## BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

Condensed Financial Statements As at June 30 2020 (Unaudited)

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## Report of the Board of Directors and Management

The Report of the Board of Directors and Management was prepared in accordance with the Reporting to the Public Directives of the Banking Supervision Department. The principles applied to the preparation of the interim financial statements are consistent with those applied to the Annual Financial Statements as at December 31 2019. The statements herein should be read in conjunction with the 2019 Annual Report.

## Condensed Financial Information and Key Performance Indicators

Following are the key performance indicators (in %)

Return on net income attributable to the Bank's shareholders to average assets(c)(e)       0.52       0.80       0.18       0.87       0.7         Liquidity coverage ratio       133       125       133       125       13         Ratio of income(b) to average assets(c)(e)       2.74       3.20       2.41       3.20       3.0         Efficiency ratio       46.3       53.3       57.7       53.1       56         Ratio of net interest income to average assets(c)(e)       1.60       2.15       1.71       2.00       1.5         Ratio of fees and commissions to average assets(c)(e)       0.58       0.71       0.66       0.71       0.7         Rate of tax provision from net income, before taxes       33.9       35.1       39.5       35.3       33         Net interest income to average balance of interest-bearing assets (NIM)(c)       1.81       2.38       1.93       2.23       2.3         Total income to average total assets under management by the Group(b)(c)(d)       0.91       0.97       0.75       0.99       0.9         Total operating and other expenses to       0.91       0.97       0.75       0.99       0.9		For the For the			Fo	For the		
Return on net income attributable to the Bank's shareholders(c)   7.7   10.6   2.6   11.4   9		three months	S	six months	ye	ear ended		
Return on net income attributable to the Bank's shareholders <sup>(c)</sup> Return on net income attributable to the Bank's shareholders to average assets <sup>(c)(e)</sup> Liquidity coverage ratio  133  125  Ratio of income <sup>(b)</sup> to average assets <sup>(c)(e)</sup> 2.74  3.20  2.41  3.20  3.0  Efficiency ratio  46.3  53.3  57.7  53.1  56  Ratio of net interest income to average assets <sup>(c)(e)</sup> 1.60  2.15  1.71  2.00  1.50  Ratio of fees and commissions to average assets <sup>(c)(e)</sup> 0.58  0.71  0.66  0.71  0.7  Rate of tax provision from net income, before taxes  Net interest income to average balance of interest-bearing assets (NIM) <sup>(c)</sup> 1.81  2.38  1.93  2.23  2.17  Total income to average total assets under management by the Group <sup>(b)(c)(d)</sup> 0.91  0.97  0.75  0.99  0.57		ended June 30	$\epsilon$	ended June 30	D	December 31		
Bank's shareholders(c)       7.7       10.6       2.6       11.4       9         Return on net income attributable to the Bank's shareholders to average assets(c)(e)       0.52       0.80       0.18       0.87       0.7         Liquidity coverage ratio       133       125       133       125       12         Ratio of income(b) to average assets(c)(e)       2.74       3.20       2.41       3.20       3.0         Efficiency ratio       46.3       53.3       57.7       53.1       56         Ratio of net interest income to average assets(c)(e)       1.60       2.15       1.71       2.00       1.5         Ratio of fees and commissions to average assets(c)(e)       0.58       0.71       0.66       0.71       0.7         Rate of tax provision from net income, before taxes       33.9       35.1       39.5       35.3       33         Net interest income to average balance of interest-bearing assets (NIM)(c)       1.81       2.38       1.93       2.23       2.3         Total income to average total assets under management by the Group(b)(c)(d)       0.91       0.97       0.75       0.99       0.5         Total operating and other expenses to		2020	2019	2020	2019	2019		
Bank's shareholders(c)       7.7       10.6       2.6       11.4       9         Return on net income attributable to the Bank's shareholders to average assets(c)(e)       0.52       0.80       0.18       0.87       0.7         Liquidity coverage ratio       133       125       133       125       12         Ratio of income(b) to average assets(c)(e)       2.74       3.20       2.41       3.20       3.0         Efficiency ratio       46.3       53.3       57.7       53.1       56         Ratio of net interest income to average assets(c)(e)       1.60       2.15       1.71       2.00       1.5         Ratio of fees and commissions to average assets(c)(e)       0.58       0.71       0.66       0.71       0.7         Rate of tax provision from net income, before taxes       33.9       35.1       39.5       35.3       33         Net interest income to average balance of interest-bearing assets (NIM)(c)       1.81       2.38       1.93       2.23       2.3         Total income to average total assets under management by the Group(b)(c)(d)       0.91       0.97       0.75       0.99       0.5         Total operating and other expenses to								
Return on net income attributable to the Bank's shareholders to average assets(c)(e) Liquidity coverage ratio 133 125 133 125 133 125 133 125 133 125 133 125 133 125 133 125 133 125 133 125 133 125 133 125 134 1320 3.0 Efficiency ratio 46.3 53.3 57.7 53.1 56 Ratio of net interest income to average assets(c)(e) 1.60 2.15 1.71 2.00 1.9 Ratio of fees and commissions to average assets(c)(e) 0.58 0.71 0.66 0.71 0.7 Rate of tax provision from net income, before taxes Net interest income to average balance of interest-bearing assets (NIM)(c) 1.81 2.38 1.93 2.23 2.1 Total income to average total assets under management by the Group(b)(c)(d) 0.91 0.97 0.75 0.99 0.97 Total operating and other expenses to	Return on net income attributable to the							
Bank's shareholders to average assets(c)(e)       0.52       0.80       0.18       0.87       0.7         Liquidity coverage ratio       133       125       133       125       12         Ratio of income(b) to average assets(c)(e)       2.74       3.20       2.41       3.20       3.0         Efficiency ratio       46.3       53.3       57.7       53.1       56         Ratio of net interest income to average assets(c)(e)       1.60       2.15       1.71       2.00       1.5         Ratio of fees and commissions to average assets(c)(e)       0.58       0.71       0.66       0.71       0.7         Rate of tax provision from net income, before taxes       33.9       35.1       39.5       35.3       33         Net interest income to average balance of interest-bearing assets (NIM)(c)       1.81       2.38       1.93       2.23       2.3         Total income to average total assets under management by the Group(b)(c)(d)       0.91       0.97       0.75       0.99       0.9         Total operating and other expenses to	Bank's shareholders(c)	7.7	10.6	2.6	11.4	9.8		
Liquidity coverage ratio       133       125       133       125       125         Ratio of income(b) to average assets(c)(e)       2.74       3.20       2.41       3.20       3.0         Efficiency ratio       46.3       53.3       57.7       53.1       56         Ratio of net interest income to average assets(c)(e)       1.60       2.15       1.71       2.00       1.5         Ratio of fees and commissions to average assets(c)(e)       0.58       0.71       0.66       0.71       0.7         Rate of tax provision from net income, before taxes       33.9       35.1       39.5       35.3       33         Net interest income to average balance of interest-bearing assets (NIM)(c)       1.81       2.38       1.93       2.23       2.3         Total income to average total assets under management by the Group(b)(c)(d)       0.91       0.97       0.75       0.99       0.5         Total operating and other expenses to	Return on net income attributable to the							
Ratio of income(b) to average assets(c)(e)       2.74       3.20       2.41       3.20       3.6         Efficiency ratio       46.3       53.3       57.7       53.1       56         Ratio of net interest income to average assets(c)(e)       1.60       2.15       1.71       2.00       1.5         Ratio of fees and commissions to average assets(c)(e)       0.58       0.71       0.66       0.71       0.7         Rate of tax provision from net income, before taxes       33.9       35.1       39.5       35.3       33         Net interest income to average balance of interest-bearing assets (NIM)(c)       1.81       2.38       1.93       2.23       2.3         Total income to average total assets under management by the Group(b)(c)(d)       0.91       0.97       0.75       0.99       0.9         Total operating and other expenses to	Bank's shareholders to average assets(c)(e)	0.52	0.80	0.18	0.87	0.76		
Efficiency ratio 46.3 53.3 57.7 53.1 56 Ratio of net interest income to average assets(c)(e) 1.60 2.15 1.71 2.00 1.9 Ratio of fees and commissions to average assets(c)(e) 0.58 0.71 0.66 0.71 0.70 Rate of tax provision from net income, before taxes 33.9 35.1 39.5 35.3 33 Net interest income to average balance of interest-bearing assets (NIM)(c) 1.81 2.38 1.93 2.23 2.30 Total income to average total assets under management by the Group(b)(c)(d) 0.91 0.97 0.75 0.99 0.50 Total operating and other expenses to	Liquidity coverage ratio	133	125	133	125	123		
Ratio of net interest income to average assets(c)(e) 1.60 2.15 1.71 2.00 1.50 Ratio of fees and commissions to average assets(c)(e) 0.58 0.71 0.66 0.71 0.70 Rate of tax provision from net income, before taxes 33.9 35.1 39.5 35.3 33.0 Net interest income to average balance of interest-bearing assets (NIM)(c) 1.81 2.38 1.93 2.23 2.30 Total income to average total assets under management by the Group(b)(c)(d) 0.91 0.97 0.75 0.99 0.50 Total operating and other expenses to	Ratio of income <sup>(b)</sup> to average assets <sup>(c)(e)</sup>	2.74	3.20	2.41	3.20	3.02		
assets(c)(e)       1.60       2.15       1.71       2.00       1.51         Ratio of fees and commissions to average assets(c)(e)       0.58       0.71       0.66       0.71       0.7         Rate of tax provision from net income, before taxes       33.9       35.1       39.5       35.3       33         Net interest income to average balance of interest-bearing assets (NIM)(c)       1.81       2.38       1.93       2.23       2.1         Total income to average total assets under management by the Group(b)(c)(d)       0.91       0.97       0.75       0.99       0.9         Total operating and other expenses to       0.91       0.97       0.75       0.99       0.9	Efficiency ratio	46.3	53.3	57.7	53.1	56.8		
Ratio of fees and commissions to average assets <sup>(c)(e)</sup> 0.58 0.71 0.66 0.71 0.70 Rate of tax provision from net income, before taxes 33.9 35.1 39.5 35.3 33 Net interest income to average balance of interest-bearing assets (NIM) <sup>(c)</sup> 1.81 2.38 1.93 2.23 2.31 Total income to average total assets under management by the Group <sup>(b)(c)(d)</sup> 0.91 0.97 0.75 0.99 0.90 Total operating and other expenses to	Ratio of net interest income to average							
assets(c)(e) 0.58 0.71 0.66 0.71 0.70 Rate of tax provision from net income, before taxes 33.9 35.1 39.5 35.3 33 Net interest income to average balance of interest-bearing assets (NIM)(c) 1.81 2.38 1.93 2.23 2.30 Total income to average total assets under management by the Group(b)(c)(d) 0.91 0.97 0.75 0.99 0.50 Total operating and other expenses to	assets(c)(e)	1.60	2.15	1.71	2.00	1.92		
Rate of tax provision from net income, before taxes 33.9 35.1 39.5 35.3 33. Net interest income to average balance of interest-bearing assets (NIM)(c) 1.81 2.38 1.93 2.23 2.13 Total income to average total assets under management by the Group(b)(c)(d) 0.91 0.97 0.75 0.99 0.50 Total operating and other expenses to	Ratio of fees and commissions to average							
before taxes 33.9 35.1 39.5 35.3 33.9 Net interest income to average balance of interest-bearing assets (NIM)(c) 1.81 2.38 1.93 2.23 2.13 Total income to average total assets under management by the Group(b)(c)(d) 0.91 0.97 0.75 0.99 0.99 Total operating and other expenses to	assets <sup>(c)(e)</sup>	0.58	0.71	0.66	0.71	0.70		
Net interest income to average balance of interest-bearing assets (NIM) <sup>(c)</sup> 1.81  2.38  1.93  2.23  2.17  Total income to average total assets under management by the Group <sup>(b)(c)(d)</sup> Total operating and other expenses to	Rate of tax provision from net income,							
of interest-bearing assets (NIM)(c) 1.81 2.38 1.93 2.23 2.15  Total income to average total assets under management by the Group(b)(c)(d) 0.91 0.97 0.75 0.99 0.95  Total operating and other expenses to	before taxes	33.9	35.1	39.5	35.3	33.9		
Total income to average total assets under management by the $Group^{(b)(c)(d)}$ 0.91 0.97 0.75 0.99 0.50 Total operating and other expenses to	Net interest income to average balance							
under management by the Group <sup>(b)(c)(d)</sup> <b>0.91</b> 0.97 <b>0.75</b> 0.99 0.95  Total operating and other expenses to	of interest-bearing assets (NIM)(c)	1.81	2.38	1.93	2.23	2.14		
Total operating and other expenses to	Total income to average total assets							
	under management by the Group(b)(c)(d)	0.91	0.97	0.75	0.99	0.91		
	Total operating and other expenses to							
average total assets under management	average total assets under management							
by the Group(c)(d) <b>0.42</b> 0.52 <b>0.43</b> 0.52 0.5	by the Group(c)(d)	0.42	0.52	0.43	0.52	0.52		

	As of June 30	As a Dec	ember 31	
	2020	<b>2020</b> 2019		
CET1 capital ratio	11.49	11.64	11.88	
Leverage ratio	6.71	7.13	7.34	
Ratio of total capital to risk-weighted				
assets <sup>(a)</sup>	15.71	15.07	15.67	
Equity attributable to the Bank's				
shareholders to total assets	7.0	7.6	7.5	

## Key credit quality indicators (in %)

	For the For the		For the		
	three months	six	months	year ended	
	ended June 30	en	ded June 30	December 31	
	2020	2019	2020	2019	2019
Loan loss expenses out of average					_
outstanding loans to the public(c)	1.19	0.41	1.19	0.19	0.22
Of which: expenses for collective					
provision for average outstanding loans					
to the public <sup>(c)</sup>	0.95	0.31	1.00	0.23	0.20
Percentage of balance of loan loss					
provision for loans to the public out of					
outstanding loans to the public	1.60	1.19	1.60	1.19	1.16
Percentage of impaired non-performing					
loans to the public in arrears of 90 days					
or more out of outstanding loans to the					
public	1.28	1.25	1.28	1.25	1.23
Percentage of net accounting write-offs					
out of average loans to the public	(0.06)	(0.07)	(0.13)	(0.09)	(0.24)

- (a) Equity including non-controlling interests and various adjustments.(b) Total income net interest income and noninterest income.
- (c) Annualized.
- (d) Including off-balance-sheet activities.(e) Average assets are the total assets income-generating and others.

## Main income statement data

	For the		For the		For the
	three months		six months		year ended
	ended June 30		ended June 30		December 31
	2020	2019	2020	2019	2019
	In NIS million				
Net income attributable to the Bank's			_		_
shareholders	694	923	462	2,015	3,522
Interest income, net	2,121	2,466	4,290	4,586	8,841
Loan loss expenses	875	288	1,735	270	609
Noninterest income	1,481	1,194	1,727	2,749	5,081
Of which: fees and commissions	776	817	1,669	1,626	3,225
Total operating and other expenses	1,669	1,950	3,472	3,896	7,908
Of which: salaries and related expenses	911	1,125	1,846	2,261	4,325
Net earnings per share attributable to					
the Bank's shareholders (in NIS):					
Basic diluted net income	0.48	0.62	0.32	1.35	2.37

## Main balance sheet data

		As of			As at	
		June 30 Dece		Decem	mber 31	
		2020	2019		2019	
		In NIS million				
Total assets		517,65	0	468,536		469,134
Of which: Cash and deposits with bank	ks	102,91	1	83,605		76,213
Securities		98,67	2	80,763		84,949
Loans to the public, net		284,41	5	277,634		282,478
Total liabilities		481,05	7	432,283		433,260
Of which: deposits by the public		416,95	6	374,007		373,644
Deposits by banks		6,65	9	4,939		6,176
Bonds, promissory notes and sub-	ordinated bonds	19,51	9	19,981		19,958
Equity attributable to the Bank's share	eholders	36,13	2	35,795		35,406
Additional data:						
Price per share (in NIS)		17.	3	25.3		25.1
	For the	For the			For the	<u>.</u>
	three months	six mont	hs		year er	nded
	l l 1 20		20		_	1 24

	For the	For the six months ended June 30		For the year ended	
	three months				
	ended June 30			De	cember 31
	2020	2019	2020	2019	2019
Dividend per share (in agorot)	-	24.95	-	54.22	95.38

## Forward-Looking Information in the Report of the Board of Directors and Management

The Report of the Board of Directors and Management includes, in addition to data relating to the past, information and assessments relating to the future, defined in the Securities Law, 1968 (hereinafter: the "Law") as "Forward-Looking Information". Forward-looking information relates to a future event or matter, the materialization of which is uncertain and not under the Bank's exclusive control.

Forward-looking information is generally worded using the following words or phrases: "the Bank believes", "the Bank foresees", "the Bank expects", "the Bank intends", "the Bank plans", "the Bank estimates", "the Bank's policy", "the Bank's plans", "the Bank's forecast", "expected", "strategy", "targets", "likely to impact", and additional phrases indicating that the matter in question is a forecast of the future rather than past facts.

Forward-looking information included in the Report of the Board of Directors and Management is based, inter alia, on forecasts of various matters related to economic developments in Israel and abroad, especially the currency markets and capital markets, legislation, regulators' directives, competitors' behavior, technological developments and human resources issues.

As a result of the inability to foresee with certainty that these forecasts will be realized, and the fact that, in reality, events may differ from those forecasted, users should treat information defined as "forward-looking" with caution, since reliance on such information involves risk and uncertainty and the future financial and business results of the Leumi Group may be materially different.

The Bank does not undertake to publish updates on forward-looking information included in its reports. This does not derogate from the Bank's reporting obligations in accordance with any law.

## Trends, Phenomena, Developments and Material Changes Main Developments in the Israeli Economy<sup>1</sup>

#### Background

The first half of 2020 was characterized by the spread of the coronavirus, which began in January 2020, and started to impact most world countries during the first quarter of 2020. As of the Report's publication date, more than 100,000 people have been infected and more than 800 people have died in Israel. Most governments around the world imposed lockdowns, bringing to a halt significant parts of the economic activity and taking care of those hurt by the disease, while significantly increasing the costs incurred for taking care of citizens and businesses whose work was disrupted. In the second quarter, economies began to open, and economic activity was gradually resumed. At the beginning of the third quarter, morbidity among many countries, including Israel, was on the rise. Central banks across the world used a variety of tools to support economic activity, beyond reducing interest rates.

#### The Global Economy

On June 24 2020, the International Monetary Fund (IMF) revised its forecasts for 2020, emphasizing that there was "extreme uncertainty regarding the global growth forecast". The forecast is based on a key scenario, according to which even economies with a significant drop in infection rates will continue to observe social distancing, and supply will continue to drop due to the lockdowns in the first two quarters of the year, reducing productivity of surviving businesses. In addition, the forecast assumes that the extensive easing of financial conditions will continue. According to the forecast, the gross world product (GWP) is expected to decline by 4.9 percent in 2020 (compared to a 2.9 percent growth in 2019, i.e., a negative difference of 8 percent), recovering to a growth rate of 5.4 percent in 2021. For the leading economies, the damage is more substantial: in the US, and especially in the Eurozone, negative growth rates are expected: 8.0 percent and 10.2 percent, respectively. This means negative differences compared to the 2019 growth rates and pre-crisis forecasts for 2020, of 10-11 percent.

Global growth/real change rate
Source: IMF - World Economic Outlook - June 2020

	2020	2019
World	(4.9)%	2.9%
USA	(8.0)%	2.3%
Eurozone	(10.2)%	3.1%
Japan	(5.8)%	0.7%
United Kingdom	(10.2)%	1.4%
China	1.0%	6.1%
India	(4.5)%	4.2%

The coronavirus pandemic has led the world's largest central banks to implement a highly expansionary monetary policy, including use of various tools beyond the interest rate to support the financial and monetary markets. The Federal Reserve, for example, decreased the interest rate to the 0.00-0.25 percent range and implemented quantitative easing by various means. In all leading economies, the interest rate is near-zero and in some - even negative, with little likelihood of increasing in the foreseeable future. Long-term interest rate is also at very low levels, and in some economies - even negative.

#### Growth in the Israeli Economy

The coronavirus crisis began to adversely affect the Israeli economy as early as the first quarter of 2020, in which a negative growth rate of 6.8 percent (annualized) was recorded, compared to the fourth quarter of 2019. The lockdown of the economy and its reopening during the second quarter of the year led to a further sharp decrease in activity, which

<sup>&</sup>lt;sup>1</sup> Data sources: publications by the Central Bureau of Statistics, Bank of Israel, Ministry of Finance, Tel Aviv Stock Exchange, the IMF.

totaled 28.7 percent (annualized) compared with the first quarter, with some sectors - such as tourism and cultural events, which were partially active - closing down once again as infection rates rose at the beginning of the third quarter. The labor market was immediately affected by the crisis and over one million workers - who comprise more than a quarter of all workers - were off-work, most on unpaid leave. Even at the beginning of the third quarter, hundreds of thousands of workers had yet to return to work.

The return to routine activity, albeit different than usual (at least until a vaccine is found) will depend on decisions made in Israel and around the world on how to halt the virus's spread and on the public's behavior. In its August 24 2020 forecast, the Bank of Israel estimated that GDP would decline by 4.5 percent in 2020, following a 3.5 percent growth rate in 2019. The estimate was made under the optimistic assumption that as of September 2020, Israel will be back to a trajectory of extending its economic activity, such that by the end of the year, the level of the economy's inactivity will stabilize at 7-8 percent, which will continue until a vaccine is found. Under this scenario, control over the pandemic enables a relatively high level of economic activity, such that in 2021, growth is expected to be relatively high - approx. 6.0 percent, but the average level of economic activity will still be approx. 5 percent lower that the pre-crisis trajectory. The Bank of Israel also presented a pessimistic scenario, under which in 2020, GDP will shrink by 7 percent, which assumes that Israel will undergo morbidity waves which will reduce economic activity every few months, until a vaccine is found.

#### The State Budget and its Funding

In the first half of the year, the state budget deficit reached NIS 58.2 billion, compared with a NIS 22.0 billion deficit in the same period last year. In the twelve months ended in June 2020, the deficit reached approximately NIS 88.4 billion (6.4 percent of GDP). In March, the effects of the coronavirus crisis on the budget became manifest, especially in terms of tax revenues, which declined substantially. Due to the fact that the government operated without an approved budget since the beginning of the year, it was able to spend 1/12 of the 2019 budget each month, a situation which limited its ability to increase the budget, as currently needed. Due to the coronavirus crisis, the government was required to spend significant amounts. Therefore, on April 7 2020, an amendment to the law enabling the government to increase its spending, through a temporary order, beyond the budget framework described above was approved, solely for the purpose of funding the handling of the crisis. An additional such amendment to the law was published on June 1 2020.

Since March 2020, the government decided on a series of measures totaling approx. NIS 100 billion designed to support the economy in going through the crisis, as outlined below.

The increased spending in order to address the economy's needs and the sharp decrease in the State's revenues as a result of the decline in economic activity is expected to increase the deficit substantially. According to a forecast by the Bank of Israel's Research Department dated August 24 2020, the budget deficit in 2020 is expected to reach 13.2 percent of GDP under the optimistic scenario and 14.6 percent under the pessimistic one.

To diversify the deficit's funding sources, the Israeli government raised approx. USD 10 billion in long-term bond issues overseas in March and April 2020, following another approx. USD 3 billion in bonds it had raised in January 2020.

#### Foreign Trade

Israel's trade deficit reached USD 9.2 billion from January to June 2020, compared to USD 10.7 billion in the corresponding period last year. The decline in the trade deficit stems from a more significant decrease in imports compared to the decline in exports, due to the coronavirus crisis. However, when excluding volatile components such as ships, planes, diamonds and energy materials, the deficit increased by USD 0.4 billion compared with the corresponding period last year.

#### Exchange Rate and Foreign Exchange Reserves

In the first six months of the year, the shekel depreciated against the US dollar by 0.3 percent, and against the euro - by 0.1 percent. During March 2020, there was significant volatility in the foreign exchange market, and the NIS depreciated, reaching 3.862 on March 17. The activity of the Bank of Israel, which is outlined below, was aimed at mitigating the volatility and strengthening the shekel.

At the end of June 2020, the Bank of Israel's foreign exchange reserves stood at approximately USD 147.3 billion compared to USD 126.0 billion as at the end of December 2019. The significant rise in the balances stems from the

second quarter of the year and is mainly explained by a revaluation of the balances, absorption of USD credit, transfers of funds from abroad by the state and foreign currency purchases amounting to USD approximately 10.8 billion.

#### Inflation and Monetary Policy

The "in lieu" consumer price index (CPI) was down 0.8 percent in the first half of the year and 1.1 percent in the twelve months ended June 2020, a rate that is below the lower band of the government's price stability target (1-3 percent). The coronavirus crisis compromised the Central Bureau of Statistics' ability to collect data from March and during the second quarter of the year, a situation which required it to use various tools to complete the missing data.

The "known" Consumer Price Index was down 0.7 percent from January to June 2020.

During the first quarter of the year, there was no change in the Bank of Israel interest rate, which was 0.25 percent. On April 6 2020, due to the extent of the damage to economic activity in Israel, the Monetary Committee decided to lower the interest rate from 0.25 percent to 0.1 percent, a rate which has not changed since.

In its decision of August 24 2020, the Committee noted as follows: "In view of the magnitude of the crisis's adverse impact on economic activity, the Committee is utilizing a range of tools in order to increase the extent of the monetary policy accommodation and to ensure the continued orderly function of the financial markets. The Committee will expand the use of the existing tools to mitigate the negative economic impact resulting from the crisis."

#### Israel's Capital Market

The Shares and Convertible Securities Index was down in the first six months of the year by approximately 17.4 percent after rising by 17.8 percent in 2019. Most of the price decreases were in March 2020, following the worsening of the coronavirus crisis across the world and in Israel, which adversely affected financial markets worldwide. In the second quarter, the CPI was up 4.4 percent, following price increases in April 2020, when lockdown restrictions started gradually being lifted following the slower spread of the virus. In May and June, there were price decreases on the back of negative data on the state of the economy and growing morbidity.

The average daily trade volume of shares and convertible securities was up by approximately 57.3 percent in the first half of the year compared with the 2019 average, totaling approximately NIS 2,045 billion.

In January-June, the government bond market was characterized by slight price increases, following price decreases in the first quarter of the year, especially in March, as the coronavirus crisis worsened and the public sought to dispose of financial assets in substantial volumes. In the second quarter, markets recovered and prices increased. During the reporting period, the CPI-Linked Government Bond Index was up by approximately 0.9 percent, while the non-linked Government Bond Index was up by approximately 1.9 percent.

The Non-Government (corporate) CPI-Linked Bond Index was down by a sharp 6.3 percent in the first half of the year, especially during the first quarter, due to fear of the effect of the crisis on companies' financial position. In the second quarter, markets recovered and the CPI was up.

#### The Israeli Government's Relief Program

The coronavirus crisis, which dealt a harsh, quick economic blow to households and businesses, brought the Israeli government to announce, in March 2020, a series of measures totaling approximately NIS 80 billion, which were increased in May to NIS 100 billion, in order to cope with the crisis. The program mainly included state-backed loan funds and support for the self-employed.

In July, the government decided to provide a safety net to salaried employees, self-employed persons and businesses until June 2021, with the main principles being providing certainty for the coming years and transferring the funds quickly. The Governor of the Bank of Israel estimates that the potential budgetary cost of the scheme is tens of billions of shekels. In addition, on July 29, the Knesset approved the Economic Relief Program, in which most of Israel's residents will receive grants totaling more than NIS 6 billion.

#### The Bank of Israel's Monetary Program

Beginning in March 2020, the Bank of Israel acted - through a series of policy measures, beyond decreasing the interest rate to 0.1 percent, in order to support the financial markets - to assist by implementing the monetary policy and help the customers of the banking system, businesses and consumers. The actions included the following:

- 1. Open market activity, including purchasing NIS 50 billion in redeemable government bonds of various types and durations in the secondary market in order to ensure the proper functioning of the government bonds market and ease the credit terms in the economy, supporting economic activity and financial stability.
- 2. Executing repo transactions with government bonds as well as corporate bonds rated AA and upwards, as collateral, with financial institutions.
- 3. Various regulatory reliefs to provide services to the public.
- 4. Activation of another liquidity tool in the financial market, in the amount of up to USD 15 billion, designed to provide dollar liquidity to the local banks. As of the report publication date, the Bank of Israel no longer engages it these transactions.
- 5. Decreasing the capital requirements from the commercial banks by one percentage point.
- 6. Issuing guidance to the banks' boards of directors to reconsider their dividend distribution and share buyback policies at this time.
- 7. The Bank of Israel offers the banks a fixed-interest loan scheme for a period of 3 years at a 0.1 percent rate in order to increase the credit supply for small and micro-businesses without a cap on the loan amount. The Bank of Israel plans to have the scheme in place until further notice.
- 8. Plan for corporate bonds in the secondary market. The Bank of Israel will purchase bonds for NIS 15 billion based on a broad benchmark of securities. The benchmark includes only companies rated A- and higher and does not include foreign corporate bonds, bonds with an equity component or bonds that are not indexed to the shekel and are not fixed-rate.

These measures by the Bank of Israel boosted stability in the financial markets, thus enabling the Bank to help its customers both in the business segment and household segment.

#### Impact of the Coronavirus Crisis

The first half of 2020 was characterized by the spread of the coronavirus, which began in January 2020, and started to impact most world countries during the first quarter of 2020. Most governments imposed a temporary lockdown, bringing to a halt significant parts of the economic activity and taking care of those hurt by the disease, while significantly increasing the costs incurred for taking care of citizens and businesses whose work was disrupted. Central banks across the world used a variety of tools to support economic activity, beyond reducing interest rates.

The coronavirus crisis is a significant event which disrupts business and economic activity and is accompanied by substantial uncertainty in terms of duration and extent of impact. The ramifications of the crisis for the global and domestic economies are substantial, with significant decrease in the gross world product this year; as a result, the Bank's business may be materially affected, including in terms of increased credit risk from borrowers and liquidity difficulties of borrowers, inter alia, on the back of the increase in unemployment rates and economic slowdown.

At the same time, the crisis boosted digital activity. In the first half of 2020, there was a marked decline of 45 percent in customers visiting the branches of the Banking Division compared to the same period last year, in addition to a substantial increase in the rate of customers making transactions over the digital channels during this period.

In order to provide a solution to current needs and to enable business continuity to support businesses, key Leumi functions transitioned to a new work mode, which combines work from home, physical split of organic units, and adjustments of work and control processes. In order to ensure that the exposure remains within the boundaries of the risk tolerance - business, work-flow and automation controls were set to mitigate the risks. Since the dynamic work

mode changes from time to time, an ongoing process is underway to examine the required changes to the work processes and their adjustments to the risk tolerance.

According to a subjective assessment, as a result of the crisis and lack of clarity regarding the development of morbidity, the lockdown measures in the economy and the economic policy increased the severity level of the global systemic risk and domestic systemic risk in Q2 of 2020 to "high". The severity level of the overall credit risk and the severity of the borrower and collateral quality risk increased in the second quarter of 2020 to "moderate-high". The Bank is assessing its ability to withstand adverse developments in the macroeconomic environment using systemic stress scenarios. In this context, during June 2020, the Bank applied a uniform stress scenario following a request by the Banking Supervision Department.

In the wake of the coronavirus crisis, the Banking Supervision Department decided (in the letter of the Supervisor of Banks dated March 29 2020), to reduce the minimum regulatory capital adequacy requirements. As a result, the Bank's Board of Directors decided on April 16 2020 to set an internal CET1 capital ratio threshold of 9.5 percent in lieu of 10.5 percent and that the Bank will discontinue, at this stage, the dividend distribution and the Bank's share buyback plan.

In addition, due to the increased risk level, the Bank maintains - throughout the crisis period - strict underwriting processes. In this context, emphases in credit granting during the crisis period were pinpointed and the Bank's underwriting processes were rendered more stringent, including credit granting authorizations, as part of which risk focal points and market developments are being monitored on a regular basis in order to prepare in advance and adapt the activity, as needed.

In addition, the Bank is exploring ways to extend assistance to its customers who encounter a temporary crisis and who the Bank believes will overcome the crisis. In this context, the effects of the crisis are taken into account and customers are scrutinized in depth. Following the crisis, loan loss expenses in the first half of 2020 were up, amounting to NIS 1,735 million. Most of the increase is in the collective loan loss provision. The Bank's loan loss provision is an estimate based on significant judgment, which was applied during the quarter in a changing environment, characterized by unusual uncertainty.

For more information, please see section entitled "Credit Risks".

Due to the spread of the coronavirus, there was an increase in the volatility level of risk factors in financial markets, and substantial price decreases were recorded in equity and marketable credit markets, with sharp volatility in risk-free interest rate curves and exchange rates. In the second quarter of the year, market volatility subsided, and equity markets recovered. However, uncertainty still prevails in the market, and volatility may continue. During the first quarter, mostly towards its end, there was a significant increase in the balance of deposits by the public from retail and business customers, mainly in NIS, partly as a result of the diversion of funds from the capital market, which contributed to an increase in the second quarter's average LCR (liquidity coverage ratio). Throughout the reporting period, the LCR in foreign exchange and across all currencies was higher than the regulatory requirement.

During March, as the crisis intensified, there was a rise in finance costs in the local forex market, as well as a sharp decline in the market's liquidity level. The Bank of Israel began to intervene in the foreign exchange market, providing USD liquidity to the Israeli banking system through short-term FX swaps. This activity was designed to enable the banking system to continue to provide solutions to institutional investors' need for currency hedging, which were growing as the crisis unfolded. In the second quarter, following improvement in the foreign currency liquidity, the Bank of Israel toned down its market intervention.

From the beginning of 2020, the Bank manages the exposure to interest rate changes on the basis of fair value, while taking into account the interest rate exposures for pension liabilities less plan assets. During the reporting period, and in the wake of the unfolding crisis in the capital markets, material changes occurred in the exposure of value to interest rate changes, especially due to the volatility in the marketable credit risk spreads, which prompted changes in the value of the Bank's own (nostro) portfolios, as well as the value of its pension liabilities.

In the first half of 2020, noninterest finance income of NIS 30 million (before tax) was recorded, as well as a NIS 597 million positive capital reserve from securities (before tax) due to a significant increase in the value of securities which occurred during the second quarter.

It should also be noted that the negative capital reserve for employee benefits decreased in the first half of 2020 by NIS 597 million (before tax) mainly in view of the higher discount rate compared to December 2019.

It should be clarified that there is uncertainty regarding the ramifications of the continuing coronavirus pandemic and their effect of capital markets in Israel and abroad.

During March 2020, the US Federal Reserve decreased the interest rate from 1.50-1.75 percent to 0.00-0.25 percent. During April 2020, the Bank of Israel decreased the Bank of Israel interest rate from 0.25 percent to 0.1 percent. These decreases, which were made on the back of the coronavirus crisis, are expected to hurt the Bank's finance income.

Throughout the crisis period, the Bank applies stringent risk management practices and continuously examines the events and modes of operation in order to prepare in advance and adapt its activity and strategy, as needed.

There have been no additional significant changes in the severity of the risk and threat factors, beyond the aforesaid, in relation to the table included in the 2019 Annual Report of the Board of Directors and Management.

Some of the above information constitutes forward-looking information. For the meaning of the term, please see under "Forward-Looking Information".

## Material Changes in Financial Statement Items

The results in the first half of 2020 (hereinafter - the "reporting period") were materially adversely affected by the direct and indirect effects of the coronavirus spread, including the second surge in recent months and the uncertainty about the crisis's duration and future effects. As a result of the above, and the uncertainty about the future, the loan loss expense increased markedly in the reporting period. It is noted that the bulk of the increase in loan loss expenses stems from an increase in the collective provision, in response to adverse future developments in borrowers' financial position.

**Net income attributable** to shareholders (hereinafter - the "net income") in the reporting period amounted to NIS 462 million compared to NIS 2,015 million in the same period last year. The net income for the second quarter of the year totaled NIS 694 million, compared to a net income of NIS 923 million in the same period last year.

**Return on equity** in the reporting period was 2.6 percent compared to 11.4 percent in the first half of last year (10.2 percent net of the sale of Leumi Card last year). The return on equity in the second quarter was 7.7 percent compared to 10.6 percent in the same quarter last year.

**CET1 capital** to risk weighted assets ratio as at June 30 2020 was 11.49 percent. Total capital ratio as at June 30 2020 was 15.71 percent.

**Net interest income** in the reporting period was down by NIS 296 million, a 6.5 percent decrease compared with the same period last year. The decrease in the net interest income stems mainly from the negative (0.7) percent CPI in the reporting period compared to a positive CPI of 1.2 percent in the same period last year and from the lower interest rates of the Bank of Israel and Fed. a decrease which was partially offset by the increase in the average balance of interest-bearing assets.

Loan loss expenses for the first half of 2020 reflect an expense rate of 1.19 percent of the average outstanding loans to the public compared to a 0.19 percent expense in the corresponding period last year. The substantial increase in the rate of loan loss expenses stems from the effect of the changes in the macroeconomic environment against the backdrop of the second morbidity surge in Israel, which further deepens the effect of the economic crisis and the uncertainty of its implications for the Israeli and global economy. Most of the increase in the reporting period is expressed in the collective provision, which constitutes approximately 84 percent of the total increase. The increase in the collective provision - which, as aforesaid stems from the worsening of the economic indicators underlying the calculation of the provision - was designed to meet the possible increase in the specific provision in the subsequent quarters and a possible adverse development in the number of days in arrears, on the back of the current uncertainty regarding the duration of the crisis and its future repercussions.

For more information, please see section entitled "Credit Risks".

**Noninterest finance income** in the reporting period totaled NIS 30 million compared to NIS 998 million in the corresponding period last year (NIS 684 million excluding the effect of the sale of Leumi Card last year). In the second quarter of the year, the item included NIS 690 million in revenues, which offset the losses recorded under this item in the first quarter of the year.

In this context, it is noted that in the second quarter of the year, market volatility subsided, and equity markets recovered. However, uncertainty still prevails in the market, and volatility may continue.

Some of the above information constitutes forward-looking information. For the meaning of the term, please see under "Forward-Looking Information".

The operating and other fees and commissions in the reporting period were up by NIS 43 million compared to the corresponding period last year. Most of the increase is due to fees and commissions on securities and exchange commissions due to an increase in transaction volumes and demand for foreign currency, especially in the first quarter of the year, following the outbreak of the coronavirus.

**Operating and other expenses** were down by NIS 424 million in the reporting period compared to the corresponding period last year, a 10.9 percent decrease,

mostly in salaries and related expenses, which were down by NIS 18.4 percent, mainly due to provisions for bonuses in respect of the financial results.

The corporation's share in associates, after tax in the reporting period totaled losses in the amount of approx. NIS 13 million, on the back of provision for impairment in respect of an investment in an associate, recorded in the first quarter of the year.

**Basic earnings per share** attributable to shareholders in the reporting period totaled NIS 0.32 compared to NIS 1.35 per share in the corresponding period last year.

**Dividends and buybacks** - further to the Bank of Israel's guidance, the Bank's Board of Directors decided in April 2020 to discontinue, at this stage, the dividend distribution and the Bank's share buyback plan.

## Material Developments in Income, Expenses and Other Comprehensive Income

Change in net income in the second quarter of 2020 compared to corresponding period of the previous year:

	For the three months			
	ended June 30			
	2020	2019	Change	
	In NIS million		In NIS million	In %
Interest income, net	2,121	2,466	(345)	(14.0)
Loan loss expenses	875	288	587	+
Noninterest income	1,481	1,194	287	24.0
Operating and other expenses	1,669	1,950	(281)	(14.4)
Profit before tax	1,058	1,422	(364)	(25.6)
Provision for tax	359	499	(140)	(28.1)
Profit after tax	699	923	(224)	(24.3)
Bank's share in associates' profits	1	10	(9)	(90.0)
Less net income attributable to non-				
controlling interests	6	10	(4)	(40.0)
Net income attributable to the Bank's				
shareholders	694	923	(229)	(24.8)
Return on equity (%)	7.7	10.6		
Basic earnings per share (in NIS)	0.48	0.62		

Change in net income in the first half of 2020 compared to the corresponding period last year:

	For the six months			
	ended June 30			
	2020	2019	Change	
	In NIS million		In NIS million	In %
Interest income, net	4,290	4,586	(296)	(6.5)
Loan loss expenses	1,735	270	1,465	+
Noninterest income	1,727	2,749	(1,022)	(37.2)
Operating and other expenses	3,472	3,896	(424)	(10.9)
Profit before tax	810	3,169	(2,359)	(74.4)
Provision for tax	320	1,120	(800)	(71.4)
Profit after tax	490	2,049	(1,559)	(76.1)
Bank's share in associates' losses	(13)	(14)	1	7.1
Less net income attributable to non-				
controlling interests	15	20	(5)	(25.0)
Net income attributable to the Bank's				
shareholders	462	2,015	(1,553)	(77.1)
Return on equity (%)	2.6	11.4		
Basic earnings per share (in NIS)	0.32	1.35		

#### Net income development by quarter

	2020			2019		
	Q2	Q1	Q4	Q3	Q2	Q1
	In NIS million					
Interest income, net	2,121	2,169	2,163	2,092	2,466	2,120
Loan loss expenses (income)	875	860	158	181	288	(18)
Noninterest income	1,481	246	1,200	1,132	1,194	1,555
Operating and other expenses	1,669	1,803	2,076	1,936	1,950	1,946
Profit (loss) before taxes	1,058	(248)	1,129	1,107	1,422	1,747
Provision for tax (benefit)	359	(39)	386	324	499	621
Profit (loss) after tax	699	(209)	743	783	923	1,126
The Bank's share in associates' profits (losses)	1	(14)	7	(8)	10	(24)
Less net income attributable to non-controlling						
interests	6	9	8	10	10	10
Net income (loss) attributable to the Bank's						
shareholders	694	(232)	742	765	923	1,092
Return on equity (%)	7.7	(2.6)	8.7	8.7	10.6	12.7
Basic earnings (loss) per share (in NIS)	0.48	(0.16)	0.51	0.52	0.62	0.73

#### Interest Income, Net

Net interest income of the Leumi Group in the first half of the year was NIS 4,290 million, compared with NIS 4,586 million in the corresponding period last year, a 6.45 percent decrease. Net interest income in the second quarter of the year totaled NIS 2,121 million compared to NIS 2,466 million in the corresponding period last year, a 14 percent decrease.

Net interest income in the first half of the year was adversely affected by the negative CPI in the amount of NIS 135 million, while in the corresponding period last year, the results were positively affected by the CPI by a total of NIS 210 million.

Net interest income in the second quarter of the year was adversely affected by the negative CPI in the amount of NIS 37 million, while in the corresponding quarter last year, the results were positively affected by the CPI by a total of NIS 259 million.

In addition to the adverse effect due to CPI differences, as described above, the net interest income was adversely affected by the interest rate decrease. These effects were partially offset by the average balance increase of interest-bearing assets.

The ratio between the net interest income and the average balance of interest-bearing assets (net yield on interest-bearing assets) in the first half of the year was 1.93 percent, compared with 2.23 percent in the corresponding period last year.

The total interest rate spread in the reporting period is 1.80 percent, compared to a 1.93 spread in the corresponding period last year.

The following table presents interest spread information by segment:

In the CPI segment, the interest rate spread in the reporting period was 0.99 percent, compared with 1.03 percent in the corresponding period last year. In the foreign exchange segment, the interest rate spread was 0.80 percent, compared with 0.92 percent in the corresponding period last year. In the non-linked NIS segment, the interest rate spread was 2.09 percent, compared with 2.19 percent in the corresponding period last year.

Some of the above information constitutes forward-looking information. For the meaning of the term, please see under "Forward-Looking Information"

For more information regarding interest income and expenses, please see Appendix 1 - "Income and Expenditure Rates and Analysis of Changes in Interest Income and Expenses".

## Loan Loss Expenses

	For the six months			
	ended June 30			
	2020	2019 Cha	inge	
	In NIS million	In N	IIS million	In %
Loan loss expense (income) - specific	279	(51)	330	+
Loan loss expense - collective	1,456	321	1,135	+
Total loan losses expense	1,735	270	1,465	+
Of which:				
Loan loss expenses in respect of commercial				
credit risk	1,354	181	1,173	+
Loan loss expenses for credit risk in respect				
of housing loans	138	15	123	+
Loan loss expenses for other credit risk in				
respect of private individuals	242	74	168	+
Loan loss expenses for credit risk for banks				
and governments	1	-	1	
Total loan losses expense	1,735	270	1,465	+
Ratios (in %):				
Percentage of specific loan losses expenses				
(income) out of average outstanding loans to				
the public <sup>(a)</sup>	0.19	(0.04)	0.23	+
Percentage of expenses for loan losses out of				
average outstanding loans to the public(a)	1.19	0.19	1.00	+
Percentage of net write-offs for loans to the				
public out of the average outstanding loans				
to the public	(0.13)	(0.09)	(0.04)	44.44
Percentage of net write-offs for loans to the				
public out of the outstanding loan loss				
provisions for loans to the public	(8.31)	(7.90)	(0.41)	5.19

<sup>(</sup>a) Annualized.

#### Development of loan loss expenses by quarter

	2020		2019			
	Q2	Q1	Q4	Q3	Q2	Q1
	In NIS million					
Loan loss expense (income) - specific	175	104	42	68	73	(124)
Loan loss expense - collective	700	756	116	113	215	106
Total expense (income) for loan losses	875	860	158	181	288	(18)
Of which:						
Loan loss expenses (income) for credit risk						
in respect of commercial credit risk	615	739	127	146	203	(22)
Loan loss expenses (income) for credit risk						
in respect of housing loans	107	31	8	(1)	24	(9)
Loan loss expenses for other credit risk in						
respect of private individuals	155	87	22	38	60	14
Loan loss expenses (income) for credit risk						
in respect of banks and governments	(2)	3	1	(2)	1	(1)
Total expense (income) for loan losses	875	860	158	181	288	(18)
Ratios (in %):						
Percentage of specific loan losses expenses						
(income) out of average outstanding loans						
to the public <sup>(a)</sup>	0.24	0.14	0.06	0.10	0.10	(0.18)
Percentage of loan loss expenses (income)						
out of average outstanding loans to the						
public <sup>(a)</sup>	1.19	1.20	0.22	0.26	0.41	(0.03)
Percentage of net write-offs for loans to						
the public out of the average outstanding	(0.05)	(0.07)	(0.06)	(0.00)	(0.07)	(0.00)
loans to the public	(0.06)	(0.07)	(0.06)	(0.08)	(0.07)	(0.02)
Percentage of net write-offs for loans to						
the public out of the outstanding loan loss	(4.00)	(4.06)	(4.00)	(7.20)	(6.05)	(1.07)
provisions for loans to the public	(4.06)	(4.96)	(4.90)	(7.30)	(6.05)	(1.87)

#### (a) Annualized.

For more information regarding loan loss expenses, please see Note 6 and Note 13.

Due to the coronavirus crisis, the loan loss expenses increased, mainly due to commercial loans, which include loans to micro- and small businesses, and loans to medium-sized businesses and corporations. Out of a NIS 1,735 million increase, a total of NIS 1,456 million is an increase in the collective provision - which stems from the worsening of the economic indicators underlying the calculation of the provision - was designed to meet the possible increase in the specific provision in the subsequent quarters and a possible adverse development in the number of days in arrears, on the back of the current uncertainty.

#### Noninterest Income

	For the six months er			
	30 <b>2020</b>	2019 Cha	nge	
	In NIS million	In N	IIS million	In %
Noninterest finance income	30	998	(968)	(97.0)
Fees and commissions	1,669	1,626	43	2.6
Other income	28	125	(97)	(77.6)
Total	1,727	2,749	(1,022)	(37.2)

#### Development of noninterest income by quarter

	2020	2019					
	Q2	Q1	Q4	Q3	Q2	Q1	
	In NIS million						
Noninterest finance income (expenses)	690	(660)	383	305	333	665	
Fees and commissions	776	893	799	800	817	809	
Other income	15	13	18	27	44	81	
Total	1,481	246	1,200	1,132	1,194	1,555	

Due to the capital market losses in the first quarter of the year, the weight of noninterest income out of total income (i.e., net interest income and noninterest income) in the first half of the year was 28.7 percent, compared with 37.5 percent for the corresponding period last year and 36.5 percent for the 2019 full year.

#### Breakdown of noninterest finance income

	For the six months end	ed June 30		_
	2020	2019 Chan	ge	
	In NIS million	In NIS	S million	In %
Net income (expense) in respect of derivatives				_
and net exchange rate differentials for not held-				
for-trading activities	(313)	292	(605)	-
Gains on sale of available-for-sale bonds, net	220	34	186	+
Gains (losses) and dividend from not held-for-				
trading equity securities, net(c)	(82)	120	(202)	-
Gains (losses) on sale of investees' equity, net(b)	(2)	384	(386)	-
Net income for derivatives for trading activities	137	103	34	33.0
Realized and unrealized gains from adjustments to	)			
fair value of held-for-trading bonds and equity				
securities, net <sup>(a)</sup>	70	65	5	7.7
Total	30	998	(968)	(97.0)

- a) Realized and unrealized gains from fair value adjustments of held-for-trading bonds and equity securities, net, also include the effect of exchange rate differentials.
- (b) In the first six months of 2019 includes a gain of NIS 314 million on the sale of Leumi Card and a gain of NIS 72 million (before tax effect) on the sale of Super-Pharm (before tax effect).
- (c) In the first six months of 2019, including a NIS 50 million gain on the sale of ABS shares (before tax).

#### Breakdown of noninterest finance income by quarter

	2020		2019			
	Q2	Q1	Q4	Q3	Q2	Q1
	In NIS million					
Net income (expense) in respect of derivatives						
and net exchange rate differentials for not held-						
for-trading activities	214	(527)	132	285	73	219
Gains on sale of available-for-sale bonds, net	86	134	39	118	32	2
Gains (losses) and dividend from not held-for-						
trading equity securities, net	124	(206)	92	(27)	60	60
Gains (losses) on sale of investees' equity, net	-	(2)	-	(97)	70	314
Gains on sold loans, net	-	-	-	15	-	-
Net income (expenses) in respect of derivatives						
for trading activities	163	(26)	98	(53)	78	25
Realized and unrealized gains (losses) from						
adjustments to fair value of held-for-trading						
bonds and equity securities, net(a)	103	(33)	22	64	20	45
Total	690	(660)	383	305	333	665

<sup>(</sup>a) Realized and unrealized gains (losses) from fair value adjustments of held-for-trading bonds and equity securities, net also include the effect of exchange rate differentials.

#### Breakdown of fees and commissions

	For the six months			_
	ended June 30			
	2020	2019 (	Change	
	In NIS million	I	n NIS million	In %
Account management	327	347	(20)	(5.8)
Activity in securities and certain derivatives	375	318	57	17.9
Credit Cards	163	156	7	4.5
Credit handling	82	100	(18)	(18.0)
Financial products distribution fees and				
commissions	136	146	(10)	(6.8)
Exchange rate differentials	222	182	40	22.0
Financing fees and commissions	211	223	(12)	(5.4)
Other fees and commissions	153	154	(1)	(0.6)
Total fees and commissions	1,669	1,626	43	2.6

#### Breakdown of fees and commissions by quarter

	2020		2019			
	Q2	Q1	Q4	Q3	Q2	Q1
	In NIS million					
Account management	155	172	171	172	172	175
Activity in securities and certain derivatives	177	198	156	163	158	160
Credit cards	78	85	80	74	85	71
Credit handling	39	43	53	44	45	55
Financial products distribution fees and						
commissions	64	72	74	76	76	70
Exchange rate differentials	85	137	88	91	91	91
Financing fees and commissions	103	108	105	103	114	109
Other fees and commissions	75	78	72	77	76	78
Total fees and commissions	776	893	799	800	817	809

The increase in the first half of the year compared to last year is due to fees and commissions on securities and exchange commissions on the back of an increase in transaction volumes and demand for foreign currency, especially in the first quarter of the year, following the outbreak of the coronavirus. These increases were offset by a decrease in account management fees and credit handling fees and commissions, inter alia on the back of a decrease in activity in the second quarter due to the coronavirus.

#### Breakdown of other income

	For the six months ended June 30			
	2020	2019 Char	ige	
	In NIS million	In NIS million		In %
Gains on severance pay reserve	1	17	(16)	(94.1)
Other income, including on sale of buildings				
and equipment	27	108	(81)	(75.0)
Total	28	125	(97)	(77.6)

#### Breakdown of other income by quarter

	2020		2019			
	Q2	Q1	Q4	Q3	Q2	Q1
	In NIS million					
Gains (losses) on severance pay reserve	4	(3)	2	3	9	8
Other income, including on sale of						
buildings and equipment	11	16	16	24	35	73
Total	15	13	18	27	44	81

## Operating and Other Expenses

	For the six months ended June 30			
	2020	2019	Change	
	In NIS million		In NIS million	In %
Salaries and related expenses	1,846	2,261	(415)	(18.4)
Depreciation and amortization	363	295	68	23.1
Maintenance expenses for buildings and				
equipment	412	450	(38)	(8.4)
Other expenses	851	890	(39)	(4.4)
Total operating and other expenses	3,472	3,896	(424)	(10.9)

#### Operating and other expenses by quarter

	2020		2019			
	Q2	Q1	Q4	Q3	Q2	Q1
	In NIS million					
Salaries and related expenses	911	935	1,021	1,043	1,125	1,136
Depreciation and amortization	183	180	153	152	147	148
Maintenance expenses for buildings and						
equipment	184	228	244	227	223	227
Other expenses	391	460	658	514	455	435
Total operating and other expenses	1,669	1,803	2,076	1,936	1,950	1,946

The operating and other expenses in the first half of 2020 constitute 57.7 percent of total income, compared with 53.1 percent in the corresponding period last year and 56.8 percent in the entire 2019. Less gain on the sale of Leumi Card - 55.5 percent and 58.1 percent as at June and December 2019, respectively.

Total (annualized) operating and other expenses constitute 1.35 percent of total assets, compared with 1.67 percent in the corresponding period last year and 1.69 percent in the entire 2019.

Salary expenses were down compared to the same period last year, especially due to provisions for bonuses.

#### Salary expenses

	For the six months ended June 30			
	2020	2019	Change	
	In NIS million		In NIS million	In %
Salaries and related expenses	1,679	2,090	(411)	(19.7)
Pension, severance and retirement expenses	167	171	(4)	(2.3)
Total salary expenses	1,846	2,261	(415)	(18.4)

#### Salary expenses by quarter

	2020		2019			
	Q2	Q1	Q4	Q3	Q2	Q1
	In NIS million					
Salaries and related expenses	823	856	926	953	1,035	1,055
Pension, severance and retirement						
expenses	88	79	95	90	90	81
Total salary expenses	911	935	1,021	1,043	1,125	1,136

#### Condensed Statement of Comprehensive Income

Comprehensive income for the reporting period totaled NIS 1,273 million compared to NIS 1,346 million in the corresponding period last year. The difference between the comprehensive income for the period and the net income stems mainly from adjustments to employee benefits liabilities on the back of the increased discount interest rate totaling NIS 597 million (before tax), with the addition of adjustments for available-for-sale bonds totaling NIS 597 million (before tax). These adjustments were stated directly in other comprehensive income and in later periods - in profit and loss.

It should be clarified that the current period is characterized by considerable volatility in financial markets both in Israel and around the world, due to the continuation of the coronavirus pandemic, such that the volatility in the value of financial assets could continue.

Some of the above information constitutes forward-looking information. For the meaning of the term, please see under "Forward-Looking Information".

Changes in accumulated other comprehensive income (loss) for the three-month periods ended June 30 2020 and 2019

	Other comp	rehensive inc	come (loss) b	efore attribu	ıtion			
	to non-cont	rolling intere	sts					
	Adjust-						•	
	ments in							
	respect of			The Bank's			Other	Other
	presenta-			ownership			compre-	compre-
	tion of	Adjust-		interests in			hensive	hensive
	available-	ments		other			income	income
	for-sale	from					(loss)	(loss)
	bonds	transla-		hensive	Adjust-		attribu-	attribu-
	(2018 -	tion, <sup>(a)</sup> net	Net gains	income of	ments in		table to	table to
	securities)	after the	(losses) on	equity-	respect of		non-	the Bank's
	at fair	effect of	cash flow	accounted	employee		controlling	share-
	value	hedges <sup>(b)</sup>	hedges	investees	benefits <sup>(c)</sup>	Total	interests	holders
	In NIS millio	n						
Balance on March 31								
2019	38	(126)	-	(6)	(2,280)	(2,374)	(33)	(2,341)
Net change during the								
period	188	(21)	-	-	(654)	(487)	-	(487)
Balance as at June 30								
2019	226	(147)	-	(6)	(2,934)	(2,861)	(33)	(2,828)
Balance as at March 31								
2020	208	(155)	29	(16)	(1,988)	(1,922)	(18)	(1,904)
Net change during the								
period	809	(39)	3	3	(1,566)	(790)	(10)	(780)
Balance as at June 30								
2020	1,017	(194)	32	(13)	(3,554)	(2,712)	(28)	(2,684)

Please see comments below.

## Changes in accumulated other comprehensive income (loss) for the six-month periods ended June 30 2020 and 2019

	Other comp	rehensive in	come (loss) k	pefore attribu	ution to non-co	ontrolling in	terests	
	Adjust-						_	
	ments in							
	respect of			The Bank's			Other	Other
	presenta-			share in			compre-	compre-
	tion of	Adjust-		other			hensive	hensive
	available-	ments		compre-			income	income
	for-sale	from		hensive			(loss)	(loss)
	bonds	transla-		income	Adjust-		attribu-	attribu-
	(2018 -	tion, <sup>(a)</sup> net	Net gains	(loss) of	ments in		table to	table to
	securities)	after the	(losses) on	. ,	respect of		non-	the Bank's
	at fair	effect of	cash flow	accounted	employee		controlling	share-
	value	hedges <sup>(b)</sup>	hedges	investees	benefits <sup>(c)</sup>	Total	interests	holders
	In NIS millio	n						
Balance as at								
December 31 2018	(317)	(73)	-	(9)	(1,763)	(2,162)	(30)	(2,132)
Net change during the								
period	570	(74)	-	3	(1,194)	(695)	(7)	(688)
Cumulative effect for								
first-time application								
of US GAAP <sup>(d)</sup>	(27)		-	-	_	(27)		(27)
Sale of equity of a								
consolidated								
company <sup>(e)</sup>	-	-	-	-	23	23	4	19
Balance as at June 30		(		4-1	/ · ·	/	4	()
2019	226	(147)	-	(6)	(2,934)	(2,861)	(33)	(2,828)
Balance as at		(4.0.0)	(0)	(4.0)	(0.0.10)	(0.500)	(40)	(2.125)
December 31 2019	624	(199)	(2)	(13)	(3,948)	(3,538)	(43)	(3,495)
Net change during the		_					4=	
period	393	5	34	· -	394	826	15	811
Balance as at	1 017	(104)	22	(43)	/2 FF4\	(2.742)	(20)	(2.684)
June 30 2020	1,017	(194)	32	(13)	(3,554)	(2,712)	(28)	(2,684)

Changes in accumulated other comprehensive income (loss) for the year ended December 31 2019

	Other comp	rehensive in	come (loss) b	efore attribu	ition to non-co	ontrolling in	terests	
							Other	Other
	Adjust-		The Bank's				compre-	compre-
	ments for	Adjust-	share in				hensive	hensive
	presenta-	ments	other				income	income
	tion of	from	compre-				(loss)	(loss)
	available-	transla-	hensive		Adjust-		attribu-	attribu-
	for-sale	tion, <sup>(a)</sup> net	loss of	Net losses	ments in		table to	table to
	securities	after the	equity-	on cash	respect of		non-	the Bank's
	at fair	effect of	accounted	flow	employee	<b>+</b>	controlling	share-
	value	hedges <sup>(b)</sup>	investees	hedges	benefits <sup>(c)</sup>	Total	interests	holders
	In NIS millio	n						
Balance as at	(247)	(72)	(0)		(4.762)	(2.4.52)	(20)	(2.422)
December 31 2018	(317)	(73)	(9)	-	(1,763)	(2,162)	(30)	(2,132)
Net change during the	068	(126)	(4)	(2)	(2.200)	(1 272)	/17\	(1.255)
year Cumulative effect in	968	(126)	(4)	(2)	(2,208)	(1,372)	(17)	(1,355)
respect of first-time								
application of US								
GAAP <sup>(d)</sup>	(27)	_	_	_	_	(27)	_	(27)
Sale of equity of a	(=, )					(27)		(27)
consolidated								
company <sup>(e)</sup>	-	-	-	-	23	23	4	19
Balance as at								
December 31 2019	624	(199)	(13)	(2)	(3,948)	(3,538)	(43)	(3,495)

- (a) Adjustments from translation of financial statements of foreign operations whose functional currency is different from the Bank's functional currency.
- (b) Net gains (losses) for hedging of a net investment in foreign currency.
- (c) Adjustments in respect of employee benefits include the costs of the implemented voluntary retirement program.
- (d) Cumulative effect for first-time application of US GAAP for Banks 2016-01 ASU, "Financial Instruments", including updates thereof. Please see Note 1.X in the financial statements as at December 31 2019.
- e) Including balances classified as held-for-sale assets. For more information, please see Note 36F to the financial statements as at December 31 2018.

## Structure and Development of Assets, Liabilities, Equity and Capital Adequacy

**Total assets** of the Leumi Group as at June 30 2020 amounted to NIS 517.7 billion, compared to NIS 469.1 billion as at the end of 2019 - a 10.3 percent increase, and compared to June 2019 - a 10.5 percent increase.

The value of assets denominated in, and linked to, foreign currency out of the Group's total assets is approximately NIS 113.2 billion, 21.9 percent of total assets. In the first half of 2020, the shekel devalued against the US dollar by 0.3 percent, depreciated by 0.1 percent against the euro, and appreciated by 6.7 percent against the pound sterling. The effect of exchange rate differentials on the balance sheet in the first half of the year was negligible.

Total assets under the Group's management – total assets and securities portfolios of customers, provident funds and study funds for which operational management and deposit management services are provided - reached NIS 1,608 billion as at June 30 2020, compared with a total of NIS 1,621 billion as at the end of 2019.

#### 1. Following are the changes in the main balance sheet line items:

	June 30	December 31	Change	
			From	From
			December	June
	2020	2019	2019	2019
	In NIS million		In %	
Total assets	517,650	469,134	10.3	10.5
Cash and deposits with banks	102,911	76,213	35.0	23.1
Securities	98,672	84,949	16.2	22.2
Loans to the public, net	284,415	282,478	0.7	2.4
Buildings and equipment	2,910	3,043	(4.4)	(1.0)
Deposits by the public	416,956	373,644	11.6	11.5
Deposits by banks	6,659	6,176	7.8	34.8
Bonds, promissory notes and subordinated				
bonds	19,519	19,958	(2.2)	(2.3)
Equity attributable to the Bank's				
shareholders	36,132	35,406	2.1	0.9

#### 2. Changes in the main off-balance-sheet items

	June 30	December 31	Change		
			From	From	
			December	June	
	2020	2019	2019	2019	
	In NIS million		In %		
Documentary credit, net	626	727	(13.9)		(50.4)
Loan guarantees, net	4,892	5,219	(6.3)		(3.9)
Guarantees for apartment buyers, net	20,144	21,230	(5.1)		(0.3)
Guarantees and other commitments, net	16,185	16,099	0.5	)	(0.7)
Derivatives <sup>(a)</sup>	771,135	763,365	1.0	)	(4.8)
Options - all types	210,825	218,622	(3.6)		(58.4)

<sup>(</sup>a) Including forward transactions, financial swap contracts, swaps, futures and credit derivatives.

For more information, please see Note 11.

#### Loans to the Public, Net

Net loans to the public in the Leumi Group as of June 30 2020 totaled NIS 284.4 billion compared to NIS 277.6 billion as at June 30 2019, a 2.4 percent increase compared to a total of NIS 282.5 billion as at the end of 2019, a 0.7 percent increase.

In addition to loans to the public, the Group invests in corporate securities, which total - as at June 30 2020 - NIS 19,766 million compared to NIS 18,141 million as at the end of 2019, and which also embody credit risk.

#### The coronavirus crisis

Upon the outbreak of the coronavirus crisis, the Bank took various measures to provide service to its customers, even though remote work from home. During the entire period, customers were provided with ongoing service. In addition, adjustments were made to banking products according to the unique characteristics of the period.

Customers' concerns, mainly in respect of commercial credit, of the ramifications of the crisis and the uncertainty regarding the timing and pace of returning to normal, brought many customers to seek assistance or loan deferment. The Bank extended credit as part of the state-backed Business Loan Fund, gave the option for a loan deferment on mortgage loans and the option to defer repayments (grace) for a limited time on loans to private and commercial customers. Until shortly before the financial statements' publication date, the Bank extended loans to businesses totaling NIS 4.5 billion through the state-backed Business Loan Fund.

In addition, the Bank continued to maintain ongoing contact with its customers in order to best assist them during this period.

For more information regarding the impact of the coronavirus crisis, please see the section entitled "Credit Risks".

The second quarter was characterized by going, to a certain extent, "back to normal", but the business sector is still not back to normal. Due to the shrinking of economic activity in Israel, demand for credit by the business sector declined. Due to the continuous nature of the crisis, the activity of the business sector requires continued close monitoring and control of developments.

Development in loans to the public, after loan loss provision by main economic sectors

	June 30	Decembe	r 31			Change less
	2020	2019		Change		exchange rate differentials
	In NIS million			In NIS million	In %	
Private individuals - housing						
loans	86,22	. <b>9</b> 8	3,954	2,275	2.7	2.7
Private individuals - other	25,78	<b>8</b> 2	7,398	(1,610)	(5.9)	(5.9)
Construction and real estate	64,67	<b>'0</b> 6	2,187	2,483	4.0	4.1
Commercial	28,63	<b>7</b> 2	8,212	425	1.5	1.7
Manufacturing	20,15	8 2	0,134	24	0.1	0.2
Other	58,93	<b>3</b> 6	0,593	(1,660)	(2.7)	(2.7)
Total	284,41	. <b>5</b> 28	2,478	1,937	0.7	0.8

For more information regarding developments in loans and credit risk by economic sector, please see section entitled "Credit Risks".

#### Troubled Credit Risk

Troubled credit risk after specific and collective provisions

	June 30			December		
	2020			2019		
	Off-				Off-	
	Balance-	balance-		Balance-	balance-	
	sheet	sheet	Total	sheet	sheet	Total
	In NIS mill	ion				
Impaired non-performing credit risk, net	1,878	3 138	2,016	1,997	253	2,250
Substandard credit risk, net	477	7 25	502	333	108	441
Special mention credit risk, net	2,425	363	2,788	2,106	271	2,377
Total	4,780	526	5,306	4,436	632	5,068

	June 30	Decen	nber 31
	2020	2019	
	In NIS million		
Troubled credit risk - commercial	5,3	93	4,920
Troubled credit risk - retail	1,5	80	1,460
Total	6,9	73	6,380
Balance of loan loss provision	1,6	67	1,312
Troubled loans after loan loss provision	5,3	06	5,068

For more information regarding troubled loans, please see section entitled "Credit Risk" and Note 13.

For more information on the guidance of the Banking Supervision Department in the wake of the coronavirus, please see Note 1.B.4.

#### Securities

As at June 30 2020, the Group's investments in securities amounted to NIS 98.7 billion, compared to NIS 84.9 billion as at the end of 2019, a 16.2 percent increase.

The Group's securities are divided into four classes: held-for-trading securities, not held-for-trading equity securities, available-for-sale bonds and held-to-maturity bonds.

Securities purchased by the Bank are classified, on the date of their purchase, to one of the following portfolios: held-for-trading securities, available-for-sale bonds, not held-for-trading equity securities, or held-to-maturity bonds - according to the manner in which the Bank intends to use the securities. Securities purchased for trading purposes (or for the purpose of hedging other components of the held-for-trading portfolio), for market-making purposes or as part of the trading room activity are classified to the held-for-trading portfolio. Securities purchased as part of managing the Bank's assets and liabilities are classified to the available-for-sale portfolio or as not held-for-trading equity securities (as at January 1 2019). Bonds purchased to be held to maturity are classified to the held-to-maturity portfolio.

Held-for-trading securities are stated in the balance sheet at fair value, and the difference between the fair value and the amortized cost is recorded in the income statement. Available-for-sale bonds are stated in the balance sheet at fair value, and the difference between the fair value and the amortized cost is stated under a separate item entitled "Adjustments in respect of presentation of available-for-sale securities at fair value" less related tax, in Other comprehensive income. As at January 1 2019, not held-for-trading equity securities with an available fair value are presented in the balance sheet at fair value and the difference between the fair value and amortized cost is stated in a separate item under "Noninterest finance income" in profit and loss and entitled "Unrealized net gains (losses) on not held-for-trading equity securities". In case of an other-than-temporary impairment, the difference is charged to profit and loss. Held-to-maturity bonds are stated in the balance sheet at amortized cost.

In the first half of 2020, a NIS 597 million positive capital reserve from securities (before tax) was recorded, due to a significant increase in the value of securities which occurred during the second quarter.

It should be clarified that the current period is characterized by considerable volatility in financial markets both in Israel and around the world, due to the continuation of the coronavirus pandemic, such that the volatility in the value of financial assets could continue.

Some of the above information constitutes forward-looking information. For the meaning of the term, please see under "Forward-Looking Information".

Classification of the securities item in the consolidated balance sheet

	June 30	2020				December 31 2019				
	Held-to- maturity bonds	Available -for-sale bonds <sup>(a)</sup>	Not held-for- trading equity secu- rities	Held-for- trading secu- rities <sup>(b)</sup>	Total	Held-to- maturity bonds	Available -for-sale bonds <sup>(a)</sup>	. ,	Held-for- trading secu- rities <sup>(b)</sup>	Total
	In NIS m	illion								
Bonds										
Of the Israeli										
government	4,010	36,234		7,924	48,168	3,080	33,132		2,715	38,927
Of foreign										
governments <sup>(c)</sup>	-	19,157		262	19,419	-	18,121		213	18,334
Of Israeli financial										
institutions	-	67		527	594	_	_		101	101
Of foreign financial										
institutions <sup>(d)</sup>	-	9,488		163	9,651	-	9,597		201	9,798
Asset-backed (ABS) or mortgage-backed (MBS)	2,308	7,604		124	10,036	1,543	7,748		154	9,445
Of other Israeli		•								
entities	-	199		49	248	-	140		53	193
Of other foreign										
entities	947	5,746		71	6,764	822	3,530		87	4,439
Equity securities and										
mutual funds			3,773	19	3,792			3,712	-	3,712
Total securities	7,265	78,495	3,773	9,139	98,672	5,445	72,268	3,712	3,524	84,949

- (a) Including unrealized gains from fair value adjustments in the amount of NIS 2,063 million recorded in other comprehensive income (December 31 2019 NIS 1,090 million).
- (b) Including unrealized gains from fair value adjustments in the amount of NIS 51 million recorded in profit and loss (December 31 2019 NIS 25 million).
- c) Of which: US government NIS 12,097 million (December 31 2019 NIS 12,690 million).
- d) Most bonds of foreign financial institutions are rated Supranational or are state-backed.

As at June 30 2020, approx. 79.5 percent of the Group's own (nostro) portfolio was classified as available-for-sale, approx. 9.3 percent - as held-for-trading, approx. 3.8 percent as not held-for-trading equity securities and 7.4 percent as held-to-maturity. Approximately 3.8 percent of the securities' value is investments in corporate equity securities that are not equity-accounted, but rather stated at cost or according to the listed share price.

For information on the value of securities by method of measurement, please see Note 15A.

#### Available-for-sale portfolio

- 1. In the first half of 2020, there was a NIS 597 million increase (before tax) in other comprehensive income in respect of available-for-sale bonds, compared with an increase of NIS 863 million (before tax) in the corresponding period last year.
- 2. In the first half of 2020, net gains on the sale of available-for-sale bonds, stated in profit and loss, amounted to NIS 220 million, compared with a net loss of NIS 34 million in the corresponding period last year.

The net accumulated balance of fair value adjustments of available-for-sale bonds as at June 30 2020 totaled a positive NIS 1,017 million (after tax) compared with a positive NIS 624 million as at the end of 2019. These amounts represent net unrealized gains (losses) as at the reporting dates.

For information regarding fair value adjustments of available-for-sale securities recognized in equity, please see Note 5.

#### Held-for-trading portfolio

As at June 30 2020, the held-for-trading portfolio has NIS 9.1 billion in bonds, compared with NIS 3.5 billion as at December 31 2019. As at June 30 2020, the held-for-trading portfolio constitutes 9.3 percent of the Group's total nostro portfolio, compared with 4.1 percent as at December 31 2019.

Realized and unrealized losses in respect of held-for-trading bonds in the amount of NIS 67 million were recorded in the income statement in the first half of 2020, compared with gains of NIS 63 million in the same period last year.

#### Investments in equity securities and funds

As at June 30 2020, investments in shares and funds totaled NIS 3,792 million, of which NIS 2,397 million was in marketable shares and NIS 1,395 million - in non-marketable shares. As at January 2019, changes in the fair value of unrealized not held-for-trading equity securities and funds will be recognized directly, on a regular basis, in the income statement rather than in Other comprehensive income.

Of the total investment, NIS 3,773 million is classified to the not held-for-trading portfolio and NIS 19 million - to the trading portfolio.

As at June 30 2020, the capital required in respect of these investments was NIS 521 million.

For more information on the portfolio's composition, please see Note 5.

#### Investments in foreign securities

#### a. Investments in foreign asset-backed bonds

The Group's asset-backed (mortgage and non-mortgage) securities portfolio, all investment-grade, amounted to NIS 10.0 billion (about USD 2.9 billion) as at June 30 2020, compared to NIS 9.4 billion as at the end of 2019. Out of the above portfolio, as at June 30 2020, NIS 7.6 billion (about USD 2.2 billion) was classified to the available-for-sale portfolio and the remainder - to the held-for-trading and held-to-maturity portfolios.

As of June 30 2020, the portfolio of available-for-sale investments in foreign asset-backed bonds, including investment in mortgage-backed bonds, totaled NIS 5.7 billion. 93.30 percent of all mortgage-backed bonds in the available-for-sale portfolio was issued by US federal agencies (FNMA, FHLMC, GNMA) and all were rated AAA as of the reporting date.

As of June 30 2020, the total net increase in value from the mortgage-backed bonds portfolio charged to shareholders' equity was NIS 115 million.

Total mortgage-backed bonds that are neither government-backed (USA) nor backed by US federal institutions total NIS 419 million.

The weighted average maturity for the entire mortgage-backed bonds portfolio is 3.09 years (average duration). In addition to the mortgage-backed bonds, the Group's available-for-sale portfolio also includes other non-mortgage asset-backed bonds totaling NIS 1.9 billion, of which CLO bonds account for NIS 1.4 billion. The weighted average maturity for the entire non-mortgage asset-backed bond portfolio is 4.6 years.

For more information on investment in asset-backed bonds, please see Note 5.

#### b. Investments in foreign non-asset-backed securities

As of June 30 2020, the Group's securities portfolio includes NIS 44.8 billion (USD 12.9 billion) in foreign non-asset-backed securities. NIS 41.7 billion (about USD 12.0 billion) is from bonds classified to the available-for-sale portfolio and the remainder - to the held-for-trading and held-to-maturity portfolios. 99.01 percent of the total securities are investment-grade and include mainly securities of the US government, banks and financial institutions as well as bonds of investment-grade corporations, and the remainder are mainly securities issued by the Israeli government.

For more information regarding exposure to foreign financial institutions, please see section entitled "Credit Risks".

As of June 30 2020, the cumulative increase in shareholders' equity in respect of foreign non-asset-backed bonds in the available-for-sale portfolio was NIS 1,044 million (NIS 687 million after tax).

As aforesaid, in addition to the available-for-sale portfolio, the held-for-trading portfolio and held-to-maturity portfolio also include non-asset-backed securities. The held-for-trading portfolio mainly includes securities issued by governments, banks and financial institutions. 86.48 percent of the securities in the held-for-trading portfolio are investment-grade.

As at June 30 2020, the value of the non-asset-backed held-for-trading portfolio was NIS 0.6 billion (USD 0.2 billion). The difference between the fair value and the amortized cost, if any, is recorded in the income statement.

#### Investments in bonds issued in Israel

As at June 30 2020, investments in bonds issued in Israel amounted to NIS 43.0 billion, of which NIS 42.1 billion was in shekel-denominated bonds issued by the Israeli government and the remainder - corporate bonds. 31.6 percent of corporate bonds investments - which are NIS 0.3 billion - were included in the available-for-sale portfolio, and the remainder - in the held-for-trading portfolio.

The available-for-sale portfolio corporate bonds - which total NIS 0.3 billion - include a positive capital reserve of NIS 2 million

All corporate bonds in the held-for-trading portfolio are listed and traded on the Tel Aviv Stock Exchange.

For more information, please see Note 5.

#### Deposits by the Public

As at June 30 2020, deposits by the public with the Group totaled approximately NIS 417 billion, compared to NIS 374 billion as at June 30 2019, an 11.5 percent increase, and compared with a total of NIS 373.6 billion as at the end of 2019, an 11.6 percent increase.

The increase is mainly due to a transfer of funds from financial markets to deposits following the coronavirus, and an increase in deposits by institutionals.

#### Developments in the balances of customers' off-balance-sheet financial assets with the Leumi Group

	June 30	December 31		
	2020	2019	Change	
	In NIS million		In NIS million	In %
Securities portfolios(a)	755,510	815,120	(59,610)	(7.3)
Assets for which operating services are provided:(a)(b)(c)				
Mutual funds	42,310	56,280	(13,970)	(24.8)
Provident and pension funds	157,024	150,291	6,733	4.5
Study funds	135,841	130,336	5,505	4.2

- (a) Including changes in the market value of securities and value of securities of mutual funds and provident funds in the Group's custody, for which operational management and custody services are provided.
- (b) The Group does not manage mutual funds, provident funds or study funds in Israel.
- (c) Assets of customers to which the Group provides operational management services, including provident fund balances of customers who receive consulting services from Leumi.

#### Bonds, Capital Notes and Subordinated Bonds

As at June 30 2020, bonds, capital notes and subordinated bonds amounted to NIS 19.5 billion, compared to NIS 20.0 billion as at the end of 2019, a 2.2 percent decrease and a 2.3 percent decrease compared to June 2019.

#### Shelf prospectus and bonds issuance

On May 25 2018, the Bank published a shelf prospectus in accordance with a permit granted by the Israel Securities Authority. On May 18 2020, the Israel Securities Authority decided to extend the period for issuing securities under the shelf prospectus until May 24 2021.

According to a shelf prospectus dated January 29 2020, the Bank issued a total of USD 750 million in Subordinated Notes Series Leumi \$ 2031. The series was listed for trading on the TACT Institutional on the Tel Aviv Stock Exchange.

Subordinated Notes Series Leumi \$ 2031 are repayable in one lump sum, 11 years after their issue date, with the Bank having an early repayment option exercisable 6 years after the issue date, subject to certain terms and conditions.

Subordinated Notes Series Leumi \$ 2031 carry a fixed annual interest rate of 3.275 percent per year, until January 29 2026, to be paid bi-annually. On that date, if the Bank does not exercise its early repayment option, the nominal interest rate of Subordinated Notes Series Leumi \$ 2031 shall be updated, such that as from that date, the annual interest shall be equal to the sum of the 5-year treasury yield rate at the interest rate change rate and a spread of 1.631 percent, as outlined in the issuance documents.

If circumstances of a trigger event (a point of non-viability or trigger event for absorption of the principal loss amount, the earlier of the two) were to occur, Series Leumi \$ 2031 Subordinated Notes shall be converted into shares according to the average closing prices of the Bank's shares on the Tel Aviv Stock Exchange in the 14 consecutive trading days preceding the date on which the conversion notice (translated into USD according to the rate as of that date) was issued or according to the set minimum rate (USD 3.6048, subject to adjustments), the higher of the two.

The Subordinated Notes Leumi Series Leumi \$ 2031 are eligible for inclusion in Tier 2 capital as of their issuance date.

According to a shelf prospectus dated June 2 2020, the Bank issued, on June 4 2020, a total of NIS 2.4 billion in bonds Series 181. The bonds are payable in one lump sum on September 5 2023, bear an annual interest rate of 1 percent, are linked to the Consumer Price Index, payable annually on June 5 of each year from 2020 to 2023, inclusive. The Series 181 Bonds are not recognized for regulatory capital purposes.

For more information, please see the immediate report dated February 17 2020, immediate report dated May 19 2020 and immediate reports dated June 4 2020.

On June 30 2020, at total of NIS 5.3 billion par value in Bonds Series 177 of the Bank were repaid. These bonds were not part of the Bank's regulatory capital.

For more information, please see the immediate report dated July 8 2020.

#### Early redemption of subordinated capital notes

On July 8 2020, the Bank's Board of Directors decided to redeem, by way of full early redemption, Capital Notes Series 300 and 301, which were issued to the public in August 2009. Accordingly, in August 10 2020, a total of NIS 2.1 billion in capital notes were redeemed (including linkage differences for Series 300). Capital notes were partially included in the Bank's regulatory capital as at June 30 2020, according to the transitional provisions of Proper Conduct of Banking Business Directive No. 299, as detailed under "Equity and Capital Adequacy".

For more information, please see the immediate report dated July 8 2020, immediate report dated July 16 2020 and immediate report dated August 11 2020.

## **Equity and Capital Adequacy**

**Equity attributable to the Bank's shareholders** totaled NIS 36,132 million on June 30 2020 compared with NIS 35,406 million as at the end of 2019, a 2.1 percent year-on-year increase. The increase stems mainly from the profit for the period, the increase in the capital reserve for available-for-sale bonds and a decrease in liabilities for employee benefits on the back on the discount interest rate increase during the period.

The ratio of equity attributable to the Bank's shareholders to total assets ratio as at June 30 2020 reached 7.0 percent, compared to 7.5 percent as at December 31 2019.

This capital serves as the basis for calculating the regulatory capital which, in turn, is used to calculate the Bank's capital adequacy ratio with the addition of capital instruments and regulatory adjustments as set out in the Supervisor of Banks, Proper Conduct of Banking Business Directive No. 202.

## Capital Adequacy Structure<sup>(a)</sup>

	June 30 <b>2020</b> 2019		December 31	
			2019	
	In NIS millio	n		
Capital base for capital ratio purposes				
CET1 capital, after regulatory capital deductions and				
adjustments	37,	475	36,644	37,603
Tier 2 capital, after deductions	13,	735	10,794	11,987
Total capital	51,	210	47,438	49,590
Balance of risk-weighted assets				
Credit risk	296,	428	286,328	288,340
Market Risks	6,	890	5,223	5,008
Operational risk	22,	715	23,212	23,116
Total balances of risk-weighted assets	326,	033	314,763	316,464
Capital to risk-weighted assets ratio				
Ratio of CET1 capital to risk-weighted assets	11.4	49%	11.64%	11.88%
Total capital to risk-weighted assets	15.7	71%	15.07%	15.67%

<sup>(</sup>a) For more information regarding the capital adequacy structure, please see Note 9A.

Common Equity Tier 1 capital was 11.49 percent as at June 30 2020, a 0.39 percent decrease compared to December 31 2019.

The decrease in Common Equity Tier 1 capital mainly stems from the increase in risk-weighted assets and market risk assets during the reporting period.

#### Regulatory capital structure

In May 2013, the Banking Supervision Department published the final directives for the implementation of Basel III in Israel, by amending Proper Conduct of Banking Business Directives Nos. 201-211 (hereinafter in this section - the "Directives"). The Directives went into effect on January 1 2014, subject to the transitional provisions included in the Banking Supervision Department's Proper Conduct of Banking Business Directive No. 299.

Pursuant to the Directives, the Group's capital components for the purpose of calculating capital adequacy are attributed to two tiers:

- 1. Tier 1 capital, which includes Common Equity Tier 1 capital (CET1) and Additional Tier 1 capital.
- 2. Tier 2 capital.

The sum of these tiers is also known as "capital basis for capital adequacy purposes" or "regulatory capital" or "total capital."

#### Common Equity Tier 1 capital and Additional Tier 1 capital

**Common Equity Tier 1 capital** includes equity attributable to the Bank's shareholders, with the addition of some of the minority interests (non-controlling interests of consolidated subsidiaries) less goodwill, other intangible assets and regulatory adjustments and additional deductions.

Additional adjustments to Common Equity Tier 1 capital arising from the implementation of operational efficiency plans and the method of calculating the discount rate used to calculate the employee benefits liability, as detailed below.

**Additional Tier 1 capital** includes equity instruments complying with the criteria set forth in Proper Conduct of Banking Business Directive No. 202. The Leumi Group has no equity instruments in this tier.

#### Tier 2 capital

Tier 2 capital mainly includes equity instruments and the balance of the collective loan loss provisions, subject to the ceiling prescribed by the Directives.

As at December 31 2013, equity instruments included in Tier 2 capital are subject to transitional provisions and a recognition ceiling, as prescribed by the Directives, such that the amount recognized in effect for the equity instruments is the lower of the amortized amount of the instruments and the recognition ceiling based on the balance of the equity instruments included in Tier 2 capital as at December 31 2013, which is amortized at the beginning of each year by 10 percent until January 1 2022. The recognition ceiling for 2020 is 20 percent.

As of the beginning of 2014, equity instruments must comply with the criteria set forth in Proper Conduct of Banking Business Directive No. 202. The main criteria for their inclusion are that the instrument must include: (1) a mechanism for absorbing principal losses by way of conversion to ordinary shares or amortization of the instrument when the banking corporation's Common Equity Tier 1 capital ratio falls below 5 percent; (2) a clause determining that, on the occurrence of a defining event for non-viability (as defined in Appendix E to Proper Conduct of Banking Business Directive No. 202), the instrument shall be immediately converted to ordinary shares or written off.

For more information regarding subordinated bonds issued by the Bank in 2020 which are eligible for inclusion in Tier 2 capital, please see section entitled "Bonds, Capital Notes and Subordinated Bonds".

For a description of the main features of issued regulatory equity instruments, please see the Bank's website at: https://english.leumi.co.il.

# Capital Adequacy

Capital ratios are calculated as the ratio of capital to risk-weighted assets. The Common Equity Tier 1 capital ratio is calculated as the ratio of Common Equity Tier 1 capital to the risk-weighted assets, and the total capital ratio is calculated as the ratio of total capital to the risk-weighted assets.

#### The Bank of Israel's capital adequacy targets

Under Proper Conduct of Banking Business Directive No. 201, "Capital Measurement and Adequacy - Introduction, Application and Calculation of Requirements", which was in effect until March 1 2020, a large banking corporation whose consolidated total assets represent at least 20 percent of the Israeli banking system's total assets, was required to meet a minimum Common Equity Tier 1 capital ratio of 10 percent and a minimum total capital ratio of 13.5 percent, beginning on January 1 2017. This requirement applies to Leumi.

Additionally, under Proper Conduct of Banking Business Directive No. 329, "Restrictions on Granting Housing Loans", a banking corporation is required to increase its Common Equity Tier 1 capital target and total capital target by a rate which reflects 1 percent of outstanding housing loans. The effect of this requirement on the capital ratio in the reporting period is 0.25 percent.

Circular amending Proper Conduct of Banking Business Directive No. 201 - "Introduction, Scope of Application and Calculation of Requirements" and Amendment to Proper Conduct of Banking Business Directive No. 218, "Leverage Ratio"

On March 1 2020, the Bank of Israel published an update to the circular revising Proper Conduct of Banking Business Directive No. 201, "Introduction, Scope of Application and Calculation of Requirements" and Amendment to Proper Conduct of Banking Business Directive No. 218, "Leverage Ratio". In accordance with the circular, the directives were amended such that a banking corporation whose consolidated total assets constitute more than 24 percent (in lieu of 20 percent prior to the circular) of the Israeli banking system's total assets shall have a CET1 capital to risk-weighted assets ratio of no less than 10 percent, the ratio of total capital to risk weighted assets shall not fall below 13.5 percent and the leverage ratio shall be no less than 6 percent. The circular is valid from its publication date. The amendment to the directives does not affect Leumi's minimum capital requirements.

Circular entitled "Adjustments to Proper Conduct of Banking Business Directives for Dealing with the Coronavirus Crisis (Temporary Order)" - Proper Conduct of Banking Business Directive No. 250

On March 29 2020 the Supervisor of Banks published a letter entitled "Profit Distribution Following the Coronavirus Crisis" (hereinafter: the "Supervisor of Banks's letter of March 29 2020"). The Supervisor of Banks announced in her letter the reduction in the minimum regulatory capital requirements applicable to the banks, following the coronavirus crisis and in the context of all measures adopted by the Bank of Israel in the wake of the crisis. In addition, all the banks were requested to reconsider their dividend distribution policy and share buyback plan, on the backdrop of the coronavirus crisis and the uncertainty, out of expectation that the capital resources that will be released as a result of the relief will not be used for dividend distribution or to perform share buybacks.

On March 31 2020, the Bank of Israel published a circular entitled Adjustments to Proper Conduct of Banking Business Directives for Dealing with the Coronavirus Crisis (Temporary Order) (Directive No. 250) (hereinafter: the "Temporary Provision"), against the backdrop of the unfolding coronavirus event and its ramifications for the Israeli and world economies. Among its other provisions, the circular prescribed an adjustment to Proper Conduct of Banking Business Directive No. 201, "Measurement and Capital Adequacy", such that a banking corporation whose consolidated total assets constitute more than 24 percent of the Israeli banking system's total assets shall have a CET1 capital to risk-weighted asset ratio of no less than 9 percent and the ratio of total capital to risk weighted assets shall not fall below 12.5 percent (in lieu of 10 percent and 13.5 percent, respectively, prior to the circular). This guidance applies to Leumi.

The Temporary Provision is effective until September 30 2020, and the Supervisor of Banks may, with the Governor's permission, extend it by a maximum period of six months (hereinafter: the "Temporary Provision expiry date"). The relief in capital targets will be in effect until 24 months from the Temporary Provision expiry date, provided that the capital ratios of the banking corporation will not fall below the lower of: the capital ratios upon the Temporary Provision's expiry date or the minimum capital ratios applicable to the banking corporation prior to the Temporary Provision.

Accordingly, the minimum capital targets applicable to Leumi as at June 30 2020 are a minimum CET1 capital to risk-weighted assets ratio of 9 percent and a minimum total capital to risk-weighted assets ratio of 12.5 percent.

On April 27 2020, the Bank of Israel published a circular entitled "Additional Adjustments to Proper Conduct of Banking Business Directive for Dealing with the Coronavirus Crisis (Temporary Order) (Directive No. 250). According to the circular, and in order to provide support to, and mitigate the impact of the crisis on, mortgage borrowers, the Temporary Provision stipulated that the additional capital requirement of 1 percent of the outstanding loan, stipulated in Section 14A, will not be applicable to housing loans extended during the crisis period (from March 19 2020 until the Temporary Provision expiry date). Proper Conduct of Banking Business Directive No. 329, 'Limitations on Issuing Housing Loans'.

In accordance with the Temporary Provision, and with the additional capital requirement for outstanding housing loans, the minimum capital requirements applicable to the Bank as of June 30 2020 are 9.25 percent for the Common Equity Tier 1 capital ratio and 12.75 percent for total capital ratio.

#### The Bank's capital planning and capital adequacy targets

The Leumi Group's capital planning reflects a forward-looking view of its risk appetite and profile, business strategy and the capital adequacy required as a result. The capital plan is approved by the Bank's management and Board of Directors and takes into account the Group's various P&L centers and other factors that affect the Bank's compliance with the capital requirements, such as: profit forecasts, changes in other comprehensive income, regulatory adjustments, the effect of the transitional provisions and the rate of increase in risk-weighted assets. The capital ratios forecast is also subject to various sensitivity tests and stress scenarios.

The Group's policy, which was approved by the Board of Directors, is to maintain a capital adequacy level that is higher than the minimum threshold set by the Bank of Israel from time to time and no less than the rate of capital required to cover the risks as assessed using the ICAAP process. In addition, the Group has set capital targets in case of a stress scenario event.

Under the regulatory review process, the Banking Supervision Department instructed the banks to set internal capital targets that would match each Bank's risk profile. As a result, the Bank's Board of Directors approved an increase in the Bank's internal Tier 1 capital target to 10.5 percent, as from December 31 2017.

In light of the specifications in the Supervisor of Banks' letter of March 29 2020 and the Temporary Provision, and in accordance with the minimum regulatory requirements applicable to the banks in the wake of the coronavirus crisis, as outlined above, the Bank's Board of Directors decided on April 16 2020 that the internal CET1 capital ratio threshold will be 9.5 percent in lieu of 10.5 percent.

For more information, please see the immediate report dated April 16 2020 (Ref. No. 2020-01-034294).

#### Dividend distribution policy

On November 20 2017, the Bank's Board of Directors approved a dividend distribution policy, under which the Bank will distribute, each quarter, a dividend of up to 40 percent of the Bank's net income in accordance with the Bank's financial statements for the previous quarter, subject to, inter alia, the Bank's meeting its capital adequacy targets, even after the dividend distribution.

On March 6 2019, the Bank's Board of Directors approved a change in the Bank's dividend distribution policy, under which the Bank will distribute, each quarter, a dividend of up to 50 percent of the Bank's net income in accordance with the Bank's financial statements for the previous quarter, and subject to, inter alia, the Bank's meeting its capital adequacy targets, even after the dividend distribution. The actual dividend distribution is subject to the specific resolutions being passed by the Board of Directors prior to each distribution, and to the provisions of the law which apply to dividend distribution, including the provisions of the Companies Law and directives of the Bank of Israel.

As outlined above, in the Supervisor of Banks' letter of March 29 2020, all banks were asked to reexamine their dividend distribution policy and share buyback plan due to the coronavirus crisis. Further to the specifications in the letter, and in light of the Temporary Provision (Directive No. 250), published on March 31 2020, the Bank's Board of Directors decided on April 16 2020 to discontinue, at this stage, the dividend distribution and the Bank's share buyback plan.

For more information, please see the immediate report dated April 16 2020 (Ref. No. 2020-01-034294).

#### Details of paid dividend

Declaration date	Payment date	Dividend per share	Cash dividend	
		In agorot	In NIS million	
May 24 2018	June 19 2018	19.18	292	
August 14 2018	September 6 2018	23.96	361	
November 12 2018	December 10 2018	25.08	375	
March 6 2019	April 3 2019	18.40	275	
May 26 2019	June 23 2019	29.27	437	
August 13 2019	September 8 2019	24.95	369	
November 26 2019	December 22 2019	20.87	306	
February 26 2020	March 23 2020	20.29	297	

#### The Bank's share buyback plan

On February 26 2020, the Bank's Board of Directors approved a share buyback plan for a total of up to NIS 700 million, from March 1 2020 to February 26 2021. The share buyback plan will take place as part of the trading on the Tel Aviv Stock Exchange (TASE) and/or through transactions outside the TASE, through an external, independent member of the TASE, which will act under an irrevocable power of appointment, in accordance with the safe harbor mechanism published by the Israel Securities Authority. The buyback plan will take place in three separate stages, each of which shall be irreversible, in accordance with the safe harbor mechanism (hereinafter: "Stage A", "Stage B" and "Stage C"). Stage A will begin on March 1 2020 and will end on the earlier of (a) May 3 2020; or (b) Purchase of the Bank's shares in the amount of NIS 250 million. After the completion of Stage A, if the Bank decides to proceed to Stage B, it shall give the Tel Aviv Stock Exchange member an irreversible order to initiate Stage B on the second trading day following the publication date of the first financial statements after the decision to go forward with Stage B has been made. In such a case, Stage B will end on the earlier of: (a) August 2 2020; or (b) Completion of the Bank's share buyback in the amount of NIS 250 million. After the completion of Stage B, if the Bank decides to proceed to Stage C, it shall give the Tel Aviv Stock Exchange member an irreversible order to initiate Stage C on the second trading day following the publication of the first financial statements after the decision to go forward with Stage C has been made. In such a case, Stage C will end on the earlier of: (a) February 26 2021; or (b) Purchase of the Bank's shares in the amount of NIS 700 million, less the total amount purchased as part of Stage A and Stage B. If, following the completion of Stage A or Stage B, a decision will be made not to proceed with Stage B or Stage C, mutatis mutandis, the Bank will publish an immediate report to that effect.

Approval by the Banking Supervision Department to carry out the buyback plan, as required under Proper Conduct of Banking Business Directive No. 332, was received on February 25 2020, subject to meeting the restrictions and capital targets, including the condition whereby the plan will be discontinued effective immediately if, during the plan term, the most recent financial statements published by the Bank will not comply with a Common Equity Tier 1 capital ratio of at least 10.9 percent.

On April 2 2020, Stage A - in which 13,488,021 shares in the amount of NIS 250 million were purchased - ended. As of the report publication date, the Bank owns 71,824,258 treasury shares.

As outlined above, further to the Supervisor of Banks' letter of March 29 2020, in which all the banks were asked to reconsider their dividend distribution policies and share buyback plan due to the coronavirus crisis, and in light of the Temporary Provision (Directive No. 250) of March 31 2020, the Bank's Board of Directors decided on April 16 2020 to discontinue, at this stage, the Bank's share buyback plan.

For more information, please see the immediate report dated April 16 2020 (Ref. No. 2020-01-034294).

# Adjustments to Common Equity Tier 1 capital Measurement of the employee benefits liability

The employee benefits standard, which was first applied in January 2015, has a material effect on Leumi's Common Equity Tier 1 capital, mainly due to the fact that the liability is measured in accordance with market interest rates, and also due to the considerable volatility that such measurement generates in the Bank's regulatory capital.

In July 2016, the Bank received specific approval from the Bank of Israel regarding the method of calculating the discount rate to be used for calculating the liability for employee benefits for the purpose of measuring regulatory capital. Pursuant to the approval, the calculation of the discount rate is based on a moving average of market yields for the eight-quarter period ended on the reporting date. The change has been implemented as from the financial statements for the period ended June 30 2016.

On January 13 2020, the Bank of Israel extended the approval until the financial statements as at December 31 2024 (inclusive).

The method change significantly moderates the volatility of the Bank's regulatory capital resulting from changes in the discount rate.

For more information regarding the discounting methodology, please see "Critical Accounting Policies and Estimates".

#### Relief for operational efficiency plans

In January 2016, the Banking Supervision Department published a circular entitled "Operational Efficiency of the Banking System in Israel". Pursuant to the circular, a banking corporation which meets the prescribed conditions will be granted a relief, according to which it may spread the effect of the plan on the capital adequacy and leverage ratios on a straight-line basis, over a period of five years.

In June 2016, the Bank's Board of Directors approved an efficiency plan, for a total cost of NIS 438 million (after tax). As of June 30 2020, 80 percent of the plan's costs are attributable to regulatory capital.

In June 2017, the Banking Supervision Department published an additional circular entitled "Increasing Operational Efficiency of the Banking System in Israel - Increasing Efficiency in Real Estate." The circular extended the relief for improving manpower efficiency to the end of June 2018.

In July 2017, the Bank's Board of Directors approved an additional efficiency plan, for a total cost of NIS 204 million (after tax). As of June 30 2020, 60 percent of the plan's costs are attributable to regulatory capital.

In September 2018, the Banking Supervision Department published a circular regarding the extension of the validity of the two circulars by another year and a half, until December 31 2019, in an effort to allow for additional efficiency plans.

On July 29 2019, the Bank signed a special collective agreement for 2019-2022 with the workers' union. As a result, the Bank incurred a one-time increase in its actuarial liability totaling NIS 526 million before tax (about NIS 346 million after tax).

As part of the understanding regarding the collective agreement, the Bank's Board of Directors approved a voluntary retirement plan. The cost of the plan was NIS 167 million (after tax). As of June 30 2020, 20 percent of the plan's costs are attributable to regulatory capital.

In December 2019, the Banking Supervision Department published a letter extending of the validity of the two letters by an additional two years, until December 31 2021, in an effort to allow for additional efficiency plans.

Regulatory and other changes in measuring the capital requirements

# Developments in the guidance of the Basel Committee on Banking Supervision regarding capital adequacy measurement

In December 2017, the Basel Committee on Banking Supervision completed its revision of the overall capital adequacy Basel III framework. As part of the revisions, (also known as Basel IV), significant changes were made in the manner of calculating risk-weighted assets for the purpose of the Tier 1 capital requirements. Inter alia, changes were made in the method of calculating capital requirements according to the standardized approach to credit risk, a uniform standardized approach was prescribed with regard to operational risk, and changes were made in market risk measurement. Changes are due to take effect gradually from January 1 2022 to January 1 2027. In March 2020, the body overseeing the Basel Committee published a notice whereby the application of the various standards included in the revision will be postponed by one year and will begin on January 1 2023, ending on January 1 2028. Presently, the Bank does not know how and when these rules will be adopted by Israel's Banking Supervision Department.

In April 2019, the Banking Supervision Department announced plans to begin implementing the Basel 2014 Guidelines "The Standardized Approach for Measuring Counterparty Credit Risk Exposures" (SA-CCR) as at June 1 2021 or one year after the actual EU implementation date, whichever is later. On April 23 2020, a letter was published by the Banking Supervision Department entitled "Clarifications regarding Proper Conduct of Banking Business Directive for Dealing with the Coronavirus Event", in which it was stipulated, inter alia, that the banks may temporarily discontinue their preparations for the draft regarding the Standardized Approach to calculating Counterparty Credit Risk (SA-CCR). On July 22 2020, an additional clarifications letter was published, according to which the banks were requested to resume their preparations for implementing the draft directive, the effective date for which has yet to be determined.

#### Reporting by banking corporations and credit card companies pursuant to US GAAP on leases

On July 1 2018, the Banking Supervision Department published a circular entitled "Adoption of US generally accepted accounting principles for banking corporations and credit card companies reporting" on leases, which adopts the US generally accepted accounting principles on leases. The circular's instructions are implemented as of January 1 2020. The effect of the standard as of June 30 2020 is a 0.04 percent decrease in the Common Equity Tier 1 capital ratio.

For more information on the leases standard, please see Note 1.

#### Sensitivity analysis of the main factors affecting the capital adequacy of the Leumi Group

- Change in the volume of risk-weighted assets as at the end of June 2020, Leumi's risk-weighted assets amounted to NIS 326.0 billion. Every 1 percent increase in risk-weighted assets (about NIS 3.3 billion) will reduce the Common Equity Tier 1 capital ratio by 0.11 percent, and the total capital ratio by 0.16 percent.
- Accrued profit or a change in the capital reserve Leumi's Common Equity Tier 1 capital as at the end of June 2020
  was NIS 37.5 billion. Total capital amounts to NIS 51.2 billion. Accrual of net income and/or positive change in the
  capital reserve of each NIS 1 billion will improve the Common Equity Tier 1 capital ratio and the total capital ratio
  by 0.31 percent.
- Liabilities for employee benefits the actuarial liability for employees is discounted according to an eight-quarter moving average of market yields, which are affected by the Government of Israel's bond curve and by the US AA corporate bond spread. A change of 0.1 percent across the discount rate curve, under the assumption that the curve rises and falls uniformly, signifies a cumulative effect of 0.08 percent on the Common Equity Tier 1 capital ratio and total capital ratio. Of which, according to a moving average calculation for eight quarters, an effect of approximately 0.01 percent in the Common Equity Tier 1 Capital ratio and the total capital ratio for the current quarter.

The above information regarding capital adequacy and its management refers to the Bank's future activities and constitutes forward-looking information. For the meaning of the term, please see under "Forward-Looking Information."

#### Leverage Ratio

Leverage ratio is expressed as a percentage and defined as measured regulatory capital divided by the measured exposure. The regulatory capital for the purpose of leverage ratio measurement is Tier 1 capital, as defined in Proper Conduct of Banking Business Directive No. 202, according to regulatory adjustments regarding the capital calculation. A banking corporation's exposure is the sum of the balance sheet exposures, exposure to derivatives, exposure to securities financing transactions and off-balance-sheet items. The leverage ratio complements the capital ratio and constitutes yet another restriction on the banking sector's leverage level.

The leverage ratio may be affected by changes in the Bank's regulatory capital. When calculating the leverage ratio, the following were taken into account, inter alia: the effect of the implementation of the efficiency plans and adjustments in respect of the application of the discount rate calculated over a moving average of the market yield for the eight quarters ended on the reporting date, in respect of certain actuarial liabilities.

	June 30			December 31
	2020	2019		2019
	In NIS million			
Consolidated data				
Tier 1 capital	37,475	5	36,644	37,603
Total exposures	558,263	l	514,063	512,173
Leverage ratio				
Leverage Ratio	6.71%	6	7.13%	7.34%
Minimum total leverage ratio set by the Banking Supervision				
Department	6.00%	6	6.00%	6.00%

For more information on capital adequacy and leverage, please see Note 9B.

The leverage ratio was 6.71 percent as at June 30 2020, a 0.63 percent decrease compared to December 31 2019.

The decrease in the leverage ratio stems, inter alia, from the substantial increase in total assets, mainly as a result of a NIS 27 billion increase in cash and deposits with banks and a NIS 14 billion increase in securities.

# Operating Segments - Management Approach

Operating segments reporting according to management approach presents the Bank's results by business line, in accordance with the Bank's organizational structure.

The Bank's business lines specialize in providing services to customer segments with similar characteristics and needs.

For more information regarding the business lines according to the management approach, please see section entitled "Operating Segments" in the 2019 Financial Report.

	For the th	ree mon	ths ended	June 30 2	020							
	101 110 11	TCC IIIOI	ans chaca	Julie 30 Z	.020					Subsi-	Foreign	-
										diaries	subsi-	
	The Bank									in Israel		Total
	Retail.											
	premium								Other			
	and	Small			Com-			Capital	and			
	private	busi-	Mort-	Banking	mer-	Corpo-	Real	mar-	adjust-			
	banking	nesses	gages	- total	cial	rate	estate	kets	ments			
	In NIS mil	lion										
Interest income												
(expenses), net:												
from external	258	275	488	1,021	270	256	203	112	-	21	238	2,121
inter-segmental	179	(5)	(221)	(47)	6	(91)	(32)	164	6	2	(8)	-
Interest income,												
net	437	270	267	974	276	165	171	276	6	23	230	2,121
Noninterest												
income	321	108	6	435	96	50	76	715	3	44	62	1,481
Total income	758	378	273	1,409	372	215	247	991	9	67	292	3,602
Loan loss												
expenses												
(income)	170	266	108	544	134	104	57	(9)	(17)	3	59	875
Total operating												
and other												
expenses	622	233	58	913	158	56	30	92	206	38	176	1,669
Profit (loss)												
before tax	(34)	(121)	107	(48)	80	55	160	908	(180)	26	57	1,058
Provision for tax												
(benefit)	(11)	(41)	36	(16)	28	18	55	310	(44)	(3)	11	359
Net income												
(loss)												
attributable to												
the Bank's								_				
shareholders	(23)	(80)	71	(32)	52	37	105	598	(136)	30	40	694

-	For the th	ree mor	ths ended	lune 30	2019							
	101 1110 11		iciis ciiucu	Jane 30	2010					Subsi-	Foreign	
										diaries	subsi-	
	The Bank									in Israel		Total
	Retail,											
	premium								Other			
	and	Small			Com-			Capital	and			
	private	busi-	Mort-	Banking	mer-	Corpo-	Real	mar-	adjust			
	banking	nesses	gages	- total	cial	rate	estate	kets	ments			
	In NIS mil	lion										
Interest income												
(expenses), net:												
from external	123	313	1,036	1,472	249	279	245	(101)	8	16	298	2,466
inter-segmental	426	18	(782)	(338)	74	(117)	(88)	476	(3)	6	(10)	-
Interest income,												
net	549	331	254	1,134	323	162	157	375	5	22	288	2,466
Noninterest												
income	326		1	442	106	50	81	249	83			1,194
Total income	875	446	255	1,576	429	212	238	624	88	136	357	3,660
Loan loss												
expenses												
(income)	77	84	15	176	45	30	29	(17)	(1)	1	25	288
Total operating												
and other	60.4	202	70	4.040	400	60	24	400	270	40	404	4.050
expenses	694	282	72	1,048	183	68	31	103	278	48	191	1,950
Profit (loss) before tax	104	00	1.00	252	201	114	170	F20	(100)	07	1.41	1 422
Provision for tax	104	80	168	352	201	114	178	538	(189)	87	141	1,422
(benefit)	35	27	57	119	69	39	61	184	(25)	24	28	499
Net income	33	27	57	119	69	39	91	184	(25)		28	499
(loss)												
attributable to												
the Bank's												
shareholders	69	53	111	233	132	75	117	355	(164)	72	103	923
									, ,,			

	Facette atte			2020								
	For the six	montns e	nded June 3	0 2020						6.1.:	- :	
										Subsi-	Foreign	
	The Bank									diaries in	diaries	Total
	-									Israel	uiaries	TOLAT
	Retail,								Other			
	premium and	Small							and			
	private	busi-	Mort-	Banking	Com-	Corpo-	Real	Capital	anu adjust-			
	banking	nesses		- total	mercial	rate	estate	markets	ments			
	In NIS millio		gages	- iUlai	ITICICIAI	iaic	cstate	market2	IIICIIIS			
Interest income	III IVIS IIIIII	JII										
(expenses), net:												
from external	578	584	885	2,047	522	448	395	307	_	70	501	4,290
inter-segmental	361	(4)		2,047		(125)	(61)	123	9	8	(17)	4,230
Interest income,	301	(4)	(333)		33	(123)	(01)	123		- 0	(1/)	
net	939	580	532	2,051	581	323	334	430	9	78	484	4,290
Noninterest	333	500	332	2,001	301	323	331	130		,,,	101	1,230
income	682	230	11	923	211	112	156	139	1	52	133	1,727
Total income	1,621	810		2,974		435	490	569	10	130	617	6,017
Loan loss												
expenses												
(income)	289	424	144	857	256	442	94	(4)	(24)	8	106	1,735
Total operating									<u> </u>			
and other												
expenses	1,315	494	120	1,929	300	112	60	184	414	88	385	3,472
Profit (loss) before	· · · · · ·			· · · · · ·								· · · · · · · · · · · · · · · · · · ·
tax	17	(108)	279	188	236	(119)	336	389	(380)	34	126	810
Provision for tax												
(benefit)	6	(37)	95	64	81	(41)	115	133	(61)	2	27	320
Net income (loss)												
attributable to the												
Bank's												
shareholders	11	(71)	184	124	155	(78)	221	256	(319)	19	84	462
Balances as at June	30 2020											
Loans to the												
public, net	28,016	24,387	87,733	140,136	42,371	39,869	27,633	5,295	4,998	940	23,173	284,415
Deposits by the												
Public	176,157	44,331	-	220,488	61,070	22,022	7,233	82,050	4	-	24,089	416,956
Assets under												
management	164,262	15,233	-	179,495	21,656	9,825	1,559	532,251	15,372	313,423	17,104	1,090,685

	For the six	months e	nded June 3	0 2019								
										Subsi- diaries in	Foreign	
	The Bank									Israel		Total
	Retail,									101001	ararres	- Total
	premium and private banking In NIS milli	Small busi- nesses	Mort- gages	Banking - total	Com- mercial	Corpo- rate	Real estate	Capital markets	Other and adjust- ments			
Interest income												
(expenses), net:												
from external	364	634	1,483	2,481	482	496	433	79	2	31	582	4,586
inter-segmental	724	31	(988)	(233)	152	(173)	(126)	399	(3)	8	(24)	-
Interest income												
(expenses), net	1,088	665	495	2,248	634	323	307	478	(1)	39	558	4,586
Noninterest												
income	646	234	3	883	209	104	159	594	470	191	139	2,749
Total income	1,734	899	498	3,131	843	427	466	1,072	469	230	697	7,335
Loan loss												
expenses												
(income)	108	146	6	260	82	(72)	11	(36)	(1)	4	22	270
Total operating												
and other	4 274	F20	4.40	2.055	204	4.40		400	- 47	100	400	2.006
expenses	1,374	539	142	2,055	381	140	64	180	547	106	423	3,896
Profit (loss) before	252	214	250	016	200	250	201	020	(77)	120	252	2 100
tax Provision for tax	86	214 73	350	816	380 130	359 123	391 134	928 317	(77) 52	120 34	252 52	3,169
Net income (loss)	80	/3	119	278	130	123	134	31/	52	34	52	1,120
attributable to the Bank's												
shareholders	166	141	231	538	250	236	257	612	(129)	71	180	2,015
Balances as at June	e 30 2019											
Loans to the												
public, net	29,514	25,653	83,595	138,762	39,449	37,868	25,586	5,605	5,741	769	23,854	277,634
Deposits by the												
Public	157,951	37,879	-	195,830	51,501	16,836	6,536	78,696	374	-	24,234	374,007
Assets under												
management	178,335	17,670	-	196,005	23,754	21,415	1,660	509,730	21,170	282,525	17,293	1,073,552

-	For the vea	r ended I	December 3	1 2019								
	TOT THE YES	ii ciidca i	December 5	1 2013						Subsi-	Foreign	
										diaries in	_	
	The Bank									Israel	diaries	Total
	Retail,											
	premium								Other			
	and	Small							and			
	private	busi-	Mort-	Banking	Com-	Corpo-	Real	Capital	adjust-			
	banking	nesses	gages	- total	mercial	rate	estate	markets	ments			
	In NIS milli	on										
Interest income												
(expenses), net:												
from external	927	1,271	2,311	4,509	972	888	821	522	1	81	1,047	8,841
inter-segmental	1,224	43	(1,294)	(27)	305	(255)	(194)	192	3	12	(36)	-
Interest income,												
net	2,151	1,314	1,017	4,482	1,277	633	627	714	4	93	1,011	8,841
Noninterest												
income	1,294	454	3	1,751	413	205	323	1,366	420	324	279	5,081
Total income	3,445	1,768	1,020	6,233	1,690	838	950	2,080	424	417	1,290	13,922
Loan loss												
expenses												
(income)	231	329	7	567	80	(124)	71	(37)	(13)	7	58	609
Total operating												
and other												
expenses	2,870	1,097	278	4,245	721	350	133	371	1,059	204	825	7,908
Profit (loss) before												
tax	344	342	735	1,421	889	612	746	1,746	(622)	206	407	5,405
Provision for tax									4			
(benefit)	118	117	251	486	304	209	255	597	(141)	48	72	1,830
Net income (loss)												
attributable to the												
Bank's	226	225	404	025	505	400	401	1 1 5 1	(401)	1.41	207	2.522
shareholders	226	225	484	935	585	403	491	1,151	(481)	141	297	3,522
Balances as at Dec	ember 31 20	)19										
Loans to the	20.102	25 110	05.300	120.602	40.661	27.000	26.267	0.250	F 760	050	22.000	202 470
public, net	29,192	25,110	85,390	139,692	40,661	37,696	26,387	8,358	5,760	958	22,966	282,478
Deposits by the	150.024	20 125		100.050	F2 212	20 (22	C 040	74 226	10		22.264	272 (44
Public	156,934	39,125	-	196,059	53,313	20,632	6,940	74,326	10	-	22,364	373,644
Assets under	100 201	10 175		204.426	24 102	21 700	2.204	F 4 7 C 1 2	20.724	212.001	17 100	1 152 027
management	186,261	18,175	-	204,436	24,183	21,766	2,294	547,613	20,734	513,901	1/,100	1,152,027

# Regulatory Operating Segments

For more information regarding the business lines according to management approach, please see section entitled "Regulatory Operating Segments" in the 2019 Financial Report.

Set forth below is a summary of activities by regulatory operating segments

-	For the th	ree montl	ns ended Ju	ne 30 2020	)					
					•				Foreign	
	Activity								opera-	
	in Israel								tions	Total
			Small-							
			and	Mid-						
			micro-	sized		Institu-	Financial			
	House-	Private	busi-	busi-	Corpo-	tional	manage-	0.1		
	holds	banking	nesses	nesses	rations	entities	ment	Other		
Interest income	In NIS mil	lion								
(expenses), net	561	15	471	171	345	10	320	(2)	230	2,121
Noninterest income	238		185	67	126	51	707		64	1,481
Total income	799		656	238		61	1,027	6	294	3,602
Loan loss expenses	733	30	030	230	7/1	01	1,027		234	3,002
(income)	225	_	322	57	226	(7)	(6)	_	58	875
Total operating and						(,,	(0)			
other expenses	611	17	359	102	91	56	76	181	176	1,669
Profit (loss) before tax	(37)		(25)	79		12	957	(175)	60	1,058
Provision for tax										
(benefit)	(18)	12	(5)	31	62	3	351	(88)	11	359
Net income (loss)										
attributable to the Bank's	;									
shareholders	(19)	21	(20)	48	92	9	607	(87)	43	694
	For the th	ree mont	ns ended Ju	ine 30 201	9					
									Foreign	
	Activity								opera-	
	in Israel		6 11						tions	Total
			Small-	Mid-						
			and			la atitu	Financial			
	House-	Private	micro- busi-	sized busi-	Corpo-	Institu- tional	Financial manage-			
	holds			busi-			IIIaliage-			
			nesses	nesses			_	Other		
			nesses	nesses	rations	entities	ment	Other		
Interest income, net	In NIS mil	lion			rations	entities	ment		289	2 466
Interest income, net Noninterest income	In NIS mil	lion 29	5	79 218	rations 392	entities 60	ment 261	2	289	2,466 1.194
Noninterest income	In NIS mil 636 241	lion 29 33	5	79 218 93 77	392 139	entities 60 50	ment 261 363	2 29	69	1,194
Noninterest income Total income	In NIS mil	lion 29 33	5	79 218	rations 392	entities 60	ment 261	2		
Noninterest income	In NIS mil 636 241	29 33 62	5 1! 7'	79 218 93 77	392 139	entities 60 50	ment 261 363 624	2 29	69	1,194
Noninterest income Total income Loan loss expenses	In NIS mill 636 241 877	29 33 62	5 1! 7'	79 218 93 77 72 295	392 139 531	60 50 110	ment 261 363	2 29	69 358	1,194 3,660
Noninterest income Total income Loan loss expenses (income)	In NIS mill 636 241 877	29 33 62	5 1! 7	79 218 93 77 72 295	392 139 531	60 50 110	ment 261 363 624	2 29	69 358	1,194 3,660
Noninterest income Total income Loan loss expenses (income) Total operating and	In NIS mil 636 241 877	29 33 62	5 11 7 1	79 218 93 77 72 295 11 16	392 139 531	60 50 110 2	ment 261 363 624 (5)	2 29 31	69 358 23	1,194 3,660 288
Noninterest income Total income Loan loss expenses (income) Total operating and other expenses	In NIS mill 636 241 877 774	29 33 62	5 11 7 1	79 218 93 77 72 295 11 16	392 139 531 64	60 50 110 2	261 363 624 (5)	2 29 31 -	69 358 23 191	1,194 3,660 288 1,950
Noninterest income Total income Loan loss expenses (income) Total operating and other expenses Profit (loss) before tax	In NIS mill 636 241 877 774	29 33 62 - 22 40	5 11 7 7 1 4 2 2 4	79 218 93 77 72 295 11 16	392 139 531 64	60 50 110 2	261 363 624 (5)	2 29 31 - 190 (159)	69 358 23 191	1,194 3,660 288 1,950
Noninterest income Total income Loan loss expenses (income) Total operating and other expenses Profit (loss) before tax Provision for tax	In NIS mill 636 241 877 774 26	29 33 62 - 22 40	5 11 7 7 1 4 2 2 4	79 218 93 77 72 295 11 16 16 126 45 153	392 139 531 64 107 360	60 50 110 2 65 43	ment 261 363 624 (5) 59 570	2 29 31 - 190 (159)	69 358 23 191 144	1,194 3,660 288 1,950 1,422
Noninterest income Total income Loan loss expenses (income) Total operating and other expenses Profit (loss) before tax Provision for tax (benefit)	In NIS mill 636 241 877 774 26	29 33 62 - 22 40	5: 1: 7: 1: 4: 2:	79 218 93 77 72 295 11 16 16 126 45 153	392 139 531 64 107 360	60 50 110 2 65 43	ment 261 363 624 (5) 59 570	2 29 31 - 190 (159)	69 358 23 191 144	1,194 3,660 288 1,950 1,422

Set forth below is a summary of activities by regulatory operating segments (cont.)

	Fanala at			20.2020						
	For the six	c montns e	ended June	30 2020					Foreign	
	Activity								ope-	
	in Israel								rations	Total
	III ISI'UCI		Small-						Tations	TOTAL
			and	Mid-						
			micro-	sized		Institu-	Financial			
	House-	Private	busi-	busi-	Corpo-	tional	manage-			
	holds	banking	nesses	nesses	rations	entities	ment	Other		
	In NIS mil		1103303	1103303	Tations	endides	IIICIIL	Other		
Interest income	III IVIS IIIII	11011								
(expenses), net	1,170	37	1,020	369	689	50	477	(6)	484	4,290
Noninterest income	504			150	265	125	77	8	132	1,727
Total income	1,674			519	954		554	2	616	
	1,074	111	1,412	519	934	1/5	554		010	6,017
Loan loss expenses	242		F24	150	coc	(2)	4		105	1 725
(income)	343	-	524	158	606	(2)	1	-	105	1,735
Total operating and	1 200	40	751	200	100	112	140	200	205	2 472
other expenses	1,280			209	186		149	360	385	3,472
Profit (loss) before tax	51	71	137	152	162	65	404	(358)	126	810
Provision for tax	40		40				470	(44.4)		
(benefit)	12	25	49	56	64	23	178	(114)	27	320
Net income (loss)										
attributable to the Bank's								(0.4.4)		
shareholders	39	46	88	96	98	42	213	(244)	84	462
Balance as at June 30 2020						4 00=				
Loans to the public, gross	99,374			29,406			-	-	23,507	289,048
Deposits by the Public	117,267	26,324	71,429	43,775	59,298	74,774	-	-	24,089	416,956
Assets under										
	60.046	20.044	E2 226	22 522	50.044	707 757	44.005		47404	
management	60,216	38,914	53,086	22,529	59,214	797,757	41,865	-	17,104	1,090,685
management	·	•	·	·	59,214	797,757	41,865	-	17,104	1,090,685
management	·	•	<b>53,086</b> nded June 3	·	59,214	797,757	41,865	-	•	1,090,685
management	For the six	•	·	·	59,214	797,757	41,865		Foreign	1,090,685
management	For the six	•	·	·	59,214	797,757	41,865		Foreign ope-	
management	For the six	•	nded June 3	·	59,214	797,757	41,865		Foreign	<b>1,090,685</b> Total
management	For the six	•	nded June 3 Small-	·	59,214	797,757	41,865		Foreign ope-	
management	For the six	•	nded June 3 Small- and	0 2019	59,214				Foreign ope-	
management	For the six Activity in Israel	months er	Small- and micro-	0 2019 Mid-sized		Institu-	Financial		Foreign ope-	
management	For the six Activity in Israel	months en	Small- and micro- busi-	0 2019 Mid-sized busi-	Corpo-	Institu- tional	Financial manage-		Foreign ope-	
management	For the six Activity in Israel House-holds	months en	Small- and micro-	0 2019 Mid-sized		Institu-	Financial		Foreign ope-	
	For the six Activity in Israel House-holds In NIS milli	months en	Small- and micro- busi- nesses	0 2019  Mid-sized businesses	Corpo- rations	Institu- tional entities	Financial manage- ment	Other	Foreign ope- rations	Total
Interest income, net	For the six Activity in Israel House-holds In NIS milli 1,279	Private banking ion 64	Small- and micro- busi- nesses	0 2019  Mid-sized businesses	Corporations 743	Institu- tional entities	Financial manage- ment	Other 2	Foreign ope- rations	Total 4,586
	For the six Activity in Israel House-holds In NIS milli 1,279 484	Private banking ion 64	Small- and micro- busi- nesses 1,114 379	0 2019  Mid-sized businesses  434	Corporations 743	Institu- tional entities	Financial manage- ment 283 727	Other 2 420	Foreign ope- rations	4,586 2,749
Interest income, net Noninterest income Total income	For the six Activity in Israel House-holds In NIS milli 1,279	Private banking ion 64	Small- and micro- busi- nesses 1,114 379	0 2019  Mid-sized businesses  434	Corporations 743 283	Institu- tional entities	Financial management 283	Other 2 420	Foreign ope- rations 559 139	Total 4,586
Interest income, net Noninterest income	For the six Activity in Israel House-holds In NIS milli 1,279 484	Private banking ion 64 72 136	Small- and micro- busi- nesses 1,114 379 1,493	Mid-sized businesses  434 153 587	Corporations 743 283 1,026	Institutional entities  108 92 200	Financial manage- ment 283 727 1,010	Other 2 420	Foreign ope- rations 559 139	4,586 2,749 7,335
Interest income, net Noninterest income Total income Loan loss expenses	For the six Activity in Israel House-holds In NIS milli 1,279 484 1,763	Private banking ion 64 72 136	Small- and micro- busi- nesses 1,114 379 1,493	Mid-sized businesses  434 153 587	Corporations 743 283 1,026	Institutional entities  108 92 200	Financial manage- ment 283 727 1,010	Other 2 420	Foreign operations  559 139 698	4,586 2,749 7,335
Interest income, net Noninterest income Total income Loan loss expenses (income)	For the six Activity in Israel House-holds In NIS milli 1,279 484 1,763	Private banking ion 64 72 136	Small- and micro- busi- nesses 1,114 379 1,493	Mid-sized businesses  434 153 587	Corporations 743 283 1,026	Institutional entities  108 92 200 (4)	Financial management  283 727 1,010	Other 2 420 422 -	Foreign operations  559 139 698	4,586 2,749 7,335
Interest income, net Noninterest income Total income Loan loss expenses (income) Total operating and other	For the six Activity in Israel House-holds In NIS milli 1,279 484 1,763	Private banking ion 64 72 136	Small- and micro- busi- nesses 1,114 379 1,493	0 2019  Mid-sized businesses  434 153 587 16	Corporations  743 283 1,026 (9)	Institutional entities  108 92 200 (4)	Financial management  283 727 1,010 (21)	Other  2 420 422 - 362	Foreign operations  559 139 698	4,586 2,749 7,335 270 3,896
Interest income, net Noninterest income Total income Loan loss expenses (income) Total operating and other expenses	For the six Activity in Israel  House-holds In NIS milli 1,279 484 1,763 82	Private banking ion 64 72 136	Small- and micro- busi- nesses 1,114 379 1,493 184 805	0 2019  Mid-sized businesses  434 153 587 16 257 314	Corporations  743 283 1,026 (9) 209 826	Institutional entities  108 92 200 (4) 124 80	Financial management  283 727 1,010 (21) 150 881	Other  2 420 422 - 362 60	Foreign ope- rations  559 139 698 22 423	4,586 2,749 7,335 270 3,896 3,169
Interest income, net Noninterest income Total income Loan loss expenses (income) Total operating and other expenses Profit before tax	For the six Activity in Israel  House-holds In NIS milli 1,279 484 1,763 82 1,515	Private banking ion 64 72 136	Small- and micro- busi- nesses 1,114 379 1,493 184 805	0 2019  Mid-sized businesses  434 153 587 16 257 314	Corporations  743 283 1,026 (9) 209 826	Institutional entities  108 92 200 (4) 124 80	Financial management  283 727 1,010 (21) 150 881	Other  2 420 422 - 362 60	Foreign ope-rations  559 139 698 22 423 253	4,586 2,749 7,335 270 3,896 3,169
Interest income, net Noninterest income Total income Loan loss expenses (income) Total operating and other expenses Profit before tax Provision for tax	For the six Activity in Israel  House-holds In NIS milli 1,279 484 1,763 82 1,515	Private banking ion 64 72 136 51 85 30	Small- and micro- busi- nesses 1,114 379 1,493 184 805 504 178	0 2019  Mid-sized businesses  434 153 587 16 257 314 112	Corporations  743 283 1,026 (9) 209 826 283	Institu- tional entities 108 92 200 (4) 124 80 28	Financial management  283 727 1,010 (21) 150 881 356	Other  2 420 422 - 362 60 24	Foreign ope-rations  559 139 698 22 423 253	4,586 2,749 7,335 270 3,896 3,169 1,120
Interest income, net Noninterest income Total income Loan loss expenses (income) Total operating and other expenses Profit before tax Provision for tax Net income attributable to the Bank's shareholders	For the six Activity in Israel  House-holds In NIS milli 1,279 484 1,763 82 1,515 166 58	Private banking ion 64 72 136 51 85 30	Small- and micro- busi- nesses 1,114 379 1,493 184 805 504 178	0 2019  Mid-sized businesses  434 153 587 16 257 314 112	Corporations  743 283 1,026 (9) 209 826 283	Institu- tional entities 108 92 200 (4) 124 80 28	Financial management  283 727 1,010 (21) 150 881 356	Other  2 420 422 - 362 60 24	Foreign ope-rations  559 139 698 22 423 253 51	4,586 2,749 7,335 270 3,896 3,169 1,120
Interest income, net Noninterest income Total income Loan loss expenses (income) Total operating and other expenses Profit before tax Provision for tax Net income attributable to the Bank's shareholders  Balance as at June 30 2019	For the six Activity in Israel  House-holds In NIS milli 1,279 484 1,763 82 1,515 166 58	Private banking ion 64 72 136 51 85 30	Small- and micro- busi- nesses 1,114 379 1,493 184 805 504 178	0 2019  Mid-sized businesses  434 153 587 16 257 314 112	Corporations  743 283 1,026 (9) 209 826 283 543	Institu- tional entities 108 92 200 (4) 124 80 28	Financial management  283 727 1,010 (21) 150 881 356 511	Other  2 420 422 - 362 60 24	Foreign ope- rations  559 139 698 22 423 253 51 182	4,586 2,749 7,335 270 3,896 3,169 1,120 2,015
Interest income, net Noninterest income Total income Loan loss expenses (income) Total operating and other expenses Profit before tax Provision for tax Net income attributable to the Bank's shareholders  Balance as at June 30 2019 Loans to the public, gross	For the six Activity in Israel  House-holds In NIS milli 1,279 484 1,763 82 1,515 166 58 108	Private banking ion 64 72 136 51 85 30 55	Small- and micro- busi- nesses 1,114 379 1,493 184 805 504 178 326	0 2019  Mid-sized businesses  434 153 587 16 257 314 112 202	Corporations  743 283 1,026 (9) 209 826 283 543	Institu- tional entities 108 92 200 (4) 124 80 28 52	Financial management  283 727 1,010 (21) 150 881 356 511	Other  2 420 422 - 362 60 24 36	Foreign operations  559 139 698 22 423 253 51 182	7,335 270 3,896 3,169 1,120 2,015
Interest income, net Noninterest income Total income Loan loss expenses (income) Total operating and other expenses Profit before tax Provision for tax Net income attributable to the Bank's shareholders  Balance as at June 30 2019	For the six Activity in Israel  House-holds In NIS milli 1,279 484 1,763 82 1,515 166 58	Private banking ion 64 72 136 51 85 30 55	Small- and micro- busi- nesses 1,114 379 1,493 184 805 504 178 326	0 2019  Mid-sized businesses  434 153 587 16 257 314 112 202	Corporations  743 283 1,026 (9) 209 826 283 543	Institu- tional entities 108 92 200 (4) 124 80 28 52	Financial management  283 727 1,010 (21) 150 881 356 511	Other  2 420 422 - 362 60 24 36	Foreign ope- rations  559 139 698 22 423 253 51 182	4,586 2,749 7,335 270 3,896 3,169 1,120 2,015
Interest income, net Noninterest income Total income Loan loss expenses (income) Total operating and other expenses Profit before tax Provision for tax Net income attributable to the Bank's shareholders  Balance as at June 30 2019 Loans to the public, gross	For the six Activity in Israel  House-holds In NIS milli 1,279 484 1,763 82 1,515 166 58 108	Private banking ion 64 72 136 55 30 55 332 23,769	Small- and micro- busi- nesses 1,114 379 1,493 184 805 504 178 326 61,564 57,962	0 2019  Mid-sized businesses  434 153 587 16 257 314 112 202 28,251 38,958	Corporations  743 283 1,026 (9) 209 826 283 543 67,775 50,052	Institutional entities  108 92 200 (4) 124 80 28 52 1,946 72,438	Financial management  283 727 1,010 (21) 150 881 356 511	Other  2 420 422 - 362 60 24 36	Foreign operations  559 139 698 22 423 253 51 182 24,157 24,234	7,335 270 3,896 3,169 1,120 2,015

# Set forth below is a summary of activities by regulatory operating segments (cont.)

	For the ye	ar ended	December	31 2019						
									Foreign	
	Activity								ope-	
	in Israel								rations	Total
			Small- and	Mid-						
			micro-	sized		Institu-	Financial			
	House-	Private	busi-	busi-	Corpo-	tional	manage-			
	holds	banking	nesses	nesses	rations	entities	ment	Other		
	In NIS mill									
Interest income, net	2,568	115	2,199	864	1,457	174	448	5	1,011	8,841
Noninterest income	952	145	760	306	559	170	1,541	369	279	5,081
Total income	3,520	260	2,959	1,170	2,016	344	1,989	374	1,290	13,922
Loan loss expenses										
(income)	157	-	372	31	27	(6)	(30)	-	58	609
Total operating and										
other expenses	3,064	100	1,581	502	497	253	273	813	825	7,908
Profit (loss) before tax	299	160	1,006	637	1,492	97	1,746	(439)	407	5,405
Provision for tax										
(benefit)	95	57	360	229	536	36	661	(216)	72	1,830
Net income (loss)										
attributable to the Bank's										
shareholders	204	103	646	408	956	61	1,070	(223)	297	3,522
Balance as at December 3	1 2019									
Loans to the public, gross	99,370	346	62,727	29,578	67,167	3,399	-	-	23,219	285,806
Deposits by the Public	106,796	23,717	57,988	40,919	53,531	68,329	-	-	22,364	373,644
Assets under management	68,416	46,867	52,402	26,786	75,156	819,923	45,377	-	17,100	1,152,027

# Major Investee Companies

The Leumi Group operates both in Israel and overseas through subsidiaries, which are either banks or firms providing financing and financial services. In addition, the Group invests in non-financial corporations which do not engage in banking.

The Bank's total investments in investees (including in capital notes), as of June 30 2020, was NIS 11.8 billion, compared with NIS 12.0 billion as of December 31 2019, with the investee companies contributing NIS 34 billion to the Group's net income in the first half of 2020, compared with NIS 154 million in the corresponding period last year.

### Consolidated Companies in Israel

The Bank's total investments (including in capital notes) in its Israeli consolidated subsidiaries was NIS 8,100 million as of June 30 2020, compared with NIS 8,062 million as at December 31 2019. The contribution of the consolidated companies to the Group's net income in the first half of 2020 was NIS 19 million, compared with NIS 70 million in the corresponding period last year.

#### Bank Leumi of Israel Trust Company Ltd.

On April 17 2018, the deal between the Bank and Hermetic for the sale of 75 percent of Hermetic Trust's shares was completed. The completed transaction did not have a material effect on the financial results.

On June 29 2020, the Bank exercised its sale option, selling its remaining holdings (25 percent) in the trust company to Hermetic. Upon the exercise of the option, the Bank has no more holdings in the company. The exercise of the option does not have a material effect on the Bank's financial results.

For more information, please see the immediate reports dated April 17 2018 (Ref. No.: 2018-01-039355) and June 29 2020 (Ref. No.: 2020-01-060400).

### Consolidated Companies outside Israel

The Bank's total investments (including in capital notes) in its foreign offices as of June 30 2020 was NIS 3,723 million, compared with NIS 3,874 million as at December 31 2019.

In the first half of 2020, the foreign offices' contribution to the Group's shekel net income was NIS 15 million, compared with an NIS 83 million profit in the corresponding period last year.

For more information on lawsuits and other matters relating to the consolidated companies, please see Note 10.

#### Bank Leumi USA

On March 9 2020, a dividend distribution of USD 73 million was made. Bank Leumi's pro-rata share in BLC is USD 62 million.

# Risk Exposure and Management Thereof

This section was written in great detail in the 2019 Annual Report of the Board of Directors and Management and in the 2019 Annual Risk Management Report. It should therefore be read in conjunction with these reports.

The Bank's business activity involves managing financial and non-financial risks. The key financial risks managed by the Bank are as follows: credit risks, which are integral to the Bank's core business, as well as market and liquidity risks. In addition to financial risks, the Bank's activity poses non-financial risks, the management of which is a necessary precondition to meeting the Group's ongoing and long-term goals. These risks include operational risks, such as technological and cyber risks, regulatory risk, compliance risk, legal risk, reputational risk, strategic risk, model risk, environmental risk, conduct risk, and macroeconomic risk.

Leumi's risk management strategy is to maintain the Group's stability and support the achievement of its business objectives. These objectives are achieved while meeting the predefined risk appetite, the policy and the limitations deriving therefrom, which form the boundaries for the Bank's business activity. The risk management framework includes mechanisms for identifying and estimating risks, defining the corporate structure and areas of responsibility for managing risk as well as putting in place adequate control and reporting mechanisms.

The Bank continually upgrades its risk management infrastructure and risk outlook analysis, to enable informed decision-making.

# Impact of the Coronavirus Crisis

The coronavirus crisis is a significant event which disrupts business and economic activity and is accompanied by substantial uncertainty in terms of duration and extent of impact. The ramifications of the crisis for the global and domestic economies are substantial, with significant decrease in the gross world product this year; as a result, the Bank's business may also be materially affected, including in terms of increased credit risk from borrowers and liquidity difficulties of borrowers, on the back of the unemployment rates and economic slowdown.

According to a subjective assessment, as a result of the crisis and lack of clarity regarding the development of morbidity, the lockdown measures in the economy and the economic policy increased the severity level of the global systemic risk and domestic systemic risk in Q2 of 2020 to "high". The severity level of the overall credit risk and the severity of the borrower and collateral quality risk increased in the second quarter of 2020 to "moderate-high". The coronavirus outbreak constitutes a substantial global macroeconomic risk. The coronavirus crisis, which is expected to bring about in 2020 the greatest blow to global growth since World War II, much greater than in the global financial crisis, will leave numerous economies around the world with very large sovereign debts, a development which is liable to pose a future risk to the stability of financial markets. This constitutes severe harm to business activity of sensitive industries such as tourism, aviation, leisure, entertainment, food services, etc., as well as significant indirect impacts on a wide range of industries in the fields of commerce, services and non-residential real estate.

The Bank is assessing its ability to withstand adverse developments in the macroeconomic environment using systemic stress scenarios. In this context, during June 2020, the Bank applied a uniform stress scenario following a request by the Banking Supervision Department. The Bank tracks and monitors market developments throughout the crisis period, applying stringent risk management and continuously examining events and modes of operation in order to prepare in advance and adapt its activity as needed.

There have been no additional significant changes in the severity of the risk and threat factors in relation to the table included in the 2019 Annual Report of the Board of Directors and Management.

# Credit Risk

Credit provision is a core activity of the Bank and Group and is conducted in a decentralized manner by various business lines

Credit risk is the Bank's risk of loss as a result of the possibility that a counterparty fails to meet its agreed commitments towards the banking corporation.

Activities which increase credit risk include on- and off-balance-sheet credit risk, such as: Loans to the public; loans to banks; loans to governments; deposits with banks; investments in bonds.

The Bank applies a comprehensive risk management policy in line with the requirements of Proper Conduct of Banking Business Directive No. 311, "Credit Risk Management", and Proper Conduct of Banking Business Directive No. 314, "Sound Credit Risk Assessment and Valuation for Debts", including the accountability of management and the Board of Directors. In addition, the Bank is meticulous about managing risk in compliance with further guidelines and requirements included in the Banking Supervision Department's directives, implementing corporate governance which includes three "lines of defense".

As part of its credit risk management, the Bank monitors the quality of its credit portfolio, including the overall adequacy of its loan loss provision to cover losses embodied in the loan portfolio; the credit portfolio concentration level and activity by main products, such as: credit granted to the construction and real estate sector; housing loans; credit granted to private individuals; housing loans and leveraged credit.

During the reporting period, credit risk management and temporary orders for the credit policies were adjusted and approved. There were no material changes in the corporate governance structure.

#### Impact of the Coronavirus Crisis

The coronavirus crisis is a significant event which disrupts business and economic activity and is accompanied by substantial uncertainty in terms of duration and extent of impact. The ramifications of the crisis for the global and domestic economies are substantial, with significant decrease in the gross world product this year; as a result, the Bank's business may also be materially affected, including in terms of increased credit risk from borrowers and liquidity difficulties of borrowers, on the back of the rising unemployment rates and economic slowdown.

The activities of the different economic sectors were not evenly affected by the crisis. The sectors which sustained the most significant harm include: tourism, aviation, culture, entertainment, and food services, as well as significant indirect impacts on a wide range of industries in the fields of commerce, services and non-residential real estate. In addition, on the back of the renewed outbreak of the coronavirus and the lack of a medication or vaccine in the foreseeable future, there is uncertainty about the possible effect of additional lockdowns on various economic sectors. Households are also experiencing economic uncertainty due to the significant increase in the rate of jobseekers. If the current surge of infection will increase and be followed by restrictions, the damage to the unemployment rate and households is expected to be even higher.

However, due to the continuous nature of the crisis, it is too early to assess the extent of its effect on the Bank's loans portfolio. The Bank is assessing its ability to withstand adverse developments using systemic stress scenarios. In this context, during June 2020, the Bank applied a uniform stress scenario following a request by the Banking Supervision Department.

In addition, due to the increased risk level, the Bank maintains - throughout the crisis period - strict underwriting processes. In this context, emphases in credit granting during the crisis period were pinpointed and the Bank's underwriting processes were rendered more stringent, including credit granting authorizations, and risk focal points and market developments are being monitored on a regular basis in order to prepare in advance and adapt the activity, as needed.

In addition, the Bank is exploring ways to extend assistance to its customers who encounter a temporary crisis and who the Bank believes will overcome the crisis. In this context, the effects of the crisis are taken into account and customers are scrutinized in depth.

Following the crisis, loan loss expenses in the first half of 2020 were up, amounting to NIS 1,735 million. Most of the increase is in the collective loan loss provision, as detailed below:

The Bank's loan loss provision is an estimate based on significant judgment, which was applied during the quarter in a changing environment, characterized by unusual uncertainty.

The provision process includes three main stages, which were adapted to the circumstances of the crisis:

- 1. Identifying and locating borrowers who exhibit adverse indicators, including borrowers who were hurt by the coronavirus crisis, or who are active in economic sectors that are more exposed to the adverse effects of the crisis.
- 2. Incurring loan loss expenses, which reflect the expected loss to the Bank on the individual level. Since the effects of the crisis have yet to be manifested on the individual level, substantial weight is attributed to the collective level in the provision process for the first half of the year, as follows.
- 3. Making collective provisions which reflect the expected loss to the Bank on the collective level. In this context, the Bank relied on information available to it, such as: volume of write-offs, risk profile of the economic sector, debt classification, risk appetite, economic conditions, etc. In the first half of the year, emphasis was made on the risk characteristics of the various economic sectors and economic assessments, primarily in relation to the unemployment and growth rates. A worsening of any of these criteria is expected to bring about an increase in the loan loss provision. This was based on an expected average unemployment rate of 7 percent and a negative annual growth rate of 8 percent in 2020. In addition, during the reporting period, the Bank included in the process of developing the provision estimates an examination of the status of customers who were directly hit by the crisis, or who are active in economic sectors that are more exposed to the direct effects of the crisis; the Bank estimated the possibility that these customers' financial situation will deteriorate to the point of their being classified as "troubled". In this framework, several scenarios were calculated which represent circumstances that the Bank believes are within a reasonable range, which were attributed weights for the purpose of obtaining the best estimate. It should be noted that, due to the extensive uncertainty surrounding the current circumstances and the resulting difficulty in identifying, recognizing and measuring loan losses, the estimated loan losses due to the coronavirus crisis are based on assumptions and assessments the reasonableness of which is very difficult to determine at this time. This difficulty is exacerbated by actions taken to mitigate the effects of the crisis - such as loan deferments and the Government's assistance program - which may render the ramifications of the customers' credit risk less obvious.

Due to the rapid changes in the financial and economy-wide conditions, the Bank re-examined the key indicators used in the provision process and revised them accordingly. However, changes in assessments, estimates and forecasts may significantly impact the loan loss provision.

Assessments and economic- and other forecasts regarding the duration and severity of the crisis may change frequently and significantly and are therefore subject to a high degree of uncertainty. Therefore, it is difficult to assess or predict how customers' status and behavior will change.

It is difficult to assess how potential changes in any variable may affect the loan loss provision in general, since the Bank took into account a wide range of factors, measures and indicators in its estimates. It is possible that changes in these variables may not occur at the same rate, or will be inconsistent in terms of their effect of the various components of the loan portfolio. Moreover, future changes in the loan loss provision estimate may stem from different and varied factors, such as changes in the outstanding loan balances, industry credit mix, borrower quality, write-offs, accounting classifications, etc.

Despite the aforesaid, in order to illustrate the sensitivity of the provision and to examine the alternative effect of other assumptions and estimates, the Bank used the various scenarios underlying the estimate and compared them to the outstanding provision that was +recognized at the balance sheet date and calculated based on the allocation of weights to these scenarios. In this context, the Bank assumed that - under an optimistic scenario - the scope of customers exposed to the crisis whose financial condition will deteriorate such that it will cause their classification to worsen and/or that the provision made in respect thereof shall be lower than the estimates in the underlying scenario, circumstances which may be accompanied by a lower unemployment rate than the one used in the underlying scenario, as well as

positive GDP growth which would be even higher than prior to the crisis. On the other hand, the Bank assumed that alternatively - under a pessimistic scenario - the scope of customers exposed to the crisis whose financial condition will deteriorate such that it will cause their classification to worsen and/or that the provision made in respect thereof shall be higher than the estimates in the underlying scenario, circumstances which may be accompanied by unemployment which will rise during the coming year to an average double-digit rate, accompanied by a lower GDP growth rate than the one used in the underlying scenario. The Bank compared the results of the two alternative scenarios described above to the outstanding loan loss provision recognized in its financial statements as at June 30 2020. Without taking into account the effects of offsets or correlations, the effect of the above may hypothetically cause the loan loss provision to be reduced by approx. NIS 520 million, or may increase it by NIS 350 million. It should be emphasized that this range could be even greater if its underlying assumptions change.

This analysis is highly subjective and is not intended, nor purports, to estimate future changes in the loan loss provision, for many reasons, including:

- The effects of such changes may not be linear
- There are interactions, which may be material, between the changes
- The crisis has rapidly affected numerous areas, with force and patterns that are unprecedented in recent history;
   the uncertainty therefore overshadows any estimation process
- Significant changes in the severity and duration of the crisis, the effects of government aid, developments on the health level and speed of recovery may significantly alter the provision estimates, regardless of the sensitivities outlined above

The Bank believes that the current estimate is adequate as at the reporting date. Since the analysis involved significant judgment, others performing similar analyses may reach different conclusions.

It is clarified that the uncertainty regarding the trajectory of the crisis's development and its ramifications for the real economy are still high, such that the provision may change - increase or decrease - in the future by material amounts in accordance with the developments and due to the uncertainty, as described above.

Some of the above information constitutes forward-looking information. For the meaning of the term, please see under "Forward-Looking Information"

As part of the Bank's efforts to support its customers' needs in order to cope with the challenges of the period and overcome the crisis, the Bank extended credit to its customers through the state-backed Business Loan Funds and approved requests to alter the terms and conditions of loans extended to households and business customers who encountered temporary crises.

# Changes in debt covenants as part of coping with the coronavirus crisis

The Bank implemented the Bank of Israel's guidance of April 21 2020 on regulatory emphases for handling debts and reporting to the public. The Bank adopted the uniform outline for deferral of loan repayments developed by the Bank of Israel, which was published on May 7 2020 and revised on July 13 2020. In accordance with the guidance and the abovementioned outline, the Bank acted to approve applications of private individuals and business customers to alter their loan terms and conditions mainly by offering loan deferment.

The loan deferment was provided to borrowers who met their loan payments immediately prior to the crisis and are in a temporary crisis due to the coronavirus crisis, but whom the Bank believes will overcome the crisis.

In the context of retail credit and business credit - the lion's share of deferments as of the reporting date is for a period of up to 3 months, and was made by extending the loan's term to maturity by deferment of the principal repayment. The process was accompanied by defining a special-purpose authorization outline. The vast majority of the applications were granted.

In housing loans, most deferments were given by way of full grace (principal and interest), with the deferred payments - plus interest and linkage differences - paid over the remaining loan term. About 64 percent of the customers have resumed their regular mortgage payments. As of shortly before the Report's publication date, only 10 percent of the mortgage loans are still under deferment.

According to the Bank of Israel's outline, changes in loan covenants do not automatically result in the classification of loans as troubled debt under restructuring.

For more information and details regarding developments in the credit portfolio and the qualitative indicators characterizing the portfolio, please see below in this section as well as in the Risk Management Report.

Outstanding debts,<sup>(a)</sup> the covenants of which were amended as part of handling the coronavirus - from March 1 2020 to June 2020 - which were not classified as troubled debt under restructuring, following the deferment

	As at June 30 20	20		
		Of which:		
	Outstanding	Outstanding		
	loans for which	loans in arrears	Outstanding	Outstanding
	payments were	of 30 days or	loans classified	payments
	deferred	more <sup>(b)</sup>	as troubled	deferred
	In NIS million			
Small businesses	6,268	31	338	588
Businesses and commercial	9,954	1	73	466
Private individuals - housing loans	20,535	3	107	367
Private individuals - other	4,071	27	98	299
Total	40,828	62	616	1,720

- (a) Including outstanding debts the deferment period for which has ended.
- (b) Some of the debts in arrears of 30 days or more were classified as troubled.

#### Comments:

- 1. The classification of customers is based on operating segments management approach.
- 2. Until shortly before the publication date of the financial statements, the outstanding balance for which payments were deferred was NIS 43.5 billion, and the outstanding payments deferred in effect totaled NIS 2.2 billion.

Information regarding the outstanding payments which were deferred in effect from March 1 2020 to June 30 2020

	As at June 3	30 2020			
		Private			Out-
	Private	individuals		Businesses	standing
	individuals	- housing	Small	and com-	payments
	- other	loans	businesses	mercial	deferred
	In NIS millio	on			_
Debts deferred for a total of up to 3 months	232	272	414	466	1,384
Debts deferred for total of more than 3 months and up to 6					
months	67	' 90	128	-	285
Debts deferred for a total of more than 6 months	-	- 5	46	-	51
Total	299	367	588	466	1,720

Separately from the above outline, from August, the Bank allows customers who met their repayment schedules to date, under certain conditions, to receive a partial grace period (for principal repayments) of up to two years.

# State-backed loans

Against the background of the coronavirus outbreak, the Bank signed an agreement with the state for extending state-backed loans as part of the "Coronavirus Fund", the purpose of which is to aid businesses (small, mid-sized and large), which encounter cash flow difficulties as a result of the coronavirus crisis. The loan covenants were determined by the Ministry of Finance and are uniform for all types of borrowers.

The funds are designed for extending loans to finance cash flow gaps for businesses.

There are three loan tracks - the general track, the extended tracks and the large-business track:

• General track - maximum loan amount of up to 24 percent of the annual turnover, but no more than NIS 20 million

- Extended track (beginning on June 21 2020) maximum loan amount of up to 24 percent of the annual turnover, but no more than NIS 10 million
- Large businesses maximum loan amount of up to 8 percent of turnover, and no more than NIS 100 million, the lowest of the two.
  - For high-tech companies: the lower of 8 percent of turnover or 8 percent of expenditure, excluding finance expenses, but no more than NIS 100 million.

Loan term: one to 5 years, with the principal repayments deferred by up to 6 months for loans of up to two years. In loans of over two years, a 12-month grace period may be granted.

In the general and extended tracks, the interest for the grace period is paid for by the state during the first year. Customer collateral: up to 5 percent of the approved loan amount.

The credit risk for this type of loan is hedged by the state according to the following rates: up to 85 percent in specific credit and no more than 15 percent for the entire portfolio in the general track. Up to 95 percent in specific credit and no more than 60 percent for the entire extended track portfolio (intended for businesses which were hard-hit by the coronavirus crisis, according to tests prescribed by the Ministry of Finance. In the large business track - up to 75 percent in a single loan and no more than 12 percent for the entire large-business portfolio.

Information regarding state-backed credit granted as part of the handling of the coronavirus crisis as at June 30 2020

	Credit granted
Customer classification	In NIS million
Small businesses	1,839
Businesses and commercial	1,831
Total	3,670

#### Comments:

- 1. Customer classification is based on operating segments management approach.
- Until shortly before the financial statements' publication date, the Bank extended loans to businesses totaling NIS 4.5 billion through the state-backed Business Loan Fund. Additionally, the Bank approved NIS 0.3 billion in loans which have yet to be withdrawn by customers.

# Credit risk and non-performing assets

	June 30 2020			
			Private	
		For	individuals -	
	Commercial	housing	other	Total
	In NIS million			
Credit risk in credit performance rating:(a)				
On-balance-sheet credit risk	193,052	85,498	24,361	302,911
Off-balance-sheet credit risk	85,335	2,721	17,423	105,479
Total credit risk in credit performance rating	278,387	88,219	41,784	408,390
Credit risk not in credit performance rating				
a. Non-troubled	4,251	431	1,561	6,243
b. Total troubled <sup>(b)</sup>	4,742	905	658	6,305
Special mention	1,960	879	238	3,077
Substandard	577	-	88	665
Impaired non-performing	2,205	26	332	2,563
Total on-balance-sheet credit risk	8,993	1,336	2,219	12,548
Off-balance-sheet credit risk	1,010	-	32	1,042
Total credit risk not in credit performance				
rating	10,003	1,336	2,251	13,590
Of which: Unimpaired debts in arrears of 90				
days or more <sup>(c)</sup>	185	879	70	1,134
Total credit risk of the public	288,390	89,555	44,035	421,980
More information on non-performing assets				
a. Non-accrual impaired non-performing				
debts	2,003	_	262	2,265
b. Assets received for settled loans	8		-	8
Total non-performing assets of the public	2,011	-	262	2,273
Percentage of non-accrual impaired non-				
performing loans to the public (NPL) out of				
total loans to the public				0.78%

<sup>(</sup>a) Credit risk whose credit rating at the reporting date matches the credit rating for granting new credit in accordance with the Bank's policy.

<sup>(</sup>b) Credit risk that is impaired non-performing, substandard or special mention.

<sup>(</sup>c) Including for housing loans which are in arrears of 90 days or more, for which there is a provision based on the extent of arrears and housing loans for which there is no provision based on the extent of arrears.

# Credit risk and non-performing assets (cont.)

	June 30 2019			
			Private	
		For	individuals -	
	Commercial	housing	other	Total
	In NIS million			
Credit risk in credit performance rating:(a)				
On-balance-sheet credit risk	188,131	81,514	25,562	295,207
Off-balance-sheet credit risk	86,385	2,216	16,815	105,416
Total credit risk in credit performance rating	274,516	83,730	42,377	400,623
Credit risk not in credit performance rating				
a. Non-troubled	1,968	457	1,740	4,165
b. Total troubled <sup>(b)</sup>	4,744	879	576	6,199
Special mention	2,258	850	199	3,307
Substandard	308	-	68	376
Impaired non-performing	2,178	29	309	2,516
Total on-balance-sheet credit risk	6,712	1,336	2,316	10,364
Off-balance-sheet credit risk	1,078	-	25	1,103
Total credit risk not in credit performance				
rating	7,790	1,336	2,341	11,467
Of which: Unimpaired debts in arrears of 90				
days or more <sup>(c)</sup>	107	850	51	1,008
Total credit risk of the public	282,306	85,066	44,718	412,090
More information on non-performing assets				
a. Non-accrual impaired non-performing				
debts	1,885	-	264	2,149
b. Assets received for settled loans	9	-	-	9
Total non-performing assets of the public	1,894	_	264	2,158
Percentage of non-accrual impaired non-				
performing loans to the public (NPL) out of				
total loans to the public				0.76%

- (a) Credit risk whose credit rating at the reporting date matches the credit rating for granting new credit in accordance with the Bank's policy.
- (b) Credit risk that is impaired non-performing, substandard or special mention.
- (c) Including for housing loans which are in arrears of 90 days or more, for which there is a provision based on the extent of arrears and housing loans for which there is no provision based on the extent of arrears.

# Credit risk and non-performing assets (cont.)

	December 31 20	)19		
			Private	
		For	individuals -	
	Commercial	housing	other	Total
	In NIS million			
Credit risk in credit performance rating:(a)				
On-balance-sheet credit risk	189,787	83,117	25,740	298,644
Off-balance-sheet credit risk	84,484	2,573	16,748	103,805
Total credit risk in credit performance rating	274,271	85,690	42,488	402,449
Credit risk not in credit performance rating				
a. Non-troubled	1,973	472	1,684	4,129
b. Total troubled(b)	4,175	830	613	5,618
Special mention	1,524	830	229	2,583
Substandard	426	-	73	499
Impaired non-performing	2,225	-	311	2,536
Total on-balance-sheet credit risk	6,148	1,302	2,297	9,747
Off-balance-sheet credit risk	865	-	19	884
Total credit risk not in credit performance				
rating	7,013	1,302	2,316	10,631
Of which: Unimpaired debts in arrears of 90				
days or more <sup>(c)</sup>	92	830	58	980
Total credit risk of the public	281,284	86,992	44,804	413,080
More information on non-performing assets				
a. Non-accrual impaired non-performing				
debts	1,910	-	234	2,144
b. Assets received for settled loans	8	-	-	8
Total non-performing assets of the public	1,918	-	234	2,152
Percentage of non-accrual impaired non-				
performing loans to the public (NPL) out of				
total loans to the public				0.75%

<sup>(</sup>a) Credit risk whose credit rating at the reporting date matches the credit rating for granting new credit in accordance with the Bank's policy.(b) Credit risk that is impaired non-performing, substandard or special mention.

<sup>(</sup>c) Including for housing loans which are in arrears of 90 days or more, for which there is a provision based on the extent of arrears and housing loans for which there is no provision based on the extent of arrears.

Change in Outstanding Impaired Non-Pe	erforming Loa	ns			
Change in outstanding impaired non-performing	debts for loans	to the public			
	For the six mon	ths ended June	30 2020		
	In NIS million				
	Commercial	For	Private individ other		Total
Outstanding balance of impaired non-performing	Commercial	housing	other		TOLAI
debts as at the beginning of the period	2,2:	20	_	311	2,531
Debts classified as impaired non-performing debts		20	<del>-</del>	311	2,331
during the period		18	26	126	970
Debts once again classified as unimpaired	(1		-	-	(13)
Written-off impaired non-performing debts	(27	•	_	(34)	(308)
Repaid impaired non-performing debts	(54	•	-	(71)	(612)
Adjustments from translation of financial	,	•		,	
statements	(	9)	-	-	(9)
Outstanding balance of impaired non-performing					
debts as at the end of the period	2,20	01	26	332	2,559
	For the six mon	ths ended Jun	e 30 2019		
	In NIS million				
			Private		
		For	individ	uals -	
	Commercial	housing	other		Total
Outstanding balance of impaired non-performing					
debts as at the beginning of the period	2,38	30	31	340	2,751
Debts classified as impaired non-performing debts					
during the period	•	12	-	78	820
Debts once again classified as unimpaired	(2	•	-	(1)	(26)
Written-off impaired non-performing debts	(31	•	-	(40)	(351)
Repaid impaired non-performing debts	(58	3)	-	(68)	(651)
Adjustments from translation of financial					

# Of which: change in troubled debts under restructuring

Outstanding balance of impaired non-performing

debts as at the end of the period

	For the six mon	ths ended June	30 2020				
	In NIS million						
	Communication	For	Private individua	ls -	Tabal		
Outstanding troubled debts under restructuring as	Commercial	housing	other		Total		
of the beginning of the period		29	-	290	1,019		
Restructurings carried out during the period	4	98	-	98	596		
Debts reclassified to unimpaired following							
subsequent restructuring		-	-	-	-		
Written off restructured debt	(5	51)	-	(29)	(80)		
Repaid restructured debt	(29	97)	-	(71)	(368)		
Adjustments from translation of financial							
statements		-	-	-	-		
Outstanding troubled debts under restructuring as							
at the end of the period	8	79	-	288	1,167		

(34)

2,169

(2)

29

309

(36)

2,507

# Of which: change in troubled debts under restructuring (cont.)

	For the six months ended June 30 2019					
	In NIS million					
			Private	9		
		For	individ	luals -		
	Commercial	housing	other		Total	
Outstanding troubled debts under restructuring as of the beginning of the						
period	1,31	8	8	319	1,645	
Restructurings carried out during the period	17	0	-	69	239	
Debts reclassified to unimpaired following						
subsequent restructuring		-	-	-	-	
Written off restructured debt	(60	))	-	(29)	(89)	
Repaid restructured debt	(537	<b>'</b> )	-	(64)	(601)	
Adjustments from translation of financial						
statements	(14	1)	(1)	-	(15)	
Outstanding troubled debts under	_					
restructuring as at the end of the period	87	7	7	295	1,179	

# Disclosure, Valuation, Classification and Rules for Loan Loss Provision

For loan loss expenses and classification of troubled debts, the Bank is following the Banking Supervision Department's directives, which became effective on January 1 2011 and the revised directives published subsequent to that date. The Bank estimates, assesses and revises the loan loss provision on a regular basis, based on past experience, analysis of individual borrowers, as well as according to economic forecasts and assessments of the various markets and business sectors.

# Change in the outstanding loan loss provision in the balance sheet for impaired non-performing debts

	For the six mo	nths ended Ju	ne 30 2020		
	In NIS million				
			Private	9	
		For	individ	luals -	
	Commercial	housing	other		Total
Balance of loan loss provision in respect of					
impaired non-performing debts as at the					
beginning of the period	37	2	-	167	539
Loan loss expenses (income)	26	7	-	-	267
Accounting write-offs	(274	1)	-	(34)	(308)
Collection of debts written off in previous					
years	12	2	-	65	187
Adjustments from translation of financial					
statements		-	-	-	<u>-</u>
Balance of loan loss provision in respect of					
impaired non-performing debts as at the end	ł				
of the period	48	7	-	198	685

	For the six mo	nths ended II	ine 30 2019	9		
	In NIS million	Titilo Cilaca se	1110 30 2013	,		
		Private For individuals -				
	Commercial	housing	other		Total	
Balance of loan loss provision in respect of						
impaired non-performing debts as at the						
beginning of the period	45	9	4	150	613	
Income for loan losses	(12	2)	-	(34)	(46)	
Accounting write-offs	(311	.)	-	(40)	(351)	
Collection of debts written off in						
previous years	25	2	-	74	326	
Adjustments from translation of financial						
statements	(1	.)	-	-	(1)	
Balance of loan loss provision in respect of						
impaired non-performing debts as at the end						
of the period	38	7	4	150	541	

<sup>(</sup>a) For more information regarding the methodology for calculating the collective provision, please see under "Critical Accounting Policies".

# Breakdown of credit risk indicators

	June 30		December 31
	2020	2019	2019
	In %		
Percentage of impaired non-performing loans to the public			
out of outstanding loans to the public	0.89	0.89	0.89
Percentage of unimpaired loans to the public in arrears of 90			
days or more out of outstanding loans to the public	0.39	0.36	0.34
Percentage of troubled credit risk to the public out of the			
overall credit risk for the public	1.65	1.72	1.54
Percentage of loan loss expenses in respect of average			
outstanding loans to the public(a)	1.19	0.19	0.22
Percentage of net write-offs for loans to the public out of			
average balance of loans to the public	(0.13)	(0.09)	(0.24)
Percentage of balance of the loan loss provision for loans to			
the public out of outstanding loans to the public	1.60	1.19	1.16
Percentage of balance of the loan loss provision for loans to			
the public out of outstanding impaired non-performing loans			
to the public	181.05	133.79	131.49
Percentage of balance of the loan loss provision for loans to			
the public out of outstanding impaired non-performing loans			
to the public and the outstanding loans to the public in			
arrears of 90 days or more	125.45	95.42	94.79
Percentage of net write-offs for loans to the public out of the			
outstanding loan loss provisions for loans to the public	(8.31)	(7.90)	(20.04)

<sup>(</sup>a) Annualized.

<sup>(</sup>b) For more information regarding provisions, please see Note 6.

# Total Credit Risk to the Public by Economic Sector

	June 30 20	20					
					l	oan losses	c)
				Of which:			
		Of which:		Impaired			
		Credit	Of which:	non-			Balance
	Total	perfor-	Troubled	perfor-	Loan loss	Accoun-	of loan
	credit	mance	credit	ming	expenses	ting write-	loss
	risk <sup>(a)</sup>	rating <sup>(e)</sup>	risk <sup>(d)</sup>	credit risk	(income)	offs, net	provision
	In NIS milli	on					
For borrowers activity in Israel -	public-comm	nercial					
Manufacturing	26,737	25,652	620	341	153	64	(493)
Construction and real estate -							
construction <sup>(f)</sup>	55,087	54,624	362	140	117	26	(448)
Construction and real estate -							
real estate activity	31,658	30,885	408	229	54	(5)	(335)
Commerce	31,507	29,974	1,093	455	421	50	(729)
Financial services	32,519	32,504	15	8	14	(15)	(197)
Other sectors	45,987	44,167	1,274	529	404	92	(857)
Commercial - total <sup>(g)</sup>	223,495	217,806	3,772	1,702	1,163	212	(3,059)
Private individuals - housing							
loans	89,356	88,055	879	-	138	2	(602)
Private individuals - other	43,610	41,381	653	311	233	91	(798)
Total public - activity in Israel	356,461	347,242	5,304	2,013	1,534	305	(4,459)
Banks and governments in							
Israel	53,387	53,386	-	-	1	-	(3)
Total activity in Israel	409,848	400,628	5,304	2,013	1,535	305	(4,462)
For borrowers activity outside							_
<u>Israel</u>							
Total, public - activity outside							
Israel	65,519	61,148	1,669	782	200	80	(603)
Foreign banks and governments	56,120	56,091	29	29	-	-	<u>-</u>
Total activity outside Israel	121,639	117,239	1,698	811	200	80	(603)
Total activity in and outside							
Israel	531,487	517,867	7,002	2,824	1,735	385	(5,065)

- (a) On- and off-balance-sheet credit risk, including for derivatives. Including debts, (b) bonds, securities borrowed or purchased under reverse repurchase agreements, assets for derivatives and credit risk embodied in off-balance-sheet financial instruments, as calculated for the purpose of per-borrower indebtedness limitations in the amounts of NIS 304,830, 94,880, 2,694, 14,796 and 114,287 million, respectively.
- (b) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.
- (c) Including for off-balance-sheet credit instruments (presented in the balance sheet under other liabilities).
- (d) On- and off-balance-sheet credit risk that is impaired non-performing, substandard or special mention, including housing loans which are in arrears of 90 days or more, for which there is a provision based on the extent of arrears and housing loans for which there is no provision based on the extent of arrears.
- (e) Credit risk whose credit rating at the reporting date matches the credit rating for granting new credit in accordance with the Bank's policy.
- $(f) \quad \text{Including housing loans extended to certain purchasing groups currently in the process of construction}.$
- (g) The commercial credit risk includes an outstanding NIS 2,841 million extended to purchasing groups currently in the process of construction.

# Total Credit Risk to the Public by Economic Sector (cont.)

	June 30 20	19					
					l	oan losses	c)
				Of which:			
		Of which:		Impaired			
		credit	Of which:	non-			Balance
	Total	perfor-	troubled	perfor-	Loan loss	Accoun-	of loan
	credit	mance	credit	ming	expenses	ting write-	loss
	risk <sup>(a)</sup>	rating <sup>(e)</sup>	risk <sup>(d)</sup>	credit risk	(income)	offs, net	provision
	In NIS milli	on					
For borrowers activity in Israel - I	oublic-comm	nercial					
Manufacturing	25,533	24,733	796	427	62	131	(438)
Construction and real estate -							
construction <sup>(f)</sup>	50,453	49,770	487	132	23	7	(370)
Construction and real estate -							
real estate activity	30,268	29,727	540	435	(5)	(23)	(381)
Commerce	30,702	29,639	996	553	113	56	(389)
Financial services	33,321	33,304	16	5	(48)	(7)	(142)
Other sectors	45,959	44,490	1,256	345	(24)	(16)	(528)
Commercial - total <sup>(g)</sup>	216,236	211,663	4,091	1,897	121	148	(2,248)
Private individuals - housing							
loans	84,628	83,322	850	-	15	12	(477)
Private individuals - other	44,199	41,871	589	310	75	68	(640)
Total public - activity in Israel	345,063	336,856	5,530	2,207	211	228	(3,365)
Banks and governments in							
Israel	41,654	41,654	-	-	-	-	(3)
Total activity in Israel	386,717	378,510	5,530	2,207	211	228	(3,368)
For borrowers activity outside							
<u>Israel</u>							
Total, public - activity outside							
Israel	67,027	63,767	1,566	528	59	37	(444)
Foreign banks and governments	47,234	47,232	_	_	-	-	_
Total activity outside Israel	114,261	110,999	1,566	528	59	37	(444)
Total activity in and outside							
Israel	500,978	489,509	7,096	2,735	270	265	(3,812)

- (a) On- and off-balance-sheet credit risk, including for derivatives. Including debts, (b) bonds, securities borrowed or purchased under reverse repurchase agreements, assets for derivatives and credit risk embodied in off-balance-sheet financial instruments, as calculated for the purpose of per-borrower indebtedness limitations in the amounts of NIS 291,580, 77,186, 2,963, 11,100 and 118,149 million, respectively.
- (b) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.
- (c) Including for off-balance-sheet credit instruments (presented in the balance sheet under other liabilities).
- (d) On- and off-balance-sheet credit risk that is impaired non-performing, substandard or special mention, including housing loans which are in arrears of 90 days or more, for which there is a provision based on the extent of arrears and housing loans for which there is no provision based on the extent of arrears.
- (e) Credit risk whose credit rating at the reporting date matches the credit rating for granting new credit in accordance with the Bank's policy.
- (f) Including housing loans extended to certain purchasing groups currently in the process of construction.
- (g) The commercial credit risk includes an outstanding NIS 2,513 million extended to purchasing groups currently in the process of construction.

# Total Credit Risk to the Public by Economic Sector (cont.)

December 31 2019							
					Loan losses <sup>(c)</sup>		
				Of which:			_
		Of which:		Impaired			
		credit	Of which:	non-			Balance
	Total	perfor-	troubled	perfor-	Loan loss	Accoun-	of loan
	credit	mance	credit	ming	expenses	ting write-	loss
	risk <sup>(a)</sup>	rating <sup>(e)</sup>	risk <sup>(d)</sup>	credit risk	(income)	offs, net	provision
	In NIS milli	on					
For borrowers activity in Israel - I	public-comm	nercial					_
Manufacturing	24,938	24,029	640	388	89	189	(409)
Construction and real estate -							
construction <sup>(f)</sup>	52,689	52,222	294	118	29	24	(356)
Construction and real estate -							
real estate activity	30,837	30,401	436	331	(128)	(37)	(273)
Commerce	30,151	29,343	776	433	235	210	(357)
Financial services	33,866	33,848	18	5	(6)	12	(168)
Other sectors	45,177	44,057	1,047	366	48	37	(543)
Commercial - total(g)	217,658	213,900	3,211	1,641	267	435	(2,106)
Private individuals - housing							
loans	86,786	85,491	830	-	22	29	(466)
Private individuals - other	44,393	42,077	629	311	135	111	(656)
Total public - activity in Israel	348,837	341,468	4,670	1,952	424	575	(3,228)
Banks and governments in							
Israel	43,616	43,616	-	-	(1)	-	(2)
Total activity in Israel	392,453	385,084	4,670	1,952	423	575	(3,230)
For borrowers activity outside							
<u>Israel</u>							
Total, public - activity outside							
Israel	64,243	60,981	1,710	919	186	92	(486)
Foreign banks and governments		47,688	-	-	-	-	
Total activity outside Israel	111,931	108,669	1,710	919	186	92	(486)
Total activity in and outside							
<u>Israel</u>	504,384	493,753	6,380	2,871	609	667	(3,716)

<sup>(</sup>a) On- and off-balance-sheet credit risk, including for derivatives. Including debts, (b) bonds, securities borrowed or purchased under reverse repurchase agreements, assets for derivatives and credit risk embodied in off-balance-sheet financial instruments, as calculated for the purpose of per-borrower indebtedness limitations in the amounts of NIS 298,888, 81,237, 1,470, 10,970 and 111,819 million, respectively.

<sup>(</sup>b) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>c) Including for off-balance-sheet credit instruments (presented in the balance sheet under other liabilities).

<sup>(</sup>d) On- and off-balance-sheet credit risk that is impaired non-performing, substandard or special mention, including housing loans which are in arrears of 90 days or more, for which there is a provision based on the extent of arrears and housing loans for which there is no provision based on the extent of arrears.

<sup>(</sup>e) Credit risk whose credit rating at the reporting date matches the credit rating for granting new credit in accordance with the Bank's policy.

<sup>(</sup>f) Including housing loans extended to certain purchasing groups currently in the process of construction.

<sup>(</sup>g) The commercial credit risk includes an outstanding NIS 2,902 million extended to purchasing groups currently in the process of construction.

# Activity and risk boundaries in the construction and real estate industry

The construction and real estate sector is the area of activity to which the Bank has the greatest exposure out of all business economic sectors. As with other economic sectors, the credit policy outlines internal methodologies and criteria for financing transactions in each of the real estate industry's sub-sectors.

Credit granted to the real estate sector is in line with the Bank's risk appetite, according to the adequate risk level and pricing. As a result, and in an effort to continue being a dominant player in real estate financing, the Bank strives to make optimal and effective use of the internal and regulatory restrictions in this domain.

The Bank closely monitors the real estate credit portfolio, while following macroeconomic trends and the development of the segment's risk characteristics.

The Bank also assesses the real estate sector's risk under a systemic stress scenario. In this context, loan losses are broken down into sub-sectors and examined against the risk appetite.

In addition to the regulatory restriction and in order to effectively manage the internal credit risk mix, the Bank is careful to maintain geographical diversification of the projects, according to expected demand and across the various industries.

Following similar policies purchased in the past, a new insurance policy for the portfolio of guarantees was purchased in December 2019, pursuant to the Sales (Apartments) Law and for the commitment to issue such guarantees by international reinsurers with high global credit ratings. The policy insures the Bank against paying for the forfeiture of the guarantees, according to the terms and conditions of the policy. The purchase of the insurance policy enables the Bank to reduce the capital held for the credit risk arising from the issuance of the guarantees, while using the policy as a credit risk mitigator (the reduction is in line with the rating of the reinsurers). The insurance is for projects commencing by December 31 2020.

On January 12 2020, the Bank of Israel published a revised Proper Conduct of Banking Business Directive No. 315, "Limit on Industry Indebtedness". The update allows banks to grant additional credit constituting 4 percent of the credit portfolio to finance infrastructure projects which qualify as "civil engineering works", beyond the 20 percent restriction placed on other real estate sectors.

# Impact of the Coronavirus Crisis

As a rule, the assessment is that the residential construction sector will sustain less damage than others, and that companies which were "strong" prior to the crisis, following a decade of prosperity, will emerge from it relatively well compared to companies in other economic sectors. However, a significant effect is expected on the income-generating properties and large commercial real estate markets, where, according to assessments, occupancy rates are set to decline

The Bank is assessing its ability to withstand adverse industry developments using systemic stress scenarios. In this context, during June 2020, the Bank applied a uniform stress scenario following a request by the Banking Supervision Department.

In addition, due to the increased risk level, the Bank maintains - throughout the crisis period - strict underwriting processes. In this context, emphases in credit granting during the crisis period were pinpointed and the underwriting processes were rendered more stringent, and risk focal points and market developments are being monitored in this context on a regular basis in order to prepare in advance and adapt the activity, as needed.

In addition, the Bank is exploring ways to extend assistance to its customers who encounter a temporary crisis and who the Bank believes will overcome the crisis. In this framework, the crisis' repercussions are being taken into account. On March 15 2020, as part of regulatory reliefs and services to the public applied to the banking system due to the coronavirus outbreak, the Bank of Israel established that banks may increase credit granted to the construction and real estate industry, such that the total credit (excluding national infrastructure) will increase from 20 percent to 22 percent of the total credit portfolio of the Bank (the restricted rate, including infrastructure, will be 24 percent). The directive expires on September 30 2020 (hereinafter - the "Directive Expiry Date"). Nevertheless, to allow the Bank to revert to a 20 percent rate, the relief will continue to apply for another 24 months, provided that the indebtedness amount will not exceed the rate upon the expiration date.

As of June 30 2020, the Bank meets the regulatory restrictions prescribed by the directive.

For more information about this segment, please see under "Credit Risks" in the 2019 Annual Report of the Board of Directors and Management.

### Borrower Groups<sup>1</sup>

The Group conducts orderly monitoring processes to ensure it complies with the restrictions imposed by Proper Conduct of Banking Business Directive No. 313, "Restrictions on Indebtedness of a Borrower or Group of Borrowers".

On August 1 2018, the Banking Supervision Department issued an amendment to said directive. According to the amendment, a bank's exposure to a "group of borrowers of the credit card type" shall not exceed 15 percent of the banking corporation's capital, similarly to the restriction applicable to the exposure to a "banking borrower group". The Directive will become effective gradually, within 3 years of a credit company's split from the banking corporation.

On October 27 2019, the Banking Supervision Department issued an update to said directive. The update states that a borrower's net indebtedness for speculative and non-supervised activity will be limited to 10 percent of a banking corporation's capital (in lieu of 15 percent). This limitation will also apply to the cumulative indebtedness of said borrowers belonging to a group of borrowers engaged in speculative activity (in lieu of the 25 percent limitation for an ordinary group of borrowers).

The effective date of the Directive for a bank that meets the restrictions is the date of its publication. A bank that does not meet the restrictions is required to reduce the deviation of the exposure at fixed quarterly rates until July 1 2020.

As of June 30 2020, the Bank meets the restrictions prescribed by the directive.

# **Exposure to Foreign Countries**

Part A - Information regarding total exposure to foreign countries and to countries where the total exposure to each country is the lower of the following: more than 1 percent of total assets or more than 20 percent of total capital for the purpose of calculating the capital ratio:

	June 30 2020		
	Exposure(a)(b)		
	On-balance-	Off-balance-	
	sheet	sheet <sup>(c)</sup>	Total
	In NIS million		
USA	29,368	6,283	35,651
United Kingdom	18,65	1 7,540	26,191
France	4,06	7 1,902	5,969
Switzerland	1,389	9 1,734	3,123
Germany	3,550	5 1,461	5,017
Other	21,918	3 2,207	24,125
Total exposure to foreign countries	78,949	9 21,127	100,076
Of which: total exposure to GIPS countries(d)	1,13!	5 238	1,373
Of which: total exposure to LDC countries(e)	1,029	9 755	1,784
Of which: total exposure to countries with liquidity issues <sup>(f)</sup>	804	4 223	1,027

Please see comments below.

A borrower group is all of the following together: the borrower, a person controlling it and all those controlled by them, excluding banks. If a corporation is controlled by more than one person, it is necessary to include in the same group of borrowers the controlling parties for which the controlled corporation is material (such as from an equity standpoint), including the corporation or any other entity under their control. If a corporation is held by more than one person, the owners should include any non-controlling party for whom the banking corporation is material (e.g. from an equity standpoint), with the owned corporation and any other entity controlled by the owners as a single group of borrowers. Borrowers that are associated with the investee in such a manner that harming the financial stability of any one of them could affect the financial stability of the other or that the same factors could affect the financial stability of both.

# Exposure to Foreign Countries (cont.)

	June 30 2019			
	Exposure <sup>(a)(b)</sup>			
	On-balance-	Off-balance-		
	sheet	sheet <sup>(c)</sup>	Total	
	In NIS million			
USA	24,143	6,396	30,539	
United Kingdom	16,086	12,428	28,514	
France	2,783	1,661	4,444	
Switzerland	1,793	1,620	3,413	
Germany	4,724	1,323	6,047	
Other	16,322	2,143	18,465	
Total exposure to foreign countries	65,851	25,571	91,422	
Of which: total exposure to GIPS countries(d)	1,007	149	1,156	
Of which: total exposure to LDC countries <sup>(e)</sup>	1,472	956	2,428	
Of which: total exposure to countries with liquidity issues <sup>(f)</sup>	222	37	259	

	December 31 2019 Exposure(a)(b)		
	On-balance- Off-balance-		_
	sheet	sheet <sup>(c)</sup>	Total
	In NIS million		
USA	29,086	6,771	35,857
United Kingdom	13,232	8,660	21,892
France	3,604	1,756	5,360
Switzerland	1,070	1,762	2,832
Germany	5,486	1,356	6,842
Other	17,484	2,069	19,553
Total exposure to foreign countries	69,962	22,374	92,336
Of which: total exposure to GIPS countries(d)	1,108	206	1,314
Of which: total exposure to LDC countries(e)	1,412	827	2,239
Of which: total exposure to countries with liquidity issues(f)	406	150	556

- a) Exposure to foreign countries is presented based on the final risk.
- (b) On- and off-balance-sheet credit risk, troubled commercial credit risk and impaired non-performing loans are stated before the effect of the loan loss provision and the effect of collateral that is deductible for the purpose of specific and collective indebtedness limitations and before the effect of netting for derivatives.
- (c) Credit risk for off-balance-sheet financial instruments as calculated for the purpose of per-borrower credit indebtedness limitations, before the effect of netting for derivatives.
- d) Exposure to the GIPS countries includes: Greece, Italy, Portugal, and Spain.
- (e) The Exposure to LDCs line item includes total exposure to countries defined as Less Developed Countries (LDCs), which are classified by the World Bank as low- or mid-income countries.
- (f) Exposure to foreign countries with liquidity issues as defined by the Bank of Israel (a country receiving financial support from the IMF or whose credit rating is CCC or lower). The amount applies to 11 countries (as of June 30 2019 11 countries, as at December 31 2019 13 countries).

Part B - As at June 30 2020, June 30 2019 and December 31 2019, there is no aggregate balance sheet exposure to foreign countries, the total exposure to each of which ranges between 0.75 percent and 1 percent of total consolidated assets or between 15 percent and 20 percent of equity, whichever the lower.

### Credit Exposure to Foreign Financial Institutions

Credit exposure to foreign financial institutions refers to commercial banks, bank holding entities, investment banks, insurers and other financial entities.

The Bank closely monitors the financial position of banks worldwide and frequently analyzes their financial robustness. The Bank maintains a shortlist of high-quality banks to which it has collective credit exposures.

#### Impact of the Coronavirus Crisis

During the first quarter - against the backdrop of the material ramifications of the coronavirus event and the extreme volatility in the financial markets - there was an increase in the credit spreads of all local and foreign financial institutions to which the Bank is exposed. Alongside the volatility in the markets and fears of a global recession, the world's central banks began to implement measures in order to support the global financial systems, including measures such as: capital requirements reliefs, reliefs in applying accounting reforms, provision of liquidity tools to banks, etc.

In the second quarter, the spreads of banks and foreign financial institutions to which the Bank is exposed declined materially.

The Bank continued to monitor foreign financial institutions and adjusted its exposure thereto in accordance with the changes in the risk environment it had identified. Such management takes into account, inter alia:

- Various financial ratios such as capital ratios, liquidity ratios and more, as published by the banks.
- The market assessment, as reflected in their market capitalization and equity risk embodied in CDSs and bond spreads.
- Ratings are in accordance with those of international rating agencies.
- The financial robustness of the country in which the bank's center of activity is located.
- These measures were implemented by each state in order to support its financial system and economy.
- Quantitative limitations on the extent of the exposure to a single bank and country.

The main exposure to banks and foreign financial institutions is reflected in investment ratings. The Bank does not believe that these banks and financial institutions are at a high risk level.

# Credit exposure to foreign financial institutions<sup>(a)</sup>

	As at June 30 2020			
	On-balance-	Current off-		
	sheet credit	balance-sheet	Current credit	
	risk <sup>(b)</sup>	credit risk <sup>(c)</sup>	exposure	
	In NIS million			
Total current credit exposure to foreign financial institutions <sup>(d)</sup>				
AA- to AAA	23,064	731	23,795	
A- to A+	6,193	697	6,890	
BBB- to BBB+	546	230	776	
B- to BB+	175	6	181	
Less than: B-	-	-	-	
No credit rating	161	-	161	
Total current credit exposure to foreign financial institutions	30,139	1,664	31,803	
Troubled Credit Risk	-	-	-	

Please see comments below.

# Credit exposure to foreign financial institutions<sup>(a)</sup> (cont.)

	As at June 30 2019		
	On-balance-	Current off-	
	sheet credit	balance-sheet	Current credit
	risk <sup>(b)</sup>	credit risk(c)	exposure
	In NIS million		
Total current credit exposure to foreign financial institutions(d)			
AA- to AAA	18,809	786	19,595
A- to A+	4,529	539	5,068
BBB- to BBB+	295	100	395
B- to BB+	37	8	45
Less than: B-	-	-	
No credit rating	167	-	167
Total current credit exposure to foreign financial institutions	23,837	1,433	25,270
Troubled Credit Risk	-	-	-
	As at December	31 2019	
	On-balance-	Current off-	
	sheet credit	balance-sheet	Current credit
	risk <sup>(b)</sup>	credit risk <sup>(c)</sup>	exposure
	In NIS million		
Total current credit exposure to foreign financial institutions(d)			
AA- to AAA	18,581	762	19,343
A- to A+	4,526	470	4,996
BBB- to BBB+	220	231	451
B- to BB+	160	11	171
Less than: B-	-	-	-
No credit rating	148	-	148
Total current credit exposure to foreign financial institutions	23,635	1,474	25,109
Troubled Credit Risk	=	-	

- (a) Foreign financial institutions include the following: banks, investment banks, brokers/dealers, insurers and institutional entities.
- (b) As at June 30 2020, deposits with banks, loans to the public, securities borrowed or purchased under reverse repurchase agreements, other assets in respect of derivatives (fair value of derivatives), and investments in bonds, including bonds of banks rated "subordinated" total NIS 645 million (as at June 30 2019 NIS 497 million and as at December 31 2019 NIS 527 million).
- (c) Mainly guarantees and commitments to extend credit (excluding off-balance-sheet derivatives).
- (d) To rate the foreign financial institutions to which it has credit exposure, the Bank relies solely on the ratings of Moody's and S&P.

#### Comments:

- 1. The credit exposures do not include investments in asset-backed securities (for more information, please see Note 5).
- 2. Some of the banks received various forms of government support, including by way of direct equity investment, government guarantees for certain asset portfolios, guarantees for raising sources for the banks, etc.
- For more information regarding the composition of credit exposures for derivatives with banks and brokers/dealers (local and foreign), please see Note 11.

# Housing Loans Portfolio Risks

#### Credit risk developments

Economic developments in Israel in recent years (a low interest environment and a moderate increase in housing prices) have led to a significant increase in housing credit provision, both for housing and investment purposes.

The housing loan portfolio is monitored and the trends in its characteristics and risk centers analyzed on a regular basis, including monitoring of the breakdown of credit by linkage base, monthly repayment capacity, interest rate, LTV ratio, and credit rating, in accordance with the Bank's statistical model.

The Bank adheres to a balanced underwriting policy that takes into account the borrower's repayment capacity, linkage base and interest, loan-to-value ratio (LTV), etc., while complying with all of the requirements of the Banking Supervision Department.

The Bank also extends individual housing loans to members of housing purchase groups. Extending loans to members of housing purchase groups meets market demand by private organizations, historical landowners, etc. From a risk standpoint, the loans are extended to different, geographically diversified populations, following close scrutiny of each borrower's repayment capacity.

During the reporting period, new loan performance improved on the back of demand for housing loans in Israel - both by homeowners and investors relative to the same period last year.

Performance of new loans and refinancing loans for the purchase of residential apartments and mortgaging of residential apartments in Israel

	For the six months		
	ended June 30		Rate of change
	2020	2019	
	In NIS mill	lion	In %
By the Bank	7,653	6,605	15.9
By the Government of Israel	74	79	(6.2)
Total new loans	7,727	6,684	15.6
Recycled loans	1,578	1,167	35.2
Total performance	9,305	7,851	18.5

#### Impact of the Coronavirus Crisis

As a result of the coronavirus crisis, households are also experiencing economic uncertainty due to the significant increase in the rate of jobseekers. If the current surge of infection will increase and be followed by restrictions, the damage to the unemployment rate and households is expected to be even higher. According to past experience, this criterion may have an adverse effect of the housing loans portfolio.

Due to the continuous nature of the crisis, it is too early to assess the extent of its effect on the Bank's housing loans portfolio. The Bank is assessing its ability to withstand adverse developments using systemic stress scenarios. In this context, during June 2020, the Bank applied a uniform stress scenario following a request by the Banking Supervision Department.

In addition, due to the increased risk level, the Bank maintains - throughout the crisis period - strict underwriting processes. In this context, emphases in credit granting during the crisis period were pinpointed and the Bank's underwriting processes were rendered more stringent, and risk focal points and market developments are being monitored in this context on a regular basis in order to prepare in advance and adapt the activity, as needed.

In addition, the Bank is exploring ways to extend assistance to its customers who encounter a temporary crisis and who the Bank believes will overcome the crisis. In this context, the effects of the crisis are taken into account and customers are scrutinized in depth.

As part of the Bank's efforts to support its customers' needs in order to overcome the crisis period, the Bank has implemented the Bank of Israel's guidance.

On March 15 2020, the Bank of Israel published several regulatory reliefs including: lifting restrictions on all-purpose loans of households secured by property. The Bank adopted the relief in order to help its customers, after becoming convinced that these customers will be able to overcome the crisis.

The Bank implemented the Bank of Israel's guidance of April 21 2020 on regulatory emphases for handling debts and reporting to the public.

On April 27 2020, the Bank of Israel published a temporary order according to which the banks are entitled to offer apartment buyers mortgages based on their income prior to going on unpaid leave, under several terms and conditions. This approval is expected to help the Bank's customers obtain a mortgage in a period of unpaid leave or cut back to a part-time position due to the coronavirus crisis.

Additionally, the Bank adopted the uniform outline for deferral of loan repayments developed by the Bank of Israel, which was published on May 7 2020 and revised on July 13 2020.

On July 13 2020, the Bank of Israel announced the extension of the comprehensive loan deferral outline, according to which customers who have already been granted deferment on their mortgage loans can have their deferment period extended until the end of 2020, even if it exceeds 6 months. Customers who have not yet deferred their mortgage payments and will request a grace period, will be eligible for a grace period of 6 months. The deadline for applying for loan deferment for mortgage loans has been extended to October 30 2020. The Bank complies with the revised guidelines and outline when approving applications of borrowers for changes in their loan covenants.

In accordance with the guidance and the abovementioned outline, the Bank acted to approve applications of private individuals to alter their loan terms and conditions.

From August 2020, the Bank will allow customers who met their repayment schedules to date, under certain conditions, to receive a deferment of the loan principal (partial grace) for a period of up to two years.

Development of total outstanding housing loans in Israel, net

	Outstanding		
	loans portfolio Rate of ch		
	In NIS million	In %	
December 31 2018	79,944	3.8	
December 31 2019	83,746	4.8	
June 30 2020	86,033	2.8	

2018 and 2019 saw an increase in total housing loans. The increase continued in the first half of 2020, inter alia, due to the rallying of the real estate market as a result of the maturing of affordable housing projects.

As part of its monitoring of risk centers in the housing loan portfolio, the Bank also monitors characteristics of the portfolio and new credit, including the new credit's breakdown by loan-to-value ratios (loan-to-value ratio (LTV) is the ratio of total credit approved for the borrower - even if it has not yet been actually extended either in full or in part - out of the value of the mortgaged property during the approval of the credit line) and the repayment ratio (the repayment ratio is defined as the ratio between the available monthly income and monthly repayment).

# Development of net outstanding housing loans by linkage bases and as a percentage of the balance of the Bank's loans portfolio

									Foreign	currency	
		Non-linke	d segmen	t		CPI-linked	d segment		segr	ment	_
	Fixed i	nterest	Variable	interest	Fixed i	nterest	Variable	interest	Variable	interest	Total
	Out-	Percent	Out-	Percen-	Out-	Percen-	Out-	Percen-	Out-	Percen-	loan
	standing	age of	standing	tage of	standing	tage of	standing	tage of	standing	tage of	port-
	amount,	the	amount,	the	amount,	the	amount,	the	amount,	the	folio, in
	in NIS	loans	in NIS	loans	in NIS	loans	in NIS	loans	in NIS	loans	NIS
	million	portfolio	million	portfolio	million	portfolio	million	portfolio	million	portfolio	million
December 31 2018	14,848	18.6	33,038	41.3	12,596	15.8	18,503	23.1	959	1.2	79,944
December 31 2019	16,182	19.3	34,311	41.0	13,509	16.1	19,012	22.7	732	0.9	83,746
June 30 2020	17,309	20.1	35,165	40.9	13,732	16.0	19,153	22.2	674	0.8	86,033

# Development of new housing loans by interest track, in Israel

Development of new loan performance by variable and fixed interest tracks (a variable-interest loan's interest rate may change over the loan term):

	2020			2	2019		2018
							Annual
	Q2	Q1	Q4	Q3	Q2	Q1	average
	Rate of perfor	rmance					
	In %						
Fixed - linked	16.7	18.8	20.3	20.3	22.0	19.7	17.1
Variable every 5 years or more -							
linked	18.5	18.7	18.1	19.4	19.0	20.4	17.2
Variable up to 5 years - linked	-	-	0.1	-	-	-	-
Fixed - non-linked	28.0	29.1	26.5	24.4	23.2	23.2	28.1
Variable every 5 years or more -							
non-linked	3.3	2.8	2.9	3.3	3.0	3.7	5.3
Variable up to 5 years - non-							
linked	33.4	30.6	31.9	32.3	32.6	33.0	32.0
Variable - foreign currency	0.1	-	0.2	0.3	0.2	-	0.3

The percentage of new variable-interest housing loans granted by the Bank during the reporting period was 55.1 percent, similarly to the 55.0 percent during 2019 and 2018. The data refer to all variable interest tracks and the various linkage segments, including loans in which the interest rate changes every 5 years or more. Excluding loans in which the variable interest rate changes every 5 years or more - which do not qualify as a variable interest loan under the Banking Supervision Department's directive - the percentage of variable-rate housing loans extended during the reporting period was 32.6 percent similarly to the 32.5 percent in 2019.

## Data on new housing loans in Israel

During the reporting period, the Bank granted new housing loans out of its own funds in the amount of NIS 3.3 billion.

The average loan extended by the Bank in the first half of 2020 was NIS 781 thousand, compared to NIS 728 thousand in 2019 and NIS 732 thousand in 2018.

## Outstanding housing loans portfolio and the outstanding loans in arrears of over 90 days, in Israel

	Recorded outstanding debt	Delinquent amount	Percentage of delinquent amount
	In NIS million		In %
December 31 2018	80,417	862	1.07
December 31 2019	84,212	830	0.99
June 30 2020	86,635	879	1.01

As of June 30 2020, the outstanding loan loss provision, which includes the collective provision for housing loans (hereinafter - the "collective provision"), is NIS 602 million, constituting 0.70 percent of the housing loans' outstanding balance, compared with NIS 466 million as at December 31 2019, which constitutes 0.56 percent of the outstanding housing loan balance.

#### Development of new outstanding loans granted in Israel at a loan-to-value (LTV) ratio of over 60 percent

Development in new credit granted by the Bank at an LTV ratio of over 60 percent (LTV ratio is the ratio of the total loan granted to the borrower - even if it has not yet been granted in effect either in full or in part - out of the value of the pledged property during the approval of the credit line).

	2020		2019				2018
							Annual
	Q2	Q1	Q4	Q3	Q2	Q1	average
LTV ratio	In % <sup>(a)</sup>						
Over 60 and up to 70, inclusive	19.9	18.7	16.0	17.9	18.0	16.9	17.4
Over 70 and up to 75, inclusive	18.2	19.4	16.8	17.4	19.2	16.4	15.5
Over 75	0.1	0.2	0.1	0.2	0.2	0.2	0.2

(א) Out of total new credit granted by the Bank.

## Development of the loan-to-value (LTV) ratio, outstanding loans portfolio in Israel

The average LTV of the outstanding loan portfolio as at June 30 2020 stands at 45.1 percent, similar to 2019. The ratio is calculated based on the value of the mortgaged property upon extension of the credit line.

## Development of new loans, in which the repayment ratio is lower than 2.5, in Israel

Repayment ratio is defined as the ratio between the monthly available income and the monthly repayment amount. The percentage of loans with a repayment ratio of less than 2.5 at the loan approval date during the first half of 2020 was 0.3 percent of total number of new loans compared with 0.5 percent in 2019.

The calculation is in accordance with the Bank of Israel's Reporting Directive No. 329.

## Development of new loans, for which the loan term is longer than 25 years, in Israel

In the first half of 2020, the percentage of new housing loans in which the loan terms under the loan agreements are longer than 25 years, stood at an average of 38 percent of total new loans granted, somewhat higher than the average rate in 2019 and 2018.

## Credit Risk for Loans to Private Individuals (Excluding Housing Loans)

Credit granted to private individuals whose repayment capacity is largely based on their household's earning capacity is characterized by a very significant diversification of borrowers and a variety of credit products (various types of loans, current accounts, credit cards) and - to a lesser extent (on average) - credit per individual customer. Individual customers' activity is almost entirely concentrated in the Banking Division.

To address the increase in credit granted to private individuals - given the wide span of control required to manage this function - and in order to ensure adequate corporate governance, several units have been expanded and enhanced,

both in the Banking Division - which constitutes the first line of defense, and in the Risk Management Division - which constitutes the second line of defense.

The retail credit policy, formulated by the Risk Management Division in collaboration with the Banking Division, constitutes a key element in outlining the risk appetite and ongoing management of this domain.

Due to the increased debt levels of Israeli households in recent years, the Bank extended and boosted the ongoing monitoring of its entire consumer credit portfolio, while adhering to strict underwriting, management and control processes at the individual borrower and aggregate level, based inter alia on an internal set of indicators.

#### Impact of the Coronavirus Crisis

As a result of the coronavirus crisis, households are also experiencing economic uncertainty due to the significant increase in the rate of jobseekers. If the current surge of infection will increase and be followed by restrictions, the damage to the unemployment rate and households is expected to be even higher. According to past experience, this criterion may have an adverse effect of the loans to private individuals' portfolio.

Due to the continuous nature of the crisis, it is too early to assess the extent of its effect on the Bank's loans to private individual's portfolio.

The Bank is assessing its ability to withstand adverse developments using systemic stress scenarios. In this context, during June 2020, the Bank applied a uniform stress scenario following a request by the Banking Supervision Department.

In addition, due to the increased risk level, the Bank maintains - throughout the crisis period - strict underwriting processes. In this context, emphases in credit granting during the crisis period were pinpointed and the Bank's underwriting processes were rendered more stringent, including credit granting authorizations, and risk focal points and market developments are being monitored on a regular basis in order to prepare in advance and adapt the activity, as needed.

In addition, the Bank is exploring ways to extend assistance to its customers who encounter a temporary crisis and who the Bank believes will overcome the crisis. In this context, the effects of the crisis are taken into account and customers are scrutinized in depth.

As part of the Bank's efforts to support its customers' needs in order to overcome the crisis period, the Bank implemented the Bank of Israel's guidance of April 21 2020 on regulatory emphases for treating debts and reporting to the public and also adopted the uniform outline developed by the Bank of Israel for deferral of loan repayments as of May 7 2020 (revised on July 13 2020).

On July 13 2020, the Bank of Israel announced the expansion of the extensive loan payments deferral outline, according to which customers may defer consumer loans of up to NIS 100 thousand for periods of up to 6 months (at the customer's discretion, but not the bank's), unlike the previous outline, in which the deferral was for a period of three months. The deadline for applying for a loan deferment for loans has been extended to October 30 2020.

In accordance with the guidance and the abovementioned outline, the Bank acted to approve applications of private individuals to alter their loan terms and conditions.

Developments in outstanding total credit risk (excluding derivatives) for loans granted to private individuals (in Israel, excluding housing loans)

	Balance of credit risk
	In NIS million
December 31 2018	44,407
December 31 2019	44,387
June 30 2020	43,599

Distribution of on-balance-sheet credit risk (excluding derivatives) for loans to private individuals, by term to maturity (in Israel, excluding housing loans)

	June 30 2020	December	31 2019	
	In NIS million	% of portfolio	In NIS million	% of portfolio
Up to one year	4,466	17.1	5,158	18.6
Over one year to 3 years	4,816	18.4	4,992	18.0
Over 3 years to 5 years	9,789	37.4	10,464	37.8
Over 5 years to 7 years	3,764	14.4	4,117	14.9
Over 7 years	1,054	4.0	385	1.4
No repayment term <sup>(a)</sup>	2,291	8.7	2,561	9.3
Total	26,180	100.0	27,677	100.0

<sup>(</sup>a) The amount includes outstanding overdrafts in current accounts and outstanding loans in arrears.

Distribution of the total credit risk (excluding derivatives) in respect of loans granted by the Bank to private individuals, by individual borrower's indebtedness (in Israel, excluding housing loans)

Credit risk ar	nount in NIS thousands	June 30	2020	December 31 2019		
From	То	In NIS million	% of portfolio	In NIS million	% of portfolio	
-	25	5,282	12.1	5,155	11.6	
25	50	6,588	15.1	6,526	14.7	
50	75	6,063	13.9	5,939	13.4	
75	100	5,263	12.1	5,226	11.8	
100	150	7,653	17.6	7,758	17.5	
150	200	5,285	12.1	5,480	12.3	
200	300	4,269	9.8	4,637	10.4	
Over 300		3,196	7.3	3,666	8.3	
Total overall	credit risk	43,599	100.0	44,387	100.0	

Distribution of the total credit risk (excluding derivatives) for loans granted by the Bank to private individuals, by main credit products (in Israel, excluding housing loans)

	June 30	2020	December	31 2019
	In NIS million	% of portfolio	In NIS million	% of portfolio
Current account balances and utilized				_
credit card balances	5,411	12.4	6,454	14.5
Car purchase loans (secured)	1,196	2.7	1,368	3.1
Other loans	19,573	44.9	19,855	44.7
Total on-balance-sheet credit risk	26,180	60.0	27,677	62.3
Unutilized current account credit				_
facilities	6,785	15.6	6,564	14.8
Unutilized credit card facilities	10,375	23.8	9,971	22.5
Other off-balance-sheet credit risk	259	0.6	175	0.4
Total off-balance-sheet credit risk	17,419	40.0	16,710	37.7
Total overall credit risk	43,599	100.0	44,387	100.0

Distribution of on-balance-sheet credit risk (excluding derivatives) for loans granted by the Bank to private individuals, by linkage segment and interest track (in Israel, excluding housing loans)

	June 30 20	)20			
	Non- linked	Linked	Foreign currency	Total on- balance- sheet credit risk	% of portfolio
	In NIS milli	ion			In %
Variable interest loans	24,774	. 40	) 35	24,849	94.9
Fixed interest loans	1,297	25	5 9	1,331	5.1
Total on-balance-sheet credit risk	26,071	. 65	5 44	26,180	100.0

Following is a distribution of the balance-sheet credit risk (excluding derivatives) for loans granted by the Bank to private individuals, by linkage segment and interest track (in Israel, excluding housing loans) (cont.)

	December 31 2019					
	Non-		Foreign	Total on- balance- sheet	% of	
	linked	Linked	currency	credit risk	portfolio	
	In NIS milli	on			In %	
Variable interest loans	26,201	41	60	26,302	95.0	
Fixed interest loans	1,326	29	20	1,375	5.0	
Total on-balance-sheet credit risk	27,527	70	80	27,677	100.0	

Outstanding balances of the financial assets portfolio of private individuals with the Bank, with an overall credit risk (in Israel, excluding housing loans)

	June 30	Dece	mber 31
	2020	2019	1
	In NIS millio	n	
Deposits by the Public	92,	449	83,167
Securities portfolios	46,	764	56,885
Total financial asset portfolio	139,	213	140,052
Total indebtedness to customers with financial asset portfolios	33,	859	34,227

Distribution of on-balance-sheet t credit risk (excluding derivatives) for loans granted by the Bank to private individuals, by fixed income amount<sup>(a)</sup> (in Israel, excluding housing loans)

	June 30 2020	[	December 31 2019		
Income	In NIS million	ln % l	n NIS million	In %	
Accounts without fixed income	2,043	7.8	1,852	6.7	
Of which: loan accounts(b)	1,329	5.1	964	3.5	
Less than NIS 10 thousand	7,892	30.2	7,959	28.8	
More than NIS 10 thousand and less than NIS					
20 thousand	9,305	35.5	9,831	35.5	
NIS 20 thousand or more	6,940	26.5	8,035	29.0	
Total	26,180	100.0	27,677	100.0	

- (a) The fixed income amount deposited in a customer's current account (by ID number) includes fixed credits to the customer's account, such as salary, transfers from other banks or bank accounts, cash deposits, checks, etc. The fixed monthly income is calculated according to the average income on several consecutive months, less exceptional credits.
- b) A loan account is an account whose only purpose is to repay a loan, while most of the customer's current account activity takes place in another bank.

As aforesaid, the Bank's credit policy towards private individuals is based on a borrower's repayment capacity in relation to his/her income. As a result, over 90 percent of the balance-sheet credit is from fixed-income earners.

Distribution of on-balance-sheet credit risk (excluding derivatives) in respect of loans granted by the Bank to private individuals (in Israel, excluding housing loans)

	June 30	December 31
	2020	2019
	In NIS million	
Non-troubled loans	25,54	<b>4</b> 27,065
Troubled unimpaired loans	32!	<b>5</b> 302
Troubled impaired non-performing loans	31:	<b>1</b> 310
Total on-balance-sheet credit risk	26,180	27,677
Percentage of troubled credit risk out of on-balance sheet credit risk for		
private individuals	2.49	6 2.2%
Accounting write-offs, net	9:	<b>1</b> 111
Balance of loan loss provision	71!	641

For more information, including regarding troubled debt and loan loss expenses, please see Note 6, Note 13, and the section entitled "Risk Exposure", "Credit Risk", under the "Bank's overall credit risk to the public by economic sector".

# The Bank's Exposure to Leveraged Finance

According to Proper Conduct of Banking Business Directive No. 311, the Bank's credit policy should also address leveraged financing. The Bank's credit policy for this segment is subject to unique principles, including with respect to financial criteria, credit authorizations, etc.

For more information, please see the 2019 Annual Report of the Board of Directors and Management.

Aggregate outstanding loans to leveraged borrowers, each of which has an outstanding loan balance of at least 0.5 percent of the Bank's Tier 1 capital

	June 30						Decemb	er 31	
	2020			2019			2019		
	On-	Off-		On-	Off-		On-	Off-	
	balance	balance		balance	balance		balance	balance	
	-sheet	-sheet	Total	-sheet	-sheet	Total	-sheet	-sheet	Total
Economic sector	In NIS m	llion							•
Mining and quarrying	-	-	-	131	101	232	-	_	_
Industry and manufacturing	320	200	520	496	287	783	320	200	520
Commerce	445	8	453	941	40	981	384	222	606
Transportation and storage	342	2	344	724	2	726	346	2	348
Hotels, hospitality and food									
services	224	-	224	251	-	251	247	-	247
Construction and real									
estate	72	-	72	81	-	81	80	-	80
Water supply, sewage									
services, waste treatment									
and purification services	345		345				361		361
Total	1,748	210	1,958	2,624	430	3,054	1,738	424	2,162

## Market Risks

Market risk is defined as the risk of loss arising from a change in the value of assets and liabilities due to changes in market prices, interest rates, exchange rates, inflation rate and stock prices. Market risk exposure is reflected in the financial performance, in the fair value of the assets and liabilities, in shareholders' equity and in cash flows.

The Bank complies with the Banking Supervision Department's directives regarding management of the Group's market risks, including Proper Conduct of Banking Business Directive No. 333, "Interest Rate Risk Management", and No. 339, "Market Risk Management". To implement these directives, the Bank established basic principles and control mechanisms for these risks, including defining the purviews of management and the Board of Directors, the means of control and tools for measuring risk and the means of control as well as oversight of these risks, while implementing corporate governance which includes three lines of defense.

#### Impact of the Coronavirus Crisis

The coronavirus crisis is a significant event which disrupts business and economic activity and is accompanied by substantial uncertainty in terms of duration and extent of impact. The ramifications of the crisis for the global and domestic economies, as well as for the Bank's business, may be substantial.

Due to the spread of the coronavirus, there was an increase in the volatility level of risk factors in financial markets, and substantial price decreases were recorded in equity and marketable credit markets, with sharp volatility in risk-free interest rate curves and exchange rates. In the second quarter of the year, market volatility subsided, and equity markets recovered. However, uncertainty still prevails in the market, and volatility may continue. Due to the crisis, the Bank is assessing its ability to withstand adverse developments using systemic stress scenarios. In this context, during June 2020, the Bank applied a uniform stress scenario following a request by the Banking Supervision Department. In addition, the Bank tracks and monitors developments throughout the crisis period, applying stringent risk management practices and continuously examining events and modes of operation in order to prepare in advance and adapt its activity as needed.

## Market Risk Management Policy

The market risk management policy is an expression of the Group's market risk management strategy, alongside existing procedures for identifying, measuring, monitoring, developing and controlling market risk. The policy is designed, on the one hand, to support the achievement of business objectives while assessing the risks and rewards that may arise from exposure to the risks compared with the expected gains therefrom and, on the other hand, to mitigate the risk level arising from the Bank's ongoing activities, including by maintaining a high level of liquidity.

The policy constitutes an important tool for defining the Bank's risk appetite for its own (nostro) account, trading rooms and market exposure across the entire Leumi Group. The policy outlines the corporate governance, division of organizational responsibilities and escalation mechanisms. The risk appetite is reflected in the established restrictions.

As part of the market risk management policy, the Board of Directors prescribed restrictions for each material market risk. In addition, restrictions were placed at the Chief Risk Officer level as well as additional restrictions complementing them. The purpose of the restrictions is to limit the damage that can be caused as a result of unexpected changes in various market risk factors, such as interest rates, inflation, exchange rates, marketable credit spreads and stock prices.

In the fourth quarter of 2019, the Board of Directors approved the inclusion of interest rate exposures for its pension liabilities less plan assets in the management of the banking portfolio and a transition to managing the exposures based on fair value, with no change in the risk appetite. The new measurement became effective in 2020.

The market risks are routinely managed at the Group level. The foreign subsidiaries determine their own market risk management policies in line with the Group's policies and its approved risk frameworks as well as in line with the local regulation and business environment in which they operate. Information on the actual exposure status according to the established frameworks is reported by the subsidiaries and taken into account in the overall management of the Group's exposures.

Market risk management is performed in two risk centers – the banking portfolio and the held-for-trading portfolio. The definition of the held-for-trading portfolio is derived from the Basel rules and includes the Bank's marketable securities portfolio and derivatives transactions which form part of its trading activity but which are not necessarily for hedging

purposes. The held-for-trading activity is conducted by designated units. The banking portfolio includes those trading transactions which are not included in the held-for-trading portfolio.

In order to oversee and monitor the implementation of the market risk management policy, the Board of Directors receives, at least once every quarter, a report on the main market risk exposures vs. the restrictions placed and main risks by business line, product and risk center, as well as reports on unusual events.

## Exposure to market risks arising from the employee pension liabilities

The Bank applies US GAAP to employee benefits, as prescribed by the Bank of Israel. The long average duration actuarial obligation to employees is significantly impacted by changes in the discount rate. The discount rate used for calculating the actuarial liabilities for employee benefits is based - according to the directives of the Bank of Israel - on the Government of Israel's bond yield curve plus the fixed spread curve of globally rated AA corporate bonds which match the average durations of the liabilities for employee benefits.

In 2016, the Bank received individual approval from the Bank of Israel, for capital adequacy measurement purposes, to discount the employee benefit liabilities according to an eight-quarter moving average of market yields, which are affected by the Government of Israel's bond curve and by the U.S. AA corporate bond spread. The approval significantly moderated the volatility of the regulatory capital resulting from discount rate changes. The approval was extended until December 31 2024, inclusive.

Against part of the actuarial liability, there is an investment in plan assets, which is designed to service that obligation, through investment in diversified assets such as equity securities and bonds. The investment is subject to regulatory restrictions and restrictions prescribed by the funds managing the plan assets.

For quantitative information regarding market risks, please see section entitled "Market Risks" in the Risk Management Report.

## Interest Rate Risk

Interest rate risk is the risk of gains or capital arising from interest rate fluctuations and stems from several sources, as follows: repricing risk (timing differences in terms to maturity and repricing dates of assets, off-balance-sheet liabilities and positions); yield curve risk (unexpected fluctuations in the yield curve; basis risk (less than perfect correlation between interest rate changes in various financial markets or in various instruments with similar repricing characteristics); and optionality risk (change in the timing or scope of cash flows from a financial instrument due to changes in market interest rates).

The Bank manages the interest rate risk and its effect on value, under various assumptions of interest rate changes, including severe interest rate stress scenarios based on historic scenarios and hypothetical simulations. The Bank also uses a model which estimates the change in the expected finance income as a result of changes in the interest rate and future interest rate spread as well as the sensitivity of regulatory capital, which includes the effects on capital and capital reserve of a sudden change in the interest rate. These indicators are restricted by various hierarchical levels.

In effect, the interest rate risk is measured and managed on the basis of various behavioral assumptions regarding repayment dates of the assets and liabilities. According to past experience, the Bank treats some of the current account balances as a long-term liability. In addition, assumptions about early repayments of mortgages are based on a statistical model that attempts to forecast early repayment based on interest rates. Such estimates are of great significance in managing interest rate risks, inter alia due to the marked increase in these balances in recent years.

Exposure to interest rate changes is measured both for an increase and decrease of interest in each linkage segment. The measurement is designed to test the sensitivity of the current value structure of assets and liabilities to an interest rate change, and therefore the calculation is performed without changing the assets and liabilities structure.

From the beginning of 2020, the Bank manages the exposure to interest rate changes on the basis of fair value, while taking into account the interest rate exposures for pension liabilities less plan assets. During the reporting period, and in the wake of the unfolding crisis in the capital markets, material changes occurred in the exposure of value to interest rate changes, especially due to the volatility in the marketable credit risk spreads, which prompted changes in the value of the Bank's own (nostro) portfolios, as well as the value of its pension liabilities.

In the first half of 2020, noninterest finance income of NIS 30 million (before tax) was recorded, as well as a NIS 597 million positive capital reserve from securities (before tax) due to a significant increase in the value of securities which occurred during the second quarter.

It should also be noted that the negative capital reserve for employee benefits decreased in the first half of 2020 by NIS 597 million (before tax) mainly in view of the higher discount rate compared to December 2019.

It should be clarified that there is uncertainty regarding the ramifications of the continuing coronavirus pandemic and their effect of capital markets in Israel and abroad.

During March 2020, the US Federal Reserve decreased the interest rate from 1.50-1.75 percent to 0.00-0.25 percent. During April 2020, the Bank of Israel decreased the Bank of Israel interest rate from 0.25 percent to 0.1 percent. These decreases, which were made on the back of the coronavirus crisis, are expected to hurt the Bank's finance income.

For more information regarding interest rate risk, please see the Risk Management Report.

#### LIBOR

In July 2017, Britain's Financial Conduct Authority (FCA) announced it would cease, as of the end of 2021, to require LIBOR panel banks to quote interest rates. As a result, it is assumed that LIBOR rates would no longer be published.

Following the announcement, various regulatory entities in England, Europe, Japan, and the United States have formed teams dedicated to identifying and adopting alternative benchmarks to replace the LIBOR for each of the five currencies (US dollar, euro, pound sterling, Japanese yen, Swiss franc). In addition, the International Swaps and Derivatives Association (ISDA) is conducting fallback consultations to define final parameters to update the base interest rate and make adjustments if the fallbacks are triggered. Some of the leading alternatives are currently based on interest rates reflecting risk-free interest, contrary to the LIBOR interest rate, which also weights in the banks' credit risk. Accordingly, the transition to risk-free base rates may require the addition of a risk spread. The parameters for calculating that spread have yet to be defined and are currently unknown. Currently, overnight base rates have been developed and it is still unclear whether the new base rates will include a wide range of financing periods (such as in the case of the LIBOR), how they will be published, on which dates and by which means the interest rates will be converted in relation to the current LIBOR-based transactions.

Some regulators have already issued operative guidance for local market players, requiring them to increase the use of the new base rates with the aim of establishing a tradable market for these base rates.

The Bank has formed a team, led by the Head of Capital Markets Division, to prepare for the expected change derived therefrom. As part of the preparations, the Bank is mapping out the relevant exposures and products, evaluating risks involved in discontinuing the use of LIBOR interest rates, considering the changes required in the Bank's systems to transition to the new interest benchmarks, etc.

The Bank issued a disclosure regarding the reform to relevant customers, and published Frequently Asked Questions - informing its customers about the expected changes - on its website. As part of the preparations, the Bank is evaluating the existence of a mechanism, as part of the standard forms of the Bank, which would allow the Bank, under predefined circumstances, to replace LIBOR with alternative benchmark rates, after there is certainty in financial markets regarding the accepted alternative base rates and subject to the guidance of the Bank of Israel, and revises its forms as needed.

The transition to new interest base rates may affect the value of various products, such as: Interest rate derivatives, bonds, credit, etc., and as a result - affect the profits of the banking corporation and its exposures. According to the Bank's assessments, the Bank has no material balance sheet exposure to LIBOR-based contracts which extend beyond 2021. The Bank is exposed to LIBOR as part of activity in derivatives transactions, which is anchored either in ISDA agreements (which, as aforesaid, should be treated in accordance with the provisions of the ISDA) or other arrangements, the exposure to which is immaterial. The Bank continues to follow publications overseas and in Israel as well as regulatory guidance regarding the reform.

#### Accounting implications

The discontinuation of the LIBOR and transition to alternative interest rates benchmarks may have various accounting implications in several areas, such as:

- Hedge accounting the Bank will need to examine the implications of the change on existing hedge relationships, the documentation in respect thereof and its extension so as to reflect the changes made, while adopting relevant accounting standards to allow the required adjustments to be made.
- Debt modification debt agreements which do not take into account fallbacks may require modifications to be made. The Bank will need to examine whether these modifications should be treated as derecognition of the current contracts and initial recognition of the new contracts, with the difference stated in the income statement or alternatively, as a continuation of the current contracts by revising the effective interest rate.
- Discount rates The transition to alternative base interest rates may cause changes in the discount rates which serve as input for various models, valuation of various assets and liabilities such as: financial instruments, leases, derivatives, impairment of non-financial instruments.
- Fair value hierarchy some of the alternative interest rate benchmarks (such as the SOFR) were issued only recently, and as a result, there is no active market for them. Therefore, it is expected that contracts related to these alternative base rates will be classified to Level 2 or Level 3 of the fair value hierarchy.

In this context, it should be emphasized that in October 2018, the FASB published ASU 2018-16, "Inclusion of the Secured Overnight Financing Rate (SOFR) Overnight Index Swap (OIS) Rate as a Benchmark Interest Rate for Hedge Accounting Purposes". On March 22 2020 the FASB published "Facilitation of the Effects of Reference Rate Reform on Financial Reporting" which updates Topic 848, "Reference Reform Rate".

The Bank is preparing for implementing the change by mapping the relevant exposures and products, evaluating risks involved in the discontinuation of the LIBOR, and considering which changes in the Bank's systems are required in order to transition to the new interest benchmarks.

Quantitative information about interest rate risk - sensitivity analysis

Net adjusted fair value<sup>(a)</sup> of financial instruments of the Bank and its consolidated companies

	June 30 2020					
	•	Foreign	_			
	NIS	currency	Total			
	In NIS million					
Adjusted net fair value(a)	20,046	(2,474)	17,572			
Of which: banking portfolio	12,789	(2,739)	10,050			
	June 30 2019					
	-	Foreign				
	NIS	currency	Total			
	In NIS million					
Adjusted net fair value <sup>(a)</sup>	22,040	(590)	21,450			
Of which: banking portfolio	17,206	(595)	16,611			
	December 31 201	December 31 2019				
		Foreign				
	NIS	currency	Total			
	In NIS million					
Adjusted net fair value(a)	20,112	(1,526)	18,586			
Of which: banking portfolio	18,416	(1,576)	16,840			

Please see comments below.

For more information regarding the assumptions used to calculate the adjusted fair value of the financial instruments, please see Note 15A.

# The effect of scenarios of interest rate changes on the net adjusted fair value $^{(a)}$ of the Bank and its consolidated companies

	June 30 2020				
		Foreign			
	NIS	currency	Total*		
	In NIS million				
Simultaneous changes					
Simultaneous increase of 1%	714	105	819		
Of which: banking portfolio	815	134	949		
Simultaneous decrease of 1 percent	(1,140)	(97)	(1,237)		
Of which: banking portfolio	(1,256)	(124)	(1,380)		
Non-simultaneous changes					
Steepening <sup>(b)</sup>	407	118	525		
Flattening <sup>(c)</sup>	(396)	(91)	(487)		
Short-term interest rate increase	58	(58)	-		
Short-term interest rate decrease	(70)	111	41		
	June 30 2019				
		Foreign			
	NIS	currency	Total*		
	In NIS million				
Simultaneous changes					
Simultaneous increase of 1%	1,345	334	1,679		
Of which: banking portfolio	1,404	333	1,737		
Simultaneous decrease of 1 percent	(1,781)	(495)	(2,276)		
Of which: banking portfolio	(1,835)	(462)	(2,297)		
Non-simultaneous changes					
Steepening <sup>(b)</sup>	418	91	509		
Flattening <sup>(c)</sup>	(241)	(144)	(385)		
Short-term interest rate increase	422	(2)	420		
Short-term interest rate decrease	(460)	(9)	(469)		
	December 31 201	December 31 2019			
		Foreign			
	NIS	currency	Total*		
	In NIS million				
Simultaneous changes					
Simultaneous increase of 1%	1,488	197	1,685		
Of which: banking portfolio	1,501	192	1,693		
Simultaneous decrease of 1 percent	(2,003)	(280)	(2,283)		
Of which: banking portfolio	(2,031)	(306)	(2,337)		
Non-simultaneous changes					
Steepening <sup>(b)</sup>	648	19	667		
Flattening <sup>(c)</sup>	(469)	(98)	(567)		
Short-term interest rate increase	316	(49)	267		
Short-term interest rate decrease	(340)	53	(287)		

Please see comments below.

Comment: The table presents the change in the net adjusted fair value of all the financial instruments, under the assumption that the noted change occurred for all interest rates in all linkage segments.

## Effect of scenarios of interest rate changes on net interest income and on noninterest finance income<sup>(d)</sup>

	June 30 2020 In NIS million					
	Interest	Noni	nterest			
	income	finance income		Total*		
Simultaneous changes						
Simultaneous increase of 1%		268	151	419		
Of which: banking portfolio		268	350	618		
Simultaneous decrease of 1 percent	(2	268)	(135)	(403)		
Of which: banking portfolio	(2	268)	(350)	(618)		

	June 30 2019					
	In NIS million					
	Interest Noninterest					
	income	f	inance income	Total*		
<u>Simultaneous changes</u>						
Simultaneous increase of 1%		593	100	693		
Of which: banking portfolio		593	175	768		
Simultaneous decrease of 1 percent	(1	593)	(136)	(729)		
Of which: banking portfolio	(,	593)	(175)	(768)		

	December 31 2019					
	In NIS million					
	Interest Noninterest					
	income	fii	nance income	Total*		
Simultaneous changes						
Simultaneous increase of 1%	•	456	183	639		
Of which: banking portfolio		456	209	665		
Simultaneous decrease of 1 percent	(4	156)	(135)	(591)		
Of which: banking portfolio	(4	156)	(209)	(665)		

- (a) Fair value, less the financial instruments, excluding non-monetary items and after the effect of the employee benefits liability and attribution of demand deposits to periods.
- (b) Steepening a short-term decrease in the interest rate and long-term increase in the interest rate.
- c) Flattening increase in interest rate in the short-term and decrease in the long-term.
- (d) Exposure to a 1 percent interest rate decrease is based on the interest rate on credit and deposits being reduced by the same rate and constitutes a covenant in accordance with the accepted standards and various assumptions. The actual loss as a result of a 1 percent decrease in the interest rate may be higher, since there is no certainty about the ability to impose a negative interest rate on deposits and current accounts, especially when it comes to retail customers.
- \* After netting effects.

## Foreign exchange rate risk

During the reporting period, the effect of the change in foreign currency rates on the income was immaterial since the Bank does not have substantial ForEx exposures.

# Liquidity Risk

Liquidity risk is the risk arising from uncertainty regarding the possibility of raising resources and/or disposing of assets, unexpectedly and within a very short time, without incurring a substantial loss. The Leumi Group's liquidity risk management policy is part and parcel of its strategic business management and is adapted to the requirements of Proper Conduct of Banking Business Directive No. 342, *Liquidity Risk Management*, and the requirements of Proper Banking Management Directive No. 221, *Liquidity Coverage Ratio*, which adopts the recommendations of the Basel III Committee for calculating the liquidity coverage ratio (LCR), with adjustments for the Israeli economy.

As of January 1 2017, the minimum liquidity coverage ratio for the Bank and Group is 100 percent.

Leumi maintains an adequate liquidity level by investing its own (nostro) portfolio in high-quality diversified assets in NIS and foreign currencies, so as to meet all liquidity needs under a variety of stress scenarios, as well as through a policy of raising diversified and solid sources with different time frames, with emphasis on raising deposits from retail customers and issuing long-maturity bonds.

Leumi monitors its liquidity position using indicators capable of providing early warning of changes in the liquidity position, inter alia, by way of a regulatory model, as well as internal models developed by Leumi in accordance with the Bank of Israel's directives and accepted international standards.

#### Impact of the Coronavirus Crisis

Due to the spread of the coronavirus, there was an increase in the volatility level of risk factors in financial markets, and substantial price decreases were recorded in equity and marketable credit markets, with sharp volatility in risk-free interest rate curves and exchange rates. In the second quarter of the year, market volatility subsided, and equity markets recovered. However, uncertainty still prevails in the market, and volatility may continue. During the first quarter, mostly towards its end, there was a significant increase in the balance of deposits by the public from retail and business customers, mainly in NIS, partly as a result of the diversion of funds from the capital market, which contributed to an increase in the second quarter's average LCR (liquidity coverage ratio). Throughout the reviewed period, the LCR in foreign exchange and across all currencies was higher than the regulatory requirement. During March, as the crisis intensified, there was a rise in finance costs in the local forex market, as well as a sharp decline in the market's liquidity level. The Bank of Israel began to intervene in the foreign exchange market, providing USD liquidity to the Israeli banking system through short-term FX swaps. This activity was designed to enable the banking system to continue to provide solutions to institutional investors' need for currency hedging, which were growing as the crisis unfolded. In the second quarter, following improvement in the foreign currency liquidity, the Bank of Israel toned down its market intervention.

The banking corporation's liquidity coverage ratio (regulatory model) is based on an average of daily observations.

	For the three months ended			
	June 30	)		December 31
	'	2020	2019	2019
	In %			
a. Consolidated data				_
Liquidity coverage ratio		133	125	123
Minimum liquidity coverage ratio required by the Banking				
Supervision Department		100	100	100
b. Banking corporation's data				
Liquidity coverage ratio		131	123	121
Minimum liquidity coverage ratio required by the Banking				
Supervision Department		100	100	100

For more information regarding liquidity risk, please see the Risk Management Report and Note 9B.

# **Operational Risks**

Operational risk is the risk of loss as a result of inadequate, or failure of, internal processes, people and systems, or external events.

The Leumi Group engages in a wide range of financial activities and is therefore exposed to operational risks which include, inter alia: information security and cyber risks, technological risk, business continuity risk as well as embezzlement and fraud risks.

The risk management approach is consistent with the Leumi Group's strategy, constitutes a basis for defining its risk tolerance, the manner of managing risk and corporate governance and determining the focus and emphases in operational risk management processes, allowing for informed and well-focused risk management as well as prioritizing tasks and resources.

During the reporting period, there were no significant changes in the corporate governance structure, policies and operational risk management.

#### Impact of the Coronavirus Crisis

The coronavirus crisis is a significant event which disrupts business and economic activity and is accompanied by substantial uncertainty in terms of duration and extent of impact. The ramifications of the crisis for the global and domestic economies, as well as for the Bank's business, may be substantial.

The Bank is assessing its ability to withstand adverse developments using systemic stress scenarios. In this context, during June 2020, the Bank applied a uniform stress scenario following a request by the Banking Supervision Department. In addition, the Bank tracks and monitors developments throughout the crisis period, applying stringent risk management and continuously examining events and modes of operation in order to prepare in advance and adapt its activity as needed, in accordance with Proper Conduct of Banking Business Directive No. 355, "Business Continuity Management" and the Bank's policy on this matter.

Adjustments were made to the work and control procedures, which were examined by all relevant functions, including: Business Continuity, business functions, Risk Management, Information Security, Compliance and Legal Counsel.

In order to ensure that the exposure remains within the boundaries of the risk tolerance - business, work-flow and automation controls were set to mitigate the risks.

It should be noted that due to the dynamic work mode, which changes from time to time, an ongoing process is underway to examine the required changes to work processes and their adjustments to the risk tolerance.

#### Information security and cyber risk

The coronavirus crisis has led to a significant increase in cyber-attacks on financial organizations around the world, with emphasis on an increase in phishing attempts and social engineering attacks. Leumi undertakes numerous measures in order to mitigate the exposure to these risks, including: toughening of the work policy on the Bank's intranet, minimizing connectivity to suppliers and exterior entities during the crisis, restricting the international data communication policy, toughening the authorization policy for the Bank's officers in accordance with their functions during the crisis, adjusting the technological solutions and monitoring processes to each function's sensitivity and telecommuting outline, increasing awareness and refreshing information security instructions, increasing monitoring to remove impostor sites, and providing solutions to the increase in phishing attempts and identity theft, especially by the Bank's customers, as well as to various types of attacks. Leumi continues to monitor trends, threats and attacks around the world and adjust its cyber security and prevention mechanisms accordingly.

# Technology risk

Leumi attributes great importance to ensuring that the technology infrastructure servicing its customers and employees will enable business and operational availability and continuity, and invests considerable resources to that end.

The coronavirus crisis leads to extensive use of digital channels and increased activity in capital markets. As a result, Leumi continues to take several proactive steps to minimize potential exposure to business continuity risks deriving from these increased activities and to continue to provide adequate service to its customers while boosting infrastructures and implementing supportive technological solutions.

In order to provide a solution to current needs and to enable business continuity to support businesses, key Leumi functions transitioned to a new work mode, which combines work from home, physical split of organic units. Adjustments were made to the work and control procedures, which were examined by all relevant functions. In order to ensure that the exposure remains within the boundaries of the risk tolerance - business, work-flow and automation controls were set to mitigate the risks.

For more information about operational risk and main risk areas, please see the "Operational Risks" section in the 2019 Annual Risk Management Report.

## Other Risks

## Regulatory Risk

Regulatory risk is the risk of legislative and regulatory changes affecting the income and expenses of the Group, its capital, areas of activity or the business environment in which it operates.

The Leumi Group operates in a complex and multi-dimensional environment. Continuous material changes in a variety of regulatory fields require adequate, ongoing preparations by the Bank.

Recently, mostly until the onset of the coronavirus event, the emphasis had been placed mainly on guidance in the following areas:

- Promoting competition in the financial sector
  - In this context, the following regulatory actions may be mentioned: Reliefs for new banks, including a more lenient licensing process and establishment of an IT service bureau to serve new banks; reliefs for credit card companies split from banks to establish them as major players in the competition with the banks; reform of transitioning accounts between banks aimed to allow easy and rapid transition from one bank to another, including transfer of full responsibility for the transitioning of accounts to the banks; the Credit Information Service Law and Central Credit Register, that allow information to be presented to various credit providers so as to allow them to optimize their value propositions to customers; providing additional entities the option to interface with payment systems; continued regulation of licensing procedures for regulated financial service providers; recommendations for increasing competition in the securities brokerage domain; and a complementary provision of the Banking Supervision Department, according to which a banking corporation should enable a customer to submit online an application to transfer a securities portfolio to another investment entity, without requiring him/her to arrive at a branch, and that the banking corporation will not unreasonably deny a customer's request to such transfer; establishing that a large banking corporation (which has higher capital requirements) is one whose consolidated total assets constitute 24 percent or more of the banking system's total assets (in lieu of 20 percent to date); as well as reliefs for registering beneficiaries and holders of accounts managed for credit providers and P2P platforms to remove a barrier which made it difficult for these entities to operate in the Israeli financial system and to compete within the banking system; in addition, the Memorandum of the Provision of Financial Information Services Law, 2020, which proposes the option for financial information service providers to receive, with the customer's agreement, online access to financial information about the customer from various financial sources, in order to provide services, including: financial information aggregation services; price, cost or return comparisons; providing information to financial providers to obtain quotes to the customer for the financial services the customer wishes to consume (i.e., competing quotes) or in order to help contract with them; as well as consulting regarding financial management.
- Encouraging innovation

In this context, the following regulatory actions may be mentioned: the Banking Supervision Department's letter entitled "Encouraging Innovation in Banks and Acquirers" (including encouraging a "Regulatory Sandbox"); option to issue bank guarantees digitally; the "Open Banking" reform; allowing banks to engage in the field of payment applications for merchants; continued provision of reliefs for opening online accounts; and the possibility of providing online power of appointment to portfolio managers.

• Customer-bank relationship and conduct

In this context, the following regulatory actions may be mentioned: Professional Human Phone Answering Law (AKA the "6 Minute Law"); lowering fees and commissions for small and micro-businesses requiring banks to proactively move small and micro-businesses to appropriate fees and commission tracks; amendment of the Banking (Customer Service) Law regarding deferral of the monthly repayment dates for a housing loan under special circumstances (giving birth, illness, maternity leave, death); Fair Credit Law (formerly the "Nonbank Loans Arrangement Law") and the Proper Conduct of Banking Business Directive "Simplifying Customer Agreements" relating to its implementation of the Law and its purpose is to make it easier for customers to understand complex banking credit agreements; as well as a Payment Services Law that replaces the Debit Card Law and provides consumer protections for various means of payment.

- Financial crime prevention prohibition of money laundering, bribery and corruption
   In addition, banks are still seen as responsible for preventing economic crime. Banks are required to monitor suspicious activity and submit reports to the authorities. The Bank is implementing the FATCA and the OECD's Common Reporting Standard (CRS) for collecting and exchanging information on financial accounts, while continuing to implement the reported funds policy, and implementing the Law to Reduce the Use of Cash.
- Privacy protection and information security
   These issues are on the agenda in Israel and around the world and are gaining momentum with the transition to e-banking, outsourcing and the use of cloud computing by the financial system.

The abovementioned trends and changes affect, and are expected to continue to affect, the banking system in the coming years. The Bank monitors and identifies relevant regulatory provisions, and examines its preparedness for the following: changing market conditions; increased competition and transparency; entry of new players into traditional banking domains; the Bank's costs compared to those of other entities; use of databases and information of the Bank's customers by non-banking entities; and providing customers with tailored value propositions. At the same time, the regulation erodes income, increases compliance expenses and requires constant improvement of the service and innovation levels.

#### Impact of the Coronavirus Crisis

Against the backdrop of the unfolding coronavirus event and its ramifications on the Israeli and global economies, as well as on households and businesses, the Banking Supervision Department and other regulators have set a series of regulatory measures in an effort to assist households and businesses to overcome this period, while allowing banking corporations to be more flexible in their business conduct.

The said measures focus, among other things, on continuing to provide banking services to the public, with emphasis on transitioning to the various digital channels, providing services without the need for customers to reach the Bank's branches and making adjustments for working remotely; providing various reliefs to the banks to allow them to function property even when not fully staffed; requiring the banks to assist the economy in overcoming the crisis by increasing the credit supply and pricing loans fairly.

The said measures are limited to various time frames, in line with the assessments regarding the continuation of the coronavirus event, and are continuously updated in accordance with the needs of the customers and those of the Bank, as well as the economic situation in Israel.

The said regulatory provisions are part of the overall effect of the event on the Bank and Group.

## Compliance Risk

Compliance risk is the risk of a legal or regulatory sanction being imposed, or a material financial loss or a reputational damage incurred, by the banking corporation as a result of failing to comply with the provisions of the law or regulations.

Proper Conduct of Banking Business Directive No. 308, "Compliance and the Compliance Function in Banking Corporations", formally defines the compliance function's areas of responsibility at the Group level. The directive outlines the definition of compliance provisions and stipulates that compliance risk stems from laws, regulations, regulatory provisions, internal procedures, conduct rules and Israel Securities Authority's position papers. The directive stipulates that a bank must assess the effectiveness of its compliance risk management, and find means to measure it, with the compliance risk derived, as stated above, from the entire body of laws governing the Bank's activity.

According to the Bank's policy, compliance risk is managed at the Group level. In this context, various steps are taken to supervise and control and foreign offices and subsidiaries in order to monitor compliance issues as a whole and apply the Group's compliance policy. In view of the coronavirus crisis, compliance risk management has been modified, while identifying developing risks which characterize crisis periods.

### a. Compliance risk, prohibition on money laundering and financing of terrorism

To effectively manage compliance risk, Leumi has in place a compliance and enforcement function, headed by the Chief Compliance Officer. The latter is responsible, among other things, for meeting the legal requirements of the prohibition on money laundering and financing of terrorism. The Chief Compliance Officer also serves as the securities law enforcement officer and the officer responsible for FATCA.

The Compliance and Enforcement Department reports to the Chief Legal Counsel.

Maintaining a fair compliance culture across the entire organization requires an effective control and enforcement framework, which is outlined in work processes and enables the organization to comply with all regulations. To this end, strict compliance and enforcement processes have been established for all workflows and their compliance risks. The purpose of the control and enforcement framework is, among other things, to identify existing and potential gaps and exposures in order to determine whether work processes, procedures, training programs and assimilation requirements need revision. The control processes are based, inter alia, on an analysis of the compliance regulations, internal and external audit findings, complaints by the public, legal proceedings against the Bank or other banks that may indicate possible compliance exposures, as well as analysis of trends and events in Israel and around the world.

The Department is in regular contact with subsidiaries in Israel and abroad, for the purpose of monitoring the implementation of compliance issues as a whole as well as the implementation of the Group's compliance policy.

Pursuant to global developing trends, the Bank handles a range of compliance issues, including the prohibition on money laundering and on financing terrorism and taxation aspects, including FATCA and CRS.

Among other things, the Bank focuses on risk areas in financial technology domains (such as FinTech, P2P, hedge funds, financial service providers, virtual currencies, etc.) – managing compliance risk and prohibition on money laundering risk in an evolving financial technology environment characterized by a lack of well-defined regulation on the one hand, and on the other hand – by professional complexity and lack of practices incorporated into the control processes due to the novelty of the issues at hand.

#### b. Administrative enforcement

The Law of Efficiency of Enforcement Procedures in the Israel Securities Authority (Legislative Amendments), 2011 was designed to streamline the enforcement of legislative provisions in the securities domain. The law allows the regulator to impose various sanctions on a corporation, its officers and employees if they have violated the relevant provisions.

The Group's Chief Compliance Officer also serves as the Chief Compliance Enforcement Officer, responsible for implementation of the internal enforcement program in the area of securities and investment management which was approved the Bank's Board of Directors. In 2019, the enforcement plan was revalidated by an external expert.

# Foreign Account Tax Compliance Act (FATCA) - Common Reporting Standard (CRS) and the reported funds policy

On July 14 2016, the Income Tax Ordinance Amendment Law (No. 227), 2016 was published on the implementation of the FATCA agreement between the State of Israel and the United States and agreements for information exchange between Israel and other countries, pursuant to the Standard for Automatic Exchange of Financial Account Information.

The Income Tax (Implementation of the FATCA Agreement) Regulations, 2016 were published on August 4 2016. Under the regulations, the Bank is required to identify customers and forward information on accounts held by American customers to the Israel Tax Authority, which will forward the information to the US's Internal Revenue Service.

The Income Tax (Implementation of a Uniform Standard for Reporting and Due Diligence of Information on Financial Accounts) Regulations, 2019, were published on February 6 2019. Pursuant to the regulations, the Bank is required, to authenticate customers who are residents of foreign countries, and to report customers identified as residents of countries with which Israel has information exchange agreements to the Israel Tax Authority, which will forward the information to the competent authorities in the customers' countries of residence.

The Bank reports to the Israel Tax Authority according to the provisions of the said law.

The Bank implements a reported funds policy while ensuring that no funds managed by the Bank that are not reported to the relevant tax authorities. In this context, various measures were taken to locate and identify the relevant target audiences. If needed, customers are required to provide various statements and approvals.

The Bank acts on several levels to ensure the compliance of Leumi Group and individuals therein with the provisions of the law, including: Appointment of a compliance officer as the responsible party; adoption of appropriate policy and work procedures; development of automated tools supporting the working processes; formulation of training and assimilation, testing, control and operation mechanisms required for complying with the directives and instructing the Group's subsidiaries on adequate preparations.

## Legal Risk

Legal risk is defined as the risk of loss as a result of inability to legally enforce an agreement or contingent liabilities, including in respect of claims against, and demands from, the Bank. The definition includes risks arising from legislation, regulations, court rulings and directives issued by authorities, risk emanating from activity that is not covered by adequate agreements, without legal advice or under faulty legal advice, as well as a result of interpretation of the rights of parties under agreements between the Bank and its customers.

There is a general exposure, which cannot be assessed or quantified, arising, inter alia, from the complexity of the services rendered by the Bank and the consolidated companies to their customers. The complexity of these services embodies, inter alia, a potential for claims, interpretative and other, relating to several commercial and regulatory terms and conditions. It is impossible to foresee all of the types of claims which may be raised in this area and the exposure deriving from these and other claims in connection with the services provided by the Bank and its consolidated companies, which are filed, inter alia, via the procedural mechanism provided in the Class Action Law.

There is also exposure due to regulatory changes and guidance issued by the Banking Supervision Department, the Israel Securities Authority and other regulators to which the Bank is subjected. Some engagements with customers last many years, in the course of which policies, regulations and legal trends, as well as court rulings, may change. The Bank and the consolidated companies use complex automated systems, which are adjusted on a regular basis in light of the changes as aforesaid. All the above create an increased operating and legal exposure.

There is also a general exposure arising from complaints filed from time to time with the Banking Supervision Department against the Bank and the consolidated companies, which may, under certain circumstances, result in legal proceedings against the Bank. Currently, it is impossible to assess whether there is exposure in respect of such complaints and whether the Banking Supervision Department will issue an industry-wide decision about the complaints and/or whether class actions or other type of lawsuits will be brought as a result of such proceedings. It is therefore impossible to assess the potential exposure for the such complaints. As a result, no provision was made for the said exposure.

For more information, please see the section entitled Legal Risk in the 2019 Annual Risk Management Report.

## Reputational Risk

Reputational risk is the risk of compromising the trust of various stakeholders (such as customers, bondholders, shareholders, etc.) in the Leumi Group, as a result of conduct, an act, or an omission by the Group, officers in the Group, its employees or other involved parties.

Reputational risk refers to the perceptions of the shareholders, stakeholders, the public, influencers and the media, whether they are based on facts or otherwise. Reputational risk is dynamic and changes depending on various topics and populations.

For more information about legal risk and its management, please see the section entitled "Other Risks" in the 2019 Annual Report of the Board of Directors and Management.

# Strategic Risk

Strategic risk is a business risk the damage of which is material and touches upon the Bank's business model or upon one of its business lines. In fact, this risk may not have a significant immediate effect on the profit in the immediate term, but may become significant in the medium and long term. Strategic risks include threats which may arise from erroneous business decisions, inappropriate implementation of decisions or lack of response to macroeconomic, industry-specific, regulatory and consumer or technological changes.

The main strategic risk stems from the fact that the financial service industry is undergoing significant digitalization changes. The opening of the banking industry to competition and the entry of new players - such as BigTech (Google,

Amazon, Facebook and Apple), FinTech companies, insurers and non-banking credit companies - requires adjustment of the business model. In addition, the Law for Increasing Competition and Reducing Concentration in the Banking Industry in Israel (the "Strum Law") includes components which could strategically impact the competitive map in Israel. One of its direct consequences for Bank Leumi is the sale of Leumi Card. Another strategic topic is Open Banking.

The coronavirus crisis has a substantial impact on the environment in which the Bank operates, from the macroeconomic, industry-specific, regulatory, consumer and technological aspects. Such a crisis raises the importance of a proper analysis of the implications of the crisis, making correct business and operational decisions, appropriate implementation of decisions and effective and swift reaction to changes. Bank Leumi is preparing accordingly, inter alia by adjusting its strategy.

For more information about legal risk and its management, please see the section entitled "Other Risks" in the 2019 Annual Report of the Board of Directors and Management.

## Models Risk

Models risk is the risk of a loss or harm to the Bank's reputation due to erroneous, model-based decision-making, as a result of using an erroneous model, errors in implementing the model or faulty use of the model.

For more information about legal risk and its management, please see the section entitled "Other Risks" in the 2019 Annual Report of the Board of Directors and Management.

#### **Environmental Risk**

Environmental risk is comprised of two areas:

- Environmental risk resulting from costs associated with implementing and enforcing environmental regulations. The Bank may be exposed to such environmental risk indirectly, in various aspects of its activity, including through its credit risk management, such as if a borrower's financial position is adversely affected by the need to make investments due to environmental provisions or as a result of impairment of exercised collaterals, but also directly, if the Bank is found directly responsible for an environmental hazard, including the possibility of the Bank being required to incur the costs of removing an environmental hazard or found responsible for an environmental hazard towards a third party.
  - The Bank may also be exposed to a reputational risk if an environmental hazard is attributed to the Bank, whether directly, as one who created the hazard, or indirectly for having financed the hazard.
- Environmental risk as a result of climate change or natural hazard associated with it, such as: extreme weather, rising of the sea level and as a result of transitioning to non-polluting energy.
  - The Bank may incur direct harm to its facilities as a result of these changes, or indirectly through a borrower's credit risks.

For more information about legal risk and its management, please see the section entitled "Other Risks" in the 2019 Annual Report of the Board of Directors and Management.

## Conduct Risk

Conduct risk is the risk that the Bank's conduct vis-à-vis its customers will lead, by act or omission, to an unwanted outcome for them, without the customer being able to take that outcome into account. As a result, the Bank may incur losses from legal claims, fines or reputational damage.

The Bank adheres to transparent and fair practices in an effort to provide its customers with valuable services and products. This principle is reflected in the Bank's vision – to champion proactive, innovative banking for its customers. In addition, the proactive and sale processes are subject to procedures and controls which ensure proper conduct. These processes are assessed on a regular basis, with the aim of continuously upgrading them.

#### Macroeconomic Risk

Macroeconomic risk is the risk to the Group's income and capital arising from macroeconomic conditions, including a low interest rate environment, global political power relations and their impact on international trade.

The coronavirus outbreak in January 2020 and the substantial uncertainty regarding its various implications constitute a highly significant global macroeconomic risk which disrupts business and economic activity. It is highly difficult to assess

the future economic developments, due to the substantial uncertainty regarding the duration and extent of its impact on world countries' trajectories. Therefore, the ramifications of the crisis for the global and domestic economies, as well as for the Bank's business, may be substantial. The coronavirus crisis, which is expected to bring about in 2020 the greatest blow to global growth since World War II, much greater than in the global financial crisis, will leave numerous economies around the world with very large sovereign debts, a development which is liable to pose a future risk to the stability of financial markets. This constitutes severe harm to business activity of sensitive industries such as tourism, aviation, leisure, entertainment, food services, etc., as well as significant indirect impacts on a wide range of industries in the fields of commerce, services and non-residential real estate. The Bank is assessing its ability to withstand adverse developments in the macroeconomic environment using systemic stress scenarios. In this context, during June 2020, the Bank applied a uniform stress scenario following a request by the Banking Supervision Department. In addition, ongoing monitoring and follow up of market developments are conducted in order to prepare in advance and adapt the activity, as needed.

For more information about legal risk and its management, please see the section entitled "Other Risks" in the 2019 Annual Report of the Board of Directors and Management.

# Critical Accounting Policies and Estimates

#### Overview

The financial statements are prepared in accordance with the generally accepted accounting principles and the directives and instructions of the Banking Supervision Department regarding the preparation of annual and quarterly financial statements of a banking corporation as detailed in Note 1 to the Annual Financial Statements as at December 31 2019.

The preparation of the consolidated financial statements in accordance with generally accepted accounting principles and directives of the Banking Supervision Department requires Management to use of estimates and assessments which affect the reported amounts of assets and liabilities as well as income and expense amounts.

The actual results of these estimates may differ from the estimates and/or assessments. In most cases, the estimates and assessments are based on economic forecasts, assessments regarding various markets and past experience, while exercising discretion. Management believes the estimates and assessments to be reasonable at the time of signing the financial statements.

The main critical accounting issues in the December 31 2019 Annual Report are as follows: Loan loss provision and classification of troubled debts, derivatives, securities, liabilities for employee benefits, liabilities for legal claims and income tax.

#### Collective Loan Loss Provision

The collective loan loss provision is based on historical loss rates in various sectors of the economy, broken down by troubled debt and non-troubled debt, for the period ranging from January 1 2011 through the reporting date. Furthermore, in order to determine the appropriate allowance rate, the Bank takes into account an adjustment in respect of environmental factors.

This assessment process to determine the collective loan loss provision rate became highly complex following the coronavirus crisis, which is a significant, ongoing event that disrupts business and economic activity.

The coronavirus crisis is accompanied by substantial uncertainty in terms of its duration and impact; as a result, the Bank has increased its collective loan loss provision. The increase stems mostly from the deterioration in the economic indicators underlying the calculation of the provision, especially those relating to the unemployment rate and the risk embodied in various economic sectors as well as against the backdrop of the "buffers" added to those of the first quarter, due to the worsening of the economic crisis.

Due to the high level of uncertainty during this period, there may be significant deviations in estimates made to determine the outstanding loan loss provision as presented in the financial statements. These estimates will be adjusted later on, subject to economic developments and their impact on the level of risk embodied in the portfolio.

The outstanding loan loss provision as at June 30 2020 totaled NIS 4,268 million, a NIS 1,215 million increase compared to December 31 2019.

For more information, please see section entitled "Credit Risks".

#### Liabilities for Employee Benefits

Retirement and pension benefits are determined according to a classification of different employment periods at the Bank: Employees who began working at the Bank from January 1 1999 make ongoing pension and severance pay contributions, for which the Bank has no pension liability, except for supplementary severance pay. Employees who began working at the Bank prior to January 1 1999 may choose, on reaching retirement age, to either receive severance pay and compensation from the Bank or a pension annuity, all in accordance with, and subject to, the provisions of the various agreements applicable to these employees. For these employees, the Bank deposits contributions in the employees' provident and severance pay fund, which are managed by a management company held by the fund's members (hereinafter: the "Fund").

The calculation of the pension liabilities amounts is based on actuarial models. The discount rate used to calculate the actuarial liability for employee benefits is based on market yields according to the alternative chosen by the Bank from

among those prescribed by the Bank of Israel, according to which the yield curve is composed of yields of Israeli government bonds plus a fixed-spread curve of internationally AA-rated corporate bonds which match the average durations of the liabilities for employee benefits.

Based on past experience, the actuarial calculations also take into account the forecasted real pay raises that change according to the employee's age.

The actuarial models include assumptions about: life expectancy, disability rates, departure rates, exit rates with preferential terms and conditions, percentage of utilizing pension benefits and percentage of withdrawal of severance pay and benefits, etc. Although the criteria have been set with adequate caution and professionalism, a change in any or several of the actuarial criteria and/or discount rate and/or pay raise rates will alter the Bank's liabilities amount.

The actuarial assessment of the employees' benefits is available on the Israel Securities Authority's website, at www.magna.isa.gov.il.

As at June 30 2020, the balance of accumulated other comprehensive income for employee benefits amounted to a negative balance of NIS 3,554 million, after the tax effect, a NIS 394 million decrease after taxes in the fund's negative balance, compared with December 31 2019.

The outstanding liability for employee benefits as at June 30 2020, according to a discount rate based on Israeli corporate bonds ("deep market according to the Israel Securities Authority's approach") is NIS 1,681 million less than the actual outstanding liability.

# Controls and Procedures Regarding Financial Statements Disclosures

The Banking Supervision Department's directives impose the requirements of Sections 302 and 404 of the SOX Act on banking corporations. The SEC and the Public Company Accounting Oversight Board have established provisions with regard to the abovementioned sections, on management's responsibility for instating and maintaining disclosure controls and procedures and for exercising internal control over financial reporting and the opinion of the independent auditors on the audit of internal control over financial reporting.

#### The Banking Supervision Department's directives require the following:

- Banking corporations shall apply Sections 302 and 404 and the SEC directives issued thereunder.
- Adequate internal control requires an auditing system that follows a predefined, recognized framework. The 1992
  COSO (Committee of Sponsoring Organizations of the Treadway Commission) meets these requirements and can
  be used to evaluate the internal controls.

The Bank regularly applies the directive to the Leumi Group.

During 2020, the Bank validates and updates material control processes and conducts effective evaluations of its entire internal system of control over financial reporting.

## Evaluation of disclosure controls and procedures

The Bank's management, with the cooperation of the President and Chief Executive Officer and Head of the Finance Division and Chief Accountant, have evaluated the effectiveness of the Bank's disclosure controls and procedures as at the end of the reporting period. Based on this evaluation, the Bank's President and Chief Executive Officer and the Head of the Finance Division and Chief Accountant have concluded that, as at the end of the reporting period, the Bank's disclosure controls and procedures are effective for the purpose of recording, processing, summarizing and reporting the information the Bank is required to disclose in its financial statements pursuant to the Banking Supervision Department's Reporting to the Public Directives and as at the date prescribed by the Directives.

#### Hnternal control changes

In the quarter ended June 30 2020, no material change has occurred in the Bank's internal control over financial reporting which has had a material effect, or is reasonably expected to have a material effect, on the Bank's internal control over financial reporting.

# The Board of Directors

From January to June 2020, Leumi's Board of Directors held 28 plenum meetings and its committees held 35 meetings.

At a Board meeting held on August 27 2020, the Board resolved to approve and publish the Group's condensed consolidated unaudited financial statements as at June 30 2020 and for the period then ended.

The Bank's Board of Directors would like to express its appreciation and gratitude to the employees and managers of the Bank and the Group's subsidiaries - both in Israel and overseas - for their dedicated work and contribution to the Group's business.

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**Dr. Samer Haj Yehia**Chairman of the Board

Hanan Friedman

President and Chief Executive Officer

August 27 2020

## Certification

I, Hanan Friedman, hereby certify as follows:

- 1. I have reviewed the quarterly report of Bank Leumi le-Israel B.M. (hereinafter: the "Bank") for the quarter ended June 30 2020 (hereinafter: the "Report").
- 2. To my knowledge, the Report does not contain any misrepresentation of a material fact, nor does it omit a representation of a material fact that is necessary in order for the representations included therein under the circumstances in which such representations were included to be misleading as to the reporting period.
- 3. To my knowledge, the quarterly financial statements and other financial information included in the Report fairly represent, in all material respects, the Bank's financial position, financial performance and changes in shareholders' equity and cash flows as at the dates and for the periods presented in the Report.
- 4. I and others at the Bank signing this certification are responsible for the establishment and implementation of controls and procedures regarding the Bank's disclosure and internal control over financial reporting (as defined in the Reporting to the Public Directives, "Report of the Board of Directors"). In addition:
  - a. We have established such controls and procedures, or caused such controls and procedures to be established under our oversight, with the aim of ensuring that material information about the Bank and its consolidated companies is brought to our attention by others in the Bank and said companies, especially during the preparation of the Report;
  - b. We have established such internal control over financial reporting or have caused such internal control to be established under our oversight, with the aim of providing reasonable assurance as to the reliability of the financial reporting and that the financial statements for external purposes have been prepared in accordance with the generally accepted accounting principles and the directives and guidance of the Banking Supervision Department;
  - c. We have evaluated the effectiveness of the Bank's disclosure controls and procedures and presented in the report our conclusions regarding the effectiveness of the disclosure controls and procedures as at the end of the reporting period according to our assessment; and
  - d. The Report discloses any change in the Bank's internal control over financial reporting which occurred during the quarter and has materially affected, or is reasonably expected to affect, the Bank's internal control over financial reporting; and
- 5. I and others at the Bank signing this certification have disclosed to the joint independent auditors, the Board of Directors, and the Board of Directors' Audit Committee, based on our most recent assessment of the internal control over financial reporting, the following:
  - All significant deficiencies and material weaknesses in the establishment or implementation of the internal control over financial reporting that are reasonably expected to harm the Bank's ability to record, process, calculate and report financial information; and
  - b. Any fraud, whether or not material, involving management or other employees who have a significant role in the Bank's internal control over financial reporting.

Nothing in the foregoing shall derogate from my responsibility or the responsibility of any other person, under any law. August 27 2020

Hanan Friedman

President and Chief Executive Officer

## Certification

I, Omer Ziv, hereby certify as follows:

- 1. I have reviewed the quarterly report of Bank Leumi le-Israel B.M. (hereinafter: the "Bank") for the quarter ended June 30 2020 (hereinafter: the "Report").
- 2. To my knowledge, the Report does not contain any misrepresentation of a material fact, nor does it omit a representation of a material fact that is necessary in order for the representations included therein under the circumstances in which such representations were included to be misleading as to the reporting period.
- 3. To my knowledge, the quarterly financial statements and other financial information included in the Report fairly represent, in all material respects, the Bank's financial position, financial performance and changes in shareholders' equity and cash flows as at the dates and for the periods presented in the Report.
- 4. I and others at the Bank signing this certification are responsible for the establishment and implementation of controls and procedures regarding the Bank's disclosure and internal control over financial reporting (as defined in the Reporting to the Public Directives, "Report of the Board of Directors"). In addition:
  - a. We have established such controls and procedures, or caused such controls and procedures to be established under our oversight, with the aim of ensuring that material information about the Bank and its consolidated companies is brought to our attention by others in the Bank and said companies, especially during the preparation of the Report;
  - b. We have established such internal control over financial reporting or have caused such internal control to be established under our oversight, with the aim of providing reasonable assurance as to the reliability of the financial reporting and that the financial statements for external purposes have been prepared in accordance with the generally accepted accounting principles and the directives and guidance of the Banking Supervision Department;
  - c. We have evaluated the effectiveness of the Bank's disclosure controls and procedures and presented in the report our conclusions regarding the effectiveness of the disclosure controls and procedures as at the end of the reporting period according to our assessment; and
  - d. The Report discloses any change in the Bank's internal control over financial reporting which occurred during the quarter and has materially affected, or is reasonably expected to affect, the Bank's internal control over financial reporting; and
- 5. I and others at the Bank signing this certification have disclosed to the joint independent auditors, the Board of Directors, and the Board of Directors' Audit Committee, based on our most recent assessment of the internal control over financial reporting, the following:
  - All significant deficiencies and material weaknesses in the establishment or implementation of the internal control over financial reporting that are reasonably expected to harm the Bank's ability to record, process, calculate and report financial information; and
  - b. Any fraud, whether or not material, involving management or other employees who have a significant role in the Bank's internal control over financial reporting.

Nothing in the foregoing shall derogate from my responsibility or the responsibility of any other person, under any law. August 27 2020

Omer Ziv

First Executive Vice President Head of Finance Division

## Certification

I, Shlomo Goldfarb, hereby certify as follows:

- 1. I have reviewed the quarterly report of Bank Leumi le-Israel B.M. (hereinafter: the "Bank") for the quarter ended June 30 2020 (hereinafter: the "Report").
- 2. To my knowledge, the Report does not contain any misrepresentation of a material fact, nor does it omit a representation of a material fact that is necessary in order for the representations included therein under the circumstances in which such representations were included to be misleading as to the reporting period.
- 3. To my knowledge, the quarterly financial statements and other financial information included in the Report fairly represent, in all material respects, the Bank's financial position, financial performance and changes in shareholders' equity and cash flows as at the dates and for the periods presented in the Report.
- 4. I and others at the Bank signing this certification are responsible for the establishment and implementation of controls and procedures regarding the Bank's disclosure and internal control over financial reporting (as defined in the Reporting to the Public Directives, "Report of the Board of Directors"). In addition:
  - a. We have established such controls and procedures, or caused such controls and procedures to be established under our oversight, with the aim of ensuring that material information about the Bank and its consolidated companies is brought to our attention by others in the Bank and said companies, especially during the preparation of the Report;
  - b. We have established such internal control over financial reporting or have caused such internal control to be established under our oversight, with the aim of providing reasonable assurance as to the reliability of the financial reporting and that the financial statements for external purposes have been prepared in accordance with the generally accepted accounting principles and the directives and guidance of the Banking Supervision Department;
  - c. We have evaluated the effectiveness of the Bank's disclosure controls and procedures and presented in the report our conclusions regarding the effectiveness of the disclosure controls and procedures as at the end of the reporting period according to our assessment; and
  - d. The Report discloses any change in the Bank's internal control over financial reporting which occurred during the quarter and has materially affected, or is reasonably expected to affect, the Bank's internal control over financial reporting; and
- 5. I and others at the Bank signing this certification have disclosed to the joint independent auditors, the Board of Directors, and the Board of Directors' Audit Committee, based on our most recent assessment of the internal control over financial reporting, the following:
  - a. All significant deficiencies and material weaknesses in the establishment or implementation of the internal control over financial reporting that are reasonably expected to harm the Bank's ability to record, process, calculate and report financial information; and
  - b. Any fraud, whether or not material, involving management or other employees who have a significant role in the Bank's internal control over financial reporting.

Nothing in the foregoing shall derogate from my responsibility or the responsibility of any other person, under any law. August 27 2020

Shlomo Goldfarb

First Executive Vice President Chief Accounting Officer Head of Accounting Division

# Deloitte.



# Review Report of the Joint Independent Auditors to the Shareholders of Bank Leumi le-Israel B.M.

#### Introduction

We have reviewed the accompanying financial information of Bank Leumi le-Israel B.M. and its subsidiaries (hereinafter: the "Bank"), which includes the condensed consolidated interim balance sheet as at June 30 2020 and the condensed consolidated interim income statement, comprehensive income statement, statement of changes in equity and cash flow statement for the six- and three-month periods then ended. The Board of Directors and management are responsible for the preparation and presentation of the financial information for this interim period in accordance with Israeli GAAP for interim financial reporting and in accordance with the Banking Supervision Department's directives and guidance. Our responsibility is to express a conclusion regarding the financial information for this interim period, based on our review.

The consolidated annual financial statements of the Bank as at December 31 2019 and for the year then ended and the condensed interim consolidated financial information as at June 30 2019 and for the six- and three-month period then ended were audited and reviewed, respectively, by Somekh Chaikin and another independent auditor, whose reports as at February 26 2020 and August 13 2019, included an unqualified opinion and an unqualified conclusion, respectively.

#### Review scope

We performed our review in accordance with Review Standard (Israel) 2410 of the Institute of Certified Public Accountants in Israel, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", and a review standard applied in the review of banking corporations pursuant to the Banking Supervision Department's directives and guidelines. A review of interim financial information consists of inquiries, mostly of persons responsible for financial and accounting matters, and of applying analytical and other review procedures. A review is substantially smaller in scope than an audit performed in accordance with Israeli GAAP and, as a result, does not enable us to obtain assurance that we would become aware of all significant matters that might have been identified in an audit. Consequently, we are not expressing an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying financial information is not prepared, in all material respects, in accordance with Israeli GAAP for interim financial reporting and in accordance with the directives and guidance of the Banking Supervision Department.

#### Somekh Chaikin

An Israeli partnership and member of the KPMG Network of independent member firms incorporated under KPMG International Cooperative ("KPMG International"), a Swiss entity Certified Public Accountants

Brightman Almagor Zohar

A Firm in the Deloitte Global Network Certified Public Accountants

Joint Independent Auditors

August 27 2020

# BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

Condensed Consolidated Income Statement For the period ended June 30 2020

						For the
		For the		For the		year ended
		three month	ıs	six months		December
		ended June	30	ended June	30	31
		2020	2019	2020	2019	2019
		Unaudited				Audited
	Note	In NIS million	n			
Interest income	2	2,498	3,556	5,091	6,235	11,437
Interest expense	2	377	1,090	801	1,649	2,596
Interest income, net	2	2,121	2,466	4,290	4,586	8,841
Loan loss expenses	6, 13	875	288	1,735	270	609
Interest income, net after loan loss expenses		1,246	2,178	2,555	4,316	8,232
Noninterest income						
Noninterest finance income	3A	690	333	30	998	1,686
Fees and commissions		776	817	1,669	1,626	3,225
Other income		15	44	28	125	170
Total noninterest income		1,481	1,194	1,727	2,749	5,081
Operating and other expenses						
Salaries and related expenses		911	1,125	1,846	2,261	4,325
Buildings and equipment - maintenance and						
depreciation		367	370	775	745	1,521
Other expenses		391	455	851	890	
Total operating and other expenses		1,669	1,950	3,472	3,896	
Profit before taxes		1,058	1,422	810	3,169	5,405
Provision for profit tax		359	499	320	1,120	1,830
Profit after taxes		699	923	490	2,049	3,575
The Bank's share in associates' profits (losses), after	-					
taxes		1	10	(13)	(14)	(15)
Net income						
Before attribution to non-controlling interests		700	933	477	2,035	3,560
Attributable to non-controlling interests		6	10	15	20	38
Attributable to the Bank's shareholders		694	923	462	2,015	3,522
Basic and diluted earnings per share (in NIS)						
Basic diluted earnings attributable to the Bank's						
shareholders	3B	0.48	0.62	0.32	1.35	2.37

The notes to the condensed consolidated interim financial statements form an integral part thereof.

Dr. Samer Haj Yehia

Chairman of the Board of Directors

Hanan Friedman

President and Chief Executive Officer

Omer Ziv

First Executive Vice President Head of Finance Division Shlomo Goldfarb

First Executive Vice President Chief Accounting Officer Head of Accounting Division

Date of approval of the financial statements: August 27 2020

אאנם זי עאר

# BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

Condensed Consolidated Statement of Comprehensive Income For the Period Ended June 30 2020

					For the
					year
	For the		For the		ended
	three mont	:hs	six month	S	December
	ended June	30	ended Jur	ie 30	31
	2020	2019	2020	2019	2019
	Unaudited				Audited
	In NIS millio	on			
Net income before attribution to non-controlling					
interests	700	933	477	2,035	3,560
Less net income attributable to non-controlling					
interests	6	10	15	5 20	
Net income attributable to the Bank's shareholders	694	923	462	2,015	3,522
Other comprehensive income (loss), before taxes					
Adjustments in respect of presentation of available-					
for-sale bonds at fair value, net	1,229	284	597	863	1,468
Adjustments from translation of financial statements,					
net <sup>(a)</sup> after hedging effect <sup>(b)</sup>	(19)	(6)		. ,	(65)
Net gains (losses) for cash flow hedges	7	-	- 52	_	(3)
Adjustments of liabilities for employee benefits(c)	(2,372)	(993)	597	<b>7</b> (1,780)	(3,317)
The Bank's share in other comprehensive income (loss)	)				
of associates	5	(2)			. ,
Other comprehensive income (loss), before taxes	(1,150)	(717)	1,249	(950)	(1,922)
Related tax effect	360	230	(423	278	573
Other comprehensive income (loss) before attribution					
to non-controlling interests, after taxes	(790)	(487)	826	<b>6</b> (672)	(1,349)
Less other comprehensive income (loss) attributable					
to non-controlling interests	(10)	-	15	<b>5</b> (3)	(13)
Other comprehensive income (loss) attributable to the					
Bank's shareholders, after taxes	(780)	(487)	811	L (669)	(1,336)
Comprehensive income (loss) before attribution to					
non-controlling interests	(90)	446	1,303	1,363	2,211
Net of other comprehensive income (loss) attributable					
to the Bank's non-controlling interests	(4)	10	30	17	25
Comprehensive income (loss) attributable to the Bank's					
shareholders	(86)	436	1,273	1,346	2,186

<sup>(</sup>a) Adjustments from translation of the financial statements of a foreign operation the functional currency of which is different than the Bank's functional currency.

Please see also Note 4, Accumulated Other Comprehensive Income (Loss).

The notes to the condensed consolidated interim financial statements form an integral part thereof.

<sup>(</sup>b) Hedges - net gains (losses) in respect of hedging of a net investment in foreign currency.

<sup>(</sup>c) Mostly reflects adjustments in respect of actuarial estimates, as at the end of the period, of defined benefit pension plans and a deduction of amounts previously recorded in other comprehensive income.

# BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES Condensed Consolidated Balance Sheet As at June 30 2020

		June 30		December 31
		2020	2019	2019
		Unaudited		Audited
	Note	In NIS million		
Assets				
Cash and deposits with banks		102,911	83,605 <sup>(d)</sup>	76,213
Securities <sup>(a)(b)</sup>	5	98,672	80,763	84,949
Securities borrowed or purchased under reverse				
repurchase agreements		2,694	2,963	1,470
Loans to the public	6, 13	289,048	280,988 <sup>(d)</sup>	285,806
Loan loss provision	6, 13	(4,633)	(3,354)	(3,328)
Loans to the public, net		284,415	277,634	282,478
Loans to governments		739	734	744
Investments in associates		748	690	765
Buildings and equipment		2,910	2,940	3,043
Goodwill		16	16	16
Assets for derivatives	11	14,796	11,099	10,970
Other assets		9,749	8,092	8,486
Total assets		517,650	468,536	469,134
Liabilities and equity				
Deposits by the public	7	416,956	374,007 <sup>(d)</sup>	373,644
Deposits by banks		6,659	<b>4,</b> 939 <sup>(d)</sup>	6,176
Deposits by governments		230	437	315
Securities loaned or sold under repurchase				
agreements		1,285	954	476
Bonds, promissory notes and subordinated bonds		19,519	19,981	19,958
Liabilities for derivatives	11	15,810	11,626	11,528
Other liabilities(a)(c)		20,598	20,339	21,163
Total liabilities		481,057	432,283	433,260
Shareholders' equity	9	36,132	35,795	35,406
Non-controlling interests		461	458	468
Total equity		36,593	36,253	35,874
Total liabilities and equity		517,650	468,536	469,134

<sup>(</sup>a) For more information regarding amounts measured at fair value, please see Note 15A.

The notes to the condensed consolidated interim financial statements form an integral part thereof.

<sup>(</sup>b) For more information regarding securities pledged to lenders, please see Note 5.

<sup>(</sup>c) Of which: a provision for loan losses for off-balance-sheet credit instruments, NIS 429 million (as at June 30 2019 - NIS 455 million; as at December 31 2019 - NIS 386 million).

<sup>(</sup>d) Reclassified.

# BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

Condensed Statement of Changes in Equity For the Period Ended June 30 2020

	For the three months ended June 30 2020 (unaudited)				
	Capital reserves				
			Stock-based compensation and		
	Share capital	Premium	other	transactions <sup>(a)</sup>	
	In NIS million				
Balance as at March 31 2020	7,0	041	211	53	
Net income for the period		-	-	-	
Other comprehensive loss, net of tax		-	-	-	
Share buyback		_(c)	(27)	-	
Employee benefit due to stock-based					
compensation transactions		-	-	-	
Balance as at June 30 2020	7,	041	184	53	

	For the three months ended June 30 2019 (unaudited)				
	'-	Capital r	al reserves		
			Stock-based		
				compensation and	
	Share capital	Premium		other transactions(a)	
	In NIS million				
Balance as at March 31 2019	7	,082	1,093	51	
Net income for the period		-	-	-	
Other comprehensive loss, net of tax		-	-	-	
Dividend paid by consolidated companies		-	-	-	
Dividend paid		-	-	-	
Share buyback		(6)	(138)	-	
Balance as at June 30 2019	7	,076	955	51	

<sup>(</sup>a) Including NIS 10 million in other capital reserves.

The notes to the consolidated financial statements form an integral part thereof.

<sup>(</sup>b) Including NIS 5,456 million that is non-distributable, of which NIS 1,650 million in respect of share buyback (June 30 2019 - NIS 3,968 million, of which NIS 844 million for share buyback). The remaining distributable amount is subject to the Bank of Israel's directives and to the restrictions set out in the Proper Conduct of Banking Business Directives.

<sup>(</sup>c) Balances of less than NIS 1 million.

	Accumulated				
Total share	other			Non-	
capital and	comprehensive	Retained		controlling	
capital reserves	income (loss)	earnings <sup>(b)</sup>	Total	interests	Total equity
7,305	(1,904)	30,844	36,245	464	36,709
•	-	694	694	6	700
-	- (780)	-	(780)	(10)	(790)
(27)		-	(27)	-	(27)
-	- -	-	-	1	1
7,278	3 (2,684)	31,538	36,132	461	36,593
	Accumulated				
Total share	other			Non-	
capital and	comprehensive	Retained		controlling	
capital reserves	income (loss)	earnings <sup>(b)</sup>	Total	interests	Total equity
8,226	5 (2,341)	30,055	35,940	481	36,421
-	<del>-</del>	923	923	10	933
-	- (487)	-	(487)	-	(487)
-		-	-	(33)	(33)
-	-	(437)	(437)	-	(437)
(144)	-	<del>-</del>	(144)	<del>-</del>	(144)
8,082	(2,828)	30,541	35,795	458	36,253

Condensed Statement of Changes in Equity (cont.) For the Period Ended June 30 2020

	For the six month	ns ended June 30	<mark>) 2020 (</mark> ui	naudited)
			Capital	reserves
				From benefit due to
				stock-based
				compensation and
	Share capital	Premium		other transactions(a)
	In NIS million			
Balance as at December 31 2019 (audited)	7,	054	421	53
Net income for the period		-	-	-
Other comprehensive income, net of tax effect		-	-	-
Dividend paid by consolidated companies		-	-	-
Dividend paid		-	-	-
Share buyback		(13)	(237)	-
Employee benefit due to stock-based				
compensation transactions		-	-	-
Balance as at June 30 2020	7,	041	184	53
			Capital	reserves
	For the six mont	hs anded lune 3	0 2019 /u	unaudited)
		·	,	From benefit due to
				stock-based
				compensation and
	Share capital	Premium		other transactions(a)
	In NIS million			
	_		4 007	
Balance as at December 31 2018 (audited)	/,	081	1,087	58
Balance as at December 31 2018 (audited)  Cumulative effect for first-time application of	/,	081	1,087	58
	/,	-	1,087	58
Cumulative effect for first-time application of			1,087	58 
Cumulative effect for first-time application of US $GAAP^{(c)}$	/,		1,087 - - -	
Cumulative effect for first-time application of US GAAP <sup>(c)</sup> Net income for the period	/,		1,087 - - -	58 - - -
Cumulative effect for first-time application of US GAAP <sup>(c)</sup> Net income for the period Other comprehensive loss, net of tax	/,		1,087 - - - -	
Cumulative effect for first-time application of US GAAP <sup>(c)</sup> Net income for the period Other comprehensive loss, net of tax Dividend paid by consolidated companies	/,	- - - - - 1	1,087 - - - - - 6	-
Cumulative effect for first-time application of US GAAP <sup>(c)</sup> Net income for the period Other comprehensive loss, net of tax Dividend paid by consolidated companies Dividend paid	/,	- - - -	- - - -	- - -
Cumulative effect for first-time application of US GAAP <sup>(c)</sup> Net income for the period Other comprehensive loss, net of tax Dividend paid by consolidated companies Dividend paid Issuance of shares	<i>1</i> ,	- - - - 1	- - - - - 6	

<sup>(</sup>a) Including NIS 10 million in other capital reserves.

Balance as at June 30 2019

7,076

955

51

<sup>(</sup>b) Including NIS 5,456 million that is non-distributable, of which NIS 1,650 million in respect of share buyback (June 30 2019 - NIS 3,968 million, of which NIS 844 million for share buyback). The remaining distributable amount is subject to the Bank of Israel's directives and to the restrictions set out in the Proper Conduct of Banking Business Directives.

<sup>(</sup>c) Cumulative effect for first-time application of US GAAP for Banks - 2016-01 ASU - "Financial Instruments", including updates thereof. Please see Note 1.X in the financial statements as at December 31 2019.

	Accumulated				
Total share	other			Non-	
capital and	comprehensive	Retained		controlling	
•	•		Tatal		Tatal annitu
capital reserves	income (loss)	earnings <sup>(b)</sup>	Total	interests	Total equity
7,528	3 (3,495)	31,373	35,406	468	35,874
,		462	462	15	477
	- 811		811	15	826
	_	_	-	(39)	(39)
		(297)	(297)	-	(297)
(250	) -	-	(250)	-	(250)
		-	-	2	2
7,278	3 (2,684)	31,538	36,132	461	36,593
Total share	Accumulated other			Non-	
capital and	comprehensive	Retained		controlling	
capital reserves	income (loss)	earnings <sup>(b)</sup>	Total	interests	Total equity
8,226	5 (2,132)	29,211	35,305	856	36,161
	- (27)		-		30,101
			2,015	20	2,035
	- (669)		(669)	(7)	(676)
			-	(33)	(33)
		(712)	(712)	-	(712)
		-	-	-	-
(144)	) -	-	(144)	-	(144)
		-	<del>-</del>	(378)	(378)
8,082	2 (2,828)	30,541	35,795	458	36,253

Condensed Statement of Changes in Equity (cont.) For the Period Ended June 30 2020

	For the year ended December 31 2019 (audited)						
	· · · · · · · · · · · · · · · · · · ·	Capital reserves					
				From benefit due to			
				stock-based			
				compensation and			
	Share capital	Premium		other transactions(a)			
	In NIS million			_			
Balance as at December 31 2018	7,0	081	1,087	58			
Cumulative effect for first-time application of							
US GAAP <sup>(c)</sup>		-	-	-			
Net income		-	-	-			
Other comprehensive loss, net of tax		-	-	-			
Dividend paid by consolidated companies		-	-	-			
Dividend paid		-	-	-			
Issuance of shares		1	6	(7)			
Share buyback	(:	28)	(672)	-			
Employee benefit due to stock-based							
compensation transactions		-	-	2			
Sale of equity of a consolidated company		-	-	-			
Balance as at December 31 2019	7,0	)54	421	53			

<sup>(</sup>a) Including NIS 10 million in other capital reserves.

<sup>(</sup>b) Including NIS 5,610 million that is non-distributable, of which NIS 1,400 million in respect of share buyback. The remaining distributable amount is subject to the Bank of Israel's directives and to the restrictions set out in the Proper Conduct of Banking Business Directives.

<sup>(</sup>c) Cumulative effect for first-time application of US GAAP for Banks - 2016-01 ASU - "Financial Instruments", including updates thereof. Please see Note 1.X. in the financial statements as at December 31 2019.

Total share capital and capital reserves	Accumulated other comprehensive income (loss)	Retained earnings <sup>(b)</sup>		Non-controlling interests	Total equity
8,226	5 (2,132)	29,211	35,305	856	36,161
	- (27)	27	-	-	-
		3,522	3,522	38	3,560
	- (1,336)	-	(1,336)	(17)	(1,353)
		-	-	(33)	(33)
		(1,387)	(1,387)	-	(1,387)
		-	-	-	-
(700	-	-	(700)	-	(700)
	2 -	<del>-</del>	2	2	4
		-	-	(378)	(378)
7,528	8 (3,495)	31,373	35,406	468	35,874

Condensed Consolidated Cash Flow Statement For the Period Ended June 30 2020

					For the
	For the		For the		year ended
	three months		six months		, December
	ended June 30		ended June	30	31
	<b>2020</b> 20	19	2020	2019	2019
	Unaudited				Audited
	In NIS million				_
Cash flows from operating activities					
Net income for the period	700	933	477	2,035	3,560
Adjustments:					
Group's share in undistributed losses (income) of					
associates <sup>(a)</sup>	(1)	(5)	19	22	47
Depreciation of buildings and equipment (including					
impairment)	183	147	363	295	600
Loan loss expenses	875	288	1,735	270	609
Gains on sale of loan portfolios	-	-	-	-	(15)
Net gains on sale of available-for-sale bonds and equity					
securities not held for trading	(90)	(71)	(252)	(103)	(327)
Realized and unrealized gain from fair value adjustments of					
held-for-trading securities	(103)	(20) <sup>(b)</sup>	(70)	(65) <sup>(b)</sup>	(151)
Gain on disposal of investment in investees	-	(72)	_	(386)	(287)
Gain on disposal of buildings and equipment	-	(20) <sup>(b)</sup>	-	(65)	(68)
Provision for impairment of equity securities not held for		, ,		, ,	, ,
trading	8	-	35	19	39
Provision for impairment of available-for-sale bonds	-	-	33	-	2
Unrealized losses (gains) from fair value adjustments of					
equity securities not held for trading	(127)	(14) <sup>(b)</sup>	53	(56) <sup>(b)</sup>	(56)
Expenses for stock-based compensation transactions	-	-	-	-	2
Deferred taxes - net	(541)	(135)	(583)	(350)	(595)
Change in net liability in lieu of employee benefits	22	93 <sup>(b)</sup>	(557)	129	(64)
Excess of interest received (receivable) for available-for-sale					
bonds and held-to-maturity bonds over interest accrued					
during the period	19	(144) <sup>(b)</sup>	89	(217) <sup>(b)</sup>	(146)
Payable (paid) interest in excess of interest accrued during					
the period in respect of bonds and subordinated bonds	(62)	47	(71)	57	(88)
Effect of exchange rate differentials on cash and cash					
equivalent balances	145	271	826	552	730
Other, net	2	-	4	3	59
Net change in current assets:					
Assets for derivatives	10,099	(1,692)	(3,830)	1,648	1,775
Held-for-trading securities	3,388	924	(5,545)	1,157	
Other assets	183	698	(1,187)	1,135	1,180
Net change in current liabilities:					
Liabilities for derivatives	(9,132)	1,970	3,960	(662)	(718)
Other liabilities	(546)	(397) <sup>(b)</sup>	563	3,795	
Net cash provided from (for) operating activities	5,022	2,801	(3,938)	9,213	12,804

<sup>(</sup>a) Net of dividend received.

<sup>(</sup>b) Reclassified.

Condensed Consolidated Cash Flow Statement (cont.) For the Period Ended June 30 2020

	For the three months ended June 3	0	For the six months ended June 30		For the year ended December 31
	2020	2019	2020	2019	2019
	Unaudited				Audited
	In NIS million				
Cash flows from investing activities					
Net change in deposits with banks with original maturities of more					
than three months	1,827		(2,268)	2,719 <sup>(b)</sup>	
Net change in loans to the public	8,494	(884) <sup>(b)</sup>	(3,434)	(3,865) <sup>(b)</sup>	(10,795)
Net change in loans to the Israeli Government	(11)	(11)	5	48	38
Net change in securities borrowed or purchased under reverse					
repurchase agreements	(329)		(1,224)	(1,706)	, ,
Purchase of held-to-maturity bonds	(912)	(200) <sup>(b)</sup>	(2,473)	(843) <sup>(b)</sup>	(2,048)
Proceeds from redemption of held-to-maturity bonds	254	52	657	56	647
Purchase of available-for-sale bonds and equity securities not held-					
for-trading for-trading	(36,484)	(24,761)	(66,850)	(47,356)	(83,884)
Proceeds from sale of available-for-sale bonds and equity securities					
not held-for-trading	20,718	14,962	42,427	25,494	41,423
Proceeds from redemption of available-for-sale bonds and equity					
securities not held-for-trading	9,961		19,021	16,519	31,789
Purchase of associates' equity	(1)	(269)	(6)	(269)	(377)
Proceeds from disposal of investment in associates	_	251	-	251	251
Proceeds from disposal of an investment in a previously-					
consolidated subsidiary (Appendix B)	-	-	-	671	
Proceeds from sale of loan portfolios	-	215 <sup>(b)</sup>		393 <sup>(b)</sup>	
Purchase of buildings and equipment	(141)	(357)	(233)	(544)	(942)
Proceeds from disposal of buildings and equipment	5	24 <sup>(b)</sup>	5	90	107
Central severance pay fund	32	35	65	81	157
Net cash from (for) investing activities	3,413	(4,855)	(14,304)	(8,261)	(19,021)
Cash flow from financing activities					
Net change in deposits by banks with original maturities of more					
than three months	516		476	(201) <sup>(b)</sup>	
Net change in deposits by the public	(1,012)	10,395 <sup>(b)</sup>	43,287	4,641 <sup>(b)</sup>	5,609
Net change in deposits by the government	(81)	17	(87)	(253)	(367)
Net change in securities loaned or sold under reverse repurchase					
agreements	(3,130)	290	809	413	(65)
Proceeds from issue of bonds and subordinated bonds	2,393		4,986	3,152	3,152
Redemption of bonds and subordinated bonds	(5,342)	(1,017)	(5,354)	(1,026)	(958)
Dividend paid to shareholders	-	(712)	(297)	(712)	(1,387)
Dividend paid to external shareholders in consolidated companies	-	(33)	(39)	(33)	(33)
Share buyback	(27)	(144)	(250)	(144)	(700)
Net cash from (for) financing activities	(6,683)	9,271	43,531	5,837	6,318
Increase in cash and cash equivalents, including cash and cash					
equivalents classified as held-for-sale assets and liabilities <sup>(a)</sup>	1,752	7,217	25,289	6,789	101
Less decrease in cash and cash equivalents classified as held-for-sale					
assets and liabilities <sup>(a)</sup>	-	-	-	(3)	(3)
Increase in cash and cash equivalents	1,752	7,217	25,289	6,792	104
Balance of cash and cash equivalents as at the beginning of the period	96,523	73,587	73,667	74,293	74,293
Effect of exchange rate fluctuations on cash and cash equivalent					
balances	(145)	(271)	(826)	(552)	
Balance of cash and cash equivalents as at end of period	98,130	80,533	98,130	80,533	73,667

a) For more information, please see Note 36F to the financial statements as at December 31 2018.

<sup>(</sup>b) Reclassified.

Condensed Consolidated Cash Flow Statement (cont.) For the Period Ended June 30 2020

Interest and taxes paid and/or received and dividends received

					For the
					year
	For the		For the		ended
	three months		six months		December
	ended June 30		ended June 30		31
	<b>2020</b> 2019 <b>20</b>		2020	2019	2019
	Unaudited				Audited
	In NIS millior	า			
Interest received	3,009	2,801	5,862	5,663	11,143
Interest paid	(715)	(1,027)	(1,444)	(1,690)	(3,423)
Dividends received	1	12	13	22	64
Income tax paid	(141)	(606)	(385)	(1,059)	(2,498)

#### Appendix A - Non-Cash Investments and Financing Activities in the Reporting Period:

#### For the year ended December 31 2019

On July 15 2019, NIS 139.9 million p.v. in Series 201 Subordinated Capital Notes were exchanged for NIS 142 million p.v. in Series 404 Subordinated Bonds and NIS 976.9 million p.v. in Series N Subordinated Bonds were exchanged for 1,099 million p.v. in Series 404 Subordinated Bonds, bringing the total issued Series 404 Subordinated Bonds to NIS 1,241 million p.v. As a result of the exchange, an accounting loss of NIS 54 million was recorded.

On December 1 2019, a NIS 746 million balance was reclassified from the held-to-maturity bonds portfolio to the available-for-sale securities portfolio.

#### Appendix B - Proceeds from Disposal of Investments in a Previously-Consolidated Subsidiaries:<sup>(a)</sup>

Assets and liabilities of the previously consolidated subsidiaries and cash flow from disposal of investments in previously consolidated subsidiaries as of the sale date:

						For the	
						year	
	For the		For the			ended	
	three mo	onths	six mor	iths		December	
	ended Ju	ıne 30	ended .	June 3	30	31	
	2020	2019	2020	2	019	2019	
	Unaudite	ed				Audited	
	In NIS m	illion					
Derecognized cash		-	-	-	3	20	
Assets (excluding cash)		-	-	-	14,322	15,398	
Liabilities		-	-	-	12,434	13,370	
Identified assets and liabilities		-	-	-	1,891	2,048	
Assets and liabilities attributable to non-controlling							
interests		-	-	-	378	378	
Derecognized assets and liabilities		-	-	-	1,513	1,670	
Capital gain on disposal of investment in previously-							
consolidated investees		-	-	-	314	215	
Total proceeds on disposal of investments in previously-	-						
consolidated subsidiaries		-	-	-	1,827	1,885	
Less non-cash proceeds from disposal of investments							
in previously-consolidated subsidiaries		-	-	-	1,153	1,153	
Cash proceeds		-	-	-	674	732	
Net of derecognized cash		-	-	-	3	20	
Proceeds from disposal of investments in previously							
consolidated subsidiaries		-	-	-	671	712	

<sup>(</sup>a) For more information, please see Note 36C to the financial statements as at December 31 2018 and Note 36F to the financial statements as at December 31 2018.

The notes to the consolidated financial statements form an integral part thereof.  $\label{eq:consolidated}$ 

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#### A. Basis of Financial Reporting

#### 1. Reporting principles

The condensed consolidated interim financial statements as at June 30 2020 are prepared in accordance with the Israeli GAAP on financial reporting in interim periods and in accordance with the directives and guidelines of the Banking Supervision Department regarding the preparation of quarterly financial statements by a banking corporation. In most areas, the directives are based on US GAAP for Banks. In other, less material, areas, the directives are based on certain IFRSs, interpretations of the International Financial Reporting Interpretations Committee (IFRICs) and Israeli GAAP).

When IFRS allows for several alternatives, or does not include a specific reference to a particular situation, the Banking Supervision Department's directives provide specific application guidelines that are usually based on US GAAP for Banks.

The accounting principles applied to the preparation of the interim financial statements are consistent with those applied to the audited Annual Financial Statements as at December 31 2019, except as outlined in Section B below. The financial statements should be read in conjunction with the Annual Financial Statements as at December 31 2019 and their accompanying notes. The condensed consolidated interim financial statements were approved by the Bank's Board of Directors on August 27 2020.

#### 2. Use of estimates

Preparing the condensed consolidated interim financial statements in accordance with Israeli GAAP and directives and guidance of the Banking Supervision Department requires management to use estimates, assessments and judgment, which affect the reported amounts of assets and liabilities as well as income and expense amounts during the reporting period. It is clarified that the actual results may differ from such estimates.

When developing accounting estimates used in the preparation of the Bank's financial statements, the Bank's management is required to make assumptions regarding circumstances and events involving significant uncertainty. In exercising its judgment to determine the accounting estimates, the Bank's management relies on past experience, various facts, external factors and reasonable assumptions, in accordance with each estimate's particular circumstances.

#### Change in estimates

The underlying estimates and assumptions are reviewed on an ongoing basis. Changes in accounting estimates are recognized in the period in which the estimates were adjusted and for any future affected period.

# B. First-Time Application of New Accounting Standards, Accounting Standard Revisions, and New Directives Issued by the Banking Supervision Department

As of the reporting periods commencing on January 1 2020, the Bank applies the following accounting standards and directives:

#### 1. Reporting by banking corporations and credit card companies pursuant to US GAAP on leases.

On July 1 2018, the Banking Supervision Department published a circular entitled "Reporting by Banking Corporations and Credit Card Companies Pursuant to US GAAP on Leases", which adopts ASU 2016-02, "Leases", and inter alia, the rules of presentation, measurement and disclosure according to ASC Topic 842.

The main highlights of the changes are as follows:

- a. Leases longer than 12 months will be recognized in the balance sheet even if the lease is classified as an operating lease.
- b. In operating leases, a right-of-use asset shall be recorded in the balance sheet which reflects the Bank's right to use the leased asset against an obligation to pay the lease.
- c. Transactions in which a banking corporation sells an asset and leases it back may be considered, under certain circumstances, as accounting sales transactions.
- d. Risk-weighted assets in respect of right-of-use assets for operating leases recognized in the balance sheet will be fully weighted for minimum capital ratio purposes.

Under the new provisions, for agreements in which the Bank is the lessee, upon initial recognition, the Bank recognized a liability in the amount equal to the present value of the future lease payments during the lease term (these payments do not include variable lease payments that do not depend on the CPI or the interest rate) and, at the same time, recognized the right-of-use asset in the amount of the lease liability, adjusted for advance or accrued lease payments less lease incentives, plus direct costs incurred for the lease.

In addition, as permitted by the standard's provisions, the Bank has decided to apply the following reliefs:

- To use the practical relief of not separating non-lease components, such as services or maintenance, from lease components, but rather treating them as a single lease component.
- To use the practical relief whereby short-term leases of up to one year are treated such that lease payments are charged to profit and loss according to the straight-line method, throughout the lease term, without recognizing the right-of-use asset and/or liability for a lease in the statement of financial position.
- To apply the standard's provisions to a portfolio of leases with similar characteristics (in terms
  of size and composition), for which the Bank reasonably expects that the implementation of
  the lease model to the portfolio will not be materially different from the implementation of
  the model separately for each lease contained in the portfolio.

The amendments to the Reporting to the Public Directives adopt the requirements of US GAAP for Banks set in the ASU. In addition, the disclosure format was adapted to the financial statements of US banks.

The new directives were applied as at January 1 2020 by way of retroactive application. I.e., the first-time application date is the standard's effective date.

The effect of the application of the directives on the balance sheet was an increase of approx. NIS 1.2 billion in the balance of right-of-use assets and the outstanding liability for this lease. The application of the directives had no material effect on the profit and loss.

In addition, the implementation of the new directives brought about a decrease in the Common Equity Tier 1 capital ratio and total capital ratio at a rate of approx. 0.04 percent and 0.07 percent, respectively, as at January 1 2020, as a result of including the risk-weighted assets for the right-of-use assets which arise from operating leases recognized in the balance sheet at a rate of a 100 percent of adjustment to the related deferred tax balances.

2. ASU 2018-15, Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract.

On August 29 2018, the FASB issued ASU 2018-15, which updates Subtopic 350-40, "Internal Use Software".

In accordance with the ASU, costs incurred for the purpose of integrating cloud computing services shall be deferred or charged to profit or loss in the same manner they would have been treated in accordance with provisions regarding internal use software, despite being service contracts. In addition, the ASU determined that the deferred integration costs shall be amortized to profit and loss according to the contractual term of the arrangement, which includes extension periods the realization of which is reasonably certain or the realization of which is under the vendor's control. The deferred integration costs shall be subject to provisions regarding impairment in the same way as internal use software assets.

The ASU was applied prospectively as at January 1 2020.

The application of the ASU had no material effect on the financial statements.

#### 3. ASU 2017-04, Intangibles - Goodwill and Other.

In January 2017, the FASB issued ASU 2017-04, "Intangibles - Goodwill and Other", which amends ASC 350, "Intangibles - Goodwill and Other".

In accordance with the ASU, entities are no longer required to calculate the fair value of goodwill and recognize an impairment in respect of the difference between the fair value and carrying amount. Goodwill impairment should be recognized as the difference between the fair value of the reported unit and its book value. However, the impairment loss may not exceed the goodwill amount attributed to the reporting unit.

The ASU was applied prospectively as at January 1 2020.

The application of the ASU had no material effect on the financial statements.

4. Regulatory emphases regarding accounting treatment of debts and reporting to the public due to the coronavirus crisis

On April 21 2020, the Bank of Israel published a letter entitled "The coronavirus event - regulatory emphases for handling debt and reporting to the public", which adopts guidelines and reliefs set by US regulators, as follows:

#### Changes in loan terms and conditions

Stabilizing borrowers who are not delinquent on their existing loans and are experiencing financial or operational difficulties in the short-term due to the coronavirus event by changing the terms and conditions of their debts, such as: Deferral of repayments, waiving interest for delay and extending repayment periods will not cause these debts to be classified as troubled debts under restructuring, subject to the following terms and conditions:

- The change was made due to the coronavirus event;
- The borrower was not delinquent on the date in which the plan to change the terms and conditions was implemented;
- The change is for a short period (up to 6 months)

In this regard, it has been clarified that borrowers are considered non-delinquent if they are in arrears of less than 30 days on the contractual terms and conditions at the time of the implementation of the change plan. In addition, when the change in the terms and conditions of the debt has resulted in deferred repayment which is not short-term, the debt will not be classified as a troubled debt under restructuring if it is renewed at the same interest rate as the interest rate set for a new debt at a similar risk level.

Housing loans that are treated according to the extent of arrears method, where such short-term deferral was made to a debt which was not a troubled debt before the delay date, are not required, as a rule, to be classified as debt under restructuring.

#### Determining the extent of arrears

The Bank is not required to classify debts that were not previously delinquent, and whose repayment has been deferred due to the coronavirus event, as debts in arrears due to that postponement. Regarding debts for which repayments were deferred due to the coronavirus event and which were delinquent prior to the postponement, a freeze should be placed on the delinquency period for the duration of the repayment postponement period.

#### Classification of troubled debts, including nonaccrual impaired non-performing debts and accounting writeoffs

During the period in which short-term arrangements were made, these loans will, as a rule, be reported as accruing loans, except for debts for which new information was collected indicating a decline in repayment prospects, for which the Bank acted in accordance with the Reporting to the Public Directives on the classification of troubled debts and accounting write-offs.

On July 13 2020, the Bank of Israel published a press release entitled Expansion of Comprehensive Framework for Deferring Loan Payments.

Following are the amendments introduced by the outline:

Consumer credit, business credit and mortgages - the deadline for submitting the application for deferring the loan repayments until October 30 2020.

**Mortgages** - customers who have already received approval for deferral of their mortgage payments can defer the payments until the end 2020 even if the deferral is longer than 6 months. Customers who have yet to defer the mortgage payments will defer the payments for a period of 6 months.

Consumer credit of up to NIS 100 thousand - customers can defer payments for these loans for a period of up to 6 months without the Bank's exercising discretion, contrary to the previous outline, in which the deferral was for a period of three months.

In the course of addressing the coronavirus crisis, and following the above, the Bank made, during the past quarter, changes in the terms and conditions of debts, including deferment of repayment dates and extensions of terms to maturity, which were not classified as restructured troubled debts due to the deferment.

# C. New accounting standards and new directives issued by the Banking Supervision Department which are not yet in force

#### 1. Discontinue the use of the LIBOR interest

Following the Benchmark Interest Reform, interbank interest rates - LIBOR - will be discontinued and substituted with alternative observable benchmark interest rates or actual transaction-based interest rates that will be less susceptible to manipulation, starting at the end of 2021.

In this context, on October 2018, the FASB published ASU 2018-16, "Inclusion of the Secured Overnight Financing Rate (SOFR) Overnight Index Swap (OIS) Rate in the Benchmark Interest Rate for Hedge Accounting Purposes".

On March 22 2020, the FASB published ASU 2020-04, "Facilitation of the Effects of Reference Rate Reform on Financial Reporting", which updates Topic 848, "Reference Rate Reform".

The aforementioned discontinuation of the use of the LIBOR and the transition to alternative benchmark interest rates may have various accounting effects in a number of areas, inter alia on:

- Hedge accounting the Bank will need to examine the implications of the change for existing hedging
  relationships, the documentation performed thereof and its expansion for the purpose of integrating
  the changes made. All as part of the adoption of the accounting standards which will enable the
  required adjustments to be made.
- Debt modification agreements debt agreements which do not include references to fallbacks may require these agreements to be modified The Bank is required to examine whether these amendments will be treated as a derecognition of the existing contracts and initial recognition of the new contracts, while the difference will be recognized in the income statement or, alternatively, as a continuation of the existing contracts by updating the effective interest rate.
- Discount rates transitioning to alternative benchmark interest rates might bring about changes in the discount rates used as inputs in various valuation models of various assets and liabilities, such as: Financial instruments, leases, derivatives, impairment of non-financial assets.
- The fair value hierarchy some of the alternative benchmark rates (such as the SOFR) were published only recently, and thus no active market exists for them. Therefore, it is expected that contracts underlying these benchmark interest rates will be classified to Level 2 or 3 in the fair value hierarchy.

The Bank is preparing for the change by mapping relevant exposures and products, and examining the risks involved in the replacement of the LIBOR interest rates, including evaluating the changes required to be made to the Bank's systems in order to transition to the new benchmark rates.

Note 2 - Interest Income and Expenses

	For the three months ended		For the six months ended June		
	June 30	2010	30	2010	
	2020	2019	2020	2019	
	Unaudited				
a. Interest income <sup>(a)</sup>	In NIS million				
From loans to the public	2,194	3,075	4,412	5,361	
From loans to the Israeli Government	6	9	14	17	
From deposits with the Bank of Israel and					
from cash	19	39	51	75	
From deposits with banks	16	46		92	
From securities borrowed or purchased					
under reverse repurchase agreements	-	-	4	1	
From bonds <sup>(b)</sup>	263	387	561	689	
Total interest income	2,498	3,556	5,091	6,235	
b. Interest expense(a)	•	,	•	· · · · · · · · · · · · · · · · · · ·	
For deposits by the public	(267)	(744)	(620)	(1,208)	
For deposits by the government	-	-	(1)	(1)	
For deposits by banks	(2)	(7)	(8)	(10)	
For deposits by the Bank of Israel	(1)	-	(1)	-	
For securities loaned or sold under					
repurchase agreements	(4)	_	(8)	(1)	
For bonds, promissory notes and					
subordinated bonds	(103)	(339)	(163)	(429)	
Total interest expenses	(377)	(1,090)	(801)	(1,649)	
Total interest income, net	2,121	2,466	4,290	4,586	
c. Details of the net effect of hedging					
derivative instruments on interest income and					
expenses <sup>(c)</sup>					
Interest income	(11)	3	(19)	2	
d. Details on interest income from bonds, on					
accrual basis					
Held-to-maturity	49	46		83	
Available for sale	208	320		577	
Held-for-trading	6	21		29	
Total included in interest income	263	387	561	689	

<sup>(</sup>a) Including an effective component in hedge ratios.

<sup>(</sup>b) Including interest in respect of mortgage-backed bonds (MBS) in the amount of NIS 36 million and NIS 77 million for the three-month and six-month periods ended June 30 2020 (NIS 46 million and NIS 101 million for the three- and six-month periods ended June 30 2019).

<sup>(</sup>c) Details about the effect of hedging derivatives on subsections a and b.

Note 3A - Noninterest Finance Income

	For the		For the	
	three months		six months	
	ended June 30		ended June 30	
	2020	2019	2020	2019
	Unaudited			
	In NIS million			
a. Noninterest finance income (expenses) for not				
held-for-trading activities				
a.1. From derivative activities <sup>(a)</sup>				
Net income (expenses) in respect of derivatives(b)	(604)	(282)	138	(970)
Total from derivatives activity	(604)	(282)	138	(970)
a.2. From investment in bonds				
Gains on sale of available-for-sale bonds, net <sup>(f)</sup>	88	38	255	45
Losses on sale of available-for-sale bonds, net <sup>(f)</sup>	(2)	(6)	(2)	(11)
Provision for impairment of available-for-sale			41	
bonds <sup>(f)</sup>	-	-	(33)	
Total from investment in bonds	86	32	220	34
a.3. Exchange rate differentials, net	818	355	(451)	1,262
a.4. Gains (losses) on investment in equity				
securities				
Gains on sale of equity securities not held for	10	F0	22	0.3
trading	10	50	33	83
Provision for impairment for equity securities not	(0)		(25)	/10
held for trading	(8)	-	(35)	(19)
Losses on sale of equity securities not held for trading	(6)	(11)	(24)	(1.4)
Dividend from equity securities not held for	(6)	(11)	(34)	(14)
trading	1	7(j)	7	14 <sup>(j</sup>
Unrealized gains (losses), net from equity	т	707		140
securities not held for trading <sup>(i)</sup>	127	14 <sup>(j)</sup>	(53)	56 <sup>(j</sup>
Gain on sale of investees' equity <sup>(c)</sup>	-	72	(33)	386
Loss on sale of investees' equity		(2)	(2)	(2)
Total from investment in equity securities	124	130	(84)	504
Total noninterest finance income (expenses) for	124	150	(04)	301
not held-for-trading activities	424	235	(177)	830
B. Noninterest finance income for trading activities			(=,,,	
Income in respect of held-for-trading derivative				
instruments, net	163	78	137	103
Realized and unrealized gains from fair value				
adjustments of held-for-trading bonds, net(d)(h)	99	19	67	63
Realized and unrealized gains from fair value				
adjustments of held-for-trading equity securities,				
net <sup>(e)(h)</sup>	4	1 <sup>(j)</sup>	3	2 <sup>(j</sup>
Total from trading activities <sup>(g)</sup>	266	98	207	168
Details of noninterest finance income for trading				
activities, by risk exposure				
Interest rate exposure	110	(45)	(142)	6
Foreign exchange exposure	121	154	336	147
Equity exposure	33	(13) <sup>(j)</sup>	9	13 <sup>(j</sup>
Exposure to commodities and other contracts	2	2	4	2
Total	266	98	207	168
Total noninterest finance income	690	333	30	998

## Note 3A - Noninterest Finance Income (cont.)

- (a) Excluding the effect of hedge ratios.
- (b) Derivatives which constitute part of the Bank's assets and liabilities management system that are not designated for hedging purposes.
- (c) There were no gains on the sale of equity securities in the three months and six months ended June 30 2020 (gain of NIS 314 million on sale of Leumi Card equity in the three months ended March 31 2019). For more information, please see Note 36F to the financial statements as at December 31 2018. A NIS 72 million gain on sale of Super-Pharm equity in the three months ended on June 30 2019.
- (d) Of which: NIS 44 million and NIS 52 million in gains for the three- and six-month periods ended June 30 2020 in respect of held-for-trading bonds held as at the balance sheet date (gains of NIS 27 million and NIS 33 million, respectively, for the three-month and six-month periods ended June 30 2019).
- (e) There were no losses in respect of held-for-trading equity securities held as at the balance sheet date in the three- and six-month periods ended June 30 2020 and in the three- and six-month periods ended June 30 2019.
- (f) Reclassified from accumulated other comprehensive income.
- (g) For interest income from investments in held-for-trading bonds, please see Note 2.
- (h) Including exchange rate differentials from trading activities.
- (i) Including gains and losses from fair value measurement of equity securities for which there is available fair value as well as upward or downward adjustments of equity securities for which there is no available fair value.
- j) Reclassified.

# Note 3B - Earnings per Ordinary Share

#### A. Basic Earnings Per Share

The Bank's diluted earnings (loss) per share are calculated by dividing the profit (loss) attributable to the Bank's ordinary shareholders by the weighted average of the number of the Bank's outstanding ordinary shares, as follows:

	For the		For the	
	three months		six months	
	ended June 30		ended June 30	
	2020	2019	2020	2019
	Unaudited			
Basic earnings				_
Net (loss) income attributable to the Bank's				
shareholders (in NIS millions)	694	923	462	2,015
Weighted average of the number of shares (in				
thousands of shares)				
Balance as at beginning of period(a)	1,453,553	1,494,115	1,466,191	1,493,609
Weighted effect of exercised PSUs and RSUs				
and issuance of shares	-	-	133	321
Weighted effect for share buyback	(646)	(1,136)	(7,644)	(571)
Weighted average of number of shares	1,452,907	1,492,979	1,458,680	1,493,359
Basic (loss) earnings per share (in NIS)	0.48	0.62	0.32	1.35

<sup>(</sup>a) Balance as at the beginning of period less share buyback until December 31 2018 and 2019.

#### B. Diluted Earnings Per Share

The calculated diluted earnings per share is divided by the weighted average of the number of the Bank's outstanding ordinary shares, after adjustment for all the potentially dilutive ordinary shares, as follows:

	For the		For the	
	three months	:	six months	
	ended June 30		ended June 30	
	2020	2019	2020	2019
	Unaudited			
Diluted earnings				
Net (loss) income attributable to the Bank's				
shareholders (in NIS millions)	694	923	462	2,015
Weighted average of the number of shares (in				
thousands of shares)				
Weighted average of the number of ordinary				
shares used to calculate basic earnings per				
share	1,452,907	1,492,979	1,458,680	1,493,359
Weighted effect of yet unexercised PSUs and				
RSUs	-	193	60	377
Weighted average of the number of shares,				
fully diluted	1,452,907	1,493,172	1,458,740	1,493,736
Diluted (loss) earnings per share (in NIS)	0.48	0.62	0.32	1.35

## Note 3B - Earnings per Ordinary Share (cont.)

#### C. Share Capital

As at June 30 2020, the Bank's issued and paid up share capital less the Bank's share buyback plan from 2018 to 2020 is 1,452,896,006 ordinary shares of NIS 1 p.v. each. (As at June 30 2019, the Bank's issued and paid up share capital less the Bank's share buyback plan during 2018 and 2019 is 1,488,159,865 ordinary shares of NIS 1 p.v. each.)

#### D. Buyback after the Financial Statements Date

From July 1 2020 to August 26 2020, the Bank performed a buyback of shares of NIS 1 par value each of the Bank's issued share capital. For more information regarding the Banking Supervision Department's approval for the buyback, please see Note 9A.

# A. Changes in Accumulated Other Comprehensive Income (Loss) After Tax Effect

1. Changes in accumulated other comprehensive income (loss) for the three-month period ended June 30 2020 and 2019 (unaudited)

	Other comprehensive income (loss) before attribution to non-controlling interests								
				Bank's share			Other	Other	
				in other			compre-	compre-	
	Adjustments	its Net		compre-			hensive	hensive	
	in respect of	translation		hensive			income	income	
	presentation	,		income			(loss)	(loss)	
	of available-	ments, <sup>(a)</sup>	Net gains	(loss) of	Adjustments		attributable	attributable	
	for-sale	after	(losses) for	investees,	in respect of		to non-	to the Bank's	
		hedging	cash flow	equity-	employee		controlling	share-	
	value	effect <sup>(b)</sup>	hedges	accounted	benefits <sup>(c)</sup>	Total	interests	holders	
	In NIS million								
Balance as at March 31									
2019	38	(126)	-	(6)	(2,280)	(2,374)	(33)	(2,341)	
Net change during the									
period	188	(21)	-	-	(654)	(487)	-	(487)	
Balance as at June 30									
2019	226	(147)	-	(6)	(2,934)	(2,861)	(33)	(2,828)	
Balance as at March 31									
2020	208	(155)	29	(16)	(1,988)	(1,922)	(18)	(1,904)	
Net change during the									
period	809	(39)	3	3	(1,566)	(790)	(10)	(780)	
Balance as at June 30									
2020	1,017	(194)	32	(13)	(3,554)	(2,712)	(28)	(2,684)	

2. Changes in accumulated other comprehensive income (loss) for the six-month periods ended June 30 2020 and 2019 (unaudited)

Adjustments   Adjustments   Adjustments   Adjustments   Net   Compre-   In other   Compre-   Nensive   Net gains   Net		Other comprehensive income (loss) before attribution to non-controlling interests								
Adjustments in respect of of available representation adjust- of available for-sale ablance as at December 31 2019 (audited)   Carbon Scale and consolidated company(e)					Bank's share			Other	Other	
In respect of of available of available for-sale after walue   In specified (loss) of available for-sale after walue   In specified (loss) of available for-sale after walue   In specified (loss) of walue   In specif					in other				compre-	
Presentation of available of for-sale obnds at fair or sale value will be refrect in the Bank's obnds at fair or value will be refrect in the Bank's obnds at fair value will be refrect in the Bank's obnds at fair value will be refrect in the Bank's obnds at fair value will be refrect in the Bank's obnds at fair value will be refrect in the Bank's obnder in NIS million.    Net gains in respect of equity of accounted will be refrect in the Bank's obnder in the period will be refrect for first-time application of US GAAPi <sup>(a)</sup>		,			compre-			hensive	hensive	
Net gains   Net gains   Net gains   Net gains   Net gains   (loss) of investees, equity- accounted   Net gains					hensive					
For-sale bonds at fair bedging value   Closes) for cash flow hedges   Closes flow he		•	,					` '	' '	
Donds at fair   Pedging value   Pedfect   Pedges   Pedg			,	0	` '	,				
Net change during the period   Carry   Carry				,	,					
The Nis million   Salance as at December   Salance as at June 30   Sal			0 0			' '		U		
Balance as at December 31 2018 (audited)         (317)         (73)         -         (9)         (1,763)         (2,162)         (30)         (2,132)           Net change during the period         570         (74)         -         3         (1,194)         (695)         (7)         (688)           Cumulative effect for first-time application of US GAAP(d)         (27)         -         -         -         -         (27)         -         (27)           Sale of equity of a consolidated company(e)         -         -         -         -         23         23         4         19           Balance as at June 30         2019         226         (147)         -         (6)         (2,934)         (2,861)         (33)         (2,828)           Balance as at December 31 2019 (audited)         624         (199)         (2)         (13)         (3,948)         (3,538)         (43)         (3,495)           Net change during the period         393         5         34         -         394         826         15         811           Balance as at June 30         2020         1,017         (194)         32         (13)         (3,554)         (2,712)         (28)         (2,684)			effect <sup>(b)</sup>	hedges	accounted	benefits <sup>(c)</sup>	Total	interests	holders	
Sale of equity of a consolidated company(e)   Consolidated company(e		In NIS million								
Net change during the period 570 (74) - 3 (1,194) (695) (7) (688)  Cumulative effect for first-time application of US GAAP <sup>(d)</sup> (27) (27) - (27)  Sale of equity of a consolidated company <sup>(e)</sup> 23 23 23 4 19  Balance as at June 30 2019 226 (147) (6) (2,934) (2,861) (33) (2,828)  Balance as at December 31 2019 (audited) 624 (199) (2) (13) (3,948) (3,538) (43) (3,495)  Net change during the period 393 5 34 - 394 826 15 811  Balance as at June 30 2020 1,017 (194) 32 (13) (3,554) (2,712) (28) (2,684)			<b></b>		4-1	4	4			
period 570 (74) - 3 (1,194) (695) (7) (688)  Cumulative effect for first-time application of US GAAP (d) (27) - 5 - 5 - 5 - (27) - (27)  Sale of equity of a consolidated company (e) - 5 - 7 - 23 23 23 4 19  Balance as at June 30 2019 (2019 226 (147) - (6) (2,934) (2,861) (33) (2,828)  Balance as at December 31 2019 (audited) 624 (199) (2) (13) (3,948) (3,538) (43) (3,495)  Net change during the period 393 5 34 - 394 826 15 811  Balance as at June 30 2020 1,017 (194) 32 (13) (3,554) (2,712) (28) (2,684)	•	(317)	(73)		(9)	(1,763)	(2,162)	(30)	(2,132)	
Cumulative effect for first-time application of US GAAP <sup>(d)</sup> (27) (27) (27) Sale of equity of a consolidated company <sup>(e)</sup> 23 23 23 4 19 Balance as at June 30 2019 226 (147) (6) (2,934) (2,861) (33) (2,828) Balance as at December 31 2019 (audited) 624 (199) (2) (13) (3,948) (3,538) (43) (3,495) Net change during the period 393 5 34 - 394 826 15 811 Balance as at June 30 2020 1,017 (194) 32 (13) (3,554) (2,712) (28) (2,684)	0 0		<i>(</i> )			4				
First-time application of US GAAP <sup>(d)</sup> (27) (27) - (27) - (27)  Sale of equity of a consolidated company <sup>(e)</sup> 23 23 23 4 19  Balance as at June 30 2019 226 (147) - (6) (2,934) (2,861) (33) (2,828)  Balance as at December 31 2019 (audited) 624 (199) (2) (13) (3,948) (3,538) (43) (3,495)  Net change during the period 393 5 34 - 394 826 15 811  Balance as at June 30 2020 1,017 (194) 32 (13) (3,554) (2,712) (28) (2,684)		570	(74)		3	(1,194)	(695)	(7)	(688)	
US GAAP <sup>(d)</sup> (27) (27) - (27) - (27) Sale of equity of a consolidated company <sup>(e)</sup> 23 23 23 4 19 Balance as at June 30 2019 226 (147) - (6) (2,934) (2,861) (33) (2,828)  Balance as at December 31 2019 (audited) 624 (199) (2) (13) (3,948) (3,538) (43) (3,495)  Net change during the period 393 5 34 - 394 826 15 811  Balance as at June 30 2020 1,017 (194) 32 (13) (3,554) (2,712) (28) (2,684)										
Sale of equity of a consolidated company <sup>(e)</sup> 23 23 4 19  Balance as at June 30 2019 226 (147) - (6) (2,934) (2,861) (33) (2,828)  Balance as at December 31 2019 (audited) 624 (199) (2) (13) (3,948) (3,538) (43) (3,495)  Net change during the period 393 5 34 - 394 826 15 811  Balance as at June 30 2020 1,017 (194) 32 (13) (3,554) (2,712) (28) (2,684)	1.1	4					4		()	
consolidated companyle         -         -         -         -         -         23         23         4         19           Balance as at June 30         2019         226         (147)         -         (6)         (2,934)         (2,861)         (33)         (2,828)           Balance as at December         31 2019 (audited)         624         (199)         (2)         (13)         (3,948)         (3,538)         (43)         (3,495)           Net change during the period         393         5         34         -         394         826         15         811           Balance as at June 30         2020         1,017         (194)         32         (13)         (3,554)         (2,712)         (28)         (2,684)		(27)	-		-	-	(27)	-	(27)	
Balance as at June 30 2019 226 (147) - (6) (2,934) (2,861) (33) (2,828)  Balance as at December 31 2019 (audited) 624 (199) (2) (13) (3,948) (3,538) (43) (3,495)  Net change during the period 393 5 34 - 394 826 15 811  Balance as at June 30 2020 1,017 (194) 32 (13) (3,554) (2,712) (28) (2,684)	' '									
2019         226         (147)         -         (6)         (2,934)         (2,861)         (33)         (2,828)           Balance as at December         31 2019 (audited)         624         (199)         (2)         (13)         (3,948)         (3,538)         (43)         (3,495)           Net change during the period         393         5         34         -         394         826         15         811           Balance as at June 30         2020         1,017         (194)         32         (13)         (3,554)         (2,712)         (28)         (2,684)					-	23	23	4	19	
Balance as at December       31 2019 (audited)     624     (199)     (2)     (13)     (3,948)     (3,538)     (43)     (3,495)       Net change during the period     393     5     34     -     394     826     15     811       Balance as at June 30       2020     1,017     (194)     32     (13)     (3,554)     (2,712)     (28)     (2,684)			4			4	4			
31 2019 (audited)         624         (199)         (2)         (13)         (3,948)         (3,538)         (43)         (3,495)           Net change during the period         393         5         34         -         394         826         15         811           Balance as at June 30         2020         1,017         (194)         32         (13)         (3,554)         (2,712)         (28)         (2,684)		226	(147)		(6)	(2,934)	(2,861)	(33)	(2,828)	
Net change during the period         393         5         34         -         394         826         15         811           Balance as at June 30         2020         1,017         (194)         32         (13)         (3,554)         (2,712)         (28)         (2,684)			(4.55)	(=)	(4.0)	(= = .=)	(0.500)	()	()	
period         393         5         34         -         394         826         15         811           Balance as at June 30         2020         1,017         (194)         32         (13)         (3,554)         (2,712)         (28)         (2,684)		624	(199)	(2)	(13)	(3,948)	(3,538)	(43)	(3,495)	
Balance as at June 30 2020 1,017 (194) 32 (13) (3,554) (2,712) (28) (2,684)	0 0		_							
2020 1,017 (194) 32 (13) (3,554) (2,712) (28) (2,684)		393	5	34	-	394	826	15	811	
		4 6 . =	14		/>	(0.55.1)	(0.710)	/	(0.50.5)	
	2020		(194)	32	(13)	(3,554)	(2,712)	(28)	(2,684)	

Changes in Accumulated Other Comprehensive Income (Loss) After Tax Effect (cont.)3. Changes in accumulated other comprehensive income (loss) for the year ended December 31 2019 (audited)

Other comprehensive income (loss) before attribution to non-controlling interests								
	Other comp	rehensive in	come (loss) b	efore attribu	ition to non-c	ontrolling in	terests	
	Adjust-			The Bank's			Other	Other
	ments in			share in			compre-	compre-
	respect of			other			hensive	hensive
	presen-	Net		compre-			income	income
	tation of	translation		hensive			(loss)	(loss)
	available-	adjust-		income	Adjust-		attribu-	attribu-
	for-sale	ments,(a)	Net gains	(loss) of	ments in		table to	table to
	securities	after	(losses) for	investees,	respect of		non-	the Bank's
	at fair	hedging	cash flow	equity-	employee		controlling	share-
	value	effect <sup>(b)</sup>	hedges	accounted	benefits(c)	Total	interests	holders
	In NIS millio	n						
Balance as at								
December 31 2018	(317)	(73)	-	(9)	(1,763)	(2,162)	(30)	(2,132)
Net change during the								
year	968	(126)	(2)	(4)	(2,208)	(1,372)	(17)	(1,355)
Cumulative effect for								
first-time application								
of US GAAP <sup>(d)</sup>	(27)	-	-	-	-	(27)	-	(27)
Sale of equity of a								
consolidated								
company <sup>(e)</sup>	-	-	-	-	23	23	4	19
Balance as at								
December 31 2019	624	(199)	(2)	(13)	(3,948)	(3,538)	(43)	(3,495)

- (a) Adjustments from the translation of financial statements of foreign operations whose functional currency is different from the Bank's functional currency.
- (b) Net gains (losses) for hedging a net investment in foreign currency.
- (c) Adjustments for employee benefits are net of adjustments for plan assets, including the effect of transitioning to a paying fund for the retirees.
- (d) Cumulative effect for first-time application of US GAAP for Banks 2016-01 ASU "Financial Instruments", including updates thereof. Please see Note 1.X in the financial statements as at December 31 2019.
- (e) Including balances classified as held-for-sale assets. For more information, please see Note 36F to the financial statements as at December 31 2018.

# B. Changes in Accumulated Other Comprehensive Income (Loss) Components, Before and After Tax Effect

	For the three	months	ended June	30 (unaudi	ted)	
	2020			2019		
	Before tax Ta		After tax	Before tax	Tax effect	After tax
	In NIS million	1				
Changes in other comprehensive income						
(loss) components before attribution to						
non-controlling interests:						
Adjustments for available-for-sale bonds at						
fair value:						
Unrealized gains (losses), net, from fair						
value adjustments	1,315	(449)	866	316	(107)	209
(Gains) losses in respect of available-for-						
sale bonds reclassified to the income						
statement <sup>(a)</sup>	(86)	29	(57)	(32)	11	(21)
Net change during the period	1,229	(420)	809	284	(96)	188
Translation adjustments:(b)						
Adjustments from translation of financial						
statements	(79)	-	(79)	(49)	-	(49)
Hedges <sup>(c)</sup>	60	(20)	40	43	(15)	28
Net change during the period	(19)	(20)	(39)	(6)	(15)	(21)
Net gains (losses) for cash flow hedges	7	(4)	3	-	-	-
The Bank's share in other comprehensive						
income (loss) of equity-accounted						
associates	5	(2)	3		2	-
Net change during the period	5	(2)	3	(2)	2	-
Employee benefits:(e)						
Net actuarial (loss) gain	(2,445)	831	(1,614)	(1,074)	367	(707)
Net losses (gains) reclassified to the						
income statement <sup>(d)</sup>	73	(25)	48	81	(28)	53
Net change during the period	(2,372)	806	(1,566)	(993)	339	(654)
Total change during the period, net	(1,150)	360	(790)	(717)	230	(487)
Changes in other comprehensive (loss)						
income components attributable to non-						
controlling interests						
Total net change during the period	(9)	(1)	(10)	4	(4)	-
Changes in other comprehensive (loss)						
income attributable to the Bank's						
shareholders						
Total change during the period, net	(1,141)	361	(780)	(721)	234	(487)
						· ·

<sup>(</sup>a) The before-tax amount is reported in the income statement under the Noninterest finance income item. Please see Note 3A.

<sup>(</sup>b) Adjustments from the translation of financial statements of foreign operations whose functional currency is different from the Bank's functional currency.

<sup>(</sup>c) Net gains (losses) for hedging a net investment in foreign currency.

<sup>(</sup>d) The before-tax amount is reported in the income statement under the Other expenses item. For more information, please see Note 8. Adjustments for employee benefits include the costs of the implemented voluntary retirement programs.

B. Changes in Accumulated Other Comprehensive Income (Loss) Components, Before and After Tax Effect (cont.)

	For the six months ended June 30 (unaudited)							
	2020		,	2019				
	Before tax	Tax effect	After tax	Before tax	Tax effect	After tax		
	In NIS millio	on						
Changes in other comprehensive income (loss)								
components before attribution to non-								
controlling interests:								
Adjustments for available-for-sale bonds at								
fair value:								
Unrealized gains (losses), net, from fair value								
adjustments	817	(279)	538	897	305	592		
(Gains) losses in respect of available-for-sale								
bonds reclassified to the income statement <sup>(a)</sup>	(220)		(145)	(34)	12	(22)		
Net change during the period	597	(204)	393	863	(293)	570		
Translation adjustments:(b)								
Adjustments from translation of financial								
statements	10		10	(147)	-	(147)		
Hedges <sup>(c)</sup>	(8)	3	(5)	111	(38)	73		
Net change during the period	2		5	(36)	(38)	(74)		
Net gains (losses) for cash flow hedges	52	(18)	34	-	-	-		
The Bank's share in other comprehensive								
income of equity-accounted associates	1		-	3		3		
Net change during the period	1	. (1)	-	3	-	3		
Employee benefits <sup>(f)</sup>								
Net actuarial gain (loss)	383	(130)	253	(1,957)	667	(1,290)		
Net losses (gains) reclassified to the income								
statement <sup>(d)</sup>	214	(73)	141	146	(50)	96		
Sale of equity of a consolidated company <sup>(e)</sup>	-	-	-	31	(8)	23		
Net change during the period	597	(203)	394	(1,780)	609	(1,171)		
Total change during the period, net	1,249	(423)	826	(950)	278	(672)		
Less changes in other comprehensive income								
(loss) components attributable to non-								
controlling interests								
Total change during the period, net	22	. (7)	15	5	(8)	(3)		
Changes in other comprehensive income (loss)								
attributable to the Bank's shareholders								
Total change during the period, net	1,227	(416)	811	(955)	286	(669)		

<sup>(</sup>a) The before-tax amount is reported in the income statement under the Noninterest finance income item. Please see Note 3A.

<sup>(</sup>b) Adjustments from the translation of financial statements of foreign operations whose functional currency is different from the Bank's functional currency.

<sup>(</sup>c) Net gains (losses) for hedging a net investment in foreign currency.

<sup>(</sup>d) The before-tax amount is reported in the income statement under the Other expenses item. For more information, please see Note 8.

<sup>(</sup>e) Including balances classified as held-for-sale assets. For more information, please see Note 36F to the financial statements as at December 31 2018.

<sup>(</sup>f) Adjustments for employee benefits include the costs of the implemented voluntary retirement programs.

# B. Changes in Accumulated Other Comprehensive Income (Loss) Components, Before and After Tax Effect (cont.)

	,	For the year ended December 31 2019 (audited)				
	Before tax	Tax effect	After tax			
	In NIS million					
Changes in other comprehensive income (loss) components						
before attribution to non-controlling interests:						
Adjustments in respect of presentation of available-for-sale						
securities at fair value:						
Unrealized gains (losses), net, from fair value adjustments	1,659	(565)	1,094			
(Gains) losses in respect of available-for-sale securities						
reclassified to the income statement(a)	(191)	65	(126)			
Net change during the year	1,468	(500)	968			
Translation adjustments:(b)						
Adjustments from translation of financial statements	(243)	-	(243)			
Hedges <sup>(c)</sup>	178	(61)	117			
Net change during the year	(65)	(61)	(126)			
Net gains (losses) for cash flow hedges	(3)	1	(2)			
The Bank's share in other comprehensive (loss) income of						
associates, equity-accounted	(5)	1	(4)			
Employee benefits <sup>(f)</sup>						
Net actuarial (loss) gain	(3,746)	1,276	(2,470)			
Net losses (gains) reclassified to the income statement(d)	398	(136)	262			
Sale of equity of a consolidated company(e)	31	(8)	23			
Net change during the year	(3,317)	1,132	(2,185)			
Total change during the year, net	(1,922)	573	(1,349)			
Less changes in other comprehensive income (loss)						
components attributable to non-controlling interests						
Total change during the year, net	(2)	(11)	(13)			
Changes in other comprehensive (loss) income attributable to						
the Bank's shareholders						
Total change during the year, net	(1,920)	584	(1,336)			

<sup>(</sup>a) The before-tax amount is reported in the income statement under the Noninterest finance income item. Please see Note 3A.

<sup>(</sup>b) Adjustments from the translation of financial statements of foreign operations whose functional currency is different from the Bank's functional currency.

<sup>(</sup>c) Net gains (losses) for hedging a net investment in foreign currency.

<sup>(</sup>d) The before-tax amount is reported in the income statement under the Other expenses item. For more information, please see Note 8.

<sup>(</sup>e) Including balances classified as held-for-sale assets. For more information, please see Note 36F to the financial statements as at December 31 2018.

<sup>(</sup>f) Adjustments for employee benefits include the costs of the implemented voluntary retirement programs.

# Note 5 - Securities

_	As at June 30 20	20 (unaudited)	11		
			t to a sea the seal		
			Unrealized	Unrealized	
			gains from fair	losses from fair	
	Balance sheet	Amortized	value	value	
,	value	cost	adjustments	adjustments	Fair value <sup>(a)</sup>
	In NIS million				
1. Held-to-maturity bonds:					
Of the Israeli Government	4,010	4,010	610	_	4,620
Mortgage-backed (MBS)	2,308	2,308	56	(2)	2,362
Of other foreign entities	947	947	57	(1)	1,003
Total held-to-maturity bonds	7,265	7,265	723	(3)	7,985
	As at June 30 20	20 (unaudited)			
		·	Accumulated of	her	
	Balance sheet		comprehensive	income (loss)	
	value	Amortized cost		Losses	Fair value <sup>(a)</sup>
-	In NIS million				
2. Available-for-sale bonds:					
Of the Israeli Government	36,234	35,002	1,237	(5)	36,234
Of foreign governments	19,157	19,004	167	(14)	19,157
Of Israeli financial					
institutions	67	65	2	· -	67
Of foreign financial					
institutions	9,488	9,279	228	(19)	9,488
Asset-backed (ABS) or					
mortgage-backed (MBS)	7,604	7,513	128	(37)	7,604
Of other Israeli entities	199	199	4	. (4)	199
Of other foreign entities	5,746	5,370	379	(3)	5,746
Total available-for-sale					
bonds <sup>(f)</sup>	78,495	76,432	2,145 <sup>(c)</sup>	(82) <sup>(c)</sup>	78,495

Please see comments below.

	As at June 30 20	120 (unaudited)			
	Balance sheet	20 (unauditeu)	Unrealized gains from fair value	Unrealized losses from fair value	
	value	Cost	adjustments	adjustments	Fair value <sup>(a)</sup>
	In NIS million	C031	aujustinents	aajastiiiciits	Tan Value
3. Investment in not held for					
trading equity securities and funds:					
Equity securities and funds	3,773	3,758	119	(104)	3,773
Of which: equity securities and funds for which there is					
no available fair value(b)	1,395	1,395			1,395
Total not held for-trading					
equity securities and funds	3,773	3,758	119 <sup>(d)</sup>	(104) <sup>(d)</sup>	3,773
Total not held-for-trading					
securities	89,533	87,455	2,987	(189)	90,253
	As at June 30 20				
		Amortized cost		Unrealized	
		(in equity	gains from fair	losses from fair	
	Balance	securities -	value	value	
	sheet value	cost)	adjustments	adjustments	Fair value <sup>(a)</sup>
	In NIS million				
<ol> <li>Held-for-trading securities bonds -</li> </ol>	:				
Of the Israeli Government	7,924	7,904	24	(4)	7,924
Of foreign governments	262	217	45	-	262
Of Israeli financial					
institutions	527	524	4	(1)	527
Of foreign financial					
institutions	163	170	2	(9)	163
Asset-backed (ABS) or					
mortgage-backed (MBS)	124	129	-	(5)	124
Of other Israeli entities	49	55	1	V- /	49
Of other foreign entities	71				71
Total bonds	9,120				9,120
Equity securities and funds	19	18	1		19
Total held-for-trading					
securities	9,139				•
Total securities(e)	98,672	96,543	3,065	(216)	99,392

	5110.)				
	As at June 30 20	019 (unaudited)			
			Unrealized	Unrealized	
			gains from fair	losses from fair	
	Balance sheet		value	value	
	value	Amortized cost	adjustments	adjustments	Fair value <sup>(a)</sup>
	In NIS million				
1. Held-to-maturity bonds:					
Of the Israeli Government	3,070	3,070	195	-	3,265
Mortgage-backed (MBS)	1,653	1,653	14	(3)	1,664
Of other foreign entities	954	954	44	-	998
Total held-to-maturity bonds	5,677	5,677	253	(3)	5,927
	As at June 30 20	019 (unaudited)			
			Accumulated ot	her	
			comprehensive	income (loss)	
	Balance sheet	Amortized			-
	value	cost	Gains	Losses	Fair value <sup>(a)</sup>
	In NIS million				
2. Available-for-sale bonds:					
Of the Israeli Government	28,805	28,580	250	(25)	28,805
Of foreign governments	14,730	14,658	73	(1)	14,730
Of Israeli financial					
institutions	-	-	-	-	-
Of foreign financial					
institutions	10,494	10,404	97	(7)	10,494
Asset-backed (ABS) or					
mortgage-backed (MBS)	8,514	8,496	41	(23)	8,514
Of other Israeli entities	141	137	5	(1)	141
Of other foreign entities	3,178	3,059	122	(3)	3,178
Total available-for-sale					
bonds <sup>(f)</sup>					

Note 5 – Securities (cont.)

-					
	As at June 30 20	019 (unaudited)			
			Unrealized	Unrealized	
			gains from fair	losses from fair	
	Balance sheet		value	value	
	value	Cost	adjustments	adjustments	Fair value(a)
	In NIS million		-	-	
3. Investment in not held for-	•				
trading equity securities and					
funds:					
Equity securities and funds	3,558	3,501	83	(26)	3,558
Of which: equity securities					
and funds for which there is					
no available fair value(b)	1,120	1,120			1,120
Total not held for-trading					
equity securities and funds	3,558	3,501	83 <sup>(d)</sup>	(26) <sup>(d)</sup>	3,558
Total not held-for-trading					
securities	75,097	74,512	924	(89)	75,347
	As at June 30 20	019 (unaudited)			_
	As at suite 50 Zt	Amortized cost	Unrealized	Unrealized	
		(in equity	gains from fair	losses from fair	
	Balance sheet	securities -	value	value	
	value	cost)	adjustments	adjustments	Fair value(a)
	In NIS million		aajastiiieiits	aajastiiieiits	Tan value
4. Held-for-trading securities:					
bonds -					
Of the Israeli Government	4,846	4,831	20	(5)	4,846
Of foreign governments	51			-	51
Of Israeli financial					
institutions	111	110	1	-	111
Of foreign financial					
institutions	148	144	4	-	148
Asset-backed (ABS) or					
mortgage-backed (MBS)	216	214	2	-	216
Of other Israeli entities	107	106			107
Of other foreign entities	168	166	3		168
Total bonds	5,647	5,622	33		5,647
Equity securities and funds	19				19
Total held-for-trading					_
securities	5,666	5,640	34 <sup>(d)</sup>	(8) <sup>(d)</sup>	5,666
Total securities(e)	80,763				81,013
	·			. ,	

Note 5 – Securities (co	311017				
	As at December	31 2019 (audite	d)		
	Balance sheet		Unrealized gains from fair value	Unrealized losses from fair	
	value	Amortized cost		value adjustments	Fair value <sup>(a)</sup>
	In NIS million	Amortized cost	aujustments	aujustments	rair value(a)
1. Held-to-maturity bonds:	III INIS IIIIIIOII				
Bonds -					
Of the Israeli Government	3,080	3,080	420	-	3,500
Mortgage-backed (MBS)	1,543	1,543	12	(4)	1,551
Of other foreign entities	822	822	31	(2)	851
Total held-to-maturity bonds	5,445	5,445	463	(6)	5,902
	As at December	31 2019 (audite	d)		
			Accumulated ot	her	
			comprehensive	income (loss)	_
	Balance sheet	Amortized			Fair
	value	cost	Gains	Losses	value <sup>(a)</sup>
	In NIS million				
2. Available-for-sale bonds:					
Of the Israeli Government	33,132		739		33,132
Of foreign governments	18,121	18,069	64	(12)	18,121
Of Israeli financial					
institutions		-		-	-
Of foreign financial					
institutions	9,597	9,476	124	(3)	9,597
Asset-backed (ABS) or					
mortgage-backed (MBS)	7,748	7,716	45	. ,	7,748
Of other Israeli entities	140		1	· /	140
Of other foreign entities	3,530	3,382	150	(2)	3,530
Total available-for-sale					
bonds <sup>(f)</sup>	72,268	71,178	1,123 <sup>(c)</sup>	(33) <sup>(c)</sup>	72,268

Please see comments below.

	As at December 3	1 2019 (audited)			
			Unrealized gains	Unrealized losses	
	Balance sheet		from fair value	from fair value	
	value	Cost	adjustments	adjustments	Fair value <sup>(a)</sup>
	In NIS million		,	,	_
3. Investment in not held for- trading equity securities and funds:					
Equity securities and funds	3,712	3,656	100	(44)	3,712
Of which: equity securities and					
funds for which there is no					
available fair value <sup>(b)</sup>	1,317	1,317			1,317
Total not held for-trading equity					
securities and funds	3,712	3,656	100 <sup>(d)</sup>	(44) <sup>(d)</sup>	3,712
Total not held-for-trading					
securities	81,425	80,279	1,686	(83)	81,882
	As at December 3	1 2019 (audited)			
		Amortized cost	•	Unrealized losses	
	Balance sheet	(in equity	from fair value	from fair value	
	value	(in equity securities - cost)	from fair value adjustments	from fair value adjustments	Fair value <sup>(a)</sup>
		,			Fair value <sup>(a)</sup>
4. Held-for-trading securities:	value	,			Fair value <sup>(a)</sup>
bonds -	value In NIS million	securities - cost)			Fair value <sup>(a)</sup>
<b>bonds -</b> Of the Israeli Government	value In NIS million	securities - cost)		adjustments -	2,715
bonds - Of the Israeli Government Of foreign governments	value In NIS million  2,715 213	2,699 214	adjustments	adjustments -	2,715 213
bonds - Of the Israeli Government Of foreign governments Of Israeli financial institutions	value In NIS million	securities - cost)	adjustments	adjustments  - (2)	2,715
bonds - Of the Israeli Government Of foreign governments Of Israeli financial institutions Of foreign financial institutions	value In NIS million  2,715 213	2,699 214	adjustments  16	adjustments  - (2)	2,715 213
bonds - Of the Israeli Government Of foreign governments Of Israeli financial institutions	value In NIS million  2,715 213 101	2,699 214 100	adjustments  16 1 1	adjustments  - (2)	2,715 213 101
bonds - Of the Israeli Government Of foreign governments Of Israeli financial institutions Of foreign financial institutions Asset-backed (ABS) or mortgage-backed (MBS)	value In NIS million  2,715 213 101 201	2,699 214 100 194	adjustments  16 1 1	adjustments  - (2) -	2,715 213 101 201
bonds - Of the Israeli Government Of foreign governments Of Israeli financial institutions Of foreign financial institutions Asset-backed (ABS) or	value In NIS million  2,715 213 101 201 154 53	2,699 214 100 194	adjustments  16 1 7	adjustments  - (2)	2,715 213 101 201
bonds - Of the Israeli Government Of foreign governments Of Israeli financial institutions Of foreign financial institutions Asset-backed (ABS) or mortgage-backed (MBS)	value In NIS million  2,715 213 101 201	2,699 214 100 194	adjustments  16 1 7	adjustments  - (2)	2,715 213 101 201
bonds - Of the Israeli Government Of foreign governments Of Israeli financial institutions Of foreign financial institutions Asset-backed (ABS) or mortgage-backed (MBS) Of other Israeli entities Of other foreign entities	value In NIS million  2,715 213 101 201 154 53	2,699 214 100 194 153 52 87	16 1 1 7	- (2) (1)	2,715 213 101 201 154 53
bonds - Of the Israeli Government Of foreign governments Of Israeli financial institutions Of foreign financial institutions Asset-backed (ABS) or mortgage-backed (MBS) Of other Israeli entities Of other foreign entities	value In NIS million  2,715 213 101 201  154 53 87	2,699 214 100 194 153 52 87	16 1 1 7 1 1 1 1 28	- (2) (1) (3)	2,715 213 101 201 154 53 87
bonds - Of the Israeli Government Of foreign governments Of Israeli financial institutions Of foreign financial institutions Asset-backed (ABS) or mortgage-backed (MBS) Of other Israeli entities Of other foreign entities	value In NIS million  2,715 213 101 201  154 53 87	2,699 214 100 194 153 52 87 3,499	16 1 1 7	- (2) - (1) (3) - (3)(d)	2,715 213 101 201 154 53 87

#### Comments:

- (a) In most cases, fair value inputs are based on quoted share prices, which do not necessarily reflect the price that can be obtained from selling large blocks of securities.
- (b) Shares for which no fair value is available are presented at cost less impairment, adjusted upwards or downwards for observable prices in similar transactions or identical transactions of the same issuer.
- (c) "Adjustments in respect of presentation of available-for-sale securities at fair value, net" are included in "Other comprehensive income", except for securities designated to be hedged at fair value.
- (d) Carried to the income statement but as yet unrealized.
- (e) Including interest-bearing non-performing bonds totaling NIS 4 million (as at June 30 2019 NIS 9 million; as at December 31 2019 NIS 5 million).
- (f) Total of NIS 9.6 billion out of total foreign currency securities are rated SSA (Supranationals, Sovereign and Agencies) (June 30 2019 NIS 8.6 billion, December 31 2019 NIS 8.3 billion).

#### General comments:

Loaned securities in the amount of NIS 7 million (as at June 30 2019 - NIS 204 million; as at December 31 2019 - NIS 127 million) are presented under the Loans to the public line item.

Securities pledged to lenders totaled NIS 7,020 million (as at June 30 2019 - NIS 3,480 million; as at December 31 2019 - NIS 4,521 million). For more information on the financial performance of investments in bonds, equity securities and mutual funds, please see Note 2 and Note 3A

 $The \ distinction \ between \ Is raeli \ and \ for eign \ bonds \ was \ made \ according \ to \ the \ is suer's \ country \ of \ residence.$ 

More Information on Amortized Cost and Unrealized Losses, by Duration and Impairment Percentage, of Held-to-Maturity Bonds in a Deferred Loss Position

	June 30 2	.020 (un	audited)										
	Less than 12 months <sup>(a)</sup>						12 months or more <sup>(b)</sup>						
		Unrea	lized lo	sses from				Unrea	lized lo	sses from			
		fair va	alue adji	ustments				fair va	alue adj	ustments			
	Amor-			More			Amor-			More			
	tized	0-	20 <sup>(d)</sup> -	than			tized	0-	20 <sup>(d)</sup> -	than			
	cost	20% <sup>(c)</sup>	35%	35% <sup>(e)</sup>	Total		cost	20% <sup>(c)</sup>	35%	35% <sup>(e)</sup>	Total		
	In NIS mi	llion											
Bonds													
Of the Israeli													
Government	-		-	-	-	-	-		-	-	-	_	
Mortgage-backed													
(MBS)	123		1	_	_	1	126		1	_	_	1	
Of other foreign													
entities	195	:	1	-	-	1	_		_	-	_	_	
Total held-to-maturity													
bonds	318		2	_	_	2	126	-	1	_	_	1	
	June 30 2	019 (un	audited	)									
		,		months <sup>(a)</sup>				12 m	onths o	r more <sup>(b)</sup>			
										sses from			
		Un	realized	losses						ustments			
	Amor-			More	_		Amor-			More	_		
	tized	0-	20 <sup>(d)</sup> -	than			tized	0-	20 <sup>(d)</sup> -	than			
	cost	20% <sup>(c)</sup>	35%	35% <sup>(e)</sup>	Total		cost	20% <sup>(c)</sup>	35%	35% <sup>(e)</sup>	Total		
	In NIS mi		00,0	00,0				2070	00,0	3370			
Bonds	1111131111											_	
Of the Israeli													
Government	_		_	_	_	_	_		_	=	_	_	
Mortgage-backed													
(MBS)	360	-	1	-	-	1	251	2	2	-	-	2	
Of other foreign													
entities	_		-	-	-	-	29	_(1	f)	=	-	-	
Total held-to-maturity											-		
bonds	360		1	-	-	1	280		2	=	-	2	

- (a) Investments in a continuous unrealized loss position for a period of less than 12 months.
- (b) Investments in a continuous unrealized loss position for a period of 12 months or more.
- (c) Investments whose unrealized loss represents up to 20 percent of their amortized cost.
- (d) Investments whose unrealized loss represents over 20 percent but no more than 35 percent of their amortized cost.
- (e) Investments whose unrealized loss represents over 35 percent of their amortized cost.
- f) Losses of less than NIS 1 million.

More Information on Amortized Cost and Unrealized Losses, by Duration and Impairment Percentage, of Held-to-Maturity Bonds in a Deferred Loss Position (cont.)

	December 31 2019 (audited)											
		Less t	han 12 r	months(a)				12 m	onths o	r more <sup>(b)</sup>		
		Unrea	lized los	ses from				Unrea	lized los	sses from		_
		fair va	alue adju	ustments				fair v	alue adji	ustments		
	Amor-	,		More			Amor-			More	<del></del>	
	tized	0-	20 <sup>(d)</sup> -	than			tized	0-	20 <sup>(d)</sup> -	than		
	cost	20% <sup>(c)</sup>	35%	35% <sup>(e)</sup>	Total		cost	20% <sup>(c)</sup>	35%	35% <sup>(e)</sup>	Total	
	In NIS m	illion										
Bonds												
Of the Israeli												
Government		-	-	-	-	-	-	-	-	-	-	-
Mortgage-backed												
(MBS)	299	) 2	2	-	-	2	220	) [	2	-	-	2
Of other foreign												
entities	766	5 2	2	-	-	2	-	=	-	-	-	
Total held-to-maturity												
bonds	1,065	5 4	1	-	_	4	220	) ;	2	-	-	2

More Information on Fair Value and Unrealized Losses, by Duration and Impairment Percentage, of Available-for-Sale Bonds in an Unrealized Loss Position

	June 30	2020 (un	audited	d)								
		Less th	ıan 12 ı	months(a)				12 m	onths o	r more(b)		
		Unre	alized	osses <sup>(f)</sup>				Unre	ealized	losses <sup>(f)</sup>		
				More						More	_	
	Fair	0-	20 <sup>(d)</sup> -	than			Fair	0-	20 <sup>(d)</sup> -	than		
	value	20% <sup>(c)</sup>	35%	35% <sup>(e)</sup>	Tota	al	value	20% <sup>(c)</sup>	35%	35% <sup>(e)</sup>	Tota	
	In NIS m	nillion										
Bonds												
Of the Israeli												
Government	1,386	5		-	-	5				-	-	-
Of foreign governments	3,777	14		-	-	14		-		-	-	-
Of foreign financial												
institutions	689	19		-	-	19	1,041	_(g)		-	-	-
Asset-backed (ABS) or												
mortgage-backed (MBS)	890	20		-	-	20	1,756	5 17		-	-	17
Of other Israeli entities	33	3		-	-	3	25	5 1		-	-	1
Of other foreign entities	139	3		-	-	3	ç	_(g)		-	_	-
Total available-for-sale												
bonds	6,914	64		-	-	64	2,831	. 18		-	-	18

- (a) Investments in a continuous unrealized loss position for a period of less than 12 months.
- (b) Investments in a continuous unrealized loss position for a period of 12 months or more.
- (c) Investments whose unrealized loss represents up to 20 percent of their amortized cost.
- (d) Investments whose unrealized loss represents over 20 percent but no more than 35 percent of their amortized cost.
- (e) Investments whose unrealized loss represents over 35 percent of their amortized cost.
  (f) Amounts carried to the capital reserve as part of other comprehensive income, net of tax.
- (g) Losses of less than NIS 1 million.

More Information on Fair Value and Unrealized Losses, by Duration and Impairment Percentage, of Available-for-Sale Bonds in an Unrealized Loss Position (cont.)

	June 30	2019 (un	audite	d)									
		Less than 12 months(a)						12 months or more(b)					
		Unrealized losses(f)						Unrealized losses <sup>(f)</sup>					
				More	<u> </u>					More	<u> </u>		
	Fair	0-	20 <sup>(d)</sup> -	than			Fair	0-	20 <sup>(d)</sup> -	than			
	value	20% <sup>(c)</sup>	35%	35%(	e) To	otal	value	20% <sup>(c)</sup>	35%	35% <sup>(e)</sup>	Total	<u> </u>	
	In NIS m	illion											
Bonds													
Of the Israeli													
Government	3,950	25		-	-	25	-	_		-	-	-	
Of foreign governments	4,620	_(g)		-	-	-	137	1		-	-	1	
Of foreign financial													
institutions	746	4		-	-	4	1,041	3		-	-	3	
Asset-backed (ABS) or													
mortgage-backed (MBS)	1,189	5		-	-	5	4,013	18		-	-	18	
Of other Israeli entities	37	1		-	-	1	-	-		-	-	-	
Of other foreign entities	18	_(g)		-	-	-	311	3		-	-	3	
Total available-for-sale													
bonds	10,560	35		-	-	35	5,502	25		-	-	25	
	Decemb	er 31 20	19 (aud	dited)									
		Less th	an 12	months(	a)					r more <sup>(b)</sup>			
		Unre	alized	losses <sup>(f)</sup>				Unre	ealized	losses <sup>(f)</sup>	_		
				More						More			
	Fair	0-	$20^{(d)}$	than			Fair	0-	20 <sup>(d)</sup> -	than			
	value	20% <sup>(c)</sup>	35%	35%(	e) To	otal	value	20% <sup>(c)</sup>	35%	35% <sup>(e)</sup>	Total	1	
	In NIS m	illion											
Bonds													
Of the Israeli													
Government	188	_(g)		-	-	-	_	_		-	-	-	
Of foreign governments	5,258	12		-	-	12	70	_(g)		-	-	-	
Of foreign financial													
institutions	1,193	3		-	-	3	225	_(g)		-	-	-	
Asset-backed (ABS) or													
mortgage-backed (MBS)	1,211	6		-	-	6	2,394	7		-	-	7	
Of other Israeli entities	52	3		-	-	3	-	-		-	-	-	
Of other foreign entities	455	1		-	-	1	178	1		-	-	1	
Total available-for-sale													
bonds	8,357	25		=	-	25	2,867	8		-	-	8	

- a) Investments in a continuous unrealized loss position for a period of less than 12 months.
- (b) Investments in a continuous unrealized loss position for a period of 12 months or more.
- (c) Investments whose unrealized loss represents up to 20 percent of their amortized cost.
- (d) Investments whose unrealized loss represents over 20 percent but no more than 35 percent of their amortized cost.
- (e) Investments whose unrealized loss represents over 35 percent of their amortized cost.
- (f) Amounts carried to the capital reserve as part of other comprehensive income, net of tax.
- (g) Losses of less than NIS 1 million.

Note 5 – Securities (cont.)

# More Information on Mortgage-Backed and Asset-Backed Available-for-Sale Bonds in an Unrealized Loss Position

	June 30 202	20 (unaudited	l)			
	Up to 12 m	onths	More than :	12 months	Total	
		Unrealized		Unrealized		Unrealized
		losses from		losses from		losses from
		fair value		fair value		fair value
		adjust-		adjust-		adjust-
	Fair value	ments <sup>(a)</sup>	Fair value	ments <sup>(a)</sup>	Fair value	ments <sup>(a)</sup>
	In NIS millio					
Mortgage-backed bonds (MBS)	81	_(b)	53	(1)	134	(1)
Other mortgage-backed bonds (including CMO,						
REMIC and stripped MBS)	187	\- <i>\</i>		· · · ·		(5)
Asset-backed bonds (ABS)	622	, - ,		1 7	1,532	(31)
Total	890	(20)	1,756	(17)	2,646	(37)
	lune 30 20	19 (unaudited	4)			
	Up to 12 m	,	More than :	12 months	Total	
		Unrealized		Unrealized		Unrealized
		losses from		losses from		losses from
		fair value		fair value		fair value
		adjust-		adjustment		adjust-
	Fair value	ments <sup>(a)</sup>	Fair value	S <sup>(a)</sup>	Fair value	ments <sup>(a)</sup>
	In NIS millio					
Mortgage-backed bonds (MBS)	94	_(b)	1,210	(8)	1,304	(8)
Other mortgage-backed bonds (including CMO,						
REMIC and stripped MBS)	585	( )		(10)	2,539	(12)
Asset-backed bonds (ABS)	510	\ /		<b>_</b> (b)	1,359	(3)
Total	1,189	(5)	4,013	(18)	5,202	(23)
	December	31 2019 (aud	ited)			
	Up to 12 m	,	More than :	12 months	Total	
		Unrealized		Unrealized		Unrealized
		losses from		losses from		losses from
		fair value		fair value		fair value
		adjust-		adjust-		adjust-
	Fair value	ments(a)	Fair value	ments(a)	Fair value	ments(a)
	In NIS millio	on				
Mortgage-backed bonds (MBS)	112	_(b)	103	(3)	215	(3)
Other mortgage-backed bonds (including CMO,						
REMIC and stripped MBS)	889	(5)	1,194	(2)	2,083	(7)
Asset-backed bonds (ABS)	210	(1)	1,097	(2)	1,307	(3)
Total	1,211	. (6)	2,394	(7)	3,605	(13)

<sup>(</sup>a) Amounts carried to the capital reserve as part of other comprehensive income, net of tax. Total unrealized losses constitute 20 percent of the investment's amortized cost.

<sup>(</sup>b) Losses of less than NIS 1 million.

Note 5 — Securities (cont.)

More Information on Held-to-Maturity Mortgage-Backed Bonds

,	0 0			
	June 30 2020 (u	naudited)		
		Unrealized	Unrealized	
		gains from fair	losses from fai	r
	Amortized	value	value	
	cost	adjustments	adjustments	Fair value
	In NIS million			
Mortgage-backed bonds (MBS)				
Pass-through held-to-maturity bonds	2,246	5 56	5 (	2) 2,30
Of which: GNMA-backed securities	1,432	32		
Securities issued by FNMA or FHLMC	814	24		- 83
Other mortgage-backed bonds (including				
CMOs and stripped MBS)	62	-	-	- 63
Of which: securities issued or guaranteed by				
FNMA, FHLMC, or GNMA	62	-	-	- 62
Total mortgage-backed bonds (MBS)	2,308	56	5 (2	2) 2,362
Total mortgage-backed held-to-maturity				
bonds	2,308	56	5 (2	2) 2,362
	June 30 2019 (u	Unrealized gains from fair	Unrealized losses from fai	r
		value	value	F : 1
	Amortized cost	adjustments	adjustments	Fair value
NA	In NIS million			
Mortgage-backed bonds (MBS)	1 270		7	1) 1.20
Pass-through held-to-maturity bonds	1,370			1) 1,38
Of which: GNMA-backed securities	910		•	
Securities issued by FNMA or FHLMC	460	5	)	- 465
Other mortgage-backed bonds (including	202	4	10	.) 201
CMOs and stripped MBS)	283	1	. (2	2) 282
Of which: securities issued or guaranteed by	110		11	\ 110
FNMA, FHLMC, or GNMA	119		(1	
Total mortgage-backed bonds (MBS)	1,653	14	. (3	3) 1,664
Total mortgage-backed held-to-maturity	1 (52	1 /	10	1.00
bonds	1,653	14	. (3	3) 1,664

Note 5 – Securities (cont.)

### More Information on Held-to-Maturity Mortgage-Backed Bonds (cont.)

	December 31 2019 (audited)				
		Unrealized	Unrealized		
		gains from fair	losses from fair		
	Amortized	value	value		
	cost	adjustments	adjustments	Fair value	
	In NIS million				
Mortgage-backed bonds (MBS)					
Pass-through held-to-maturity bonds	1,538	12	(4)	1,546	
Of which: GNMA-backed securities	877	5	(4)	878	
Securities issued by FNMA or FHLMC	661	7	-	668	
Other mortgage-backed bonds (including					
CMOs and stripped MBS)	5	-	-	5	
Of which: securities issued or guaranteed by					
FNMA, FHLMC, or GNMA	5	-	-	5	
Total mortgage-backed bonds (MBS)	1,543	12	(4)	1,551	
Total mortgage-backed held-to-maturity					
bonds	1,543	12	(4)	1,551	

### More Information on Mortgage-Backed and Asset-Backed Available-for-Sale Bonds

	June 30 2020 (u	naudited)					
	Accumulated other						
	comprehensive income (loss)(a)						
	Amortized cost	Gains	Losses	Fair value			
	In NIS million						
Mortgage-backed bonds (MBS)							
Pass-through bonds	2,988	64	(1)	3,051			
Of which: GNMA-backed bonds	806	16	-	822			
Bonds issued by FNMA or FHLMC	2,182	48	(1)	2,229			
Other mortgage-backed bonds (including							
CMOs and stripped MBS)	2,607	57	(5)	2,659			
Of which: bonds issued or guaranteed by							
GNMA, FNMA, or FHLMC	2,230	49	(3)	2,276			
Total mortgage-backed bonds (MBS)	5,595	121	(6)	5,710			
Asset-backed bonds (ABS)	1,918	7	(31)	1,894			
Of which: loans to non-individuals - CLO-type							
bonds	1,447	7	(28)	1,426			
Loans to non-individuals - SBA-							
guaranteed securities	379	-	(2)	377			
Total available-for-sale mortgage-backed and							
asset-backed bonds	7,513	128	(37)	7,604			

<sup>(</sup>a) Amounts carried to the capital reserve as part of other comprehensive income, net of tax.

Note 5 — Securities (cont.)

More Information on Mortgage-Backed and Asset-Backed Available-for-Sale Bonds (cont.)

	June 30 2019 (u	naudited)			
		Accumulat	ted other		
		comprehe	nsive income (	loss) <sup>(a)</sup>	
	Amortized cost	Gains	Losses	Fair	value
	In NIS million				
Mortgage-backed bonds (MBS)					
Pass-through bonds	2,516	õ	17	(8)	2,525
Of which: GNMA-backed securities	347		4	-	351
Securities issued by FNMA or FHLMC	2,169		13	(8)	2,174
Other mortgage-backed bonds (including					
CMOs and stripped MBS)	4,075		17	(12)	4,080
Of which: securities issued or guaranteed by					
GNMA, FNMA, or FHLMC	3,792		15	(12)	3,795
Total mortgage-backed bonds (MBS)	6,591		34	(20)	6,605
Asset-backed bonds (ABS)	1,905		7	(3)	1,909
Of which: loans to non-individuals - CLO-type					
bonds	1,315		5	(3)	1,317
Loans to non-individuals - SBA-					
guaranteed securities	537		2	-	539
Total available-for-sale mortgage-backed and					
asset-backed bonds	8,496		41	(23)	8,514
	December 31 20	019 (audite	d)		
	December 31 20	019 (audite Accumulat			
	December 31 20	Accumulat		loss) <sup>(a)</sup>	
	December 31 20  Amortized cost	Accumulat comprehe	ted other		value
		Accumulat comprehe	ted other nsive income (		value
Mortgage-backed bonds (MBS)	Amortized cost	Accumulat comprehe	ted other nsive income (		value
Mortgage-backed bonds (MBS) Pass-through bonds	Amortized cost	Accumulat comprehe Gains	ted other nsive income (		
	Amortized cost In NIS million	Accumulat comprehe Gains	ted other nsive income ( Losses	Fair	2,64
•	Amortized cost In NIS million 2,627	Accumulat comprehe Gains	ted other nsive income ( Losses 21	Fair (3)	2,64 54(
Pass-through bonds Of which: GNMA-backed securities	Amortized cost In NIS million 2,627 538	Accumulat comprehe Gains	ted other nsive income ( Losses 21 3	(3) (1)	2,64 54(
Pass-through bonds Of which: GNMA-backed securities Securities issued by FNMA or FHLMC	Amortized cost In NIS million 2,627 538	Accumulat comprehe Gains	ted other nsive income ( Losses 21 3	(3) (1)	2,64 540 2,109
Pass-through bonds Of which: GNMA-backed securities Securities issued by FNMA or FHLMC Other mortgage-backed bonds (including	Amortized cost In NIS million  2,627 538 2,089	Accumulat comprehe Gains	Losses  21 3 18	(3) (1) (2)	2,64 540 2,109
Pass-through bonds Of which: GNMA-backed securities Securities issued by FNMA or FHLMC Other mortgage-backed bonds (including CMOs and stripped MBS)	Amortized cost In NIS million  2,627 538 2,089  3,425	Accumulat comprehe Gains	Losses  21 3 18	(3) (1) (2) (7)	2,64 540 2,109 3,438
Pass-through bonds Of which: GNMA-backed securities Securities issued by FNMA or FHLMC Other mortgage-backed bonds (including CMOs and stripped MBS) Of which: securities issued or guaranteed by GNMA, FNMA, or FHLMC	Amortized cost In NIS million  2,627  538  2,089	Accumulat comprehe Gains	Losses  21 3 18	(3) (1) (2)	2,64 540 2,109 3,438 3,044
Pass-through bonds Of which: GNMA-backed securities Securities issued by FNMA or FHLMC Other mortgage-backed bonds (including CMOs and stripped MBS) Of which: securities issued or guaranteed by	Amortized cost In NIS million  2,627  538  2,089  3,425  3,036	Accumulat comprehe Gains	ted other nsive income ( Losses  21 3 18 20 14	(3) (1) (2) (7)	2,64 540 2,109 3,438 3,044 6,083
Pass-through bonds Of which: GNMA-backed securities Securities issued by FNMA or FHLMC Other mortgage-backed bonds (including CMOs and stripped MBS) Of which: securities issued or guaranteed by GNMA, FNMA, or FHLMC Total mortgage-backed bonds (MBS)	Amortized cost In NIS million  2,627  538  2,089  3,425  3,036  6,052	Accumulat comprehe Gains	ted other nsive income ( Losses  21 3 18 20 14 41	(3) (1) (2) (7) (6) (10)	2,64 540 2,109 3,438 3,044 6,083
Pass-through bonds Of which: GNMA-backed securities Securities issued by FNMA or FHLMC Other mortgage-backed bonds (including CMOs and stripped MBS) Of which: securities issued or guaranteed by GNMA, FNMA, or FHLMC Total mortgage-backed bonds (MBS) Asset-backed bonds (ABS)	Amortized cost In NIS million  2,627  538  2,089  3,425  3,036  6,052	Accumulat comprehe Gains	ted other nsive income ( Losses  21 3 18 20 14 41	(3) (1) (2) (7) (6) (10)	2,64 540 2,109 3,438 3,04 6,083 1,669
Pass-through bonds Of which: GNMA-backed securities Securities issued by FNMA or FHLMC Other mortgage-backed bonds (including CMOs and stripped MBS) Of which: securities issued or guaranteed by GNMA, FNMA, or FHLMC Total mortgage-backed bonds (MBS) Asset-backed bonds (ABS) Of which: loans to non-individuals - CLO-type	Amortized cost In NIS million  2,627 538 2,089  3,425  3,036 6,052 1,664	Accumulat comprehe Gains	Losses  21 3 18 20 14 41 4	(3) (1) (2) (7) (6) (10) (3)	2,64 540 2,105 3,438 3,044 6,083 1,665
Pass-through bonds Of which: GNMA-backed securities Securities issued by FNMA or FHLMC Other mortgage-backed bonds (including CMOs and stripped MBS) Of which: securities issued or guaranteed by GNMA, FNMA, or FHLMC Total mortgage-backed bonds (MBS) Asset-backed bonds (ABS) Of which: loans to non-individuals - CLO-type bonds Loans to non-individuals - SBA-	Amortized cost In NIS million  2,627 538 2,089  3,425  3,036 6,052 1,664	Accumulat comprehe Gains	Losses  21 3 18 20 14 41 4	(3) (1) (2) (7) (6) (10) (3)	2,64 540 2,105 3,438 3,044 6,083 1,665 1,153
Pass-through bonds Of which: GNMA-backed securities Securities issued by FNMA or FHLMC Other mortgage-backed bonds (including CMOs and stripped MBS) Of which: securities issued or guaranteed by GNMA, FNMA, or FHLMC Total mortgage-backed bonds (MBS) Asset-backed bonds (ABS) Of which: loans to non-individuals - CLO-type bonds	Amortized cost In NIS million  2,627 538 2,089  3,425  3,036 6,052 1,664  1,152	Accumulat comprehe Gains	Losses  21 3 18 20 14 41 4	(3) (1) (2) (7) (6) (10) (3) (2)	2,64 540 2,105 3,438 3,044 6,083 1,665

<sup>(</sup>a) Amounts carried to the capital reserve as part of other comprehensive income, net of tax.

Note 5 — Securities (cont.)

More Information on Mortgage-Backed and Asset-Backed Held-for-Trading Securities

#### June 30 2020 (unaudited) Unrealized Unrealized gains from fair losses from fair Amortized value value adjustments(a) adjustments(a) Fair value cost In NIS million Mortgage-backed securities (MBS) Pass-through securities 3 3 Of which: securities issued by FNMA or **FHLMC** 3 Other mortgage-backed securities (including CMO and stripped MBS) 38 (2) 36 Of which: securities issued or guaranteed by FNMA, FHLMC, or GNMA Total mortgage-backed securities (MBS) 41 (2) 39 Total asset-backed securities (ABS) 88 85 \_ (3) Total mortgage-backed and asset-backed held-for-trading securities 129 (5) 124 June 30 2019 (unaudited) Unrealized Unrealized gains from fair losses from fair Amortized value value cost adjustments(a) adjustments(a) Fair value In NIS million Mortgage-backed securities (MBS) Pass-through securities 3 3 Of which: securities issued by FNMA or Other mortgage-backed securities (including CMO and stripped MBS) 42 42 Of which: securities issued or guaranteed by FNMA, FHLMC, or GNMA Total mortgage-backed securities (MBS) 45 45

169

214

2

2

171

216

Total mortgage-backed and asset-backed

Total asset-backed securities (ABS)

held-for-trading securities

<sup>(</sup>a) Gains (losses) carried to the income statement.

# Note 5 – Securities (cont.)

More Information on Mortgage-Backed and Asset-Backed Held-for-Trading Securities (cont.)

	December 31 2	019 (audited)			
		Unrealized	Unrealized		
		gains from fair	losses from fair		
	Amortized	value	value		
	cost	adjustments(a)	adjustments(a)	Fair value	
	In NIS million				<u> </u>
Mortgage-backed securities (MBS)					<u> </u>
Pass-through securities	3	3	_	-	3
Of which: securities issued by FNMA or					
FHLMC	3	-	-	-	3
Other mortgage-backed securities (including					
CMO and stripped MBS)	40	-		-	40
Of which: securities issued or guaranteed by					
FNMA, FHLMC, or GNMA	-	-	-	-	
Total mortgage-backed securities (MBS)	43	, -	-	=	43
Total asset-backed securities (ABS)	110	1	· -	-	111
Total mortgage-backed and asset-backed	_	_	_		
held-for-trading securities	153	1	<u>-</u>	-	154

<sup>(</sup>a) Gains (losses) carried to the income statement.

### A. Debts, (a) Loans to the Public and Balance of Loan Loss Provision

	June 30 20	20 (unaudit	ed)			
	Loans to th	e public				
	Com-		Private indivi- duals -	Total -	Banks and govern-	
	mercial	Housing	other	public	ments	Total
2 1 1 1 1 1 1 1 1 1 1 1 1	In NIS milli	on				
Recorded outstanding debts:(a)	400.00=			400.004	45 405	4 40 000
Examined on a specific basis	133,027	26				
Examined on a collective basis <sup>1</sup>	42,613	86,806		•		
¹Of which: by extent of arrears	736 <sup>(c)</sup>	86,642		87,378		87,378
Total debts <sup>(a)2</sup>	175,640	86,832	26,576	289,048	15,782	304,830
<sup>2</sup> Of which:						
Debt restructuring	879	-	288	1,167	-	1,167
Other impaired non-performing debts	1,322	26	44	1,392	29	1,421
Total impaired non-performing debts	2,201	26	332	2,559	29	2,588
Debts in arrears of 90 days or more	185	879	70	1,134	-	1,134
Other troubled debts	2,352	-	256	2,608	_	2,608
Total troubled debts	4,738	905	658	6,301	29	6,330
Balance of loan loss provision in respect of debts: <sup>(a)</sup>						
Examined on a specific basis	2,551	-	211	2,762	3	2,765
Examined on collective basis <sup>3</sup>	691	603	577	1,871	_	1,871
<sup>3</sup> Of which: by extent of arrears	_(d)	602 <sup>(b)</sup>	_	602	_	602
Total loan loss provision <sup>4</sup>	3,242	603	788	4,633	3	4,636
4Of which: for impaired non-performing	•			*		*
debts	487	-	198	685	_	685

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Including an outstanding collective provision that exceeds the amount required under the extent of arrears method, in the amount of NIS 270 million.

<sup>(</sup>c) Including outstanding housing loans extended to certain purchasing groups currently in the process of construction.

<sup>(</sup>d) Balances of less than NIS 1 million.

### A. Debts, (a) Loans to the Public and Balance of Loan Loss Provision (cont.)

	June 30 201	9 (unaudited	d)			
	Loans to the	public public				
	Com-		Private individuals	Total -	Banks and govern-	
	mercial	Housing	- other	public	ments	Total
	In NIS millio	n				
Recorded outstanding debts:(a)						
Examined on a specific basis	126,156 <sup>(e)</sup>	29	798	126,983	10,115 <sup>(e)</sup>	137,098
Examined on a collective basis <sup>1</sup>	44,107 <sup>(e)</sup>	82,820	27,078 <sup>(e)</sup>	154,005	477 <sup>(e)</sup>	154,482
<sup>1</sup> Of which: by extent of arrears	894 <sup>(c)(e)</sup>	82,427	-	83,321	-	83,321
Total debts <sup>(a)2</sup>	170,263	82,849	27,876	280,988	10,592	291,580
<sup>2</sup> Of which:						
Debt restructuring	877	7	295	1,179	-	1,179
Other impaired non-performing debts	1,292	22	14	1,328	-	1,328
Total impaired non-performing debts	2,169	29	309	2,507	-	2,507
Debts in arrears of 90 days or more	107	850	51	1,008	-	1,008
Other troubled debts	2,459	-	216	2,675	-	2,675
Total troubled debts	4,735	879	576	6,190	-	6,190
Balance of loan loss provision in respect of debts: <sup>(a)</sup>						
Examined on a specific basis	1,763 <sup>(e)</sup>	5(e)	161	1,929	3	1,932
Examined on collective basis <sup>3</sup>	488 <sup>(e)</sup>	477 <sup>(e)</sup>	460 <sup>(e)</sup>	1,425	-	1,425
<sup>3</sup> Of which: by extent of arrears	_(d)	477 <sup>(b)(e)</sup>	-	477	-	477
Total loan loss provision <sup>4</sup>	2,251	482	621	3,354	3	3,357
<sup>4</sup> Of which: for impaired non-performing debts	387	4	150	541	-	541

a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Including an outstanding collective provision that exceeds the amount required under the extent of arrears method, in the amount of NIS 299 million

<sup>(</sup>c) Including outstanding housing loans extended to certain purchasing groups currently in the process of construction.

<sup>(</sup>d) Balances of less than NIS 1 million.

<sup>(</sup>e) Reclassified.

### A. Debts, (a) Loans to the Public and Balance of Loan Loss Provision (cont.)

	December 3	31 2019 (aud	ited)			
	Loans to the	e public				
	Com-	Housing	Private individuals - other	Total -	Banks and govern-	Tatal
	mercial In NIS millio	Housing	- otner	public	ments	Total
Recorded outstanding debts:(a)	III INIS IIIIIIIO	11				
Examined on a specific basis	130,760	_	795	131,555	12,800	144,355
Examined on a collective basis <sup>1</sup>	42,589		27,241	,	282	
<sup>1</sup> Of which: by extent of arrears	714 <sup>(c)</sup>		,		-	
Total debts <sup>(a)2</sup>	173,349	84,421	28,036	285,806	13,082	298,888
<sup>2</sup> Of which:						
Debt restructuring	729	-	290	1,019	-	1,019
Other impaired non-performing debts	1,491	-	21	1,512	-	1,512
Total impaired non-performing debts	2,220	-	311	2,531	-	2,531
Debts in arrears of 90 days or more	92 <sup>(e)</sup>	830	58	980	-	980
Other troubled debts	1,858	-	244	2,102	-	2,102
Total troubled debts	4,170	830	613	5,613	-	5,613
Balance of loan loss provision in respect of debts: <sup>(a)</sup>						
Examined on a specific basis	1,721	-	176	1,897	2	1,899
Examined on collective basis <sup>3</sup>	503	467	461	1,431	-	1,431
<sup>3</sup> Of which: by extent of arrears	_(d)	466 <sup>(b)</sup>	-	466		466
Total loan loss provision <sup>4</sup>	2,224	467	637	3,328	2	3,330
<sup>4</sup> Of which: for impaired non-performing debts	372	-	167	539	-	539

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Including an outstanding collective provision that exceeds the amount required under the extent of arrears method, in the amount of NIS 299 million

<sup>(</sup>c) Including outstanding housing loans extended to certain purchasing groups currently in the process of construction.

<sup>(</sup>d) Balances of less than NIS 1 million.

<sup>(</sup>e) Reclassified.

### B. Change in Balance of Loan Loss Provision

	For the thr	ee months (	ended June	30 2020 (ur	naudited)	
	Loan loss p	rovision				
	Loans to th	ne public				
	Com-	Housing	Private indivi- duals -	Total -	Banks and govern-	Tatal
	mercial In NIS milli	Housing	other	public	ments	Total
Balance of loan loss provision as at the	III INIS IIIIII	On				
beginning of the reporting period <sup>(a)</sup>	3,177	497	709	4,383	5	4,388
Loan loss expenses (income)	615			•		4,360 875
, , ,						
Accounting write-offs	(201)	(1)	(109)	(311)	-	(311
Collection of debts written off in	70			400		400
previous years	70		53	123		123
Net accounting write-offs	(131)	(1)	(56)	(188)	-	(188
Adjustments from translation of financial	(4.0)			(4.0)		/40
statements	(10)	-	-	(10)	-	(10
Balance of loan loss provision as at the end					_	
of the reporting period <sup>1</sup>	3,651	603	808	5,062	3	5,06
<sup>1</sup> Of which: in respect of off-balance-sheet						
	409		20	429	_	429
<sup>1</sup> Of which: in respect of off-balance-sheet						429
<sup>1</sup> Of which: in respect of off-balance-sheet	For the thi	ee months	20 ended June			429
<sup>1</sup> Of which: in respect of off-balance-sheet	For the thi	ree months provision				429
<sup>1</sup> Of which: in respect of off-balance-sheet	For the thi	ree months provision	ended June			42
<sup>1</sup> Of which: in respect of off-balance-sheet	For the thi	ree months provision	ended June Private		naudited) -	42
<sup>1</sup> Of which: in respect of off-balance-sheet	For the thi Loan loss p Loans to th	ree months provision	ended June Private indivi-	30 2019 (u	naudited) - Banks and	42
<sup>1</sup> Of which: in respect of off-balance-sheet	For the thin Loan loss program to the Com-	ree months provision ne public	ended June Private indivi- duals -	30 2019 (u Total -	naudited)  Banks and govern-	
<sup>1</sup> Of which: in respect of off-balance-sheet	For the thr Loan loss p Loans to th Com- mercial	ree months provision ne public Housing	ended June Private indivi-	30 2019 (u	naudited) - Banks and	<b>42</b> !
<sup>1</sup> Of which: in respect of off-balance-sheet credit instruments	For the thin Loan loss program to the Com-	ree months provision ne public Housing	ended June Private indivi- duals -	30 2019 (u Total -	naudited)  Banks and govern-	
¹Of which: in respect of off-balance-sheet credit instruments  Outstanding loan loss provision as at the	For the thir Loan loss p Loans to the Com- mercial In NIS milli	ree months provision ne public Housing on	ended June Private indivi- duals - other	30 2019 (u Total - public	naudited)  Banks and govern- ments	Total
¹Of which: in respect of off-balance-sheet credit instruments  Outstanding loan loss provision as at the beginning of the reporting period	For the thir Loan loss p Loans to th Com- mercial In NIS milli	ree months provision ne public Housing on	Private indivi- duals - other	30 2019 (u  Total - public	naudited)  Banks and governments	Total 3,730
Outstanding loan loss provision as at the beginning of the reporting period  Loan loss expenses	For the thr Loan loss p Loans to th Com- mercial In NIS milli 2,657 <sup>(a)</sup> 203 <sup>(a)</sup>	ree months provision ne public Housing on 468 24(a)	Private individuals - other	30 2019 (u  Total - public  3,728 287	naudited)  Banks and governments  2	Total 3,730 28
Outstanding loan loss provision as at the beginning of the reporting period Loan loss expenses  Accounting write-offs	For the thir Loan loss p Loans to th Com- mercial In NIS milli	ree months provision ne public Housing on 468 24(a)	Private indivi- duals - other	30 2019 (u  Total - public	naudited)  Banks and governments	Total 3,730 288
Outstanding loan loss provision as at the beginning of the reporting period Loan loss expenses Accounting write-offs Collection of debts written off in	For the thir Loan loss is Loans to the Com- mercial In NIS millio 2,657 <sup>(a)</sup> 203 <sup>(a)</sup> (259) <sup>(a)</sup>	Housing on 468	Private individuals - other 603(a) 60 (92)(a)	30 2019 (u  Total - public  3,728 287 (360)	naudited)  Banks and governments  2	Total 3,730 283 (360
Outstanding loan loss provision as at the beginning of the reporting period Loan loss expenses Accounting write-offs Collection of debts written off in previous years	For the thr Loan loss p Loans to th Com- mercial In NIS milli 2,657 <sup>(a)</sup> 203 <sup>(a)</sup> (259) <sup>(a)</sup>	Housing on 468 24(a) (9)	Private individuals - other 603(a) 60 (92)(a) 70(a)	30 2019 (u  Total - public  3,728 287 (360)	naudited)  Banks and governments  2	Total 3,73 28 (360
Outstanding loan loss provision as at the beginning of the reporting period Loan loss expenses Accounting write-offs Collection of debts written off in previous years Net accounting write-offs	For the thir Loan loss is Loans to the Com- mercial In NIS millio 2,657 <sup>(a)</sup> 203 <sup>(a)</sup> (259) <sup>(a)</sup>	Housing on 468	Private individuals - other 603(a) 60 (92)(a)	30 2019 (u  Total - public  3,728 287 (360)	naudited)  Banks and governments  2	Total 3,73 28 (360
Outstanding loan loss provision as at the beginning of the reporting period Loan loss expenses Accounting write-offs Collection of debts written off in previous years Net accounting write-offs Adjustments from translation of financial	For the thr Loan loss p Loans to the Com- mercial In NIS millio 2,657 <sup>(a)</sup> 203 <sup>(a)</sup> (259) <sup>(a)</sup> 87 <sup>(a)</sup> (172)	Housing on 468 24(a) (9)	Private individuals - other 603(a) 60 (92)(a) 70(a)	30 2019 (u  Total - public  3,728 287 (360) 157 (203)	naudited)  Banks and governments  2	Total 3,730 28 (360 15 (203
Outstanding loan loss provision as at the beginning of the reporting period Loan loss expenses Accounting write-offs Collection of debts written off in previous years Net accounting write-offs Adjustments from translation of financial statements	For the thr Loan loss p Loans to th Com- mercial In NIS milli 2,657 <sup>(a)</sup> 203 <sup>(a)</sup> (259) <sup>(a)</sup>	Housing on 468 24(a) (9)	Private individuals - other 603(a) 60 (92)(a) 70(a)	30 2019 (u  Total - public  3,728 287 (360)	naudited)  Banks and governments  2	Total 3,73 28 (360 15 (203
Outstanding loan loss provision as at the beginning of the reporting period Loan loss expenses Accounting write-offs Collection of debts written off in previous years Net accounting write-offs Adjustments from translation of financial statements Balance of loan loss provision as at the end	For the thr Loan loss p Loans to the Com- mercial In NIS milli 2,657 <sup>(a)</sup> 203 <sup>(a)</sup> (259) <sup>(a)</sup> 87 <sup>(a)</sup> (172)	Housing on 468 24(a) (9)	Private individuals - other  603 <sup>(a)</sup> 60 (92) <sup>(a)</sup> 70 <sup>(a)</sup> (22)	30 2019 (u  Total - public  3,728 287 (360) 157 (203)	naudited)  Banks and governments  2 1	3,73 28 (360 15 (203
Outstanding loan loss provision as at the beginning of the reporting period Loan loss expenses Accounting write-offs Collection of debts written off in previous years Net accounting write-offs Adjustments from translation of financial statements Balance of loan loss provision as at the end of the reporting period <sup>1</sup>	For the thr Loan loss p Loans to the Com- mercial In NIS millio 2,657 <sup>(a)</sup> 203 <sup>(a)</sup> (259) <sup>(a)</sup> 87 <sup>(a)</sup> (172)	Housing on 468 24(a) (9)	Private individuals - other  603 <sup>(a)</sup> 60 (92) <sup>(a)</sup> 70 <sup>(a)</sup> (22)	30 2019 (u  Total - public  3,728 287 (360) 157 (203)	naudited)  Banks and governments  2	3,730 286 (360 15 (203
Outstanding loan loss provision as at the beginning of the reporting period Loan loss expenses Accounting write-offs Collection of debts written off in previous years Net accounting write-offs Adjustments from translation of financial statements Balance of loan loss provision as at the end	For the thr Loan loss p Loans to the Com- mercial In NIS milli 2,657 <sup>(a)</sup> 203 <sup>(a)</sup> (259) <sup>(a)</sup> 87 <sup>(a)</sup> (172)	Housing on 468 24(a) (9) (1)	Private individuals - other  603 <sup>(a)</sup> 60 (92) <sup>(a)</sup> 70 <sup>(a)</sup> (22)	30 2019 (u  Total - public  3,728 287 (360) 157 (203) (3) 3,809	naudited)  Banks and governments  2 1	

### B. Change in Balance of Loan Loss Provision (cont.)

	For the six	months end	ded June 30	2020 (unau	dited)	
	Loan loss p	rovision		•		
	Loans to th	ne public				
			Private		-	
			indivi-		Banks and	
	Com-		duals -	Total -	govern-	
	mercial	Housing	other	public	ments	Total
	In NIS milli	on				
Outstanding loan loss provision as at the						
beginning of the reporting period	2,590	467	657	3,714	2	3,716
Loan loss expenses	1,354	138	242	1,734	1	1,735
Accounting write-offs	(453)	(2)	(213)	(668)	_	
Collection of debts written off in	, ,	, ,	•	,		
previous years	161	-	122	283	-	283
Net accounting write-offs	(292)	(2)	(91)	(385)	_	(385)
Adjustments from translation of financial	,	. ,		,		,
statements	(1)	-	-	(1)	-	(1)
Balance of loan loss provision as at the end	, , ,			· ·		· · ·
of the reporting period <sup>1</sup>	3,651	603	808	5,062	3	5,065
¹Of which: in respect of off-balance-sheet	·			·		
credit instruments	409	_	20	429	_	429
	Loan loss p			,	•	
	Loans to th	ne public			_	
			Private			
			indivi-		Banks and	
	Com-		duals -	Total -	govern-	<b>-</b>
	mercial	Housing	other	public	ments	Total
	In NIS milli	on				
Outstanding loan loss provision as at the	2.700	470	62.4	2.012	2	2.016
beginning of the reporting period	2,700	479			3	
Loan loss expenses	181 <sup>(a)</sup>					
Accounting write-offs	(480) <sup>(a)</sup>	(12)	(211) <sup>(a)</sup>	(703)	-	(703)
Collection of debts written off in	20.4(a)		1.4.4(a)	420		420
previous years	294(a)	- (4.2)			-	
Net accounting write-offs	(186)	(12)	(67)	(265)	-	(265)
Adjustments from translation of financial	(0)			(0)		(0)
statements	(9)	-	-	(9)	-	(9)
Balance of loan loss provision as at the end	2.606	400	6.44	2.000	2	2.042
of the reporting period <sup>1</sup>	2,686	482	641	3,809	3	3,812
<sup>1</sup> Of which: in respect of off-balance-sheet	405		2.2	455		455
credit instruments	435	-	20	455	-	455

<sup>(</sup>a) Reclassified.

### Note 7 - Deposits by the Public

### A. Types of Deposits by Location and Type of Depositor

	•		ecember 31	
	2020	2019	2019	
	Unaudited In NIS million		dited	
	In NIS million			
In Israel				
Demand deposits				
Non-interest bearing deposits	100,593	84,901	86,908	
Interest-bearing deposits	158,475	133,492 <sup>(a)</sup>	135,846	
Total demand deposits	259,068	218,393	222,754	
Fixed deposits	133,799	131,380 <sup>(a)</sup>	128,526	
Total deposits in Israel <sup>1</sup>	392,867	349,773	351,280	
Outside Israel				
Demand deposits				
Non-interest bearing deposits	10,791	8,276	8,118	
Interest-bearing deposits	6,792	6,042	6,287	
Total demand deposits	17,583	14,318	14,405	
Fixed deposits <sup>2</sup>	6,506	9,916	7,959	
<sup>2</sup> Non-interest bearing deposits	-	21	-	
Total deposits outside Israel	24,089	24,234	22,364	
Total deposits by the public	416,956	374,007	373,644	
<sup>1</sup> Of which:				
Deposits by private individuals	143,591	130,363 <sup>(a)</sup>	130,513	
Deposits by institutional entities	74,774	72,438 <sup>(a)</sup>	68,329	
Deposits by corporations and others	174,502	146,972 <sup>(a)</sup>	152,438	

### B. Deposits by the Public, by Amount

	June 30	De	December 31	
	2020	2019	2019	
	Unaudited	Au	dited	
Maximum deposit is NIS millions	In NIS million			
Up to 1	111,908	103,969	103,709	
From 1 to 10	105,730	93,107	92,249	
From 10 to 100	75,521	64,753	66,169	
From 100 to 500	43,930	36,985 <sup>(a)</sup>	36,318	
Over 500	79,867	75,193 <sup>(a)</sup>	75,199	
Total	416,956	374,007	373,644	

(a) Reclassified.

# Note 8 - Employee Benefits

### A. Composition of Benefits

#### 1. Employee benefits

		As a	t December
	As of June 30	31	
	2020	2019	2019
	Unaudited	Audi	ited
	In NIS million		
Retirement benefits - pension and severance pay			
Liability amount	19,551	18,137	20,470
Fair value of plan assets	7,856	6,625	7,614
Excess liability over plan assets (included in "Other liabilities")	11,695	11,512	12,856
Cumulative jubilee vacation leave			
Liability amount	36	45	36
Fair value of plan assets	-	-	-
Excess liability over plan assets (included in "Other liabilities")	36	45	36
Other benefits			
Liability amount	591	563	635
Fair value of plan assets	=	-	-
Excess liability over plan assets (included in "Other liabilities")	591	563	635
Total <sup>1</sup>			
Amount by which the liability for employee benefits exceeds the			
plan assets included in "Other liabilities"	12,322	12,120	13,527
<sup>1</sup> Of which: for benefits to employees abroad	84	58	61

#### 2. Defined benefit plan

- a. Obligation and funding status
- 1. Change in the obligation in respect of expected benefit

					For the
	For the		For the		year ended
	three months		six months		December
	ended June 30		ended June 30		31
	2020	2019	2020	2019	2019
	Unaudited				Audited
	In NIS million				
Obligation in respect of expected benefit as at the beginning					
of the period	16,751	16,921	20,470	15,867	15,867
Service cost	34	34	79	64	149
Interest cost	163	160	295	330	640
Contributions by planholders	8	9	17	19	39
Actuarial loss (gain)	2,822	1,178	(456)	2,241	4,526
Changes in foreign exchange rates	(10)	(11)	(9)	(17)	(22)
Paid benefits <sup>(a)</sup>	(217)	(154)	(845)	(336)	(698)
Other	-	-	-	(31)	(31)
Obligation in respect of expected benefit as at the end of the					
reporting period	19,551	18,137	19,551	18,137	20,470
Obligation in respect of cumulative benefit as at the end of					
the reporting period	18,099	17,089	18,099	17,089	18,902

<sup>(</sup>a) Including immaterial amounts in respect of downsizing, discharges, special and contractual benefits and severance pay.

### A. Composition of Benefits (cont.)

- 2. Defined benefit plan (cont.)
  - a. Obligation and funding status (cont.)
  - 2. Change in the fair value of plan assets and plan's funding status

					For the
					year
	For the		For the		ended
	three months		six months		December
	ended June 30		ended June 30		31
	2020	2019	2020	2019	2019
	Unaudited				Audited
	In NIS million				
Fair value of plan assets as at the beginning of the					
period	7,448	6,502	7,614	6,235	6,235
Actual return on plan assets	443	128	20	410	1,143
Plan contributions by the Bank <sup>(a)</sup>	22	24	655	47	403
Contributions by planholders	8	9	17	19	39
Changes in foreign exchange rates	(11)	(10)	(11)	(17)	(24)
Paid benefits <sup>(b)</sup>	(100)	(28)	(485)	(69)	(182)
Other	46	-	46	-	_
Fair value of plan assets as at the end of the reporting					
period	7,856	6,625	7,856	6,625	7,614
Funding status - net liability recognized at the end of					
the reporting period	11,695	11,512	11,695	11,512	12,856

#### 3. Amounts recognized in the consolidated balance sheet

	As a	t
As of June 30	December 31	
<b>2020</b> 2019		2019
Unaudited	Audited	
In NIS million		
11,695	11,512	12,856
11,695	11,512	12,856
	2020 Unaudited In NIS million 11,695	As of June 30 Dece  2020 2019  Unaudited Audi In NIS million  11,695 11,512

#### 4. Amounts recognized in Accumulated other comprehensive income before tax effect

	As of June 30	As at Dece	t ember 31
	2020	2019	2019
	Unaudited	Audited	
	In NIS million		
Net actuarial loss	5,347	4,424	5,908
Closing balance of accumulated other comprehensive income	5,347	4,424	5,908

<sup>(</sup>a) Please see Note 8.A.4.b

<sup>(</sup>b) Including immaterial amounts in respect of downsizing, discharges, special and contractual benefits and severance pay.

### A. Composition of Benefits (cont.)

- 2. Defined benefit plan (cont.)
  - b. Expenditure for the period
  - 1. Components of the net benefit cost recognized in the income statement

					For the
					year
	For the		For the		ended
	three months		six months		December
	ended June 30		ended June 30		31
	2020	2019	2020	2019	2019
	Unaudited				Audited
	In NIS million				
Service cost	34	34	79	64	149
Interest cost	163	160	295	330	640
Expected return on plan assets	(81)	(88)	(170)	(172)	(364)
Amortization of unrealized amounts - net actuarial loss	71	83	210	144	401
Other incl. restructuring	-	-	-	31	31
Total benefit cost, net	187	189	414	397	857
Total expense for defined contribution pension plan	46	45	94	85	170
Total expenses included in profit and loss	233	234	508	482	1,027

2. Changes in plan assets and obligation for benefit recognized in other comprehensive income before tax effect

					For the
					year
	For the		For the		ended
	three months		six months		December
	ended June 30	)	ended June 30		31
	2020	2019	2020	2019	2019
	Unaudited				Audited
	In NIS million				_
Net actuarial loss (gain) for the period	2,460	1,069 <sup>(a)</sup>	(306)	1,934 <sup>(a)</sup>	3,678 <sup>(a)</sup>
Amortization of unrealized amounts - net actuarial loss	(71)	(83)	(210)	(144)	(401)
Changes in foreign exchange rates	(1)	(10)	1	(3)	(6)
Other	(46)	-	(46)	(31)	(31)
Total recognized in other comprehensive loss (income)	2,342	976	(561)	1,756	3,240
Total benefit cost, net	187	189	414	397	857
Total recognized in net benefit cost for the period and					
in other comprehensive loss (income)	2,529	1,165	(147)	2,153	4,097
<u> </u>					

<sup>(</sup>a) Including adjustments for previous years.

3. Estimate of the amounts included in accumulated other comprehensive income that are expected to be amortized as an expense to the income statement in 2020, before the tax effect

	For the six months ended December 31 2020
	Unaudited
	In NIS million
Net actuarial loss	262
Total amount expected to be amortized from accumulated other	262

### A. Composition of Benefits (cont.)

#### 3. Assumptions<sup>(a)</sup>

- a. The assumptions, based on the weighted average, used for calculating the benefit obligation and for measuring the benefit's net cost
- 1. The main assumptions used for calculating the benefit obligation

			As at	
	June 30 December			
	<b>2020</b> 2019			
	Unaudited		Audited	
	In %	1 %		
Discount rate	1.40	2.12	1.22	
Rate of increase in the CPI	1.46	1.53	1.42	
Departure rate	0.1-3.7	0.1-3.7	0.1-3.7	
Rate of compensation increase	0-6.3	0-6.3	0-6.3	

#### 2. The main assumptions used for calculating the cost of the net benefit for the period

		A	As at
	June 30		December 31
	2020	2019	2019
	Unaudited	Audited	
	In %		_
Discount rate	1.83	2.49	2.16
Expected long-term return on plan assets	<b>4.45</b> <sup>(b)</sup>	5.50	5.50
Rate of compensation increase	0-6.3	0-6.3	0-6.3

#### b. The effect of a one percentage point change on the expected benefit obligation before tax effect

	Increase by one	Increase by one percentage point			percentage po	oint
		December				cember
	June 30	3:	1	June 30	31	
	2020	2019	2019	2020	2019	2019
	Unaudited	А	udited	Unaudited	Au	dited
	In NIS million					_
Discount rate	(2,664)	(2,333)	(2,760)	3,312	2,884	3,435
Rate of increase in the CPI	(580)	(551)	(635)	648	615	714
Departure rate	229	236	233	(200)	(208)	(202)
Rate of compensation						
increase	640	615	714	(574)	(551)	(635)

<sup>(</sup>a) The assumptions are only in respect of the Bank's data.

<sup>(</sup>b) Weighted return. Please see Note 8.A.4.b

The employee benefits liability amount is affected by several key variables, which include market variables (discount rates of the liabilities for various periods) and actuarial variables, with some of the actuarial variables being associated with employees' behavior. There may be a correlation between changes in market variables and changes in the behavioral actuarial variables. For example, in case of a sharp interest rate hike in the Israeli economy, government bond yields may rise (lowering the pension liability amounts), causing the number of employees opting for the pension fund track to decrease (a decision which will also decrease the Bank's pension liability amounts).

In this context, it should be noted that on November 6 2019, the Capital Market Insurance and Savings Commissioner published a circular regarding the updating of demographic assumptions in life insurance and updating of the improvement in life expectancy model. The circular had no material effect on the total liabilities for employees.

#### A. Composition of Benefits (cont.)

#### 4. Plan assets

a. Composition of the fair value of plan assets

		As at		
	As of June 30	December 31		
	2020	2019	2019	
	Unaudited	Unaudited Audited In NIS million		
	In NIS million			
Cash and deposits with banks	344	413	323	
Equity securities	1,673	2,403	2,011	
Government bonds	427	1,158	884	
Corporate bonds	1,163	1,691	1,319	
Other	4,249	960	3,077	
Total	7,856	6,625	7,614	

b. Fair value of plan assets by type of asset and allocation target for 2020

	Allocation			_
	target	Percentage of pl	an assets	
	December 31	June 30	D	ecember 31
	2020	2020	2019	2019
	Unaudited		А	udited
	In %			_
Cash and deposits with banks	4	4	6	4
Equity securities	38	3 21	37	27
Government bonds	13	5	17	12
Corporate bonds	27	7 15	26	17
Other	18	55	14	40
Total	100	100	100	100

Retirement and pension benefits are determined according to classification of employment periods at the Bank. Employees who began working at the Bank from January 1 1999 make ongoing pension and provident fund contributions, for which the Bank has no pension liability, except for supplementary severance pay. Employees who began working at the Bank prior to January 1 1999 may choose - on reaching retirement age, under certain circumstances - to either receive severance pay and pension or a social security arrangement, or a combination of the above, all in accordance with, and subject to, the provisions of the various agreements applicable to these employees. For these employees, the Bank deposits contributions in the employees' provident, pension and severance pay funds, which are managed by a management company held by the fund's members. Following a former engagement, the Bank entered into an agreement with an additional institutional entity to transfer the severance pay and pension funds which accumulated or will be accumulated in the severance and pension funds of employees who have opted for or will opt for a social security arrangement to a paying fund. The Bank also entered into an agreement to purchase an insurance policy for the retirees, payable by the Bank. The Bank intends to enter similar agreements with additional institutional entities.

It should be emphasized that, as of this date, there is no certainty that the Bank will enter into agreements with additional institutional entities and no certainty as to the amounts to be transferred to such a paying fund or the timing of the transfer.

### A. Composition of Benefits (cont.)

- 5. Cash flows
  - a. Contributions

	Forecast <sup>(a)</sup>	For the three m	nonths	For the six mont ended June 30	hs [	For the year ended December 31
	2020		2019	2020	2019	2019
	Unaudited				A	Audited
	In NIS millio	n				
Contributions	213	30	33	672	66	442

- (a) The estimated contributions that the Bank expects to be made to the defined benefit plan by the end of 2020.
  - b. Benefits the Bank expects to pay in the future<sup>(a)</sup>

Year	In NIS million
2020	381
2021	739
2022	735
2023	772
2024	800
2025-2029	4,682
2030 and onwards	13,605
Total	21,714

(a) In discounted values.

### Note 9A - Equity Changes in the Bank's Equity

#### Stock-based compensation

Under the Bank's compensation plan, the precondition for the vesting of the third and last of the PSUs which were allotted to the Bank officers as part of the approval of the performance-based annual bonus for half of the 2017 annual bonus (hereinafter: The "2017 PSUs") for shares, have been met; therefore, the third and last of the 2017 PSUs have vested. As a result, on February 26 2020, the Bank's officers were allotted shares, according to the number of 2017 PSUs vested as of that date.

Under the compensation policy, the shares allotted following the vesting of the said 2017 PSUs were deposited with the trustee of the compensation plan, ESOP Management and Trust Services Ltd. (hereinafter: The "Plan Trustee").

It should be noted that the vesting of the 2017 PSUs at each of the vesting dates was conditioned on the Bank having the required capital adequacy ratio pursuant to the Banking Supervision Department's directives, in accordance with the most recent financial statements published by the Bank immediately prior to each vesting date. If the Bank had not complied with the aforesaid ratio, the relevant tranche's vesting would have been postponed to the next date on which the Bank meets the required capital adequacy ratio, as stated, in accordance with the financial statements to be published.

For more information, please see Note 25A to the 2019 Annual Financial Statements.

#### The Bank's share buyback plan

On February 26 2020, the Bank's Board of Directors approved a share buyback plan for a total of up to NIS 700 million, from March 1 2020 to February 26 2021. The share buyback plan will take place as part of trading on the Tel Aviv Stock Exchange (TASE) and/or through transactions outside the TASE, through an external, independent member of the TASE, which will act under an irrevocable power of appointment, in accordance with the safe harbor mechanism published by the Israel Securities Authority. The buyback plan will take place in three separate stages, each of which shall be irreversible, in accordance with the safe harbor mechanism (hereinafter: "Stage A", "Stage B" and "Stage C"). The Implementation of Stage A will begin on March 1 2020 and will end the earlier of (a) May 3 2020; or (b) The completion of the Bank's share buyback in the amount of NIS 250 million. After the completion of Stage A, if the Bank decides to proceed to Stage B, it shall give the Tel Aviv Stock Exchange member an irreversible order to initiate Stage B on the second trading day following the publication of the first financial statements after the decision to go forward with Stage B has been made. In this case, Stage B will end on the earlier of (a) August 2 2020; or (b) The completion of the Bank's share buyback in the amount of NIS 250 million. After the completion of Stage B, if the Bank decides to proceed to Stage C, it shall give the Tel Aviv Stock Exchange member an irreversible order to initiate Stage C on the second trading day following the publication of the first financial statements after the decision to go forward with Stage C has been made. In such a case, Stage C will end on the earlier of: (a) February 26 2021; or (b) Completion of the purchase of the Bank's shares in the amount of NIS 700 million, less the total amount purchased as part of Stage A and Stage B. If, following the end of Stage A or Stage B, a decision will be made not to proceed with Stage B or Stage C, as the case may be, the Bank will publish an immediate report to that effect. For the discontinuation of the buyback plan, please see below.

Approval of the Banking Supervision Department to carry out the buyback plan, as required under Proper Conduct of Banking Business Directive No. 332, was received subject to meeting the restrictions and capital targets, including the condition whereby the plan will be discontinued effective immediately if, during the plan term, the most recent financial statements published by the Bank will not comply with a Common Equity Tier 1 capital ratio of at least 10.9 percent.

Stage A of the buyback plan ended on April 2 2020, during which 13,488,021 shares were bought for NIS 250 million.

As outlined below, pursuant to the letter of the Supervisor of Banks dated March 29 2020, in which all the banks were asked to reconsider their dividend distribution policy and share buyback plan in light of the coronavirus crisis, and pursuant to the circular published by the Bank of Israel on March 31 2020 entitled Adjustments to Proper Conduct of Banking Business Directives for Dealing with the Coronavirus Crisis (Temporary Order) (Proper Conduct of Banking Business Directive No. 250), the Bank's Board of Directors decided on April 16 2020 to discontinue, at this stage, the share buyback plan. For more information, please see section entitled "Update of Common Equity Tier 1 capital target, discontinuation of the share buyback plan" below.

As of the reporting date, the Bank owns 71,824,258 treasury shares.

#### Note 9A - Equity (cont.)

Circular on Adjustments to Proper Conduct of Banking Business Directives for Dealing with the Coronavirus Crisis (Temporary Order) - Proper Conduct of Banking Business Directive No. 250

On March 29 2020 the Supervisor of Banks issued a letter entitled "Profit Distribution Following the Coronavirus Crisis" (hereinafter: the "Supervisor of Banks' letter of March 29 2020"). The Supervisor of Banks announced in the letter the reduction of the minimum regulatory capital requirements applicable to the banks, following the coronavirus crisis and as part of a range of measures taken by the Bank of Israel due to the crisis. Also, all the banks were asked to re-examine their dividend distribution policy and their share buyback plan, on the back of the coronavirus crisis and the uncertainty, out of the expectation that the capital sources released as a result of the relief won't be used for dividend distribution or share buyback execution.

On March 31 2020 the Bank of Israel published a circular entitled Adjustments to Proper Conduct of Banking Business Directives for Dealing with the Coronavirus Crisis (Temporary Order) (Directive No. 250) (hereinafter - the "Temporary Order"), on the back of the developing coronavirus event and its implications for the global and the Israeli economies. Among other things, the circular's provisions amends Proper Conduct of Banking Business Directive No. 201, "Measurement and Capital Adequacy" such that a banking corporation whose consolidated total assets equals or exceeds 24 percent of the banking system's total assets shall maintain a Common Equity Tier 1 capital ratio to risk-weighted assets that shall not fall below 9 percent and a ratio of total capital to risk-weighted assets that shall not fall below 12.5 percent (in lieu of 10 percent and 13.5 percent, respectively, prior to the circular). The directive is applicable to Leumi.

The Temporary Order will be valid through September 30 2020 (and may be extended by an additional six months). The lower capital requirements will be in effect for a period of another 24 months after the order's expiration date, in order to allow the banks to return to the minimum capital ratios prior to the Temporary Provision, provided that as of the order's expiration date, the Bank's capital ratios shall not fall below the capital ratios as at the order's expiration date or the minimum capital ratios applicable to the Bank prior to the temporary order, the lower of the two.

In accordance with Temporary Order, the minimum capital targets applicable for Leumi as at June 30 2020 are ratio of Common Equity Tier 1 capital to Risk-weighted assets that shall not fall from 9 percent and ratio of total capital to risk-weighted assets that shall not fall below 12.5 percent.

On April 27 2020, the Bank of Israel published a circular outlining further amendments to the Temporary Order (Directive No. 250). According to the circular, and in order to help mitigate the effects of the crisis on mortgage borrowers, the Temporary Order determined that for housing loans that will be extended in the crisis period, (starting on March 19 2020 and until the directive's validity), the additional capital requirement of 1 percent of the loan's balance will not be applied, as set out in Section 14A. To Proper Conduct of Banking Business Directive No. 329, "Restrictions on Granting Housing loans".

According to the Temporary Order, and the additional capital requirement for outstanding housing loans, the minimum capital requirements applicable to the Bank as at June 30 2020 are 9.25 percent for Common Equity Tier 1 capital ratio and 12.75 percent for total capital ratio.

#### Update of Common Equity Tier 1 capital target, discontinuation of the share buyback plan

According to the Supervisor of Banks's letter of March 29 2020, the banks' boards of directors are required to reconsider their dividend distribution policy and share buyback plans against the backdrop of the crisis and uncertainty. In view of the content of this letter and the Temporary Order, and in accordance with the reduction of the minimum regulatory requirements applicable to banks following the coronavirus crisis, as detailed above, the Bank's Board of Directors decided on April 16 2020 as follows:

- a. To establish that the internal Common Equity Tier 1 capital ratio threshold will be 9.5 percent in lieu of the previous 10.5 percent.
- o. To discontinue, at this stage, the dividend distribution and the Bank's share buyback plan.

#### **Dividend Distribution Policy**

On November 20 2017, the Bank's Board of Directors approved a dividend distribution policy, under which the Bank will distribute, each quarter, a dividend of up to 40 percent of the Bank's net income in accordance with the Bank's financial statements for the previous quarter, subject to, inter alia, the Bank's meeting its capital adequacy targets, even after the dividend distribution.

On March 6 2019, the Bank's Board of Directors approved a change in the Bank's dividend distribution policy, under which the Bank will distribute, each quarter, a dividend of up to 50 percent of the Bank's net income in accordance with the Bank's financial statements for the previous quarter, and subject to, inter alia, the Bank's meeting its capital adequacy targets, even after the dividend distribution. The actual dividend distribution is subject to the specific resolutions being passed by the Board of Directors prior to each distribution, and to the provisions of the law which apply to dividend distribution, including the provisions of the Companies Law and directives of the Bank of Israel.

As aforesaid, in the Supervisor of Banks's letter dated March 29 2020, the banks' boards of directors were asked to reconsider their dividend distribution policy and share buyback plan against the backdrop of the coronavirus crisis. Further to the letter, and in view of the Temporary Order published on March 31 2020, the Bank's board of directors decided on April 16 2020 to discontinue, at this stage, the dividend distribution.

For more information, please see section entitled "Update of Common Equity Tier 1 capital target, discontinuation of the share buyback plan" above.

#### Note 9A - Equity (cont.)

#### Details of paid dividend

Declaration date	Payment date	Dividend per share	Paid cash dividend
		In agorot	In NIS million
May 24 2018	June 19 2018	19.18	292
August 14 2018	September 6 2018	23.96	361
November 12 2018	December 10 2018	25.08	375
March 6 2019	April 3 2019	18.40	275
May 26 2019	June 23 2019	29.27	437
August 13 2019	September 8 2019	24.95	369
November 26 2019	December 22 2019	20.87	306
February 26 2020	March 23 2020	20.29	297

#### Shelf prospectus and bond issue

On May 25 2018, the Bank published a shelf prospectus in accordance with a permit granted by the Israel Securities Authority. On May 18 2020, the Israel Securities Authority approved the application to extend the issuance period under the Bank's shelf prospectus to May 24 2021.

On January 29 2020, the Bank issued a total of USD 750 million in par value Subordinated Notes Series Leumi \$ 2031. The series was listed for trading on the TACT Institutional on the Tel Aviv Stock Exchange.

Subordinated Notes Series Leumi \$ 2031 are repayable in one lump sum, 11 years after their issue date, with the Bank having an early repayment option exercisable 6 years after the issue date, subject to certain terms and conditions.

Subordinated Notes Series Leumi \$ 2031 bear a fixed annual interest rate of 3.275 percent per year, until January 29 2026, to be paid semi-annually. On that date, if the Bank does not exercise its early repayment option, the nominal interest rate of Subordinated Notes Series Leumi \$ 2031 shall be updated, such that as from that date, the annual interest rate shall be equal to the sum of the 5-year treasury bond yield rate at the interest rate change rate and a spread of 1.631 percent, as outlined in the issue documents.

If circumstances of a trigger event (a point of non-viability or trigger event for absorption of the principal loss amount, the earlier of the two) were to occur, the Series Leumi \$ 2031 Subordinated Notes shall be converted into shares according to the average closing prices of the Bank's shares on the Tel Aviv Stock Exchange in the 14 consecutive trading days preceding the date on which the conversion notice (translated into USD according to the exchange rate as of that date) was issued or according to the set minimum rate (USD 3.6048, subject to adjustments), the highest of the two.

Subordinated Notes Series Leumi \$ 2031 are eligible for inclusion in Tier 2 capital as of the issue date.

According to a shelf prospectus dated June 2 2020, the Bank issued, on June 4 2020, a total of NIS 2.4 billion in bonds Series 181. The bonds are payable in one lump sum on September 5 2023 and bear an annual interest rate of 1 percent, are linked to the Consumer Price Index, and are payable annually on September 5 of each year from 2020 to 2023, inclusive. The Series 181 Bonds are not recognized for regulatory capital purposes.

On June 30 2020, NIS 5.3 billion par value in Series 177 Bonds of the Bank were repaid. These bonds did not form part of the Bank's regulatory capital.

For more information regarding the issue of Subordinated Bonds Series 401 and 402 during 2018, please see Note 25A to the 2018 Annual Financial Statements.

For more information regarding the issue of Subordinated Bonds Series 403 and 404 during 2019, please see Note 25A to the 2019 Annual Financial Statements.

#### Early redemption of subordinated capital notes

On July 8 2020, the Bank's Board of Directors decided on full early repayment of Capital Notes Series 300 and 301, which were issued to the public in August 2009. Accordingly, on August 10 2020, NIS 2.1 billion in capital notes were redeemed (including linkage differences for Series 300). Capital notes were partially included in the Bank's regulatory capital as at June 30 2020, in accordance with the transitional provisions of Proper Conduct of Banking Business Directive No. 299.

#### Note 9B - Capital Adequacy, Leverage and Liquidity

#### Overview

In May 2013, the Banking Supervision Department amended Proper Conduct of Banking Business Directives Nos. 201-211 on capital measurement and adequacy, in order to adapt them to the Basel III rules.

It should be noted that Basel III rules introduce significant changes in the calculation of regulatory capital requirements, inter alia, in relation to the following:

- 1. Regulatory capital components
- 2. Capital deductions and regulatory capital adjustments
- 3. Treatment of exposures to financial corporations
- 4. Treatment of exposures to credit risk for impaired non-performing debts
- 5. Capital allocation for CVA risk

The abovementioned amendments became effective on January 1 2014, and implementation is gradual pursuant to the transitional provisions set forth in Proper Conduct of Banking Business Directive No. 299, "Measurement and Capital Adequacy – Regulatory Capital – Transitional Provisions".

According to the transitional provisions, the regulatory adjustments and deductions from capital, as well as minority interests - which do not qualify as regulatory capital - are to be gradually deducted from the capital at a rate of 20 percent per year, from January 1 2014 to January 1 2018. Capital instruments that no longer qualify as regulatory capital were recognized up to a maximum of 80 percent on January 1 2014 and in each subsequent year, the maximum is lowered by an additional 10 percent, until January 1 2022. As of 2020, the maximum instrument amount qualifying as regulatory capital is 20 percent.

In addition, on August 29 2013, the Banking Supervision Department published a circular on Basel disclosure requirements, addressing the composition of capital and setting forth revised disclosure requirements for banks as part of the adoption of the Basel III rules.

#### Volatile Capital Components

The employee benefits standard, which was first applied in January 2015, has a material effect on Leumi's Common Equity Tier 1 capital, mainly due to the liability being measured in accordance with market interest rates, which are at historical lows, and also due to the considerable volatility such measurement has brought to the Bank's regulatory capital.

In this context, on July 12 2016, the Bank received individual approval from the Bank of Israel regarding the method of calculating the discount rate to be used for calculating the liability for employee benefits for the purpose of measuring regulatory capital. Pursuant to the approval, the calculation of the discount rate is based on a moving average of market yields for the eight-quarter period ended on the reporting date. The change is to be implemented from the financial statements for the period ended June 30 2016 to the financial statements as at December 31 2020. On January 13 2020, the Bank of Israel approved the extension of the validation of the approval for the financial statements as at December 31 2024 (inclusive). The new method significantly moderates the volatility resulting from changes in the discounted interest rate.

On November 15 2016, the Bank's Board of Directors decided, based on the recommendation of the Audit Committee, to calculate the liabilities for employee pensions according to the fixed spread of internationally AA-rated bonds.

For regulatory capital purposes, the pension liability amounts to NIS 17,985 million and the Common Equity Tier 1 capital - to NIS 37,475 million, compared with a book value of NIS 19,952 million for the pension liability and Common Equity Tier 1 capital of NIS 33,828 million.

Note 9B - Capital Adequacy, Leverage and Liquidity (cont.)

	June 30		December 31
	2020	2019	2019
	Unaudited		Audited
	In NIS million		
a. Data			
Capital for capital ratio calculation purposes			
CET1 capital, after regulatory capital adjustments and			
deductions <sup>(b)</sup>	37,475	36,644	37,603
Tier 2 capital, after deductions	13,735	10,794	11,987
Total capital	51,210	47,438	49,590
Balance of risk-weighted assets			_
Credit risk <sup>(b)</sup>	296,428	286,328 <sup>(e)</sup>	288,340
Market risks	6,890	5,223	5,008
Operational risk	22,715	23,212	23,116
Total balance of risk-weighted assets	326,033	314,763	316,464
Ratio of capital to risk-weighted components			_
Ratio of CET1 capital to risk-weighted components <sup>(d)</sup>	11.49%	11.64%	11.88%
Ratio of total capital to risk-weighted components(d)	15.71%	15.07%	15.67%
Minimum CET 1 capital ratio set by the Banking Supervision			
Department <sup>(a)</sup>	9.25%	10.26%	10.27%
Minimum total capital ratio set by the Banking Supervision			
Department <sup>(a)</sup>	12.75%	13.76%	13.77%
b. Major subsidiaries			
Bank Leumi USA (BLUSA)			
Ratio of CET1 capital to risk-weighted components	13.33%	13.66%	14.04%
Ratio of total capital to risk-weighted components	14.52%	14.58%	14.91%
Minimum CET1 capital ratio set by the local authorities (c)	7.00%	7.00%	7.00%
Minimum total capital ratio set by the local authorities(c)	10.50%	10.50%	10.50%

- (a) The minimum Tier 1 capital ratio required and the minimum total capital ratio required from March 31 2020 are 10 percent and 13.5 percent, respectively. On March 31 2020, the Banking Supervision Department published a temporary order intended to address the coronavirus crisis, according to which the minimum Common Equity Tier 1 capital and minimum total capital ratio required are 9 percent and 12.5 percent respectively. In addition to the above ratios, there is a capital requirement of 1 percent of the balance of outstanding housing loans, excluding housing loans granted during the temporary order term. For more information about the temporary order for addressing the coronavirus crisis, please see Section a. above.
- (b) These data include adjustments for the efficiency plans prescribed in the Supervisor of Banks's letter entitled Operational Efficiency of the Banking System in Israel. The adjustments are deducted gradually until June 30 2021, June 30 2022 and September 30 2024, respectively. On June 30 2020, a total of NIS 15 million was added to the balance of risk-weighted assets in respect of the efficiency plans (NIS 144 million was added as at June 30 2019, NIS 283 million was deducted as at December 31). For more information regarding the adjustments for the efficiency plans, please see Section d below.
- (c) The minimum Common Equity Tier 1 capital ratio and the minimum total capital ratio required in accordance with the local regulation are 4.5 percent and 8 percent, respectively. A capital conservation buffer of 2.5 percent has been added to these ratios as at June 30 2020.
- (d) On January 1 2020 the Bank began to implement the new directives on leases. The implementation of the new directives brought about a decrease in the Common Equity Tier 1 capital ratio and total capital ratio at a rate of approx. 0.04 percent, as a result of including the risk-weighted assets for the right of use assets which arise from operating leases recognized in the balance sheet at a rate of a 100 percent of adjustment to the related deferred tax balances.
- (e) Restated.

### Note 9B - Capital Adequacy, Leverage and Liquidity (cont.)

### C. Capital Components for Calculation of Capital Ratios

	June 30		December 31
	2020	2019	2019
	Unaudited		Audited
	In NIS million		
1. CET1 capital			
Shareholders' equity	36,132	35,795	35,406
Differences between shareholders' equity and Common			
Equity Tier 1 capital - non-controlling interests	321	. 264	266
Adjustments in respect of the transition from the accounting			
curve to the 8-quarter average yield curve <sup>(a)</sup>	1,128	285	1,687
Total CET1 capital before regulatory adjustments and			
deductions	37,581	. 36,344	37,359
Regulatory adjustments and deductions:			
Goodwill and intangible assets	(132)	(128)	(148)
Deferred tax receivable	(344)	(184)	_
Regulatory adjustments and other deductions - CET1 capital	(22)	(14)	(11)
Total regulatory adjustments and deductions - CET1 capital	(498)	(326)	(159)
Total adjustments for the efficiency plan	392	626	403
Total CET1 capital, after regulatory adjustments and			
deductions	37,475	36,644	37,603
2. Tier 2 capital			
Tier 2 capital: Instruments before deductions	10,030	7,656	8,897
Tier 2 capital: Provisions for loan losses, before deductions	3,705	3,138	3,090
Total Tier 2 capital before deductions	13,735	10,794	11,987
<u>Deductions</u> :			
Total deductions - Tier 2 capital	-	-	-
Total Tier 2 capital	13,735	10,794	11,987
Total capital	51,210	47,438	49,590
(a) Durguant to enecific approval by the Panking Supervision Department			

<sup>(</sup>a) Pursuant to specific approval by the Banking Supervision Department.

Comment: The total capital ratio is calculated in accordance with Proper Conduct of Banking Business Directives No. 201-211, and 299 regarding capital measurement and capital adequacy, which became effective on January 1 2014.

# D. Effect of the Transitional Provisions and Adjustments for the Efficiency Plan on the CET1 Capital Ratio

	June 30		[	December 31
	2020	2019	Ź	2019
	Unaudite	d	A	Audited
	In %			_
Ratio of capital to risk-weighted components				_
Ratio of CET1 capital to risk-weighted components before the				
implementation of the transitional provisions and before the				
effect of Adjustments for the Efficiency Plan (a)		L1.37%	11.46%	11.74%
Adjustments for the efficiency plan <sup>(b)</sup>		0.12%	0.18%	0.14%
Ratio of CET1 capital to risk-weighted components	:	L1.49%	11.64%	11.88%

<sup>(</sup>a) Including the effect of adopting US GAAP on employee benefits.

<sup>(</sup>b) Adjustments for the efficiency plans in accordance with the provision of the Banking Supervision Department are charged over a 5-year period, on a straight-line basis, in respect of capital adequacy calculations. For more information, please see Note 8.

### Note 9B - Capital Adequacy, Leverage and Liquidity (cont.)

#### E. Leverage Ratio Pursuant to the Banking Supervision Department's Directives

On April 28 2015, the Banking Supervision Department issued Proper Conduct of Banking Business Directive No. 218, "Liquidity Coverage Ratio". The directive sets a simple, transparent and non-risk based leverage ratio to serve as a supplementary and reliable measure for risk-based capital requirements, with the purpose of limiting excess leverage in banking corporations.

The leverage ratio is expressed as a percentage, and is defined as the ratio between the capital measurement and exposure measurement. As defined in Proper Conduct of Banking Business Directive No. 202, Tier 1 capital is used for calculating the leverage ratio, taking into account the transitional provisions. A bank's total exposure is the sum of its balance sheet exposures, exposure to derivatives, exposure to securities financing transactions and to off-balance-sheet items. As a rule, the measurement is consistent with the accounting values, and no risk-weighting is applied. In addition, unless specifically permitted to do so under the Directive, the Bank may not use physical or financial collateral, guarantees or other credit risk mitigation techniques to reduce the exposure measurement. Balance sheet assets deducted from Tier 1 capital (in accordance with Directive No. 202) are deducted from the exposure measurement. Pursuant to the Directive, the Bank calculates the exposure to derivatives according to Appendix C of Proper Conduct of Banking Business Directive No. 203, and the exposures for off-balance-sheet items - by converting the items' notional amount by credit conversion coefficients, as stipulated in Proper Conduct of Banking Business Directive No. 203.

Pursuant to the Directive, banking corporations shall have a consolidated leverage ratio of no less than 5 percent. A banking corporation whose total consolidated assets constitute at least 24 percent of the Israeli banking sector's total assets shall have a consolidated leverage ratio of no less than 6 percent. Thus, the Bank is required to have a minimum leverage ratio of 6 percent.

Banking corporations are required to comply with the minimum leverage ratio as of January 1 2018. A banking corporation meeting its applicable minimum leverage ratio on the date of the Directive's publication shall not fall below the threshold prescribed by the Directive. A banking corporation which fails to meet its applicable minimum leverage ratio on the date of the Directive's publication shall be required to increase its leverage ratio by regular quarterly rates until January 1 2018.

			As at December
	As of June 30		31
	2020	2019	2019
	Unaudited		Audited
	In NIS million		
a. Consolidated data <sup>(a)</sup>			
Tier 1 capital	37,475	36,644	37,603
Total exposures	558,261	514,063 <sup>(b)</sup>	512,173
Leverage ratio			
Leverage ratio	6.71%	7.13%	7.34%
Minimum total leverage ratio set by the Banking Supervision			
Department	6.00%	6.00%	6.00%
b. Major subsidiaries			
Bank Leumi USA (BLUSA)			
Leverage ratio	10.86%	11.71%	12.46%
Minimum total leverage ratio set by the Banking Supervision			
Department	5.00%	5.00%	5.00%

<sup>(</sup>a) The data include adjustments in respect of the efficiency plan in accordance with the directives of the Banking Supervision Department. The effect of the relief granted in respect of the efficiency plans on the leverage ratio, estimated at 0.07 percent as at June 30 2020 is charged over a 5-year period on a straight line basis as of their effective date (0.08 percent and 0.12 percent as at December 31 2019 and June 30 2019, respectively). For more information regarding the adjustments for the efficiency plan, please see Section d above. In addition, when calculating the leverage ratio, adjustments in respect of the implementation of the discount rate calculated over a moving average of the market yield for the eight quarters ended on the reporting date, in respect of certain actuarial liabilities, as outlined above, were taken into account.

(b) Restated.

### Note 9B - Capital Adequacy, Leverage and Liquidity (cont.)

#### I. Liquidity Coverage Ratio Pursuant to the Banking Supervision Department's Directives

On September 28 2014, a circular was published adding Proper Conduct of Banking Business Directive No. 221, "Liquidity Coverage Ratio", which applies the recommendations of the Basel Committee regarding liquidity coverage ratio to the banking system in Israel. The liquidity coverage ratio examines a time-horizon of 30 days under a stress scenario, and is intended to ensure that a banking corporation has an inventory of high-quality liquid assets that is able to cover the corporation's liquidity requirements in this time horizon. The Directive prescribes the manner of calculating the liquidity coverage ratio, including the characteristics and operational requirements for an "inventory of high-quality liquid assets" (the numerator) and sufficient buffers for them; it also prescribes the net cash outflow expected under the stress scenario defined in the Directive for 30 calendar days (the denominator).

The stress scenario set forth in the directive includes a shock scenario combining a corporation-specific shock and a systemic shock; in this context, standard withdrawal and deposit rates were defined for outflows and inflows, respectively, according to the various balance categories.

The liquidity coverage ratio became effective on April 1 2015.

As from January 1 2017, the required minimum liquidity coverage ratio is 100 percent. However, in a period of financial pressure, a banking corporation may fall below these minimum requirements.

	June 30		Decei	mber 31
	2020	2019	2019	
	Unaudited	l	Audit	ed
	In %			
a. Consolidated data				
Liquidity coverage ratio		133	125	123
Minimum liquidity coverage ratio required by the Banking				
Supervision Department		100	100	100
b. The Bank's data				
Liquidity coverage ratio		131	123	121
Minimum liquidity coverage ratio required by the Banking				
Supervision Department		100	100	100

 $\label{lem:comment:Bank Leumi USA} \ \ \text{Is not subject to the liquidity coverage ratio.}$ 

#### Note 10 - Contingent Liabilities and Special Commitments

#### A. Contingent Liabilities and Special Commitments

	June 30		December 31
	2020	2019	2019
	Unaudited		Audited
	In NIS million		
(1) Long-term leases - rent for buildings, equipment and motor	-		
vehicles, and maintenance fees due to commitments to pay			
over the coming years <sup>(a)</sup>			
In first year		19	3 244
In second year		17	3 182
In third year		12	2 152
In fourth year		10	7 113
In fifth year		9	8 102
In more than 5 years		68	1 657
Total long-term leases		1,37	4 1,450
(2) Commitments to purchase securities	92	<b>9</b> 73	0 692
(3) Commitments to invest in, and purchase of, buildings and			
equipment	7	<b>8</b> 12	5 30

a) As at January 1 2020 following the application of Topic 842, "Leases", no information regarding rental contracts was provided under Other liabilities. For information regarding leases, please see Note 1.B.1.

	For the t ended Ju			or the six nded June		For the year ended December 31
	2020	2019	2	020	2019	2019
	Unaudite	ed				Audited
	In NIS mi	llion				
(4) Loan sale activity						_
Book balance of sold loans		-	297	4	393	900
Cash proceeds		-	297	4	393	915
Total net income on sale of loans		-	-	-	•	- 15

#### (a) Restated.

#### B. Legal Claims

During the regular course of business, legal claims have been filed against the Bank and certain consolidated companies, including class actions certification motions.

Note 26 to the Bank's Annual Financial Statements as at December 31 2019, included information regarding all pending material legal claims as of the reporting date. The following note contains information regarding material legal claims filed during the reporting period and thereafter, if any, as well as changes that occurred in respect of material lawsuits filed in previous reporting periods; the note does not contain information regarding legal claims reported in Note 26 to the Annual Financial Statements in which no change occurred.

In the opinion of the management of the Bank and the managements of the consolidated companies - which are based on legal opinions regarding the expected results of such claims, including class action certification motions

#### Note 10 - Contingent Liabilities and Special Commitments (cont.)

- the financial statements reflect adequate provisions, where needed, to cover any damages resulting from such claims.

In the opinion of the management of the Bank and the managements of the consolidated companies, the total amount of additional exposure arising from legal claims filed against the Bank and the consolidated companies on various issues the amount of each of which exceeds NIS 2 million, and regarding which the chances of the claims succeeding are not remote, is NIS 201 million.

- 1. As at the publication date of the financial statements, there have been no material changes with respect to the details of Note 26 to the Annual Financial Statements, except as detailed below:
  - 1.1. On February 11 2015, a motion for class certification was filed against the Bank. The amount claimed is NIS 2.3 billion (later reduced to NIS 1.5 billion). According to the applicant, the Bank allegedly has a "black list" of customers, which it flags in its systems for an unlimited period of time, in a manner which harms them or makes it difficult for them to obtain credit or carry out other business transactions with the Bank. On June 24 2020, the plaintiffs appealed the ruling to the Supreme Court against the Tel Aviv District Court's ruling of April 1 2020, which rejected the motion for class certification and required the petitioners to pay the Bank's legal expenses.
  - 1.2. On March 7 2016, a legal claim was filed with a US court by a large number of plaintiffs, against dozens of defendants, including the Bank, Bank Leumi USA, and Bank Hapoalim. The plaintiffs claimed that by making, among other things, funds transfers, the defendants support settlements in the West Bank in a manner that harms Palestinian residents, violating their property and rights. The original amount claimed from all the defendants was USD 34.5 billion. This amount was later reduced to USD 1 billion. On August 29 2017, the US court granted a motion to dismiss the legal claim *in limine*. On September 8 2017, the plaintiffs appealed the ruling and on February 19 2019, the Court accepted the plaintiffs' appeal and overturned the in limine decision. On May 4 2020, the plaintiffs submitted a notice to the court according to which the action against the Bank and against some of the respondents will be revoked. The procedure will continue against the other respondents, including Bank Leumi USA.
  - 1.3. On January 22 2017, a motion for class certification was filed against the Bank. The applicant claims that the Bank allegedly converts foreign currency credit balances deposited with customers' NIS accounts even if customers did not ask for such conversion to be made. According to the applicant, the damage allegedly caused to the customer as a result of such conversion comprises the conversion fee amount and the difference between conversion at the representative exchange rate and the conversion rate actually used by the Bank (which is lower). According to the applicant, the personal damages caused to him total NIS 38 and the total amount of damages caused to the class of plaintiffs is estimated at NIS 1 million, but no breakdown was provided. On August 23 2020, the court approved a settlement agreement in this procedure, and the lawsuit was concluded.
  - 1.4. On June 5 2019, a motion for class certification was filed against the Bank and other banks. According to the plaintiff, the exchange rate differentials constitute a "commission", requiring the banks to provide fair disclosure thereof. As a result, charging the commission was illegal and the commission is too high. The claimed damage for the entire class the plaintiff purports to represent is NIS 8 billion (the plaintiff claims additional damages, which have not been quantified), of which NIS 2.2 billion is attributed to the Bank. On July 6 2020, the plaintiffs appealed the ruling to the Supreme Court against the Tel Aviv District Court's ruling of June 21 2020, which rejected the motion for class certification in limine and required the petitioners to pay the Bank's legal expenses.

### Note 10 - Contingent Liabilities and Special Commitments (cont.)

- 1.5. On January 21 2020, a motion for class certification was filed in the Tel Aviv District Court against the Bank and against other banks. The motion claims that the Bank allegedly charges all of its customers (whether private individuals, small businesses or corporations) for transactions to purchase products and/or services overseas, whether for private use or in order to transfer them overseas or import them into Israel, according to Chapter 7 of the Foreign Trade price list, rather than charge lower fees and commissions in accordance with Chapter 5 of the Foreign Currency price list. The plaintiffs value the damage incurred by all members of the group they purport to represent at tens of millions of shekels.
- 1.6. On May 10 2020, a motion for class certification was filed with the Tel Aviv District Court against the Bank and against two other banks. According to the plaintiffs, the banks are compromising their customers' privacy and are violating their duty of secrecy by transferring identifying information to companies such as Facebook and Google. It was also claimed that the banks use third party tools in order to surveil their customers while they perform activities on the banking websites and applications for the purpose of conducting advertising campaigns. The claimants asses the personal damages caused to them in the amount of NIS 1,000 and are not stating a damages amount for the class.
- 2. As at the publication date of the financial statements, there are no pending material legal claims against the Bank's subsidiaries.

### A. Volume of Consolidated Activity

Not held-for trading derivatives   Variation   Vari		June 30 2020 (u	naudited)	
Marie   Mar		Not held-for-	Held-for-	
In Nis million   In N		trading	trading	
(1) Nominal amount of derivatives   3   Interest rate contracts   Futures and forwards   1,887   30,804   32,691   Written options   1,386   3,571   4,957   Purchased options   - 2,571   2,571   5waps <sup>(a)</sup>   31,918   272,094   304,012   Total <sup>(b)</sup>   35,191   309,040   344,231   Of which: hedging derivatives <sup>(c)</sup>   6,298   - 6,298   b) Foreign currency contracts   Futures and forwards <sup>(d)</sup>   35,157   216,504   251,661   Written options   1,084   27,094   28,178   Purchased options   1,084   29,215   30,299   Swaps <sup>(a)</sup>   70   19,615   19,685   10,044   29,215   30,299   3		derivatives	derivatives	Total
A   Interest rate contracts   Futures and forwards   1,887   30,804   32,691   Written options   1,386   3,571   4,957   2,571   2,571   2,571   304,001   31,918   727,094   304,012   70tal (10)   35,191   309,040   344,231   0   Mich: hedging derivatives (c)   6,298   - 6,298   6,299   6,29		In NIS million		
Futures and forwards         1,887         30,804         32,691           Written options         1,386         3,571         4,957           Purchased options         -         2,571         2,571           Swaps <sup>(a)</sup> 31,918         272,094         304,012           Total <sup>(b)</sup> 35,191         309,040         344,231           Of which: hedging derivatives <sup>(c)</sup> 6,298         -         6,298           b) Foreign currency contracts         5         216,504         251,661           Written options         1,084         27,094         28,178           Purchased options         1,084         27,094         28,178           Purchased options         1,084         27,094         28,178           Total         37,395         292,428         329,282           Of which: hedging derivatives <sup>(c)</sup> -         -         -           5 totac contracts         501         92,061         92,562           Written options         1,343         70,915         72,258           Purchased options <sup>(c)</sup> 1,037         70,911         71,948           Swaps         385         63,424         63,809           Total         3,266	(1) Nominal amount of derivatives			
Written options         1,386         3,571         4,957           Purchased options         -         2,571         2,571           Swaps(a)         31,918         272,094         304,012           Total(b)         35,191         309,040         344,231           Of which: hedging derivatives(c)         6,298         -         6,298           b) Foreign currency contracts         ***         ***         2,287           Futures and forwards(d)         35,157         216,504         251,661           Written options         1,084         27,094         28,178           Purchased options         1,084         27,094         28,178           Purchased options         1,084         27,094         28,178           Total         37,395         292,428         329,823           Of which: hedging derivatives(c)         -         -         -           Total         92,061         92,562           Written options         1,343         70,915         72,258           Purchased options(e)         1,343         70,915         72,258           Purchased options         3,266         297,311         300,577           Otal         3,266         297,311	a) Interest rate contracts			
Purchased options         -         2,571         2,571           Swaps(a)         31,918         272,094         304,012           Total(b)         35,191         309,040         344,231           Of which: hedging derivatives(c)         6,298         -         6,298           b) Foreign currency contracts         -         6,298         -         6,298           b) Foreign currency contracts         -         216,504         251,661           Written options         1,084         27,094         28,178           Purchased options         1,084         29,215         30,299           Swaps(a)         70         19,615         19,685           Total         37,395         292,428         329,823           Of which: hedging derivatives(c)         -         -         -           O's Stock contracts         -         -         -         -           Futures and forwards         501         92,061         92,562           Written options         1,037         70,911         71,948           Swaps         385         63,244         63,809           Total         3,266         297,311         300,577           d) Commodities and other contracts </td <td>Futures and forwards</td> <td>1,887</td> <td>30,804</td> <td>32,691</td>	Futures and forwards	1,887	30,804	32,691
Swaps <sup>(a)</sup> 31,918         272,094         304,012           Total <sup>(b)</sup> 35,191         309,040         344,231           Of which: hedging derivatives <sup>(c)</sup> 6,298         -         6,298           b) Foreign currency contracts         5         216,504         251,661           Written options         1,084         27,094         28,178           Purchased options         1,084         29,215         30,299           Swaps <sup>(a)</sup> 70         19,615         19,685           Total         37,395         292,428         329,823           Of which: hedging derivatives <sup>(c)</sup> -         -         -           Of which: hedging derivatives <sup>(c)</sup> -         -         -           Total         37,395         292,428         329,823           Of which: hedging derivatives <sup>(c)</sup> -         -         -           Utures and forwards         501         92,061         92,562           Written options         1,343         70,915         72,258           Purchased options <sup>(e)</sup> 3,266         297,311         300,577           Otal         3,266         297,311         300,577           Written options         - </td <td>Written options</td> <td>1,386</td> <td>3,571</td> <td>4,957</td>	Written options	1,386	3,571	4,957
Total(b)         35,191         309,040         344,231           Of which: hedging derivatives(c)         6,298         -         6,298           b) Foreign currency contracts         5         -         6,298           Futures and forwards(d)         35,157         216,504         251,661           Written options         1,084         27,094         28,178           Purchased options         1,084         29,215         30,299           Swaps(a)         70         19,615         19,685           Total         37,395         292,428         329,823           Of which: hedging derivatives(c)         -         -         -           Of which: hedging derivatives(c)         -         -         -           Ot with the diging derivatives(c)         -         -         -           Utures and forwards         501         92,061         92,562           Written options         1,343         70,915         72,258           Purchased options(e)         1,037         70,911         71,948           Swaps         385         63,424         63,809           Total         -         6,373         6,373           Written options         -         6,373<	Purchased options	-	2,571	2,571
Total(b)         35,191         309,040         344,231           Of which: hedging derivatives(c)         6,298         -         6,298           b) Foreign currency contracts         5         -         6,298           Futures and forwards(d)         35,157         216,504         251,661           Written options         1,084         27,094         28,178           Purchased options         1,084         29,215         30,299           Swaps(a)         70         19,615         19,685           Total         37,395         292,428         329,823           Of which: hedging derivatives(c)         -         -         -           Of which: hedging derivatives(c)         -         -         -           Ot with the diging derivatives(c)         -         -         -           Utures and forwards         501         92,061         92,562           Written options         1,343         70,915         72,258           Purchased options(e)         1,037         70,911         71,948           Swaps         385         63,424         63,809           Total         -         6,373         6,373           Written options         -         6,373<	Swaps <sup>(a)</sup>	31,918	272,094	304,012
b) Foreign currency contracts         Futures and forwards <sup>(d)</sup> 35,157         216,504         251,661           Written options         1,084         27,094         28,178           Purchased options         1,084         29,215         30,299           Swaps <sup>(a)</sup> 70         19,615         19,685           Total         37,395         292,428         329,823           Of which: hedging derivatives <sup>(c)</sup> -         -         -         -           c) Stock contracts         -	Total <sup>(b)</sup>	35,191	309,040	344,231
Futures and forwards(d)         35,157         216,504         251,661           Written options         1,084         27,094         28,178           Purchased options         1,084         29,215         30,299           Swaps(a)         70         19,615         19,685           Total         37,395         292,428         329,823           Of which: hedging derivatives(c)         -         -         -           c) Stock contracts         501         92,061         92,562           Written options         1,343         70,915         72,258           Purchased options(e)         1,037         70,911         71,948           Swaps         385         63,424         63,809           Total         3,266         297,311         300,577           d) Commodities and other contracts         -         6,373         6,373           Written options         -         307         307           Purchased options         -         307         307           Swaps         -         342         342           Total         -         7,329         7,329           Purchased options         -         307         307	Of which: hedging derivatives <sup>(c)</sup>	6,298	-	6,298
Written options         1,084         27,094         28,178           Purchased options         1,084         29,215         30,299           Swaps <sup>(a)</sup> 70         19,615         19,685           Total         37,395         292,428         329,823           Of which: hedging derivatives <sup>(c)</sup> -         -         -           C) Stock contracts         -         -         -         -           Futures and forwards         501         92,061         92,562           Written options         1,343         70,915         72,258           Purchased options <sup>(c)</sup> 1,037         70,911         71,948           Swaps         385         63,424         63,809           Total         3,266         297,311         300,577           d) Commodities and other contracts         -         6,373         6,373           Written options         -         6,373         6,373           Written options         -         307         307           Swaps         -         307         307           Swaps         -         342         342           Total         -         7,329         7,329           C	b) Foreign currency contracts			
Purchased options         1,084         29,215         30,299           Swaps(a)         70         19,615         19,685           Total         37,395         292,428         329,823           Of which: hedging derivatives(c)         - <td>Futures and forwards<sup>(d)</sup></td> <td>35,157</td> <td>216,504</td> <td>251,661</td>	Futures and forwards <sup>(d)</sup>	35,157	216,504	251,661
Swaps(a)         70         19,615         19,685           Total         37,395         292,428         329,823           Of which: hedging derivatives(c)         -         -         -         -           c) Stock contracts         -         -         -         -           Futures and forwards         501         92,061         92,562           Written options         1,343         70,915         72,258           Purchased options(e)         1,037         70,911         71,948           Swaps         385         63,424         63,809           Total         3,266         297,311         300,577           d) Commodities and other contracts         -         6,373         6,373           Written options         -         6,373         6,373           Written options         -         307         307           Purchased options         -         307         307           Swaps         -         342         342           Total         -         7,329         7,329           e) Credit contracts         -         -         -         -           Where the Bank is a beneficiary         -         -         - <td>Written options</td> <td>1,084</td> <td>27,094</td> <td>28,178</td>	Written options	1,084	27,094	28,178
Total         37,395         292,428         329,823           Of which: hedging derivatives (c)         -         -         -         -         -           c) Stock contracts         -	Purchased options	1,084	29,215	30,299
Of which: hedging derivatives (c)         -	Swaps <sup>(a)</sup>	70	19,615	19,685
c) Stock contracts         Futures and forwards       501       92,061       92,562         Written options       1,343       70,915       72,258         Purchased options(e)       1,037       70,911       71,948         Swaps       385       63,424       63,809         Total       3,266       297,311       300,577         d) Commodities and other contracts       -       6,373       6,373         Futures and forwards       -       6,373       6,373         Written options       -       307       307         Purchased options       -       307       307         Swaps       -       342       342         Total       -       7,329       7,329         Purchased options       -       307       307         Swaps       -       342       342         Total       -       7,329       7,329         Where the Bank is a guarantor       -       -       -       -         Where the Bank is a beneficiary       -       -       -       -       -       -         Total       -       -       -       -       -       -       -       -	Total	37,395	292,428	329,823
Futures and forwards         501         92,061         92,562           Written options         1,343         70,915         72,258           Purchased options(e)         1,037         70,911         71,948           Swaps         385         63,424         63,809           Total         3,266         297,311         300,577           d) Commodities and other contracts         -         6,373         6,373           Written options         -         307         307           Purchased options         -         307         307           Swaps         -         342         342           Total         -         7,329         7,329           e) Credit contracts         Where the Bank is a guarantor         -         -         -           Where the Bank is a beneficiary         -         -         -         -           Total         -         -         -         -         -	Of which: hedging derivatives <sup>(c)</sup>	-	-	_
Written options       1,343       70,915       72,258         Purchased options(e)       1,037       70,911       71,948         Swaps       385       63,424       63,809         Total       3,266       297,311       300,577         d) Commodities and other contracts       Futures and forwards       -       6,373       6,373         Written options       -       307       307         Purchased options       -       307       307         Swaps       -       342       342         Total       -       7,329       7,329         e) Credit contracts       Where the Bank is a guarantor       -       -       -         Where the Bank is a beneficiary       -       -       -       -         Total       -       -       -       -	c) Stock contracts			
Purchased options (e)         1,037         70,911         71,948           Swaps         385         63,424         63,809           Total         3,266         297,311         300,577           d) Commodities and other contracts         Futures and forwards         -         6,373         6,373           Written options         -         307         307           Purchased options         -         307         307           Swaps         -         342         342           Total         -         7,329         7,329           e) Credit contracts         Where the Bank is a guarantor         -         -         -           Where the Bank is a beneficiary         -         -         -         -           Total         -         -         -         -	Futures and forwards	501	92,061	92,562
Swaps         385         63,424         63,809           Total         3,266         297,311         300,577           d) Commodities and other contracts         Futures and forwards         -         6,373         6,373           Written options         -         307         307           Purchased options         -         307         307           Swaps         -         342         342           Total         -         7,329         7,329           e) Credit contracts         Where the Bank is a guarantor         -         -         -         -           Where the Bank is a beneficiary         -         -         -         -           Total         -         -         -         -         -	Written options	1,343	70,915	72,258
Total         3,266         297,311         300,577           d) Commodities and other contracts         -         6,373         6,373           Futures and forwards         -         6,373         6,373           Written options         -         307         307           Purchased options         -         307         307           Swaps         -         342         342           Total         -         7,329         7,329           e) Credit contracts         -         -         -         -           Where the Bank is a guarantor         -         -         -         -           Where the Bank is a beneficiary         -         -         -         -           Total         -         -         -         -         -	Purchased options <sup>(e)</sup>	1,037	70,911	71,948
d) Commodities and other contracts         Futures and forwards       -       6,373       6,373         Written options       -       307       307         Purchased options       -       307       307         Swaps       -       342       342         Total       -       7,329       7,329         e) Credit contracts       -       -       -         Where the Bank is a guarantor       -       -       -         Where the Bank is a beneficiary       -       -       -         Total       -       -       -	Swaps	385	63,424	63,809
Futures and forwards       -       6,373       6,373         Written options       -       307       307         Purchased options       -       307       307         Swaps       -       342       342         Total       -       7,329       7,329         e) Credit contracts       -       -       -         Where the Bank is a guarantor       -       -       -         Where the Bank is a beneficiary       -       -       -         Total       -       -       -	Total	3,266	297,311	300,577
Written options       -       307       307         Purchased options       -       307       307         Swaps       -       342       342         Total       -       7,329       7,329         e) Credit contracts         Where the Bank is a guarantor       -       -       -         Where the Bank is a beneficiary       -       -       -         Total       -       -       -       -	d) Commodities and other contracts			
Purchased options         -         307         307           Swaps         -         342         342           Total         -         7,329         7,329           e) Credit contracts         Vhere the Bank is a guarantor         -         -         -         -           Where the Bank is a beneficiary         -         -         -         -           Total         -         -         -         -	Futures and forwards	-	6,373	6,373
Swaps         -         342         342           Total         -         7,329         7,329           e) Credit contracts         Where the Bank is a guarantor         -         -         -         -           Where the Bank is a beneficiary         -         -         -         -           Total         -         -         -         -	Written options	-	307	307
Total - 7,329 7,329 e) Credit contracts Where the Bank is a guarantor Where the Bank is a beneficiary Total	Purchased options	-	307	307
e) Credit contracts  Where the Bank is a guarantor  Where the Bank is a beneficiary  Total   Total	Swaps	-	342	342
Where the Bank is a guarantorWhere the Bank is a beneficiaryTotal	Total	-	7,329	7,329
Where the Bank is a beneficiaryTotal	e) Credit contracts			
Where the Bank is a beneficiaryTotal	Where the Bank is a guarantor	-	-	-
	-	-	-	-
Total nominal amount 75,852 906,108 981,960	Total	-	-	_
	Total nominal amount	75,852	906,108	981,960

<sup>(</sup>a) Of which: swaps for which the banking corporation pays a fixed interest of NIS 148,175 million.(b) Of which: NIS-CPI swaps totaling NIS 13,164 million.

<sup>(</sup>c) Mainly including hedging transactions and interest rate swaps (IRS).

<sup>(</sup>d) Of which: foreign exchange spots totaling NIS 22,624 million.

<sup>(</sup>e) Of which a total of NIS 70,767 million is traded on the Tel Aviv Stock Exchange.

### A. Volume of Consolidated Activity (cont.)

	June 30 2019 (unaudited)					
	Not held-for-					
	trading trading					
	derivatives	derivatives	Total			
	In NIS million					
(1) Nominal amount of derivatives						
a) Interest rate contracts						
Futures and forwards	2,309	102,351	104,660			
Written options	-	26,896	26,896			
Purchased options	-	24,457	24,457			
Swaps <sup>(a)</sup>	26,015	266,440	292,455			
Total <sup>(b)</sup>	28,324	420,144	448,468			
Of which: hedging derivatives <sup>(c)</sup>	4,027	-	4,027			
b) Foreign currency contracts						
Futures and forwards <sup>(d)</sup>	36,340	173,572	209,912			
Written options	1,365	43,737	45,102			
Purchased options	1,365	48,952	50,317			
Swaps <sup>(a)</sup>	729	20,627	21,356			
Total	39,799	286,888	326,687			
Of which: hedging derivatives <sup>(c)</sup>	-	-				
c) Stock contracts						
Futures and forwards	419	131,184	131,603			
Written options	2,257	175,729	177,986			
Purchased options <sup>(e)</sup>	2,043	175,679	177,722			
Swaps	180	48,580	48,760			
Total	4,899	531,172	536,071			
d) Commodities and other contracts						
Futures and forwards	-	737	737			
Written options	-	1,858	1,858			
Purchased options	-	1,864	1,864			
Swaps	-	194	194			
Total	-	4,653	4,653			
e) Credit contracts						
Where the Bank is a guarantor	-	-	-			
Where the Bank is a beneficiary	-	-	-			
Total	-	-				
Total nominal amount	73,022	1,242,857	1,315,879			

<sup>(</sup>a) Of which: swaps for which the banking corporation pays a fixed interest of NIS 151,235 million.

<sup>(</sup>b) Of which: NIS-CPI swaps totaling NIS 17,089 million.

<sup>(</sup>c) The Bank implements hedging through interest rate swaps (IRS).

<sup>(</sup>d) Of which: foreign exchange spots totaling NIS 10,361 million.

<sup>(</sup>e) Of which NIS 175,509 million are traded on the Tel Aviv Stock Exchange.

### Volume of Consolidated Activity (cont.)

	December 31 2019 (audited)				
	Not held-for-	Held-for-			
	trading	trading			
	derivatives	derivatives	Total		
	In NIS million				
(1) Nominal amount of derivatives					
a) Interest rate contracts					
Futures and forwards	1,081	24,316	25,397		
Written options	1,382 <sup>(f)</sup>	16,688 <sup>(f)</sup>	18,070		
Purchased options	_	16,227	16,227		
Swaps <sup>(a)</sup>	37,085	275,579	312,664		
Total <sup>(b)</sup>	39,548	332,810	372,358		
Of which: hedging derivatives <sup>(c)</sup>	5,064 <sup>(f)</sup>	_	5,064		
b) Foreign currency contracts					
Futures and forwards <sup>(d)</sup>	32,492	176,729	209,221		
Written options	1,242	26,722	27,964		
Purchased options	1,242	29,092	30,334		
Swaps <sup>(a)</sup>	710	19,155	19,865		
Total	35,686	251,698	287,384		
Of which: hedging derivatives <sup>(c)</sup>	-	-			
c) Stock contracts					
Futures and forwards	618	141,575	142,193		
Written options	1,103	61,474	62,577		
Purchased options (e)	1,187	61,378	62,565		
Swaps	29	52,584	52,613		
Total	2,937	317,011	319,948		
d) Commodities and other contracts					
Futures and forwards	-	1,133	1,133		
Written options	-	444	444		
Purchased options	-	441	441		
Swaps	-	279	279		
Total	-	2,297	2,297		
e) Credit contracts					
Where the Bank is a guarantor	-	-	-		
Where the Bank is a beneficiary					
Total	-	-			
Total nominal amount	78,171	903,816	981,987		

<sup>(</sup>a) Of which: swaps for which the banking corporation pays a fixed interest of NIS 164,068 million.(b) Of which: NIS-CPI swaps totaling NIS 15,522 million.

<sup>(</sup>c) Mainly including hedging transactions and interest rate swaps.

<sup>(</sup>d) Of which: foreign exchange spots totaling NIS 11,436 million.

<sup>(</sup>e) Of which a total of NIS 61,181 million is traded on the Tel Aviv Stock Exchange.
(f) Reclassified.

### A. Volume of Consolidated Activity (cont.)

	June 30 202	0 (unaudited	)				
	Assets for			Liabilities fo	r		
	derivatives, gross			derivatives, gross			
	Not held-	Held-for-		Not held-	Held-for-		
	for-trading	trading		for-trading	trading		
	derivatives	derivatives	Total	derivatives	derivatives	Total	
	In NIS millio	n					
(2) Gross fair value of derivatives							
a) Interest rate contracts	262	6,950	7,212	920	7,102	8,022	
Of which: hedging derivatives	53	-	53	545	-	545	
b) Foreign currency contracts	84	2,519	2,603	124	2,698	2,822	
Of which: hedging derivatives	-	-	-	-	-		
c) Stock contracts	43	4,769	4,812	23	4,778	4,801	
d) Commodities and other contracts		185	185	-	182	182	
e) Credit contracts	-	-	-	-	-	_	
Total assets/liabilities in respect of derivatives,							
gross <sup>(a)</sup>	389	14,423	14,812	1,067	14,760	15,827	
Amounts netted on the balance sheet	-	-	-	-	-	_	
Book balance	389	14,423	14,812	1,067	14,760	15,827	
Of which: not subject to a master netting- or		·					
similar arrangement	53	413	466	-	474	474	

<sup>(</sup>a) Of which: NIS 16 million in gross fair value of assets in respect of embedded derivatives, NIS 17 million in gross fair value of liabilities in respect of embedded derivatives.

	June 30 201	.9 (unaudited	1)				
		erivatives, gr	,	Liabilities for derivatives, gross			
	Not held- Held-for-			Not held-	Held-for-		
	for-trading trading		for-trading	trading			
	derivatives	derivatives	Total	derivatives	derivatives	Total	
	In NIS millio	n					
(2) Gross fair value of derivatives							
a) Interest rate contracts	89	4,704	4,793	351	4,547	4,898	
Of which: hedging derivatives	7	-	7	187	-	187	
b) Foreign currency contracts	187	1,921	2,108	104	2,484	2,588	
Of which: hedging derivatives	-	-	-	-	-	-	
c) Stock contracts	79	3,954	4,033	66	3,950	4,016	
d) Commodities and other contracts	-	166	166	-	165	165	
e) Credit contracts	-	-	-	-	-	-	
Total assets/liabilities in respect of derivatives,							
gross <sup>(a)</sup>	355	10,745	11,100	521	11,146	11,667	
Amounts netted on the balance sheet	-	-	-	-	-	-	
Book balance	355	10,745	11,100	521	11,146	11,667	
Of which: not subject to a master netting- or							
similar arrangement	-	186	186	3	337	340	

<sup>(</sup>a) Of which: NIS 1 million in gross fair value of assets in respect of embedded derivatives, NIS 41 million in gross fair value of liabilities in respect of embedded derivatives.

### A. Volume of Consolidated Activity (cont.)

-	December 31 2019 (audited)					
	Assets for derivatives, gross Liabilities for derivatives, gross				, gross	
	Not held- Held-for-		Not held-	Held-for-		
	for-trading trading		for-trading	trading		
	derivatives	derivatives	Total	derivatives	derivatives	Total
	In NIS millio	n				
(2) Gross fair value of derivatives						
a) Interest rate contracts	130	4,527	4,657	254	4,492	4,746
Of which: hedging derivatives	10	-	10	171 <sup>(b)</sup>	-	171
b) Foreign currency contracts	149	2,294	2,443	158	2,819	2,977
Of which: hedging derivatives	-	-	-	-	-	_
c) Stock contracts	105	3,721	3,826	104	3,708	3,812
d) Commodities and other contracts	-	44	44	-	43	43
e) Credit contracts	-	-	-	-	-	-
Total assets/liabilities in respect of derivatives,						
gross <sup>(a)</sup>	384	10,586	10,970	516	11,062	11,578
Amounts netted on the balance sheet	-	-	-	-	-	-
Book balance	384	10,586	10,970	516	11,062	11,578
Of which: not subject to a master netting- or			·			
similar arrangement	-	173	173	14	347	361

<sup>(</sup>a) Of which: NIS 50 million in gross fair value of liabilities for embedded derivatives.

<sup>(</sup>b) Reclassified.

#### B. Accounting Hedges

1. Effect of hedge accounting of cash flows on accumulated other comprehensive income (loss)

	For the three m	onths ended	For the six mont	hs ended June
		Profit (loss) reclassified		Profit (loss) reclassified
	Amounts	from	Amounts	from
	recognized in	accumulated	recognized in	accumulated
	other	other	other	other
			comprehensive	comprehensive
	income (loss)	income (loss)	income (loss)	income (loss)
	from	to the income	from	to the income
	derivatives	statement <sup>(a)</sup>	derivatives	statement <sup>(a)</sup>
	Unaudited			
	In NIS million			
a. Derivatives used to hedge cash flows(b)			F2	
Interest rate contracts	7	-	52	
	For the three m		Cantha airenand	
	June 30 2019	onths ended	For the six mont 30 2019	ins ended June
	June 30 2019	Profit (loss)	30 2019	Profit (loss)
		reclassified		reclassified
	Amounts	from	Amounts	from
	recognized in	accumulated	recognized in	accumulated
	other	other	other .	other .
	comprehensive income (loss)	income (loss)	comprehensive income (loss)	comprehensive income (loss)
	from	to the income	from	to the income
	derivatives	statement	derivatives	statement <sup>(a)</sup>
	Unaudited			
	In NIS million			
a. Derivatives used to hedge cash flows(b)				
Interest rate contracts	-	_	-	
	F	1 15 1 20	1 2010 /  :	
	For the year end	ded December 32	Profit (loss) recl	:6:
	Amounts rocogn	sizad in other	accumulated ot	
	Amounts recogn comprehensive			income (loss) to
	from derivatives	, ,	the income state	, ,
	In NIS million	,	the medific state	CITICITO :
a. Derivatives used to hedge cash flows(b)				
Interest rate contracts	1	3)		

<sup>(</sup>a) Profit (loss) amounts reclassified from accumulated other comprehensive income (loss) were included in the interest income (expenses) line item or in the noninterest finance income (expense) line item according to the line item in which the effect of the hedged item is presented.

<sup>(</sup>b) Represents amounts included in the hedge effectiveness assessment.

## B. Accounting Hedges (cont.)

#### 2. Effect of fair value hedge accounting on profit (loss)

0	<b>5</b> 1 ( )	
	For the three months	For the six months
	ended June 30 2020	ended June 30 2020
	Unaudited	
	In NIS million	
Total interest income (expenses) recognized		
in the income statement	(11)	(19)
Effect of fair value hedges:		
a. Gain (loss) from fair value hedges		
Interest rate contracts		
Hedged items	11	374
Hedging derivatives	(22)	(393)
	For the three months	For the six months
	ended June 30 2019	ended June 30 2019
	Unaudited	ended June 30 2019
	In NIS million	
Tatal interest in some (formance) managinad	III INIS ITIIIIIOTI	
Total interest income (expenses) recognized in the income statement	2	3
	3	2
Effect of fair value hedges:		
a. Gain (loss) from fair value hedges		
Interest rate contracts	125	202
Hedged items	135	203
Hedging derivatives	(132)	(201)
		For the year
		ended December 31 2019
		(audited)
		In NIS million
Total interest income (expenses) recognized in	in the income statement	In NIS million (13)
Total interest income (expenses) recognized in Effect of fair value hedges:	in the income statement	
Effect of fair value hedges:	in the income statement	
	in the income statement	
Effect of fair value hedges: a. Gain (loss) from fair value hedges	in the income statement	

## B. Accounting Hedges (cont.)

3. Items hedged at fair value hedges

	As at June 30 2020 (unaudited)				
	Book value	Fair value adjus increased (decr value of the he	eased) the book		
		Existing hedge relationships	Discontinued hedge relationships		
Securities - debt instruments classified as available-for-sale			_		
securities	5,502	279	-		
	As at June 30	2019 (unaudited)			
	Book value	Fair value adjustments which increased (decreased) the boo value of the hedged item			
		Existing hedge relationships	Discontinued hedge relationships		
Securities - debt instruments classified as available-for-sale		'	<u>'</u>		
securities	4,306	107	-		
	For the year e	nded December 3	1 2019 (audited)		
	Book value	Fair value adjus increased (decr value of the he	eased) the book		
		Existing hedge relationships	Discontinued hedge relationships		
Securities - debt instruments classified as available-for-sale					
securities	4,024	127			

#### B. Accounting Hedges (cont.)

4. The effect of hedging a net investment in a foreign operation on accumulated other comprehensive income (loss) and on the income statement

	For the three me ended June 30 2		For the six mont ended June 30 2	
		Profit (loss) reclassified		Profit (loss) reclassified
	Amounts	from	Amounts	from
	carried to	Accumulated	carried to	Accumulated
	other	other	other	other
	comprehensive	comprehensive	comprehensive	comprehensive
	income (loss)	income (loss)(a)	income (loss)	income (loss)(a)
	Unaudited			
	In NIS million			
Deposits serving as investment hedges, net				
Foreign currency deposits	60	-	(8)	-
	For the three m	onths	For the six mon	ths
	ended June 30 2	2019	ended June 30 2	2019
		Profit (loss) reclassified		Profit (loss) reclassified
	Amounts	from	Amounts	from
	carried to	Accumulated	carried to	Accumulated
	other	other	other	other
	comprehensive	comprehensive	comprehensive	comprehensive
	income (loss)	income (loss)(a)		income (loss)(a)
	Unaudited	,	,	, ,
	In NIS million		In NIS million	
Deposits serving as investment hedges, net				
Foreign currency deposits	43	-	111	-
	For the year end	ded December 31	l 2019 (audited)	
			Profit (loss) recl	assified from
	Amounts carried	d to other	Accumulated ot	
	comprehensive		comprehensive	
	In NIS million	, ,	'	, ,
Deposits serving as investment hedges, net				

<sup>(</sup>a) Other comprehensive income (loss) amounts reclassified from accumulated other comprehensive income (loss) were included in the interest income (expense) line item or in the noninterest finance income (expenses) line item.

## B. Accounting Hedges (cont.)

5. Effect of derivatives not designated as hedging instruments on the income statement

-	For the three months	For the six months	
	ended June 30 2020	ended June 30 2020	
	Gain (loss) recognized in	Gain (loss) recognized in	
	income (expenses) from	income (expenses) from	
	derivatives activity(a)	derivatives activity(a)	
	Unaudited		
	In NIS million <sup>(h)</sup>		
Derivatives not designated as hedging			
instruments			
Interest rate contracts		(20)	(610)
Foreign currency contracts	(	609)	847
Stock contracts		186	34
Commodity and other contracts		2	4
Total	(-	441)	275
		·	
	For the three months	For the six months	
	ended June 30 2019	ended June 30 2019	
	Gain (loss) recognized in	Gain (loss) recognized in	
	income (expenses) from	income (expenses) from	
	derivatives activity(a)	derivatives activity(a)	
	Unaudited	•	
	In NIS million		
Derivatives not designated as hedging			
instruments			
Interest rate contracts	(	125)	(174)
Foreign currency contracts		(96)	(807)
Stock contracts		15	112
Commodity and other contracts		2	2
Total	(.	204)	(867)
		For the year ended	
		December 31 2019 (audite	ed)
		Gain (loss) recognized in	
		income (expenses) from	
		derivatives activity(a)	
		In NIS million	
Derivatives not designated as hedging instru	iments		
Interest rate contracts			(154)
Foreign currency contracts		(:	1,145)
Stock contracts			183
Commodity and other contracts			4
Total		(:	1,112)

<sup>(</sup>a) Included in the noninterest finance income (expenses) item.

## C. Credit Risk for Derivatives by Contract Counterparty

	June 30 20	)20 (unaudi	ted)			
				Govern-		
				ments		
				and		
	Stock ex-		Dealers/	central		
	changes	Banks	brokers	banks	Other	Total
	In NIS mill	ion				
Book balance of assets in respect of derivatives <sup>(a)(b)</sup>	201	7,900	1,761	249	4,701	14,812
Gross amounts not netted on the balance sheet:						
Credit risk mitigation in respect of financial instruments	-	6,781	1,482	24	2,455	10,742
Credit risk mitigation in respect of cash collateral						
received	-	569	107	225	1,111	2,012
Net amount of assets in respect of derivatives	201	550	172	-	1,135	2,058
Off-balance-sheet credit risk for derivatives(d)(e)	349	6,815	3,719	149	9,230	20,262
Mitigation of off-balance-sheet credit risk	-	3,586	1,792	16	4,200	9,594
Net off-balance-sheet credit risk for derivatives	349	3,229	1,927	133	5,030	10,668
Total credit risk for derivatives	550	3,779	2,099	133	6,165	12,726
Book balance of liabilities in respect of derivatives <sup>(a)(c)</sup>	212	8,668	2,271	23	4,653	15,827
Gross amounts not netted on the balance sheet:						
Financial instruments	-	6,781	1,482	23	2,455	10,741
Pledged cash collateral	-	1,611	786	-	541	2,938
Net amount of liabilities in respect of derivatives	212	276	3	-	1,657	2,148

	June 30 20	)19 (unaudi	ted)			
				Govern-		
				ments		
				and		
	Stock ex-		Dealers/	central		
	changes	Banks <sup>(f)</sup>	brokers <sup>(f)</sup>	banks	Other	Total
	In NIS milli	ion				
Book balance of assets in respect of derivatives(a)(b)	128	6,040	2,440	26	2,466	11,100
Gross amounts not netted on the balance sheet:						
Credit risk mitigation in respect of financial instruments	-	4,651	1,180	19	1,788	7,638
Credit risk mitigation in respect of cash collateral						
received	-	989	919		- 212	2,120
Net amount of assets in respect of derivatives	128	400	341	7	7 466	1,342
Off-balance-sheet credit risk for derivatives (d)(e)	261	10,454	4,451	80	12,206	27,452
Mitigation of off-balance-sheet credit risk	-	5,916	887	37	7 6,700	13,540
Net off-balance-sheet credit risk for derivatives	261	4,538	3,564	43	5,506	13,912
Total credit risk for derivatives	389	4,938	3,905	50	5,972	15,254
Book balance of liabilities in respect of derivatives <sup>(a)(c)</sup>	90	4,893	1,214	19	5,451	11,667
Gross amounts not netted on the balance sheet:						
Financial instruments	-	4,651	1,180	19	1,788	7,638
Pledged cash collateral	-	155	28		- 1,684	1,867
Net amount of liabilities in respect of derivatives	90	87	6		- 1,979	2,162

#### C. Credit Risk for Derivatives by Contract Counterparty (cont.)

	December 31 2019 (audited)						
				Govern-			
				ments			
				and			
	Stock ex-		Dealers/	central			
	changes	Banks	brokers	banks	Other	Total	
	In NIS mil	lion					
Book balance of assets in respect of derivatives <sup>(a)(b)</sup>	175	6,386	2,039	141	2,229	10,970	
Gross amounts not netted on the balance sheet:							
Credit risk mitigation in respect of financial							
instruments	-	4,165	1,352	-	1,303	6,820	
Credit risk mitigation in respect of cash collateral							
received	=	2,090	617	133	474	3,314	
Net amount of assets in respect of derivatives	175	131	70	8	452	836	
Off-balance-sheet credit risk for derivatives(d)(e)	467	6,312	4,825	84	9,014	20,702	
Mitigation of off-balance-sheet credit risk	-	2,410	1,295	-	4,837	8,542	
Net off-balance-sheet credit risk for derivatives	467	3,902	3,530	84	4,177	12,160	
Total credit risk for derivatives	642	4,033	3,600	92	4,629	12,996	
Book balance of liabilities in respect of							
derivatives <sup>(a)(c)</sup>	154	4,477	1,422	-	5,525	11,578	
Gross amounts not netted on the balance sheet:							
Financial instruments	-	4,165	1,352	-	1,303	6,820	
Pledged cash collateral	-	178	62	-	3,095	3,335	
Net amount of liabilities in respect of derivatives	154	134	8	-	1,127	1,423	

- (a) The Bank did not apply netting agreements.
- (b) Of total standalone assets in respect of derivatives totaling NIS 14,796 million (June 30 2019 NIS 11,099 million, December 31 2019 NIS 10,970 million).
- (c) Of which outstanding total standalone liabilities in respect of derivatives totaling NIS 15,810 million (June 30 2019 NIS 11,626 million, December 31 2019 NIS 11,528 million).
- (d) Off-balance-sheet credit risk for derivatives (including derivatives with negative fair value) before credit risk mitigation, as calculated for the purpose of limitations on borrower indebtedness.
- (e) The difference, if positive, between all total amounts for derivatives (including derivatives with negative fair value) included in the borrower's indebtedness, as calculated for the purpose of borrower credit limitations, before credit risk mitigation, and the book balance of assets in respect of the borrower's derivatives.
- (f) Reclassified.

#### Comment

No credit losses were recognized in respect of derivative instruments in the six-month period ended June 30 2020, June 30 2019 and December 2019.

#### D. Breakdown of Settlement Dates - Par Value: Balances

	June 30 2020 (unaudited)					
			More		_	
		Over	than one			
	Up to	three	year and			
	three	months to	up to five	Over five		
	months	a year	years	years	Total	
	In NIS mill	ion				
Interest rate contracts:						
NIS-CPI	1,399	2,851	7,039	1,875	13,164	
Other	29,440	100,734	114,121	86,772	331,067	
Foreign currency contracts	201,929	103,117	19,815	4,962	329,823	
Stock contracts	177,646	121,352	1,579	-	300,577	
Commodity and other contracts	1,328	5,931	70	_	7,329	
Total	411,742	333,985	142,624	93,609	981,960	
Total as at June 30 2019 (unaudited)	742,730	268,444	220,499	84,206	1,315,879	
Total as at December 31 2019 (audited)	509,466	210,029	181,526	80,966	981,987	

#### Note 12A - Regulatory Operating Segments

#### Overview

Information regarding regulatory operating segments was included in Note 29A to the financial statements as at December 31 2019.

#### Customer classification

Customers should be classified by operating segment according to their turnovers or characteristics (private individuals and other private customers - other). When a banking corporation has no information regarding the total income of a business customer who has no indebtedness towards the bank (including credit facilities, etc.), the bank may classify them into the relevant regulatory operating segment according to their total financial assets multiplied by a factor of 10. In addition, when the Bank believes that the total income does not represent the customer's activity volume, the customer should be classified as follows: A customer whose indebtedness is less than NIS 100 million - according to the business's total assets, as stated in the FAQ file, and a customer whose indebtedness exceeds NIS 100 million - shall be classified to the corporation's segment.

During the period, measures were taken to complete missing information, mainly regarding business customers' turnovers. In cases where the information has not yet been completed, customers were classified using estimates and other information in the Bank's possession. The Bank continues to collect additional information.

Note 12A - Regulatory Operating Segments (cont.)
Information on Regulatory Operating Segments - Consolidated

	For the three months ended June 30 2020 (unaudited)					
	Activity in Israe					
	Households					
		Of which:	Of which:	Private		
	Total	housing loans	credit cards	banking		
	In NIS million					
Interest income from external	734	399	15	1		
Interest expense from external	56	-	-	26		
Interest income, net:						
From external	678	399	15	(25)		
Inter-segmental	(117)	(196)	(1)	40		
Interest income (expenses), net	561	203	14	15		
Total noninterest income	238	17	57	35		
Total income	799	220	71	50		
Loan loss expenses (income)	225	79	1	-		
Operating and other expenses:						
For external	611	50	49	17		
Inter-segmental	-	-	-	-		
Total operating and other expenses	611	50	49	17		
Profit (loss) before taxes	(37)	91	21	33		
Provision for income taxes (benefit)	(18)	29	8	12		
Profit (loss) after taxes	(19)	62	13	21		
The Bank's share in associates' profits	-	-	-	-		
Net income (loss) before amount attributable to non-						
controlling interests	(19)	62	13	21		
Net income attributable to non-controlling interests	-	-	-	-		
Net income (loss) attributable to the Bank's shareholders	(19)	62	13	21		
Average balance of assets <sup>(a)</sup>	97,108	70,545	3,495	295		
Of which: investments in associates <sup>(a)</sup>	-	-	-	-		
Average outstanding balance of loans to the public <sup>(a)</sup>	97,971	70,910	3,532	289		
Outstanding loans to the public as at the end of the						
reporting period	99,374	72,672	3,603	289		
Outstanding balance of impaired non-performing debts	311	-	1	-		
Outstanding debts in arrears of over 90 days	949	879	-	-		
Average outstanding liabilities(a)	117,856	20	8	26,272		
Of which: average balance of deposits by the public(a)	117,775	-	-	26,267		
Balance of deposits by the public as at the end of the						
reporting period	117,267	1	-	26,324		
Average balance of risk-weighted assets <sup>(a)(b)</sup>	69,645	46,353	3,662	720		
Balance of risk-weighted assets as at the end of the						
reporting period <sup>(b)</sup>	69,442	46,570	3,616	705		
Average balance of assets under management(a)(c)	59,903			38,994		
Breakdown of interest income, net:	<u> </u>					
Margin from credit granting activities	492	203	14	(1)		
Margin from deposit taking activities	69	-	-	16		
Other	-	-	-	-		
Total interest income, net	561	203	14	15		

<sup>(</sup>a) Average balance calculations are based on daily balances, as at the beginning of the quarter or the beginning of each month.

<sup>(</sup>b) Risk-weighted assets - as calculated for capital adequacy purposes.

<sup>(</sup>c) Assets under management - including customers' provident assets, provident funds, study funds, mutual funds and securities.

<sup>(</sup>d) Including outstanding housing loans to business customers of NIS 13,903 million as at the end of the period.

	Foreign							
	operations							
	Total activity			Financial				Small and
	,	Total activity	Other		Institutional	Corpo-	Mid-sized	micro-
Total	Israel	•		_			businesses <sup>(d)</sup>	ousinesses <sup>(d)</sup>
2,49	263	2,235	-	275	3	465	210	547
37	24	353	-	107	44	49	43	28
2,12	239	1,882	-	168	(41)	416	167	519
	(9)	9	(2)	152	51	(71)	4	(48)
2,12	230	1,891	(2)	320	10	345	171	471
1,48	64	1,417	8	707	51	126	67	185
3,60	294	3,308	6	1,027	61	471	238	656
87	58	817	-	(6)	(7)	226	57	322
1,66	175	1,494	181	77	56	91	102	359
	1	(1)	-	(1)	-	-	-	-
1,66		1,493	181		56	91	102	359
1,05	60	998	(175)	957	12	154	79	(25)
35	11	348	(88)	351	3	62	31	(5)
69	49	650	(87)	606	9	92	48	(20)
	-	1	<u>-</u>	1	-	_	-	-
70	49	651	(87)	607	9	92	48	(20)
	6	-	-	-	-	-	-	-
69	43	651	(87)	607	9	92	48	(20)
532,08	33,615	498,466	7,609	221,412	7,512	74,136	29,068	61,326
78	-	782	-	782	-	-	-	-
296,56	24,745	271,816	-	-	7,517	74,777	29,343	61,919
289,04	23,507	265,541	-	-	1,037	72,169	29,406	63,266
2,55	443	2,116	-	-	2	673	279	851
1,13	51	1,083	-	-	-	30	4	100
494,39	27,261	467,135	10,326	55,161	76,788	67,647	42,704	70,381
423,39	25,482	397,911	-	-	76,232	64,737	42,618	70,282
416,95	24,089	392,867	-	-	74,774	59,298	43,775	71,429
331,12	32,792	298,333	18,609	28,150	938	91,970	31,656	56,645
326,03	29,986	296,047	18,649	29,437	995	88,157	31,984	56,678
1,060,79	17,787	1,043,007	-	42,421	764,699	58,486	23,257	55,247
2,19	230	1,964	(2)	526	3	336	165	445
(267		(245)	-	(378)	7		6	26
19		172	-	172	-	-	-	-
2,12	230	1,891	(2)	320	10	345	171	471

Note 12A - Regulatory Operating Segments (cont.)
Information on Regulatory Operating Segments - Consolidated (cont.)

For the three months ended June 30 2019 <sup>(e)</sup> (unaudited)						
	Activity in Israe	I				
	Households					
		Of which:	Of which:	Private		
	Total	housing loans	credit cards	banking		
	In NIS million					
Interest income from external	1,215	858	17	1		
Interest expense from external	170	-	-	57		
Interest income, net:						
From external	1,045	858	17	(56)		
Inter-segmental	(409)	(648)	-	85		
Total interest income, net	636	210	17	29		
Total noninterest income	241	12	57	33		
Total income	877	222	74	62		
Loan loss expenses (income)	77	16	-	-		
Operating and other expenses:						
For external	774	61	47	22		
Inter-segmental	-	-	-	-		
Total operating and other expenses	774	61	47	22		
Profit (loss) before taxes	26	145	27	40		
Provision for income taxes (benefit)	12	53	7	13		
Profit (loss) after taxes	14	92	20	27		
The Bank's share in associates' profits	-	-	-	-		
Net income before attribution to non-controlling interests	14	92	20	27		
Net income (loss) attributable to non-controlling interests	-	-	-	-		
Net income (loss) attributable to the Bank's shareholders	14	92	20	27		
Average balance of assets <sup>(a)</sup>	94,572	65,472	2,768	323		
Of which: investments in associates <sup>(a)</sup>	-	-	-	-		
Average outstanding balance of loans to the public(a)	95,223	65,801	2,795	314		
Outstanding loans to the public as at the end of the						
reporting period	96,963	68,906	4,211	332		
Outstanding balance of impaired non-performing debts	307	-	-	-		
Outstanding debts in arrears of over 90 days	901	850	-	-		
Average outstanding liabilities(a)	108,580	46	5	23,685		
Of which: average balance of deposits by the public(a)	108,521	-	-	23,680		
Balance of deposits by the public as at the end of the						
reporting period	106,594			23,769		
Average balance of risk-weighted assets(a)(b)	68,517	44,869	4,131	741		
Balance of risk-weighted assets as at the end of the						
reporting period <sup>(b)</sup>	69,516	45,533	4,032	755		
Average balance of assets under management(a)(c)	67,713			43,207		
Breakdown of interest income, net:						
Margin from credit granting activities	529	210	17	1		
Margin from deposit taking activities	107		-	28		
Other						
Total interest income, net	636	210	17	29		

a) Average balance calculations are based on daily balances, as at the beginning of the quarter or the beginning of each month.

<sup>(</sup>b) Risk-weighted assets - as calculated for capital adequacy purposes.

<sup>(</sup>c) Assets under management - including customers' provident assets, provident funds, study funds, mutual funds and securities.

d) Including outstanding housing loans to business customers of NIS 13,450 million as at the end of the period.

<sup>(</sup>e) Reclassified, incl. improvement effort carried out in 2019.

Small and micro-businesses(d)   Mid-sized   Corpo-businesses(d)   rations(d)   rations(d)   manage-ment   segment   Total activity   outside   in Israel   Israel   Israel   Total activity   outside   in Israel   Israel   Israel   Total activity   outside   Israel   Israe	3,556 1,090 2,466 
Small and micro-businesses(d) businesses(d) businesses(d) businesses(d) businesses(d) businesses(d) businesses(d) rations(d) entities         Financial manage-entities         Other segment         Total activity outside in Israel         Total activity outside lisrael           701         220         608         12         439         - 3,196         360           65         70         127         198         325         - 1,012         78           636         150         481         (186)         114         - 2,184         282           (57)         68         (89)         246         147         2         (7)         7           579         218         392         60         261         2         2,177         289           193         77         139         50         363         29         1,125         69           772         295         531         110         624         31         3,302         358	3,556 1,090 2,466 - 2,466 1,194 3,660
micro-businesses(d)         Mid-sized businesses(d)         Corpolations(d)         Institutional entities         management         Other segment         Total activity outside in Israel         Total activity outside in Israel           701         220         608         12         439         -         3,196         360           65         70         127         198         325         -         1,012         78           636         150         481         (186)         114         -         2,184         282           (57)         68         (89)         246         147         2         (7)         7           579         218         392         60         261         2         2,177         289           193         77         139         50         363         29         1,125         69           772         295         531         110         624         31         3,302         358	3,556 1,090 2,466 - 2,466 1,194 3,660
businesses(d)         businesses(d)         rations(d)         entities         ment         segment         in Israel         Israel         Total           701         220         608         12         439         -         3,196         360           65         70         127         198         325         -         1,012         78           636         150         481         (186)         114         -         2,184         282           (57)         68         (89)         246         147         2         (7)         7           579         218         392         60         261         2         2,177         289           193         77         139         50         363         29         1,125         69           772         295         531         110         624         31         3,302         358	3,556 1,090 2,466 - 2,466 1,194 3,660
701         220         608         12         439         -         3,196         360           65         70         127         198         325         -         1,012         78           636         150         481         (186)         114         -         2,184         282           (57)         68         (89)         246         147         2         (7)         7           579         218         392         60         261         2         2,177         289           193         77         139         50         363         29         1,125         69           772         295         531         110         624         31         3,302         358	3,556 1,090 2,466 - 2,466 1,194 3,660
65     70     127     198     325     -     1,012     78       636     150     481     (186)     114     -     2,184     282       (57)     68     (89)     246     147     2     (7)     7       579     218     392     60     261     2     2,177     289       193     77     139     50     363     29     1,125     69       772     295     531     110     624     31     3,302     358	1,090 2,466 - 2,466 1,194 3,660
65     70     127     198     325     -     1,012     78       636     150     481     (186)     114     -     2,184     282       (57)     68     (89)     246     147     2     (7)     7       579     218     392     60     261     2     2,177     289       193     77     139     50     363     29     1,125     69       772     295     531     110     624     31     3,302     358	1,090 2,466 - 2,466 1,194 3,660
636     150     481     (186)     114     -     2,184     282       (57)     68     (89)     246     147     2     (7)     7       579     218     392     60     261     2     2,177     289       193     77     139     50     363     29     1,125     69       772     295     531     110     624     31     3,302     358	2,466 - 2,466 1,194 3,660
(57)         68         (89)         246         147         2         (7)         7           579         218         392         60         261         2         2,177         289           193         77         139         50         363         29         1,125         69           772         295         531         110         624         31         3,302         358	2,466 1,194 3,660
(57)         68         (89)         246         147         2         (7)         7           579         218         392         60         261         2         2,177         289           193         77         139         50         363         29         1,125         69           772         295         531         110         624         31         3,302         358	2,466 1,194 3,660
579         218         392         60         261         2         2,177         289           193         77         139         50         363         29         1,125         69           772         295         531         110         624         31         3,302         358	1,194 3,660
193     77     139     50     363     29     1,125     69       772     295     531     110     624     31     3,302     358	1,194 3,660
772 295 531 110 624 31 3,302 358	3,660
111 16 64 2 (E) 205 22	200
111 10 04 2 (5) - 265 23	288
416 126 107 65 68 178 1,756 194	1,950
(9) 12 3 (3)	-
416 126 107 65 59 190 1,759 191	1,950
245 153 360 43 570 (159) 1,278 144	1,422
85 53 111 15 236 (55) 470 29	499
160 100 249 28 334 (104) 808 115	923
10 - 10 -	10
160 100 249 28 344 (104) 818 115	933
10	10
160 100 249 28 344 (104) 818 105	923
61,060 28,075 67,777 3,475 168,300 8,290 431,872 31,645 4	63,517
607 - 607 -	607
61,505 28,390 66,268 3,478 255,178 24,984 2	80,162
61,564 28,251 67,775 1,946 256,831 24,157 2	80,988
741 258 687 1,993 514	2,507
58 - 14 973 35	1,008
58,429 38,098 53,763 71,551 36,198 11,123 401,427 25,345 4	26,772
58,365 38,037 48,229 70,505 347,337 24,523 3	71,860
57,962 38,958 50,052 72,438 349,773 24,234 3	74,007
53,920 30,753 80,866 1,452 25,212 17,967 279,428 33,357 3	12,785
54,030 30,464 83,284 757 25,559 18,473 282,838 31,925 3	14,763
51,265 25,907 69,469 712,299 60,512 - 1,030,372 17,853 1,0	48,225
506 163 352 4 1,200 2 2,757 318	3,075
73 55 40 56 (1,025) - (666) (78)	(744)
86 - 86 49	135
579 218 392 60 261 2 2,177 289	2,466

Note 12A - Regulatory Operating Segments (cont.)
Information on Regulatory Operating Segments - Consolidated (cont.)

	For the six mon	ths ended June 3	30 2020 (unaudi	ted)
	Activity in Israe	I		
	Households			
		Of which:	Of which:	Private
	Total	housing loans	credit cards	banking
	In NIS million			
Interest income from external	1,430	723	31	2
Interest expense from external	97	-	-	58
Interest income, net:				
From external	1,333	723	31	(56)
Inter-segmental	(163)	(313)	(2)	93
Interest income (expenses), net	1,170	410	29	37
Total noninterest income	504	32	116	74
Total income	1,674	442	145	
Loan loss expenses (income)	343	110	(3)	-
Operating and other expenses:				
For external	1,279	102	98	40
Inter-segmental	1	1	-	_
Total operating and other expenses	1,280	103	98	40
Profit (loss) before taxes	51	229	50	71
Provision for income taxes (benefit)	12	77	18	25
Profit (loss) after taxes	39	152	32	46
The Bank's share in associates' profits (losses)	-	-	-	-
Net income (loss) before amount attributable to non-				
controlling interests	39	152	32	46
Net income attributable to non-controlling interests	-	-	-	
Net income (loss) attributable to the Bank's shareholders	39	152	32	46
Average balance of assets <sup>(a)</sup>	97,557	71,010	3,676	319
Of which: investments in associates <sup>(a)</sup>	-	-	-	_
Average outstanding balance of loans to the public(a)	98,283	71,354	3,715	312
Outstanding loans to the public as at the end of the				
reporting period	99,374	72,672	3,603	289
Outstanding balance of impaired non-performing debts	311	-	1	-
Outstanding debts in arrears of over 90 days	949	879	-	
Average outstanding liabilities(a)	113,224	21	8	24,997
Of which: average balance of deposits by the public(a)	113,144	-	-	24,992
Balance of deposits by the public as at the end of the				
reporting period	117,267	1	-	26,324
Average balance of risk-weighted assets(a)(b)	69,774	46,157	3,857	732
Balance of risk-weighted assets as at the end of the				
reporting period <sup>(b)</sup>	69,442	46,570	3,616	705
Average balance of assets under management <sup>(a)(c)</sup>	63,342	-	-	41,688
Breakdown of interest income, net:				
Margin from credit granting activities	1,013	410	29	-
Margin from deposit taking activities	157	-	-	37
Other	-	-		
Total interest income, net	1,170	410	29	37

<sup>(</sup>a) Average balance calculations are based on daily balances, as at the beginning of the quarter or the beginning of each month.

<sup>(</sup>b) Risk-weighted assets - as calculated for capital adequacy purposes.

<sup>(</sup>c) Assets under management - including customers' provident assets, provident funds, study funds, mutual funds and securities.

<sup>(</sup>d) Including outstanding housing loans to business customers of NIS 13,903 million as at the end of the period.

	Foreign							
	operations							
	Total activity			Financial				Small and
	,	Total activity	Other		Institutional	Corpo-	Mid-sized	micro-
Total	Israel	in Israel		ment	entities		businesses <sup>(d)</sup>	
								1
5,091		4,516	-	617	15	901	414	1,137
801	73	728	-	173	111	125	98	66
4,290	502	3,788	-	444	(96)	776	316	1,071
-	(18)	18	(6)	33	146	(87)	53	(51)
4,290	484	3,806	(6)	477	50	689	369	1,020
1,727	132	1,595	8	77	125	265	150	392
6,017	616	5,401	2	554	175	954	519	1,412
1,735	105	1,630	-	1	(2)	606	158	524
3,472	384	3,088	360	151	112	186	209	751
=	1	(1)	-	(2)	-	=	-	
3,472	385	3,087	360	149	112	186	209	751
810	126	684	(358)	404	65	162	152	137
320	27	293	(114)	178	23	64	56	49
490	99	391	(244)	226	42	98	96	88
(13)	-	(13)	-	(13)	-	-	-	-
477	99	378	(244)	213	42	98	96	88
15	15	-	-	-	-	-	-	
462	84	378	(244)	213	42	98	96	88
503,116	31,778	471,338	8,416	197,322	4,787	71,841	28,746	62,350
750	-	750	-	750	-	-	-	-
291,718	23,981	267,737	-	-	4,791	72,526	28,993	62,832
289,048	23,507	265,541	-	-	1,037	72,169	29,406	63,266
2,559	443	2,116	-	-	2	673	279	851
1,134	51	1,083	-	-	-	30	4	100
466,293	25,237	441,056	12,543	49,461	71,226	62,245	41,030	66,330
399,057	23,949	375,108	-	-	70,669	59,124	40,944	66,235
416,956	24,089	392,867	-	-	74,774	59,298	43,775	71,429
323,799	31,660	292,139	18,142	27,176	980	87,360	31,684	56,291
326,033	29,986	296,047	18,649	29,437	995	88,157	31,984	56,678
1,097,803	17,444	1,080,359	-	42,560	789,707	62,752	23,984	56,326
4,412	511	3,901	(6)	969	7	652	324	942
(620)	(72)	(548)	-	(945)	43	37	45	78
498	45	453	-	453		-	-	
4,290	484	3,806	(6)	477	50	689	369	1,020

Note 12A - Regulatory Operating Segments (cont.)
Information on Regulatory Operating Segments - Consolidated (cont.)

	For the six mon	ths ended June	30 2019 <sup>(e)</sup> (unau	dited)
	Activity in Israe			
	Households			
		Of which:	Of which:	Private
	Total	housing loans	credit cards	banking
	In NIS million			
Interest income from external	1,958	1,234	35	2
Interest expense from external	229	-	-	102
Interest income, net:				
From external	1,729	1,234	35	(100)
Inter-segmental	(450)	(817)	-	164
Total interest income, net	1,279	417	35	64
Total noninterest income	484	25	106	72
Total income	1,763	442	141	136
Loan loss expenses (income)	82	7	(2)	-
Operating and other expenses:			, ,	
For external	1,515	123	106	51
Inter-segmental	-	-	-	_
Total operating and other expenses	1,515	123	106	51
Profit before taxes	166	312	37	
Provision for profit tax	58	109	11	
Profit after taxes	108	203	26	55
The Bank's share in associates' profits (losses)	-	_	-	_
Net income before attribution to non-controlling interests	108	203	26	55
Net income attributable to non-controlling interests	-	-	-	
Net income attributable to the Bank's shareholders	108	203	26	55
Average balance of assets <sup>(a)</sup>	94,540	67,035		
Of which: investments in associates <sup>(a)</sup>	-	-	-	_
Average outstanding balance of loans to the public <sup>(a)</sup>	95,162	67,354	3,508	316
Outstanding loans to the public as at the end of the	,	,	,	
reporting period	96,963	68,906	4,211	332
Outstanding balance of impaired non-performing debts	307	-	-	_
Outstanding debts in arrears of over 90 days	901	850	-	_
Average outstanding liabilities <sup>(a)</sup>	107,795	23	6	23,562
Of which: average balance of deposits by the public <sup>(a)</sup>	107,717			23,556
Balance of deposits by the public as at the end of the	,			,
reporting period	106,594	-	-	23,769
Average balance of risk-weighted assets <sup>(a)(b)</sup>	68,739	44,901	4,155	742
Balance of risk-weighted assets as at the end of the	,	,	,	
reporting period <sup>(b)</sup>	69,516	45,533	4,032	755
Average balance of assets under management <sup>(a)(c)</sup>	67,399	-	-	42,285
Breakdown of interest income, net:	,			,
Margin from credit granting activities	1,067	417	35	1
Margin from deposit taking activities	212	-	-	63
Other	-	-	-	
Total interest income, net	1,279	417	35	64
,	1,273		- 33	

<sup>(</sup>a) Average balance calculations will be based on daily balances, as at the beginning of the quarter or the beginning of each month.

<sup>(</sup>b) Risk-weighted assets - as calculated for capital adequacy purposes.

<sup>(</sup>c) Assets under management - including customers' provident assets, provident funds, study funds, mutual funds and securities.

<sup>(</sup>d) Including outstanding housing loans to business customers of NIS 13,450 million as at the end of the period.

<sup>(</sup>e) Reclassified, incl. improvement effort carried out in 2019.

							Foreign	
							operations	
Small and				Financial			Total activity	
micro-	Mid-sized	Corpo-	Institutional		Other	Total activity	,	
businesses <sup>(d)</sup>		•	entities	ment	segment	in Israel	Israel	Total
<u> </u>	businesses	1410113	criticies	mem	36BIHCIII	iii israei	131 4 61	10141
1,258	424	1,071	19	781	-	5,513	722	6,235
109	133	209	318	390	-	1,490	159	1,649
1,149	291	862	(299)	391	-	4,023	563	4,586
(35)	143	(119)	407	(108)	2	4	(4)	-
1,114	434	743	108	283	2	4,027	559	4,586
379	153	283	92	727	420	2,610	139	2,749
1,493	587	1,026	200	1,010	422	6,637	698	7,335
184	16	(9)	(4)	(21)	-	248	22	270
805	257	209	124	168	342	3,471	425	3,896
_	-	-	-	(18)	20	2	(2)	-
805	257	209	124	150	362	3,473	423	3,896
504	314	826	80	881	60	2,916	253	3,169
178	112	283	28	356	24	1,069	51	1,120
326	202	543	52	525	36	1,847	202	2,049
-	-	-	-	(14)	-	(14)	-	(14)
326	202	543	52	511	36	1,833	202	2,035
_	-	-	-	-	-	-	20	20
326	202	543	52	511	36	1,833	182	2,015
61,498	27,990	66,156	2,377	167,230	7,734	427,848	33,913	461,761
-	-	-	-	624	-	624	-	624
61,941	28,271	65,621	2,382	-	-	253,693	25,368	279,061
61,564	28,251	67,775	1,946	-	-	256,831	24,157	280,988
741	258	687	-	-	-	1,993	514	2,507
58	_	14	-	-	_	973	35	1,008
58,176	37,937	53,835	68,366	37,887	11,263	398,821	26,282	425,103
58,090	37,855	49,071	66,960	-	-	343,249	25,291	368,540
57,962	38,958	50,052	72,438	-	-	349,773	24,234	374,007
54,081	29,868	79,892	1,287	25,366	17,759	277,734	33,758	311,492
54,030	30,464	83,284	757	25,559	18,473	282,838	31,925	314,763
50,777	25,870	69,411	703,283	54,211	-	1,013,236	17,739	1,030,975
977	323	666	6	1,690	2	4,732	629	5,361
137	111	77	102	(1,758)		(1,056)	(152)	(1,208)
	-	-	-	351	-	351	82	433
1,114	434	743	108	283	2	4,027	559	4,586

Note 12A - Regulatory Operating Segments (cont.)
Information on Regulatory Operating Segments - Consolidated (cont.)

	For the year ended December 31 2019 (audited)								
	Activity in Israe								
	Households			_					
		Of which:	Of which:	Private					
	Total	housing loans	credit cards	banking					
	In NIS million								
Interest income from external	3,392	1,918	71	4					
Interest expense from external	319	-	-	176					
Interest income, net:									
From external	3,073	1,918	71	(172)					
Inter-segmental	(505)	(1,072)	-	287					
Total interest income, net	2,568	846	71	115					
Total noninterest income	952	43	204						
Total income	3,520	889	275	260					
Loan loss expenses (income)	157	13	2						
Operating and other expenses:									
For external	3,063	241	224	100					
Inter-segmental	1	1	-	<u> </u>					
Total operating and other expenses	3,064	242	224	100					
Profit (loss) before taxes	299	634							
Provision for income taxes (benefit)	95	226	18						
Profit (loss) after taxes	204	408	31	103					
The Bank's share in associates' profits, after tax effect	-	-	-	<u>-</u>					
Net income (loss) before amount attributable to non-									
controlling interests	204	408	31						
Net income attributable to non-controlling interests									
Net income (loss) attributable to the Bank's shareholders	204	408	31						
Average balance of assets <sup>(a)</sup>	96,868	69,192 <sup>(e)</sup>	4,205	333					
Of which: investments in associates <sup>(a)</sup>	-	-	-						
Average outstanding balance of loans to the public <sup>(a)</sup>	97,500	69,527 <sup>(e)</sup>	4,245	328					
Outstanding loans to the public as at the end of the		( )							
reporting period	99,370	71,248 <sup>(e)</sup>	4,176	346					
Outstanding balance of impaired non-performing debts	310	-	-	-					
Outstanding debts in arrears of over 90 days	888	830	-	<u>-</u>					
Average outstanding liabilities <sup>(a)</sup>	107,842	-	8						
Of which: average balance of deposits by the public <sup>(a)</sup>	107,746	-	-	23,491					
Balance of deposits by the public as at the end of the	406 706			22.747					
reporting period	106,796	45.24.6	- 4420	23,717					
Average balance of risk-weighted assets <sup>(a)(b)</sup>	69,266	45,316	4,120	746					
Balance of risk-weighted assets as at the end of the	60.001	45.060	4.052	740					
reporting period <sup>(b)</sup>	69,901	45,960	4,052						
Average balance of assets under management <sup>(a)(c)</sup>	67,701	-		43,681					
Breakdown of interest income, net:	2.452	0.40	71						
Margin from credit granting activities	2,153	846	71						
Margin from deposit taking activities	415	-		113					
Other	2.500	- 946	- 71						
Total interest income, net	2,568	846	71	115					

a) Average balance calculations are based on daily balances, as at the beginning of the quarter or the beginning of each month.

b) Risk-weighted assets - as calculated for capital adequacy purposes.

c) Assets under management - including customers' provident assets, provident funds, study funds, mutual funds and securities.

<sup>(</sup>d) Including outstanding housing loans to business customers of NIS 12,903 million as at the end of the period.

<sup>(</sup>e) Reclassified.

	Foreign operations							
	Total activity			Financial				Small and
	outside	Total activity	Other	manage-	Institutional	Corpo-	Mid-sized	micro-
Total	Israel	n Israel	segment i	ment	entities	rations <sup>(d)</sup>	businesses <sup>(d)</sup>	businesses <sup>(d)</sup>
11,437	1,340	10,097	-	1,449	33	1,973	842	2,404
2,596	290	2,306	-	517	490	353	262	189
8,841	1,050	7,791	_	932	(457)	1,620	580	2,215
	(39)	39	5	(484)	631	(163)	284	(16)
8,842	1,011	7,830	5	448	174	1,457	864	2,199
5,082	279	4,802	369	1,541	170	559	306	760
13,922	1,290	12,632	374	1,989	344	2,016	1,170	2,959
609	58	551	-	(30)	(6)	27	31	372
7,908	832	7,076	813	269	252	496	502	1,581
7,500	(7)	7,070		4	1	1		
7,908	825	7,083	813	273	253	497	502	1,581
5,405	407	4,998	(439)	1,746	97	1,492	637	1,006
1,830	72	1,758	(216)	661	36	536	229	360
3,575	335	3,240	(223)	1,085	61	956	408	646
(15	_	(15)	-	(15)	_	-	-	_
3,560	335	3,225	(223)	1,070	61	956	408	646
38	38	-	-	-	-	-	-	-
3,522	297	3,225	(223)	1,070	61	956	408	646
460,499	32,196	428,303	10,207	163,553	2,138	64,489	28,452	62,263
625	-	625	-	625	-	-	-	-
280,556	24,333	256,223	-	-	2,142	64,807	28,702	62,744
285,806	23,219	262,587	-	-	3,399	67,167	29,578	62,727
2,532	501	2,030	-	-	-	699	259	762
980	3 <sup>(e)</sup>	977	-	-	-	17	-	72
424,522	25,339	399,183	13,152	40,126	66,919	51,155	38,456	58,035
365,403	24,339	341,064	-	-	65,932	47,612	38,357	57,926
373,644	22,364	351,280	-	-	68,329	53,531	40,919	57,988
313,160	32,424	280,736	18,104	25,422	995	81,743	30,276	54,184
316,464	30,527	285,937	17,675	26,200	1,022	82,749	31,712	55,936
1,064,513	17,453	1,047,060	-	51,368	735,417	71,165	26,111	51,617
9,826	1,179	8,647	4	2,593	1	1,301	652	1,941
(2,026	(286)	(1,740)	-	(3,066)	172	156	212	258
1,042	118	923	1	921	1	-	-	
8,841	1,011	7,830	5	448	174	1,457	864	2,199

#### Overview

Operating segments reporting according to management approach presents the Bank's results by business line, in accordance with the Bank's organizational structure.

The Bank's business lines specialize in providing services to customer segments with similar characteristics and needs.

Information regarding operating segments - management approach was included in Note 29B to the financial statements as at December 31 2019.

Following is a summary of financial performance according to management approach:

	For the thr	ee month	s ended Jun	e 30 2020	(unaudite	·d)						
	TOT CITC CITE	CC MONE	3 CHUCU JUIT	2020	(anadance	,				Subsi-	Foreign	
											n subsi-	
	Bank									Israel	diaries	Total
	Retail,											
	premium								Other			
	and	Small							and			
	private	busi-	Mort-	Banking	Com-	Corpo-	Real	Capital	adjust-			
	banking	nesses	gages	- total	mercial	rate	estate	markets	ments			
	In NIS milli	on										
Interest income												
(expenses), net:												
from external	258		488	1,021	270	256	203	112			1 238	
inter-segmental	179	(5)	(221)	(47)	6	(91)	(32)	164		6	2 (8	-
Interest income,												
net	437	270	267	974	276	165	171	276		6 2	3 230	2,121
Noninterest			_							_		
income	321			435	96	50	76				4 62	
Total income	758	378	273	1,409	372	215	247	991		9 6	7 292	3,602
Loan loss												
expenses	470	255	400		404	404		(0)	14	<b>-</b> \		
(income)	170	266	108	544	134	104	57	(9)	(1	/)	3 59	875
Total operating and other												
expenses	622	233	58	913	158	56	30	92	20	ne 3	8 176	1,669
Profit (loss) before		233	36	313	136	30	30	32	20	,0 3	6 1/0	1,009
tax	(34)	(121)	107	(48)	80	55	160	908	(18	n) 2	6 57	1,058
Provision (benefit)	(34)	(121)	107	(40)		- 33	100	300	(10	o, <sub>2</sub>	.0 3/	1,038
for tax	(11)	(41)	36	(16)	28	18	55	310	(4	4) (:	3) 11	. 359
Net income (loss)	(++)	(+1)		(10)		10		310	,,	', '	, <u> </u>	. 333
attributable to the												
Bank's												
shareholders	(23)	(80)	71	(32)	52	37	105	598	(13	6) 3	0 40	694

	For the thr	ee month	ns ended Jun	e 30 2019	(unaudit	ed)						
	Bank				,	,				Subsi- diaries in Israel	Foreign subsi- diaries	Total
	Retail, premium and private banking In NIS milli	Small busi- nesses on	Mort- gages	Banking - total	Com- mercial	Corpo- rate	Real estate	Capital markets	Other and adjust- ments	israci	didites	Total
Interest income												
(expenses), net: from external	123	313	1,036	1,472	249	279	245	(101)	8	16	298	2,466
inter-segmental	426			(338)	74	(117)	(88)	476				2,400
Interest income,	720		(702)	(550)	, ,	(117)	(00)	470	(5)		(10)	
net	549	331	254	1,134	323	162	157	375	5	22	288	2,466
Noninterest income	326	115	1 <sup>(a)</sup>	442	106	50	81	249 <sup>(a)</sup>	83	114	69	1,194
Total income	875			1,576	429	212	238	624			357	3,660
Loan loss expenses	77	0.4	15	176	45	20	20			1	25	-
(income)	77	84	15	176	45	30	29	(17)	(1)	1	25	288
Total operating and other												
expenses	694	282	72	1,048	183 <sup>(a)</sup>	68	31 <sup>(a)</sup>	103	278	48	191	1,950
Profit (loss) before tax	104	80	168	352	201	114	178	538	(189)	87	141	1,422
Provision (benefit) for tax <sup>(a)</sup>	35	27	57	119	69	39	61	184	(25)	24	28	499
Net income (loss) attributable to the Bank's	35		57	119	- 69	39	01	184	(25)		28	499
shareholders	69	53	111	233	132	75	117	355	(164)	72	103	923

<sup>(</sup>a) Reclassified.

	For the six	months e	nded June 3	0 2020 (un	audited)							
				,						Subsi-	Foreign	
										diaries in		
	Bank									Israel	diaries	Total
	Retail,											
	premium								Other			
	and	Small							and			
	private	busi-	Mort-	Banking	Com-	Corpo-	Real	Capital	adjust-			
	banking	nesses	gages	- total	mercial	rate	estate	markets	ments			
	In NIS millio	on										
Interest income												
(expenses), net:		=									=6.	4.5
from external	578	584		2,047	522	448		307		70	501	4,290
inter-segmental	361	(4)	(353)	4	59	(125)	(61)	123	9	8	(17)	•
Interest income,	000	F00	F00	2.054	F04	222	22.4	400	_	70	464	4 000
net	939	580	532	2,051	581	323	334	430	9	78	484	4,290
Noninterest	603	220	44	022	244	112	150	120	4	F2	122	1 70-
income	682	230		923	211 792	112				52 130	133 617	1,727
Total income	1,621	810	543	2,974	/92	435	490	569	10	130	617	6,017
Loan loss												
expenses (income)	289	424	144	857	256	442	94	(4)	(24)	8	106	1,735
Total operating	203	424	144	637	230	442	94	(4)	(24)	•	100	1,/35
and other												
expenses	1,315	494	120	1,929	300	112	60	184	414	88	385	3,472
Profit (loss) before	· · · · · ·	7,7-7	120	1,323	300	112	- 00	104	717		303	3,472
tax	17	(108)	279	188	236	(119)	336	389	(380)	34	126	810
Provision (benefit)		(100)		100	250	(113)	550	303	(300)	J-1	120	010
for tax	6	(37)	95	64	81	(41)	115	133	(61)	2	27	320
Net income (loss)		(-//				· · · · · ·			(32)			320
attributable to the												
Bank's												
shareholders	11	(71)	184	124	155	(78)	221	256	(319)	19	84	462
		. ,				. ,			` '			
Balance as at June 3	30 2020											
Loans to the												
public, net	28,016	24,387	87,733	140,136	42,371	39,869	27,633	5,295	4,998	940	23,173	284,415
Deposits by the												
public	176,157	44,331	-	220,488	61,070	22,022	7,233	82,050	4	-	24,089	416,956
Assets under												
management	164,262	15,233	_	179,495	21,656	9,825	1,559	532,251	15.372	313,423	17.104	1,090,685

	For the civ	months o	ended June 3	n 2019 /	naudited)							
	Bank	months 6	inded Julie 3	oo 2019 (U	nauurteu)					Subsi- diaries in Israel		Total
	Retail, premium and private banking	Small busi- nesses	Mort- gages	Banking - total	Com- mercial	Cor- porate	Real estate	Capital markets	Other and adjust- ments			
Interest income												
(expenses), net:												
from external	364	634	1,483	2,481	482	496	433	79	2	31	582	4,586
inter-segmental	724	31	(988)	(233)	152	(173)	(126)	399	(3)	8	(24)	_
Interest income							-				-	
(expenses), net	1,088	665	495	2,248	634	323	307	478	(1)	39	558	4,586
Noninterest												
income	646	234	3 <sup>(a)</sup>	883	209	104	159	594 <sup>(a)</sup>	470	191	139	2,749
Total income	1,734	899	498	3,131	843	427	466	1,072	469	230	697	7,335
Loan loss expenses (income) Total operating	108	146	6	260	82	(72)	11	(36)	(1)	4	22	270
and other expenses	1,374	539	142	2,055	381	140	64	180	547	106	423	3,896
Profit (loss) before tax	252	214	350	816	380	359	391	928	(77)	120	252	3,169
Provision for tax <sup>(a)</sup>	86	73	119	278	130	123	134	317	52	34	52	1,120
Net income (loss) attributable to the Bank's												
shareholders	166	141	231	538	250	236	257	612	(129)	71	180	2,015
Balance as at June	20 2010											
Loans to the	30 2019											
public, net Deposits by the	29,514	25,653	83,595	138,762	39,449	37,868	25,586	5,605 <sup>(a)</sup>	5,741	769	23,854	277,634
public	157,951	37,879	-	195,830	51,501	16,836	6,536	78,696 <sup>(a)</sup>	374	-	24,234	374,007
Assets under management	178,335	17,670	-	196,005	23,754	21,415	1,660	509,730	21,170	282,525	17,293	1,073,552

<sup>(</sup>a) Reclassified.

-	For the vea	r ended	December 3	1 2019 (au	ıdited)							
	· or the year	·· ciiaca	3000111301 0	1 2013 (40	·uireuj					Subsi-	Foreign	
										diaries in	subsi-	
	Bank									Israel	diaries	Total
	Retail,											
	premium								Other			
	and	Small							and			
	private	busi-	Mort-	Banking	Com-	Cor-	Real	Capital	adjust-			
	banking	nesses	gages	- total	mercial	porate	estate	markets	ments			
1.1	In NIS milli	on										
Interest income												
(expenses), net:	007	1 271	2 244	4.500	072	000	021	F22		0.1	1.047	0.041
from external	927	1,271	2,311	4,509	972	888		522	1	81	1,047	8,841
inter-segmental	1,224	43	(1,294)	(27)	305	(255)	(194)	192	3	12	(36)	-
Interest income,	2 1 5 1	1 214	1 017	4,482	1,277	caa	C27	71.4	4	0.2	1,011	0.041
net	2,151	1,314	1,017	4,482	1,2//	633	627	714	4	93	1,011	8,841
Noninterest income	1,294	454	3	1,751	413	205	323	1,366	420	324	279	5,081
Total income	3,445	1,768	1,020	6,233	1,690	838			420	417	1,290	
Loan loss	3,445	1,768	1,020	0,233	1,090	838	950	2,080	424	417	1,290	13,922
expenses												
(income)	231	329	7	567	80	(124)	71	(37)	(13)	7	58	609
Total operating	231	323		307	00	(124)	/1	(37)	(13)		30	003
and other												
expenses	2,870	1,097	278	4,245	721	350	133	371	1,059	204	825	7,908
Profit (loss) before		1,037	270	1,2 13	,,,	330	133	371	1,000	201	023	7,500
tax	344	342	735	1,421	889	612	746	1,746	(622)	206	407	5,405
Provision (benefit)				,					,			
for tax	118	117	251	486	304	209	255	597	(141)	48	72	1,830
Net income (loss)												
attributable to the												
Bank's												
shareholders	226	225	484	935	585	403	491	1,151	(481)	141	297	3,522
Balances as at Dece	ember 31 20	)19										
Loans to the												
public, net	29,192	25,110	85,390	139,692	40,661	37,696	26,387	8,358	5,760	958	22,966	282,478
Deposits by the												
public	156,934	39,125	-	196,059	53,313	20,632	6,940	74,326	10	-	22,364	373,644
Assets under												
management	186,261	18,175	-	204,436	24,183	21,766	2,294	547,613	20,734	313,901	17,100	1,152,027

#### A. Debts<sup>(a)</sup> and Off-Balance-Sheet Credit Instruments

#### 1. Change in outstanding loan loss provision

	For the thre	e months e	nded June 30	ว 2020 (unau	ıdited)	
	Loan loss pi	ovision				
	Loans to the	e public				
			Private		<u>-</u> '	
			indivi-		Banks and	
	Com-		duals -	Total -	govern-	
	mercial	Housing	other	public	ments	Total
	In NIS millio	n				
Balance of loan loss provision as at the						
beginning of the reporting period <sup>(b)</sup>	3,177	497	709	4,383	5	4,388
Loan loss expenses (income)	615	107	155	877	(2)	875
Accounting write-offs	(201)	(1)	(109)	(311)	-	(311
Collection of debts written off in previous		. ,		,		
years	70	-	53	123	-	123
Net accounting write-offs	(131)	(1)	(56)	(188)	-	(188
Adjustments from translation of financial	, ,	. ,	, ,			
statements	(10)	-	_	(10)	-	(10
Balance of loan loss provision as at the end of	<u>, , , , , , , , , , , , , , , , , , , </u>			, ,		•
the reporting period <sup>1</sup>	3,651	603	808	5,062	3	5,065
<sup>1</sup> Of which: in respect of off-balance-sheet	· · · · · · · · · · · · · · · · · · ·			•		•
credit instruments	409	-	20	429	-	429
-	For the thre	ee months e	nded June 3	0 2019 (una	udited)	
	Loan loss pi	ovision	nded June 3	0 2019 (una	udited)	
		ovision		0 2019 (una	udited)	
	Loan loss pi	ovision	Private	0 2019 (una	-	
	Loan loss pr Loans to the	ovision	Private indivi-		Banks and	
	Loan loss pi	rovision e public	Private indivi- duals -	Total -	Banks and govern-	Total
	Loan loss pr Loans to the Com- mercial	ovision e public Housing	Private indivi-		Banks and govern-	Total
Outstanding loan loss provision as at the	Loan loss production to the Com-	ovision e public Housing	Private indivi- duals -	Total -	Banks and govern-	Total
Outstanding loan loss provision as at the beginning of the reporting period	Loan loss pr Loans to the Com- mercial	ovision e public Housing	Private indivi- duals - other	Total - public	Banks and govern-	
Outstanding loan loss provision as at the beginning of the reporting period Loan loss expenses	Loan loss pr Loans to the Com- mercial In NIS million	ovision public Housing	Private indivi- duals - other	Total - public 3,728	Banks and govern- ments	3,730
beginning of the reporting period Loan loss expenses	Loan loss production to the Loans to the Commercial In NIS million 2,657 <sup>(b)</sup>	Housing on 468	Private indivi- duals - other 603 <sup>(b)</sup>	Total - public 3,728 287	Banks and governments	3,730 288
beginning of the reporting period	Com- mercial In NIS millio	ovision e public  Housing n 468	Private indivi- duals - other 603 <sup>(b)</sup>	Total - public 3,728 287	Banks and governments	3,730 288
beginning of the reporting period Loan loss expenses Accounting write-offs	Com- mercial In NIS millio	Housing on 468	Private indivi- duals - other 603 <sup>(b)</sup>	Total - public 3,728 287 (360)	Banks and governments	3,730 288 (360
beginning of the reporting period  Loan loss expenses  Accounting write-offs  Collection of debts written off in previous	Com- mercial In NIS millio 2,657 <sup>(b)</sup> 203 <sup>(b)</sup> (259) <sup>(b)</sup>	Housing on 468	Private individuals - other 603(b) 60 (92)(b) 70(b)	Total - public 3,728 287 (360)	Banks and governments	3,730 283 (360 15
beginning of the reporting period  Loan loss expenses  Accounting write-offs  Collection of debts written off in previous years	Commercial In NIS millio  2,657 <sup>(b)</sup> 203 <sup>(b)</sup> (259) <sup>(b)</sup>	Housing on 468 24 <sup>(b)</sup> (9)	Private individuals - other 603(b) 60 (92)(b) 70(b)	Total - public 3,728 287 (360)	Banks and governments  2 1 -	3,730 283 (360 15
beginning of the reporting period Loan loss expenses Accounting write-offs Collection of debts written off in previous years Net accounting write-offs	Commercial In NIS millio  2,657 <sup>(b)</sup> 203 <sup>(b)</sup> (259) <sup>(b)</sup>	Housing on 468 24 <sup>(b)</sup> (9)	Private individuals - other  603 <sup>(b)</sup> 60 (92) <sup>(b)</sup> 70 <sup>(b)</sup> (22)	Total - public 3,728 287 (360)	Banks and governments  2 1 -	3,733 285 (360 15 (203
beginning of the reporting period Loan loss expenses Accounting write-offs Collection of debts written off in previous years Net accounting write-offs Adjustments from translation of financial	Loan loss production los production los production los production los producti	Housing  468 24 <sup>(b)</sup> (9)  (1)	Private individuals - other  603 <sup>(b)</sup> 60 (92) <sup>(b)</sup> 70 <sup>(b)</sup> (22)	Total - public 3,728 287 (360) 157 (203)	Banks and governments  2 1 -	3,733 285 (360 15 (203
beginning of the reporting period Loan loss expenses Accounting write-offs Collection of debts written off in previous years Net accounting write-offs Adjustments from translation of financial statements Balance of loan loss provision as at the end of the reporting period <sup>1</sup>	Loan loss production los production los production los production los producti	Housing  468 24 <sup>(b)</sup> (9)	Private individuals - other  603 <sup>(b)</sup> 60 (92) <sup>(b)</sup> 70 <sup>(b)</sup> (22)	Total - public 3,728 287 (360) 157 (203)	Banks and governments  2 1 -	3,730 286 (360) 15 (203)
beginning of the reporting period Loan loss expenses Accounting write-offs Collection of debts written off in previous years Net accounting write-offs Adjustments from translation of financial statements Balance of loan loss provision as at the end of	Loan loss production to the Loans to the Loa	Housing  468 24 <sup>(b)</sup> (9)  (1)	Private individuals - other  603 <sup>(b)</sup> 60 (92) <sup>(b)</sup> 70 <sup>(b)</sup> (22)	Total - public 3,728 287 (360) 157 (203)	Banks and governments  2 1	Total  3,730 288 (360 155 (203 (3

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Reclassified.

#### A. Debts<sup>(a)</sup> and Off-Balance-Sheet Credit Instruments (cont.)

1. Change in outstanding loan loss provision (cont.)

	For the six r	nonths ended	June 30 202	0 (unaudited	)	
	Loan loss pr	ovision				
	Loans to the	e public				
	Com-	•	Private individuals		Banks and govern-	Takal
	mercial	Housing	- other	public	ments	Total
Outstanding land and account the	In NIS millio	n				
Outstanding loan loss provision as at the beginning of the reporting period	2,590	467	657	3,714	2	3,716
Loan loss expenses	1,354			1,734	1	1,735
Accounting write-offs	(453)		(213)	(668)		(668
Collection of debts written off in previous	(455)	(2)	(213)	(606)		(000)
years	161		122	283		283
Net accounting write-offs	(292)		(91)	(385)	-	
Adjustments from translation of financial	(292)	(2)	(91)	(363)		(385
statements	(1)			(1)		(1
Balance of loan loss provision as at the end of	(1)	<u>-</u>		(1)		(1
the reporting period <sup>1</sup>	3,651	603	808	5,062	3	5,065
<sup>1</sup> Of which: in respect of off-balance-sheet credit		003	000	3,002		3,00.
instruments	409	_	20	429	_	429
	Loan loss pr		3 34110 30 20	es (anadares	ω, 	
	Loans to the	e public				
	_		Private		Banks and	
	Com-		individuals		govern-	<b>-</b>
	mercial	Housing	- other	public	ments	Total
Outstanding Leading 1	In NIS millio	n				
Outstanding loan loss provision as at the	2 700	470	· ·	2.042	_	2.011
beginning of the reporting period  Loan loss expenses	2,700 181 <sup>(b)</sup>		634	3,813	3	3,816
I nan Incc evnencec		15 <sup>(b)</sup>	74	270	-	270
·		(4.0)	(0 a a \ /b)	(=00)		/=
Accounting write-offs	(480) <sup>(b)</sup>	(12)	(211) <sup>(b)</sup>	(703)	-	(703
Accounting write-offs Collection of debts written off in previous	(480) <sup>(b)</sup>			, ,	-	
Accounting write-offs Collection of debts written off in previous years	(480) <sup>(b)</sup>	-	144 <sup>(b)</sup>	438	-	438
Accounting write-offs Collection of debts written off in previous years Net accounting write-offs	(480) <sup>(b)</sup>			, ,	- - -	438
Accounting write-offs Collection of debts written off in previous years Net accounting write-offs Adjustments from translation of financial	(480) <sup>(b)</sup> 294 <sup>(b)</sup> (186)	-	144 <sup>(b)</sup>	438 (265)	-	438 (265
Accounting write-offs Collection of debts written off in previous years Net accounting write-offs Adjustments from translation of financial statements	(480) <sup>(b)</sup>	-	144 <sup>(b)</sup>	438	-	438 (265
Accounting write-offs Collection of debts written off in previous years Net accounting write-offs Adjustments from translation of financial statements Balance of loan loss provision as at the end of	(480) <sup>(b)</sup> 294 <sup>(b)</sup> (186)	(12)	144 <sup>(b)</sup> (67)	438 (265)	-	438 (265 (9
Accounting write-offs Collection of debts written off in previous years Net accounting write-offs Adjustments from translation of financial statements Balance of loan loss provision as at the end of the reporting period <sup>1</sup>	(480) <sup>(b)</sup> 294 <sup>(b)</sup> (186) (9)	(12)	144 <sup>(b)</sup>	438 (265)	-	
Accounting write-offs Collection of debts written off in previous years Net accounting write-offs Adjustments from translation of financial statements Balance of loan loss provision as at the end of	(480) <sup>(b)</sup> 294 <sup>(b)</sup> (186) (9)	(12)	144 <sup>(b)</sup> (67)	438 (265)	-	43 (265 (9

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Reclassified.

#### A. Debts<sup>(a)</sup> and Off-Balance-Sheet Credit Instruments (cont.)

2. Additional information on calculating the loan loss provision for debts<sup>(a)</sup> and for the debts<sup>(a)</sup> for which it was calculated

		0 (unaudited	)			
	Loans to the	e public			_	
	Com-		Private individuals	Total -	Banks and govern-	
	mercial	Housing	- other	public	ments	Total
	In NIS millio	n				
Recorded outstanding debts:(a)						
Examined on a specific basis	133,027			•		•
Examined on a collective basis <sup>1</sup>	42,613	86,806	25,828	155,247	287	155,53
<sup>1</sup> Of which: the provision for which was						
calculated by the extent of arrears	736 <sup>(c)</sup>			87,378		
Total debts <sup>(a)</sup>	175,640	86,832	26,576	289,048	15,782	304,83
Balance of loan loss provision in respect of debts: <sup>(a)</sup>						
Examined on a specific basis	2,551	_	211	2,762	3	2,76
Examined on a collective basis <sup>2</sup>	691			1,871		
<sup>2</sup> Of which: the provision for which was				•		
calculated by extent of arrears	_(d)	602 <sup>(b)</sup>	-	602	-	60:
Total loan loss provision <sup>3</sup>	3,242	603	788	4,633	3	4,63
<sup>3</sup> Of which: for impaired non-performing debts	487		198	•		•
	June 30 201 Loans to the	19 (unaudited	1)			
	200110 10 111	0   0   0   0   0	Private		Banks and	
	Com-		individuals	Total -	govern-	
	mercial	Housing	- other	public	ments	Total
	In NIS millio					
Recorded outstanding debts:(a)						
Examined on a specific basis	126,156 <sup>(e)</sup>	29	798	126,983	10,115 <sup>(e)</sup>	137,09
Examined on a collective basis <sup>1</sup>	44,107 <sup>(e)</sup>	82,820	27,078 <sup>(e)</sup>	154,005	477 <sup>(e)</sup>	154,48
<sup>1</sup> Of which: the provision for which was						
calculated by the extent of arrears	894 <sup>(c)(e)</sup>	82,427	-	83,321	-	83,32
Total debts <sup>(a)</sup>	170,263	82,849	27,876	280,988	10,592	291,580
Balance of loan loss provision in respect of debts: <sup>(a)</sup>						
Examined on a specific basis	1,763 <sup>(e)</sup>	5(e)	161	1,929	3	1,93
Examined on a collective basis <sup>2</sup>	488 <sup>(e)</sup>	477 <sup>(e)</sup>	460 <sup>(e)</sup>	1,425	-	1,42
<sup>2</sup> Of which: the provision for which was						
calculated by extent of arrears	_(d)	477 <sup>(b)(e)</sup>	-	477	-	47
Total loan loss provision <sup>3</sup>	2,251	482	621	3,354	3	3,35
<sup>3</sup> Of which: for impaired non-performing debts						

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Including an outstanding collective provision that exceeds the amount required under the extent of arrears method, in the amount of NIS 270 million on June 30 2020 (June 30 2019 - NIS 299 million).

<sup>(</sup>c) Including outstanding housing loans extended to certain purchasing groups currently in the process of construction.

<sup>(</sup>d) Balances of less than NIS 1 million.

<sup>(</sup>e) Reclassified.

- A. Debts<sup>(a)</sup> and Off-Balance-Sheet Credit Instruments (cont.)
  - 2. Additional information on calculating the loan loss provision for debts<sup>(a)</sup> and for the debts for which it was calculated<sup>(a)</sup> (cont.)

	December 31 2019 (audited)					
	Loans to th	ne public				
			Private		_	
			indivi-		Banks and	
	Com-		duals -	Total -	govern-	
	mercial	Housing	other	public	ments	Total
	In NIS milli	on				
Recorded outstanding debts:(a)						
Examined on a specific basis	130,760	-	795	131,555	12,800	144,355
Examined on a collective basis <sup>1</sup>	42,589	84,421	27,241	154,251	282	154,533
<sup>1</sup> Of which: the provision for which was						
calculated by the extent of arrears	714 <sup>(c)</sup>	84,220	-	84,934	-	84,934
Total debts <sup>(a)</sup>	173,349	84,421	28,036	285,806	13,082	298,888
Balance of loan loss provision in respect of						
debts: <sup>(a)</sup>						
Examined on a specific basis	1,721	-	176	1,897	2	1,899
Examined on a collective basis <sup>2</sup>	503	467	461	1,431	-	1,431
<sup>2</sup> Of which: the provision for which was						
calculated by extent of arrears	_(d)	466(b)	-	466	-	466
Total loan loss provision <sup>3</sup>	2,224	467	637	3,328	2	3,330
<sup>3</sup> Of which: for impaired		•		•	•	
non-performing debts	372	-	167	539	-	539

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Including an outstanding collective provision that exceeds the amount required under the extent of arrears method, in the amount of NIS 299 million.

 $<sup>(</sup>c) \quad \text{Including outstanding housing loans extended to certain purchasing groups currently in the process of construction}.$ 

<sup>(</sup>d) Balances of less than NIS 1 million.

#### B. Debts<sup>(a)</sup>

#### 1. Credit quality and delinquency

_	June 30 20	20 (unaudit	ed)			
		•	•		Unimpaire	d debts -
					${\it additional}$	
		Troubled o	lebts(b)	_	informatio	n
			Impaired		In arrears	
			non-		of 90 days	of 30 days
	Non-	Unim-	perfor-		or	to 89
	troubled		ming <sup>(c)</sup>	Total	more <sup>(d)(h)</sup>	days <sup>(e)</sup>
	In NIS milli	on				
Borrower activity in Israel						
Public - commercial						
Construction & real estate - construction(g)	25,132	137	112	25,381	14	21
Construction & real estate - real estate						
activities <sup>(g)</sup>	27,475		193	· · · · · · · · · · · · · · · · · · ·		18
Financial services	13,538					
Commercial - other	74,137	•				
Commercial - Total	140,282			143,612	134	
Private individuals - housing loans	85,756	879 <sup>(f)</sup>	-	86,635	879	537
Private individuals - other	25,544	325	311	26,180	70	151
Total public - activity in Israel	251,582	•	1,873			874
Banks in Israel	1,374	-	-	1,374	-	-
Government of Israel	16	-	-	16	-	-
Total activity in Israel	252,972	2,972	1,873	257,817	1,083	874
Borrower activity outside Israel						
<u>Public - commercial</u>						
Construction & real estate	11,841		303	12,322	-	29
Commercial - other	18,779	591	336	19,706	51	116
Commercial - Total	30,620	769	639	32,028	51	145
Private individuals	545	1	47	593	-	-
Total public - activity overseas	31,165	770	686	32,621	51	145
Foreign-based banks	13,669	-	-	13,669	-	-
Foreign governments	694	-	29	723	-	-
Total activity outside Israel	45,528	770	715	47,013	51	145
Total - public	282,747	3,742	2,559	289,048	1,134	1,019
Total - banks	15,043	-	-	15,043	-	-
Governments - total	710	_	29	739	_	-
Total	298,500	3,742	2,588	304,830	1,134	1,019

## B. Debts<sup>(a)</sup> (cont.)

#### 1. Credit quality and delinquency (cont.)

	June 30 20	19 (unaudit	:ed)			
		,	,		Unimpaire	d debts -
					additional	
		Troubled d	ebts(b)		informatio	n
			Impaired			In arrears
			non-			of 30 days
	Non-	Unim-	perfor-		of 90 days	
	troubled	paired	ming <sup>(c)</sup>	Total	or more <sup>(d)</sup>	days <sup>(e)</sup>
	In NIS milli	on				
Borrower activity in Israel						
Public - commercial						
Construction & real estate - construction	22,840 <sup>(i)</sup>	101	88	23,029	7	89
Construction & real estate - real estate						
activities	26,276 <sup>(i)</sup>	94		26,681	11	
Financial services	13,850 <sup>(i)</sup>		5	13,864	1	
Commercial - other	73,405 <sup>(i)</sup>		1,268	76,253	53	
Commercial - Total	136,371	1,784		139,827	72	
Private individuals - housing loans	81,563	850 <sup>(f)</sup>	-	82,413	850	
Private individuals - other	26,841 <sup>(i)</sup>		307	27,415		
Total public - activity in Israel	244,775	2,901	1,979	249,655		1,077
Banks in Israel	1,394	-	-	1,394	-	_
Government of Israel	16	-	-	16	-	<u> </u>
Total activity in Israel	246,185	2,901	1,979	251,065	973	1,077
Borrower activity outside Israel						
<u>Public - commercial</u>						
Construction & real estate	11,655	252	204	12,111	27	86
Commercial - other	17,502 <sup>(i)</sup>	530	293	18,325	8	354
Commercial - Total	29,157	782	497	30,436	35	440
Private individuals	866	_	31	897	_	1
Total public - activity overseas	30,023	782	528	31,333	35	441
Foreign-based banks	8,464 <sup>(i)</sup>	-	-	8,464	-	-
Foreign governments	718	-	-	718	-	_
Total activity outside Israel	39,205	782	528	40,515	35	441
Total - public	274,798	3,683	2,507	280,988	1,008	1,518
Total - banks	9,858	-	-	9,858	-	-
Governments - total	734	-	-	734	-	_
Total	285,390	3,683	2,507	291,580	1,008	1,518

## B. Debts<sup>(a)</sup> (cont.)

#### 1. Credit quality and delinquency (cont.)

	December	31 2019 (aı	udited)			
					Unimpaire	d debts -
					additional	
		Troubled o	ebts(b)	_	informatio	n
			Impaired			In arrears
			non-			of 30 days
	Non-	Unim-	perfor-		of 90 days	
	troubled	paired	ming <sup>(c)</sup>	Total	or more <sup>(d)</sup>	days <sup>(e)</sup>
	In NIS milli	on				
Borrower activity in Israel						
<u>Public - commercial</u>						
Construction & real estate - construction	23,601	102	79	23,782	8	48
Construction & real estate - real estate						
activities	26,703	94			13	28
Financial services	17,147	11			4	
Commercial - other	72,343	1,155			64	
Commercial - Total	139,794	1,362			89	
Private individuals - housing loans	83,383	830 <sup>(f)</sup>		0 .,	830	
Private individuals - other	27,065	302	310		58	
Total public - activity in Israel	250,242	2,494	1,809	254,545	977	1,054
Banks in Israel	2,167	-	-	2,167	-	_
Government of Israel	11	-	-		-	
Total activity in Israel	252,420	2,494	1,809	256,723	977	1,054
Borrower activity outside Israel						
<u>Public - commercial</u>						
Construction & real estate	11,523	77	362	11,962	3	17
Commercial - other	17,862	511	359	18,732	_(i)	139
Commercial - Total	29,385	588	721	30,694	3	156
Private individuals	566	-	1	567	-	
Total public - activity overseas	29,951	588	722	31,261	3	156
Foreign-based banks	10,171	-	-	10,171	-	-
Foreign governments	733		-	733		_
Total activity outside Israel	40,855	588	722	42,165	3	156
Total - public	280,193	3,082	2,531	285,806	980	1,210
Total - banks	12,338	-	-	12,338	-	-
Governments - total	744	-	-	744	-	-
Total	293,275	3,082	2,531	298,888	980	1,210

#### 1. Credit quality and delinquency (cont.)

Comments:

- (a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.
- (b) Credit risk that is impaired non-performing, substandard or special-mention, including housing loans for which there is a provision according to the extent of arrears and housing loans in arrears of 90 days or more for which there is no provision based on the extent of arrears.
- (c) As a rule, impaired non-performing debts do not accrue interest income. For information regarding certain impaired non-performing debts restructured as part of troubled debt restructuring, please see Note 13B.2.c. below.
- (d) Classified as unimpaired troubled debts. Accrual debt.
- (e) Accrual debt. Debts in arrears of 30 to 89 days totaling NIS 246 million (as at June 30 2019 NIS 431 million; as at December 31 2019 NIS 210 million) were classified as unimpaired troubled debt.
- (f) Including outstanding housing loans in the amount of NIS 81 million (June 30 2019 NIS 89 million, December 31 2019 NIS 85 million) with a provision for the extent of arrears, for which an agreement was signed for the borrower to repay the overdue balance, which involves changes in the repayment schedule of outstanding future payments.
- (g) 2.2 percent of the credit granted to rental properties through the Bank's Construction and Real Estate Department features LTV rates in excess of 85 percent.
- (h) Outstanding unimpaired debts in arrears of at least 90 days as at June 30 2020, in the amount of NIS 1,084 million constitutes credit granted by the Bank, of which NIS 205 million is for non-housing loans and NIS 879 million for housing loans, of which a total of NIS 216 million is in arrears of up to 149 days, NIS 173 million is in arrears of 150-249 days and the remaining debt is in arrears of 250 days or more.
- (i) Reclassified.

#### Credit quality - debt delinquency status

Regularly monitored, the extent of arrears constitutes one of the main indications for credit quality. The extent of arrears is determined according to the actual number of arrears days.

Debt evaluated on a specific basis is handled as non-performing (non-accruing) after 90 days of arrears. For debt evaluated on a collective basis, the extent of arrears affects the debt classification (the greater the extent of arrears - the more severe the debt classification); usually, after 150 days of arrears, the Bank writes off the debt. Any debt restructured as troubled debt and which is once again accruing interest but is in arrears of 60 days under the new repayment terms, shall be treated once again as non-performing. For housing loans, except loans without quarterly or monthly repayments, the Bank sets a provision using the extent of arrears method.

It should be noted that in light of the Bank of Israel's guidance of April 21 2020, and as part of the efforts to assist borrowers in financial difficulties due to the coronavirus crisis, debt arrangements under which the terms and conditions of the debt were changed, and specifically - the original repayment dates were deferred, were not taken into consideration in determining the arrears status or debt classification.

For more information on the Banking Supervision Department's guidance in the context of dealing with the coronavirus, please see Note 1.B.4.

- 2. Additional information on impaired non-performing debts
  - a. Impaired non-performing debts and specific provision

	June 30 202	20 (unaudite	d)		
			Outstan-		
			ding		Outstan-
	Outstan-		balance <sup>(b)</sup>		ding
	ding <sup>(b)</sup>		of		balance of
	impaired		impaired		contrac-
	non-		non-		tual
	perfor-		perfor-	Total	principal
	ming		ming	outstan-	in respect
	debts in		debts in	ding <sup>(b)</sup>	of
	respect of		respect of	•	impaired
	which		which	non-	non-
	there is a		there is no	•	perfor-
	specific	specific	specific	ming	ming
	<u> </u>	•	provision <sup>(c)</sup>	debts	debts
	In NIS millio	on			
Borrower activity in Israel					
Public - commercial					
Construction & real estate - construction	49	13			367
Construction & real estate - real estate activities	56	2			970
Financial services	2	1	6		
Commercial - other	786				· · · · · · · · · · · · · · · · · · ·
Commercial - Total	893				
Private individuals - other	307				773
Total public - activity in Israel	1,200	474	673	1,873	5,656
Borrower activity outside Israel					
Public - commercial					
Construction & real estate	302	77	1		380
Commercial - other	229			336	
Commercial - Total	531	201	108		
Private individuals	21	10			47
Total public - activity overseas	552	211	134		797
Foreign governments	29		-	29	29
Total activity outside Israel	581	211	134		826
Total - public	1,752	685	807	2,559	6,453
Governments - total	29	-	-	29	29
Total	1,781	685	807	2,588	6,482
Of which:					
Measured according to the present value of cash flows	1,536		573	2,109	
Debt restructuring of troubled debts	649	226	518	1,167	

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Recorded outstanding debt.

<sup>(</sup>c) Specific loan loss provision.

- 2. Additional information on impaired non-performing debts (cont.)
  - a. Impaired non-performing debts and specific provision(cont.)

	June 30 201	9 (unaudited	)		
			Outstan-		
	Outstan-		ding		
	ding <sup>(b)</sup>		balance <sup>(b)</sup>		Outstan-
	impaired		of impaired $% \label{eq:continuous} % eq:cont$		ding
	non-		non-		balance of
	performing		performing	Total	contractual
	debts in		debts in	outstan-	principal in
	respect of		respect of	ding <sup>(b)</sup>	respect of
	which		which	impaired	impaired
	there is a	Balance of	there is no	non-	non-
	specific	specific	specific	performing	
		provision <sup>(c)</sup>	provision <sup>(c)</sup>	debts	debts
	In NIS millio	n			
Borrower activity in Israel					
Public - commercial					
Construction & real estate - construction	57	10	31	88	558
Construction & real estate - real estate activities	104	25	207	311	1,181
Financial services	3	1	2	5	427
Commercial - other	1,007	256	261	1,268	4,446
Commercial - Total	1,171	292	501	1,672	6,612
Private individuals - other	301	148	6	307	2,542
Total public - activity in Israel	1,472	440	507	1,979	9,154
Borrower activity outside Israel					
Public - commercial					
Construction & real estate	202	59	2	204	406
Commercial - other	141	36	152	293	509
Commercial - Total	343	95	154	497	915
Private individuals	25	6	6	31	31
Total public - activity overseas	368	101	160	528	946
Total - public	1,840	541	667	2,507	10,100
Of which:					
Measured according to the present value of cash flows	1,598	481	453	2,051	
Debt restructuring of troubled debts	752	200	427	1,179	

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Recorded outstanding debt.

<sup>(</sup>c) Specific loan loss provision.

- 2. Additional information on impaired non-performing debts (cont.)
  - a. Impaired non-performing debts and specific provision(cont.)

	December 3	31 2019 (audi	ted)		
			Outstan-		
	Outstan-		ding		
	ding <sup>(b)</sup>		balance <sup>(b)</sup>		Outstan-
	impaired		of impaired		ding
	non-		non-		balance of
	performing		performing	Total	contractual
	debts in		debts in	outstan-	principal in
	respect of		respect of	ding <sup>(b)</sup>	respect of
	which		which	impaired	impaired
	there is a	Balance of	there is no	non-	non-
	specific	specific	specific		performing
		provision <sup>(c)</sup>	provision <sup>(c)</sup>	debts	debts
	In NIS millio	n			
Borrower activity in Israel					
Public - commercial					
Construction & real estate - construction	57	11	22	79	323
Construction & real estate - real estate activities	65	2	235	300	1,097
Financial services	3	1	1	4	410
Commercial - other	575	217	541	1,116	2,981
Commercial - Total	700		799	1,499	4,811
Private individuals - other	307	166	3	310	765
Total public - activity in Israel	1,007	397	802	1,809	5,576
Borrower activity outside Israel					
Public - commercial					
Construction & real estate	362	100	-	362	379
Commercial - other	137	41	222	359	392
Commercial - Total	499	141	222	721	771
Private individuals	1	1	-	1	1
Total public - activity overseas	500	142	222	722	772
Total - public	1,507	539	1,024	2,531	6,348
Of which:					
Measured according to the present value of cash flows	1,329	493	694	2,023	
Debt restructuring of troubled debts	662	181	357	1,019	
		•			

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Recorded outstanding debt.

<sup>(</sup>c) Specific loan loss provision.

- 2. Additional information on impaired non-performing debts (cont.)
  - b. Average balance and interest income<sup>(e)</sup>

	For the three months ended June 30						
	2020			2019			
	Average						
	outstan-			Average			
	ding <sup>(b)</sup>			outstan-			
	impaired		Of which:	ding <sup>(b)</sup> impa		Of which:	
	non-	Recorded	recorded	ired non-	Recorded	recorded	
	performing		on a cash	performing		on a cash	
	debts	income <sup>(c)(d)</sup>	basis	debts	income <sup>(c)(d)</sup>	basis	
	Unaudited						
	In NIS millio	n					
Borrower activity in Israel							
Public - commercial							
Construction & real estate - construction	98	1		- 202			
Construction & real estate - real estate activities	230	1		- 311	-		
Financial services	5	-		- 9	-		
Commercial - other	1,194	1	1	L 1,151	2	_	
Commercial - Total	1,527	3	1	L 1,673	2		
Private individuals - other	311	2	2	2 325	-	_	
Total public - activity in Israel	1,838	5	3	1,998	2	_	
Borrower activity outside Israel							
Public - commercial							
Construction & real estate	331	-	•	- 226	1	_	
Commercial - other	332	1	1	L 312	1	1	
Commercial - Total	663	1	1	L 538	2	1	
Private individuals	5	-		- 18	-	<u>-</u>	
Total public - activity overseas	668	1	1	L 556	2	1	
Foreign governments	5	=	•		-	_	
Total activity outside Israel	673	1	1	L 556	2	1	
Total - public	2,506	6	4	2,554	4	1	
Governments - total	5	-			-	_	
Total	2,511	6	4	2,554	4	1	

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Recorded average outstanding debt of impaired non-performing debts in the reporting period.

<sup>(</sup>c) Interest income recorded for the reporting period in respect of the average outstanding impaired non-performing debts during the period in which the debts were classified as impaired non-performing.

<sup>(</sup>d) Were the impaired non-performing debts to accrue interest according to the original terms, interest income in the amount of NIS 89 million would be recorded for the three months ended June 30 2020 (June 30 2019 - NIS 89 million).

<sup>(</sup>e) (-) Including balances of less than NIS 1 million.

- 2. Additional information on impaired non-performing debts (cont.)
  - b. Average balance and interest income (cont.)

For the six months ended June 30						
	2020			2019		
	Average			Average		
	outstan-			outstan-		
	ding <sup>(b)</sup>			ding <sup>(b)</sup>		
	impaired		Of which:	impaired		Of which:
	non-	Recorded	recorded	non-	Recorded	recorded
	performing		on a cash	performing		on a cash
	debts	income <sup>(c)(d)</sup>	basis	debts	income <sup>(c)(d)</sup>	basis
	Unaudited					
l <u> </u>	In NIS millio	n				
Borrower activity in Israel						
Public - commercial						
Construction & real estate - construction	100	1		179		_
Construction & real estate - real estate activities	223	2		• 311	-	_
Financial services	5	-		. 8	-	_
Commercial - other	1,205	3	1	. 1,174	6	
Commercial - Total	1,533	6	1	. 1,672	6	3
Private individuals - other	311	3			1	
Total public - activity in Israel	1,844	9	3	1,994	7	3
Borrower activity outside Israel						
Public - commercial						
Construction & real estate	323	-		- 342	2	-
Commercial - other	335	2	2	184	2	2
Commercial - Total	658	2	2	526	4	2
Private individuals	8	-		. 17	-	_
Total public - activity overseas	666	2	2	543	4	2
Foreign governments	10	-			-	-
Total activity outside Israel	676	2	2	543	4	- <u>2</u> 5
Total - public	2,510	11	5	2,537	11	5
Governments - total	10	-		-	-	-
Total	2,520	11	5	2,537	11	5

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Recorded average outstanding debt of impaired non-performing debts in the reporting period.

<sup>(</sup>c) Interest income recorded for the reporting period in respect of the average outstanding impaired non-performing debts during the period in which the debts were classified as impaired non-performing.

<sup>(</sup>d) Were the impaired non-performing debts to accrue interest according to the original terms, interest income in the amount of NIS 182 million would be recorded for the six months ended June 30 2020 (June 30 2019 - NIS 185 million).

<sup>(</sup>e) (-) Including balances of less than NIS 1 million.

### B. Debts<sup>(a)</sup> (cont.)

- 2. Additional information on impaired non-performing debts (cont.)
  - c. Troubled debts under restructuring

	As at June	30 2020			As at June 30 2019			
		Accrual,				Accrual,		
		in arrears	Accrual,(b)			in arrears	Accrual,(b)	
	Non-	of 30	non-		Non-	of 30	non-	
	accrual	days to	delin-		accrual	days to	delin-	
	debt	89 days(b)	quent	Total (c)	debt	89 days(b)	quent	Total (c)
	Unaudited							
	In NIS milli	on						
Borrower activity in Israel								
Public - commercial								
Construction & real estate -								
construction	71	1	13	85	38	2	26	66
Construction & real estate - real								
estate activities	69	-	66	135	93	1	136	230
Financial services	4	-	1	. 5	1	-	1	2
Commercial - other	523	6	106	635	297	7	96	400
Commercial - Total	667	7	186	860	429	10	259	698
Private individuals - other	192	3	93	288	223	3	67	293
Total public - activity in Israel	859	10	279	1,148	652	13	326	991
Borrower activity outside Israel								
Public - commercial								
Construction & real estate	6	-		- 6	132	-	2	134
Commercial - other	8	_	5	13	32	-	13	45
Commercial - Total	14	-	5	19	164	-	15	179
Private individuals	-	-		-	5	-	4	9
Total public - activity overseas	14	-	5	19	169	-	19	188
Total - public	873	10	284	1,167	821	13	345	1,179

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

There were no commitments for granting additional loans to borrowers for whom troubled debts were restructured and in which the credit terms were amended as at June 30 2020 (as at June 30 2019 - NIS 1 million).

<sup>(</sup>b) Accrual debt.

<sup>(</sup>c) Included in impaired non-performing debts.

### B. Debts<sup>(a)</sup> (cont.)

- 2. Additional information on impaired non-performing debts (cont.)
  - c. Troubled debts under restructuring (cont.)

	December 31 2	019			
		Accrual, in			
		arrears of 30			
	Non-accrual	days to 89	Accrual,	<sup>b)</sup> non-	
	debt	days <sup>(b)</sup>	delinque	nt	Total (c)
	Audited				
	In NIS million				
Borrower activity in Israel					
<u>Public - commercial</u>					
Construction & real estate - construction	32	)	1	15	48
Construction & real estate - real estate					
activities	63	3	-	139	202
Financial services		2	-	1	3
Commercial - other	226	5	8	122	356
Commercial - Total	323	3	9	277	609
Private individuals - other	213	3	5	72	290
Total public - activity in Israel	536	j í	14	349	899
Borrower activity outside Israel					
Public - commercial					
Construction & real estate		-	-	-	_
Commercial - other	96	5	-	24	120
Commercial - Total	96	5	-	24	120
Private individuals		-	-	-	_
Total public - activity overseas	96	ò	-	24	120
Total - public	632	)	14	373	1,019

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

There were no commitments for granting additional loans to borrowers for whom troubled debts were restructured and in which the credit terms were amended as at December 31 2019.

<sup>(</sup>b) Accrual debt.

<sup>(</sup>c) Included in impaired non-performing debts.

- B. Debts<sup>(a)</sup> (cont.)
  - 2. Additional information on impaired non-performing debts (cont.)
    - c. Troubled debts under restructuring(cont.)
    - 1. Debt restructurings

	For the three months ended June 30						
	2020			2019			
		Recorded	Recorded		Recorded	Recorded	
		outstan-	outstan-		outstan-	outstan-	
		ding debt	ding debt		ding debt	ding debt	
		before	after		before	after	
	No. of	restruc-	restruc-	No. of	restruc-	restruc-	
	contracts	turing	turing	contracts	turing	turing	
	Unaudited						
		In NIS millio	n		In NIS millio	n	
Borrower activity in Israel							
Public - commercial							
Construction & real estate - construction	95	51	50	98	11	10	
Construction & real estate - real estate activities	21	3	3	22	11	10	
Financial services	2	1	1	8	1	1	
Commercial - other	543	280	279	415	59	57	
Commercial - Total	661	335	333	543	82	78	
Private individuals - other	1,261	49	48	1,298	35	34	
Total public - activity in Israel	1,922	384	381	1,841 <sup>(b)</sup>	117 <sup>(b)</sup>	112 <sup>(b)</sup>	
Borrower activity outside Israel							
<u>Public - commercial</u>							
Construction & real estate	-	-	-	1	9	9	
Commercial - Total	-	-	-	1	9	9	
Total public - activity overseas	-	-	-	1	9	9	
Total - public	1,922	384	381	1,842	126	121	

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

(b) Restated.

### B. Debts<sup>(a)</sup> (cont.)

- 2. Additional information on impaired non-performing debts (cont.)
  - c. Restructured troubled debts (cont.)
  - 1. Completed restructurings (cont.)

	Ear tha six n	nonths ende	d lung 20			
	2020	ionthis ende	u Julie 30	2019		
		Recorded	Recorded		Recorded	Recorded
		outstan-	outstandin		outstan-	outstan-
		ding debt	g debt		ding debt	ding debt
		before	after		before	after
	No. of	restruc-	restruc-	No. of	restruc-	restruc-
	contracts	turing	turing	contracts	turing	turing
	Unaudited					
		In NIS millio	n		In NIS millio	n
Borrower activity in Israel						
Public - commercial						
Construction & real estate - construction	188	57	56	167	17	16
Construction & real estate - real estate activities	47	10	10	47	20	19
Financial services	7	1	1	13	1	1
Commercial - other	1,073	430	425	783	124	122
Commercial - Total	1,315	498	492	1,010	162	158
Private individuals - other	2,734	100	98	2,415	71	69
Total public - activity in Israel	4,049	598	590	3,425 <sup>(b)</sup>	233 <sup>(b)</sup>	227 <sup>(b)</sup>
Borrower activity outside Israel						
Public - commercial						
Construction & real estate	1	6	6	2	12	12
Commercial - Total	1	6	6	2	12	12
Total public - activity overseas	1	6	6	2	12	12
Total - public	4,050	604	596	3,427	245	239

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Restated.

#### B. Debts<sup>(a)</sup> (cont.)

- 2. Additional information on impaired non-performing debts (cont.)
  - c. Troubled debts under restructuring (cont.)
  - 2. Failed debt restructurings(b)

	For the three months ended June 30							
	2020		2019	_				
		Recorded		Recorded				
	No. of	outstanding	No. of	outstanding				
	contracts	debt <sup>(c)</sup>	contracts	debt <sup>(c)</sup>				
	Unaudited							
		In NIS million		In NIS million				
Borrower activity in Israel								
<u>Public - commercial</u>								
Construction & real estate - construction	34	1 6	35	3				
Construction & real estate - real estate								
activities	13	L 6	5 7	3				
Financial services	-	_ (d	) 3	1				
Commercial - other	213	3 30	153	22				
Commercial - Total	259	9 42	. 198	29				
Private individuals - other	441	l 14	472	11				
Total public - activity in Israel	700	56	670 <sup>(e)</sup>	40				
Borrower activity outside Israel								
<u>Public - commercial</u>								
Construction & real estate		_	• 1	_(d)				
Commercial - other			- 2	_(d)				
Commercial - Total		-	- 3	_				
Total public - foreign operations		-	- 3					
Total - public	700	56	673	40				

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Debts which were in arrears of at least thirty days during the reporting year, restructured as part of the restructuring of troubled debt during the 12 months preceding the date on which they became delinquent.

<sup>(</sup>c) The outstanding debt recorded as at the end of the quarter in which the failure occurred.

d) Balances of less than NIS 1 million.

<sup>(</sup>e) Restated.

#### B. Debts<sup>(a)</sup> (cont.)

- 2. Additional information on impaired non-performing debts (cont.)
  - c. Restructured troubled debts (cont.)
  - 2. Failed restructurings(b) (cont.)

	For the six mon	ths ended June 3	0	
	2020		2019	
	No. of	Recorded	No. of	Recorded
	contracts	outstanding	contracts	outstanding
		debt <sup>(c)</sup>		debt <sup>(c)</sup>
	Unaudited			
		In NIS million		In NIS million
Borrower activity in Israel				
Public - commercial				
Construction & real estate - construction	87	10	93	11
Construction & real estate - real estate				
activities	26		23	5
Financial services	3	_ (d)	6	1
Commercial - other	462	65	383	58
Commercial - Total	578	89	505	75
Private individuals - other	994	31	1,047	30
Total public - activity in Israel	1,572	120	1,552 <sup>(e)</sup>	105 <sup>(e)</sup>
Borrower activity outside Israel				
Public - commercial				
Construction & real estate	<u>-</u>	<del>-</del>	1	_(d)
Commercial - other	-	. <u>-</u>	3	_(d)
Commercial - Total	-	·	4	-
Total public - foreign operations	<u> </u>	<u>-</u>	4	
Total - public	1,572	120	1,556	105

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) Debts which were in arrears of at least thirty days during the reporting year, restructured as part of the restructuring of troubled debt during the 12 months preceding the date on which they became delinquent.

<sup>(</sup>c) The outstanding debt recorded as at the end of the quarter in which the failure occurred.

<sup>(</sup>d) Balances of less than NIS 1 million.

<sup>(</sup>e) Restated.

#### B. Debts<sup>(a)</sup> (cont.)

#### 3. Additional information on housing loans

Outstanding end of period loan-to-value (LTV), (b) type of repayment and interest

Outstanding end	or period loan-to	-value (LTV),\ / ty	be of repayment a	ind interest		
		June 30 2020 (u	naudited)			
		Outstanding ho	using loans			
			¹Of which:	<sup>1</sup> Of which:	Total off-	
			bullet and	variable	balance-sheet	
		Total <sup>1</sup>	balloon loans	interest loans	credit risk	
		In NIS million				
First pledge: LTV ratio	Up to 60%	56,177	1,625	35,881	2,394	
	More than					
	60%	30,645	659	20,130	328	
Unpledged secondary lien		10	-	7	-	
Total		86,832	2,284	56,018	2,722	
			·		·	
		June 30 2019 (u	naudited)			
		Outstanding hor	using loans			
			¹Of which:	¹Of which:	Total off-	
			bullet and variable		balance-sheet	
				credit risk		
		In NIS million				
First pledge: LTV ratio	Up to 60%	53,541	1,821	34,771	1,965	
	More than					
	60%	29,282	711	19,807	251	
Unpledged secondary lien		26	<del>-</del>	23	-	
Total		82,849	2,532	54,601	2,216	
		December 31 20	019 (audited)			
		Outstanding ho	, ,			
			¹Of which:	¹Of which:	Total off-	
			bullet and	variable	balance-sheet	
		Total <sup>1</sup>	balloon loans	interest loans	credit risk	
		In NIS million				
First pledge: LTV ratio	Up to 60%	54,809	1,771	35,258	2,270	
	More than		-	-	-	
	60%	29,601	659	19,730	303	
Unpledged secondary lien		11	-	9	-	
Total		84,421	2,430	54,997	2,573	

<sup>(</sup>a) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

<sup>(</sup>b) The ratio between the approved credit facility on the date granted and the value of the asset, as approved by the Bank when granting the credit facility.

The LTV ratio provides an additional indication of the Bank's risk assessment of a customer on granting a credit facility. Each quarter, as required under the Bank of Israel's directives, the minimum 0.35 percent collective provision is examined against the 0.75 percent provision required for loans with an LTV ratio of more than 60 percent. Note that the collective provision is higher than the one required for the LTV ratio.

#### C. Off-Balance-Sheet Financial Instruments

	June 30				December 31	
	2020		2019		2019	
	Outstan-	Outstan-	Outstan-	Outstan-	Outstan-	Outstan-
	ding loan	ding loan	ding loan	ding loan	ding loan	ding loan
	con-	loss	con-	loss	con-	loss
	tracts(a)	provision	tracts <sup>(a)</sup>	provision	tracts <sup>(a)</sup>	provision
	Unaudited				Audited	
	In NIS milli	on				
Off-balance-sheet financial instruments						
The outstanding loan contracts or their						
nominal value as at the end of the period -						
transactions in which the balance embodies						
credit risk:						
Documentary credit	628	2	1,266	3	729	2
Loan guarantees	4,970	78	5,158	65	5,293	74
Guarantees for apartment buyers	20,163	19	20,215	17	21,248	18
Guarantees and other commitments(b)	16,359	174	16,531	235	16,257	158
Unutilized credit card credit facilities	15,608	15	14,375	15	14,837	13
Unutilized current loan account facilities						
and other credit facilities in demand						
accounts	13,358	29	12,096	23	12,456	25
Irrevocable loan commitments approved						
but not yet granted <sup>1</sup>	30,204	96	27,628	81	28,655	81
Commitments to issue guarantees	16,240	16	17,271	16	16,723	15
Unutilized credit facilities for derivatives						
activity	3,925	-	2,507	_	2,921	-
Approval in principle to maintain interest						
rate <sup>(c)</sup>	5,586	-	4,929	-	4,778	_

<sup>1.</sup> Of which: Unutilized credit exposures in respect of an obligation to provide liquidity to securitization entities under the auspices of others in the amount of NIS 208 million (June 30 2019 - NIS 214 million, December 31 2019 - NIS 207 million); the obligations constitute a relatively small portion of the securitization entities' obligations.

<sup>(</sup>a) The balance of the contracts or their nominal amounts as at the end of the period, before the effect of the loan loss provision.

<sup>(</sup>b) Including the Bank's liabilities for its share in the risk reserve of the TASE and the MAOF Clearing House in the amount of NIS 572 million (as at June 30 2019 and as at December 31 2019 in the amounts of NIS 228 million and NIS 259 million, respectively).

<sup>(</sup>c) Liabilities to extend credit to customers in the framework of "Authorization in principle and preserving the interest rate" to Proper Conduct of Banking Business Directive No. 451, "Procedures for Extending Housing Loans".

Note 14 - Assets and Liabilities by Linkage Basis

	June 30 202	20 (unaudite	ed)				
	NIS	(	Foreign cur	rency <sup>(a)</sup>			
				,		Non-	
	Non-		In US			monetary	
	linked	CPI-linked	dollars	In EUR	Other	items <sup>(b)</sup>	Total
	In NIS millio	on					
Assets							
Cash and deposits with banks	88,654	-	9,356	1,055	1,228	2,618	102,911
Securities	37,420	5,108	45,172	4,529	2,651	3,792	98,672
Securities borrowed or purchased under							
reverse repurchase agreements	320	-	2,282	60	32	-	2,694
Loans to the public, net(c)	200,880	43,571	30,939	3,945	4,522	558	284,415
Loans to governments	16	-	708	15	-	-	739
Investments in associates	-	-	-	-	-	748	748
Buildings and equipment	-	-	-	-	-	2,910	2,910
Assets for derivatives	4,715	9	4,778	415	236	4,643	14,796
Intangible assets and goodwill	-	-	-	-	-	16	16
Other assets	7,235	6	1,139	-	30	1,339	9,749
Total assets	339,240	48,694	94,374	10,019	8,699	16,624	517,650
Liabilities							
Deposits by the public	277,810	11,958	109,305	9,423	5,452	3,008	416,956
Deposits by banks	4,038	-	2,188	331	51	51	6,659
Deposits by governments	93	-	127	10	-	-	230
Securities loaned or sold under							
repurchase agreements	274	-	919	59	32	1	1,285
Bonds, promissory notes and							
subordinated bonds	5,601	11,282	2,636	-	-	-	19,519
Liabilities for derivatives	5,201	217	5,011	473	276	4,632	15,810
Other liabilities	6,844	12,445	795	18	117	379	20,598
Total liabilities	299,861	35,902	120,981	10,314	5,928	8,071	481,057
Difference <sup>(d)</sup>	39,379	12,792	(26,607)	(295)	2,771	8,553	36,593
Effect of non-hedging derivative							
instruments:							
Derivatives (excluding options)	(19,008)	(2,703)	25,139	(525)	(3,440)	537	-
In the money options, net (according to							
underlying asset)	(59)	-	(428)	429	58	-	_
Out of the money options, net (according							
to underlying asset)	(130)	-	225	(131)	8		-
Grand total	20,182	10,089	(1,671)	(522)	(603)	9,118	36,593
In the money options, net (discounted							
nominal value)	(145)	-	(493)	558	80	-	-
Out of the money options, net							
(discounted nominal value)	796	-	(831)	(321)	169	187	

<sup>(</sup>a) Including foreign-currency linked.

<sup>(</sup>b) Including derivatives whose underlying asset relates to a non-monetary item.

c) After deducting loan loss provisions attributed to a linkage basis, according to the linkage of the underlying credit, in the amount of NIS 4,633 million.

<sup>(</sup>d) Shareholders' equity including non-controlling interests.

Note 14 - Assets and Liabilities by Linkage Basis (cont.)

-	June 30 20	19 (unaudite	ed)				
	NIS	<u> </u>	Foreign cur	rency <sup>(a)</sup>			
				·		Non-	
	Non-		In US			monetary	
	linked	CPI-linked	dollars	In EUR	Other	items <sup>(b)</sup>	Total
	In NIS millio	on					
Assets					(6)		
Cash and deposits with banks	74,340	-	5,083 <sup>(e)</sup>				83,605
Securities	30,038	3,197	34,310	4,228	5,413	3,577	80,763
Securities borrowed or purchased under							
reverse repurchase agreements	1,261	-	1,401	61	240		2,963
Loans to the public, net <sup>(c)</sup>	193,422	43,389	30,751 <sup>(e)</sup>		5,543		277,634
Loans to governments	16	-	692	26	-	-	734
Investments in associates	-	-	-	-	-	690	690
Buildings and equipment	-	-	-	-	-	2,940	,
Assets for derivatives	3,927	137	2,613	243	149	4,030	11,099
Intangible assets and goodwill	-	-	-	-	-	16	16
Other assets	6,874	4	774	2	31	407	8,092
Total assets	309,878	46,727	75,624	10,805	13,531	11,971	468,536
Liabilities							
Deposits by the public	240,449	15,196	100,671 <sup>(e)</sup>	11,247 <sup>(f)</sup>	6,117 <sup>(f)</sup>	327	374,007
Deposits by banks	1,771	-	2,210 <sup>(e)</sup>	367	591	-	4,939
Deposits by governments	102	-	326	9	-	-	437
Securities loaned or sold under							
repurchase agreements	615	-	227	61	30	21	954
Bonds, promissory notes and							
subordinated bonds	5,744	14,237	-	-	-	-	19,981
Liabilities for derivatives	4,610	332	2,305	232	168	3,979	11,626
Other liabilities	7,370	11,964	462	31	117	395	20,339
Total liabilities	260,661	41,729	106,201	11,947	7,023	4,722	432,283
Difference <sup>(d)</sup>	49,217	4,998	(30,577)	(1,142)	6,508		36,253
Effect of non-hedging derivative instrumer	nts:		, , ,	, , , ,		· · · · · · · · · · · · · · · · · · ·	
Derivatives (excluding options)	(17,831)	(3,414)	28,003	(222)	(7,151)	615	
In the money options, net (according to	, , ,	, , ,	,	,	, , ,		
underlying asset)	(905)	-	629	345	(11)	(58)	-
Out of the money options, net (according							
to underlying asset)	(1,094)	-	234	904	(9)	(35)	-
Grand total	29,387	1,584	(1,711)	(115)	(663)	7,771	36,253
In the money options, net (discounted	,	<u>, , , , , , , , , , , , , , , , , , , </u>	, ,	, ,	, ,	,	
nominal value)	(2,614)	-	2,178	556	(5)	(115)	_
Out of the money options, net	, ,		,		( )	, ,	
(discounted nominal value)	(462)	-	(711)	1,249	(75)	(1)	-

<sup>(</sup>a) Including foreign-currency linked.

<sup>(</sup>b) Including derivatives whose underlying asset relates to a non-monetary item.

<sup>(</sup>c) After deducting loan loss provisions attributed to a linkage basis, according to the credit linkage, in the amount of NIS 3,354 million.

<sup>(</sup>d) Shareholders' equity including non-controlling interests.

<sup>(</sup>e) Reclassified.(f) Restated.

Note 14 - Assets and Liabilities by Linkage Basis (cont.)

	December	31 2019 (au	dited)				
	NIS	,	Foreign cur	rency <sup>(a)</sup>			
				•		Non-	
	Non-		In US			monetary	
	linked	CPI-linked	dollars	In EUR	Other	items <sup>(b)</sup>	Total
	In NIS millio	on					
Assets							
Cash and deposits with banks	65,549	-	6,785	1,103	1,859	917	76,213
Securities	32,390	3,186	38,649	5,059	1,953	3,712	84,949
Securities borrowed or purchased under							
reverse repurchase agreements	161	-	1,220	59	30		1,470
Loans to the public, net(c)	197,939	43,731	31,513	3,775	5,096	424	282,478
Loans to governments	11	-	713	20	-	-	744
Investments in associates	-	-	-	-	-	765	765
Buildings and equipment	-	-	-	-	-	3,043	3,043
Assets for derivatives	4,654	97	2,111	187	228	3,693	10,970
Intangible assets and goodwill	-	-	-	-	-	16	16
Other assets	7,443	4	757	3	20	259	8,486
Total assets	308,147	47,018	81,748	10,206	9,186	12,829	469,134
Liabilities							
Deposits by the public	244,406	13,878	99,241	9,531	5,220	1,368	373,644
Deposits by banks	2,280	-	3,385	444	67	-	6,176
Deposits by governments	108	-	199	8	-	-	315
Securities loaned or sold under							
repurchase agreements	112	-	264	59	30	11	476
Bonds, promissory notes and							
subordinated bonds	5,621	14,337	-	-	-	-	19,958
Liabilities for derivatives	5,422	285	1,698	185	301	3,637	11,528
Other liabilities	7,090	13,093	496	19	115	350	21,163
Total liabilities	265,039	41,593	105,283	10,246	5,733	5,366	433,260
Difference <sup>(d)</sup>	43,108	5,425	(23,535)	(40)	3,453	7,463	35,874
Effect of non-hedging derivative instrumer	nts:						
Derivatives (excluding options)	(15,496)	(3,009)	23,180	(1,159)	(4,150)	634	-
In the money options, net (according to							
underlying asset)	380	-	(1,351)	972	(1)	-	-
Out of the money options, net (according							
to underlying asset)	(13)	-	(128)	133	8	-	_
Grand total	27,979	2,416	(1,834)	(94)	(690)	8,097	35,874
In the money options, net (discounted							
nominal value)	33	-	(1,531)	1,496	2	-	-
Out of the money options, net							
(discounted nominal value)	(1,146)	-	(113)	1,188	71	-	-

<sup>(</sup>a) Including foreign-currency linked.

<sup>(</sup>b) Including derivatives whose underlying asset relates to a non-monetary item.

c) After deducting loan loss provisions attributed to a linkage basis, according to the linkage of the underlying credit, in the amount of NIS 3,328 million.

<sup>(</sup>d) Shareholders' equity including non-controlling interests.

Note 15A - Balances and Fair Value Estimates of Financial Instruments

	June 30 202	June 30 2020 (unaudited)							
	Book	Fair value							
	balance	Level 1 <sup>(a)</sup>	Level 2 <sup>(a)</sup>	Level 3(a)	Total				
	In NIS millio	n							
Financial assets									
Cash and deposits with banks	102,911	91,543	9,821	1,624	102,988				
Securities <sup>(b)</sup>	98,672	57,165	38,873	3,354	99,392				
Securities borrowed or purchased under reverse									
repurchase agreements	2,694	2,694	-	-	2,694				
Loans to the public, net	284,415	4,309	84,006	196,991	285,306				
Loans to governments	739	-	14	700	714				
Assets for derivatives	14,796	3,508	9,024	2,264	14,796				
Other financial assets	1,909	69	-	1,840	1,909				
Total financial assets	506,136 <sup>(c)</sup>	159,288	141,738	206,773	507,799				
Financial liabilities									
Deposits by the public	416,956	4,375	301,838	110,754	416,967				
Deposits by banks	6,659	51	4,481	2,116	6,648				
Deposits by governments	230	-	155	88	243				
Securities loaned or sold under repurchase									
agreements	1,285	1,285	-	-	1,285				
Bonds, promissory notes and subordinated bonds	19,519	18,940	-	806	19,746				
Liabilities for derivatives	15,810	3,512	12,029	269	15,810				
Other financial liabilities	5,388	92	3,977	1,319	5,388				
Total financial liabilities	465,847 <sup>(c)</sup>	28,255	322,480	115,352	466,087				
Off-balance-sheet financial instruments									
Transactions in which the outstanding balance									
embodies credit risk	330	-	-	330	330				
In addition, liabilities in respect of employee benefits,	,								
gross - pension and severance pay(d)	19,551	-	194	19,357	19,551				

<sup>(</sup>a) Level 1 - Fair value measurements using quoted prices in an active market.

Level 2 - Fair value measurements using other significant observable inputs.

Level 3 - Fair value measurements using significant unobservable inputs.

<sup>(</sup>b) For more information regarding the book balance and fair value of securities, please see Note 5.

<sup>(</sup>c) Of which: Assets and liabilities in the amount of NIS 141,813 million and NIS 277,185 million, respectively, the outstanding balance-sheet amount of which is equal to their fair value (instruments presented in the balance sheet at fair value) or approximates their fair value (instruments for an original maturity of up to 3 months for which the carrying amount is used as an approximation of the fair value). For more information on instruments measured at fair value on recurring and non-recurring bases, please see Notes 15B-15D.

<sup>(</sup>d) The liability is presented on a gross basis and does not take into account plan assets managed against it.

### Note 15A - Balances and Fair Value Estimates of Financial Instruments (cont.)

	June 30 201	9 (unaudite	d)		
	Book	Fair value			
	balance	Level 1 <sup>(a)</sup>	Level 2(a)	Level 3(a)	Total
	In NIS millio	n			
Financial assets					
Cash and deposits with banks	83,605 <sup>(e)(f)</sup>	75,231 <sup>(f)</sup>	7,492 <sup>(e)</sup>	905	83,628
Securities <sup>(b)</sup>	80,763	42,727	35,635	2,651	81,013
Securities borrowed or purchased under reverse					
repurchase agreements	2,963	1,588	1,375	-	2,963
Loans to the public, net	277,634 <sup>(e)</sup>	1,777	88,745 <sup>(e)</sup>	187,509	278,031
Loans to governments	734	-	14	750	764
Assets for derivatives	11,099	3,293 <sup>(e)</sup>	6,517 <sup>(e)</sup>	1,289	11,099
Other financial assets	1,993	77	-	1,916	1,993
Total financial assets	458,791 <sup>(c)</sup>	124,693	139,778	195,020	459,491
Financial liabilities					
Deposits by the public	374,007 <sup>(e)(f)</sup>	2,260 <sup>(f)</sup>	264,907 <sup>(e)</sup>	104,288	371,455
Deposits by banks	4,939 <sup>(e)</sup>	-	4,882 <sup>(e)</sup>	56	4,938
Deposits by governments	437	-	360	89	449
Securities loaned or sold under repurchase					
agreements	954	954	_	_	954
Bonds, promissory notes and subordinated bonds	19,981	20,132	_	813	20,945
Liabilities for derivatives	11,626	3,365 <sup>(e)</sup>	7,944 <sup>(e)</sup>	317	11,626
Other financial liabilities	5,279	629	4,109	541	5,279
Total financial liabilities	417,223 <sup>(c)</sup>	27,340	282,202	106,104	415,646
Off-balance-sheet financial instruments					
Transactions in which the outstanding balance					
embodies credit risk	345	-	-	345	345
In addition, liabilities in respect of employee benefits,					
gross - pension and severance pay(d)	18,137	-	164	17,973	18,137

- (a) Level 1 Fair value measurements using quoted prices in an active market.
  - Level 2 Fair value measurements using other significant observable inputs.
  - Level 3 Fair value measurements using significant unobservable inputs.
- b) For more information regarding the book balance and fair value of securities, please see Note 5.
- (c) Of which: Assets and liabilities in the amount of NIS 123,080 million and NIS 240,508 million, respectively, the outstanding balance-sheet amount of which is equal to their fair value (instruments presented in the balance sheet at fair value) or approximates their fair value (instruments for an original maturity of up to 3 months for which the carrying amount is used as an approximation of the fair value). For more information on instruments measured at fair value on recurring and non-recurring bases, please see Notes 15B-15D.
- (d) The liability is presented on a gross basis and does not take into account plan assets managed against it.
- (e) Reclassified.
- (f) Restated.

Note 15A - Balances and Fair Value Estimates of Financial Instruments (cont.)

	December 3	1 2019 (au	dited)		
	Book	Fair value			
	balance	Level 1(a)	Level 2(a)	Level 3(a)	Total
	In NIS millio	n			
Financial assets					
Cash and deposits with banks	76,213	66,837	8,104	1,251	76,192
Securities <sup>(b)</sup>	84,949	50,803	31,831	2,772	85,406
Securities borrowed or purchased under reverse					
repurchase agreements	1,470	1,470	-	-	1,470
Loans to the public, net	282,478	2,384	88,862	192,218	283,464
Loans to governments	744	-	11	759	770
Assets for derivatives	10,970	2,148 <sup>(e)</sup>	7,423 <sup>(e)</sup>	1,399	10,970
Other financial assets	2,009	47	-	1,961	2,008
Total financial assets	458,833 <sup>(c)</sup>	123,689	136,231	200,360	460,280
Financial liabilities					
Deposits by the public	373,644	3,437	270,780	98,136	372,353
Deposits by banks	6,176	-	5,977	183	6,160
Deposits by governments	315	-	236	87	323
Securities loaned or sold under repurchase					
agreements	476	476	_	-	476
Bonds, promissory notes and subordinated notes	19,958	20,041	_	828	20,869
Liabilities for derivatives	11,528	2,133 <sup>(e)</sup>	9,100 <sup>(e)</sup>	295	11,528
Other financial liabilities	5,052	100	4,348	607	5,055
Total financial liabilities	417,149 <sup>(c)</sup>	26,187	290,441	100,136	416,764
Off-balance-sheet financial instruments					
Transactions in which the outstanding balance					
embodies credit risk	301	-	-	301	301
In addition, liabilities in respect of employee benefits,					
gross - pension and severance pay <sup>(d)</sup>	20,470	-	186	20,284	20,470

<sup>(</sup>a) Level 1 - Fair value measurements using quoted prices in an active market.

Level 2 - Fair value measurements using other significant observable inputs.

Level 3 - Fair value measurements using significant unobservable inputs.

<sup>(</sup>b) For more information regarding the book balance and fair value of securities, please see Note 5.

<sup>(</sup>c) Of which: Assets and liabilities in the amount of NIS 129,657 million and NIS 216,697 million, respectively, the outstanding balance-sheet amount of which is equal to their fair value (instruments presented in the balance sheet at fair value) or approximates their fair value (instruments with original maturities of up to 3 months for which the carrying amount is used as an approximation of the fair value). For more information on instruments measured at fair value on recurring and non-recurring bases, please see Notes 15B-15D.

<sup>(</sup>d) The liability is presented on a gross basis and does not take into account plan assets managed against it.

<sup>(</sup>e) Reclassified.

	luma 20 2020 /um	الموطئات		
	June 30 2020 (ur			
	Fair value measu			
	Prices quoted	In other	l::£:	
	on an active	significant	In significant unobservable	
	market	observable		T . IC : I
	(Level 1)	inputs (Level 2)	inputs (Level 3)	Total fair value
Assats	In NIS million			
Assets				
Available-for-sale bonds:	04 540	4.000		00004
Government of Israel bonds	31,540			
Foreign governments' bonds	11,633	7,521	3	
Bonds of Israeli financial institutions	-	67		67
Bonds of foreign financial institutions	-	9,481	7	9,488
Asset-backed (ABS) or mortgage-backed (MBS)				
bonds	-	5,690		
Other Israeli bonds	70	129		199
Other foreign bonds	-	5,746	-	5,746
Total available-for-sale bonds	43,243	33,294	1,958	78,495
Equity securities and mutual funds not held-for-				
trading:				
Equity securities and mutual funds not held-for-				
trading	2,378	-	-	2,378
Held-for-trading securities:				
Government of Israel bonds	7,924	-	-	7,924
Foreign governments' bonds	252	10	-	262
Bonds of Israeli financial institutions	527	-	-	527
Bonds of foreign financial institutions	-	163	-	163
Asset-backed (ABS) or mortgage-backed (MBS)				
bonds	-	123	1	124
Other Israeli bonds	49	-	-	
Other foreign bonds	-	71	-	
Equity securities and mutual funds	19		_	
Total held-for-trading securities	8,771	367	1	
Assets for derivatives:				3,203
NIS-CPI contacts		213	114	327
Interest rate contracts	28	5,850		
Foreign exchange rate contracts		1,657	•	
Stock contracts	2,943	1,277		
Commodity and other contracts	128	· · · · · · · · · · · · · · · · · · ·		
MAOF (Israeli financial instruments and	120	27	30	103
futures) market activity	409	_	_	409
Total assets for derivatives	3,508		2,264	
	3,306	3,024	2,204	14,790
Other:	A 201			A 201
Credit and deposits for loaned securities	4,381	<del>-</del>	<del>-</del>	4,381
Securities borrowed or purchased under	2.004			2.004
reverse repurchase agreements	2,694	<del>-</del>	<del>-</del>	2,694
Other	69			69
Total - other	7,144			7,144
Total assets	65,044	42,685	4,223	111,952

	June 30 2020 (unaudited)							
	Fair value meas	urements using		_				
	Prices quoted	In other		_				
	on an active	significant	In significant					
	market	observable	unobservable					
	(Level 1)	inputs (Level 2)	inputs (Level 3)	Total fair value				
	In NIS million							
Liabilities								
Liabilities for derivatives:								
NIS-CPI contacts	-	336	77	413				
Interest rate contracts	39	7,570	-	7,609				
Foreign exchange rate contracts	-	2,405	192	2,597				
Stock contracts	2,935	1,664	-	4,599				
Commodity and other contracts	128	54	-	182				
MAOF (Israeli financial instruments and								
futures) market activity	410	-	-	410				
Total liabilities for derivatives	3,512	12,029	269	15,810				
Other:								
Deposits in respect of loaned securities	4,375	1	-	4,376				
Securities loaned or sold under repurchase								
agreements	1,285	-	-	1,285				
Other	92	-	-	92				
Total - other	5,752	1		5,753				
Total liabilities	9,264	12,030	269	21,563				

	June 30 2019 (ur	naudited)		
	Fair value measu	· · · · · · · · · · · · · · · · · · ·		
		In other		
	Prices quoted	significant	In significant	
	on an active	observable	unobservable	
	market (Level 1)	inputs (Level 2)	inputs (Level 3)	Total fair value
	In NIS million	,	, , , ,	-
Assets				
Available-for-sale bonds:				
Government of Israel bonds	25,987	2,818	-	28,805
Foreign governments' bonds	6,821	7,909	-	14,730
Bonds of Israeli financial institutions	-	-	-	
Bonds of foreign financial institutions	40	10,454	_	10,494
Asset-backed (ABS) or mortgage-backed (MBS)		,		,
bonds	-	6,983	1,531	8,514
Other Israeli bonds	104		-	141
Other foreign bonds	-	3,178	-	3,178
Total available-for-sale bonds	32,952	31,379	1,531	
Available-for-sale equity securities and funds:	,	,	,	,
Equity securities and mutual funds	2,438	_	_	2,438
Held-for-trading securities:				
Government of Israel bonds	4,846			4,846
Foreign governments' bonds	51			51
Bonds of Israeli financial institutions	111			
Bonds of foreign financial institutions	-	148		
Asset-backed (ABS) or mortgage-backed (MBS)		110		
bonds	_	216	_	216
Other Israeli bonds	107			107
Other foreign bonds	-	168		
Equity securities and mutual funds	19			
Total held-for-trading securities	5,134		_	5,666
Assets for derivatives:	3,131	332		3,000
NIS-CPI contacts		80	90	170
Interest rate contracts	219 <sup>(a)</sup>	3,738 <sup>(a)</sup>	665	
Foreign exchange rate contracts		1,484	508	
Stock contracts	2,820 <sup>(a)</sup>	1,094 <sup>(a)</sup>	17	
Commodity and other contracts	36	121	9	
MAOF (Israeli financial instruments and	30	121		100
futures) market activity	218	_	_	218
Total assets for derivatives	3,293		1,289	
Other:	3,233	0,317	1,203	11,099
Credit and deposits for loaned securities	2,465 <sup>(b)</sup>	1		2,466
Securities borrowed or purchased under	2,403			2,400
reverse repurchase agreements	1,588	1,375	_	2,963
Other	77			2,303
Total - other	4,130			5,506
Total assets	47,947		2,820	
10(a) a) 5(5)	47,347	33,004	2,020	90,571

<sup>(</sup>a) Reclassified.

<sup>(</sup>b) Restated.

	June 30 2019 (unaudited)							
	Fair value measu	rements using						
		In other		_				
	Prices quoted	significant	In significant					
	on an active	observable	unobservable					
	market (Level 1)	inputs (Level 2)	inputs (Level 3)	Total fair value				
	In NIS million							
Liabilities								
Liabilities for derivatives:								
NIS-CPI contacts	-	206	112	318				
Interest rate contracts	297 <sup>(a)</sup>	4,283 <sup>(a)</sup>	-	4,580				
Foreign exchange rate contracts	-	2,243	205	2,448				
Stock contracts	2,814	1,084	-	3,898				
Commodity and other contracts	37 <sup>(a)</sup>	128 <sup>(a)</sup>	-	165				
MAOF (Israeli financial instruments and								
futures) market activity	217	-	-	217				
Total liabilities for derivatives	3,365	7,944	317	11,626				
Other:								
Deposits in respect of loaned securities	2,260 <sup>(b)</sup>	33	8	2,301				
Securities loaned or sold under repurchase								
agreements	954	-	-	954				
Other	629	-	-	629				
Total - other	3,843	33	8	3,884				
Total liabilities	7,208	7,977	325	15,510				

<sup>(</sup>a) Reclassified.

<sup>(</sup>b) Restated.

	December 31 20	19 (audited)		_
	Fair value measu	rements using		
		In other		
	Prices quoted	significant	In significant	
	on an active	observable	unobservable	
		inputs (Level 2)	inputs (Level 3)	Total fair value
	In NIS million	inputs (Level 2)	inputs (Level 5)	Total fall value
Assets				
Available-for-sale bonds:				
Government of Israel bonds	30,470	2,662	_	33,132
Foreign governments' bonds	12,258			18,121
Bonds of foreign financial institutions	41		_	9,597
Asset-backed (ABS) or mortgage-backed (MBS)	71	5,550		3,331
bonds	_	6,293	1,455	7,748
Other Israeli bonds	108			140
Other foreign bonds	-	3,530	_	3,530
Total available-for-sale bonds	42,877	27,936	1,455	72,268
Available-for-sale equity securities and funds:	42,077	27,550	1,433	72,200
Equity securities and mutual funds	2,395	_	_	2,395
Held-for-trading securities:	2,333			2,333
Government of Israel bonds	2,715	_	_	2,715
Foreign governments' bonds	2,713			213
Bonds of Israeli financial institutions	101			101
Bonds of foreign financial institutions	101	201		201
Asset-backed (ABS) or mortgage-backed (MBS)		201		201
bonds	_	154	_	154
Other Israeli bonds	53			53
Other foreign bonds		87		87
Equity securities and mutual funds		67		
Total held-for-trading securities	3,082	442		3,524
Assets for derivatives:	3,082	442		3,324
NIS-CPI contacts		127	82	209
Interest rate contracts	18 <sup>(a)</sup>		767	4,448
Foreign exchange rate contracts	10, ,	1,741	538	2,279
Stock contracts	 1,774 <sup>(a)</sup>			
Commodity and other contracts	30 <sup>(a)</sup>	1,002 <sup>(-)</sup>	8	3,664
MAOF (Israeli financial instruments and	30(-/	10(-/	4	44
futures) market activity	326			326
Total assets for derivatives	2,148		1,399	10,970
Other:	2,140	7,423	1,399	10,970
Credit and deposits for loaned securities	3,564			2 564
Securities borrowed or purchased under	5,304			3,564
reverse repurchase agreements	1,470			1,470
Other	47			47
Total - other	5,081			5,081
Total assets	55,583		2,854	
I Otal assets	22,263	33,001	2,034	34,238

<sup>(</sup>a) Reclassified.

	December 31 2019 (audited)							
	Fair value measu	rements using						
		In other						
	Prices quoted	significant	In significant					
	on an active	observable	unobservable					
	market (Level 1)	inputs (Level 2)	inputs (Level 3)	Total fair value				
	In NIS million							
Liabilities								
Liabilities for derivatives:								
NIS-CPI contacts		265	38	303				
Interest rate contracts	14 <sup>(a)</sup>	4,429 <sup>(a)</sup>	-	4,443				
Foreign exchange rate contracts		2,511	257	2,768				
Stock contracts	1,763 <sup>(a)</sup>	1,882 <sup>(a)</sup>	-	3,645				
Commodity and other contracts	30 <sup>(a)</sup>	13 <sup>(a)</sup>	-	43				
MAOF (Israeli financial instruments and								
futures) market activity	326	-	-	326				
Total liabilities for derivatives	2,133	9,100	295	11,528				
Other:								
Deposits in respect of loaned securities	3,437	44	6	3,487				
Securities loaned or sold under repurchase								
agreements	476		-	476				
Other	100			100				
Total - other	4,013	44	6	4,063				
Total liabilities	6,146	9,144	301	15,591				

<sup>(</sup>a) Reclassified.

### B. Items Measured at Fair Value on a Non-Recurring Basis

	June 30 2020 (ur	naudited)				
	Fair value measu					
	Prices quoted on an active	In other significant observable	In significant unobservable		Total profit (loss) from changes in value during	
	market (Level 1) In NIS million	inputs (Level 2)	inputs (Level 3)	Total fair value	the period	
Impaired non-performing	In INIS MIIIION				_	
credit whose collection is			470	470	(55)	
collateral-dependent  Total	-	•	- 479 - 479	479 479	(55) (55)	
TOTAL		<u> </u>	- 4/3	4/3	(33)	
	June 30 2019 (ur	naudited)			_	
	Fair value measu	,				
		In other	Significant		Total profit (loss) from	
	Prices quoted	significant	unobservable		changes in	
	on an active	observable	inputs (Level		value during the	
	market (Level 1)	inputs (Level 2)	3) <sup>(a)</sup>	Total fair value	period <sup>(a)</sup>	
	In NIS million					
Impaired non-performing credit whose collection is						
collateral-dependent	-	-	- 456	456	(12)	
Total		-	- 456	456	(12)	
	December 31 20	19 (audited)				
	Fair value measu					
	Tuli Value mease	In other	Significant		Total profit (loss) from	
	Prices quoted	significant	unobservable		changes in	
	on an active	observable	inputs (Level		value during the	
	market (Level 1)	inputs (Level 2)	3) <sup>(a)</sup>	Total fair value	period <sup>(a)</sup>	
	In NIS million					
Impaired non-performing credit whose collection is						
collateral-dependent			- 508	508	76	
Total	-	-	- 508	508	76	

<sup>(</sup>a) Restated.

Note 15C - Changes in items Measured at Fair Value on a Recurring Basis Included in Level 3

	For the	three m	nonths en	ded June	30 202	0 (unau	dited)				
			/unrealize			( ( ( ) ( ) ( ) ( )	Adjust-				
		d gains (					ments				
	Fair	net, incl					from				
	value	met, men	aumg.	-			trans-				
	as at						lation				Unrealized
	the						of		Trans-		gain (losses)
	begin-	In the	In other	Pur-			finan-		fers	Fair	in respect of
	ning of		compre-	chases			cial	Transfers		value as	instruments
	the	state-	hensive	and		Dis-	state-	to Level	level	at June	held as at
	period	ment <sup>(a)</sup>	income <sup>(b)</sup>	issuances	Sales	charges		3(c)	3 <sup>(c)</sup>	30 2020	June 30 2020
	In NIS m		IIICOIIIC · ·	issuarices	Jaics	charges	HICHES		J.,	30 2020	Julic 30 2020
Assets											
Available-for-sale bo	onds:										
Government of											
Israel	34	(1)	1	-	-					- 34	
Foreign	- •	(-)									
governments	_	-	_	_	-			- 3		- 3	
Foreign financial											
institutions	_	_	_	7	_					- 7	, .
MBS/ABS	1,722	(1)	48					- 62		- 1,91 <sup>4</sup>	
Total available-for-	,,,	(-/				(00)				1,51	(27)
sale bonds	1,756	(2)	49	178	-	(88)		- 65		- 1,958	3 (27)
held-for-trading	1,750	\-/	- 13	1,0		(00)				1,550	, (=,)
bonds:											
MBS/ABS	; <u>-</u>	-	-	_		_		- 1		- 1	-
Total held-for-	,										
trading bonds:	_	_	_	_	_	_		- 1		- 1	_
Assets for derivative	٥٠										
NIS-CPI contacts	3. 117	(9)		_				- 6		- 114	(116)
Interest rate	11/	(3)						- 0		11-	(110)
contracts	813	194		_	_	_		_		- 1,007	198
Foreign exchange	013	134				_		-		- 1,007	130
rate contracts	1,595	(027)		105						- 763	(121)
		(937)								- 763 - 350	
Stock contracts	1,557	(1,207)	-	-	-	-				- 350	(942)
Commodity and	40	/10\								20	140
other contracts	48	(18)	-		-	_				- 30	(10)
Total assets for	4 4 2 2	(4.077)		405				_		2.20	/004
derivatives	4,130		- 40					- 6		- 2,264	
Total assets	5,886	(1,979)	49	283	-	(88)		- 72		- 4,223	(1,018)
Liabilities											
Liabilities for derivat		/a.c.									
NIS-CPI contacts	53	(26)	-	-	-	-		- 50		- 77	(26)
Foreign exchange		_									
rate contracts	175	17	-	-	-	-				- 192	! 16
Total liabilities for										_	
derivatives	228		<u>-</u>	<u>-</u>	-	-		- 50		- 269	
Total liabilities	228	(9)		-		-		- 50	<u> </u>	- 269	(10)

<sup>(</sup>a) Net realized gains (losses) reported in the income statement under the noninterest finance income line item.

<sup>(</sup>b) Unrealized gains included in the statement of changes in equity under accumulated other comprehensive income (loss).

<sup>(</sup>c) Transfers from Level 2 to Level 3 – forward contracts for a period of over one year and less than 5 years, as at the reporting date, were transferred when the term to maturity was less than one year.

Note 15C - Changes in Items Measured at Fair Value on a Recurring Basis Included in Level 3 (cont.)

	For the	throon	nonths en	dad luna	20 201	Q /upai	ıditad)				
	roi tile	Realized		ueu Julie	30 201	19 (ullat	Adjust-				
		unrealize					ments				
	Fair	(losses),					from				
	value	including					trans-				
	as at	meraami	· .	•			lation				Unrealized
	the						of		Trans-		gain (losses)
	begin-	In the	In other	Pur-			finan-		fers	Fair	in respect of
	_	income	compre-	chases			cial	Trans-	from	value as	instruments
	the	state-	hensive	and		Dis-	state-	fers to	Level	at June	held as at
	period	ment(a)	income <sup>(b)</sup>	issuances	Sales	charges		Level 3(c)	3 <sup>(c)</sup>	30 2019	June 30 2019
	In NIS m	illion									
Assets											
Available-for-sale se	curities:										
MBS/ABS	1,873	(37)	4	64	(247)	(38)	-	-	(88)	1,531	(2)
Assets for derivative	s:										
NIS-CPI contacts	123	(37)	-	-	-	-	-	- 4	-	90	(26)
Interest rate											
contracts	390	267	-	-	-	8	-	-	-	665	275
Foreign exchange											
rate contracts	588	(177)	-	97	-	-		-	-	508	60
Stock contracts	33	(16)	-	-	-	-	-	-	-	17	_
Commodity and											
other contracts	8	1	=	=	=	=	-	-	=	9	3
Total assets for											
derivatives	1,142	38	=	97	=	8	-	- 4		1,289	312
Total assets	3,015	1	4	161	(247)	(30)	-	- 4	(88)	2,820	310
Liabilities											
Liabilities for derivat											
NIS-CPI contacts	97	(11)	-	-	-	-	-	- 26	-	112	31
Interest rate											
contracts	-	-	-	-	-	-	-	-	-	-	
Foreign exchange											
rate contracts	196	9	-	-	-	-	-		-	205	6
Stock contracts	=	=	-	=	=	=	-	=	=	=	
Total liabilities for											
derivatives	293	(2)	=	=	-	=	-	- 26	=		
Total - other	9	(1)	=	=	-	=	-			8	
Total liabilities	302	(3)	-	-	-	-	-	- 26	-	325	37

<sup>(</sup>a) Net realized gains (losses) reported in the income statement under the noninterest finance income line item.

<sup>(</sup>b) Unrealized gains included in the statement of changes in equity under accumulated other comprehensive income (loss).

<sup>(</sup>c) Transfers from Level 2 to Level 3 – forward contracts for a period of over one year and less than 5 years, as at the reporting date, were transferred when the term to maturity was less than one year.

Transfers from Level 3 to Level 2 – forwards-CPI transactions for a period of over 5 years, as at the reporting date, were transferred when the term to maturity was over one year and less than 5 years.

Note 15C - Changes in Items Measured at Fair Value on a Recurring Basis Included in Level 3 (cont.)

	For the	six mon	ths ended	l lune 30	2020 (	unaudit	ed)				
	101 1110		/unrealize	a Julie Jo	2020 (	unadan	Adjust-				
		d gains (					ments				
	Fair	net, inclu					from				
	value	net, men	aumg.	-			trans-				
	as at						lation				Unrealized
	the						of		Trans-		gain (losses)
	begin-	In the	In other	Pur-			finan-		fers	Fair	in respect of
	ning of		compre-	chases			cial	Transfers		value as	instruments
	the	state-	hensive	and issu-		Dis-	state-	to Level	level	at June	held as at
	year	ment <sup>(a)</sup>	income <sup>(b)</sup>	ances	Sales	charges		3 <sup>(c)</sup>	3(c)	30 2020	June 30 2020
	In NIS m		income. /	ances	Sales	citalges	ments	3' '	3' /	30 2020	Julie 30 2020
Assets											
Available-for-sale bo	nds:										
Government of											
Israel	-	(1)	1	-	-	_		- 34		- 34	. 3
Foreign											
governments	_	-	-	-	-	_		- 3		- 3	-
Foreign financial											
institutions	_	_	-	7	_	_				- 7	<u>-</u>
MBS/ABS	1,455	51	(23)	514	_	(317)		- 234		- 1,914	(27)
Total available-for-											
sale bonds	1,455	50	(22)	521	_	(317)		- 271		- 1,958	(24)
held-for-trading			·/			,· <i>,</i>					<u> </u>
bonds:											
MBS/ABS	_	-	-	_	_	_		- 1		- 1	
Total held-for-											
trading bonds:	_	_	_	_	_	_		- 1		- 1	_
Assets for derivatives	···										
NIS-CPI contacts	82	26	_	_	_	_		- 6		- 114	(39)
Interest rate										111	(33)
contracts	767	449	_	_	_	(209)				- 1,007	120
Foreign exchange	,,,	1.13				(203)				1,007	120
rate contracts	538	(580)	-	805	_	_		. <u>.</u>		- 763	348
Stock contracts	8	342						_		- 350	
Commodity and		J-72								330	340
other contracts	4	26	_	_	_	_		_		- 30	28
Total assets for		20								- 30	20
derivatives	1,399	263	_	805	_	(209)		- 6		- 2,264	797
Total assets	2,854	313		1,326				- 278		- 2,20 <del>1</del> - 4,223	
Liabilities	2,054	313	(22)	1,320	_	(320)		- 2/0	•	- 4,223	773
Liabilities for derivati		/12\						E1		77	45
NIS-CPI contacts Foreign exchange	38	(12)	-	-	-	-		- 51	•	- 77	45
	257	(CE)								100	
rate contracts	257	(65)	-	-		-				- 192	
Total liabilities for	205	/771						F4		200	AF
derivatives	295	(77)	-	-				- 51		- 269	
Total - other	6			-							- 45
Total liabilities	301	(83)	-	-	-	-		- 51	•	- 269	45

<sup>(</sup>a) Net realized gains (losses) reported in the income statement under the noninterest finance income line item.

<sup>(</sup>b) Unrealized gains (losses) included in "Statement of Changes in Equity" under "Accumulated other comprehensive income (loss)".

<sup>(</sup>c) Transfers from Level 2 to Level 3 – forward contracts for a period of over one year and less than 5 years, as at the reporting date, were transferred when the term to maturity was less than one year.

Note 15C - Changes in Items Measured at Fair Value on a Recurring Basis Included in Level 3 (cont.)

	For the	six mor	nths ende	d June 30	2019 (	unaudit	ted)				
		Realized	/unrealize				Adjust-				
		d gains (	losses),				ments				
		net, incl	uding:	_			from				
	Fair						trans-				
	value						lation				Unrealized
	as at						of		Trans-		gain (losses)
	the	In the	In other				finan-		fers	Fair	in respect of
	begin-	income	compre-	Purcha-			cial	Transfers		value as	instruments
	ning of	state-	hensive	ses and		Dis-	state-	to Level	Level	at June	held as at
	year	ment <sup>(a)</sup>	income <sup>(b)</sup>	issuances	Sales	charges	ments	3 <sup>(c)</sup>	3 <sup>(c)</sup>	30 2019	June 30 2019
	In NIS m	illion									
Assets											
Available-for-sale sec											
MBS/ABS	2,821	(93)	32	300	(247)	(170)	-	-	(1,112)	1,531	(2)
Assets for derivatives											
NIS-CPI contacts	149	(62)	-	-	-	-	-	- 5	(2)	90	(22)
Interest rate											
contracts	142	532	-	-	-	(9)	-	-	-	665	525
Foreign exchange											
rate contracts	971	(735)	-	272	-	-	-	-	-	508	(36)
Stock contracts	937	(920)	-	-	-	-	-	-	-	17	(222)
Commodity and		()								_	(4)
other contracts	19	(10)	-	-	-	-	-	-	-	9	(1)
Total assets for	0.040	(4.405)		0.70		(0)		_	(0)	4 000	244
derivatives	2,218	(1,195)	-	272	- (0.47)	(9)			. ,	1,289	244
Total assets	5,039	(1,288)	32	572	(247)	(179)	-	- 5	(1,114)	2,820	242
Liabilities											
Liabilities for derivati		()									
NIS-CPI contacts	109	(35)	-	-	-	-	-	- 38	-	112	41
Interest rate											
contracts	-	-	-	-	-	-	-	-	-	-	-
Foreign exchange	400									205	(4.5)
rate contracts	128	77	-	-	-	-	-	-	-	205	(16)
Total liabilities for	227	40						20		247	25
derivatives	237	42	-	-	-	-	-			317	25
Total - other	3	5	-	-	-	-				8	
Total liabilities	240	47	=	=	-	=	-	- 38	-	325	29

- (a) Net realized gains (losses) reported in the income statement under the noninterest finance income line item.
- b) Unrealized gains included in the statement of changes in equity under accumulated other comprehensive income (loss).

Transfers from Level 3 to Level 2 – forwards-CPI transactions for a period of over 5 years, as at the reporting date, were transferred when the term to maturity was over one year and less than 5 years.

c) Transfers from Level 2 to Level 3 – forward contracts for a period of over one year and less than 5 years, as at the reporting date, were transferred when the term to maturity was less than one year. In addition, SBA transactions were transferred following reallocation of the outstanding principal.

Note 15C - Changes in Items Measured at Fair Value on a Recurring Basis Included in Level 3 (cont.)

	For the	vear en	ded Dece	mber 31	2019 (a	audited'	)				
			/unrealize		2020 (		Adjust-				_
		d gains (I					ments				
		net, inclu	,,				from				
	Fair			-			trans-				Unrealized
	value						lation			Fair	gains (losses)
	as at						of		Trans-	value as	for
	the	In the	In other				finan-		fers	at	instruments
	begin-	income	compre-	Purcha-			cial	Transfers	from	Decem-	held as at
	ning of	state-	hensive	ses and		Dis-	state-	to Level	level	ber 31	December 31
	year	ment <sup>(a)</sup>	income <sup>(b)</sup>	issuances	Sales	charges	ments	3 <sup>(c)</sup>	3 <sup>(c)</sup>	2019	2019
	In NIS m	illion									
Assets											
Available-for-sale sec	urities:										
MBS/ABS	2,821	(144)	31	308	(315)	(234)			(1,012)	1,455	(4)
Assets for derivatives:											
NIS-CPI contacts	149	(80)	-	-	-	-		- 18	(5)	82	(25)
Interest rate											
contracts	142	731	-	-	-	(106)	:		-	767	618
Foreign exchange											
rate contracts	971	(963)	-	530	-	-			-	538	229
Stock contracts	937	(929)	-	-	-	-			-	8	2
Commodity and											
other contracts	19	(15)	-	-	-	=			-	4	(2)
Total assets for											
derivatives	2,218	(1,256)	-	530	-	(106)		- 18	(5)	1,399	822
Total assets	5,039	(1,400)	31	838	(315)	(340)		- 18	(1,017)	2,854	818
Liabilities											
Liabilities for derivativ											
NIS-CPI contacts	109	(37)	-	-	-	-		- 35	(69)	38	12
Foreign exchange											
rate contracts	128	129	-	-	-	=			-	257	
Total liabilities for											
derivatives	237	92	-		-	=		- 35	(69)	295	12
Total - other	3	3	-		-					6	3
Total liabilities	240	95	=	=	=	-		- 35	(69)	301	15

<sup>(</sup>a) Net realized gains (losses) reported in the income statement under the noninterest finance income line item.

<sup>(</sup>b) Unrealized gains included in the statement of changes in equity under accumulated other comprehensive income (loss).

<sup>(</sup>c) Transfers from Level 2 to Level 3 – forward contracts for a period of over one year and less than 5 years, as at the reporting date, were transferred when the term to maturity was less than one year.

#### Quantitative Information on Fair Value Measurement in Level 3

	June 30 2020 (unaudited)						
	Fair value	Valuation technique	Unobservable inputs	Range	Average <sup>(3)</sup>		
	In NIS millio	n					
a. Items measured at fair valu	ue on a recuri	ring basis					
Assets							
Available-for-sale bonds <sup>(1)</sup>							
Government of Israel bonds	34	Discounted cash flows	Spread	205 bp	205 bp		
			Probability of default	1.68%	1.68%		
			% of loss	25%	25%		
Foreign governments		Discounted cash flows	Spread	135 bp	135 bp		
Foreign financial institutions	7	Discounted cash flows	Spread	433.8 bp	433.8 bp		
Asset-backed (ABS) or mortgage-backed (MBS)							
bonds	1,914	Discounted cash flows	Spread	110-215 bp	163 bp		
			Probability of default	2-3.8%	2.90%		
			Early repayment rate	20%	20%		
			% of loss	30%	30%		
Held-for-trading securities <sup>(1)</sup>							
Asset-backed (ABS) or							
mortgage-backed (MBS)							
bonds	1	Discounted cash flows	Spread	110-215 bp	163 bp		
			Probability of default	2-3.8%	2.90%		
			Early repayment rate	20%	20%		
			% of loss	30%	30%		
Assets for derivatives <sup>(2)</sup>							
NIS-CPI interest contracts	56	Discounted cash flows	Expected inflation	0-0.21%	0.11%		
	58	Discounted cash flows	Counterparty risk	0.2-100%(*)	1.31%		
Interest rate contracts	1,007	Discounted cash flows	Counterparty risk	0.2-100%(*)	1.31%		
Foreign exchange rate							
contracts	763	Discounted cash flows	Counterparty risk	0.2-100%(*)	1.31%		
Stock contracts	350	Discounted cash flows	Counterparty risk	0.2-100%(*)	1.31%		
Commodity contracts	30	Discounted cash flows	Counterparty risk	0.2-100%(*)	1.31%		
Liabilities							
Liabilities for derivatives <sup>(2)</sup>							
NIS-CPI interest contracts	77	Discounted cash flows	Expected inflation	0-0.21%	0.11%		
Foreign exchange rate							
contracts	192	Discounted cash flows	Expected inflation	0-0.21%	0.11%		
b. Items measured at fair			<u> </u>				
value on a non-recurring							
basis							
Impaired non-performing							
loans whose collection is							
collateral-dependent	479	Collateral's fair value					

<sup>\*</sup> For a defaulted counterparty.

#### Qualitative Information on Fair Value Measurement in Level 3

- 1. The following unobservable inputs were used to measure the fair value of asset-backed or mortgage-backed securities and of securities of the Israeli government: the spread, probability of default, early repayment rate, and severity of loss in the event of a default.
  - A significant increase/decrease in the unobservable inputs will be reflected in a significantly lower/higher fair value, respectively.
- 2. The following unobservable inputs were used to measure the derivatives' fair value: counterparty credit risk and expected inflation rate. The higher/lower a counterparty's credit risk, the lower/higher the contract's fair value, respectively.
  - A change in the expected inflation rate will affect the contracts' fair value in accordance with the Bank's CPI-linked position on these contracts. The higher (lower) the expected inflation rate with the Bank committed to paying the CPI-linked amount, the lower (higher) the contracts' fair value, respectively. The higher (lower) the expected inflation rate with the counterparty committed to paying the Bank the CPI-linked amount, the higher (lower) the contracts' fair value, respectively.
- 3. The average figure for the unobservable input "counterparty risk" reflects a weighted average.

Quantitative Information on Fair Value Measurement in Level 3 (cont.)

	June 30 201	19 (unaudited)			
	Fair value	Valuation technique	Unobservable inputs	Average range(3)	
	In NIS millio	n			
a. Items measured at fair va	lue on a recurr	ing basis			
Assets					
Available-for-sale securities: <sup>(1)</sup>					
Asset-backed (ABS) or mortgage-backed (MBS)					
bonds	1,531	Discounted cash flows	Spread	110-215 bp	163 bp
			Probability of default	2-3.8%	2.90%
			Early repayment rate	20%	20%
			% of loss	30%	30%
Assets for derivatives(2)					
NIS-CPI interest contracts	73	Discounted cash flows	Expected inflation	(0.23)-1.2%	0.49%
	17	Discounted cash flows	Counterparty risk	0.87-100%(*)	1.29%
Interest rate contracts	665	Discounted cash flows	Counterparty risk	0.87-100%(*)	1.29%
Foreign exchange rate					
contracts	74	Discounted cash flows	Expected inflation	(0.23)-1.2%	0.49%
	434	Discounted cash flows	Counterparty risk	0.87-100%(*)	1.29%
Stock contracts	9	Discounted cash flows	Counterparty risk	0.87-100%(*)	1.29%
Structured - stocks	8	Discounted cash flows	Stock prices	(0.30)-0.27%	(0.02)%
Commodity contracts	9	Discounted cash flows	Counterparty risk	0.87-100%(*)	1.29%
Liabilities					
Liabilities for derivatives <sup>(2)</sup>					
NIS-CPI interest contracts	112	Discounted cash flows	Expected inflation	(0.23)-1.2%	0.49%
Foreign exchange rate					
contracts	205	Discounted cash flows	Expected inflation	(0.23)-1.2%	0.49%
Other	8	Discounted cash flows	Stock prices	(0.30)-0.27%	(0.02)%
b. Items measured at fair					
value on a non-recurring					
basis					
Impaired non-performing					
loans whose collection is					
collateral-dependent	456 <sup>(a)</sup>	Collateral's fair value			

#### (a) Restated.

<sup>\*</sup> For a defaulted counterparty.

#### Qualitative Information on Fair Value Measurement in Level 3

- 1. The following unobservable inputs were used to measure the fair value of asset-backed or mortgage-backed securities: Spread, probability of default, early repayment rate, and severity of loss in the event of a default. A significant increase/decrease in the unobservable inputs will be reflected in a significantly lower/higher fair value, respectively.
- 2. The following unobservable inputs were used to measure the derivatives' fair value: counterparty credit risk and expected inflation rate. The higher/lower a counterparty's credit risk, the lower/higher the contract's fair value, respectively.
  - A change in the expected inflation rate will affect the contracts' fair value in accordance with the Bank's CPI-linked position on these contracts. The higher (lower) the expected inflation rate with the Bank committed to paying the CPI-linked amount, the lower (higher) the contracts' fair value, respectively. The higher (lower) the expected inflation rate with the counterparty committed to paying the Bank the CPI-linked amount, the higher (lower) the contracts' fair value, respectively.
- 3. The average figure for the unobservable input "counterparty risk" reflects a weighted average.

Quantitative Information on Fair Value Measurement in Level 3 (cont.)

	December :	31 2019 (audited)			
					Average <sup>(3</sup>
	Fair value	Valuation technique	Unobservable inputs	Range	)
	In NIS millio	on			
a. Items measured at fair va	lue on a recu	ırring basis			
Assets					
Available-for-sale securities <sup>(1)</sup>					
Asset-backed (ABS) or					
mortgage-backed (MBS)					
bonds	1,455	Discounted cash flows	•	110-215 bp	163 bp
			Probability of default	2-3.8%	2.90%
			Early repayment rate	20%	20%
			% of loss	30%	30%
Assets for derivatives <sup>(2)</sup>					
NIS-CPI interest contracts	45	Discounted cash flows	Expected inflation	0.04-0.81%	0.43%
	37	Discounted cash flows	Counterparty risk	0.12-100%(*)	0.75%
Interest rate contracts	767	Discounted cash flows	Counterparty risk	0.12-100%(*)	0.75%
Foreign exchange rate					
contracts	82	Discounted cash flows	Expected inflation	0.04-0.81%	0.43%
	456	Discounted cash flows	Counterparty risk	0.12-100%(*)	0.75%
Stock contracts	2	Discounted cash flows	. ,	0.12-100%(*)	0.75%
Structured - stocks	6	Discounted cash flows	Stock prices	(0.41)-0.27%	(0.07)%
Commodity contracts	4	Discounted cash flows	Counterparty risk	0.12-100%(*)	0.75%
Liabilities					
Liabilities for derivatives <sup>(2)</sup>					
NIS-CPI interest contracts	38	Discounted cash flows	Expected inflation	0.04-0.81%	0.43%
Foreign exchange rate					
contracts	257	Discounted cash flows	Expected inflation	0.04-0.81%	0.43%
Other	6	Discounted cash flows	Stock prices	(0.41)-0.27%	(0.07)%
b. Items measured at fair					
value on a non-recurring					
basis					
Impaired non-performing					
loans whose collection is					
collateral-dependent	508 <sup>(a)</sup>	Collateral's fair value			

#### (a) Restated.

For a defaulted counterparty.

#### Qualitative Information on Fair Value Measurement in Level 3

- 1. The following unobservable inputs were used to measure the fair value of asset-backed or mortgage-backed securities: Spread, probability of default, early repayment rate, and severity of loss in the event of a default. A significant increase/decrease in the unobservable inputs will be reflected in a significantly lower/higher fair value, respectively.
- 2. The following unobservable inputs were used to measure the derivatives' fair value: counterparty credit risk and expected inflation rate. The higher/lower a counterparty's credit risk, the lower/higher the contract's fair value, respectively.
  - A change in the expected inflation rate will affect the contracts' fair value in accordance with the Bank's CPI-linked position on these contracts. The higher (lower) the expected inflation rate with the Bank committed to paying the CPI-linked amount, the lower (higher) the contracts' fair value, respectively. The higher (lower) the expected inflation rate with the counterparty committed to paying the Bank the CPI-linked amount, the higher (lower) the contracts' fair value, respectively.
- 3. The average figure for the unobservable input "counterparty risk" reflects a weighted average.

#### Note 16 - Miscellaneous Topics

#### a. IT and Operational Services Agreement with Union Bank of Israel Ltd.

The Bank arrived at an understanding with Union Bank of Israel Ltd. on the extension of the engagement term for IT and Operational Services Agreement (hereinafter: the "Agreement"), altering some of the terms and conditions of the engagement.

In this framework, it was agreed, inter alia, that subject to, and in accordance with the terms and conditions detailed in writing in the addendum to the Agreement (hereinafter: the "Addendum"), the validity of the Agreement will be extended until December 31 2022, with options to extend the Agreement by further terms but no later than December 31 2032 if the merger of Union Bank of Israel Ltd. with Mizrahi-Tefahot Bank Ltd. will not take place until the dates set in the Addendum, and subject to the fulfillment of the terms and conditions for the exercise of each of the options.

The scope of the ongoing services and the service level provided by Leumi according to the Addendum will be the same as the ongoing services and the service level which were provided to Union Bank as of December 31 2016, and Leumi will provide Union Bank with ongoing services in the Addendum term according to the "follow me" principle. In addition, an adjustment was made to the consideration paid in the framework of the agreement.

On May 26 2020, the conditions precedent in the addendum were met, and the addendum went into effect.

#### b. The effects of the coronavirus spread

The first half of 2020 was characterized by the spread of the coronavirus, which began in January 2020, and started to impact most world countries during the first quarter of 2020. Most governments imposed a temporary lockdown, bringing to a halt significant parts of the economic activity and taking care of those hurt by the disease, while significantly increasing the costs incurred for taking care of citizens and businesses whose work was disrupted. Central banks across the world used a variety of tools to support economic activity, beyond reducing interest rates.

The coronavirus crisis is a significant event which is disrupting business and economic activity and is accompanied by substantial uncertainty in terms of duration and extent of impact. The ramifications of the crisis for the global and domestic economies are highly substantial, with a significant decrease in gross world product this year; as a result, there may be a material effect on the Bank's business, including in terms of an increase in borrowers' credit risk and liquidity difficulties, inter alia on the back of an increase in unemployment and an economic slowdown.

In order to provide a solution to the current needs and enable business continuity to support businesses, key Leumi units transitioned to a new work mode, which combines work from home, physical separation of organic units, and adjustments to work and control procedures. In order to ensure that the exposure remains within the boundaries of the risk tolerance, business, procedural and automated controls were set up to hedge the risks. Since the work format is dynamic and changes from time to time, the work processes are continuously assessed as are their compliance with the risk tolerance.

According to a subjective assessment, as a result of the crisis and lack of clarity regarding the development of COVID-19 morbidity, lockdown measures and economic policy, the severity level of the global systemic risk and domestic systemic risk increased in the second half of 2020 to "high". In the second quarter of 2020, the severity level of the overall credit risk and the severity level of the borrower and collateral quality risk increased from to "moderate-high". The Bank is assessing its ability to withstand adverse developments in the macroeconomic environment using systemic stress scenarios; in this context, in June 2020, the Bank conducted a uniform stress scenario at the request of the Banking Supervision Department.

In the wake of the coronavirus crisis, the Banking Supervision Department decided (in a letter of the Supervisor of Banks dated March 29 2020), to reduce the minimum regulatory capital adequacy requirements. Subsequently, the Bank's Board of Directors decided on April 16 2020 to establish that the internal Common Equity Tier 1 capital ratio threshold will be 9.5 percent in lieu of the previous 10.5 percent and that the Bank will discontinue, at this stage, the dividend distribution and the continuation of the Bank's share buyback plans.

#### Note 16 - Miscellaneous Topics (cont.)

In addition, due to the increased risk level, the Bank maintains - throughout the crisis period - strict underwriting processes. In this context, emphases in credit granting during the crisis period were pinpointed and the Bank's underwriting processes were rendered more stringent, including credit granting authorizations. In addition, ongoing monitoring and follow up of risk focal points and market developments are conducted in order to prepare in advance and adapt the activity, as needed.

In addition, the Bank is examining ways to provide assistance to customers who are in temporary crisis and who, according to the Bank's assessment, will overcome it. In this context, the effects of the crisis are taken into account and the customers are thoroughly scrutinized. Due to the crisis, loan loss expenses increased, totaling NIS 1,735 million in the first half of 2020. A total of NIS 1,456 million is an increase in the collective provision on the back of a deterioration in the economic indicators underlining the calculation of the provision, in response to a possible increase in the specific provision in the next quarters and a possible adverse development in the days in arrears, due to the prevailing uncertainty.

The loan loss provision of the Bank is an estimate based on judgment exercised during the quarter in a changing environment characterized by unusual uncertainty.

Due to the spread of the coronavirus, there was an increase in the risk factors in financial markets and substantial declines were recorded in equity markets and marketable credit, and significant fluctuations were in the risk-free interest curves and exchange rates. In the second quarter of the year, market volatility subsided and equity markets recovered. However, uncertainty still prevails in the markets, and volatility in financial markets may persist. During the first quarter, mainly towards its end, there was a significant increase in the balance of deposits by the public from retail and business customers, mainly in NIS, partly as a result of the diversion of funds from the capital market, which contributed to an increase in the LCR (liquidity coverage ratio) during the second quarter. Throughout the reviewed period, the LCR in foreign exchange and across all currencies was higher than the regulatory requirement.

During March, as the crisis intensified, there was a rise in finance costs in the local forex market, as well as a sharp decline in the market's liquidity level. The Bank of Israel began to intervene in the foreign exchange market, providing USD liquidity to the Israeli banking system through short-term FX swaps. This activity was designed to enable the banking system to continue to provide solutions to institutional investors' need for currency hedging, which were growing as the crisis unfolds. In the second quarter, due to the improvement in foreign currency liquidity, the Bank of Israel decreased the scope of its intervention in the market.

From the beginning of 2020, the Bank manages the exposure to interest rate changes on the basis of fair value, while taking into account the interest rate exposures for the pension liabilities less plan assets. During the reviewed period, and in the wake of the unfolding crisis in capital markets, material changes occurred in the exposure of value to interest rate changes mainly due to the fluctuations in the tradable credit risk spreads, which caused changes in the value of the Bank's own (nostro) portfolios, as well as the value of its pension liabilities.

During March 2020, the Fed lowered the interest rate from 1.50-1.75 percent to 0.00-0.25 percent. During April 2020, the Bank of Israel lowered the Bank of Israel interest rate from 0.25 percent to 0.1 percent. These decreases, which were made on the back of the coronavirus crisis, are expected to hurt the Bank's finance income.

Throughout the crisis period, the Bank applies stringent risk management practices and continuously examines its events and modes of operation in order to prepare in advance and adapt its activity and strategy, as needed.

#### c. Early redemption of subordinated capital notes

On July 8 2020, the Bank's Board of Directors decided on full early repayment of Capital Notes Series 300 and 301, which were issued to the public in August 2009. Accordingly, on August 10 2020, NIS 2.1 billion in capital notes were redeemed (including linkage differences for Series 300). Capital notes were partially included in the Bank's regulatory capital as at June 30 2020, in accordance with the transitional provisions of Proper Conduct of Banking Business Directive No. 299.

### Note 16 - Miscellaneous Topics (cont.)

#### d. Repayment and issuance of bonds

According to a shelf prospectus dated June 2 2020, the Bank issued, on June 4 2020, a total of NIS 2.4 billion in bonds Series 181. The bonds are payable in one lump sum on September 5 2023 and bear an annual interest rate of 1 percent, are linked to the Consumer Price Index, and are payable annually on June 5 of each year from 2020 to 2023, inclusive. The Series 181 Bonds are not recognized for regulatory capital purposes.

On June 30 2020, NIS 5.3 billion par value in Series 177 Bonds of the Bank were repaid. These bonds did not form part of the Bank's regulatory capital.

#### e. Bank Leumi of Israel Trust Company Ltd.

On April 17 2018, the deal between the Bank and Hermetic for the sale of 75 percent of Hermetic Trust's shares was completed. The completed transaction did not have a material effect on the financial results.

On June 29 2020, the Bank exercised its buy option as part of the sale transaction and sold Hermetic its remaining shares (25 percent) in the trust company. Upon the option's exercise, the Bank no longer holds the company's shares. The exercise of the said option has no material effect on the Bank's financial results.

## BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES Corporate Governance, Additional Information and Appendices Table of Contents

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# Changes in the Board of Directors

As at the end of the reporting period, the Board of Directors includes 9 members. During the second quarter of 2020, there were no changes in the composition of the Board of Directors.

Under the amendment to Proper Conduct of Banking Business Directive No. 301, published on July 5 2017 (hereinafter: "Directive 301"), the maximum number of members on the Board of Directors of banking corporations is to be reduced to 10 by July 1 2020.

For more information regarding the manner of reducing the number of directors to their current number, please see under "Changes in the Board of Directors" in the Bank's 2019 Annual Financial Statements.

On October 29 2020, Dr. Samer Haj Yehia, Chairman of the Board of Directors of the Bank, is expected to end his second term as director with the status of "Other Director" - a director who is not an external director in accordance with Section 11d(a)(2) to the Banking Ordinance, 1941 (hereinafter: the "Banking Ordinance", "Director with the Status of Other Director" to the Bank's Board of Directors; and is a candidate for a further term, in accordance with the announcement of the Committee for the Appointment of Directors, as outlined below.

On November 21 2020, Ms. Zipora Samet is expected to end her third and last term as external director in accordance with Proper Conduct of Banking Business Directive No. 301 (hereinafter: "Directive 301", "External Director"); Ms. Samet also complies with the qualifications of an External Director, in accordance with the provisions of the Companies Law.<sup>1</sup>

#### Annual general meeting and election of directors

On April 26 2020, the Bank published a preliminary notice regarding a plan to convene an annual general meeting of the Bank's shareholders to discuss several topics, including the appointment of one external director in accordance with Proper Conduct of Banking Business Directive No. 301 and two directors with the status of "Other Director". For more information, please see the immediate report published by the Bank on April 26 2020 (Ref. No. 2020-01-041766) (hereinafter: the "Preliminary Notice").

Pursuant to the Preliminary Notice published by the Bank as aforesaid and in accordance with Sections 11D(a)(1), (2) and (3) to the Banking Ordinance, 1941, on May 18 2020 the Bank received a notice from the Committee for Appointment of Directors in Banking Corporations, which was appointed in accordance with Section 36A of the Banking (Licensing) Law, 1981 (hereinafter: the "Committee for Appointment of Directors"). The notice included a list of candidates to serve as the Bank's directors for election in the Bank's 2020 annual general meeting (for more information, please see the immediate report issued by the Bank on May 19 2020 (Ref. No. 2020-01-049725) (hereinafter: the "Notice Issued by the Committee for the Appointment of Directors").

On August 5 2020, the Bank published a summons to an annual general meeting to be convened on September 10 2020, with the following items on its agenda: (1) Discussion of the annual financial statements; (2) Appointment of independent auditors and authorization to set their fees; (3) Appointment of two directors with the status of "Other Director"; (4) Appointment of one External Director. (Ref. No. 2020-01-084459) (hereinafter: "Meeting Summons"). On August 13 2020, the Bank published a complementary report to the Meeting Summons (Ref. No. 2020-01-078268).

## The Internal Auditor

Details regarding the Group's internal auditing function, including the professional standards pursuant to which the Internal Audit Division operates, the annual and multi-year work plans and considerations taken into account in formulating the work plans were included in the 2019 Annual Financial Statements.

The 2019 Internal Auditor's Report of the Leumi Group was submitted to the Audit Committee on March 26 2020, discussed by the Committee on March 30 2020, submitted to the Board of Directors on May 3 2020 and discussed by the Board on May 6 2020.

Ms. Z. Samet, who served as an ED at the Bank until August 17 2017, was re-elected External Director who and also meets the terms of qualifications for ED, by the general meeting held on October 3 2017 under an individual arrangement (for more information, please see Section 1.4.2 to the Report on Convening a general meeting published by the Bank on September 28 2017 (Ref. No. 2017-01-086014) and commenced her third term with the Bank on November 22 2017.

# Control of the Bank

As of March 24 2012, Leumi is defined by law as a banking corporation without a controlling core, and no shareholder meets the definition of a controlling shareholder of the Bank.

For up-to-date information regarding interested parties' holdings in the Bank as at June 30 2020, please see the immediate report on the status of holdings of interested parties and senior officers dated July 7 2020 (Ref. No.: 2020-01-064690). Please see also the complementary immediate report on the list of holders of significant means of control in the Bank as at March 31 2020, dated April 19 2020 (Ref. No. 2020-01-034717) as well as the immediate report entitled "Entity which Became a Material Holder of Means of Control in a Banking Corporation without a Controlling Core" dated May 31 2020 (Ref. No. 2020-01-054723).

## Appointments and Departures

#### **Appointments**

Mr. **Uri Yonissi** was appointed Head of Customer Relations Division, member of the Bank's management and First Executive Vice President, reporting directly the Banking Division. The appointment became effective on June 26 2020.

On June 29 2020, the Bank's Board of Directors decided to appoint Adv. **Mor Fingerer** as Chief Legal Counsel and Head of the Legal Counsel Division. The commencement date of her tenure has yet to be determined; the appointment is subject to the approval or non-objection of the Bank of Israel.

On August 5 2020, the Bank's Board of Directors confirmed the appointment of Mr. **Michael Schiller** to the post of CEO of Bank Leumi UK. The commencement of his tenure has not yet been determined; the appointment is subject to the receipt of the necessary approvals according to the local regulation.

#### Departures

Mr. Ilan Buganim, Head of the Data Division and member of management, who announced his wish to depart from the Bank, ended his tenure on May 31 2020.

Ms. Irit Roth, Head of Legal Counsel Division, Chief Legal Counsel, Legal Risk Officer and member of the Bank's management, announced her wish to end her tenure with the Bank; Ms. Roth's date of departure is August 31 2020.

Mr. Gil Karni, CEO of Bank Leumi UK, announced his wish to end his tenure; the date of his departure has yet to be determined.

## Corporate Structure

#### **Data Division**

The Data Division was split in June, and the units included therein were integrated into the various divisions of the Bank, in order to improve the implementation of the Bank's strategy and to bring about a further leap in Leumi's digital leadership and data capabilities.

For more information, please see the immediate report dated April 27 2020 (Ref. No.: 2020-01-041826).

#### Leumi's China office

The Bank began the process of closing its China office, a process which it expects to complete in the coming months. The field office conducted no business activity and its closure has no material effect on the Bank.

#### **G**ustomer Relations Division

In July, it was decided to form a Customer Relations Division, reporting to the Banking Division, as part of the boost required for service and business purposes. The mortgages function, banking centers and Business Development Department will report directly to the new division.

### Human resource management during the coronavirus event

The Bank acts based on the regulations and guidance issued by government entities and is taking a series of additional measures, in order to reduce the exposure of employees and customers to the risk of contracting the virus and in order to enable business continuity. This included dispersing large units among various facilities, defining "capsules" and other measures.

During this period, a significant effort was made to expand the possibility working from home for thousands of employees, through diverse technological solutions, as part of the Bank's preparations for various scenarios, due to the outbreak of the coronavirus.

# Material Agreements

#### Maalot-Standard Agreement

In accordance with an agreement dated March 29 2020, Standard has assigned Veritas Insurance Agency Ltd. of the Harel Group, as at April 1 2020, the full rights and commitments of Standard under the Maalot- Standard Agreement, subject to the completion of the merger of Standard into Harel. The merger was completed on July 2 2020.

For more information about the Maalot-Standard Agreement, please see the section entitled "Material Agreements" in the 2019 Financial Statements.

#### IT and Operational Services Agreement with Union Bank of Israel Ltd.

The Bank arrived at an understanding with Union Bank of Israel Ltd. on the extension of the engagement term for IT and Operational Services Agreement (hereinafter - the "Agreement"), altering some of the terms and conditions of the engagement.

In this framework, it was agreed, inter alia, that subject to, and in accordance with the terms and conditions detailed in writing in the addendum to the Agreement (hereinafter: the "Addendum"), the validity of the Agreement will be extended until December 31 2022, with options to extend the Agreement by further terms but no later than December 31 2032 if the merger of Union Bank of Israel Ltd. with Mizrahi-Tefahot Bank Ltd. will not take place until the dates set in the Addendum, and subject to the fulfillment of the terms and conditions for the exercise of each of the options.

The scope of the ongoing services and the service level provided by Leumi according to the Addendum will be the same as the ongoing services and the service level which were provided to Union Bank as of December 31 2016, and Leumi will provide Union Bank with ongoing services in the Addendum term according to the "follow me" principle. In addition, an adjustment was made to the consideration paid in the framework of the agreement.

On May 26 2020, the conditions precedent in the addendum were met, and the addendum went into effect.

For more information, please see the immediate report published by the Bank on May 12 2020 (Ref. No. 2020-01-047130) and on May 26 2020 (Ref. No. 2020-01-052887).

# Laws and Regulations Governing the Banking System

Some of the information in this section constitutes "forward-looking information". For the meaning of the term, please see under "Forward-Looking Information".

For more information, please see the 2019 Annual Financial Statements.

During the reporting period, several proposals for regulatory amendments and amendments to various legal provisions were published, which could have an impact on the characteristics, scope and profitability of some of the Group's activities and on the credit, operating and legal risks to which it is exposed. Some of the proposals are at various stages of discussion and, consequently, it is impossible to assess whether or not they will be issued as binding provisions and, if issued, what the ultimate provisions will be. As a result, at this stage, it is impossible to assess the effect of these provisions on the Group's overall activity, if any. The following section provides detailed information on newly enacted legislation which came into effect during the reporting period and provisions expected to come into force which are expected to have a significant effect on the Bank.

#### Legislation

#### Checks Without Cover Law (Amendment No. 14), 2020

On August 18 2020, an amendment to the Checks Without Cover Law was promulgated. According to the amendment, if a check is deposited and there is no adequate balance in the customer's account to pay the check, the bank will notify the account holder on which the check is drawn in order to notify the holder of the need to deposit founds in the account no later than two and a half hours prior to the end of the work day, in order to prevent the check from bouncing.

The amendment will become effective one year from its publication date.

The amendment to the law requires the Bank to adjust its work mode with customers in this respect.

#### Directives Issued by the Banking Supervision Department

#### Proper Conduct of Banking Business Directive No. 222, "Stable Funding Ratio"

The draft adopts the Basel III recommendations regarding the calculation of the Net Stable Funding Ratio (NSFR) by the Israeli banking system.

In accordance with the draft, a banking corporation is required to maintain a stable net funding ratio - defined as the amount of stable available funding divided by the amount of required stable funding (as prescribed by the directive) - to be calculated according to the total currencies and be no less than 100 percent at any given time.

The net funding ratio will be met and reported including all currencies, but banking corporations are expected to actively monitor and control the liquidity needs required in order to maintain a net stable funding ratio for each of the main currencies.

The stable net funding ratio will be used by the banking corporation on an ongoing basis and reported to senior management and Board of Directors at least once each quarter (in extreme cases, more frequently).

A banking corporation which leads a banking group will apply the directive on a consolidated basis.

Due to the coronavirus event, the Banking Supervision Department will consider in December 2020 whether an additional deferral in the final implementation of the directive is needed; at this point, the directive's effective date is July 1 2021.

# New Draft Proper Conduct of Banking Business Directive, Dormant Deposits and Accounts whose Owners Have Passed Away

On August 5 2020, the Banking Supervision Department published a new draft Proper Conduct of Banking Business Directive whose objective is to improve the way dormant deposits and accounts whose owners have passed away are handled, inter alia by extending the obligation to locate the owners of these deposits and accounts and the requirement to ensure that there is an organizational function responsible for ensuring that such deposits are being handled.

If approved, the directive will require the Bank to make changes in its work processes and the resources allocated to this matter.

#### Various Legislative Initiatives for Increasing Competition in the Retail Credit Market

Recently, special emphasis has been placed on legislation to encourage competition, mainly in the retail credit market. This trend is reflected in various legislative provisions and initiatives which aim to ease the entry of new players into the market, inter alia, by increasing the resources available to them, providing tiered regulatory easements, and granting reliefs for connecting to the payment and clearing systems.

These amendments are expected to affect the Israeli banking system in the coming years, along with initiatives led by the Bank of Israel, such as: building the Central Credit Register, which was launched in April 2019 and will enable various entities to obtain credit statements and reports for their current and potential customers; encouraging the banking system to increase efficiency; and the reform regulating customers' transfer from one bank to another through direct channels.

For more information on this topic, please see the 2019 Annual Financial Statements.

The following topics should also be mentioned in this context:

- On March 1 2020, the Bank of Israel published a revision for Proper Conduct of Banking Business Directive No. 201,
  "Measurement and Capital Adequacy". The amendment to the directive includes a change in the calculation of the
  required minimum capital, aimed at providing easements to banks the consolidated total assets of which equal or
  do not exceed 24 percent of the banking system's total assets. The purpose of the proposed amendment is to enable
  a structural change in the banking system with the aim of reducing the dominance of the two large banking groups.
- On March 12 2020 the Banking Supervision Department published new directives regarding adjustments to directives of the Banking Supervision Department which will be applicable to new banks and banks under establishment. In this context, a Proper Conduct of Banking Business Directive No. 480 regarding adjustments to Proper Conduct of Banking Business directive applicable to a new bank and a bank under establishment was published, as was a Reporting to the Public directive applicable to a new banking corporation and a new banking corporation under establishment.

The said directives set tiered regulation for new banks and create a defined known regulatory tier for entities establishing new banks in respect of the regulatory requirements applicable to such corporations. The directives also define the requirements applicable to banks under establishment.

The main adjustments to the directives apply to the following issues: the required equity capital, leverage ratio, liquidity ratio, composition of the Board of Directors and its committees, use of cloud computing services, corporate governance and publication of financial statements to the public.

- On March 12 2020, the Banking Supervision Department published an amendment to Proper Conduct of Banking Business Directive No. 411, "Management of Anti-Money Laundering and Countering Financing of Terrorism Risks". The amendment grants, inter alia, reliefs in respect of the obligation of banks to register beneficiaries and holders of accounts managed for credit providers and P2P platforms (provided that these entities are regulated by the Capital Markets, Insurance and Savings Authority, and have been given a license to grant credit or a license to operate a credit intermediation system, under the condition that the transactions in these accounts are in accordance with the licenses). The purpose of the amendment is to remove a significant barrier that hinders these entities from operating in the Israeli financial system and competing with the banking system.
- On May 7 2020, the Bank of Israel announced that the Payments Department has completed clearing-out process of the BICs (bank codes) which are used to identify payment service providers and their customers in the payments systems. This measure will enable the entities dealing with the provision of payment services (which hold a license, or are exempt from holding a license that enables the provision of payment services), to connect to and use the payments systems, thus increasing competition in this area.
- Payments domain in the past few years, there have been substantial changes in the payments domain, aimed at
  increasing competition in this area. On June 18 2020, pursuant to this trend, the Israel Competition Authority
  extended the cartel exemption for the five largest banks, regarding cooperation between them as part of their
  jointly-owned Bank Clearing Center ("MASAV"). MASAV is a corporation which clears all inter-bank payments
  transactions. According to the exemption decision, new terms and conditions were set to ensure the ability of non-

bank entities to use the MASAV system and enjoy its services at the same terms and conditions as the banks. This includes the decision to allow these entities to gain access to the instant payments systems promoted by the company. The system will allow the instant transfer of funds between bank accounts.

As part of the said exemption, terms and conditions were set requiring MASAV to accept as participants any payments service provider who is eligible for it and represented by a bank and allow each participant to take part in MASAV's internal committees that are relevant to them. In addition, the five largest banks were prohibited from unreasonably denying a non-bank entity the required services in order to connect them to MASAV as participants. In addition, the Bank was prohibited from making use of the instant payments system for its payments app until it represents a non-bank entity, such that the represented entity transfers transactions through that system. According to the exemption, the condition regarding the instant payment system expires on the earlier of: June 30 2022 or until one year has elapsed from the day on which the first non-bank entity began to conduct such transactions on a regular basis.

These terms, along with the other terms applicable to MASAV, are intended to allow non-bank entities to compete with the banks on the provision of various financial services and offer various financial services to the public.

In tandem with the said cartel exemption for the MASAV activity, the Bank of Israel published directions for MASAV and MASAV participants for compulsory clearing representation or in the MASAV system's rulings. In this context, the Bank of Israel established the terms and conditions designed to allow payments service providers access to the various payments systems managed by MASAV by being represented by the clearing participants as well as the definition of "reasonable denial" and terms and conditions such participants may put forward for said representation.

- On June 24 2020, the Ministry of Finance published Memorandum of Financial Information Services Law, 2020. The purpose of the memorandum is to replace portions of the Supervision of Financial Services (Regulated Financial Services) Law, 2016, which relate to the service of comparing financial costs by a new law, which will regulate all the information included in providing financial information services both by the entities providing the service and the financial entities which hold financial information of customers. The proposed regulation will allow financial information service providers to receive, with the customer's agreement, online access to financial information about the customer from financial sources, in order to provide various services (at this stage: banks, issuer clearing entities and deposit and credit unions). At the same time, such information sources will be required to allow financial information service providers online access to customers' financial information, subject to the customer's agreement. The financial information services included in the Memorandum of Provision of Financial Information Services Law are: price, cost or return comparisons; providing information to financial providers to obtain quotes to the customer for the financial services the customer wishes to consume (i.e., competing quotes) or in order to help contract with them; as well as consulting regarding financial management. The access to customers' financial information stored by financial information sources is expected, according to the explanatory notes, to remove barriers for transitioning between various financial providers and encourage competition, both on the demand and supply sides. The proposed law will also apply to banking corporations, both as financial service providers and information sources.
- On July 2 2020, the Banking Supervision Department published an amendment to Proper Conduct of Banking Business Directive No. 432, "Transferring Activity and Closing a Customer's Account." According to the amendment, a banking corporation should enable a customer to submit an online application to transfer a securities portfolio to another investment entity, without requiring him/her to arrive at a branch. The banking corporation will not unreasonably deny a customer's request to such transfer. The guidance's objective was to make it easier for customers to transfer their securities portfolios between various entities in and outside the banking system, as well as to encourage competition in the brokerage industry, pursuant to a recommendation of the Brokerage Report published by the Israel Securities Authority and Israel Competition Authority.

#### Regulatory Developments Following the Coronavirus

Against the backdrop of the unfolding coronavirus event and its ramifications on the Israeli and global economies, as well as on households and businesses, the Banking Supervision Department and other regulators have set a series of regulatory measures in an effort to assist households and businesses to overcome this period, while allowing banking corporations to be more flexible in their business conduct.

The said measures focus, among other things, on continuing to provide banking services to the public, with emphasis on transitioning to the various digital channels, providing services without the need for customers to reach the Bank's branches and making adjustments for working remotely; providing various reliefs to the banks to allow them to function property even when not fully staffed; requiring the banks to assist the economy in overcoming the crisis by increasing available credit and pricing loans fairly.

Following are the main topics of the said adjustments:

#### Adjustments for working remotely

- Directives issued by the Banking Supervision Department:
  - Opening branches setting minimum requirements for opening of branches to the public according to adequate
    geographical dispersion, and their ability to provide banking services to a wide array of customers, while taking
    into account the type of services rendered in these branches and the need to schedule an appointment in
    advance
  - Subscribing to digital services banks were allowed to send customers notifications on digital channels offering them to subscribe to the digital banking services and instructing them on how to do so. Banks were also allowed to send customers who do not possess debit cards issued by the bank notifications on the e-banking channels offering them to have a debit card issued to them.
  - To formulate an outline for debit cards issuance for customers receiving National Insurance annuities in order to help these customers withdraw their annuities from any ATM without arriving at a branch.
  - Bankrupt customers guidance to issue debit cards to bankrupt customers and subscribe them to a service allowing them to carry out transactions through the bank's website, without the need for approval by a trustee in bankruptcy for each request, based on the position of the Official Receiver, who has given it a sweeping approval.
  - Management of guardian bank accounts guidance regarding issuing debit cards to a guardian and a person who
    was appointed a guardian in the appropriate cases, as well as guidance for enrolling a guardian in online
    information services and regulating transactions in a guardian account not necessarily to the branch to which
    the customer's account is assigned.
  - Reliefs regarding obtaining telephone banking services including entering into agreements for e-banking services, giving orders by phone, making telephone calls to sell credit to retail customers and entering into agreements to grant credit (excluding housing loans) through unrecorded telephone calls.
  - Check deposits increasing the maximum deposit amount for a single check by smartphone from NIS 20,000 to NIS 50,000.
  - Professional human telephone response bringing the minimum age for receiving priority in call centers down from 75 to 70.
  - Identification requirements relief in identification requirements for a general trust account managed by a lawyer, accountant or rabbinical lawyer for their customers. If the trustee in a general trust account (exempt from the beneficiaries' statement as long as he does not exceed the stipulated amounts) wishes to exceed the amount restrictions set for the management of this type of account, he will be able to convert the account to an unrestricted account, by providing an updated beneficiaries statement. Since this does not involve opening an account, the beneficiaries statement may be sent via facsimile (in lieu of sending the original).

- De-authorization To receive a customer's order to withdraw an account billing authorization (or a specific charge under authorization) over the phone, provided that the call is recorded (in lieu of a written order).
- Draft of Banking Ordinance (Customer Service) (Supervision of Immediate Debit Card, Letter of Warning by a
  Lawyer and Teller-Performed Transaction through a Call Center) (Temporary Order), 2020 in accordance with
  the draft order published on August 16 2020, the following services were declared regulatable services and the
  maximum fees that may be charged for them shall be capped, as follows: teller-executed transaction by way of
  a phone call NIS 2.5 per transaction; warning letter by a lawyer NIS 50 per letter; immediate debit card fees it is prohibited to charge fees.
  - The purpose of the ordinance is to help customers deal with the coronavirus crisis, to encourage them to refrain from arriving at the branches and to prefer remote transactions.
  - According to the draft ordinance, it will be in effect for six months. If said ordinance is approved, it will affect the Bank's revenues from these fees.
- The Registrar of Companies and Registrar of Liens and Mortgages developing a remote work outline to register and remove liens and mortgages.
- Amendment to the Land Regulations (Management and Registration) the amendment allows mortgages to be registered digitally, without physical presence, in two ways: either directly with the Registrar or through a bank.
- Supervisor of the Sales Law according to the Sales Law (Apartments) (Securing Investments of Home Buyers), in certain cases, buyers of new apartments are required to pay for them using vouchers. The Supervisor of the Sales Law published a procedure allowing such vouchers to be paid other than by physically arriving at a bank branch.
- Investment advice the Israel Securities Authority option to work remotely on the initial customer needs inquiry for a new customer as well as reliefs for the requirement to revise the customer's needs and how such revision should be made, and reliefs regarding documentation of an advisory call.
- Amendment to the Execution Law the Law currently prescribes that a restriction on the use of debit cards imposed by the Executions Registrar on the debtor will not apply to the use of immediate debit cards, provided that transactions will only be approved after verifying that the debtor has a credit balance. The amendment allows such debit cards to be issued to customers who have a credit facility in their accounts and allows the customers to perform transactions with the card against their unused credit facility.
- Amendment to the Debit Cards Law waiver of the requirement for a "blue signature" on the card contract, which
  was replaced by the requirement to obtain the customer's agreement and the requirement that the issuer
  document his/her agreement.

#### Adjustments designed to assist customers in the credit domain

- Directives issued by the Banking Supervision Department:
  - The banking system joins forces to help the Israeli economy through the crisis by boosting its credit offering and fair pricing of loans a letter by the Banking Supervision Department, in which the Supervisor of Banks emphasized her expectation that the banks continue to provide credit and refrain from exercising stricter underwriting criteria, with emphasis on small and mid-sized business borrowers and households out of a long-term holistic economic view which takes into account the needs of the economy and customers.
  - Reducing the minimum capital ratio requirements the Bank of Israel granted reliefs in respect of the capital
    requirements so that the banks use the capital sources released as a result in order to increase the pool of credit
    available to households and the business sector, without detracting from the need for meticulous and
    responsible underwriting, with emphasis on the extension of credit to customers who met their credit
    repayments regularly prior to the outbreak of the coronavirus crisis. Released sources may not be used for
    dividend distribution or share buyback purposes.
  - Increasing the industry indebtedness limit for the construction and real estate sector in an effort to continue the activity of the real estate sector and help contractors meet the growing funding needs, banks were allowed to increase the credit to the construction and real estate industry, so that the total credit (less indebtedness to

the national infrastructure) would increase from 20 percent to a rate of 22 percent of total indebtedness by the public.

- Managing credit facilities in current accounts option to authorize an overdraft beyond the credit facility at the
  customer's request for a period of three days (in lieu of one day prior to the relief) and an option to refrain from
  applying the guidance to amounts greater than NIS 5,000 for private individuals and NIS 100,000 for commercial
  credit, when the customer has an authorized credit facility. The overdraft interest rate shall not exceed the rate
  set in the most recent credit facility agreed with the customer.
- Reports to the Central Credit Register the Bank of Israel issued a guidance under which, any reliefs granted to customers should not be reported in a negative manner. In case of a report on late payment, a note can be added that the late payment is a result of a "force majeure. In addition, no reporting should be made for checks and debit orders if the bank is seeking to increase the facility so that they do not bounce.
- Bounced checks according to the Banking Supervision Department's guidance, any restriction on a bank account and its owner should be suspended during the determined period. Information about bounced checks should be reported to the Central Credit Register.
- The LTV on mortgages
  - a. The Bank may grant loans for any purpose against mortgaging of an apartment at a 70 percent LTV ratio, in lieu of 50 percent prior to the relief). The loan is conditioned upon the borrower's declaration whereby the loan shall not be used to purchase another apartment.
  - b. To estimate a borrower's income, banking corporations may take into account the average amount of the borrower's income in the three months prior to their unpaid leave or their cutback to part-time employment owing to the coronavirus crisis, subject to the following conditions: (1) In the bank's estimation, the borrower is expected to return, after the coronavirus crisis, to their employment at the same income level they had had prior to the unpaid leave; (2) Repayments shall not exceed 70 percent of the borrower's income after going on unpaid leave; (3) The bank shall set a limit to the total credit extended under this relief.
  - c. The requirement whereby for the purpose of calculating the capital adequacy requirement, a banking corporation can increase the CET1 capital target to a rate that reflects 1 percent of the outstanding housing loans will not apply to housing loans approved during the defined period. This relief was designed to ease the capital requirement for banks in respect of mortgages and respectively, decrease the interest on housing loans.
- Debt settlement agreements the requirement to sign a debt settlement agreement was substituted by a requirement to obtain the customer's documented agreement even by phone.
- Reliefs regarding the date of delivering an up-to-date financial statement to the bank, respectively, according to the extension provided for this matter by the tax authorities.
- Certain changes in the loan terms, in connection with the coronavirus (such as grace periods, waiver of arrears
  interest, etc.) with individual borrowers or as part of a program for borrowers encountering short-term
  difficulties, will not be classified as troubled debt upon restructuring, in order to help stabilize borrowers who do
  not meet or will not meet their contractual repayment commitments due to the effect of the coronavirus event.
- Reliefs for mortgage payments for entitled parties guidance by the Accountant General and the Ministry of Housing
  and Construction regarding reliefs in mortgage payments to entitled parties, including the need to exercise
  judgment and make special concessions regarding collection processes, and the option to defer mortgage payments
  by up to 6 months (until December 31 2020, banks may extend the grace periods, even beyond the 6-months total).
- Outline for deferment of loan repayments in order to assist bank customers to cope with the ramifications of the coronavirus crisis this extensive outline, which was adopted by the banking system, for deferring loan repayments in an effort to assist bank customers (households and small businesses) to cope with the consequences of the coronavirus crisis.

The published outline applies to loans of the following types: mortgages, consumer loans and small business loans, and includes a series of terms and conditions for the loan rescheduling.

The period for submitting the deferral applications under the outline was extended until October 30 2020.

- Amendment to Bounced Checks Regulations which complements the Banking Supervision Department's guidance
  on the topic (according to which any restriction on a bank account and its owner should be suspended during the
  said period), according to which checks which bounced from March 4 2020 to June 22 2020 will be derecognized
  from the total number of regular bounced checks (and the account restrictions should be lifted accordingly).
- Offering a solution to customers who are in financial difficulties due to the coronavirus crisis according to the Banking Supervision Department's letter, despite the resumption of activity under the coronavirus, the ramifications of the crisis have not yet played out in full, and it appears that many households and businesses are affected and will continue to be affected by the ramifications of the crisis both in the short and mid-terms. Against this backdrop, the banks are required to try and exhaust, as far as possible, various ways to collect debts, including all its components, from customers before turning to the courts and to speed up such efforts in order to identify difficulties and help their customers to overcome the challenging period, as early as possible, thus helping to prevent them from accumulating debt and from future deterioration. In this context, a variety of tools may be used, such as: extending debt handling schedules; proactively and promptly reaching out to customers in arrears in order to examine ways for helping them; offering them convenient payment terms; providing discounts on fees and commissions and interest in arrears; rescheduling debts for longer periods, and more.

#### Reliefs due to staffing shortages and working remotely

- Directives issued by the Banking Supervision Department:
  - Changes in the work of the Board of Directors the Banking Supervision Department issued guidance allowing board meetings to be conducted remotely, using electronic means of communications, in lieu of by physical presence. In addition, the Chairman of the Board was given the option to determine the date and frequency of discussing various topics (subject to the requirements of the Companies Law), thus taking into account the developing risks and rapid changes in the operating environment, and the need to monitor the operations of banking corporations. A relief was also granted regarding the dates of approving and distributing minutes of meetings.
  - Reporting extraordinary actions clarification by the Banking Supervision Department whereby banks are required to report such actions as soon as possible according to circumstances. However, in this context, the changes in the modus operandi of banking corporations at this time should be taken into account. In a case of a reporting delay, the delay should be documented. This clarification is consistent with the one issued by the Prohibition on Money Laundering Authority, according to which the Authority will accept reporting delays. On the other hand, the Authority emphasized it expects financial institutions to provide information to it as close as possible to the relevant date, in accordance with the risk management policy and as needed.
  - Handling public inquiries reliefs regarding the handling of public inquiries, including the manner of answering customers and the time frames for providing the response.
  - Extension of the deadline for closing a customer's account from 5 work days to 14 work days from the date on which the customer has completed the actions required therefrom.
  - Extension of various obligatory dates for handling housing loans.
  - Rotation and continuous leave various reliefs in implementing the continuous leave requirement, while
    distinguishing between employees who do not fulfil roles identified as sensitive and those fulfilling roles that
    have been identified as such. In addition to the relief, the banks are required to step up their supervision and
    control over fraud and embezzlement risks.
- General:
  - General permit to employ workers overtime, taking into account the special needs of the work place and the good of the workers, which was in effect for two months as of March 17 2020.

# Postponement of the effective dates of various directives and reliefs for reporting to the Banking Supervision Department

- Postponement of the effective date of Proper Conduct of Banking Business Directive No. 368, "Open Banking" by approx. three months, such that the gradual application of the directive will commence on March 31 2021.
- Postponement of the effective date of Proper Conduct of Banking Business Directive No. 359A, "Outsourcing" by approx. six months, to September 30 2020.
- Postponement of the publishing date of the financial statements for Q1 2020 to June 30 2020.
- Postponement of the banks' preparations for various topics, including: postponement of preparations for reporting
  the results of Quantitative Impact Survey (QIS) regarding restrictions on pledging assets of banking corporations;
  deferral of the deadline for completing the QIS in respect of to the Proper Conduct of Banking Business Directive
  draft on Net Stable Funding Ratio (NFSR) until December 31 2020 (in December 2020, the Banking Supervision
  Department will examine whether the final application of the directive, whose effective date is July 1 2021, requires
  postponement as well); and postponement of the gaps survey according to the FX Global Code.
- Postponement of the deadline for conducting a safety survey for high-risk systems.
- Reliefs for reporting to the Banking Supervision Department in accordance with various reporting requirements, whether by temporarily holding the report or postponing it.
- Postponement of an independent survey of the internal control function (which banking corporations are required to conduct at least every five years), such that if the five-year period ends during 2020, the bank may extend the completion date by six months.
- Postponement of an operational risks survey (which banking corporations are required to conduct at least every three years), such that if the three-year period ends during 2020, the bank may extend the completion date by six months.
- Postponement of the "Mandatory Inter-Bank Transitioning" Reform by six months, until September 22 2021.

The various adjustments required due to the coronavirus event were limited to different time frames, in line with the assessments regarding the duration of the coronavirus event, and are continuously being revised in accordance with the needs of the customers and banking system, as well as the economic situation in Israel.

The effect of said regulatory provisions is part of the overall effect of the event on the Bank and Group as outlined in this report.

# **Credit Ratings**

Following are the credit ratings and outlook of the State of Israel and the Bank as at August 27 2020:

	Rating agency	Long term	Outlook	Short term
State of Israel	Moody's	A1	Stable	P-1
	S&P	AA-	Stable	A-1+
	Fitch	A+	Stable	F1+
Bank Leumi: foreign exchange	Moody's	A2	Stable	P-1
	S&P	А	Stable	A-2
	Fitch	А	Stable	F1+
				A-1
Local rating (in Israel)	S&P Maalot	AAA	Stable	F1+
	Midroog	Aaa	Stable	P-1

Following is the development of the Bank's credit rating and credit outlook from January 1 2020 to August 27 2020:

On February 18 2020, credit rating agency Fitch reiterated the Bank's rating and rating outlook.

On April 30 2020, credit rating agency Fitch reiterated the Bank's rating and rating outlook.

On June 17 2020, credit rating agency Moody's reiterated the Bank's rating and rating outlook.

On June 19 2020, credit rating agency Fitch reiterated the Bank's rating and rating outlook.

On July 20 2020, credit rating agency S&P reiterated the Bank's rating and rating outlook.

On July 20 2020, credit rating agency S&P Maalot reiterated the Bank's rating and rating outlook.

# Appendix 1 - Income and Expenditure $\mathsf{Rates}^{(\mathsf{a})}$ and Analysis of Changes in Interest Income and Expenses

Part A - Average Balances and Interest Rates – Assets

	For the thre	ee months e	nded June 3	0		
	2020			2019		
	Average	Interest	% of	Average	Interest	% of
	balance <sup>(b)</sup>	income	income	balance <sup>(b)</sup>	income	income
	In NIS millio	on	In %	In NIS millio	on	In %
Interest-bearing assets						
Loans to the public(c)						
In Israel	266,663	1,960	2.97	248,896	2,755	4.50
Outside Israel	24,726	234	3.84	24,942	320	5.23
Total <sup>(i)</sup>	291,389	2,194	3.05	273,838	3,075	4.57
Loans to the government						
In Israel	721	6	3.37	735	9	4.99
Outside Israel	-	-	-	-	-	-
Total	721	6	3.37	735	9	4.99
Deposits with banks						
In Israel	14,052	16	0.46	8,603	45	2.11
Outside Israel	288	-	-	351	1	1.14
Total	14,340	16	0.45	8,954	46	2.07
Deposits with central banks						
In Israel	66,594	19	0.11	55,895	35	0.25
Outside Israel	1,766	-	-	607	4	2.66
Total	68,360	19	0.11	56,502	39	0.28
Securities borrowed or purchased under rev	verse repurchase a	agreements				
In Israel	2,930	-	-	895	-	-
Outside Israel	-	-	-	-	-	-
Total	2,930	-	-	895	-	-
Bonds - held-to-maturity and available-for-s	ale <sup>(d)</sup>					
In Israel	77,907	228	1.18	65,109	330	2.04
Outside Israel	5,070	29	2.31	5,567	36	2.61
Total	82,977	257	1.24	70,676	366	2.09
Bonds - held-for-trading <sup>(d)</sup>						
In Israel	10,724	6	0.22	5,973	21	1.41
Outside Israel	-	-	-	-	-	-
Total	10,724	6	0.22	5,973	21	1.41
Total interest-bearing assets	471,441	2,498	2.14	417,573	3,556	3.45
Non-interest-bearing receivables for credit						
cards	4,845			5,873		
Other non-interest-bearing assets <sup>(e)</sup>	55,795			40,071		
Total assets	532,081	2,498		463,517	3,556	
Total interest-bearing assets attributed to						
foreign operations	31,850	263	3.34	31,467	361	4.67

Part B - Average Balances and Interest Rates - Liabilities and Capital

_	For the three months ended June 30					
	2020					
	Average	Interest	% of	Average	Interest	% of
	balance <sup>(b)</sup>	expense	expense	balance <sup>(b)</sup>	expense	expense
	In NIS millio	on	In %	In NIS millio	on	In %
Interest-bearing liabilities						
Deposits by the public						
In Israel	295,174	(242)	(0.33)	265,582	(663)	(1.00)
Demand deposits	157,767	(2)	(0.01)	129,544	(43)	(0.13)
Fixed deposits	137,407	(240)	(0.70)	136,038	(620)	(1.84)
Outside Israel	16,806	(25)	(0.60)	15,456	(81)	(2.11)
Demand deposits	6,485	(4)	(0.25)	5,191	(19)	(1.47)
Fixed deposits	10,321	(21)	(0.82)	10,265	(62)	(2.44)
Total	311,980	(267)	(0.34)	281,038	(744)	(1.06)
Deposits by the government						
In Israel	206	-	-	201	-	-
Outside Israel	102	-	-	233	-	-
Total	308	-	-	434	-	
Deposits by central banks						
In Israel	1,192	(1)	(0.34)	10	-	-
Outside Israel	-	-	-	-	-	_
Total	1,192	(1)	(0.34)	10	-	
Deposits by banks						
In Israel	6,281	(2)	(0.13)	4,084	(7)	(0.69)
Outside Israel	223	-	-	40	-	-
Total	6,504	(2)	(0.12)	4,124	(7)	(0.68)
Securities borrowed or sold under reverse repu	rchase					
agreements						
In Israel	3,242	(4)	(0.49)	329	-	-
Outside Israel	_	-	-	-	-	_
Total	3,242	(4)	(0.49)	329	-	-
Bonds						
In Israel	22,535	(103)	(1.84)	20,297	(339)	(6.85)
Outside Israel	-	-	-	-	-	-
Total	22,535	(103)	(1.84)	20,297	(339)	(6.85)
Total interest-bearing liabilities	345,761	(377)	(0.44)	306,232	(1,090)	(1.43)
Non-interest-bearing deposits from the public	111,413			90,822		
Non-interest bearing payables for credit cards	1,289			4,192		
Other non-interest-bearing liabilities <sup>(f)</sup>	35,933			25,526		
Total liabilities	494,396	(377)		426,772	(1,090)	
Total capital resources	37,685			36,745		
Total capital commitments and sources	532,081	(377)		463,517	(1,090)	
Interest rate spread		2,121	1.70		2,466	2.02
Net return(g) on interest-bearing assets						
In Israel	439,591	1,883	1.72	386,106	2,186	2.28
Outside Israel	31,850			31,467	280	3.61
Total	471,441	2,121	1.81	417,573	2,466	2.38
Total interest-bearing liabilities attributed to						
foreign operations	17,131	(25)	(0.59)	15,729	(81)	(2.08)

Part A - Average Balances and Interest Rates – Assets

	For the six months ended June 30					
	2020			2019		
	Average	Interest	% of	Average	Interest	% of
	balance <sup>(b)</sup>	income	income	balance <sup>(b)</sup>	income	income
	In NIS millio	on	In %	In NIS millio	on	In %
Interest-bearing assets						
Loans to the public(c)						
In Israel	262,168	3,900	3.00	247,390	4,731	3.86
Outside Israel	23,940	512	4.32	25,317	630	5.04
Total <sup>(i)</sup>	286,108	4,412	3.11	272,707	5,361	3.97
Loans to the government						
In Israel	729	14	3.88	733	17	4.69
Outside Israel	-	-	-	-	-	-
Total	729	14	3.88	733	17	4.69
Deposits with banks						
In Israel	11,927	49	0.82	9,642	89	1.85
Outside Israel	225	-	-	361	3	1.67
Total	12,152	49	0.81	10,003	92	1.85
Deposits with central banks						
In Israel	57,201	49	0.17	53,285	67	0.25
Outside Israel	1,279	2	0.31	1,187	8	1.35
Total	58,480	51	0.17	54,472	75	0.28
Securities borrowed or purchased under reve	rse repurchase a	agreements				
In Israel	2,307	4	0.35	796	1	0.25
Outside Israel	-	-	-	-	-	-
Total	2,307	4	0.35	796	1	0.25
Bonds - held-to-maturity and available-for-sal	e <sup>(d)</sup>					
In Israel	73,549	484	1.32	63,550	579	1.83
Outside Israel	4,889	61	2.51	5,831	81	2.80
Total	78,438	545	1.39	69,381	660	1.91
Bonds - held-for-trading(d)						
In Israel	8,492	16	0.38	6,052	29	0.96
Outside Israel	-	-	-	-	-	-
Total	8,492	16	0.38	6,052	29	0.96
Total interest-bearing assets	446,706	5,091	2.29	414,144	6,235	3.03
Non-interest-bearing receivables for credit						
cards	5,279			5,852		
Other non-interest-bearing assets <sup>(e)</sup>	51,131			41,765		
Total assets	503,116	5,091		461,761	6,235	
Total interest-bearing assets attributed to						
foreign operations	30,333	575	3.83	32,696	722	4.47

Part B - Average Balances and Interest Rates - Liabilities and Capital

	For the six months ended June 30					
	2020			2019		
	Average	Interest	% of	Average	Interest	% of
	balance <sup>(b)</sup>	expense	expense	balance <sup>(b)</sup>	expense	expense
	In NIS milli	on	In %	In NIS millio	on	In %
Interest-bearing liabilities						
Deposits by the public						
In Israel	278,529	(547)	(0.39)	260,421	(1,049)	(0.81)
Demand deposits	144,091	(36)	(0.05)	125,678	(77)	(0.12)
Fixed deposits	134,438	(511)	(0.76)	134,743	(972)	(1.45)
Outside Israel	15,526	(73)	(0.94)	16,164	(159)	(1.98)
Demand deposits	6,386		(0.56)	5,654	(38)	(1.35)
Fixed deposits	9,140	(55)	(1.21)	10,510	(121)	(2.32)
Total	294,055	(620)	(0.42)	276,585	(1,208)	(0.88)
Deposits by the government						
In Israel	191	(1)	(1.05)	200	(1)	(1.00)
Outside Israel	117	<u> </u>	-	367	-	-
Total	308	(1)	(0.65)	567	(1)	(0.35)
Deposits by central banks						
In Israel	673	(1)	(0.30)	5	-	-
Outside Israel	-	-	-	-	-	-
Total	673	(1)	(0.30)	5	-	-
Deposits by banks						
In Israel	5,745	(8)	(0.28)	4,374	(10)	(0.46)
Outside Israel	145		-	34	-	-
Total	5,890	(8)	(0.27)	4,408	(10)	(0.45)
Net change in securities loaned or sold under						
reverse repurchase agreements						
In Israel	2,287	(8)	(0.70)	343	(1)	(0.58)
Outside Israel	-	-	-	_	_	
Total	2,287	(8)	(0.70)	343	(1)	(0.58)
Bonds						
In Israel	22,089	(163)	(1.48)	19,828	(429)	(4.37)
Outside Israel	-	· -	-	-	-	_
Total	22,089		(1.48)	19,828		(4.37)
Total interest-bearing liabilities	325,302		(0.49)	301,736	(1,649)	(1.10)
Non-interest-bearing deposits from the public	105,002			91,955		
Non-interest bearing payables for credit cards	2,509			3,840		
Other non-interest-bearing liabilities <sup>(f)</sup>	33,480	<u> </u>		27,572		
Total liabilities	466,293			425,103	(1,649)	
Total capital resources	36,823			36,658		
Total capital commitments and sources	503,116			461,761	(1,649)	
Interest rate spread		4,290	1.80		4,586	1.93
Net return(g) on interest-bearing assets						
In Israel	416,373				4,023	2.12
Outside Israel	30,333				563	3.47
Total	446,706	4,290	1.93	414,144	4,586	2.23
Total interest-bearing liabilities attributed to						
foreign operations	15,788	(73)	(0.93)	16,565	(159)	(1.93)

Part C - Average Balances and Interest Rates - Additional Information on Interest-Bearing Assets and Liabilities Attributed to Activities in Israel

	For the thr	oo months o	nded June 3	Λ		
	2020	ee months e	nueu June 3	2019		
	2020	Interest	% of	2019	Interest	% of
	Average	income	income	Average	income	income
	balance <sup>(b)</sup>			balance <sup>(b)</sup>		
		(expenses)			(expenses)	(expense)
on the Lang	In NIS millio	on	In %	In NIS millio	on	In %
CPI-linked NIS						
Total interest-bearing assets	47,831	262	2.21	46,710	1,034	9.15
Total interest-bearing liabilities	26,223	(82)	(1.26)	30,328	(585)	(7.94)
Interest rate spread			0.95			1.21
Non-linked NIS						
Total interest-bearing assets	306,732	1,643	2.16	276,960	1,710	2.49
Total interest-bearing liabilities	228,528	(117)	(0.20)	205,133	(150)	(0.29)
Interest rate spread			1.96			2.20
Foreign currency						
Total interest-bearing assets	85,028	330	1.56	62,436	451	2.92
Total interest-bearing liabilities	73,879	(153)	(0.83)	55,042	(274)	(2.01)
Interest rate spread			0.73			0.91
Total activity in Israel						
Total interest-bearing assets	439,591	2,235	2.05	386,106	3,195	3.35
Total interest-bearing liabilities	328,630	(352)	(0.43)	290,503	(1,009)	(1.40)
Interest rate spread			1.62			1.95

Part C - Average Balances and Interest Rates - Additional Information on Interest-Bearing Assets and Liabilities Attributed to Activities in Israel (cont.)

	For the six months ended June 30					
	2020	months em	ueu julie 30	2019		
	2020	Interest	% of	2013	Interest	% of
	Average	income	income	Average	income	income
	balance <sup>(b)</sup>			balance <sup>(b)</sup>		
	In NIS millio	(expenses)	In %	In NIS millio	(expenses)	(expense) In %
CDI linked NIC	III IVIS IIIIIII	ווע	111 70	III INIS IIIIIIC	ווע	111 70
CPI-linked NIS	47.005	400	4.70	46.064	4.254	
Total interest-bearing assets	47,325					5.51
Total interest-bearing liabilities	26,687	(95)	(0.71)	30,441	(675)	(4.48)
Interest rate spread			0.99			1.03
Non-linked NIS						
Total interest-bearing assets	291,708	3,361	2.32	274,807	3,385	2.48
Total interest-bearing liabilities	217,285	(253)	(0.23)	202,043	(291)	(0.29)
Interest rate spread			2.09			2.19
Foreign currency						
Total interest-bearing assets	77,340	755	1.96	60,580	877	2.92
Total interest-bearing liabilities	65,542	(380)	(1.16)	52,687	(524)	(2.00)
Interest rate spread			0.80			0.92
Total activity in Israel						
Total interest-bearing assets	416,373	4,516	2.18	381,448	5,513	2.91
Total interest-bearing liabilities	309,514	(728)	(0.47)	285,171	(1,490)	(1.05)
Interest rate spread			1.71			1.86

Part D - Analysis of Changes in Interest Income and Interest Expenses

	2020 vs. 2019			2020 vs. 2019		
	For the thre	e months		For the six months		
	ended June	30		ended June	e 30	
	Increase (de	crease)	Net	Increase (d	ecrease)	Net
	due to chan	ge <sup>(h)</sup>	change	due to chai	nge <sup>(h)</sup>	change
	Quantity	Price		Quantity	Price	
	In NIS millio	n				
Interest-bearing assets						
Loans to the public						
In Israel	131	(926)	(795)	220	(1,051)	(831)
Outside Israel	(2)	(84)	(86)	(29)	(89)	(118)
Total	129	(1,010)	(881)	191	(1,140)	(949)
Other interest-bearing assets						
In Israel	57	(222)	(165)	80	(246)	(166)
Outside Israel	2	(14)	(12)	(10)	(19)	(29)
Total	59	(236)	(177)	70	(265)	(195)
Total interest income	188	(1,246)	(1,058)	261	(1,405)	(1,144)
Interest-bearing liabilities						
Deposits by the public						
In Israel	24	(445)	(421)	36	(538)	(502)
Outside Israel	2	(58)	(56)	(3)	(83)	(86)
Total	26	(503)	(477)	33	(621)	(588)
Other interest-bearing liabilities						
In Israel	28	(264)	(236)	36	(296)	(260)
Outside Israel	-	-	-	_	-	_
Total	28	(264)	(236)	36	(296)	(260)
Total interest expenses	54	(767)	(713)	69	(917)	(848)
Total, net	134	(479)	(345)	192	(488)	(296)

#### Comments

- (a) The data in the above tables are stated after the effect of derivatives instruments hedging.
- (b) Based on monthly opening balances, except for the non-linked Israeli currency segment where the average balance is calculated according to daily inputs, and before deducting the average book balance of loan loss provisions; foreign subsidiaries based on quarterly opening balances.
- (c) Before deducting the average outstanding loan loss provisions. Including non-accrual impaired non-performing debts.
- (d) The average balance of unrealized gains/losses from fair value adjustments of held-for-trading bonds were deducted from/added to the average outstanding held-for-trading bonds and available-for-sale bonds, as were gains/losses in respect of available-for-trading bonds included in shareholder's equity under Accumulated other comprehensive income, in the Adjustments in respect of presentation of available-for-sale securities at fair value item in respect of bonds transferred from the available-for-sale portfolio, in the amount of NIS 1,197 million (June 30 2019 NIS (82) million).
- (e) Including book balances of derivatives, other non-interest bearing assets, non-monetary assets, and less loan loss provision.
- (f) Including book balances of derivatives and non-monetary liabilities.
- (g) Net yield net interest income divided by total interest-bearing assets.
- (h) The change attributed to the quantity change was calculated by multiplying the new price by the change in quantity. The change attributed to the change in price was calculated by multiplying the former quantity by the new price.
- (i) Fees and commissions for the six-month period in the amount of NIS 214 million were included in interest income from loans to the public (June 30 2019 NIS 195 million).

# Glossary of Terms

Term	Definition
A	
Actuarial Calculation	Any calculation that reflects uncertainties, i.e., is risk- adjusted. For example, an Actuarial Calculation reflects past experience and management's estimates as to the expected retirement dates of a bank's employees and the expected retirement benefits which are allocated on a linear basis over the expected service period.
Active Market	A market in which transactions in an asset or liability exist at a sufficient frequency and volume to provide information about pricing on an ongoing basis.
Actuarial Gain/Loss	Mostly reflects adjustments in respect of actuarial estimates, as at the end of the year, of defined benefit pension plans and a deduction of amounts previously recorded in other comprehensive income.
Asset and Liability Management (ALM)	Management of the Bank's assets and liabilities with the aim of avoiding a mismatch between the two and, in the long-term, increasing the Bank's capital for the benefit of its shareholders.
Asset-Backed Securities (ABSs)	A security whose interest and principal payments are collateralized or pledged by a specific financial asset.
Auxiliary Corporation	A corporation which is not in itself a bank and whose activities are limited to the fields of activity permitted to the bank controlling it, except activities reserved exclusively for corporations defined as banks under law.
Average Duration (AD)	Average duration is measured in years and weights the periodic interest payments of the financial instrument over its life until final redemption.
В	
Balanced Score Card (BSC)	A performance metric used for measuring the performance of the Bank and its business lines on a number of quantitative and qualitative issues defined by Bank's management in its strategic plan.
Basel II/Basel III	Banks' risk management directives set by the Basel Committee on Banking Supervision (BCBS), which is the primary supervision and global standard setter for prudential regulation and supervision of banks. The BCBS's directives serve as the benchmark for leading standards designed to ensure the stability of financial institutions.
Basic Earnings per Share	Basic earnings per share will be calculated by dividing the profit or loss attributed to holders of the parent company's ordinary shares (the numerator) by the weighted average number of ordinary shares outstanding during the period (the denominator).
Basis Point (BP)	1/100th of 1 percent; BP is used as a common unit of measure for interest rates.

Basis Risks	Basis Risk is the potential loss as a result of changes in the consumer price index and exchange rates due to the difference between the value of assets and the value of liabilities, including the impact of future transactions in each of the linkage bases.
Benchmark Interest Rate	Interest determined on an external objective basis according to a pre-set formula, i.e., the bank plays no direct role in setting it.
Bid-Ask Spread	The difference between the offered purchase price and selling price. This is, in fact, the difference between the highest price a buyer is willing to pay for an asset and the lowest price in which a seller is willing to sell it.
Build Operate Transfer (BOT)	A model used to finance public projects whereby a public entity grants a concession to a private company to finance, plan, build and operate a public facility for a fixed period of time, at the end of which control of the facility is transferred to the government.
С	
Capital Adequacy Ratio	The ratio between the Bank's qualifying Regulatory Capital and its risk-weighted assets (the Bank's assets weighted to reflect credit, market and operational risks), calculated in accordance with the Bank of Israel's directives and to reflect the risk associated with exposures undertaken by the Bank during the course of its activities.
Collateralized Debt Obligation (CDO)	A bond backed by a portfolio of bonds and/or loans of various seniority levels and ratings.
Collateralized Loan Obligation (CLO)	A bond backed by a loans portfolio.
Collective Provision	A Collective Provision for Loan losses is applied to large groups of relatively small and homogeneous debts and to debts that were reviewed individually and were found to be unimpaired. The Collective Provision in respect of the off-balance sheet loans is based on provision rates that were set for balance sheet loans, while taking into account the expected materialization rate of the off-balance sheet credit risk.
Common Equity Tier 1 Capital	Going Concern Capital Common Equity Tier 1 (CET1) Capital includes the equity attributed to a bank's shareholders, with the addition of some of the noncontrolling interests (minority interests) of consolidated subsidiaries less goodwill, other intangible assets and regulatory adjustments and additional deductions, pursuant to Proper Conduct of Banking Business Directive No. 202, "Measurement and Capital Adequacy – Regulatory Capital" and pursuant to the transitional provisions of Proper Conduct of Banking Business Directive No. 299, "Measurement and Capital Adequacy – Regulatory Capital – Transitional Provisions".

Conduct Risk	Conduct Risk is the risk that any dealings with Bank's customers which are not fair, transparent and aimed to meet their needs will lead to losses due to legal damages, fines or reputational damage.
Committee Of Sponsoring Organizations of the Treadway Commission (COSO)	A structured internal controls model. The model is intended to assist businesses and other entities to assess, estimate and enhance their internal control functions.
Cost of Interest	The interest component allocated to a current year and classified into payroll expenses.
Cost of Service	All components of employee benefits costs allocated to a specific period.
Credit Default Swap (CDS)	A financial instrument that transfers the credit exposure between parties to a transaction to the issuing entity.
Credit Derivative	A contract that transfers the credit risk from a buyer to a seller. There are various forms of Credit Derivatives: Credit Default Swap (CDS), a note for partial cover of credit risk, Total Return Swap (TRS), etc
Credit Valuation Adjustment (CVA)	The calculation of credit risk in derivatives reflects the expected loss to the bank in case the counterparty to the transaction will default.
Credit Risk	Credit risk is the Bank's risk of loss as a result of the possibility that a borrower or counterparty fails to meet its agreed commitments towards the bank.
Cross Border Activity	A term referring to various cross-border financing arrangements, such as cross border loans, letters of credit or bankers' acceptances.
Cyber Event	An event during which the Bank's IT and/or computer- embedded systems and infrastructures are attacked by, or on behalf of, opponents (whether external or internal to the bank) and such attack may result in the materialization of the cyber risk, including an attempted attack even if it did not result in actual damage.
D	J
Defined Benefit Plan	Fixed and predetermined pension or insurance amounts which are paid to eligible employees, whether or not they depend on the investment results of the pension fund or insurer.
Delinquent Debt	The delinquency (arrears) status of a debt is determined according to its contractual repayment terms. The debt is in arrears if some or all of the debt amount has not been repaid within 30 days of its due date. For this purpose, a debt in a current account in excess of the authorized credit facility will be regarded as being in arrears if not repaid within 30 days, or if that account is not credited with sums sufficient to cover the debt under the credit facility within the period determined by the Bank's management.

Diluted Earnings Per Share	Dividing the profit or loss attributed to holders of the parent company by the weighted average number of ordinary shares outstanding, to assume conversion of all potentially dilutive ordinary shares.
Dodd Frank Wall Street Reform and Consumer Protection Act (DFA)	The DFA is a U.S. federal law which came into force on July 28 2019. The DFA sets in motion a comprehensive financial reform which has various implications for the Leumi Group, the principal of which is associated with transactions involving over-the-counter derivative swaps.
E	
Embedded Derivatives	Embedded Derivatives are derivative instruments which are embedded into other financial contracts and instruments or into commercial contracts for the purchase or sale of products and services (these contracts are known as host contracts). The accounting treatment is applied according to the economic substance of the items and transactions, rather than according to their legal form; therefore, embedded derivatives whose economic characteristics are not clearly and closely related to those of the host contract are bifurcated therefrom for the purpose of measurement in the Bank's books of accounts.
European Market Infrastructure Regulation (EMIR)	A regulation of the European Union which is intended to enhance the stability of over-the-counter markets in all EU countries.
Exposure at Default (EAD)	The expected amount of counterparty exposure in case of credit default.
F	
Fair Value	The amount for which an asset can be exchanged or a liability assumed in a transaction between knowledgeable, willing parties. This value is determined according to the fair value hierarchy set in accounting standards:  • Level 1 – Value based on quoted market prices;  • Level 2 – Estimated value based on observable inputs;  • Level 3 – Estimated value determined by using valuation techniques that include unobservable inputs.
Fannie Mae (FNMA)	A U.S. government-sponsored enterprise which purchases and securitizes mortgages and sells them on the free market. (The company is not backed by the U.S. government).
Federal Deposit Insurance Corporation (FDIC)	An independent federal agency insuring deposits in U.S. banks; FDIC is one of the U.S.'s banking supervisory bodies.

Foreign Accounts Tax Compliance Act (FATCA)	A U.S. tax law intended to improve tax enforcement. Pursuant to FATCA, non-U.S. financial entities must disclose to the U.S. Internal Revenue Service information about accounts held by them for anyone who is required to report under FATCA, even if he/she is not a U.S. resident.
Forwards	Forwards are contracts between two parties for the sale of a specified quantity of an asset at a particular price on a stipulated future date (the settlement date). Such contracts are binding on both parties to the agreement. Forwards are not standard contracts and are not traded on capital markets, but are drawn up specifically according to the parties' needs.
Freddie Mac (FHLMC)	FHLMC is a U.S. government-sponsored agency that purchases and securitizes mortgages and sells them to the public. (The company is not backed by the U.S. government).
Futures	Futures are contracts between two parties for the sale of a specified quantity of an asset at a particular price on a stipulated future date (the settlement date). Such contracts are binding on both parties to the agreement. Futures are standard contracts traded on capital markets.
G	
Ginnie Mae (GNMA)	A federal mortgage company. The bonds issued by GNMA are backed by the Government National Mortgage Association.

I	
Impaired Non-Performing Loan  Indebtedness	A balance sheet loan that is assessed on a case by case basis and which - based on present circumstances and information - it is probable that the Bank will be unable to collect the full amounts payable (principal plus interest) under the contractual terms of the debt agreement. A debt which is assessed on a case by case basis shall be classified as Impaired Loan whenever the principal or interest has been past due for a period of 90 consecutive days or more, unless it is both well secured and in the process of collection.  Off-balance sheet loans are classified as impaired loans if it is at least reasonably possible that the contingent liability in respect of the off-balance sheet item will materialize, and if the debts that may result from the materialization of the contingent liability should be classified into this category.  Furthermore, a debt that which is assessed on an individual basis and whose terms were changed due to restructuring of a troubled debt will also be considered as non-performing loans.  The Bank's loan exposures to a borrower or group of borrowers, including loans under the bank's responsibility, the bank's investments in the borrower's securities, commitments of the bank to pay money on a
	customer's behalf (including guarantees and Documentary Credit) and transactions in over the counter (OTC) derivatives. Indebtedness is calculated according to the provisions of Proper Conduct of Banking Business Directive No. 313 of the Banking Supervision Department.
Interest Rate Risk	The risk of loss or impairment as a result of changes in interest rates across various currencies.
Internal Capital Adequacy Assessment Process (ICAAP)	The capital adequacy assessment process is aimed at calculating the capital required to support the various risks to which the Group is exposed in order to ensure that the Group's effective capital exceeds the capital requirements at any time.
Internal Rate of Return (IRR)	A measure used to estimate the profitability of potential investments. This metric is an indicator of the efficiency and quality of a specific investment in relation to the net present value, which is an indicator of the value and size of the investment. The Internal Rate of Return is the interest rate that discounts the expected cash flow from a financial instrument to its balance in the Bank's balance sheet.
L	
Leverage Ratio	Defined as the measured capital (the numerator) divided by the measured exposure (the denominator), with the ratio expressed as a percentage.

Linkage Base and Exchange Rate Exposure	The exposure to the basis risk is the potential loss as a
	result of changes in the consumer price index and
	exchange rates due to the difference between the value
	of assets and the value of liabilities, including the impact
	of future transactions in each of the linkage bases. The
	exposure to basis risks is measured as a percentage of
	the Group's exposed capital. At the Bank level, the
	exposed capital includes common equity and certain
	provisions, net of property, plant and equipment and investments in investees.
Liquidity Coverage Ratio	Liquidity Coverage Ratio examines a time-horizon of 30
	days under a stress scenario, and is intended to ensure
	that a bank has an inventory of high-quality liquid assets
	that is able to cover the corporation's liquidity requirements in this time horizon.
Liquidity Risk	Liquidity Risk is the risk arising from uncertainty
	regarding the possibility of raising resources and/or
	disposing of assets, unexpectedly and within a very short
	time, without incurring a substantial loss.
Loan-to-Value (LTV) Ratio	The ratio of a bank loan to the value of a purchased
	asset. LTV reflects one aspect of the loan risk; a higher
	LTV reflects a higher risk to the lending bank.
Loss Given Default (LGD)	This is the percentage out of a borrower's total Exposure
	at Default (EAD), which the Bank is expected to lose on
	default.
M	
Market Risks	Market Risk is defined as the risk of loss in balance sheet
	and off-balance sheet positions as a result of a change in
	the fair value of a financial instrument due to change in
	market conditions (i.e., changes in: price levels in various
	markets; interest rate volatility; foreign exchange rates;
	inflation rates; share and commodity prices, as well as in
Mortgage-Backed Securities (MBS)	other economic measures).  Bonds which are backed by financial assets, the principal
	and interest payments of which are based on a cash flow
	from repayment of loans collateralized by financial
	assets. The collateral assets may be pools of loans,
	including housing mortgages or other financial assets.
N	Impaired non-accruing loans.
Net Interest Margin (NIM)	Ratio between net interest income and the average
	balance of interest-bearing assets.

0	
OECD	An international organization whose members are developed countries that accept the principles of liberal democracy and free market. The organization is a platform for discussing policy, benchmarking, identifying solutions to difficulties and drawing up codes, guiding principles and shared standards for the implementation of domestic economic and social policies. Each member state can make a significant contribution to the organization's policy and development of shared policies.
Off-Balance Sheet Exposures	These exposures arise from the Bank's undertakings to its borrowers that have not yet been realized/utilized by the borrowers as of the reporting date and therefore have not yet been recorded as a balance sheet asset or liability. Such exposures include, among other things: Unutilized undertakings to extend loans; Unutilized credit facilities; Undertakings pursuant to guarantee agreements; Undertakings pursuant to an approval in principle where the Bank is committed to maintain the interest rate over a certain period, and more.
On-call Credit	Loan granted for several days and repaid on call, in accordance with the conditions of the agreement between the Bank and the customer.
Operational Risk	Operational Risk is the risk of loss as a result of inadequate, or failure of, internal processes, people and systems, or external events. This definition includes legal risk, but does not include strategic risk and reputational risk.
Option Contract/Option	There are two types of Option Contracts: an option to buy (call option) or an option to sell (put option).  A call option is the right to buy a specified asset at an agreed price (strike price) up to (American-style option) or on (European-style option) a stipulated date.  A put option is the right to sell a specified asset at an agreed price (strike price) up to (American-style option) or at (European-style option) a stipulated date.
P	
Performance Stock Units (PSU)	Performance Stock Unit awards are restricted shares and depend on the bank's future performance.

Pillar 1	The allocation of minimum capital against credit,
	market and operational risks, using a method that correlates the scope of exposure to the various risks and Regulatory Capital requirement. The Pillar 1 Directives set by BCBS were adopted as part of Proper Conduct of Banking Business Directives No. 201 to No. 209; these directives set a supervisory method for calculation of risk-weighted assets and calculation of the capital requirements in respect of such risk-weighted assets.
Private Individuals	Persons who are not corporations (whether registered or non-registered) and who are not engaged in business activity.  According to the directives of the Bank of Israel, private persons are defined such that this category includes non-business loans to individuals who are classified into the private individuals sector according to uniform definitions of the Central Bureau of Statistics including households and private banking.
Probability of Default (PD)	A financial term describing the likelihood of borrower default within a given period of time from the date on which rating is issued. It provides an estimate of the likelihood that a borrower will be unable to meet its contractual debt obligations.
R	
Regulatory Capital	Capital used to calculate the Bank's capital adequacy ratio and other regulatory ratios (such as: leverage ratio, credit concentration and more). Accounting capital components and other qualifying Regulatory Capital instruments (such as subordinated notes that qualify as Regulatory Capital).
Repurchase Agreement or Reverse Repurchase Agreement	These repo agreements are agreements for the purchase or sale of securities in consideration for cash or securities; when entering into these agreements, the seller and the buyer agree to enter into a reverse transaction at a predetermined date and price.
Reputational Risk	The risk that the publication or public disclosure of a customer-related transaction or practice, as well as the Group's business results and events relating thereto will have an adverse effect on the public's trust in the Group or reduce its customer base or that the Group will incur high legal costs or that its revenues will decline.
Residual Risk	Residual Risk is the risk of loss remaining after all other specific risks have been factored in. For example: when a person purchases an asset, he is exposed to various risks. Many of these risks are not unique to the purchased asset, but rather reflect broader scenarios, such as increase or decrease in share prices, increase or decrease in interest rates or change in growth rate of a specific economy or industry. The exposure to this risk can be reduced by diversification.

Restricted Share Units (RSUs)	An ordinary share whose issuance terms restrict its
reserved share ones (1303)	tradability over a certain period or until the occurrence
	of a certain event where the period has not yet elapsed
	and/or the event has not yet occurred.
Restructuring of Troubled Debt	A debt, in respect of which the Bank, whether for
	economic or legal reasons related to financial difficulties
	of the borrower, grants the borrower a waiver by
	changing the terms of the debt, in order to enable the
	borrower to repay the cash payments in the short term
	or by accepting other assets as debt repayment.
Return on Equity	Net income less dividend for preferred shares which
	was not recorded as an expense in profit or loss and
	was declared in the reported period only, divided by
	the average common equity.
Rate of Return on Equity (ROE)	The ratio between a business's return (net income) and
	its common equity. This rate measures the Bank's ability
	to generate profit from its net assets and illustrates how
	efficiently the Bank operates to utilize further
	investments in order to increase its revenues.
	Return on Equity in banks is reflected in the following
	ratios:
	<ul> <li>Net income attributed to bank's shareholders net of</li> </ul>
	dividend distributed in respect of preferred shares
	which was not recorded as an expense in profit or
	loss and was declared during the reporting period,
	divided by the average common equity;
	<ul> <li>Net income attributed to bank's shareholders net of</li> </ul>
	dividend distributed to preferred shares which was
	not recorded as an expense in the income
	statement and was declared during the reporting
	period, divided by the average common equity net
	of average balance of preferred shares that were
	included in common equity.
Return on Risk-Adjusted Capital (RORAC)	A Rate of Return measure used to compare returns on
	various investments taking into account the risk. Actua
	return is adjusted by measuring the asset's exposure to
	risk and curtails the return on higher-risk assets. The
	method's effectiveness depends on the accuracy of the
	risk associated with different assets and on the extent to
	which the "sanction" imposed on higher-risk assets does
	indeed, reflect each investor's risk aversion. Risk
	assessment of new types of assets, such as financial
	assessment of new types of assets, such as financial derivatives, involves high levels of uncertainty due to the actual behavior of their prices.

Risk-Weighted Assets (RWA) or Risk Assets	Risk-Weighted Assets reflect balance sheet and off-balance sheet exposures arising from the Bank's activities and weighted by their level of credit, market and operational risk according to Proper Conduct of Banking Business Directives No. 203 to No. 209. Such Risk Assets are designed to reflect the weighted risk in respect of which the Bank is required to comply with the Regulatory Capital Requirement as part of the Capital Adequacy requirements.
\$	
Securitization	A process whereby bank loans and credit are pooled to create a long-term loan through bonds.
Securitization Structures	Structures created in order to transfer cash flows from other instruments or assets to bondholders, for which a Special-Purpose Entity (SPE) is set up that pools the underlying cash flow-generating assets that are transferred by the originator and forwards the cashflows to the bondholders according to a structure agreed upon with the bondholders in accordance with the seniority of the different series of bonds (tranches). Such assignment of rights creates a legal structure in which the assets of the transferring entity will not be accessible to creditors of the SPE and the creditors will not be exposed to the risks associated with other activities of the transferring entity. The sole function of the SPE is to receive the said cash flows and transfer them to the bondholders.
Small Business Administration (SBA)	A U.S. government agency that supports small businesses in the U.S.A.
Special Mention Loan	Loan under Special Supervision is credit for which there are potential weaknesses which should be monitored closely by the Bank's management. Off-balance sheet loan is classified as loan under special supervision if the materialization of the contingent liability in respect of the item is defined as "reasonably possible" and if the debts that may be recognized as a result of the materialization of the contingent liability meet the criteria for classification into this category.
Standby Letter of Credit (SBLC)	A Standby Letter of Credit is a bank guarantee in the format of a commercial letter of credit, whose main goal is to secure a payment. A Standby Letter of Credit is similar to a guarantee in the sense that it constitutes an undertaking by the Bank to pay the amount specified therein against a payment demand by the beneficiary, whereas in the case of a commercial letter of credit one is required to present various documents in order to secure the payment by the Bank in respect of the guarantee.

Specific Provision	A provision that is determined specifically for each debt
Specific Provision	being assessed (including any restructuring of troubled debt subject to specific assessment according to the Bank's policy). The provision amount is estimated according to the projected cash flows which are discounted at the debt's original interest rate or, when
	the debt is defined as a debt whose collection is contingent on the fair value of the collateral - according to the fair value of the collateral net of disposal costs and after appropriate cushions are utilized. In order to determine the appropriate provision, the Bank assesses the relevant borrowers on an ongoing basis and according to procedure. Furthermore, a Specific Provision is carried out in respect of each such debt that is subject to individual review and which is 90 days overdue.
Strategic Risk	A business risk that includes current and future adverse effects on capital, profits, reputation or standing as a result of erroneous business decisions, inappropriate implementation of the decisions or lack of response to industry-specific, economic, regulatory and technological changes.
Subordinated Notes	Bonds the interests in which are subordinate to the claims of all other creditors of the bank, excluding other bonds of the same type.
Substandard Loan	A loan which is insufficiently guaranteed by the current sound worth and repayment capacity of a borrower or a pledged collateral, if any. Balance sheet credit risk that has been classified in this manner should have a well-defined weakness or weaknesses, which jeopardize the repayment of the debt. Loan, in respect of which a collective loan loss provision is recorded, shall be classified as a Substandard Loan when it has been past due for 90 days or more.
Supervisory Review Process (SREP)	The processes intended to ensure that banks have adequate capital to support all the risks associated with their business and also to encourage banks to develop and use better risk management techniques in monitoring and managing their risks. As part of the process, the Banking Supervision Department assesses a bank's risk profile and its internal process for assessing the adequacy of the regulatory capital it maintains against the exposures. This process is designed to provide regulators with tools for independent assessment of the Bank's risk profile and risk management and to enable early intervention in order to prevent compromising the Bank's financial stability.
Swap	A series of forward contracts or a series of futures contracts for several stipulated periods in which two parties agree to exchange cash flows on a notional amount.

Syndication	A transaction in which several lenders share extending a loan to a single borrower, but each borrower extends a loan at a certain amount to a borrower and has the right to be repaid by that borrower. Often, groups of lenders finance such loans together, with the amount extended greater than any single lender is willing to lend.
Synthetic Collateralized Debt Obligation (SCDO)	An agreement backed by a portfolio of (derivative) collateralized debt securities of various seniority levels.
Т	
The Economic Capital Model	The Bank uses the Economic Capital Model, which is based on the borrowers' rating, in order to assess the overall credit risk of the entire loan portfolio and portions thereof.
Tier 2 Capital	A tier of capital included in the calculation of qualifying regulatory capital. Tier 2 capital (also known as "gone concern capital") is a substandard component of the Bank's capital; it mainly comprises qualifying instruments previously issued by the Bank and included in Tier 2 capital pursuant to the transitional provisions for the implementation of Basel III Directives as well as the new qualifying capital instruments that constitute the Bank's Contingent Convertible (CoCo) capital instruments issued by the Bank and which will be converted into the Bank's shares if the Bank reaches the point of non-viability. Furthermore, this Tier 2 capital also includes other items, such as: a collective loan loss provision before the relating tax effect up to a ceiling of 1.25 percent of total credit risk assets
Total Indebtedness	A customers' total debts to the bank.
Treasury Shares	Shares directly held by the company. These shares do not have equity or voting rights.
V	, , , ,
Value at Risk (VaR)	A model for measuring the maximum potential loss as a result of market risks materialization in a set time period and given a predetermined statistical probability. This method requires the revaluation of all of the corporation's positions based on the fair value of the assets and liabilities. The model's objectives are to estimate the risks to which financial institutions are exposed, stemming from materialization of market risks in various activities.