes in interest rates					Change in fair value	
	Israeli currency		Foreign currency, including Israeli currency linked to foreign currency				
Change in interest rates	Unlinked	CPI-linked	Dollar	Euro	Others	Total	Total
	NIS millions					NIS millions	%
Immediate corresponding increase of 1%	14,123	5,770	(1,345)	23	(603)	(252)	(1.38)
Immediate corresponding increase of 0.1%	14,362	5,622	(1,217)	11	(584)	(26)	(0.14)
Immediate corresponding decrease of 1%	14,728	5,468	(1,098)	(1)	(558)	319	1.75
	31 December 2011						
	Fair value, net, of financial instruments after the effect of changes in interest rates					Change in fair value	
	Israeli currency		Foreign currency, including Israeli currency linked to foreign currency				
Change in interest rates	Unlinked	Index linked	Dollar	Euro	Others	Total	Total
	NIS millions					NIS millions	%
Immediate corresponding increase of 1%	17,160	3,523	(3,279)	(191)	(887)	(246)	(1.48)
Immediate corresponding increase of 0.1%	17,477	3,425	(3,277)	(202)	(875)	(24)	(0.14)
Immediate corresponding decrease of 1%	17,869	3,282	(3,276)	(215)	(870)	218	1.32

* Not including estimate of the value of revenues in respect of commission for early repayment.

1.1 Exposure to interest rates and compliance with restrictions

The status of exposure to interest changes at the Group level, which is calculated according to accounting principles, is set forth below. During the first six months of 2012, the Group complied with all the exposure restrictions for interest set by the Board of Directors. For detailed data on exposure to interest, see below in Exhibit B in the Management Review.

	30 June 2012			31 December 2011		
	Unlinked	Index linked	Foreign currency and linked thereto	Unlinked	Index linked	Foreign currency and linked thereto
Average duration in years:						
Average duration of assets (1)	0.97	2.88	0.83	0.91	2.85	0.72
Average duration of liabilities (1)	0.96	3.35	0.76	0.87	3.25	0.71
Duration gap in years	0.01	(0.47)	0.07	0.04	(0.40)	0.01
Internal rate of return (IRR) gap (%)	0.59	0.07	1.25	0.42	0.56	2.45

(1) Including future transactions and options, and based on fair value data on financial instruments.

In calculating the duration of liabilities in the CPI-linked sector, an estimate of early repayments and withdrawals at exit points of savings plans is taken into account, on the basis of a model which estimates anticipated early repayments based on savers' behavior. The duration of liabilities, according to the original cash flow of the savings schemes is longer, reaching 3.38 years, with an internal rate of return (hereinafter: IRR) gap of 0.01%.

The data presented above take into account early repayments of CPI-linked mortgages according to a statistical model that estimates expected repayments on the basis of the borrowers' past behavior. The average duration of assets at the end of the reported period, according to the original cash flow, without taking into account early repayments, is longer, reaching 3.23 years, and an IRR gap of about 0.01%.

Current account balances are presented in Exhibit B to the Management Review, pursuant to directives of the Bank of Israel, as demand deposits for up to one month. However, for the purposes of interest exposure, a certain percentage of the current account balances in shekels and in foreign currency is spread over a repayment period of up to ten years, in accordance with a behavioral model whose basic assumptions are regularly updated. Taking into account the above assumptions, the average duration of liabilities is longer, reaching 1.03 years in unlinked shekels and 0.82 years in foreign currency, with an IRR gap of 0.65% and 1.40%, respectively.

2. Basis exposure

The exposure to basis risk is reflected in the loss that may occur due to changes in the CPI and exchange rates, as a result of the difference between the value of the assets and the value of the liabilities, including the effect of futures transactions in each of the linkage sectors.

In accordance with accounting principles, capital is defined as an unlinked shekel source, such that an investment of the capital in a sector other than the unlinked shekel sector is defined as a basis exposure. Exposure to the basis risks is measured as a percentage of the Group's exposed capital.

The exposed capital, at the Bank level, includes capital and certain reserves, less fixed assets and investments in investee companies, excluding the investments in subsidiaries abroad, which are financed from foreign currency sources and are therefore not deducted from capital. At the Group level, the exposed capital includes capital and certain reserves, less fixed assets and investments in associate companies.

Exposure limits, approved by the Board of Directors, are determined according to considerations of expected return and risk and are allocated among the trading rooms, ALM, and the subsidiary companies.

The subsidiaries abroad and in Israel manage basis exposures in low volumes, on the basis of the policies anchored in directors' resolutions and in coordination with the Bank in Israel.

Changes in the exchange rate affect the effective tax rate, since the exchange rate differences in respect of the overseas investments are not taken into account in the income basis for calculating the tax provision, unlike exchange rate differences in respect of financing sources, thereby leading to a lack of symmetry in respect of exchange rate differences. The Bank carried out hedging transactions in the past against the tax exposure. With effect from 2012, the accounting policy for investments in the United States and Switzerland was changed such that they were defined as units whose functional currency has changed from the shekel and the exchange rate differences, both in respect of the investment and in respect of the hedging sources, were carried to a capital reserve. The Bank decided not to renew the hedging transactions in respect of these companies.

The changes in exchange rates have an effect on current income in foreign currency. Hedging activity was carried out at the beginning of 2012 against the expected net income.

The following table sets out the actual economic exposure at Group level, compared with the limits stipulated by the Board of Directors. The data are presented in terms of percentages of the exposed capital:

	Approved limits Maximum excess (deficit)	Actual exposure (%)		
		30 June 2012	30 June 2011	31 December 2011
Unlinked	65% - (65%)	(15.1)	3.7	(17.9)
CPI-linked	50% - (50%)	14.2	(3.8)	22.4
Foreign currency *	15% - (15%)	0.9	0.1	(4.5)

* In addition, the Bank and subsidiaries have limits on the maximum exposure allowed for investment in each currency.

During the first six months of 2012, the CPI-linked surplus was about 23% of the exposed capital. This rate fluctuated during the six months between 28% and 14% of the exposed capital. A relatively low volume of capital was channeled to the foreign currency and foreign-currency-linked sector, and therefore the effect of the change in exchange rates did not materially affect pre-tax profit.

During the second quarter of the year, an expansion of the basis exposure limit was approved in the index-linked segment to a maximum surplus or deficit of 50% - (50%).

During the first six months of 2012, the Group complied with all the basis exposure limits approved by the Board of Directors.

The following table shows the sensitivity to changes in the exchange rates of the major currencies as at 30 June 2012. The measurement relates to the effect of such changes on the capital of the Bank and includes activity in balance sheet and off-balance sheet instruments:

	US\$	€	£	CHF	Yen
	NIS millions				
Increase of 5% in exchange rate	24	14	13	(2)	8
Increase of 10% in exchange rate	82	33	24	(3)	19
Decrease of 5% in exchange rate	(18)	(14)	(8)	6	(8)
Decrease of 10% in exchange rate	(46)	(39)	(19)	15	(26)

The above data do not take into account the effect of changes in exchange rate on the flow of income and expenses in foreign currency in respect of which hedging was also made at the beginning of the year.

3. Exposures in trading rooms

Market risks in the trading portfolio derive as a result of the Bank's activity as a market-maker and as a manager of positions in nostro:

- Market-making activity – The Bank is a leader in the level of activity in the area of derivatives and provides immediate services to customers who are active in instruments. In the foreign currency trading and derivatives room, the activity of market-making is conducted at the spot desk (in shekels and in foreign currency), and at the options desk (in shekels and in foreign currency) and at the interest desk (shekels and foreign currency). This activity exposes the Bank to market risks (exchange rate risks and interest risks) and accordingly, the activity is managed and monitored in accordance with restrictions approved by the Market Risk Management Committee. Because of the dynamic nature of the activity, these restrictions are regularly monitored at least once a day by the mid-office.
- Nostro trading activity – In the trading room, pro-active activity is carried out in the context of which exposures are initiated in debentures and derivatives. This activity is managed and regularly monitored at least once a week, in accordance with the restrictions approved and validated by the Risk Management Division.

4. Aggregate exposure to market risk – interest, basis, shares as reflected in the Value at Risk model

The VaR limits are determined, both on the economic value of the Group including overseas subsidiaries and the effects of the exposure in VaR terms, and on the components remeasured at market value (MtM) which affect the profit and loss of the Bank (including the Bank's commercial portfolios).

Below is the estimated VaR at Group level in NIS millions:

	VaR at economic value			VaR in mark-to-market portfolios		
	30 June 2012	30 June 2011	31 December 2011	30 June 2012	30 June 2011	31 December 2011
Actual	164	130	161	63	48	79
Limit	500	500	500	400	400	400

In the first six months of 2012, the VaR on the economic value ranged from a maximum of NIS 202 million and a minimum of NIS 164 million, and the VaR on the portfolios revalued at fair value ranged from a maximum of NIS 63 million and a minimum of NIS 50 million, respectively.

In the first six months of 2012, the Group complied with all the VaR restrictions prescribed by the Board of Directors.

Marketable credit nostro risks

Leumi is exposed to credit and market risks of countries, banks and financial institutions in Israel and abroad. In addition, the Bank also invests to a limited extent in asset-backed instruments (CLO, MBS and ABS, etc.).

The Group exposure policy for foreign financial institutions and countries is a part of the policy for managing market risks and marketable credit risks. This policy defines guidelines, risk limits on credit/counterparty exposures and authorities. The policy prescribes that most exposures will be to large banks that are systemically important to their country and to banks with a relatively high credit quality with an emphasis on dispersal of the portfolio.

Risk management in the exposure to financial institutions and countries is effected through credit committees headed by the Capital Market Division and in collaboration with the Risk Management Division.

- Limits Committee for activity vis-à-vis countries – which determines exposure limits for countries on the basis of economic analysis.
- Marketable Credit Risk Committee – which determines the exposure limits for financial institutions in accordance with the prescribed policy and market conditions.

The quality of the portfolio is monitored by the Risk Management Division and risk analyses and scenarios for the examination of risk focal points which are discussed in the Upper Market Risk Committee and in the Risk Management Committee of the Board of Directors.

Exposure to liquidity risk

Liquidity exposure

Liquidity risk is the risk created due to the uncertainty relating to the possibility of raising funds and/or realizing assets unexpectedly within a short period, without incurring any material loss.

Liquidity risk management policy

In accordance with Bank of Israel directives, the Bank implements an overall policy for managing liquidity risk, the purpose of which is to support the achievement of business goals, while evaluating and limiting losses that may arise from exposure to liquidity risks. The liquidity risk management policy is aimed at maintaining a high level of liquidity through investment in quality assets at a high level of liquidity and, via policy, directs the raising of stable and varied sources, with an emphasis on raising deposits from a large number of customers for various terms, including long terms. For further details, reference may be made to page 253 of the Annual Report.

Sources of financing:

The composition of the Bank's assets and liabilities continues to point to high liquidity, as a result of a policy of raising stable and varied sources and a policy of investing surplus liquid means in quality assets.

Surplus liquid means in Israeli currency are invested primarily in deposits in the Bank of Israel amounting to some NIS 23 billion and in securities, some NIS 37 billion, principally in government debentures. Surplus liquid means in foreign currency are invested primarily in debentures amounting to some NIS 21 billion, and bank deposits, some NIS 14 billion.

Most of Leumi's financing relies on raising deposits from the public.

The balance of public deposits in the Bank, not including subordinated notes, fell during the first six months of 2012 by NIS 1.7 billion (0.6%), and after canceling the effect of exchange rate differentials, the decrease was NIS 4.5 billion (1.6%).

The decrease in the unlinked shekel segment amounted to NIS 0.9 billion (0.5%), while, in the foreign currency and foreign currency linked segment, there was a decrease of NIS 0.8 billion, (0.7%), and, after canceling the effect of exchange rate differentials, a decrease of NIS 3.6 billion (3.3%).

Monitoring liquidity risk

The Bank routinely monitors the liquidity position and the liquidity risk indices. Liquidity risk is measured and managed using an internal model whose purpose is to examine and monitor the liquid resources at the Bank's disposal under various scenarios. The scenarios relate to various market situations: normal course of business and extreme situations relating to the Bank and the entire banking system.

In each of the scenarios, the liquidity position is examined on the basis of two quantitative indices: the liquidity gap and the liquidity ratio. The model places the balance of the liquid assets (for example, cash, Bank of Israel deposits, realizable portfolio of bonds and credit forecast to be repaid) as a ratio of liabilities expected to materialize in the short term, in a way that examines the Bank's ability to meet all liquidity requirements.

The rate of change in the balance of deposits and credit for the whole payment period, under different scenarios, is determined in accordance with various parameters, depending on the level of severity of the scenario. Behavioral functions are defined on the basis of consideration of business functions, and historical data, which take into account parameters, such as the size and nature of the deposit for which expected cash flows are calculated.

It should be pointed out that the stress scenarios are more severe than anything the Bank has experienced in the past and the assumptions of these scenarios are therefore necessarily based more on the judgment of senior professional officials at the Bank than on any historical data.

The table below shows the liquidity gap and liquidity ratio in Israeli currency and foreign currency in each of the four types of scenario that have been defined, for a repayment period of one month, as at 30 June 2012 before inter-segmental assistance:

Scenario/period	In Israeli currency per month		In foreign currency per month	
	Gap	Ratio	Gap	Ratio
	NIS billions			
Ordinary	48.0	18.2	12.3	2.9
Statistical	31.7	3.0	12.5	2.9
Stress in Leumi	29.1	2.1	6.0	1.3
Systemic stress	31.1	2.1	10.1	1.6

In addition to the model outlined above, other indices are measured to complement the liquidity position:

- In the foreign currency sector, the rate of long-term assets being financed by short-term liabilities, the "long/short" ratio, is also monitored.
- As part of the ongoing management of liquidity in Israeli currency and foreign currency, forecasts are made of the daily liquidity situation, using the Bank's existing information systems. At the end of each business day, the gap between the forecasted liquidity and the actual liquidity is measured. The gap distribution is used for updating the model, and improving the quality of forecasting of the liquidity position.
- In the Israeli currency and foreign currency sectors, trends in the liquidity position are examined (daily, monthly, etc.) over a protracted period, in order to monitor developments in deposits of the public, credit to the public, and liquidity in general, as well as for measuring margin risk.

Draft amendment of Bank of Israel Directive No. 342 regarding Management of Liquidity Risks and Preparation for Basel III

As noted in the section dealing with the Bank's preparation for the implementation of the Basel III regulations above, the Bank is examining the implications of these regulations on the management of liquidity risk and the required method for preparation.

Linkage Status and Liquidity Status

Linkage Status

The following sets out the linkage balance sheet status, as shown in Note 5 to the Financial Statements:

The following table sets out the linkage balance sheet status:

	As at 30 June 2012			As at 31 December 2011		
	Unlinked NIS millions	CPI-linked	Foreign currency (2)	Unlinked	CPI-linked	Foreign currency (2)
Total assets (1)	197,139	62,878	120,565	199,656	61,163	121,590
Total liabilities (1)	180,290	61,398	122,472	180,099	60,966	126,136
Excess (deficit) of assets in segment	16,849	1,480	(1,907) (3)	19,557	197	(4,546) (3)

(1) Including forward transactions and options.

(2) Including foreign-currency-linked.

(3) The excess of liabilities in foreign currency derives mainly from a hedging transaction against the tax exposure in respect of the foreign investments, and in respect of hedging of future profits in foreign currency.

For the purposes of day-to-day management and reporting, certain changes are made that take into account the Bank's economic approach to basis risk, in contrast to the accounting approach. The basis exposure, which is calculated using the economic approach, is set forth in the chapter on "Risk Exposure and Risk Management".

Liquidity Position and Raising Funds by the Bank

The volume of the banking system's balances with the Bank of Israel (current account balances and monetary deposits) at the end of June 2012 stood at some NIS 112 billion, compared with some NIS 130 billion at the end of December 2011.

The volume of these balances in the second quarter stood on average at some NIS 117 billion, compared with an average of some NIS 119 billion in the first quarter of 2012.

In the second quarter of 2012, holdings of short-term loans (T-bills) in the hands of the public increased by NIS 4.3 billion to a level of NIS 129 billion. During the second quarter, the Bank of Israel did not make any acquisitions of foreign currency from the system, in a similar manner to the first quarter of 2012.

The total balances of Leumi in the Bank of Israel (current accounts and monetary deposits conducted by the Bank of Israel) at the end of June 2012 stood at some NIS 23 billion, compared with some NIS 36 billion at the end of December 2011.

The total of these balances was on average NIS 26 billion in the second quarter of the year, compared with an average of some NIS 29 billion in the first quarter of 2012.

The structure of the Bank's assets and liabilities continues to indicate a high level of liquidity. This is the result of a deliberate policy of raising stable and diversified sources, while placing importance on the raising of deposits from a large number of customers, for varying periods, including long term.

Leumi monitors, on an ongoing basis, its liquidity status and the indices that are intended to alert it to changes in the liquidity position, *inter alia*, by using an internal model developed at the Bank pursuant to a directive of the Bank of Israel. The various assumptions forming the

basis of the model are examined and updated regularly according to developments in the major relevant parameters.

Cash balances and deposits in banks, net (excluding Leumi Mortgage) at 30 June 2012 amounted to some NIS 29.7 billion, compared with NIS 41 billion at the end of 2011, a decrease of 28%.

The Bank also has a securities portfolio of some NIS 53 billion, compared with NIS 41 billion in December 2011. The portfolio is invested mainly in Government of Israel debentures and debentures of OECD countries.

Around 40% of the financial assets in the Bank are deposited in banks and/or invested in securities, an increase of 2% compared with the level at 31 December 2011.

The balance of credit to the public, net, as at 30 June 2012 amounted to some NIS 147.9 billion, compared with NIS 151.6 billion at the end of 2011. After canceling the effect of exchange rate differentials, there was a decrease of NIS 4.2 billion.

The balance of deposits of the public, including subordinated notes and capital notes at the end of June 2012 amounted to NIS 268 billion, compared with NIS 265.2 billion at the end of 2011, an increase of 1.1%. In the first six months of 2012, the Bank issued subordinated notes amounting to NIS 2.3 billion through Leumi Finance.

In shekel deposits, there was an increase of NIS 2.9 billion (1.5%), while in foreign currency deposits, there was a decrease of NIS 0.1 billion (0.1%) (in dollar terms, a decrease of US\$ 0.5 billion).

During the period under review, the volume of customers' off-balance sheet monetary assets at the Bank fell by some NIS 0.2 billion. After canceling out the effect of the increase in market value, a negative increment amounting to some NIS 5.1 billion was recorded.

Operating risks

Leumi Group operates in a wide range of financial activities and therefore is exposed to operating risks, including, *inter alia*, risk of fraud and embezzlement, legal risks, compliance risk, data technology risks, business continuity and data protection.

The management of operating risks in Leumi Group is carried out with systematic vision, using a consistent and methodical collective methodology which the Operating Risk Management Division outlines adjusting for the nature, size and complexity of the activity of each organizational unit in the Group. The management of operating risks is based on a proactive process of identifying, measuring, monitoring, reporting and controlling/reducing material risks.

The control and review of operating risk management in the Group is carried out through the Board of Directors and senior management, an independent operating risk management function in the Risk Management Division and operating risks committees, divisional internal control units and a system of divisional risk coordinators.

Operating risk management in the Leumi Group is based on three lines of defence. Responsibility for operating risk management lies with the managements of the divisions and the subsidiaries (first line of defence) and includes a decision between alternatives of taking a risk, changing controls, changing the levels of activity or transferring the risk. The Operating Risk Management, the Legal Division, the Compliance and Prohibition of Money Laundering Division and the SOX represent the second line of defence. The third line of defence is the Internal Audit Division. The last two lines of defence are independent and are not involved in business decision-making.

The operating risk management policy is collective and intended to support the business objectives and strategic targets of Leumi Group, prevent and minimize losses, taking into account risk tolerance and maintain operating stability in the long term. Operating risk management is an integral part of the organizational culture and business and operating activity in the Group.

Each quarter, an operating risk management forum is convened, headed by the Operating Risk Manager, with representatives of all the business entities and subsidiaries (divisional risk controllers) taking part. The forum represents a platform for sharing knowledge, drawing conclusions from default events inside and outside the organization and discussion on strategies for risk reduction.

Risk of cyber attacks

Leumi is investing great efforts into the area of protection against the risk of data protection including cyber risk, both in specialist personnel and in infrastructure, in order to reduce exposure to this risk. Cyber events that have materialized in Israel and around the world during the past year and during 2012, including the revelation of thousands of credit card numbers of Israeli citizens, increase the significance of the risk and the importance of preparations for minimizing exposure to the risk and for taking the requisite action in the event of an occurrence, which, in certain instances, could cause significant damage to the Bank's customers and to its systems.

Legal Proceedings

1. Civil Proceedings

- 1.1 The Bank is a party to legal proceedings, including petitions for leave to approve class actions, brought against it by customers and former customers of the Bank, and various third parties considering themselves prejudiced or harmed by the Bank's activity during the ordinary course of its business.

In the opinion of the Management of the Bank, based on legal opinions, appropriate provisions have been included in the Financial Statements to cover possible damages in respect of all the claims.

The grounds for claims against the Bank are different and varied, including assertions as to the non-execution of instructions or their late execution, petitions for approval of attachments imposed by third parties on assets of debtors that according to them, are held by the Bank, assertions that interest charged is not in accordance with the interest rates agreed upon between the Bank and the customer, interest rates deviating from those permitted by law, errors in the dates of debiting and crediting accounts in respect of checks drawn on them, assertions in connection with the charging of commissions, assertions relating to securities, labor relations, drawing checks without cover, and failure to honor checks.

For details regarding claims and petitions for leave to approve class actions filed against the Bank, see Note 6 to the Financial Statements.

Claims in an amount exceeding 1% of the capital of the Bank on 30 June 2012, of about NIS 242.7 million, are detailed in Note 6 to the Financial Statements.

- 1.2 As part of measures taken to recover debts during the ordinary course of its business, the Bank, *inter alia*, initiates various legal proceedings against debtors and guarantors, and proceedings to realize collateral. The Financial Statements include allowances for credit losses made by the Bank on the basis of an assessment of all the risks involved in the credit to the various sectors of the economy and taking into account the extent of the information concerning the relevant debtor/guarantor with regard to his financial strength and the collateral given to the Bank to secure repayment of the debt.

2. Other Proceedings

- 2.1 On 26 April 2009, a ruling of the Antitrust Commissioner was received by the Bank, pursuant to Section 43(a) (1) of the Antitrust Law, 1988, according to which restrictive trade arrangements relating to the transfer of information regarding commissions had existed between the Bank, Bank Hapoalim B.M., Israel Discount Bank Ltd., Mizrahi Bank Ltd. and the First International Bank of Israel Ltd., during the period from the beginning of the 1990's until the commencement of the Antitrust Authority's investigation into the matter in November 2004. This is a civil ruling, which constitutes *prima facie* evidence of the matters therein determined in any legal proceedings. The Bank submitted an appeal against this ruling. On 22 February 2011, the Commissioner's response was submitted to the Bank. Mediation procedures were conducted between the parties, but these were not successful. On 29 July 2012, the Bank received a letter from the Antitrust Commission stating that the Commissioner was considering whether to publish a supplementary ruling with regard to information set out in his response to the appeal. However, at the request of the banks, these restrictive arrangements were deleted from the ruling, according to which they constituted information transfers. The Bank was given the opportunity to present its position to the Commissioner, prior to the latter making a decision on whether to publish the aforesaid supplementary ruling. At this stage, the implications of the ruling cannot be assessed.

- 2.2 United States authorities ("the authorities") are conducting wide-scale investigations into foreign banks in connection with the banks' activities with customers who are assessed for tax in the United States ("U.S. customers"), suspecting a violation of American law. As part of their investigations, as aforesaid, which are also being conducted against the Group, various demands have been made by the authorities to companies included among the Group's customers and their former employees, in connection with U.S. customers and banking services by the Group. The Group is cooperating with the authorities in furnishing the required information and procedures, which, it is permitted to furnish under the law. The Group has commissioned a review of the subject to be carried out by external parties hired for this purpose. At this stage, it is not possible to reliably estimate or assess the damage to the Group.
- 2.3 The Israel Securities Authority has been conducting administrative arbitration procedures pursuant to Section 52q(a)(2) to the Securities Law, in connection with the publication of a profit warning by the Bank on 14 November 2011, and in connection with the issue of deferred notes by Leumi Finance pursuant to a shelf offer published 9 November 2011.
- 2.4 In March 2012, an indictment was served against Leumi Romania and against members of the credit committee of Leumi Romania, regarding a transaction in the account of a customer, who according to the General Prosecutor in Romania was not lawfully carried out. The indictment was submitted as a result of a complaint by a customer who alleged that he incurred damage as the result of the bank's action. (The amount of the damage is not material.)
- 2.6 On 22 May 2012, the Antitrust Commissioner extended the term of the exemption from the necessity of the approval of a restrictive arrangement for the activity of Bank Leumi, Bank Hapoalim, Bank Discount, First International Bank and Bank Mizrahi-Tefahot (hereinafter: "the Banks") for an arrangement concerning the Banks' joint holdings in ABS – Automatic Banking Services Ltd. ("ABS") and the Bank Clearing Center Ltd (hereinafter: "the Clearinghouse") for a period of four months. Pursuant to the present exemption, most of the terms on which the previous exemptions were conditioned remained in place, and additional conditions, as applicable, were placed on ABS, the Clearinghouse and the Banks. These included, *inter alia*, restricting the ability of ABS and the Clearinghouse to grant discounts to the Banks and to companies controlled by them, and prohibiting ABS and the Clearinghouse from charging joining fees to the various systems operated by them, except for supplementary costs that will be directly related to making the adjustments required in the system for the purpose of joining. The present exemption was granted, as aforesaid, for a period of four months, during which the Commissioner will examine the continuation of activity of ABS in the area of automated telling machines, and what, if any, percentage of costs ABS and the Clearinghouse are entitled to demand for new subscribers.

For further details regarding contingent liabilities, see Note 6 to the Financial Statements.

Significant agreements

Following the publication of a circular by the Supervisor of Banks regarding the measurement and disclosure of impaired debts, credit and allowance for credit losses (hereinafter "Bank of Israel Regulations"), the banks, including the Bank, reached an agreement with the Israel Tax Authority concerning the recognition of allowances for credit losses for tax purposes. The agreement was signed on 19 June 2012. This agreement replaces the previous agreement and is in effect with regard to impaired debts recorded from 1 January 2011.

The main points of the new agreement are as follows:

Large impaired debts on an individual basis:

An allowance is permitted for tax purposes in the year in which the expense is recorded in the financial statements. In the year in which the balance of the allowance in respect of credit losses (which is not as a result of an "accounting write-off" or "waiver") is reduced, "additional tax", plus interest and linkage differences, will be added to the bank's tax liability, which would result in tax being charged that would have been charged had the allowance that was permitted for deduction not been recognized from the outset.

For this purpose – a "large debt" is a debt of NIS 1 million and above, or a lesser amount according to the notification by the bank to the Assessing Officer and in accordance with the bank's characteristics.

Impaired debts that are not large:

Expenses in respect of "accounting write-offs", net (after offsetting collections in the same year) – one half of them will be allowed for tax purposes in the first tax year after the year in which the expense is recorded, and the other half will be allowed in the second tax year after the year in which the expenses is recorded.

Provisions for doubtful debts not recognized in the past in accordance with a previous agreement with the tax authorities ("retail debts" as defined in the previous agreement):

These will be allowed for deduction for tax purposes in five equal annual installments, commencing 2011, providing that they have not been allowed as expenses for tax purposes in previous years.

Implications of the initial application of the Bank of Israel Regulations on 1 January 2011:

Differences deducted from capital as a result of the initial application of the Bank of Israel Regulations will be allowed for deduction for tax purposes in five equal annual installments, commencing the 2011 tax year, subject to their being allowed for tax in accordance with the terms of the arrangement, and on condition that it does not involve a collective, general or supplementary allowance.

Collective allowance:

Not recognized for tax purposes.

D. Additional Matters

Leumi for the Community

Corporate Responsibility Management

At the beginning of June, the *Ma'ala* rating for corporate responsibility management for 2012 was published. Leumi was rated in the highest rating group, the Platinum+ category. The high rating reflects the numerous resources invested in the topic and Leumi's continuing commitment to manage this area.

Leumi Card and the Arab-Israel Bank also participated in the rating and were rated in the Platinum group. This was an escalation for the Arab-Israel Bank from the previous year.

Ma'ala's corporate responsibility rating for enables companies to examine and rate their performance in six central areas of corporate responsibility: the environment, business ethics, human rights and the work environment, involvement in the community, corporate governance and social environmental reporting.

Leumi was also rated, for the second year running, in the global FTSE4Good Index, which was launched in the UK in 2001. This index examines the performance of companies according to global criteria in the area of corporate responsibility and evaluates companies traded on the FTSE All-World Index, which includes the largest companies traded on the Tel Aviv Stock Exchange. From amongst these, it chooses the companies that meet the requirements of the index. In 2011, it was decided to include Israeli companies in the index. Leumi's grade for 2012 is 97.

In addition, the Israeli Transparency Index, which rated Leumi in first place with a grade of 95, alongside Bank Hapoalim, was published. The index, which was launched in 2009 by BeyondBusiness, examines the Internet sites of the leading 100 companies in Israel traded on the TA-100 Index, and analyzes their level of transparency from the aspects of content, navigation and site accessibility.

The "Symbol of Excellence for Investment in the Community" was awarded to Leumi by the D&B Group and the Matan Organization – Investors in the Community for excellence, leadership and contribution to Israeli society.

Summary of Donations and Sponsorships

In the first six months of 2012, Leumi Group made donations and provided sponsorships for social welfare and community purposes amounting to some NIS 19.1 million, of which donations totaled some NIS 11.4 million.

Internal Auditor

Details regarding Internal Audit in the Group, including the professional standards by which it operates, the annual and multi-year work plans, and the considerations used in formulating them, were included in the Annual Report for 2011.

The Internal Auditor's report for 2011 was submitted to the Audit Committee on 19 April 2012 and discussed in the committee on 24 April 2012. It was submitted to the plenum of the Board of Directors on 2 May 2012 and discussed in the plenum on 6 May 2012.

The annual reports of the internal auditors of the subsidiaries in Israel and those abroad for 2011 were submitted to the Audit Committee on 10 May 2012 and were discussed in the committee on 13 May 2012.

Controls and Procedures

Controls and Procedures Regarding Disclosure in the Financial Statements

The Management of the Bank, together with the President and Chief Executive Officer and the Chief Accounting Officer, has, as at the end of the period covered by this Report, evaluated the effectiveness of the disclosure controls and procedures of the Bank. On the basis of this evaluation, the President and Chief Executive Officer of the Bank and the Chief Accounting Officer, have concluded that, as at the end of the said period, the disclosure controls and procedures of the Bank are effective for the recording, processing, summarizing and reporting of the information that the Bank is required to disclose in its quarterly financial statements, in accordance with the Public Reporting Directives of the Supervisor of Banks and at the time required in these directives.

During the quarter ended 30 June 2012, there was no material change in the internal control over the Bank's financial reporting, which had a significant impact or was reasonably expected to significantly impact the Bank's internal control over financial reporting.

As a result of deficiencies discovered in the course of auditing the proper recording of the overall risk of credit to the public by market sector, the Bank and subsidiaries are immediately prepared for remedying the said deficiencies.

In this context, a work procedure for classifying a market sector has been improved, the subject of documentation has been improved and a broad examination of symbolization of the sector of the economy in all the business divisions has been carried out. In addition, various training and assimilation activities have been implemented. The Bank intends to remedy all of the deficiencies that arose by the publication of the 2012 Annual Report.

Management's Responsibility for the Internal Control of Financial Reporting (SOX Act 404)

The directives of the Supervisor of Banks subject banking corporations to the requirements of Section 404 of the SOX Act. In Section 404, the SEC, and the Public Company Accounting Oversight Board, determined provisions as to management's responsibility for the internal control over financial reporting and as to the external auditors' opinion with regard to the audit of the internal control over financial reporting.

The Supervisor's directives in the said circular prescribe that:

- Banking corporations shall apply the requirements of Section 404 and also SEC directives that have been published thereunder.
- Proper internal control requires a control system in accordance with a defined and recognized framework, and the COSO (Committee of Sponsoring Organizations of the Treadway Commission) model meets the requirements and can be used in order to assess the internal control.

The COSO model provides defined standards for the purpose of assessing the internal control system in the organization and the ways in which it can be improved, and defines internal control as a process which is influenced by the board of directors, the management and other persons within the company.

According to the COSO model, reference should be made to five components:

1. Control Environment: This component involves the examination of the management's conduct with reference to various subjects such as the existence of a code of ethics, management's aggressiveness in reporting, etc.

2. Risk Assessment: This component involves the examination of the relevant risks regarding each process and sub-process checked, which have an impact on the financial statements.
3. Control Activities: This component involves the examination of the relevant controls regarding each of the risks identified at the risk assessment stage.
4. Information and Communication: This component involves checking that the information required for the Bank's activity is available, and that there is a mechanism that processes the information received and transfers it to the appropriate functions at the Bank.
5. Monitoring: This component involves the examination of the existence of a mechanism that checks the monitoring of the correction of deficiencies. Proper supervision may be expressed in a periodic examination of the internal control system, continuous implementation of opportunities for improvement, response by the management to the internal control recommendations made by external auditors as well as internal parties, rapid adaptation to new regulatory directives, etc.

The Bank is currently implementing the directive in Leumi Group on an ongoing basis.

Organizational Structure and Appointments

Appointments and retirements

Appointments:

Mr. David Brodet, Chairman of the Board of Directors of the Leumi Group, was appointed to the position of Chairman of the Board of Directors of Bank Leumi USA, with effect from 26 July 2012

Ms. Rakefet Russak-Aminoach, was appointed President and CEO of Leumi Group, with effect from 1 May 2012.

For the revised terms of employment of Ms. Russak-Aminoach on her election to serve as President and CEO of the Bank and Group, see Immediate Report of the Bank dated 1 May 2012. (Document ref. no.: 2012-01-112527)

Mr. Yaakov Haber, Head of the Finance and Economics Division, will be appointed Head of the Corporate Division, his appointment to take effect no later than 31 December 2012. In addition, Mr. Haber was appointed to the post of Chairman of the Board of Directors of Leumi Partners with effect from 1 April 2012 until 30 June 2012.

Mr. Yoel Mintz, Head of the Construction and Real Estate Division, was appointed Head of the Complex Finance and Real Estate Division and member of the Bank management, with effect from 1 May 2012. In addition, Mr. Mintz was appointed to the post of Chairman of the Board of Directors of Leumi UK, with effect from 22 May 2012.

Ron Fainaro, CPA* was appointed a member of the management with the title of Deputy Vice-President on 8 July 2012 and he will be appointed Head of the Business and Economics Division, with the entry of Mr. Yaakov Haber to the position of Head of the Corporate Division.

Professor Danny Tsiddon, Head of the Capital Markets Division, will be appointed to the position of Chairman of the Board of Directors of Leumi Partners, with effect from 1 July 2012.

Ms. Tamar Yassur*, CEO of Leumi Card, will be appointed Head of the Banking Division and member of Bank management with the title of Deputy Vice-President and to the post of Chairman of the Board of Directors of Leumi Card, with effect from 1 January 2013

Mr. Itzik Naor was appointed to the position of Head of the Corporate Unit and was promoted to the rank of Deputy Vice-President, with effect from 1 May 2012.

Ms. Meira Karni, Head of the Compliance and Enforcement Division, was promoted to the rank of Deputy Vice-President with effect from 1 April 2012.

Mr. Avner Mendelson, Head of the Strategy Division, was given responsibility for the International Operations Staff, with effect from 1 July 2012.

Ms. Einat Skornik was appointed Head of Investment Consulting, with effect from 1 January 2012.

Ms. Nitza Rousso-Stauber, was appointed to the post of Head of the Private Banking Division, with effect from 1 July, 2012.

Mr. Malkiel Shachar was appointed to the position of Head of the Credit Unit, with effect from 1 May 2012.

Mr. David Scheffner will be appointed to the position of Head of the Construction and Real Estate Unit with effect from 1 October 2012.

Mr. Haggai Heller*, Assistant to the CEO of Leumi Card and Head of the Finance Department, will be appointed CEO of Leumi Card, with effect from 15 October 2012.

* The appointments are subject to there being no objection by the supervisor, as far as is required.

Retirements:

Ms. Galia Maor, the President and Chief Executive Officer of the Bank, announced her intention on 1 January 2012 to retire from her position. At the request of the Board of Directors, Ms. Maor continued to act as President and Chief Executive Officer until 30 April 2012, and the advance notice became effective on 1 May 2012, for a period of 9 months, after cessation of work.

Mr. Zvi Itskovitch, Head of the International and Private Banking Division, ceased to serve in this position on 30 June 2012 and retired after 33 years of employment in the Bank.

Mr. Zeev Nahari, Chairman of the Board of Directors of Leumi Partners ceased to serve in his position on 31 March 2012 and was appointed Chairman of the Board of Directors of Arab-Israel Bank, as of 1 April 2012.

Mr. Baruch Lederman, Head of the Banking Division, member of Bank management and Chairman of the Board of Directors of Leumi Card will cease to serve in his position on 31 December 2012 and will retire from the Bank during 2013, after 30 years of employment in the Bank.

Mr. Yitzhak Malach, Head of Operations and Computers and member of Bank management will cease to serve in his position on 31 December 2012 and will retire from the Bank at the end of 2013, after 19 years of employment in the Bank.

Mr. Shmuel Zussman, Chairman of the Board of Directors of Arab Israel Bank, ceased to serve in this position on 30 June 2012, after seven years in office.

Organizational Structure

Corporate Division

The organizational structure of the Corporate Division was updated, to which the following units were made subject:

- The Complex Finance and Real Estate Unit, which is responsible for the Construction and Real Estate Division, the Complex Finance Division, the international trade activity and the diamond activity. The unit will serve as a professional authority in the real estate financing activity in the Bank's representative offices abroad.
- The Corporate Unit, which will include four business sectors: technology, energy and chemicals and holding companies, consumption and trade, and industry, transport and institutions.
- The Credit Unit, which is responsible for credit risk management and regulatory matters.

With Mr. Yaakov Haber taking up the post of Head of the Corporate Division, the Head of the Division and the heads of the abovementioned units will be directly subject to the President and CEO.

The Special Credit Unit, which, until 1 May 2012, reported to the Head of the Corporate Division, from that date, reports to the Commercial Banking Division.

Private and International Banking

In order to address the current challenges in the field of private banking and international activity, and with a view to increasing management focus and strengthening control and review procedures, it was decided to make a structural change, in the framework of which the Private and International Banking Division would be split as follows:

- The Private Banking Unit in Israel and abroad would be headed by Ms. Nitza Rousso–Stauber, and with effect from 1 January 2013, would be subject to the Banking Division (In the transition period, it would be subject to the Human Resources Division).
- The International Activity Staff which would be added to the Strategy Unit, to be headed by Mr. Avner Mendelson.

In addition, it was decided that a division head or a unit head would be appointed every overseas representative office to be directly responsible for business development and support within the office, in order to improve and reinforce the interface between corporate activity in Israel and abroad:

- The Complex Finance and Real Estate Division would be responsible for the Bank's representative offices in the United Kingdom and Romania.
- The Strategy Unit and the International Operations Staff would be responsible for the Bank's representative office in the United States and the office in China.
- The Private Banking Division would be responsible for the Bank's representative offices in Switzerland and Luxembourg and all of the Bank's other overseas offices.

Risk Management Division

As a part of the overall process of concentrating the treatment of risk management in the Group, the efficiency of the internal controls and the treatment of the implementation of the various regulatory rules, the Compliance and Enforcement Unit headed by Ms. Meira Karni, will be subject to the Risk Management Division, with effect from the beginning of 2013.

Board of Directors

During the first six months of 2012 and up until the date of publication of this Report, the following changes took place in the composition of the Board of Directors.

Further to the Bank's Regulations, at the Annual General Meeting of the Bank, four directors,, Mr. Reuven Adler (external director), Ms. Tzipora Gal-Yam, Professor Aryeh Gans and Professor Ephraim Sadka retired by rotation.

On 1 August 2012, the Annual General Meeting of the Bank was held and the incumbent directors, Professor Aryeh Gans and, Professor Efraim Sadka were re-elected and Mr. Rami and Professor Yedidya Stern were elected as external directors pursuant to Regulation 301 of the Supervisor of Banks.

In addition, Haim Samet, Adv. was elected as external director pursuant to Section 239 of the Companies Law, 1999, for a period of three years.

The election of the directors elected at the meeting is contingent on the approval of absence of objection of the Supervisor of Banks pursuant to Section 11a of the Banking Ordinance, which has yet to be received.

For further information, see "Annual General Meeting and Election of Directors" in the chapter "Control of the Bank", above.

At the meeting of the Board of Directors held on 29 August 2012, it was resolved to approve and publish the Group's condensed unaudited consolidated financial statements as of 30 June 2012 and for the period ended on that date.

During the period of January to June 2012, the Board of Directors held 27 plenary meetings and 82 committee meetings.

The Bank's Board of Directors expresses its appreciation and gratitude to employees and managers of the Bank and of Group companies in Israel and overseas, for their dedicated work and their contribution to the promotion of the Group's business.

David Brodet
Chairman of the Board of Directors

Rakefet Russak-Aminoach
President and Chief Executive Officer

29 August 2012

Rates of Financing Income and Expenses (on a Consolidated Basis) (a) Reported amounts

Exhibit A

	For the three months ended 30 June							
	2012				2011			
	Average balance (b)	Financing income (expenses)	Rate of income (expenses)		Average balance (b)	Financing income (expenses)	Rate of income (expenses)	
			Excluding the effect of derivatives	Including the effect of derivatives			Excluding the effect of derivatives	Including the effect of derivatives
	(NIS millions)		%		(NIS millions)		%	
Israeli currency - unlinked								
Assets (c) (d)	186,463	2,010	4.38		167,743	1,942	4.71	
Effect of embedded and ALM derivatives (e)	61,217	78			65,412	23		
Total assets	247,680	2,088		3.41	233,155	1,965		3.41
Liabilities (d)	155,164	(748)	(1.94)		139,995	(789)	(2.27)	
Effect of embedded and ALM derivatives (e)	74,150	(113)			68,948	(10)		
Total liabilities	229,314	(861)		(1.51)	208,943	(799)		(1.54)
Interest margin			2.44	1.90			2.44	1.87
Israeli currency – linked to the CPI								
Assets (c) (d)	63,108	1,342	8.78		61,202	1,295	8.74	
Effect of embedded and ALM derivatives (e)	4,631	58			3,214	(10)		
Total assets	67,739	1,400		8.53	64,416	1,285		8.22
Liabilities (d)	48,914	(1,023)	(8.63)		47,089	(1,028)	(9.02)	
Effect of embedded and ALM derivatives (e)	9,646	(72)			11,334	(49)		
Total liabilities	58,560	(1,095)		(7.69)	58,423	(1,077)		(7.58)
Interest margin			0.15	0.84			(0.28)	0.64
Foreign currency:								
(including Israeli currency linked to foreign currency)								
Assets (c) (d)	86,830	3,073	14.93		82,526	(294)	(1.42)	
Effect of derivatives: (e)								
Hedging derivatives	164	-			389	-		
Embedded derivatives and ALM	145,033	4,737			139,052	(1,812)		
Total assets	232,027	7,810		14.16	221,967	(2,106)		(3.74)
Liabilities (d)	108,558	(3,695)	(14.33)		98,352	1,240	4.95	
Effect of derivatives: (e)								
Hedging derivatives	356	-			390	-		
Embedded derivatives and ALM	126,275	(3,881)			129,164	1,168		
Total liabilities	235,189	(7,576)		(13.52)	227,906	2,408		4.16
Interest margin			0.60	0.64			3.53	0.42

See notes on page 157.

Rates of Financing Income and Expenses (on a Consolidated Basis) (cont'd) (a) **Reported amounts**

Exhibit A (cont'd)

	For the three months ended 30 June							
	2012				2011			
	Average balance (b)	Financing income (expenses)	Rate of income (expenses)		Average balance (b)	Financing income (expenses)	Rate of income (expenses)	
			Excluding the effect of derivatives	Including the effect of derivatives			Excluding the effect of derivatives	Including the effect of derivatives
	(NIS millions)		%		(NIS millions)		%	
Total monetary assets generating interest income (d) (f)	336,401	6,425	7.86		311,471	2,943	3.83	
Effect of derivatives:(e)								
Hedging derivatives	164	-			389	-		
Embedded derivatives and ALM	210,881	4,873			207,678	(1,799)		
Total assets	547,446	11,298		8.51	519,538	1,144		0.88
Total monetary liabilities generating interest expenses (d)	312,636	(5,466)	(7.18)		285,436	(577)	(0.81)	
Effect of derivatives: (e)								
Hedging derivatives	356	-			390	-		
Embedded derivatives and ALM	210,071	(4,066)			209,446	1,109		
Total liabilities	523,063	(9,532)		(7.49)	495,272	532		0.43
Interest margin			0.68	1.02			3.02	1.31
In respect of options		-				66		
In respect of other derivatives (excluding options, hedging derivative instruments, ALM derivatives and embedded derivatives which have been separated) (e)		(12)				(14)		
Financing commissions and other financing income (g)		101				223		
Net interest income before expenses in respect of credit losses		1,855				1,951		
Expenses in respect of credit losses		(333)				(73)		
Net interest income after expenses in respect of credit losses		1,522				1,878		
Monetary assets generating interest income (d) (f)	336,401				311,471			
Assets derived from derivative instruments (h)	10,081				8,357			
Other monetary assets (d) (i)	6,979				3,820			
Allowance in respect of credit losses	(4,516)				(5,313)			
Total monetary assets	348,945				318,335			
Monetary liabilities generating interest expenses (d)	312,636				285,436			
Liabilities derived from derivative instruments (h)	10,671				10,218			
Other monetary liabilities (d) (i)	9,668				8,402			
Total monetary liabilities	332,975				304,056			
Total monetary assets exceeding monetary liabilities	15,970				14,279			
Non-monetary assets	8,878				9,492			
Non-monetary liabilities	582				927			
Total capital resources	24,266				22,844			

See notes on page 157.

Rates of Financing Income and Expenses (on a Consolidated Basis) (cont'd) (a)

Reported amounts

Exhibit A (cont'd)

Notes:

- (a) The data in this exhibit is shown before and after the effect of derivative instruments (including the effect of off-balance sheet derivative instruments).
- (b) Based on monthly opening balances, and quarterly opening balances in foreign consolidated companies, except for the unlinked Israeli currency sector where the average balance is based on daily figures, and before deduction of the average balance sheet balance of allowances for credit losses.
- (c) The average balance of unrealized profits (losses) from adjustment to fair value of debentures held for trading and available for sale has been deducted from (added to) the average balance of the assets as follows:

In the unlinked Israeli currency sector for the three and six month period an amount of NIS 60 million and NIS 82 million (30 June 2011 – NIS (178) million and NIS (178) million respectively).

In the CPI-linked Israeli currency sector for the three and six month period an amount of NIS 110 million and NIS 95 million (30 June 2011 – NIS 73 million and NIS 178 million respectively).

In the foreign currency sector (which includes Israeli currency linked to foreign currency) for the three and six month period an amount of NIS (50) million and NIS (206) million (30 June 2011 – NIS 23 million and NIS (26) million respectively).

- (d) Excluding derivative instruments.
- (e) Hedging derivative instruments (excluding options), embedded derivatives which have been separated, and ALM derivatives, which constitute part of the Bank's asset and liability management system.
- (f) The average balance of unrealized profits (losses) on adjustment to fair value of debentures held for trading and available for sale has been deducted from (added to) the average balance of assets in the various sectors, for the three and six month period an amount of NIS 120 million and NIS (29) million (30 June 2011 – NIS (82) million and NIS (26) million respectively).
- (g) In 2011, this includes profits and losses on sales of investments in debentures and adjustments to fair value of debentures held for trading.
- (h) Average balances of derivative instruments (does not include average of off-balance sheet derivative instruments).
- (i) Reclassified.

General note:

On 1 January 2012, the Bank implemented for the first time the directives of the Supervisor of Banks on the format of the statement of profit and loss of a banking corporation. Comparative figures for previous periods have not been restated, and so the figures for 30 June 2011 are not comparable with figures relating to financing income before allowance for credit losses

Rates of Financing Income and Expenses (on a Consolidated Basis) (cont'd) (a)
Foreign Currency: Nominal US\$

Exhibit A (cont'd)

	For the three months ended 30 June					
	2012			2011		
	Average balance (b)	Financing income (expenses)	Rate of income (expenses)		Average balance (b)	Financing income (expenses)
			Excluding the effect of derivatives	Including the effect of derivatives		
	(U.S.\$ millions)		%		(U.S.\$ millions)	%
Foreign currency:						
Local operations (including Israeli currency linked to foreign currency)						
Assets (c) (d)	12,926	87	2.72		14,272	81
Effect of derivatives: (e)						2.29
Hedging derivatives	44	-			112	-
Embedded derivatives and ALM	38,324	163			39,817	(5)
Total assets	51,294	250		1.96	54,201	76
Liabilities (d)	19,840	(41)	(0.83)		20,166	(38)
Effect of derivatives: (e)						(0.76)
Hedging derivatives	94	-			112	-
Embedded derivatives and ALM	32,781	(49)			36,958	(12)
Total liabilities	52,715	(90)		(0.68)	57,236	(50)
Interest margin			1.89	1.28		1.53
Foreign currency:						
Foreign operations (integrated operations)						
Assets (c) (d)	10,191	76	3.02		9,427	73
Effect of embedded and ALM derivatives (e)	42	10			56	(1)
Total assets	10,233	86		3.40	9,483	72
Liabilities (d)	9,090	(15)	(0.66)		8,066	(16)
Effect of embedded and ALM derivatives (e)	622	(14)			51	(25)
Total liabilities	9,712	(29)		(1.20)	8,117	(41)
Interest margin			2.36	2.20		2.33
Total						
Foreign currency assets generating financing income (c) (d)	23,117	163	2.85		23,699	154
Effect of derivatives: (e)						2.62
Hedging derivatives	44	-			112	-
Embedded derivatives and ALM	38,366	173			39,873	(6)
Total assets	61,527	336		2.20	63,684	148
Monetary liabilities in foreign currency generating financing expense (d)	28,930	(56)	(0.78)		28,232	(54)
Effect of derivatives: (e)						(0.77)
Hedging derivatives	94	-			112	-
Embedded derivatives and ALM	33,403	(63)			37,009	(37)
Total liabilities	62,427	(119)		(0.76)	65,353	(91)
Interest margin			2.07	1.44		1.85

See notes on page 159

Rates of Financing Income and Expenses (on a Consolidated Basis) (cont'd) (a)
Foreign Currency: Nominal US\$

Exhibit A (cont'd)

Notes:

- (a) The data in this exhibit is shown before and after the effect of derivative instruments (including the effect of off-balance sheet derivative instruments).
- (b) Based on monthly opening balances for the Bank and consolidated companies in Israel and on quarterly opening balances for foreign consolidated companies, and before deduction of the average balance sheet balance of allowances for credit losses.
- (c) The average balance of unrealized losses on adjustment to fair value of debentures held for trading and available for sale has been deducted from (added to) the average balance of the assets for domestic and foreign operations, in the amount of US\$ (13) million (30 June 2011 - US\$ 10 million).
- (d) Excluding derivative instruments.
- (e) Hedging derivative instruments (excluding options), embedded derivatives which have been separated, and ALM derivatives, which constitute part of the Bank's asset and liability management system.

Rates of Financing Income and Expenses (on a Consolidated Basis) (cont'd) (a)

Reported amounts

Exhibit A (cont'd)

	For the six months ended 30 June							
	2012				2011			
	Average balance (b)	Financing income (expenses)	Rate of income (expenses)		Average balance (b)	Financing income (expenses)	Rate of income (expenses)	
			Excluding the effect of derivatives	Including the effect of derivatives			Excluding the effect of derivatives	Including the effect of derivatives
	(NIS millions)		%	%	(NIS millions)		%	%
Israeli currency - unlinked								
Assets (c) (d)	187,640	4,051	4.36		165,733	3,647	4.45	
Effect of embedded and ALM derivatives (e)	63,034	(52)			68,859	84		
Total assets	250,674	3,999		3.22	234,592	3,731		3.21
Liabilities (d)	155,167	(1,508)	(1.95)		139,625	(1,349)	(1.94)	
Effect of embedded and ALM derivatives (e)	75,907	(94)			71,527	(203)		
Total liabilities	231,074	(1,602)		(1.39)	211,152	(1,552)		(1.48)
Interest margin			2.41	1.83			2.51	1.73
Israeli currency – linked to the CPI								
Assets (c) (d)	62,223	1,936	6.32		60,699	2,366	7.95	
Effect of embedded and ALM derivatives (e)	4,859	44			3,025	56		
Total assets	67,082	1,980		5.99	63,724	2,422		7.75
Liabilities (d)	49,147	(1,468)	(6.06)		47,254	(1,871)	(8.08)	
Effect of embedded and ALM derivatives (e)	9,728	(85)			10,689	(156)		
Total liabilities	58,875	(1,553)		(5.35)	57,943	(2,027)		(7.12)
Interest margin			0.26	0.64			(0.13)	0.63
Foreign currency:								
(including Israeli currency linked to foreign currency)								
Assets (c) (d)	87,019	2,514	5.86		84,199	90	0.21	
Effect of derivatives: (e)								
Hedging derivatives	212	-			407	-		
Embedded derivatives and ALM	148,707	2,447			142,144	(1,308)		
Total assets	235,938	4,961		4.25	226,750	(1,218)		(1.07)
Liabilities (d)	109,277	(2,274)	(4.21)		99,112	1,346	2.70	
Effect of derivatives: (e)								
Hedging derivatives	409	-			415	-		
Embedded derivatives and ALM	130,423	(1,804)			133,359	705		
Total liabilities	240,109	(4,078)		(3.43)	232,886	2,051		1.75
Interest margin			1.65	0.82			2.91	0.68

See notes on page 163.

Rates of Financing Income and Expenses (on a Consolidated Basis) (cont'd) (a) Reported amounts

Exhibit A (cont'd)

	For the six months ended 30 June							
	2012				2011			
	Rate of income (expenses)				Rate of income (expenses)			
	Average balance (b) (NIS millions)	Financing income (expenses)	Excluding the effect of derivatives	Including the effect of derivatives %	Average balance (b) (NIS millions)	Financing income (expenses)	Excluding the effect of derivatives	Including the effect of derivatives %
Total monetary assets generating interest income (d) (f)	336,882	8,501	5.11		310,631	6,103	3.97	
Effect of derivatives: (e)								
Hedging derivatives	212	-			407	-		
Embedded derivatives and ALM	216,600	2,439			214,028	(1,168)		
Total assets	553,694	10,940		3.99	525,066	4,935		1.89
Total monetary liabilities generating interest expenses (d)	313,591	(5,250)	(3.38)		285,991	(1,874)	(1.31)	
Effect of derivatives: (e)								
Hedging derivatives	409	-			415	-		
Embedded derivatives and ALM	216,058	(1,983)			215,575	346		
Total liabilities	530,058	(7,233)		(2.75)	501,981	(1,528)		(0.61)
Interest margin			1.73	1.24			2.66	1.28
In respect of options		(1)				74		
In respect of other derivatives (excluding options, hedging derivative instruments, ALM derivatives and embedded derivatives which have been separated) (e)		(12)				7		
Financing commissions and other financing income (g)		199				402		
Net interest income before expenses in respect of credit losses		3,893				3,890		
Expenses in respect of credit losses		(558)				29		
Net interest income after expenses in respect of credit losses		3,335				3,919		
Monetary assets generating interest income (d) (f)	336,882				310,631			
Assets derived from derivative instruments (h)	10,474				8,196			
Other monetary assets (d) (i)	6,786				4,296			
Allowance in respect of credit losses	(4,458)				(5,410)			
Total monetary assets	349,684				317,713			
Monetary liabilities generating interest expenses (d)	313,591				285,991			
Liabilities derived from derivative instruments (h)	11,169				9,760			
Other monetary liabilities (d) (i)	9,313				7,768			
Total monetary liabilities	334,073				303,519			
Total monetary assets exceeding monetary liabilities	15,611				14,194			
Non-monetary assets	9,046				9,276			
Non-monetary liabilities	655				763			
Total capital resources	24,002				22,707			

See notes on page 163.

Rates of Financing Income and Expenses (on a Consolidated Basis) (cont'd) (a)**Foreign Currency: Nominal US\$**

Exhibit A (cont'd)

	For the six months ended 30 June							
	2012				2011			
	Rate of income (expenses)				Rate of income (expenses)			
	Average balance (b)	Financing income (expenses)	Excluding the effect of derivatives	Including the effect of derivatives	Average balance (b)	Financing income (expenses)	Excluding the effect of derivatives	Including the effect of derivatives
	(U.S.\$ millions)		%		(U.S.\$ millions)		%	
Foreign currency:								
Local operations (including Israeli currency linked to foreign currency)								
Assets (c) (d)	12,789	158	2.49		14,451	159	2.21	
Effect of derivatives: (e)								
Hedging derivatives	56	-			115	-		
Embedded derivatives and ALM	39,327	188			39,921	9		
Total assets	52,172	346		1.33	54,487	168		0.62
Liabilities (d)	19,675	(81)	(0.83)		19,985	(70)	(0.70)	
Effect of derivatives: (e)								
Hedging derivatives	108	-			116	-		
Embedded derivatives and ALM	33,822	(42)			37,427	(27)		
Total liabilities	53,605	(123)		(0.46)	57,528	(97)		(0.34)
Interest margin			1.66	0.87			1.51	0.28
Foreign currency:								
Foreign operations (integrated operations)								
Assets (c) (d)	10,258	156	3.06		9,336	143	3.09	
Effect of embedded and ALM derivatives (e)	51	12			47	3		
Total assets	10,309	168		3.29	9,383	146		3.14
Liabilities (d)	9,285	(37)	(0.80)		8,005	(32)	(0.80)	
Effect of embedded and ALM derivatives (e)	714	(18)			51	(28)		
Total liabilities	9,999	(55)		(1.10)	8,056	(60)		(1.50)
Interest margin			2.26	2.19			2.29	1.64
Total								
Foreign currency assets generating financing income (c) (d)	23,047	314	2.74		23,787	302	2.56	
Effect of derivatives: (e)								
Hedging derivatives	56	-			115	-		
Embedded derivatives and ALM	39,378	200			39,968	12		
Total assets	62,481	514		1.65	63,870	314		0.99
Monetary liabilities in foreign currency generating financing expense (d)	28,960	(118)	(0.82)		27,990	(102)	(0.73)	
Effect of derivatives: (e)								
Hedging derivatives	108	-			116	-		
Embedded derivatives and ALM	34,536	(60)			37,478	(55)		
Total liabilities	63,604	(178)		(0.56)	65,584	(157)		(0.48)
Interest margin			1.92	1.09			1.83	0.51

See notes on page 163.

Rates of Financing Income and Expenses (on a Consolidated Basis) (cont'd) (a)
Foreign Currency: Nominal US\$

Exhibit A (cont'd)

Notes:

- (a) The data in this exhibit is shown before and after the effect of derivative instruments (including the effect of off-balance sheet derivative instruments).
- (b) Based on monthly opening balances for the Bank and consolidated companies in Israel and on quarterly opening balances for foreign consolidated companies, and before deduction of the average balance sheet balance of allowances for credit losses.
- (c) The average balance of unrealized losses on adjustment to fair value of debentures held for trading and available for sale has been deducted from (added to) the average balance of the assets for domestic and foreign operations, in the amount of US\$ (56) million (30 June 2011 - US\$ (8) million).
- (d) Excluding derivative instruments.
- (e) Hedging derivative instruments (excluding options), embedded derivatives which have been separated, and ALM derivatives, which constitute part of the Bank's asset and liability management system.

Exposure to Interest Rate Fluctuations (on Consolidated Basis)

Reported amounts

Exhibit B

	30 June 2012										31 December 2011					30 June 2011				
	On demand up to one month	One to three months	Three months to one year	One to three years	Three to five years	Five to ten years	Ten to twenty years	Over twenty years	Without fixed maturity	Total fair value	Internal rate of return	Duration (b)	Total fair value	Internal rate of return	Duration (b)	Total fair value (e)	Internal rate of return	Duration (b) (e)		
	NIS millions										%	Years	%	Years	%	Years				
Israeli currency - unlinked																				
Financial assets, amounts receivable in respect of derivative instruments and off-balance sheet financial instruments																				
Financial assets (a)	139,712	7,418	26,570	10,170	1,949	1,552	336	32	670	188,409	4.02	0.38	191,767	4.12	0.39	170,367	5.03	0.43		
Derivative financial instruments (excluding options)	37,453	81,560	42,536	28,339	19,435	22,095	324	-	-	231,742	-	1.46	221,545	-	1.38	186,231	-	1.22		
Options (in terms of basis asset) (d)	1,038	1,028	2,872	130	3	49	-	-	-	5,120	-	-	6,074	-	-	7,097	-	-		
Off-balance sheet financial instruments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Total fair value	178,203	90,006	71,978	38,639	21,387	23,696	660	32	670	425,271	4.02	0.97	419,386	4.12	0.91	363,695	5.03	0.83		
Financial liabilities, amounts payable in respect of derivative instruments and off-balance sheet financial instruments																				
Financial liabilities (a)	129,907	7,645	12,146	7,804	1,258	2,065	4	-	1	160,830	3.43	0.31	159,044	3.70	0.27	143,018	4.41	0.27		
Derivative financial instruments (excluding options)	45,710	83,662	43,682	29,214	20,344	21,288	285	19	-	244,204	-	1.41	235,982	-	1.30	194,657	-	1.17		
Options (in terms of basis asset) (d)	822	1,777	3,042	73	2	18	6	-	-	5,740	-	-	6,805	-	-	7,910	-	-		
Off-balance sheet financial instruments	-	-	108	-	-	-	-	-	-	108	-	0.50	43	-	0.50	30	-	0.50		
Total fair value	176,439	93,084	58,978	37,091	21,604	23,371	295	19	1	410,882	3.43	0.96	401,874	3.70	0.87	345,615	4.41	0.77		
Financial instruments, net																				
Exposure to interest rate fluctuations	1,764	(3,078)	13,000	1,548	(217)	325	365	13												
Accumulated exposure in the sector	1,764	(1,314)	11,686	13,234	13,017	13,342	13,707	13,720												
Israeli currency – linked to the CPI																				
Financial assets, amounts receivable in respect of derivative instruments and off-balance sheet financial instruments																				
Financial assets (a)	3,323	5,226	15,882	17,411	13,790	7,870	1,714	40	53	65,309	2.63	2.82	62,776	3.10	2.78	61,493	3.28	3.48		
Derivative financial instruments (excluding options)	230	536	836	1,023	254	1,710	129	-	-	4,718	-	3.65	5,641	-	3.61	4,177	-	4.38		
Options (in terms of basis asset) (d)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Off-balance sheet financial instruments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Total fair value	3,553	5,762	16,718	18,434	14,044	9,580	1,843	40	53	70,027	2.63	2.88	68,417	3.10	2.85	65,670	3.28	3.54		
Financial liabilities, amounts payable in respect of derivative instruments and off-balance sheet financial instruments																				
Financial liabilities (a)	2,911	1,705	8,846	16,393	8,350	14,274	1,174	211	-	53,864	2.56	3.69	54,294	2.54	3.60	51,181	2.79	3.59		
Derivative financial instruments (excluding options)	551	1,229	3,889	3,529	692	667	-	-	-	10,557	-	1.64	10,604	-	1.46	12,204	-	1.75		
Options (in terms of basis asset) (d)	-	-	-	-	-	-	-	-	-	-	-	-	4	-	-	-	-	-		
Off-balance sheet financial instruments	-	-	-	-	-	-	-	-	-	-	-	-	101	-	-	88	-	0.60		
Total fair value	3,462	2,934	12,735	19,922	9,042	14,941	1,174	211	-	64,421	2.56	3.35	65,003	2.54	3.25	63,473	2.79	3.23		
Financial instruments, net																				
Exposure to interest rate fluctuations	91	2,828	3,983	(1,488)	5,002	(5,361)	669	(171)												
Accumulated exposure in the sector	91	2,919	6,902	5,414	10,416	5,055	5,724	5,553												

See notes on page 166.

Exposure to Interest Rate Fluctuations (on Consolidated Basis) (cont'd)

Reported amounts

Exhibit B (cont'd)

	30 June 2012										31 December 2011				30 June 2011			
	On demand up to one month	One to three months	Three months to one year	One to three years	Three to five years	Five to ten years	Ten to twenty years	Over twenty years	Without fixed maturity	Total fair value	Internal rate of return	Duration (b)	Total fair value	Internal rate of return	Duration (b)	Total fair value (e)	Internal rate of return	Duration (b) (e)
	NIS millions										%	Years	%	Years				
Foreign currency and foreign currency linked																		
Financial assets, amounts receivable in respect of derivative instruments and off-balance sheet financial instruments																		
Financial assets (a)	51,204	17,938	7,392	5,456	4,724	2,664	70	97	286	89,831	3.04	0.72	88,112	4.04	0.58	81,532	3.11	0.72
Derivative financial instruments (excluding options)	58,713	44,035	53,891	12,591	3,761	11,883	339	268	-	185,481	-	0.94	218,588	-	0.85	209,819	-	0.88
Options (in terms of basis asset) (d)	(4,036)	2,564	4,607	1,416	1,128	7,086	263	-	-	13,028	-	-	22,041	-	-	21,280	-	-
Off-balance sheet financial instruments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total fair value	105,881	64,537	65,890	19,463	9,613	21,633	672	365	286	288,340	3.04	0.83	328,741	4.04	0.72	312,631	3.11	0.78
Financial liabilities, amounts payable in respect of derivative instruments and off-balance sheet financial instruments																		
Financial liabilities (a)	65,880	16,984	24,219	2,060	587	399	41	-	12	110,182	1.79	0.29	112,065	1.59	0.30	101,132	1.61	0.45
Derivative financial instruments (excluding options)	50,254	37,005	48,157	12,612	5,083	13,645	371	355	-	167,482	-	1.12	199,579	-	1.02	195,080	-	1.06
Options (in terms of basis asset) (d)	(3,932)	1,865	4,513	1,462	1,130	7,091	308	-	-	12,437	-	-	21,437	-	-	20,444	-	-
Off-balance sheet financial instruments	-	-	14	-	-	-	-	-	-	14	-	0.50	14	-	0.50	8	-	0.50
Total fair value	112,202	55,854	76,903	16,134	6,800	21,135	720	355	12	290,115	1.79	0.76	333,095	1.59	0.71	316,664	1.61	0.80
Financial instruments, net																		
Exposure to interest rate fluctuations	(6,321)	8,683	(11,013)	3,329	2,813	498	(48)	10										
Accumulated exposure in the sector	(6,321)	2,362	(8,651)	(5,322)	(2,509)	(2,011)	(2,059)	(2,049)										
Total exposure to interest rate fluctuations																		
Financial assets, amounts receivable in respect of derivative instruments and off-balance sheet financial instruments																		
Financial assets (a) (c)	194,239	30,582	49,844	33,037	20,463	12,086	2,120	169	3,282	345,822	3.03	0.93	345,539	3.52	0.88	317,762	3.69	1.10
Derivative financial instruments (excluding options)	96,396	126,131	97,263	41,953	23,450	35,688	792	268	461	422,402	-	1.26	445,885	-	1.15	401,054	-	1.07
Options (in terms of basis asset) (d)	(2,998)	3,592	7,479	1,546	1,131	7,135	263	-	-	18,148	-	-	28,115	-	-	28,377	-	-
Off-balance sheet financial instruments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total fair value	287,637	160,305	154,586	76,536	45,044	54,909	3,175	437	3,743	786,372	3.03	1.09	819,539	3.52	0.99	747,193	3.69	1.05
Financial liabilities, amounts payable in respect of derivative instruments and off-balance sheet financial instruments																		
Financial liabilities (a) (c)	198,698	26,334	45,211	26,257	10,195	16,738	1,219	211	195	325,058	2.64	0.87	325,737	2.62	0.84	296,198	2.90	0.97
Derivative financial instruments (excluding options)	96,515	121,896	95,728	45,355	26,119	35,600	656	374	446	422,689	-	1.31	446,250	-	1.18	402,740	-	1.14
Options (in terms of basis asset) (d)	(3,110)	3,642	7,555	1,535	1,132	7,109	314	-	-	18,177	-	-	28,246	-	-	28,354	-	-
Off-balance sheet financial instruments	-	-	122	-	-	-	-	-	131	253	-	0.50	279	-	0.12	256	-	0.60
Total fair value	292,103	151,872	148,616	73,147	37,446	59,447	2,189	585	772	766,177	2.64	1.09	800,512	2.62	1.00	727,548	2.90	1.03
Financial instruments, net																		
Exposure to interest rate fluctuations	(4,466)	8,433	5,970	3,389	7,598	(4,538)	986	(148)										
Accumulated exposure in the sector	(4,466)	3,967	9,937	13,326	20,924	16,386	17,372	17,224										

See notes on page 166.

Exposure to Interest Rate Fluctuations (on Consolidated Basis) (cont'd)
Reported amounts

Exhibit B (cont'd)

- (a) Excluding balance-sheet balances of derivative financial instruments, fair value of off-balance sheet financial instruments, and fair value of hybrid financial instruments. The figures in the "Without fixed maturity" column are the non-discounted balance-sheet balances, including overdue balances in the amount of NIS 1,002 million.
- (b) Weighted average as per fair value of effective duration.
- (c) Including non-monetary assets shown in "Without fixed maturity" column.
- (d) Duration less than 0.05 years.
- (e) Reclassified.

General notes:

- (1) In this table, the data by periods shows the present value of future cash flows, discounted at the internal rate of return used for discounting them to the fair value included in respect of the financial instrument, in consistency with the assumptions used to calculate the fair value of the financial instrument. For further details regarding the assumptions used in the calculation of the fair value of the financial instruments, see Note 18D in the Annual Financial Report.
- (2) The internal rate of return is the interest rate for discounting the cash flows expected from a financial instrument to the fair value included in respect of it.
- (3) The effective duration of a group of financial instruments constitutes an approximation of the percentage change in the fair value of the group of financial instruments that would be caused as a result of a small change (an increase of 0.1%) in the internal rate of return of each of the financial instruments.
- (4) The effect of hedging transactions is included in total assets or total liabilities, as applicable.
- (5) In calculating the duration of assets and liabilities in the CPI-linked segment an estimate was taken into account of early redemptions and withdrawals at exit points in savings plans, in accordance with a model estimating expected early redemptions based on the behavior of customers. The duration of total assets according to the original cash flow of the savings plans is higher and reached 3.23 years, the duration of total liabilities reaches 3.38 years, and the internal rate of return (hereinafter – IRR) gap amounts to 0.01%. The change in fair value on total assets is NIS 507 million and in total liabilities NIS 5 million.

Credit to the Public - Risk by Economic Sector (on Consolidated Basis)

Reported amounts

Exhibit C

	30 June 2012							
	Risk of credit to the public					Credit losses (4)		
	Risk of credit to the public includes (3):							
	Balance sheet credit risk (*) (1)	Off-balance sheet credit risk (*) (2)	Overall credit risk (*)	Problem credit risk (*)	Impaired credit to the public (*)	Expenses in respect of credit losses	Net accounting write-offs	Balance of allowance for credit losses
	(NIS millions)							
Activities of borrowers in Israel								
Agriculture	1,680	328	2,008	96	42	(8)	(7)	(43)
Industry	23,707	12,757	36,464	2,197	779	123	133	(547)
Construction and real estate (7)	40,497	27,485	67,982	3,925	2,517	(91)	169	(931)
Electricity and water	1,149	514	1,663	2	2	-	-	(2)
Commerce	19,098	4,812	23,910	1,098	436	64	11	(372)
Hotels and restaurants	3,146	259	3,405	575	412	(72)	(3)	(50)
Transport and storage	4,968	975	5,943	643	393	26	-	(109)
Communications and computer services	4,984	2,341	7,325	152	32	(22)	(1)	(43)
Financial services	15,208	10,657	25,865	1,101	914	474	287	(487)
Business and other services	5,751	1,764	7,515	193	158	57	-	(125)
Public and community services	6,266	1,232	7,498	251	57	(8)	(3)	(52)
Private individuals - loans for housing	58,900	1,777	60,677	884	21	(10)	21	(482)
Private individuals - other	28,650	28,565	57,215	321	37	18	64	(385)
Total for activities of borrowers in Israel	214,004	93,466	307,470	11,438	5,800	551	671	(3,628)
Activities of borrowers abroad	45,851	12,663	58,514	2,063	1,283	8	53	(685)
Total	259,855	106,129	365,984	13,501	7,083	559	724	(4,313)
Credit risk included within the various economic sectors:								
Settlement movements (5)	2,928	590	3,518	84	37	(6)	5	(33)
Local authorities (6)	3,170	111	3,281	8	1	-	-	(2)

- (1) Credit to the public in the amount of NIS 209,400 million in respect of activity in Israel and NIS 35,887 million in respect of activity abroad, investments in debentures of the public in the amount of NIS 1,426 million in respect of activity in Israel and NIS 8,930 million in respect of activity abroad, and other assets in respect of derivative instruments corresponding to transactions with the public in the amount of NIS 3,178 million in respect of activity in Israel and NIS 1,034 million in respect of activity abroad.
- (2) Credit risk on off-balance sheet financial instruments as calculated for the purpose of per borrower credit limitations.
- (3) Balance sheet and off-balance sheet credit risk in respect of the public, which is impaired, inferior, or under special supervision.
- (4) Including in respect of off-balance sheet credit instruments (appearing in the balance sheet under "Other Liabilities").
- (5) Kibbutzim and moshavim, regional and national organizations and corporations controlled by settlement movement.
- (6) Including corporations under their control.
- (7) Including housing loans made to purchasing groups in process of construction in the amount of NIS 1,056 million and off-balance sheet credit risk in the amount of NIS 2,217 million.
- (*) Balance sheet and off-balance sheet credit risk, problematic credit risk, and impaired credit to the public are stated before the effect of the allowance for credit losses, and before the effect of collateral eligible for deduction for purposes of the single borrower and group borrower liability.

Credit to the Public - Risk by Economic Sector (on Consolidated Basis) (cont'd)

Reported amounts

Exhibit C (cont'd)

	30 June 2011							
	Risk of credit to the public					Credit losses (4)		
	Risk of credit to the public includes (3):							
	Balance sheet credit risk (*) (1)	Off-balance sheet credit risk (*) (2)	Overall credit risk (*)	Problem credit risk (*)	Impaired credit to the public (*)	Expenses in respect of credit losses	Net accounting write-offs	Balance of allowance for credit losses
(NIS millions)								
Activities of borrowers in Israel								
Agriculture	1,851	349	2,119	110	70	(13)	-	(53)
Industry	23,004	14,622	37,626	1,421	886	(119)	157	(566)
Construction and real estate (7)	39,710	28,347	68,057	4,559	2,549	98	308	(1,330)
Electricity and water	1,322	388	1,710	53	1	3	-	(8)
Commerce	18,052	4,180	22,232	1,138	555	(14)	38	(350)
Hotels and restaurants	3,590	331	3,921	1,091	884	(53)	(1)	(174)
Transport and storage	4,280	1,034	5,314	211	139	5	24	(83)
Communications and computer services	4,604	3,397	8,001	177	133	(2)	38	(81)
Financial services	16,487	13,278	29,765	669	472	40	229	(189)
Business and other services	4,765	1,767	6,532	96	53	10	(30)	(102)
Public and community services	6,053	1,017	7,070	183	42	(8)	1	(19)
Private individuals - loans for housing	54,458	1,973	56,431	974	22	(13)	30	(557)
Private individuals - other	26,890	26,584	53,474	345	72	-	17	(432)
Total for activities of borrowers in Israel	205,066	97,267	302,252	11,027	5,878	(66)	811	(3,944)
Activities of borrowers abroad	42,675	15,289	57,964	2,197	1,340	37	235	(755)
Total	247,741	112,556	360,216	13,224	7,218	(29)	1,046	(4,699)
Credit risk included within the various economic sectors:								
Settlement movements (5)	3,042	680	3,722	119	69	(27)	29	(42)
Local authorities (6)	3,100	119	3,219	21	1	-	-	(2)

- (1) Including credit to the public in the amount of NIS 200,486 million in respect of activity in Israel and NIS 32,184 million in respect of activity abroad, investments in debentures of the public in the amount of NIS 1,508 million in respect of activity in Israel and NIS 9,781 million in respect of activity abroad, and other assets in respect of derivative instruments corresponding to transactions with the public in the amount of NIS 2,991 million in respect of activity in Israel and NIS 710 million in respect of activity abroad.
- (2) Credit risk on off-balance sheet financial instruments as calculated for the purpose of per borrower credit limitations.
- (3) Balance sheet and off-balance sheet credit risk in respect of the public, which is impaired, inferior, or under special supervision.
- (4) Including in respect of off-balance sheet credit instruments (appearing in the balance sheet under "Other Liabilities").
- (5) Kibbutzim and moshavim, regional and national organizations and corporations controlled by the settlement movement.
- (6) Including corporations under their control.
- (7) Including housing loans and off-balance sheet credit risk given to purchasing groups under construction amounting to NIS 806 million and off balance-sheet credit risk amounting to NIS 1,874 million.
- (*) Balance sheet and off-balance sheet credit risk, problematic credit risk, and impaired credit to the public are stated before the effect of the allowance for credit losses, and before the effect of collateral eligible for deduction for purposes of the single borrower and group borrower liability.

Credit risk and balances of problematic debts are stated net of specific provisions for doubtful debts.

Credit to the Public - Risk by Economic Sector (on Consolidated Basis) (cont'd)

Reported amounts

Exhibit C (cont'd)

	31 December 2011							
	Risk of credit to the public				Credit losses (4)			
	Risk of credit to the public includes (3):							
	Balance sheet credit risk (*) (1)	Off-balance sheet credit risk (*) (2)	Overall credit risk (*)	Problem credit risk (*)	Impaired credit to the public (*)	Expenses in respect of credit losses	Net accounting write-offs	Balance of allowance for credit losses
(NIS millions)								
Activities of borrowers in Israel								
Agriculture	1,835	327	2,162	109	53	(41)	(33)	(51)
Industry	26,203	11,973	38,176	1,362	861	68	599	(563)
Construction and real estate (7) (8)	39,863	27,081	66,944	3,803	1,956	332	871	(1,168)
Electricity and water	1,159	198	1,357	2	-	-	-	(2)
Commerce	18,274	4,499	22,773	925	384	60	(179)	(271)
Hotels and restaurants	3,437	267	3,704	946	744	(81)	(39)	(148)
Transport and storage	5,012	1,024	6,036	179	134	9	40	(77)
Communications and computer services	4,915	2,602	7,517	160	122	(19)	61	(60)
Financial services	17,903	8,914	26,817	1,393	1,053	256	137	(335)
Business and other services	5,361	1,757	7,118	94	48	(7)	14	(82)
Public and community services	6,342	929	7,271	233	49	12	(6)	(50)
Private individuals - loans for housing (8)	56,376	1,519	57,895	955	27	(15)	69	(515)
Private individuals - other	28,153	26,885	55,038	357	47	29	113	(423)
Total for activities of borrowers in Israel	214,833	87,975	302,808	10,518	5,478	603	1,647	(3,745)
Activities of borrowers abroad	42,803	13,020	55,823	2,439	1,306	131	422	(690)
Total	257,636	100,995	358,631	12,957	6,784	734	2,069	(4,435)
Credit risk included within the various economic sectors:								
Settlement movements (5)	2,907	553	3,460	109	49	(70)	9	(39)
Local authorities (6)	3,254	134	3,388	13	1	(6)	-	(2)

- (1) Credit to the public amounting to NIS 209,789 million in respect of activity in Israel and NIS 35,498 million in respect of activity abroad, investments in corporate debentures amounting to NIS 1,414 million in respect of activity in Israel and NIS 6,620 million in respect of activity abroad, and other assets in respect of derivative instruments made against the public amounting to NIS 3,630 million in respect of activity in Israel and NIS 685 million in respect of activity abroad.
- (2) Credit risk on off-balance sheet financial instruments as calculated for the purpose of per single borrower credit limitations.
- (3) Balance sheet and off-balance sheet credit risk in respect of the public, which is impaired, inferior, or under special supervision.
- (4) Including in respect of off-balance sheet credit instruments (appearing in the balance sheet under "Other Liabilities").
- (5) Kibbutzim and moshavim, regional and national organizations and corporations controlled by the settlement movement.
- (6) Including corporations under their control.
- (7) Including housing loans given to purchasing groups under construction amounting to NIS 932 million and off balance-sheet credit risk amounting to NIS 2,032 million.
- (8) Reclassified.

- (*) Balance sheet and off-balance sheet credit risk, problematic credit risk, and impaired credit to the public are stated before the effect of the allowance for credit losses, and before the effect of collateral eligible for deduction for purposes of the single borrower and group borrower liability.

Country Exposure Reported amounts

Exhibit D

Part A – Information on total country exposure and on exposure to countries whose total individual exposure exceeds 1% of total assets or exceeds 20% of equity for purposes of calculating capital ratios, whichever is the lower.

30 June 2012						
Balance Sheet Exposure (a)						
Country	Cross-Border Balance Sheet Exposure			Net Foreign-office Claims on Local Residents		
	To governments	To banks	To others	Balance sheet exposure before deducting local liabilities	Deduction for local liabilities	Balance sheet exposure net after deducting local liabilities
	(c)					
(NIS millions)						
United States	3,544	2,742	9,405	19,750	10,654	9,096
United Kingdom	-	4,415	2,384	6,974	1,964	5,010
France	-	1,945	715	-	-	-
Switzerland	-	425	789	2,169	427	1,742
Germany	1	1,641	1,933	-	-	-
Belgium	4	120	129	-	-	-
Italy	-	250	59	-	-	-
The Netherlands	-	1,005	1,449	-	-	-
Others	381	3,768	2,961	1,988	1,023	965
Total country exposure	3,930	16,311	19,824	30,881	14,068	16,813
Total exposure to LDC countries	188	629	1,376	1,962	1,003	959
Total exposure to certain countries (d)	-	343	281	-	-	-

Country	Balance sheet exposure			Off-balance sheet exposure (a) (b)			
	Problematic balance sheet commercial credit risk	Of which balance of impaired debts	Total off-balance sheet exposure (d)	Of which problematic off-balance sheet credit risk	Cross-Border Balance Sheet Exposure (b)		
					Repayment period		
					Repayment up to one year	Repayment over one year	
(NIS millions)							
United States	24,787	534	280	6,566	17	7,208	8,483
United Kingdom	11,809	623	275	2,452	5	2,739	4,060
France	2,660	1	1	342	-	991	1,669
Switzerland	2,956	73	73	884	-	913	301
Germany	3,575	3	3	231	-	1,955	1,620
Belgium	253	-	-	75	-	222	31
Italy	309	1	1	7	-	69	240
The Netherlands	2,454	51	35	111	-	1,683	771
Others	8,075	532	519	971	-	5,292	1,818
Total country exposure	56,878	1,818	1,187	11,639	22	21,072	18,993
Total exposure to LDC countries	3,152	512	509	480	-	1,924	269
Total exposure to certain countries (d)	624	2	2	14	-	253	371

(a) Balance sheet and off-balance sheet credit risk, problematic commercial credit risk, and impaired debts appear before the effect of the allowance for credit losses, and before the effect of collateral eligible for deduction for purposes of the single borrower and group borrower limitation. This does not include elements of off-balance credit risk.

(b) Credit risk in off-balance sheet financial instruments as calculated for purposes of single borrower limitations.

(c) Includes governments, official institutions and central banks.

(d) Exposure to certain countries includes the following countries: Portugal, Ireland, Italy, Greece and Spain.

Country Exposure Reported amounts

Exhibit D (cont'd)

Part A – Information on total country exposure and on exposure to countries whose total individual exposure exceeds 1% of total assets or exceeds 20% of equity for purposes of calculating capital ratios, whichever is the lower.

30 June 2011							
Balance Sheet Exposure (a)							
Cross-Border Balance Sheet Exposure				Net Foreign-office Claims on Local Residents			
Country	To governments (c)	To banks	To others	Balance sheet exposure before deducting local liabilities	Deduction for local liabilities	Balance sheet exposure net after deducting local liabilities	
	(NIS millions)						
United States	35	2,976	11,047	16,030	6,861	9,169	
United Kingdom	-	2,997	1,891	5,577	2,306	3,271	
France	985	2,590	687	-	-	-	
Switzerland	-	656	807	763	371	392	
Germany	-	1,897	1,410	-	-	-	
Belgium	249	1,259	155	-	-	-	
Italy	-	732	43	-	-	-	
Others	309	5,070	5,243	1,947	946	1,001	
Total country exposure	1,578	18,177	21,283	24,317	10,484	13,833	
Total exposure to LDC countries	121	69	1,167	1,850	946	904	
Total exposure to GIPS countries (d)	-	415	138	-	-	-	

Balance sheet exposure				Off-balance sheet exposure (a) (b)			
				Cross-Border Balance Sheet Exposure (b)			
				Repayment period			
Country	Problematic balance sheet commercial credit risk	Of which balance of impaired debts	Total off-balance sheet exposure	Of which problematic off-balance sheet credit risk	Repayment up to one year	Repayment over one year	
	(NIS millions)						
United States	23,227	407	277	10,233	11	6,521	7,537
United Kingdom	8,159	779	233	9,255	4	2,407	2,481
France	4,262	33	26	3,595	-	1,917	2,345
Switzerland	1,855	140	140	1,792	-	1,054	409
Germany	3,307	-	-	3,847	-	2,367	940
Belgium	1,663	21	21	564	-	1,370	293
Italy	775	20	5	19	-	293	482
Others	11,623	579	387	1,928	1	6,055	4,567
Total country exposure	54,871	1,979	1,089	31,233	16	21,984	19,054
Total exposure to LDC countries	2,261	513	358	474	-	1,000	357
Total exposure to GIPS countries (d)	553	10	10	39	-	71	482

(a) Balance sheet and off-balance sheet credit risk, problematic commercial credit risk, and impaired debts appear before the effect of the allowance for credit losses, and before the effect of collateral eligible for deduction for purposes of the single borrower and group borrower limitation. This does not include elements of off-balance credit risk.

(b) Credit risk in off-balance sheet financial instruments as calculated for purposes of single borrower limitations.

(c) Includes governments, official institutions and central banks.

(d) Exposure to GIIPS countries includes the following countries: Portugal, Ireland, Italy, Greece and Spain.

Country Exposure Reported amounts

Exhibit D (cont'd):

Part A – Information on total country exposure and on exposure to countries whose total individual exposure exceeds 1% of total assets or exceeds 20% of equity for purposes of calculating capital ratios, whichever is the lower.

31 December 2011						
Balance Sheet Exposure (a)						
Cross-Border Balance Sheet Exposure				Net Foreign-office Claims on Local Residents		
To governments (c)	To banks	To others	Balance sheet exposure before deducting local liabilities	Deduction for local liabilities	Balance sheet exposure net after deducting local liabilities	
Country	(NIS millions)					
United States	2,975	3,850	9,121	19,650 (e)	10,834	8,816 (e)
United Kingdom	-	3,877	2,340	6,237 (e)	2,124	4,113 (e)
France	-	2,155	780	-	-	-
Switzerland	-	380	871	1,897	489	1,408
Germany	35	2,153	1,741	1	-	1
Belgium	-	422	132	-	-	-
Italy	-	378	79	-	-	-
Netherlands	4	1,257	1,346	-	-	-
Others	360	2,768	2,916	1,908 (e)	1,036	872 (e)
Total country exposure	3,374	17,240	19,326	29,693	14,483	15,210
Total exposure to LDC countries	166	576	1,307	1,847 (e)	1,036	811 (e)
Total exposure to GIIPS countries (d)	-	735	236	-	-	-

Balance sheet exposure				Off-balance sheet exposure (a) (b)			
Country	(NIS millions)	Problematic balance sheet commercial credit risk	Of which balance of impaired debts	Total off-balance sheet exposure	Of which problematic off-balance sheet credit risk	Cross-Border Balance Sheet Exposure (b)	
						Repayment period	
						Repayment up to one year	Repayment over one year
United States	24,762 (e)	609	346	6,282	19	8,138	7,808
United Kingdom	10,330 (e)	769	286	3,004	4	2,755	3,462
France	2,935	1	1	322	-	1,165	1,770
Switzerland	2,659	80	80	770	-	739	512
Germany	3,930	2	2	304	-	2,807	1,122
Belgium	554	-	-	32	-	492	62
Italy	457	1	1	15	-	72	385
Holland	2,607 (e)	57	30	176	-	1,616 (e)	991
Others	6,916 (e)	654	557	1,169	-	3,623	2,421
Total country exposure	55,150	2,173	1,303	12,074	23	21,407	18,533
Total exposure to LDC countries	2,860 (e)	649	554	629	-	1,744	305
Total exposure to GIIPS countries (d)	971	5	4	25	-	170	801

(a) Balance sheet and off-balance sheet credit risk, problematic commercial credit risk, and impaired debts appear before the effect of the allowance for credit losses, and before the effect of collateral eligible for deduction for purposes of the single borrower and group borrower limitation. This does not include elements of off-balance credit risk.

(b) Credit risk in off-balance sheet financial instruments as calculated for purposes of single borrower limitations.

(c) Includes governments, official institutions and central banks.

(d) Exposure to GIIPS countries includes the following countries: Greece, Ireland, Italy, Portugal, and Spain.

(e) Reclassified.

Country Exposure Reported amounts

Exhibit D (cont'd):

In accordance with the Directive of the Supervisor of Banks, country exposure is shown on an end-risk basis, as follows:

- The accounting balance of a debt is to be dealt with as the amount of exposure to the legal country of residence of the debtor who bears the end risk after the effect of guarantees, liquid collateral and credit derivatives.
- The accounting balance of an investment in shares is to be dealt with as the amount of exposure to the country of residence of the issuer of the security.
- Off-balance sheet credit risk is shown as an off-balance sheet exposure to the country of residence of the counterparty to the transaction as it was calculated for the purposes of per borrower debt limitation.

From the aspect of determining end-risk, collateral is to be considered as follows:

- Third party guarantees according to the country of residence of the guarantor.
- Securities - The country of residence is that of the issuer of the security.
- The directive makes it clear that real estate and debtors' balances do not represent collateral for purposes of determining end-risk.

For purposes of determining end-risk only specific collaterals were taken into account.

Part B – On 30 June 2012, there was no aggregate balance sheet exposure to foreign countries, of which the individual amount of exposure was between 0.75% and 1% of total consolidated assets or 15%-20% of shareholders' equity, whichever the lower. On 30 June 2011, , the aggregate balance sheet exposure to foreign countries, of which the individual amount of exposure was between 0.75% and 1% of total consolidated assets or 15%-20% of shareholders' equity, whichever the lower, amounted to NIS 2,520 million, attributed to the Netherlands. On 31 December 2011, there was no aggregate balance sheet exposure to foreign countries.

Part C – The exposure to foreign countries with liquidity difficulties as defined by the Bank of Israel (a country which receives financial assistance from the IMF or its liabilities have a credit rating of CCC or lower) amounts to NIS 1,340 million and relates to 15 countries.

Certification

I, Rakefet Russak-Aminoach, certify that:

1. I have reviewed the Quarterly Report of Bank Leumi le-Israel B.M. (the "Bank") for the quarter ended on 30 June 2012 (the "Report").
2. Based on my knowledge, the Report does not contain any untrue statement of a material fact or omit to state a material fact that is necessary so that the statements included therein, in light of the circumstances under which such statements were included, are not misleading with reference to the period covered by the Report.
3. Based on my knowledge, the quarterly financial statements, and other financial information included in the Report, fairly present in all material respects the financial condition, results of operations and changes in shareholders' equity and cash flows of the Bank for the dates and periods covered by the Report.
4. I and the Bank's other certifying officers are responsible for establishing and maintaining controls and procedures with regard to the Bank's disclosure and internal control of financial reporting (as defined in the Public Reporting Directives concerning "The Directors' Report"), and also:
 - (a) We have established such controls and procedures, or caused such controls and procedures to be determined under our supervision, so as to ensure that material information relating to the Bank, including its consolidated corporations, is made known to us by others within the Bank and in those corporations, particularly during the period of preparation of the Report;
 - (b) We have established such internal control over financial reporting, or caused such internal control to be established under our supervision, so as to provide a reasonable level of confidence regarding the reliability of financial reporting and that the financial statements for external purposes are prepared in accordance with accepted accounting principles and the directives of the Supervisor of Banks and his instructions;
 - (c) We have evaluated the effectiveness of the Bank's disclosure controls and procedures and presented in this Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by the Report, based on our evaluation; and
 - (d) We have disclosed in the Report any change in the Bank's internal control over financial reporting that occurred during this quarter that has materially affected, or is reasonably likely to materially affect, the Bank's internal control over financial reporting; and
5. I and the Bank's other certifying officers have disclosed to the Joint Auditors, the Board of Directors, the Audit Committee and the Financial Statements Review Committee of the Board of Directors of the Bank, based on our most recent evaluation of internal control over financial reporting:
 - (a) All significant deficiencies and material weaknesses in the establishment or operation of internal control over financial reporting which are reasonably likely to adversely affect the Bank's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether material or immaterial, in which Management was involved or in which other employees were involved who have a significant role in the Bank's internal control over financial reporting.

The above does not derogate from my responsibility or the responsibility of any other person, pursuant to any law.

29 August 2012

Rakefet Russak-Aminoach
President and Chief Executive Officer

Certification

I, Menachem Schwartz, certify that:

1. I have reviewed the Quarterly Report of Bank Leumi le-Israel B.M. (the "Bank") for the quarter ended on 30 June 2012 (the "Report").
2. Based on my knowledge, the Report does not contain any untrue statement of a material fact or omit to state a material fact that is necessary so that the statements included therein, in light of the circumstances under which such statements were included, are not misleading with reference to the period covered by the Report.
3. Based on my knowledge, the quarterly financial statements, and other financial information included in the Report, fairly present in all material respects the financial condition, results of operations and changes in shareholders' equity and cash flows of the Bank for the dates and periods covered by the Report.
4. I and the Bank's other certifying officers are responsible for establishing and maintaining controls and procedures with regard to the Bank's disclosure and internal control of financial reporting (as defined in the Public Reporting Directives concerning "The Directors' Report"), and also:
 - (a) We have established such controls and procedures, or caused such controls and procedures to be determined under our supervision, so as to ensure that material information relating to the Bank, including its consolidated corporations, is made known to us by others within the Bank and in those corporations, particularly during the period of preparation of the Report;
 - (b) We have established such internal control over financial reporting, or caused such internal control to be established under our supervision, so as to provide a reasonable level of confidence regarding the reliability of financial reporting and that the financial statements for external purposes are prepared in accordance with accepted accounting principles and the directives of the Supervisor of Banks and his instructions;
 - (c) We have evaluated the effectiveness of the Bank's disclosure controls and procedures and presented in the Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by the Report, based on our evaluation; and
 - (d) We have disclosed in the Report any change in the Bank's internal control over financial reporting that occurred during this quarter that has materially affected, or is reasonably likely to materially affect, the Bank's internal control over financial reporting; and
5. I and the Bank's other certifying officers have disclosed to the Joint Auditors, the Board of Directors, the Audit Committee and the Financial Statements Review Committee of the Board of Directors of the Bank, based on our most recent evaluation of internal control over financial reporting:
 - (a) All significant deficiencies and material weaknesses in the establishment or operation of internal control over financial reporting which are reasonably likely to adversely affect the Bank's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether material or immaterial, in which Management was involved or in which other employees were involved who have a significant role in the Bank's internal control over financial reporting.

The above does not derogate from my responsibility or the responsibility of any other person, pursuant to any law.

29 August 2012

Menachem Schwartz
First Executive Vice President
Chief Accounting Officer
Head of Accounting Division

Joint Auditors' Review Report to the Shareholders of Bank Leumi le-Israel B.M.

Introduction

We have reviewed the accompanying financial information of Bank Leumi le-Israel B.M. (hereinafter: "the Bank") and its subsidiaries, which comprises the condensed interim consolidated balance sheet as of 30 June, 2012 and the related interim condensed consolidated statements of profit and loss, changes in shareholders' equity and cash flows for the three and six month periods ending on that date. The Board of Directors and Management are responsible for the preparation and presentation of financial information for these interim periods in accordance with generally accepted accounting principles in Israel (Israeli GAAP) for financial reporting of interim periods and in accordance with directives and guidelines of the Supervisor of Banks. Our responsibility is to express a conclusion on financial information on this interim period based on our review.

We did not review the condensed interim financial information of consolidated companies, whose assets included on consolidation constitute approximately 2% of total consolidated assets as of 30 June, 2012 and whose net interest income included in the consolidated statements of profit and loss constitute some 1.1% and some 0.9% of the total consolidated net interest income for the three and six month periods ending on that date respectively. The condensed interim financial information of those companies was reviewed by other auditors, whose review reports have been furnished to us, and our conclusion, insofar as it relates to the financial information in respect of those companies, is based on the review reports of the other auditors.

Scope of review

We conducted our review in accordance with Review Standard 1 of the Institute of Certified Public Accountants in Israel, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" and a review standard implementation of which in review of banking corporations was required in the directives and guidelines of the Supervisor of Banks. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in Israel and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review and the review reports of other auditors, nothing has come to our attention that causes us to believe that the accompanying interim financial information was not prepared, in all material respects, in accordance with generally accepted accounting principles in Israel (Israeli GAAP) for financial reporting of interim periods and in accordance with directives and guidelines of the Supervisor of Banks.

Without qualifying our above conclusion, we draw attention to:

1. that stated in Note 6.C clauses 2 and 4 concerning claims against the Bank and against consolidated subsidiaries, including petitions for their approval as class actions.
2. that stated in Note 6.D concerning claims relating to a company included on equity basis and its investee companies.
3. that stated in Note 6.E concerning the ruling of the Antitrust Commissioner and that stated in Note 6.F. concerning investigations against the Group regarding its activities with US customers.

The Bank is unable to estimate what effect, if any, the said matters will have on the Bank, if any, on its financial condition and on its operating results, and whether or not they will be of a material nature.

Somekh Chaikin

Certified Public Accountants (Isr.)

Kost Forer Gabbay & Kasierer

Certified Public Accountants (Isr.)

29 August 2012

Condensed Consolidated Balance Sheet as at 30 June 2012
Reported amounts

		30 June 2012	30 June 2011	31 December 2011
		(Unaudited)	(Unaudited)	(Audited)
	Note	(NIS millions)		
Assets				
Cash and deposits with banks		39,166	45,566	53,044
Securities	2	60,348	40,146	47,936
Securities borrowed or purchased under agreements to resell		2,165	1,330	1,225
Credit to the public	3	245,287	232,670	245,287
Allowance for credit losses	3D	(3,860)	(4,322)	(3,967)
Credit to the public, net		241,427	228,348	241,320
Credit to governments		412	352	448
Investments in companies included on equity basis		2,129	2,159	2,270
Buildings and equipment		3,753	3,627	3,653
Intangible assets and goodwill		172	45	181
Assets in respect of derivative instruments	7	12,259	7,764	11,573
Other assets		4,251	3,719	4,204
Total assets		366,082	333,056	365,854
Liabilities and equity				
Deposits of the public		280,434	252,704	279,404
Deposits from banks		3,981	5,362	5,056
Deposits from governments		462	443	519
Securities lent or sold under agreements to repurchase		1,287	791	442
Debentures, bonds and subordinated notes		28,223	27,034	29,999
Liabilities in respect of derivative instruments	7	12,575	9,447	12,069
Other liabilities		14,587	14,098	14,737
Total liabilities		341,549	309,879	342,226
Non-controlling interests		267	333	254
Equity attributable to shareholders of the banking corporation	4	24,266	22,844	23,374
Total equity		24,533	23,177	23,628
Total liabilities and equity		366,082	333,056	365,854

The accompanying notes are an integral part of these condensed financial statements.

David Brodet
Chairman of the
Board of Directors

Rakefet Russak-Aminoach
President and Chief
Executive Officer

Menachem Schwartz
First Executive Vice President,
Chief Accounting Officer,
Head of Accounting Division

Date of approval of the financial statements: 29 August 2012

**Condensed Consolidated Statement of Profit and Loss – Reported Amounts
for the periods ended 30 June 2012**

	Note	For the three months ended 30 June		For the six months ended 30 June		For the year ended 31 December
		2012	2011 (a)	2012	2011 (a)	2011 (a)
		(Unaudited)		(Unaudited)		(Audited)
		(NIS millions)				
Interest income	9	3,914	3,985	7,178	7,152	14,283
Interest expenses	9	1,990	2,209	3,426	3,565	7,176
Net interest income		1,924	1,776	3,752	3,587	7,107
Expenses (income) in respect of credit losses	3, 3.D	333	73	558	(29)	734
Net interest income, after expenses in respect of credit losses		1,591	1,703	3,194	3,616	6,373
Non-interest income						
Non-interest financing income	10	(25)	116	120	170	11
Commissions		1,022	1,018	2,042	2,104	4,116
Other income		(2)	12	10	23	48
Total non-interest income		995	1,146	2,172	2,297	4,175
Operating and other expenses						
Salaries and related expenses		1,356	1,273	2,542	2,624	5,061
Maintenance and depreciation of buildings and equipment		446	432	873	840	1,704
Amortization of intangible assets		5	-	11	-	2
Other expenses		393	374	769	701	1,574
Total operating and other expenses		2,200	2,079	4,195	4,165	8,341
Profit before taxes		386	770	1,171	1,748	2,207
Provision for taxes on profit		159	260	465	632	418
Profit after taxes		227	510	706	1,116	1,789
Share of the banking corporation in profits after tax of companies included on equity basis		63	72	24	30	148
Net profit:						
Before attribution to non-controlling interests		290	582	730	1,146	1,937
Attributable to non-controlling interests		(10)	(18)	(19)	(28)	(46)
Attributable to shareholders of the banking corporation		280	564	711	1,118	1,891
Basic and diluted earnings per share						
Net profit attributable to shareholders of the banking corporation		0.19	0.38	0.48	0.76	1.28

- (a) Reclassified pursuant to initial implementation of the directives of the Supervisor of Banks on the format of the profit and loss statement of a banking corporation - see Note 1.C.1.

The accompanying notes are an integral part of these condensed financial statements.

**Condensed Consolidated Statement of Changes in Equity
for the periods ended 30 June 2012**
Reported amounts

	For the three months ended 30 June 2012 (Unaudited)													
	Capital reserves				Accumulated other comprehensive profit							Total	Non-controlling interests	Total capital
	Share capital	Premium	Share-based payment transactions and others (a)	Total share capital and capital reserves	Adjustments in respect of presentation of securities available for sale at fair value	Translation adjustments (b)	Reserves in respect of companies included on equity basis	Retained earnings	Dividend declared after balance sheet date	Loans to employees for purchase of the Bank's shares				
(NIS millions)														
Balance at 31 March 2012	7,059	1,129	23	8,211	172	(72)	40	15,811	-	(44)	24,118	257	24,375	
Net profit for the period	-	-	-	-	-	-	-	280	-	-	280	10	290	
Adjustments from translation of investments in foreign currency	-	-	-	-	-	138	-	-	-	-	138	-	138	
Losses in respect of hedging of investments in foreign currency	-	-	-	-	-	(139)	-	-	-	-	(139)	-	(139)	
Tax effect relating to hedging of investments in foreign currency	-	-	-	-	-	49	-	-	-	-	49	-	49	
Adjustments in respect of companies included on equity basis, net	-	-	-	-	-	(26)	-	3	-	-	(23)	-	(23)	
Adjustments in respect of presentation of securities available for sale at fair value	-	-	-	-	(217)	-	-	-	-	-	(217)	-	(217)	
Profits in respect of securities available for sale that were realized and classified to profit and loss (d)	-	-	-	-	(3)	-	-	-	-	-	(3)	-	(3)	
Tax effect relating to adjustments of securities available for sale	-	-	-	-	67	-	-	-	-	-	67	-	67	
Changes in non-controlling interests	-	-	-	-	-	-	-	(4)	-	-	(4)	-	(4)	
Balance at the end of the period	7,059	1,129	23	8,211	19	(50)	40	16,090	-	(44)	24,266	267	24,533	

See footnotes on page 183.

The accompanying notes are an integral part of these condensed financial statements.

Condensed Consolidated Statement of Changes in Equity (cont'd)
for the periods ended 30 June 2012
Reported amounts

	For the three months ended 30 June 2011 (Unaudited)												
	Capital reserves				Accumulated other comprehensive profit								
	Share capital	Premium	Share-based	Total share capital and capital reserves	Adjustments in	Translation adjustments	Reserves in	Retained earnings	Dividend	Loans to	Non-controlling interests	Total capital	
			payment		respect of		respect of		declared	employees			
			transactions and others		presentation of securities available for sale at fair value		companies included on equity basis		after balance sheet date	for purchase of the Bank's shares			
(a)	(b)									Total			
(NIS millions)													
Balance at 31 March 2011	7,059	1,129	10	8,198	252	(132)	41	14,129	-	(1)	22,487	314	22,801
Net profit for the period	-	-	-	-	-	-	-	564	-	-	564	18	582
Employee benefit from share-based payment transactions	-	-	14	14	-	-	-	-	-	-	14	-	14
Adjustments in respect of presentation of securities available for sale at fair value	-	-	-	-	(125)	-	-	-	-	-	(125)	-	(125)
Profits in respect of securities available for sale that were realized and classified to profit and loss (d)	-	-	-	-	(66)	-	-	-	-	-	(66)	-	(66)
Tax effect relating to adjustments of securities available for sale	-	-	-	-	13	-	-	-	-	-	13	-	13
Loans to employees for purchase of the Bank's shares	-	-	-	-	-	-	-	-	-	(43)	(43)	-	(43)
Changes in non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	1	1
Balance at the end of the period	7,059	1,129	24	8,212	74	(132)	41	14,693	-	(44)	22,844	333	23,177

See footnotes on page 183.

The accompanying notes are an integral part of these condensed financial statements.

Condensed Consolidated Statement of Changes in Equity (cont'd)
for the periods ended 30 June 2012
Reported amounts

For the six months ended 30 June 2012 (Unaudited)													
	Capital reserves			Accumulated other comprehensive profit (loss)									
	Share capital	Premium	Share-based payment transactions and others (a)	Total share capital and reserves	Adjustments in respect of presentation of securities available for sale at fair value	Translation adjustments (b)	Reserves in respect of companies included on equity basis	Retained earnings	Dividend declared after sheet date	Loans to employees for purchase of the Bank's shares	Total	Non-controlling interests	Total capital
	(NIS millions)												
Balance at 31 December 2011 (Audited)	7,059	1,129	23	8,211	(218)	(21)	40	15,406	-	(44)	23,374	254	23,628
Adjustment of opening balances in respect of initial implementation of IFRS	-	-	-	-	-	-	-	(26)	-	-	(26)	-	(26)
Net profit for the period	-	-	-	-	-	-	-	711	-	-	711	19	730
Adjustments from translation of investments in foreign currency	-	-	-	-	-	77	-	-	-	-	77	-	77
Losses in respect of hedging of investments in foreign currency	-	-	-	-	-	(124)	-	-	-	-	(124)	-	(124)
Tax effect relating to hedging of investments in foreign currency	-	-	-	-	-	44	-	-	-	-	44	-	44
Adjustments in respect of companies included on equity basis, net	-	-	-	-	-	(26)	-	3	-	-	(23)	-	(23)
Adjustments in respect of presentation of securities available for sale at fair value	-	-	-	-	386	-	-	-	-	-	386	-	386
Profits in respect of securities available for sale that were realized and classified to profit and loss (d)	-	-	-	-	(18)	-	-	-	-	-	(18)	-	(18)
Tax effect relating to adjustments of securities available for sale	-	-	-	-	(131)	-	-	-	-	-	(131)	1	(130)
Dividend paid	-	-	-	-	-	-	-	-	-	-	-	(8)	(8)
Changes in non-controlling interests	-	-	-	-	-	-	-	(4)	-	-	(4)	1	(3)
Balance at the end of the period	7,059	1,129	23	8,211	19	(50)	40	16,090	-	(44)	24,266	267	24,533

See footnotes on page 183.

The accompanying notes are an integral part of these condensed financial statements.

Condensed Consolidated Statement of Changes in Equity (cont'd)
for the periods ended 30 June 2012
Reported amounts

For the six months ended 30 June 2011 (Unaudited)													
Capital reserves					Accumulated other comprehensive profit (loss)								
		Share-based payment transactions and others		Total share capital and reserves	Adjustments in respect of securities available for sale at fair value		Reserves in respect of companies included on equity basis	Retained earnings	Dividend declared after balance sheet date	Loans to employees for purchase of the Bank's shares	Non-controlling interests	Total capital	
Share capital	Premium	(a)	(b)										
(NIS millions)													
Balance at 31 December 2010 (Audited)	7,059	1,129	10	8,198	468	(460)	25	15,063	-	(1)	23,293	318	23,611
Adjustment of opening balances in respect of initial implementation of IFRS (b)(c)	-	-	-	-	-	381	-	(1,090)	-	-	(709)	(14)	(723)
Net profit for the period	-	-	-	-	-	-	-	1,118	-	-	1,118	28	1,146
Dividend paid	-	-	-	-	-	-	-	(400)	-	-	(400)	-	(400)
Employee benefit from share-based payment transactions	-	-	14	14	-	-	-	-	-	-	14	-	14
Adjustments in respect of companies included on equity basis, net	-	-	-	-	-	(53)	16	2	-	-	(35)	-	(35)
Adjustments in respect of presentation of securities available for sale at fair value	-	-	-	-	(365)	-	-	-	-	-	(365)	-	(365)
Profits in respect of securities available for sale that were realized and classified to profit and loss	-	-	-	-	(150)	-	-	-	-	-	(150)	-	(150)
Tax effect relating to adjustments of securities available for sale	-	-	-	-	121	-	-	-	-	-	121	-	121
Loans to employees for purchase of the Bank's shares	-	-	-	-	-	-	-	-	-	(43)	(43)	-	(43)
Changes in non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	1	1
Balance at the end of the period	7,059	1,129	24	8,212	74	(132)	41	14,693	-	(44)	22,844	333	23,177

See footnotes on page 183.

The accompanying notes are an integral part of these condensed financial statements.

Condensed Consolidated Statement of Changes in Equity (cont'd)
for the period ended 31 December 2011
Reported amounts

For the year ended 31 December 2011 (Audited)												
	Capital reserves				Accumulated other comprehensive profit (loss)				Loans to employees for purchase of the Bank's shares		Non-controlling interests	Total capital
	Share capital	Premium	Share-based payment transactions and others (a)	Total share capital and reserves	Adjustments in respect of presentation of securities available for sale at fair value	Translation adjustments (b)	Reserves in respect of companies included on equity basis	Retained earnings		Total		
	(NIS millions)											
Balance at 31 December 2010 (Audited)	7,059	1,129	10	8,198	468	(460)	25	15,063	(1)	23,293	318	23,611
Adjustment of opening balances in respect of impaired debts and IFRS (b)(c)	-	-	-	-	-	381	-	(1,090)	-	(709)	(14)	(723)
Net profit for the accounting year	-	-	-	-	-	-	-	1,891	-	1,891	46	1,937
Dividend paid	-	-	-	-	-	-	-	(400)	-	(400)	(15)	(415)
Employee benefit from share-based payment transactions	-	-	13	13	-	-	-	-	-	13	-	13
Adjustments in respect of companies included on equity basis, net	-	-	-	-	-	58	15	(11)	-	62	-	62
Adjustments in respect of presentation of securities available for sale at fair value	-	-	-	-	(982)	-	-	-	-	(982)	(2)	(984)
Profits in respect of securities available for sale that were realized and classified to profit and loss	-	-	-	-	(39)	-	-	-	-	(39)	-	(39)
Tax effect relating to adjustments for securities available for sale	-	-	-	-	335	-	-	-	-	335	1	336
Loans to employees for purchase of the Bank's shares	-	-	-	-	-	-	-	-	(43)	(43)	-	(43)
Changes in non-controlling interests	-	-	-	-	-	-	-	(47)	-	(47)	(80)	(127)
Balance at 31 December 2011	7,059	1,129	23	8,211	(218)	(21)	40	15,406 (e)	(44)	23,374	254	23,628

(a) Including NIS 10 million of other capital reserves.

(b) Adjustments arising from translation of the financial statements of foreign subsidiaries, whose operating currency is different from the operating currency of the Bank. In 2011, translation adjustments were transferred to retained earnings pursuant to the change in reporting according to IAS 21, in the amount of NIS 381 million.

(c) Including NIS 721 million in respect of the change to implementation of the Impaired Debts Directive (NIS 1,319 million gross). See also Note 3D in the financial statements for 31 December 2011.

(d) Including provisions for impairment.

(e) Including NIS 763 million not available for distribution as a dividend. The balance of the amount for distribution is subject to Bank of Israel directives and the restrictions set out in the Proper Conduct of Banking Business Directives.

The accompanying notes are an integral part of these condensed financial statements.

Consolidated Statement of Cash Flows
for the periods ended 30 June 2012
Reported amounts

	For the three months ended 30 June		For the six months ended 30 June		For the year ended 31 December
	2012	2011 (b)	2012	2011 (b)	2011 (b)
	(Unaudited)		(Unaudited)		(Audited)
	(NIS millions)				
Cash flows generated by operating activities:					
Net profit for the period	290	582	730	1,146	1,937
Adjustments:					
Group share in undistributed (profits) losses of companies included on equity basis (a)	23	(23)	62	19	(72)
Depreciation of buildings and equipment	188	191	365	358	711
Decrease in provision for impairment of fixed assets	-	-	-	(4)	(4)
Amortization	5	-	11	-	2
Expenses (income) in respect of credit losses	333	73	558	(29)	734
Provision for impairment in assets transferred to group ownership	-	6	2	6	11
Net gain on sale of securities available for sale (including impairment)	(3)	(66)	(18)	(150)	(39)
Realized and unrealized loss (gain) from adjustment to fair value of securities held for trading	(98)	(1)	(96)	50	(218)
Loss (gain) on realization of investment in companies included on equity basis	-	-	(24)	-	4
Loss (gain) on realization of buildings and equipment	(2)	(2)	(2)	1	2
Expenses deriving from share-based payment transactions	-	13	-	13	13
Deferred taxes , net	(81)	(69)	(291)	(14)	(308)
Severance pay and pension - increase in excess of provision over amount funded	210	188	219	393	620
Interest received in addition to accrued interest (not yet received) for debentures available for sale	21	77	19	(38)	(822)
Interest not yet paid for debentures and subordinated notes	426	285	567	474	602
Exchange-rate differences on balances of cash and cash equivalents	(285)	(21)	(191)	(31)	(607)
Other	6	1	1	1	8
Net change in current assets:					
Deposits in banks	(37)	(17)	299	549	(1,956)
Credit to the public	(700)	(3,362)	(639)	(6,365)	(19,226)
Credit to the government	14	5	37	27	(69)
Securities borrowed or purchased under agreements to resell	(680)	738	(940)	(140)	(35)
Assets in respect of derivative instruments	(2,795)	655	(691)	953	(2,848)
Securities held for trading	(2,478)	371	(2,590)	154	(849)
Other assets	180	(575)	104	(616)	(481)
Net change in current liabilities:					
Deposits from banks	267	1,548	(1,119)	2,671	2,602
Deposits from the public	1,735	4,446	350	3,120	27,055
Deposits from the government	20	(278)	(60)	(217)	(141)
Securities lent or sold under agreements to repurchase	659	(742)	843	(215)	(564)
Liabilities in respect of derivative instruments	2,394	(773)	448	(567)	1,923
Other liabilities	(233)	(42)	(382)	500	670
Net cash generated by operating activities	(621)	3,208	(2,428)	2,049	8,655

(a) Net of dividend received.

(b) Reclassified pursuant to initial implementation of the directives of the Supervisor of Banks on the format of the profit and loss statement of a banking corporation - see Note 1.C.

The accompanying notes are an integral part of these condensed consolidated financial statements.

Consolidated Statement of Cash Flows (cont'd)
for the periods ended 30 June 2012
Reported amounts

	For the three months ended 30 June		For the six months ended 30 June		For the year ended 31 December
	2012	2011 (a)	2012	2011 (a)	2011 (a)
	(Unaudited)		(Unaudited)		(Audited)
(NIS millions)					
Cash flows generated by investment activities					
Acquisition of securities available for sale	(16,034)	(3,618)	(26,031)	(8,121)	(26,345)
Proceeds from sale of securities available for sale	5,037	9,374	11,429	19,835	28,907
Proceeds from redemption of securities available for sale	3,157	692	5,757	4,057	6,782
Acquisition of subsidiary consolidated for the first time (Appendix A)	-	-	-	-	1,848
Acquisition of shares in companies included on equity basis	-	(107)	-	(109)	(110)
Proceeds from realization of investment in companies included on equity basis	3	-	67	-	50
Acquisition of buildings and equipment	(188)	(152)	(387)	(367)	(755)
Proceeds from realization of buildings and equipment	3	4	5	6	6
Proceeds from realization of assets transferred to Group ownership	1	3	1	3	7
Repayment of shareholders' loan to company included on equity basis	1	1	2	1	2
Net cash used for activities in investments	(8,020)	6,197	(9,157)	15,305	10,392
Cash flows generated by financing activities					
Issue of debentures and subordinated notes	-	-	2,410	-	3,386
Redemption of debentures and subordinated notes	(76)	(236)	(4,753)	(379)	(928)
Additional purchase of shares in consolidated companies	-	-	-	-	(115)
Dividend paid to shareholders	-	(400)	-	(900)	(900)
Dividend paid to minority shareholders of consolidated companies	-	-	(8)	-	(15)
Repayment of loans to employees for purchase of the Bank's shares	-	(43)	-	(43)	(43)
Net cash generated by financing activities	(76)	(679)	(2,351)	(1,322)	1,385
Increase (decrease) in cash and cash equivalents	(8,717)	8,726	(13,936)	16,032	20,432
Balance of cash and cash equivalents at beginning of period	44,423	36,013	49,736	28,697	28,697
Effect of movements in exchange rates on cash balances	285	21	191	31	607
Balance of cash and cash equivalents at end of period	35,991	44,760	35,991	44,760	49,736

- (a) Reclassified pursuant to initial implementation of the directives of the Supervisor of Banks on the format of the profit and loss statement of a banking corporation - see Note 1.C.1.

Interest and taxes paid and/or received and dividends received

	For the three months ended 30 June		For the six months ended 30 June		For the year ended 31 December
	2012	2011	2012	2011	2011
	(Unaudited)		(Unaudited)		(Audited)
	(NIS millions)				
Interest received	2,734	3,677	6,979	6,888	13,746
Interest paid	(1,790)	(1,822)	(4,523)	(3,411)	(6,919)
Dividends received	117	87	122	108	153
Taxes paid on income	(352)	(491)	(571)	(706)	(963)

The accompanying notes are an integral part of these condensed consolidated financial statements.

Consolidated Statement of Cash Flows (cont'd)
for the periods ended 30 June 2012
Reported amounts

Appendix A - Acquisition of a subsidiary consolidated for the first time:

	For the year ended 31 December 2011 (Audited) (NIS millions)
Assets and liabilities of the consolidated subsidiary and cash flows for acquisition of consolidated subsidiary, at date of acquisition:	
Cash and cash equivalents acquired	2,426
Assets (excluding cash and cash equivalents)	635
Liabilities	(2,621)
Identifiable assets and liabilities	440
Goodwill and intangible assets	138
Total cost of acquisition	578
Less: non-cash proceeds for acquisition of consolidated subsidiary	-
Proceeds paid in cash	(578)
Less: cash and cash equivalents acquired	2,426
Cash flow for acquisition of subsidiary consolidated for the first time	1,848

Appendix B – Investment and financing activities not in cash:

In the three months ended 30 June 2012:

- (1) During the period, securities were transferred from credit to the public to the available-for-sale portfolio, in the amount of NIS 230 million, due to the conclusion of lending of securities.
- (2) During the period, fixed assets were acquired against liabilities to suppliers in the amount of NIS 37 million.
- (3) During the period, assets were transferred from credit to the public to other assets in the amount of NIS 8 million, in respect of loans that were repaid.

In the three months ended 30 June 2011:

- (1) During the period, securities were transferred from credit to the public to the available-for-sale portfolio in the amount of NIS 29 million, due to the conclusion of loaning of securities.

In the six months ended 30 June 2012:

- (1) During the period, securities were transferred from credit to the public to the available-for-sale portfolio, in the amount of NIS 378 million, due to the conclusion of lending of securities.
- (2) During the period, fixed assets were acquired against liabilities to suppliers in the amount of NIS 81 million.
- (3) During the period, assets were transferred from credit to the public to other assets in the amount of NIS 8 million, in respect of loans that were repaid.

In the six months ended 30 June 2011:

- (1) During the period, securities were transferred from credit to the public to the available-for-sale portfolio, in the amount of NIS 768 million, due to the conclusion of lending of securities.
- (2) During the period, assets were transferred from credit to the public to other assets in the amount of NIS 3 million, in respect of loans that were repaid.

In 2011:

- (1) During the year, securities were transferred from credit to the public to the available-for-sale portfolio in the amount of NIS 562 million, due to the conclusion of loaning of securities.
- (2) During the year, assets were transferred from credit to the public to other assets in the amount of NIS 6 million, in respect of loans that were repaid.

The accompanying notes are an integral part of these condensed consolidated financial statements.

Note 1 - Significant Accounting Policies

A. General

The condensed consolidated interim financial statements as at 30 June 2012 have been prepared in accordance with generally accepted accounting principles in Israel (Israeli GAAP) for financial reporting of interim periods and in accordance with the directives and instructions of the Supervisor of Banks regarding the preparation of quarterly financial statements of a banking corporation. The accounting principles used in preparing the interim reports are consistent with those used in preparing the audited financial statements as at 31 December 2011, except for that stated in paragraph C below. These statements should be read in conjunction with the annual financial statements as at 31 December 2011 and the accompanying notes.

B. Principles for the preparation of the financial statements:

On subjects that are a core part of the banking business – in accordance with the directives and instructions of the Supervisor of Banks and in accordance with accounting principles generally accepted by US banks that were adopted within the framework of the Public Reporting Directives of the Supervisor of Banks.

On subjects that are not a core part of the banking business –in accordance with accounting principles generally accepted in Israel (Israeli GAAP) and in accordance with certain International Financial Reporting Standards (IFRS) and interpretations of the International Reporting Standards Interpretations Committee (IFRIC) relating to them, as set out in Public Reporting Directives of the Supervisor of Banks.

International standards are implemented as follows:

- In cases where there is no specific reference in the standards or interpretations to material issues, or there are a number of alternatives for the treatment of a material issue, the Bank acts according to specific implementation instructions decided on by the Supervisor.
- In cases where a material issue arises, which is not addressed in the international standards or the Supervisor's implementation instructions, the Bank treats the issue in accordance with generally accepted accounting principles in US banks that are applicable to those issues.
- In those places where an international standard that has been adopted contains a reference to another international standard which has been adopted in the Public Reporting Directives, the Bank acts in accordance with the provisions of the other international standard and the relevant instructions of the Banking Supervision Department.
- In those places where an international standard that has been adopted contains a reference to another international standard which has not been adopted in the Public Reporting Directives, the Bank acts in accordance with the Reporting Directives and with generally accepted accounting principles in Israel.

Use of estimates

When preparing the financial statements, in accordance with generally accepted accounting principles in Israel and directives and guidelines of the Supervisor of Banks, management is required to use estimates, evaluations and their discretion affecting the reported amounts of assets and liabilities, the disclosure relating to contingent assets and liabilities and amounts of income and expenses during the reporting period. It should be made clear that the actual results may differ from such estimates.

The estimates and the assumptions on which they are based are reviewed on a regular basis. Changes in accounting estimates are recognized in the period in which the estimates are amended and for each period affected in the future.

C. Initial Implementation of Accounting Standards, Updates to Accounting Standards, and Directives of the Banking Supervision Department

As of reporting periods commencing 1 January 2012, the Bank implemented for the first time the accounting standards and directives set out below:

1. Directives on the format of the statement of profit and loss of a banking corporation and adoption of generally accepted accounting principles in US banks on the measurement of interest income.
2. Certain International Financial Reporting Standards (IFRS) and the interpretations of the IFRIC Interpretations Committee relating to the implementation of these standards as set out below:

IAS 7	Statement of Cash Flows
IAS 12	Income Taxes
IAS 23	Borrowing Costs
IAS 24	Related Party Disclosures
3. Explanations of the Banking Supervision Department regarding the manner of implementation of certain International Financial Reporting Standards (IFRS).
4. Directives of the Banking Supervision Department regarding transactions between a banking corporation and its controlling shareholder and a company under the control of the banking corporation.
5. Accounting Standards Updates as set out below:
 - ASU 2011-03 - "Reconsideration of Effective Control for Repurchase Agreements", which constitutes an update of the principles set out in FAS 166 (ASC 860)
 - ASU 2011-04 - "Fair Value Measurements" (ASC 820): "Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in US GAAP and IFRS."

Below are the main changes made in accounting policy in these condensed consolidated quarterly financial statements and the effect of their first-time implementation:

1. Directives of the Banking Supervision Department regarding the format of the statement of profit and loss for a banking corporation and adoption of generally accepted accounting principles in US banks on the measurement of interest income

In December 2011, the Supervisor of Banks published a directive regarding the adoption of a new format for the statement of profit and loss intended to adapt the method of presenting the statement of profit and loss to the method of presentation generally accepted by banking corporations worldwide and in the US, while retaining the current level of details in the Public Reporting Directives.

In accordance with the directives, the Bank has adapted its method of presentation of the components of financing profit in the body of the statement of profit and loss and in the accompanying notes as follows:

The item "Financing profit before expenses in respect of credit losses" was split into three parts: "Interest income", "Interest expenses", and "Non-interest financing income". Accordingly, the

gross profit of the Bank now includes only net interest income after deducting credit loss expenses.

The definition of net interest income was changed so as to include interest income and expenses including index-linkage differentials on the principal.

The Bank has applied the directives concerning the format of the statement of profit and loss retroactively from 1 January 2012. Initial implementation had no effect, apart from a change in presentation.

Below are details of the reclassifications made:

- a. The following components of the financing profit have been reclassified under non-interest financing income in respect of activities for purposes other than trading:
 - Profits (losses) from the sale of bonds available for sale.
 - Income (expense) net in respect of derivative instruments used for ALM activity.
 - The ineffective part of hedging relationships.
 - Exchange-rate differentials in respect of financial assets or liabilities, except for interest-rate differentials included as part of interest income or expense.
 - Profits (losses) from the sale of loans.
- b. The following components of the financing profit have been reclassified under non-interest financing income in respect of activities for trading purposes:
 - Realized and unrealized profits (losses) from fair value adjustments of securities held for trading.
 - Dividends from shares held for trading.
 - Income (expense) in respect of other derivative instruments.
- c. Fee income from financing business previously included under the item "Profit from financing activity" has been reclassified under the item "Commissions" (previously "Operating commissions").
- d. Profits (losses) previously included under the item "Profits (losses) net from investments in shares" have been reclassified and included under the item "Non-interest financing income" as part of activities for trading purposes or as part of activities for purposes other than trading, according to the classification of the shares in the trading portfolio or in the portfolio available for sale.
- e. Early repayment commissions and interest on arrears previously included in "Other financing income" have been reclassified and included in "Interest income from credit to the public".
- f. The approach used in the US has been adopted regarding the classification of any event or transaction as profit from extraordinary activities, under which special items are defined as items which are "unusual" and "infrequent". In view of this, a banking corporation is allowed to classify an event or a transaction as an extraordinary item only with the approval of the Supervisor of Banks. Profits (losses) previously included under the item "Profit (loss) from extraordinary activities, after taxes" have been reclassified as follows: Profits (losses) from the sale of shares in companies included on equity basis under the item "Non-interest financing income in respect of activities for purposes other than trading".

Profits (losses) from the realization of buildings and equipment have been reclassified under the item "Other income".

The effect of the change on the condensed consolidated interim financial statements is as follows (NIS millions):

Name of item	Name of item before change in presentation	Name of item after change in presentation	For the six months ended 30 June 2011	For the year ended 31 December 2011
Profits (losses) from the sale of bonds available for sale	Profit from financing income before credit loss expenses - other financing income (expense)	Non-interest financing income in respect of activities for purposes other than trading	142	265
Income (expenses) net in respect of ALM derivative instruments	Profit from financing income before credit loss expenses in respect of derivative financial instruments and hedging activities	Non-interest financing income in respect of activities for purposes other than trading	(748)	1,055
Exchange-rate differentials on principal in respect of assets/liabilities	Profit from financing income before credit loss expenses in respect of assets/liabilities	Non-interest financing income in respect of activities for purposes other than trading	750	(1,482)
Profits (losses) from the sale and fair value adjustment of bonds for trading, net	Profit from financing income before credit loss expenses - other financing income (expense)	Non-interest financing income in respect of activities for trading purposes	(23)	78
Profits (losses) from the sale and fair value adjustment of shares for trading, net	Operating and other income – profits from investment in shares, net	Non-interest financing income in respect of activities for trading purposes	42	140
Net income in respect of other derivative instruments	Profit from financing income before credit loss expenses in respect of derivative financial instruments and hedging activities	Non-interest financing income in respect of activities for trading purposes	7	7
Commissions from financing business	Profit from financing income before credit loss expenses - commissions from financing business	Commissions	197	399
Early repayment commissions	Profit from financing income before credit loss expenses – other financing income	Interest income	81	160
Interest on arrears	Profit from financing income before credit loss expenses – other financing income	Interest income	10	13

2. **Certain International Financial Reporting Standards (IFRS) and Interpretations of the International Financial Reporting Interpretations Committee (IFRIC) relating to the implementation of these standards**

In accordance with the circular of the Supervisor of Banks from 30 November 2011 on the adoption of certain international financial reporting standards (IFRS), the Bank implements the following international financial reporting standards (IFRS):

a. **IAS 7 – Statement of Cash Flows**

The statement of cash flows presents information on the changes occurring in the reporting period in balances of cash and cash equivalents from current activities, investment activities, and financing activities.

Cash flows arising from transactions in a foreign currency are recorded in the functional currency of the corporation by applying to the amount in foreign currency the exchange rate between the functional currency and the foreign currency at the date of the cash flow.

The effect of changes in the exchange rate on cash and cash equivalents held in foreign currency or due in a foreign currency is shown separately from other changes in cash and cash equivalents.

Separate disclosure is to be made of cash flows from interest received or paid and dividends, and of cash flows arising from taxes on income. It is further stipulated that investment and financing transactions that do not require the use of cash and cash equivalents are not included in the statement of cash flows but only in an appendix.

The Bank applied the principles set out in the standard retroactively from 1 January 2012. Initial implementation had no effect apart from a change in presentation.

Below are details of the reclassifications made:

Net changes in cash flows in respect of current assets (such as deposits in banks, securities for trading, securities borrowed or purchased under agreements to resell, assets in respect of derivative instruments, credit to the public, credit to the government, and other assets) previously included under activity in assets, were reclassified to current activity, in the sum of NIS 5,438 million in the period of six months ending 30 June 2011. In addition, an amount of NIS 25,464 million was reclassified as stated in the year ending 31 December 2011.

Net changes in cash flows in respect of liabilities (such as deposits from the public, deposits from banks, deposits from the government, securities lent or sold under agreements to repurchase, net liabilities in respect of derivative instruments and other liabilities) previously included under activity in liabilities and equity in the sum of NIS 5,292 million in the period of six months ending 30 June 2011, were reclassified to current activity. In addition, an amount of NIS 31,545 million was reclassified as stated in the year ending 31 December 2011.

b. **IAS 12 – Income Taxes**

The Standard, as adopted by the Supervisor of Banks, is similar to the Supervisor's instructions on Israel Accounting Standard 19 – "Income Taxes", which has been applied until now in the banking system. However, together with the adoption of the international standard there were changes to specific directives set out by the Supervisor of Banks. In general, deferred tax assets are recognized in the books in respect of losses carried forward, tax credits and temporary differences eligible for deduction, when it is more likely than not that a tax saving will be generated in respect thereof when reversed and/or there will be taxable income against which they can be used.

In order that a banking corporation can determine at the reporting date that the expected deductible temporary difference in respect of a certain investment will be reversed in the foreseeable future by means of a sale transaction, it should be ascertained as at the reporting date that the investment is classified as held for sale or as a discontinued activity in accordance with the rules set out in International Financial Reporting Standard 5 - "Non-Current Assets held for Sale and Discontinued Operations".

The Bank recognizes the effect of the tax position only if it is more likely than not that the positions will be accepted by the tax authorities or the Court. Tax positions recognized are measured by the maximum amount whose probability of realization exceeds 50%. Changes in recognition or of measurement are reflected in the period when the changes occur in circumstances that led to a change in decision.

The Bank applied the principles set out in the standard from 1 January 2012. As a result of implementing the Standard, retained earnings included in shareholders' equity were restated as at 1 January 2012 in the amount of NIS 42 million. Profit and loss figures were not restated due to immateriality.

c. IAS 23 – Borrowing Costs

The Standard prescribes that a company should capitalize borrowing costs that are directly attributable to the acquisition, construction, or production of a qualifying asset. A qualifying asset is an asset that takes a substantial period of time to get ready for its intended use or sale, and includes fixed assets, investment property, and inventory that require a substantial period of time to make ready for sale. However, it was explained that a banking corporation should not capitalize borrowing costs without determining a clear policy, procedures, and controls as to the criteria for recognizing qualifying assets and the borrowing costs capitalized.

Initial implementation of the Standard had no effect on the Bank's financial statements.

d. IAS 24 - Related Party Disclosures

The Standard prescribes the disclosure requirements an entity should make of its relationships with a related party, and all transactions and outstanding balances with a related party.

Furthermore, disclosure is required of compensation to key management personnel. Key management personnel are defined as those persons with authority and responsibility for planning, directing, and controlling the activities of the entity, directly or indirectly, including external directors (whether executive or otherwise) of the entity.

In the context of the adoption of the Standard by the Banking Supervision Department, the disclosure format required in the financial statements was adapted so as to meet the disclosure requirements of IAS 24, and the disclosures required by virtue of the Securities Regulations, 2010.

Initial implementation of the Standard had no material effect on the Bank's financial statements, apart from a change in presentation.

3. Clarifications by the Banking Supervision Department on the manner of adoption of certain International Financial Reporting Standards (IFRS)

The functional currency of offices operating overseas

The Bank applies IAS 21 – "The Effects of Changes in Foreign Exchange Rates" as of 1 January 2011, except for the provisions of the Standard with regard to the classification of banking offices operating overseas as foreign operations whose functional currency is not the shekel.

On 14 February 2012, instructions were published by the Supervisor of Banks as to the manner of determining the functional currency of overseas banking offices. When determining the functional currency, the Bank is required to examine the range of criteria listed below, and document the results:

- The primary environment in which the office generates and expends cash is a foreign currency and the activity of the office in shekels is marginal.
- Recruiting customers for the office is carried out independently, such that the activity of the office vis-à-vis the customers of the banking corporation or related parties is not significant.
- The activity of the office vis-à-vis the banking corporation and/or related parties is not significant, and, *inter alia*, the office has no dependence on sources of funding from the banking corporation or its related parties.
- The activity of the office is essentially independent and stands alone, and is not an extension of or supplementary to the local activity of the banking corporation.

When one of the said criteria is clearly not fulfilled (for example, the transactions of the office carried out with the banking corporation's customers are so significant that they represent most of the office's transactions), this indicates that the office is to be treated as a foreign operation whose functional currency is the shekel. In any other situation, the determination is to be made according to an examination of a range of criteria.

The Bank has reexamined the classification of its overseas banking offices in accordance with the new criteria, and has reclassified the banking offices in the US and Switzerland as foreign operations whose functional currency is other than the shekel.

The change in classification was dealt with prospectively as a change in the functional currency of the offices, so that exchange rate differences from translation are recognized from 1 January 2012 as other comprehensive income, and shown under "Adjustments for translation of foreign operations".

Assets and liabilities of foreign operations, including goodwill and adjustments to fair value created on acquisition, were translated into NIS at the exchange rates in effect at the reporting date. Income and expenses of foreign operations are translated into shekels at the exchange rates in effect on the dates of the transactions.

Exchange rate differences in respect of translation are recognized in other comprehensive income as of 1 January 2012, the date of the change in the functional currency, and reported under equity in a foreign operations translation adjustments fund.

When a foreign operation is a subsidiary company not wholly owned by the Bank, the relative part of exchange rate differences in respect of the foreign operation is allocated to non-controlling interests.

Hedging a net investment in a foreign operation

The Group applies hedge accounting in respect of exchange rate differences between the functional currency of a foreign operation and the functional currency of the Bank (NIS), whether the investment in a foreign operation is held directly by the Bank or through a holding company.

Exchange rate differences in respect of the effective part of a hedge arising from translation of a financial liability hedging a net investment in a foreign operation, are charged to other

comprehensive income and shown as equity under "Adjustments for translation of foreign operations".

Initial implementation of the Standard had no material effect on the Bank's financial statements, apart from a change in presentation.

4. Directives of the Banking Supervision Department on transactions between a banking corporation and its controlling shareholder and a company under the control of the banking corporation.

In view of the fact that no reference is made to this subject in international standards, the Bank is required to apply accounting principles generally accepted by US banks. If no reference is made in these, the Bank is required to apply the rules set out in Israel Accounting Standard 23 which was published in December 2006 - "The Accounting Treatment of Transactions between an Entity and its Controlling Shareholder" (hereinafter: "Standard 23"). Standard 23 provides that assets and liabilities in respect of which a transaction has been effected between the entity and the controlling shareholder shall be measured on the transaction date at fair value and the difference between the fair value and the consideration shall be included in shareholders' equity. A debit difference effectively constitutes a dividend and, accordingly, reduces retained earnings. A credit difference effectively constitutes an investment by the shareholders and should therefore be presented as a separate item under shareholders' equity, to be called "capital reserve from a transaction between an entity and its controlling shareholder". The standard discusses three issues relating to transactions between an entity and its controlling shareholder, as follows:

- The transfer of an asset to the entity by the controlling shareholder, or alternatively, the transfer of an asset from the entity to the controlling shareholder.
- The assumption by the controlling shareholder of all or part of a liability of the entity to a third party, indemnification of the entity by the controlling shareholder in respect of an expense, and the waiver by the controlling shareholder of all or part of the entity's debt to it.
- Loans that were granted to the controlling shareholder or loans that were received from the controlling shareholder.

The standard also determines the disclosure that is to be made in the financial statements regarding transactions between the entity and its controlling shareholder. Accordingly, the treatment set out in the Public Reporting Directives with regard to transactions with a controlling shareholder or with a company controlled by the banking corporation was cancelled.

The initial implementation of the Standard and the instructions of the Supervisor had no material effect.

5. Accounting Standards Updates

ASU 2011-03 – "Reconsideration of Effective Control for Repurchase Agreements"

As of 1 January 2012, the Bank applies Accounting Standard Update 2011-03 – "Reconsideration of Effective Control for Repurchase Agreements", which constitutes an update of the principles set out in FAS 166 (ASC 860).

The objective of the amendment is to simplify and improve the accounting treatment for transactions in repurchase ("repo") agreements and similar transactions, especially when the transfer of an asset is to be recognized as a sale. As mentioned above, one of the conditions required for the transfer of a financial asset to be recognized as a sale is that the transferor does not retain effective control over the asset transferred, for example by means of an agreement

giving the transferor the simultaneous right and obligation to repurchase or redeem the asset at a specific or determinable date. In this situation, a mechanism is required for adjusting the collateral that secures the ability of the transferor to repurchase the asset. The amendment cancelled this requirement, so that the existence of a mechanism for adjusting the collateral became irrelevant to the determination if the transaction is to be treated as a sale for accounting purposes, and thus the determination as to whether effective control is retained is to be based on the contractual rights and obligations between the parties, provided the following conditions are fulfilled:

- The assets to be repurchased or redeemed are the same or substantially the same as those transferred.
- The agreement is to repurchase or redeem them before maturity, at a fixed or determinable price; and
- The agreement is entered into contemporaneously with the transfer.

The amendment came into effect from 1 January 2012 on transfers of assets after the date of implementation or on transactions in existence that were changed prospectively after the implementation date.

There was no material effect of the initial implementation of the amendment.

ASU 2011-04 - "Fair Value Measurement (Topic 820) -Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS's".

The update sets out amendments to FAS 157 (ASC 820) required for determining a common definition of fair value measurement in US generally accepted accounting principles (U.S. GAAP) and in International Financial Reporting Standards (IFRS), as follows:

- The principal market in which measurement is carried out shall be considered the market in which most of the volume and level of activity is carried out for the asset or liability, and not the market that the entity considers as reflecting the said volume or level.
- Prohibition of use of the holding size factor will apply not only to negotiable instruments classified as Level 1 in the fair value hierarchy as currently decided, but also to the remaining instruments at Levels 2 and 3, except for situations where a premium or discount was taken into account in fair value measurement by those participating in the market in the absence of Level 1 data.

Additional disclosure requirements:

- The categorization by level of the fair value hierarchy for items that are not measured at fair value in the balance sheet, but for which disclosure is required in the notes to the balance sheet of their fair value.
- For items included under Level 3 of the fair value hierarchy, information is to be provided on the valuation process used by the reporting entity, and disclosure as to the sensitivity of the fair value measurement to changes in significant unobservable inputs and the interrelationships between those unobservable inputs, if any.
- Any transfers for fair value measurement from Level 2 to Level 1 or *vice versa*, including the reasons for transfers.

The amendment came into effect prospectively as of 1 January 2012. There is no requirement to apply the new disclosure requirements with regard to financial statements for periods before

initial implementation. In view of this, comparative figures have not been included in the financial statements for the new disclosures.

The initial implementation of ASU 2011-04 had no material effect on the financial statements of the Bank, apart from a change in presentation of the new disclosure requirements.

D. New accounting standards and new directives of the Supervisor of Banks in the period before their implementation

1. Directives of the Banking Supervision Department regarding the format of the statement of profit and loss for a banking corporation and adoption of generally accepted accounting principles in US banks on the measurement of interest income.

On 29 December 2011, a circular was promulgated by the Supervisor of Banks intended to adapt the Public Reporting Directives for purposes of adopting the rules set out in the framework of generally accepted accounting standards in the US regarding "Nonrefundable Fees and Other Costs".

The Directive establishes rules for loan origination fees and direct loan origination costs. Eligible fees and costs according to criteria specified in the directive will not be recognized immediately in the statement of profit and loss, but will be taken into account in calculating the effective interest rate of the loan.

In addition, the Directive changes the treatment of fees and costs associated with commitments to allocate credit, including credit card transactions. Furthermore, rules are set out in the directive regarding the treatment of changes in the terms of the debt that do not constitute a restructuring of a problem debt, the treatment of early repayments of debts, and the treatment of other transactions granting credit, such as syndicated transactions.

On 10 May 2012, the Banking Supervision Department published a letter regarding the date of adoption of Topic 310-20 in the Accounting Standards Codification on "Nonrefundable Fees and Other Costs", and postponed implementation to 1 January 2014.

The Standard is to be applied to transactions effected or renewed from 1 January 2014.

The Bank is examining the effect expected from the adoption of the proposals on the financial statements, but is not able at this stage to evaluate its consequences.

2. In June 2009, the Banking Supervision Department published a circular on the subject of "Reporting of Banking Corporations and Credit Card Companies in Israel in accordance with International Financial Reporting Standards (IFRS)", which determines the expected manner of adoption of International Financial Reporting Standards (IFRS) by banking corporations.

Pursuant to the circular, the target date for reporting of banking corporations and credit card companies according to IFRS standards is:

Standards for subjects that are a core part of the banking business – beginning 1 January 2013.

Standards for subjects that are not a core part of the banking business – gradual adoption during 2011-2012. However, IAS 19 – "Employee Benefits" has not yet come into effect, and will be adopted in accordance with the instructions of the Supervisor of Banks.

3. IFRS 10 – Consolidated Financial Statements

The Standard replaces the provisions of IAS 27 – "Consolidated and Separate Financial Statements", and the provisions of SIC 12 – "Consolidation – Special Purpose Entities"

with regard to consolidation of financial statements, so that IAS 27 will continue to apply only to separate financial statements.

The main changes are as follows:

- The Standard sets out a new control model for purposes of determining whether an investor controls an investee and must therefore consolidate the investee. This model is to be applied to all investee entities.
In accordance with the model, an investor controls an investee when the investor is exposed, or has rights, to variable returns deriving from its involvement with the investee, and has the ability to affect those returns through its power over the investee.
- Effective *de facto* control is to be taken into account for purposes of evaluating control for purposes of consolidating financial statements.
- Potential voting rights are to be taken into account when examining control, if they are exercisable immediately and are substantial in accordance with the provisions of the Standard. However, it may also be necessary to take into account rights that are not immediately exercisable.

Notwithstanding that stated above, it should be noted that the accounting treatment for entities with variable rights is defined as a core subject of the banking business, for which banks are required to apply the rules prescribed in FAS 167 (ASC 810-10).

The Standard is to be applied for financial statements for annual periods beginning 1 January 2013 or thereafter, by way of retroactive implementation in accordance with the transitional provisions in the Standard.

Early adoption is possible subject to making disclosure, and subject to early adoption of IFRS 11 – "Joint Arrangements" and IFRS 12 – "Disclosure of Interests in Other Entities".

In the opinion of the Bank, the effect of IFRS 10 on the financial statements is not expected to be material.

4. IFRS 11 – Joint Arrangements

The Standard replaces the provisions of IAS 31 – "Interests in Joint Ventures", and amends some of the provisions of IAS 28 – "Investments in Associates".

The Standard defines joint arrangements as arrangements where there is joint control and divides the said arrangements into two categories:

- Joint operations – the parties with joint control have rights to assets relating to the arrangement, and obligations to meet liabilities relating to the arrangement. Joint operations are recognized as assets and liabilities and dealt with under the relevant standards.
- Joint ventures – joint arrangements that are incorporated as a separate entity, with the parties with joint control having rights to the net assets of the joint arrangement. Joint ventures are dealt with under the equity method only.

The Standard changes the accounting treatment of loss of joint control when after the loss of joint control there still remains material influence, i.e. cancelling the current directive requiring the fair value valuation of the investment remaining in the associate at the time of loss of joint control.

In addition, the amended IAS 28 determines that IFRS 5 applies to an investment or part of an investment in an associate company or joint venture meeting the criteria for classification as held for sale. Until the realization of that part of the investment held for sale, the equity method continues to be applied on the part of the investment not classified as held for sale.

IFRS 11 is to be implemented for financial statements for annual periods beginning on 1 January 2013 or thereafter, by way of retroactive implementation in accordance with the transitional provisions in the Standard. Early adoption is possible subject to making disclosure, and subject to early adoption of two additional standards published at the same time – IFRS 10 – "Consolidated Financial Statements" and IFRS 12 – "Disclosure of Interests in Other Entities".

The Bank is examining the potential effect of the Standard on its financial statements.

5. IFRS 12 – Disclosure of Interests in Other Entities

The Standard comprises comprehensive disclosure requirements relating to rights in subsidiaries, in joint arrangements, associate companies, and structured entities. Structured entities are entities that have been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity. The definition of "rights" in the Standard is wide-ranging and includes contractual and non-contractual involvement that exposes the reporting corporation to changes in returns as a result of the performance of the investee entity. The objective of the new disclosure requirements is to enable users of financial statements to evaluate the nature of, and the risks associated with, the interests of the reporting corporation in other entities, and to understand the effects of those interests on the financial condition of the reporting corporation. This objective is reflected in wide-ranging and comprehensive disclosure requirements, *inter alia*: significant judgments and assumptions reflected in determining the nature of rights in entities and arrangements, rights in subsidiaries, rights in joint arrangements and associate companies and rights in structured entities. The Standard is to be implemented for financial statements for annual periods beginning on 1 January 2013 or thereafter. Early adoption is possible subject to early adoption of two additional standards published at the same time – IFRS 10 – "Consolidated Financial Statements" and IFRS 11 – "Joint Arrangements". However, early inclusion of the additional disclosure requirements under IFRS 12 is possible, without implementing early adoption of the additional Standards. In the opinion of the Bank, the effect of IFRS 12 on the financial statements is not expected to be material

In June 2012, the IASB published amendments to IFRS 10 to include reliefs in connection with the transitional directives of IFRS 10, IFRS 11, and IFRS 12, and allowing the amendment of comparative figures for one year only. Amendment of comparative figures for earlier periods is possible but not compulsory. The amendments even cancelled the requirement to report comparative information for earlier periods in relation to structured entities that are not consolidated.

The amendments come into effect as of the financial statements for annual periods commencing on 1 January 2013, which is the implementation date of IFRS 10, IFRS 11, and IFRS 12.

Note 2 - Securities

Reported Amounts

As at 30 June 2012 (Unaudited)					
Balance sheet	Amortized cost (in shares - cost)	Accumulated other comprehensive profit (loss)		Fair value (a)	
		Profits	Losses		
amount					
(NIS millions)					
1. Securities available for sale:					
Debentures -					
Government of Israel	28,104	27,917	190	(3)	28,104
Foreign governments	4,445	4,440	7	(2)	4,445
Financial institutions in Israel	324	317	10	(3)	324
Financial institutions abroad	6,714	6,894	68	(248)	6,714
Asset-backed securities (ABS) or					
Mortgage-backed securities (MBS)	4,701	4,705	44	(48)	4,701
Others in Israel	565	591	9	(35)	565
Others abroad	1,135	1,136	21	(22)	1,135
	45,988	46,000	349	(361)	45,988
Shares and mutual funds (b)	1,929	1,690	259	(20)	1,929
Total securities available for sale	47,917	47,690	608 (c)	(381) (c)	47,917

As at 30 June 2012 (Unaudited)					
Balance sheet	Amortized cost (in shares - cost)	Unrealized profits from adjustments to fair value	Unrealized losses from adjustments to fair value	Fair value (a)	
amount					
(NIS millions)					
2. Securities held for trading:					
Debentures -					
Government of Israel	10,149	10,074	87	(12)	10,149
Foreign governments	275	263	12	-	275
Financial institutions in Israel	150	149	2	(1)	150
Financial institutions abroad	130	135	-	(5)	130
Asset-backed securities (ABS) or					
Mortgage-backed securities (MBS)	241	248	3	(10)	241
Others in Israel	499	515	1	(17)	499
Others abroad	828	772	57	(1)	828
	12,272	12,156	162	(46)	12,272
Shares and mutual funds (b)	159	160	1	(2)	159
Total securities available for trading	12,431	12,316	163 (d)	(48) (d)	12,431
Total securities	60,348	60,006	771	(429)	60,348

See notes on page 201.

Note 2 - Securities (Cont'd)

Reported Amounts

	As at 30 June 2011 (Unaudited) (e)				
	Balance sheet amount	Amortized cost (in shares - cost)	Accumulated other comprehensive profit (loss)		Fair value (a)
			Profits	Losses	
	(NIS millions)				
1. Securities available for sale:					
Debentures -					
Government of Israel	11,378	11,457	74	(153)	11,378
Foreign governments	1,903	1,907	4	(8)	1,903
Financial institutions in Israel	402	402	9	(9)	402
Financial institutions abroad	8,968	9,079	61	(172)	8,968
Asset-backed securities (ABS) or Mortgage-backed securities (MBS)	4,132	4,094	81	(43)	4,132
Others in Israel	697	693	18	(14)	697
Others abroad	1,261	1,257	11	(7)	1,261
	28,741	28,889	258	(406)	28,741
Shares and mutual funds (b)	2,934	2,617	461	(144)	2,934
Total securities available for sale	31,675	31,506	719 (c)	(550) (c)	31,675
	As at 30 June 2011 (Unaudited) (e)				
	Balance sheet amount	Amortized cost (in shares - cost)	Unrealized profits from adjustments to fair value	Unrealized losses from adjustments to fair value	Fair value (a)
	(NIS millions)				
2. Securities held for trading:					
Debentures -					
Government of Israel	5,402	5,417	24	(39)	5,402
Foreign governments	104	104	-	-	104
Financial institutions in Israel	144	147	-	(3)	144
Financial institutions abroad	617	620	5	(8)	617
Asset-backed securities (ABS) or Mortgage-backed securities (MBS)	264	272	1	(9)	264
Others in Israel	373	373	2	(2)	373
Others abroad	989	980	13	(4)	989
	7,893	7,913	45	(65)	7,893
Shares and mutual funds (b)	578	939	2	(363)	578
Total securities available for trading	8,471	8,852	47 (d)	(428) (d)	8,471
Total securities	40,146	40,358	766	(978)	40,146

See notes on page 201.

Note 2 - Securities (Cont'd)

Reported Amounts

	As at 31 December 2011 (Audited)				
	Balance sheet amount	Amortized cost (in shares - cost)	Accumulated other comprehensive profit (loss)		Fair value (a)
			Profits	Losses	
	(NIS millions)				
1. Securities available for sale:					
Debentures -					
Government of Israel	19,775	19,624	154	(3)	19,775
Foreign governments	3,675	3,677	3	(5)	3,675
Financial institutions in Israel	397	392	8	(3)	397
Financial institutions abroad	7,854	8,436	14	(596)	7,854
Asset-backed securities (ABS) or Mortgage-backed securities (MBS)	2,444	2,492	26	(74)	2,444
Others in Israel	604	639	5	(40)	604
Others abroad	1,254	1,264	17	(27)	1,254
	36,003	36,524	227	(748)	36,003
Shares and mutual funds (b)	2,191	1,876	341	(26)	2,191
Total securities available for sale	38,194	38,400	568 (c)	(774) (c)	38,194
	As at 31 December 2011 (Audited)				
	Balance sheet amount	Amortized cost (in shares - cost)	Unrealized profits from adjustments to fair value	Unrealized losses from adjustments to fair value	Fair value (a)
	(NIS millions)				
2. Securities held for trading:					
Debentures -					
Government of Israel	8,153	8,094	64	(5)	8,153
Foreign governments	183	180	3	-	183
Financial institutions in Israel	173	172	3	(2)	173
Financial institutions abroad	366	389	3	(26)	366
Asset-backed securities (ABS) or Mortgage-backed securities (MBS)	120	129	2	(11)	120
Others in Israel	330	352	-	(22)	330
Others abroad	56	53	3	-	56
	9,381	9,369	78	(66)	9,381
Shares and mutual funds (b)	361	363	4	(6)	361
Total securities available for trading	9,742	9,732	82 (d)	(72) (d)	9,742
Total securities	47,936	48,132	650	(846)	47,936

See notes on page 201.

Note 2 - Securities (Cont'd)**Notes:**

- (a) Fair value amounts are generally based on Stock Exchange prices, which do not necessarily reflect the price which would be received for the sale of a large volume of securities.
- (b) Including NIS 1,151 million with respect to shares which have no readily available fair value, which are shown at cost (31 December 2011 - NIS 1,185 million and 30 June 2011 - NIS 1,272 million).
- (c) Regarding securities available for sale, other comprehensive profit – unrealized profits (losses) are included in shareholders' equity under "Adjustments in respect of presentation of securities available for sale according to fair value", except for securities intended as hedges in fair value hedging.
- (d) Charged to the profit and loss statement, but not yet realized.
- (e) Comparative figures have been reclassified in accordance with directives of the Supervisor of Banks.

General notes:

Securities lent in the amount of NIS 270 million (31 December 2011 – NIS 648 million and at 30 June 2011 – NIS 442 million) are shown under credit to the public.

Securities pledged to lenders amounted to NIS 1,835 million (31 December 2011 – NIS 2,274 million and at 30 June 2011 – NIS 3,174 million).

Note 2 - Securities (Cont'd)
Of which: Asset-backed securities
Reported amounts

	As at 30 June 2012 (Unaudited)				
	Balance sheet amount	Amortized cost	Accumulated other comprehensive income (loss)*		Fair value
			Profits	Losses	
	(NIS millions)				
1. Debentures available for sale:					
Pass-through securities:					
Securities guaranteed by GNMA	376	374	3	(1)	376
Securities issued by FNMA and FHLMC	902	892	10	-	902
Total	1,278	1,266	13	(1)	1,278
Other mortgage-backed securities (including CMO and STRIPPED MBS)					
Securities issued by FNMA, FHLMC, or GNMA, or guaranteed by these entities	1,862	1,857	7	(2)	1,862
Other mortgage-backed securities	269	272	1	(4)	269
Total	2,131	2,129	8	(6)	2,131
Asset-backed securities (ABS):					
Credit card receivables	40	41	-	(1)	40
Lines of credit for any purpose secured by dwelling	2	2	-	-	2
Other credit to private persons	5	5	-	-	5
CLO	1,241	1,260	20	(39)	1,241
Others	4	2	3	(1)	4
Total	1,292	1,310	23	(41)	1,292
Total asset-backed debentures available for sale	4,701	4,705	44	(48)	4,701

* Amounts charged to capital reserve as part of adjustments to fair value of available-for-sale securities.

Note 2 - Securities (Cont'd)
Of which: Asset-backed securities
Reported amounts

	As at 30 June 2012 (Unaudited)				
	Balance sheet amount	Amortized cost	Unrealized profits from adjustments to fair value*	Unrealized losses from adjustments to fair value*	Fair value
	(NIS millions)				
2. Debentures held for trading:					
Pass-through securities:					
Other securities	5	7	-	(2)	5
Total	5	7	-	(2)	5
Other mortgage-backed securities (including CMO and STRIPPED MBS)					
Other mortgage-backed securities	5	7	-	(2)	5
Total	5	7	-	(2)	5
Asset-backed securities (ABS):					
Credit card receivables	38	38	-	-	38
Lines of credit for any purpose secured by dwelling	3	3	-	-	3
Credit for purchase of vehicle	111	108	3	-	111
Credit not to private persons	5	5	-	-	5
CDO	1	7	-	(6)	1
Others	73	73	-	-	73
Total	231	234	3	(6)	231
Total asset-backed debentures held for trading	241	248	3	(10)	241

* These profits (losses) are charged to profit and loss.

Note 2 - Securities (Cont'd)
Of which: Asset-backed securities
Reported amounts

	As at 30 June 2011 (Unaudited)				
	Balance sheet amount	Amortized cost	Accumulated other comprehensive income (loss) *		Fair value
			Profits	Losses	
	(NIS millions)				
1. Debentures available for sale:					
Pass-through securities:					
Securities guaranteed by GNMA	1,600	1,555	47	(2)	1,600
Securities issued by FNMA and FHLMC	180	172	8	-	180
Total	1,780	1,727	55	(2)	1,780
Other mortgage-backed securities (including CMO and STRIPPED MBS)					
Securities issued by FNMA, FHLMC, or GNMA, or guaranteed by these entities	1,185	1,178	10	(3)	1,185
Other mortgage-backed securities	448	457	1	(10)	448
Total	1,633	1,635	11	(13)	1,633
Asset-backed securities (ABS):					
Credit card receivables	37	37	-	-	37
Lines of credit for any purpose secured by dwelling	2	3	-	(1)	2
Other credit to private persons	5	5	-	-	5
CLO	654	667	14	(27)	654
CDO	15	15	-	-	15
SCDO	3	2	1	-	3
Others	3	3	-	-	3
Total	719	732	15	(28)	719
Total asset-backed debentures available for sale	4,132	4,094	81	(43)	4,132

* Amounts charged to capital reserve as part of adjustments to fair value of available-for-sale securities.

Note 2 - Securities (Cont'd)
Of which: Asset-backed securities
Reported amounts

	As at 30 June 2011 (Unaudited)				
	Balance sheet amount	Amortized Cost	Unrealized profits from adjustments to fair value*	Unrealized losses from adjustments to fair value*	Fair value
(NIS millions)					
2. Debentures held for trading:					
Pass-through securities:					
Securities issued by FNMA and FHLMC	9	9	-	-	9
Securities issued by others	6	6	-	-	6
Total	15	15	-	-	15
Other mortgage-backed securities (including CMO and STRIPPED MBS)					
Securities issued by FNMA, FHLMC, or GNMA, or guaranteed by these entities	32	32	-	-	32
Other mortgage-backed securities	8	11	-	(3)	8
Total	40	43	-	(3)	40
Asset-backed securities (ABS):					
Credit card receivables	27	27	-	-	27
Lines of credit for any purpose secured by dwelling	3	3	-	-	3
Credit for purchase of vehicle	161	160	1	-	161
Credit not to private persons	5	5	-	-	5
CDO	1	6	-	(5)	1
Others	12	13	-	(1)	12
Total	209	214	1	(6)	209
Total asset-backed debentures held for trading	264	272	1	(9)	264

* These profits (losses) are charged to profit and loss.

Note 2 - Securities (Cont'd)
Of which: Asset-backed securities
Reported amounts

	As at 31 December 2011 (Audited)				
	Balance sheet amount	Amortized cost	Accumulated other comprehensive income (loss) *		Fair value
			Profits	Losses	
	(NIS millions)				
1. Debentures available for sale:					
Pass-through securities:					
Securities guaranteed by GNMA	114	109	5	-	114
Securities issued by FNMA and FHLMC	258	250	8	-	258
Total	372	359	13	-	372
Other mortgage-backed securities (including CMO and STRIPPED MBS)					
Securities issued by FNMA, FHLMC, or GNMA, or guaranteed by these entities	921	912	10	(1)	921
Other mortgage-backed securities	440	451	-	(11)	440
Total	1,361	1,363	10	(12)	1,361
Asset-backed securities (ABS):					
Credit card receivables	40	41	-	(1)	40
Lines of credit for any purpose secured by dwelling	2	3	-	(1)	2
Other credit to private persons	5	5	-	-	5
CLO	661	720	1	(60)	661
Others	3	1	2	-	3
Total	711	770	3	(62)	711
Total asset-backed debentures available for sale	2,444	2,492	26	(74)	2,444

* Amounts charged to capital reserve as part of adjustments to fair value of available-for-sale securities.

Note 2 - Securities (Cont'd)
Of which: Asset-backed securities
Reported amounts

	As at 31 December 2011 (Audited)				
	Balance sheet amount	Amortized Cost	Unrealized profits from adjustments to fair value*	Unrealized losses from adjustments to fair value*	Fair value
	(NIS millions)				
2. Debentures held for trading:					
Pass-through securities:					
Securities issued by FNMA and FHLMC	1	1	-	-	1
Securities issued by others	5	6	-	(1)	5
Total	6	7	-	(1)	6
Other mortgage-backed securities (including CMO and STRIPPED MBS)					
Securities issued by FNMA, FHLMC, or GNMA, or guaranteed by these entities	96	95	1	-	96
Other mortgage-backed securities	8	11	-	(3)	8
Total	104	106	1	(3)	104
Asset-backed securities (ABS):					
Lines of credit for any purpose secured by dwelling	3	3	-	-	3
Credit not to private persons	4	4	-	-	4
CDO	1	7	-	(6)	1
Others	2	2	1	(1)	2
Total	10	16	1	(7)	10
Total asset-backed debentures held for trading	120	129	2	(11)	120

* These profits (losses) are charged to profit and loss.

Note 2 - Securities (Cont'd)
Of which: Asset-backed securities
Reported amounts

As at 30 June 2012 (Unaudited)						
	Up to 12 months		More than 12 months		Total	
	Unrealized		Unrealized		Unrealized	
	losses from		losses from		losses from	
Fair	adjustments	Fair	adjustments	Fair	adjustments	
value	to fair value	value	to fair value	value	to fair value	
(NIS millions)						
Additional details of asset-backed securities available for sale which include unrealized losses from adjustments to fair value						
Mortgage-backed securities (MBS)	242	(1)	-	-	242	(1)
Other mortgage-backed securities (including REMIC, CMO and STRIPPED MBS)	836	(2)	253	(4)	1,089	(6)
Asset-backed securities (ABS)	261	(17)	533	(24)	794	(41)
Total	1,339	(20)	786	(28)	2,125	(48)
As at 30 June 2011 (Unaudited)						
	Up to 12 months		More than 12 months		Total	
	Unrealized		Unrealized		Unrealized	
	losses from		losses from		losses from	
Fair	adjustments	Fair	adjustments	Fair	adjustments	
Value	to fair value	Value	to fair value	Value	to fair value	
(NIS millions)						
Additional details of asset-backed securities available for sale which include unrealized losses from adjustments to fair value						
Mortgage-backed securities (MBS)	219	(2)	-	-	219	(2)
Other mortgage-backed securities (including REMIC, CMO and STRIPPED MBS)	467	(3)	169	(10)	636	(13)
Asset-backed securities (ABS)	215	(7)	360	(21)	575	(28)
Total	901	(12)	529	(31)	1,430	(43)
As at 31 December 2011 (Audited)						
	Up to 12 months		More than 12 months		Total	
	Unrealized		Unrealized		Unrealized	
	losses from		losses from		losses from	
Fair	adjustments	Fair	adjustments	Fair	adjustments	
Value	to fair value	Value	to fair value	Value	to fair value	
(NIS millions)						
Additional details of asset-backed securities available for sale which include unrealized losses from adjustments to fair value						
Other mortgage-backed securities (including REMIC, CMO and STRIPPED MBS)	569	(3)	224	(9)	793	(12)
Asset-backed securities (ABS)	298	(40)	390	(22)	688	(62)
Total	867	(43)	614	(31)	1,481	(74)

- Losses less than NIS 1 million.

Note 3 – Credit to the public and allowance for credit losses

Reported amounts

A. Balance of credit to the public

	30 June 2012 (Unaudited)		
	Balance of debt in the books (NIS millions)	Allowance for credit losses	Net balance of debt
Credit to the public examined on an individual basis*	121,636	2,748	118,888
Credit to the public examined on a collective basis**	123,651	1,112	122,539
Total credit to the public	245,287	3,860	241,427
Of which customers' liabilities for acceptances	910	5	905
	30 June 2011 (Unaudited)		
	Balance of debt in the books (NIS millions)	Allowance for credit losses	Net balance of debt
Credit to the public examined on an individual basis*	119,512	3,197	116,315
Credit to the public examined on a collective basis**	113,158	1,125	112,033
Total credit to the public	232,670	4,322	228,348
Of which customers' liabilities for acceptances	839	4	835
	31 December 2011 (Audited)		
	Balance of debt in the books (NIS millions)	Allowance for credit losses	Net balance of debt
Credit to the public examined on an individual basis*	125,948	2,843	123,105
Credit to the public examined on a collective basis**	119,339	1,124	118,215
Total credit to the public	245,287	3,967	241,320
Of which customers' liabilities for acceptances	638	4	634

* Including credit examined on an individual basis and found to be unimpaired. The allowance for credit losses in respect of this credit was calculated on a group basis. For further details regarding credit examined on an individual basis, see Note 3.B.

** Credit for which a credit loss allowance was assessed on a collective basis by extent of arrears according to the Appendix to Proper Conduct of Banking Business Directive No. 314, and other credit not examined individually in respect of which the allowance for credit losses was calculated on a collective basis. See further details in Note 3.C.

Note 3 – Credit to the public and allowance for credit losses (cont'd)
Reported amounts

B. Credit to the public examined on an individual basis

	30 June 2012 (Unaudited)		
	Balance of debt in the books (NIS millions)	Allowance for credit losses	Net balance of debt
1. Credit to the public examined on an individual basis includes:			
Impaired credit to the public*	7,076	1,520	5,556
Unimpaired credit to the public, in arrears of 90 days or more**	10	-	10
Unimpaired credit to the public, in arrears of 30 to 89 days **	78	1	77
Other unimpaired credit to the public **	114,472	1,227	113,245
Total unimpaired credit to the public	114,560	1,228	113,332
Total credit to the public examined on an individual basis	121,636	2,748	118,888

	30 June 2011 (Unaudited)		
	Balance of debt in the books (NIS millions)	Allowance for credit losses	Net balance of debt
1. Credit to the public examined on an individual basis includes:			
Impaired credit to the public*	7,212	2,219	4,993
Unimpaired credit to the public, in arrears of 90 days or more**	12	-	12
Unimpaired credit to the public, in arrears of 30 to 89 days **	199	3	196
Other unimpaired credit to the public **	112,089	975	111,114
Total unimpaired credit to the public	112,300	978	111,322
Total credit to the public examined on an individual basis	119,512	3,197	116,315

	31 December 2011 (Audited)		
	Balance of debt in the books (NIS millions)	Allowance for credit losses	Net balance of debt
Credit to the public examined on an individual basis includes:			
Impaired credit to the public*	6,778	1,731	5,047
Unimpaired credit to the public, in arrears of 90 days or more**	-	-	-
Unimpaired credit to the public, in arrears of 30 to 89 days **	946	6	940
Other unimpaired credit to the public **	118,224	1,106	117,118
Total unimpaired credit to the public	119,170	1,112	118,058
Total credit to the public examined on an individual basis	125,948	2,843	123,105

* Impaired debt not accruing interest income, excluding certain credit under restructuring as stated in paragraph 4 below.

** Credit examined on an individual basis and found to be unimpaired. A credit loss allowance in respect of this credit was calculated on a collective basis.

Note 3 – Credit to the public and allowance for credit losses (cont'd)
Reported amounts

B. Credit to the public examined on an individual basis (cont'd)
Additional information on impaired credit to the public examined on an individual basis

	30 June 2012	30 June 2011	31 December 2011
	(Unaudited)	(Unaudited)	(Audited)
	(NIS millions)		
2. Impaired credit to the public for which there is a credit loss allowance on an individual basis	3,552	5,431	4,338
Impaired credit to the public in respect of which there is no allowance for credit losses on an individual basis	3,524	1,781	2,440
Total impaired credit	7,076	7,212	6,778
3. Impaired credit to the public measured according to present value of cash flows	4,514	5,575	4,595
Impaired credit to the public measured according to collateral value (a)	2,562	1,637	2,183
Total impaired credit	7,076	7,212	6,778
	30 June 2012 (Unaudited)		
	Balance of	Allowance for	Net balance of
	debt in the	credit losses	debt
	books		
	(NIS millions)		
4. Problematic credit under restructuring in which changes were made to the terms of credit:			
Not accruing interest income	1,373	88	1,285
Accruing interest income	151	2	149
Total (included in impaired credit to the public)	1,524	90	1,434
	30 June 2011 (Unaudited)		
	Balance of	Allowance for	Net balance of
	debt in the	credit losses	debt
	books		
	(NIS millions)		
Problematic credit under restructuring in which changes were made to the terms of credit:			
Not accruing interest income	740	111	629
Accruing interest income	111	1	110
Total (included in impaired credit to the public)	851	112	739
	31 December 2011 (Audited)		
	Balance of	Allowance for	Net balance of
	debt in the	credit losses	debt
	books		
	(NIS millions)		
Problematic credit under restructuring in which changes were made to the terms of credit:			
Not accruing interest income	692	63	629
Accruing interest income	144	1	143
Total (included in impaired credit to the public)	836	64	772
	30 June 2012	30 June 2011	
	(Unaudited)	(Unaudited)	
	(NIS millions)		
5.			
Average balance of debt in the books for the reporting period of impaired credit to the public	6,905	8,074	
Amount of interest income recorded for the reporting period in respect of this credit during the period it was classified as impaired * (a)	8	8	
Amount of interest income that would have been recorded for the reporting period if this credit had accrued interest in accordance with its original terms (a)	288	334	
* Of which: Interest income that would have been recorded under the cash-basis accounting method (a)	8	7	

(a) Restated.

Note 3 – Credit to the public and allowance for credit losses (cont'd)
Reported amounts

C. Credit to the public examined on a collective basis including:

1. Housing loans for which a minimum allowance for credit losses was made by extent of arrears in accordance with the format of Proper Conduct of Banking Business Directive No. 314:

30 June 2012 (Unaudited)								
Extent of arrears								
Arrears of 30 to 90 days		Arrears of more than 90 days					Balances in respect of refinanced past-due loans (3)	
From 1 to 3 months	From 3 to 6 months	From 6 to 15 months	From 15 to 33 months	Above 33 months	Total above 3 months			Total
(NIS millions)								
Amount of arrears	9	8	14	7	170	199	13	221
Of which: Balance of provision for interest (1)	-	-	-	1	82	83	1	84
Balance of debt in the books	737	216	126	38	176	556	302	1,595
Balance of allowance for credit losses (2)	-	-	16	16	158	190	118	308
Net balance of debt	737	216	110	22	18	366	184	1,287
30 June 2011 (Unaudited)								
Extent of arrears								
Arrears of 30 to 90 days		Arrears of more than 90 days					Balances in respect of refinanced past-due loans (3)	
From 1 to 3 months	From 3 to 6 months	From 6 to 15 months	From 15 to 33 months	Above 33 months	Total above 3 months			Total
(NIS millions)								
Amount of arrears	9	7	12	11	198	228	15	252
Of which: Balance of provision for interest (1)	-	-	-	1	92	93	1	94
Balance of debt in the books	730	196	128	47	227	598	353	1,681
Balance of allowance for credit losses (2)	-	-	17	23	212	252	147	399
Net balance of debt	730	196	111	24	15	346	206	1,282
31 December 2011 (Audited)								
Extent of arrears								
Arrears of 30 to 90 days		Arrears of more than 90 days					Balances in respect of refinanced past-due loans (3)	
From 1 to 3 months	From 3 to 6 months	From 6 to 15 months	From 15 to 33 months	Above 33 months	Total above 3 months			Total
(NIS millions)								
Amount of arrears	9	8	11	11	180	210	14	233
Of which: Balance of provision for interest (1)	-	-	-	1	84	85	1	86
Balance of debt in the books	706	207	135	46	198	586	332	1,624
Balance of allowance for credit losses (2)	-	-	17	20	179	216	133	349
Net balance of debt	706	207	118	26	19	370	199	1,275

(1) In respect of interest on amounts in arrears.

(2) Excluding the balance of the allowance for interest.

(3) Loans in which an arrangement has been signed for repayment of arrears by a borrower, with a change made to the repayment schedule in respect of the balance of the loan not yet repayable.

Note 3 – Credit to the public and allowance for credit losses (cont'd)
Reported amounts

C. Credit to the public examined on a collective basis including (cont'd):

2. Other credit not examined individually for which an allowance for credit losses was calculated on a collective basis:

	30 June 2012 (Unaudited)		
	Balance of debt in the books (NIS millions)	Allowance for credit losses	Net balance of debt
Impaired credit to the public	7	2	5
Unimpaired credit to the public, in arrears of 90 days or more	447	35	412
Unimpaired credit to the public, in arrears of 30 to 89 days	466	9	457
Other unimpaired credit to the public	121,136	758	120,378
Total credit to the public not examined on an individual basis	122,056	804	121,252
	30 June 2011 (Unaudited)		
	Balance of debt in the books (NIS millions)	Allowance for credit losses	Net balance of debt
Impaired credit to the public	6	1	5
Unimpaired credit to the public, in arrears of 90 days or more	581	38	543
Unimpaired credit to the public, in arrears of 30 to 89 days	364	7	357
Other unimpaired credit to the public	110,526	680	109,846
Total credit to the public not examined on an individual basis	111,477	726	110,751
	31 December 2011 (Audited)		
	Balance of debt in the books (NIS millions)	Allowance for credit losses	Net balance of debt
Impaired credit to the public	6	1	5
Unimpaired credit to the public, in arrears of 90 days or more	638	36	602
Unimpaired credit to the public, in arrears of 30 to 89 days	371	8	363
Other unimpaired credit to the public	116,700	730	115,970
Total credit to the public not examined on an individual basis	117,715	775	116,940

Note 3 – Credit to the public and allowance for credit losses (cont'd)
Reported amounts

D. Allowance for credit losses in respect of debts and in respect of off-balance sheet credit instruments

	On an individual basis	On a collective basis (a)		
		By extent of arrears	Other	Total
	(NIS millions)			
Balance of allowance for credit losses as at 31.12.2011 (Audited)	1,870	349	2,221	4,440
Other changes in the allowance for credit losses as at 1.1.2012 (charged to equity) (c)	24	-	12	36
Balance of allowance for credit losses as at 1 January 2012	1,894	349	2,233	4,476
Expenses (income) in respect of credit losses	321	(20)	257	558
Accounting write-offs	(622)	(21)	(288)	(931)
Collection of debts written off in the accounts in previous years	27	-	180	207
Net accounting write-offs	(595)	(21)	(108)	(724)
Reserve for translation differences	3	-	4	7
Balance of allowance for credit losses as at 30 June 2012 (Unaudited)	1,623	308	2,386	4,317
	On an individual basis	On a collective basis (a)		
		By extent of arrears	Other	Total
	(NIS millions)			
Balance of allowance for credit losses as at 31.12.2010 (Audited)	9,321	450	770	10,541
Net accounting write-offs recognized at 1.1.2011	(5,835)	-	(5)	(5,840)
Other changes in the allowance for credit losses as at 1.1.2011 (charged to shareholders' equity)	(107)	-	1,181	1,074
Balance of allowance for credit losses as at 1 January 2011	3,379	450	1,946	5,775
Expenses in respect of credit losses	(37)	(21)	29	(29)
Accounting write-offs	(1,104)	(30)	(2)	(1,136)
Collection of debts written off in the accounts in previous years	90	-	-	90
Net accounting write-offs	(1,014)	(30)	(2)	(1,046)
Balance of allowance for credit losses as at 30 June 2011 (Unaudited)	2,328	399	1,973	4,700
Composition of balance of the allowance as at 30 June 2012				
In respect of credit to the public	1,520	308	2,032	3,860
In respect of debts not being credit to the public	5	-	4	9
In respect of off balance-sheet credit instruments (b)	98	-	350	448
Balance of allowance for credit losses as at 30 June 2012 (Unaudited)	1,623	308	2,386	4,317
Composition of balance of the allowance as at 31 December 2011				
In respect of credit to the public	1,731	349	1,887	3,967
In respect of debts not being credit to the public	5	-	4	9
In respect of off balance-sheet credit instruments (b)	134	-	330	464
Balance of allowance for credit losses as at 31.12.2011 (Audited)	1,870	349	2,221	4,440
Composition of balance of the allowance as at 30 June 2011				
In respect of credit to the public	2,219	399	1,704	4,322
In respect of debts not being credit to the public	2	-	-	2
In respect of off balance-sheet credit instruments (b)	107	-	269	376
Balance of allowance for credit losses as at 30 June 2011 (Unaudited)	2,328	399	1,973	4,700

(a) Including an allowance on a collective basis in respect of debts examined on an individual basis and found to be unimpaired.

(b) Included under other liabilities.

(c) Initial implementation of IFRS in a subsidiary overseas.

Note 3 – Credit to the public and allowance for credit losses (cont'd)
Reported amounts

D. Allowance for credit losses in respect of debts and in respect of off-balance sheet credit instruments (cont'd)

	On an individual basis	On a collective basis (a)		
		By extent of arrears	Other	Total
	(NIS millions)			
Balance of allowance for credit losses as at 31 March 2012 (Unaudited)	1,939	326	2,250	4,515
Expenses (income) in respect of credit losses	160	(6)	179	333
Accounting write-offs	(483)	(12)	(144)	(639)
Collection of debts written off in the accounts in previous years	1	-	93	94
Net accounting write-offs	(482)	(12)	(51)	(545)
Reserve for translation differences	6	-	8	14
Balance of allowance for credit losses as at 30 June 2012 (Unaudited)	1,623	308	2,386	4,317
 Balance of allowance for credit losses as at 31 March 2011 (Unaudited)	 2,980	 418	 1,917	 5,315
Expenses (income) in respect of credit losses	24	(7)	56	73
Accounting write-offs	(730)	(12)	-	(742)
Collection of debts written off in the accounts in previous years	54	-	-	54
Net accounting write-offs	(676)	(12)	-	(688)
Balance of allowance for credit losses as at 30 June 2011 (Unaudited)	2,328	399	1,973	4,700

(a) Including an allowance on a collective basis in respect of debts examined on an individual basis and found to be unimpaired.

Note 3 – Credit to the public and allowance for credit losses (cont'd)
Reported amounts

E. Additional details of housing loans and the method of calculating the allowance for credit losses

As at 30 June 2012 (Unaudited)							
				Balance of allowance for credit losses			
Housing loans	Impaired housing loans or in arrears of more than 90 days (a)		By extent of arrears (d)	Other		Total	
Recorded balance of debt (e) (f)	Amount in arrears (c)	Recorded balance of debt		On group basis	On individual basis		
(NIS millions)							
Housing loans that require calculating the allowance for credit losses according to extent of arrears (b)	60,064	218	881	468	4	10	482
Other housing loans	1,269	17	35	-	5	14	19
Total	61,333	235	916	468	9	24	501

As at 30 June 2011 (Unaudited)							
				Balance of allowance for credit losses			
Housing loans	Impaired housing loans or in arrears of more than 90 days (a)		By extent of arrears (d)	Other		Total	
Recorded balance of debt (e) (f)	Amount in arrears (c)	Recorded balance of debt		On group basis	On individual basis		
(NIS millions)							
Housing loans that require calculating the allowance for credit losses according to extent of arrears (b)	55,451	249	975	399	151	8	558
Other housing loans	1,313	11	41	-	2	11	13
Total	56,764	260	1,016	399	153	19	571

31 December 2011 (Audited)							
				Balance of allowance for credit losses			
Housing loans	Impaired housing loans or in arrears of more than 90 days (a)		By extent of arrears (d)	Other		Total	
Recorded balance of debt (e) (f)	Amount in arrears (c)	Recorded balance of debt		On group basis	On individual basis		
(NIS millions)							
Housing loans that require calculating the allowance for credit losses according to extent of arrears (b)	57,452	230	947	502	4	10	516
Other housing loans	1,367	15	55	-	2	14	16
Total	58,819	245	1,002	502	6	24	532

- (a) Impaired housing loans and housing loans in arrears of over 90 days.
(b) Of which: loans for any purpose against a pledge of a residential dwelling in the amount of NIS 8,102 million (30 June 2011 – NIS 7,337 million and 31 December 2011 – NIS 7,744 million).
(c) Including interest on the amount in arrears.
(d) Including the balance of the allowance in excess of the amount according to extent of arrears in the amount of NIS 218 million (30 June 2011 – NIS 253 million and 31 December 2011 – NIS 222 million).
(e) Of which: housing loans at variable rates of interest in the amount of NIS 43,908 million (30 June 2011 – NIS 41,362 million and 31 December 2011 – NIS 43,365 million).
(f) The balance includes credit in respect of purchasing groups shown in the construction and real estate sector in the amount of NIS 939 million (30 June 2011 – NIS 767 million and 31 December 2011 – NIS 879 million).

Note 4 - Capital Adequacy in accordance with directives of the Supervisor of Banks
Calculated pursuant to Proper Conduct of Banking Business Directives Nos. 201-211 on the subject of
"Measurement and Capital Adequacy"
Reported amounts

	30 June 2012	30 June 2011	31 December 2011
	(Unaudited)	(Unaudited)	(Audited)
	(NIS millions)		
A. Data			
Capital for purposes of calculating capital ratio			
Tier 1 capital, after deductions	24,118	22,828	23,225
Tier 2 capital, after deductions	18,534	16,031	18,020
Total capital	42,652	38,859	41,245
Weighted balance of risk assets			
Credit risk	257,990	248,961	258,601
Market risk	9,080	8,793	9,011
Operational risk (b)	20,883	20,696	20,095
Total weighted balance of risk assets	287,953	278,450	287,707
Ratio of capital to risk assets (%)			
Ratio of Tier 1 capital to risk assets	8.38%	8.20%	8.07%
Ratio of total capital to risk assets	14.81%	13.96%	14.34%
Ratio of total minimum capital required by the Supervisor of Banks	9.00%	9.00%	9.00%
B. Principal subsidiary companies			
Leumi Mortgage Bank			
Ratio of Tier 1 capital to risk assets	8.49%	8.73%	8.58%
Ratio of total capital to risk assets	12.24%	13.11%	12.88%
Ratio of total minimum capital required by the Supervisor of Banks	9.00%	9.00%	9.00%
Arab Israel Bank			
Ratio of Tier 1 capital to risk assets	12.11%	10.09%	11.30%
Ratio of total capital to risk assets	16.23%	14.52%	15.60%
Ratio of total minimum capital required by the Supervisor of Banks	9.00%	9.00%	9.00%
Leumi Card Ltd.			
Ratio of Tier 1 capital to risk assets	15.30%	14.30%	14.80%
Ratio of total capital to risk assets	15.30%	14.30%	14.80%
Ratio of total minimum capital required by the Supervisor of Banks	9.00%	9.00%	9.00%
Bank Leumi USA (a)			
Ratio of Tier 1 capital to risk assets	11.24%	10.67%	10.49%
Ratio of total capital to risk assets	14.22%	13.53%	13.26%
Ratio of total minimum capital required by the local authorities	10.00%	10.00%	10.00%

- (a) The US office is not obliged to calculate the capital adequacy ratio according to Basel II, and so the ratios reported are according to Basel I.
- (b) As of December 2011, the allocation of First Pillar capital in respect of operational risk is in accordance with the Basel II standardized approach. 30 June 2011 was in accordance with the basic indicator approach.

**Note 5 - Assets and Liabilities Classified by Linkage Basis
as at 30 June 2012 (Unaudited)
Reported amounts**

	Israeli currency		Foreign currency (a)				
		Linked to	In U.S.	In	In other	Non-	
	Unlinked	the CPI	dollars	euro	currencies	monetary	Total
	(NIS millions)						
Assets							
Cash and deposits with banks	24,870	278	9,834	1,157	3,008	19	39,166
Securities	30,473	7,015	14,811	4,248	1,713	2,088	60,348
Securities borrowed or purchased under agreements to resell	2,165	-	-	-	-	-	2,165
Credit to the public, net	131,926	55,189	37,216	6,793	10,286	17	241,427
Credit to governments	2	263	115	32	-	-	412
Investments in companies included on equity basis	2	-	-	-	-	2,127	2,129
Buildings and equipment	-	-	-	-	-	3,753	3,753
Assets in respect of derivative instruments	4,916	130	6,330	133	289	461	12,259
Other assets (c)	2,632	3	973	18	87	710	4,423
Total assets	196,986	62,878	69,279	12,381	15,383	9,175	366,082
Liabilities							
Deposits of the public	145,345	28,244	78,156	17,481	11,153	55	280,434
Deposits from banks	1,449	191	1,695	419	227	-	3,981
Deposits from governments	35	148	264	15	-	-	462
Securities lent or sold under agreements to repurchase	1,228	-	59	-	-	-	1,287
Debentures, bonds and subordinated notes	6,417	21,365	441	-	-	-	28,223
Liabilities in respect of derivative instruments	4,631	572	6,306	325	295	446	12,575
Other liabilities	7,665	5,481	667	30	181	563	14,587
Total liabilities	166,770	56,001	87,588	18,270	11,856	1,064	341,549
Difference	30,216	6,877	(18,309)	(5,889)	3,527	8,111	24,533
Effect of non-hedging derivative instruments:							
Derivative instruments (excluding options)	(12,740)	(5,397)	16,652	5,913	(4,428)	-	-
Options in the money, net (in terms of underlying asset)	153	-	(317)	-	164	-	-
Options out of the money, net (in terms of underlying asset)	(780)	-	681	(13)	112	-	-
Total	16,849	1,480	(1,293)	11	(625)	8,111	24,533
Effect of non-hedging derivative instruments:							
Options in the money, net (discounted par value)	370	-	(722)	(2)	354	-	-
Options out of the money, net (discounted par value)	(3,345)	-	2,469	950	(74)	-	-

(a) Including linked to foreign currency.

(b) Including derivative instruments whose basis refers to a non-monetary item.

(c) Including intangible assets and goodwill.

Note 5 - Assets and Liabilities Classified According to Linkage Basis (cont'd)
as at 30 June 2011 (Unaudited)
Reported amounts

	Israeli currency		Foreign currency (a)				Non-monetary items (b)	Total
		Linked to	In U.S.	In	In other			
	Unlinked	the CPI	dollars	euro	currencies			
(NIS millions)								
Assets								
Cash and deposits with banks	33,608	335	6,945	2,931	1,725	22	45,566	
Securities	9,056	7,427	11,215	7,405	1,531	3,512	40,146	
Securities borrowed or purchased under agreements to resell	1,330	-	-	-	-	-	1,330	
Credit to the public, net	127,138	51,819	32,197	6,944	9,771	479	228,348	
Credit to governments	-	260	92	-	-	-	352	
Investments in companies included on equity basis	5	-	-	-	-	2,154	2,159	
Buildings and equipment	-	-	-	-	-	3,627	3,627	
Assets in respect of derivative instruments	3,565	141	2,335	378	518	827	7,764	
Other assets (c)	1,956	8	931	26	66	777	3,764	
Total assets	176,658	59,990	53,715	17,684	13,611	11,398	333,056	
Liabilities								
Deposits of the public	129,339	26,080	68,673	19,223	8,858	531	252,704	
Deposits from banks	2,201	236	2,299	277	349	-	5,362	
Deposits from governments	39	224	170	10	-	-	443	
Securities lent or sold under agreements to repurchase	527	-	264	-	-	-	791	
Debentures, bonds and subordinated notes	4,785	21,421	828	-	-	-	27,034	
Liabilities in respect of derivative instruments	3,566	1,200	2,516	607	759	799	9,447	
Other liabilities	8,046	4,578	416	33	116	909	14,098	
Total liabilities	148,503	53,739	75,166	20,150	10,082	2,239	309,879	
Difference	28,155	6,251	(21,451)	(2,466)	3,529	9,159	23,177	
Effect of non-hedging derivative instruments:								
Derivative instruments (excluding options)	(8,428)	(6,968)	17,424	2,290	(4,318)	-	-	
Options in the money, net (in terms of underlying asset)	(489)	-	62	177	250	-	-	
Options out of the money, net (in terms of underlying asset)	(323)	-	326	125	(128)	-	-	
Total	18,915	(717)	(3,639)	126	(667)	9,159	23,177	
Effect of non-hedging derivative instruments:								
Options in the money, net (discounted par value)	(125)	-	(493)	260	358	-	-	
Options out of the money, net (discounted par value)	(753)	-	1,679	(210)	(716)	-	-	

(a) Including linked to foreign currency.

(b) Including derivative instruments whose basis refers to a non-monetary item.

(c) Including intangible assets and goodwill.

Note 5 - Assets and Liabilities Classified According to Linkage Basis (cont'd)
as at 31 December 2011 (Audited)
Reported amounts

	Israeli currency		Foreign currency (a)				
		Linked to the	In U.S.	In	In other	Non-	
	Unlinked	CPI	dollars	euro	currencies	monetary	Total
	(NIS millions)						
Assets							
Cash and deposits with banks	38,666	326	9,441	1,535	3,003	73	53,044
Securities	19,846	7,985	10,711	5,262	1,580	2,552	47,936
Securities borrowed or purchased under agreements to resell	1,225	-	-	-	-	-	1,225
Credit to the public, net	132,948	52,423	38,825	6,778	10,263	83	241,320
Credit to governments	49	267	106	26	-	-	448
Investments in companies included on equity basis	4	-	-	-	-	2,266	2,270
Buildings and equipment	-	-	-	-	-	3,653	3,653
Assets in respect of derivative instruments	4,238	155	6,671	66	332	111	11,573
Other assets (c)	2,671	7	994	23	58	632	4,385
Total assets	199,647	61,163	66,748	13,690	15,236	9,370	365,854
Liabilities							
Deposits of the public	145,719	25,915	78,084	18,791	10,719	176	279,404
Deposits from banks	1,425	213	2,688	410	320	-	5,056
Deposits from governments	39	186	275	19	-	-	519
Securities lent or sold under agreements to repurchase	385	-	57	-	-	-	442
Debentures, bonds and subordinated notes	4,987	24,582	430	-	-	-	29,999
Liabilities in respect of derivative instruments	4,086	650	6,558	339	351	85	12,069
Other liabilities	8,129	4,948	726	37	208	689	14,737
Total liabilities	164,770	56,494	88,818	19,596	11,598	950	342,226
Difference	34,877	4,669	(22,070)	(5,906)	3,638	8,420	23,628
Effect of non-hedging derivative instruments:							
Derivative instruments (excluding options)	(14,491)	(4,472)	18,915	5,312	(5,264)	-	-
Options in the money, net (in terms of underlying asset)	(838)	-	(527)	716	649	-	-
Options out of the money, net (in terms of underlying asset)	9	-	260	(333)	64	-	-
Total	19,557	197	(3,422)	(211)	(913)	8,420	23,628
Effect of non-hedging derivative instruments:							
Options in the money, net (discounted par value)	(1,387)	-	(273)	873	787	-	-
Options out of the money, net (discounted par value)	937	-	(393)	(582)	38	-	-

(a) Including linked to foreign currency.

(b) Including derivative instruments whose basis refers to a non-monetary item.

(d) Including intangible assets and goodwill.

Note 6 - Contingent Liabilities and Special Commitments

Reported Amounts

	30 June 2012		30 June 2011		31 December 2011	
	Balances of contracts	Balance of allowance for credit losses	Balances of contracts	Balance of allowance for credit losses	Balances of contracts	Balance of allowance for credit losses
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)
	(NIS millions)					
A. Off-balance sheet financial instruments						
Balances of contracts or their stated amounts as at the end of the period						
Transactions in which the balance reflects a credit risk						
Documentary credits	2,544	5	2,398	7	2,060	5
Credit guarantees	6,639	71	6,551	52	7,360	82
Guarantees to apartment purchasers	12,055	19	12,393	22	11,461	24
Other guarantees and liabilities	17,239	207	14,813	179	15,698	219
Credit card facilities not utilized	22,296	24	20,138	23	20,519	23
Current loan account facilities and other credit facilities on demand not utilized	14,884	31	13,709	28	14,037	30
Irrevocable commitments to provide credit which has been approved and not yet granted (a)	22,993	72	23,087	52	22,979	64
Commitments to issue guarantees	11,528	19	10,850	13	11,694	17
Unutilized facilities for activity in derivative instruments	5,506	-	3,996	-	4,386	-
Approval in principle to maintain the rate of interest in Leumi Mortgage Bank	3,863	-	3,001	-	2,410	-
(a) Of which credit exposures in respect of liabilities to supply liquidity to securitization structures under the auspices of other parties not utilized in the amount of NIS 235 million (30 June 2011 - NIS 205 million, 31 December 2011 - NIS 229 million). The above obligation represents a relatively small part of the obligations of those securitizing entities.						
B. Other contingent liabilities and special commitments:						
(1) Long-term rental contracts -						
Rental of buildings, equipment and vehicles and maintenance fees regarding commitments payable in the following years:						
First year	214		178		216	
Second year	186		162		178	
Third year	176		125		157	
Fourth year	152		107		141	
Fifth year	120		70		98	
After five years	609		252		510	
Total	1,457		894		1,300	
(2) Commitments to purchase securities	304		548		-	
(3) Commitments to invest in buildings, equipment and others	277		195		321	
(4) Commitments to underwrite securities	-		-		-	
(5) Future deposits:						
Transactions with depositors for receipt of large deposits at future dates and at fixed rates of interest determined in advance as of the date of the agreement						
Details of future deposits and deposit dates as determined by the terms of the transactions:						
First year	17		17		17	
Second year	17		17		17	
Third year	12		17		17	
Fourth year	6		12		12	
Fifth year	-		9		3	
Total future deposits	52		72		66	

Note 6 - Contingent Liabilities and Special Commitments (cont'd)

- C.** In the regular course of business, legal claims have been filed against the Bank and certain consolidated companies, including petitions for approval of class actions.

In the opinion of the Management of the Bank and the managements of the consolidated companies, based on legal opinions regarding the chances of the claims succeeding, including the petitions for approval of class actions, appropriate provisions have been recorded in the Financial Statements, insofar as required, to cover damages resulting from the said claims.

In the opinion of the Management of the Bank and the managements of the consolidated companies, the total additional exposure arising from legal claims filed against the Bank and against the consolidated companies on various subjects, the amount of each of which exceeds NIS 2 million, and regarding which the chances of the claims succeeding are not remote, amounts to some NIS 201 million.

- (1)** The following are details of claims in material amounts:

A.

On 12 September 2006, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank, Bank Hapoalim B.M. and Israel Discount Bank Ltd. The amount claimed in the class action for which approval has been requested is NIS 7 billion, while in the body of the claim, it is contended that the damage to the claimant group amounts to NIS 10 billion. No specific sum of the amount of the claim has been clearly attributed to any of the respondents. According to the petitioner, the respondent banks charged their customers with interest for unlinked shekel credit, a commission for credit allotment and fixed management fees with regard to debitory current accounts at identical rates and amounts, as a result of a prohibited restrictive arrangement. On 21 January 2008, the Tel Aviv District Court approved the pursuance of the claim as a class action. The Bank submitted a petition for leave to appeal the ruling to the Supreme Court. In the context of the appeal proceedings, the Attorney General submitted his position on 27 May 2010, the essence of which is that the decision of the District Court cannot remain as is, since identical prices between banks themselves do not provide a basis for a reasonable possibility of the existence of a restrictive arrangement, and that in his opinion the matter should be returned to the District Court for the completion of clarification and the handing down of a new decision. On 21 November 2011, the Attorney General submitted a further opinion dealing with the implications of the decision by the Anti-Trust Commissioner dated 26 April 2009, under the heading "Restrictive Arrangements between Bank Hapoalim, Bank Leumi, Bank Discount, Bank Mizrahi, and the First International Bank, concerning the Transfer of Information relating to Commissions" ("the decision"). The essence of this additional position is that in the view of the Attorney General the decision justifies the approval of a class action. It should be noted that the Attorney General also referred to the decision in the footnotes to his position of May 2010, where it stated that this decision refers to commissions, whereas the decision that is the subject of the appeal refers to interest rates. Proceedings in the District Court are suspended until the handing down of a decision on the request for approval of the appeal submitted by the Bank.

- B.** On 23 November 2006, a claim and a petition to approve the claim as a class action were filed in the Jerusalem District Court against the Bank and against Bank Hapoalim B.M. and Israel Discount Bank Ltd. The petitioners allege that in respect of credit to the household sector, the banks collect interest at a rate that is much higher than that collected from the commercial sector and from the corporate sector. The petitioners claim that this is exploitation of monopolistic power and that there is a real concern that the lack of competition between the respondents, regarding all matters concerning the households sector, is the result of a restrictive arrangement between the parties. It is also alleged that this is misleading consumers regarding the normal price for credit service to the household segment.

The alleged damage is NIS 5.6 billion according to one method, and NIS 5.2 billion according to a second method. The estimated damage attributed to the Bank's customers is at least NIS 1.6 billion. The Bank filed its response to the petition for the approval of the claim as a class action. The District Court granted a stay of these proceedings in this request until the Supreme Court renders a decision regarding the petition for leave to appeal filed by the Bank with respect to the decision to approve as a class action the claim described in paragraph A. above.

- C. On 3 January 2008, 260 identical claims were filed in the Tel Aviv-Jaffa Magistrates' Court against the Bank and receivers who had been appointed by the court. The amount of each of the claims ranges from some NIS 787,000 to some NIS 1,350,000. Pursuant to the Court's ruling, the proceedings for all of the abovementioned claims were combined, and they will be heard as one claim. The aggregate amount of the claims is some NIS 276 million. The plaintiffs are the purchasers of vacation apartments in the Nofit Hotel in Eilat. According to the plaintiffs, the Bank and the receivers were negligent in supervising the project and refrained from financing the guarding fees, and, as a result, the plaintiffs suffered significant damages, including a decline in the value of the apartments. These claims are in addition to five other claims that were filed against the Bank on the same grounds, and are being heard separately. The total amount of all the claims in connection with this project is some NIS 288.6 million. On 10 August, 2009, the Tel Aviv-Jaffa District Court rejected one of the additional claims submitted against the Bank, which had been submitted separately by 3 purchasers and was identical to the abovementioned 260 claims. The plaintiffs appealed the ruling. The court ordered a stay of proceedings in the claims until a judgment had been given in the appeal submitted on the aforesaid ruling. On 17 June 2010, the appeal was dismissed, and following this, the Bank filed a petition to dismiss the aforesaid 260 claims. On 20 June 2010, the Court handed down a decision which determined that there were grounds for dismissing the claims, and requested the parties' response. The plaintiffs have notified the court of their desire to continue the proceedings. The plaintiffs filed petitions to amend the claims, and the Bank filed a petition to dismiss the claims outright under the finality of judgment rule. No hearing has taken place yet on these petitions. On 14 May, 2012, the Court accepted the petition of the Bank and dismissed the claim outright. The plaintiffs filed an appeal against the verdict of the District Court.
- D. On 1 April, 2007, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank, additional banks, and entities that purchased the control of the mutual fund managers from the banks. The amount claimed against the Bank is estimated by the petitioners at some NIS 131 million.

According to the petitioners, the Bank, beginning in 2004, charged the fund managers under its control, or that were under its control before it sold them to third parties, brokerage commissions with respect to the execution of securities and foreign currency transactions, at a rate higher than the rate it charged other entities, and in doing so, acted unlawfully. The Bank has filed its response to the petition for the approval of the claim as a class action.

- E. On 26 June, 2007, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank, for a claim in the amount of NIS 200 million. The plaintiff claims that, prior to the reform of bank commissions, the Bank charged its customers commissions that were higher than agreed in the list of tariffs. In those cases where a partial sale of securities was carried out during the quarter for which the minimum commission per security set out in the list of tariffs was charged, and at the end of the quarter there remained a balance of the securities bearing the same name, the Bank charged commission on them according to the rate also set out in the list of tariffs. The plaintiff also argues that the Bank's documents and announcements do not reflect the amounts of the management fee commissions that are actually charged during a single quarter, and that the Bank breached its duty of fair disclosure, and that its notices are even misleading. The Bank has filed its response to the petition for the approval of the claim as a class action. On 8 September 2011, the District Court dismissed the petition for approval of the claim as a class action. On 6 November 2011, the petitioner submitted notice of appeal to the Supreme Court against the above verdict.

- F.** On 25 September 2007, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank, in the amount of some NIS 435 million, which includes 8 different causes of action. Following a petition for dismissal submitted by the Bank, the Court ruled that 7 of the 8 causes of action be stricken from the petition for approval, and ruled that the plaintiffs had to give notice of the cause of action with which they chose to continue proceedings. The plaintiffs gave notice that proceedings would continue on the cause of action relating to the method of calculating management fees at the end of the quarter. According to the claim, whenever the amount of securities management fees calculated at the end of a quarter is less than the minimum fee per deposit set out in the list of tariffs, the minimum fee per deposit should only be charged if the total amount of securities management fees charged during the quarter is less than the minimum fee per deposit. As the Bank calculated the minimum fee amount at the end of a quarter, without taking into account management fee amounts charged during the quarter, it had not acted in accordance with the tariff rules, and contrary to the manner in which they were to be interpreted. The amount attributed by the plaintiffs on these grounds amounts to some NIS 30 million. On 12 June 2011, a judgment was handed down by the Tel Aviv District Court dismissing the petition for approval as a class action. On 8 September 2011, the plaintiff filed an appeal with the Supreme Court against the above verdict.
- G.** On 6 May 2008, a claim and a petition to approve it as a class action were filed in the Tel Aviv-Jaffa District Court. According to the plaintiff, the Bank charges its customers' accounts with the legal expenses incurred in handling said customers' debts, without obtaining the approval of any legal tribunal, and in violation of the directives of the Supervisor of Banks – "Proper Banking Management Directives – Charging Customers for Attorneys' Fees." Additionally, when the Bank charges its customers' accounts with legal expenses (both those approved by a legal tribunal and those that have not been so approved), the Bank collects interest on such expenses at the interest rate applicable to the account (which in many cases is excess interest on arrears) and not at the interest and linkage rates which the Bank is permitted to collect in accordance with the Adjudication of Interest and Linkage Law, 1961. The requested remedy is the reimbursement of all excess amounts charged by the Bank, without an indication of the amount, although it is alleged that "this is a vast amount" and that the lawsuit is filed in the name of all the Bank's customers whose accounts were charged with legal expenses during the seven years preceding the filing of the petition to approve the class action. The Bank has submitted its response to the petition for approval of the claim as a class action. On 18 October 2009, the District Court approved the claim as a class action. On 15 November 2009, the District Court gave an order postponing the execution of its decision for approval of the claim as a class action, until the decision of the Supreme Court in the petition for leave of appeal against the said decision, filed by the Bank on 18 November 2009. On 27 July 2011, the Bank's petition to grant leave of appeal against the decision of the District Court approving the claim as a class action, was dismissed in the Supreme Court, and hearings in the claim were returned to the District Court.
- H.** On 28 September 2008, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank, Bank Hapoalim, Israel Discount Bank and the Bank Otzar Hachayal in the amount of some NIS 672 million. According to the allegations, the Bank secretly collects an illegal commission from customers engaged in continuous trading of options on the Tel Aviv-25 stock index (such options consisting of a right to buy or sell the basket of shares comprising the Tel Aviv-25 Index at a given time and at a given price); the banks take advantage of the fact that the amounts pass from the stock exchange to those holding the options through the Banks, and an exercise commission of 0.5% is collected from the amounts received by customers who are the holders of expiring options which entitle their holders to a payment. The calculation of the amount due to the option holder is not simple because the expiration index is not an exact amount and is not published in any official publication, and so the customer does not know exactly what amount is due to him and cannot know that a commission has been deducted from the amount that he receives. The ground for the action is based on the fact that the Banks did not announce that they collect an exercise commission, that they did not include this commission in their agreements with the customers and that they made a false representation to the customers, according to which the only commission that they collect is the sale and purchase commission.

The banks do specify the commission that is collected in a separate notice that they send at later stages, after the transactions have been carried out, but according to the plaintiffs, customers like them do not follow these notices and are not capable of analyzing them. The defined group consists of customers who contracted with portfolio managers in connection with the trading of Tel Aviv-25 Index options. According to the plaintiffs, they used a narrow definition of this group of customers in order to argue that it is easier to hide the charging of commissions from this group (relative to the group of customers who do not trade through portfolio managers). The relief requested is the damage which is common to all the customers of the banks in respect of the amount of the exercise commissions collected during the past seven years. The Bank has submitted its response to the petition for approval of the claim as a class action. Evidentiary hearings have taken place, and summaries submitted by the plaintiffs and the Bank. On 19 April 2012, the District Court dismissed the claim.

- I. On 29 October 2009, a claim for declaratory judgments was filed in the Central District Court to the effect, *inter alia*, that the seven respondent banks (the Bank, Bank Hapoalim, Israel Discount Bank, the First International Bank of Israel, Mizrahi Bank, Mercantile Discount Bank and Union Bank) are not entitled to charge the petitioners with “default” interest differentials, as defined in the claim, and that the amount of the default interest differentials must be reduced from an amount of NIS 841 million to an amount of NIS 37 million. Alternatively, they request a ruling that the banks are entitled to charge the petitioners with interest differentials in accordance with the Adjudication of Interest and Linkage Law, 1961 only, this being with regard to the petitioners’ debt that had accrued from 12 May 2003 and thereafter. The petitioners claim is, *inter alia*, that the “default interest” is nothing other than “agreed compensation” as defined in Section 15(A) of the Contracts Law (Remedies), 1970, which a court may reduce “if it finds that the compensation was determined without any reasonable relation to the damage that had been foreseeable as being the reasonable result of a breach at the time the contract was made”; that the reduction of the default interest amounts is also required in accordance with the interpretation of the loan agreement and according to the intention of the parties; that the charging of the petitioners with default interest will constitute unjustified enforcement of the loan agreement; that the banks’ insistence on charging the petitioners with default interest constitutes a lack of good faith; and that the banks’ charging of default interest will constitute unjust enrichment on their part. The claim does not make a monetary attribution of a specific claimed share of each of the banks in the amount of the default interest differentials, but details are provided of each bank’s participation in the financing, with the Bank’s share being claimed to be 24%. On 11 February 2010, a monetary claim of NIS 829 million was submitted, to replace the claim for declaratory judgments that was dismissed. A statement of defense has been submitted, preliminary statements of testimony have been submitted, and evidence is being heard in the claim.
- J. On 26 November 2008, a claim and a petition to approve it as a class action were filed in the Tel Aviv District Court against the Bank, the First International Bank of Israel Ltd., Union Bank of Israel Ltd. and Bank Mizrahi Tefahot Ltd. The claim is based on damages claimed in the amount of about NIS 68,125,000 (according to the plaintiff’s calculations), which was incurred by all the customers of the banks from whose profits tax was deducted at source from interest in respect of bonds and/or dividends in respect of shares, from 1 January 2003 until the day the claim was filed. According to the claim, the banks over-deducted tax, by deducting tax at source in respect of commissions collected from the income received. According to the plaintiff’s calculation, the banks should have deducted the commissions from the income on which tax was deducted at source, and only then carried out the deduction at source. The plaintiff bases his claim on Section 17 of the Income Tax Ordinance, which classifies commissions as an expense incurred in the production of income during the tax year, which is to be taken into account in the calculation of taxable income. According to the plaintiff’s claim, by acting as stated, the banks violated their duties of caution, trust and fair disclosure towards the group, which applies to them under the Banking Law, the Consumer Protection Law and the Damages Ordinance, as well as the duty of good faith applying to them. It is also claimed that the banks caused the group damage and monetary loss and that their behavior is tantamount to negligence, breach of statutory duties and unjust enrichment. On 30 May 2012, the parties filed a petition with the

Court to approve a compromise arrangement. The Court has fixed a date for hearing the petition.

- K.** On 3 May 2010, a petition for approval of a class action was filed in the Central District Court claiming an amount of some NIS 209 million as of the date the claim was filed. The plaintiff is interested in representing all those holding debentures of Heftziba Hofim Ltd. ("Heftziba Hofim"), prior to the suspension of their trading at the beginning of August 2007. The petitioner claims that during the years 2006-2007, prior to the end of each quarter, the Bank granted loans in amounts of tens of millions of shekels to a company wholly owned by Mr. Boaz Yonah. According to the petitioner's claim, these funds were transferred for a short period of time to the account of Heftziba Hofim, and helped it to make momentary false presentations to the public regarding its true financial condition. The petitioner claims that as a result of cooperation by the Bank and the false representations made to the public, the investments of those holding debentures of Heftziba Hofim were eventually written off. The Bank's response has been filed to the petition for approval of the claim as a class action.
 - L.** On 13 July 2011, a petition was filed in the Tel-Aviv District Court for approval of a class action against Automatic Bank Services Ltd. (hereinafter: "ABS") and against Bank Hapoalim B.M., Bank Leumi Le-Israel B.M., First International Bank of Israel B.M., and Israel Discount Bank B.M. ABS is a service company jointly owned by the banks mentioned above, whose activities include operating an independent network of automatic teller machines (ATM). It is claimed in the petition that when withdrawing cash from an ATM operated by ABS, the user is not provided with fair disclosure that in addition to the commission charged by ABS for the withdrawal, he will be charged additional commission by the bank in which his account is held. In addition, it is claimed in the petition that the banks are not authorized to charge its customers additional commission, after they were already charged for the withdrawal by ABS. The total amount claimed in the class action, in the opinion of the petitioners, is NIS 153.3 million, with the addition of linkage differentials and interest. There are no details of the distribution between the defendants. Mediation proceedings are taking place between some of the parties.
- (2) In addition, there are legal claims pending against the Bank, including petitions for the approval of class actions, as detailed below. In the opinion of the Management of the Bank, based on legal opinions with regard to the chances of these legal proceedings, it is not possible, at this stage, to estimate the chances of the claims, and therefore no provision has been recorded in respect thereof.
- A.** On 30 June, 2008, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank, Israel Discount Bank and Bank Hapoalim, (hereinafter: "the banks"). It is claimed that the banks had an illegal restrictive arrangement regarding the rates of the commissions they collect from their customers, that they abused their monopolistic power (the banks constituting, it is argued, an oligopoly), and that they unlawfully enriched themselves at the expense of their customers. It is claimed, as an estimate, that had the rates not been coordinated between the Banks, the commissions would have been significantly lower, by at least 25%. The total aggregate amount of the damage is estimated in the amount of NIS 3.5 billion, with the heading of the petition indicating the amount of the claim as NIS 3 billion. No specific attribution has been made of the damage claimed from each of the banks, but the petition mentions that the Bank's relative share of banking activity in Israel is estimated at some 30%. The Bank submitted its response to the petition for approval of the claim as a class action. The hearing in this file was incorporated with a later claim (see description of the same in paragraph B. below). On 29 November 2009, the Court decided to stay proceedings in the claim for two years (subject to the provisions set out in that decision) in view of the respondents' intention to submit a petition for leave to appeal the Commissioner's determination of 26 April 2009 in the Restrictive Practices Court. It was also decided that after this period of time, a hearing would be held to decide whether there were grounds for extending the stay of proceedings. On 23 February 2012, the Court decided to continue the stay of proceedings until the decision of the Restrictive Practices Court on the appeal filed against the Commissioner's determination.

- B.** On 27 April 2009, a petition to approve a class action was filed in the Tel Aviv-Jaffa District Court against the Bank, Bank Hapoalim, Israel Discount Bank, Mizrahi Tefahot Bank and the First International Bank. The petition is based on the Antitrust Commissioner's determination of 26 April 2009. The petitioners allege that in accordance with the determination, the banks made restrictive arrangements for the exchange of information on commissions, to the detriment of competition between them, and which caused damage to the members of the group whose representation is sought in the petition, and that such was reflected in overpayments of commissions. The petitioners estimate the amount of the class action against all the respondents at NIS 1 billion. The petition does not make any clear attribution of a specific claimed amount to each of the respondents. Proceedings in the petition for approval have been stayed for two years, as stated in the decision of 29 November 2009, described in paragraph A. above. On 23 February 2012, the Court decided to continue the stay of proceedings until the decision of the Restrictive Practices Court on the appeal filed against the Commissioner's determination.
- C.** On 27 March 2011, a petition for approval of a class action was filed in the Tel-Aviv District Court against the Bank. The petitioners' claim is that the Bank gave unilateral credit facilities, and charged commissions for them, and also charged interest exceeding the rate of interest stipulated for the highest band for that credit limit, contrary to Proper Conduct of Banking Business Directive No. 325. The aggregate damage, from the date that the aforementioned Directive No. 325 came into force, is estimated by the petitioner at some NIS 90 million. After the Bank submitted its response to the petition for approval as a class action, the plaintiff submitted a petition to withdraw from it. No decision has yet been made regarding the request for withdrawal. On 19 March 2012, the plaintiff submitted another petition for approval as a class action against the Bank, claiming that the Bank classifies credit unilaterally as temporary credit and by so doing charges commissions and interest that are prohibited by law. The aggregated damages claimed by the petitioners are estimated at some NIS 90 million.
- D.** On 6 September 2011, a petition for approval as a class action was filed in the Tel Aviv District Court against the Bank regarding the non-payment of interest and linkage differentials on credit amounts due to the customer in respect of charges collected excessively by the Bank. The total damage for the group is estimated by the petitioner at an amount of about NIS 40 million, for a period of seven years preceding the date of filing the claim, based on hypothetical assumptions regarding the number of accounts held at the Bank, an average rate of the number and amounts of incorrect charges to an account per year, and the amount of interest and linkage differentials estimated in the case. On 18 March 2012, the Court approved the withdrawal of the petitioner from the petition to approve the claim as a class action.
- E.** On 11 December 2011, a petition for approval as a class action was filed in the Tel Aviv District Court against the Bank for the amount of NIS 74 million in connection with the collection of commission for handling cash when a bank employee deals with banknotes amounting to more than NIS 10 thousand. The commission amount appearing in the Bank's list of tariffs is 0.15% of the value of the transaction. The petitioner claims that the Bank is only entitled to collect commission on the amount exceeding ten thousand shekels and not from the first shekel, as practiced by the Bank.
- F.** The Bank has become aware that on 7 March 2012, a petition was filed in the Tel-Aviv District Court for approval of a class action against Automatic Bank Services Ltd. (hereinafter: "ABS") and its shareholders: Poalim, Leumi, First International, Israel Discount and Mizrahi (Mizrahi transferred its ownership and remained as a holder of rights), and against Casponet Co. Ltd. and its shareholders Visa-CAL, Tamir Fishman Trust Services, and Verifone. ABS and Casponet are service companies operating an independent network of automatic banking machines for withdrawing cash (ATM). The petition for approval is based on the claim that the plaintiffs charge excessive withdrawal commissions by restricting withdrawal amounts in ATM's not located in a branch of a bank (a limit of NIS 2,000 at an ATM of ABS, and NIS 500 at an ATM of Casponet), so that a customer wanting to withdraw a sum exceeding the maximum for withdrawal is forced to carry out a number of withdrawals, for each of which they have to pay a large commission. With regard to the plaintiff banks, the petitioners claim that they are responsible for all the failings of ABS and Casponet by virtue of their being shareholders and

controlling owners of them. The total amount claimed in the class action, in the opinion of the petitioners, is about NIS 2.2 billion. There are no details of the distribution between the defendants. The petition has not been delivered to the Bank.

- (3) The following are details of claims and petitions for approval of class actions in material amounts that were filed against subsidiaries of the Bank (hereinafter, "the subsidiaries"). In the opinion of the Management of the Bank, and in reliance on the opinion of the management of each of the subsidiaries, which is based on the opinion of subsidiaries' legal advisors as to the chances of these proceedings, appropriate provisions have been included in the financial statements, insofar as required, to cover damages resulting from such claims:

- A. On 21 June, 2000, a petition for approval of a class action was filed against Leumi Mortgage Bank Ltd. (hereinafter – "Leumi Mortgage Bank") in the Tel Aviv-Jaffa District Court. The amount of the claim for which approval as a class action has been requested is estimated by the petitioners at some NIS 100 million.

The petitioners claim that, in the context of an appraisal of the structure of a property for insurance purposes, Leumi Mortgage Bank or its representative prepared an excessive valuation of the buildings, resulting in overpayment of premiums by Leumi Mortgage Bank customers. In accordance with the decision of the District Court, the hearing on the claim has been stayed until the appeals regarding the matter reviewed in Note 3.F below are decided.

- B. On 2 December 2006, a petition to approve a class action was filed against Leumi Mortgage Bank and Migdal Insurance Company Ltd. ("Migdal") regarding the partial payment of life insurance compensation. The estimated amount of the claim according to the petitioner is NIS 150 million.

According to that alleged in the petition, borrowers taking out loans from Leumi Mortgage Bank were able to join a life insurance arrangement for borrowers in which the insurer was Migdal; included in the borrowers joining the said life insurance are borrowers who, when an insurance event occurred, received partial insurance compensation at a rate lower than the amount of the insurance and of the balance of the loan; contrary to the amount promised to the borrowers. The parties reached a compromise arrangement in the suit, and on 7 September 2010, the Tel-Aviv District Court approved the arrangement with certain changes. On 28 October 2010, an appeal was filed by the representative of the plaintiff with the Supreme Court regarding professional fees for the representative of the plaintiff, and the special compensation for the plaintiff ordered by the District Court. In accordance with a decision of the court of 9 January 2011, the executed part of the arrangement will be implemented in the first stage, which will not be affected by the results of the appeal. A hearing was held on the appeal on 19 July 2012, in which it was decided, with the consent of the parties, that Leumi Mortgage and Migdal will pay (in equal shares), in addition to amounts paid by them until now, a further overall amount of NIS 180,000 as professional fees and special remuneration.

- C. On 5 April 2009, a petition for approval of a class action was filed with the Tel Aviv-Jaffa District Court against Standard & Poor's Ma'alot Ltd., World Currencies Ltd., the Bank Leumi le-Israel Trust Company (the "Trust Company"), Eran Fuchs, Rony Biram, Yaakov Harpaz and Excellence Investments Ltd. The amount claimed against all the respondents in the class action stands at NIS 84 million. The complaint makes no clear attribution of a specific claimed amount against any of the respondents. The petition for approval refers to debentures issued by World Currencies Ltd., backed up by notes issued by Lehman Brothers Bankhaus AG. The petitioner claims that on the collapse of Lehman Brothers, the price of the debenture collapsed and trading was suspended. Regarding the Trust Company, which served as the trustee for the holders of the debentures issued by World Currencies, the petitioner alleges that it did not take various actions to prevent or reduce, according to the petitioner, the damage he alleges was caused to the debenture-holders.
- D. On 23 June 2009, a petition for approval of a class action was filed with the Tel Aviv-Jaffa District Court against Standard & Poors Ma'alot Ltd., Keshet Debentures Ltd. ("Keshet"), Bank

Leumi le-Israel Trust Company ("the Trust Company"), Aaron Biram, Eran Fuchs, Moti Ma'aravi, Rami Ordan, Excellence Nessuah Underwriting (1993) Ltd. and Expert Financing Ltd. The amount claimed against all the respondents in the class action stands at some NIS 286 million. The complaint makes no clear attribution of a specific claimed amount against any of the respondents. The petition for approval refers to debentures issued by Keshet, backed up by notes issued by Lehman Brothers Bankhaus AG. The petitioner claims that on the collapse of Lehman Brothers, the price of the debenture collapsed and trading was suspended. Regarding the Trust Company, which served as the trustee for the holders of the debentures issued by World Currencies, the petitioner alleges that it did not take various actions to prevent or reduce, according to the petitioner, the damage he alleges was caused to the debenture-holders. The Trust Company has filed its response to the petition for approval of the claim as a class action.

- E. On 19 January 2012, Leumi Card received a claim and a petition for approval of a class action that had been filed in the Tel-Aviv District Court against Leumi Card, IsraCard Co., and Duval Computers and Internet Co. Ltd. As alleged, Leumi Card and IsraCard showed negligence in their alleged duty to supervise the data security level of vendors clearing through them. According to the claim, as a result of a deficient level of security in certain internet sites, there was an information leak of credit card numbers. The claimants are credit card holders, whose details, they allege, were leaked and thus their privacy was compromised. The claimants estimate the amount of the claim at about NIS 75 million. On 14 May 2012, Leumi Card filed a petition with the Court for the outright dismissal of the petition to approve the claim as a class action.
- F. On 17 July 1997, a petition for approval of a class action in an amount exceeding NIS 1 billion was filed with the Tel Aviv-Jaffa District Court against Leumi Mortgage Bank together with other mortgage banks in connection with the collection of life insurance and property insurance commissions from borrowers. According to the petitioners, in the context of taking out the loan, they were added to life insurance or property insurance policies taken out through the respondent banks. As alleged by them, part of the insurance premiums reached the respondent banks unlawfully.

On 17 November 1997, the Court struck off the monetary claim. Nevertheless, the Court decided that a claim could be heard for declaratory relief relating to causes of action that had arisen before 10 May 1996. The Court ruled that the causes of action that could be heard in this framework related to the "restrictive arrangement and various insurance issues." Appeals were submitted to the Supreme Court against this decision by all the parties to the claim. The parties update the Supreme Court from time to time as to the arbitration arrangement proceedings described below. Pursuant to arbitration proceedings between the parties, a compromise arrangement between the parties was filed with the court, in accordance with which all the banks responding to the petition will pay a total amount of NIS 17 million as a donation to selected public charities, and a further amount of NIS 3 million as remuneration and professional fees to the petitioners and their representatives, thus ending all legal proceedings in the claim. Leumi Mortgage's share of the payment amounts to 27.601%. The arbitration arrangement was approved by the court, and Leumi Mortgage paid its respective share.

- G. On 7 September 2011, a petition for approval of a class action was filed against Leumi Mortgage Bank, Mizrahi Tefahot Bank Ltd. and Bank Hapoalim B.M. The amount of the class action claimed against all the respondent banks is approximately NIS 927 million as at 1 January 2010, and the amount of the class action against Leumi Mortgage Bank is about NIS 327 million. The petitioners claim that the respondent banks charged housing-loan borrowers "compound interest in advance", contrary to the law and to the loan agreements, which stipulate that only the unpaid balance of principal will bear interest. The reliefs claimed are payment of compensation and/or reinstatement of damage caused to borrowers and the amounts charged unlawfully, and the granting of a court order against the respondent banks to change the way they act in all areas related to charging and collecting interest. Leumi Mortgage Bank has filed its response to the petition with the Court.

- (4) In addition, claims and petitions for approval of class actions set out below are pending against the subsidiaries. In the opinion of the Management of the Bank, in reliance on the opinion of the management of each of the subsidiaries, which is based on the opinion of the legal advisors of the subsidiaries with regard to the chances of these legal proceedings, it is not possible, at this stage, to estimate their chances, and therefore no provision has been recorded.

A. On 6 September 2011, a petition for approval of a class action was filed in the Tel Aviv District Court concerning the rate of interchange fees in credit card settlement agreements. The claim was filed against LeumiCard and the Bank, and against C.A.L., Discount Bank, First International Bank, IsraCard, and Bank Hapoalim, with the petitioners claiming that damages could reach an amount of approximately NIS 4.8 billion against all defendants. The claim was fixed for a total of NIS 1 billion. The petitioners claim that the interchange fee in actual use was exaggerated, causing the excessive payment of settlement fees by vendors, and the loading of these excess costs on the price of products and services eventually paid by the consumer.

D. Israel Corporation Ltd.

1. Legal claims have been made against certain consolidated companies of the Israel Corporation Ltd. contending that personal and property damage suffered by the plaintiffs resulted from the pollution of the Kishon River, which the plaintiffs contend, the abovementioned consolidated companies had a part therein and also, there are legal proceedings against a consolidated company, laws have been passed and orders issued relating to the activities of this company.

The managements of the above companies, based on the opinions of their legal advisors, cannot estimate the amount of the exposure from the said claims and demand, if any, and therefore, no provision has been made in this regard in the financial statements of the Israel Corporation Ltd. and of its consolidated companies.

2. In order to carry on its activities, a consolidated company of the Israel Corporation is dependent on receiving services from infrastructure companies and natural gas suppliers.

For further details of these matters, see the financial statements of the Israel Corporation Ltd. as at 30 June 2012.

- E. On 26 April 2009, a ruling of the Antitrust General Director was received by the Bank pursuant to Section 43(A)(1) of the Antitrust Law, 1988, according to which restrictive trade agreements, relating to the transfer of information regarding commissions, had existed between the Bank, Bank Hapoalim B.M., Israel Discount Bank Ltd., Mizrahi Tefahot Bank Ltd. and the First International Bank of Israel Ltd., during the period from the beginning of the 1990s until the commencement of the Antitrust Authority's investigation of the matter, in November 2004. This is a civil ruling, which constitutes *prima facie* evidence of the matters therein determined in any legal proceedings. The Bank appealed this ruling. On 22 February 2011, the response of the Commissioner to the appeal was submitted. Mediation proceedings took place between the parties that were unsuccessful. On 29 July 2012, the Bank received a letter from the Antitrust Authority according to which the Antitrust Commissioner is considering publishing a supplementary ruling in relation to the transfer of information set forth in the response of the Commissioner to the appeal, but that were deleted from it at the request of the banks, according to which the transfer of information are restrictive trade arrangements. The Bank was given the opportunity to present its position to the Commissioner before the Commissioner makes a decision to publish the said supplementary ruling. At this stage, the implications of the ruling cannot be assessed.
- F. The US authorities ("the authorities") are conducting wide-ranging investigations against foreign banks in connection with activities of the banks with customers who are US taxpayers ("US customers"), on suspicion of a breach of US law. In the context of the said investigations, which are also being conducted against the Group, various demands have been submitted by the authorities to companies belonging to the Group and their former employees, in connection with US customers and banking services given to them by the Group. The Group is cooperating with the authorities in giving them information and in the necessary procedural steps, as allowed by law. The Group is conducting an investigation of the subject by means of outside parties hired by it for this purpose. At this stage, it is not possible to reliably estimate the damage to the Group.

- G.** In recent months, the Israel Securities Authority has conducted an administrative investigation under section 52AP(A)(2) of the Securities Law, in connection with the publication of a profit warning by the Bank on 14 November 2011 and in connection with an issue of subordinated notes by Leumi Finance in accordance with the Shelf Offer Report published on 9 November 2011.
- H.** In March 2012, an indictment was served on Leumi Romania and the members of the Leumi Romania Credit Committee, with regard to a transaction in a customer account, which according to the State Prosecutor's Office in Romania was made illegally. The indictment was served following a complaint by the customer that damages were incurred by him because of the Bank's action (the amount of the damages claimed is not material).

Note 7 – Activity in Derivative Instruments – Scope, Credit Risks and Repayment Dates
Reported Amounts

A. Scope of activity

	30 June 2012 (Unaudited)				
	Interest contracts		Foreign currency contracts	Contracts in respect of shares	Commodities and other contracts
	Shekel – index	Other			
(NIS millions)					
(1) Nominal amount of derivative instruments					
a) Hedging derivatives (1)					
Forward contracts	-	-	1,563	-	-
Swaps	-	3,304	-	-	-
Total	-	3,304	1,563	-	-
Of which interest rate swap contracts in which the banking institution agreed to pay a fixed rate of interest					
	-	2,944	-	-	-
b) ALM derivatives (1)(2)					
Futures contracts	-	21,524	5	91	1,099
Forward contracts	10,851	12,397	128,016	-	365
Exchange-traded options					
Options written	-	1,049	5,417	7,510	100
Options purchased	-	1,049	5,417	7,510	100
Other options					
Options written	15	16,678	30,316	1,336	193
Options purchased	-	15,370	27,308	1,392	192
Swaps	904	200,099	22,713	7,908	341
Total	11,770	268,166	219,192	25,747	2,390
Of which interest rate swap contracts in which the banking institution agreed to pay a fixed rate of interest					
	-	102,317	-	-	-
c) Other derivatives (1)					
Swaps	-	-	-	-	-
Total	-	-	-	-	-
Of which interest rate swap contracts in which the banking institution agreed to pay a fixed rate of interest					
	-	-	-	-	-
d) Credit derivatives and foreign exchange spot contracts					
Credit derivatives in which the banking institution is a guarantor					
	-	-	-	-	-
Credit derivatives in which the banking institution is a beneficiary					
	-	-	-	-	-
Spot foreign exchange contracts	-	-	9,211	-	-
Total	-	-	9,211	-	-
Overall total	11,770	271,470	229,966	25,747	2,390

(1) Except credit derivatives and foreign exchange spot contracts.

(2) Derivatives constituting part of the asset and liability management function of the Bank not designated for hedging.

Note 7 – Activity in Derivative Instruments – Scope, Credit Risks and Repayment Dates (cont'd)
Reported Amounts

A. Scope of activity (cont'd)

	30 June 2012 (Unaudited)				
	Interest contracts		Foreign currency contracts	Contracts in respect of shares	Commodities and other contracts
	Shekel – index	Other			
	(NIS millions)				
(2) Gross fair value of derivative instruments					
a) Hedging derivatives (1)					
Gross positive fair value	-	4	10	-	-
Gross negative fair value	-	230	25	-	-
b) ALM derivatives (1)(2)					
Gross positive fair value	120	7,922	3,403	757	43
Gross negative fair value	328	7,693	3,534	754	40
c) Other derivatives (1)					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	-
d) Credit derivatives					
Credit derivatives in which the banking institution is a guarantor					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	-
Credit derivatives in which the banking institution is a beneficiary					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	-

(1) Except credit derivatives.

(2) Derivatives constituting part of the asset and liability management function of the Bank not designated for hedging.

Note 7 – Activity in Derivative Instruments – Scope, Credit Risks and Repayment Dates (cont'd)
Reported Amounts

A. Scope of activity (cont'd)

	30 June 2011 (Unaudited)				
	Interest contracts		Foreign currency contracts	Contracts in respect of shares	Commodities and other contracts
	Shekel – index	Other			
	(NIS millions)				
(1) Nominal amount of derivative instruments					
a) Hedged instruments (1)					
Forward contracts	-	-	-	-	-
Swaps	-	3,056	-	-	-
Total	-	3,056	-	-	-
Of which interest rate swap contracts in which the banking institution agreed to pay a fixed rate of interest					
	-	2,890	-	-	-
b) ALM derivatives (1)(2)					
Futures contracts	-	16,654	14	326	888
Forward contracts	9,924	7,860	135,758	18	928
Exchange-traded options					
Options written	-	-	6,286	15,103	-
Options purchased	-	-	6,102	15,103	58
Other options					
Options written	15	24,328	31,528	5,628	204
Options purchased	-	21,876	29,769	5,412	126
Swaps	969	148,802	20,553	5,780	91
Total	10,908	219,520	230,010	47,370	2,295
Of which interest rate swap contracts in which the banking institution agreed to pay a fixed rate of interest					
	-	76,404	-	-	-
c) Other derivatives (1)					
Swaps	-	-	-	-	-
Total	-	-	-	-	-
d) Credit derivatives and spot contracts					
Credit derivatives in which the banking institution is a guarantor	-	-	-	-	741
Credit derivatives in which the banking institution is a beneficiary	-	-	-	-	741
Spot foreign exchange contracts	-	-	17,201	-	-
Total	-	-	17,201	-	1,482
Overall total	10,908	222,576	247,211	47,370	3,777

(1) Except credit derivatives and foreign exchange spot contracts.

(2) Derivatives constituting part of the asset and liability management function of the Bank not designated for hedging.

Note 7 – Activity in Derivative Instruments – Scope, Credit Risks and Repayment Dates (cont'd)
Reported Amounts

A. Scope of activity (cont'd)

	30 June 2011 (Unaudited)				
	Interest contracts		Foreign currency contracts	Contracts in respect of shares	Commodities and other contracts
	Shekel – index	Other			
	(NIS millions)				
(2) Gross fair value of derivative instruments					
a) Hedging derivatives (1)					
Gross positive fair value	-	16	-	-	-
Gross negative fair value	-	55	-	-	-
b) ALM derivatives (1)(2)					
Gross positive fair value	36	2,604	4,195	843	60
Gross negative fair value	155	2,947	5,457	813	67
c) Other derivatives (1)					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	-
d) Credit derivatives					
Credit derivatives in which the banking institution is a guarantor					
Gross positive fair value	-	-	-	-	10
Gross negative fair value	-	-	-	-	-
Credit derivatives in which the banking institution is a beneficiary					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	4

(1) Except credit derivatives.

(2) Derivatives constituting part of the asset and liability management function of the Bank not designated for hedging.

Note 7 – Activity in Derivative Instruments – Scope, Credit Risks and Repayment Dates (cont'd)
Reported Amounts

A. Scope of activity (cont'd)

	31 December 2011 (Audited)				
	Interest contracts		Foreign currency contracts	Contracts in respect of shares	Commodities and other contracts
	Shekel – index	Other			
(NIS millions)					
(1) Nominal amount of derivative instruments					
a) Hedging derivatives (1)					
Swaps	-	3,241	-	-	-
Total	-	3,241	-	-	-
Of which swap contracts in which the banking institution agreed to pay a fixed rate of interest					
	-	3,078	-	-	-
b) ALM derivatives (1)(2)					
Futures contracts	-	19,030	-	463	1,175
Forward contracts	11,598	16,691	138,561	-	1,098
Exchange-traded options					
Options written	-	6	5,190	9,330	-
Options purchased	-	6	5,185	9,330	-
Other options					
Options written	15	18,127	34,910	1,023	720
Options purchased	-	14,938	30,234	1,038	681
Swaps	914	183,325	18,308	8,055	1,168
Total	12,527	252,123	232,388	29,239	4,842
Of which interest rate swap contracts in which the banking institution agreed to pay a fixed rate of interest					
	-	91,476	-	-	-
c) Other derivatives (1)					
Swaps	-	-	-	-	-
Total	-	-	-	-	-
d) Credit derivatives and spot contracts					
Credit derivatives in which the banking institution is a beneficiary	-	-	-	-	-
Credit derivatives in which the banking institution is a guarantor	-	-	-	-	-
Spot foreign exchange contracts	-	-	12,490	-	-
Total	-	-	12,490	-	-
Overall total	12,527	255,364	244,878	29,239	4,842

(1) Except credit derivatives and foreign exchange spot contracts.

(2) Derivatives constituting part of the asset and liability management function of the Bank not designated for hedging.

Note 7 – Activity in Derivative Instruments – Scope, Credit Risks and Repayment Dates (cont'd)
Reported Amounts

A. Scope of activity (cont'd)

	31 December 2011 (Audited)				
	Interest contracts		Foreign currency contracts	Contracts in respect of shares	Commodities and other contracts
	Shekel – index	Other			
	(NIS millions)				
(2) Gross fair value of derivative instruments					
a) Hedging derivatives (1)					
Gross positive fair value	-	9	-	-	-
Gross negative fair value	-	195	-	-	-
b) ALM derivatives (1)(2)					
Gross positive fair value	103	6,648	4,449	284	80
Gross negative fair value	322	6,600	4,622	289	85
c) Other derivatives (1)					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	-
d) Credit derivatives					
Credit derivatives in which the banking institution is a guarantor					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	-
Credit derivatives in which the banking institution is a beneficiary					
Gross positive fair value	-	-	-	-	-
Gross negative fair value	-	-	-	-	-

(1) Except credit derivatives.

(2) Derivatives constituting part of the asset and liability management function of the Bank that were not intended for hedging.

Note 7 – Activity in Derivative Instruments – Scope, Credit Risks and Repayment Dates (cont'd)
Reported Amounts

B. Credit Risk in Respect of Derivative Instruments According to Counterparty of the Contract

	30 June 2012 (Unaudited)					
	Stock Exchanges	Banks	Dealers/ brokers	Governments and central banks	Others	Total
	(NIS millions)					
Balance sheet balances of assets derived from derivative instruments (1) (2)	214	8,047	601	-	3,397	12,259
Off-balance sheet credit risk in respect of derivative instruments (3) (4)	-	839	1	80	4,161	5,081
Total credit risk in respect of derivative instruments	214	8,886	602	80	7,558	17,340

	30 June 2011 (Unaudited)					
	Stock Exchanges	Banks	Dealers/ brokers	Governments and central banks	Others	Total
	(NIS millions)					
Balance sheet balances of assets derived from derivative instruments (1) (2)	159	3,850	359	29	3,367	7,764
Off-balance sheet credit risk in respect of derivative instruments (3)	1,822	24,341	2,900	108	11,799	40,970
Total credit risk in respect of derivative instruments	1,981	28,191	3,259	137	15,166	48,734

	31 December 2011 (Audited)					
	Stock Exchanges	Banks	Dealers/ brokers	Governments and central banks	Others	Total
	(NIS millions)					
Balance sheet balances of assets derived from derivative instruments (1) (2)	132	7,258	479	-	3,704	11,573
Off-balance sheet credit risk in respect of derivative instruments (3) (4)	-	672	1	64	4,130	4,867
Total credit risk in respect of derivative instruments	132	7,930	480	64	7,834	16,440

(1) Offsetting is not carried out in accordance with net accounting arrangements.

(2) Of which, balance sheet balance from stand-alone derivative instruments - NIS 12,259 million (30 June 2011 – NIS 7,764 million, 31 December 2011 – NIS 11,573 million).

(3) Off-balance credit risk of derivative instruments (including derivative instruments with negative fair value) as calculated for purposes of single borrower debt limitations.

(4) Including offsetting in accordance with net accounting arrangements.

Note 7 – Activity in Derivative Instruments – Scope, Credit Risks and Repayment Dates (cont'd)

Reported Amounts

C. Repayment Dates – Nominal Amounts

	30 June 2012 (Unaudited)				
	Up to three months	From three months to one year	From one year to five years	More than five years	Total
(NIS millions)					
Interest contracts:					
Shekel – index	2,416	3,641	4,428	1,285	11,770
Other	46,625	41,103	92,477	91,265	271,470
Foreign currency contracts	139,059	69,256	7,750	13,901	229,966
Contracts in respect of shares	14,930	9,478	1,339	-	25,747
Commodities and other contracts	1,675	687	28	-	2,390
Total	204,705	124,165	106,022	106,451	541,343
Total June 2011 (Unaudited)	216,047	128,984	88,306	98,505	531,842
Total December 2011 (Audited)	218,062	133,672	98,453	96,663	546,850

Note 8 – Balances and Fair Value Assessments of Financial Instruments
Reported amounts

	30 June 2012 (Unaudited)			
	Value in Balance Sheet			
	(a)	(b)	Total	Fair value
	(NIS millions)			
Financial assets				
Cash and deposits with banks	12,046	27,120	39,166	39,145
Securities	60,348	-	60,348	60,348
Securities borrowed or purchased under agreements to resell	2,165	-	2,165	2,165
Credit to the public, net	23,196	218,231	241,427	242,749
Credit to governments	-	412	412	438
Assets in respect of derivative instruments	12,259	-	12,259	12,259
Other financial assets	974	3	977	977
Total financial assets	110,988	245,766	356,754	358,081
Financial liabilities				
Deposits of the public	71,028	209,406	280,434	281,999
Deposits from banks	2,000	1,981	3,981	3,871
Deposits from governments	53	409	462	499
Securities lent or sold under agreements to repurchase	1,228	59	1,287	1,287
Debentures, notes and subordinated notes	-	28,223	28,223	30,009
Liabilities in respect of derivative instruments	12,575	-	12,575	12,575
Other financial liabilities	1,668	5,748	7,416	7,393
Total financial liabilities	88,552	245,826	334,378	337,633
Off-balance sheet financial instruments				
Transactions whose balance represents credit risk	254	-	254	254

- (a) Financial instruments are shown in the balance sheet at fair value or an approximation of fair value.
(b) Other financial instruments for which fair value was calculated for disclosure purposes in this Note.

Instruments embodying options not separated from the host contract are not shown on a separate line but are included with the other monetary assets.

Note 8 – Balances and Fair Value Assessments of Financial Instruments (cont'd)
Reported amounts

	30 June 2011 (Unaudited)			
	Value in Balance Sheet			
	(a)	(b)	Total	Fair value
	(NIS millions)			
Financial assets				
Cash and deposits with banks	8,800	36,766	45,566	45,530
Securities	40,146	-	40,146	40,146
Securities borrowed or purchased under agreements to resell	1,330	-	1,330	1,330
Credit to the public, net	21,475	206,873	228,348	229,155
Credit to governments	-	352	352	375
Assets in respect of derivative instruments	7,764	-	7,764	7,764
Other financial assets	1,223	3	1,226	1,226
Total financial assets	80,738	243,994	324,732	325,526
Financial liabilities				
Deposits of the public	63,974	188,730	252,704	253,768
Deposits from banks	3,100	2,262	5,362	5,332
Deposits from governments	40	403	443	471
Securities lent or sold under agreements to repurchase	534	257	791	794
Debentures, notes and subordinated notes	-	27,034	27,034	28,551
Liabilities in respect of derivative instruments	9,447	-	9,447	9,447
Other financial liabilities	1,710	5,605	7,315	7,282
Total financial liabilities	78,805	224,291	303,096	305,645
Off-balance sheet financial instruments				
Transactions whose balance represents credit risk	256	-	256	256

(a) Financial instruments are shown in the balance sheet at fair value or an approximation of fair value.

(b) Other financial instruments for which fair value was calculated for disclosure purposes in this Note.

Instruments embodying options not separated from the host contract are not shown on a separate line but are included with the other monetary assets.

Note 8 – Balances and Fair Value Assessments of Financial Instruments (cont'd)**Reported amounts**

	31 December 2011 (Audited)			
	Value in Balance Sheet			
	(a)	(b)	Total	Fair value
	(NIS millions)			
Financial assets				
Cash and deposits with banks	16,044	37,000	53,044	52,968
Securities	47,936	-	47,936	47,936
Securities borrowed or purchased under agreements to resell	1,225	-	1,225	1,225
Credit to the public, net	26,470	214,850	241,320	241,921
Credit to governments	49	399	448	478
Assets in respect of derivative instruments	11,573	-	11,573	11,573
Other financial assets	1,008	3	1,011	1,011
Total financial assets	104,305	252,252	356,557	357,112
Financial liabilities				
Deposits of the public	69,152	210,252	279,404	280,880
Deposits from banks	1,551	3,505	5,056	4,929
Deposits from governments	113	406	519	550
Securities lent or sold under agreements to repurchase	385	57	442	442
Debentures, notes and subordinated notes	-	29,999	29,999	31,520
Liabilities in respect of derivative instruments	12,069	-	12,069	12,069
Other financial liabilities	1,716	5,728	7,444	7,416
Total financial liabilities	84,986	249,947	334,933	337,806
Off-balance sheet financial instruments				
Transactions whose balance represents credit risk	279	-	279	279

(a) Financial instruments are shown in the balance sheet at fair value or an approximation of fair value.

(b) Other financial instruments for which fair value was calculated for disclosure purposes in this Note.

Instruments embodying options not separated from the host contract are not shown on a separate line but are included with the other monetary assets.

Note 8A – Items Measured for Fair Value on a Recurring Basis
Reported amounts

	30 June 2012 (Unaudited)			
	Fair value measurements using:			
	Prices quoted in an active market (Level 1)	Other significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Balance sheet value
	(NIS millions)			
Assets:				
Securities available for sale:				
Israeli government bonds	26,082	2,022	-	28,104
Foreign government bonds	4,249	185	11	4,445
Bonds of Israeli financial institutions	261	63	-	324
Bonds of overseas financial institutions	708	5,888	118	6,714
MBS/ABS	325	3,056	1,320	4,701
Others in Israel	165	400	-	565
Others abroad	525	536	74	1,135
Shares available for sale	778	-	-	778
Total securities available for sale	33,093	12,150	1,523	46,766
Securities held for trading:				
Bonds held for trading	10,950	1,322	-	12,272
Shares held for trading	141	18	-	159
Total securities held for trading	11,091	1,340	-	12,431
Assets in respect of derivative instruments:				
Interest contracts	379	7,559	108	8,046
Foreign currency contracts	8	3,281	69	3,358
Share contracts	302	314	-	616
Commodity and other contracts	-	43	-	43
Activity in Maof market	196	-	-	196
Total assets in respect of derivative instruments:	885	11,197	177	12,259
Other	2,809	6	-	2,815
Total assets	47,878	24,693	1,700	74,271
Liabilities:				
Liabilities in respect of derivative instruments:				
Interest contracts	380	7,693	180	8,253
Foreign currency contracts	1	3,188	284	3,473
Share contracts	302	311	-	613
Commodity and other contracts	-	40	-	40
Activity in Maof market	196	-	-	196
Total assets in respect of derivative instruments:	879	11,232	464	12,575
Other	2,763	211	-	2,974
Total liabilities	3,642	11,443	464	15,549

Note 8A – Items Measured for Fair Value on a Recurring Basis (cont'd)
Reported amounts

	30 June 2011 (Unaudited)			
	Fair value measurements using:			
	Prices	Other	Significant	Balance
	quoted in	significant	unobservable	sheet
	an active	observable	inputs	value
	market	inputs	inputs	
	(Level 1)	(Level 2) (a)	(Level 3) (a)	
	(NIS millions)			
Assets:				
Securities available for sale:				
Israeli government bonds	9,619	1,759	-	11,378
Foreign government bonds	455	1,437	11	1,903
Bonds of Israeli financial institutions	328	74	-	402
Bonds of overseas financial institutions	1,058	7,791	119	8,968
MBS/ABS	330	3,112	690	4,132
Others in Israel	227	444	26	697
Others abroad	618	569	74	1,261
Shares available for sale	1,730	-	-	1,730
Total securities available for sale	14,365	15,186	920	30,471
Securities held for trading:				
Bonds held for trading	5,990	1,903	-	7,893
Shares held for trading	508	-	-	508
Total securities held for trading	6,498	1,903	-	8,401
Assets in respect of derivative instruments:				
Interest contracts	260	2,359	37	2,656
Foreign currency contracts	-	3,812	111	3,923
Share contracts	40	548	9	597
Commodity and other contracts	3	62	5	70
Activity in Maof market	518	-	-	518
Total assets in respect of derivative instruments:	821	6,781	162	7,764
Other	2,867	-	-	2,867
Total assets	24,551	23,870	1,082	49,503
Liabilities:				
Liabilities in respect of derivative instruments:				
Interest contracts	262	2,574	321	3,157
Foreign currency contracts	-	4,336	829	5,165
Share contracts	47	482	7	536
Commodity and other contracts	3	63	5	71
Activity in Maof market	518	-	-	518
Total assets in respect of derivative instruments:	830	7,455	1,162	9,447
Other	2,413	209	-	2,622
Total liabilities	3,243	7,664	1,162	12,069

(a) Reclassified.

Note 8A – Items Measured for Fair Value on a Recurring Basis (cont'd)
Reported amounts

	31 December 2011 (Audited)			
	Fair value measurements using:			
	Prices quoted in an active market (Level 1)	Other significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Balance sheet value
	(NIS millions)			
Assets:				
Securities available for sale:				
Israeli government bonds	18,361	1,414	-	19,775
Foreign government bonds	3,451	214	10	3,675
Bonds of Israeli financial institutions	335	62	-	397
Bonds of overseas financial institutions	982	6,759	113	7,854
MBS/ABS	372	1,335	737	2,444
Others in Israel	172	432	-	604
Others abroad	407	775	72	1,254
Shares available for sale	1,006	-	-	1,006
Total securities available for sale	25,086	10,991	932	37,009
Securities held for trading:				
Bonds held for trading	8,772	609	-	9,381
Shares held for trading	361	-	-	361
Total securities held for trading	9,133	609	-	9,742
Assets in respect of derivative instruments:				
Interest contracts	94	6,575	91	6,760
Foreign currency contracts (a)	-	4,285	88	4,373
Share contracts	26	39	-	65
Commodity and other contracts	22	58	-	80
Activity in Maof market	295	-	-	295
Total assets in respect of derivative instruments:	437	10,957	179	11,573
Other	1,921	-	-	1,921
Total assets	36,577	22,557	1,111	60,245
Liabilities:				
Liabilities in respect of derivative instruments:				
Interest contracts	95	6,715	298	7,108
Foreign currency contracts (a)	2	4,148	361	4,511
Share contracts	26	44	-	70
Commodity and other contracts	22	63	-	85
Activity in Maof market	295	-	-	295
Total assets in respect of derivative instruments:	440	10,970	659	12,069
Other	1,443	221	-	1,664
Total liabilities	1,883	11,191	659	13,733

(a) Reclassified.

Note 8B – Changes in Items Measured for Fair Value on a Recurring Basis included in Level 3
Reported amounts

For three months ending 30 June 2012 (Unaudited)								
Changes in items measured for fair value included in Level 3								
	Fair value at beginning of the year	Total realized and unrealized profits (losses)	Acquisitions	Sales	Extinguishments	Transfers to or from Level 3	Fair value at 30 June 2012	Unrealized profits (losses) in respect of instruments held at 30 June 2012
(NIS millions)								
Assets:								
Bonds available for sale:								
Foreign governments	10	1	-	-	-	-	11	1
Financial institutions overseas	118	-	-	-	-	-	118	4
ABS/MBS	866	58	423	-	(27)	-	1,320	21
Others overseas	74	-	-	-	-	-	74	2
Total bonds available for sale	1,068	59	423	-	(27)	-	1,523	28
Assets in respect of derivative instruments								
Interest contracts	106	2	-	-	-	-	108	30
Foreign currency contracts	85	(16)	-	-	-	-	69	(3)
Total assets in respect of derivative instruments	191	(14)	-	-	-	-	177	27
Total assets	1,259	45	423	-	(27)	-	1,700	55
Liabilities:								
Liabilities in respect of derivative instruments								
Interest contracts	307	(127)	-	-	-	-	180	(14)
Foreign currency contracts	347	(63)	-	-	-	-	284	14
Total liabilities in respect of derivative instruments	654	(190)	-	-	-	-	464	-
Total liabilities	654	(190)	-	-	-	-	464	-

Note 8B – Changes in Items Measured for Fair Value on a Recurring Basis included in Level 3 (cont'd)
Reported amounts

For three months ending 30 June 2011 (Unaudited)								
Changes in items measured for fair value included in Level 3 (a)								
	Fair value at beginning of the year (NIS millions)	Total realized and unrealized profits (losses)	Acquisitions	Sales	Extinguish- ments	Transfers to or from Level 3	Fair value at 30 June 2011	Unrealized profits (losses) in respect of instruments held at 30 June 2011
Assets:								
Bonds available for sale:								
Foreign governments	11	-	-	-	-	-	11	-
Financial institutions overseas	121	(1)	-	-	(1)	-	119	(1)
ABS/MBS	826	(9)	119	(246)	-	-	690	(17)
Others overseas	74	-	-	-	-	-	74	-
Others in Israel	25	2	-	-	(1)	-	26	2
Total bonds available for sale	1,057	(8)	119	(246)	(2)	-	920	(16)
Debit balances in respect of derivative financial instruments								
Interest contracts	48	(15)	-	-	-	4	37	7
Foreign currency contracts	132	(21)	-	-	-	-	111	36
Share contracts	1	8	-	-	-	-	9	8
Commodity and other contracts	6	(1)	-	-	-	-	5	(1)
Total in respect of derivatives	187	(29)	-	-	-	4	162	50
Total assets	1,244	(37)	119	(246)	(2)	4	1,082	34
Liabilities:								
Liabilities in respect of derivative instruments								
Other interest contracts	370	(50)	-	-	-	1	321	17
Foreign currency contracts	857	(28)	-	-	-	-	829	(26)
Share contracts	1	6	-	-	-	-	7	(6)
Commodity and other contracts	6	(1)	-	-	-	-	5	1
Total in respect of derivatives	1,234	(73)	-	-	-	1	1,162	(14)
Total liabilities	1,234	(73)	-	-	-	1	1,162	(14)

(a) Reclassified

Note 8B – Changes in Items Measured for Fair Value on a Recurring Basis included in Level 3 (cont'd)
Reported amounts

For six months ending 30 June 2012 (Unaudited)								
Changes in items measured for fair value included in Level 3								
	Fair value at beginning of the year	Total realized and unrealized profits (losses)	Acquisitions	Sales	Extinguishments	Transfers to or from Level 3	Fair value at 30 June 2012	Unrealized profits (losses) in respect of instruments held at 30 June 2012
(NIS millions)								
Assets:								
Bonds available for sale:								
Foreign governments	10	1	-	-	-	-	11	1
Financial institutions overseas	113	5	-	-	-	-	118	4
ABS/MBS	737	83	537	(4)	(33)	-	1,320	84
Others overseas	72	2	-	-	-	-	74	3
Total bonds available for sale	932	91	537	(4)	(33)	-	1,523	92
Assets in respect of derivative instruments								
Interest contracts	92	15	-	-	-	1	108	55
Foreign currency contracts	87	(18)	-	-	-	-	69	(19)
Total assets in respect of derivative instruments	179	(3)	-	-	-	1	177	36
Total assets	1,111	88	537	(4)	(33)	1	1,700	128
Liabilities:								
Liabilities in respect of derivative instruments								
Foreign currency contracts	298	(118)	-	-	-	-	180	(100)
Share contracts	361	(77)	-	-	-	-	284	(77)
Total liabilities in respect of derivative instruments	659	(195)	-	-	-	-	464	(177)
Total liabilities	659	(195)	-	-	-	-	464	(177)

Note 8B – Changes in Items Measured for Fair Value on a Recurring Basis included in Level 3 (cont'd)
Reported amounts

For six months ending 30 June 2011 (Unaudited)								
Changes in items measured for fair value included in Level 3 (a)								
	Fair value at beginning of the year	Total realized and unrealized profits (losses)	Acquisitions	Sales	Extinguishments	Transfers to or from Level 3	Fair value at 30 June 2011	Unrealized profits (losses) in respect of instruments held at 30 June 2011
(NIS millions)								
Assets:								
Bonds available for sale:								
Foreign governments	18	-	-	(7)	-	-	11	(1)
Financial institutions overseas	112	8	-	-	(1)	-	119	9
ABS/MBS	856	36	265	(467)	-	-	690	28
Others overseas	70	5	-	-	(1)	-	74	3
Others in Israel	21	6	-	-	(1)	-	26	6
Total bonds available for sale	1,077	55	265	(474)	(3)	-	920	45
Debit balances in respect of derivative financial instruments								
Interest contracts	24	9	-	-	-	4	37	16
Foreign currency contracts	69	42	-	-	-	-	111	59
Share contracts	-	9	-	-	-	-	9	9
Commodity and other contracts	1	4	-	-	-	-	5	4
Total in respect of derivatives	94	64	-	-	-	4	162	88
Total assets	1,171	119	265	(474)	(3)	4	1,082	133
Liabilities:								
Liabilities in respect of derivative instruments								
Interest contracts	310	11	-	-	-	-	321	(15)
Foreign currency contracts	762	67	-	-	-	-	829	(35)
Share contracts	-	7	-	-	-	-	7	(7)
Commodity and other contracts	1	4	-	-	-	-	5	(4)
Total in respect of derivatives	1,073	89	-	-	-	-	1,162	(61)
Total liabilities	1,073	89	-	-	-	-	1,162	(61)

(a) Reclassified

Note 8B – Changes in Items Measured for Fair Value on a Recurring Basis included in Level 3 (cont'd)
Reported amounts

For year ended 31 December 2011 (Audited)								
Changes in items measured for fair value included in Level 3								
	Fair value at beginning of the year	Total realized and unrealized profits (losses)	Acquisitions	Sales	Extinguishments	Transfers to or from Level 3	Fair value at 31 December 2011	Unrealized profits (losses) in respect of instruments held at 31 December 2011
(NIS millions)								
Assets:								
Bonds available for sale:								
Foreign governments	18	-	-	(8)	-	-	10	(9)
Financial institutions overseas	112	1	-	-	-	-	113	1
ABS/MBS	856	30	376	(492)	(33)	-	737	8
Others overseas	70	2	-	-	-	-	72	1
Others in Israel	21	6	-	-	-	(27)	-	-
Total bonds available for sale	1,077	39	376	(500)	(33)	(27)	932	1
Assets in respect of derivative financial instruments								
Interest contracts	24	64	-	-	-	4	92	66
Foreign currency contracts	69	18	-	-	-	-	87	98
Commodity and other contracts	1	(1)	-	-	-	-	-	-
Total assets in respect of derivative instruments	94	81	-	-	-	4	179	164
Total assets	1,171	120	376	(500)	(33)	(23)	1,111	165
Liabilities:								
Liabilities in respect of derivative instruments								
Interest contracts	310	(13)	-	-	-	1	298	(37)
Foreign currency contracts	762	(401)	-	-	-	-	361	86
Commodity and other contracts	1	(1)	-	-	-	-	-	-
Total liabilities in respect of derivative instruments	1,073	(415)	-	-	-	1	659	49
Total liabilities	1,073	(415)	-	-	-	1	659	49

Note 8C –Items Measured for Fair Value not on a Recurring Basis and Other Items
Reported amounts

	30 June 2012 (Unaudited)			
	Fair value measurements that make use of:			
	Prices quoted in an active market (Level 1)	Other significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Balance sheet balance
	(NIS millions)			
Assets				
Cash and deposits in banks	8,139	5,841	25,165	39,166
Securities	-	-	1,151	1,151
Securities borrowed or purchased under agreements to resell	-	2,165	-	2,165
Credit to the public, net	-	60,311	179,890	238,879
Credit to governments	-	2	436	412
Other assets	-	4	706	710
Total assets	8,139	68,323	207,348	282,483
Liabilities				
Deposits from the public	-	94,658	184,628	277,721
Deposits from banks	-	1,517	2,354	3,981
Deposits from the government	-	62	437	462
Securities lent or sold under agreements to repurchase	-	1,287	-	1,287
Bonds and subordinated notes	21,072	5,282	3,655	28,223
Other liabilities	-	6	7,126	7,155
Total liabilities	21,072	102,812	198,200	318,829

Note 8D – Additional Information on Significant Unobservable Inputs and Assessment Techniques used in Fair Value Measurement of Items Classified in Level 3

Reported amounts

A. Quantitative information regarding Level 3 fair value measurement (in NIS millions)

	Fair value	Assessment technique	Unobservable inputs	Range	Average
Assets					
Securities available for sale (1)					
Asset-backed securities (ABS) or Mortgage-backed securities (MBS)	1,320	Discounting cash flows	Margin Probability of default Rate of early repayment Loss rate	107-892 bp 4%-6% 15% 40%-80%	303 bp 5.60% 15% 60%
Assets in respect of derivative instruments (2)					
Interest contracts	108	Discounting cash flows	Inflation forecasts	0.09%-1.7%	0.85%
Foreign currency contracts	69	Discounting cash flows	Inflation forecasts	0.09%-1.7%	0.85%
Liabilities					
Liabilities in respect of derivative instruments (2)					
Interest contracts	180	Discounting cash flows	Inflation forecasts	0.09%-1.7%	0.85%
Foreign currency contracts	284	Discounting cash flows	Inflation forecasts	0.09%-1.7%	0.85%

B. Qualitative information regarding Level 3 fair value measurement

1. Unobservable inputs used for the fair value measurement of asset-backed or mortgage-backed securities are margin rates, probability of default, early repayment rate, and the severity of a loss in the event of default.
Any significant increase/decrease in unobservable parameters will be reflected in a significantly lower/higher fair value.
2. The unobservable input used for the fair value measurement of derivatives is the forecast rate of inflation. Any change in the forecast rate of inflation will affect the fair value of transactions in accordance with the indexation position of the Bank for these transactions. The more the inflation forecast increases (decreases), and the Bank is committed to pay the amount linked to the index, the fair value of the transactions will decrease (increase). The more the inflation forecast increases (decreases), and the counterparty to the transaction is committed to pay the Bank the amount linked to the index, the fair value of the transactions will increase (decrease).

Note 9 – Interest income and expense
Reported amounts

	For the three months ending 30 June		For the six months ending 30 June	
	2012	2011(a)	2012	2011(a)
	(Unaudited)		(Unaudited)	
	(NIS millions)			
A. Interest income (b)				
From credit to the public	3,342	3,396	6,135	6,160
From credit to governments	8	7	12	13
From deposits with Bank of Israel and cash	126	168	281	240
From deposits with banks	21	22	45	47
From securities borrowed or purchased under agreement to resell	12	12	22	26
From debentures (c)	405	380	683	666
Total interest income	3,914	3,985	7,178	7,152
B. Interest expense (b)				
On deposits of the public	(1,381)	(1,582)	(2,476)	(2,425)
On deposits from governments	(5)	(7)	(8)	(15)
On deposits from banks	(21)	(31)	(34)	(34)
On securities lent or sold under agreement to repurchase	(8)	(7)	(14)	(17)
On debentures, bonds and subordinated notes	(575)	(582)	(894)	(1,074)
Total interest expense	(1,990)	(2,209)	(3,426)	(3,565)
Total interest income, net	1,924	1,776	3,752	3,587
C. Details of the net effect of derivative instruments hedging interest income and expense				
Interest income	(1)	(2)	(1)	(4)
Interest expense	1	1	1	4
D. Details of accumulated interest income from bonds				
Available for sale	283	317	513	555
For trading	122	63	170	111
Total included in interest income	405	380	683	666

- (a) Reclassified pursuant to initial implementation of the directives of the Supervisor of Banks on the format of the profit and loss statement for a banking corporation – see Note 1.C.1.
- (b) Including the effective component of hedging relationships.
- (c) Including interest in respect of mortgage-backed bonds (MBS) in the amount of NIS 37 million and NIS 62 million for the six month period ended 30 June 2012 and 30 June 2011 respectively, and NIS 24 million and NIS 33 million for the three month period ended 30 June 2012 and 30 June 2011 respectively.

Note 10 – Non-interest income
Reported amounts

	For the three months ending 30 June		For the six months ending 30 June	
	2012	2011 (a)	2012	2011 (a)
	(Unaudited)		(Unaudited)	
	(NIS millions)			
A. Non-interest financing income in respect of activities for purposes other than trading				
A.1. From activity in derivative instruments				
Ineffective portion of hedging relationships (b)	-	1	-	-
Net expense from ALM derivative instruments (c)	807	(629)	456	(746)
Total from activity in derivative instruments	807	(628)	456	(746)
A.2. From investment in bonds				
Profits from sale of bonds available for sale	75	78	147	158
Losses from sale of bonds available for sale	(7)	(13)	(21)	(16)
Total from investment in bonds	68	65	126	142
A.3. Exchange rate differentials, net	(952)	653	(497)	750
A.4. Profits (losses) from investment in shares				
Profits from sale of shares available for sale	37	21	54	30
Losses from sale of shares available for sale (d)	(102)	(20)	(162)	(22)
Profit from sale of shares in companies included on equity basis	-	-	24	-
Dividend from shares available for sale	31	35	34	56
Total from investment in shares	(34)	36	(50)	64
Total non-interest financing income in respect of activities for purposes other than trading				
	(111)	126	35	210
B. Non-interest financing income in respect of activities for trading purposes				
Income (expense) net in respect of other derivative instruments	(12)	(14)	(13)	7
Realized and unrealized profits (losses) from fair value adjustments of bonds held for trading, net	101	2	100	(51)
Realized and unrealized profits (losses) from fair value adjustments of shares held for trading, net	(3)	(1)	(4)	1
Dividends received from shares held for trading	-	3	2	3
Total from trading activity	86	(10)	85	(40)

- (a) Reclassified pursuant to initial implementation of the directives of the Supervisor of Banks on the format of the statement of profit or loss of a banking corporation – see Note 1.C.1.
- (b) Excluding the effective part of hedging relationships.
- (c) Derivative instruments comprising part of the Bank's asset and liability management, not designated for hedging relationships.
- (d) Including provisions for impairment in the amount of NIS 160 million, and NIS 1 million for the six month period ended 30 June 2012 and 30 June 2011 respectively, and NIS 101 million and NIS 0 million for the three month period ended 30 June 2012 and 30 June 2011 respectively.

Note 11 - Operating Segments**Reported amounts**

	For the three months ending 30 June 2012 (Unaudited)							
	Household banking	Small business banking	Corporate banking	Commercial banking	Private banking	Financial management	Other	Total consolidated
	(NIS millions)							
Interest income, net - from outside entities	547	282	785	439	(29)	(100)	-	1,924
Non-interest income - from outside entities	468	138	177	147	159	(6)	(88)	995
Intersegmental income	155	(70)	(423)	(99)	110	250	77	-
Total income	1,170	350	539	487	240	144	(11)	2,919
Expenses (income) in respect of credit losses	(9)	46	216	73	2	5	-	333
Net profit (loss) attributable to shareholders of the banking corporation	141	58	107	96	2	(114)	(10)	280
	For the three months ending 30 June 2011 (Unaudited) (a)							
	Household banking	Small business banking	Corporate banking	Commercial banking	Private banking	Financial management	Other	Total consolidated
	(NIS millions)							
Interest income, net - from outside entities	431	281	675	400	(30)	19	-	1,776
Non-interest income - from outside entities	404	137	186	145	117	133	24	1,146
Intersegmental income	288	(75)	(387)	(84)	126	148	(16)	-
Total income	1,123	343	474	461	213	300	8	2,922
Expenses (income) in respect of credit losses	24	7	34	56	(24)	(24)	-	73
Net profit (loss) attributable to shareholders of the banking corporation	85	88	185	87	45	88	(14)	564

(a) Reclassified pursuant to initial implementation of the directives of the Supervisor of Banks on the format of the statement of profit or loss of a banking corporation – see Note 1.C.1.

Note 11 - Operating Segments (cont'd)**Reported amounts**

	For the six months ending 30 June 2012 (Unaudited)							
	Household banking	Small business banking	Corporate banking	Commercial banking	Private banking	Financial management	Other	Total consolidated
	(NIS millions)							
Interest income, net - from outside entities	943	550	1,444	818	(63)	59	1	3,752
Non-interest income - from outside entities	844	274	347	297	313	159	(62)	2,172
Intersegmental income	525	(119)	(724)	(143)	247	170	44	-
Total income	2,312	705	1,067	972	497	388	(17)	5,924
Expenses (income) in respect of credit losses	(1)	54	427	83	1	(6)	-	558
Net profit (loss) attributable to shareholders of the banking corporation	262	150	213	240	26	(140)	(40)	711
	For the six months ending 30 June 2011 (Unaudited) (a)							
	Household banking	Small business banking	Corporate banking	Commercial banking	Private banking	Financial management	Other	Total consolidated
	(NIS millions)							
Interest income, net - from outside entities	850	555	1,449	799	(45)	(22)	1	3,587
Non-interest income - from outside entities	837	274	402	298	244	189	53	2,297
Intersegmental income	537	(138)	(779)	(166)	244	351	(49)	-
Total income	2,224	691	1,072	931	443	518	5	5,884
Expenses (income) in respect of credit losses	(5)	4	(41)	40	(26)	(1)	-	(29)
Net profit (loss) attributable to shareholders of the banking corporation	195	184	522	234	105	(83)	(39)	1,118

(a) Reclassified pursuant to initial implementation of the directives of the Supervisor of Banks on the format of the statement of profit of loss of a banking corporation – see Note 1.C.1.

Note 11 - Operating Segments (cont'd)
Reported amounts

	For the year ending 31 December 2011 (Audited) (a)							
	Household banking	Small business banking	Corporate banking	Commercial banking	Private banking	Financial management	Other	Total consolidated
	(NIS millions)							
Interest income, net - from outside entities	1,614	1,098	2,802	1,595	(81)	(137)	216	7,107
Non-interest income - from outside entities	1,821	551	761	622	483	(135)	72	4,175
Intersegmental income	1,103	(244)	(1,466)	(283)	505	692	(307)	-
Total income	4,538	1,405	2,097	1,934	907	420	(19)	11,282
Expenses (income) in respect of credit losses	69	89	312	218	(31)	77	-	734
Net profit (loss) attributable to shareholders of the banking corporation	364	317	760	439	173	(414)	252	1,891

- (a) Reclassified pursuant to initial implementation of the directives of the Supervisor of Banks on the format of the statement of profit of loss of a banking corporation – see Note 1.C.1.

Note 12 – Miscellaneous Matters

- A. The Board of Directors, after the decision of the Audit Committee and the Administration, Salary and Remuneration Committee of the Board of Directors, resolved to update the terms of engagement between the Bank and Ms. Rakefet Russak-Aminoach, on her election to the position of President and CEO of the Bank and the Group, by which as of the commencement of her term of office (1 May 2012), she will receive a monthly salary in the total sum of NIS 180,000 (linked to increases in the CPI). It was further resolved that in the event of the resignation of the President and CEO from her position in the Bank, whereby such resignation is after 15 years and above of employment with the Bank, the President and CEO shall be entitled to compensation in the amount equivalent to 200% (instead of 100% according to the current employment agreement), of the last monthly salary known on the date of termination of the employee-employer relations between her and the Bank, multiplied by the number of years of her employment in the Bank, with the addition of pension deductions. Subject to the above specified, there is no change in the provisions of the current employment agreement (as explained in section B(3)B in Note 15 to the financial statements for 2011, including a pension entitlement on dismissal if the conditions set out in the employment agreement are fulfilled). As a result of the update to the terms of the engagement with the President and CEO, contributions will be made in the second quarter of 2012 for pension rights in the sum of NIS 6,247 thousand.
- B. The Board of Directors, after the decision of the Audit Committee and the Administration, Salary and Remuneration Committee of the Board of Directors, resolved that the retiring President and CEO will be subject to an additional cooling-off period of 18 months (for a total of two years) during which she may not accept any job or other position whatsoever in a banking corporation within Israel or in such corporation's branches abroad, and during which period she may not provide any such corporation with services, either directly or indirectly, either with or without consideration, unless the Bank has given its prior written approval for such. In exchange for the retiring President and CEO's agreement to extend the cooling-off period, the retiring President and CEO will be entitled to receive a one-time compensation from the Bank in the amount of NIS 3,250 thousand. The above provisions will apply in addition to the retiring President and CEO's remaining rights and terms of retirement, as stipulated in the personal Employment Agreement between her and the Bank.
- On 4 June 2012, the Board of Directors of Bank Leumi agreed to the request of the retiring President and CEO to waive its demand for an extension of her cooling-off period to 24 months in exchange for her waiver of financial remuneration for this obligation.

Note 13 – Events after the Balance Sheet Date

- A. In July 2012, a draft position paper was published by the Capital Market, Insurance and Savings Department in the Ministry of Finance concerning the update of demographic assumptions in pension funds and life insurance, including a possible update of mortality tables. In accordance with instructions of the Banking Supervision Department on the measurement of liabilities in respect of employee rights, assumptions regarding mortality and disability are to be updated in the statements for the second quarter of 2012, according to the best information available to the banking corporation. For this purpose, use is to be made, *inter alia*, of the draft mortality and disability tables published recently by the Ministry of Finance.

In accordance with the aforesaid, in the financial statements at 30 June, 2012, the Bank updated its evaluation of demographic variables, based on the updated estimates of life expectancy included in the draft position paper. As a consequence, the Bank increased the liability for pensions by some NIS 25 million. The increase in provision was charged to the statement of profit and loss. It should be pointed out that there may be changes to the aforesaid amounts insofar as there will be changes in the final circular of the Capital Market, Insurance and Savings Department.

- B. On 1 August 2012, the General Meeting approved an increase in the authorized capital of the Bank to NIS 3,215,000,000 by creating 1 billion ordinary shares of NIS 1 par value, which are to be converted into stock after their issue and payment in full. In addition, it was approved to cancel the resolution passed by the General Meeting on 7 October 2008, so that the 500,000,000 ordinary shares of NIS 1 par value created under the resolution of the General Meeting of 7 October 2008 will serve not only for the purpose of the issue of hybrid subordinated capital notes.
- C. On 2 August 2012, the Value Added Tax Order was published (which updates the rate of Value Added Tax in respect of transactions and the import of goods, so as to stand at 17% as of 1 September 2012).

On 1 August 2012, the Knesset Finance Committee approved an increase in salary tax and profit tax as of 1 September 2012 to the rate of 17%. On 6 August, the plenum of the Knesset approved the aforesaid increase.

As a result of the above change in the statutory tax rate applying to banking corporations will increase in 2012 from 35.34% to 35.53%, and in 2013 and thereafter will increase to the rate of 35.9%. The increase expected in the provision for taxes in the second half of 2012 (with reference to the results of the first half of 2012) due to the change in profit tax, will be offset on a one-time basis due to the update in the balance of deferred taxes which is expected to have a positive effect of some NIS 33 million.

The rate of salary tax on financial institutions will increase to 17% with regard to salaries paid for work in the month of September 2012 and thereafter, instead of the rate of 16% for the year 2012 and 15.5% for the year 2013 and thereafter.

The effect on the balance of liabilities to employees is NIS 75 million before tax and NIS 48 million after tax. The annual effect on the salary expenses and the operational expenses of the Bank is some NIS 41 million before tax and NIS 26 million after tax.

On 13 August 2012, the Deficit Reduction and Change in the Tax Burden Law, 2012 (hereinafter – the "Law"). In the framework of the Law, beginning in January 2013 the rate of National Insurance premiums charged to employers in respect of that portion of salaries exceeding 60% of the average wage in the economy will increase from 5.9% at present to 6.5%. In addition, this rate will increase in January 2014 and January 2015 by 7% and 7.5% respectively. The effect on the Leumi Group is not material.

- D. On 21 August 2012, the Supervisor of Banks published a draft amendment to the General Banking License (Service to the Customer) (Commissions), 2008 (the "draft rules"), which reflect the major recommendations of the Interim Report of the Team to Examine How to Increase Competitiveness in the Banking System in Israel in the area of commissions, and which provides *inter alia*: canceling fees for data cards and cash withdrawal cards; canceling account management fees for small businesses; increasing the exemption from fees for handling credit and collateral from a ceiling of NIS 50,000 to a ceiling of NIS 100,000; canceling account management fees in respect of T-bills and money market funds; differential pricing for securities activity in differing channels; a maximum commission for purchase and sale of securities; canceling the minimum commission for managing a securities deposit; expanding supervision of commission for transferring a customer securities deposit also outside the banking system; fixing a reduced rate of commission for issuing a bank guarantee secured by a monetary deposit, and so on.

Insofar as the recommendations included in the report and published in the draft rules are formulated in legislation and in regulatory directives, this will result in a decrease in the Bank's income from commissions, and an increase in the Bank's expenses for purposes of developing and adapting the computer systems to the new requirements. In addition, there may be indirect implications, which cannot be evaluated at this stage.