

BANK LEUMI LE-ISRAEL B.M.  
AND ITS INVESTEE COMPANIES

Condensed Financial Statements  
as at June 30, 2023 (Unaudited)

This is a translation from the Hebrew. It has been made for convenience purposes alone.  
In case of any discrepancy, the Hebrew version shall prevail.

# BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

## Condensed Financial Statements as at June 30, 2023

### Table of Contents

	Page
<a href="#">Report of the Board of Directors and Management</a>	4
<a href="#">A. Overview, Goals and Strategy</a>	
Condensed Financial Information and Key Performance Indicators	8
Forward-looking information in the Report of the Board of Directors and Management	11
<a href="#">B. Explanation and Analysis of the Financial Performance and Business Position</a>	
Trends, Phenomena, Developments and Material Changes	12
Main Changes in the Reporting Period	12
Material Changes in Financial Statement Items	14
Material Developments in Income, Expenses and Other Comprehensive Income	16
Structure and Development of Assets and Liabilities, Equity and Capital Adequacy	26
Operating Segments - Management Approach	40
Regulatory Operating Segments	45
Major Investee Companies	59
<a href="#">C. Risk Review</a>	
Risk Exposure and Management Thereof	60
Credit Risks	60
Market Risks	82
Liquidity Risk and Financial Risk	88
Operational Risks	91
Climate and Environmental Risk	93
Other Risks	94
<a href="#">D. Critical Accounting Policies and Estimates, Controls and Procedures</a>	
Critical Accounting Policies and Estimates	97
Controls and Procedures Regarding Financial Statements Disclosures	101
The Board of Directors	102

Certification	103
---------------	-----

## Financial Statements

Joint Independent Auditors' Review Report	105
Consolidated Income Statement	106
Consolidated Statement of Comprehensive Income	107
Consolidated Balance Sheet	108
Consolidated Statement of Changes in Equity	109
Consolidated Statement of Cash Flows	115
List of Notes	118

## Corporate Governance, Additional Information and Appendices

### A. Corporate Governance

Changes in the Board of Directors	246
The Internal Auditor	246

### B. Additional Information

Control of the Bank	246
Appointments and Departures	251
Corporate Structure	251
Material Agreements	251
Laws and Regulations Governing the Banking System	252
Credit Rating	256

### C. Appendices

Income and Expenditure Rates and Analysis of Changes in Interest Income and Expenses	257
Glossary of Terms	264

## Report of the Board of Directors and Management

The Report of the Board of Directors and Management was prepared in accordance with the Reporting to the Public Directives of the Banking Supervision Department. The principles applied to the preparation of the interim financial statements are consistent with those applied to the Annual financial statements as at December 31, 2022, except as outlined in Note 1 to the financial statements. The statements herein should be read in conjunction with the 2022 Annual Financial Statements.

## Main Developments in the Israeli Economy<sup>1</sup>

### The Global Economy

On July 25, 2023, the International Monetary Fund (IMF) revised its global growth forecasts for 2023. Compared with the prior forecast from April 2023, there was no significant change in the IMF's global growth forecasts. Although the growth forecasts were revised upwards slightly, they remained low. The IMF anticipates a slowdown in the rate of expansion of global activity during 2023. The forecast reflects the moderating effect on growth of the process of raising interest rates among most central banks around the world, which was done in order to deal with the accelerated inflation, as well as the continued negative effects of the war between Russia and Ukraine. In addition, the IMF referred to the fact that a number of banks around the world (the US, Switzerland) had experienced significant difficulties in the first half of 2023, to the point of collapse, with authorities intervening in order to stabilize the markets. However, at present, these appear to be specific events rather than a systemic event. In addition, the latest assessments of the IMF include reference to the downward trend in the general inflation in many countries during the reporting period; however, the core inflation (excluding food and energy) remains high.

According to the current growth forecasts, the gross world product is expected to grow at a rate of 3.0 percent in 2023. As for the major western economies - the US economy is expected to grow by 1.8 percent (a 0.2 percentage point increase compared to the April 2023 forecast), with the Eurozone at 0.9 percent, a forecast reflecting a 0.1 percentage point increase. As for the Israeli economy, the IMF anticipates growth of 2.5 percent in 2023.

[Global growth/real change rate](#)

[Source: IMF - World Economic Outlook/July 2023](#)

	2023	2022
World	3.0%	3.5%
USA	1.8%	2.1%
Eurozone	0.9%	3.5%
Japan	1.4%	1.0%
UK	0.4%	4.1%
China	5.2%	3.0%

Inflation rose in 2022 in many countries - to rates unseen for many years - partially due to excess aggregate demand, on the back of economic recovery following the coronavirus pandemic and with government support, and due to restrictions, which exacerbated the situation on the supply side and included significant effects of the war between Russia and Ukraine on commodity prices. During the second half of 2022, with the reduced effect of the factors mentioned, and against the backdrop of the worldwide contractionary monetary process, inflation began to moderate, a process which also continued during the first half of 2023. In the United States, the annual price increase rate was 3.0 percent in June 2023, compared to 6.5 percent in December 2022 and 9.1 percent in June of last year. In the Eurozone, inflation reached a peak of 10.6 percent in October 2022, and in June 2023 was 5.5 percent, and in the UK, inflation was

<sup>1</sup> Data sources: publications by the Central Bureau of Statistics, Bank of Israel, Ministry of Finance, Tel Aviv Stock Exchange, the IMF.

7.9 percent in June 2023 after reaching a peak of 11.1 percent in October 2022. On the other hand, the core inflation rate (excluding food and energy) declined more moderately in the United States, and in the Eurozone and in the UK, it is higher compared to the fourth quarter of 2022.

Multiple central banks continued the interest raising process. The US Federal Reserve temporarily halted the process at its June 2023 meeting, after ten consecutive meetings at which it decided to raise the interest rate, but once again raised the interest rate at its July meeting. Starting in March 2022, the Federal Reserve's Open Market Committee decided, as it did in each subsequent meeting until May 2023, to raise the short-term interest rate. In the May 2023 interest rate decision, the interest rate was raised by 0.25 percent, instead of increases of 0.50-0.75 percent at most of the previous meetings, due to which the interest rate rose to 5.00-5.25 percent. At the July 2023 meeting, it was decided to raise the interest rate by 0.25 percent to 5.25-5.50 percent. It should also be noted that on August 1, 2023, rating agency Fitch downgraded the rating of the United States from AAA to AA+ against the backdrop of the budget deficit.

The ECB continued the process of raising the interest rate, and in the decision of July 2023, the interest was raised by and additional 0.25 percent to 4.25 percent, and in August, the Bank of England raised the interest rate by an additional 0.25 percent to a level of 5.25 percent. This is also the case in many central banks, including the Bank of Israel, which began raising the interest rate in April 2022.

In late February 2022, a war broke out between Russia and Ukraine, which is continuing at this time. Due to the characteristics of the commercial relations between these countries and Israel, the direct effect on the Israeli economy may be limited to only a few industries which have production operations in Ukraine and Russia and/or which may have major customers in these countries. The indirect effects that are already materializing, as a result of global processes, such as lower global growth rates - as forecast by the IMF for 2023 as well - in addition to a sharp increase in the prices of commodities imported into Israel (such as food) and the sharp increase in energy prices around the world, which affect prices in Israel. However, it should be noted that the effects on prices have decreased considerably. In addition, the growing uncertainty is adversely affecting financial markets globally as well as asset values and - as a result - households and businesses in Israel.

### Growth in the Israeli Economy

The Composite State-of-the-Economy Index, which is published by the Bank of Israel and serves as a monthly indicator of economic activity (publication of the Q2 growth data is expected after the closing of the financial statements) was up by 0.4 percent in the first half of the year. This is after a more rapid increase of approx. 1.9% in the first half last year.

The labor market continued to reflect robust economic activity, and according to the Bank of Israel, the labor market continues to be tight and is nearing full employment rates. The unemployment rate, under the ordinary definition (unemployed aged 15 or older), was 3.6 percent in June 2023, compared to a level of 4.2 percent in December 2022 and 3.4 percent in June 2022.

The Bank of Israel, in its July 10, 2023 forecast, estimated that the growth in 2023 is expected to amount to 3.0 percent, a rate that reflects a slight upward revision due to the effect of the data at the end of the first quarter. The Central Bank estimates that the GDP is expected to decline in the future to slightly below the long-term trend. The expected slowdown in growth is due to the expected moderation in world trade growth and to the increase in the real interest rate in Israel in the forecast period.

### The State Budget and its Funding

In the first half of the year (January-June), the government's cumulative activity amounted to a budget surplus of NIS 6.7 billion, compared to a surplus of NIS 31.9 billion in the corresponding period in 2022. The decrease in the surplus stems from a decrease in state revenues, mainly from the collection of direct taxes and from an increase in expenses.

In May 2023, the 2023-2024 state budget was approved by the Knesset plenum.

## Risk factor severity in the economy

During the first quarter of 2023, public legislative and social events began, for which there is uncertainty regarding the manner of their development and the degree of their impact on the Israeli economy in the mid- to long term, and as a result - on the Bank's results. As detailed, among other things, in the estimate published by the Bank of Israel's Research Department on April 3, 2023, which was re-emphasized in the Bank of Israel's estimate on July 10, 2023; the events are likely to have an adverse effect on the Israeli economy, and as a result, on the Bank's performance.

The Bank of Israel continues to emphasize that the main risk to the growth forecast is the materialization of a scenario in which legislative and institutional changes will be accompanied by an additional increase in the country's risk premium in addition to the continued devaluation of the NIS, damage to exports resulting from a decrease in Israel's attractiveness as a trade partner and a decrease in local investment and demand for private consumption.

On April 14, 2023, rating agency Moody's announced a change in the rating outlook of the State of Israel from positive to stable, while reiterating the rating at a level of A1. Moody's report noted that the change reflects assessments regarding the economic effects of the legislative and social public events in Israel.

In May 2023, S&P published a report on the credit rating of the State of Israel. The agency reiterated the credit rating and the rating outlook, at a level of AA- with a stable outlook. The report includes reference to the political, social and security risks that may affect the future rating outlook and/or credit rating.

Towards the end of July 2023, Moody's and S&P published special reports in response to the passing of the law to abolish the Rule of Reason, which emphasized the risks to the Israeli economy from continuing a unilateral legislative process. However, there was no change in Israel's rating and/or in its rating outlook.

At the beginning of August 2023, the Bank of Israel published the Financial Stability Report. In this Report, the vulnerability level of the exposure to the macroeconomic environment was raised from medium-low in the second half of 2022 to medium-high in the first half of 2023.

## Foreign trade and service export data

Israel's trade deficit reached approx. USD 16 billion in the first half of the year, compared with approx. USD 21.4 billion in the corresponding period last year. The decrease in the deficit stems from the more rapid decline in imports compared to exports. The decline in imports stems mainly from a decrease in imports of raw materials and a more moderate decrease in the import group of consumer products. This is against the background of the decrease in commodities prices around the world in the first half of the year, alongside a weakening in global demand.

The service export data for the first five months of the year (January to May) indicate continued decline compared with the corresponding period last year. This is due to the decrease in exports of transportation services; on the other hand, exports of business services, most of which are in the high-tech industries, recorded a moderate increase.

## Exchange Rate and Foreign Exchange Reserves

In the first six months of 2023, the shekel depreciated against the US dollar by 5.1 percent, and depreciated 7.1 percent against the euro; a 3.5 percent depreciation was recorded against the currency basket.

The Bank of Israel's announcement in July 2023, and in particular the Governor's statement with the publication of the interest rate decision, dealt with the devaluation of the NIS resulting from local developments, and in particular a considerable increase in social unrest and decline in the attractiveness of the Israeli economy and market. This excess devaluation contributed an additional 1.0-1.5 percent to inflation and, as long as the devaluation continues, it will result in an interest rate response from the Bank of Israel.

At the end of June 2023, the Bank of Israel's foreign exchange reserves stood at USD 201.9 billion compared to USD 194.2 billion as at the end of December 2022. The increase in balances is mainly explained by revaluation. In this period, the Bank of Israel did not intervene in the foreign exchange market.

## Inflation and Monetary Policy

The “in lieu” consumer price index (CPI) was up 2.2 percent in the first half of 2023 and 4.2 percent in the 12 months ending in June 2023 - a deviation from the price stability target range (1-3 percent), but less than the peak recorded in January of 2023 (5.4 percent). The CPI, net of energy prices, was up 2.2 percent and 4.5 percent, respectively. The increase in the Consumer Price Index in the first half of the year was more moderate compared to the corresponding period last year - during which the CPI rose by 3.2 percent, and was led by the following items: transportation and communications, home furnishings and equipment and clothing and footwear. The continued deviation of the inflation from the target range reflects price rises in a significant part of the CPI items, with emphasis on the service components in the index, similar to the current situation in other western countries. The main explanations for the rapid rise in inflation are horizontal price adjustments to the increase in the inflationary environment and other factors whose impact has moderated to a considerable extent in recent months, which include: higher demand in the economy (some of which was pent up) due to the full reopening of, and improvement in, the labor market, which is reflected in wage increases in some market sectors, in addition to greater global trends of higher raw material and transport prices (“supply effects”), particularly in food and energy prices, on the back of the Russia-Ukraine war, but also due to bottlenecks in the supply chains across the world and particularly in China.

In the first half of 2023, the “known” CPI was up 2.5 percent.

In the second quarter of 2023, the Bank of Israel’s interest rate was raised by 0.50 percent, standing at 4.75 percent at the end of the quarter, the highest level since the end of 2006.

In the Monetary Committee’s decision on July 10, 2023, for the first time, following ten consecutive meetings in which the Bank of Israel raised the interest by a cumulative rate of 4.65 percent, the interest rate remained unchanged at a level of 4.75 percent. In this meeting, the Monetary Committee noted that the economic activity in the Israeli economy is at a high level and is accompanied by a tight labor market, although there is a certain moderation in several indicators. The inflation is still market-wide and at a high level. However, in recent months, inflation appears to be slowing down. Therefore, the Committee decided to leave the interest rate unchanged, but sees a considerable possibility of further increases in the interest rate in future decisions if the inflationary environment does not continue to moderate as expected. The interest rate trajectory is determined by the activity indicators and inflationary development, in order to continue to support the policy targets.

## Israel’s Capital Market

The Shares and Convertible Securities Index was down 0.9 percent in the first half of 2023, following a 15.5 percent decrease in 2022. The stock market was impacted in the reporting period by the effects of the inflation, which remained higher than the price stability target in Israel and in many countries in the developed world, which led to the continued process of interest rate increases by central banks around the world, including in Israel. In addition, the political uncertainty in Israel, against the backdrop of the public events - legislative and social, also appears to have contributed to the weakening of the stock market.

The average daily trade volume of shares and convertible securities in the first half of 2023 totaled approx. NIS 2.102 billion, a decrease of approx. 8.4 percent compared to the average level in 2022.

The CPI-Linked Government Bond Index was up 1.7 percent in the first half of 2023, while the Unlinked Government Bond Index was up 0.4 percent.

The CPI-linked non-government bond market (corporate bonds) rose in the first half of 2023 by 3.2 percent.

## Condensed Financial Information and Key Performance Indicators

Further to Note 15.A to the financial statements as of December 31, 2022, regarding the merger agreement between Bank Leumi Corporation (hereinafter - "BLC") and Valley National Bancorp (hereinafter - "Valley"). The comparative figures for the six months ended June 30, 2022 and for the year ended December 31, 2022 presented in this Report of the Board of Directors and Management include the results of Bank Leumi USA in the first quarter of 2022 in the various line items, unless expressly stated otherwise. As aforesaid, starting from the second quarter of 2022, the Bank records equity profits in respect of the investment in Valley.

For additional information, please see Note 16.A.

Following are the key performance indicators (in %)

	For the three months ended June 30		For the six months ended June 30		For the year ended December 31
	2023	2022	2023	2022	2022
Return on net income attributable to the Bank's shareholders to equity <sup>(c)</sup>	19.4	18.5	13.6	17.1	17.0 <sup>(i)</sup>
Return on net income attributable to the Bank's shareholders to average assets <sup>(c)(e)</sup>	1.5	1.2	1.0	1.1	1.2
Ratio of income <sup>(b)</sup> to average assets <sup>(c)(e)</sup>	3.29	2.88	3.11	2.62	2.72
Efficiency ratio	29.5	35.0	31.0	40.3	37.5
Ratio of net interest income to average assets <sup>(c)(e)</sup>	2.48	1.92	2.39	1.85	1.97
Ratio of fees and commissions to average assets <sup>(c)(e)</sup>	0.51	0.54	0.53	0.55	0.53
Rate of tax provision from profit, before taxes	36.9	34.5	33.8	29.7	32.7
Net interest income to average balance of interest-bearing assets (NIM) <sup>(c)</sup>	2.79	2.15	2.69	2.05	2.21
Total income to total average assets under management by the Group <sup>(b)(c)(d)</sup>	1.15	0.91	1.08	0.81	0.89
Total operating and other expenses to average total assets under management by the Group <sup>(c)(d)</sup>	0.34	0.32	0.34	0.33	0.33

  

	As at June 30		As at December 31
	2023	2022	2022
CET1 capital ratio <sup>(h)</sup>	11.23	11.25	11.46
Total capital to risk-weighted assets <sup>(a)(h)</sup>	14.44	14.00	14.29
Leverage ratio <sup>(g)</sup>	6.69	6.25	6.36
Liquidity coverage ratio <sup>(f)</sup>	128	122	131
Net stable funding ratio (NSFR)	121	127	128
Equity attributable to the Bank's shareholders to total assets	7.5	7.0	7.1

Please see comments below.



### Key credit quality indicators (in %)

	For the three months ended		For the six months ended		For the year ended
	June 30		June 30		December 31
	2023	2022	2023	2022 <sup>(i)</sup>	2022
Loan loss expenses out of the average outstanding balance of loans to the public <sup>(c)</sup>	<b>0.31</b>	0.14	<b>0.36</b>	0.05	0.13
Expenses in respect of a collective loan loss provision from the average balance of loans to the public <sup>(c)</sup>	<b>0.29</b>	0.26	<b>0.34</b>	0.20	0.25
Percentage of balance of the loan loss provision for loans to the public out of outstanding loans to the public	<b>1.32</b>	1.32	<b>1.32</b>	1.32	1.28
Percentage of non-performing loans to the public in arrears of 90 days or more out of outstanding loans to the public	<b>0.62</b>	0.78	<b>0.62</b>	0.78	0.52
Percentage of net write-offs for loans to the public out of the average outstanding loans to the public <sup>(c)</sup>	<b>0.14</b>	0.07	<b>0.11</b>	0.04	0.07

(a) Equity - including non-controlling interests and various adjustments.

(b) Total income - net interest income and noninterest income.

(c) Annualized.

(d) Including off-balance-sheet operations.

(e) Average assets are the total assets - income-generating and others. For more information, please see Appendix 1 - Income and Expenditure Rates and Analysis of Changes in Interest Income and Expenses.

(f) For more information regarding the liquidity coverage ratio, please see section entitled "Risk Exposure and Management Thereof".

(g) For more information regarding the leverage ratio, please see "Equity and Capital Adequacy" under "Structure and Development of Assets, Liabilities, Equity and Capital Adequacy".

(h) For more information, please see section entitled "Equity and Capital Adequacy".

(i) Return on net income attributable to the Bank's shareholders net of the profit from the merger transaction with Valley is approx. 15.6 percent.

(j) Including balances classified as held-for-sale assets and liabilities.

#### Main income statement data

	For the three months ended June 30		For the six months ended June 30		For the year ended December 31
	2023	2022	2023	2022	2022
In NIS million					
Net income attributable to the Bank's shareholders	2,453	1,992	3,434	3,601	7,709
Interest Income, Net	4,284	3,125	8,212	6,024	13,211
Loan loss expenses	318	126	724	86	498
Noninterest Income	1,412	1,557	2,483	2,507	5,018
Of which: fees and commissions	890	872	1,838	1,802	3,535
Total operating and other expenses	1,683	1,641	3,312	3,435	6,835
Of which: salaries and related expenses	915	961	1,760	1,966	3,935
<u>Net earnings per share attributable to the Bank's shareholders (in NIS):</u>					
Basic diluted net income	1.59	1.36	2.23	2.47	5.14

#### Main balance sheet data

	As at June 30		As at December 31
	2023	2022	2022
In NIS million			
Total assets	686,857	667,680	699,166
Of which: cash and deposits with banks	116,678	171,948	186,569
Securities	118,040	87,168	82,950
Loans to the public, net	409,565	364,924	384,782
Total liabilities	635,081	620,615	649,723
Of which: deposits by the public	533,977	532,737	557,084
Deposits by banks	19,793	23,701	22,306
Bonds, promissory notes and subordinated bonds	31,585	23,678	27,805
Equity attributable to the Bank's shareholders	51,771	47,060	49,438
<u>Additional data:</u>			
Price per share (in NIS)	27.6	31.1	29.3
Dividend per share <sup>(a)(b)</sup>	64.30	62.62	111.52

(a) According to the declaration date.

(b) Cumulative figure for the period.

## Forward-Looking Information in the Report of the Board of Directors and Management

The Report of the Board of Directors and Management includes, in addition to data relating to the past, information and assessments relating to the future, defined in the Securities Law, 1968 (hereinafter: the "Law") as "Forward-Looking Information". Forward-looking information relates to a future event or matter, the materialization of which is uncertain and not under the Bank's exclusive control.

Forward-looking information is generally worded using the following words or phrases: "the Bank believes", "the Bank foresees", "the Bank expects", "the Bank intends", "the Bank plans", "the Bank estimates", "the Bank's policy", "the Bank's plans", "the Bank's forecast", "expected", "strategy", "targets", "likely to impact", "estimate", "scenarios", "likely", "may", "can", "will be", "optimistic", "pessimistic" and additional phrases indicating that the matter in question is a forecast of the future rather than past facts.

Forward-looking information included in the Report of the Board of Directors and Management is based, inter alia, on forecasts of various matters related to economic developments in Israel and abroad, especially the currency markets and capital markets, legislation, regulators' directives, competitors' behavior, technological developments and human resources issues.

As a result of the inability to foresee with certainty that these forecasts will be realized, and the fact that, in reality, events may differ from those forecasted, users should treat information defined as "forward-looking" with caution, since reliance on such information involves risks and uncertainty and the future financial and business results of the Leumi Group may be materially different.

The Bank does not undertake to publish updates on forward-looking information included in its reports. This does not derogate from the Bank's reporting obligations in accordance with any law.

## Trends, Phenomena, Developments and Material Changes

### Main Changes in the Reporting Period

#### Impairment of the investment in Valley's shares

On September 23, 2021, BLC, a US-incorporated corporation (85 percent of which is held by the Bank), which wholly owns BLUSA, entered into a merger agreement with Valley. On April 1, 2022, the merger transaction was completed.

As a result of the merger, a profit of approx. NIS 645 million, net of tax, was recorded in the first half of 2022. The Bank's investment in Valley is recorded in the financial statements according to the equity method.

For information on the transaction, please see the section entitled "Major Investee Companies" in the Report of the Board of Directors and Management for 2022.

In view of the significant decreases in the share prices of the banking segment in the United States in general and in mid-sized banks - including Valley in particular, the Bank examined, in the first quarter of 2023, the need to write down the value of the Valley shares recorded as an investment in the Bank's books. Therefore, in the first quarter of 2023, the Bank recorded an impairment of the value of the investment in Valley as at March 31, 2023 in the amount of approx. NIS 1.1 billion, after tax. The impairment loss was recorded to the income statement under the "Bank's share in associates' profits (losses)" item. The impairment was allocated in accordance with the fair value of net identifiable assets arising from the Bank's investment in Valley.

The reduction in the value did not have a significant effect on the Bank's regulatory capital adequacy.

For additional information, please see Note 16.A.

The Bank continues to consider Valley a long-term strategic investment, which serves as a significant layer in the Bank's overall strategy.

Shortly before the report's publication date, the market value of Valley's shares held by the Bank is NIS 2.6 billion.

Following is the consolidated income statement, presenting Bank Leumi USA's<sup>(a)(b)</sup> results in a separate line in the comparative figures

	For the three months ended June 30		For the six months ended June 30		For the year ended December 31
	2023	2022	2023	2022	2022
In NIS million					
Interest income	8,663	4,026	16,235	7,182	18,590
Interest expense	4,379	901	8,023	1,358	5,579
Interest income, net	4,284	3,125	8,212	5,824	13,011
Loan loss expenses	318	126	724	71	483
Interest income, net after loan loss expenses	3,966	2,999	7,488	5,753	12,528
Noninterest income					
Noninterest finance income	483	688	508	682	1,388
Fees and Commissions	890	872	1,838	1,754	3,487
Other income (expenses)	39	(3)	137	2	74
Total noninterest income	1,412	1,557	2,483	2,438	4,949
Operating and other expenses					
Salaries and related expenses	915	961	1,760	1,873	3,842
Buildings and equipment - maintenance and depreciation	361	315	702	645	1,323
Other expenses	407	365	850	759	1,512
Total operating and other expenses	1,683	1,641	3,312	3,277	6,677
Profit before taxes	3,695	2,915	6,659	4,914	10,800
Provision for profit tax	1,364	1,007	2,253	1,463	3,537
Profit after taxes	2,331	1,908	4,406	3,451	7,263
The Bank's share in associates' profits (losses), after taxes*	122	84	(972)	150	446
Profit attributable to the Bank's shareholders	2,453	1,992	3,434	3,601	7,709
*Of which: The banking corporation's share in Bank Leumi USA's profits <sup>(b)</sup>	-	-	-	59	59

(a) Excluding offsetting of inter-company transactions between the Bank and Leumi USA.

(b) Bank Leumi USA includes the operating results of BLC and Bank Leumi USA.

## Sale of Beit Lin

On March 28, 2023, the Bank (through a wholly owned subsidiary) entered into an agreement with JTLV 3 (Beit Lin) Limited Partnership (hereinafter - the "Acquirer") for the sale of 50 percent of its rights in an office tower at 35 and 37 Yehuda Halevy, Tel Aviv, known as "Beit Lin", which is currently used by the Bank (hereinafter - the "Asset") at a total asset value (100 percent) of NIS 650 million. The consideration to be paid to the Bank is NIS 325 million + VAT (hereinafter - the "Consideration", the "Sale Agreement"). At the same time, the parties entered into an agreement to regulate the cooperation in the property for its improvement.

If and to the extent that the transaction will be completed, the Bank is expected to record a profit (pre-tax) in the amount of NIS 265 million, which will be recorded in the financial statements that are expected to be published close to the date of the property's transfer, which is expected in the fourth quarter of 2023, upon completion of the transfer of the Bank's headquarters and main management units to Lod, or at a later date, by no later than March 24, 2024, at the Bank's discretion.

The information regarding the completion of the transaction, its effects on the Bank's financial statements and the date of vacating the property and the transfer of the main management and headquarters units is considered forward-looking information, which may not materialize in whole or in part or on the dates mentioned above, under circumstances beyond the Bank's control, including non-compliance with the Sale Agreement by the Acquirer or changes in the final data relevant to the calculation of the Bank's profit.

## Material Changes in Financial Statement Items

During April 2022 and March 2023, the Bank entered into agreements to sell its two headquarters buildings in Tel Aviv. The two sales are expected to generate for the Bank a pre-tax capital gain of NIS 524 million and NIS 265 million, respectively; the capital gains will be recorded in the Bank's books immediately prior to the date of delivery of the property, which is expected in the last quarter of 2023 upon completion of the Bank's management's relocation to Lod, or at a later date, no later than March 24, 2024.

For more information, please see the section entitled "Main Changes in the Past Period" and Note 16.B.

During the first quarter of 2023, public legislative and social events began, for which there is uncertainty regarding the manner of their development and the degree of their impact on the Israeli economy in the mid- to long term, and as a result - on the Bank's results. The Bank of Israel continues to emphasize that the main risk to the growth forecast is the materialization of a scenario in which legislative and institutional changes will be accompanied by an additional increase in the country's risk premium in addition to the continued devaluation of the NIS, damage to exports resulting from a decrease in Israel's attractiveness as a trade partner and a decrease in local investment and demand for private consumption.

For more information, please see the section entitled "Main Developments in the Israeli Economy".

On April 16, 2023, the Bank signed a special collective agreement with the Workers' Union for 2023-2026.

For additional information, please see Note 8.A.

[Below are the results for the second quarter of 2023:](#)

**Net income** attributable to shareholders (hereinafter - "net income") in the six months ended June 30, 2023 (hereinafter - the "Reporting Period") amounted to NIS 3,434 million compared to profit of NIS 3,601 million in the corresponding period last year. Net income in the second quarter of 2023 amounted to NIS 2,453 million compared to NIS 1,992 million in the corresponding quarter last year.

**The return on equity** in the reporting period was 13.6 percent, compared to a rate of approx. 17.1 percent in the same period last year. Return on equity in the second quarter of 2023 was 19.4 percent compared to 18.5 percent in the corresponding quarter last year.

**Net interest income** in the reporting period totaled approx. NIS 8,212 million, compared to a total of approx. NIS 5,824 million in the corresponding period last year (excluding Bank Leumi USA's results), an increase of approx. 41 percent. The increase in interest income stems from growth in the credit portfolio, from increase in interest rates and from an increase in the deposit spreads. This increase was partly offset by the erosion of credit spreads. In the reporting period, the CPI was positive, at 2.5 percent, compared with a positive 3.1 percent in the corresponding period last year. The index in the second quarter of the year was 1.4 percent, compared with an index of 1.9 percent in the corresponding quarter last year.

**Loan loss expenses** in the reporting period reflect an expense rate of 0.36 percent of the average outstanding loans to the public compared to an expense rate of 0.04 percent in the corresponding period last year, excluding Bank Leumi USA's results. The expense in the reporting period stems mainly from the collective provision. The specific loan loss expense rate was 0.02 percent. The collective provision rate in respect of loan losses in the reporting period was 0.34 percent. The balance of loan loss provision rate for the credit balance as of June 30, 2023 was 1.32 percent.

**Noninterest finance income** in the reporting period totaled an income of NIS 508 million, compared to a total of NIS 682 million in the corresponding period last year, excluding Bank Leumi USA's results. The difference between the periods is due mainly to the profit recorded in the first half of 2022 in respect of the merger with Valley, which was partially offset by the effect of derivatives and exchange rate differentials.

**Operating and other fees and commissions** were up in the reporting period compared to the corresponding period last year, net of the results of Bank Leumi USA in the amount of NIS 84 million. Most of the increase is on the back of fees and commissions from exchange rate differentials, financing activities, and account management. The increase was partly offset by an decrease in fees and commissions on securities.

**The operating and other expenses** were up in the reporting period by NIS 35 million compared to the corresponding period last year, net of the results of Bank Leumi USA. The increase in expenses stems mainly from the increase in maintenance expenses and pension expenses on actuarial liabilities. This increase was partly offset by the decrease in salary expenses, mainly against the backdrop of provisions for bonuses.

**The efficiency ratio** for the reporting period was approx. 31.0 percent, compared to 39.7 percent in the corresponding period last year, net of the results of Bank Leumi USA. The efficiency ratio in the second quarter of 2023 was 29.5 percent, compared with 35.0 percent in the corresponding quarter last year. The improvement in the efficiency ratio stemmed mostly from growth in the Bank's business activity and from the interest rate increases.

**Basic earnings per share** attributable to the shareholders in the reporting period totaled a gain of approx. NIS 2.23 compared to a gain of NIS 2.47 in the corresponding period last year.

**CET1 capital to risk** weighted assets ratio as at June 30, 2023 was 11.23 percent, compared to 11.25 percent in the corresponding period last year.

**Total capital ratio** as of June 30, 2023 was 14.44 percent, compared to 14.00 percent in the corresponding period last year.

For more information, including anticipated regulatory changes regarding the measurement of capital adequacy, please see the section entitled Equity and Capital Adequacy.

On May 22, 2023, the Bank's Board of Directors approved a share buyback plan for a total of up to NIS 800 million. By the report publication date, a share buyback was carried out in the amount of NIS 300 million.

On August 14, 2023, the Bank's Board of Directors approved a dividend distribution totaling NIS 736 million, which represents approx. 30 percent of the profit for the second quarter of 2023.

For more information, please see section entitled "Equity and Capital Adequacy".

## Material Developments in Income, Expenses and Other Comprehensive Income

Further to Note 15.A to the financial statements as of December 31, 2022, regarding the merger agreement between BLC and Valley. The comparative figures for the six months ended June 30, 2022 and for the year ended December 31, 2022 presented in this Report of the Board of Directors and Management include the results of Bank Leumi USA in the first quarter of 2022 in the various line items, unless expressly stated otherwise. As aforesaid, starting from the second quarter of 2022, the Bank records equity profits in respect of the investment in Valley.

For additional information regarding the Valley investment, please see Note 16.A.

Following is the change in net income in the second quarter of 2023 and in the reporting period compared to the corresponding quarter last year and the corresponding reporting period last year

	For the three months ended June 30			
	2023	2022	Change	
	In NIS million		In NIS million	In %
Interest income, net	<b>4,284</b>	3,125	1,159	37.1
Loan loss expenses	<b>318</b>	126	192	+
Noninterest Income	<b>1,412</b>	1,557	(145)	(9.3)
Operating and other expenses	<b>1,683</b>	1,641	42	2.6
Profit before taxes	<b>3,695</b>	2,915	780	26.8
Provision for tax	<b>1,364</b>	1,007	357	35.5
Profit after taxes	<b>2,331</b>	1,908	423	22.2
Bank's share in associates' profits	<b>122</b>	84	38	45.2
Net income attributable to non-controlling interests	-	-	-	-
Net income attributable to the Bank's shareholders	<b>2,453</b>	1,992	461	23.1
Return on equity (in %)	<b>19.4</b>	18.5		
Basic earnings per share (in NIS)	<b>1.59</b>	1.36		

  

	For the six months ended June 30			
	2023	2022	Change	
	In NIS million		In NIS million	In %
Interest Income, Net	<b>8,212</b>	6,024	2,188	36.3
Loan loss expenses	<b>724</b>	86	638	+
Noninterest Income	<b>2,483</b>	2,507	(24)	(1.0)
Operating and Other Expenses	<b>3,312</b>	3,435	(123)	(3.6)
Profit before taxes	<b>6,659</b>	5,010	1,649	32.9
Provision for tax	<b>2,253</b>	1,490	763	51.2
Profit after taxes	<b>4,406</b>	3,520	886	25.2
Bank's share in associates' (losses) profits <sup>(a)</sup>	<b>(972)</b>	91	(1,063)	-
Net income attributable to non-controlling interests	-	(10)	10	100.0
Net income attributable to the Bank's shareholders	<b>3,434</b>	3,601	(167)	(4.6)
Return on equity (in %)	<b>13.6</b>	17.1		
Basic earnings per share (in NIS)	<b>2.23</b>	2.47		

(a) The results of the first quarter of 2023 include an impairment in respect of the investment in associate Valley in the amount of approx. NIS 1.1 billion. For more information, please see Note 16.A.



## Net income development by quarter

	2023		2022			
	Q2	Q1	Q4	Q3	Q2	Q1
	In NIS million					
Interest Income, Net	4,284	3,928	3,773	3,414	3,125	2,899
Loan loss expenses (income)	318	406	313	99	126	(40)
Noninterest Income	1,412	1,071	1,656	855	1,557	950
Operating and Other Expenses	1,683	1,629	1,729	1,671	1,641	1,794
Profit before taxes	3,695	2,964	3,387	2,499	2,915	2,095
Provision for tax	1,364	889	1,166	908	1,007	483
Profit after taxes	2,331	2,075	2,221	1,591	1,908	1,612
Bank's share in associates' (losses) profits	122	(1,094) <sup>(a)</sup>	105	191	84	7
Net income attributable to non-controlling interests	-	-	-	-	-	(10)
Net income attributable to the Bank's shareholders	2,453	981	2,326	1,782	1,992	1,609
Return on equity (in %)	19.4	7.8	19.0	14.9	18.5	15.6
Basic earnings per share (in NIS)	1.59	0.64	1.51	1.15	1.36	1.11

(a) The results of the first quarter of 2023 include an impairment in respect of the investment in associate Valley in the amount of approx. NIS 1.1 billion. For more information, please see Note 16.A.

## Interest Income, Net

	For the three months ended June 30				For the six months ended June 30			
	2023		2022		2023		2022 <sup>(a)</sup>	
	Interest income (expenses)	% of income (expense)	Interest income (expenses)	% of income (expense)	Interest income (expenses)	% of income (expense)	Interest income (expenses)	% of income (expense)
	In NIS million	In %	In NIS million	In %	In NIS million	In %	In NIS million	In %
Interest income	8,663	5.63	4,026	2.77	16,235	5.31	7,182	2.50
Interest expense	(4,379)	(4.17)	(901)	(1.17)	(8,023)	(3.84)	(1,358)	(0.91) <sup>(b)</sup>
Interest Income, Net	4,284	1.46	3,125	1.60	8,212	1.47	5,824	1.59 <sup>(b)</sup>
Net yield on interest-bearing assets (NIM)	2.79		2.15		2.69		2.03	
Additional information <sup>(e)</sup>								
Credit spread <sup>(c)</sup>	2,254		1,850		4,411		3,785	
Deposit spread <sup>(c)</sup>	1,976		410		3,865		536	
Other <sup>(d)</sup>	54		865		(64)		1,703	

(a) Net of the balances and results of Bank Leumi USA, which as from April 1, 2022 is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022.

(b) During the first quarter of 2023, a change in classification was made between interest-bearing and non-interest-bearing deposits. For comparability reasons, the Bank made an immaterial adjustment to the comparative figures. For additional information, please see Note 7.

(c) Spread from credit granting activity is the difference between the interest received from credit and the cost of raising the sources used to grant the credit (hereinafter - "transfer prices"). These transfer prices are subject to the period, currency and type of interest in the transaction. Transfer prices are the Bank's internal pricing tool and are based on internal models and the Bank's judgment. Spread from deposit taking activity is the difference between the transfer prices and the interest paid to customers for these deposits.

(d) "Other" is attributable to the financial management segment and includes interest income and expenses of the segment, which are transferred to the Bank's divisions with respect to the sources.

(e) The data presented include the results of Bank Leumi USA.

Net interest income in the reporting period totaled approx. NIS 8,212 million, compared to a total of approx. NIS 5,824 million in the corresponding period last year (excluding Bank Leumi USA's results), an increase of approx. 41 percent. The increase in net interest income was due mainly to growth in the credit portfolio and from an increase in deposit spreads, on the backdrop of the increase in interest rates, the increase was partially offset by a decrease in the net interest income of the financial management section.

During 2022 and in the first half of 2023, the prime interest rate rose sharply - from an average of 1.6 percent in the first quarter of 2022 to an average of 6.1 percent in the second quarter of 2023. This rise - which was moderated by turning interest bearing deposits to interest-bearing deposits - caused an increase in the deposits spread.

The deposit spread is affected, as aforesaid, from the mix of interest-bearing deposits and non-interest-bearing deposits; therefore, if the transition to interest-bearing deposits continues, the deposit spread is expected to be eroded.

The CPI in the reporting period was a positive 2.5 percent, compared with a positive CPI of 3.1 percent in the corresponding period last year. Net interest income in the reporting period was positively affected by the positive CPI in the amount of NIS 846 million, while in the corresponding period last year, the results were positively affected by the positive CPI by a total of approx. NIS 1,007 million.

Income rate was up 2.81 percent from one period to another, mainly due to the increase in interest rates, which was partially offset by an erosion of credit spreads and from a lower positive CPI during the reporting period, compared with the corresponding period last year.

Expense rate was up 2.93 percent from one period to the next, mainly due to the effect of the increase in interest rates and from the move from current accounts to deposits. This increase was offset by a lower positive CPI in the reporting period compared to the corresponding period last year.

The growth in net interest margin (NIM) in the reporting period, as mentioned, mainly stems from the growth in the credit portfolio and increase in interest income.

The total interest rate spread in the reporting period is 1.47 percent, compared to a 1.59 percent spread in the corresponding period last year, excluding Bank Leumi USA's results.

The following table presents interest spread information from activity in Israel by linkage segment in the reporting period, net of the balances of Bank Leumi USA - in the corresponding period last year:

In the non-linked NIS segment, the interest rate spread was 1.97 percent, compared with 1.66 percent in the corresponding period last year. In the CPI segment, the interest rate spread is 1.80 percent, compared with 1.66 percent in the corresponding period last year. In the foreign exchange segment, the interest rate spread was (0.69) percent, compared with 0.42 percent in the corresponding period last year.

For more information regarding the credit spreads and deposits spreads, by operating segment see Note 12A.

For more information regarding interest income and expenses, please see Appendix 1 - "Income and Expenditure Rates and Analysis of Changes in Interest Income and Expenses".

For details regarding interest rate exposures, please see the "Market Risks" section below.

## Loan loss expenses (income)

	For the six months ended June 30		Change	In %
	2023	2022 <sup>(b)</sup>		
	In NIS million		In NIS million	
Loan loss expense (income) - specific	36	(299)	335	+
Collective loan loss expense	688	370	318	85.9
Total loan loss expense	724	71	653	+
Of which:				
Loan loss expenses in respect of commercial credit risk	463	29	434	+
Loan loss expenses for credit risk in respect of housing loans	44	6	38	+
Loan loss expenses for other credit risk for private individuals	248	15	233	+
Loan loss expenses (income) for credit risk for banks, governments and bonds	(31)	21	(52)	-
Total loan loss expenses	724	71	653	+
Ratios (in %): <sup>(a)</sup>				
Percentage of the specific loan loss expense (income) out of the average outstanding loans to the public	0.02	(0.17)	0.19	+
Percentage of collective loan loss expense out of the average outstanding loans to the public	0.34	0.21	0.13	61.9
Percentage of loan loss expenses out of average outstanding loans to the public	0.36	0.04	0.32	+
Percentage of net write-offs for loans to the public out of the average outstanding loans to the public	0.11	0.01	0.10	+
Percentage of net write-offs for loans to the public out of the outstanding loan loss provisions for loans to the public	8.32	0.94	7.38	+

(a) Annualized.

(b) Net of the balances and results of Bank Leumi USA, which as from April 1, 2022 is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022.

## Development of loan loss expenses (income) by quarter

	2023		2022			
	Q2	Q1	Q4	Q3	Q2	Q1 <sup>(b)</sup>
	In NIS million					
Loan loss expense (income) - specific	19	17	(21)	(134)	(111)	(164)
Collective loan loss expense	299	389	334	233	237	124
Total loan loss expense (income)	318	406	313	99	126	(40)
Of which:						
Loan loss expenses (income) for credit risk for commercial credit risk	112	351	218	(21)	42	1
Loan loss expenses (income) for credit risk in respect of housing loans	31	13	58	47	14	(7)
Loan loss expenses (income) for other credit risk in respect of for private individuals	174	74	27	70	63	(48)
Loan loss expenses (income) for credit risk for banks, governments and bonds	1	(32)	10	3	7	14
Total loan loss expenses (income)	318	406	313	99	126	(40)
Ratios (in %): <sup>(a)</sup>						
Percentage of the specific loan loss expense (income) out of the average outstanding loans to the public	0.02	0.02	(0.02)	(0.14)	(0.12)	(0.18)
Percentage of collective loan loss expense out of the average outstanding loans to the public	0.29	0.39	0.34	0.25	0.26	0.14
Percentage of loan loss expenses (income) out of average outstanding loans to the public	0.31	0.41	0.32	0.11	0.14	(0.04)
Percentage of net write-offs for loans to the public out of the average outstanding loans to the public	0.14	0.08	0.18	0.03	0.07	-
Percentage of net write-offs for loans to the public out of the outstanding loan loss provisions for loans to the public	10.58	6.24	13.80	2.29	5.07	0.16

(a) Annualized.

(b) Including the balances and results of Bank Leumi USA, which as from April 1, 2022 is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022.

For more information regarding loan loss expenses, please see Note 6 and Note 13.

## Noninterest Income

	For the six months ended June 30			
	2023	2022	Change	
	In NIS million		In NIS million	In %
Noninterest Finance Income <sup>(a)</sup>	508	702	(194)	(27.6)
Fees and Commissions <sup>(b)</sup>	1,838	1,802	36	2.0
Other income <sup>(c)</sup>	137	3	134	+
Total	2,483	2,507	(24)	(1.0)

(a) Based on the results net of Bank Leumi USA in comparative figures, noninterest finance income decreased by NIS 174 million compared to the corresponding period last year.

(b) Based on the results net of Bank Leumi USA in comparative figures, fees and commissions increased by approx. NIS 84 million compared to the corresponding period last year.

(c) The results of Bank Leumi USA (BLUSA) in this item are immaterial in the comparative figures.

The weight of noninterest income out of total income (i.e., net interest income and noninterest income) was at a rate of 23.2 percent, compared to 29.5 percent in the corresponding period last year, excluding Bank Leumi USA's results. In the second quarter of 2023, it was 24.8 percent, compared to 33.3 percent in the corresponding quarter last year and 27.6 percent throughout 2022, excluding Bank Leumi USA's results.

## Development of noninterest income by quarter

	2023		2022			
	Q2	Q1	Q4	Q3	Q2	Q1
	In NIS million					
Noninterest finance income (expenses)	483	25	762	(56)	688	14
Fees and Commissions	890	948	861	872	872	930
Other income (expenses)	39	98	33	39	(3)	6
Total	1,412	1,071	1,656	855	1,557	950

## Breakdown of noninterest finance income

	For the six months ended June 30		Change	
	2023	2022		
	In NIS million		In NIS million	In %
Net income (expense) in respect of derivatives and net exchange rate differentials for not-for-trading activities	419	(52)	471	+
Losses on sale of available-for-sale bonds, net <sup>(b)</sup>	(220)	(83)	(137)	-
Realized and unrealized gains, net <sup>(a)</sup> and dividend from equity securities not held for trading	204	181	23	12.7
Gain on sale of investees' equity <sup>(d)</sup>	-	830	(830)	(100.0)
Gains on sold loans, net	-	15	(15)	(100.0)
Net income (expenses) for derivatives for trading activities <sup>(c)</sup>	79	(89)	168	+
Realized and unrealized gains (losses) from adjustments to fair value of held-for-trading bonds and equity securities, net <sup>(a)</sup> and dividend from held-for-trading equity securities	26	(100)	126	+
Total	508	702	(194)	(27.6)

- (a) Realized and unrealized gains from fair value adjustments of held-for-trading and not held for-trading bonds and equity securities, net also include the effect of exchange rate differentials and impairments.
- (b) Based on the results net of Bank Leumi USA in comparative figures, the net losses from the sale of net available-for-sale bonds increased by NIS 127 million compared to the corresponding period last year.
- (c) Based on the results net of Bank Leumi USA in comparative figures, the net expenses in respect of derivative instruments for trading activities increased by NIS 178 million compared to the corresponding period last year.
- (d) On April 1, 2022, the merger transaction was completed and an investment was recorded in Valley according to the equity method. As a result of the merger in the first half of 2022, a gross profit of approx. NIS 782 million, was recorded, of which NIS 30 million are from income from derivative instruments activity as a result of economic hedging of the aforementioned transaction. For more information regarding an impairment recorded in the first quarter of 2023 in respect of the investment in Valley, see Note 16.A.

### Breakdown of noninterest finance income by quarter

	2023		2022			
	Q2	Q1	Q4	Q3	Q2	Q1
In NIS million						
Net income (expense) in respect of derivatives and net exchange rate differentials for not-for-trading activities	289	130	364	(76)	3	(55)
Losses on sale of available-for-sale bonds, net	(51)	(169)	(15)	(80)	(76)	(7)
Realized and unrealized gains, net <sup>(a)</sup> and dividend from equity securities not held for trading	108	96	158	34	166	15
Gain on sale of investees' equity <sup>(b)</sup>	-	-	-	-	752	78
Gains on sold loans, net	-	-	42	-	-	15
Net income (expenses) for derivatives for trading activities	85	(6)	221	122	(113)	24
Realized and unrealized gains (losses) from adjustments to fair value of held-for-trading bonds and equity securities, net <sup>(a)</sup> and dividend from held-for-trading equity securities	52	(26)	(8)	(56)	(44)	(56)
<b>Total</b>	<b>483</b>	<b>25</b>	<b>762</b>	<b>(56)</b>	<b>688</b>	<b>14</b>

(a) Realized and unrealized gains from fair value adjustments of held-for-trading and not held for-trading bonds and equity securities, net also include the effect of exchange rate differentials and impairments.

(b) On April 1, 2022, the merger transaction was completed and an investment was recorded in Valley according to the equity method. As a result of the merger in the first half of 2022, a gross profit of approx. NIS 782 million, was recorded, of which NIS 30 million are from income from derivative instruments activity as a result of economic hedging of the aforementioned transaction. For more information regarding an impairment recorded in the first quarter of 2023 in respect of the investment in Valley, see Note 16.A.

### Breakdown of fees and commissions

	For the six months ended June 30		Change	
	2023	2022 <sup>(a)</sup>		
	In NIS million		In NIS million	In %
Account management	337	313	24	7.7
Activity in securities and certain derivatives	291	346	(55)	(15.9)
Credit cards	202	186	16	8.6
Credit handling	121	110	11	10.0
Financial products distribution fees and commissions	112	128	(16)	(12.5)
Exchange rate differentials	261	242	19	7.9
Financing fees and commissions	327	262	65	24.8
Other fees and commissions	187	167	20	12.0
<b>Total fees and commissions</b>	<b>1,838</b>	<b>1,754</b>	<b>84</b>	<b>4.8</b>

(a) Net of the results of Bank Leumi USA, which as from April 1, 2022 is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022.

The 4.8 percent increase in fees and commissions compared with the corresponding period last year, net of the results of Bank Leumi USA, stems primarily from commissions on exchange rate differentials, fees and commissions on financing activities, and account handling fees. The increase was offset by an decrease in fees and commissions on securities.

## Breakdown of fees and commissions by quarter

	2023		2022			
	Q2	Q1	Q4	Q3	Q2	Q1 <sup>(a)</sup>
	In NIS million					
Account management	166	171	167	159	163	150
Activity in securities and certain derivatives	136	155	147	157	161	185
Credit cards	104	98	94	102	94	92
Credit handling	53	68	46	49	53	57
Financial products distribution fees and commissions	56	56	61	61	63	65
Exchange rate differentials	118	143	111	124	122	120
Financing fees and commissions	165	162	148	137	132	130
Other fees and commissions	92	95	87	83	84	83
Total fees and commissions	890	948	861	872	872	882

(a) Net of the results of Bank Leumi USA, which as from April 1, 2022 is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022.

## Breakdown of other income

	For the six months ended June 30			
	2023	2022 <sup>(a)</sup>	Change	
	In NIS million		In NIS million	In %
Gains (losses) on severance pay reserve	1	(7)	8	+
Other income, including on sale of buildings and equipment <sup>(b)</sup>	136	10	126	+
Total	137	3	134	+

(a) The results of Bank Leumi USA are immaterial.

(b) The increase stems mainly from income from grants from international organizations and credit card companies and from the sale of branches.

## Breakdown of other income by quarter

	2023		2022			
	Q2	Q1 <sup>(b)</sup>	Q4	Q3	Q2	Q1 <sup>(a)</sup>
	In NIS million					
Gains (losses) on severance pay reserve	4	(3)	1	(6)	(4)	(3)
Other income, including on sale of buildings and equipment	35	101	32	45	1	9
Total	39	98	33	39	(3)	6

(a) The results of Bank Leumi USA are immaterial.

(b) The increase stems mainly from income from grants from international organizations and credit card companies.

## Operating and Other Expenses

	For the six months ended June 30			
	2023	2022 <sup>(a)</sup>	Change	
	In NIS million		In NIS million	In %
Salaries and related expenses	<b>1,760</b>	1,873	(113)	(6.0)
Depreciation and amortization	<b>292</b>	294	(2)	(0.7)
Maintenance expenses for buildings and equipment	<b>410</b>	351	59	16.8
Other expenses	<b>850</b>	759	91	12.0
Total operating and other expenses	<b>3,312</b>	3,277	35	1.1

(a) Net of the results of Bank Leumi USA, which as from April 1, 2022 is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022.

In the reporting period, there was an increase of NIS 35 million in operating and other expenses compared with the corresponding period last year, net of the results of Bank Leumi USA; the increase in operating expenses stems mainly from an increase in advertising expenses, maintenance expenses for buildings and equipment and from an increase in the interest cost in respect of pension liabilities resulting from the rise in interest rates. This increase was partly offset by a decrease in the bonus expenses.

The efficiency ratio for the reporting period was approx. 31.0 percent compared to 39.7 percent in the corresponding period last year, net of the results of Bank Leumi USA. The improvement in the efficiency ratio stemmed mostly from an increase in income, among other things as a result of the interest rate increases.

Total (annualized) operating and other expenses constitute 0.96 percent of total assets, compared with 0.98 percent in the corresponding period last year, net of the balances and results of Bank Leumi USA.

### Operating and other expenses by quarter

	2023			2022		
	Q2	Q1	Q4	Q3	Q2	Q1 <sup>(a)</sup>
	In NIS million					
Salaries and related expenses	<b>915</b>	845	971	998	961	912
Depreciation and amortization	<b>145</b>	147	161	138	137	157
Maintenance expenses for buildings and equipment	<b>216</b>	194	194	185	178	173
Other expenses	<b>407</b>	443	403	350	365	394
Total operating and other expenses	<b>1,683</b>	1,629	1,729	1,671	1,641	1,636

(a) Net of the results of Bank Leumi USA, which as from April 1, 2022 is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022.

### Salary Expenses

	For the six months ended June 30			
	2023	2022 <sup>(a)</sup>	Change	
	In NIS million		In NIS million	In %
Salaries and related expenses	<b>1,585</b>	1,711	(126)	(7.4)
Pension, severance and retirement expenses	<b>175</b>	162	13	8.0
Total salary expenses	<b>1,760</b>	1,873	(113)	(6.0)

(a) Net of the results of Bank Leumi USA, which as from April 1, 2022 is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022.

For more information regarding the new collective agreement signed, please see Note 8.A.



## Salary expenses by quarter

	2023	2022				
	Q2	Q1	Q4	Q3	Q2	Q1 <sup>(a)</sup>
	In NIS million					
Salaries and related expenses	831	754	882	918	882	829
Pension, severance and retirement expenses	84	91	89	80	79	83
Total salary expenses	915	845	971	998	961	912

(a) Net of the results of Bank Leumi USA, which as from April 1, 2022 is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022.

## Following is the condensed comprehensive income statement

Comprehensive income for the reporting period totaled NIS 3,502 million compared to NIS 4,103 million in the corresponding period last year.

In the reporting period, positive adjustments were recorded in respect of available-for-sale bonds in the amount of NIS 116 million before tax; part of these positive adjustments were offset by negative adjustments of the liabilities for employee benefits in the amount of NIS 28 million before tax, which mainly stem from actuarial changes which were partially offset by an increase in the discount interest rate. These adjustments were stated directly in other comprehensive income.

It should be noted that the decline in the value of the bonds is immediately recorded in regulatory capital. Regarding the manner of measuring the pension liabilities and assets designated for hedging, for regulatory capital purposes, as of July 1, 2022, see the section entitled Capital and Capital Adequacy.

## For the three and six month periods ended June 30, 2023 and 2022 and for the year ended December 31, 2022

	For the three months ended June 30		For the six months ended June 30		For the year ended December 31
	2023	2022	2023	2022	2022
	In NIS million				
Net income attributable to the Bank's shareholders	2,453	1,992	3,434	3,601	7,709
Changes in other comprehensive income (loss) attributable to the Bank's shareholders					
Adjustments in respect of presentation of available-for-sale bonds at fair value, net	(137)	(1,202)	116	(3,208)	(4,265)
Adjustments of liabilities for employee benefits	148	1,139	(28)	3,573	3,133
Other adjustments <sup>(a)</sup>	20	503	41	437	417
Related tax effect	(32)	(102)	(61)	(204)	335
Less other comprehensive income attributable to non-controlling interests	-	117	-	96	96
Other comprehensive income (loss) attributable to the Bank's shareholders, after taxes	(1)	221	68	502	(476)
Comprehensive income attributable to the Bank's shareholders	2,452	2,213	3,502	4,103	7,233

(a) For the composition of the other adjustments, please see Note 4.

## Structure and Development of Assets and Liabilities, Equity and Capital Adequacy

On June 30, 2023, total assets of the Leumi Group reached NIS 686.9 billion compared to NIS 699.2 billion at the end of 2022, a decrease of 1.8 percent, and an increase of 2.9 percent compared to June 2022.

The value of financial assets denominated in, and linked to, foreign currency out of the Group's total assets as of June 30, 2023 is NIS 117.6 billion, 17.1 percent of the total assets. In the first half of 2023, the shekel devalued against the US dollar by 5.1 percent, devalued by 7.1 percent against the euro, and devalued by 10.2 percent against the pound sterling. The change in the shekel's exchange rates against all foreign currencies during the reporting period contributed to a 0.5 percent increase in the Group's total consolidated assets.

Total assets under the Group's management – total balance sheet and securities portfolios of customers, provident funds and study funds for which operational management and deposit management services are provided - reached approx. NIS 2,001 billion as of June 30, 2023, compared with a total of NIS 1,969 billion as of the end of 2022.

### 1. Following are the changes in the main balance sheet line items

	June 30	December 31	Change	
	2023	2022	From December	
			2022	As at June 2022
	In NIS million		In %	
Total assets	<b>686,857</b>	699,166	(1.8)	2.9
Cash and deposits with banks	<b>116,678</b>	186,569	(37.5)	(32.1)
Securities	<b>118,040</b>	82,950	42.3	35.4
Loans to the public, net	<b>409,565</b>	384,782	6.4	12.2
Buildings and equipment	<b>2,792</b>	2,735	2.1	4.3
Deposits by the public	<b>533,977</b>	557,084	(4.1)	0.2
Deposits by banks	<b>19,793</b>	22,306	(11.3)	(16.5)
Bonds, promissory notes and subordinated bonds <sup>(a)</sup>	<b>31,585</b>	27,805	13.6	33.4
Equity attributable to the Bank's shareholders	<b>51,771</b>	49,438	4.7	10.0

(a) For additional information, please see section entitled "Bonds, capital notes and subordinated bonds".

### 2. Changes in the main off-balance-sheet items

	June 30	December 31	Change	
	2023	2022	From December	
			2022	As at June 2022
	In NIS million		In %	
Documentary credit, net	<b>1,049</b>	1,150	(8.8)	(7.3)
Guarantees and other commitments, net	<b>71,957</b>	69,003	4.3	15.6
Unutilized credit card credit facilities, net	<b>11,262</b>	8,377	34.4	26.3
Unutilized current loan account facilities and other credit facilities in demand accounts, net	<b>18,267</b>	16,420	11.2	16.1
Irrevocable loan commitments approved but not yet granted and commitments to issue guarantees, net	<b>83,203</b>	75,291	10.5	13.2
Derivative instruments <sup>(a)(b)</sup>	<b>1,175,298</b>	1,076,372	9.2	11.2
Options - all types <sup>(b)</sup>	<b>163,507</b>	170,427	(4.1)	6.8

(a) Including forward transactions, financial swap contracts, swaps, futures and credit derivatives.

(b) For more information, please see Note 11.

## Loans to the Public, Net

Outstanding net loans to the public in the Leumi Group as of June 30, 2023 totaled NIS 409.6 billion compared to NIS 384.8 billion as of December 31, 2022, an increase of 6.4 percent, and compared to June 2022 - an increase of 12.2 percent.

The loan loss provision balance in the Leumi Group as of June 30, 2023 totaled NIS 5.5 billion compared to NIS 5.0 billion as of December 31, 2022.

In addition to loans to the public, the Group invests in securities, which also embody credit risks of companies; as of June 30, 2023, these totaled NIS 25,809 million, compared to a total NIS 22,315 million as of the end of 2022.

### Development in loans to the public, after loan loss provision by main economic sector

	June 30 2023	December 31 2022	Change	
	In NIS million		In NIS million	In %
Private individuals - housing loans	123,558	119,302	4,256	3.6
Private individuals - Other	29,913	29,724	189	0.6
Construction and real estate	111,514	98,368	13,146	13.4
Commercial	33,497	31,856	1,641	5.2
Industry	24,628	22,969	1,659	7.2
Other	86,455	82,563	3,892	4.7
<b>Total</b>	<b>409,565</b>	<b>384,782</b>	<b>24,783</b>	<b>6.4</b>

For more information regarding changes in loans and credit risk by economic sector, please see "Credit Risks".

## Troubled Credit Risk

### Following is the troubled credit risk after specific and collective provisions

	June 30 2023			December 31 2022		
	On- balance- sheet	Off- balance- sheet	Total	On- balance- sheet	Off- balance- sheet	Total
	In NIS million					
Non-performing credit risk, net	1,902	83	1,985	1,466	93	1,559
Performing credit risk, net	3,563	633	4,196	3,191	621	3,812
<b>Total</b>	<b>5,465</b>	<b>716</b>	<b>6,181</b>	<b>4,657</b>	<b>714</b>	<b>5,371</b>

	June 30 2023	December 31 2022
	In NIS million	
Troubled credit risk - Commercial	6,429	5,435
Troubled credit risk - retail	1,507	1,395
<b>Total</b>	<b>7,936</b>	<b>6,830</b>
Balance of loan loss provision	1,755	1,459
<b>Troubled loans after loan loss provision</b>	<b>6,181</b>	<b>5,371</b>

For more information regarding troubled loans, please see section entitled "Credit Risks" and Note 13.

## Securities

As of June 30, 2023, the Leumi Group's investments in securities amounted to NIS 118.0 billion, compared to NIS 83.0 billion as of the end of 2022, a 42 percent increase.

The Group's securities are divided into four classes: held-for-trading securities, not held-for-trading equity securities and mutual funds, available-for-sale bonds and held-to-maturity bonds.

### Fair value calculation method

The fair value of Israeli securities is based mainly on quoted prices on the Tel Aviv Stock Exchange; the fair value of foreign securities is based on prices received from external sources. Equity securities and mutual funds for which no fair value is available are presented at cost less impairment, adjusted upwards or downwards for observable prices in similar transactions or identical transactions of the same issuer.

Non-marketable Israeli bonds denominated in NIS are revalued using a fair value model, since these bonds do not have an active market.

Following is the classification and analysis of the securities line item in the consolidated balance sheet

	June 30, 2023					December 31, 2022				
	Held-to-maturity bonds <sup>(e)</sup>	Available-for-sale bonds <sup>(a)(e)</sup>	Not held-for-trading equity securities and mutual funds <sup>(b)</sup>	Held-for-trading securities <sup>(c)</sup>	Total	Held-to-maturity bonds <sup>(e)</sup>	Available-for-sale bonds <sup>(a)(e)</sup>	Not held-for-trading equity securities and mutual funds <sup>(b)</sup>	Held-for-trading securities <sup>(c)</sup>	Total
In NIS million										
Bonds										
Of the Israeli Government	7,879	50,515		6,262	64,656	9,631	21,842		1,263	32,736
Of foreign governments <sup>(d)</sup>	-	16,354		184	16,538	-	16,995		-	16,995
Of Israeli financial institutions	-	47		519	566	-	46		580	626
Of foreign financial institutions <sup>(f)</sup>	1,402	9,142		16	10,560	1,321	9,627		53	11,001
Asset-backed (ABS) or mortgage-backed (MBS)	5,435	9,870		28	15,333	3,256	7,710		33	10,999
Of other Israeli entities	-	687		227	914	-	670		257	927
Of other foreign entities	338	4,688		66	5,092	320	4,919		71	5,310
Equity securities and mutual funds			4,360	21	4,381			4,353	3	4,356
<b>Total securities</b>	<b>15,054</b>	<b>91,303</b>	<b>4,360</b>	<b>7,323</b>	<b>118,040</b>	<b>14,528</b>	<b>61,809</b>	<b>4,353</b>	<b>2,260</b>	<b>82,950</b>

(a) Including unrealized losses from fair value adjustments of NIS 3,656 million recorded in other comprehensive income (December 31, 2022 - losses of NIS (3,812) million).

(b) Including unrealized gains from fair value adjustments in the amount of NIS 363 million recorded in profit and loss (December 31, 2022 - gains of NIS 256 million).

(c) Including net unrealized losses from fair value adjustments in the amount of NIS 74 million recorded in profit and loss (December 31, 2022 - net losses of NIS (113) million).

(d) The US government - NIS 13.0 billion (December 31, 2022 - NIS 12.5 billion).

(e) The outstanding balance of held-to-maturity bonds are presented net of a NIS 3.0 million loan loss provision. The outstanding balances of available-for-sale bonds are presented net of a NIS 0.0 million loan loss provision.

(f) Most bonds of foreign financial institutions are SSA-rated (Super-nationals, Sovereign and Agencies) or state-backed.

As at June 30, 2023, approximately 77.3 percent of the Group's own (nostro) portfolio was classified as available-for-sale, approx. 6.2 percent - as held for trading, approx. 3.7 percent as not held-for-trading equity securities and mutual funds and 12.8 percent as held-to-maturity. Approximately 3.7 percent of the securities' value is investments in corporate equity securities or mutual funds that are not equity-accounted, but rather stated at cost or according to the listed share and listed mutual funds' prices.

For information on the value of securities by method of measurement, please see Note 15.A.

#### Available-for-sale portfolio

1. In the reporting period, there was a NIS 116 million increase (before tax) in other comprehensive income in respect of available-for-sale bonds, compared with a decrease of NIS 3,484 million (before tax) in the corresponding period last year.
2. In the reporting period, net losses on the sale of available-for-sale bonds, stated in profit and loss, amounted to NIS 220 million (before tax), compared with net losses of NIS 93 million (before tax) in the corresponding quarter last year.

The net accumulated balance of fair value adjustments of available-for-sale bonds held in the available-for-sale portfolio as at June 30, 2023 totaled a negative NIS 1,871 million (after tax), which represents a net realized loss as at the reporting date, compared with a negative NIS 1,944 million (after tax) as at the end of 2022, which represents a net unrealized loss as at the reporting date.

For information regarding fair value adjustments of available-for-sale securities recognized in equity, please see Note 5.

#### Held-for-trading portfolio

As at June 30, 2023, the held-for-trading portfolio has NIS 7.3 billion in bonds, compared with NIS 2.3 billion as at December 31, 2022. As at June 30, 2023, the held-for-trading portfolio constitutes 6.2 percent of the Group's total nostro portfolio, compared with 2.7 percent as at December 31, 2022.

Realized and unrealized losses in respect of held-for-trading bonds in the amount of NIS 26 million were recorded net in the income statement in the reporting period, compared with net losses of NIS 102 million in the corresponding period last year.

#### Investments in equity securities and mutual funds

As at June 30, 2023, investments in equity securities and mutual funds totaled NIS 4,381 million, of which NIS 1,834 million were marketable and NIS 2,547 million - non-marketable.

The regulatory capital required in respect of these investments as at June 30, 2023 was NIS 365 million.

Realized and unrealized gains (including dividend) in respect of the equity securities and mutual funds in the amount of NIS 204 million were recorded net in the income statement in the reporting period, compared with net gains of NIS 183 million in the corresponding period last year.

For more information on the portfolio's composition, please see Note 5.

#### Investments in foreign securities

##### A. Investments in foreign asset-backed securities

The Group's asset-backed (mortgage and non-mortgage) securities portfolio, all investment-grade, amounted to NIS 15.3 billion (about USD 4.1 billion) as at June 30, 2023, compared to NIS 11.0 billion as at the end of 2022. Out of the above portfolio, as at June 30, 2023, NIS 9.9 billion (about USD 2.7 billion) was classified to the available-for-sale portfolio and the remainder - to the held-for-trading and held-to-maturity portfolios.

As of June 30, 2023, the portfolio of available-for-sale investments in foreign asset-backed bonds, including investment in mortgage-backed bonds, totaled NIS 5.4 billion. 94.6 percent of all mortgage-backed bonds in the available-for-sale portfolio was issued by US federal agencies (FNMA, FHLMC, GNMA) and all were rated AAA as of the reporting date.

As of June 30, 2023, the total net cumulative impairment from the mortgage-backed bonds portfolio charged to shareholders' equity was approx. NIS 551 million.

Total mortgage-backed bonds that are neither government-backed (USA) nor backed by US federal institutions total NIS 330 million.

The weighted average maturity for the entire mortgage-backed bond portfolio is 5.22 years (average duration). In addition to the mortgage-backed bonds, the Group's available-for-sale portfolio also includes other non-mortgage asset-backed bonds totaling approx. NIS 4.4 billion, of which CLO bonds account for NIS 3.0 billion. The weighted average maturity for the entire non-mortgage asset-backed bond portfolio is 5 years.

For more information on investment in asset-backed bonds, please see Note 5.

**B. [Investments in foreign non-asset-backed securities](#)**

As of June 30, 2023, the Group's securities portfolio includes NIS 43.1 billion (USD 11.6 billion) in foreign non-asset-backed securities. NIS 35.4 billion (approx. USD 9.6 billion) is from bonds classified to the available-for-sale portfolio and the remainder - to the held-for-trading and held-to-maturity portfolios. 98.2 percent of the total securities are investment-grade and include mainly securities of the US government, banks and financial institutions as well as bonds of investment-grade corporations, and the remainder are mainly securities issued by the Israeli government.

For more information regarding exposure to foreign financial institutions, please see section entitled "Credit Risks".

As of June 30, 2023, the cumulative decrease in shareholders' equity in respect of foreign non-asset-backed bonds which are in the available-for-sale portfolio was NIS 1,912 million (NIS 1,258 million after tax).

As aforesaid, in addition to the available-for-sale portfolio, the held-for-trading portfolio and held-to-maturity portfolio also include non-asset-backed securities. The held-for-trading portfolio mainly includes securities issued by governments, banks and financial institutions. 97.3 percent of the securities in the held-for-trading portfolio are investment-grade.

As of June 30, 2023, the value of the non-asset-backed held-for-trading portfolio was NIS 340.0 million (approx. USD 91.9 million).

**[Investments in bonds issued in Israel](#)**

As at June 30, 2023, investments in bonds issued in Israel amounted to NIS 58.2 billion, of which NIS 56.8 billion was in shekel-denominated bonds issued by the Israeli government and the remainder - corporate bonds. Approx. 49.6 percent of corporate bonds investments - which are approx. NIS 0.7 billion - were included in the available-for-sale portfolio, and the remainder - in the held-for-trading portfolio.

The available-for-sale portfolio corporate bonds - which total NIS 0.7 billion - include a negative capital reserve of NIS (50) million.

All corporate bonds in the held-for-trading portfolio are listed and traded on the Tel Aviv Stock Exchange.

For more information, please see Note 5.

## Deposits by the public

Following are balances of deposits by the public

	As at June 30	As at December 31	
	2023	2022	Change
	In NIS million		In %
Demand deposits			
Non-interest bearing <sup>(a)</sup>	166,303	197,264	(15.7)
Interest-bearing <sup>(a)</sup>	99,590	121,969	(18.3)
Total demand deposits	265,893	319,233	(16.7)
Fixed deposits	268,084	237,851	12.7
Total deposits by the public	533,977	557,084	(4.1)

(a) Reclassified; during the first quarter of 2023, a reclassification was made between interest-bearing and non-interest-bearing deposits. For comparability reasons, the Bank made an immaterial adjustment to the comparative figures. The effect of the adjustment as of June 30, 2022 and December 31, 2022 amounted to deposits of NIS 82.2 billion and NIS 62.7 billion, respectively, from interest-bearing to non-interest-bearing. The aforementioned had no effect on the Bank's profit and loss and equity. Please see Note 7.

The decrease in the deposits balance during the reporting period stemmed mainly from a decrease in deposits of business customers and capital market customers. This decrease was partly offset by an increase in private deposits.

## Off-balance-sheet activity in securities held by the public

	June 30	December 31		
	2023	2022	Change	
	In NIS million	In NIS million		In %
Securities portfolios <sup>(a)</sup>	943,718	907,086	36,632	4.0
Assets for which operating services are provided: <sup>(a)(b)(c)</sup>				
Provident and pension funds	203,165	198,329	4,836	2.4
Advanced study funds	167,640	164,214	3,426	2.1

(a) Including changes in the market value of securities and value of securities of mutual funds and provident funds in the Group's custody, for which operational management and custody services are provided.

(b) The Group does not manage mutual funds, provident funds or study funds in Israel.

(c) Assets of customers to which the Group provides operational management services, including provident fund balances of customers who receive consulting services from Leumi.

## Bonds, Commercial Securities, Capital Notes and Subordinated Bonds

### Shelf Prospectus and Issuance of Bonds and Commercial Securities

On May 27, 2021, the Bank published a shelf prospectus in accordance with a permit granted by the Israel Securities Authority. On May 18, 2023, the Israel Securities Authority approved the application to extend the issuance period under the Bank's shelf prospectus to May 26, 2024.

On January 18, 2023, the Bank issued a total of USD 500 million in par value "Green" Subordinated Notes Series Leumi \$ 2033 TACT Institutional. The series was listed for trading on the TACT Institutional on the Tel Aviv Stock Exchange.

Subordinated Notes Series Leumi \$ 2033 TACT Institutional are repayable in one lump sum, 10 years and six months after their issue date, with the Bank having an early repayment option exercisable in the period from 5 years and three months to 5 years and six months after the issue date, subject to certain terms and conditions.

Subordinated Notes Series Leumi \$ 2033 TACT Institutional bear a fixed annual interest rate of 7.129 percent per year to be paid semi-annually until July 18, 2028. At that time and if early redemption has not been made, the interest rate will be updated according to the government yield in the United States on the same date plus the margin agreed in the issue, as detailed in the issue documents.

If circumstances of a trigger event (a point of non-viability or trigger event for absorption of the principal loss amount, the earlier of the two) were to occur, the Series Leumi \$ 2033 TACT Institutional Subordinated Notes shall be converted into shares according to the average closing prices of the Bank's shares on the Tel Aviv Stock Exchange in the 14 consecutive trading days preceding the date on which the conversion notice (translated into USD according to the exchange rate as of that date) was issued or according to the set minimum rate (USD 4.21053, subject to adjustments), the highest of the two.

Subordinated Notes Series Leumi \$ 2033 TACT Institutional are eligible for inclusion in Tier 2 capital as of the issue date.

For more information, please see the immediate reports dated January 11, 2023 and January 18, 2023.

On May 30, 2023, the Bank issued a total of NIS 1.492 billion p.v. in bonds by way of an expansion of Series 183 Bonds for a consideration of NIS 1.419 billion, as well as NIS 2.428 billion p.v. in commercial securities (CS Series 4).

The principal of the Commercial Securities and interest in respect thereof shall be payable in one lump sum on May 28, 2024; it is not linked to the Consumer Price Index, and carries a spread of 0.19 percent over the Bank of Israel's interest rate.

For more information, please see the immediate report dated May 30, 2023.

On August 7, 2023, the Bank issued NIS 0.5 billion p.v. in Credit Linked Notes (Series 1).

The Notes' principal will be payable in one payment on December 24, 2026, as long as the Bank does not carry out early redemption, as detailed in the terms of the issuance. The unpaid balance of the Note's principal will bear annual interest at the Bank of Israel interest rate plus 2.3 percent, which will be paid in 40 monthly installments, from September 24, 2023 to December 24, 2026, the final repayment date of the Note's principal. The Notes (principal and interest) will not be linked to any linkage basis.

Series 183 Bonds, Credit Linked Notes (Series 1) and Commercial Securities (Series 4) are not recognized for regulatory capital purposes.

For more information, please see the immediate report dated August 6, 2023.

### Early redemption of subordinated bonds

On July 5, 2023, the Bank's Board of Directors decided to exercise full early redemption of Subordinated Bonds (Series 401), which were issued to the public in July 2018. Accordingly, on July 31, 2023, subordinated bonds totaling NIS 681 million were redeemed (including linkage differences).

For more information, please see the immediate reports dated July 5, 2023, July 16, 2023 and August 1, 2023.



## Equity and Capital Adequacy

Equity attributable to the Bank's shareholders totaled NIS 51,771 million on June 30, 2023 compared with NIS 49,438 million as at the end of 2022.

This capital serves as the basis for calculating the regulatory capital which, in turn, is used to calculate the Bank's capital adequacy ratio, with the addition of capital instruments and regulatory adjustments, as set out in the Banking Supervision Department's Proper Conduct of Banking Business Directive No. 202.

The ratio of equity to total assets on June 30, 2023 is 7.5 percent.

### Capital Adequacy Structure<sup>(a)</sup>

	June 30	December 31	
	2023	2022	2022
In NIS million			
Capital base for capital ratio purposes			
CET1 capital, after regulatory capital deductions and adjustments <sup>(c)</sup>	51,373	44,910	48,797
Tier 2 capital, after deductions	14,667	10,980	12,020
Total capital	66,040	55,890	60,817
Balances of risk-weighted assets			
Credit risk <sup>(c)(d)(e)</sup>	422,968	367,975	392,658
Market Risks	5,956	7,059	6,610
Operational risk	28,441	24,135	26,375
Total balances of risk-weighted assets	457,365	399,169	425,643
Capital to risk-weighted assets ratio			
Ratio of CET1 capital to risk-weighted components	11.23%	11.25%	11.46%
Total capital to risk-weighted assets	14.44%	14.00%	14.29%
Minimum CET1 capital ratio set by the Banking Supervision Department <sup>(b)</sup>	10.20%	10.20%	10.21%
Minimum total capital ratio set by the Banking Supervision Department <sup>(b)</sup>	13.50%	13.50%	13.50%

(a) For more information regarding the capital adequacy structure, please see Note 9.A.

(b) The minimum Common Equity Tier 1 capital ratio required and the minimum total capital ratio required as of June 30, 2023 are 10 percent and 13.5 percent, respectively. In addition to the Common Equity Tier 1 capital is a capital requirement of 1 percent of the outstanding housing loans, excluding housing loans granted during the temporary order term. For more information about the temporary order for addressing the coronavirus crisis, please see Note 9A.

(c) These data include adjustments in respect of the effect of first-time application of GAAP for current expected credit losses, which are gradually reduced until December 31, 2024. For more information, please see Note 1.X.1 to the financial statements as of December 31, 2022.

(d) Credit risk was calculated after implementing the revisions to Proper Conduct of Banking Business Directives 203 and 203A, "Measurement and Capital Adequacy - The Standardized Approach - Credit Risk". Comparative figures as at June 30, 2022 were not restated. For additional details, see directives pertaining to the attribution of capital for derivative financial instruments in this chapter.

(e) These figures include adjustments in respect of high-risk loans for the purchase of land. For additional details, see under "Regulatory and other changes in measuring the capital requirements" in this section.

The capital adequacy ratios in the first half of 2023 were mainly affected by the net income for the period, less the dividend and buyback, from the increase in the loan portfolio and by the issuance of "green" subordinated bonds at the beginning of the first quarter. The impairment recorded in the first quarter of 2023 in respect of the investment in Valley shares had an immaterial effect on the Bank's capital ratios.

For more information on additional regulatory changes in the reporting period and anticipated changes regarding the measurement of capital adequacy, please see below in this chapter.

### Regulatory capital structure

In May 2013, the Banking Supervision Department published the final directives for the implementation of Basel III in Israel, by amending Proper Conduct of Banking Business Directives Nos. 201-211 (hereinafter in this section - the "Directives"). The Directives went into effect on January 1, 2014, subject to the transitional provisions included in the Banking Supervision Department's Proper Conduct of Banking Business Directive No. 299.

Pursuant to the Directives, the Group's capital components for the purpose of calculating capital adequacy are attributed to two tiers:

1. Tier 1 capital, which includes Common Equity Tier 1 capital (CET1) and Additional Tier 1 capital.
2. Tier 2 capital.

The sum of these tiers is also known as "capital basis for capital adequacy purposes" or "regulatory capital" or "total capital".

### Common Equity Tier 1 capital

Common Equity Tier 1 capital includes the banking corporation's shareholders' equity, with the addition of some of the minority interests (non-controlling interests of consolidated subsidiaries) less goodwill, other intangible assets and regulatory adjustments and additional deductions.

In addition to these, the following are included: adjustments to Common Equity Tier 1 capital, which arise from the implementation of operational efficiency programs, measurement of the pension liabilities and assets designated for hedging, for regulatory capital purposes, as of July 1, 2022, as outlined above, as well as the application of various regulatory provisions, as outlined below.

A breakdown of the minimum Common Equity Tier 1 capital regulatory requirement appears in the section entitled "Capital Adequacy".

### Tier 1 capital

According to the Banking Supervision Department's directives, Tier 1 capital will include - in addition to CET1 capital - Additional Tier 1 capital, which is comprised of equity instruments complying with the criteria set forth in Proper Conduct of Banking Business Directive No. 202.

To date, Israel has set no regulatory requirement regarding minimum Additional Tier 1 capital ratio, and the Leumi Group has no Additional Tier 1 capital instruments.

### Tier 2 capital

Tier 2 capital includes equity instruments and the outstanding balance of the collective loan loss provision, subject to the ceiling prescribed by the directives.

Capital instruments must comply with the criteria set forth in Proper Conduct of Banking Business Directive No. 202 in order to be included in capital. The main criteria that the instrument must include are: (1) a mechanism for absorbing reserve losses by way of conversion to ordinary shares or amortization of the instrument when the banking corporation's Common Equity Tier 1 capital ratio falls below 5 percent; (2) a clause determining that, on the occurrence of the defining event for non-viability (as defined in Appendix E to Proper Conduct of Banking Business Directive No. 202), the instrument shall be immediately converted to ordinary shares or written off.

For a description of the main features of issued regulatory capital instruments, please see the Bank's website at: <https://english.leumi.co.il>.

## Capital Adequacy

Capital ratios are calculated as the ratio of capital to risk-weighted assets. The Common Equity Tier 1 capital ratio is calculated as the ratio of Common Equity Tier 1 capital to the risk-weighted assets, and the total capital ratio is calculated as the ratio of total capital to the risk-weighted assets.

### The Bank of Israel's capital adequacy targets

Under Proper Conduct of Banking Business Directive No. 201, Capital Measurement and Adequacy - Introduction, Application and Calculation of Requirements, a large banking corporation whose consolidated on-balance sheet assets total at least 24 percent of the Israeli banking system's total assets, is required to meet a Common Equity Tier 1 capital ratio of at least 10 percent and a total capital ratio of at least 13.5 percent. This requirement applies to Leumi.

In addition to the Common Equity Tier 1 capital is a capital requirement of 1 percent of the outstanding housing loans as of the dates of the financial statements, excluding housing loans for which an expedient was granted during the temporary order term for dealing with the coronavirus crisis.

#### [Circular entitled "Adjustments to Proper Conduct of Banking Business Directives for Dealing with the Coronavirus Crisis \(Temporary Order\)" - Proper Conduct of Banking Business Directive No. 250](#)

In accordance with the circular published by the Banking Supervision Department on September 30, 2021, as of October 1, 2021, the easement remains in effect only in respect to the capital requirement for housing loans not intended for the purchase real estate properties (all-purpose loans). As at June 30, 2023, the additional capital requirement for housing loans, is 0.20 percent in terms of CET1.

Accordingly, the minimum capital requirements applicable to the Bank as of June 30, 2023 are 10.20 percent for Common Equity Tier 1 capital ratio (including capital requirement for outstanding housing loans) and 13.50 percent for total capital ratio.

Regarding the leverage ratio, according to the temporary order for coping with the coronavirus crisis, a banking corporation whose total consolidated on-balance-sheet assets constitute at least 24 percent of the Israeli banking system's total assets shall have a consolidated leverage ratio of no less than 5.5 percent (in lieu of 6 percent previously). On May 15, 2022, a circular amending the temporary order was published, according to which the easement shall be extended until December 31, 2023. A corporation which will utilize the easement until that date will be required to once again meet the required leverage ratio that was in place prior to the temporary order in two quarters' time, by June 30, 2024. It was also determined that taking advantage of the easement shall not prevent the distribution of dividends, subject to an total capital planning aimed at reverting to the required leverage ratio.

#### [The Bank's capital planning and capital adequacy targets](#)

The Leumi Group's capital planning reflects a forward-looking view of its risk appetite and profile, business strategy and the capital adequacy required as a result. The capital plan is approved by the Bank's management and Board of Directors and takes into account the Group's various P&L centers and other factors that affect the Bank's compliance with the capital requirements, such as: profit forecasts, changes in other comprehensive income, regulatory adjustments, the effect of the transitional provisions and the rate of increase in risk-weighted assets. The capital ratios forecast is also subject to various sensitivity tests and stress scenarios.

The Group's policy, which was approved by the Board of Directors, is to maintain a capital adequacy level that is higher than the minimum threshold set by the Bank of Israel from time to time and no less than the rate of capital required to cover the risks as assessed using the ICAAP process. In addition, the Group has set capital targets in case of a stress scenario event. For more information on the ICAAP process and the use of stress tests, please see the Risk Management Report as at December 31, 2022.

Under the regulatory review process, the Banking Supervision Department instructed the banks to set internal capital targets that would match each Bank's risk profile. As a result, the Bank's Board of Directors approved an increase in the Bank's internal Tier 1 capital target to 10.5 percent, as from December 31, 2017.

For more information regarding the easement in the Common Equity Tier 1 capital internal target under the temporary directives for dealing with the coronavirus crisis, please see the section entitled "Equity and Capital Adequacy" in the Report of the Board of Directors and Management as at December 31, 2022.

#### [Dividend distribution policy](#)

On March 6, 2019, the Bank's Board of Directors approved a dividend distribution policy, under which the Bank will distribute, each quarter, a dividend of up to 50 percent of the Bank's net income in accordance with the Bank's financial statements for the previous quarter. and subject to, inter alia, the Bank's meeting its capital adequacy targets, even after the dividend distribution. The actual dividend distribution is subject to the specific resolutions being passed by the Board of Directors prior to each distribution, and to the provisions of the law which apply to dividend distribution, including the provisions of the Companies Law and directives of the Bank of Israel.

On August 14, 2023, the Board of Directors approved a dividend distribution totaling NIS 736 million, which represents approx. 30 percent of the net income for the second quarter of 2023. The approved dividend amount per share of NIS 1 p.v. is 48.00 agorot. The final dividend amount per share is subject to changes due to the share buyback. The Board of Directors has set August 28, 2023 as the record date for dividend payment and September 7, 2023 as the payment date.

#### Details of paid dividend

Declaration date	Payment date	Dividend per share	Cash dividend
		In agorot	In NIS million
August 12, 2021	September 2, 2021	43.36	630
November 15, 2021	December 12, 2021	94.11	1,367
March 9, 2022	April 6, 2022	40.48	588
May 24, 2022	June 15, 2022	22.14	322
August 16, 2022	September 6, 2022	25.82	399
November 29, 2022	December 19, 2022	23.08	356
March 14, 2023	April 4, 2023	45.20	698
May 23, 2023	June 15, 2023	19.10 <sup>1</sup>	294

#### The Bank's share buyback plan

On May 22, 2023, the Bank's Board of Directors approved the Bank's share buyback plan at a maximum of NIS 800 million, from May 24, 2023 to May 15, 2024, or until the entire amount will have been purchased, whichever is earlier.

The buyback plan will be carried out as part of the trading on the TASE and/or in off-exchange transactions, through an external and independent TASE member who will act under an irrevocable power of appointment, in accordance with the safe haven protection mechanism published by the Israel Securities Authority. The buyback plan will be carried out in three separate steps, each of which will be irrevocable, in accordance with the terms and conditions of the safe haven mechanism (hereinafter - "Step A", "Step B" and "Step C").

The implementation of Stage A began on May 24, 2023 and ended on August 1, 2023, during which time the Bank purchased (through the independent Stock Exchange member it had contracted) 10,740,308 shares totaling NIS 300 million under the said plan. As of the reporting date, the Bank owns 82,564,566 treasury shares.

Immediately prior to publishing the report, the Bank decided to proceed to Stage B, granting the Tel Aviv Stock Exchange member an irreversible order to initiate Stage B on August 16, 2023. Stage B will end on the earlier of: (a) November 2, 2023; or (b) Completion of the Bank's share buyback in the amount of NIS 300 million. After the end of Step B, if the Bank decides to carry out Step C, the Bank will give the stock exchange member an inseparable order to begin to carry out Step C on the second trading day from the date of publication of the first financial statements after the date of the decision to carry out Step C. In that case, Step C will end on (a) May 15, 2024; or (b) completion of the Bank share buyback in the amount of NIS 800 million, whichever is earlier, net of the total buybacks carried out in Step A and Step B. If, following the end of Stage B, a decision will be made not to proceed with Stage C, the Bank will publish an immediate report to that effect.

Approval by the Banking Supervision Department for the buyback plan, as required according to Proper Conduct of Banking Business Directive 332, was received on May 17, 2023, subject to compliance with restrictions and capital targets, including the condition that the plan be immediately terminated if, during the period of the plan, it appears that, according to the most recent financial statements published, the Bank is not in compliance with the Common Equity Tier 1 capital ratio of at least 10.9 percent.

<sup>1</sup> According to the supplementary report dated June 7, 2023.

## Adjustments to Common Equity Tier 1 capital

### Measurement of the employee benefits liability and hedging assets

Starting from July 1, 2022, calculation of the pension liabilities for the purpose of regulatory capital is as follows: Each quarter, the Bank calculates the change in the pension liability as a result of changes in the discount rate, net of the change in the value of assets designated in advance for hedging these liabilities. The change in the net pension liability, after tax, is spread in a linear manner over four quarters, beginning in the quarter for which the calculation was made. This method shall be in effect until the earlier of the following: a) the financial statements as at December 31, 2029 (inclusive) or b) the date of the financial statements in which the average pension liability amount for the past four quarters is lower than NIS 10 billion, linked to the CPI (from the known CPI as of July 1, 2022 until the known CPI on the date of the relevant financial statements).

For information regarding the discounting methodology, please see "Critical Accounting Policies and Estimates".

### Relief for operational efficiency plans

In 2016 and 2017, the Banking Supervision Department published letters entitled "Operational Efficiency of the Banking System in Israel" - workforce and real estate. According to the letters, a banking corporation which meets the terms and conditions prescribed, will be granted a relief, according to which it may spread the effect of the plans, on a straight-line basis, over a period of five years.

As part of the understandings regarding the special collective agreement signed with the Workers' Union in July 2019, the Bank's Board of Directors approved a voluntary retirement plan, which amounted to NIS 167 million (after tax). As of June 30, 2023, 80 percent of the plan's costs are attributable to regulatory capital.

### Regulatory and other changes in measuring the capital requirements

#### Developments in the guidance of the Basel Committee on Banking Supervision regarding capital adequacy measurement

In 2017, the Basel Committee on Banking Supervision completed its revision of the overall capital adequacy Basel III framework. As part of the revisions, also known as Basel IV, significant revisions were made in the manner of calculating risk-weighted assets for the purpose of the Tier 1 capital requirements. Implementation of the various standards included in the revision, as determined by the Basel Committee, was January 1, 2023, but in the EU the implementation is expected to begin in 2025.

In accordance with the policy for the adoption of accepted international standards, the Banking Supervision Department is adopting the Basel Committee provisions from 2017 on the calculation of capital requirements in respect of operational risk. On December 29, 2022, the Banking Supervision Department published a draft update to the Proper Conduct of Banking Business Directive 206 "Measurement and Capital Adequacy - Operational Risk". The draft established an updated definition of the calculation of the capital allocation in respect of operational risk so that it is based, among other things, on the business indicator components stipulated in the draft and on the internal loss multiplier based on the average historical losses of the banking corporation. Implementation of the Directive will become effective on January 1, 2026. However, according to the draft revision to the Directive of March 13, 2023, until December 31, 2027 the internal loss multiplier will be set at one.

#### Directives pertaining to the attribution of capital for derivative financial instruments

On December 1, 2021, the Banking Supervision Department published a circular revising directives on capital allocation for derivative financial instruments (application of the provisions of Proper Conduct of Banking Business Directives Nos. 203A and 208A), in an effort to adjust the directives of the Bank of Israel to the revised Basel Committee provisions regarding counterparty credit risk.

As of July 1, 2022, the Bank applies Directive No. 203A, Treating Counterparty Credit Risk.

The application date of Directive 208A, Value Adjustment for Credit Risk, will be January 1, 2025.

#### Circular entitled "Regulatory Capital - Effect of Implementation of Accounting Principles regarding Expected Loan Losses", Proper Conduct of Banking Business Directive No. 299 and circular entitled "Expected Loan Losses from Financial Instruments"

As of January 1, 2022, the Bank applies the transitional provisions published by the Banking Supervision Department - "Regulatory Capital - Effect of Application of GAAP on Expected Credit Losses" as of December 1, 2020, as well as additional revisions, as part of adjustments to additional Proper Conduct of Banking Business Directives adjusted to the

new rules on expected credit losses. Among other things, since January 1, 2022, the Bank is applying Proper Conduct of Banking Business Directive No. 202, "Capital Measurement and Adequacy - Regulatory Capital", and deducts from Common Equity Tier 1 amounts to cover for housing loans classified over time as non-performing.

According to the transitional provisions published by the Banking Supervision Department, and since following the first-time application there was a decrease in the Common Equity Tier 1 capital of the Bank as at January 1, 2022, the Bank partially added to the Common Equity Tier 1 capital 75 percent of the decrease in the Common Equity Tier 1 capital as of the first-time application (as a result, at the beginning of each year from the first-time application, the addition to the Common Equity Tier 1 capital will decrease by 25 percent, until 0 percent is added on January 1 of the fourth application year). Accordingly, on January 1, 2023, 50 percent of the decrease in Common Equity Tier 1 capital on the date of first-time application was added to the Common Equity Tier 1 capital.

For more information regarding the effect of the application on the Bank's financial statements and on the Bank's capital ratios, please see Note 1.X.1 to the financial statements as of December 31, 2022.

#### [Circular amending Proper Conduct of Banking Business Directive No. 203, "The Standardized Approach - Credit Risks"](#)

The Bank applied, for the first time, the circular amending Proper Conduct of Banking Business Directive 203, "The Standard Approach - Credit Risk" in its financial statements as at December 31, 2022, according to which the weight of the risk attributable to credit provided for the sale of land for development and construction purposes at a loan to value (LTV) ratio of over 80 percent, was increased to 150 percent. The effect of the first-time application on the Common Equity Tier 1 capital ratio was a decrease by a rate of 0.15 percent. As clarified by the Banking Supervision Department, the change was implemented starting from the third quarter of 2022, over 4 quarters, such that in the quarter ended June 30, 2023, the capital requirement was fully reflected.

For more information, please see the section entitled "Equity and Capital Adequacy" in the Report of the Board of Directors and Management as at December 31, 2022.

#### [Sensitivity analysis of the main factors affecting the capital adequacy of the Leumi Group](#)

- Change in the amount of risk-weighted assets – Leumi's risk-weighted assets – amounted to NIS 457.4 billion as at June 30, 2023. Every NIS 1 billion increase in risk-weighted assets will reduce the CET1 capital ratio by 0.02 percent and total capital ratio by 0.03 percent.
- Change in Common Equity Tier 1 - as of June 30, 2023, Common Equity Tier 1 totals NIS 51.4 billion. A NIS 100 million decrease in CET1 capital will decrease the CET1 capital and total capital ratio by 0.02 percent.
- Change in the foreign exchange rate - a 1 percent depreciation in the shekel's exchange rate against all currencies will decrease the Common Equity Tier 1 capital by 0.02 percent and total capital ratio by 0.01 percent.
- A 1 percent increase in the risk-free interest rate curve across all currencies for the regulatory capital exposure signifies a 0.07 percent decrease in the Common Equity Tier 1 capital ratio and total capital ratio.
- The rating of the State of Israel has an effect on the capital requirements in respect of the Bank's exposures to the Israeli government and exposure to banks, institutional entities and public sector entities in Israel. According to the Bank, a one-notch downgrade in the credit rating of the State of Israel by one of the rating agencies that rate the Bank will not affect the Bank's capital adequacy ratios.

For more information, please see The Credit Rating in the Corporate Governance Report.

The above information regarding capital adequacy and its management refers to the Bank's future activities and constitutes forward-looking information. For the meaning of the term, please see under "Forward-Looking Information".

#### [Leverage Ratio](#)

Leverage ratio is expressed as a percentage and defined as measured regulatory capital divided by the measured exposure. The regulatory capital for the purpose of leverage ratio measurement is Tier 1 capital, as defined in Proper Conduct of Banking Business Directive No. 202, according to regulatory adjustments regarding the capital calculation. A banking corporation's exposure is the sum of the balance sheet exposures, exposure to derivatives, exposure to securities financing transactions and off-balance-sheet items. The leverage ratio complements the capital ratio and constitutes yet another restriction on the banking sector's leverage level.

	June 30	December 31	
	2023	2022	2022
	In NIS million		
Consolidated data			
Tier 1 capital <sup>(c)</sup>	51,373	44,910	48,797
Total exposures <sup>(b)</sup>	767,928	718,134	766,895
Leverage Ratio			
Leverage Ratio	6.69%	6.25%	6.36%
Minimum total leverage ratio set by the Banking Supervision Department <sup>(a)</sup>	5.50%	5.50%	5.50%

For additional information regarding capital adequacy and leverage, please see directives pertaining to the attribution of capital for derivative financial instruments above and Note 9.B.

- (a) For more information regarding compliance with the leverage ratio temporary order, please see under “Capital adequacy targets” as set by the Bank of Israel above.
- (b) Total exposures was calculated after implementing the revisions to Proper Conduct of Banking Business Directive 218, “Leverage Ratio”, following the revision of Directives 203 and 203A, “Measurement and Capital Adequacy - the Standardized Approach - Credit Risk”. Comparative figures as at June 30, 2022 were not restated. For more information, please see directives pertaining to the attribution of capital for derivative financial instruments above.
- (c) When calculating the leverage ratio, the effect of implementation of the efficiency plan and adjustments in respect of the implementation the new measurement method in respect of certain actuarial liabilities, were taken into account. For additional details regarding the effect of the transition to the new method, see Note 9B.

## Operating Segments - Management Approach

Operating segments reporting according to management approach presents the Bank's results by business line, in accordance with the Bank's organizational structure.

The Bank's business lines specialize in providing services to customer segments with similar characteristics and needs.

For more information regarding the business lines according to the management approach, please see section entitled "Operating Segments" in the financial statements as at December 31, 2022.

### Condensed results of operations according to management approach

For the three months ended June 30, 2023												
										Subsi- diaries in Israel	Foreign subsidiaries	Total
The Bank												
Private Indivi- duals	Small busi- nesses	Banking - total	Mortgages	Com- mercial	Corpo- rate	Real estate	Capital markets	Other and adjust- ments				
In NIS million												
Interest income, net:												
From external	(483)	291	(192)	1,865	419	574	991	529	(78)	29	147	4,284
Inter- segmental	1,961	270	2,231	(1,495)	351	(286)	(635)	(173)	85	1	(79)	-
Interest income, net	1,478	561	2,039	370	770	288	356	356	7	30	68	4,284
Noninterest income (expense)	378	125	503	14	146	71	105	467	53	63	(10)	1,412
Total income	1,856	686	2,542	384	916	359	461	823	60	93	58	5,696
Loan loss expenses (income)	205	29	234	46	21	(85)	61	3	3	19	16	318
Total operating and other expenses	706	231	937	100	187	73	39	88	190	43	26	1,683
Profit (loss) before taxes	945	426	1,371	238	708	371	361	732	(133)	31	16	3,695
Provision for tax	323	145	468	82	242	126	123	251	42	11	19	1,364
Net income (loss) attributable to the Bank's shareholders	622	281	903	156	466	245	238	565	(175)	58	(3)	2,453



# Condensed results of operations according to management approach (cont.)

For the three months ended June 30, 2022												
The Bank									Subsidiaries in Israel	Foreign subsidiaries	Total	
	Private Individuals	Small businesses	Banking - total	Mortgages	Commercial	Corporate	Real estate	Capital markets	Other and adjustments			
In NIS million												
Interest income, net:												
From external	246	290	536	1,424	396	353	377	(49)	4	28	56	3,125
Inter-segmental	399	47	446	(1,095)	60	(154)	(113)	872	(2)	3	(17)	-
Interest Income, Net	645	337	982	329	456	199	264	823	2	31	39	3,125
Noninterest income (expense)	375	124	499	13	148	64	90	(88)	737	70	24	1,557
Total income	1,020	461	1,481	342	604	263	354	735	739	101	63	4,682
Loan loss expenses (income)	73	59	132	(1)	22	(36)	(36)	62	(7)	(8)	(2)	126
Total operating and other expenses	659	268	927	92	170	70	36	108	163	47	28	1,641
Profit before taxes	288	134	422	251	412	229	354	565	583	62	37	2,915
Provision for tax	99	45	144	86	141	78	121	192	209	31	5	1,007
Net income attributable to the Bank's shareholders	189	89	278	165	271	151	233	406	374	82	32	1,992

Condensed results of operations according to management approach (cont.)

For the six months ended June 30, 2023												
The Bank										Subsidiaries in Israel	Foreign subsidiaries	Total
	Private Individuals	Small businesses	Banking - total	Mortgages	Commercial	Corporate	Real estate	Capital markets	Other and adjustments			
In NIS million												
Interest income, net:												
From external	(735)	611	(124)	3,498	795	984	1,763	969	8	59	260	8,212
Inter-segmental	3,635	519	4,154	(2,736)	722	(416)	(1,077)	(509)	1	4	(143)	-
Interest income, net	2,900	1,130	4,030	762	1,517	568	686	460	9	63	117	8,212
Noninterest income (expense)	870	272	1,142	34	315	168	204	462	48	114	(4)	2,483
Total income	3,770	1,402	5,172	796	1,832	736	890	922	57	177	113	10,695
Loan loss expenses (income)	332	117	449	71	87	(70)	153	(18)	5	26	21	724
Total operating and other expenses	1,340	450	1,790	191	358	141	76	170	429	95	62	3,312
Profit (loss) before taxes	2,098	835	2,933	534	1,387	665	661	770	(377)	56	30	6,659
Provision for tax (benefit)	717	285	1,002	183	474	227	226	263	(163)	19	22	2,253
Net income (loss) attributable to the Bank's shareholders	1,381	550	1,931	351	913	438	435	(518) <sup>(a)</sup>	(214)	90	8	3,434
Balances as at June 30, 2023												
Loans to the public, net	31,209	25,765	56,974	125,640	64,116	61,782	63,495	22,269	6,147	1,144	7,998	409,565
Deposits by the public	214,050	53,326	267,376	-	89,850	33,355	9,720	133,669	7	-	-	533,977

(a) Including the impairment loss from the investment in Valley shares in the amount of NIS 1.1 billion. For more information, please see Note 16.A.

# Condensed results of operations according to management approach (cont.)

For the six months ended June 30, 2022												
The Bank									Subsidiaries in Israel	Foreign subsidiaries	Total	
	Private Individuals	Small businesses	Banking - total	Mortgages	Commercial	Corporate	Real estate	Capital markets	Other and adjustments			
In NIS million												
Interest income, net:												
From external	525	559	1,084	2,489	761	629	684	(3)	7	61	312	6,024
Inter-segmental	614	72	686	(1,802)	67	(234)	(149)	1,459	(3)	1	(25)	-
Interest Income, Net	1,139	631	1,770	687	828	395	535	1,456	4	62	287	6,024
Noninterest income (expense)	748	245	993	18	296	123	194	(166)	728	224	97	2,507
Total income	1,887	876	2,763	705	1,124	518	729	1,290	732	286	384	8,531
Loan loss expenses (income)	23	15	38	(2)	126	(33)	(87)	72	(10)	(5)	(13)	86
Total operating and other expenses	1,306	509	1,815	177	348	136	71	204	373	96	215	3,435
Profit before taxes	558	352	910	530	650	415	745	1,014	369	195	182	5,010
Provision for tax (benefit)	191	120	311	181	222	142	255	346	(77)	64	46	1,490
Net income attributable to the Bank's shareholders	367	232	599	349	428	273	490	701	446	189	126	3,601
Balances as at June 30, 2022												
Loans to the public, net	32,106	26,546	58,652	114,209	59,536	53,266	50,478	16,348	5,535	875	6,025	364,924
Deposits by the public	195,101	52,927	248,028	-	97,874	30,764	13,244	142,407	3	-	417	532,737

Condensed results of operations according to management approach (cont.)

For the year ended December 31, 2022												
The Bank										Subsidiaries in Israel	Foreign subsidiaries	Total
	Private Individuals	Small businesses	Banking - total	Mortgages	Commercial	Corporate	Real estate	Capital markets	Other and adjustments			
In NIS million												
Interest income, net:												
From external	786	1,254	2,040	5,168	1,535	1,336	1,776	741	14	121	480	13,211
Inter-segmental	2,480	314	2,794	(3,745)	539	(471)	(659)	1,642	(5)	6	(101)	-
Interest Income, Net	3,266	1,568	4,834	1,423	2,074	865	1,117	2,383	9	127	379	13,211
Noninterest Income	1,592	533	2,125	87	612	298	406	125	778 <sup>(a)</sup>	484	103	5,018
Total income	4,858	2,101	6,959	1,510	2,686	1,163	1,523	2,508	787	611	482	18,229
Loan loss expenses (income)	131	126	257	114	115	(16)	(57)	113	(21)	(7)	-	498
Total operating and other expenses	2,697	1,006	3,703	377	723	278	148	415	682	199	310	6,835
Profit before taxes	2,030	969	2,999	1,019	1,848	901	1,432	1,980	126	419	172	10,896
Provision for tax (benefit)	694	331	1,025	348	632	308	490	677	(63)	101	46	3,564
Net income attributable to the Bank's shareholders	1,336	638	1,974	671	1,216	593	942	1,612	189	396	116	7,709
Balances as at December 31, 2022												
Loans to the public, net	32,498	26,688	59,186	120,927	60,820	54,807	54,669	21,310	5,747	871	6,445	384,782
Deposits by the public	202,991	55,415	258,406	-	95,839	39,617	14,423	148,773	7	-	19	557,084

(a) Including income in the amount of NIS 782 million in respect of the Valley merger.

## Regulatory Operating Segments

For a description of the main operating segments, please see the section entitled "Regulatory Operating Segments" in the financial statements as at December 31, 2022.

### Summary of activities by regulatory operating segment

Activity in Israel	For the three months ended June 30, 2023									Foreign operations	Total
	Households										
	Housing loans	Other	Private banking	Small- and micro- busi- nesses	Mid- market busi- nesses	Corpo- rations	Institu- tional entities	Financial manage- ment	Other		
In NIS million											
Interest income, net	396	1,154	109	966	549	765	136	129	12	68	4,284
Noninterest income (expense)	13	247	38	216	79	205	44	549	31	(10)	1,412
Total income	409	1,401	147	1,182	628	970	180	678	43	58	5,696
Loan loss expenses (income)	31	157	17	33	62	4	(1)	7	(8)	16	318
Total operating and other expenses	100	592	29	404	123	132	61	51	165	26	1,683
Profit (loss) before taxes	278	652	101	745	443	834	120	620	(114)	16	3,695
Provision for tax	102	248	42	281	170	314	47	74	67	19	1,364
Net income (loss) attributable to the Bank's shareholders	176	404	59	464	273	520	73	668	(181)	(3)	2,453

# Summary of activities by regulatory operating segment (cont.)

	For the three months ended June 30, 2022										Total
	Activity in Israel									Foreign operations	
	Households			Small-and micro-businesses	Mid-market businesses	Corporations	Institutional entities	Financial management	Other		
	Housing loans	Other	Private banking								
In NIS million											
Interest Income, Net	295	463	34	571	264	538	39	879	3	39	3,125
Noninterest Income (expense)	13	234	37	222	87	160	46	(40) <sup>(a)</sup>	782 <sup>(a)</sup>	16	1,557
Total income	308	697	71	793	351	698	85	839	785	55	4,682
Loan loss expenses (income)	14	63	-	101	(7)	(83)	3	37	-	(2)	126
Total operating and other expenses	93	561	21	407	113	115	56	105	142	28	1,641
Profit before taxes	201	73	50	285	245	666	26	697	643	29	2,915
Provision for tax (benefit)	65	25	16	96	82	221	8	220	269	5	1,007
Net income attributable to the Bank's shareholders	136	48	34	189	163	445	18	561	374	24	1,992

(a) Reclassified.

# Summary of activities by regulatory operating segment (cont.)

For the six months ended June 30, 2023											
	Activity in Israel									Foreign operations	Total
	Households										
	Housing loans	Other	Private banking	Small-and micro-businesses	Mid-market businesses	Corporations	Institutional entities	Financial management	Other		
In NIS million											
Interest income, net	779	2,164	216	1,962	1,070	1,492	319	73	20	117	8,212
Noninterest income (expense)	24	573	78	463	178	417	93	632	29	(4)	2,483
Total income	803	2,737	294	2,425	1,248	1,909	412	705	49	113	10,695
Loan loss expenses (income)	44	231	17	260	40	127	(9)	1	(8)	21	724
Total operating and other expenses	191	1,133	51	774	224	254	115	123	385	62	3,312
Profit (loss) before taxes	568	1,373	226	1,391	984	1,528	306	581	(328)	30	6,659
Provision for tax (benefit)	202	499	85	505	356	554	112	18	(100)	22	2,253
Net income (loss) attributable to the Bank's shareholders	366	874	141	886	628	974	194	(409) <sup>(a)</sup>	(228)	8	3,434
Balance as at June 30, 2023											
Loans to the public, gross	123,844	31,023	370 <sup>(b)</sup>	66,664	40,737	141,425	2,912	-	-	8,072	415,047
Deposits by the public	-	133,687	32,390	103,048	65,179	87,143	112,530	-	-	-	533,977

(a) Including the impairment loss from the investment in Valley shares in the amount of NIS 1.1 billion. For more information, please see Note 16.A.

(b) Including outstanding housing loans as at June 30, 2023 in the amount of NIS 159 million.

## Summary of activities by regulatory operating segment (cont.)

	For the six months ended June 30, 2022									
	Activity in Israel									Foreign operations
	Households									Total
	Housing loans	Other	Private banking	Small-and micro-businesses	Mid-market businesses	Corporations	Institutional entities	Financial management	Other	
In NIS million										
Interest Income, Net	604	815	45	1,041	481	989	60	1,697	5	287
Noninterest Income	25	476	81	445	186	318	98	2 <sup>(b)</sup>	779 <sup>(b)</sup>	97
Total income	629	1,291	126	1,486	667	1,307	158	1,699	784	384
Loan loss expenses (income)	7	15	-	85	13	(83)	1	61	-	(13)
Total operating and other expenses	178	1,138	48	791	224	233	102	205	301	215
Profit before taxes	444	138	78	610	430	1,157	55	1,433	483	182
Provision for tax (benefit)	151	51	26	212	148	395	18	482	(39)	46
Net income attributable to the Bank's shareholders	293	87	52	398	282	762	37	1,042	522	126
Balance as at June 30, 2022										
Loans to the public, gross	112,878	29,482	443 <sup>(a)</sup>	63,868	37,851	117,706	1,525	-	-	6,058
Deposits by the public	-	124,928	28,226	96,238	68,999	90,380	123,549	-	-	417

(a) Including outstanding housing loans as at June 30, 2022 in the amount of NIS 176 million.

(b) Reclassified.



## Summary of activities by regulatory operating segment (cont.)

Activity in Israel	For the year ended December 31, 2022									Foreign operations	Total
	Households			Small- and micro- busi- nesses	Mid- market busi- nesses	Corpo- rations	Institu- tional entities	Financial manage- ment	Other		
	Housing loans	Other	Private banking								
In NIS million											
Interest Income, Net	1,365	2,423	206	2,720	1,365	2,430	335	1,964	24	379	13,211
Noninterest Income	49	947	148	894	344	700	186	798	849 <sup>(b)</sup>	103	5,018
Total income	1,414	3,370	354	3,614	1,709	3,130	521	2,762	873	482	18,229
Loan loss expenses (income)	112	111	-	184	(12)	20	(1)	84	-	-	498
Total operating and other expenses	377	2,307	91	1,626	435	511	254	358	566	310	6,835
Profit before taxes	925	952	263	1,804	1,286	2,599	268	2,320	307	172	10,896
Provision for tax (benefit)	320	334	93	634	451	907	95	777	(93)	46	3,564
Net income attributable to the Bank's shareholders	605	618	170	1,170	835	1,692	173	1,930	400	116	7,709
Balance as at December 31, 2022											
Loans to the public, gross	119,495	30,683	440 <sup>(a)</sup>	65,803	39,473	126,628	759	-	-	6,487	389,768
Deposits by the public	-	128,394	29,612	100,557	70,077	97,741	130,685	-	-	18	557,084

(a) Including outstanding housing loans as at December 31, 2022 in the amount of NIS 195 million.

(b) Including income in the amount of NIS 782 million in respect of the Valley merger.

## Main changes in the operating results of the regulatory segments

## Households segment

Net income attributable to shareholders in respect of the household segment in the first half of 2023 totaled NIS 1,240 million, compared to NIS 380 million in the corresponding period last year. The increase in profit is mainly due to the increase in interest income, partially offset by an increase in the loan loss expense.

Interest expenses, net in the first half of 2023 totaled NIS 2,943 million, compared with NIS 1,419 million in the corresponding period last year. Most of the increase stems from growth in housing loans, an increase in the amount of deposits and an increase in deposit spreads due to the increase in interest rates.

Net interest income in the second quarter of 2023 totaled NIS 1,550 million, compared to NIS 758 million in the corresponding quarter last year. The increase stems mainly from the increase in credit volumes and deposits and deposit spreads, due to the rise in interest rates. Noninterest income in the first half of 2023 totaled NIS 597 million, compared with NIS 501 million in the corresponding period last year. Most of the increase stems from income from fees and commissions.

In the first half of 2023, loan loss expenses were recorded in the amount of NIS 275 million, compared to an expense of NIS 22 million in the corresponding period last year. The increase stems mainly from the collective provision, mostly due to the macroeconomic uncertainty.

In the second quarter of 2023, loan loss expenses were recorded in the amount of NIS 188 million, compared to an expense of NIS 77 million in the corresponding period last year. The increase stems mainly from the collective provision.

Operating and other expenses for the first half of 2023 totaled NIS 1,324 million, compared with NIS 1,316 million in the corresponding period last year.

Operating and other expenses for the second quarter of 2023 totaled NIS 692 million, compared with NIS 654 million in the corresponding period last year.

Outstanding loans to the public as of June 30, 2023 totaled NIS 154.9 billion compared to NIS 150.2 billion as at the end of 2022. Most of the increase stems from growth in the housing loan portfolios.

Balance of deposits by the public as of June 30, 2023 totaled NIS 133.7 billion compared to NIS 128.4 billion at the end of 2022.

#### [Retail banking segment](#)

Net income attributable to shareholders in respect of the private banking segment in the first half of 2023 totaled NIS 141 million, compared to NIS 52 million in the corresponding period last year. The increase stems mainly from net interest income.

Interest expenses, net in the first half of 2023 totaled NIS 216 million, compared with NIS 45 million in the corresponding period last year. The increase stems mainly from the increase in deposit volumes and deposit spreads, due to the rise in interest rates.

Net interest income in the second quarter of 2023 totaled NIS 109 million, compared to NIS 34 million in the corresponding period last year. The increase stems mainly from the increase in deposit volumes and deposit spreads, due to the rise in interest rates.

#### [Micro- and small-business segment](#)

Net income attributable to shareholders in respect of the micro- and small business segment in the first half of 2023 totaled NIS 886 million, compared to NIS 398 million in the corresponding period last year. The increase stemmed mainly from an increase in net interest income, which was partially offset by an increase in loan loss expenses.

Interest expenses, net in the first half of 2023 totaled NIS 1,962 million, compared with NIS 1,041 million in the corresponding period last year. The increase stems mainly from the increase in deposit volumes and deposit spreads, due to the rise in interest rates. Net interest income in the second quarter of 2023 totaled NIS 966 million, compared to NIS 571 million in the corresponding period last year. The increase stems mainly from the increase in deposit volumes and deposit spreads, due to the rise in interest rates. Noninterest income in the first half of 2023 totaled NIS 463 million, compared with NIS 445 million in the corresponding period last year.

Noninterest income in the second quarter of 2023 totaled NIS 216 million, compared with NIS 222 million in the corresponding period last year.

In the first half of 2023, loan loss expenses were recorded in the amount of NIS 260 million, compared to an expense of NIS 85 million in the corresponding period last year. Most of the increase stems from the specific provision.

In the second quarter of 2023, loan loss expenses were recorded in the amount of NIS 33 million, compared to an expense of NIS 101 million in the corresponding period last year. Most of the decrease stems from the collective provision.

Operating and other expenses for the first half of 2023 totaled NIS 774 million, compared with NIS 791 million in the corresponding period last year.

Outstanding loans to the public as of June 30, 2023 totaled NIS 66.7 billion compared to NIS 65.8 billion as at the end of 2022.

Balance of deposits by the public as of June 30, 2023 totaled NIS 103.0 billion compared to NIS 100.6 billion at the end of 2022.

### Mid-market segment

Net income attributable to shareholders in respect of the mid-market segment in the first half of 2023 totaled NIS 628 million, compared to NIS 282 million in the corresponding period last year. The increase stemmed mainly from an increase in net interest income.

Interest expenses, net in the first half of 2023 totaled NIS 1,070 million, compared with NIS 481 million in the corresponding period last year. The increase stems mainly from the increase in deposit spreads, due to the rise in interest rates and increase in credit volumes. Net interest income in the second quarter of 2023 totaled NIS 549 million, compared to NIS 264 million in the corresponding period last year. The increase stems mainly from the increase in deposit spreads, due to the rise in interest rates.

Noninterest income in the first half of 2023 totaled NIS 178 million, compared with NIS 186 million in the corresponding period last year.

Noninterest income in the second quarter of 2023 totaled NIS 79 million, compared with NIS 87 million in the corresponding period last year.

In the first half of 2023, loan loss expenses were recorded in the amount of NIS 40 million, compared to an expense of NIS 13 million in the corresponding period last year.

In the second quarter of 2023, loan loss expenses were recorded in the amount of NIS 62 million, compared to income of NIS 7 million in the corresponding period last year. Most of the increase stems from the collective provision, primarily due to the macroeconomic uncertainty.

Operating and other expenses for the first half of 2023 totaled NIS 224 million, compared with NIS 224 million in the corresponding period last year.

Operating and other expenses for the second quarter of 2023 totaled NIS 123 million, compared with NIS 113 million in the corresponding period last year.

Outstanding loans to the public as of March 30, 2023 totaled NIS 40.7 billion compared to NIS 39.5 billion as at the end of 2022.

Balance of deposits by the public as of June 30, 2023 totaled NIS 65.2 billion compared to NIS 70.1 billion at the end of 2022.

### Corporate segment

Net income attributable to shareholders in respect of the corporate segment in the first half of 2023 totaled NIS 974 million, compared to NIS 762 million in the corresponding period last year. The increase stemmed mainly from net interest income and from an increase in income from fees and commissions. This increase was partially offset by an increase in loan loss expenses.

Interest expenses, net in the first half of 2023 totaled NIS 1,492 million, compared with NIS 989 million in the corresponding period last year. The increase stems mainly from the increase in deposit spreads, due to the rise in interest rates and growth in credit activity in the construction and real estate sectors.

Net interest income in the second quarter of 2023 totaled NIS 765 million, compared to NIS 538 million in the corresponding period last year. The increase stems mainly from the increase in deposit spreads, due to the rise in interest rates and growth in credit activity in the construction and real estate sectors.

Noninterest income in the first half of 2023 totaled NIS 417 million, compared with NIS 318 million in the corresponding period last year. The increase stems mainly from fees and commissions from financing business and fees and commissions from handling credit, in view of the increase in the volume of activity.

Noninterest income in the second quarter of 2023 totaled NIS 205 million, compared with NIS 160 million in the corresponding period last year. The increase stems mainly from fees and commissions from financing business, in view of the increase in the volume of activity.

In the first half of 2023, loan loss expenses were recorded in the amount of NIS 127 million, compared to income of NIS 83 million in the corresponding period last year. The increase stems from both the specific and the collective provision.

In the second quarter of 2023, loan loss expenses were recorded in the amount of NIS 4 million, compared to income of NIS 83 million in the corresponding period last year.

Outstanding loans to the public as of March 30, 2023 totaled NIS 141.4 billion compared to NIS 126.6 billion as at the end of 2022.

Balance of deposits by the public as of June 30, 2023 totaled NIS 87.1 billion compared to NIS 97.7 billion at the end of 2022.

#### Financial management segment

The net income (loss) of the financial management segment attributable to the Bank's shareholders for the first half of 2023 was NIS (409) million, compared with NIS 1,042 million in the corresponding period last year. The results of this segment in the current period include the expense for impairment of the investment in associate Valley, which was made in the first quarter of 2023 (for more information, please see Note 16.A). Total interest expenses, net in the first half of 2023 totaled NIS 73 million, compared to interest income, net of NIS 1,697 million in the corresponding period last year. Due mainly to a decrease in the nostro, income from the management of capital and the exposures and from the change in the CPI.

Total interest expenses, net in the second quarter of 2023 totaled NIS 129 million, compared to interest income, net of NIS 879 million in the corresponding period last year. Due mainly to a decrease in the nostro, income from the management of capital and the exposures and from the change in the CPI.

Operating and other expenses for the first half of 2023 totaled NIS 123 million, compared with NIS 205 million in the corresponding period last year, primarily due to lower salary expenses.

## Major Investee Companies

As of the report's publication date, the Leumi Group is mainly active in Israel, through the Bank and subsidiaries which serve as financial services companies. In addition, the Group continues to invest both in financial and non-financial corporations which do not engage in banking.

For information regarding the merger of the subsidiary Bank Leumi USA with Valley on April 1, 2022, see the section "Major Investee Companies" in the Report of the Board of Directors and Management for 2022 and for information regarding a restructuring in Bank Leumi UK (BLUK), please see details later in this section, under "Consolidated Companies Outside Israel".

The Bank's total investments in investees (including in capital notes) as of June 30, 2023, was NIS 16.4 billion, compared with NIS 13.7 billion as of December 31, 2022; most of the increase in the first half of 2023 stems mainly from the following changes that occurred in the first quarter of 2023: Issuance of a capital note in the amount of GBP 701 million to LABL of the Leumi UK Group, which was offset by the impairment of the Bank's investment in associate Valley; for more information, please see Note 16.A. In addition, the contribution of the investees to the Group's net income in the first half of 2023 amounted to a loss of NIS 719 million, compared to a profit of NIS 370 million in the corresponding period last year. The loss is due to the impairment of the Bank's investment in Valley in the first quarter of 2023, as stated above.

### Consolidated Companies in Israel

The Bank's total investments (including in capital notes) in its Israeli consolidated subsidiaries was NIS 8,441 million as of June 30, 2023, compared to NIS 8,292 million as of December 31, 2022. The contribution of the consolidated companies in Israel to the Group's net income in the first half of 2023 was NIS 101 million, compared with NIS 189 million in the corresponding period last year; the decrease stems mainly from the activity of subsidiary Leumi Partners.

#### [Leumi Partners Ltd.](#)

Leumi Partners is the Leumi Group's investment and merchant banking arm.

On July 19, 2020, the Bank of Israel informed the Bank that regarding the group limit on non-financial investments, the Bank should follow the risk appetite to be set for that purpose, subject to assessment and challenging procedures to be executed by the lines of defense, including the Internal Audit Division and subject to meeting the non-financial investment limit, in accordance with Section 23A to the Banking Licensing Law.

### Foreign Consolidated Companies (Offices)

The Bank's total investments (including in capital notes) in its foreign offices was NIS 5,300 million as of June 30, 2023, compared to NIS 1,772 million as of December 31, 2022.

In the first half of 2023, the foreign offices' contribution to the Group's shekel net income was NIS 204 million, compared with NIS 147 million in the corresponding period last year.

#### [The Bank's Subsidiary in the UK](#)

On March 8, 2022, the Bank's board of Directors approved the recommendation of BLUK's board to implement a measure which includes returning BLUK's regulatory license, such that after the measure will have been completed, BLUK will be a credit provision company. For this purpose, BLUK's activity will be merged into LABL, a subsidiary of BLUK (hereinafter - "Leumi UK Group").

Leumi UK Group provides credit primarily in the fields of real estate, hotels and ABL, only to commercial customers in the UK and Europe, including Israeli customers active in these geographic areas, including investments and development of residential real estate and financing for commercial real estate (retirement homes and student dormitories). Funding is extended both to customers in and outside the UK (mainly Israeli).

All the conditions required for the organizational change process were met, including the transfer of all business activity from BLUK to Leumi UK Group, an announcement of voluntary liquidation of BLUK and the UK regulator's confirmation regarding the revocation of BLUK's banking license. The aforementioned organizational change process was thus completed.

## Risk Exposure and Management Thereof

The information in this chapter does not include all the information required in full annual financial statements, and this section should be read along with the detailed information provided in the Report of the Board of Directors and Management as at December 31, 2022 and the 2022 Risk Management Report.

The Bank's business activity involves managing financial and non-financial risks. The key financial risks managed by the Bank are as follows: credit risks, which are integral to the Bank's core business, as well as market and liquidity risks. In addition to financial risks, the Bank's activity poses non-financial risks, the management of which is a necessary precondition to meeting the Group's ongoing and long-term goals. These risks include operational risks, such as technological and cyber risks, regulatory risk, compliance risk, legal risk, reputational risk, strategic risk, model risk, environmental risk, conduct risk, and macroeconomic risk.

Leumi's risk strategy management is to maintain the Group's stability and support the achievement of its business objectives. These objectives are achieved while meeting the predefined risk appetite, the policy and the limitations deriving therefrom, which form the boundaries for the Bank's business activity. The risk management framework includes mechanisms for identifying and estimating risks, defining the corporate structure and areas of responsibility for managing risk as well as putting in place adequate control and reporting mechanisms.

The Bank continually upgrades its risk management infrastructure and analyzes the risk outlook, to enable informed decision-making.

### Credit Risks

Credit provision is a core activity of the Bank and Group and is conducted in a decentralized manner by various business lines.

Credit risk is the Bank's risk of loss as a result of the possibility that a counterparty fails to meet its agreed commitments towards the banking corporation.

Activities which embody credit risk include on- and off-balance sheet credit risk, such as: Loans to the public; loans to banks; loans to governments; deposits with banks; investments in bonds and exposures for activity in derivatives.

The Bank applies a comprehensive risk management policy in line with the requirements of Proper Conduct of Banking Business Directive No. 311, "Credit Risk Management", Proper Conduct of Banking Business Directive 311A, "Management of Consumer Credit" and Proper Conduct of Banking Business Directive No. 314, "Sound Credit Risk Assessment and Valuation for Debts", including the accountability of management and the Board of Directors. In addition, the Bank is meticulous about managing risk in compliance with further guidelines and requirements included in the Banking Supervision Department's directives, implementing corporate governance which includes three "lines of defense".

As part of its credit risk management, the Bank monitors the quality of its credit portfolio, including the overall adequacy of its loan loss provision to cover losses embodied in the loan portfolio; the credit portfolio concentration level and activity by main products, such as: credit granted to the construction and real estate sector; housing loans; credit granted to private individuals; housing loans and leveraged credit.

As part of the credit risk management, on a regular basis, adjustments are made to the credit risk management and risk appetite, as necessary.

In the first half of 2023, there were no material changes in the corporate governance structure related to credit risk.

#### Macroeconomic effects

The Bank's activity is affected, among other things, by macroeconomic developments in the local business environment and the slowdown in global economic activity.

The economic activity in the local economy continues to grow, but at a slower pace. The slowdown is reflected, among other things, in a real decrease in the pace of new apartment sales, as well as in the consequences of the increase in the interest on borrowers, with an emphasis on leveraged borrowers and private individuals. There is also a slowdown in Israel's high-tech export activity.

The Bank monitors - on a regular basis, across all business lines - risk focus areas and also regularly examines the effect of the increase of the interest rate in the economy on portfolio credit risk, including through various sensitivity scenarios.

Israel is undergoing public legislative and social events, regarding which there is uncertainty as to their development and the degree of their impact on the Israeli economy in the mid- to long term, and as a result - on the Bank's results. The longer the macroeconomic effects and public legislative and social events continue, the greater the concern of a negative impact. In the interest rate decision of July 10, 2023, the Bank of Israel re-emphasized that the main risk to the growth of the Israeli economy is the materialization of a scenario in which legislative and institutional changes will be accompanied by an additional increase in the country's risk premium in addition to the continued devaluation of the NIS, damage to exports resulting from a decrease in Israel's attractiveness of Israel as a trade partner and a decrease in local investment and in the demand for private consumption.

For more information on this topic, please see the section entitled "Main Developments in the Israeli Economy" in the Report of the Board of Directors and Management and for the macroeconomic risk, please see the section "Other Risks" below.

The loan loss expense in the first half of 2023 was NIS 724 million, of which an expense of NIS 36 million - in the specific provision and an expense of NIS 688 million in the collective provision. The collective expense in the first half of 2023 was affected by continued growth in the credit portfolio, an increase in the amount of troubled debts and from the worsening of the macroeconomic forecasts described above, which were reflected in a provision mainly in the first quarter of 2023. A loan loss provision is an estimate based on significant judgment, which was exercised during a changing environment.

For more information, please see the section entitled "Main Developments in the Israeli Economy" in the Report of the Board of Directors and Management.

The loan loss provision methodology is comprised, inter alia, of past experience, a qualitative level - which includes a comprehensive framework for qualitative adjustments (Q factor) and macroeconomic forecasts, and naturally involves significant judgment.

Due to the uncertainty currently prevalent in the markets and the effects it may have on the condition of households and businesses in Israel, as described above, the provision may change in the future due to developments.

Some of the above information constitutes "forward-looking information". For the meaning and implications of the term, please see under "Forward-Looking Information".

For more information and details regarding developments in the credit portfolio and the qualitative indicators characterizing the portfolio, please see below in this section as well as in the Risk Management Report as at December 31, 2022.

#### State-backed loans (the Coronavirus Fund)

Against the background of the coronavirus outbreak, the Bank signed agreements with the state (which were revised from time to time) for extending state-backed loans as part of the "Coronavirus Funds", the purpose of which is to aid businesses (small, mid-sized and large), which encounter cash flow difficulties as a result of the crisis. The loan covenants were determined by the Ministry of Finance and were uniform for all borrowers.

Obtaining guarantees from the State has helped the Bank support the needs of its customers and positively contributed to the quality of the Bank's loan portfolio.

As of June 30, 2023, the outstanding balance of state-guaranteed loans is NIS 2,721 million.

## Credit risk and non-performing assets

	June 30, 2023			
	Commercial	For housing	Private individuals - other	Total
	In NIS million			
<b>Credit risk in credit performance rating<sup>(a)</sup>:</b>				
On-balance-sheet credit risk	276,346	122,272	28,183	426,801
Off-balance-sheet credit risk <sup>(b)</sup>	138,900	4,964	15,336	159,200
Total non-investment grade credit risk	415,246	127,236	43,519	586,001
<b>Non-investment grade credit risk</b>				
a. Non-troubled	596	1,184	1,617	3,397
b. Total troubled	5,618	562	913	7,093
Troubled performing	4,022	15	634	4,671
Troubled non-performing	1,596	547	279	2,422
Total on-balance-sheet credit risk	6,214	1,746	2,530	10,490
Off-balance-sheet credit risk <sup>(b)</sup>	963	-	160	1,123
<b>Total non-investment grade credit risk</b>	<b>7,177</b>	<b>1,746</b>	<b>2,690</b>	<b>11,613</b>
Of which: Performing debts, in arrears of 90 days or more	76	-	91	167
<b>Overall credit risk incl. of the public</b>	<b>422,423</b>	<b>128,982</b>	<b>46,209</b>	<b>597,614</b>
<b>More information on non-performing assets</b>				
a. Non-performing debts	1,596	547	279	2,422
b. Assets received for settled loans	10	-	-	10
<b>Total non-performing assets of the public</b>	<b>1,606</b>	<b>547</b>	<b>279</b>	<b>2,432</b>
<b>Percentage of non-performing loans to the public (NPL) out of total loans to the public</b>	<b>0.58%</b>			

(a) Credit risk whose credit rating at the reporting date matches the credit rating for granting new credit in accordance with the Bank's policy.

(b) Credit risk for off-balance sheet financial instruments as calculated for the purpose of per borrower credit indebtedness limitations.



# Credit risk and non-performing assets (cont.)

	June 30, 2022			
	Commercial	For housing	Private individuals - other	Total
	In NIS million			
<b>Credit risk in credit performance rating<sup>(a)</sup>:</b>				
On-balance-sheet credit risk	266,143	110,728	27,336	404,207
Off-balance-sheet credit risk <sup>(b)</sup>	113,827	4,621	13,010	131,458
Total non-investment grade credit risk	379,970	115,349	40,346	535,665
<b>Non-investment grade credit risk</b>				
a. Non-troubled	1,255	1,783	1,295	4,333
b. Total troubled	4,814	566	681	6,061
Troubled performing	2,930	52	492	3,474
Troubled non-performing	1,884	514	189	2,587
Total on-balance-sheet credit risk	6,069	2,349	1,976	10,394
Off-balance-sheet credit risk <sup>(b)</sup>	1,092	-	213	1,305
<b>Total non-investment grade credit risk</b>	<b>7,161</b>	<b>2,349</b>	<b>2,189</b>	<b>11,699</b>
Of which: Performing debts, in arrears of 90 days or more	231	-	65	296
<b>Overall credit risk incl. of the public</b>	<b>387,131</b>	<b>117,698</b>	<b>42,535</b>	<b>547,364</b>
<b>More information on non-performing assets</b>				
a. Non-performing debts	1,884	514	189	2,587
b. Assets received for settled loans	12	-	-	12
<b>Total non-performing assets of the public</b>	<b>1,896</b>	<b>514</b>	<b>189</b>	<b>2,599</b>
<b>Percentage of non-performing loans to the public (NPL) out of total loans to the public</b>				0.70%

(a) Credit risk whose credit rating at the reporting date matches the credit rating for granting new credit in accordance with the Bank's policy.

(b) Credit risk for off-balance sheet financial instruments as calculated for the purpose of per borrower credit indebtedness limitations.

Credit risk and non-performing assets (cont.)

	December 31, 2022			
	Commercial	For housing	Private individuals - other	Total
	In NIS million			
<b>Credit risk in credit performance rating<sup>(a)</sup>:</b>				
On-balance-sheet credit risk	251,751	118,050	28,305	398,106
Off-balance-sheet credit risk <sup>(b)</sup>	127,164	5,140	13,089	145,393
Total non-investment grade credit risk	378,915	123,190	41,394	543,499
<b>Non-investment grade credit risk</b>				
a. Non-troubled	1,295	1,044	1,394	3,733
b. Total troubled	4,629	626	739	5,994
Troubled performing	3,502	67	517	4,086
Troubled non-performing	1,127	559	222	1,908
Total on-balance-sheet credit risk	5,924	1,670	2,133	9,727
Off-balance-sheet credit risk <sup>(b)</sup>	1,285	-	116	1,401
<b>Total non-investment grade credit risk</b>	<b>7,209</b>	<b>1,670</b>	<b>2,249</b>	<b>11,128</b>
Of which: Performing debts, in arrears of 90 days or more	36	-	76	112
<b>Overall credit risk incl. of the public</b>	<b>386,124</b>	<b>124,860</b>	<b>43,643</b>	<b>554,627</b>
<b>More information on non-performing assets</b>				
a. Non-performing debts	1,127	559	222	1,908
b. Assets received for settled loans	8	-	-	8
<b>Total non-performing assets of the public</b>	<b>1,135</b>	<b>559</b>	<b>222</b>	<b>1,916</b>
<b>Percentage of non-performing loans to the public (NPL) out of total loans to the public</b>				0.49%

(a) Credit risk whose credit rating at the reporting date matches the credit rating for granting new credit in accordance with the Bank's policy.

(b) Credit risk for off-balance sheet financial instruments as calculated for the purpose of per borrower credit indebtedness limitations.

## Change in Non-Performing Loans to the Public

Change in non-performing loans to the public<sup>1</sup>

	For the six months ended June 30, 2023		
	Commercial	Private individuals <sup>(b)</sup>	Total
	In NIS million		
Outstanding balance of non-performing debts at the beginning of the period	1,127	781	1,908
Loans classified as non-performing debts during the period	983	493	1,476
Debts reclassified as performing	(166)	(252)	(418)
Written-off non-performing debts	(143)	(78)	(221)
Repaid non-performing debts	(214)	(118)	(332)
Exchange rate differentials in respect of subsidiary's customers	9	-	9
Outstanding balance of non-performing debts at the end of the period	1,596	826	2,422
	For the six months ended June 30, 2022 <sup>(c)</sup>		
	Commercial	Private individuals <sup>(b)</sup>	Total
	In NIS million		
Outstanding balance of non-performing debts at the beginning of the period	2,047	225	2,272
Effect of first-time application of rules for identification and classification of troubled debts <sup>(a)</sup>	21	583	604
Balance of non-performing debts as at January 1, 2022	2,068	808	2,876
Loans classified as non-performing debts during the period	396	354	750
Debts reclassified as performing	(137)	(224)	(361)
Written-off non-performing debts	(176)	(59)	(235)
Repaid non-performing debts	(267)	(176)	(443)
Outstanding balance of non-performing debts at the end of the period	1,884	703	2,587

(a) Cumulative effect in respect of first-time application of US GAAP's ASU 2016-13, "Financial Instruments - Credit Losses". See Note 1.H to the financial statements as at December 31, 2022.

(b) Including outstanding debts of private individuals - other and housing loans.

(c) Net of the results of Bank Leumi USA, which as from April 1, 2022 is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022. As of March 31, 2022, Bank Leumi USA is classified as held-for-sale. For more information, please see the section entitled "Main Changes in the Reporting Period" and Note 16.B to the financial statements as at March 31, 2022.

<sup>1</sup>Of which: Change in the restructuring of non-performing credit

	For the six months ended June 30, 2023		
	Commercial	Private individuals <sup>(b)</sup>	Total
	In NIS million		
Outstanding balance of non-performing debts under restructuring at the beginning of the period	617	284	901
Restructuring of non-performing debts carried out during the period	350	239	589
Restructured debt reclassified as performing	(127)	(102)	(229)
Written-off non-performing debts under restructuring	(63)	(51)	(114)
Repaid non-performing debts under restructuring	(137)	(28)	(165)
Outstanding balance of non-performing debts under restructuring at the end of the period	640	342	982
	For the six months ended June 30, 2022 <sup>(c)</sup>		
	Commercial	Private individuals <sup>(b)</sup>	Total
	In NIS million		
Outstanding balance of non-performing debts under restructuring at the beginning of the period	1,570	185	1,755
Effect of first-time application of rules for identification and classification of troubled debts <sup>(a)</sup>	1	94	95
Balance of non-performing debts under restructuring as at January 1, 2022	1,571	279	1,850
Restructuring of non-performing debts carried out during the period	144	159	303
Restructured debt reclassified as performing	(89)	(95)	(184)
Written-off non-performing debts under restructuring	(73)	(32)	(105)
Repaid non-performing debts under restructuring	(240)	(45)	(285)
Outstanding balance of non-performing debts under restructuring at the end of the period	1,313	266	1,579

(a) Cumulative effect in respect of first-time application of US GAAP's ASU 2016-13, "Financial Instruments - Credit Losses". See Note 1.H to the financial statements as at December 31, 2022.

(b) Including outstanding debts of private individuals - other and housing loans.

(c) Net of the results of Bank Leumi USA, which as from April 1, 2022 is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022. As of March 31, 2022, Bank Leumi USA is classified as held-for-sale. For more information, please see the section entitled "Main Changes in the Reporting Period" and Note 16.B to the financial statements as at March 31, 2022.

## Disclosure, Valuation, Classification and Rules for Loan Loss Provision

For loan loss expenses and classification of troubled debts, the Bank applies the Banking Supervision Department's directives, which became effective on January 1, 2022 and adopt US GAAP for loan loss expenses (CECL) as well as additional specific directives regarding housing loans and additional revised directives of the same date on debt classification. According to the revised methodology, the loan loss provision is comprised both of a quantitative element and a qualitative element. As a rule, the Bank's estimates are based on past losses after adjustment due to credit characteristics, adjustment for current economic conditions and reasonable future forecasts. Depending on the credit portfolio, the quantitative components are based, inter alia, on net charge-offs, probability of default and loss given default. These estimates take into account several risk and economic characteristics, such as past losses, the risk groups' risk profile, debt classification, composition of the credit portfolio, state of collateral, risk appetite, current economic and expected conditions, etc. The Bank's estimates include assessments which reflect, inter alia, conditions of uncertainty and may naturally change from time to time. For more information on the application of the new accounting rules, please see Note 1.X.1 to the financial statements as of December 31, 2022.

Following is a breakdown of qualitative analysis indicators of loans to the public, expenses and loan loss provision

	June 30, 2023			
	Commercial	Housing	Private individuals -	Total
			other	
	In %			
Analysis of quality of loans to the public				
Percentage of non-performing loans (NPL) to the public out of outstanding loans to the public	0.61	0.44	0.91	0.58
Percentage of non-performing loans to the public or in arrears of 90 days or more out of outstanding loans to the public	0.64	0.44	1.20	0.62
Percentage of troubled loans to the public out of outstanding loans to the public	2.16	0.45	2.97	1.71
Percentage of non-investment grade credit out of outstanding loans to the public	2.39	1.41	8.24	2.53
Analysis of expenses for loan losses for the reporting period <sup>(a)</sup>				
Percentage of loan loss expenses out of the average outstanding balance of loans to the public <sup>(a)</sup>	0.37	0.07	1.63	0.36 <sup>(b)</sup>
Percentage of net write-offs for loans to the public out of average outstanding loans to the public <sup>(a)</sup>	0.05	-	1.04	0.11
Analysis of the loan loss provision in respect of loans to the public				
Percentage of balance of the loan loss provision for loans to the public out of outstanding loans to the public	1.62	0.37	2.59	1.32
Percentage of balance of the loan loss provision for loans to the public out of non-performing outstanding loans to the public	264.85	84.10	284.95	226.34
Percentage of balance of the loan loss provision for loans to the public out of outstanding non-performing loans to the public or in arrears of 90 days or more	252.81	84.10	214.86	211.74
Ratio of outstanding loan loss provision for loans to the public out of the net write-offs for loans to the public <sup>(a)</sup>	31.08	115.00	2.52	12.02

(a) Annualized.

(b) Including loan loss expenses for loans to the public, banks, governments and bonds.

Following is a breakdown of qualitative analysis indicators of loans to the public, expenses and loan loss provision (cont.)

	June 30, 2022			
	Commercial	Housing	Private individuals - other	Total
	In %			
<b>Analysis of quality of loans to the public</b>				
Percentage of non-performing loans (NPL) to the public out of outstanding loans to the public	0.83	0.45	0.64	0.70
Percentage of non-performing loans to the public or in arrears of 90 days or more out of outstanding loans to the public	0.93	0.45	0.87	0.78
Percentage of troubled loans to the public out of outstanding loans to the public	2.12	0.50	2.32	1.64
Percentage of non-investment grade credit out of outstanding loans to the public	2.67	2.08	6.74	2.81
<b>Analysis of income for loan losses for the reporting period<sup>(a)(c)</sup></b>				
Percentage of loan loss income for the public out of the average outstanding balance of loans to the public <sup>(a)</sup>	0.03	0.01	0.10	0.04 <sup>(b)</sup>
Percentage of net write-offs for loans to the public out of average outstanding loans to the public <sup>(a)</sup>	(0.01)	0.02	0.19	0.01
<b>Analysis of the loan loss provision in respect of loans to the public</b>				
Percentage of balance of the loan loss provision for loans to the public out of outstanding loans to the public	1.69	0.28	2.46	1.32
Percentage of balance of the loan loss provision for loans to the public out of non-performing outstanding loans to the public	204.09	62.45	381.48	188.91
Percentage of balance of the loan loss provision for loans to the public out of outstanding non-performing loans to the public or in arrears of 90 days or more	181.80	62.45	283.86	169.51
Ratio of outstanding loan loss provision for loans to the public out of the net write-offs for loans to the public <sup>(a)(c)</sup>	(171.46)	17.83	13.35	107.44

(a) Annualized.

(b) Including loan loss expenses for loans to the public, banks, governments and bonds.

(c) Net of the results of Bank Leumi USA, which as from April 1, 2022 is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022. As of March 31, 2022, Bank Leumi USA is classified as held-for-sale. For more information, please see the section entitled "Main Changes in the Reporting Period" and Note 16.B to the financial statements as at March 31, 2022.

Following is a breakdown of qualitative analysis indicators of loans to the public, expenses and loan loss provision (cont.)

	December 31, 2022			
	Commercial	Housing	Private individuals -	Total
			other	
	In %			
Analysis of quality of loans to the public				
Percentage of non-performing loans (NPL) to the public out of outstanding loans to the public	0.47	0.47	0.73	0.49
Percentage of non-performing loans to the public or in arrears of 90 days or more out of outstanding loans to the public	0.49	0.47	0.98	0.52
Percentage of troubled loans to the public out of outstanding loans to the public	1.93	0.52	2.43	1.54
Percentage of non-investment grade credit out of outstanding loans to the public	2.47	1.39	7.01	2.50
Analysis of expenses for loan losses for the reporting period <sup>(b)</sup>				
Percentage of loan loss expenses for the public out of the average outstanding balance of loans to the public	0.10	0.10	0.38	0.13 <sup>(a)</sup>
Percentage of net write-offs for loans to the public out of average outstanding loans to the public	0.03	0.02	0.44	0.06
Analysis of the loan loss provision in respect of loans to the public				
Percentage of balance of the loan loss provision for loans to the public out of outstanding loans to the public	1.61	0.35	2.34	1.28
Percentage of balance of the loan loss provision for loans to the public out of non-performing outstanding loans to the public	342.24	74.78	320.27	261.32
Percentage of balance of the loan loss provision for loans to the public out of outstanding non-performing loans to the public or in arrears of 90 days or more	331.64	74.78	238.59	246.83
Ratio of outstanding loan loss provision for loans to the public out of the net write-offs for loans to the public <sup>(b)</sup>	49.41	24.53	5.51	22.24

(a) Including loan loss expenses for loans to the public, banks, governments and bonds.

(b) Net of the results of Bank Leumi USA, which as from April 1, 2022 is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022. As of March 31, 2022, Bank Leumi USA is classified as held-for-sale. For more information, please see the section entitled "Main Changes in the Reporting Period" and Note 16.B to the financial statements as at March 31, 2022.

## Total Credit Risk to the Public by Economic Sector

	June 30, 2023						
					Loan losses <sup>(c)</sup>		
	Overall credit risk <sup>(a)</sup>	Of which: credit performance rating <sup>(e)</sup>	Of which: Troubled credit risk <sup>(d)</sup>	Of which: Non-performing credit risk	Loan loss expenses (income)	Charge-offs, net	Balance of loan loss provision
	In NIS million						
<u>For borrowers activity in Israel</u>							
<u>Public-commercial</u>							
Industry	38,022	36,934	1,075	121	58	(3)	(531)
Construction & real estate - construction <sup>(f)</sup>	114,781	113,046	1,462	340	226	26	(1,284)
Construction and real estate - real estate activity	47,843	46,889	853	136	(1)	(3)	(887)
Commerce	40,956	40,294	612	168	102	39	(561)
Financial services	53,694	53,615	79	68	9	1	(227)
Other sectors	59,187	57,962	916	288	(8)	20	(1,026)
Commercial - total	354,483	348,740	4,997	1,121	386	80	(4,516)
Private individuals - housing loans	128,964	127,218	563	547	44	2	(461)
Private individuals - Other	46,193	43,505	943	279	248	158	(822)
Total loans to the public - activity in Israel	529,640	519,463	6,503	1,947	678	240	(5,799)
Banks and governments in Israel	67,689	67,689	-	-	(1)	-	(5)
Total activity in Israel	597,329	587,152	6,503	1,947	677	240	(5,804)
<u>For borrowers activity outside Israel</u>							
Total, public - activity outside Israel	67,974	66,538	1,433	607	67	(12)	(302)
Foreign banks and governments	47,283	47,282	-	-	(20)	-	(15)
Total activity outside Israel	115,257	113,820	1,433	607	47	(12)	(317)
Total activity in and outside Israel	712,586	700,972	7,936	2,554	724	228	(6,121)

- (a) On-balance sheet credit risk and off-balance sheet credit risk, as revised in the Reporting to the Public Directives in a circular dated July 24, 2022 following the publication of Directive 203A (for additional details, see under Capital and Capital Adequacy), including in respect of derivatives. Including debts<sup>(b)</sup>, bonds, securities borrowed or purchased under reverse repurchase agreements, credit risk (on-balance sheet and off-balance sheet) for derivatives and credit risk embodied in off-balance-sheet financial instruments, as calculated for the purpose of per-borrower indebtedness limitations in the amounts of NIS 421,166, 113,662, 1,278, 42,693 and 133,787 million, respectively.
- (b) Loans to the public, loans to governments, deposits with banks and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.
- (c) Including for off-balance-sheet credit instruments (presented in the balance sheet under "other liabilities").
- (d) On-balance sheet credit risk and off-balance-sheet credit risk that is non-performing, substandard or special mention.
- (e) Credit risk whose credit rating at the reporting date matches the credit rating for granting new credit in accordance with the Bank's policy.
- (f) Including housing loans extended to certain purchasing groups currently in the process of construction.



## Total Credit Risk to the Public by Economic Sector (cont.)

	June 30, 2022						
					Loan losses <sup>(c)</sup>		
	Overall credit risk <sup>(a)</sup>	Of which: credit performance rating <sup>(e)</sup>	Of which: Troubled credit risk <sup>(d)</sup>	Of which: Non-performing credit risk	Loan loss expenses (income)	Charge-offs, net	Balance of loan loss provision
	In NIS million						
<u>For borrowers activity in Israel</u>							
<u>Public-commercial</u>							
Industry	35,772	35,193	454	106	11	(18)	(366)
Construction & real estate - construction <sup>(f)</sup>	93,143	92,502	471	113	(5)	(8)	(838)
Construction and real estate - real estate activity	44,408	43,956	204	131	(11)	(95)	(1,022)
Commerce	39,194	38,580	472	114	60	13	(465)
Financial services	55,378	55,356	21	5	29	-	(170)
Other sectors	56,529	54,568	1,620	718	(1)	39	(1,134)
Commercial - total	324,424	320,155	3,242	1,187	83	(69)	(3,995)
Private individuals - housing loans	117,675	115,326	566	514	7	9	(322)
Private individuals - Other	42,450	40,265	702	188	15	27	(737)
Total loans to the public – activity in Israel	484,549	475,746	4,510	1,889	105	(33)	(5,054)
Banks and governments in Israel	43,022	43,022	-	-	7	-	(26)
Total activity in Israel	527,571	518,768	4,510	1,889	112	(33)	(5,080)
<u>For borrowers activity outside Israel</u>							
Total, public - activity outside Israel	62,815	59,919	2,212	903	(36) <sup>(h)</sup>	97 <sup>(h)</sup>	(323)
Foreign banks and governments	50,684	50,684	-	-	10	-	(10)
Total activity outside Israel	113,499	110,603	2,212	903	(26)	97	(333)
Total activity in and outside Israel	641,070	629,371	6,722	2,792	86	64	(5,413)

- (a) On- and off-balance sheet credit risk, including for derivatives. Including debts,<sup>(b)</sup> bonds, securities borrowed or purchased under reverse repurchase agreements, assets for derivatives and credit risk embodied in off-balance-sheet financial instruments, as calculated for the purpose of per-borrower indebtedness limitations in the amounts of NIS 386,973, 82,784, 2,006, 26,989, 142,318 million, respectively.
- (b) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.
- (c) Including for off-balance-sheet credit instruments (presented in the balance sheet under “other liabilities”).
- (d) On-balance sheet credit risk and off-balance-sheet credit risk that is performing, substandard or special mention.
- (e) Credit risk whose credit rating at the reporting date matches the credit rating for granting new credit in accordance with the Bank's policy.
- (f) Including housing loans extended to certain purchasing groups currently in the process of construction.
- (g) The comparative figures as of June 30, 2022 were not restated according to the new disclosure format of the definitions for on-balance sheet credit risk and off-balance sheet credit risk, which were revised in the Reporting to the Public Directives in a circular dated July 24, 2022 following the publication of Directive 203A (for additional details, see under Capital and Capital Adequacy).
- (h) Regarding the results without Bank Leumi USA, loan loss income from total foreign operations - public amounted to NIS 50 million and net charge-offs amounted to NIS 57 million.

## Total Credit Risk to the Public by Economic Sector (cont.)

	December 31, 2022						
					Loan losses <sup>(c)</sup>		
	Overall credit risk <sup>(a)</sup>	Of which: credit performance rating <sup>(e)</sup>	Of which: Troubled credit risk <sup>(d)</sup>	Of which: Non-performing credit risk	Loan loss expenses (income)	Charge-offs, net	Balance of loan loss provision
	In NIS million						
<u>For borrowers activity in Israel</u>							
<u>Public-commercial</u>							
Industry	35,409	34,410	903	143	106	(24)	(471)
Construction & real estate - construction <sup>(f)</sup>	102,609	101,088	1,259	154	217	(2)	(1,041)
Construction and real estate - real estate activity	45,236	45,000	151	67	(188)	(122)	(884)
Commerce	39,513	38,946	545	128	148	51	(501)
Financial services	45,990	45,916	73	54	64	(15)	(219)
Other sectors	57,579	55,919	1,082	435	(83)	54	(1,056)
Commercial - total	326,336	321,279	4,013	981	264	(58)	(4,172)
Private individuals - housing loans	124,827	123,158	626	559	112	17	(419)
Private individuals - Other	43,572	41,326	768	222	111	129	(732)
Total loans to the public - activity in Israel	494,735	485,763	5,407	1,762	487	88	(5,323)
Banks and governments in Israel	35,329	35,329	-	-	-	-	(3)
Total activity in Israel	530,064	521,092	5,407	1,762	487	88	(5,326)
<u>For borrowers activity outside Israel</u>							
Total, public - activity outside Israel	59,892	57,736	1,423	300	(11) <sup>(g)</sup>	176 <sup>(g)</sup>	(260)
Foreign banks and governments	53,523	53,523	-	-	22	-	(39)
Total activity outside Israel	113,415	111,259	1,423	300	11	176	(299)
Total activity in and outside Israel	643,479	632,351	6,830	2,062	498	264	(5,625)

- (a) On-balance sheet credit risk and off-balance sheet credit risk, as revised in the Reporting to the Public Directives in a circular dated July 24, 2022 following the publication of Directive 203A (for additional details, see under Capital and Capital Adequacy), including in respect of derivatives. Including debts<sup>(b)</sup>, bonds, securities borrowed or purchased under reverse repurchase agreements, credit risk (on-balance sheet and off-balance sheet) for derivatives and credit risk embodied in off-balance-sheet financial instruments, as calculated for the purpose of per-borrower indebtedness limitations in the amounts of NIS 397,991, 78,597, 3,034, 38,804 and 125,053 million, respectively.
- (b) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.
- (c) Including for off-balance-sheet credit instruments (presented in the balance sheet under "other liabilities").
- (d) On-balance sheet credit risk and off-balance-sheet credit risk that is non-performing, substandard or special mention.
- (e) Credit risk whose credit rating at the reporting date matches the credit rating for granting new credit in accordance with the Bank's policy.
- (f) Including housing loans extended to certain purchasing groups currently in the process of construction.
- (g) Regarding the results without Bank Leumi USA, loan loss income from total foreign operations - public amounted to approx. NIS 25 million and net charge-offs amounted to approx. NIS 136 million.

## Risks to the construction and real estate industries

### Activity and risk boundaries in the construction and real estate industry

The construction and real estate sector is an area of activity to which the Bank has a significant credit exposure. As with other economic sectors, the bank's credit policy outlines internal methodologies and criteria for financing transactions in each of the real estate industry's sub-industries.

Credit granted to the real estate sector is in line with the Bank's risk appetite, in accordance with strict underwriting, a stringent financing and supervision method, property collateral and adequate pricing.

As a result, and in an effort to continue being a dominant player in the industry, the Bank strives to make optimal and effective use of the internal and regulatory restrictions in light of the macroeconomic forecasts.

The Bank closely monitors the real estate credit portfolio, while following macroeconomic trends and the development of the segment's risk characteristics.

Leumi continues to proactively expand the real estate portfolio, focusing on the housing segment and selected financially resilient customers. The Bank is careful to maintain geographical diversification of the projects, according to demand and macroeconomic forecasts.

In accordance with competition conditions in the market, in recent years, growth in the real estate credit portfolio at Leumi was accompanied by a certain increase in financing rates, mainly in the financing of land and of housing projects in high-demand areas. However, in the last year, there was a moderation in the financing rates for land and projects.

As of 2016, the Bank insures its guarantees portfolio in accordance with the Sales Law (Apartments).

Starting from December 31, 2021, the Bank also insures part of the financial credit portfolio for the financing of land, and starting from the fourth quarter of 2022, the Bank also insures part of the performance and formalities guarantee portfolio associated with the construction and real estate sectors.

As of June 30, 2023, the Bank complies with the regulatory limitation. In addition, the Bank set internal limitations that are in line with the Bank's assessment of the risk in the various sub-industries. Nevertheless, considering the significant credit needs in the sector on the one hand and the regulatory limitation on the other, the Bank is working on implementing a plan to reduce the concentration ratio in the sector.

Some of the above information constitutes "forward-looking information". For the meaning and implications of the term, please see under "Forward-Looking Information".

For more information on activity and risk boundaries in the construction and real estate industry, please see the Section "Credit Risks" in the Report of the Board of Directors and Management as at December 31, 2022.

### Macroeconomic effects

In 2020-2021 and in the first half of 2022, the residential construction industry was characterized by a significant surge in transactions for the purchase of apartments as a result of the relatively stable demand stemming from the population growth, the supporting macroeconomic environment (strong recovery from the coronavirus crisis and low interest rate environment) and regulatory easements.

However, in as of the second half of 2022, there began a significant decline in demand for housing purchases, on the back of a macroeconomic environment which is growing less supportive of demand for real estate properties as a result of a rapid rise in inflation and interest rates and lower growth rates. Moreover, it is estimated that the high growth rate of the population in Israel will continue to drive demand in the mid- to long-term. On the supply side, the number of finished apartments continued to be relatively low in the past year for the yearly ongoing housing needs of the economy, while housing starts and building permits were similar or even exceeded the number of apartments required according to the current needs that characterized these two years.

The weakening of demand, alongside the level of housing starts, which are still high compared to most of the last decade, has lately resulted in the beginning of a decrease in apartment prices, led by the prices of new apartments on the "free market" (i.e. excluding "Apartment at a Discount" transactions). Further to this, in our assessment, the certain decrease in apartment prices is expected to continue in the coming year. The concern about the adverse effect resulting from political-legislative and social events may also weigh on the activity in the housing market and on prices therein in the near future.

The Bank is closely monitoring the effects of the rise in interest rates and slowdown in the demand for housing on the real estate companies.

In the commercial real estate domain, since the beginning of 2022, there has been a slowdown in the activity of the commercial sectors, in the context of the increase in Israelis' travel abroad and in view of the diminishing effect of the "pent-up demand" once the coronavirus restrictions have been lifted. Looking forward, the deterioration in the macro environment (the damage from inflation and rising interest rates on the public's purchasing power, along with the increasing economic uncertainty and the weakening consumer sentiment), and continued expansion in the share of online commerce may lead to a continued slowdown in the growth of the commercial centers' activity in the coming year. Most of the slowdown is expected in large shopping centers, while neighborhood shopping centers may continue to fare well.

In the office sector, starting from the second half of 2022, a slowdown was felt in market activity, including a decrease in rental prices in Tel Aviv. This slowdown is expected to continue in the coming year, along with the deterioration of the macro environment, especially in the high-tech service industry. It is expected that the supply of new office space will continue to grow substantially (especially in the Tel Aviv suburbs), while the economy continues to slow down; these factors are expected to put pressure on continued rise in prices and occupancy rates in the coming year and even result in their decrease. In this context, the report published by global credit rating agency S&P in May 2023 also warned of the effects of the slowdown in the high-tech sector on the real estate sector, and indicated a risk of excess supply of office space.

As mentioned at the beginning of the Credit chapter, Israel is undergoing public legislative and social events, regarding which there is uncertainty as to their development and the degree of their impact in the medium and long term on the Israeli economy in general and on the construction and real estate sectors in particular, and as a result, on the Bank's customers.

Some of the above information constitutes "forward-looking information". For the meaning and implications of the term, please see under "Forward-Looking Information".

## Development of overall credit risk for the construction and real estate industry (in and outside Israel)

	June 30	December 31		Change compared to	
	2023	2022	2022	December 31, 2022	
	In NIS million			In NIS million	In %
On-balance-sheet credit risk	<b>114,153</b>	94,498	100,500	13,653	13.6%
Guarantees for apartment buyers <sup>(a)</sup>	<b>10,556</b>	9,330	9,767	789	8.1%
Other off-balance-sheet credit risk <sup>(a)</sup>	<b>49,747</b>	42,074	47,127	2,620	5.6%
Total overall credit risk	<b>174,456</b>	145,902	157,394	17,062	10.8%

(a) In credit risk terms.

Following are the details on overall credit risk in the real estate and construction sector in Israel, by LTV and absorption capacity - the Bank

	June 30, 2023			
	Overall credit risk <sup>(a)</sup>			
	Land	Housing real estate under construction	Finished real estate properties	Total
	In NIS million			
LTV ratio <sup>(b)(e)</sup>				
Up to 45%		<b>1,064</b>	<b>9,149</b>	<b>10,214</b>
More than 45% to 65%		<b>4,735</b>	<b>13,503</b>	<b>18,239</b>
More than 65% to 80%		<b>20,815</b>	<b>15,692</b>	<b>36,507</b>
More than 80%		<b>11,444<sup>(d)</sup></b>	<b>6,412</b>	<b>17,856</b>
Absorption capacity <sup>(c)</sup>				
Absorption capacity up to 25		<b>295</b>		<b>295</b>
Absorption capacity from 25 to 50		<b>7,975</b>		<b>7,975</b>
Absorption capacity from 50 to 75		<b>5,587</b>		<b>5,587</b>
Absorption capacity of 75 or more		<b>12,681</b>		<b>12,681</b>
Project starts		<b>10,663</b>		<b>10,663</b>
Other <sup>(f)</sup>				<b>42,609</b>
Total credit risk for construction and real estate in Israel				<b>162,626</b>

Please see comments below.

Following are the details on overall credit risk in the real estate and construction sector in Israel, by LTV and absorption capacity - the Bank (cont.)

	December 31, 2022		
	Overall credit risk <sup>(a)</sup>		
		Housing real estate under construction	Finished real estate properties
	Land		Total
In NIS million			
LTV ratio <sup>(b)(e)</sup>			
Up to 45%	1,378		10,848
More than 45% to 65%	4,523		12,018
More than 65% to 80%	12,755		12,041
More than 80%	14,224 <sup>(d)</sup>		5,598
Absorption capacity <sup>(c)</sup>			
Absorption capacity up to 25		883	883
Absorption capacity from 25 to 50		6,959	6,959
Absorption capacity from 50 to 75		4,346	4,346
Absorption capacity of 75 or more		13,011	13,011
Project starts		6,278	6,278
Other <sup>(f)</sup>			42,984
Total credit risk for construction and real estate in Israel			147,846

- (a) On-balance sheet credit risk and off-balance-sheet credit risk are stated before the effect of loan loss provision and the effect of permitted collateral for borrower indebtedness.
- (b) Financing rate - the ratio between the balance of total credit risk as of the reporting date and the value of the real estate security guaranteeing the credit risk as of the reporting date.
- (c) Absorption capacity – an indicator reflecting the maximum rate of erosion of apartment inventory prices such that it provides adequate coverage to the project's costs, taking into account own capital invested and presale.
- (d) Most of the outstanding balance is in respect of credit that is also backed by non-land collateral and/or another repayment source.
- (e) Starting from the financial statements for 2022, the Bank is implementing the revision of the Bank of Israel circular on the subject of credit risk, with reference to the calculation of the financing rates of land. For more information, please see Regulatory and other changes in measuring the capital requirements.
- (f) Other credit refers to all credit that does not meet the definition above and includes, among other things, credit provided against collateral that is not real estate and that is non-residential real estate under construction and real estate under construction that is not available for sale.

Following is the composition of credit secured by real estate properties in Israel - the Bank

	June 30	December 31
	2023	2022
	Overall credit risk <sup>(a)</sup>	
	In NIS million	
Housing	79,936	69,002
Office space	22,710	20,803
Industry	7,638	6,542
Commerce and services	23,544	23,200
Total overall credit risk secured by real estate collateral in Israel	133,828	119,547

- (a) On-balance sheet credit risk and off-balance-sheet credit risk are stated before the effect of loan loss provision and the effect of permitted collateral for borrower indebtedness.

## Analysis of total credit risk in the construction and real estate sectors (in Israel and abroad)

	June 30 2023	December 31 2022	
	In NIS million		Change in %
Credit risk in credit performance rating			
Non-troubled Credit Risk	171,344	155,309	10.3
Non-investment grade credit risk			
Non-troubled	375	407	(7.9)
Troubled performing	2,015	1,363	47.8
Non-performing	722	315	129.2
Total non-investment grade credit risk	3,112	2,085	49.3
Total	174,456	157,394	10.8

Borrower groups<sup>1</sup>

The Bank conducts orderly monitoring processes to ensure it complies with the restrictions imposed by Proper Conduct of Banking Business Directive No. 313, "Restrictions on Indebtedness of a Borrower or Group of Borrowers".

As of June 30, 2023, the Bank meets the restrictions prescribed by the directive.

In accordance with the policy for the adoption of accepted international standards, the Banking Supervision Department is adopting the Basel Committee provisions from 2014, which was revised in 2019 regarding supervision of large-scale exposures. On November 17, 2022, the Banking Supervision Department published a draft revision of Proper Conduct of Banking Business Directive No. 313, "Limitations on the Indebtedness of a Borrower and of a Group of Borrowers". In accordance with this draft, new definitions will be established for a borrower / borrower group, and also adjustments were made to measure the exposure. In accordance with the Banking Supervision Department's requirement, the Bank conducted a quantitative survey, which was reported to the Banking Supervision Department.

<sup>1</sup> A group of borrowers are all of the following together: the borrower, a person controlling it and all those controlled by them. If a corporation is controlled by more than one person, it is necessary to include in the same group of borrowers the controlling parties for which the controlled corporation is material (such as from an equity standpoint), including the corporation or any other entity under their control. An investee which is material to a holder that is not a controlling shareholder, and any entity under their control. Borrowers that are associated with the investee in such a manner that harming the financial stability of any one of them could affect the financial stability of the other or that the same factors could affect the financial stability of both.

## Exposure to Foreign Countries

Part A - Information regarding total exposure to foreign countries and to countries where the total exposure to each country is the lower of the following: More than 1 percent of consolidated total assets or more than 20 percent of total capital for the purpose of calculating the capital ratio:

	June 30, 2023		
	Exposure <sup>(a)(b)(c)(e)</sup>		
	On-balance- sheet	Off-balance- sheet <sup>(d)</sup>	Total
	In NIS million		
USA	37,062	9,068	46,130
UK	16,061	15,732	31,793
France	729	2,559	3,288
Switzerland	2,159	4,240	6,399
Germany	5,736	4,238	9,974
Other	19,216	8,161	27,377
Total exposure to foreign countries	80,963	43,998	124,961
Of which: total exposure to GIPS countries <sup>(e)</sup>	376	251	627
Of which: total exposure to LDC countries <sup>(f)</sup>	1,213	1,577	2,790
Of which: total exposure to countries with liquidity issues <sup>(g)</sup>	337	1,769 <sup>(h)</sup>	2,106

  

	June 30, 2022		
	Exposure <sup>(a)(b)(c)</sup>		
	On-balance- sheet	Off-balance- sheet <sup>(d)</sup>	Total
	In NIS million		
USA	29,424	5,828	35,252
UK	26,390	11,718	38,108
France	3,214	2,324	5,538
Switzerland	1,598	3,614	5,212
Germany	8,484	2,419	10,903
Other	21,077	5,125	26,202
Total exposure to foreign countries	90,187	31,028	121,215
Of which: total exposure to GIPS countries <sup>(e)</sup>	786	186	972
Of which: total exposure to LDC countries <sup>(f)</sup>	846	1,231	2,077
Of which: total exposure to countries with liquidity issues <sup>(g)</sup>	150	26	176

Please see comments below.



## Exposure to Foreign Countries (cont.)

	December 31, 2022		
	Exposure <sup>(a)(b)(c)(e)</sup>		
	On-balance-sheet	Off-balance-sheet <sup>(d)</sup>	Total
	In NIS million		
USA	30,031	9,930	39,961
UK	16,860	21,602	38,462
France	748	1,582	2,330
Switzerland	2,942	3,880	6,822
Germany	6,334	3,590	9,924
Other	22,019	6,402	28,421
Total exposure to foreign countries	78,934	46,986	125,920
Of which: total exposure to GIPS countries <sup>(e)</sup>	427	170	597
Of which: total exposure to LDC countries <sup>(f)</sup>	1,175	1,445	2,620
Of which: total exposure to countries with liquidity issues <sup>(g)</sup>	250	317	567

(a) Exposure to foreign countries is presented based on the final risk.

(b) On-balance sheet credit risk and off-balance-sheet credit risk are stated before the effect of loan loss provision and the effect of deductible collateral for the purpose of restricting indebtedness of individual borrowers and borrower groups.

(c) On balance-sheet credit risk and off-balance-sheet credit risk for derivatives are presented after deducting credit risk.

(d) Credit risk for off-balance sheet financial instruments as calculated for the purpose of per borrower credit indebtedness limitations.

(e) Exposure to the GIPS countries includes: Greece, Italy, Portugal, and Spain.

(f) The Exposure to LDCs line item includes total exposure to countries defined as Less Developed Countries (LDCs), which are classified by the World Bank as low- or mid-income countries.

(g) The Bank set several criteria, according to which a list of several countries was drawn, where the current conditions may reflect liquidity problems and which may have an effect on their solvency. The balance applies to 28 countries (as of June 30, 2022 - 16 countries, as of December 31, 2022 - 16 countries). The measurement does not include exposures to investment-grade countries, unless they were individually identified as having liquidity issues which may have a material effect on their solvency.

(h) On-balance sheet credit risk and off-balance sheet credit risk, as revised in the Reporting to the Public Directives in a circular dated July 24, 2022 following the publication of Directive 203A (for additional details, see under Capital and Capital Adequacy). The comparative figures as of June 30, 2022 were not restated.

(i) The balance includes exposure for insurance policies backing mortgage portfolios in Israel, with the Barbados-based insurance company being a subsidiary of a global Canadian-based insurance group.

## Credit Exposure to Foreign Financial Institutions

Credit exposure to foreign financial institutions relates to banks, investment banks, brokers/dealers, insurers and institutional entities.

The Bank closely monitors the position of banks worldwide and frequently analyzes their financial robustness. The Bank maintains a shortlist of high-quality banks to which it has collective credit exposures and as a rule, adequately distributes exposures among the various banks.

The geopolitical events, as well as the measures taken by central banks across the world, may impact the financial stability of financial institutions with which the Bank cooperates.

The Bank monitors the financial position of the foreign financial institutions as part of the management of its exposure to foreign financial institutions and is adjusting its exposure in accordance with changes in the risk environment and assessment of the effect of these changes on the various financial institutions.

## Credit exposure to foreign financial institutions<sup>(a)</sup>

	As at June 30, 2023 <sup>(e)</sup>		
	On-balance-sheet credit risk <sup>(b)(f)</sup>	Current off-balance-sheet credit risk <sup>(c)</sup>	Current credit exposure
	In NIS million		
Current credit exposure to foreign financial institutions <sup>(d)</sup>			
AAA to -AA	20,500	1,086	21,586
+A to -A	2,831	1,057	3,888
+BBB to -BBB	88	172	260
+BB to -B	41	11	52
Lower than: -B	12	-	12
No credit rating	45	-	45
<b>Total current credit exposure to foreign financial institutions<sup>(g)</sup></b>	<b>23,517</b>	<b>2,326</b>	<b>25,843</b>

  

	As at June 30, 2022 <sup>(e)</sup>		
	On-balance-sheet credit risk <sup>(b)</sup>	Current off-balance-sheet credit risk <sup>(c)</sup>	Current credit exposure
	In NIS million		
Current credit exposure to foreign financial institutions <sup>(d)</sup>			
AAA to -AA	26,859	1,304	28,163
+A to -A	9,265	1,220	10,485
+BBB to -BBB	172	211	383
+BB to -B	31	21	52
Lower than: -B	11	-	11
No credit rating	115	-	115
<b>Total current credit exposure to foreign financial institutions</b>	<b>36,453</b>	<b>2,756</b>	<b>39,209</b>

  

	December 31, 2022 <sup>(e)</sup>		
	On-balance-sheet credit risk <sup>(b)(f)</sup>	Current off-balance-sheet credit risk <sup>(c)</sup>	Current credit exposure
	In NIS million		
Current credit exposure to foreign financial institutions <sup>(d)</sup>			
AAA to -AA	28,509	1,233	29,742
+A to -A	3,605	1,247	4,852
+BBB to -BBB	204	221	425
+BB to -B	31	21	52
Lower than: -B	10	-	10
No credit rating	572	-	572
<b>Total current credit exposure to foreign financial institutions</b>	<b>32,931</b>	<b>2,722</b>	<b>35,653</b>

- (a) Foreign financial institutions include the following: banks, investment banks, brokers/dealers, insurers and institutional entities, as well as entities under their control.
- (b) On-balance-sheet credit risk includes: Deposits with banks, loans to the public, securities borrowed or purchased under reverse repurchase agreements, other on-balance sheet credit risk in respect of derivatives, and investments in bonds, including bonds of banks rated "subordinated" total NIS 652 million as of June 30, 2023 (as of June 30, 2022 - NIS 911 million and on December 31, 2022 - NIS 603 million).
- (c) Mainly guarantees and commitments to extend credit (excluding off-balance-sheet derivatives).
- (d) The Bank uses ratings of well-known rating agencies (ECAIs).
- (e) As of June 30, 2023, June 30, 2022 and December 31, 2022, there is no troubled credit risk vis a vis foreign financial institutions.
- (f) On-balance sheet credit risk, as revised in the Reporting to the Public Directives in a circular dated July 24, 2022 following the publication of Directive 203A (for additional details, see under Capital and Capital Adequacy). Comparative figures were not restated.
- (g) Of which: to the US - on-balance sheet credit risk of NIS 5,596 million and off-balance sheet credit risk of NIS 186 million. The vast majority of institutions for which there is credit risk are rated A- and higher and they are not regional banks.

### Comments:

- The credit exposures do not include investments in asset-backed securities (for more information, please see Note 5).
- Some of the banks received various forms of government support, including by way of direct equity investment, government guarantees for certain asset portfolios, guarantees for raising funds for the banks, etc.
- For more information regarding the composition of credit exposures for derivatives with banks and brokers/dealers (local and foreign), please see Note 11.

## Housing Loans Portfolio Risks

### Credit risk developments

The rising interest rate trend and high inflation, combined with the high housing prices, led to a decrease in activity in the Israeli housing market starting from the second half of 2022.

The first to moderate their market activity were investors, followed by other households, with emphasis on young couples who are waiting for new government programs.

Accordingly, there is a decline in new housing loan performance in Israel in the first half of 2023 compared to the corresponding period last year.

The mortgage market is characterized by significant competition that escalated in this period in view of the market's "contraction".

The Bank continues to adhere to a balanced underwriting policy that takes into consideration the borrower's repayment capacity, linkage base and interest, loan-to-value ratio (LTV), etc., while complying with all of the requirements of the Banking Supervision Department.

The housing loan portfolio is monitored and the trends in its characteristics and risk centers analyzed on a regular basis, including analysis of the effect of the rising interest rate and expected inflation.

In order to assist customers in view of the increase in the interest rate on the monthly payments, a proactive appeal was made to the customers in a public advertisement and in targeted contact with customers for whom the change in the interest rate affected the amount of their payments, with a proposal to consider a freeze/recycling. As a result, there is an increase in the number of freezes. However, in absolute terms, the amount is not large (NIS 1.7 billion as of the end of June 2023).

Starting from June 30, 2023, the Bank insures an (immaterial) part of the mortgage loan portfolio according to agreed criteria.

### Performance of new loans and refinancing loans for the purchase of residential apartments and mortgaging of residential apartments in Israel

	For the six months ended June 30		Rate of change
	2023	2022	In %
	In NIS million		
By the Bank	10,479	15,902	(34.1)
By the Government of Israel	85	60	41.7
Total new loans	10,564	15,962	(33.8)
Old recycled loans, from the Bank's funds	1,091 <sup>(a)</sup>	1,568	(30.4)
Total performance	11,655	17,530	(33.5)

(a) Including freezes that were carried out for a period of more than three months.

The average loan extended by the Bank in the first half of 2023 was NIS 936 thousand, compared to NIS 984 thousand in the first half of 2022 and NIS 988 thousand in 2022.

### Development of total outstanding housing loans in Israel, net

	Outstanding loans portfolio	Rate of change
	In NIS million	In %
December 31, 2021	103,109	15.1
December 31, 2022	119,272	15.7
June 30, 2023	123,542	3.6

As part of its monitoring of risk centers in the housing loans portfolio, the Bank also monitors characteristics of the portfolio and new credit, including the new credit's breakdown by loan-to-value ratios (loan-to-value ratio (LTV) is the ratio of total credit approved for the borrower - even if it has not yet been actually extended either in full or in part - out of the value of the mortgaged property during the approval of the credit facility) and the repayment ratio (the repayment ratio is defined as the ratio between the available monthly income and monthly repayment).

Development of the outstanding housing loans portfolio based on linkage bases and as a percentage of the Bank's outstanding loans portfolio

									Foreign currency segment		Total loans portfolio, in NIS million
	Non-linked segment				CPI-linked segment				Variable interest		
	Fixed interest		Variable interest		Fixed interest		Variable interest				
	Balance in NIS million	Percentage of the loans portfolio	Balance in NIS million	Percentage of the loans portfolio	Balance in NIS million	Percentage of the loans portfolio	Balance in NIS million	Percentage of the loans portfolio	Balance in NIS million	Percentage of the loans portfolio	
December 31, 2021	23,325	22.6	42,655	41.4	15,203	14.7	21,440	20.8	486	0.5	103,109
December 31, 2022	29,061	24.3	49,991	41.9	16,050	13.5	23,694	19.9	476	0.4	119,272
June 30, 2023	30,094	24.3	51,086	41.4	17,329	14.0	24,553	19.9	480	0.4	123,542

Variable interest loans are exposed to an increase in interest and inflation rates, which could affect borrowers' repayment capacity.

Development of new housing loans by interest track, in Israel

The following table outlines the development of the new credit performance by variable and fixed interest tracks (a variable-interest loan's interest rate may change over the loan period):

	2023		2022		2021	
	Q2	Q1	Q4	Q3	Q2	Q1
	Rate of performance					
	In %					
Fixed - linked	20.3	16.8	12.7	9.1	8.6	9.2
Variable every 5 years or more - linked	9.9	9.8	6.0	5.9	9.3	12.4
Variable up to 5 years - linked	3.9	6.9	9.8	8.9	6.6	4.5
Fixed - non-linked	21.9	25.0	29.0	30.8	32.4	32.4
Variable every 5 years or more - non-linked	15.3	5.3	1.7	0.6	1.0	1.3
Variable up to 5 years - non-linked	28.2	35.9	40.6	44.6	42.0	40.0
Variable - Foreign currency	0.5	0.3	0.2	0.1	0.1	0.2

The percentage of new variable-interest housing loans granted by the Bank during the first half of 2023 was 58.0 percent, compared to 58.9 percent in 2022.

Following is a balance of the housing loans portfolio and balances of non-performing debts or in arrears of over 90 days, in Israel

	Recorded outstanding debt	Amount in arrears or non-performing	Percentage of recorded outstanding debt
	In NIS million		In %
December 31, 2021	103,599	609	0.59
December 31, 2022	119,690	559	0.47
June 30, 2023	124,003	547	0.44

As of June 30, 2023, the outstanding loan loss provision for the housing loans portfolio is NIS 461 million, constituting 0.37 percent of the housing loans' outstanding balance as of that date, compared with NIS 419 million as at December 31, 2022, which also constitutes 0.35 percent of the outstanding housing loan balance as of that date.

#### Development of LTV ratio for new loans over 60 percent, in Israel

Following is the development in new credit granted by the Bank at an LTV ratio of over 60 percent, (LTV ratio is the ratio of the total loan granted to the borrower - even if it has not yet been granted in effect either in full or in part - out of the value of the pledged property during the approval of the credit facility):

	2023			2022		2021	
	Q2	Q1	Q4	Q3	Q2	Q1	Annual average
LTV ratio	In % <sup>(a)</sup>						
Over 60 and up to 70, inclusive	20.4	20.9	21.9	22.4	22.7	23.2	21.6
Over 70 and up to 75, inclusive	22.5	25.0	24.4	25.6	25.8	25.4	23.1
Over 75	0.2	0.2	0.3	0.3	0.2	0.2	0.1

(a) Out of total new credit granted by the Bank.

#### Development of the loan-to-value (LTV) ratio, outstanding loans portfolio in Israel

The average LTV of the outstanding loan portfolio as at June 30, 2023 stands at 48.7 percent, similar to that of 2022 (a rate of 48.5 percent).

#### Development of new loans, in which the repayment ratio is lower than 2.5, in Israel

Repayment ratio is defined as the ratio between the monthly available income and the monthly repayment amount. The percentage of loans granted in the first half of 2023 with a repayment ratio of less than 2.5 on the loan approval date was 0.67 percent of the total number of new loans granted compared with 0.36 percent in 2022. The calculation is in accordance with the Bank of Israel's Reporting Directive No. 876.

#### Development of new loans, for which the loan term is longer than 25 years, in Israel

In the second quarter of 2023, the percentage of new housing loans in which the loan terms under the loan agreements are longer than 25 years, stood at an average of 59.5 percent of the total new loans, compared with an average of 49.6 percent in 2022.

For more information, please see the section entitled "Credit Risks" in the Report of the Board of Directors and Management as at December 31, 2022.

### Credit Risk for Loans to Private Individuals (Excluding Housing Loans)

Credit granted to private individuals whose repayment capacity is largely based on their household's earning capacity is characterized by a very significant diversification of borrowers and a variety of credit products (various types of loans, current accounts, credit cards) and - to a lesser extent (on average) - credit per individual customer. Individual customers' activity is almost entirely concentrated in the Banking Division.

The retail credit policy, formulated by the Risk Management Division in collaboration with the Retail Banking Division, constitutes a key element in outlining the risk appetite and ongoing management of this domain.

The Bank extended and boosted the ongoing monitoring of its entire consumer credit portfolio, while adhering to strict underwriting, there is ongoing monitoring at the individual borrower and aggregate level, based, inter alia, on an internal set of indicators.

In view of the private consumption trends in the Israeli economy and against the backdrop the macroeconomic changes affecting households, especially due to the increase in interest and inflation rates, the Bank closely monitors, on an ongoing basis, the credit portfolio and the effects of these developments on the portfolio's risk profile.

The macroeconomic changes, with emphasis on the rising interest rates, affect the repayment capacity of private borrowers, mainly leveraged borrowers and borrowers at variable interest. The longer the macroeconomic effects continue, the greater the concern of an adverse impact.

For more information and details regarding macroeconomic effects, please see the section Macroeconomic effects at the beginning of this chapter.

For more information about this segment, please see under "Credit Risks" in the Report of the Board of Directors and Management as at December 31, 2022.

Developments in outstanding total credit risk (excluding derivatives) for loans granted to private individuals (in Israel, excluding housing loans)

	Balance of credit risk In NIS million
December 31, 2021	40,121
December 31, 2022	43,561
<b>June 30, 2023</b>	<b>46,175</b>

Distribution of on-balance-sheet credit risk (excluding derivatives) for loans to private individuals, by term to maturity (in Israel, excluding housing loans)

	June 30, 2023		December 31, 2022	
	In NIS million	% of portfolio	In NIS million	% of portfolio
Up to one year	6,390	20.8	5,443	17.9
Over one year to 3 years	4,834	15.7	5,113	16.8
Over 3 years to 5 years	7,459	24.3	7,675	25.3
Over 5 years to 7 years	5,908	19.3	6,618	21.8
Over 7 years	3,235	10.5	2,624	8.7
No repayment term <sup>(a)</sup>	2,873	9.4	2,896	9.5
<b>Total</b>	<b>30,699</b>	<b>100.0</b>	<b>30,369</b>	<b>100.0</b>

(a) The amount includes outstanding overdrafts in current accounts and outstanding loans in arrears.

Distribution of the total credit risk (excluding derivatives) in respect of loans granted by the Bank to private individuals, by individual borrower's indebtedness (in Israel, excluding housing loans)

Credit risk amount in NIS thousands		June 30, 2023		December 31, 2022	
From	To	In NIS million	% of portfolio	In NIS million	% of portfolio
-	25	6,805	14.7	6,654	15.2
25	50	6,526	14.1	5,990	13.8
50	75	5,438	11.8	5,077	11.7
75	100	4,426	9.6	4,027	9.2
100	150	6,613	14.3	6,471	14.9
150	200	4,995	10.9	4,992	11.5
200	300	6,025	13.0	5,644	12.9
Over 300		5,347	11.6	4,706	10.8
<b>Total overall credit risk</b>		<b>46,175</b>	<b>100.0</b>	<b>43,561</b>	<b>100.0</b>

Following is a distribution of the total credit risk (excluding derivatives) for loans granted by the Bank to private individuals, by main credit products (in Israel, excluding housing loans)

	June 30, 2023		December 31, 2022	
	In NIS million	% of portfolio	In NIS million	% of portfolio
Current account balances and utilized credit card balances	7,105	15.4	6,669	15.3
Car purchase loans (secured)	1,370	3.0	1,440	3.3
Other loans	22,224	48.1	22,260	51.1
Total on-balance-sheet credit risk	30,699	66.5	30,369	69.7
Unutilized current account credit facilities	7,359	15.9	7,172	16.5
Unutilized credit card facilities	7,710	16.7	5,636	12.9
Other off-balance-sheet credit risk	407	0.9	384	0.9
Total off-balance-sheet credit risk	15,476	33.5	13,192	30.3
Total overall credit risk	46,175	100.0	43,561	100.0

Distribution of on-balance-sheet credit risk (excluding derivatives) for loans granted by the Bank to private individuals, by linkage segment and interest track (in Israel, excluding housing loans)

	June 30, 2023				
	Non-linked	Linked	Foreign currency	Total on-balance-sheet credit risk	% of portfolio
	In NIS million			In %	
Variable interest loans <sup>(a)</sup>	28,108	34	107	28,249	92.0
Fixed interest loans	2,386	11	53	2,450	8.0
Total on-balance-sheet credit risk	30,494	45	160	30,699	100.0

  

	December 31, 2022				
	Non-linked	Linked	Foreign currency	Total on-balance-sheet credit risk	% of portfolio
	In NIS million			In %	
Variable interest loans <sup>(a)</sup>	28,069	33	97	28,199	92.9
Fixed interest loans	2,121	11	38	2,170	7.1
Total on-balance-sheet credit risk	30,190	44	135	30,369	100.0

- (a) Variable interest loans are exposed to an increase in interest rates, which could affect borrowers' repayment capacity. As stated above, the Bank monitors the private individuals loan portfolio on an ongoing basis, including analysis of the expected effects in case the interest rate continues to rise.

Balances of the financial assets portfolio of private individuals with the Bank, with an overall credit risk (in Israel, excluding housing loans)

	June 30 2023	December 31 2022
	In NIS million	
Deposits by the public	109,587	104,855
Securities portfolios	54,779	51,419
Total financial asset portfolio	164,366	156,274
Total indebtedness to customers with financial asset portfolios	33,522	31,779

Distribution of on-balance-sheet credit risk (excluding derivatives) for loans granted by the Bank to private individuals, by fixed income amount<sup>(a)</sup> (in Israel, excluding housing loans)

	June 30, 2023		December 31, 2022	
Level of income	In NIS million	In %	In NIS million	In %
Accounts without fixed income	3,659	11.9	3,258	10.7
Of which: loan accounts <sup>(b)</sup>	1,681	5.5	1,786	5.9
Less than NIS 10 thousand	6,390	20.8	7,091	23.4
More than NIS 10 thousand and less than NIS 20 thousand	10,522	34.3	10,381	34.2
NIS 20 thousand or more	10,128	33.0	9,639	31.7
Total	30,699	100.0	30,369	100.0

(a) The fixed income amount deposited in a customer's current account (by ID number) includes the fixed credits to the customer's account, such as salary, transfers from another bank or bank account, cash deposits, checks, etc. The fixed monthly income is calculated according to the average income on several consecutive months, less exceptional credits.

(b) A loan account is an account whose only purpose is to repay a loan, while most of the customer's current account activity takes place in another bank.

(c) As aforesaid, the Bank's credit policy towards private individuals is based on a borrower's repayment capacity in relation to his/her income. As a result, over 85 percent of balance-sheet credit is from fixed-income earners.

Distribution of on-balance-sheet credit risk (excluding derivatives) in respect of loans granted by the Bank to private individuals (in Israel, excluding housing loans)

	June 30 2023	December 31 2022
	In NIS million	
Non-troubled credit	29,787	29,631
Troubled performing loans	633	516
Troubled non-performing loans	279	222
Total on-balance-sheet credit risk	30,699	30,369
Percentage of troubled credit risk out of balance sheet credit risk for private individuals	3.0%	2.4%
Charge-offs, net (for the period ended)	159	129
Balance of loan loss provision	794	711

For more information, including regarding troubled debt and loan loss expenses, please see Note 6, Note 13, and the section entitled "Risk Exposure", "Credit Risk", under the "Total Credit Risk to the Public by Economic Sector". and in the Credit Risks section in the Report of the Board of Directors and Management as at December 31, 2022.

For more information about this segment, please see under "Credit Risks" in the Report of the Board of Directors and Management as at December 31, 2022.



## The Bank's Exposure to Leveraged Loans

According to Proper Conduct of Banking Business Directive No. 311, the Bank's credit policy should also address leveraged financing. The Bank's credit policy for this segment is subject to unique principles, including with respect to financial criteria, credit authorizations, etc.

For more information, please see the Report of the Board of Directors and Management as at December 31, 2022.

### Outstanding aggregated credit granted to leveraged borrowers

	June 30						December 31		
	2023			2022			2022		
	On- balance- sheet	Off- balance- sheet	Total	On- balance- sheet	Off- balance- sheet	Total	On- balance- sheet	Off- balance- sheet	Total
Economic sector	In NIS million								
Commerce	-	-	-	222	5	227	372	319	691
Transportation and storage	1,548	28	1,576	941	758	1,699	1,511	33	1,544
Hotels, accommodation and food services	431	-	431	1,009	67	1,076	413	-	413
Construction and real estate	312	416	728	232	218	450	152	334	486
Financial services and insurance services	-	-	-	232	-	232	-	-	-
Water supply, sewage services, waste and garbage treatment and purification services	-	-	-	262	-	262	256	270	526
Provision of power, gas, steam and air conditioning	305	541	846	-	311	311	234	343	577
Total	2,596	985	3,581	2,898	1,359	4,257	2,938	1,299	4,237

The outstanding exposure in the table above is after charge-offs.

For additional qualitative and quantitative information regarding credit risks, please see the Risk Management Report as at June 30, 2023.

## Market Risks

Market risk is defined as the risk of loss arising from a change in the value of assets and liabilities due to changes in market prices, interest rates, exchange rates, inflation rate and stock prices. Market risk exposure is reflected in the financial performance, in the fair value of the assets and liabilities, in shareholders' equity and in cash flows.

The Bank complies with the Banking Supervision Department's directives regarding management of the Group's market risks, including Proper Conduct of Banking Business Directive No. 333, "Interest Rate Risk Management", and No. 339, "Market Risk Management". To implement these directives, the Bank established basic principles and control mechanisms for these risks, including defining the purviews of management and the Board of Directors, the means of control and tools for measuring risk and the means of control as well as oversight of these risks, while implementing corporate governance which includes three lines of defense. For a description of the organizational structure and responsibility for the risk management, please see the Additional Information regarding the Exposure to Risk and its Assessment in the Risk Management Report.

During the first half of 2023, there were no material changes in the corporate governance structure, policy and market risk management framework.

From the end of 2021, there has been a step up with regard to the price increases in the developed countries with an emphasis on the United States and Europe. These price increases are a result of the consequences of the coronavirus crisis relating to the supply chains and the flow of substantial funds from the various central banks, of the effects of the war in Ukraine, including on energy prices, and as a result of other effects related to the demand side in the context of wage increases in the labor market.

The increase in inflation rates and inflation forecasts has resulted in central banks launching sharp interest rate increases in order to slow down price increase rates, even at the cost of a significant slowdown in economic activity. The interest rate increases by the central banks in Israel and around the world continued into the second quarter of 2023, although at a more moderate intensity, and it appears that the monetary contraction is nearing its peak.

The Bank tracks and closely monitors developments, applying stringent risk management practices, applying stress scenarios, and continuously examining the development of events and modes of operation in order to prepare in advance and adapt its activity as needed.

### Market Risk Management Policy

The market risk management policy is an expression of the Group's market risk management strategy. This in addition to existing procedures for identifying, measuring, monitoring, developing and controlling market risk. The policy is designed, on the one hand, to support the achievement of business objectives while assessing the risks and rewards that may arise from exposure to the risks compared with the expected gains therefrom and, on the other hand, to mitigate the risk level arising from the Bank's ongoing activities, including by maintaining a high level of liquidity.

The policy constitutes an important tool for defining the Bank's risk appetite for its own (nostro) account, trading rooms and market exposure across the entire Leumi Group. The policy outlines the corporate governance, division of organizational responsibilities and escalation mechanisms. The risk appetite is reflected in the established restrictions.

As part of the market risk management policy, the Board of Directors prescribed restrictions for each material market risk. In addition, restrictions were placed at the Chief Risk Officer level as well as additional restrictions complementing them. The purpose of the restrictions is to limit the damage that can be caused as a result of unexpected changes in various market risk factors, such as interest rates, inflation, exchange rates, marketable credit spreads and stock prices.

The exposures to market risks are routinely managed at the Group level.

Market risk management is performed in two risk centers – the banking portfolio and the held-for-trading portfolio.

In order to oversee and monitor the implementation of the market risk management policy, the Board of Directors receives, once every quarter, a report on the main market risk exposures vs. the restrictions placed and main risks by business line, product and risk center, as well as reports on unusual events.

#### Exposure to market risks arising from the employee pension liabilities

The Bank applies US GAAP to employee benefits, as prescribed by the Bank of Israel. The long average duration actuarial obligation to employees is significantly impacted by changes in the discount rate. The discount rate used for calculating the actuarial liabilities for employee benefits is based - according to the directives of the Bank of Israel - on the Government of Israel's bond yield curve plus the fixed spread curve of globally rated AA corporate bonds which match the average durations of the liabilities for employee benefits.

#### Interest Rate Risk

Interest rate risk is the risk of gains or capital arising from interest rate fluctuations and stems from several sources, as follows: repricing risk (timing differences in terms to maturity and repricing dates of assets, off-balance-sheet liabilities and positions); yield curve risk (unexpected fluctuations in the yield curve); basis risk (less than perfect correlation between interest rate changes in various financial markets or in various instruments with similar repricing characteristics); and optionality risk (change in the timing or scope of cash flows from a financial instrument due to changes in market interest rates).

The Bank manages the interest rate risk and its effect on profitability, equity, assets and liabilities, under various assumptions of interest rate changes, including severe interest rate stress scenarios based on historic scenarios and hypothetical simulations. The Bank also uses a model which estimates the change in the expected finance income as a result of changes in the interest rate and future interest rate spread as well as the sensitivity of regulatory capital, which includes the effects on capital and capital reserve of a sudden change in the interest rate. These indicators are restricted by various hierarchical levels.

In effect, the interest rate risk is measured and managed on the basis of various behavioral assumptions regarding repayment dates of the assets and liabilities. According to past experience, the Bank treats some of the current account balances as a long-term liability. In addition, assumptions about early repayments of mortgages are based on a statistical model that attempts to forecast early repayment based on interest rates. Such estimates are of great significance in managing interest rate risks, inter alia, due to the marked increase in these balances in recent years. In the context of the sharp interest rate increases, several adjustments were made in these models along with ongoing monitoring and follow-up.

The tools for managing the exposures in the banking portfolio are: the price policy; the management of the Bank's own bonds portfolio; the issue of debt instruments; off-balance sheet transactions, and more. In addition, the exposures management relies, inter alia, on forecasts and work assumptions regarding the expected developments in the money and capital markets in Israel and abroad.

The exposure to interest rate changes is measured for both increases and decreases in interest rates in each linkage segment. The measurement is designed to test the sensitivity of the current value structure of assets and liabilities, including pension liabilities, to an interest rate change.

As a rule, interest rate sensitivity is measured at least once a month.

On March 12, 2023, the draft Proper Conduct of Banking Business Directive 333, Interest Rate Risk in the Banking Portfolio was published and on June 1, a revision to the draft was published. The directive is expected to enter into effect in December 2024. The Bank is studying the directive and preparing for its implementation.

For more information, please see the section entitled Interest Rate Risk, please see the Risk Management Report as at December 31, 2022.

#### Discontinuation of LIBOR

In March 2021, the British Financial Conduct Authority (FCA) officially announced the discontinuation of all LIBORs as of the end of 2021, with the exception of the dollar LIBOR, which was discontinued in June of 2023.

On October 3, 2021, the Banking Supervision Department published Proper Conduct of Banking Business Directive No. 250A, "Transitioning from LIBOR". The directive outlines principles for implementing the transition from LIBOR to alternative base interest rates, in order to ensure proper preparation, while addressing the potential risks embodied in the transition. In addition, the directive addresses aspects of fairness and disclosure required vis-a-vis customers. The directive covers both current agreements and new agreements.

When selecting the new interest base rates and adopting the alternative calculation methods, the Bank took into account the recommendations of the committees and work groups for the various currencies, including the International Swaps and Derivatives Association (ISDA) and fairness considerations. The Bank updated the relevant customers regarding the expected change, and posted it on its website.

The LIBOR transactions in all currencies, with the exception of the USD, were converted at the beginning of 2022, and in USD were converted at the end of June 2023, once the LIBOR's publication ceased. Therefore, the Bank does not have exposure to the LIBOR interest as of June 30, 2023.

For more information, please see Note 1.Y. to the financial statements as at December 31, 2022.

## Quantitative information about interest rate risk - sensitivity analysis

Net adjusted fair value<sup>(a)</sup> of financial instruments of the Bank and its consolidated companies

	June 30, 2023		
	NIS	Foreign	Total
		currency	
	In NIS million		
Adjusted net fair value <sup>(a)</sup>	44,166	(5,415)	38,751
Of which: banking portfolio	38,195	(5,755)	32,440
	June 30, 2022		
	NIS	Foreign	Total
		currency	
	In NIS million		
Adjusted net fair value <sup>(a)</sup>	36,315	(7,261)	29,054
Of which: banking portfolio	36,568	(6,670)	29,898
	December 31, 2022		
	NIS	Foreign	Total
		currency	
	In NIS million		
Adjusted net fair value <sup>(a)</sup>	40,072	(7,824)	32,248
Of which: banking portfolio	38,933	(7,823)	31,110

(a) Net fair value of the financial instruments, excluding non-monetary items and after the effect of the employee benefits liability, which takes into account the relating plan assets and attribution of demand deposits to periods.

For more information regarding the assumptions used to calculate the adjusted fair value of the financial instruments, please see Note 15.A.

The effect of scenarios of interest rate changes on the net adjusted fair value<sup>(a)</sup> of the Bank and its consolidated companies

	June 30, 2023		
	NIS	Foreign currency	Total*
	In NIS million		
<u>Simultaneous changes</u>			
Simultaneous increase of 1 percent	(933)	(643)	(1,576)
Of which: banking portfolio	(917)	(574)	(1,491)
Simultaneous decrease of 1 percent	212	562	774
Of which: banking portfolio	181	565	746
<u>Non-simultaneous changes</u>			
Steepening <sup>(b)</sup>	(367)	(428)	(795)
Flattening <sup>(c)</sup>	214	65	279
Short-term interest rate increase	46	(330)	(284)
Short-term interest rate decrease	(32)	349	317
	June 30, 2022		
	NIS	Foreign currency	Total*
	In NIS million		
<u>Simultaneous changes</u>			
Simultaneous increase of 1 percent	(608)	(342)	(950)
Of which: banking portfolio	(469)	(374)	(843)
Simultaneous decrease of 1 percent	(179)	298	119
Of which: banking portfolio	(330)	331	1
<u>Non-simultaneous changes</u>			
Steepening <sup>(b)</sup>	(156)	(222)	(378)
Flattening <sup>(c)</sup>	9	(31)	(22)
Short-term interest rate increase	(95)	(265)	(360)
Short-term interest rate decrease	115	288	403
	December 31, 2022		
	NIS	Foreign currency	Total*
	In NIS million		
<u>Simultaneous changes</u>			
Simultaneous increase of 1 percent	(697)	(475)	(1,172)
Of which: banking portfolio	(613)	(474)	(1,087)
Simultaneous decrease of 1 percent	235	398	633
Of which: banking portfolio	147	398	545
<u>Non-simultaneous changes</u>			
Steepening <sup>(b)</sup>	(317)	(368)	(685)
Flattening <sup>(c)</sup>	236	(41)	195
Short-term interest rate increase	157	(323)	(166)
Short-term interest rate decrease	(152)	165	13

(a) Net fair value of the financial instruments, excluding non-monetary items and after the effect of the employee benefits liability, which takes into account the relating plan assets and attribution of demand deposits to periods.

(b) Steepening - a short-term decrease in the interest rate and long-term increase in the interest rate.

(c) Flattening - increase in interest rate in the short-term and decrease in the long-term.

\* After netting effects.

Comment: The table presents the change in the net adjusted fair value of all the financial instruments, under the assumption that the noted change occurred for all interest curves in all linkage segments.

## Effect of scenarios of interest rate changes on net interest income and on noninterest finance income

	June 30, 2023		
	Interest income	Noninterest finance income	Total*
	In NIS million		
<u>Simultaneous changes</u>			
Simultaneous increase of 1 percent	662	36	698
Of which: banking portfolio	662	119	781
Simultaneous decrease of 1 percent	(791)	(93)	(884)
Of which: banking portfolio	(791)	(119)	(910)
	June 30, 2022		
	Interest income	Noninterest finance income	Total*
	In NIS million		
<u>Simultaneous changes</u>			
Simultaneous increase of 1 percent	978	(75)	903
Of which: banking portfolio	978	27	1,005
Simultaneous decrease of 1 percent	(1,649)	87	(1,562)
Of which: banking portfolio	(1,649)	(27)	(1,676)
	December 31, 2022		
	Interest income	Noninterest finance income	Total*
	In NIS million		
<u>Simultaneous changes</u>			
Simultaneous increase of 1 percent	1,098	(150)	948
Of which: banking portfolio	1,098	(69)	1,029
Simultaneous decrease of 1 percent	(1,098)	153	(945)
Of which: banking portfolio	(1,098)	69	(1,029)

\* After netting effects.

The sensitivity of the income in the above table is a theoretical estimate calculated based on a parallel change in all the interest rate curves using assumptions regarding changes in the spreads in deposits and credit, and changes in the asset and liability structure under a scenario.

For more information, please see the Risk Management Report as at December 31, 2022.

#### Foreign exchange rate risk

In the first half of 2023, the effect of the change in foreign currency rates on the net income was immaterial since the Bank does not have substantial Forex exposures.

## Liquidity Risk and Financial Risk

Liquidity risk is the risk to the banking corporation's profits and stability resulting from the inability to meet its liquidity needs.

The Leumi Group's liquidity risk management policy is part and parcel of its strategic business management and is adapted to the requirements of Proper Conduct of Banking Business Directive No. 342, Liquidity Risk Management, and also the requirements of Proper Banking Management Directive No. 221, Liquidity Coverage Ratio, and the requirements of Proper Conduct of Banking Business Directive 222 - Net Stable Funding Ratio, which adopt the recommendations of the Basel III Committee, with adjustments for the Israeli economy.

Proper Conduct of Banking Business Directive 221 - Liquidity Coverage Ratio is intended to ensure that a banking corporation will hold an adequate inventory of high quality unencumbered liquid assets, comprised of cash or assets that can be converted into cash in private markets with little or no loss of value, in order to meet the banking corporation's liquidity needs in an extreme liquidity scenario lasting 30 days.

The regulatory requirement is compliance with the liquidity coverage ratio of at least 100 percent.

Proper Conduct of Banking Business Directive No. 222, Net Stable Funding Ratio, demands that banking corporations maintain a stable funding profile according to their asset composition and off-balance sheet operations. Maintaining a sustainable financing structure over time is intended to reduce the chances that disruptions in the banking corporation's permanent sources of financing will erode its liquidity situation in a way that will increase its risk of default and lead to a broader systemic scenario.

The regulatory requirement is to meet an NSFR of at least 100 percent.

Starting January 1, 2023, for the first time the Bank has applied revisions to Proper Conduct of Banking Business Directives 221 and 222 regarding the treatment of currency swap transactions that are not transactions of differences in all currencies (according to the revision, the cash flow is presented from the first quarter of 2023 on a gross basis) and a renewable line of credit. In accordance with Proper Conduct of Banking Business Directive 221, at the beginning of May 2023, the Bank received approval from the Bank of Israel to recognize the liquidity coverage ratio in funds for operational purposes (hereinafter - "operational deposits"), this approval from the Bank of Israel entered into effect on the date of its receipt.

Leumi maintains an adequate liquidity level by investing its own (nostro) portfolio in high-quality diversified assets in NIS and foreign currencies, so as to meet the liquidity needs under a variety of stress scenarios, as well as through a policy of raising diversified and solid sources for different periods of time, with emphasis on raising deposits from retail customers and issuing long-maturity bonds.

The Bank has a contingency plan in place for early identification handling of a liquidity crisis, which includes a system of warning signs that can indicate a change in the Bank's liquidity status.

There was no material change in the average liquidity coverage ratio for the three months ended June 30, 2023, compared to the average liquidity coverage ratio for the three months ended March 31, 2023, while on the one hand - during the second quarter of 2023 - there was the effect of the initial recognition of operational deposits in accordance with Proper Conduct of Banking Business Directive 221 and the issuance of bonds during the quarter, and on the other hand - these effects were offset by the current business activity (mostly credit provision offset by deposit taking).

In the second quarter of 2023, the LCR in foreign exchange and across all currencies was above the regulatory requirement.



# Liquidity coverage ratio

	For the three months ended		
	June 30	December 31	
	2023	2022	2022
	Average in %		
a. Consolidated data			
Liquidity coverage ratio	128	122	131
Minimum liquidity coverage ratio required by the Banking Supervision Department	100	100	100
b. Banking corporation’s data			
Liquidity coverage ratio	125	119	129
Minimum liquidity coverage ratio required by the Banking Supervision Department	100	100	100

Note: Based on an average of daily observations.

For more information, please see the section entitled Liquidity Risk in the Risk Management Report as at June 30, 2023 and Note 9.B.

#### Net stable funding ratio

	As at June 30	As at December 31	
	2023	2022	2022
	In %		
a. Consolidated data			
Net stable funding ratio	121	127	128
Net stable funding ratio set by the Banking Supervision Department	100	100	100
b. Banking corporation's data			
Net stable funding ratio	120	125	127
Net stable funding ratio set by the Banking Supervision Department	100	100	100

As of June 30, 2023, the NSFR in foreign exchange and across all currencies was above the regulatory requirement. The increase in the NSFR as of June 30, 2023 in relation to March 31, 2023 stems from the effect of the recognition of operational deposits in accordance with Proper Conduct of Banking Business Directive 222 and from the effect of the issuing of bonds.

The Bank set internal Net Stable Funding Ratio restrictions, in addition to the Liquidity Risk Management restrictions.

## Operational Risks

Operational risk is the risk of loss as a result of inadequate, or failure of, internal processes, people and systems, or external events.

The Leumi Group engages in a wide range of financial activities and is therefore exposed to operational risks which include, inter alia: Information security and cyber risks, technological risk, business continuity risk as well as embezzlement and fraud risks.

The risk management approach is consistent with the Leumi Group's strategy, constitutes a basis for defining its risk tolerance, the manner of managing risk and corporate governance and determining the focus and emphases in operational risk management processes, allowing for informed and well-focused risk management as well as prioritizing tasks and resources.

During the first half of 2023 there were no material changes in the corporate governance structure, policy and operational risk management framework.

The regulatory capital required for operational risks is calculated using the standardized approach in the capital adequacy measurement directives of the Banking Supervision Department. It should be noted that the Bank of Israel published a draft revision to this directive that adopts the Basel directive.

For more information on regulatory changes in the first half of 2023 and anticipated changes regarding the measurement of capital adequacy, please see under Equity and Capital Adequacy in this report.

### Main operational risk areas:

#### Information security and cyber risk

The increase in cyber-attacks on financial organizations in Israel and around the world, as well as on entities in their supply chains continues. The characteristics of the attacks are varied and include ransomware attacks, phishing and social engineering attempts. The exposure to the probability of a cyber event materializing increases as a result of a wider use of digital channels by customers and extensive and remote work by employees and suppliers.

Leumi takes several steps to mitigate the risks, including: implementing preventive and detective controls, conducting information security surveys, boosting monitoring to remove fictitious websites, rendering authorization management and control processes more stringent, and increasing awareness to information security guidance among the employees.

During the first half of 2023, no cyber incidents were discovered which affected the Bank's financial statements.

#### Technological risk

Leumi attributes great importance to ensuring that the technological infrastructure servicing its customers and employees will enable business and operational availability and continuity, and invests considerable resources to that end. The Bank implements a new product policy, which outlines the risk management processes involved in introducing new products, including new technological initiatives and innovation.

Leumi is implementing a business-technological (transformation) plan to achieve its business goals in the coming years. The plan is subject to stringent corporate governance.

#### Fraud

The expanded use of digital channels could increase exposure to embezzlement risks in terms of identity, money and information theft, as well as compromise functionality and cause customer information leaks and misuse of information. Leumi invests significant resources in identifying and mitigating these risks through focused, ongoing monitoring.

#### The human resource risk

The changes in the business and banking environment have had a bank-wide effect of the human capital domain as well, among other things, due to the need to adjust and preserve the work force, while motivating and engaging the employees. Leumi uses various means to address the risk.

On April 16, 2023, the Bank signed a special collective agreement with the Workers' Union for 2023-2026. For more information, please see Note 8.A.

For more information about operational risk and main risk areas, please see the "Operational Risks" section in the Report of the Board of Directors and Management as at December 31, 2022.

## Climate and Environmental Risk

Environmental and climate-related risks to the Bank are exposure to potential damage which may be caused as a result of events or processes related to the environment, including climate change.

Environmental risks arise from the Bank's exposure to activities which may potentially cause environmental damage or be effected therefrom, such as: greenhouse gas emissions, waste creation, air or water pollution, soil contamination, compromised biodiversity, deforestation and extreme weather events.

Environmental and climate-related risks are usually divided into three types:

- Physical risks.
- Transition risks.
- Liability risk.

The Bank is exposed to these risks both directly and indirectly.

Environmental risks may have a financial and non-financial impact on the Bank, such as: credit risk, market risk and liquidity risk, as well as operational risk, compliance risk, legal risk, regulatory risk, reputational risk (such as in a case where the Bank is attributed a connection to an environmental hazard, either directly as the creator of the hazard or indirectly as the financier of the hazard).

Leumi recognizes the economic, social and environmental responsibility assigned to it in accompanying and supporting our customers in the transition process through the provision of credit and supporting investments. Focus on the management and assessment of exposure to climate-related risk along with identification of the opportunities is an integral part of the process.

Environmental risk is an "evolving" risk. Evolving risks are characterized by lack of quantitative data of adequate historical depth for their estimate and by high variance compared to other risks over time; this requires well-structured processes to adjust their management and measurement tools.

The Bank is monitoring regulatory, technologies and company-based developments, studying them and adjusting the risk management tools and methodologies on an ongoing basis.

On June 12, 2023, the Banking Supervision Department published Proper Conduct of Banking Business Directive, Principles for Effective Management of Climate-Related Financial Risks, which establishes 12 "fundamental principles" for effective management and supervision of climate-related financial risks, according to which the banking corporations are required to operate to optimally manage their exposure to climate-related financial risks. The directive is based on a document published by the Basel Committee in June 2022. The directive will be effective 24 months from its publication. The Bank is studying the directive and preparing for its implementation.

The information in this section constitutes forward-looking information. For the meaning of the term, please see under "Forward-Looking Information".

For more information, please see the section entitled "Climate and Environmental Risk" in the Report of the Board of Directors and Management as of December 31, 2022 and the Environment chapter in the Bank's Environmental, Social and Governance (ESG) Report for 2022.

## Other Risks

### Regulatory Risk

Regulatory risk is the risk of legislative and regulatory changes affecting the income and expenses of the Group, its capital, areas of activity or the business environment in which it operates.

The Leumi Group operates in a complex and multi-dimensional environment. Continuous material changes in a variety of regulatory fields require adequate, ongoing preparations by the Bank.

Recently, the emphasis had been placed mainly on guidance in the following areas:

Directives for boosting competition in the financial sector, especially in the area of Open Banking and payments, directives regarding bank-customer relations and conduct, including directives addressing fees and commissions, risk management directives, especially ESG risk management and risks regarding the prohibition of money laundering and terror financing, as well as privacy protection and information security directives.

In addition, several legislative initiatives are being promoted that are in preliminary stages in various contexts regarding the activities of banks in Israel, among other things, capping fees and commissions amounts for certain services, imposition of a designated tax in respect of excess profits, a cap on the difference between the interest on credit and the interest on deposits, and authorizing the Governor of the Bank of Israel to determine the interest rate on current accounts deposits and credit balances (including Proper Conduct of Banking Business Directive allowing banks to send text messages to customers with credit balances in their current accounts, in order to encourage them to transfer the funds held in the current account to interest-bearing channels). The abovementioned trends and changes affect, and are expected to continue to affect, the Israeli banking system in the coming years. The Bank monitors and identifies relevant regulatory provisions, and examines its preparedness for the following: changing market conditions; increased competition and transparency; entry of new players into traditional banking domains; use of databases and information of the Bank's customers by non-banking entities; and providing customers with tailored value propositions. At the same time, the regulation erodes income, increases compliance expenses and requires constant improvement of the service and innovation levels.

For more information, please see Laws and Regulations Governing the Banking System in the Corporate Governance Report.

### Reputational Risk

Reputational risk is the risk of compromising the trust of various stakeholders of Bank Leumi (such as customers, bondholders, shareholders, etc.) in the Leumi Group, as a result of conduct, an act, or an omission by the Group, officers in the Group, its employees or other involved parties.

Reputational risk refers to the perceptions of the shareholders, stakeholders, the public, influencers and the media, whether they are based on facts or otherwise. Reputational risk is dynamic and changes depending on various topics and populations.

### Strategic Risk

The financial industry and banking sector are experiencing significant changes affecting strategic risk and requiring adjustment to the business model, including:

Entry of new players, such as BigTechs (Google, Amazon, Facebook, Apple), FinTechs (such as Revolut), insurance companies, non-banking credit companies and digital banks, which often enjoy regulatory arbitrage compared to the regulation applicable to banks, as well as agile business systems.

The Bank's strategic plan is for three years, and has been approved by management and the Board of Directors. The strategic plan is set following an extensive process of examining trends and changes in the business environment, competitive environment, technological environment and customer preferences, in an effort to identify threats and opportunities. In addition, an annual refresher process is undertaken, in which the key external trends are examined, as well as their potential impact on Leumi. The strategic risk is managed by the Bank's Board of Directors and management, with the assistance of the Strategy, Digital and Data Division.

In addition, recently several legislative initiatives are being promoted that are in preliminary stages in various contexts regarding the activities of banks in Israel, as detailed under Regulatory Risk above.

## Macroeconomic Risk

The main macroeconomic changes currently relate to the cumulative effects of the contractionary monetary process that took place in most countries around the world, in response to the acceleration of inflation. The main risks relate to the extent to which the course of monetary tightening, which appears to have reached its peak but has not yet reached its end, will moderate economic activity. An additional risk is in connection with failures discovered in the banking systems in the United States and in Switzerland. These appear to be events specific to certain banks rather than a systemic event. In response to these failures, the various authorities responded decisively in order to stabilize the situation.

Nevertheless, the weakening of activity in various areas, and, in particular in commercial real estate around the world, along with the decline in the public's trust in some of the banks, may lead to a renewed deterioration in the global banking situation and negative macroeconomic consequences, which may result in a lack of liquidity and a tightening of credit terms and conditions. In addition, there are significant risks arising from climate change and various geopolitical risks, including the Ukrainian-Russian crisis, which increase the potential for volatile global economic processes.

On the local level, the first half of 2023 was characterized by public events - legislative and social, with emphasis on legislative processes led by the government, the development of which and degree of impact of which on the Israeli economy in the mid- to long term is uncertain, and as a result - their impact on the Bank's results is uncertain. As detailed, among other things, in estimates published by the Bank of Israel's Research Department on April 3, 2023 and on July 10, 2023, the events are likely to have a negative impact on the Israeli economy, and as a result, on the Bank's performance.

The Bank of Israel's announcement in July 2023, and in particular the Governor's statement with the publication of the interest rate decision on July 10, 2023, dealt with the devaluation of the NIS resulting from local developments, and in particular a considerable increase in social unrest and decline in the attractiveness of the Israeli economy and market. This excess devaluation contributed an additional 1.0-1.5 percent to inflation and, as long as the devaluation continues, it will result in an interest rate response from the Bank of Israel. The Bank of Israel continues to emphasize that the main risk to the growth forecast is the materialization of a scenario in which legislative and institutional changes will be accompanied by an additional increase in the country's risk premium in addition to the continued devaluation of the NIS, damage to exports resulting from a decrease in Israel's attractiveness as a trade partner and a decrease in local investment and demand for private consumption.

On March 1, 2023, Fitch reiterated the State of Israel's credit rating at A+ with a stable outlook. Subsequently, on May 29, 2023, the agency published a review and analysis of the Israeli economy, particularly regarding Israel's expected budgetary trajectory and possible effects of the public events in Israel - legislative and social.

On April 14, 2023, rating agency Moody's announced a change in the rating outlook of the State of Israel from positive to stable, while reiterating the rating at a level of A1. Moody's report noted that the change reflects assessments regarding the economic effects of the legislative and social public events in Israel.

In May 2023, S&P published a report on the credit rating of the State of Israel. The agency reiterated the credit rating and the rating outlook, at a level of AA- with a stable outlook. The report includes reference to the political, social and security risks that may affect the future rating outlook and/or credit rating.

At the end of July, an amendment to the basic law: The Judiciary was approved by the Knesset and entered into effect. Immediately thereafter, rating agencies Moody's and S&P published special reports, which emphasized the risks to the Israeli economy posed by the continuation of the legislative process. However, there was no change in Israel's rating and/or in its rating outlook.

At the beginning of August 2023, the Bank of Israel published the Financial Stability Report for the first half of 2023. The Report stated that the uncertainty surrounding the legislative changes had raised the economy's risk premium and was accompanied by a devaluation of the exchange rate, which contributed to an increase in inflation, a decrease in share prices and increased volatility in the foreign exchange market and financial markets. It also stated that the financial system in Israel maintained stability during the reviewed period, with the strength and stability of the banking system

contributing thereto; this was reflected in high capital ratios, adequate liquidity ratios and high profitability compared to recent years. According to the Report, the vulnerability level of the exposure to the macroeconomic environment risk was up from medium-low in the second half of 2022 to medium-high in the first half of 2023.

For more information regarding compliance, legal, model, reputational and conduct risks, please see under “Other Risks” in the Report of the Board of Directors and Management dated December 31, 2022.



## Critical Accounting Policies and Estimates

### Overview

The financial statements are prepared in accordance with the generally accepted accounting principles and the directives and instructions of the Banking Supervision Department regarding the preparation of annual and quarterly financial statements of a banking corporation as detailed in Note 1 to the Financial Statements as at December 31, 2022.

The preparation of the consolidated financial statements in accordance with generally accepted accounting principles and directives of the Banking Supervision Department requires Management to use estimates and assessments which affect the reported amounts of assets and liabilities as well as income and expense amounts.

The actual results of these estimates may differ from the estimates and/or assessments. In most cases, the estimates and assessments are based on economic forecasts, assessments regarding various markets and past experience, while exercising discretion. Management believes the estimates and assessments to be reasonable at the time of signing the financial statements.

For additional information, please see the section entitled Critical Accounting Policies and Estimates in the financial statements as at December 31, 2022.

### Collective Loan Loss Provision and Classification of Troubled Debts

As of January 1, 2022, the Bank is implementing the directives of the Banking Supervision Department on Current Expected Credit Losses (CECL) ASC 326, Financial Instruments - Credit Losses. The new rules present a new methodology for recording loan losses, which primarily results in earlier recognition of loan losses. The purpose of the new rules is to improve the quality of reporting on a banking corporation's financial position by early recording of the loan loss provisions so as to in order to support a swifter response by banks to a deterioration in borrowers' credit quality and enhance the correlation between credit risk management and the manner in which these risks are reflected in the financial statements. The rules are based on existing methods and processes.

The provision to cover the current expected credit losses in the loan portfolio is estimated through one of the two tracks: a collective provision and an individual provision.

#### Collective provision

1. In non-housing segments, the provision is usually estimated using the loss-rate method. This process is initially based on average past losses in the portfolio, represented by net charge-offs as from 2011 and until the quarter preceding the reporting date. Past losses are adjusted later in the process, using a series of risk and economic characteristics, such as past losses, the risk groups' risk profile, debt classification, composition of the credit portfolio, state of collateral, risk appetite, concentration of the credit portfolio, risk ratings, the Bank's credit provision policy and procedures, and additional terms and conditions. At the end of the process, the provision for estimates is adjusted for expected recoveries in respect of charged off debts. Changes in these estimates are recognized as incurred against the loan loss provision.

The provision for off-balance sheet credit is recognized for obligations that may not be unconditionally terminated by the Bank, and is based on the segmentation described above, taking into account the Bank's estimates regarding the reasonableness of utilizing the various off-balance sheet items (i.e., credit conversion coefficients). These estimates are based both on past experience of the Bank - which indicates utilization rates - and on subjective judgment. The provision is presented in the balance sheet under "Other liabilities".

This process involves significant judgment and expert assumptions, in order to reflect the best expectations and assessments of management regarding current expected credit losses.

2. In the housing loans segment, the Bank measures the current expected credit losses based on the probability of default and loss given default.

### Classification of troubled debts and specific provision

The Bank assesses the loan portfolio on an ongoing basis and in accordance with procedures in order to identify, as soon as possible, borrowers whose risk level and exposure increased and who require special supervision and close monitoring by management. either due to risk characteristics or as a result of economic/market conditions that might have an adverse effect on the borrowers, aiming to improve their condition. As to corporate customers, judgment is exercised by corporate department's employees dealing with the borrower in order to assess the extent of the problem, which is then assessed by the Credit Risk Management units of the Risk Management Division with the aim of making an objective assessment, to the extent possible, of the identified problems in order to determine the borrower's risk rating.

As a rule, a commercial debt with a contractual balance of NIS 1 million or more is examined on an individual basis by the competent functions at the Bank regarding their classification as troubled debts, including recording a charge-off if relevant. As a rule, other Bank customers are examined for the purpose of their classification on the basis of their extent of arrears and according to certain automated defined negative indicators.

Non-performing debts, excluding housing loans, are debts which the Bank believes do not share the risk characteristics with performing debts, and therefore assesses their respective provision on a specific basis.

The methodology for dealing with troubled debts requires, among other things, a methodical assessment of the adequacy of the loan loss provision for debts classified as non-performing. The provision is assessed according to the difference between the recorded outstanding debt and the present value of the future cash flows expected to service the debt from the customer's activity and the realization of collaterals and other assets, discounted at the effective interest rate of the debt. For debts the repayment of which relies on collaterals (collateral-contingent debts) and there are no other available and reliable sources of repayment, the provision is determined based on the fair value of the collateral less costs of disposal and after triggering buffers for the collateral's value so that it will be possible to realize the collateral and have the debt repaid therefrom. In this context, it should be noted that the Bank is implementing the requirements of the Bank of Israel, according to which debts are classified based on the debtor's repayment capacity; i.e. – the expected strength of the primary repayment source of the debt, despite support by secondary and tertiary repayment sources, such as collateral and guarantors.

Similarly, to examining the adequacy of the classifications, the liability adequacy was also tested on a quarterly basis, in accordance with the requirements of the Bank of Israel.

According to revised Proper Conduct of Banking Business Directives, the Risk Management Division is responsible for setting appropriate classifications and allowances for credit losses. In addition to the discussions held by business divisions' managements and by representatives of the Risk Management Division, the Bank's Provisions Committee, headed by the President and CEO, holds quarterly discussions as to the aggregate amount of the provisions required for that quarter and the classification of specific provisions (in excess for a stipulated threshold amount).

For additional information regarding the accounting policy for the collective loan loss provision and the classification of troubled debts, please see the section entitled Critical Accounting Policies and Estimates in the financial statements as at December 31, 2022.

For more information regarding first-time application of the directives of the Banking Supervision Department on Current Expected Credit Losses (CECL), please see Note 1.X.1 to the financial statements as at December 31, 2022.

### Impairment of securities in the available-for-sale portfolio

The Bank estimates the current expected credit losses for bonds in the available-for-sale portfolio at each reporting date if the fair value of the security is lower than its amortized cost. In any such case, the Bank examines whether there is an intent to sell the security or whether the Bank believes that it is more likely than not that it will be required to sell the security before recovering its carrying amount. If yes - the entire difference between the carrying amount and the fair value is recognized in profit and loss. If not - the Bank examines whether the impairment arises from loan losses or other factors, and if the Bank believes that the impairment stems from loan losses, it is recognized under the loan loss provision, while other types of impairments are recognized against other comprehensive income. A loan loss exists when the Bank does not expect principal and interest inflows to adequately recover the entire amortized cost of the security. The loan loss provision is limited to the amount in which it exceeds the security's amortized cost over its fair value. The provision amount is updated upwards or downwards according to changes in assessments in subsequent periods.

As part of the Bank's assessment regarding the existence of a loan loss, the Bank examines data, assessments and various information items.

According to the new rules, the Bank does not take into consideration the time during which the security's fair value was lower than its cost.

If the Bank decides to carry out a quantitative test, the latter shall be done using the PD LGD method. As part of the test, a comparison is made between the discounted cash flows and the fair value and amortized cost. If the expected discounted cash flow amount is lower than the amortized cost, the difference is recognized as a loan loss provision. If the fair value of the bond is higher than the discounted cash flow amount, the provision is recognized up to the minimum fair value.

For more information regarding first-time application of the directives of the Banking Supervision Department on Current Expected Credit Losses (CECL), please see Note 1.X.1 to the financial statements as at December 31, 2022.

### Impairment of investments in equity-accounted associates

Each reporting period, the Bank examines the need to record losses in respect of impairment of an other-than-temporary nature for its investment in associates.

An investment in an associate is tested for impairment when events or changes in circumstances indicate that the impairment is of an other-than-temporary nature.

In that case, impairment of an other-than-temporary nature is tested for.

Testing for impairment of an other-than-temporary nature is carried out while taking into account, among other things, the following indicators:

- The length of time that the fair value of the investment is lower than its book value and the severity of the impairment.
- The financial position of the investee, including the quality of the investee's assets, its profit and profitability and its liquidity.
- Changes in the investee's credit rating.
- Legal or regulatory events related to the investee.
- Analysts' assessments and valuations of the investee.
- Legal or regulatory changes that affect the investee's operating segment.
- Significant change in the market environment that may affect the value of the investee's assets and securities (for example, a decrease in real estate prices).
- Significant changes in economic conditions related to the investee.
- Changes in the investee's business model as a result of changes in technology or new competitors in the industry.
- The intention and ability of the banking corporation to hold an investment until a date when it is expected that the investment will not be sold at a loss.

An impairment of an other-than-temporary nature is recognized in the income statement according to the fair value of the investee, and the book value after the impairment constitutes the new cost basis. The loss recognized will not be reversed in subsequent periods if there will be an appreciation.

In the wake of significant decreases in the first half of 2023 in the share prices of the US banking segment in general, and of mid-sized banks in particular, the Bank examined the need to recognize an impairment in respect of its investment in Valley.

The Bank examined indicators related to Valley's performance and to the performance of the shares, taking into consideration the general situation in the markets, and in the US banking system in particular, with emphasis on mid-sized and small banks.

Accordingly, as of March 31, 2023, the Bank recorded an impairment of an other-than-temporary nature with respect to its investment in associate Valley; the impairment was allocated according to Valley's fair value of the net identifiable assets arising from the Bank's investment in Valley. For additional information, please see Note 16.A.

### Liabilities for Employee Benefits

As at June 30, 2023, the balance of accumulated other comprehensive income for employee benefits amounted to a negative post-tax balance of NIS 1,415 million, compared to a negative post-tax reserve of NIS 1,397 million as at December 31, 2022.

The outstanding liability for employee benefits as of June 30, 2023, according to a discount rate based on Israeli corporate bonds ("deep market according to the Israel Securities Authority's approach") is NIS 1,573 million less than the actual outstanding liability.

The actuarial assessment of the employee benefits is on the Israel Securities Authority's website, on the following address [www.magna.isa.gov.il](http://www.magna.isa.gov.il).

For additional information, please see the section entitled Critical Accounting Policies and Estimates in the financial statements as at December 31, 2022.

## Controls and Procedures Regarding Financial Statements Disclosures

The Banking Supervision Department's directives impose the requirements of Sections 302 and 404 of the SOX Act on banking corporations. The SEC and the Public Company Accounting Oversight Board have established provisions with regard to the abovementioned sections, on management's responsibility for instating and maintaining disclosure controls and procedures and for exercising internal control over financial reporting and the opinion of the independent auditors on the audit of internal control over financial reporting.

[The Banking Supervision Department's directives require the following:](#)

- Banking corporations shall apply Sections 302 and 404 and the SEC directives issued thereunder.
- Adequate internal control requires an auditing system that follows a predefined, recognized framework. The 2013 COSO (Committee of Sponsoring Organizations of the Treadway Commission) meets these requirements and can be used to evaluate the internal controls.

The Bank regularly applies the directive to the Leumi Group.

During 2023, the Bank validates and updates material control processes and conducts effective evaluations of its entire internal system of control over financial reporting.

### [Evaluation of disclosure controls and procedures](#)

The Bank's management, with the cooperation of the President and Chief Executive Officer and Head of the Finance Division and Chief Accountant, have evaluated the effectiveness of the Bank's disclosure controls and procedures as at the end of the reporting period. Based on this evaluation, the Bank's President and Chief Executive Officer and the Head of the Finance Division and the Chief Accountant have concluded that, as at the end of the reporting period, the Bank's disclosure controls and procedures are effective for the purpose of recording, processing, summarizing and reporting the information the Bank is required to disclose in its financial statements pursuant to the Banking Supervision Department's Reporting to the Public Directives and as at the date prescribed by the Directives.

### [Internal control changes](#)

In the quarter ended June 30, 2023, no material change has occurred in the Bank's internal control over financial reporting which has had a material effect, or is reasonably expected to have a material effect, on the Bank's internal control over financial reporting.

## The Board of Directors

From January to June 2023, Leumi's Board of Directors held 21 plenum meetings and its committees held 25 meetings.

At a Board meeting held on August 14, 2023, the Board resolved to approve and publish the Group's unaudited condensed consolidated financial statements as at June 30, 2023 and for the period then ended.

The Bank's Board of Directors would like to express its appreciation and gratitude to the employees and managers of the Bank and the Group's subsidiaries - both in Israel and overseas - for their dedicated work and contribution to the Group's business.

Dr. Samer Haj Yehia  
Chairman of the Board

August 14, 2023

Hanan Friedman  
President and Chief Executive  
Officer

## Certification

I, Hanan Friedman, hereby certify as follows:

1. I have reviewed the quarterly report of Bank Leumi le-Israel B.M. (hereinafter - the "Bank") for the quarter ended June 30, 2023 (hereinafter - the "Report").
2. To my knowledge, the Financial Statements do not contain any misrepresentation of a material fact, nor do they omit a representation of a material fact that is necessary in order for the representations included therein - under the circumstances in which such representations were included - to be misleading as to the reporting period.
3. To my knowledge, the quarterly financial statements and other financial information included in the Financial Statements fairly represent, in all material respects, the Bank's financial position, financial performance and changes in shareholders' equity and cash flows as at the dates and for the periods presented in the Financial Statements.
4. I and others at the Bank signing this certification are responsible for the establishment and implementation of controls and procedures regarding the Bank's disclosure and internal control over financial reporting (as defined in the Reporting to the Public Directives regarding "Report of the Board of Directors and Management"). In addition:
  - A. We have established such controls and procedures, or caused such controls and procedures to be established under our oversight, with the aim of ensuring that material information about the Bank and its consolidated companies is brought to our attention by others in the Bank and said companies, especially during the preparation of the Financial Statements;
  - B. We have established such internal control over financial reporting or have caused such internal control to be established under our oversight, with the aim of providing reasonable assurance as to the reliability of the financial reporting and that the financial statements for external purposes have been prepared in accordance with the generally accepted accounting principles and the directives and guidance of the Banking Supervision Department;
  - C. We have evaluated the effectiveness of the Bank's disclosure controls and procedures and presented in the report our conclusions regarding the effectiveness of the disclosure controls and procedures as at the end of the reporting period according to our assessment; and
  - D. The Financial Statements discloses any change in the Bank's internal control over financial reporting which occurred during the quarter and has materially affected, or is reasonably expected to affect, the Bank's internal control over financial reporting; and
5. I and others at the Bank signing this certification have disclosed to the joint independent auditors, the Board of Directors, and the Board of Directors' Audit Committee, based on our most recent assessment of the internal control over financial reporting, the following:
  - A. All significant deficiencies and material weaknesses in the establishment or implementation of the internal control over financial reporting that are reasonably expected to harm the Bank's ability to record, process, calculate and report financial information; and
  - B. Any fraud, whether or not material, involving management or other employees who have a significant role in the Bank's internal control over financial reporting.

Nothing in the foregoing shall derogate from my responsibility or the responsibility of any other person, under any law.

August 14, 2023.

Hanan Friedman  
President and Chief Executive  
Officer

## Certification

I, Hagit Argov, hereby certify as follows:

1. I have reviewed the quarterly report of Bank Leumi le-Israel B.M. (hereinafter - the "Bank") for the quarter ended June 30, 2023 (hereinafter - the "Report").
2. To my knowledge, the Financial Statements do not contain any misrepresentation of a material fact, nor do they omit a representation of a material fact that is necessary in order for the representations included therein - under the circumstances in which such representations were included - to be misleading as to the reporting period.
3. To my knowledge, the quarterly financial statements and other financial information included in the Financial Statements fairly represent, in all material respects, the Bank's financial position, financial performance and changes in shareholders' equity and cash flows as at the dates and for the periods presented in the Financial Statements.
4. I and others at the Bank signing this certification are responsible for the establishment and implementation of controls and procedures regarding the Bank's disclosure and internal control over financial reporting (as defined in the Reporting to the Public Directives regarding "Report of the Board of Directors and Management"). In addition:
  - A. We have established such controls and procedures, or caused such controls and procedures to be established under our oversight, with the aim of ensuring that material information about the Bank and its consolidated companies is brought to our attention by others in the Bank and said companies, especially during the preparation of the Financial Statements;
  - B. We have established such internal control over financial reporting or have caused such internal control to be established under our oversight, with the aim of providing reasonable assurance as to the reliability of the financial reporting and that the financial statements for external purposes have been prepared in accordance with the generally accepted accounting principles and the directives and guidance of the Banking Supervision Department;
  - C. We have evaluated the effectiveness of the Bank's disclosure controls and procedures and presented in the report our conclusions regarding the effectiveness of the disclosure controls and procedures as at the end of the reporting period according to our assessment; and
  - D. The Financial Statements discloses any change in the Bank's internal control over financial reporting which occurred during the quarter and has materially affected, or is reasonably expected to affect, the Bank's internal control over financial reporting; and
5. I and others at the Bank signing this certification have disclosed to the joint independent auditors, the Board of Directors, and the Board of Directors' Audit Committee, based on our most recent assessment of the internal control over financial reporting, the following:
  - A. All significant deficiencies and material weaknesses in the establishment or implementation of the internal control over financial reporting that are reasonably expected to harm the Bank's ability to record, process, calculate and report financial information; and
  - B. Any fraud, whether or not material, involving management or other employees who have a significant role in the Bank's internal control over financial reporting.

Nothing in the foregoing shall derogate from my responsibility or the responsibility of any other person, under any law. August 14, 2023.

Hagit Argov  
Executive Vice President  
Chief Accounting Officer  
Head of Finance and  
Accounting Division



## Review Report of the Joint Independent Auditors to the Shareholders of Bank Leumi le-Israel B.M.

### Introduction

We have reviewed the accompanying financial information of Bank Leumi le-Israel B.M. and its subsidiaries (hereinafter - the "Bank"), which includes the condensed consolidated interim balance sheet as at June 30, 2023 and the condensed consolidated interim income statement, comprehensive income statement, statement of changes in equity and cash flow statement for the three-month and six-month periods then ended. The Board of Directors and management are responsible for the preparation and presentation of the financial information for these interim periods in accordance with Israeli GAAP for interim financial reporting and in accordance with the Banking Supervision Department's directives and guidance. Our responsibility is to express a conclusion regarding the financial information for these interim periods based on our review.

### Review scope

We performed our review in accordance with Review Standard (Israel) 2410 of the Institute of Certified Public Accountants in Israel, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", and a review standard applied in the review of banking corporations pursuant to the Banking Supervision Department's directives and guidelines. A review of interim financial information consists of inquiries, mostly of persons responsible for financial and accounting matters, and of applying analytical and other review procedures. A review is substantially smaller in scope than an audit performed in accordance with Israeli GAAP and, as a result, does not enable us to obtain assurance that we would become aware of all significant matters that might have been identified in an audit. Consequently, we are not expressing an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying financial information is not prepared, in all material respects, in accordance with Israeli GAAP for interim financial reporting and in accordance with the directives and guidance of the Banking Supervision Department.

#### **Somekh Chaikin**

A registered partnership in Israel and a partner firm in the global KPMG network, which is comprised of independent firms affiliated with KPMG International Limited, a privately-owned limited liability British company KPMG International Limited  
Certified Public Accountants

#### **Brightman Almagor Zohar & Co.**

A Firm in the Deloitte Global Network  
Certified Public Accountants

Joint Independent Auditors

August 14, 2023

# BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

## Condensed Consolidated Income Statement For the Period Ended June 30, 2023

		For the three months ended June 30		For the six months ended June 30		For the year ended December 31
		2023	2022	2023	2022	2022
		Unaudited		Audited		
	Note	In NIS million				
Interest income	2	8,663	4,026	16,235	7,387	18,795
Interest expenses	2	4,379	901	8,023	1,363	5,584
Interest income, net	2	4,284	3,125	8,212	6,024	13,211
Loan loss expenses	6, 13	318	126	724	86	498
Interest income, net after loan loss expenses		3,966	2,999	7,488	5,938	12,713
Noninterest income						
Noninterest finance income	3A	483	688	508	702	1,408
Fees and commissions		890	872	1,838	1,802	3,535
Other income (expenses)		39	(3)	137	3	75
Total noninterest income		1,412	1,557	2,483	2,507	5,018
Operating and other expenses						
Salaries and related expenses		915	961	1,760	1,966	3,935
Buildings and equipment - maintenance and depreciation		361	315	702	679	1,357
Other Expenses		407	365	850	790	1,543
Total operating and other expenses		1,683	1,641	3,312	3,435	6,835
Net income before taxes		3,695	2,915	6,659	5,010	10,896
Provision for profit tax		1,364	1,007	2,253	1,490	3,564
Profit after taxes		2,331	1,908	4,406	3,520	7,332
The Bank's share in associates' profits (losses), after taxes		122	84	(972)	91	387
Net income						
Before attribution to non-controlling interests		2,453	1,992	3,434	3,611	7,719
Attributable to non-controlling interests		-	-	-	(10)	(10)
Attributable to the Bank's shareholders		2,453	1,992	3,434	3,601	7,709
Basic and diluted earnings per share (in NIS)						
Diluted basic earnings attributable to the Bank's shareholders	3B	1.59	1.36	2.23	2.47	5.14

The notes to the condensed consolidated interim financial statements form an integral part thereof.

Dr. Samer Haj Yehia  
Chairman of the Board

Hanan Friedman  
President and Chief Executive  
Officer

Hagit Argov  
Executive Vice President  
Chief Accounting Officer  
Head of Finance and Accounting  
Division

Date of approval of the financial statements: August 14, 2023.

## BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

## Condensed Consolidated Statement of Comprehensive Income for the period ended June 30, 2023

	For the three months ended June 30		For the six months ended June 30		For the year ended December 31
	2023	2022	2023	2022	2022
	Unaudited				Audited
	In NIS million				
Net income before attribution to non-controlling interests	2,453	1,992	3,434	3,611	7,719
Less net income attributable to non-controlling interests	-	-	-	10	10
Net income attributable to the Bank's shareholders	2,453	1,992	3,434	3,601	7,709
Other comprehensive income (loss), before taxes					
Adjustments in respect of presentation of available-for-sale bonds at fair value, net	(137)	(1,202)	116	(3,208)	(4,265)
Adjustments from translation of financial statements, net, <sup>(a)</sup> after the effect of hedges <sup>(b)</sup>	-	421	-	436	436
Net gains (losses) for cash flow hedges	9	71	4	(3)	(3)
Adjustments of liabilities for employee benefits <sup>(c)</sup>	148	1,139	(28)	3,573	3,133
The Bank's share in other comprehensive income (loss) of associates	11	11	37	4	(16)
Other comprehensive income (loss), before taxes	31	440	129	802	(715)
Related tax effect	(32)	(102)	(61)	(204)	335
Other comprehensive income (loss) before attribution to non-controlling interests, after taxes	(1)	338	68	598	(380)
Less other comprehensive income attributable to non-controlling interests	-	117	-	96	96
Other comprehensive income (loss) attributable to the Bank's shareholders, after taxes	(1)	221	68	502	(476)
Comprehensive income before attribution to non-controlling interests	2,452	2,330	3,502	4,209	7,339
Less comprehensive income attributable to non-controlling interests	-	117	-	106	106
Comprehensive income attributable to the Bank's shareholders	2,452	2,213	3,502	4,103	7,233

(a) Adjustments from translation of the financial statements of a foreign operation the functional currency of which is different from the Bank's functional currency.

(b) Hedges - net gains (losses) in respect of hedging of a net investment in foreign currency.

(c) Mostly reflects adjustments in respect of actuarial estimates, as at the end of the period, of defined benefit pension plans and a deduction of amounts previously recorded in other comprehensive income.

Please see also Note 4, Accumulated Other Comprehensive Income (Loss).

The notes to the condensed consolidated interim financial statements form an integral part thereof.

**BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES**  
Condensed Consolidated Balance Sheet as at June 30 2023

	Note	June 30	December 31	
		2023	2022	2022
		Unaudited	Audited	
		In NIS million		
Assets				
Cash and deposits with banks		116,678	171,948	186,569
Securities:				
Held-to-maturity bonds:		15,054	14,030	14,528
Available-for-sale bonds		91,303	66,074	61,809
Equity securities not held for trading		4,360	4,385	4,353
Held-for-trading securities		7,323	2,679	2,260
Total securities <sup>(a)(b)</sup>	5	118,040	87,168	82,950
Securities borrowed or purchased under reverse repurchase agreements		1,278	2,006	3,034
Loans to the public	6, 13	415,047	369,811	389,768
Loan loss provision	6, 13	(5,482)	(4,887)	(4,986)
Loans to the public, net		409,565	364,924	384,782
Loans to governments		1,194	1,314	1,109
Investments in associates		3,976	4,438	4,947
Buildings and equipment		2,792	2,678	2,735
Assets in respect of derivatives	11	26,173	26,972	26,638
Other assets <sup>(a)</sup>		7,161	6,232	6,402
Total assets		686,857	667,680	699,166
Liabilities and equity				
Deposits by the public	7	533,977	532,737	557,084
Deposits by banks		19,793	23,701	22,306
Deposits by governments		190	332	247
Securities loaned or sold under repurchase agreements		11,007	2,862	3,952
Bonds, promissory notes and subordinated bonds		31,585	23,678	27,805
Liabilities for derivatives	11	23,107	23,954	23,311
Other liabilities <sup>(a)(c)</sup>		15,422	13,351	15,018
Total liabilities		635,081	620,615	649,723
Shareholders' equity	9	51,771	47,060	49,438
Non-controlling interests		5	5	5
Total equity		51,776	47,065	49,443
Total liabilities and equity		686,857	667,680	699,166

(a) For more information regarding amounts measured at fair value, please see Note 15A.

(b) Of which: securities totaling NIS 12.795 million (June 30, 2022 - 16,516 million, December 31, 2022 - NIS 17,405 million) pledged to lenders.

(c) Of which: a provision for loan losses for off-balance-sheet credit instruments, NIS 616 million (as at June 30, 2022 - NIS 486 million; as at December 31, 2022 - NIS 585 million).

The notes to the condensed consolidated interim financial statements form an integral part thereof.

## BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

## Condensed Statement of Changes in Equity For the Period Ended June 30, 2023

	For the three months ended June 30, 2023 (unaudited)		
	Share capital	Capital reserves	
		From premiums	From share-based payment and other benefits <sup>(a)</sup>
			In NIS million
Balance as at March 31, 2023	7,132	2,829	58
Net income for the period	-	-	-
Other comprehensive loss, net of tax effect	-	-	-
Dividend paid	-	-	-
Share buyback	(7)	(173)	-
Employee benefit for stock-based compensation transactions	-	-	2
Balance as at June 30, 2023	7,125	2,656	60

	For the three months ended June 30, 2022 (unaudited)		
	Share capital	Capital reserves	
		From premiums	From share-based payment and other benefits <sup>(a)</sup>
			In NIS million
Balance as at March 31, 2022	7,041	184	53
Net income for the period	-	-	-
Other comprehensive loss, net of tax effect	-	-	-
Dividend paid	-	-	-
Issuance of shares	91	2,645	-
Sale of equity of a consolidated company to non-controlling interests <sup>(c)</sup>	-	-	-
Balance as at June 30, 2022	7,132	2,829	53

(a) Including NIS 10 million in other capital reserves.

(b) Including NIS 5,546 million that are non-distributable as dividend, of which NIS 1,830 million in respect of share buyback (June 30, 2022 - NIS 4,233 million, of which NIS 1,650 million for share buyback); the remaining distributable amount is subject to the Bank of Israel's directives and to the restrictions set out in the Proper Conduct of Banking Business Directives.

(c) For more information, please see Note 15.A to the Bank's financial statements as at December 31, 2022.

The notes to the condensed consolidated interim financial statements form an integral part thereof.

Total share capital and capital reserves	Accumulated Other Comprehensive Income (Loss)	Retained earnings <sup>(b)</sup>	Total	Non-controlling interests	Total equity
10,019	(3,284)	43,056	49,791	5	49,796
-	-	2,453	2,453	-	2,453
-	(1)	-	(1)	-	(1)
-	-	(294)	(294)	-	(294)
(180)	-	-	(180)	-	(180)
2	-	-	2	-	2
9,841	(3,285)	45,215	51,771	5	51,776

Total share capital and capital reserves	Accumulated Other Comprehensive Income (Loss)	Retained earnings <sup>(b)</sup>	Total	Non-controlling interests	Total equity
7,278	(2,596)	37,751	42,433	428	42,861
-	-	1,992	1,992	-	1,992
-	(224)	-	(224)	-	(224)
-	-	(322)	(322)	-	(322)
2,736	-	-	2,736	-	2,736
-	445	-	445	(423)	22
10,014	(2,375)	39,421	47,060	5	47,065

## BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

## Condensed Statement of Changes in Equity (cont.)

For the period ended June 30, 2023

	For the six months ended June 30, 2023 (unaudited)		
	Share capital	Capital reserves	
		From premiums	From share-based payment and other benefits <sup>(a)</sup>
	In NIS million		
Balance as at December 31, 2022 (audited)	7,132	2,829	56
Net income for the period	-	-	-
Other comprehensive income, net of tax effect	-	-	-
Dividend paid	-	-	-
Share buyback	(7)	(173)	-
Employee benefit for stock-based compensation transactions	-	-	4
<b>Balance as at June 30, 2023</b>	<b>7,125</b>	<b>2,656</b>	<b>60</b>

  

	For the six months ended June 30, 2022 (unaudited)		
	Share capital	Capital reserves	
		From premiums	From share-based payment and other benefits <sup>(a)</sup>
	In NIS million		
Balance as at December 31, 2021 (audited)	7,041	184	53
Cumulative effect for first-time application of US GAAP <sup>(c)</sup>	-	-	-
Net income for the period	-	-	-
Other comprehensive income (loss), net of tax effect	-	-	-
Dividend paid	-	-	-
Issuance of shares	91	2,645	-
Employee benefit for stock-based compensation transactions	-	-	-
Sale of equity of a consolidated company to non-controlling interests <sup>(d)</sup>	-	-	-
<b>Balance as at June 30, 2022</b>	<b>7,132</b>	<b>2,829</b>	<b>53</b>

(a) Including NIS 10 million in other capital reserves.

(b) Including NIS 5,546 million that are non-distributable as dividend, of which NIS 1,830 million in respect of share buyback (June 30, 2022 - NIS 4,233 million, of which NIS 1,650 million for share buyback); the remaining distributable amount is subject to the Bank of Israel's directives and to the restrictions set out in the Proper Conduct of Banking Business Directives.

(c) Cumulative effect in respect of first-time application of US GAAP's ASU 2016-13, "Financial Instruments - Credit Losses". See Note 1.X.1. in the financial statements as at December 31, 2022.

(d) For more information, please see Note 15.A to the Bank's financial statements as at December 31, 2022.

The notes to the condensed consolidated interim financial statements form an integral part thereof.

Total share capital and capital reserves	Accumulated Other Comprehensive Income (Loss)	Retained earnings <sup>(b)</sup>	Total	Non-controlling interests	Total equity
10,017	(3,353)	42,774	49,438	5	49,443
-	-	3,434	3,434	-	3,434
-	68	-	68	-	68
-	-	(993)	(993)	-	(993)
(180)	-	-	(180)	-	(180)
4	-	-	4	-	4
9,841	(3,285)	45,215	51,771	5	51,776

Total share capital and capital reserves	Accumulated Other Comprehensive Income (Loss)	Retained earnings <sup>(b)</sup>	Total	Non-controlling interests	Total equity
7,278	(2,877)	37,209	41,610	442	42,052
-	-	(479)	(479)	(4)	(483)
-	-	3,601	3,601	10	3,611
-	57	-	57	(21)	36
-	-	(910)	(910)	-	(910)
2,736	-	-	2,736	-	2,736
-	-	-	-	1	1
-	445	-	445	(423)	22
10,014	(2,375)	39,421	47,060	5	47,065



## BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

## Condensed Statement of Changes in Equity (cont.)

For the period ended June 30, 2023

	For the year ended December 31, 2022 (audited)		
	Capital reserves		
	Share capital	From premiums	From share-based payment and other benefits <sup>(a)</sup>
	In NIS million		
Balance as at December 31, 2021	7,041	184	53
Cumulative effect for first-time application of US GAAP <sup>(c)</sup>	-	-	-
Net income	-	-	-
Other comprehensive loss, net of tax effect	-	-	-
Dividend paid	-	-	-
Issuance of shares	91	2,645	-
Employee benefit for stock-based compensation transactions	-	-	3
Sale of equity of a consolidated company to non-controlling interests <sup>(d)</sup>	-	-	-
Balance as at December 31, 2022	7,132	2,829	56

(a) Including NIS 10 million in other capital reserves.

(b) Including NIS 5,287 million that is non-distributable, of which NIS 1,650 million in respect of share buyback. The remaining distributable amount is subject to the Bank of Israel's directives and to the restrictions set out in the Proper Conduct of Banking Business Directives.

(c) Cumulative effect in respect of first-time application of US GAAP's ASU 2016-13, "Financial Instruments - Credit Losses". See Note 1.X.1. in the financial statements as at December 31, 2022.

(d) For more information, please see Note 15.A to the financial statements as at December 31, 2022.

The notes to the condensed consolidated interim financial statements form an integral part thereof.

Total share capital and capital reserves	Accumulated Other Comprehensive Income (Loss)	Retained earnings <sup>(b)</sup>	Total	Non-controlling interests	Total equity
7,278	(2,877)	37,209	41,610	442	42,052
-	-	(479)	(479)	(4)	(483)
-	-	7,709	7,709	10	7,719
-	(921)	-	(921)	(21)	(942)
-	-	(1,665)	(1,665)	-	(1,665)
2,736	-	-	2,736	-	2,736
3	-	-	3	1	4
-	445	-	445	(423)	22
10,017	(3,353)	42,774	49,438	5	49,443

## BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

## Condensed Consolidated Statement of Cash Flows For the Period Ended June 30, 2023

	For the three months ended June 30		For the six months ended June 30		For the year ended December 31
	2023	2022	2023	2022	2022
	Unaudited		Audited		
	In NIS million				
Cash flows from operating activities					
Net income for the period	2,453	1,992	3,434	3,611	7,719
Adjustments:					
Group's share in undistributed losses (income) of associates <sup>(a)</sup>	(114)	(67)	1,176	(56)	(282)
Depreciation of buildings and equipment (including impairment)	145	137	292	299	598
Loan loss expenses	318	126	724	86	498
Gains on sale of loan portfolios	-	-	-	(15)	(57)
Net losses on sale of available-for-sale bonds	51	49	187	56	136
Realized and unrealized losses (gains), net from fair value adjustments of held-for-trading securities	(52)	44	(26)	100	164
Gain on sale of investees' equity	-	(752)	-	(830)	(830)
Gains on disposal of buildings and equipment - net	(20)	-	(19)	-	(52)
Realized and unrealized gains, net from fair value adjustments of equity securities not held-for-trading	(92)	(151)	(182)	(161)	(338)
Provision for impairment of available-for-sale bonds	-	27	33	27	42
Provision for impairment of equity securities not held-for-trading	5	-	7	-	5
Expenses for stock-based compensation transactions	2	-	4	-	4
Deferred taxes - net	(71)	86	(196)	(196)	(312)
Severance pay and pension – increase in excess of provision over fund	62	90	187	231	48
Excess of interest received over interest accrued during the period for available-for-sale bonds and held-to-maturity bonds over interest	(537)	(70)	(602)	129	(127)
Accrual differences and rate in respect of bonds and subordinated bonds	243	540	608	639	934
Effect of exchange rate differentials on cash and cash equivalent balances	(336)	(1,138)	(850)	(1,336)	(740)
Other, net	(2)	(3)	(2)	(7)	(1)
Net change in current assets:					
Assets in respect of derivatives	786	(6,972)	465	(13,025)	(12,667)
Held-for-trading securities	(3,338)	(413)	(5,037)	343	698
Other assets	(271)	229	(454)	(563)	(603)
Net change in current liabilities:					
Liabilities for derivatives	(2,276)	3,872	(155)	9,089	8,728
Other liabilities	(1,049)	(1,092)	(1)	714	2,527
Net cash provided to operating activities	(4,093)	(3,466)	(407)	(865)	6,092

(a) Net of dividend received.

The notes to the condensed consolidated interim financial statements form an integral part thereof.

# BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

## Condensed Consolidated Statement of Cash Flows (cont.)

For the period ended June 30, 2023

	For the three months ended June 30		For the six months ended June 30		For the year ended December 31
	2023	2022	2023	2022	2022
	Unaudited		Audited		
	In NIS million				
Cash flows from investing activities					
Net change in deposits with banks with original maturities of more than three months	791	(3,955)	3,663	(2,404)	(2,699)
Net change in loans to the public <sup>(a)</sup>	(5,977)	(15,621)	(25,421)	(41,543)	(62,038)
Net change in loans to the Israeli Government	(71)	(161)	(85)	(374)	(171)
Net change in securities borrowed or purchased under reverse repurchase agreements	2,004	876	1,756	436	(592)
Purchase of held-to-maturity bonds	(2,297)	(4,434)	(2,681)	(7,988)	(8,550)
Proceeds from redemption of held-to-maturity bonds	2,082	144	2,145	281	418
Purchase of available-for-sale bonds and equity securities not held-for-trading	(34,368)	(19,822)	(84,860)	(76,270)	(114,657)
Proceeds from sale of available-for-sale bonds and equity securities not held-for-trading	13,029	20,064	38,979	61,154	96,945
Proceeds from redemption of available-for-sale bonds and equity securities not held-for-trading	6,483	10,298	17,009	13,467	19,487
Purchase of associates' equity	(1)	(15)	(3)	(26)	(285)
Cash derecognized from disposal of investments in a deconsolidated subsidiary (Appendix B)	-	(904)	-	(904)	(904)
Proceeds from disposal of investment in associates	-	-	-	158	158
Proceeds from sale of loan portfolios	42	-	42	437	562
Purchase of buildings and equipment	(175)	(175)	(352)	(356)	(765)
Proceeds from disposal of buildings and equipment	22	-	22	1	112
Central severance pay fund	2	23	3	25	91
Net cash for investing activities	(18,434)	(13,682)	(49,783)	(53,906)	(72,888)
Cash flow from financing activities					
Net change in deposits by banks with original maturities of more than three months	(4,249)	(2,951)	(2,513)	(1,754)	(3,149)
Net change in deposits by the public	980	15,780	(23,281)	17,229	41,560
Net change in deposits by the government	(193)	16	(57)	32	(53)
Net change in securities loaned or sold under repurchase agreements	6,268	807	7,055	575	1,665
Proceeds from issue of bonds and subordinated bonds	3,846	1,729	5,537	7,670	11,435
Redemption of bonds and subordinated bonds	(898)	(50)	(2,454)	(59)	(61)
Dividend paid to shareholders	(294)	(322)	(993)	(910)	(1,665)
Issuance of shares	-	2,736	-	2,736	2,736
Share buyback	(180)	-	(180)	-	-
Net cash from financing activities	5,280	17,745	(16,886)	25,519	52,468
Decrease in cash and cash equivalents including in respect of available-for-sale cash <sup>(b)</sup>	(17,247)	597	(67,076)	(29,252)	(14,328)
Net of change in cash and cash equivalents classified as held-for-sale assets and liabilities <sup>(b)</sup>	-	(1,210)	-	-	-
Decrease in cash and cash equivalents	(17,247)	1,807	(67,076)	(29,252)	(14,328)
Balance of cash and cash equivalents as at the beginning of the period	131,322	163,364	180,637	194,225	194,225
Effect of exchange rate fluctuations on cash and cash equivalent balances	336	1,138	850	1,336	740
Balance of cash and cash equivalents as at end of period	114,411	166,309	114,411	166,309	180,637

(a) Including operating activities from invoice factoring.

(b) For additional information, please see Note 16.B to the financial statements as of March 31, 2022.

The notes to the condensed consolidated interim financial statements form an integral part thereof.

## BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

## Condensed Consolidated Statement of Cash Flows (cont.)

For the period ended June 30, 2023

## Interest and taxes paid and/or received and dividends received

	For the three months ended June 30		For the six months ended June 30		For the year ended December 31
	2023	2022	2023	2022	2022
	Unaudited				Audited
	In NIS million				
Interest received	7,217	3,154	14,155	5,901	15,821
Interest paid	(3,025)	(187)	(5,515)	(710)	(3,462)
Dividends received	53	29	99	42	145
Income tax paid	(1,309)	(572)	(2,626)	(1,401)	(2,508)
Income tax received	6	121	12	199	200

## Appendix A - Non-Cash Investments and Financing Activities in the Reporting Period

## For the year ended December 31, 2022

On September 23, 2021, Bank Leumi Corporation (hereinafter - "BLC"), a US-based corporation (85 percent of which is held by the Bank), which wholly owns BLUSA, entered into a merger agreement with Valley.

On April 1, 2022, the merger was completed and, part of the consideration - NIS 3,047 million in Valley shares - was received.

For more information, please see Note 15.A to the financial statements as at December 31, 2022.

Appendix B - Proceeds from Disposal of Investments in a Previously-Consolidated Subsidiary<sup>(a)</sup>

	For the year ended December 31
	2022
	Audited
	In NIS million
Derecognized cash	1,210
Assets (excluding cash) <sup>(b)</sup>	24,855
Liabilities	(23,378)
Identified assets and liabilities	2,687
Assets and liabilities attributable to non-controlling interests	(423)
Derecognized assets and liabilities	2,264
Capital gain on disposal of investment in previously-consolidated subsidiaries <sup>(c)</sup>	1,089
Total proceeds from disposal of previously-consolidated subsidiaries	3,353
Net of non-cash proceeds from disposal of investments in previously-consolidated subsidiaries	3,047
Cash proceeds	306
Less derecognized cash	1,210
Inflows from disposal of investments in previously consolidated subsidiaries	(904)

(a) For more information, please see Note 15.A to the financial statements as at December 31, 2022.

(b) Including goodwill totaling NIS 14 million.

(c) Profit after elimination of capital reserves and taxes totaling NIS 752 million.

List of Notes		Page
1	Significant Accounting Policies	119
2	Interest Income and Expenses	122
3A	Noninterest Finance Income	123
3B	Earnings per Ordinary Share	124
4	Accumulated Other Comprehensive Income (Loss)	126
5	Securities	131
6	Credit Risk, Loans to the Public and Loan Loss Provision	149
7	Deposits by the Public	154
8	Employee Benefits	155
9A	Equity	164
9 <sup>(b)</sup>	Capital Adequacy, Leverage and Liquidity	168
10	Contingent Liabilities and Special Commitments	176
11	Derivative Instruments Activity - Scope, Credit Risks and Maturity Dates	179
12A	Regulatory Operating Segments	192
12B	Operating Segments - Management Approach	202
13	Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision	207
14	Assets and Liabilities by Linkage Basis	226
15A	Balances and Fair Value Estimates of Financial Instruments	229
15B	Items Measured at Fair Value	232
15C	Changes in Items Measured at Fair Value on a Recurring Basis Included in Level 3	239
15D	Quantitative Information on Items Measured at Fair Value Included in Level 3	244
16	Miscellaneous Topics and Events after the Balance Sheet Date	247

## Note 1 - Significant Accounting Policies

### A. Basis of Preparation of the Financial Statements

#### 1. Reporting principles

The condensed consolidated interim financial statements as at June 30, 2023 have been prepared in accordance with Israeli GAAP on interim financial reporting and the directives and guidelines of the Banking Supervision Department.

The accounting principles applied to the preparation of the interim financial statements are consistent with those applied to the audited Annual Financial Statements as at December 31, 2022, except as outlined in Section B below. These interim financial statements do not include all information required to be included in the full annual financial statements and should be read in conjunction with the Annual Financial Statements as at December 31, 2022 and their accompanying notes (hereinafter - the "Financial Statements").

On August 14, 2023, the Bank's Board of Directors approved the condensed consolidated interim financial statements for publication.

#### 2. Use of estimates

Preparing the condensed consolidated interim financial statements in accordance with the said directives and guidance requires management to exercise judgment, and to use estimates, assessments and assumptions, which affect the reported amounts of assets and liabilities as well as the reported amounts. It is clarified that the actual results may differ from those estimates.

When developing accounting estimates used in the preparation of the Bank's financial statements, the Bank's management is required to make assumptions regarding circumstances and events involving significant uncertainty. In exercising its judgment to determine the accounting estimates, the Bank's management relies on past experience, facts, various representations, analyses and reviews, external factors and reasonable assumptions, in accordance with each estimate's particular circumstances. The uncertainty reflected in the economic and other environmental conditions is still significant; therefore, estimates and assessments may be revised according to the development of the conditions and circumstances as well as economic changes.

With the exception of what is detailed under item b. below, the policy applied by the Bank in using assessments and estimates is consistent with that used in the annual financial statements as at December 31, 2022. The underlying estimates and assumptions are reviewed on an ongoing basis. Changes in accounting estimates are recognized in the period in which the estimates were adjusted and for any future affected period.

3. From time to time, the Bank makes immaterial adjustments to classifications in the comparative figures in order to adjust them to the classification in the current financial statements for comparability. These classifications do not have an effect on profit and loss.

### B. First-Time Application of New Accounting Standards, Accounting Standard Revisions, and New Directives Issued by the Banking Supervision Department

As of the reporting periods commencing on January 1, 2023, the Bank applies the following accounting standards and directives:

#### 1. ASU 2022-01, Derivatives and Hedging - Fair Value Hedging - Portfolio Level Method

On March 28, 2022, the Financial Accounting Standards Board (FASB) published ASU 2022-01, Derivatives and Hedging - Fair Value Hedging - Portfolio Level Method in an effort to better adjust hedge accounting to companies' risk management policies (hereinafter - the "ASU").

The main amendments to the ASU include, inter alia, expanding the last level method such that several levels can be hedged, clarifications regarding accounting treatment, as well as additional disclosure requirements.

The circular's guidelines shall apply as of January 1, 2023. The ASU provisions that enable new hedging relationships will be implemented prospectively. The application of the provisions has had no material effect on the financial statements.

2. [Discontinuation of the LIBOR rates](#)

In March 2021, the British Financial Conduct Authority (FCA) officially announced the discontinuation of all LIBORs as of the end of 2021, with the exception of the dollar LIBOR, which was discontinued in June of 2023.

On October 3, 2021, the Banking Supervision Department published the new Proper Conduct of Banking Business Directive No. 250A, Transition from LIBOR. The directive outlines principles for implementing the transition from LIBOR to alternative base interest rates, in order to ensure adequate preparations and taking into account the potential risks involved in the transition. The directive takes into account the required fairness and disclosure aspects vis-a-vis customers. The directive covers both current agreements and new agreements.

When selecting the new interest base rates and adopting the alternative calculation methods, the Bank took into account the recommendations of the committees and work groups for the various currencies, including the International Swaps and Derivatives Association (ISDA) and fairness considerations. The Bank updated the relevant customers regarding the expected change, and posted it on its website.

LIBOR transactions were converted in all currencies after December 2021, and in USD - upon discontinuation of the interest rate's publication at the end of June 2023; therefore, the Bank has no exposure to LIBOR interest.

For more information, please see Note 1.Y. to the financial statements as at December 31, 2022.

C. [New accounting standards, revised accounting standards and new directives of the Banking Supervision Department in the period before their application](#)

1. [ASU 2022-02, Financial Instruments - Credit Losses: Troubled Debt Restructurings and Vintage Disclosures](#)

On March 31, 2022, the Financial Accounting Standards Board (FASB) published ASU 2022-02, Financial Instruments - Credit Losses: Troubled Debt Restructurings and Vintage Disclosures (hereinafter - the "ASU").

On June 4, 2023, a draft circular was distributed to update the Reporting to the Public Directives, regarding the update. The publication revises the accounting treatment of debts that underwent restructuring of troubled debt, and increases the disclosure regarding credit quality according to the year the credit was provided.

The revision includes the following changes, among others: Replacing the term "Debts that underwent restructuring of troubled debt" with the term "Changes in terms and conditions of debts of borrowers in financial difficulties", updating the disclosure requirements and revoking the requirement to calculate the loan loss provision for a debt that underwent restructuring of troubled debt using the discounted cash flow method.

Effective date: The provisions established in the draft circular will take effect as of January 1, 2024.

The Bank is studying the standard's requirements and assessing the effect of the new provisions on its financial statements.

2. [ASU 2022-03 regarding the fair value measurement of equity securities that are restricted for trading](#)

On June 29, 2022, the US Financial Accounting Standards Board (hereinafter - the "FASB") published ASU 2022-03 regarding the fair value measurement of equity securities that are restricted for trading (hereinafter - the "ASU").



## Note 1 - Significant Accounting Policies (cont.)

The ASU clarifies that contractual restriction of trading in a capital security constitutes a specific restriction for the entity and is not part of the security's accounting unit of measure and therefore will not be taken into account in the fair value measurement. In addition, the ASU emphasizes that it is not possible to recognize and measure the contractual restriction on trading separately.

Moreover, the ASU contains new disclosure requirements for entities holding contractually restricted securities, including disclosure regarding the securities' fair value, the nature and remaining period of the restriction and the circumstances that may result in cancelation of the restriction.

The provisions of the ASU will be applicable to publicly-traded entities in the US as of the annual and interim periods commencing after December 15, 2023 or on early adoption, if the entity opted for early adoption of the ASU. The ASU will be implemented prospectively while attributing the adjustments made in its respect to profit or loss.

## Note 2 - Interest Income and Expenses

	For the three months ended June 30		For the six months ended June 30	
	2023	2022	2023	2022
	Unaudited			
	In NIS million			
a. Interest income <sup>(a)</sup>				
From loans to the public	6,534	3,528	12,176	6,551
From loans to governments	13	12	23	21
From deposits with the Bank of Israel and from cash	944	144	2,018	179
From deposits with banks	168	28	335	43
From securities borrowed or purchased under reverse repurchase agreements	32	4	66	5
From bonds <sup>(b)</sup>	972	310	1,617	588
Total interest income	8,663	4,026	16,235	7,387
b. Interest expenses				
For deposits by the public	(3,858)	(547)	(7,084)	(811)
For deposits by governments	-	(1)	(1)	(1)
For deposits by banks	(26)	(2)	(47)	(4)
For deposits by the Bank of Israel	(2)	(2)	(5)	(5)
For securities loaned or sold under repurchase agreements	(110)	(9)	(177)	(11)
For bonds, promissory notes and subordinated bonds	(383)	(340)	(709)	(531)
Total interest expenses	(4,379)	(901)	(8,023)	(1,363)
Total interest income, net	4,284	3,125	8,212	6,024
C. Details on the net effect of hedging derivatives <sup>(c)</sup>				
From interest income	41	(14)	78	(31)
From interest expenses	12	-	7	-
d. Details on interest income from bonds, on accrual basis				
Held-to-maturity	85	60	162	101
Available-for-sale	836	227	1,380	452
Held-for-trading	51	23	75	35
Total included in interest income	972	310	1,617	588

(a) Including the effect of hedge relationships.

(b) Including interest in respect of mortgage-backed bonds (MBS) in the amount of NIS 27 million and NIS 107 million for the three- and six-month periods ended June 30, 2023 (NIS 57 million and NIS 113 million for the three- and six-month periods ended June 30, 2022).

(c) Additional information about the effect of hedging derivatives on subsection a.

## Note 3A - Noninterest Finance Income

	For the three months ended June 30		For the six months ended June 30	
	2023	2022	2023	2022
	Unaudited			
	In NIS million			
a. Noninterest finance income for non-trading activities				
A.1. Derivatives activity <sup>(a)</sup>				
Net income in respect of ALM derivative instruments <sup>(b)</sup>	1,638	5,201	2,782	6,445
Total from derivatives activity	1,638	5,201	2,782	6,445
A.2. From investment in bonds				
Gains on sale of available-for-sale bonds, net <sup>(g)</sup>	3	12	10	34
Losses on sale of available-for-sale bonds <sup>(g)</sup>	(54)	(61)	(197)	(90)
Provision for impairment of available-for-sale bonds	-	(27)	(33)	(27)
Total from investment in bonds	(51)	(76)	(220)	(83)
A.3. Exchange rate differentials, net	(1,349)	(5,198)	(2,363)	(6,497)
A.4. Gains (losses) on investment in shares				
Gains on sale of equity securities not held for trading	50	54	116	145
Provision for impairment for equity securities not held for trading	(5)	-	(7)	-
Losses on sale of equity securities not held-for-trading	(6)	-	(10)	(38)
Dividend from not held-for-trading equity securities	21	15	29	20
Unrealized gains, net from not held-for-trading equity securities <sup>(h)</sup>	48	97	76	54
Gain on sale of investees' equity	-	752	-	830
Total from investment in equity securities	108	918	204	1,011
A.5. Gains on sold loans, net	-	-	-	15
Total noninterest finance income for equity securities not held-for-trading	346	845	403	891
b. Noninterest finance income (expenses) for trading activities				
income (expenses) in respect of held-for-trading derivatives, net	85	(113)	79	(89)
Realized and unrealized gains (losses) from fair value adjustments of held-for-trading bonds, net <sup>(c)(f)</sup>	52	(44)	26	(102)
Realized and unrealized gains from fair value adjustments of held-for-trading shares, net <sup>(d)(f)</sup>	-	-	-	2
Total from trading activities <sup>(e)</sup>	137	(157)	105	(189)
Details of noninterest finance income from trading activities, by risk exposure				
Interest rate exposure	281	(176)	(15)	(267)
Foreign exchange exposure	(161)	(9)	87	48
Equity exposure	17	27	33	29
Exposure to commodities and other contracts	-	1	-	1
Total	137	(157)	105	(189)
Total noninterest finance income	483	688	508	702

(a) Excluding the effect of hedge ratios.

(b) Derivatives which constitute part of the Bank's assets and liabilities management system that are not designated for hedging purposes.

(c) Of which the losses in the amount of NIS 2 million and NIS 13 million for the three- and six-month periods ended June 30, 2023 in respect of held-for-trading bonds held as of the balance sheet date (losses of NIS 50 million and NIS 76 million for the three- and six-month periods ended June 30, 2022, respectively).

(d) There were no gains or losses in respect of held-for-trading equity securities that are still held as of the balance sheet date in the three- and six-month periods ended June 30, 2023 (losses of NIS 2 million in respect of held-for-trading shares still held as of the balance sheet date in the three- and six-month periods ended June 30, 2022).

(e) For interest income from investments in held-for-trading bonds, please see Note 2.

(f) Including exchange rate differentials from trading activities.

(g) Reclassified from accumulated other comprehensive income.

(h) Including gains and losses from fair value measurement of equity securities for which there is available fair value as well as upward or downward adjustments of equity securities for which there is no available fair value.

## Note 3B - Earnings per Ordinary Share

### A. Basic Earnings Per Share

The Bank's net income per share is calculated by dividing the gain attributed to the Bank's ordinary shareholders by the weighted average of the number of the Bank's outstanding ordinary shares, as follows:

	For the three months ended June 30		For the six months ended June 30	
	2023	2022	2023	2022
	Unaudited			
Basic earnings				
Net income attributable to the Bank's shareholders (in NIS million)	2,453	1,992	3,434	3,601
Weighted average of the number of shares (in thousands of shares)				
Balance as at beginning of period	1,543,805	1,452,896	1,543,805 <sup>(a)</sup>	1,452,896 <sup>(a)</sup>
Weighted effect of the issuance of shares	-	6,993	-	3,516
Weighted effect of share buyback plan	(1,308)	-	(658)	-
Weighted average of number of shares	1,542,497	1,459,889	1,543,147	1,456,412
Basic earnings per share (in NIS)	1.59	1.36	2.23	2.47

(a) Balance at the beginning of the period less share buyback until December 31, 2021, and 2022.

## Note 3B - Earnings per Ordinary Share (cont.)

### B. Diluted Earnings Per Share

The calculated diluted earnings per share is divided by the weighted average of the number of the Bank's outstanding ordinary shares, after adjustment for all the potentially dilutive ordinary shares, as follows:

	For the three months ended June 30		For the six months ended June 30	
	2023	2022	2023	2022
	Unaudited			
Diluted earnings				
Net income attributable to the Bank's shareholders (in NIS million)	2,453	1,992	3,434	3,601
Weighted average of the number of shares (in thousands of shares)				
Weighted average of the number of ordinary shares used to calculate basic earnings per share	1,542,497	1,459,889	1,543,147	1,456,412
Weighted effect of the issuance of options to employees <sup>(a)</sup>	-	-	-	-
Weighted average of the number of shares, fully diluted	1,542,497	1,459,889	1,543,147	1,456,412
Diluted earnings per share (in NIS)	1.59	1.36	2.23	2.47

(a) There are instruments with dilution potential, but they were not included in the calculation in the reporting period since their effect is anti-dilutive. Please see Note 8.B.

### C. Share capital

As of June 30, 2023, the Bank's issued and paid up share capital less the Bank's share buyback plan during 2018 to 2023 is 1,537,230,655 ordinary shares of NIS 1 p.v. each. (as of June 30, 2022, the Bank's issued and paid up share capital less the Bank's share buyback plan during 2018 to 2020 is 1,543,805,097 ordinary shares of NIS 1 p.v. each).

### D. Buyback after the financial statements date

From July 1, 2023 to August 1, 2023, the Bank performed a buyback of 4,165,866 shares of 1 par value each of the Bank's issued share capital.

For more information regarding the Banking Supervision Department's approval for the buyback, please see Note 9A.

## Note 4 - Accumulated Other Comprehensive Income (Loss)

### A. Changes in Accumulated Other Comprehensive Income (Loss) After Tax Effect

- Changes in accumulated other comprehensive income (loss) for the three-month periods ended June 30, 2023 and 2022 (unaudited)

	Other comprehensive income (loss) before attribution to non-controlling interests						
	Adjustments in respect of presentation of available-for-sale bonds at fair value	Net translation adjustments <sup>(a)</sup> after hedging effect <sup>(b)</sup>	Net gains (losses) for cash flow hedges	The Bank's share in other comprehensive income (loss) of investees, equity-accounted	Adjustments in respect of employee benefits <sup>(c)</sup>	Total	Other comprehensive income (loss) attributable to non-controlling interests
	In NIS million						
<b>Balance as at March 31, 2022</b>	(454)	(313)	(49)	(32)	(1,865)	(2,713)	(117)
Net change during the period	(967)	-	6	7	730	(224)	-
Sale of equity in subsidiaries to non-controlling interests <sup>(d)</sup>	181	313	41	-	27	562	117
<b>Balance as at June 30, 2022</b>	(1,240)	-	(2)	(25)	(1,108)	(2,375)	-
<b>Balance as at March 31, 2023</b>	(1,783)	-	(5)	15	(1,511)	(3,284)	-
Net change during the period	(88)	-	5	(14)	96	(1)	-
<b>Balance as at June 30, 2023</b>	(1,871)	-	-	1	(1,415)	(3,285)	-

- Changes in accumulated other comprehensive income (loss) for the six-month period ended June 30, 2023 and 2022 (unaudited)

	Other comprehensive income (loss) before attribution to non-controlling interests						
	Adjustments in respect of presentation of available-for-sale bonds at fair value	Net translation adjustments <sup>(a)</sup> after hedging effect <sup>(b)</sup>	Net gains (losses) for cash flow hedges	The Bank's share in other comprehensive income (loss) of investees, equity-accounted	Adjustments in respect of employee benefits <sup>(c)</sup>	Total	Other comprehensive income (loss) attributable to non-controlling interests
	In NIS million						
<b>Balance as at December 31, 2021 (audited)</b>	874	(343)	-	(26)	(3,478)	(2,973)	(96)
Net change during the period	(2,295)	30	(43)	1	2,343	36	(21)
Sale of equity in subsidiaries to non-controlling interests <sup>(d)</sup>	181	313	41	-	27	562	117
<b>Balance as at June 30, 2022</b>	(1,240)	-	(2)	(25)	(1,108)	(2,375)	-
<b>Balance as at December 31, 2022 (audited)</b>	(1,944)	-	(2)	(10)	(1,397)	(3,353)	-
Net change during the period	73	-	2	11	(18)	68	-
<b>Balance as at June 30, 2023</b>	(1,871)	-	-	1	(1,415)	(3,285)	-

Please see comments on the following page.

## A. Changes in Accumulated Other Comprehensive Income (Loss) after Tax Effect (cont.)

## 3. Changes in accumulated other comprehensive income (loss) for the year ended December 31, 2022 (audited)

	Other comprehensive income (loss) before attribution to non-controlling interests						Other comprehensive income (loss) attributable to non-controlling interests	Other comprehensive income (loss) attributable to the Bank's shareholders
	Adjustments in respect of presentation of available-for-sale bonds at fair value	Net translation adjustments <sup>(a)</sup> after hedging effect <sup>(b)</sup>	Net gains (losses) for cash flow hedges	The Bank's share in other comprehensive income (loss) of investees, equity-accounted	Adjustments in respect of employee benefits <sup>(c)</sup>	Total		
In NIS million								
Balance as at December 31, 2021	874	(343)	-	(26)	(3,478)	(2,973)	(96)	(2,877)
Net change during the year	(2,999)	30	(43)	16	2,054	(942)	(21)	(921)
Sale of equity in subsidiaries to non-controlling interests <sup>(d)</sup>	181	313	41	-	27	562	117	445
Balance as at December 31, 2022	(1,944)	-	(2)	(10)	(1,397)	(3,353)	-	(3,353)

(a) Adjustments from the translation of financial statements of foreign operations whose functional currency is different from the Bank's functional currency.

(b) Net gains (losses) for hedging a net investment in foreign currency.

(c) Adjustments for employee benefits are net of adjustments for plan assets.

(d) For more information, please see Note 15.A to the financial statements as at December 31, 2022.

## Note 4 - Accumulated Other Comprehensive Income (Loss) (cont.)

### A. Changes in Accumulated Other Comprehensive Income (Loss) Components, Before and After Tax Effect

	For the three months ended June 30 (unaudited)					
	2023			2022		
	Before tax	Tax effect	After tax	Before tax	Tax effect	After tax
In NIS million						
Changes in other comprehensive income (loss) components before attribution to non-controlling interests:						
Adjustments in respect of presentation of available-for-sale bonds at fair value:						
Unrealized losses, net, from fair value adjustments	(188)	66	(122)	(1,554)	537	(1,017)
Net losses in respect of available-for-sale bonds reclassified to the income statement <sup>(a)</sup>	51	(17)	34	76	(26)	50
Sale of equity in subsidiaries to non-controlling interests <sup>(f)</sup>	-	-	-	276	(95)	181
Net change during the period	(137)	49	(88)	(1,202)	416	(786)
Translation adjustments: <sup>(b)</sup>						
Sale of equity of a consolidated company to non-controlling interests - hedge effect <sup>(f)</sup>	-	-	-	421	(108)	313
Net change during the period	-	-	-	421	(108)	313
Cash flow hedges						
Net gains for cash flow hedges	9	(4)	5	9	(3)	6
Sale of equity in subsidiaries to non-controlling interests <sup>(f)</sup>	-	-	-	62	(21)	41
Net change during the period	9	(4)	5	71	(24)	47
Investee companies accounted for using the equity method						
The Bank's share in other comprehensive income of investees, equity-accounted	61	(42)	19	257	(88)	169
Hedges <sup>(c)</sup>	(50)	17	(33)	(246)	84	(162)
Net change during the period	11	(25)	(14)	11	(4)	7
Employee benefits: <sup>(d)</sup>						
Net actuarial gain	70	(25)	45	1,032	(348)	684
Net losses reclassified to the income statement <sup>(e)</sup>	78	(27)	51	69	(23)	46
Sale of equity in subsidiaries to non-controlling interests <sup>(f)</sup>	-	-	-	38	(11)	27
Net change during the period	148	(52)	96	1,139	(382)	757
Total net change during the period	31	(32)	(1)	440	(102)	338
Less changes in other comprehensive income components attributable to non-controlling interests						
Total change during the period, net	-	-	-	137	(20)	117
Changes in other comprehensive income attributable to the Bank's shareholders						
Total change during the period, net	31	(32)	(1)	303	(82)	221

(a) The before tax amount is reported in the income statement under the noninterest finance income item. Please see Note 3A.

(b) Adjustments from the translation of financial statements of foreign operations whose functional currency is different from the Bank's functional currency.

(c) Net gains (losses) for hedging a net investment in foreign currency.

(d) Adjustments for employee benefits are net of adjustments for plan assets.

(e) The before-tax amount is reported in the income statement under the other expenses for employee benefits line item. For more information, please see Note 8.

(f) For more information, please see Note 15.A to the financial statements as at December 31, 2022.



## Note 4 - Accumulated Other Comprehensive Income (Loss) (cont.)

### A. Changes in Accumulated Other Comprehensive Income (Loss) Components, Before and After Tax Effect (cont.)

	For the six months ended June 30 (unaudited)					
	2023			2022		
	Before tax	Tax effect	After tax	Before tax	Tax effect	After tax
In NIS million						
Changes in other comprehensive income (loss) components before attribution to non-controlling interests:						
Adjustments in respect of presentation of available-for-sale bonds at fair value:						
Unrealized losses, net, from fair value adjustments	(104)	32	(72)	(3,567)	1,217	(2,350)
Net losses in respect of available-for-sale bonds reclassified to the income statement <sup>(a)</sup>	220	(75)	145	83	(28)	55
Sale of equity in subsidiaries to non-controlling interests <sup>(f)</sup>	-	-	-	276	(95)	181
Net change during the period	116	(43)	73	(3,208)	1,094	(2,114)
Translation adjustments: <sup>(b)</sup>						
Adjustments from translation of financial statements	-	-	-	59	-	59
Hedges <sup>(c)</sup>	-	-	-	(44)	15	(29)
Sale of equity in subsidiaries to non-controlling interests - Hedging effect <sup>(f)</sup>	-	-	-	421	(108)	313
Net change during the period	-	-	-	436	(93)	343
Cash flow hedges						
Net gains (losses) for cash flow hedges	4	(2)	2	(65)	22	(43)
Sale of equity in subsidiaries to non-controlling interests <sup>(f)</sup>	-	-	-	62	(21)	41
Net change during the period	4	(2)	2	(3)	1	(2)
Investee companies accounted for using the equity method						
The Bank's share in other comprehensive income of investees, equity-accounted	171	(72)	99	250	(87)	163
Hedges <sup>(c)</sup>	(134)	46	(88)	(246)	84	(162)
Net change during the period	37	(26)	11	4	(3)	1
Employee benefits: <sup>(d)</sup>						
Net actuarial gain (loss)	(216)	74	(142)	3,338	(1,125)	2,213
Net losses reclassified to the income statement <sup>(e)</sup>	188	(64)	124	197	(67)	130
Sale of equity in subsidiaries to non-controlling interests <sup>(f)</sup>	-	-	-	38	(11)	27
Net change during the period	(28)	10	(18)	3,573	(1,203)	2,370
Total net change during the period	129	(61)	68	802	(204)	598
Less changes in other comprehensive income components attributable to non-controlling interests						
Total change during the period, net	-	-	-	101	(5)	96
Changes in other comprehensive income attributable to the Bank's shareholders						
Total change during the period, net	129	(61)	68	701	(199)	502

- (a) The before tax amount is reported in the income statement under the noninterest finance income item. Please see Note 3A.
- (b) Adjustments from translation of financial statements of foreign operations whose functional currency is different than the Bank's functional currency.
- (c) Net gains (losses) for hedging a net investment in foreign currency.
- (d) The adjustments for employee benefits are net of adjustments for plan assets.
- (e) The before-tax amount is reported in the income statement under the other expenses for employee benefits line item. For more information, please see Note 8.
- (f) For more information, please see Note 15.A to the financial statements as at December 31, 2022.

## Note 4 - Accumulated Other Comprehensive Income (Loss) (cont.)

### A. Changes in Accumulated Other Comprehensive Income (Loss) Components, Before and After Tax Effect (cont.)

	For the year ended December 31, 2022 (audited)		
	Before tax	Tax effect	After tax
	In NIS million		
Changes in other comprehensive income (loss) components before attribution to non-controlling interests:			
Adjustments in respect of presentation of available-for-sale bonds at fair value:			
Unrealized losses, net, from fair value adjustments	(4,719)	1,603	(3,116)
Net losses in respect of available-for-sale bonds reclassified to the income statement <sup>(a)</sup>	178	(61)	117
Sale of equity in subsidiaries to non-controlling interests <sup>(f)</sup>	276	(95)	181
Net change during the year	(4,265)	1,447	(2,818)
Translation adjustments: <sup>(b)</sup>			
Adjustments from translation of financial statements	59	-	59
Hedges <sup>(c)</sup>	(44)	15	(29)
Sale of equity in subsidiaries to non-controlling interests - Hedging effect <sup>(f)</sup>	421	(108)	313
Net change during the year	436	(93)	343
Cash flow hedges			
Net losses for cash flow hedges	(65)	22	(43)
Sale of equity in subsidiaries to non-controlling interests <sup>(f)</sup>	62	(21)	41
Net change during the year	(3)	1	(2)
Investee companies accounted for using the equity method			
The Bank's share in other comprehensive income of equity-accounted associates	246	(58)	188
Hedges <sup>(c)</sup>	(262)	90	(172)
Net change during the year	(16)	32	16
Employee benefits: <sup>(d)</sup>			
Net actuarial gain	2,826	(949)	1,877
Net losses reclassified to the income statement <sup>(e)</sup>	269	(92)	177
Sale of equity in subsidiaries to non-controlling interests <sup>(f)</sup>	38	(11)	27
Net change during the year	3,133	(1,052)	2,081
Total change during the year, net	(715)	335	(380)
Less changes in other comprehensive income components attributable to non-controlling interests			
Total change during the year, net	101	(5)	96
Changes in other comprehensive loss attributable to the Bank's shareholders			
Total change during the year, net	(816)	340	(476)

(a) The before tax amount is reported in the income statement under the noninterest finance income item. Please see Note 3A.

(b) Adjustments from translation of financial statements of foreign operations whose functional currency is different than the Bank's functional currency.

(c) Net gains (losses) for hedging a net investment in foreign currency.

(d) The adjustments for employee benefits are net of adjustments for plan assets.

(e) The before-tax amount is reported in the income statement under the other expenses for employee benefits line item. For more information, please see Note 8.

(f) For more information, please see Note 15.A to the financial statements as at December 31, 2022.

## Note 5 - Securities

	As at June 30, 2023 (unaudited)					
	Balance	Amortized	Balance of	Unrealized	Unrealized	Fair value <sup>(a)</sup>
	sheet value	cost	loan loss	gains from	losses from	
			provision	fair value	fair value	
				adjustments	adjustments	
	In NIS million					
1. Held-to-maturity bonds:						
Of the Israeli Government	7,879	7,879	-	1	(729)	7,151
Of foreign financial institutions	1,402	1,402	1	-	(62)	1,341
Asset-backed (ABS) or mortgage-backed (MBS)	5,435	5,435	1	10	(453)	4,993
Of other foreign entities	338	338	1	-	(17)	322
Total held-to-maturity bonds <sup>(e)</sup>	15,054	15,054	3	11	(1,261)	13,807
	As at June 30, 2023 (unaudited)					
	Balance	Amortized	Balance of	Accumulated other comprehensive income (loss)		Fair value <sup>(a)</sup>
	sheet value	cost	loan loss	Gains	Losses	
			provision			
	In NIS million					
2. Available-for-sale bonds:						
Of the Israeli Government	50,515	52,477	-	19	(1,981)	50,515
Of foreign governments	16,354	16,604	-	2	(252)	16,354
Of Israeli financial institutions	47	50	-	-	(3)	47
Of foreign financial institutions	9,142	9,488	-	14	(360)	9,142
Asset-backed (ABS) or mortgage-backed (MBS)	9,870	10,495	-	14	(639)	9,870
Of other Israeli entities	687	734	-	6	(53)	687
Of other foreign entities	4,688	5,111	-	2	(425)	4,688
Total available-for-sale bonds <sup>(e)</sup>	91,303	94,959	-	57 <sup>(c)</sup>	(3,713) <sup>(c)</sup>	91,303

Please see comments below.

	As at June 30, 2023 (unaudited)					
	Balance	Cost	Balance of	Unrealized	Unrealized	Fair value <sup>(a)</sup>
	sheet value		loan loss	gains from	losses from	
			provision	fair value	fair value	
				adjustments	adjustments	
In NIS million						
3. Investment in not held-for-trading equity securities and mutual funds:						
Equity securities and mutual funds	4,360	3,997	-	365	(2)	4,360
Of which: equity securities and mutual funds for which there is no available fair value <sup>(b)</sup>	2,547	2,547				2,547
Total not held-for-trading equity securities and mutual funds	4,360	3,997	-	365 <sup>(d)</sup>	(2) <sup>(d)</sup>	4,360
Total not held-for-trading securities	110,717	114,010	3	433	(4,976)	109,470
	As at June 30, 2023 (unaudited)					
	Balance	Amortized	Balance of	Unrealized	Unrealized	Fair value <sup>(a)</sup>
	sheet value	cost (in equity securities - cost)	loan loss	gains from	losses from	
			provision	fair value	fair value	
				adjustments	adjustments	
In NIS million						
4. Held-for-trading securities: bonds -						
Of the Israeli Government	6,262	6,264	-	2	(4)	6,262
Of foreign governments	184	185	-	-	(1)	184
Of Israeli financial institutions	519	559	-	-	(40)	519
Of foreign financial institutions	16	18	-	-	(2)	16
Asset-backed (ABS) or mortgage-backed (MBS)	28	31	-	-	(3)	28
Of other Israeli entities	227	249	-	-	(22)	227
Of other foreign entities	66	71	-	-	(5)	66
Total bonds	7,302	7,377	-	2	(77)	7,302
Equity securities and mutual funds	21	20	-	1	-	21
Total held-for-trading securities	7,323	7,397	-	3 <sup>(d)</sup>	(77) <sup>(d)</sup>	7,323
Total securities	118,040	121,407	3	436	(5,053)	116,793

Please see comments below.

## Note 5 - Securities (cont.)

As at June 30, 2022 (unaudited)						
	Balance sheet value	Amortized cost	Balance of loan loss provision	Unrealized gains from fair value adjustments	Unrealized losses from fair value adjustments	Fair value <sup>(a)</sup>
In NIS million						
1. Held-to-maturity bonds:						
Of the Israeli Government	9,501	9,501	15	-	(361)	9,155
Of foreign financial institutions	969	969	1	-	(16)	954
Asset-backed (ABS) or mortgage-backed (MBS)	3,243	3,243	1	-	(292)	2,952
Of other foreign entities	317	317	1	-	(6)	312
Total held-to-maturity bonds <sup>(e)</sup>	14,030	14,030	18	-	(675)	13,373
As at June 30, 2022 (unaudited)						
	Balance sheet value	Amortized cost	Balance of loan loss provision	Accumulated Other Comprehensive Income (Loss)		Fair value <sup>(a)</sup>
				Gains	Losses	
In NIS million						
2. Available-for-sale bonds:						
Of the Israeli Government	26,246	27,233	-	278	(1,265)	26,246
Of foreign governments	15,579	15,823	-	1	(245)	15,579
Of Israeli financial institutions	49	49	-	1	(1)	49
Of foreign financial institutions	11,564	11,882	1	5	(324)	11,564
Asset-backed (ABS) or mortgage-backed (MBS)	6,912	7,389	-	6	(483)	6,912
Of other Israeli entities	626	651	-	10	(35)	626
Of other foreign entities	5,098	5,535	1	3	(441)	5,098
Total available-for-sale bonds <sup>(e)</sup>	66,074	68,562	2	(304) <sup>(c)</sup>	(2,794) <sup>(c)</sup>	66,074

Please see comments below.

	As at June 30, 2022 (unaudited)					Fair value <sup>(a)</sup>
	Balance	Cost	Balance of	Unrealized	Unrealized	
	sheet value		loan loss	gains from	losses from	
			provision	fair value	fair value	
				adjustments	adjustments	
In NIS million						
3. Investment in not held-for-trading equity securities and mutual funds:						
Equity securities and mutual funds	4,385	4,146	-	345	(106)	4,385
Of which: equity securities and mutual funds for which there is no available fair value <sup>(b)</sup>	2,033	2,033	-			2,033
Total not held-for-trading equity securities and mutual funds	4,385	4,146	-	345 <sup>(d)</sup>	(106) <sup>(d)</sup>	4,385
Total not held-for-trading securities	84,489	86,738	20	649	(3,575)	83,832

	As at June 30, 2022 (unaudited)					Fair value <sup>(a)</sup>
	Balance	Amortized	Balance of	Unrealized	Unrealized	
	sheet value	cost (in equity securities - cost)	loan loss	gains from	losses from	
			provision	fair value	fair value	
				adjustments	adjustments	
In NIS million						
4. Held-for-trading securities: bonds -						
Of the Israeli Government	1,785	1,790	-	7	(12)	1,785
Of foreign governments	-	-	-	-	-	-
Of Israeli financial institutions	495	527	-	-	(32)	495
Of foreign financial institutions	51	59	-	-	(8)	51
Asset-backed (ABS) or mortgage-backed (MBS)	38	41	-	-	(3)	38
Of other Israeli entities	221	241	-	-	(20)	221
Of other foreign entities	72	77	-	-	(5)	72
Total bonds	2,662	2,735	-	7	(80)	2,662
Equity securities and mutual funds	17	19	-	-	(2)	17
Total held-for-trading securities	2,679	2,754	-	7 <sup>(d)</sup>	(82) <sup>(d)</sup>	2,679
Total securities	87,168	89,492	20	656	(3,657)	86,511

Please see comments below.

## Note 5 - Securities (cont.)

	As at December 31, 2022 (audited)					
	Balance sheet value	Amortized cost	Balance of loan loss provision	Unrealized gains from fair value adjustments	Unrealized losses from fair value adjustments	Fair value <sup>(a)</sup>
	In NIS million					
1. Held-to-maturity bonds:						
Of the Israeli Government	9,631	9,631	-	2	(670)	8,963
Of foreign financial institutions	1,321	1,321	2	-	(56)	1,267
Asset-backed (ABS) or mortgage-backed (MBS)	3,256	3,256	1	-	(432)	2,825
Of other foreign entities	320	320	1	-	(19)	302
Total held-to-maturity bonds <sup>(e)</sup>	14,528	14,528	4	2	(1,177)	13,357
	As at December 31, 2022 (audited)					
	Balance sheet value	Amortized cost	Balance of loan loss provision	Accumulated Other Comprehensive Income (Loss)		Fair value <sup>(a)</sup>
				Gains	Losses	
	In NIS million					
2. Available-for-sale bonds:						
Of the Israeli Government	21,842	23,691	-	63	(1,912)	21,842
Of foreign governments	16,995	17,291	-	2	(298)	16,995
Of Israeli financial institutions	46	49	-	-	(3)	46
Of foreign financial institutions	9,627	10,001	24	11	(409)	9,627
Asset-backed (ABS) or mortgage-backed (MBS)	7,710	8,353	-	7	(650)	7,710
Of other Israeli entities	670	717	2	7	(56)	670
Of other foreign entities	4,919	5,486	7	2	(576)	4,919
Total available-for-sale bonds <sup>(e)</sup>	61,809	65,588	33	92 <sup>(c)</sup>	(3,904) <sup>(c)</sup>	61,809
	As at December 31, 2022 (audited)					
	Balance sheet value	Cost	Balance of loan loss provision	Unrealized gains from fair value adjustments	Unrealized losses from fair value adjustments	Fair value <sup>(a)</sup>
	In NIS million					
3. Investment in not held-for-trading equity securities and mutual funds:						
Equity securities and mutual funds	4,353	4,097	-	290	(34)	4,353
Of which: equity securities and mutual funds for which there is no available fair value <sup>(b)</sup>	2,333	2,333				2,333
Total not held for-trading equity securities and mutual funds	4,353	4,097	-	290 <sup>(d)</sup>	(34) <sup>(d)</sup>	4,353
Total not held-for-trading securities	80,690	84,213	37	384	(5,115)	79,519

Please see comments below.

	As at December 31, 2022 (audited)					
	Balance sheet value	Amortized cost (in equity securities - cost)	Balance of loan loss provision	Unrealized gains from fair value adjustments	Unrealized losses from fair value adjustments	Fair value <sup>(a)</sup>
	In NIS million					
4. Held-for-trading securities: bonds -						
Of the Israeli Government	1,263	1,274	-	1	(12)	1,263
Of Israeli financial institutions	580	627	-	-	(47)	580
Of foreign financial institutions	53	59	-	-	(6)	53
Asset-backed (ABS) or mortgage-backed (MBS)	33	36	-	-	(3)	33
Of other Israeli entities	257	296	-	-	(39)	257
Of other foreign entities	71	78	-	-	(7)	71
Total bonds	2,257	2,370	-	1	(114)	2,257
Equity securities and mutual funds	3	3	-	-	-	3
Total held-for-trading securities	2,260	2,373	-	1 <sup>(d)</sup>	(114) <sup>(d)</sup>	2,260
Total securities	82,950	86,586	37	385	(5,229)	81,779

Comments:

- (a) In most cases, fair value inputs are based on quoted share prices, which do not necessarily reflect the price that can be obtained from selling large blocks of securities.
- (b) Shares for which no fair value is available are presented at cost less impairment, adjusted upwards or downwards for observable prices in similar transactions or identical transactions of the same issuer.
- (c) Included in equity under the "Adjustments in respect of the presentation of available-for-sale bonds at fair value, net" under other comprehensive income, except for securities designated to be hedged at fair value.
- (d) Carried to the income statement but as yet unrealized.
- (e) An amount of NIS 15.6 billion out of total foreign currency securities are rated SSA (Super-nationals, Sovereign and Agencies) (June 30, 2022 - NIS 14.5 billion, December 31, 2022 - NIS 12.8 billion).

General comments:

Loaned securities in the amount of NIS 120 million (as of June 30, 2022 - NIS 214 million; as of December 31, 2022 - NIS 52 million) are presented under the loans to the public item.

Securities that were pledged totaled NIS 12,795 million (as of June 30, 2022 - NIS 16,516 million; as of December 31, 2022 - NIS 17,405 million). For more information on the financial performance of investments in bonds, equity securities and mutual funds, please see Note 2 and Note 3A.

The distinction between Israeli and foreign bonds was made according to the issuer's country of residence.



## Note 5 - Securities (cont.)

More Information on Amortized Cost and Unrealized Losses, by Duration and Impairment Percentage, of Held-to-Maturity Bonds in a Deferred Loss Position

June 30, 2023 (unaudited)									
	Less than 12 months <sup>(a)</sup>					12 months or more <sup>(b)</sup>			
	Unrealized losses from fair value adjustments					Unrealized losses from fair value adjustments			
	Amortized cost	0- 20% <sup>(c)</sup>	20%- 40% <sup>(d)</sup>	Over 40% <sup>(e)</sup>	Total	Amortized cost	0- 20% <sup>(c)</sup>	20%- 40% <sup>(d)</sup>	Over 40% <sup>(e)</sup> Total
In NIS million									
Bonds									
Of the Israeli Government	79	1	-	-	1	7,767	500	228	- 728
Asset-backed (ABS) or mortgage-backed (MBS)	1,778	20	-	-	20	2,864	353	80	- 433
Of foreign financial institutions	184	5	-	-	5	1,219	57	-	- 57
Of other foreign entities	28	1	-	-	1	311	16	-	- 16
Total held-to-maturity bonds	2,069	27	-	-	27	12,161	926	308	- 1,234
June 30, 2022 (unaudited)									
	Less than 12 months <sup>(a)</sup>					12 months or more <sup>(b)</sup>			
	Unrealized losses from fair value adjustments					Unrealized losses from fair value adjustments			
	Amortized cost	0- 20% <sup>(c)</sup>	20%- 40% <sup>(d)</sup>	Over 40% <sup>(e)</sup>	Total	Amortized cost	0- 20% <sup>(c)</sup>	20%- 40% <sup>(d)</sup>	Over 40% <sup>(e)</sup> Total
In NIS million									
Bonds									
Of the Israeli Government	9,334	332	-	-	332	182	23	6	- 29
Asset-backed (ABS) or mortgage-backed (MBS)	2,201	163	3	-	166	986	126	-	- 126
Of foreign financial institutions	970	16	-	-	16	-	-	-	-
Of other foreign entities	292	6	-	-	6	-	-	-	-
Total held-to-maturity bonds	12,797	517	3	-	520	1,168	149	6	- 155

(a) Investments in a continuous unrealized loss position for a period of less than 12 months.

(b) Investments in a continuous unrealized loss position for a period of 12 months or more.

(c) Investments whose unrealized loss represents up to 20 percent of their amortized cost.

(d) Investments whose unrealized loss represents over 20 percent but no more than 40 percent of their amortized cost.

(e) Investments whose unrealized loss represents over 40 percent of their amortized cost.

More Information on Amortized Cost and Unrealized Losses, by Duration and Impairment Percentage, of Held-to-Maturity Bonds in a Deferred Loss Position (cont.)

	December 31, 2022 (audited)									
	Less than 12 months <sup>(a)</sup>					12 months or more <sup>(b)</sup>				
	Unrealized losses from fair value adjustments					Unrealized losses from fair value adjustments				
	Amortized cost	0-20% <sup>(c)</sup>	20%-40% <sup>(d)</sup>	Over 40% <sup>(e)</sup>	Total	Amortized cost	0-20% <sup>(c)</sup>	20%-40% <sup>(d)</sup>	Over 40% <sup>(e)</sup>	Total
	In NIS million									
Bonds										
Of the Israeli Government	9,417	467	166	-	633	183	29	8	-	37
Asset-backed (ABS) or mortgage-backed (MBS)	1,541	121	14	-	135	1,715	217	80	-	297
Of foreign financial institutions	1,321	56	-	-	56	-	-	-	-	-
Of other foreign entities	320	19	-	-	19	-	-	-	-	-
Total held-to-maturity bonds	12,599	663	180	-	843	1,898	246	88	-	334

(a) Investments in a continuous unrealized loss position for a period of less than 12 months.

(b) Investments in a continuous unrealized loss position for a period of 12 months or more.

(c) Investments whose unrealized loss represents up to 20 percent of their amortized cost.

(d) Investments whose unrealized loss represents over 20 percent but no more than 40 percent of their amortized cost.

(e) Investments whose unrealized loss represents over 40 percent of their amortized cost.

## Note 5 - Securities (cont.)

More Information on Fair Value and Unrealized Losses, by Duration and Impairment Percentage, of Available-for-Sale Bonds in an Unrealized Loss Position without Loan Loss Provision

June 30, 2023 (unaudited)										
	Less than 12 months <sup>(a)</sup>					12 months or more <sup>(b)</sup>				
	Unrealized losses <sup>(f)</sup>				Total	Unrealized losses <sup>(f)</sup>				Total
	Fair value	0-20% <sup>(c)</sup>	20%-40% <sup>(d)</sup>	Over 40% <sup>(e)</sup>		Fair value	0-20% <sup>(c)</sup>	20%-40% <sup>(d)</sup>	Over 40% <sup>(e)</sup>	
In NIS million										
Bonds										
Of governments and foreign financial and institutions	33,299	263	1	-	264	22,942	1,836	496	-	2,332
Asset-backed (ABS) or mortgage-backed (MBS)	2,360	33	-	-	33	6,109	401	205	-	606
Of others	922	45	-	-	45	4,035	359	74	-	433
Total available-for-sale bonds	36,581	341	1	-	342	33,086	2,596	775	-	3,371
June 30, 2022 (unaudited)										
	Less than 12 months <sup>(a)</sup>					12 months or more <sup>(b)</sup>				
	Unrealized losses <sup>(f)</sup>				Total	Unrealized losses <sup>(f)</sup>				Total
	Fair value	0-20% <sup>(c)</sup>	20%-40% <sup>(d)</sup>	Over 40% <sup>(e)</sup>		Fair value	0-20% <sup>(c)</sup>	20%-40% <sup>(d)</sup>	Over 40% <sup>(e)</sup>	
In NIS million										
Bonds										
Of governments and foreign financial and institutions	43,733	1,343	296	-	1,639	1,980	164	32	-	196
Asset-backed (ABS) or mortgage-backed (MBS)	4,548	236	-	-	236	2,034	206	41	-	247
Of others	4,200	305	30	-	335	788	118	23	-	141
Total available-for-sale bonds	52,481	1,884	326	-	2,210	4,802	488	96	-	584

(a) Investments in a continuous unrealized loss position for a period of less than 12 months.

(b) Investments in a continuous unrealized loss position for a period of 12 months or more.

(c) Investments whose unrealized loss represents up to 20 percent of their amortized cost.

(d) Investments whose unrealized loss represents over 20 percent but no more than 40 percent of their amortized cost.

(e) Investments whose unrealized loss represents over 40 percent of their amortized cost.

(f) Amounts carried to the capital reserve as part of other comprehensive income, net of tax.

More Information on Fair Value and Unrealized Losses, by Duration and Impairment Percentage, of Available-for-Sale Bonds in an Unrealized Loss Position without Loan Loss Provision (cont.)

December 31, 2022 (audited)										
Less than 12 months <sup>(a)</sup>					12 months or more <sup>(b)</sup>					
Unrealized losses <sup>(f)</sup>					Unrealized losses <sup>(f)</sup>					
Fair value	0-20% <sup>(c)</sup>	20%-40% <sup>(d)</sup>	Over 40% <sup>(e)</sup>	Total	Fair value	0-20% <sup>(c)</sup>	20%-40% <sup>(d)</sup>	Over 40% <sup>(e)</sup>	Total	
In NIS million										
Bonds										
Of governments and foreign financial and institutions	31,823	1,741	441	-	2,182	5,240	367	61	12	440
Asset-backed (ABS) or mortgage-backed (MBS)	4,004	160	4	-	164	3,163	301	185	-	486
Of others	3,881	282	69	-	351	1,582	148	133	-	281
Total available-for-sale bonds	39,708	2,183	514	-	2,697	9,985	816	379	12	1,207

(a) Investments in a continuous unrealized loss position for a period of less than 12 months.

(b) Investments in a continuous unrealized loss position for a period of 12 months or more.

(c) Investments whose unrealized loss represents up to 20 percent of their amortized cost.

(d) Investments whose unrealized loss represents over 20 percent but no more than 40 percent of their amortized cost.

(e) Investments whose unrealized loss represents over 40 percent of their amortized cost.

(f) Amounts carried to the capital reserve as part of other comprehensive income, net of tax.

## Note 5 - Securities (cont.)

## More Information on Mortgage-Backed and Asset-Backed Available-for-Sale Bonds in an Unrealized Loss Position

	June 30, 2023 (unaudited)					
	Up to 12 months		More than 12 months		Total	
	Unrealized losses from fair value		Unrealized losses from fair value		Unrealized losses from fair value	
	Fair value	adjustments <sup>(a)</sup>	Fair value	adjustments <sup>(a)</sup>	Fair value	adjustments <sup>(a)</sup>
	In NIS million					
Mortgage-backed bonds (MBS)	1,303	(20)	1,759	(345)	3,062	(365)
Other mortgage-backed bonds (including CMO, REMIC and stripped MBSSs)	401	(9)	1,369	(183)	1,770	(192)
Asset-backed bonds (ABS)	656	(4)	2,981	(78)	3,637	(82)
Total	2,360	(33)	6,109	(606)	8,469	(639)

  

	June 30, 2022 (unaudited)					
	Up to 12 months		More than 12 months		Total	
	Unrealized losses from fair value		Unrealized losses from fair value		Unrealized losses from fair value	
	Fair value	adjustments <sup>(a)</sup>	Fair value	adjustments <sup>(a)</sup>	Fair value	adjustments <sup>(a)</sup>
	In NIS million					
Mortgage-backed bonds (MBS)	1,213	(121)	786	(112)	1,999	(233)
Other mortgage-backed bonds (including CMO, REMIC and stripped MBSSs)	1,005	(34)	554	(110)	1,559	(144)
Asset-backed bonds (ABS)	2,330	(81)	694	(25)	3,024	(106)
Total	4,548	(236)	2,034	(247)	6,582	(483)

  

	December 31, 2022 (audited)					
	Up to 12 months		More than 12 months		Total	
	Unrealized losses from fair value		Unrealized losses from fair value		Unrealized losses from fair value	
	Fair value	adjustments <sup>(a)</sup>	Fair value	adjustments <sup>(a)</sup>	Fair value	adjustments <sup>(a)</sup>
	In NIS million					
Mortgage-backed bonds (MBS)	691	(46)	1,438	(300)	2,129	(346)
Other mortgage-backed bonds (including CMO, REMIC and stripped MBSSs)	886	(39)	755	(142)	1,641	(181)
Asset-backed bonds (ABS)	2,427	(79)	970	(44)	3,397	(123)
Total	4,004	(164)	3,163	(486)	7,167	(650)

(a) Amounts carried to the capital reserve as part of other comprehensive income, net of tax.

## More Information on Held-to-Maturity Mortgage-Backed Bonds

	June 30, 2023 (unaudited)			
	Amortized cost <sup>(a)</sup>	Unrealized	Unrealized	Fair value
		gains from fair	losses from fair	
		value	value	
		adjustments	adjustments	
In NIS million				
Mortgage-backed bonds (MBS)				
Pass-through type held-to-maturity securities	4,003	-	(444)	3,559
Of which: GNMA-backed securities	2,744	-	(265)	2,479
Securities issued by FNMA or FHLMC	1,259	-	(179)	1,080
Other mortgage-backed bonds (including CMOs and stripped MBSs)	1,189	3	(9)	1,183
Of which: Securities issued or guaranteed by FNMA, FHLMC, or GNMA	1,190	3	(9)	1,184
Total mortgage-backed bonds (MBS)	5,192	3	(453)	4,742
Asset-backed bonds (ABS)	244	7	-	251
Of which: Loans to other than individuals - CLO-type bonds	244	7	-	251
Total mortgage-backed held-to-maturity bonds	5,436	10	(453)	4,993

(a) Including a provision balance for credit differences in the amount of NIS 1 million.

	June 30, 2022 (unaudited)			
	Amortized cost <sup>(a)</sup>	Unrealized gains from fair value	Unrealized losses from fair value	Fair value
		adjustments	adjustments	
In NIS million				
Mortgage-backed bonds (MBS)				
Pass-through held-to-maturity bonds	3,004	-	(282)	2,722
Of which: GNMA-backed securities	1,800	-	(159)	1,641
Securities issued by FNMA or FHLMC	1,204	-	(123)	1,081
Other mortgage-backed bonds (including CMOs and stripped MBSs)	-	-	-	-
Of which: Securities issued or guaranteed by FNMA, FHLMC, or GNMA	-	-	-	-
Total mortgage-backed bonds (MBS)	3,004	-	(282)	2,722
Asset-backed bonds (ABS)	240	-	(10)	230
Of which: Loans to other than individuals - CLO-type bonds	240	-	(10)	230
Total mortgage-backed held-to-maturity bonds	3,244	-	(292)	2,952

(a) Including a provision balance for credit differences in the amount of NIS 1 million.

## Note 5 - Securities (cont.)

## More Information on Held-to-Maturity Mortgage-Backed Bonds (cont.)

	December 31, 2022 (audited)			Fair value
	Amortized cost <sup>(a)</sup>	Unrealized gains from fair value adjustments	Unrealized losses from fair value adjustments	
		In NIS million		
Mortgage-backed bonds (MBS)				
Pass-through held-to-maturity bonds	2,968	-	(426)	2,542
Of which: GNMA-backed securities	1,807	-	(246)	1,561
Securities issued by FNMA or FHLMC	1,161	-	(180)	981
Other mortgage-backed bonds (including CMOs and stripped MBSs)	51	-	(2)	49
Of which: Securities issued or guaranteed by FNMA, FHLMC, or GNMA	51	-	(2)	49
Total mortgage-backed bonds (MBS)	3,019	-	(428)	2,591
Asset-backed bonds (ABS)	238	-	(4)	234
Of which: Loans to other than individuals - CLO-type bonds	238	-	(4)	234
Total mortgage-backed held-to-maturity bonds	3,257	-	(432)	2,825

(a) Including a provision balance for credit differences in the amount of NIS 1 million.

## More Information on Mortgage-Backed and Asset-Backed Available-for-Sale Bonds

	June 30, 2023 (unaudited)			
	Accumulated Other Comprehensive Income (Loss) <sup>(a)</sup>			
	Amortized cost	Gains	Losses	Fair value
	In NIS million			
Mortgage-backed bonds (MBS)				
Pass-through bonds	3,587	1	(365)	3,223
Of which: GNMA-backed bonds	2,465	1	(243)	2,223
Bonds issued by FNMA or FHLMC	1,122	-	(122)	1,000
Other mortgage-backed bonds (including CMOs and stripped MBSS)	2,405	5	(192)	2,218
Of which: Bonds issued or guaranteed by FNMA, FHLMC, or GNMA	2,093	2	(187)	1,908
Total mortgage-backed bonds (MBS)	5,992	6	(557)	5,441
Asset-backed bonds (ABS)	4,503	8	(82)	4,429
Of which: Loans to other than individuals - CLO-type bonds	3,085	8	(50)	3,043
Loans to non-individuals - SBA-guaranteed securities	1,114	-	(20)	1,094
Total available-for-sale mortgage -backed and asset-backed bonds	10,495	14	(639)	9,870
	June 30, 2022 (unaudited)			
	Accumulated Other Comprehensive Income (Loss) <sup>(a)</sup>			
	Amortized cost	Gains	Losses	Fair value
	In NIS million			
Mortgage-backed bonds (MBS)				
Pass-through bonds	2,345	-	(233)	2,112
Of which: GNMA-backed securities	1,606	-	(149)	1,457
Securities issued by FNMA or FHLMC	739	-	(84)	655
Other mortgage-backed bonds (including CMOs and stripped MBSS)	1,849	5	(144)	1,710
Of which: Securities issued or guaranteed by FNMA, FHLMC, or GNMA	1,497	-	(138)	1,359
Total mortgage-backed bonds (MBS)	4,194	5	(377)	3,822
Asset-backed bonds (ABS)	3,195	1	(106)	3,090
Of which: Loans to other than individuals - CLO-type bonds	2,134	1	(84)	2,051
Loans to non-individuals - SBA-guaranteed securities	833	-	(15)	818
Total available-for-sale mortgage- backed and asset-backed bonds	7,389	6	(483)	6,912

(a) Amounts carried to the capital reserve as part of other comprehensive income, net, after the tax effect.



## Note 5 - Securities (cont.)

## More Information on Mortgage-Backed and Asset-Backed Available-for-Sale Bonds (cont.)

	December 31, 2022 (audited)			
		Accumulated Other Comprehensive Income (Loss) <sup>(a)</sup>		
	Amortized cost	Gains	Losses	Fair value
	In NIS million			
Mortgage-backed bonds (MBS)				
Pass-through bonds	2,663	1	(346)	2,318
Of which: GNMA-backed securities	1,957	1	(231)	1,727
Securities issued by FNMA or FHLMC	706	-	(115)	591
Other mortgage-backed bonds (including CMOs and stripped MBSs)	1,939	4	(181)	1,762
Of which: Securities issued or guaranteed by FNMA, FHLMC, or GNMA	1,615	-	(174)	1,441
Total mortgage-backed bonds (MBS)	4,602	5	(527)	4,080
Asset-backed bonds (ABS)	3,751	2	(123)	3,630
Of which: Loans to other than individuals - CLO-type bonds	2,460	2	(84)	2,378
Loans to non-individuals - SBA-guaranteed securities	1,042	-	(27)	1,015
Total available-for-sale mortgage-backed and asset-backed bonds	8,353	7	(650)	7,710

(a) Amounts carried to the capital reserve as part of other comprehensive income, net, after the tax effect.

## More Information on Mortgage-Backed and Asset-Backed Held-for-Trading Securities

	June 30, 2023 (unaudited)			
	Amortized cost	Unrealized gains from fair value adjustments <sup>(a)</sup>	Unrealized losses from fair value adjustments <sup>(a)</sup>	Fair value
	In NIS million			
Mortgage-backed securities (MBS)				
Pass-through securities	1	-	-	1
Of which: Securities issued by FNMA or FHLMC	1	-	-	1
Other mortgage-backed securities (including CMOs and stripped MBSs)	22	-	(2)	20
Of which: Securities issued or guaranteed by FNMA, FHLMC, or GNMA	-	-	-	-
Total mortgage-backed securities (MBS)	23	-	(2)	21
Total asset-backed securities (ABS)	8	-	(1)	7
Total mortgage-backed and asset-backed held-for-trading securities	31	-	(3)	28
	June 30, 2022 (unaudited)			
	Amortized cost	Unrealized gains from fair value adjustments <sup>(a)</sup>	Unrealized losses from fair value adjustments <sup>(a)</sup>	Fair value
	In NIS million			
Mortgage-backed securities (MBS)				
Pass-through securities	1	-	-	1
Of which: Securities issued by FNMA or FHLMC	1	-	-	1
Other mortgage-backed securities (including CMOs and stripped MBSs)	29	-	(2)	27
Of which: Securities issued or guaranteed by FNMA, FHLMC, or GNMA	-	-	-	-
Total mortgage-backed securities (MBS)	30	-	(2)	28
Total asset-backed securities (ABS)	11	-	(1)	10
Total mortgage-backed and asset-backed held-for-trading securities	41	-	(3)	38

(a) Gains (losses) carried to the income statement.

## Note 5 - Securities (cont.)

## More Information on Mortgage-Backed and Asset-Backed Held-for-Trading Securities (cont.)

	December 31, 2022 (audited)			Fair value
	Unrealized gains from fair value	Unrealized losses from fair value		
	Amortized cost	adjustments <sup>(a)</sup>	adjustments <sup>(a)</sup>	
In NIS million				
Mortgage-backed securities (MBS)				
Pass-through securities	1	-	-	1
Of which: Securities issued by FNMA or FHLMC	1	-	-	1
Other mortgage-backed securities (including CMOs and stripped MBSS)	25	-	(1)	24
Of which: Securities issued or guaranteed by FNMA, FHLMC, or GNMA	-	-	-	-
Total mortgage-backed securities (MBS)	26	-	(1)	25
Total asset-backed securities (ABS)	10	-	(2)	8
Total mortgage-backed and asset-backed held-for-trading securities	36	-	(3)	33

(a) Gains (losses) carried to the income statement.

## Change in outstanding loan loss provision for available-for-sale bonds

	For the six months ended June 30, 2023 (unaudited)			
	Governments and financial institutions	Asset-backed (ABS) or mortgage- backed (MBS)	Of others	Total
	In NIS million			
Balance of loan loss provision as at the beginning of the reporting period	24	-	9	33
Additions in respect of loan losses for which loan losses were not previously recorded	-	-	-	-
Amortization in respect of securities sold during the period	-	-	(7)	(7)
Net increase in current expected credit losses in respect of past loan losses	(24)	-	(2)	(26)
Outstanding loan loss provision as at the end of the reporting period	-	-	-	-
	For the year ended December 31, 2022 <sup>(a)</sup> (audited)			
	Governments and financial institutions	Asset-backed (ABS) or mortgage- backed (MBS)	Of others	Total
	In NIS million			
Balance of loan loss provision as at the beginning of the year	-	-	-	-
Additions in respect of loan losses for which loan losses were not previously recorded	24	-	9	33
Balance of loan loss provision as at year end	24	-	9	33

(a) As of January 1, 2022, the Bank is applying, for the first time, new rules regarding Current Expected Credit Loss (CECL) provisions. For more information, please see Note 1.N.1. to the financial statements as at December 31, 2022.

## Note 6 - Credit Risk, Loans to the Public and Loan Loss Provision

### A. Debts,<sup>(a)</sup> held-to-maturity bonds and available-for-sale bonds, loans to the public and balance of loan loss provision

	June 30, 2023 (unaudited)					
	Loans to the public				Banks, governments and bonds	Total
	Commercial	Housing	Private - other	Total - public		
In NIS million						
Recorded outstanding debt:						
Examined on a specific basis	232,959	-	550	233,509	119,883	353,392
Examined on a collective basis	27,362	124,018	30,158	181,538	-	181,538
Total <sup>1</sup>	260,321	124,018	30,708	415,047	119,883	534,930
<sup>1</sup> Of which:						
Non-performing debts	1,596	547	279	2,422	-	2,422
Debts in arrears of 90 days or more	76	-	91	167	-	167
Other troubled debts	3,946	15	543	4,504	-	4,504
Total troubled debts	5,618	562	913	7,093	-	7,093
Outstanding loan loss provision in respect of debts:						
Examined on a specific basis	3,547	-	197	3,744	23	3,767
Examined on a collective basis	680	460	598	1,738	-	1,738
Total loan loss provision <sup>2</sup>	4,227	460	795	5,482	23	5,505
<sup>2</sup> Of which:						
For non-performing debts	309	64	147	520	-	520
For other troubled debts	783	2	323	1,108	-	1,108

(a) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding securities borrowed or purchased under reverse repurchase agreements.

## Note 6 - Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### A. Debts,<sup>(a)</sup> held-to-maturity bonds and available-for-sale bonds, loans to the public and balance of loan loss provision (cont.)

	June 30, 2022 (unaudited)					
	Loans to the public				Banks, governments and bonds	Total
	Commercial	Housing	Private - other	Total - public		
In NIS million						
Recorded outstanding debt:						
Examined on a specific basis	202,153	-	407	202,560	97,288	299,848
Examined on a collective basis	25,274	113,077	28,900	167,251	4	167,255
Total <sup>1</sup>	227,427	113,077	29,307	369,811	97,292	467,103
<sup>1</sup> Of which:						
Non-performing debts	1,884	514	189	2,587	-	2,587
Debts in arrears of 90 days or more	231	-	65	296	-	296
Other troubled debts	2,699	52	427	3,178	-	3,178
Total troubled debts	4,814	566	681	6,061	-	6,061
Outstanding loan loss provision in respect of debts:						
Examined on a specific basis	3,294	-	143	3,437	40	3,477
Examined on a collective basis	551	321	578	1,450	-	1,450
Total loan loss provision <sup>2</sup>	3,845	321	721	4,887	40	4,927
<sup>2</sup> Of which:						
For non-performing debts	402	69	150	621	-	621
For other troubled debts	475	6	230	711	-	711

(a) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding securities borrowed or purchased under reverse repurchase agreements.

## Note 6 - Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

A. Debts,<sup>(a)</sup> held-to-maturity bonds and available-for-sale bonds, loans to the public and balance of loan loss provision (cont.)

	December 31, 2022 (audited)					
	Loans to the public				Banks, governments and bonds	Total
	Commercial	Housing	Private - other	Total - public		
In NIS million						
Recorded outstanding debt:						
Examined on a specific basis	213,711	-	460	214,171	95,502	309,673
Examined on a collective basis	25,902	119,720	29,975	175,597	22	175,619
Total <sup>1</sup>	239,613	119,720	30,435	389,768	95,524	485,292
<sup>1</sup> Of which:						
Non-performing debts	1,127	559	222	1,908	-	1,908
Debts in arrears of 90 days or more	36 <sup>(b)</sup>	-	76 <sup>(b)</sup>	112	-	112
Other troubled debts	3,466 <sup>(b)</sup>	67	441 <sup>(b)</sup>	3,974	-	3,974
Total troubled debts	4,629	626	739	5,994	-	5,994
Outstanding loan loss provision in respect of debts:						
Examined on a specific basis	3,286	-	163	3,449	54	3,503
Examined on a collective basis	571	418	548	1,537	-	1,537
Total loan loss provision <sup>2</sup>	3,857	418	711	4,986	54	5,040
<sup>2</sup> Of which:						
For non-performing debts	250	77	115	442	-	442
For other troubled debts	633	9	253	895	-	895

(a) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding securities borrowed or purchased under reverse repurchase agreements.

(b) Reclassified.

## Note 6 - Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Change in Balance of Loan Loss Provision

	For the three months ended June 30, 2023 (unaudited)					
	Loan loss provision					
	Loans to the public				Banks, governments and bonds held-to- maturity and available-for- sale	Total
	Commercial	Housing	Private - other	Total - public		
In NIS million						
Balance of loan loss provision as at the beginning of the reporting period	4,751	430	745	5,926	22	5,948
Loan loss expenses	112	31	174	317	1	318
Charge-offs	(156)	-	(160)	(316)	-	(316)
Collection of debts written off in previous years	108	-	63	171	-	171
Net charge-offs	(48)	-	(97)	(145)	-	(145)
Outstanding loan loss provision as at the end of the reporting period <sup>1</sup>	4,815	461	822	6,098	23	6,121
<sup>1</sup> Of which: in respect of off-balance-sheet credit instruments	588	1	27	616	-	616
	For the three months ended June 30, 2022 (unaudited)					
	Loan loss provision					
	Loans to the public				Banks, governments and bonds held-to- maturity and available-for- sale	Total
	Commercial	Housing	Private - other	Total - public		
In NIS million						
Balance of loan loss provision as at the beginning of the reporting period	4,299	317	699	5,315	34	5,349
Loan loss expenses	42	14	63	119	7	126
Charge-offs	(130)	(9)	(89)	(228)	-	(228)
Collection of debts written off in previous years	102	-	64	166	-	166
Net charge-offs	(28)	(9)	(25)	(62)	-	(62)
Outstanding loan loss provision as at the end of the reporting period <sup>1</sup>	4,313	322	737	5,372	41	5,413
<sup>1</sup> Of which: in respect of off-balance-sheet credit instruments	468	1	16	485	1	486



## Note 6 - Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

## B. Change in Balance of Loan Loss Provision (cont.)

	For the six months ended June 30, 2023 (unaudited)					
	Loan loss provision					
	Loans to the public				Banks, governments and bonds held-to- maturity and available-for- sale	Total
	Commercial	Housing	Private - other	Total - public		
In NIS million						
Balance of loan loss provision as at the beginning of the reporting period	4,420	419	732	5,571	54	5,625
Loan loss expenses (income)	463	44	248	755	(31)	724
Charge-offs	(251)	(2)	(294)	(547)	-	(547)
Collection of debts written off in previous years	183	-	136	319	-	319
Net charge-offs	(68)	(2)	(158)	(228)	-	(228)
Outstanding loan loss provision as at the end of the reporting period <sup>1</sup>	4,815	461	822	6,098	23	6,121
<sup>1</sup> Of which: in respect of off-balance-sheet credit instruments	588	1	27	616	-	616
	For the six months ended June 30, 2022 (unaudited)					
	Loan loss provision					
	Loans to the public				Banks, governments and bonds held-to- maturity and available-for- sale	Total
	Commercial	Housing	Private - other	Total - public		
In NIS million						
Balance of loan loss provision as at the beginning of the reporting period	3,765	489	727	4,981	3	4,984
Adjustment to the opening balance due to the effect of first-time application <sup>(a)</sup>	804	(165)	22	661	26	687
Balance as at January 1, 2022	4,569	324	749	5,642	29	5,671
Loan loss expenses	43	7	15	65	21	86
Charge-offs	(297)	(9)	(167)	(473)	-	(473)
Collection of debts written off in previous years	269	-	140	409	-	409
Net charge-offs	(28)	(9)	(27)	(64)	-	(64)
Adjustments from translation of financial statements	5	-	-	5	-	5
Less balances classified as held-for-sale assets <sup>(b)</sup>	(276)	-	-	(276)	(9)	(285)
Outstanding loan loss provision as at the end of the reporting period <sup>1</sup>	4,313	322	737	5,372	41	5,413
<sup>1</sup> Of which: in respect of off-balance-sheet credit instruments	468	1	16	485	1	486

(a) Cumulative effect in respect of first-time application of US GAAP's ASU 2016-13, "Financial Instruments - Credit Losses". See Note 1.H to the financial statements as of December 31, 2022.

(b) As of April 1, 2022, Bank Leumi USA is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022. As of March 31, 2022, the above balances were classified as held-for-sale. For additional information, please see Note 16.B to the financial statements as of March 31, 2022.

## Note 7 - Deposits by the Public

### A. Types of Deposits by Location and Type of Depositor

	June 30	December 31	
	2023	2022	2022
	Unaudited	Audited	
	In NIS million		
In Israel			
Demand deposits			
Non-interest bearing <sup>(a)</sup>	166,303	234,270	197,264
Interest-bearing <sup>(a)</sup>	99,590	130,514	121,951
Total demand deposits	265,893	364,784	319,215
Fixed deposits	268,084	167,536	237,851
Total deposits in Israel <sup>1</sup>	533,977	532,320	557,066
Outside Israel			
Demand deposits			
Non-interest bearing	-	405	-
Interest-bearing	-	12	18
Total demand deposits	-	417	18
Total deposits outside Israel	-	417	18
Total deposits by the public	533,977	532,737	557,084
<sup>1</sup> Of which:			
Deposits by private individuals	166,077	152,970	158,006
Deposits by institutional entities	112,530	123,549	130,685
Deposits by corporations and others	255,370	255,801	268,375

### B. Deposits by the Public, by Amount

	June 30	December 31	
	2023	2022	2022
	Unaudited	Audited	
Maximum deposit in NIS million	In NIS million		
Up to 1	123,295	119,879	119,053
Over 1 and up to 10	122,125	112,831	117,207
Over 10 and up to 100	92,654	86,994	91,492
Over 100 and up to 500	62,700	63,443	68,403
Over 500	133,203	149,590	160,929
Total	533,977	532,737	557,084

- (a) Reclassified; during the first quarter of 2023, a reclassification was made between interest-bearing and non-interest-bearing deposits. For the sake of comparability, the Bank made an immaterial adjustment to the comparative figures. The effect of the adjustment as of June 30, 2022 and December 31, 2022 amounted to deposits in the amount of NIS 82.2 billion and NIS 62.7 billion, respectively, from interest-bearing to non-interest bearing. The aforementioned had no effect on the Bank's profit and loss and equity.

## Note 8 - Employee Benefits

### A. Signing of a collective agreement

On April 16, 2023, the Bank signed a special collective agreement with the Workers' Union for 2023-2026.

Below is additional information regarding the main points of the collective agreement:

1. Annual budget for pay raises - The salary update basket for each of the years 2023-2026 will be the number of employees multiplied by NIS 723 for a manager and NIS 381 for a clerk.
  - 1.1. In order to motivate all Bank employees to achieve the Bank's return on equity targets in accordance with the Bank's business strategy, a mechanism was established according to which the annual salary update budget will be able to increase up to a maximum annual amount of NIS 950 per manager and NIS 500 per clerk (hereinafter - the "Maximum Amount"), subject to achieving a return on equity of at least 15 percent. A mechanism was established regarding the budget between the minimum and maximum amounts in case of a return of between 10 percent and 15 percent. In addition, a compensation mechanism - payable as a bonus rather than as a pay raise - was established for 2025-2026, in the event that there will not be an entitlement to the maximum budget but the annual inflation exceeds 3 percent. The pay raise budget will be divided differentially between those entitled to it, based on the contribution of each employee to achieving the Bank's targets (excellence indicators).
  - 1.2. In view of the return achieved in 2022 (17 percent) and the return expected for 2023, a pay raise will be paid at the beginning of 2023 and at the beginning of 2024 according to the maximum amount.
2. Employment period without permanent employee status - In order to increase the Bank's managerial flexibility, on the back of the changes in the banking market, the Bank may employ employees under the collective agreement without giving them permanent employee status for a period of up to 10 years gradually, according to the employee's seniority, and no more than 6 additional years.
3. In order to enable further progress in the Bank's digital-technological transformation, in accordance with the Bank's strategy, it was agreed to significantly increase the number of employees that the Bank may employ under the technological agreement, which will provide the Bank with managerial flexibility in the recruitment and management of the human capital in these areas - without giving permanent employee status.
4. On the back of the continuing transition to the use of digital tools based on data and advanced models, which creates redundancies of various positions at the Bank, an outline has been established to regulate the treatment of employees whose position has become redundant in a way that will enable the Bank to continue its accelerated streamlining trend.
5. In order to motivate the employees each year to achieve the work plan targets, at the beginning of each year, management will publish the targets for which a bonus will be paid on the basis of the annual results. To encourage excellence and a direct connection between contribution and compensation, the bonus will continue to be paid differentially according to the contribution of each employee to the Bank's success.
6. The agreement includes improved social and related benefits for the various population groups at the Bank.
7. New employees recruited to the Bank will be employed under Section 14 of the Severance Pay Law throughout their entire employment period at the Bank.
8. Management and the Workers' Union will negotiate agreements for the adoption of a new promotion format, according to the occupation of each employee (instead of seniority and hierarchy as the main considerations) and an outline for time-limited terms of office.
9. As part of the agreements and to celebrate the Bank's 120th anniversary in 2022, the Bank paid employees a special one-time bonus of NIS 10,000 per employee.  
The effect of the engagement in a collective agreement is an expected decrease in the Bank's net income in 2023 by NIS 70 million, before efficiency measures taken by the Bank's management each year, which are expected to offset most of the increase. In addition, there was a one-time immaterial increase in the Bank's actuarial liabilities.

### B. Issuance of the option warrants

On August 16, 2022, the Bank published an outline for a securities offering to officers (other than directors or the President and CEO) and employees of the Bank group totaling up to 5,000,000.

For more information, please see Note 24.A. to the financial statements as at December 31, 2022.

## Note 8 - Employee Benefits (cont.)

On March 30, 2023, 239,502 additional option warrants, that are not listed for trading on the Tel Aviv Stock Exchange Ltd., were allocated to 13 employees of the Bank, of which 3 are senior officers at the Bank (other than directors or the President and CEO), including options out of the said amount, which shall be allocated and shall expire or for which the right of the offeree shall be revoked and shall not be exercised into shares and shall be returned to the option pool, all as detailed in the Outline.

At the vesting date of the option warrants, offerees shall be entitled to exercisable shares in an amount to be determined according to the benefit value component only. For this purpose, the "benefit value component" is the difference between the closing price of an ordinary share of the Bank on the TASE on exercise date and the exercise price. The option warrants shall vest in three equal annual tranches (each tranche shall be  $33\frac{1}{3}\%$  of the amount of option warrants allocated to each offeree) as of the allocation date, as follows:

The first tranche shall vest after one year will have elapsed from the allocation date and shall expire 24 months later. It is clarified that the exercise of the first tranche is also subject to a lockup period and to the provisions of Section 102. The second tranche shall vest after two years will have elapsed from the allocation date and shall expire 24 months later. The third tranche shall vest after three years will have elapsed from the allocation date and shall expire 24 months later.

After the exercise of each tranche period ends, the option warrants for that tranche shall expire (if they have not expired or have not been exercised prior to that in accordance with the provisions of the option plan) and the option warrants shall not be exercisable as from that date.

The option warrants are offered to the offerees free of charge, as part of their employment terms and conditions with the Bank. The exercise price of the option warrants effectively allocated is NIS 29.53 per share, according to the average closing price in NIS of the Bank's stock in the thirty trading days that preceded the Board of Directors' approval for the option warrants' allocation.

In respect of the issuance of the abovementioned option warrants, the Bank shall record payroll expenses according to the fair value of the option warrants. This expense shall be recorded in the Bank's financial statements over the options' vesting period.

The fair value estimate of the option warrants as of their vesting date is NIS 1.5 million. The fair value estimate of the option warrants was performed by an external appraiser and is based on the binomial model for option pricing in accordance with the assumptions as included in the outline.

The Bank received approval from the Israel Tax Authority to designate the plan as a "plan to allocate options through a trustee", under Section 102 of the Income Tax Ordinance, using the capital gains taxation track.

On June 28, 2023, the Bank's Board of Directors approved the allocation of 117,585 additional option warrants, which are not listed for trading on the Tel Aviv Stock Exchange Ltd., to 9 employees of the Bank (other than directors or the President and CEO), including options out of the said amount, which shall be allocated and shall expire or for which the right of the offeree shall be revoked and shall not be exercised into shares and shall be returned to the option pool, all as detailed in the Outline.

At the vesting date of the option warrants, offerees shall be entitled to exercisable shares in an amount to be determined according to the benefit value component only. For this purpose, the "benefit value component" is the difference between the closing price of an ordinary share of the Bank on the TASE on exercise date and the exercise price. The option warrants shall vest in three equal annual tranches (each tranche shall be  $33\frac{1}{3}\%$  of the amount of option warrants allocated to each offeree) as of the allocation date, as follows:

The first tranche shall vest after one year will have elapsed from the allocation date and shall expire 24 months later. It is clarified that the exercise of the first tranche is also subject to a lockup period and to the provisions of Section 102. The second tranche shall vest after two years will have elapsed from the allocation date and shall expire 24 months later. The third tranche shall vest after three years will have elapsed from the allocation date and shall expire 24 months later.

## Note 8 - Employee Benefits (cont.)

After the exercise of each tranche period ends, the option warrants for that tranche shall expire (if they have not expired or have not been exercised prior to that in accordance with the provisions of the option plan) and the option warrants shall not be exercisable as from that date.

The option warrants are offered to the offerees free of charge, as part of their employment terms and conditions with the Bank. The exercise price of the option warrants effectively allocated is NIS 27.59 per share, according to the average closing price in NIS of the Bank's stock in the thirty trading days that preceded the Board of Directors' approval for the option warrants' allocation.

In respect of the issuance of the abovementioned option warrants, the Bank shall record payroll expenses according to the fair value of the option warrants. This expense shall be recorded in the Bank's financial statements over the options' vesting period.

The fair value estimate of the option warrants as of their vesting date is NIS 0.7 million. The fair value estimate of the option warrants was performed by an external appraiser and is based on the binomial model for option pricing in accordance with the assumptions as included in the outline.

The Bank received approval from the Israel Tax Authority to designate the plan as a "plan to allocate options through a trustee", under Section 102 of the Income Tax Ordinance, using the capital gains taxation track.

On June 28, 2023, the Bank's Board of Directors approved the allocation of 1,135,570 option warrants to the Bank's President & CEO and to 12 officers of the Bank who are members of the Bank's management and one employee of a subsidiary of the Bank according to an outline published by the Bank on August 16, 2022. Out of all said option warrants, the President & CEO is entitled to 145,794 option warrants, the allocation of which was approved on August 10, 2023 by the Bank's general meeting.

For more information, please see Note 24.A. to the financial statements as at December 31, 2022.

The option warrants are exercisable for up to 1,135,570 of the Bank's ordinary shares of NIS 1 p.v. each.

The exercise price of the option warrants will be NIS 27.59 per share. The exercise price is not CPI-linked. The exercise price was determined according to the average closing price of the Bank's stock in the thirty trading days preceding the date of the Board of Directors' resolution.

The option warrants will not be listed for trading on the TASE. The exercise shares that will be issued due to the exercise of the option warrants will be listed for trading on the TASE.

Even if the tenure at the Bank of any of the offerees ends, the option warrants will be in effect until the end of the exercise period.

The shares resulting from the exercise of the option warrants will have equal rights to the ordinary shares for all intents and purposes.

## Note 8 - Employee Benefits (cont.)

### C. Composition of Benefits

#### 1. Employee benefits

	As of June 30	As at December 31	
	2023	2022	2022
	Unaudited	Audited	
	In NIS million		
Retirement benefits - pension and severance pay <sup>(a)</sup>			
Liability amount	17,546	17,212	17,214
Fair value of plan assets	8,934	9,067	8,816
Excess liability over plan assets	8,612	8,145	8,398
Accrued jubilee vacation leave			
Liability amount	18	23	19
Excess liability over plan assets (included in "other liabilities")	18	23	19
Other benefits			
Liability amount	514	521	513
Fair value of plan assets	-	-	-
Excess liability over plan assets	514	521	513
Total			
Excess liability included in "other liabilities" <sup>11</sup>	9,165	8,706	8,946
<sup>1</sup> Of which: for employee benefits abroad	-	-	-
Excess assets included in "Other Assets" <sup>2</sup>	21	17	16
<sup>2</sup> Of which: for benefits to employees abroad	2	1	2

- (a) As of April 1, 2022, Bank Leumi USA is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022. As of March 31, 2022, the above balances were classified as held-for-sale. For additional information, please see Note 16.B to the financial statements as of March 31, 2022.

## Note 8 - Employee Benefits (cont.)

### C. Composition of Benefits (cont.)

#### 2. Defined benefit plan

##### a. Obligation and funding status

##### 1. Change in the obligation in respect of expected benefit

	For the three months ended June 30		For the six months ended June 30		For the year ended December 31
	2023	2022	2023	2022	2022
	Unaudited			Audited	
	In NIS million				
Obligation in respect of expected benefit as at the beginning of the period	17,351	18,399	17,214	21,261	21,261
Service cost	32	34	63	81	142
Interest cost	211	175	409	331	717
Contributions by planholders	6	7	12	14	27
Actuarial loss (gain)	189	(1,063)	305	(3,658)	(3,449)
Changes in foreign exchange rates	6	2	12	4	4
Paid benefits	(249)	(342)	(469)	(734)	(1,401)
Other	-	-	-	69	69
Less balances of the sold US subsidiary <sup>(a)</sup>	-	-	-	(156)	(156)
Obligation in respect of expected benefit as at the end of the reporting period	17,546	17,212	17,546	17,212	17,214
Obligation in respect of cumulative benefit as at the end of the reporting period	16,567	16,521	16,567	16,521	16,594

- (a) As of April 1, 2022, Bank Leumi USA is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022. As of March 31, 2022, the above balances were classified as held-for-sale. For additional information, please see Note 16.B to the financial statements as of March 31, 2022.

##### 2. Change in the fair value of plan assets and plan's funding status

	For the three months ended June 30		For the six months ended June 30		For the year ended December 31
	2023	2022	2023	2022	2022
	Unaudited			Audited	
	In NIS million`				
Fair value of plan assets as at the beginning of the period	8,654	9,240	8,816	9,803	9,803
Actual return on plan assets <sup>(a)</sup>	394	37	313	(191)	(293)
Plan contributions by the Bank	15	18	30	36	248
Contributions by planholders	6	7	12	14	27
Changes in foreign exchange rates	6	6	14	8	1
Paid benefits	(141)	(241)	(251)	(502)	(869)
Other	-	-	-	69	69
Less balances of the sold US subsidiary <sup>(b)</sup>	-	-	-	(170)	(170)
Fair value of plan assets as at the end of the reporting period	8,934	9,067	8,934	9,067	8,816
Funding status - net liability recognized at the end of the reporting period	8,612	8,145	8,612	8,145	8,398

- (a) Including the effect of the transition to a paying fund in respect of the retirees. See Note 23.D to the financial statements as at December 31, 2022.

- (b) As of April 1, 2022, Bank Leumi USA is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022. As of March 31, 2022, the above balances were classified as held-for-sale. For additional information, please see Note 16.B to the financial statements as of March 31, 2022.

## Note 8 - Employee Benefits (cont.)

### C. Composition of Benefits (cont.)

#### 2. Defined benefit plan (cont.)

##### a. Obligation and funding status (cont.)

##### 3. Amounts recognized in the consolidated balance sheet

	As of June 30	As at December 31	
	2023	2022 <sup>(a)</sup>	2022
	Unaudited		Audited
	In NIS million		
Amounts recognized in the "Other assets" item	2	1	2
Amounts recognized in the "Other liabilities" item	8,614	8,146	8,400
Net liability recognized at the end of the reporting period	8,612	8,145	8,398

(a) Reclassified.

##### 4. Amounts recognized in Accumulated other comprehensive income before tax effect

	As of June 30	As at December 31	
	2023	2022	2022
	Unaudited		Audited
	In NIS million		
Net actuarial loss	2,138	1,668	2,109
Closing balance of accumulated other comprehensive	2,138	1,668	2,109

##### b. Expenditure for the period

##### 1. Components of the net benefit cost recognized in the income statement

	For the three months		For the six months		For the year
	ended June 30		ended June 30		ended
	2023	2022	2023	2022	December 31
	Unaudited				Audited
	In NIS million				
Service cost	32	34	63	81	142
Interest cost	211	175	409	331	717
Expected return on plan assets	(128)	(97)	(224)	(207)	(402)
Amortization of unrealized amounts - net actuarial loss	78	68	187	194	265
Total benefit cost, net	193	180	435	399	722
Total expense for defined contribution pension plan	49	49	107	98	199
Total expenses included in profit and loss	242	229	542	497	921



## Note 8 - Employee Benefits (cont.)

### C. Composition of Benefits (cont.)

#### 2. Defined benefit plan (cont.)

##### B. Expenditure for the period (cont.)

2. Changes in plan assets and obligation for benefit recognized in other comprehensive income before tax effect

	For the three months ended June 30		For the six months ended June 30		For the year ended December 31
	2023	2022	2023	2022	2022
	Unaudited				Audited
	In NIS million				
Net actuarial loss (gain) for the period	(77)	(1,003)	216	(3,260)	(2,754)
Amortization of unrealized amounts - net actuarial loss	(78)	(68)	(187)	(194)	(265)
Changes in foreign exchange rates	-	(1)	-	-	6
Less balances of the sold US subsidiary <sup>(a)</sup>	-	(46)	-	(46)	(46)
Total recognized in other comprehensive income	(155)	(1,118)	29	(3,500)	(3,059)
Total benefit cost, net	193	180	435	399	722
Total recognized in net benefit cost for the period and in other comprehensive loss (income)	38	(938)	464	(3,101)	(2,337)

(a) As of April 1, 2022, Bank Leumi USA is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022.

#### 3. Assumptions<sup>(a)</sup>

- a. The assumptions, based on the weighted average, used for calculating the benefit obligation and for measuring the benefit's net cost
  1. The main assumptions used for calculating the benefit obligation

	As of June 30	As at December 31	
	2023	2022	2022
	Unaudited	Audited	
	In %		
Discount rate	2.10	1.86	2.06
Rate of increase in the CPI	2.75	2.51	2.67
Departure rate <sup>(b)</sup>	0-36.4	0.1-7	0-36.4
Rate of compensation increase	0-6.81	0-6.3	0-6.81

(a) The assumptions are only in respect of the Bank's data.

(b) For employees who started working at the Bank before January 1 1999 and were awarded permanent employee status as of the date of signing the special collective bargaining agreement in 2000.

2. The main assumptions used for calculating the cost of the net benefit for the period

	As of June 30	As at December 31	
	2023	2022	2022
	Unaudited	Audited	
	In %		
Discount rate	2.09	0.88	1.45
Expected long-term return on plan assets	5.25	4.50	4.50
Rate of compensation increase	0-6.81	0-6.3	0-6.81

## Note 8 - Employee Benefits (cont.)

### C. Composition of Benefits (cont.)

#### 3. Assumptions<sup>(a)</sup> (cont.)

b. The effect of a one percentage point change on the expected benefit obligation before tax effect

	Increase by one percentage point			Decrease by one percentage point		
	As of June 30		As at	As of June 30		As at
	2023	2022	2022	2023	2022	2022
	Unaudited		Audited	Unaudited		Audited
In NIS million						
Discount rate	(2,186)	(2,170)	(2,126)	2,674	2,665	2,609
Rate of increase in the CPI	(375)	(372)	(346)	420	414	387
Departure rate	209	225	192	(239)	(246)	(215)
Rate of compensation	409	404	378	(366)	(363)	(339)

(a) The assumptions are only in respect of the Bank's data.

The employee benefits liability amount is affected by several key variables, which include market variables (discount rates of the liabilities for various periods) and actuarial variables, with some of the actuarial variables being associated with employee behavior. There may be a correlation between changes in market variables and changes in the behavioral actuarial variables. For example, in case of a sharp interest rate hike in the Israeli economy, government bond yields may rise (lowering the pension liability amounts), causing the number of employees opting for the pension fund track to decrease (a decision which will also decrease the Bank's pension liability amounts).

#### 4. Plan assets

a. Composition of the fair value of plan assets

	As of June 30		As at
	2023	2022	December 31
	Unaudited		2022
	Unaudited		Audited
In NIS million			
Cash and deposits with banks	37	83	136
Shares	1,113	1,432	1,095
Government bonds	191	322	334
Corporate bonds	513	745	579
Other <sup>(a)</sup>	7,080	6,485	6,672
Total	8,934	9,067	8,816

(a) Including the effect of the transition to a paying fund in respect of the retirees. See Note 23.D to the financial statements as at December 31, 2022.

## Note 8 - Employee Benefits (cont.)

### C. Composition of Benefits (cont.)

#### 4. Plan assets (cont.)

##### B. Fair value of plan assets by type of asset and allocation target for 2023

	Allocation target	Percentage of plan assets		
	As at December 31	As of June 30	As at December 31	
	2023	2023	2022	2022
	Unaudited			Audited
		In %		
Cash and deposits with banks	1	-	1	2
Shares	13	13	16	12
Government bonds	2	2	4	4
Corporate bonds	8	6	8	7
Other	76	79	71	75
Total	100	100	100	100

#### 5. Cash flows

##### A. Contributions

	For the three months		For the six months		For the year ended
	Forecast <sup>(a)</sup>	ended June 30	ended June 30	ended June 30	December 31
	2023	2023	2022	2023	2022
	Unaudited				Audited
	In NIS million				
Contributions	372	21	25	42	50
					275

(a) The estimated contributions that the Bank expects to be made to the defined benefit plan by the end of 2023.

##### B. Benefits the Bank expects to pay in the future<sup>(a)</sup>

Year	In NIS million
2023	372
2024	768
2025	774
2026	842
2027	837
2028-2032	4,936
2033 and onwards	13,932
<b>Total</b>	<b>22,461</b>

(a) In discounted values.

## Note 9A - Equity

### Changes in the Bank's Equity

#### [Allocation of option warrants](#)

For details regarding the expiration and issuance of option warrants not listed for trading to employees and officers of the Bank, please see Note 8.B.

#### [Treasury shares of the Bank](#)

As of the reporting date, the Bank owns 82,564,566 treasury shares.

#### [The Bank's share buyback plan](#)

On May 22, 2023, the Bank's Board of Directors approved a share buyback plan for a total of up to NIS 800 million, from May 24, 2023 until the earlier of May 15, 2024 or until the total buyback amount has been reached.

The share buyback plan will take place as part of the trading on the Tel Aviv Stock Exchange (TASE) and/or through transactions outside the TASE, through an external, independent member of the TASE, which will act under an irrevocable power of appointment, in accordance with the safe harbor mechanism published by the Israel Securities Authority. The buyback plan will take place in three separate stages, each of which shall be irreversible, in accordance with the safe harbor mechanism (hereinafter - "Stage A", "Stage B" and "Stage C").

The implementation of Stage A began on May 24, 2023 and ended on August 1, 2023, during which time the Bank purchased (through the independent Stock Exchange member it had contracted) 10,740,308 shares totaling NIS 300 million under the said plan.

Immediately prior to publishing this report, the Bank decided to proceed to Stage B, granting the Tel Aviv Stock Exchange member an irreversible order to initiate Stage B on August 16, 2023. Stage B will end on the earlier of: (a) November 2, 2023; or (b) Completion of the Bank's share buyback in the amount of NIS 300 million. After the completion of Stage B, if the Bank decides to proceed to Stage C, it shall give the Tel Aviv Stock Exchange member an irreversible order to initiate Stage C on the second trading day following the publication of the first financial statements after the decision to go forward with Stage C has been made. In such a case, Stage C will end on the earlier of: (a) May 15, 2024; or (b) Purchase of the Bank's shares in the amount of NIS 800 million, less the total amount purchased as part of Stage A and Stage B. If, following the completion of Stage B or Stage C, a decision will be made not to proceed with Stage B or Stage C, mutatis mutandis, the Bank will publish an immediate report to that effect.

Approval of the Banking Supervision Department to carry out the buyback plan, as required under Proper Conduct of Banking Business Directive No. 332, was received on May 17, 2023, subject to meeting the restrictions and capital targets, including the condition whereby the plan will be discontinued effective immediately if, during the plan term, the most recent financial statements published by the Bank will not comply with a Common Equity Tier 1 capital ratio of at least 10.9 percent.

#### [Circular on Adjustments to Proper Conduct of Banking Business Directives for Dealing with the Coronavirus Crisis \(Temporary Order\) - Proper Conduct of Banking Business Directive No. 250](#)

As of January 1, 2022, Leumi is subject to the minimum capital targets in effect prior to the temporary order - i.e. the CET1 capital ratio shall not fall below 10 percent, and the total capital ratio shall not fall below 13.5 percent. In addition to the Common Equity Tier 1 capital is a capital requirement of 1 percent of the outstanding housing loans as of the dates of the financial statements, excluding housing loans for which an expedient was granted during the temporary order term for dealing with the coronavirus crisis.

In accordance with the circular published by the Banking Supervision Department on September 30, 2021, as of October 1, 2021, the easement remains in effect only in respect to the capital requirement for housing loans not intended for the purchase real estate properties (all-purpose loans). As at June 30, 2023, the additional capital requirement for housing loans is 0.20 percent in terms of CET1.

Accordingly, the minimum capital requirements applicable to the Bank as of June 30, 2023 are 10.20 percent for Common Equity Tier 1 capital ratio (including capital requirement for outstanding housing loans) and 13.50 percent for total capital ratio.

Regarding the leverage ratio, according to the temporary order, a banking corporation whose total consolidated assets constitute at least 24 percent of the Israeli banking system's total assets shall have a consolidated leverage ratio of no less than 5.5 percent (in lieu of 6 percent previously). On May 15, 2022, a circular amending the temporary order was published, according to which the easement shall be extended until December 31, 2023. A corporation which will utilize the easement until that date will be required to once again meet the required leverage ratio that was in place prior to the temporary order in two quarters' time, by June 30, 2024. It was also determined that taking advantage of the easement shall not prevent the distribution of dividends, subject to an total capital planning aimed at reverting to the required leverage ratio.

## Note 9A - Equity (cont.)

### Dividend Distribution Policy

On March 6, 2019, the Bank's Board of Directors approved a dividend distribution policy, under which the Bank will distribute, each quarter, a dividend of up to 50 percent of the Bank's net income in accordance with the Bank's financial statements for the previous quarter. This was subject to, inter alia, the Bank's meeting its capital adequacy targets, even after the dividend distribution. The actual dividend distribution is subject to the specific resolutions being passed by the Board of Directors prior to each distribution, and to the provisions of the law which apply to dividend distribution, including the provisions of the Companies Law and directives of the Bank of Israel.

On August 14, 2023, the Board of Directors approved a dividend distribution totaling NIS 736 million, which represents approx. 30 percent of the net income for the second quarter of 2023; the approved dividend amount per share of NIS 1 p.v. is 48.00 agorot. The final dividend amount per share is subject to changes due to the share buyback plan. The Board of Directors has set August 28 2023 as the record date for dividend payment and September 7 2023 as the payment date.

#### Details of paid dividend

Declaration date	Payment date	Dividend per share	Paid cash dividend	
			In agorot	In NIS million
August 12, 2021	September 2, 2021		43.36	630
November 15, 2021	December 12, 2021		94.11	1,367
March 9, 2022	April 6, 2022		40.48	588
May 24, 2022	June 15, 2022		22.14	322
August 16, 2022	September 6, 2022		25.82	399
November 29, 2022	December 19, 2022		23.08	356
March 14, 2023	April 4, 2023		45.20	698
May 23, 2023	June 15, 2023		19.10	294

#### Shelf Prospectus, Bond Issue and Commercial Securities

On May 27, 2021, the Bank published a shelf prospectus in accordance with a permit granted by the Israel Securities Authority. On May 18 2023, the Israel Securities Authority approved the application to extend the issuance period under the Bank's shelf prospectus to May 26, 2024.

On January 18, 2023, the Bank issued a total of USD 500 million p.v. in "green" Subordinated Notes (Series Leumi \$ 2033). The series was listed for trading on the TACT Institutional on the Tel Aviv Stock Exchange.

The Subordinated Notes (Series Leumi \$ 2033) are repayable in one payment, after 10 years and six months from their issuance date, where the Bank has the option of early redemption in the period from 5 years and three months to 5 years and six months from the issuance date, subject to certain conditions.

The Subordinated Notes (Series Leumi \$ 2033) bear fixed annual interest at a rate of 7.129 percent per year, which will be paid in semi-annual payments. Until July 18, 2028. On that date, if early redemption has not been made, the interest rate will be updated in accordance with the government yield in the United States on the same date plus the spread agreed in the issuance, as detailed in the issuance documents.

If circumstances of a trigger event (a point of non-viability or trigger event for absorption of the principal loss amount, the earlier of the two) were to occur, the Subordinated Notes (Series Leumi \$ 2033) will be converted into shares according to the average closing prices of the Bank's shares on the Tel Aviv Stock Exchange in the 14 consecutive trading days preceding the date on which the conversion notice was issued (translated into USD according to the rate on that date), or according to the set minimum rate (USD 4.21053, subject to adjustments), the highest of the two.

The Subordinated Notes (Series Leumi \$ 2033) are eligible for inclusion in Tier 2 capital from the dates of their issuance.

On May 30, 2023, the Bank issued a total of NIS 1.492 billion p.v. in bonds by way of an expansion of Series 183 Bonds in consideration for NIS 1.419 billion, as well as NIS 2.428 billion p.v. in commercial securities (CS Series 4).

## Note 9A - Equity (cont.)

The principal of the Commercial Securities and interest in respect thereof shall be payable in one lump sum on May 28, 2024; it is not linked to the Consumer Price Index, and carries a spread of 0.19 percent over the Bank of Israel's interest rate.

On August 7, 2023, the Bank issued NIS 0.5 billion p.v. in Credit Linked Notes (Series 1).

The Note's principal will be payable in one lump sum on December 24, 2026, as long as the Bank does not make early redemption, as detailed in the terms of the issuance. The unpaid balance of the Note's principal will bear annual interest at the Bank of Israel interest rate plus 2.3 percent, which will be paid in 40 monthly installments, from September 24, 2023 to December 24, 2026, the final repayment date of the Note's principal. The Notes (principal and interest) are not linked to any linkage basis.

Series 183 Bonds, Credit Linked Notes (Series 1), and Commercial Securities (Series 4) are not recognized for regulatory capital purposes.

### Early redemption of Subordinated Bonds

On July 5, 2023, the Bank's Board of Directors decided to redeem, by way of full early redemption, Subordinated Bonds Series 401, which were issued to the public in July 2018. Accordingly, on July 31, 2023, subordinated bonds totaling NIS 681 million were redeemed (including linkage differences).

## Note 9B - Capital Adequacy, Leverage and Liquidity

### Overview

In May 2013, the Banking Supervision Department amended Proper Conduct of Banking Business Directives Nos. 201-211 on capital measurement and adequacy, in order to adapt them to the Basel III rules.

It should be noted that Basel III rules introduce significant changes in the calculation of regulatory capital requirements, inter alia, in relation to the following:

1. Regulatory capital components
2. Capital deductions and regulatory capital adjustments
3. Treatment of exposures to financial corporations
4. Treatment of exposures to credit risk for impaired debts
5. Capital allocation for CVA risk

### Volatile Capital Components

The employee benefits standard, which was first applied in January 2015, has a material effect on Leumi's Common Equity Tier 1 capital, mainly due to the liability being measured in accordance with market interest rates, which are at historical lows, and also due to the considerable volatility such measurement has brought to the Bank's regulatory capital.

In this context, on July 12, 2016, the Bank received individual approval from the Bank of Israel regarding the method of calculating the discount rate to be used for calculating the liability for employee benefits for the purpose of measuring regulatory capital. Pursuant to the approval, the calculation of the discount rate is based on a moving average of market yields for the eight-quarter period ended on the reporting date. This calculation is implemented from the financial statements for the period ended June 30, 2016 to the financial statements for the period ended June 30, 2022.

On September 5, 2022, the Bank's Board of Directors approved, after obtaining the approval of the Banking Supervision Department, to change the manner in which pension liabilities are measured for regulatory capital purposes. According to the new measurement method, each quarter, the Bank will calculate the change in the pension liabilities resulting from changes in the discount interest rate, net of the change in the value of assets pre-designated to hedge these liabilities. The change in the net pension liabilities, after tax, will be spread in a linear fashion, over four quarters, as of the quarter for which the calculation had been made. The new method will be implemented starting on July 1, 2022 and will be in effect until the earlier of the two: a) The financial statements as at December 31, 2029 (inclusive) or b) The reporting date on which the average pension liabilities across the last four quarters will be lower than NIS 10 billion, linked to the CPI (from the known CPI as of July 1, 2022 to the known CPI on the relevant reporting date). At the same time, the Banking Supervision Department revoked its approval to measure the pension liabilities for regulatory capital purposes according to a moving average of market yields for a period of eight quarters ended on the relevant reporting date, which was in effect as of the financial statements as at June 30, 2016.

On November 15, 2016, the Bank's Board of Directors decided, based on the recommendation of the Audit Committee, to calculate the liabilities for employee pensions according to the fixed spread of internationally AA-rated bonds.

For regulatory capital purposes, the pension liability amounts to NIS 17,879 million and the Common Equity Tier 1 capital - to NIS 51,373 million, compared with a book value of NIS 17,855 million for the pension liability and Common Equity Tier 1 capital of NIS 50,521 million.



## Note 9B - Capital Adequacy, Leverage and Liquidity (cont.)

Following is an analysis of the effects of the changes on Common Equity Tier 1 capital as at June 30, 2023:

- Change in total risk-weighted assets – risk-weighted assets amounted to NIS 457.3 billion as at June 30, 2023. Every NIS 1 billion increase in risk-weighted assets will reduce the Common Equity Tier 1 capital ratio by 0.02 percent and total capital ratio by 0.03 percent.
- Change in Common Equity Tier 1 capital - as of June 30, 2023, Common Equity Tier 1 totals NIS 51.4 billion. A decrease of NIS 100 million in the Common Equity Tier 1 capital will reduce the CET1 capital ratio by approx. 0.02 percent.

## Note 9B - Capital Adequacy, Leverage and Liquidity (cont.)

	June 30	December 31	
	2023	2022	2022
	Unaudited	Audited	
	In NIS million		
a. Data			
Capital for capital ratio calculation purposes			
CET1 capital, after regulatory capital deductions and adjustments <sup>(b)(c)</sup>	51,373	44,910	48,797
Tier 2 capital, after deductions	14,667	10,980	12,020
Total capital	66,040	55,890	60,817
Balance of risk-weighted assets			
Credit risk <sup>(b)(d)(e)</sup>	422,968	367,975	392,658
Market risks	5,956	7,059	6,610
Operational risk	28,441	24,135	26,375
Total balance of risk-weighted assets	457,365	399,169	425,643
Ratio of capital to risk-weighted assets			
Ratio of CET1 capital to risk-weighted assets	11.23%	11.25%	11.46%
Ratio of total capital to risk-weighted assets	14.44%	14.00%	14.29%
Minimum CET1 capital ratio set by the Banking Supervision Department <sup>(a)</sup>	10.20%	10.20%	10.21%
Minimum total capital ratio set by the Banking Supervision Department <sup>(a)</sup>	13.50%	13.50%	13.50%

- (a) The minimum Common Equity Tier 1 capital ratio required and the minimum total capital ratio required as of June 30, 2023 are 10 percent and 13.5 percent, respectively. In addition to the Common Equity Tier 1 capital is a capital requirement of 1 percent of the outstanding housing loans, excluding housing loans granted during the temporary order term. For more information about the temporary order for addressing the coronavirus crisis, please see Note 9A above.
- (b) These data include adjustments in respect of the effect of first-time application of GAAP for expected loan losses, which are gradually reduced until December 31, 2024. For more information regarding the adjustments for current expected credit losses, please see Section C below.
- (c) In the capital ratio calculations, adjustments in respect of the implementation of the new measurement method relating to certain actuarial liabilities were taken into account. For more information regarding the effect of the transition to the new method, please see the section entitled "Volatile Capital Components" above.
- (d) Credit risk was calculated after implementing the revisions to Proper Conduct of Banking Business Directives 203 and 203A, "Measurement and Capital Adequacy - the Standardized Approach - Credit Risk". The comparative figures as of June 30, 2022 were not restated.
- (e) Credit risk was calculated after implementing the circular for revisions to Proper Conduct of Banking Business Directive 203, "Measurement and Capital Adequacy - the Standardized Approach - Credit Risk".

## Note 9B - Capital Adequacy, Leverage and Liquidity (cont.)

## B. Capital Components for the Calculation of Capital Ratios

	June 30	December 31	
	2023	2022	2022
	Unaudited	Audited	
	In NIS million		
1. CET1 capital			
Shareholders' equity	51,771	47,060	49,438
Adjustments in respect of the transition from the accounting curve to the regulatory curve <sup>(a)</sup>	5	(1,430)	190
Total CET1 capital before regulatory adjustments and deductions	51,776	45,630	49,628
Regulatory adjustments and deductions:			
Goodwill and intangible assets	(656)	(1,106)	(1,205)
Regulatory adjustments and other deductions - CET1 capital	(20)	(40)	(35)
Total regulatory adjustments and deductions before adjustments in respect of efficiency plans and before adjustments for CECL - CET1 capital	(676)	(1,146)	(1,240)
Total adjustments for the efficiency plan	33	66	49
Total adjustments for current expected credit losses <sup>(b)</sup>	240	360	360
Total CET1 capital, after regulatory adjustments and deductions	51,373	44,910	48,797
2. Tier 2 capital			
Tier 2 capital: Instruments before deductions	9,521	6,821	7,547
Tier 2 capital: Provisions for loan losses, before deductions	5,146	4,159	4,473
Total Tier 2 capital before deductions	14,667	10,980	12,020
Deductions:			
Total deductions - Tier 2 capital	-	-	-
Total Tier 2 capital	14,667	10,980	12,020
Total capital	66,040	55,890	60,817

(a) In the capital ratio calculations, adjustments in respect of the implementation of the new measurement method relating to certain actuarial liabilities were taken into account. For more information regarding the effect of the transition to the new method, please see the section entitled "Volatile Capital Components" above.

(b) These data include adjustments in respect of the effect of first-time application of GAAP for current expected credit losses, which are gradually reduced until December 31, 2024. For more information regarding the adjustments for current expected credit losses, please see Section C below.

Comment: The total capital ratio is calculated in accordance with Proper Conduct of Banking Business Directives No. 201-211, and 299 regarding capital measurement and capital adequacy, which became effective on January 1, 2014.

## Note 9B - Capital Adequacy, Leverage and Liquidity (cont.)

### C. Effect of the Adjustments on the CET1 Capital Ratio

	June 30	December 31	
	2023	2022	2022
	Unaudited	Audited	
	In %		
Ratio of capital to risk-weighted assets			
Ratio of CET1 capital to risk-weighted components, before the effect of adjustments for the efficiency plan, of adjustments for current expected credit losses and for high-risk loans for land purchases	11.17%	11.13%	11.29%
Adjustments in respect of the Efficiency Plan <sup>(a)(b)</sup>	0.01%	0.02%	0.01%
Adjustments for current expected credit losses <sup>(c)</sup>	0.05%	0.10%	0.09%
Adjustments in respect of high-risk loans for the purchase of land	-		0.07%
Ratio of CET1 capital to risk-weighted assets	11.23%	11.25%	11.46%

(a) Including the effect of adopting US GAAP regarding employee benefits.

(b) Adjustments for the efficiency plans in accordance with the provision of the Banking Supervision Department are charged over a 5-year period, on a straight-line basis, in respect of capital adequacy calculations.

(c) These data include adjustments in respect of the effect of first-time application of GAAP for current expected credit losses, which are gradually reduced until December 31, 2024. For more information, please see Note 1.X.1 to the financial statements as of December 31, 2022.

### D. Leverage ratio pursuant to the Banking Supervision Department's directives

On April 28, 2015, the Banking Supervision Department issued Proper Conduct of Banking Business Directive No. 218, "Leverage Ratio". The directive sets a simple, transparent and non-risk based leverage ratio to serve as a supplementary and reliable measure for risk-based capital requirements, with the purpose of limiting excess leverage in banking corporations.

The leverage ratio is expressed as a percentage, and is defined as the ratio between capital measurement and exposure measurement. As defined in Proper Conduct of Banking Business Directive No. 202, Tier 1 capital is used for calculating the leverage ratio, taking into account the transitional provisions. A bank's total exposure is the sum of its balance sheet exposures, exposure to derivatives, exposure to securities financing transactions and to off-balance-sheet items. As a rule, the measurement is consistent with the accounting values, and no risk-weighting is applied. In addition, unless specifically permitted to do so under the Directive, the Bank may not use physical or financial collaterals, guarantees or other credit risk mitigation techniques to reduce the exposure measurement. Balance sheet assets deducted from Tier 1 capital (in accordance with Directive No. 202) are deducted from the exposure measurement. Pursuant to the Directive, the Bank calculates the exposure to derivatives according to of Proper Conduct of Banking Business Directive No. 203A, and the exposures for off-balance-sheet items - by converting the items' notional amount by credit conversion coefficients, as stipulated in Proper Conduct of Banking Business Directive No. 203.

Pursuant to the Directive, banking corporations shall have a consolidated leverage ratio of no less than 5 percent. A banking corporation whose total consolidated assets constitute at least 24 percent of the Israeli banking system's total assets shall have a consolidated leverage ratio of no less than 6 percent. Thus, the Bank is required to have a minimum leverage ratio of 6 percent.

On November 15, 2020, the Bank of Israel published a circular outlining further amendments to Proper Conduct of Banking Business Directives for Handling the Coronavirus (Temporary Order) (Directive No. 250). The circular sets adjusts Proper Conduct of Banking Business Directive No. 218, "Leverage Ratio", such that a banking corporation whose consolidated on-balance sheet assets is 24 percent or more than the total on-balance sheet

## Note 9B - Capital Adequacy, Leverage and Liquidity (cont.)

assets of the banking system, shall comply with a leverage ratio of no less than 5.5 percent; according to the above, the minimum leverage ratio the Bank is required to meet is 5.5 percent. For more information about the temporary order for addressing the coronavirus crisis, please see Note 9A. Above.

As for the easing of the leveraging requirements, the easement shall be in effect until December 31, 2023, provided that the leverage ratio of a banking corporation does not fall below the leverage ratio as of June 30, 2022 or the minimum leverage ratio applicable to the banking corporation prior to the temporary order, whichever the lower. On May 15, 2022, a circular amending the temporary order was published, according to which the easement shall be extended until June 30, 2024, with the leverage ratio not falling below the leverage ratio as of December 31, 2023 or the minimum leverage ratio applicable to the banking corporation prior to the temporary order, whichever the lower. It was also determined that taking advantage of the easement shall not prevent the distribution of dividends, subject to an total capital planning aimed at reverting to the required leverage ratio.

## Note 9B - Capital Adequacy, Leverage and Liquidity (cont.)

	As of June 30	As at December 31	
	2023	2022	2022
	Unaudited	Audited	
	In NIS million		
a. Consolidated data <sup>(a)(b)</sup>			
Tier 1 capital	51,373	44,910	48,797
Total exposures <sup>(c)</sup>	767,928	718,134	766,895
Leverage ratio			
Leverage ratio	6.69%	6.25%	6.36%
Minimum total leverage ratio set by the Banking Supervision Department	5.50%	5.50%	5.50%

- (a) The data include adjustments in respect of the efficiency plan in accordance with the directives of the Banking Supervision Department. For more information regarding the adjustments for the efficiency plan, please see Section C above.
- In addition, in the calculation of the leverage ratio, adjustments in respect of the implementation of the new measurement method relating to certain actuarial liabilities were taken into account. For additional details regarding the effect of the transition to the new method, see Section B above.
- (b) The data include adjustments in respect of CECL, in accordance with the directives of the Banking Supervision Department.
- (c) Total exposures were calculated after implementing the revisions to Proper Conduct of Banking Business Directive 218, "Leverage Ratio", following the revision of Directives 203 and 203A, "Measurement and Capital Adequacy - the Standardized Approach - Credit Risk". Comparative results were not restated.

### E. Liquidity Coverage Ratio Pursuant to the Directives Issued by the Banking Supervision Department

On September 28, 2014, a circular was published adding Proper Conduct of Banking Business Directive No. 221, "Liquidity Coverage Ratio", which applies the recommendations of the Basel Committee regarding liquidity coverage ratio to the banking system in Israel. The liquidity coverage ratio examines a time-horizon of 30 days under a stress scenario, and is intended to ensure that a banking corporation has an inventory of high-quality liquid assets that is able to cover the corporation's liquidity requirements in this time horizon. The Directive prescribes the manner of calculating the liquidity coverage ratio, including the characteristics and operational requirements for an "inventory of high-quality liquid assets" (the numerator) and sufficient buffers for them; it also prescribes the net cash outflow expected under the stress scenario defined in the Directive for 30 calendar days (the denominator).

The stress scenario set forth in the directive includes a shock scenario combining a corporation-specific shock and a systemic shock; in this context, standard withdrawal and deposit rates were defined for outflows and inflows, respectively, according to the various balance categories.

As from January 1, 2017, the required minimum liquidity coverage ratio is 100 percent. However, in a period of financial pressure, a banking corporation may fall below these minimum requirements.

	For the three months ended		
	June 30	December 31	
	2023	2022	2022
	Unaudited	Audited	
	Average in %		
a. Consolidated data			
Liquidity coverage ratio	128	122	131
Minimum liquidity coverage ratio set by the Banking Supervision Department	100	100	100
b. The Bank’s data			
Liquidity coverage ratio	125	119	129
Minimum liquidity coverage ratio set by the Banking Supervision Department	100	100	100

The Bank is in compliance with the regulatory requirements as of June 30, 2023.

## Note 9B - Capital Adequacy, Leverage and Liquidity (cont.)

### F. Net stable funding ratio pursuant to the Banking Supervision Department's directives

As of the financial statements dated December 31, 2021, the Bank is reporting the Net Stable Funding Ratio (NSFR) Directive No. 222, which is based on a publication of the Basel Committee. The NSFR is aimed at improving the resilience of banking corporations' liquidity risk profile in the long term, by requiring them to maintain a stable financing profile according to the composition of their assets and their off-balance-sheet activities. The ratio prevents banking corporations from over-reliance on short-term wholesale financing. The measurement is made both on the consolidated and separate levels each quarter; the requirement is to meet a 100 percent ratio.

	June 30	December 31	
	2023	2022	2022
	Unaudited	Audited	
	In %		
a. Consolidated data			
Net stable funding ratio	121	127	128
Minimum net stable funding ratio set by the Banking Supervision Department	100	100	100

## Note 10 - Contingent Liabilities and Special Commitments

### A. Contingent Liabilities and Other Special Commitments

	June 30	December 31
	2023	2022
	Unaudited	Audited
	In NIS million	
Commitments to purchase securities	1,220	1,060
Commitments to invest in, and purchase of, buildings and equipment	95	44

  

	For the three months ended June 30	For the six months ended June 30	For the year ended December 31
	2023	2023	2022
	Unaudited		Audited
	In NIS million		
Credit sale activity			
Book balance of sold loans	42	42	505
Cash proceeds	42	42	562
Total net income on sale of loans	-	-	57

### B. Legal claims

During the regular course of business, legal claims have been filed against the Bank and certain consolidated companies, including class actions certification motions. Note 26 to the Bank's Annual Financial Statements as at December 31, 2022 included information regarding all pending material legal claims as of the publication date of the Annual Financial Statements. The following note contains information regarding material legal claims filed during the reporting period and close to its publication date, if any, as well as changes that occurred in respect of material lawsuits filed in previous reporting periods; the note does not contain information regarding legal claims reported in Note 26 to the Bank's Annual Financial Statements as at December 31, 2022 in which no change has occurred.

In the opinions of the management of the Bank and the managements of the consolidated companies - which are based on legal opinions regarding the expected results of such claims, including class action certification motions - the financial statements reflect adequate provisions, where needed, to cover any damages resulting from such claims.

In the opinion of the management of the Bank and the managements of the consolidated companies, the amount of additional exposure arising from legal claims filed against the Bank and the consolidated companies on various issues, the amount of each of which exceeds NIS 2 million, and regarding which the chances of the claims succeeding are not remote, is approx. NIS 327 million.

- Following are the changes in material claims reported in Note 26 to the Annual Financial Statements of the Bank as at December 31, 2022:

- On July 22, 2015, a motion for class certification was filed against the Bank. According to the applicant, the Bank's reporting to the Execution Office regarding amounts paid directly to the Bank on account of debt in respect of which a collection procedure is being conducted by the Execution Office, is delayed by the bank and, as a result, a difference allegedly arises between the actual amount of debt and the debt amount recorded in the Execution Office file. The applicant estimated the amount of the class action at millions of shekels. On March 14, 2023, the court approved a request agreed between the parties for the withdrawal of the applicant from the claim and, as a result, the class action lawsuit was deleted and the personal claim of the applicant was rejected.



## Note 10 - Contingent Liabilities and Special Commitments (cont.)

- 1.2. On November 24, 2020, a motion for class certification was filed with the Jerusalem District Court against the Bank and against six other banks. According to the lawsuit, the banks have violated the Credit Information Service Law, 2016 and the regulations thereunder, by reporting to the Central Credit Register legal proceedings against customers, contrary to the provisions of the law and in a manner that damaged the customers' ability to obtain credit and compromised their privacy and reputation. The plaintiffs did not state a damage assessment for the class and claimed a monetary damage that varies among class members, as well as non-monetary damage. On March 26, 2023, the court approved a settlement in this procedure, which ended the class action.
- 1.3. On March 29, 2017, a motion for class certification was filed against the Bank and similar legal claims were filed against other banks. Alternately, the applicant, the Bank may not charge a "correspondent bank fee" when transferring foreign currency from a customer's account to a bank account abroad, contrary to the provisions of the Banking Law (Service to Customer), 1981 and the rules pursuant thereto (hereinafter - the "Banking Grounds"); alternatively, the applicant claims that the Bank may only charge a correspondent bank fee at the amount of the expense it actually incurred (the amount that it actually paid to the correspondent bank); to the extent that the Bank did not act accordingly, this constitutes a breach of contract, unjust enrichment, and is contrary to the provisions of the Emissary Law, 1965 (hereinafter - the "Agency Law Grounds"). The applicant claims that, the personal damage he has incurred is USD 30, and the damage incurred by the class of plaintiffs cannot be estimated. On February 16, 2023, a court decision was handed down certification of the claim as a class action lawsuit only on the Agency Law Grounds, and rejecting the Banking Grounds. On May 30, 2023, a request for permission to appeal was filed on behalf of the Bank (as well as several other banks) on the certification decision. On June 1, 2023, an appeal was filed by the applicant against the certification decision regarding the rejection of the Banking Grounds.
- 1.4. On September 6, 2021, a motion for class certification was filed with the Haifa District Court against five banks, including the Bank, stating that the plaintiffs suffered damage following tax overcharges relating to proceeds from securities (such as dividends, interest, etc.), in cases there is a difference between the customer's country of residence and the security issuer's taxing country. According to the plaintiffs, the tax rates should be charged in accordance with the treaties for preventing double taxation between the relevant countries which, they claim, is not carried out effect. The plaintiffs do not state a damage assessment for the class. On July 9, 2023, the court approved the withdrawal motion of the applicants and, as a result, the class action lawsuit was concluded.
2. Also pending against the Bank are motions for class certification for a material amount, which – according to the Bank's management, which is based on legal opinions as to the odds of these motions being approved – it is impossible to estimate the odds at this stage. For this reason, no provisions were made in respect of these motions:
  - 2.1. On June 4, 2023, a motion for class certification was filed in the Tel Aviv District Court against the Bank and against other banks. The motion argued, among other things, that banks must grant customers daily interest on credit balances or inform them of the possibility of depositing the funds in an interest-bearing daily deposit. The applicants estimate the class damages at over NIS 1 billion (for all the defendant banks).
  - 2.2. On June 21, 2023, a motion for class certification was filed in the Tel Aviv District Court against the Bank and against other banks. The subject of the motion is the Bank's raising of the Prime interest rate, for the purpose of determining the debit interest on current account balances, interest for delay and interest on loans and on any type of debit balances, at the rate of the Bank of Israel's interest rate increase rather than according to the change in interest on the sources used to finance the credit in the period beginning in April 2022. The applicants estimate the class damages at over NIS 5 billion (for all the defendant banks).

## Note 10 - Contingent Liabilities and Special Commitments (cont.)

2.3. On July 19, 2023, a motion for class certification was filed in the Tel Aviv District Court against the Bank and against other banks. The motion claimed, among other things, that the interest rate paid on deposits made through the website or app pay lower than the average interest rates than the customary and accepted interest rate and the actual interest paid on deposits made through a clerk, without informing the customers regarding the possibility of receiving higher interest and without inviting them to negotiate the terms and conditions with the Bank. The applicants estimate the class damages at over NIS 984 million (for all the defendant banks).

### C. Contingent Liabilities and Miscellaneous Commitments

On February 1, 2023, a decision was received from the Committee for the Imposition of a Monetary Sanction regarding Banking Corporations according to the Prohibition on Money Laundering Law, 2000, regarding the imposition of a financial sanction in the amount of approx. NIS 1.8 million in connection with two technological malfunctions that occurred at Pepper in 2021, which affected the accessibility and completeness of the identification process documentation, which constitutes part of the process for opening accounts in a certain period. The malfunction did not and could not cause harm of any kind to customers, or exposure of information in their regard. Pepper acted to repair the malfunctions. The financial sanction was paid in full.

### D. Other proceedings

On February 28, 2023, a petition for a mandatory injunction was submitted to the Tel Aviv District Court (Economic Department) for discovery and review of documents. The applicant is petitioning for the discovery of various documents relating to the compensation paid to the Bank's officers, in order to examine the filing of a derivative claim on behalf of the Bank against senior officers and employees at the Bank in connection with the compensation granted to the Bank's officers in apparent violation of the Compensation for Officers of Financial Corporations Law (Special Approval and Disallowance of Expenses for Tax Purposes in Respect to Exceptional Compensation), 2016 and Proper Conduct of Banking Business Directives 301 and 301A.

## Note 11 - Derivatives Activity - Scope, Credit Risks and Maturity Dates

### A. Volume of Consolidated Activity

	June 30, 2023 (unaudited)		
	Not held-for- trading derivatives	Held-for- trading derivatives	Total
	In NIS million		
(1) Nominal amount of derivatives			
a) Interest rate contracts			
Futures and forwards	2,606	54,340	56,946
Written options	1,740	627	2,367
Purchased options	-	1,810	1,810
Swaps <sup>(a)</sup>	50,515	356,795	407,310
Total <sup>(b)</sup>	54,861	413,572	468,433
Of which: Hedging derivatives <sup>(c)</sup>	10,147	-	10,147
b) Foreign currency contracts			
Futures and forwards <sup>(d)</sup>	61,112	302,178	363,290
Written options	1,028	18,177	19,205
Purchased options	1,028	20,541	21,569
Swaps <sup>(a)</sup>	3,885	20,301	24,186
Total	67,053	361,197	428,250
c) Stock contracts			
Futures and forwards	927	154,995	155,922
Written options	336	58,842	59,178
Purchased options <sup>(e)</sup>	621	58,653	59,274
Other	7	-	7
Swaps	262	151,851	152,113
Total	2,153	424,341	426,494
d) Commodities and other contracts			
Futures and forwards	-	11,373	11,373
Written options	-	52	52
Purchased options	-	52	52
Swaps	-	4,147	4,147
Total	-	15,624	15,624
e) Credit contracts			
The Bank serves a guarantor	4	-	4
The Bank is a beneficiary	-	-	-
Total	4	-	4
Total nominal amount	124,071	1,214,734	1,338,805

(a) Of which: Swaps for which the banking corporation pays a fixed interest of NIS 196,247 million.

(b) Of which: NIS-CPI swaps totaling NIS 15,295 million.

(c) Mainly including hedging transactions and interest rate swaps (IRS).

(d) Of which: Foreign exchange spots totaling NIS 22,489 million.

(e) Of which: a total of NIS 58,136 million is traded on the Tel Aviv Stock Exchange.

## Note 11 - Derivative Activity - Scope, Credit Risks and Maturity Dates (cont.)

### A. Volume of Consolidated Activity (cont.)

	June 30, 2022 (unaudited)		
	Not held-for- trading derivatives	Held-for- trading derivatives	Total
	In NIS million		
(1) Nominal amount of derivatives			
a) Interest rate contracts			
Futures and forwards	8,558	44,177	52,735
Written options	280	2,494	2,774
Purchased options	-	951	951
Swaps <sup>(a)</sup>	33,276	294,598	327,874
Total <sup>(b)</sup>	42,114	342,220	384,334
Of which: Hedging derivatives <sup>(c)</sup>	5,616	-	5,616
b) Foreign currency contracts			
Futures and forwards <sup>(d)</sup>	67,138	287,128	354,266
Written options	1,107	22,019	23,126
Purchased options	1,107	21,251	22,358
Swaps <sup>(a)</sup>	175	20,856	21,031
Total	69,527	351,254	420,781
c) Stock contracts			
Futures and forwards	445	184,416	184,861
Written options	1,377	50,864	52,241
Purchased options <sup>(e)</sup>	493	50,904	51,397
Other	7	-	7
Swaps	249	111,364	111,613
Total	2,571	397,548	400,119
d) Commodities and other contracts			
Futures and forwards	-	1,590	1,590
Written options	-	133	133
Purchased options	-	132	132
Swaps	-	3,208	3,208
Total	-	5,063	5,063
e) Credit contracts			
The Bank serves a guarantor	-	-	-
The Bank is a beneficiary	-	-	-
Total	-	-	-
Total nominal amount	114,212	1,096,085	1,210,297

(a) Of which: Swaps for which the banking corporation pays a fixed interest of NIS 165,461 million.

(b) Of which: NIS-CPI swaps totaling NIS 15,530 million.

(c) Mainly including hedging transactions and interest rate swaps (IRS).

(d) Of which: Foreign exchange spots totaling NIS 19,117 million.

(e) Of which: a total of NIS 50,716 million is traded on the Tel Aviv Stock Exchange.

## Note 11 - Derivative Activity - Scope, Credit Risks and Maturity Dates (cont.)

### A. Volume of Consolidated Activity (cont.)

	December 31, 2022 (audited)		
	Not held-for-trading derivatives	Held-for-trading derivatives	Total
	In NIS million		
(1) Nominal amount of derivatives			
a) Interest rate contracts			
Futures and forwards	7,227	45,758	52,985
Written options	1,218	341	1,559
Purchased options	-	-	-
Swaps <sup>(a)</sup>	48,246	339,761	388,007
Total <sup>(b)</sup>	56,691	385,860	442,551
Of which: Hedging derivatives <sup>(c)</sup>	7,681	-	7,681
b) Foreign currency contracts			
Futures and forwards <sup>(d)</sup>	65,645	246,012	311,657
Written options	983	15,908	16,891
Purchased options	983	16,256	17,239
Swaps <sup>(a)</sup>	1,935	21,123	23,058
Total	69,546	299,299	368,845
c) Stock contracts			
Futures and forwards	694	169,363	170,057
Written options	629	66,708	67,337
Purchased options <sup>(e)</sup>	484	66,569	67,053
Other	7	-	7
Swaps	244	116,267	116,511
Total	2,058	418,907	420,965
d) Commodities and other contracts			
Futures and forwards	-	10,151	10,151
Written options	-	175	175
Purchased options	-	173	173
Swaps	-	3,939	3,939
Total	-	14,438	14,438
Total nominal amount	128,295	1,118,504	1,246,799

(a) Of which: Swaps for which the banking corporation pays a fixed interest of NIS 186,539 million.

(b) Of which: NIS-CPI swaps totaling NIS 15,137 million.

(c) Mainly including hedging transactions and interest rate swaps (IRS).

(d) Of which: Foreign exchange spots totaling NIS 10,150 million.

(e) Of which: a total of NIS 66,368 million is traded on the Tel Aviv Stock Exchange.

## Note 11 - Derivative Activity - Scope, Credit Risks and Maturity Dates (cont.)

### A. Volume of Consolidated Activity (cont.)

	June 30, 2023 (unaudited)					
	Assets for derivatives, gross			Liabilities for derivatives, gross		
	Not held- for-trading derivatives	Held-for- trading derivatives	Total	Not held- for-trading derivatives	Held-for- trading derivatives	Total
	In NIS million					
(2) Gross fair value of derivatives						
a) Interest rate contracts	1,234	8,456	9,690	909	8,224	9,133
Of which: Hedging derivatives	860	-	860	172	-	172
b) Foreign currency contracts	389	7,340	7,729	61	5,431	5,492
Of which: Hedging derivatives	-	-	-	-	-	-
c) Stock contracts	44	8,193	8,237	28	7,954	7,982
d) Commodities and other contracts	-	527	527	-	526	526
Total assets/liabilities for derivatives, gross <sup>(a)</sup>	1,667	24,516	26,183	998	22,135	23,133
Amounts netted on the balance sheet	-	-	-	-	-	-
Book balance	1,667	24,516	26,183	998	22,135	23,133
Of which: Not subject to a master netting arrangement - or similar arrangements	-	1,514	1,514	-	481	481

(a) Of which: NIS 10 million in gross fair value of assets in respect of embedded derivatives, NIS 26 million in gross fair value of liabilities in respect of embedded derivatives.

	June 30, 2022 (unaudited)					
	Assets for derivatives, gross			Liabilities for derivatives, gross		
	Not held- for-trading derivatives	Held-for- trading derivatives	Total	Not held- for-trading derivatives	Held-for- trading derivatives	Total
	In NIS million					
(2) Gross fair value of derivatives						
a) Interest rate contracts	729	5,591	6,320	636	5,784	6,420
Of which: Hedging derivatives	586	-	586	12	-	12
b) Foreign currency contracts	429	11,408	11,837	56	8,606	8,662
Of which: Hedging derivatives	-	-	-	-	-	-
c) Stock contracts	24	8,737	8,761	86	8,708	8,794
d) Commodities and other contracts	-	90	90	-	90	90
Total assets/liabilities for derivatives, gross <sup>(a)</sup>	1,182	25,826	27,008	778	23,188	23,966
Amounts netted on the balance sheet	-	-	-	-	-	-
Book balance	1,182	25,826	27,008	778	23,188	23,966
Of which: Not subject to a master netting arrangement - or similar arrangements	-	372	372	-	719	719

(a) Of which: NIS 36 million in gross fair value of assets in respect of embedded derivatives, NIS 12 million in gross fair value of liabilities in respect of embedded derivatives.

## Note 11 - Derivative Activity - Scope, Credit Risks and Maturity Dates (cont.)

### A. Volume of Consolidated Activity (cont.)

	December 31, 2022 (audited)					
	Assets for derivatives, gross			Liabilities for derivatives, gross		
	Not held- for-trading derivatives	Held-for- trading derivatives	Total	Not held- for-trading derivatives	Held-for- trading derivatives	Total
	In NIS million					
(2) Gross fair value of derivatives						
a) Interest rate contracts	1,159	8,292	9,451	870	8,357	9,227
Of which: Hedging derivatives	878	-	878	85	-	85
b) Foreign currency contracts	259	7,206	7,465	47	4,809	4,856
Of which: Hedging derivatives	-	-	-	-	-	-
c) Stock contracts	25	9,470	9,495	56	8,946	9,002
d) Commodities and other contracts	-	242	242	-	241	241
Total assets/liabilities for derivatives, gross <sup>(a)</sup>	1,443	25,210	26,653	973	22,353	23,326
Amounts netted on the balance sheet	-	-	-	-	-	-
Book balance	1,443	25,210	26,653	973	22,353	23,326
Of which: not subject to a master netting arrangement - or similar arrangements	-	1,553	1,553	-	472	472

(a) Of which: NIS 15 million in gross fair value of assets in respect of embedded derivatives, NIS 15 million in gross fair value of liabilities in respect of embedded derivatives.

## Note 11 - Derivative Activity - Scope, Credit Risks and Maturity Dates (cont.)

### B. Accounting Hedges

#### 1. Effect of hedge accounting of cash flows on accumulated other comprehensive income (loss)

	For the three months ended June 30, 2023		For the six months ended June 30, 2023	
	Amounts recognized in other comprehensive income (loss) from derivatives	Profit (loss) reclassified from accumulated other comprehensive income (loss) to the income statement	Amounts recognized in other comprehensive income (loss) from derivatives	Profit (loss) reclassified from accumulated other comprehensive income (loss) to the income statement <sup>(a)</sup>
	Unaudited			
	In NIS million			

a. Derivatives used for cash flow hedges<sup>(b)</sup>

Interest rate contracts <sup>(c)</sup>	4	5	(3)	7
--	---	---	-----	---

	For the three months ended June 30, 2022		For the six months ended June 30, 2022	
	Amounts recognized in other comprehensive income (loss) from derivatives	Profit (loss) reclassified from accumulated other comprehensive income (loss) to the income statement	Amounts recognized in other comprehensive income (loss) from derivatives	Profit (loss) reclassified from accumulated other comprehensive income (loss) to the income statement <sup>(a)</sup>
	Unaudited			
	In NIS million			

a. Derivatives used for cash flow hedges<sup>(b)</sup>

Interest rate contracts <sup>(c)</sup>	66	5	(10)	7
--	----	---	------	---

	For the year ended December 31, 2022	
	Amounts recognized in other comprehensive income (loss) from derivatives	Profit (loss) reclassified from other comprehensive income (loss) to income statement <sup>(a)</sup>
	Audited	
	In NIS million	

a. Derivatives used for cash flow hedges<sup>(b)</sup>

Interest rate contracts <sup>(c)</sup>	(14)	11
--	------	----

(a) Profit (loss) amounts reclassified from accumulated other comprehensive income (loss) were included in the interest income (expense) line item or in the noninterest finance income (expenses) line item according to the line item in which the effect of the hedged item is presented.

(b) Represents amounts included in the hedge effectiveness assessment.

(c) The Bank designates certain derivatives as hedging instruments of cash flows - derivatives hedging an exposure to changes in cash flows from given loans. The effect of hedges is expected to lower the exposure to the given loans.



## Note 11 - Derivative Activity - Scope, Credit Risks and Maturity Dates (cont.)

## B. Accounting Hedges (cont.)

## 2. Effect of fair value hedge accounting on profit (loss)

	For the three months ended June 30, 2023	For the six months ended June 30, 2023
	Unaudited	
	In NIS million	
Total interest income (expenses) recognized in the income statement	53	85
Effect of fair value hedges:		
a. Gain (loss) from fair value hedges		
Interest rate contracts <sup>(a)</sup>		
Hedged items	12	177
Hedging derivatives	46	(85)
b. Gain (loss) on cash flow hedges		
Interest rate contracts		
Profit and loss reclassified to Accumulated other comprehensive income (loss)	(5)	(7)

  

	For the three months ended June 30, 2022	For the six months ended June 30, 2022
	Unaudited	
	In NIS million	
Total interest income (expenses) recognized in the income statement	(14)	(31)
Effect of fair value hedges:		
a. Gain (loss) from fair value hedges		
Interest rate contracts <sup>(a)</sup>		
Hedged items	(287)	(602)
Hedging derivatives	278	578
b. Gain (loss) on cash flow hedges		
Interest rate contracts		
Profit and loss reclassified to Accumulated other comprehensive income (loss)	(5)	(7)

  

	For the year ended December 31, 2022
	Audited
	In NIS million
Total interest income (expenses) recognized in the income statement	(4)
Effect of fair value hedges:	
a. Gain (loss) from fair value hedges	
Interest rate contracts <sup>(a)</sup>	
Hedged items	(800)
Hedging derivatives	807
b. Gain (loss) on cash flow hedges	
Interest rate contracts	
Profit and loss reclassified to Accumulated other comprehensive income (loss)	(11)

(a) The Bank designates certain derivatives as hedging instruments of fair value, derivatives hedging exposure to interest rate received for bonds.

## Note 11 - Derivative Activity - Scope, Credit Risks and Maturity Dates (cont.)

### B. Accounting hedges (cont.)

#### 3. Items hedged at fair value hedges

	As at June 30, 2023 (unaudited)		
	Book value of the hedged item	Cumulative fair value adjustments that had an effect on the carrying amount	
		Existing hedge relationships	Discontinued hedge relationships
Securities - debt instruments classified as available-for-sale securities	5,259	(814)	1
Subordinated bonds	(3,632)	158	-
	As at June 30, 2022 (unaudited)		
	Book value of the hedged item	Cumulative fair value adjustments that had an effect on the carrying amount	
		Existing hedge relationships	Discontinued hedge relationships
Securities - debt instruments classified as available-for-sale securities	4,913	(703)	1
	For the year ended December 31, 2022 (audited)		
	Book value of the hedged item	Cumulative fair value adjustments that had an effect on the carrying amount	
		Existing hedge relationships	Discontinued hedge relationships
Securities - debt instruments classified as available-for-sale securities	4,931	(887)	1
Subordinated bonds	(1,720)	69	-

## Note 11 - Derivative Activity - Scope, Credit Risks and Maturity Dates (cont.)

## B. Accounting Hedges (cont.)

4. The effect of hedging a net investment in a foreign operations on accumulated other comprehensive income (loss) and on the income statement

	For the three months ended June 30, 2023		For the six months ended June 30, 2023	
	Amounts carried to other comprehensive income (loss)	Profit (loss) reclassified to Accumulated other comprehensive income (loss) <sup>(a)</sup>	Amounts carried to other comprehensive income (loss)	Profit (loss) reclassified to Accumulated other comprehensive income (loss) <sup>(a)</sup>
	Unaudited			
	In NIS million			
Deposits serving as investment hedges, net				
Foreign currency deposits	(50)	-	(134)	-
	For the three months ended June 30, 2022		For the six months ended June 30, 2022	
	Amounts carried to other comprehensive income (loss)	Profit (loss) reclassified to Accumulated other comprehensive income (loss) <sup>(a)</sup>	Amounts carried to other comprehensive income (loss)	Profit (loss) reclassified to Accumulated other comprehensive income (loss) <sup>(a)</sup>
	Unaudited			
	In NIS million			
Deposits serving as investment hedges, net				
Foreign currency deposits	(246)	-	(290)	-
	For the year ended December 31, 2022			
	Amounts carried to other comprehensive income (loss)	Profit (loss) reclassified to Accumulated other comprehensive income (loss) <sup>(a)</sup>		
	Audited			
	In NIS million			
Deposits serving as investment hedges, net				
Foreign currency deposits	(306)		-	

- (a) Income (loss) amounts reclassified from accumulated other comprehensive income (loss) were included in the interest income (expenses) line item or in the noninterest finance income (expense) line item.

## Note 11 - Derivative Activity - Scope, Credit Risks and Maturity Dates (cont.)

### B. Accounting Hedges (cont.)

#### 5. Effect of derivatives not designated as hedging instruments on the income statement

	For the three months ended June 30, 2023	For the six months ended June 30, 2023
	Gain (loss) recognized in income (expenses) from derivatives activity <sup>(a)</sup>	Gain (loss) recognized in income (expenses) from derivatives activity <sup>(a)</sup>
	Unaudited	
	In NIS million	
Derivatives not designated as hedging instruments		
Interest rate contracts	324	(77)
Foreign currency contracts	1,320	2,773
Stock contracts	79	165
Commodity- and other contracts	-	-
Total	1,723	2,861
	For the three months ended June 30, 2022	For the six months ended June 30, 2022
	Gain (loss) recognized in income (expenses) from derivatives activity <sup>(a)</sup>	Gain (loss) recognized in income (expenses) from derivatives activity <sup>(a)</sup>
	Unaudited	
	In NIS million	
Derivatives not designated as hedging instruments		
Interest rate contracts	(87)	(137)
Foreign currency contracts	5,203	6,501
Stock contracts	(28)	(9)
Commodity- and other contracts	-	1
Total	5,088	6,356
		For the year ended December 31, 2022
		Gain (loss) recognized in income (expenses) from derivatives activity <sup>(a)</sup>
		Audited
		In NIS million
Derivatives not designated as hedging instruments		
Interest rate contracts		(256)
Foreign currency contracts		7,819
Stock contracts		76
Commodity- and other contracts		2
Total		7,641

(a) Included in the noninterest finance income (expenses) item.

## Note 11 - Derivative Activity - Scope, Credit Risks and Maturity Dates (cont.)

### C. Credit Risk for Derivatives by Contract Counterparty

	June 30, 2023 (unaudited) <sup>(i)</sup>						
	Governments and central banks						Total
	Stock exchanges	Banks	Dealers/ brokers	Institutional entities	Other		
In NIS million							
Book balance of assets in respect of derivatives <sup>(a)(b)</sup>	218	6,174	12,049	-	5,125	2,617	26,183
Gross amounts not netted on the balance sheet:							
Credit risk mitigation in respect of financial instruments	-	3,690	9,523	-	1,691	829	15,733
Credit risk mitigation in respect of cash collateral received	-	1,810	1,909	-	2,993	265	6,977
Total net book balance of assets in respect of derivatives <sup>(f)</sup>	218	674	617	-	441	1,523	3,473
Adjustment of book balance, net to on-balance-sheet credit risk <sup>(g)</sup>	-	(26)	47	-	(149)	138	10
Total on-balance-sheet credit risk for derivatives	218	648	664	-	292	1,661	3,483
Net off-balance-sheet credit risk for derivatives <sup>(h)</sup>	967	9,975	15,567	41	9,190	3,511	39,251
Total credit risk for derivatives	1,185	10,623	16,231	41	9,482	5,172	42,734
Book balance of liabilities in respect of derivatives <sup>(a)(c)</sup>	184	4,756	10,472	208	5,914	1,599	23,133
Gross amounts not netted on the balance sheet:							
Financial instruments	-	3,690	9,523	-	1,691	829	15,733
Pledged cash collateral	-	849	927	155	2,296	-	4,227
Net amount of liabilities in respect of derivatives	184	217	22	53	1,927	770	3,173
	June 30, 2022 (unaudited) <sup>(i)</sup>						
	Governments and central banks						Total
	Stock exchanges	Banks	Dealers/ brokers	Institutional entities <sup>(j)</sup>	Other <sup>(j)</sup>		
In NIS million							
Book balance of assets in respect of derivatives <sup>(a)(b)</sup>	276	5,749	6,797	19	11,433	2,734	27,008
Gross amounts not netted on the balance sheet:							
Credit risk mitigation in respect of financial instruments	-	4,623	6,594	19	1,591	1,086	13,913
Credit risk mitigation in respect of cash collateral received	-	939	175	-	6,966	108	8,188
Net amount of assets in respect of derivatives	276	187	28	-	2,876	1,540	4,907
Off-balance-sheet credit risk for derivatives <sup>(d)(e)</sup>	511	6,936	8,136	97	10,321	2,270	28,271
Mitigation of off-balance sheet credit risk	-	3,887	4,649	58	1,816	640	11,050
Net off-balance sheet credit risk for derivatives	511	3,049	3,487	39	8,505	1,630	17,221
Total credit risk for derivatives	787	3,236	3,515	39	11,381	3,170	22,128
Book balance of liabilities in respect of derivatives <sup>(a)(c)</sup>	269	9,499	9,019	163	2,965	2,051	23,966
Gross amounts not netted on the balance sheet:							
Financial instruments	-	4,623	6,594	19	1,591	1,086	13,913
Pledged cash collateral	-	3,662	1,695	144	627	20	6,148
Net amount of liabilities in respect of derivatives	269	1,214	730	-	747	945	3,905

Please see comments on the following page.

## Note 11 - Derivative Activity - Scope, Credit Risks and Maturity Dates (cont.)

### C. Credit Risk for Derivatives by Contract Counterparty (cont.)

	December 31, 2022 (audited) <sup>(i)</sup>						
	Stock exchanges	Banks	Dealers/ brokers	Governments and central banks	Institutional entities	Other	Total
				In NIS million			
Book balance of assets in respect of derivatives <sup>(a)(b)</sup>	224	4,342	9,204	14	10,752	2,117	26,653
Gross amounts not netted on the balance sheet:							
Credit risk mitigation in respect of financial instruments	-	3,671	8,951	14	2,049	861	15,546
Credit risk mitigation in respect of cash collateral received	-	626	237	-	8,010	159	9,032
Total net book balance of assets in respect of derivatives <sup>(f)</sup>	224	45	16	-	693	1,097	2,075
Adjustment of book balance, net to on-balance-sheet credit risk <sup>(g)</sup>	1	(9)	26	-	(117)	136	37
Total on-balance-sheet credit risk for derivatives	225	36	42	-	576	1,233	2,112
Net off-balance-sheet credit risk for derivatives <sup>(h)</sup>	912	11,903	15,089	44	5,733	3,055	36,736
Total credit risk for derivatives	1,137	11,939	15,131	44	6,309	4,288	38,848
Book balance of liabilities in respect of derivatives <sup>(a)(c)</sup>	170	7,199	11,709	120	2,487	1,641	23,326
Gross amounts not netted on the balance sheet:							
Financial instruments	-	3,671	8,951	14	2,049	861	15,546
Pledged cash collateral	-	3,352	2,611	89	284	-	6,336
Net amount of liabilities in respect of derivatives	170	176	147	17	154	780	1,444

(a) The Bank did not apply netting agreements.

(b) Of which outstanding balance-sheet standalone assets in respect of derivatives totaling NIS 26,173 million (June 30, 2022 - 26,972 million, December 31, 2022 - NIS 26,638 million).

(c) Of which outstanding total standalone liabilities in respect of derivatives totaling NIS 23,107 million (June 30, 2022 - 23,954 million, December 31, 2022 - NIS 23,311 million).

(d) Off-balance sheet credit risk for derivatives (including derivatives with negative fair value) before credit risk mitigation, as calculated for the purpose of limitations on borrower indebtedness.

(e) The difference, if positive, between all total amounts for derivatives (including derivatives with negative fair value) included in the borrower's indebtedness, as calculated for the purpose of borrower credit limitations, before credit risk mitigation, and the book balance of assets for the borrower's derivatives).

(f) Book balance of assets for derivatives after offsetting fair value and collateral amounts that meet the offsetting guidance, in accordance with the circular regarding offsetting assets and liabilities.

(g) The difference between all total amounts for derivatives (including derivatives with negative fair value) included in the borrower's indebtedness, as calculated for the purpose of borrower indebtedness limitations, after credit risk mitigation, and the total of: the net book balance of assets for the derivatives and off-balance-sheet credit risk.

(h) The difference, if positive, between all total amounts for derivatives (including derivatives with negative fair value) included in the borrower's indebtedness, as calculated for the purpose of borrower credit limitations, before credit risk mitigation, and the on-balance sheet credit risk for the borrower's derivatives.

(i) On balance-sheet credit risk and off-balance-sheet credit risk, as revised in the Reporting to the Public Directives, in a circular dated July 24, 2022, following the publication of Directive 203A (for additional details, see under Capital and Capital Adequacy). Comparative results were not restated.

(j) Restated.

#### Comments:

1. No credit losses were recognized in respect of derivatives in the six-month periods ended June 30, 2023, June 30, 2022 and the year ended December 31, 2022.

2. The effect of the counterparty credit risk and the effect of deferred gains at the transaction execution date on the valuation of assets for derivatives as at June 30, 2023, June 30, 2022 and December 31, 2022 was NIS 249 million, NIS 186 million and NIS 225 million, respectively.

The effect of the non-performance risk on the valuation of assets for derivatives as at June 30, 2023, June 30, 2022 and December 31, 2022 was NIS 15 million, NIS 34 million and NIS 21 million, respectively.

## Note 11 - Derivative Activity - Scope, Credit Risks and Maturity Dates (cont.)

## D. Breakdown of Settlement Dates - Par Value: Balances

	June 30, 2023 (unaudited)				
	Up to three months	Over three months and up to one year	More than one year and up to five years	Over five years	Total
	In NIS million				
Interest rate contracts:					
NIS-CPI	2,208	3,194	6,862	3,031	15,295
Other	55,292	149,988	168,158	79,700	453,138
Foreign currency contracts	268,822	121,965	29,971	7,492	428,250
Stock contracts	280,658	145,507	329	-	426,494
Commodity- and other contracts	364	10,027	5,237	-	15,628
Total	607,344	430,681	210,557	90,223	1,338,805
Total as at June 30, 2022 (unaudited)	590,752	349,469	187,219	82,857	1,210,297
Total as at December 31, 2022 (audited)	547,407	414,986	200,678	83,728	1,246,799

## Note 12A - Regulatory Operating Segments

### Information on regulatory operating segments - consolidated

	For the three months ended June 30, 2023 (unaudited)			
	Activity in Israel <sup>(a)</sup>			
	Households <sup>(e)</sup>			
	Total	Of which: housing loans	Of which: credit cards	Private banking
In NIS million				
Interest income from external	2,433	1,817	21	3
Interest expense from external	591	-	-	254
Interest income, net:				
From external	1,842	1,817	21	(251)
Inter-segmental	(292)	(1,421)	(3)	360
Total interest income, net	1,550	396	18	109
Total noninterest income	260	13	114	38
Total income	1,810	409	132	147
Loan loss expenses (income)	188	31	(2)	17
Operating and other expenses:				
For external	692	100	57	29
Inter-segmental	-	-	-	-
Total operating and other expenses	692	100	57	29
Profit (loss) before taxes	930	278	77	101
Provision for income taxes (benefit)	350	102	28	42
Profit (loss) after taxes	580	176	49	59
The Bank's share in associates' profits	-	-	-	-
Net income (loss) before amount attributable to non-controlling interests	580	176	49	59
Net income (loss) attributable to the Bank's shareholders	580	176	49	59
Average balance of assets <sup>(b)</sup>	151,402	122,085	4,558	386
Of which: Investments in associates <sup>(b)</sup>	-	-	-	-
Average outstanding balance of loans to the public <sup>(b)</sup>	152,334	122,406	4,598	379
Outstanding loans to the public as at the end of the reporting period	154,867	123,844	4,621	370
Outstanding non-performing debts	826	547	3	-
Outstanding debts in arrears of over 90 days	91	-	-	-
Average outstanding liabilities <sup>(b)</sup>	133,335	54	14	31,760
Of which: Average balance of deposits by the public <sup>(b)</sup>	133,206	-	-	31,758
Balance of deposits by the public as at the end of the reporting period	133,687	-	-	32,390
Average balance of risk-weighted assets <sup>(b)(c)</sup>	101,582	75,362	3,847	720
Balance of risk-weighted assets as at the end of the reporting period <sup>(c)</sup>	101,000	74,241	4,109	756
Average balance of assets under management <sup>(b)(d)</sup>	58,502	1,729	-	48,134
Breakdown of interest income, net:				
Spread from credit granting activity <sup>(f)</sup>	754	396	18	11
Spread from deposit taking activity <sup>(f)</sup>	796	-	-	98
Other	-	-	-	-
Total interest income, net	1,550	396	18	109

(a) The classification is based on the office's location.

(b) Average balance calculations are based on daily balances, as at the beginning of the quarter or the beginning of each month.

(c) Risk-weighted assets - as calculated for capital adequacy purposes.

(d) Assets under management - including customers' provident assets, study funds, mutual funds and securities.

(e) Including housing loans with outstanding loans to the public as at end of period in the amount of NIS 19.0 billion to customers whose business activity is classified to business segments.

(f) Spread from credit granting activity is the difference between the interest received from credit and the cost of raising the sources used to grant the credit (hereinafter - "transfer prices"). These transfer prices are subject to the period, currency and type of interest in the transaction. Transfer prices are the Bank's internal pricing tool and are based on internal models and the Bank's judgment. Spread from deposit taking activity is the difference between the transfer prices and the interest paid to customers for these deposits.

Comment: Operating segments are reported according to the format and classifications prescribed by the Reporting to the Public Directives of the Banking Supervision Department, as detailed in Note 29A to the Financial statements as at December 31, 2022.



Foreign operations <sup>(a)</sup>								
Small- and micro-businesses	Mid-market businesses	Corporations	Institutional entities	Financial management	Other segment	Total activity in Israel	Total activity outside Israel	Total
1,135	696	2,080	43	2,127	-	8,517	146	8,663
682	497	778	1,069	508	-	4,379	-	4,379
453	199	1,302	(1,026)	1,619	-	4,138	146	4,284
513	350	(537)	1,162	(1,490)	12	78	(78)	-
966	549	765	136	129	12	4,216	68	4,284
216	79	205	44	549	31	1,422	(10)	1,412
1,182	628	970	180	678	43	5,638	58	5,696
33	62	4	(1)	7	(8)	302	16	318
404	123	132	59	48	170	1,657	26	1,683
-	-	-	2	3	(5)	-	-	-
404	123	132	61	51	165	1,657	26	1,683
745	443	834	120	620	(114)	3,679	16	3,695
281	170	314	47	74	67	1,345	19	1,364
464	273	520	73	546	(181)	2,334	(3)	2,331
-	-	-	-	122	-	122	-	122
464	273	520	73	668	(181)	2,456	(3)	2,453
464	273	520	73	668	(181)	2,456	(3)	2,453
64,296	40,757	140,623	5,917	269,071	7,636	680,088	8,216	688,304
-	-	-	-	4,659	-	4,659	-	4,659
65,580	41,204	140,997	5,920	-	-	406,414	7,285	413,699
66,664	40,737	141,425	2,912	-	-	406,975	8,072	415,047
633	158	642	1	-	-	2,260	162	2,422
81	-	(5)	-	-	-	167	-	167
102,169	66,520	93,634	115,304	76,682	11,909	631,313	6,527	637,840
102,024	66,434	87,608	114,769	-	-	535,799	-	535,799
103,048	65,179	87,143	112,530	-	-	533,977	-	533,977
58,989	44,021	180,490	7,866	27,264	16,536	437,468	9,752	447,220
57,563	44,121	189,581	970	34,571	18,388	446,950	10,415	457,365
79,677	29,450	102,991	918,220	54,002	-	1,290,976	-	1,290,976
471	270	588	6	-	11	2,111	143	2,254
495	279	177	130	-	1	1,976	-	1,976
-	-	-	-	129	-	129	(75)	54
966	549	765	136	129	12	4,216	68	4,284

## Note 12A - Regulatory Operating Segments (cont.)

### Information on Regulatory Operating Segments - Consolidated (cont.)

	For the three months ended June 30, 2022 (unaudited)			
	Activity in Israel <sup>(a)</sup>			
	Households <sup>(e)</sup>			Private banking
	Total	Of which: housing loans	Of which: credit cards	
	In NIS million			
Interest income from external	1,779	1,423	14	2
Interest expense from external	108	-	-	28
Interest income, net:				
From external	1,671	1,423	14	(26)
Inter-segmental	(913)	(1,128)	-	60
Total interest income, net	758	295	14	34
Total noninterest income	247	13	67	37
Total income	1,005	308	81	71
Loan loss expenses (income)	77	14	7	-
Operating and other expenses:				
For external	657	92	57	21
Inter-segmental	(3)	1	-	-
Total operating and other expenses	654	93	57	21
Profit (loss) before taxes	274	201	17	50
Provision for income taxes (benefit)	90	65	7	16
Profit (loss) after taxes	184	136	10	34
Net income (loss) before amount attributable to non-controlling interests	184	136	10	34
Net income attributable to non-controlling interests	-	-	-	-
Net income (loss) attributable to the Bank's shareholders	184	136	10	34
Average balance of assets <sup>(b)</sup>	137,700	109,284	4,054	451
Of which: Investments in associates <sup>(b)</sup>	-	-	-	-
Average outstanding balance of loans to the public <sup>(b)</sup>	138,426	109,544	4,077	443
Outstanding loans to the public as at the end of the reporting period	142,360	112,878	4,128	443
Outstanding non-performing debts	702	514	26	-
Outstanding debts in arrears of over 90 days	65	-	-	-
Average outstanding liabilities <sup>(b)</sup>	123,234	72	4	26,750
Of which: Average balance of deposits by the public <sup>(b)</sup>	123,123	-	-	26,749
Balance of deposits by the public as at the end of the reporting period	124,928	-	-	28,226
Average balance of risk-weighted assets <sup>(b)(c)</sup>	90,077	66,109	3,578	738
Balance of risk-weighted assets as at the end of the reporting period <sup>(c)</sup>	94,291	69,187	3,542	855
Average balance of assets under management <sup>(b)(d)</sup>	62,046	513	-	48,912
Breakdown of interest income, net:				
Spread from credit granting activity <sup>(f)</sup>	604	295	14	5
Spread from deposit taking activity <sup>(f)</sup>	154	-	-	29
Other	-	-	-	-
Total interest income, net	758	295	14	34

(a) The classification is based on the office's location.

(b) Average balance calculations are based on daily balances, as at the beginning of the quarter or the beginning of each month.

(c) Risk-weighted assets - as calculated for capital adequacy purposes.

(d) Assets under management - including customers' provident assets, study funds, mutual funds and securities.

(e) Including housing loans with outstanding loans to the public as at end of period in the amount of NIS 17.6 billion to customers whose business activity is classified to business segments.

(f) Spread from credit granting activity is the difference between the interest received from credit and the cost of raising the sources used to grant the credit (hereinafter - "transfer prices"). These transfer prices are subject to the period, currency and type of interest in the transaction. Transfer prices are the Bank's internal pricing tool and are based on internal models and the Bank's judgment. Spread from deposit taking activity is the difference between the transfer prices and the interest paid to customers for these deposits.

(g) Reclassified. The results of intersegmental operations arising from crediting and debiting the business units for transfer prices were classified to the "Other" line item. This was done in order to sum up, across all segments, the total spread from loans to the public and total spread from deposits by the public, in lieu of interest income from credit and interest expenses on the deposits.

Foreign operations <sup>(a)</sup>								
Small- and micro-businesses	Mid-market businesses	Corporations	Institutional entities	Financial management	Other segment	Total activity in Israel	Total activity outside Israel	Total
588	273	820	7	496	-	3,965	61	4,026
60	58	131	154	355	-	894	7	901
528	215	689	(147)	141	-	3,071	54	3,125
43	49	(151)	186	738	3	15	(15)	-
571	264	538	39	879	3	3,086	39	3,125
222	87	160	46	(40) <sup>(f)</sup>	782 <sup>(f)</sup>	1,541	16	1,557
793	351	698	85	839	785	4,627	55	4,682
101	(7)	(83)	3	37	-	128	(2)	126
407	113	115	53	100	147	1,613	28	1,641
-	-	-	3	5	(5)	-	-	-
407	113	115	56	105	142	1,613	28	1,641
285	245	666	26	697	643	2,886	29	2,915
96	82	221	8	220	269	1,002	5	1,007
189	163	445	18	477	374	1,884	24	1,908
-	-	-	-	84	-	84	-	84
189	163	445	18	561	374	1,968	24	1,992
189	163	445	18	561	374	1,968	24	1,992
60,287	36,272	111,477	4,279	278,950	11,627	641,043	7,071	648,114
-	-	-	-	1,021	-	1,021	-	1,021
61,194	36,666	112,290	4,287	-	-	353,306	5,711	359,017
63,868	37,851	117,706	1,525	-	-	363,753	6,058	369,811
366	245	1,238	2	-	-	2,553	34	2,587
32	-	-	-	-	-	97	199	296
92,650	64,188	90,331	122,522	71,126	11,255	602,056	2,945	605,001
92,545	64,119	88,737	121,992	-	-	517,265	2,787	520,052
96,238	68,999	90,380	123,549	-	-	532,320	417	532,737
56,619	40,859	127,821	1,633	28,529	17,673	363,949	30,830	394,779
60,869	41,669	143,269	275	32,342	17,870	391,440	7,729	399,169
77,461	33,186	125,911	1,010,666	60,128	-	1,418,310	-	1,418,310
476	204	494	5	-(g)	3	1,791	59	1,850 <sup>(g)</sup>
95	60	44	34	-(g)	-	416	(6)	410 <sup>(g)</sup>
-	-	-	-	879 <sup>(g)</sup>	-	879	(14)	865 <sup>(g)</sup>
571	264	538	39	879	3	3,086	39	3,125

## Note 12A - Regulatory Operating Segments (cont.)

### Information on Regulatory Operating Segments - Consolidated (cont.)

	For the six months ended June 30, 2023 (unaudited)			
	Activity in Israel <sup>(a)</sup>			
	Households <sup>(e)</sup>			
	Total	Of which: housing loans	Of which: credit cards	Private banking
	In NIS million			
Interest income from external	4,593	3,401	39	7
Interest expense from external	1,034	-	-	451
Interest income, net:				
From external	3,559	3,401	39	(444)
Inter-segmental	(616)	(2,622)	(4)	660
Total interest income, net	2,943	779	35	216
Total noninterest income	597	24	244	78
Total income	3,540	803	279	294
Loan loss expenses (income)	275	44	16	17
Operating and other expenses:				
For external	1,324	191	115	51
Inter-segmental	-	-	-	-
Total operating and other expenses	1,324	191	115	51
Profit (loss) before taxes	1,941	568	148	226
Provision for income taxes (benefit)	701	202	53	85
Profit (loss) after taxes	1,240	366	95	141
The Bank's share in associates' losses, after tax effect	-	-	-	-
Net income (loss) before amount attributable to non-controlling interests	1,240	366	95	141
Net income (loss) attributable to the Bank's shareholders	1,240	366	95	141
Average balance of assets <sup>(b)</sup>	150,687	121,037	4,268	389
Of which: Investments in associates <sup>(b)</sup>	-	-	-	-
Average outstanding balance of loans to the public <sup>(b)</sup>	151,519	121,364	4,305	382
Outstanding loans to the public as at the end of the reporting period	154,867	123,844	4,621	370
Outstanding non-performing debts	826	547	3	-
Outstanding debts in arrears of over 90 days	91	-	-	-
Average outstanding liabilities <sup>(b)</sup>	131,724	54	14	30,999
Of which: Average balance of deposits by the public <sup>(b)</sup>	131,598	-	-	30,997
Balance of deposits by the public as at the end of the reporting period	133,687	-	-	32,390
Average balance of risk-weighted assets <sup>(b)(c)</sup>	100,777	74,650	3,744	691
Balance of risk-weighted assets as at the end of the reporting period <sup>(c)</sup>	101,000	74,241	4,109	756
Average balance of assets under management <sup>(b)(d)</sup>	58,549	1,724	-	47,300
Breakdown of interest income, net:				
Spread from credit granting to the public <sup>(g)</sup>	1,439	779	35	20
Spread from deposit taking from the public <sup>(g)</sup>	1,504	-	-	196
Other	-	-	-	-
Total interest income, net	2,943	779	35	216

(a) The classification is based on the office's location.

(b) Average balance calculations are based on daily balances, as at the beginning of the quarter or the beginning of each month.

(c) Risk-weighted assets - as calculated for capital adequacy purposes.

(d) Assets under management - including customers' provident assets, study funds, mutual funds and securities.

(e) Including housing loans with outstanding loans to the public as at end of period in the amount of NIS 19.0 billion to customers whose business activity is classified to business segments.

(f) Including the impairment loss from the investment in Valley shares in the amount of NIS 1.1 billion. For more information, please see Note 16.A.

(g) Spread from credit granting activity is the difference between the interest received from credit and the cost of raising the sources used to grant the credit (hereinafter - "transfer prices"). These transfer prices are subject to the period, currency and type of interest in the transaction. Transfer prices are the Bank's internal pricing tool and are based on internal models and the Bank's judgment. Spread from deposit taking activity is the difference between the transfer prices and the interest paid to customers for these deposits.

Foreign operations <sup>(a)</sup>								
Small- and micro-businesses	Mid-market businesses	Corporations	Institutional entities	Financial management	Other segment	Total activity in Israel	Total activity outside Israel	Total
2,180	1,287	3,780	72	4,055	-	15,974	261	16,235
1,194	934	1,521	1,975	914	-	8,023	-	8,023
986	353	2,259	(1,903)	3,141	-	7,951	261	8,212
976	717	(767)	2,222	(3,068)	20	144	(144)	-
1,962	1,070	1,492	319	73	20	8,095	117	8,212
463	178	417	93	632	29	2,487	(4)	2,483
2,425	1,248	1,909	412	705	49	10,582	113	10,695
260	40	127	(9)	1	(8)	703	21	724
774	224	254	111	117	395	3,250	62	3,312
-	-	-	4	6	(10)	-	-	-
774	224	254	115	123	385	3,250	62	3,312
1,391	984	1,528	306	581	(328)	6,629	30	6,659
505	356	554	112	18	(100)	2,231	22	2,253
886	628	974	194	563	(228)	4,398	8	4,406
-	-	-	-	(972) <sup>(f)</sup>	-	(972)	-	(972)
886	628	974	194	(409)	(228)	3,426	8	3,434
886	628	974	194	(409)	(228)	3,426	8	3,434
64,255	39,968	134,579	3,823	278,557	5,122	677,380	7,592	684,972
-	-	-	-	4,364	-	4,364	-	4,364
65,424	40,393	135,543	3,829	-	-	397,090	6,886	403,976
66,664	40,737	141,425	2,912	-	-	406,975	8,072	415,047
633	158	642	1	-	-	2,260	162	2,422
81	-	(5)	-	-	-	167	-	167
101,633	67,536	92,747	117,836	77,289	11,635	631,399	3,294	634,693
101,493	67,444	87,488	117,305	-	-	536,325	9	536,334
103,048	65,179	87,143	112,530	-	-	533,977	-	533,977
58,759	43,282	171,869	7,355	28,926	15,691	427,350	9,086	436,436
57,563	44,121	189,581	970	34,571	18,388	446,950	10,415	457,365
79,313	29,284	104,450	914,960	53,846	-	1,287,702	-	1,287,702
1,000	518	1,148	14	-	18	4,157	254	4,411
962	552	344	305	-	2	3,865	-	3,865
-	-	-	-	73	-	73	(137)	(64)
1,962	1,070	1,492	319	73	20	8,095	117	8,212

## Note 12A - Regulatory Operating Segments (cont.)

### Information on Regulatory Operating Segments - Consolidated (cont.)

	For the six months ended June 30, 2022 (unaudited)			
	Activity in Israel <sup>(a)</sup>			
	Households <sup>(e)</sup>			
	Total	Of which: housing loans	Of which: credit cards	Private banking
	In NIS million			
Interest income from external	3,184	2,507	26	4
Interest expense from external	175	-	-	44
Interest income, net:				
From external	3,009	2,507	26	(40)
Inter-segmental	(1,590)	(1,903)	-	85
Total interest income, net	1,419	604	26	45
Total noninterest income	501	25	130	81
Total income	1,920	629	156	126
Loan loss expenses (income)	22	7	6	-
Operating and other expenses:				
For external	1,315	177	116	48
Inter-segmental	1	1	-	-
Total operating and other expenses	1,316	178	116	48
Profit (loss) before taxes	582	444	34	78
Provision for income taxes (benefit)	202	151	13	26
Profit after taxes	380	293	21	52
The Bank's share in associates' profits, after tax effect	-	-	-	-
Net income before attribution to non-controlling interests	380	293	21	52
Net income attributable to non-controlling interests	-	-	-	-
Net income (loss) attributable to the Bank's shareholders	380	293	21	52
Average balance of assets <sup>(b)</sup>	134,892	106,751	3,991	452
Of which: Investments in associates <sup>(b)</sup>	-	-	-	-
Average outstanding balance of loans to the public <sup>(b)</sup>	135,608	107,080	4,020	444
Outstanding loans to the public as at the end of the reporting period	142,360	112,878	4,128	443
Outstanding non-performing debts	702	514	26	-
Outstanding debts in arrears of over 90 days	65	-	-	-
Average outstanding liabilities <sup>(b)</sup>	121,975	49	4	26,373
Of which: Average balance of deposits by the public <sup>(b)</sup>	121,886	-	-	26,371
Balance of deposits by the public as at the end of the reporting period	124,928	-	-	28,226
Average balance of risk-weighted assets <sup>(b)(c)</sup>	88,429	64,798	3,508	725
Balance of risk-weighted assets as at the end of the reporting period <sup>(c)</sup>	94,291	69,187	3,542	855
Average balance of assets under management <sup>(b)(d)</sup>	64,008	1,737	-	50,626
Breakdown of interest income, net:				
Spread from credit granting to the public <sup>(g)</sup>	1,208	604	26	6
Spread from deposit taking from the public <sup>(g)</sup>	211	-	-	39
Other	-	-	-	-
Total interest income, net	1,419	604	26	45

(a) The classification is based on the office's location.

(b) Average balance calculations are based on daily balances, as at the beginning of the quarter or the beginning of each month.

(c) Risk-weighted assets - as calculated for capital adequacy purposes.

(d) Assets under management - including customers' provident assets, study funds, mutual funds and securities.

(e) Including housing loans with outstanding loans to the public as at end of period in the amount of NIS 17.6 billion to customers whose business activity is classified to business segments.

(f) Spread from credit granting activity is the difference between the interest received from credit and the cost of raising the sources used to grant the credit (hereinafter - "transfer prices"). These transfer prices are subject to the period, currency and type of interest in the transaction. Transfer prices are the Bank's internal pricing tool and are based on internal models and the Bank's judgment. Spread from deposit taking activity is the difference between the transfer prices and the interest paid to customers for these deposits.

(g) Reclassified. The results of intersegmental operations arising from crediting and debiting the business units for transfer prices were classified to the "Other" line item. This was done in order to sum up, across all segments, the total spread from loans to the public and total spread from deposits by the public, in lieu of interest income from credit and interest expenses on the deposits.

Small- and micro-businesses	Mid-market businesses	Corporations	Institutional entities	Financial management	Other segment	Foreign operations <sup>(a)</sup>		Total
						Total activity in Israel	Total activity outside Israel	
1,094	514	1,449	12	805	-	7,062	325	7,387
88	82	199	220	540	-	1,348	15	1,363
1,006	432	1,250	(208)	265	-	5,714	310	6,024
35	49	(261)	268	1,432	5	23	(23)	-
1,041	481	989	60	1,697	5	5,737	287	6,024
445	186	318	98	2 <sup>(f)</sup>	779 <sup>(f)</sup>	2,410	97	2,507
1,486	667	1,307	158	1,699	784	8,147	384	8,531
85	13	(83)	1	61	-	99	(13)	86
791	224	233	99	200	310	3,220	215	3,435
-	-	-	3	5	(9)	-	-	-
791	224	233	102	205	301	3,220	215	3,435
610	430	1,157	55	1,433	483	4,828	182	5,010
212	148	395	18	482	(39)	1,444	46	1,490
398	282	762	37	951	522	3,384	136	3,520
-	-	-	-	91	-	91	-	91
398	282	762	37	1,042	522	3,475	136	3,611
-	-	-	-	-	-	-	10	10
398	282	762	37	1,042	522	3,475	126	3,601
59,088	35,902	106,174	3,504	282,732	8,925	631,669	19,581	651,250
-	-	-	-	1,108	-	1,108	-	1,108
59,767	36,211	107,168	3,508	-	-	342,706	15,050	357,756
63,868	37,851	117,706	1,525	-	-	363,753	6,058	369,811
366	245	1,238	2	-	-	2,553	34	2,587
32	-	-	-	-	-	97	199	296
90,798	63,084	89,384	124,750	65,231	12,705	594,300	14,527	608,827
90,695	63,006	86,814	124,202	-	-	512,974	13,987	526,961
96,238	68,999	90,380	123,549	-	-	532,320	417	532,737
55,324	39,244	120,959	1,342	30,857	17,226	354,106	30,677	384,783
60,869	41,669	143,269	275	32,342	17,870	391,440	7,729	399,169
79,666	32,890	124,645	1,034,130	59,143	-	1,445,108	9,347	1,454,455
919	408	934	10	-(g)	5	3,490	295	3,785 <sup>(g)</sup>
122	73	55	50	-(g)	-	550	(14)	536 <sup>(g)</sup>
-	-	-	-	1,697 <sup>(g)</sup>	-	1,697	6	1,703 <sup>(g)</sup>
1,041	481	989	60	1,697	5	5,737	287	6,024

## Note 12A - Regulatory Operating Segments (cont.)

### Information on Regulatory Operating Segments - Consolidated (cont.)

	For the year ended December 31, 2022 (audited)			
	Activity in Israel <sup>(a)</sup>			
	Households <sup>(e)</sup>			
	Total	Of which: housing loans	Of which: credit cards	Private banking
	In NIS million			
Interest income from external	6,765	5,143	56	11
Interest expense from external	585	-	-	219
Interest income, net:				
From external	6,180	5,143	56	(208)
Inter-segmental	(2,392)	(3,778)	1	414
Total interest income, net	3,788	1,365	57	206
Total noninterest income	996	49	263	148
Total income	4,784	1,414	320	354
Loan loss expenses (income)	223	112	13	-
Operating and other expenses:				
For external	2,684	377	238	91
Inter-segmental	-	-	-	-
Total operating and other expenses	2,684	377	238	91
Profit (loss) before taxes	1,877	925	69	263
Provision for income taxes (benefit)	654	320	24	93
Profit after taxes	1,223	605	45	170
The Bank's share in associates' profits, after tax effect	-	-	-	-
Net income before attribution to non-controlling interests	1,223	605	45	170
Net income attributable to non-controlling interests	-	-	-	-
Net income (loss) attributable to the Bank's shareholders	1,223	605	45	170
Average balance of assets <sup>(b)</sup>	139,737	111,055	4,067	456
Of which: Investments in associates <sup>(b)</sup>	-	-	-	-
Average outstanding balance of loans to the public <sup>(b)</sup>	140,481	111,354	4,095	456
Outstanding loans to the public as at the end of the reporting period	150,178	119,495	4,185	440
Outstanding non-performing debts	781	559	-	-
Outstanding debts in arrears of over 90 days <sup>(f)</sup>	76	-	-	-
Average outstanding liabilities <sup>(b)</sup>	124,108	53	12	27,169
Of which: Average balance of deposits by the public <sup>(b)</sup>	123,996	-	-	27,169
Balance of deposits by the public as at the end of the reporting period	128,394	-	-	29,612
Average balance of risk-weighted assets <sup>(b)(c)</sup>	91,330	67,111	3,531	644
Balance of risk-weighted assets as at the end of the reporting period <sup>(c)</sup>	99,971	73,938	3,640	662
Average balance of assets under management <sup>(b)(d)</sup>	62,339	1,728	-	48,626
Breakdown of interest income, net:				
Spread from credit granting to the public <sup>(g)</sup>	2,630	1,365	57	18
Spread from deposit taking from the public <sup>(g)</sup>	1,158	-	-	188
Other	-	-	-	-
Total interest income, net	3,788	1,365	57	206

(a) The classification is based on the office's location.

(b) Average balance calculations are based on daily balances, as at the beginning of the quarter or the beginning of each month.

(c) Risk-weighted assets - as calculated for capital adequacy purposes.

(d) Assets under management - including customers' provident assets, study funds, mutual funds and securities.

(e) Including housing loans with outstanding loans to the public as at end of period in the amount of NIS 18.6 billion to customers whose business activity is classified to business segments.

(f) Including revenues totaling NIS 782 million in respect of the Valley merger.

(g) Spread from credit granting activity is the difference between the interest received from credit and the cost of raising the sources used to grant the credit (hereinafter - "transfer prices"). These transfer prices are subject to the period, currency and type of interest in the transaction. Transfer prices are the Bank's internal pricing tool and are based on internal models and the Bank's judgment. Spread from deposit taking activity is the difference between the transfer prices and the interest paid to customers for these deposits.

(h) Reclassified. The results of intersegmental operations arising from crediting and debiting the business units for transfer prices were classified to the "Other" line item. This was done in order to sum up, across all segments, the total spread from loans to the public and total spread from deposits by the public, in lieu of interest income from credit and interest expenses on the deposits.



Foreign operations <sup>(a)</sup>								
Small- and micro-businesses	Mid-market businesses	Corporations	Institutional entities	Financial management	Other segment	Total activity in Israel	Total activity outside Israel	Total
2,733	1,395	3,885	55	3,453	-	18,297	498	18,795
587	578	1,042	1,428	1,127	-	5,566	18	5,584
2,146	817	2,843	(1,373)	2,326	-	12,731	480	13,211
574	548	(413)	1,708	(362)	24	101	(101)	-
2,720	1,365	2,430	335	1,964	24	12,832	379	13,211
894	344	700	186	798	849 <sup>(f)</sup>	4,915	103	5,018
3,614	1,709	3,130	521	2,762	873	17,747	482	18,229
184	(12)	20	(1)	84	-	498	-	498
1,626	435	511	247	345	586	6,525	310	6,835
-	-	-	7	13	(20)	-	-	-
1,626	435	511	254	358	566	6,525	310	6,835
1,804	1,286	2,599	268	2,320	307	10,724	172	10,896
634	451	907	95	777	(93)	3,518	46	3,564
1,170	835	1,692	173	1,543	400	7,206	126	7,332
-	-	-	-	387	-	387	-	387
1,170	835	1,692	173	1,930	400	7,593	126	7,719
-	-	-	-	-	-	-	10	10
1,170	835	1,692	173	1,930	400	7,593	116	7,709
61,176	37,459	115,156	3,186	290,346	6,633	654,149	13,406	667,555
-	-	-	-	1,112	-	1,112	-	1,112
62,076	37,840	114,975	3,193	-	-	359,021	10,626	369,647
65,803	39,473	126,628	759	-	-	383,281	6,487	389,768
419	290	400	-	-	-	1,890	18	1,908
20	-	16	-	-	-	112	-	112
94,274	65,032	91,781	130,117	70,742	11,430	614,653	7,487	622,140
94,151	64,946	87,554	129,580	-	-	527,396	7,100	534,496
100,557	70,077	97,741	130,685	-	-	557,066	18	557,084
57,121	40,667	135,692	2,869	31,310	17,033	376,666	19,040	395,706
58,528	42,542	163,247	6,844	30,585	14,846	417,225	8,418	425,643
78,277	31,837	127,135	979,141	52,980	-	1,380,335	4,673	1,385,008
1,939	890	2,114	20	-( <sup>(h)</sup> )	23	7,634	472	8,106 <sup>(h)</sup>
781	475	316	314	-( <sup>(h)</sup> )	1	3,233	(13)	3,220 <sup>(h)</sup>
-	-	-	1	1,964 <sup>(h)</sup>	-	1,965	(80)	1,885 <sup>(h)</sup>
2,720	1,365	2,430	335	1,964	24	12,832	379	13,211

## Note 12B - Operating Segments - Management Approach

### Overview

Operating segments reporting according to management approach presents the Bank's results by business line, in accordance with the Bank's organizational structure.

The Bank's business lines specialize in providing services to customer segments with similar characteristics and needs.

Information regarding operating segments - management approach was included in Note 29B to the Annual Financial Statements as at December 31, 2022.

Set forth below are the condensed results of operations according to management approach

For the three months ended June 30, 2023 (unaudited)												
The Bank										Subsidiaries in Israel	Foreign subsidiaries	Total
	Private individuals	Small businesses	Retail banking - total	Mortgages	Commercial	Corporate	Real estate	Capital markets	Other and adjustments			
In NIS million												
Interest income, net:												
From external	(483)	291	(192)	1,865	419	574	991	529	(78)	29	147	4,284
Inter-segmental	1,961	270	2,231	(1,495)	351	(286)	(635)	(173)	85	1	(79)	-
Interest income, net	1,478	561	2,039	370	770	288	356	356	7	30	68	4,284
Noninterest income (expenses)	378	125	503	14	146	71	105	467	53	63	(10)	1,412
Total income	1,856	686	2,542	384	916	359	461	823	60	93	58	5,696
Loan loss expenses (income)	205	29	234	46	21	(85)	61	3	3	19	16	318
Total operating and other expenses	706	231	937	100	187	73	39	88	190	43	26	1,683
Profit (loss) before tax	945	426	1,371	238	708	371	361	732	(133)	31	16	3,695
Provision for tax	323	145	468	82	242	126	123	251	42	11	19	1,364
Net income (loss) attributable to the Bank's shareholders	622	281	903	156	466	245	238	565	(175)	58	(3)	2,453

## Note 12B - Operating Segments - Management Approach (cont.)

Summary of financial performance according to management approach (cont.)

	For the three months ended June 30, 2022 (unaudited)											
	The Bank									Subsidiaries in Israel	Foreign subsidiaries	Total
	Private individuals	Small businesses	Retail banking - total	Mortgages	Commercial	Corporate	Real estate	Capital markets	Other and adjustments			
	In NIS million											
Interest income, net:												
From external	246	290	536	1,424	396	353	377	(49)	4	28	56	3,125
Inter-segmental	399	47	446	(1,095)	60	(154)	(113)	872	(2)	3	(17)	-
Interest income, net	645	337	982	329	456	199	264	823	2	31	39	3,125
Noninterest income (expenses)	375	124	499	13	148	64	90	(88)	737	70	24	1,557
Total income	1,020	461	1,481	342	604	263	354	735	739	101	63	4,682
Loan loss expenses (income)	73	59	132	(1)	22	(36)	(36)	62	(7)	(8)	(2)	126
Total operating and other expenses	659	268	927	92	170	70	36	108	163	47	28	1,641
Profit before taxes	288	134	422	251	412	229	354	565	583	62	37	2,915
Provision for tax	99	45	144	86	141	78	121	192	209	31	5	1,007
Net income attributable to the Bank's shareholders	189	89	278	165	271	151	233	406	374	82	32	1,992

## Note 12B - Operating Segments - Management Approach (cont.)

### Summary of financial performance according to management approach (cont.)

For the six months ended June 30, 2023 (unaudited)												
The Bank										Subsidiaries in Israel	Foreign subsidiaries	Total
	Private individuals	Small businesses	Retail banking - total	Mortgages	Commercial	Corporate	Real estate	Capital markets	Other and adjustments			
In NIS million												
Interest income, net:												
From external	(735)	611	(124)	3,498	795	984	1,763	969	8	59	260	8,212
Inter-segmental	3,635	519	4,154	(2,736)	722	(416)	(1,077)	(509)	1	4	(143)	-
Interest income, net	2,900	1,130	4,030	762	1,517	568	686	460	9	63	117	8,212
Noninterest income (expenses)	870	272	1,142	34	315	168	204	462	48	114	(4)	2,483
Total income	3,770	1,402	5,172	796	1,832	736	890	922	57	177	113	10,695
Loan loss expenses (income)	332	117	449	71	87	(70)	153	(18)	5	26	21	724
Total operating and other expenses	1,340	450	1,790	191	358	141	76	170	429	95	62	3,312
Profit (loss) before tax	2,098	835	2,933	534	1,387	665	661	770	(377)	56	30	6,659
Provision (benefit) for taxes	717	285	1,002	183	474	227	226	263	(163)	19	22	2,253
Net income (loss) attributable to the Bank's shareholders	1,381	550	1,931	351	913	438	435	(518) <sup>(a)</sup>	(214)	90	8	3,434
Balances as at June 30, 2023												
Loans to the public, net	31,209	25,765	56,974	125,640	64,116	61,782	63,495	22,269	6,147	1,144	7,998	409,565
Deposits by the public	214,050	53,326	267,376	-	89,850	33,355	9,720	133,669	7	-	-	533,977

(a) Including the impairment loss from the investment in Valley shares in the amount of NIS 1.1 billion. For more information, please see Note 16.A.

## Note 12B - Operating Segments - Management Approach (cont.)

Summary of financial performance according to management approach (cont.)

	For the six months ended June 30, 2022 (unaudited)											
										Subsidiaries in Israel	Foreign subsidiaries	Total
The Bank									Other and adjustments			
	Private individuals	Small businesses	Retail banking - total	Mortgages	Commercial	Corporate	Real estate	Capital markets				
	In NIS million											
Interest income, net:												
From external	525	559	1,084	2,489	761	629	684	(3)	7	61	312	6,024
Inter-segmental	614	72	686	(1,802)	67	(234)	(149)	1,459	(3)	1	(25)	-
Interest income, net	1,139	631	1,770	687	828	395	535	1,456	4	62	287	6,024
Noninterest income (expenses)	748	245	993	18	296	123	194	(166)	728	224	97	2,507
Total income	1,887	876	2,763	705	1,124	518	729	1,290	732	286	384	8,531
Loan loss expenses (income)	23	15	38	(2)	126	(33)	(87)	72	(10)	(5)	(13)	86
Total operating and other expenses	1,306	509	1,815	177	348	136	71	204	373	96	215	3,435
Profit before taxes	558	352	910	530	650	415	745	1,014	369	195	182	5,010
Provision (benefit) for taxes	191	120	311	181	222	142	255	346	(77)	64	46	1,490
Net income attributable to the Bank's shareholders	367	232	599	349	428	273	490	701	446	189	126	3,601
Balances as at June 30, 2022												
Loans to the public, net	32,106	26,546	58,652	114,209	59,536	53,266	50,478	16,348	5,535	875	6,025	364,924
Deposits by the public	195,101	52,927	248,028	-	97,874	30,764	13,244	142,407	3	-	417	532,737

## Note 12B - Operating Segments - Management Approach (cont.)

### Summary of financial performance according to management approach (cont.)

For the year ended December 31, 2022 (audited)												
The Bank									Subsidiaries in Israel	Foreign subsidiaries	Total	
	Private individuals	Small businesses	Retail banking - total	Mortgages	Commercial	Corporate	Real estate	Capital markets	Other and adjustments			
In NIS million												
Interest income, net:												
From external	786	1,254	2,040	5,168	1,535	1,336	1,776	741	14	121	480	13,211
Inter-segmental	2,480	314	2,794	(3,745)	539	(471)	(659)	1,642	(5)	6	(101)	-
Interest income, net	3,266	1,568	4,834	1,423	2,074	865	1,117	2,383	9	127	379	13,211
Noninterest income	1,592	533	2,125	87	612	298	406	125	778 <sup>(a)</sup>	484	103	5,018
Total income	4,858	2,101	6,959	1,510	2,686	1,163	1,523	2,508	787	611	482	18,229
Loan loss expenses (income)	131	126	257	114	115	(16)	(57)	113	(21)	(7)	-	498
Total operating and other expenses	2,697	1,006	3,703	377	723	278	148	415	682	199	310	6,835
Profit before taxes	2,030	969	2,999	1,019	1,848	901	1,432	1,980	126	419	172	10,896
Provision (benefit) for taxes	694	331	1,025	348	632	308	490	677	(63)	101	46	3,564
Net income attributable to the Bank's shareholders	1,336	638	1,974	671	1,216	593	942	1,612	189	396	116	7,709
Balances as at December 31, 2022												
Loans to the public, net	32,498	26,688	59,186	120,927	60,820	54,807	54,669	21,310	5,747	871	6,445	384,782
Deposits by the public	202,991	55,415	258,406	-	95,839	39,617	14,423	148,773	7	-	19	557,084

(a) Including revenues totaling NIS 782 million in respect of the Valley merger.

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision

### A. Debts<sup>(a)</sup> and Off-Balance-Sheet Credit Instruments

#### 1. Change in outstanding loan loss provision

	For the three months ended June 30, 2023 (unaudited)					
	Loan loss provision					
	Loans to the public				Banks, governments and bonds held-to- maturity and available-for- sale	Total
			Private -			
	Commercial	Housing	other	Total - public		
In NIS million						
Balance of loan loss provision as at the beginning of the reporting period	4,751	430	745	5,926	22	5,948
Loan loss expenses	112	31	174	317	1	318
Charge-offs	(156)	-	(160)	(316)	-	(316)
Collection of debts written off in previous years	108	-	63	171	-	171
Net charge-offs	(48)	-	(97)	(145)	-	(145)
Outstanding loan loss provision as at the end of the reporting period <sup>1</sup>	4,815	461	822	6,098	23	6,121
<sup>1</sup> Of which: in respect of off-balance-sheet credit instruments	588	1	27	616	-	616
	For the three months ended June 30, 2022 (unaudited)					
	Loan loss provision					
	Loans to the public				Banks, governments and bonds held-to- maturity and available-for- sale	Total
			Private -			
	Commercial	Housing	other	Total - public		
In NIS million						
Balance of loan loss provision as at the beginning of the reporting period	4,299	317	699	5,315	34	5,349
Loan loss expenses	42	14	63	119	7	126
Charge-offs	(130)	(9)	(89)	(228)	-	(228)
Collection of debts written off in previous years	102	-	64	166	-	166
Net charge-offs	(28)	(9)	(25)	(62)	-	(62)
Outstanding loan loss provision as at the end of the reporting period <sup>1</sup>	4,313	322	737	5,372	41	5,413
<sup>1</sup> Of which: in respect of off-balance-sheet credit instruments	468	1	16	485	1	486

(a) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding securities borrowed or purchased under reverse repurchase agreements.

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### A. Debts<sup>(a)</sup> and off-balance sheet credit instruments (cont.)

#### 1. Change in outstanding loan loss provision (cont.)

	For the six months ended June 30, 2023 (unaudited)					
	Loan loss provision					
	Loans to the public				Banks, governments and bonds held- to-maturity and available-for- sale	Total
	Commercial	Housing	Private - other	Total - public		
In NIS million						
Balance of loan loss provision as at the beginning of the reporting period	4,420	419	732	5,571	54	5,625
Loan loss expenses (income)	463	44	248	755	(31)	724
Charge-offs	(251)	(2)	(294)	(547)	-	(547)
Collection of debts written off in previous years	183	-	136	319	-	319
Net charge-offs	(68)	(2)	(158)	(228)	-	(228)
Outstanding loan loss provision as at the end of the reporting period <sup>1</sup>	4,815	461	822	6,098	23	6,121
<sup>1</sup> Of which: in respect of off-balance-sheet credit instruments	588	1	27	616	-	616

	For the six months ended June 30, 2022 (unaudited)					
	Loan loss provision					
	Loans to the public				Banks, governments and bonds held- to-maturity and available-for- sale	Total
	Commercial	Housing	Private - other	Total - public		
In NIS million						
Balance of loan loss provision as at the beginning of the reporting period	3,765	489	727	4,981	3	4,984
Adjustment to the opening balance due to the effect of first-time application <sup>(b)</sup>	804	(165)	22	661	26	687
Balance as at January 1, 2022	4,569	324	749	5,642	29	5,671
Loan loss expenses	43	7	15	65	21	86
Charge-offs	(297)	(9)	(167)	(473)	-	(473)
Collection of debts written off in previous years	269	-	140	409	-	409
Net charge-offs	(28)	(9)	(27)	(64)	-	(64)
Adjustments from translation of financial statements	5	-	-	5	-	5
Less balances classified as held-for-sale assets <sup>(c)</sup>	(276)	-	-	(276)	(9)	(285)
Outstanding loan loss provision as at the end of the reporting period <sup>1</sup>	4,313	322	737	5,372	41	5,413
<sup>1</sup> Of which: in respect of off-balance-sheet credit instruments	468	1	16	485	1	486

(a) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding securities borrowed or purchased under reverse repurchase agreements.

(b) Cumulative effect in respect of first-time application of US GAAP's ASU 2016-13, "Financial Instruments - Credit Losses". See Note 1.X.1. in the financial statements as at December 31, 2022.

(c) As of April 1, 2022, Bank Leumi USA is not consolidated in the Bank's consolidated financial statements due to the merger transaction with Valley. For more information, please see Note 15.A to the financial statements as at December 31, 2022. As of March 31, 2022, the above balances were classified as held-for-sale. For additional information, please see Note 16.B to the financial statements as of March 31, 2022.



## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### A. Debts,<sup>(a)</sup> held-to-maturity bonds and available-for-sale bonds, loans to the public and balance of loan loss provision (cont.)

#### 2. Additional information on calculating the loan loss provision for debts,<sup>(a)</sup> held-to-maturity bonds and available-for-sale bonds

	June 30, 2023 (unaudited)					
	Loans to the public				Banks, governments and bonds held- to-maturity and available-for- sale	Total
	Commercial	Housing	Private - other	Total - public		
In NIS million						
Recorded outstanding debt: <sup>(a)</sup>						
Examined on a specific basis	232,959	-	550	233,509	119,883	353,392
Examined on a collective basis	27,362	124,018	30,158	181,538	-	181,538
Total debts <sup>(a)</sup>	260,321	124,018	30,708	415,047	119,883	534,930
Outstanding loan loss provision in respect of debts: <sup>(a)</sup>						
Examined on a specific basis	3,547	-	197	3,744	23	3,767
Examined on a collective basis	680	460	598	1,738	-	1,738
Total loan loss provision	4,227	460	795	5,482	23	5,505
	June 30, 2022 (unaudited)					
	Loans to the public				Banks, governments and bonds held- to-maturity and available-for- sale	Total
	Commercial	Housing	Private - other	Total - public		
In NIS million						
Recorded outstanding debt: <sup>(a)</sup>						
Examined on a specific basis	202,153	-	407	202,560	97,288	299,848
Examined on a collective basis	25,274	113,077	28,900	167,251	4	167,255
Total debts, <sup>(a)</sup> held-to-maturity bonds and available- for-sale bonds:	227,427	113,077	29,307	369,811	97,292	467,103
Outstanding loan loss provision in respect of debts, <sup>(a)</sup> held-to-maturity bonds and available-for-sale bonds:						
Examined on a specific basis	3,294	-	143	3,437	40	3,477
Examined on a collective basis	551	321	578	1,450	-	1,450
Total loan loss provision	3,845	321	721	4,887	40	4,927

(a) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding securities borrowed or purchased under reverse repurchase agreements.

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### A. Debts,<sup>(a)</sup> held-to-maturity bonds and available-for-sale bonds, loans to the public and balance of loan loss provision (cont.)

#### 2. Additional information on calculating the loan loss provision for debts,<sup>(a)</sup> held-to-maturity bonds and available-for-sale bonds (cont.)

	December 31, 2022 (audited)					
	Loans to the public				Banks, governments and bonds held-to-maturity and available-for-sale	Total
	Commercial	Housing	Private - other	Total - public		
In NIS million						
Recorded outstanding debt: <sup>(a)</sup>						
Examined on a specific basis	213,711	-	460	214,171	95,502	309,673
Examined on a collective basis	25,902	119,720	29,975	175,597	22	175,619
Total debts <sup>(a)</sup>	239,613	119,720	30,435	389,768	95,524	485,292
Outstanding loan loss provision in respect of debts: <sup>(a)</sup>						
Examined on a specific basis	3,286	-	163	3,449	54	3,503
Examined on a collective basis	571	418	548	1,537	-	1,537
Total loan loss provision	3,857	418	711	4,986	54	5,040

(a) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding securities borrowed or purchased under reverse repurchase agreements.

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Loans to the public

#### 1. Credit quality and arrears

	June 30, 2023 (unaudited)				Performing debts - additional information		
	Troubled <sup>(a)</sup>			Total	In arrears of 90 days or more <sup>(b)</sup>	In arrears of 30 days and up to 89 days <sup>(c)</sup>	
	Performing	Performing	Non-performing				
	In NIS million						
<u>Borrower activity in Israel</u>							
<u>Public - commercial</u>							
Construction & real estate - construction	62,967	907	303		64,177	16	39
Construction & real estate - real estate activities	40,093	685	128	40,906	9	44	
Financial services	34,524	10	60	34,594	1	15	
Commercial - Other	94,915	1,666	530	97,111	50	150	
Commercial - total	232,499	3,268	1,021	236,788	76	248	
Private individuals - housing loans	123,441	15	547	124,003	-	449	
Private individuals - other	29,787	633	279	30,699	91	222	
Total loans to the public - activity in Israel	385,727	3,916	1,847	391,490	167	919	
<u>Borrower activity outside Israel</u>							
<u>Public - commercial</u>							
Construction and real estate	8,176	105	95	8,376	-	-	
Commercial - Other	14,028	649	480	15,157	-	123	
Commercial - total	22,204	754	575	23,533	-	123	
Private individuals	23	1	-	24	-	-	
Total loans to the public - foreign operations	22,227	755	575	23,557	-	123	
Total loans to the public	407,954	4,671	2,422	415,047	167	1,042	

(a) Non-performing loans to the public, substandard or special mention.

(b) Classified as troubled, performing debts.

(c) Performing. Debts in arrears of 30 and up to 89 days, totaling NIS 293 million, were classified as troubled debt.

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Loans to the public (cont.)

#### 1. Credit quality and delinquency (cont.)

	June 30, 2022 (unaudited)				Performing debts - additional information	
	Troubled <sup>(a)</sup>				In arrears of 90 days or more <sup>(b)</sup>	In arrears of 30 days and up to 89 days <sup>(c)</sup>
	Performing	Performing	Non-performing	Total		
	In NIS million					
<u>Borrower activity in Israel</u>						
<u>Public - commercial</u>						
Construction & real estate - construction	49,503	127	83	49,713	5	59 <sup>(d)</sup>
Construction & real estate - real estate activities	38,142	61	113	38,316	2	22 <sup>(d)</sup>
Financial services	25,541	16	5	25,562	1	16
Commercial - Other	91,112	1,477	853	93,442	24	99
Commercial - total	204,298	1,681	1,054	207,033	32	196
Private individuals - housing loans	112,488	52	514	113,054	-	425
Private individuals - other	28,555	492	188	29,235	65	159
Total loans to the public - activity in Israel	345,341	2,225	1,756	349,322	97	780
<u>Borrower activity outside Israel</u>						
<u>Public - commercial</u>						
Construction and real estate	5,824	-	175	5,999	-	1
Commercial - Other	12,491	1,249	655	14,395	199	328
Commercial - total	18,315	1,249	830	20,394	199	329
Private individuals	94	-	1	95	-	-
Total loans to the public - foreign operations	18,409	1,249	831	20,489	199	329
Total loans to the public	363,750	3,474	2,587	369,811	296	1,109

(a) Non-performing loans to the public, substandard or special mention.

(b) Classified as troubled, performing debts.

(c) Performing. Debts in arrears of 30 and up to 89 days, totaling NIS 444 million, were classified as troubled debt.

(d) Reclassified.

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Loans to the public (cont.)

#### 1. Credit quality and delinquency (cont.)

	December 31, 2022 (audited)				Performing debts - additional information		
	Troubled <sup>(a)</sup>			Total	In arrears of 90 days or more <sup>(b)</sup>	In arrears of 30 days and up to 89 days <sup>(c)</sup>	
	Performing	Performing	Non-performing				
	In NIS million						
<u>Borrower activity in Israel</u>							
<u>Public - commercial</u>							
Construction & real estate - construction	52,908	849	126		53,883	6	66 <sup>(d)</sup>
Construction & real estate - real estate activities	39,124	74	51	39,249	1	52 <sup>(d)</sup>	
Financial services	29,156	19	53	29,228	1	30	
Commercial - Other	91,714	1,500	640	93,854	28 <sup>(d)</sup>	108	
Commercial - total	212,902	2,442	870	216,214	36	256	
Private individuals - housing loans	119,064	67	559	119,690	-	412	
Private individuals - other	29,631	517	222	30,370	76 <sup>(d)</sup>	142	
Total loans to the public - activity in Israel	361,597	3,026	1,651	366,274	112	810	
<u>Borrower activity outside Israel</u>							
<u>Public - commercial</u>							
Construction and real estate	6,813	-	59	6,872	-	3	
Commercial - Other	15,269	1,060	198	16,527	-	216	
Commercial - total	22,082	1,060	257	23,399	-	219	
Private individuals	95	-	-	95	-	-	
Total loans to the public - foreign operations	22,177	1,060	257	23,494	-	219	
Total loans to the public	383,774	4,086	1,908	389,768	112	1,029	

(a) Non-performing loans to the public, substandard or special mention.

(b) Classified as troubled, performing debts.

(c) Performing. Debts in arrears of 30 and up to 89 days, totaling NIS 360 million, were classified as troubled debt.

(d) Reclassified.

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Loans to the public (cont.)

#### 1.1. Credit quality by credit granting year

	June 30, 2023 (unaudited)							Recorded outstanding debt of renewed loans converted to fixed loans	Total
	Recorded outstanding debt of fixed loans to the public								
	2023	2022	2021	2020	2019	Past			
	In NIS million								
<u>Borrower activity in Israel</u>									
<u>Public - commercial</u>									
<u>Construction and real estate</u>									
- total	15,979	21,417	16,305	5,246	3,882	7,727	32,424	2,103	105,083
Credit that is rated as performing	15,911	21,026	15,723	5,046	3,833	7,515	31,832	1,918	102,804
Credit that is not investment-grade nor troubled	32	66	62	25	10	11	48	2	256
Troubled performing credit	25	178	482	121	21	76	512	177	1,592
Non-performing credit	11	147	38	54	18	125	32	6	431
<u>Commercial - other, total</u>	<u>23,953</u>	<u>29,061</u>	<u>16,211</u>	<u>10,199</u>	<u>4,791</u>	<u>10,625</u>	<u>35,770</u>	<u>1,095</u>	<u>131,705</u>
Credit that is rated as performing	23,887	28,555	15,886	9,915	4,508	10,066	35,260	1,059	129,136
Credit that is not investment-grade nor troubled	32	44	32	46	11	80	51	7	303
Troubled performing credit	29	377	210	164	203	335	347	11	1,676
Non-performing credit	5	85	83	74	69	144	112	18	590
<u>Private individuals - housing loans - total</u>									
LTV of up to 60%	5,745	14,269	12,812	8,396	6,022	26,914	-	-	74,158
LTV of more than 60% and up to 75%	4,699	12,983	10,389	5,324	3,227	11,818	-	-	48,440
LTV of more than 75%	19	64	80	62	45	1,135	-	-	1,405
Non-delinquent credit	10,453	27,209	23,179	13,683	9,221	39,262	-	-	123,007
In arrears of 30-89 days	9	88	64	55	34	199	-	-	449
In arrears of over 90 days	-	-	-	-	-	-	-	-	-
Non-performing credit	1	19	38	44	39	406	-	-	547
<u>Private individuals - other - total</u>									
Non-delinquent credit	6,153	8,247	4,845	2,487	921	563	7,270	213	30,699
In arrears of 30-89 days	6,128	8,066	4,710	2,436	891	545	7,155	176	30,107
In arrears of over 90 days	15	77	40	13	8	5	64	-	222
Non-performing credit	4	30	13	3	2	1	38	-	91
Non-performing credit	6	74	82	35	20	12	13	37	279
<u>Total loans to the public - activity in Israel</u>	<u>56,548</u>	<u>86,041</u>	<u>60,642</u>	<u>31,714</u>	<u>18,888</u>	<u>58,782</u>	<u>75,464</u>	<u>3,411</u>	<u>391,490</u>
Total loans to the public - foreign operations	6,064	3,442	2,104	1,278	758	1,215	8,500	196	23,557
Non-troubled credit	5,924	3,198	2,075	1,053	661	1,115	8,005	196	22,227
Troubled performing credit	113	106	5	1	-	99	431	-	755
Non-performing credit	27	138	24	224	97	1	64	-	575
<u>Total loans to the public</u>	<u>62,612</u>	<u>89,483</u>	<u>62,746</u>	<u>32,992</u>	<u>19,646</u>	<u>59,997</u>	<u>83,964</u>	<u>3,607</u>	<u>415,047</u>

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Loans to the public (cont.)

#### 1.1. Credit quality by credit granting year (cont.)

	June 30, 2022 (unaudited)						Recorded outstandin g debt of renewed loans converted to fixed loans	Recorded outstandin g debt of renewed loans	Total
	Recorded outstanding debt of fixed loans to the public <sup>(a)</sup>								
	2022	2021	2020	2019	2018	Past			
	In NIS million								
<u>Borrower activity in Israel</u>									
<u>Public - commercial</u>									
<u>Construction and real estate - total</u>									
	31,758	11,714	5,431	3,908	2,343	4,259	27,076	1,540	88,029
Non-troubled credit	31,730	11,663	5,371	3,873	2,305	4,155	27,023	1,525	87,645
Troubled performing credit	15	33	38	22	10	34	35	1	188
Non-performing credit	13	18	22	13	28	70	18	14	196
<u>Commercial - other, total</u>	41,756	20,713	12,515	5,729	3,031	6,265	27,872	1,123	119,004
Non-troubled credit	41,435	20,368	12,096	5,515	2,817	5,824	27,514	1,084	116,653
Troubled performing credit	247	243	238	139	202	195	219	10	1,493
Non-performing credit	74	102	181	75	12	246	139	29	858
<u>Private individuals - housing loans - total</u>									
	17,174	25,948	15,446	10,536	6,939	37,011	-	-	113,054
LTV of up to 60%	8,946	14,311	9,490	6,875	4,638	24,095	-	-	68,355
LTV of more than 60% and up to 75%	8,188	11,568	5,898	3,606	2,252	11,674	-	-	43,186
LTV of more than 75%	40	69	58	55	49	1,242	-	-	1,513
Non-delinquent credit	17,129	25,886	15,370	10,475	6,885	36,369	-	-	112,114
In arrears of 30-89 days	34	43	47	24	26	252	-	-	426
Non-performing credit	11	19	29	37	28	390	-	-	514
<u>Private individuals - other - total</u>									
	6,511	8,601	4,175	2,074	938	636	6,130	170	29,235
Non-delinquent credit	6,489	8,479	4,107	2,023	910	618	6,044	153	28,823
In arrears of 30-89 days	13	52	21	17	9	5	42	-	159
In arrears of over 90 days	3	18	6	5	3	1	29	-	65
Non-performing credit	6	52	41	29	16	12	15	17	188
Total loans to the public - activity in Israel	97,199	66,976	37,567	22,247	13,251	48,171	61,078	2,833	349,322
Total loans to the public - foreign operations	11,298	3,971	691	984	134	79	3,323	9	20,489
Non-troubled credit	10,765	3,463	418	444	120	22	3,168	9	18,409
Troubled performing credit	407	385	148	303	-	-	6	-	1,249
Non-performing credit	126	123	125	237	14	57	149	-	831
Total loans to the public	108,497	70,947	38,258	23,231	13,385	48,250	64,401	2,842	369,811

(a) As a rule, in cases where fixed credit was provided in lieu of repayment of existing credit, the year of credit provision was revised according to the new credit provision date.

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Loans to the public (cont.)

#### 2.A. Additional information on non-performing debts<sup>(a)</sup>

	June 30, 2023 (unaudited)					
	Outstanding <sup>(b)</sup> non- performing debts for which there is a provision	Outstanding provision	Outstanding <sup>(b)</sup> non- performing debts for which there is no provision	Total outstanding <sup>(b)</sup> non- performing debts	Outstanding contractual principal in respect of non- performing debts	Recorded interest income <sup>(c)</sup>
In NIS million						
<u>Borrower activity in Israel</u>						
<u>Public - commercial</u>						
Construction and real estate	332	81	99	431	827	-
Commercial - Other	372	176	218	590	2,453	2
Commercial - total	704	257	317	1,021	3,280	2
Private individuals - housing loans	547	64	-	547	557	1
Private individuals - other	279	147	-	279	549	2
Total loans to the public - activity in Israel	1,530	468	317	1,847	4,386	5
<u>Borrower activity outside Israel</u>						
Total loans to the public - foreign operations	390	52	185	575	800	4
Total - public <sup>1</sup>	1,920	520	502	2,422	5,186	9
<sup>1</sup> Of which:						
Measured on a specific basis according to the present value of cash flows	1,364	453	412	1,776	3,698	
Measured on a specific basis according to fair value of collateral	9	3	90	99	931	
Measured on a collective basis	547	64	-	547	557	

(a) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

(b) Recorded outstanding debt.

(c) Interest income amount recorded for the reported period in respect of the average balance of outstanding non-performing debts during the period in which the debts were classified as non-performing.

Were the non-performing debts to accrue interest according to the original terms and conditions, interest income in the amount of NIS 263 million would be recorded.

Additional information: the total recorded average debt balance of non-performing debts in the six months ended June 30, 2023 is NIS 2,187 million.



## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Loans to the public (cont.)

#### 2.A. Additional information on non-performing debts<sup>(a)</sup> (cont.)

June 30, 2022 (unaudited)						
	Outstanding <sup>(b)</sup> non-performing debts for which there is a provision	Outstanding provision	Outstanding <sup>(b)</sup> non- performing debts for which there is no provision	Total outstanding <sup>(b)</sup> non- performing debts	Outstanding contractual principal in respect of non- performing debts	Recorded interest income <sup>(c)</sup>
In NIS million						
<b>Borrower activity in Israel</b>						
<b>Public - commercial</b>						
Construction and real estate	134	40	62	196	1,021	-
Commercial - Other	610	191	248	858	2,742	2
<b>Commercial - total</b>	<b>744</b>	<b>231</b>	<b>310</b>	<b>1,054</b>	<b>3,763</b>	<b>2</b>
Private individuals - housing loans	514	69	-	514	782	-
Private individuals - other	188	150	-	188	450	-
Total loans to the public - activity in Israel	1,446	450	310	1,756	4,995	2
<b>Borrower activity outside Israel</b>						
Total loans to the public - foreign operations	830	171	1	831	982	2
<b>Total - public<sup>1</sup></b>	<b>2,276</b>	<b>621</b>	<b>311</b>	<b>2,587</b>	<b>5,977</b>	<b>4</b>
<sup>1</sup> Of which:						
Measured on a specific basis according to the present value of cash flows	1,630	513	275	1,905	4,119	
Measured on a specific basis according to fair value of collateral	132	38	36	168	1,076	
Measured on a collective basis	514	69	-	514	782	

(a) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

(b) Recorded outstanding debt.

(c) Interest income amount recorded for the reported period in respect of the average balance of outstanding non-performing debts during the period in which the debts were classified as non-performing.

Were the non-performing debts to accrue interest according to the original terms and conditions, interest income in the amount of NIS 226 million would be recorded.

Additional information: the total recorded average debt balance of non-performing debts in the six months ended June 30, 2022 is NIS 2,666 million.

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Loans to the public (cont.)

#### 2.A. Additional information on non-performing debts<sup>(a)</sup> (cont.)

	December 31, 2022 (audited)							
	Outstanding <sup>(b)</sup> non-performing debts for which there is a provision		Outstanding <sup>(b)</sup> non- performing debts for which there is no provision		Total outstanding <sup>(b)</sup> non- performing debts		Outstanding contractual principal in respect of non- performing debts	Recorded interest income <sup>(c)</sup>
	In NIS million							
<u>Borrower activity in Israel</u>								
<u>Public - commercial</u>								
Construction and real estate	136	47	41	177	570	2		
Commercial - other	481	155	212	693	2,367	4		
Commercial - total	617	202	253	870	2,937	6		
Private individuals - housing loans	559	77	-	559	579	-		
Private individuals - other	222	115	-	222	474	1		
Total loans to the public - activity in Israel	1,398	394	253	1,651	3,990	7		
<u>Borrower activity outside Israel</u>								
Total loans to the public – foreign operations	204	48	53	257	478	2		
Total - public <sup>1</sup>	1,602	442	306	1,908	4,468	9		
<sup>1</sup> Of which:								
Measured on a specific basis according to the present value of cash flows	997	364	258	1,255	3,623			
Measured on a specific basis according to fair value of collateral	46	1	48	94	266			
Measured on a collective basis	559	77	-	559	579			

(a) Loans to the public, loans to governments, deposits with banks (excluding deposits with the Bank of Israel) and other debts, excluding bonds and securities borrowed or purchased under reverse repurchase agreements.

(b) Recorded outstanding debt.

(c) Interest income amount recorded for the reported period in respect of the average balance of outstanding non-performing debts during the period in which the debts were classified as non-performing.

Were the non-performing debts to accrue interest according to the original terms and conditions, interest income in the amount of NIS 467 million would be recorded.

Additional information: the total recorded average outstanding debt of non-performing debts in the year ended December 31, 2022 is NIS 2,657 million.

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Loans to the public (cont.)

#### 2.B. Additional information on restructured troubled debt

	As at June 30, 2023				As at June 30, 2022			
	Non-performing	Performing , <sup>(a)</sup> in	Non-	Total	Non-performing	Performing , <sup>(a)</sup> in	Non-	Total
		arrears of	delinquent			arrears of	delinquent	
		30 days to 89 days	accrual loan <sup>(a)</sup>			30 days to 89 days	accrual loan <sup>(a)</sup>	
Unaudited								
In NIS million								
<u>Borrower activity in Israel</u>								
<u>Public - commercial</u>								
Construction and real estate	248	2	80	330	109	2	21	132
Commercial - Other	231	2	371	604	587	4	183	774
Commercial - total	479	4	451	934	696	6	204	906
Private individuals - housing loans	91	1	60	152	96	1	51	148
Private individuals - other	251	4	228	483	170	4	190	364
Total loans to the public - activity in Israel	821	9	739	1,569	962	11	445	1,418
<u>Borrower activity outside Israel</u>								
Total loans to the public - foreign operations	161	-	374	535	617	-	7	624
Total - public	982	9	1,113	2,104	1,579	11	452	2,042

	December 31, 2022			
	Non-performing	Performing, <sup>(a)</sup> in	Non-delinquent	Total
		arrears of 30	accrual loan <sup>(a)</sup>	
		days to 89 days		
Audited				
In NIS million				
<u>Borrower activity in Israel</u>				
<u>Public - commercial</u>				
Construction and real estate		51	1	106
Commercial - Other		401	4	708
Commercial - total		452	5	814
Private individuals - housing loans		88	1	155
Private individuals - other		196	3	402
Total loans to the public - activity in Israel		736	9	1,371
<u>Borrower activity outside Israel</u>				
Total loans to the public - foreign operations		165	-	552
Total - public		901	9	1,923

(a) Performing.

Comment: As of June 30, 2023, troubled debts that underwent restructuring in the amount of NIS 1,306 million were classified as troubled debts (as of June 30, 2022 - NIS 1,803 million, as of December 31, 2022 - NIS 1,025 million).

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Loans to the public (cont.)

#### 2.B. Additional information on restructured troubled debt (cont.)

##### 1. Debt restructurings

	For the three months ended June 30 (unaudited)					
	2023			2022		
	No. of contracts	Recorded outstanding debt before restructuring	Recorded outstanding debt after restructuring	No. of contracts	Recorded outstanding debt before restructuring	Recorded outstanding debt after restructuring
	In NIS million			In NIS million		
<u>Borrower activity in Israel</u>						
<u>Public - commercial</u>						
Construction and real estate	93	235	235	78	12	11
Commercial - Other	381	53	52	322	43	42
Commercial - total	474	288	287	400	55	53
Private individuals - housing loans	36	12	12	32	10	10
Private individuals - other	2,118	117	117	1,460	71	70
Total loans to the public - activity in Israel	2,628	417	416	1,892	136	133
<u>Borrower activity outside Israel</u>						
Total loans to the public - foreign operations	1	31	31	-	-	-
Total - public	2,629	448	447	1,892	136	133
	For the six months ended June 30 (unaudited)					
	2023			2022		
	No. of contracts	Recorded outstanding debt before restructuring	Recorded outstanding debt after restructuring	No. of contracts	Recorded outstanding debt before restructuring	Recorded outstanding debt after restructuring
	In NIS million			In NIS million		
<u>Borrower activity in Israel</u>						
<u>Public - commercial</u>						
Construction and real estate	172	244	244	139	21	20
Commercial - Other	737	90	89	628	101	99
Commercial - total	909	334	333	767	122	119
Private individuals - housing loans	51	16	16	82	27	27
Private individuals - other	4,085	223	222	2,927	132	131
Total loans to the public - activity in Israel	5,045	573	571	3,776	281	277
<u>Borrower activity outside Israel</u>						
Total loans to the public - foreign operations	1	31	31	2	1	1
Total - public	5,046	604	602	3,778	282	278

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Loans to the public (cont.)

#### 2.B. Additional information on restructured troubled debt (cont.)

##### 2. Failed restructurings<sup>(a)</sup>

	For the three months ended June 30 (unaudited)			
	2023		2022 <sup>(b)</sup>	
	No. of contracts	Recorded outstanding debt	No. of contracts	Recorded outstanding debt
	In NIS million		In NIS million	
<u>Borrower activity in Israel</u>				
<u>Public - commercial</u>				
Construction and real estate	38	5	44	4
Commercial - Other	178	17	224	21
Commercial - total	216	22	268	25
Private individuals - housing loans	7	6	12	2
Private individuals - other	838	29	828	27
Total loans to the public - activity in Israel	1,061	57	1,108	54
<u>Borrower activity outside Israel</u>				
Total public - foreign operations	-	-	-	-
Total - public	1,061	57	1,108	54
	For the six months ended June 30 (unaudited)			
	2023		2022 <sup>(b)</sup>	
	No. of contracts	Recorded outstanding debt	No. of contracts	Recorded outstanding debt
	In NIS million		In NIS million	
<u>Borrower activity in Israel</u>				
<u>Public - commercial</u>				
Construction and real estate	106	14	88	13
Commercial - Other	367	33	388	36
Commercial - total	473	47	476	49
Private individuals - housing loans	27	16	23	4
Private individuals - other	1,893	63	1,408	45
Total loans to the public - activity in Israel	2,393	126	1,907	98
<u>Borrower activity outside Israel</u>				
Total public - foreign operations	-	-	-	-
Total - public	2,393	126	1,907	98

(a) Debts which were in arrears of at least thirty days during the reporting year, restructured as part of the restructuring of troubled debt during the 12 months preceding the date on which they became delinquent.

(b) Reclassified.

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Loans to the public (cont.)

#### 2.C. Additional information on non-performing delinquent credit

June 30, 2023 (unaudited)								
	Is not in arrears of 90 days or more	In arrears of 90 days to 180 days	In arrears of over 180 days and up to one year	In arrears of over one year and up to 3 years	In arrears of over 3 years and up to 5 years	In arrears of over 5 years and up to 7 years	In arrears of over 7 years	Total
In NIS million								
Commercial	1,272	143	74	30	72	3	2	1,596
Housing loans	45	268	137	77	10	7	3	547
Private individuals - other	279	-	-	-	-	-	-	279
Total	1,596	411	211	107	82	10	5	2,422

  

June 30, 2022 (unaudited)								
	Is not in arrears of 90 days or more	In arrears of 90 days to 180 days	In arrears of over 180 days and up to one year	In arrears of over one year and up to 3 years	In arrears of over 3 years and up to 5 years	In arrears of over 5 years and up to 7 years	In arrears of over 7 years	Total
In NIS million								
Commercial	1,673	39	19	146	3	3	1	1,884
Housing loans	57	214	120	97	19	3	4	514
Private individuals - other	186	3	-	-	-	-	-	189
Total	1,916	256	139	243	22	6	5	2,587

  

December 31, 2022 (audited)								
	Is not in arrears of 90 days or more	In arrears of 90 days to 180 days	In arrears of over 180 days and up to one year	In arrears of over one year and up to 3 years	In arrears of over 3 years and up to 5 years	In arrears of over 5 years and up to 7 years	In arrears of over 7 years	Total
In NIS million								
Commercial	945	59	35	80	4	3	1	1,127
Housing loans	50	262	138	85	17	4	3	559
Private individuals - other	221	1	-	-	-	-	-	222
Total	1,216	322	173	165	21	7	4	1,908

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### B. Loans to the public (cont.)

#### 3. Additional information on housing loans

Outstanding end of period loan-to-value (LTV),<sup>(a)</sup> type of repayment and interest

		June 30, 2023 (unaudited)			
		Outstanding housing loans			
		Total <sup>1</sup>	<sup>1</sup> Of which: bullet and balloon loans	<sup>1</sup> Of which: variable interest	Total off- balance sheet credit risk
		In NIS million			
First pledge: LTV ratio	Up to 60%	74,165	1,903	45,692	2,589
	Over 60%	49,848	647	30,998	2,371
Unpledged secondary lien		5	-	4	-
Total		124,018	2,550	76,694	4,960

  

		June 30, 2022 (unaudited)			
		Outstanding housing loans			
		Total <sup>1</sup>	<sup>1</sup> Of which: bullet and balloon loans	<sup>1</sup> Of which: variable interest	Total off- balance sheet credit risk
		In NIS million			
First pledge: LTV ratio	Up to 60%	68,364	1,425	43,232	2,259
	Over 60%	44,708	761	28,020	2,362
Unpledged secondary lien		5	-	4	-
Total		113,077	2,186	71,256	4,621

  

		December 31, 2022 (audited)			
		Outstanding housing loans			
		Total <sup>1</sup>	<sup>1</sup> Of which: bullet and balloon loans	<sup>1</sup> Of which: variable interest	Total off- balance sheet credit risk
		In NIS million			
First pledge: LTV ratio	Up to 60%	71,728	1,536	44,838	2,569
	Over 60%	47,987	744	29,908	2,568
Unpledged secondary lien		5	-	4	-
Total		119,720	2,280	74,750	5,137

- (a) The ratio between the approved credit facility on the date granted and the value of the asset, as approved by the Bank when granting the credit facility.  
The LTV ratio provides an additional indication of the Bank's risk assessment of a customer on granting a credit facility.

## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### C. Off-Balance-Sheet Financial Instruments

	June 30				December 31	
	2023		2022		2022	
	Outstanding contracts <sup>(a)</sup>	Balance of loan loss provision <sup>(d)</sup>	Outstanding contracts <sup>(a)</sup>	Balance of loan loss provision <sup>(d)</sup>	Outstanding contracts <sup>(a)</sup>	Balance of loan loss provision <sup>(d)</sup>
	Unaudited				Audited	
	In NIS million					
Off-balance-sheet financial instruments						
Transactions in which the outstanding balance embodies credit risk:						
Documentary credit	1,051	2	1,133	1	1,151	1
Loan guarantees	8,244	98	6,350	68	7,289	84
Guarantees for apartment buyers	37,997	16	33,887	15	35,572	15
Guarantees and other commitments <sup>(b)</sup>	25,924	94	22,139	71	26,336	95
Unutilized credit card credit facilities	11,285	23	8,931	17	8,395	18
Unutilized current loan account facilities and other credit facilities in demand accounts	14,916	50	12,995	38	13,398	43
Irrevocable loan commitments approved but not yet granted	49,807	275	43,736	221	49,081	286
Commitments to issue guarantees	28,095	58	22,202	55	22,039	43
Unutilized credit facilities for derivatives activity	3,401	-	2,783	-	3,065	-
Approval in principle to maintain interest rate <sup>(c)</sup>	5,634	-	7,846	-	4,500	

(a) The balance of the contracts or their nominal amounts as at the end of the period, before the effect of the loan loss provision.

(b) Including the Bank's liabilities for its share in the risk reserve of the TASE Clearing House in the amount of NIS 240 million (as of June 30, 2022 - NIS 646 million, including the MAOF Clearing House and on December 31, 2022 - NIS 436 million).

(c) Liabilities to extend credit to customers in the framework of "Authorization in principle and preserving the interest rate" to Proper Conduct of Banking Business Directive No. 451, "Procedures for Extending Housing Loans".

(d) As of January 1, 2022, the Bank applies, for the first time, US GAAP's ASU 2016-13, "Financial Instruments - Credit Losses". For more information regarding the change in the policy of calculating the loan loss provision for off-balance-sheet financial instruments, see Note 1.H to the financial instruments as of December 31, 2022.



## Note 13 - Additional Information on Credit Risk, Loans to the Public and Loan Loss Provision (cont.)

### D. Guarantees by Repayment Date

	June 30, 2023 (unaudited)				
	Up to one	One to	Three to	Over five	Total
	year	three years	five years	years	
In NIS million					
Loan guarantees	5,624	1,257	678	685	8,244
Guarantees for apartment buyers	-	37,997	-	-	37,997
Guarantees and other commitments	13,321	5,956	3,230	3,417	25,924
Total guarantees	18,945	45,210	3,908	4,102	72,165

	June 30, 2022 (unaudited)				
	Up to one	One to	Three to	Over five	Total
	year	three years	five years	years	
	In NIS million				
Loan guarantees	4,696	843	188	623	6,350
Guarantees for apartment buyers	-	33,887	-	-	33,887
Guarantees and other commitments	12,954	5,548	1,640	1,997	22,139
Total guarantees	17,650	40,278	1,828	2,620	62,376

	December 31, 2022 (audited)				
	Up to one	One to	Three to	Over five	Total
	year	three years	five years	years	
	In NIS million				
Loan guarantees	4,765	1,624	255	645	7,289
Guarantees for apartment buyers	-	35,572	-	-	35,572
Guarantees and other commitments	14,676	6,496	2,337	2,827	26,336
Total guarantees	19,441	43,692	2,592	3,472	69,197

The following collateral information reflects collaterals the Bank has received specifically against guarantees:  
The balance of cash available to the Bank to cover for losses realized under these guarantees and indemnities totaled approx. NIS 322 million (as of June 30, 2022 - NIS 320 million, as of December 31, 2022 - NIS 301 million). In addition, the balance of securities and other marketable assets held as collateral, totaled NIS 15 million (as of June 30, 2022 - NIS 8 million, December 31, 2022 - NIS 12 million).

## Note 14 - Assets and Liabilities by Linkage Basis

	June 30, 2023 (unaudited)						
	NIS			Foreign currency <sup>(a)</sup>			
	Non-linked	CPI-linked	In USD	In EUR	Other	Non-monetary items <sup>(b)</sup>	Total
In NIS million							
<b>Assets</b>							
Cash and deposits with banks	104,687	-	7,336	1,125	2,367	1,163	116,678
Securities	53,409	4,675	49,101	3,562	2,912	4,381	118,040
Securities borrowed or purchased under reverse repurchase agreements	906	-	369	3	-	-	1,278
Loans to the public, net <sup>(c)</sup>	311,279	57,194	21,886	4,925	9,826	4,455	409,565
Loans to governments	240	-	567	387	-	-	1,194
Investments in associates	-	-	-	-	-	3,976	3,976
Buildings and equipment	-	-	-	-	-	2,792	2,792
Assets in respect of derivatives	4,265	337	11,638	669	722	8,542	26,173
Other assets	5,931	4	45	6	131	1,044	7,161
<b>Total assets</b>	<b>480,717</b>	<b>62,210</b>	<b>90,942</b>	<b>10,677</b>	<b>15,958</b>	<b>26,353</b>	<b>686,857</b>
<b>Liabilities</b>							
Deposits by the public	376,884	12,228	121,827	12,463	4,916	5,659	533,977
Deposits by banks	16,406	-	2,458	688	227	14	19,793
Deposits by governments	104	-	77	9	-	-	190
Securities loaned or sold under repurchase agreements	360	-	10,647	-	-	-	11,007
Bonds, promissory notes and subordinated bonds	7,135	18,003	6,447	-	-	-	31,585
Liabilities for derivatives	5,519	395	8,143	386	382	8,282	23,107
Other liabilities	5,113	9,382	141	79	154	553	15,422
<b>Total liabilities</b>	<b>411,521</b>	<b>40,008</b>	<b>149,740</b>	<b>13,625</b>	<b>5,679</b>	<b>14,508</b>	<b>635,081</b>
<b>Difference<sup>(d)</sup></b>	<b>69,196</b>	<b>22,202</b>	<b>(58,798)</b>	<b>(2,948)</b>	<b>10,279</b>	<b>11,845</b>	<b>51,776</b>
<b>Effect of hedging derivatives:</b>							
Derivatives (excluding options)	445	(445)	-	-	-	-	-
<b>Effect of non-hedging derivatives:</b>							
Derivatives (excluding options)	(40,171)	(3,233)	51,323	1,886	(10,759)	954	-
In the money options, net (according to underlying asset)	(741)	-	486	219	36	-	-
Out of the money options, net (according to underlying asset)	(1,078)	-	901	179	(2)	-	-
<b>Grand total</b>	<b>27,651</b>	<b>18,524</b>	<b>(6,088)</b>	<b>(664)</b>	<b>(446)</b>	<b>12,799</b>	<b>51,776</b>
In the money options, net (discounted nominal value)	(900)	-	609	249	42	-	-
Out of the money options, net (discounted nominal value)	(4,590)	-	3,957	630	3	-	-

(a) Including those linked to foreign currency.

(b) Including derivatives whose underlying asset relates to a non-monetary item.

(c) After deducting loan loss provisions attributed to a linkage basis, according to the linkage of the underlying credit, in the amount of NIS 5,482 million.

(d) Shareholders' equity includes non-controlling interests.

## Note 14 - Assets and Liabilities by Linkage Basis (cont.)

	June 30, 2022 (unaudited)						
	NIS			Foreign currency <sup>(a)</sup>			
	Non-linked	CPI-linked	In USD	In EUR	Other	Non-monetary items <sup>(b)</sup>	Total
In NIS million							
Assets							
Cash and deposits with banks	157,179	-	9,100	1,291	2,033	2,345	171,948
Securities	26,901	5,065	42,109	4,441	4,250	4,402	87,168
Securities borrowed or purchased under reverse repurchase agreements	1,000	-	991	15	-	-	2,006
Loans to the public, net <sup>(c)</sup>	280,233	51,460	19,255	4,349	7,219	2,408	364,924
Loans to governments	353	198	482	281	-	-	1,314
Investments in associates	-	-	-	-	-	4,438	4,438
Buildings and equipment	-	-	-	-	-	2,678	2,678
Assets in respect of derivatives	3,444	278	14,449	306	144	8,351	26,972
Other assets	5,287	4	14	3	23	901	6,232
Total assets	474,397	57,005	86,400	10,686	13,669	25,523	667,680
Liabilities							
Deposits by the public	375,770	10,105	127,372	10,187	4,586	4,717	532,737
Deposits by banks	20,230	-	2,440	794	198	39	23,701
Deposits by governments	235	-	90	7	-	-	332
Securities loaned or sold under repurchase agreements	393	-	2,469	-	-	-	2,862
Bonds, promissory notes and subordinated bonds	5,802	15,215	2,661	-	-	-	23,678
Liabilities for derivatives	5,040	602	9,741	72	94	8,405	23,954
Other liabilities	3,731	8,932	86	41	118	443	13,351
Total liabilities	411,201	34,854	144,859	11,101	4,996	13,604	620,615
Difference <sup>(d)</sup>	63,196	22,151	(58,459)	(415)	8,673	11,919	47,065
Effect of hedging derivatives:							
Derivatives (excluding options)	391	(391)	-	-	-	-	-
Effect of non-hedging derivatives:							
Derivatives (excluding options)	(37,023)	(3,321)	49,002	(3)	(9,100)	445	-
In the money options, net (according to underlying asset)	(1,458)	-	1,679	(117)	(104)	-	-
Out of the money options, net (according to underlying asset)	(388)	-	277	61	(40)	90	-
Grand total	24,718	18,439	(7,501)	(474)	(571)	12,454	47,065
In the money options, net (discounted nominal value)	(1,884)	-	2,133	(122)	(127)	-	-
Out of the money options, net (discounted nominal value)	(2,437)	-	2,253	263	(195)	116	-

(a) Including those linked to foreign currency.

(b) Including derivatives whose underlying asset relates to a non-monetary item.

(c) After deducting loan loss provisions attributed to a linkage basis, according to the linkage of the underlying credit, in the amount of NIS 4,887 million.

(d) Shareholders' equity includes non-controlling interests.

## Note 14 - Assets and Liabilities by Linkage Basis (cont.)

	December 31, 2022 (audited)						
	NIS		Foreign currency <sup>(a)</sup>				
	Non-linked	CPI-linked	In USD	In EUR	Other	Non-monetary items <sup>(b)</sup>	Total
	In NIS million						
<b>Assets</b>							
Cash and deposits with banks	169,223	-	10,313	3,699	919	2,415	186,569
Securities	22,701	4,438	44,685	3,221	3,549	4,356	82,950
Securities borrowed or purchased under reverse repurchase agreements	524	-	2,509	1	-	-	3,034
Loans to the public, net <sup>(c)</sup>	295,107	54,133	17,675	4,923	7,906	5,038	384,782
Loans to governments	316	-	446	347	-	-	1,109
Investments in associates	-	-	-	-	-	4,947	4,947
Buildings and equipment	-	-	-	-	-	2,735	2,735
Assets in respect of derivatives	4,560	294	10,420	1,534	661	9,169	26,638
Other assets	5,464	4	19	3	58	854	6,402
<b>Total assets</b>	<b>497,895</b>	<b>58,869</b>	<b>86,067</b>	<b>13,728</b>	<b>13,093</b>	<b>29,514</b>	<b>699,166</b>
<b>Liabilities</b>							
Deposits by the public	393,715	9,809	130,695	10,807	4,606	7,452	557,084
Deposits by banks	19,777	-	1,951	467	89	22	22,306
Deposits by governments	130	-	109	8	-	-	247
Securities loaned or sold under repurchase agreements	349	-	3,577	26	-	-	3,952
Bonds, promissory notes and subordinated bonds	7,153	16,255	4,397	-	-	-	27,805
Liabilities for derivatives	6,246	357	6,476	981	611	8,640	23,311
Other liabilities	4,937	9,165	154	90	213	459	15,018
<b>Total liabilities</b>	<b>432,307</b>	<b>35,586</b>	<b>147,359</b>	<b>12,379</b>	<b>5,519</b>	<b>16,573</b>	<b>649,723</b>
Difference <sup>(d)</sup>	65,588	23,283	(61,292)	1,349	7,574	12,941	49,443
<b>Effect of hedging derivatives:</b>							
Derivatives (excluding options)	430	(430)	-	-	-	-	-
<b>Effect of non-hedging derivatives:</b>							
Derivatives (excluding options)	(40,314)	(1,604)	51,991	(2,328)	(8,090)	345	-
In the money options, net (according to underlying asset)	(773)	-	588	174	11	-	-
Out of the money options, net (according to underlying asset)	(989)	-	853	136	(9)	9	-
<b>Grand total</b>	<b>23,942</b>	<b>21,249</b>	<b>(7,860)</b>	<b>(669)</b>	<b>(514)</b>	<b>13,295</b>	<b>49,443</b>
In the money options, net (discounted nominal value)	(956)	-	695	245	16	-	-
Out of the money options, net (discounted nominal value)	(3,500)	-	3,185	341	(72)	46	-

(a) Including those linked to foreign currency.

(b) Including derivatives whose underlying asset relates to a non-monetary item.

(c) After deducting loan loss provisions attributed to a linkage basis, according to the linkage of the underlying credit, in the amount of NIS 4,986 million.

(d) Shareholders' equity includes non-controlling interests.

## Note 15A - Balances and Fair Value Estimates of Financial Instruments

	June 30, 2023 (unaudited)				
	Book	Fair value			
	balance	Level 1 <sup>(a)</sup>	Level 2 <sup>(a)</sup>	Level 3 <sup>(a)</sup>	Total
	In NIS million				
Financial assets					
Cash and deposits with banks	116,678	101,885	8,674	5,285	115,844
Securities <sup>(b)</sup>	118,040	72,617	37,241	6,935	116,793
Securities borrowed or purchased under reverse repurchase agreements	1,278	1,278	-	-	1,278
Loans to the public, net	409,565	18,236	-	386,720	404,956
Loans to governments	1,194	-	12	1,109	1,121
Assets in respect of derivatives	26,173	3,449	19,624	3,100	26,173
Other financial assets	456	20	-	436	456
Total financial assets	673,384 <sup>(c)</sup>	197,485	65,551	403,585	666,621
Financial liabilities					
Deposits by the public	533,977	25,344	236,010	260,271	521,625
Deposits by banks	19,793	1,951	2,676	14,652	19,279
Deposits by governments	190	-	154	33	187
Securities loaned or sold under repurchase agreements	11,007	11,007	-	-	11,007
Bonds, promissory notes and subordinated bonds	31,585	29,585	-	670	30,255
Liabilities for derivatives	23,107	3,402	19,567	138	23,107
Other financial liabilities	3,224	447	1,354	1,423	3,224
Total financial liabilities	622,883 <sup>(c)</sup>	71,736	259,761	277,187	608,684
Off-balance-sheet financial instruments					
Transactions in which the outstanding balance embodies credit risk	407	-	-	407	407
In addition, liabilities in respect of employee benefits, net <sup>(d)</sup>	9,144	-	-	9,144	9,144

(a) Level 1 - Fair value measurements using quoted prices in an active market.

Level 2 - Fair value measurements using other significant observable inputs.

Level 3 - Fair value measurements using significant unobservable inputs.

(b) For more information regarding the book balance and fair value of securities, please see Note 5.

(c) Of which: Assets and liabilities in the amount of NIS 185,467 million and NIS 242,220 million, respectively, the outstanding balance-sheet amount of which is equal to their fair value (instruments presented in the balance sheet at fair value) or approximates their fair value (instruments with original maturities of up to three months for which the carrying amount is used as an approximation of the fair value). For more information on instruments measured at fair value on recurring and non-recurring bases, please see Notes 15B to 15D.

(d) The liability is presented on a net basis and takes into account plan assets managed against it.

## Note 15A - Balances and Fair Value Estimates of Financial Instruments (cont.)

	June 30, 2022 (unaudited)				
	Book	Fair value			
	balance	Level 1 <sup>(a)</sup>	Level 2 <sup>(a)</sup>	Level 3 <sup>(a)</sup>	Total
	In NIS million				
Financial assets					
Cash and deposits with banks	171,948	158,194 <sup>(e)</sup>	7,420	5,841 <sup>(e)</sup>	171,455
Securities <sup>(b)</sup>	87,168	43,086	37,275	6,150	86,511
Securities borrowed or purchased under reverse repurchase agreements	2,006	2,006	-	-	2,006
Loans to the public, net	364,924	14,943	-	345,194	360,137
Loans to governments	1,314	-	111	1,176	1,287
Assets in respect of derivatives	26,972	3,530	17,232	6,210	26,972
Other financial assets	249	16	-	233	249
Total financial assets	654,581 <sup>(c)</sup>	221,775	62,038	364,804	648,617
Financial liabilities					
Deposits by the public	532,737	25,975	303,309 <sup>(e)</sup>	196,090 <sup>(e)</sup>	525,374
Deposits by banks	23,701	1,090	5,013	16,935	23,038
Deposits by governments	332	-	171	151	322
Securities loaned or sold under repurchase agreements	2,862	2,862	-	-	2,862
Bonds, promissory notes and subordinated bonds	23,678	22,483	-	674	23,157
Liabilities for derivatives	23,954	3,511	20,010	433	23,954
Other financial liabilities	2,824	604	1,063	1,157	2,824
Total financial liabilities	610,088 <sup>(c)</sup>	56,525	329,566	215,440	601,531
Off-balance-sheet financial instruments					
Transactions in which the outstanding balance embodies credit risk	345	-	-	345	345
In addition, liabilities in respect of employee benefits, net <sup>(d)</sup>	8,689	-	-	8,689	8,689

(a) Level 1 - Fair value measurements using quoted prices in an active market.

Level 2 - Fair value measurements using other significant observable inputs.

Level 3 - Fair value measurements using significant unobservable inputs.

(b) For more information regarding the book balance and fair value of securities, please see Note 5.

(c) Of which: Assets and liabilities in the amount of NIS 155,714 million and NIS 369,005 million, respectively, the outstanding balance-sheet amount of which is equal to their fair value (instruments presented in the balance sheet at fair value) or approximates their fair value (instruments with original maturities of up to three months for which the carrying amount is used as an approximation of the fair value). For more information on instruments measured at fair value on recurring and non-recurring bases, please see Notes 15B to 15D.

(d) The liability is presented on a net basis and takes into account plan assets managed against it.

(e) Reclassified.

## Note 15A - Balances and Fair Value Estimates of Financial Instruments (cont.)

	December 31, 2022 (audited)				
	Book balance	Fair value			Total
		Level 1 <sup>(a)</sup>	Level 2 <sup>(a)</sup>	Level 3 <sup>(a)</sup>	
In NIS million					
Financial assets					
Cash and deposits with banks	186,569	170,860	9,402	5,570	185,832
Securities <sup>(b)</sup>	82,950	41,264	34,087	6,428	81,779
Securities borrowed or purchased under reverse repurchase agreements	3,034	3,034	-	-	3,034
Loans to the public, net	384,782	18,673	-	358,284	376,957
Loans to governments	1,109	-	17	1,009	1,026
Assets in respect of derivatives	26,638	6,484	16,382	3,772	26,638
Other financial assets	260	19	-	241	260
Total financial assets	685,342 <sup>(c)</sup>	240,334	59,888	375,304	675,526
Financial liabilities					
Deposits by the public	557,084	32,141	278,420	235,593	546,154
Deposits by banks	22,306	948	4,299	16,344	21,591
Deposits by governments	247	-	206	34	240
Securities loaned or sold under repurchase agreements	3,952	3,952	-	-	3,952
Bonds, promissory notes and subordinated notes	27,805	25,978	-	661	26,639
Liabilities for derivatives	23,311	5,953	17,199	159	23,311
Other financial liabilities	2,696	142	1,176	1,378	2,696
Total financial liabilities	637,401 <sup>(c)</sup>	69,114	301,300	254,169	624,583
Off-balance-sheet financial instruments					
Transactions in which the outstanding balance embodies credit risk	380	-	-	380	380
In addition, liabilities in respect of employee benefits, net <sup>(d)</sup>	8,930	-	-	8,930	8,930

(a) Level 1 - Fair value measurements using quoted prices in an active market.

Level 2 - Fair value measurements using other significant observable inputs.

Level 3 - Fair value measurements using significant unobservable inputs.

(b) For more information regarding the book balance and fair value of securities, please see Note 5.

(c) Of which: Assets and liabilities in the amount of NIS 153,740 million and NIS 276,243 million, respectively, the outstanding balance-sheet amount of which is equal to their fair value (instruments presented in the balance sheet at fair value) or approximates their fair value (instruments with original maturities of up to three months for which the carrying amount is used as an approximation of the fair value). For more information on instruments measured at fair value on recurring and non-recurring bases, please see Notes 15B to 15D.

(d) The liability is presented on a net basis and takes into account plan assets managed against it.

## Note 15B - Items Measured at Fair Value

### A. Items Measured at Fair Value on a Recurring Basis

	June 30, 2023 (unaudited)			
	Fair value measurements using			
		In other		
	Prices quoted on an active market (Level 1)	significant observable inputs (Level 2)	In significant unobservable inputs (Level 3)	Total fair value
In NIS million				
Assets				
Available-for-sale bonds:				
Government of Israel bonds	45,287	5,202	26	50,515
Foreign governments bonds	12,833	3,521	-	16,354
Bonds of Israeli financial institutions	47	-	-	47
Bonds of foreign financial institutions	-	9,142	-	9,142
Asset-backed (ABS) or mortgage-backed (MBS) bonds	-	5,514	4,356	9,870
Other Israeli bonds	531	156	-	687
Other foreign bonds	-	4,688	-	4,688
Total available-for-sale bonds	58,698	28,223	4,382	91,303
Not held for-trading equity securities and mutual funds:				
Not held for-trading equity securities and mutual funds	1,813	-	-	1,813
Held-for-trading securities:				
Government of Israel bonds	6,262	-	-	6,262
Foreign governments bonds	184	-	-	184
Bonds of Israeli financial institutions	519	-	-	519
Bonds of foreign financial institutions	-	16	-	16
Asset-backed (ABS) or mortgage-backed (MBS) bonds	-	22	6	28
Other Israeli bonds	227	-	-	227
Other foreign bonds	-	66	-	66
Equity securities and mutual funds	21	-	-	21
Total held-for-trading securities	7,213	104	6	7,323
Assets in respect of derivatives:				
NIS-CPI contracts	-	159	190	349
Interest rate contracts	79	9,174	88	9,341
Foreign currency contracts	-	5,013	2,512	7,525
Stock contracts	2,466	5,258	305	8,029
Commodity- and other contracts	502	20	5	527
MAOF (Israeli financial instruments and futures) market activity	402	-	-	402
Total underlying assets for derivatives	3,449	19,624	3,100	26,173
Other:				
Credit and deposits for loaned securities	13,197	-	-	13,197
Securities borrowed or purchased under reverse repurchase agreements	1,278	-	-	1,278
Other	17	-	-	17
Other - total	14,492	-	-	14,492
Total assets	85,665	47,951	7,488	141,104



## Note 15B - Items Measured at Fair Value (cont.)

## A. Items Measured at Fair Value on a Recurring Basis (cont.)

	June 30, 2023 (unaudited)			
	Fair value measurements using			
	Prices quoted on an active market (Level 1)	In other significant observable inputs (Level 2)	In significant unobservable inputs (Level 3)	Total fair value
	In NIS million			
Liabilities				
Liabilities for derivatives:				
NIS-CPI contracts	-	287	109	396
Interest rate contracts	49	8,687	-	8,736
Foreign currency contracts	-	5,272	22	5,294
Stock contracts	2,448	5,298	7	7,753
Commodity- and other contracts	503	23	-	526
MAOF (Israeli financial instruments and futures) market activity	402	-	-	402
Total liabilities in respect of derivatives	3,402	19,567	138	23,107
Other:				
Deposits in respect of loaned securities	14,037	16	-	14,053
Securities loaned or sold under repurchase agreements	11,007	-	-	11,007
Other	447	-	-	447
Other - total	25,491	16	-	25,507
Total liabilities	28,893	19,583	138	48,614

## Note 15B - Items Measured at Fair Value (cont.)

### A. Items Measured at Fair Value on a Recurring Basis (cont.)

	June 30, 2022 (unaudited)			
	Fair value measurements using			
	In other			Total fair value
	Prices quoted on an active market (Level 1)	significant observable inputs (Level 2)	In significant unobservable inputs (Level 3)	
	In NIS million			
Assets				
Available-for-sale bonds:				
Government of Israel bonds	21,697	4,521	28	26,246
Foreign governments bonds	8,885	6,694	-	15,579
Bonds of Israeli financial institutions	49	-	-	49
Bonds of foreign financial institutions	-	11,564	-	11,564
Asset-backed (ABS) or mortgage-backed (MBS) bonds	-	2,842	4,070	6,912
Other Israeli bonds	463	163	-	626
Other foreign bonds	-	5,098	-	5,098
Total available-for-sale bonds	31,094	30,882	4,098	66,074
Not held for-trading equity securities and mutual funds:				
Not held for-trading equity securities and mutual funds	2,352	-	-	2,352
Held-for-trading securities:				
Government of Israel bonds	1,785	-	-	1,785
Bonds of Israeli financial institutions	495	-	-	495
Bonds of foreign financial institutions	-	51	-	51
Asset-backed (ABS) or mortgage-backed (MBS) bonds	-	24	14	38
Other Israeli bonds	221	-	-	221
Other foreign bonds	-	68	4	72
Equity securities and mutual funds	17	-	-	17
Total held-for-trading securities	2,518	143	18	2,679
Assets in respect of derivatives:				
NIS-CPI contracts	-	137	192	329
Interest rate contracts	181	5,795	15	5,991
Foreign currency contracts	1	8,984	2,639	11,624
Stock contracts	2,726	2,304	3,364	8,394
Commodity- and other contracts	78	12	-	90
MAOF (Israeli financial instruments and futures) market activity	544	-	-	544
Total underlying assets for derivatives	3,530	17,232	6,210	26,972
Other:				
Credit and deposits for loaned securities	11,003	-	-	11,003
Securities borrowed or purchased under reverse repurchase agreements	2,006	-	-	2,006
Other	15	-	-	15
Other - total	13,024	-	-	13,024
Total assets	52,518	48,257	10,326	111,101

## Note 15B - Items Measured at Fair Value (cont.)

## A. Items Measured at Fair Value on a Recurring Basis (cont.)

	June 30, 2022 (unaudited)			
	Fair value measurements using			
	Prices quoted on an active market (Level 1)	In other significant observable inputs (Level 2)	In significant unobservable inputs (Level 3)	Total fair value
	In NIS million			
Liabilities				
Liabilities for derivatives:				
NIS-CPI contracts	-	285	147	432
Interest rate contracts	156	5,825	-	5,981
Foreign currency contracts	-	8,185	279	8,464
Stock contracts	2,740	5,696	7	8,443
Commodity- and other contracts	71	19	-	90
MAOF (Israeli financial instruments and futures) market activity	544	-	-	544
Total liabilities in respect of derivatives	3,511	20,010	433	23,954
Other:				
Deposits in respect of loaned securities	10,789	(25)	-	10,764
Securities loaned or sold under repurchase agreements	2,862	-	-	2,862
Other	604	-	-	604
Other - total	14,255	(25)	-	14,230
Total liabilities	17,766	19,985	433	38,184

## Note 15B - Items Measured at Fair Value (cont.)

### A. Items Measured at Fair Value on a Recurring Basis (cont.)

	December 31, 2022 (audited)			
	Fair value measurements using			
	Prices quoted on an active market (Level 1)	In other significant observable inputs (Level 2)	In significant unobservable inputs (Level 3)	Total fair value
		In NIS million		
Assets				
Available-for-sale bonds:				
Government of Israel bonds	17,199	4,619	24	21,842
Foreign governments bonds	12,486	4,509	-	16,995
Bonds of Israeli financial institutions	46	-	-	46
Bonds of foreign financial institutions	-	9,627	-	9,627
Asset-backed (ABS) or mortgage-backed (MBS) bonds	-	3,651	4,059	7,710
Other Israeli bonds	495	175	-	670
Other foreign bonds	-	4,919	-	4,919
Total available-for-sale bonds	30,226	27,500	4,083	61,809
Not held for-trading equity securities and mutual funds:				
Not held for-trading equity securities and mutual funds	2,020	-	-	2,020
Held-for-trading securities:				
Government of Israel bonds	1,263	-	-	1,263
Bonds of Israeli financial institutions	580	-	-	580
Bonds of foreign financial institutions	-	53	-	53
Asset-backed (ABS) or mortgage-backed (MBS) bonds	-	23	10	33
Other Israeli bonds	257	-	-	257
Other foreign bonds	-	69	2	71
Equity securities and mutual funds	3	-	-	3
Total held-for-trading securities	2,103	145	12	2,260
Assets in respect of derivatives:				
NIS-CPI contracts	-	146	153	299
Interest rate contracts	175	8,900	77	9,152
Foreign currency contracts	-	5,537	1,823	7,360
Stock contracts	5,710	1,767	1,715	9,192
Commodity- and other contracts	206	32	4	242
MAOF (Israeli financial instruments and futures) market activity	393	-	-	393
Total underlying assets for derivatives	6,484	16,382	3,772	26,638
Other:				
Credit and deposits for loaned securities	14,875	-	-	14,875
Securities borrowed or purchased under reverse repurchase agreements	3,034	-	-	3,034
Other	17	-	-	17
Other - total	17,926	-	-	17,926
Total assets	58,759	44,027	7,867	110,653

## Note 15B - Items Measured at Fair Value (cont.)

## A. Items Measured at Fair Value on a Recurring Basis (cont.)

	December 31, 2022 (audited)			
	Fair value measurements using			
	Prices quoted on an active market (Level 1)	In other significant observable inputs (Level 2)	In significant unobservable inputs (Level 3)	Total fair value
	In NIS million			
Liabilities				
Liabilities for derivatives:				
NIS-CPI contracts	-	291	148	439
Interest rate contracts	116	8,673	-	8,789
Foreign currency contracts	-	4,750	4	4,754
Stock contracts	5,237	3,451	7	8,695
Commodity- and other contracts	207	34	-	241
MAOF (Israeli financial instruments and futures) market activity	393	-	-	393
Total liabilities in respect of derivatives	5,953	17,199	159	23,311
Other:				
Deposits in respect of loaned securities	14,825	1	-	14,826
Securities loaned or sold under repurchase agreements	3,952	-	-	3,952
Other	142	-	-	142
Other - total	18,919	1	-	18,920
Total liabilities	24,872	17,200	159	42,231

## Note 15B - Items Measured at Fair Value (cont.)

### B. Items Measured at Fair Value on a Non-Recurring Basis

	June 30, 2023 (unaudited)				
	Fair value measurements using				
	Prices quoted on an active market (Level 1)	In other significant observable inputs (Level 2)	In significant unobservable inputs (Level 3)	Total fair value	Total profit (loss) from changes in value during the period
	In NIS million				
Collateral-dependent non-performing credit	-	-	99	99	19
Total	-	-	99	99	19

  

	June 30, 2022 (unaudited)				
	Fair value measurements using				
	Prices quoted on an active market (Level 1)	In other significant observable inputs (Level 2)	In significant unobservable inputs (Level 3)	Total fair value	Total profit (loss) from changes in value during the period
	In NIS million				
Collateral-dependent non-performing credit	-	-	168	168	115
Total	-	-	168	168	115

  

	December 31, 2022 (audited)				
	Fair value measurements using				
	Prices quoted on an active market (Level 1)	In other significant observable inputs (Level 2)	In significant unobservable inputs (Level 3)	Total fair value	Total profit (loss) from changes in value during the period
	In NIS million				
Collateral-dependent non-performing credit	-	-	94	94	135
Total	-	-	94	94	135

## Note 15C - Changes in items Measured at Fair Value on a Recurring Basis Included in Level 3

	For the three months ended June 30, 2023 (unaudited)										
Fair value as at the beginning of the period	Realized/unrealized gains (losses), net, including:			Purchases and issuances	Sales	Dis-charges	Adjust-ments from trans-lation of financial state-ments	Transfers to Level 3 <sup>(c)</sup>	Trans-fers from Level 3 <sup>(c)</sup>	Fair value as at June 30, 2023	Unrealized gains (losses) in respect of instruments held as at June 30, 2023
	In the income state-ment <sup>(a)</sup>	In other compre-hensive income <sup>(b)</sup>									
In NIS million											
Assets											
Available-for-sale bonds:											
Israeli Government	26	2	(2)	-	-	-	-	-	-	26	(2)
MBS/ABS	3,987	93	31	407	-	(56)	-	-	(106)	4,356	32
Total available-for-sale bonds	4,013	95	29	407	-	(56)	-	-	(106)	4,382	30
Held-for-trading bonds:											
MBS/ABS	10	-	-	-	-	(4)	-	-	-	6	-
Total held-for-trading bonds	10	-	-	-	-	(4)	-	-	-	6	-
Assets in respect of derivatives:											
NIS-CPI contracts	204	(15)	-	-	-	-	-	1	-	190	(3)
Interest rate contracts	88	38	-	-	-	(38)	-	-	-	88	3
Foreign currency contracts	2,639	(193)	-	66	-	-	-	-	-	2,512	1,307
Stock contracts	446	(141)	-	-	-	-	-	-	-	305	(76)
Commodity- and other contracts	1	4	-	-	-	-	-	-	-	5	4
Total underlying assets for derivatives	3,378	(307)	-	66	-	(38)	-	1	-	3,100	1,235
Total assets	7,401	(212)	29	473	-	(98)	-	1	(106)	7,488	1,265
Liabilities											
Liabilities for derivatives:											
NIS-CPI contracts	152	(76)	-	-	-	-	-	33	-	109	37
Foreign currency contracts	1	21	-	-	-	-	-	-	-	22	-
Stock contracts	7	-	-	-	-	-	-	-	-	7	-
Total liabilities in respect of derivatives	160	(55)	-	-	-	-	-	33	-	138	37
Total liabilities	160	(55)	-	-	-	-	-	33	-	138	37

- (a) Realized gains (losses), net, reported in the income statement under the “noninterest finance income” item.
- (b) Unrealized gains included in the statement of changes in equity under accumulated other comprehensive income (loss). The balance of unrealized other comprehensive income (loss) in respect of available-for-sale bonds as of June 30, 2023, amounted to NIS 30 million.
- (c) Transfers from Level 2 to Level 3 – forward CPI contracts for a period of more than one year were transferred when at the date of the financial statements the term to maturity was less than one year.

## Note 15C - Changes in items Measured at Fair Value on a Recurring Basis Included in Level 3

	For the three months ended June 30, 2022 (unaudited)										
	Fair value as at the beginning of the period	Realized/unrealized gains (losses), net, including:		Purchases and sales	Dis-charges	Adjust-ments from trans-lation of financial state-ments	Transfers to Level 3 <sup>(c)</sup>	Trans-fers from Level 3 <sup>(c)</sup>	Fair value as at June 30, 2022	Unrealized gains (losses) in respect of instruments held as at June 30, 2022	
		In the income state-ment <sup>(a)</sup>	In other compre-hensive income <sup>(b)</sup>								
In NIS million											
Assets											
Available-for-sale securities:											
Israeli Government	29	1	(2)	-	-	-	-	-	-	28	(2)
Foreign financial institutions	953	-	-	-	-	(953)	-	-	-	-	-
MBS/ABS	3,167	347	(112)	349	-	(143)	-	-	462	4,070	(111)
Total available-for-sale bonds	4,149	348	(114)	349	-	(1,096)	-	-	462	4,098	(113)
Held-for-trading bonds:											
MBS/ABS	13	1	-	-	-	-	-	-	-	14	-
Other - foreign	-	-	-	-	-	-	-	4	-	4	-
Total held-for-trading bonds	13	1	-	-	-	-	-	4	-	18	-
Assets in respect of derivatives:											
NIS-CPI contracts	190	(5)	-	-	-	-	-	7	-	192	(21)
Interest rate contracts	8	9	-	-	-	(2)	-	-	-	15	22
Foreign currency contracts	897	1,602	-	140	-	-	-	-	-	2,639	2,407
Stock contracts	885	2,479	-	-	-	-	-	-	-	3,364	2,529
Commodity- and other contracts	142	(142)	-	-	-	-	-	-	-	-	-
Total underlying assets for derivatives	2,122	3,943	-	140	-	(2)	-	7	-	6,210	4,937
Total assets	6,284	4,292	(114)	489	-	(1,098)	-	11	462	10,326	4,824
Liabilities											
Liabilities for derivatives:											
NIS-CPI contracts	126	(43)	-	-	-	-	-	64	-	147	61
Foreign currency contracts	299	(20)	-	-	-	-	-	-	-	279	(20)
Stock contracts	7	-	-	-	-	-	-	-	-	7	-
Total liabilities in respect of derivatives	432	(63)	-	-	-	-	-	64	-	433	41
Total liabilities	432	(63)	-	-	-	-	-	64	-	433	41

(a) Realized gains (losses), net, reported in the income statement under the "noninterest finance income" item.

(b) Unrealized gains included in the statement of changes in equity under accumulated other comprehensive income (loss). The balance of unrealized other comprehensive income (loss) in respect of available-for-sale bonds as of June 30, 2022, amounted to NIS (113) million.

(c) Transfers from Level 2 to Level 3 – forward CPI contracts for a period of more than one year were transferred when at the date of the financial statements the term to maturity was less than one year.



## Note 15C - Changes in items Measured at Fair Value on a Recurring Basis Included in Level 3

	For the six months ended June 30, 2023 (unaudited)										
	Fair value as at the beginning of the year	Realized/unrealized gains (losses), net, including:		Purchases and issuances	Sales	Dis-charges	Adjust-ments from trans-lation of financial state-ments	Transfers to Level 3 <sup>(c)</sup>	Trans-fers from Level 3 <sup>(c)</sup>	Fair value as at June 30, 2023	Unrealized gain (losses) in respect of instruments held as at June 30, 2023
		In the income state-ment <sup>(a)</sup>	In other compre-hensive income <sup>(b)</sup>								
In NIS million											
Assets											
Available-for-sale bonds:											
Israeli Government	24	3	(1)	-	-	-	-	-	-	26	(1)
MBS/ABS	4,059	212	51	597	-	(111)	-	-	(452)	4,356	50
Total available-for-sale bonds	4,083	215	50	597	-	(111)	-	-	(452)	4,382	49
Held-for-trading bonds:											
MBS/ABS	10	-	-	-	-	(4)	-	-	-	6	-
Other - foreign	2	-	-	-	-	(2)	-	-	-	-	-
Total held-for-trading bonds	12	-	-	-	-	(6)	-	-	-	6	-
Assets in respect of derivatives:											
NIS-CPI contracts	153	19	-	-	-	-	-	18	-	190	57
Interest rate contracts	77	379	-	-	-	(368)	-	-	-	88	17
Foreign currency contracts	1,823	(1,101)	-	1,790	-	-	-	-	-	2,512	2,087
Stock contracts	1,715	(1,410)	-	-	-	-	-	-	-	305	(206)
Commodity- and other contracts	4	1	-	-	-	-	-	-	-	5	2
Total underlying assets for derivatives	3,772	(2,112)	-	1,790	-	(368)	-	18	-	3,100	1,957
Total assets	7,867	(1,897)	50	2,387	-	(485)	-	18	(452)	7,488	2,006
Liabilities											
Liabilities for derivatives:											
NIS-CPI contracts	148	(102)	-	-	-	-	-	63	-	109	30
Foreign currency contracts	4	18	-	-	-	-	-	-	-	22	-
Stock contracts	7	-	-	-	-	-	-	-	-	7	-
Total liabilities in respect of derivatives	159	(84)	-	-	-	-	-	63	-	138	30
Other - total	-	-	-	-	-	-	-	-	-	-	1
Total liabilities	159	(84)	-	-	-	-	-	63	-	138	31

(a) Realized gains (losses), net, reported in the income statement under the "noninterest finance income" item.

(b) Unrealized gains (losses) included in "Statement of Changes in Equity" under "Accumulated other comprehensive income (loss)". The balance of unrealized other comprehensive income (loss) in respect of available-for-sale bonds as of June 30, 2023, amounted to NIS 49 million.

(c) Transfers from Level 2 to Level 3 – forward CPI contracts for a period of more than one year were transferred when at the date of the financial statements the term to maturity was less than one year.

## Note 15C - Changes in items Measured at Fair Value on a Recurring Basis Included in Level 3

For the six months ended June 30, 2022 (unaudited)											
Fair value as at the beginning of year	Realized/unrealized gains (losses), net, including:		Purchases and issuances	Sales	Dis-charges	Adjust-ments from trans-lation of financial state-ments	Transfers to Level 3 <sup>(c)</sup>	Trans-fers from Level 3 <sup>(c)</sup>	Fair value as at June 30, 2022	Unrealized gain (losses) in respect of instruments held as at June 30, 2022	
	In the income state-ment <sup>(a)</sup>	In other compre-hensive income <sup>(b)</sup>									
In NIS million											
Assets											
Available-for-sale bonds:											
Israeli Government	31	1	(4)	-	-	-	-	-	-	28	(2)
Foreign financial institutions	32	19	-	933	-	(984)	-	-	-	-	-
MBS/ABS	3,793	396	(163)	715	(19)	(295)	-	-	(357)	4,070	(195)
Other - foreign	3	-	-	-	-	(3)	-	-	-	-	-
Total available-for-sale bonds	3,859	416	(167)	1,648	(19)	(1,282)	-	-	(357)	4,098	(197)
Held-for-trading bonds:											
MBS/ABS	11	1	-	-	(1)	-	-	3	-	14	-
Other - foreign	-	-	-	-	-	-	-	4	-	4	-
Total held-for-trading bonds	11	1	-	-	(1)	-	-	7	-	18	-
Assets in respect of derivatives:											
NIS-CPI contracts	146	35	-	-	-	-	-	11	-	192	46
Interest rate contracts	124	128	-	-	-	(237)	-	-	-	15	(77)
Foreign currency contracts	728	548	-	1,363	-	-	-	-	-	2,639	2,431
Stock contracts	803	2,561	-	-	-	-	-	-	-	3,364	2,675
Commodity- and other contracts	254	(254)	-	-	-	-	-	-	-	-	-
Total underlying assets for derivatives	2,055	3,018	-	1,363	-	(237)	-	11	-	6,210	5,075
Total assets	5,925	3,435	(167)	3,011	(20)	(1,519)	-	18	(357)	10,326	4,878
Liabilities											
Liabilities for derivatives:											
NIS-CPI contracts	90	(44)	-	-	-	-	-	101	-	147	62
Foreign currency contracts	284	(5)	-	-	-	-	-	-	-	279	-
Stock contracts	7	-	-	-	-	-	-	-	-	7	-
Total liabilities in respect of derivatives	381	(49)	-	-	-	-	-	101	-	433	62
Total liabilities	381	(49)	-	-	-	-	-	101	-	433	62

(a) Realized gains (losses), net, reported in the income statement under the “noninterest finance income” item.

(b) Unrealized gains (losses) included in “Statement of Changes in Equity” under “Accumulated other comprehensive income (loss)”. The balance of unrealized other comprehensive income (loss) in respect of available-for-sale bonds as of June 30, 2022, amounted to NIS (197) million.

(c) Transfers from Level 2 to Level 3 – forward CPI contracts for a period of more than one year were transferred when at the date of the financial statements the term to maturity was less than one year.

## Note 15C - Changes in items Measured at Fair Value on a Recurring Basis Included in Level 3

For the year ended December 31, 2022 (audited)											
Fair value as at the beginning of year	Realized/unrealized gains (losses), net, including:		Purchases and issuances	Sales	Disc-- harges	Adjust-ments from trans-lation of financial state-ments	Transfers to Level 3(c)	Trans-fers from Level 3(c)	Fair value as at Dece-mber 31, 2022	Unrealized gains (losses) for instruments held as at December 31, 2022	
	In the income state-ment(a)	In other compre-hensive income(b)									
In NIS million											
Assets											
Available-for-sale bonds:											
Israeli Government	31	-	(7)	-	-	-	-	-	-	24	(5)
Foreign financial institutions	32	19	-	933	-	(984)	-	-	-	-	-
MBS/ABS	3,793	521	(196)	1,367	(19)	(487)	-	-	(920)	4,059	(229)
Other - foreign	3	-	-	-	-	(3)	-	-	-	-	-
Total available-for-sale bonds	3,859	540	(203)	2,300	(19)	(1,474)	-	-	(920)	4,083	(234)
Held-for-trading bonds:											
MBS/ABS	11	1	-	-	(1)	(4)	-	3	-	10	-
Other - foreign	-	-	-	-	-	-	-	2	-	2	-
Total held-for-trading bonds	11	1	-	-	(1)	(4)	-	5	-	12	-
Assets in respect of derivatives:											
NIS-CPI contracts	146	(12)	-	-	-	-	-	19	-	153	67
Interest rate contracts	124	230	-	-	-	(277)	-	-	-	77	(144)
Foreign currency contracts	728	(488)	-	1,583	-	-	-	-	-	1,823	1,623
Stock contracts	803	912	-	-	-	-	-	-	-	1,715	1,700
Commodity- and other contracts	254	(250)	-	-	-	-	-	-	-	4	4
Total underlying assets for derivatives	2,055	392	-	1,583	-	(277)	-	19	-	3,772	3,250
Total assets	5,925	933	(203)	3,883	(20)	(1,755)	-	24	(920)	7,867	3,016
Liabilities											
Liabilities for derivatives:											
NIS-CPI contracts	90	(85)	-	-	-	-	-	143	-	148	5
Foreign currency contracts	284	(280)	-	-	-	-	-	-	-	4	-
Stock contracts	7	-	-	-	-	-	-	-	-	7	-
Total liabilities in respect of derivatives	381	(365)	-	-	-	-	-	143	-	159	5
Total liabilities	381	(365)	-	-	-	-	-	143	-	159	5

(a) Realized gains (losses), net, reported in the income statement under the "noninterest finance income" item.

(b) Unrealized gains (losses) included in "Statement of Changes in Equity" under "Accumulated other comprehensive income (loss)". The balance of unrealized other comprehensive income (loss) including in respect of available-for-sale bonds as at December 31, 2022, amounted to NIS (234) million.

(c) Transfers from Level 2 to Level 3 – forward CPI contracts for a period of more than one year were transferred when at the date of the financial statements the term to maturity was less than one year.

## Note 15D - Quantitative Information on Items Measured at Fair Value Included in Level 3

### Quantitative Information on Fair Value Measurement in Level 3

June 30, 2023 (unaudited)					
	Fair value	Valuation technique	Unobservable inputs	Range	Average <sup>(3)</sup>
In NIS million					
a. Items measured at fair value on a recurring basis					
Assets					
Available-for-sale bonds <sup>(1)</sup>					
Government of Israel bonds	26	Discounted cash flows	Spread	205 bp	205 bp
			Probability of default	1.68%	1.68%
			% of loss	25%	25%
Asset-backed (ABS) or mortgage-backed (MBS) bonds	4,356	Discounted cash flows	Spread	200-280 bp	240 bp
			Probability of default	2%-3.8%	2.90%
			Early repayment rate	20%	20%
			% of loss	30%	30%
Held-for-trading securities <sup>(1)</sup>					
Asset-backed (ABS) or mortgage-backed (MBS) bonds	6	Discounted cash flows	Spread	200-280 bp	240 bp
			Probability of default	2%-3.8%	2.90%
			Early repayment rate	20%	20%
			% of loss	30%	30%
Assets for derivatives <sup>(2)</sup>					
NIS-CPI interest contracts	186	Discounted cash flows	Expected inflation	0.45%-2.80%	1.63%
	4	Discounted cash flows	Counterparty risk	(*)0.22%-100%	1.60%
Interest rate contracts	88	Discounted cash flows	Counterparty risk	(*)0.22%-100%	1.60%
Foreign currency contracts	2,512	Discounted cash flows	Counterparty risk	(*)0.22%-100%	1.60%
Stock contracts	305	Discounted cash flows	Counterparty risk	(*)0.22%-100%	1.60%
Commodity contracts	5	Discounted cash flows	Counterparty risk	(*)0.22%-100%	1.60%
Liabilities					
Liabilities for derivatives <sup>(2)</sup>					
NIS-CPI interest contracts	109	Discounted cash flows	Expected inflation	0.45%-2.80%	1.63%
Foreign currency contracts	22	Discounted cash flows	Expected inflation	0.45%-2.80%	1.63%
Stock contracts	7	Discounted cash flows	Counterparty risk	0.22%-100%	1.60%
b. Items measured at fair value on a non-recurring basis					
Collateral-dependent non-performing credit	99	Collateral's fair value			

\* For a defaulted counterparty.

Please see comments below.

## Note 15D - Quantitative Information on Items Measured at Fair Value Included in Level 3 (cont.)

### Quantitative Information on Fair Value Measurement in Level 3 (cont.)

June 30, 2022 (unaudited)					
	Fair value	Valuation technique	Unobservable inputs	Range	Average <sup>(3)</sup>
In NIS million					
a. Items measured at fair value on a recurring basis					
Assets					
Available-for-sale bonds <sup>(1)</sup>					
Government of Israel bonds	28	Discounted cash flows	Spread	205 bp	205 bp
			Probability of default	1.68%	1.68%
			% of loss	25%	25%
Asset-backed (ABS) or mortgage-backed (MBS) bonds	4,070	Discounted cash flows	Spread	110-215 bp	163 bp
			Probability of default	2%-3.8%	2.90%
			Early repayment rate	20%	20%
			% of loss	30%	30%
Held-for-trading securities <sup>(1)</sup>					
Asset-backed (ABS) or mortgage-backed (MBS) bonds	14	Discounted cash flows	Spread	110-215 bp	163 bp
			Probability of default	2%-3.8%	2.90%
			Early repayment rate	20%	20%
			% of loss	30%	30%
Other - foreign	4	Discounted cash flows	Spread	105-210 bp	158 bp
			Probability of default	1.1%-1.8%	1.45%
			% of loss	30%	30%
Assets for derivatives <sup>(2)</sup>					
NIS-CPI interest contracts	186	Discounted cash flows	Expected inflation	0.75%-3.15%	1.95%
	6	Discounted cash flows	Counterparty risk	(*)0.34%-100%	1.24%
Interest rate contracts	15	Discounted cash flows	Counterparty risk	(*)0.34%-100%	1.24%
Foreign currency contracts	2,639	Discounted cash flows	Counterparty risk	(*)0.34%-100%	1.24%
Stock contracts	3,364	Discounted cash flows	Counterparty risk	(*)0.34%-100%	1.24%
Liabilities					
Liabilities for derivatives <sup>(2)</sup>					
NIS-CPI interest contracts	147	Discounted cash flows	Expected inflation	0.75%-3.15%	1.95%
Foreign currency contracts	279	Discounted cash flows	Expected inflation	0.75%-3.15%	1.95%
Stock contracts	7	Discounted cash flows	Counterparty risk	0.34%-100%	1.24%
b. Items measured at fair value on a non-recurring basis					
Collateral-dependent non-performing credit	168	Collateral's fair value			

\* For a defaulted counterparty.

Please see comments below.

## Note 15D - Quantitative Information on Items Measured at Fair Value Included in Level 3 (cont.)

### Quantitative Information on Fair Value Measurement in Level 3 (cont.)

December 31, 2022 (audited)					
	Fair value	Valuation technique	Unobservable inputs	Range	Average <sup>(3)</sup>
In NIS million					
a. Items measured at fair value on a recurring basis					
Assets					
Available-for-sale securities <sup>(1)</sup>					
Government of Israel bonds	24	Discounted cash flows	Spread	205 bp	205 bp
			Probability of default	1.68%	1.68%
			% of loss	25%	25%
Asset-backed (ABS) or mortgage-backed (MBS) bonds					
4,059	Discounted cash flows	Spread	110-215 bp	163 bp	
		Probability of default	2%-3.8%	2.90%	
		Early repayment rate	20%	20%	
		% of loss	30%	30%	
Held-for-trading securities <sup>(1)</sup>					
Asset-backed (ABS) or mortgage-backed (MBS) bonds					
10	Discounted cash flows	Spread	110-215 bp	163 bp	
		Probability of default	2%-3.8%	2.90%	
		Early repayment rate	20%	20%	
		% of loss	30%	30%	
Other - foreign					
2	Discounted cash flows	Spread	105-210 bp	158 bp	
		Probability of default	1.1%-1.8%	1.45%	
		% of loss	30%	30%	
Assets for derivatives <sup>(2)</sup>					
NIS-CPI interest contracts					
148	Discounted cash flows	Expected inflation	0.41%-2.72%	1.56%	
5	Discounted cash flows	Counterparty risk	(*)0.60%-100%	1.39%	
Interest rate contracts					
77	Discounted cash flows	Counterparty risk	(*)0.60%-100%	1.39%	
Foreign currency contracts					
1,823	Discounted cash flows	Counterparty risk	(*)0.60%-100%	1.39%	
Stock contracts					
1,715	Discounted cash flows	Counterparty risk	(*)0.60%-100%	1.39%	
Commodity contracts					
4	Discounted cash flows	Counterparty risk	(*)0.60%-100%	1.39%	
Liabilities					
Liabilities for derivatives <sup>(2)</sup>					
NIS-CPI interest contracts					
148	Discounted cash flows	Expected inflation	0.41%-2.72%	1.56%	
Foreign currency contracts					
4	Discounted cash flows	Expected inflation	0.41%-2.72%	1.56%	
Stock contracts					
7	Discounted cash flows	Counterparty risk	0.60%-100%	1.39%	
b. Items measured at fair value on a non-recurring basis					
Collateral-dependent non-performing credit					
94	Collateral's fair value				

\* For a defaulted counterparty.

Please see comments below.

- (1) The following unobservable inputs were used to measure the fair value of asset-backed or mortgage-backed securities: Spread, probability of default, early repayment rate, and severity of loss in the event of a default.  
A significant increase/decrease in the unobservable inputs will be reflected in a significantly lower/higher fair value, respectively.
- (2) The following unobservable inputs were used to measure the derivatives' fair value: counterparty credit risk and expected inflation rate.  
The higher/lower a counterparty's credit risk, the lower/higher the contract's fair value, respectively.  
A change in the expected inflation rate will affect the contracts' fair value in accordance with the Bank's CPI-linked position on these contracts. The higher (lower) the expected inflation rate with the Bank committed to paying the CPI-linked amount, the lower (higher) the contracts' fair value, respectively. The higher (lower) the expected inflation rate with the counterparty committed to paying the Bank the CPI-linked amount, the higher (lower) the contracts' fair value, respectively.
- (3) The average figure for the unobservable input "counterparty risk" reflects a weighted average. The weighted average was calculated based on the relative fair value of the exposures.

## Note 16 - Miscellaneous Topics and Events after the Balance Sheet Date

### A. Impairment of the investment in Valley

As outlined in Note 15 and Note 1.E.2. to the Bank's financial statements as at December 31, 2022, the Bank's investment in the shares of Valley National Bancorp (hereinafter - "Valley") is recorded in the Bank's books according to the equity method.

In the wake of significant decreases in the share prices of the US banking segment in general, and mid-sized banks in particular, the Bank examined the need to recognize an impairment in respect of its investment in Valley.

The Bank examined indicators related to Valley's performance and to the performance of the shares, taking into consideration the general situation in the markets, and in the US banking system in particular, with emphasis on mid-sized and small banks.

In view of the above, the Bank believes that the decrease in fair value is of an other-than-temporary nature, and accordingly, the difference between the fair value of the investment and its value in the books was recognized as an impairment loss in the first quarter of 2023.

The fair value of the investment in Valley was determined according to the quoted market value of the share as of March 31, 2023 without adjustments, which was USD 9.24 per share, and as of that date - amounts to NIS 2.4 billion. The impairment recorded in respect of the investment in Valley amounted to NIS 1.1 billion, after tax.

The impairment loss was recorded in the income statement under the "Bank's share in associates' profits (losses)" line item.

For this loss, the Bank recognized a deferred tax asset, which may be utilized as a deduction from the taxable income upon disposal of the investment.

The impairment was allocated in accordance with the fair value of net identifiable assets arising from the Bank's investment in Valley. The reduction in the value did not have a significant effect on the Bank's regulatory capital adequacy.

For more information regarding the impairment of investments in equity-accounted associates, please see Note 4.V.1 to the financial statements as at December 31, 2022.

Shortly before the report's publication date, the market value of Valley's shares held by the Bank is NIS 2.6 billion.

### B. Sale of Beit Lin

On March 28, 2023, the Bank engaged (through a wholly owned subsidiary) in an agreement with JTLV 3 (Beit Lin) Limited Partnership (hereinafter - the "Acquirer") for the sale of 50 percent of its rights in an office tower at 35 and 37 Yehuda Halevi St., Tel Aviv, known as Beit Lin, which is currently used by the Bank (hereinafter - the "Property"), according to a total asset value (100 percent) of NIS 650 million. The consideration payable to the Bank is NIS 325 million plus VAT (hereinafter - the "Consideration"; the "Sale Agreement"). At the same time, the parties entered into an agreement to regulate the cooperative relationship in the property for its improvement.

### C. The Bank's UK office

On March 8, 2022, the Bank's board of Directors approved the recommendation of BLUK's board to implement a measure which includes returning BLUK's regulatory license, such that after the measure will have been completed, BLUK will be a credit provision company. To this end, BLUK will be merged into LABL, a BLUK subsidiary (hereinafter - "Leumi UK Group").

Leumi UK Group provides credit primarily in the fields of real estate, hotels and ABL, only to commercial customers in the UK and Europe, including Israeli customers active in these geographies; this includes investments in and development of residential real estate and financing of commercial real estate (homes for the elderly and student dormitories). Funding is extended both to customers in and outside the UK (mainly Israeli).

All the conditions required for the organizational change process were met, including the transfer of all business activity from BLUK to Leumi UK Group, an announcement of voluntary liquidation of BLUK and the UK regulator's confirmation regarding the revocation of BLUK's banking license. The aforementioned organizational change process was thus completed.



# BANK LEUMI LE-ISRAEL B.M. AND ITS INVESTEE COMPANIES

## Corporate Governance, Additional Details and Appendices

### Table of Contents

	Page
<b>A. Corporate Governance</b>	
Changes in the Board of Directors	246
The Chief Internal Auditor	246
<b>B. Additional Information</b>	
Control of the Bank	246
Appointments and Departures	251
Corporate Structure	251
Material Agreements	251
Laws and Regulations Governing the Banking System	252
Credit Rating	256
<b>C. Appendices</b>	
Income and Expenditure Rates and Analysis of Changes in Interest Income and Expenses	257

## Changes in the Board of Directors

As of the report publication date, the Board of Directors includes ten members, in accordance with the number of directors allowed in banking corporations pursuant to Proper Conduct of Banking Business Directive No. 301 (hereinafter - "Directive 301"). During the second quarter of 2023 there were no changes in the composition of the Board of Directors.

On February 1, 2023, CPA Yitzhak Edelman ended his tenure as a director at the Bank. For more information, please see the immediate report published by the Bank on January 27, 2022 (Ref. No. 2022-01-011986) and the report regarding the end of tenure on February 2, 2023 (Ref. No. 2023-01-013728).

On July 17, 2023, the Annual General Meeting approved the following resolutions:

1. To reappoint CPA firm Somekh Chaikin (KPMG) and Brightman Almagor Zohar & Co. (Deloitte) as the Bank's joint independent auditors, for a period beginning upon the approval of the current annual general meeting until the end of the next annual general meeting of the Bank and to authorize the Bank's Board of Directors to determine their fees.
2. To appoint Mr. Uri Alon as a director who is not an external director, as stated in Section 11D(a)(2) of the Banking Ordinance, 1941 (hereinafter - "Director with an Other Director Status") for a 3-year period upon and subject to the approval or non-objection of the Banking Supervision Department.
3. To appoint Adv. Esther Deutsch as an Other Director for a 3-year period upon and subject to the approval or non-objection of the Banking Supervision Department.
4. To appoint Prof. Yedidia Stern as an External Director in accordance with Directive 301, for a 3-year period upon and subject to the approval or non-objection of the Banking Supervision Department.

For more information, please see the immediate reports dated April 4, 2023, May 10, 2023 and July 17, 2023 (Ref. No.: 2023-01-038853, 2023-01-050268, 2023-01-081393, respectively).

For more information regarding the directors' competencies as required by Directive 301, please see the section entitled Members of the Bank's Board of Directors in the Corporate Governance Report as at December 31, 2022.

## The Chief Internal Auditor

Information regarding the Group's internal auditing function, including the appointment of a new internal auditor, the professional standards pursuant to which the Internal Audit Division operates, the annual and multi-year work plans and the considerations taken into account in formulating the work plans were included in the Corporate Governance Report as at December 31, 2022.

The 2022 Internal Audit Report of the Leumi Group was submitted to the Audit Committee on March 22, 2023, discussed by the Committee on March 29, 2023, submitted to the Board of Directors on March 27, 2023 and discussed by the Board on April 24, 2023.

## Control of the Bank

As of March 24 2012, Leumi is defined by law as a banking corporation without a controlling core, and no shareholder meets the definition of a controlling shareholder of the Bank.

For up-to-date information regarding interested parties' holdings in the Bank as at June 30, 2023, please see the immediate report on the status of holdings of interested parties and senior officers dated July 6, 2023 (Ref. No.: 2023-01-076281). Please see also the immediate report on the list of holders of significant means of control in the Bank as of March 31, 2023, dated April 10, 2023 (Ref. No.: 2023-01-035011), the report on who became a holder of material means of control from April 13, 2023 and June 4, 2023 (Ref. No.: 2023-01-040491 and 2023-01-052108, respectively).

## Appointments and Departures

### Appointments

CPA Hagit Argov, Chief Internal Auditor, Head of the Internal Audit Division and member of the Bank's management and First Executive Vice President, was appointed Head of the Finance Division and Chief Accounting Officer as of February 12, 2023.

CPA Bosmat Ben Zvi, Head of the Capital Markets Division and member of the Bank's management and First Executive Vice President, was appointed Chief Internal Auditor and Head of the Internal Audit Division as of February 12, 2023.

CPA Omer Ziv, Head of the Finance Division, Chief Accounting Officer and member of the Bank's management and First Executive Vice President, was appointed Head of the Capital Markets Division and Deputy CEO as of February 12, 2023. In addition, CPA Omer Ziv was appointed Chairman of the subsidiary, Leumi Partners.

CPA Liat Shuv\*, Head of the Risk Management Division and member of the Bank's management, was appointed Head of the Corporate Division as of February 15, 2023.

Mr. Ronen Mori was appointed Head of the Risk Management Division, as a member of the Bank's management and First Executive Vice President, as of February 15, 2023.

Adv. Michal Alterman, was appointed Chief Legal Counsel and Head of the Legal Counsel Division, as a member of the Bank's management and First Executive Vice President as of February 15, 2023.

Mr. Eyal Ben Haim, Head of the Operations and Service Division and member of the Bank's management and First Executive Vice President, was appointed Head of the Banking Division effective May 16, 2023.

Ms. Avivit Klein, Head of the Human Resources Division and member of the Bank's management and First Executive Vice President, was appointed, in addition to her position, as Chairperson of the Leumi UK Board of Directors, effective as of May 15, 2023.

Mr. Avi Pollak was appointed Head of the Operations and Service Division and a member of the Bank's management and First Executive Vice President effective May 16, 2023.

Mr. Pinchas Schatz, was appointed Head of the Compliance and Enforcement Department and Chief Compliance Officer, as of December 28, 2022.

Mr. Ron Ben Haim was appointed CEO of Leumi Partners as of April 1, 2023.

Adv. Shelly Bainhoren, will be appointed Secretary of the Bank and the Group, during 2023.

### Departures

CPA Ronen Agassi, Head of the Corporate Division and member of the Bank's management, ended his tenure on February 14, 2023, after 6 years of work at Leumi.

Adv. Mor Fingerer, Chief Legal Counsel, Head of the Legal Counsel Division, Secretary of the Bank and the Group and member of the Bank's management, ended her tenure on February 14, during 2023, after two years at Leumi.

Mr. Avi Ortal, CEO of Leumi Partners, ended his tenure on March 31, 2023 after 4 years of work in the Leumi Group.

Mr. Shmulik Arbel, Head of the Banking Division and member of the Bank's management, ended his tenure on May 15, 2023, after 28 years of work at Leumi.

## Corporate Structure

### Collective agreement on employee benefits

On April 16, 2023, the Bank signed a special collective agreement with the Workers' Union for 2023-2026.

For more information, please see Note 8.A and the immediate report dated April 16, 2023.

### Issuance of option warrants

For more details regarding issuance of option warrants, see Note 8.B

## Material Agreements

For more information regarding additional material agreements, please see the Note 16 and the Material Agreements section in the financial statements as at December 31, 2022.

## Laws and Regulations Governing the Banking System

Some of the information in this section constitutes forward-looking information. For the meaning and implications of the term, please see the section entitled “Forward-Looking Information”.

During the reporting period, several proposals for regulatory amendments and changes to various legal provisions were published, which could have an impact on the characteristics, scope and profitability of some of the Group's activities and on the credit, operating and legal risks to which it is exposed. Some of the directives are at various stages of discussion and, consequently, it is impossible to assess whether or not they will be issued as binding provisions and, if issued, what the ultimate provisions will be. As a result, at this stage, it is impossible to assess the effect of these provisions on the Group's overall activity, if any. The following section provides detailed information on newly enacted legislation, which came into effect during the reporting period and provisions expected to enter into effect, which were published after the date of signing the financial statements for 2022, which may have a significant effect on the Bank.

For a description of directives published in the reporting period before the date of signing the financial statements for 2022, please see the section entitled “Legislation and Regulation of the Banking System” in the Corporate Governance Report of 2022.

### Directives Issued by the Banking Supervision Department

[Proper Conduct of Banking Business Directive No. 461, Banking Corporation's Activity as a Broker Dealer and the FAQ file for applying the directive](#)

On July 19, 2023, the directive was published with the aim of regulating the financial brokerage activity of banking corporations regarding the receipt of orders to carry out transactions in securities and financial instruments for customers, by way of trading for their own account (broker dealer activity). The main points of the Directive are as follows: Establishment of an organizational structure, policies and procedures for carrying out and overseeing transactions and for the prevention of conflicts of interest; adoption of a code of conduct for operating with integrity, fairness and professionalism for the benefit of the customers' interests, including the provision of information regarding the transaction; adapting the customers' activity in securities and in financial instruments to their level of knowledge or experience; establishment of procedures for fair and swift execution of customers' orders; taking all reasonable measures to achieve the best result for customers; implementation of IT systems for protection against operational risks and cyber risks; maintaining documentation and development of monitoring and control tools.

The Directive is effective eighteen months from the date of its publication.

The Directive requires adjustments to be made to work processes.

[Amendment to Proper Conduct of Banking Business Directive 451 - Procedures for Providing Housing Loans](#)

Further to the Legislation and Regulation section in the Corporate Governance Report for 2022, on July 19, 2023, the Banking Supervision Department published an additional amendment to the Directive in which the early repayment process of a housing loan was revised, including by way of a loan from a banking corporation or from another institutional lender (loan recycling).

The revision of the law will enter into effect one year after its publication.

### Directives regarding banking consumerism

[The Economic Plan Law \(Legislative Amendments for Implementing the Economic Policy for Budget Years 2023 and 2024\), 2023](#)

Under the law published on June 7, 2023, the Banking Law (Service to Customers), 1981 was amended and it was determined that: (a) A banking corporation should inform its customers - in accordance with the fees and commissions list that it is entitled to charge amounts or rates that are lower than the amounts or rates listed therein; (b) A banking corporation shall not charge its customers a fee or commission in an amount or rate that are higher than those listed in the fees and commissions list; (c) If it is agreed with a customer that he/she shall be charged a fee or commission that is lower than that of the fees and commissions list - the customer may not be charged a higher fee or commission than agreed; (d) A customer may not be charged a fee or commission unless the service in respect thereof has been provided to the customer.

#### Amendment of Proper Conduct of Banking Business Directive No. 422 - Opening a current account with a credit balance and account management

On March 29, 2023, an amendment to the directive was published, which clarified that since a current account is an essential account, through which a customer manages the majority of his/her financial activity (and therefore a banking corporation must enable any customer to open, at least, a current account with a credit balance and to manage it, provided that there is no reasonable grounds for not providing service (hereinafter - "reasonable refusal") - according to the Banking Law (Customer Service), sweeping rules should not be established to block a customer's activity in his/her account, and the use of basic payment methods or account transactions should not be prevented just because the account or customer is a certain type of account or customer, and that each request should be examined on its merits, exercising discretion. In addition, the Directive was expanded such that it will apply not only to accounts with a credit balance but also to accounts with a debit balance that do not deviate from the approved credit facility. In addition, the basis payment services determined in the Directive were expanded in order to allow the customer to conduct his finances in an efficiently and conveniently. The amendment will enter into effect one year from its publication date.

#### Proper Conduct of Banking Business Directive 501 - Management of a Customer Service and Support System

On March 29, 2023, the directive was published establishing principles for the provision of service and support to customers, which express the customer-centric concept and obligates the banks to maintain efficient and responsible communication with their customers and to provide them with professional, effective and available service and support in various service channels, while addressing the customers' needs, their characteristics and the complexity of the financial products. Among other things, the directive establishes obligations regarding corporate governance, according to which the Board of Directors and senior management are required to determine a strategy and policies for the provision of service and support to customers and to promote an organizational culture, operational infrastructures, control mechanisms and work processes that will improve the quality and availability of the service and support provided to customers. The directive includes principles for providing service and support to customers, as follows: (1) An optimal service and support system - ensuring the provision of service that meets the needs of the customers, across a variety of channels, in simple, respectful and clear language and in a professional, readily available, quick and helpful manner; (2) Promoting useful communication between the banking corporation and the customer when providing the service and support; (3) Preventing barriers to service, harm or deception; (4) Availability and quality throughout the entire period of engagement; (5) Service and support adapted to the customers; (6) Providing proper and quality service across a variety of channels.

In addition, it was determined that a service level agreement and a service terms agreement must be published. The directive includes an indirect amendment to Proper Conduct of Banking Business Directive 401 - "Opening Days of Banking Corporations' Offices", which determined that a banking corporation may not prevent customers from entering a branch to receive service even without making an appointment in advance. It was also determined that the actual average waiting and response times must be published regarding the services and service channels detailed in the service level agreement and compared to the levels of service to which the banking corporation has committed in the service level agreement. The directive will enter into effect on March 29, 2024. Publication of the information regarding times and the manner of providing the services - the provision whereby entering the branch and receiving service as described above must not be prevented entered into effect on June 29, 2023. Publication of the actual average waiting and response times will enter into effect two years from publication of the directive.

#### [Amendment to Proper Conduct of Banking Business Directive No. 434 - "Survivors" Clause](#)

The proposed amendment, dated June 13, 2023, prescribes various provisions intended to increase awareness of partners to a bank account to the survivors' clause and its significance, and to enable a survivor to use the account in case of a partner's death, inter alia: (1) In the joint account opening agreement, the banking corporation should offer its customers a survivors' clause and present it clearly. In conjunction with the survivors' clause, an explanation regarding its significance should be included; (2) In case of a change in signatory rights in a joint account, the bank should inform the partners regarding the applicability of the survivors' clause to the account and their entitlement of alter their choice; (3) If a partner joins the account, the bank will ask the partners for their up-to-date choice regarding the applicability of the survivors' clause; (4) Processes were prescribed with the aim of enabling surviving partners to repay existing debts through means of payment issued to the deceased partner. The amendment will enter into effect 12 months from its publication date. Within 6 months of the amendment's publication date, the bank must contact, once, all existing joint account holders who did not opt for the condition to apply to them, in order to draw their attention to the issue and determine their needs.

#### [Draft Amendment to Proper Conduct of Banking Business Directive No. 367 - "E-Banking"](#)

Under the draft, which was published on July 5, 2023, it is proposed to amend Section 29 of the directive such that all customers can be contacted by phone messages, including voice messages, without the need for an e-banking agreement, for notices on the following topics: (1) To encourage customers with a current account balance over a certain amount - to be determined by the banking corporation - to transfer funds held in the current account to more profitable interest-bearing channels or to channels that will reduce their total interest payments; (2) Assistance from the banking corporation to mortgage holders who are in financial difficulties or are likely to.

These directives regarding banking consumerism, and the drafts, if any, require making adjustments in the work processes, as needed.

The Bank is working to update these processes.

#### [Initiatives for Increasing Competition](#)

Further to the section entitled Legislation and Regulation Governing the Banking System in the Corporate Governance Report for 2022, following are details of directives in this area, which were published subsequent to the signing date of the annual report for 2022. These directives are expected to affect the Israeli banking system in the coming years.

#### [The Economic Plan Law \(Legislative Amendments for Implementing the Economic Policy for Budget Years 2023 and 2024\), 2023](#)

Under the law, which was published on June 7, 2023, the following amendments were made:

- (1) It was determined that the directive in the Law for Promotion of Competition and Reduction of Concentration in the Banking Market (Legislative Amendments), 2017 that obliges a bank with a broad scope of activity that issues debit cards to limit the credit facilities of the credit cards it issued to its customers will be revoked after January 31, 2024. For additional information on this subject, please see the section entitled "Legislation and Regulation Governing the Banking System" in the Corporate Governance Report for 2022.
- (2) It was determined that the directive in the Law for Promotion of Competition and Reduction of Concentration in the Banking market (Legislative Amendments), 2017, according to which a bank with a considerable scope of activity issuing debit cards may contact customers regarding renewal of their credit cards only within the 45-day period preceding the termination date of the credit card agreement (except in cases outlined in the directive), will be revoked after May 31, 2025.
- (3) The Banking Law (Customer Service), 1981 was amended such that as of September 1, 2023, a banking corporation that refuses to open an account for a financial entity and for a payments company will provide a reasoned notice thereof to the Banking Supervision Department.
- (4) The Banking Law (Customer Service), 1981 was amended determining that, starting from September 1, 2023, as part of an engagement agreement between the banking corporation and the customer to whom the debit card is issued, a provision will apply, according to which the banking corporation will allow a financial entity engaged in the operation of issuing debit cards issued by the banking corporation to request and obtain the customer's consent to

make use of customer information it has received in the execution of the issue or the operation of the issue, for the purpose of providing financial services to the customer. A banking corporation will not prevent the operating entity, by act or omission, to obtain the customer's consent.

- (5) The Banking Law (Customer Service), 1981 was amended, requiring the banks to notify each customer, at the beginning of each calendar month, regarding the total amount of fees and commissions and interest collected by the bank from the customer in the previous month (such amounts that were collected for a housing loan will be detailed in a separate notice). The amendment will enter into effect: regarding fees and commissions - as from January 1, 2024, and regarding interest and housing loans - as from June 2, 2024.
- (6) The Regulation of Payment Services and Payment Initiation Law, 2023 was published. The law covers two main issues: (a) Licensing of payment services - Regulation of payment services provided by non-bank entities, (b) Payment initiation - Regulation of payment initiation, including licensing aspects and consumer protection aspects of the initiation services. The regulation of payment services is intended to produce uniform requirements for entities engaged in the provision of payment services, to encourage competition in the field of payment services in Israel and to enable the entry of new players into the market. The law will enter into effect one year from its publication date, except for certain topics as detailed in Chapter L of the Law.

#### [Notice of the Competition Commissioner regarding the possible determination that the five largest banking groups are a concentrated groups](#)

On June 29, 2023, the Competition Authority announced that as part of a review it is carrying out with the banks, the Competition Commissioner has decided to initiate a consultation procedure with the Governor of the Bank of Israel and Banking Supervision Department (in accordance with the law) regarding the possible determination that the five largest banks constitute a concentration group and to provide them with guidance regarding deposits and the management of current account balances, as follows: (1) Prohibition on linking a deposit with the administration of other banking services; (2) Imposition of a requirement that the banks accept deposits from non-bank payments companies that request to act as "deposit aggregators"; (3) Reduction of barriers to the transfer of deposits separately from the rest of the banking basket ("separable" deposits); (4) Directives requiring the banks to present relevant comparative information to customers by "push".

The announcement clarified that the Commissioner's reviews have not yet been completed. To the extent that the Commissioner decides to declare a concentration group and issue guidance, a hearing will be held regarding the announcement and the guidance.

#### [Proper Conduct of Banking Business Directive No. 473, Distribution of Credit Cards by Issuers Engaged with a Banking Corporation in a Distribution Agreement](#)

Section 7F to the Banking Law (Service to Customers), 1981 prescribes that when a customer contacts a banking corporation in order to enter a credit card agreement therewith, or when a banking corporation contacts a customer proposing such an agreement, the banking corporation should distribute the credit cards of the issuers with whom it has engaged in a distribution agreement. The clause authorizes the Banking Supervision Department to prescribe provisions regarding the distribution agreement between the banking corporations and other issuers. In the directive date June 29, 2023, provisions were prescribed regarding the said credit card distribution processes, inter alia, on the following topics: (a) Manner of distribution; (b) The details which the banking corporation is required to provide to the customer; (c) Guidance regarding unreasonable refusal to engage in a distribution agreement with an issuer.

#### [Memorandum of Law Money Funds \(Legislative Amendments\), 2023](#)

On July 30, 2023, the memorandum of law was published, which proposes to amend the Joint Investment in Trust Law, 1994 and the Regulation of Investment Advice, Investment Marketing and Investment Portfolio Management Law, 1995, with the aim of enabling the launch of new money funds with characteristics more similar to financial deposits (low-risk fund, expected return estimated in advance and fixed dates). The distribution channels of these funds will be expanded such that they can be distributed not only by an investment advisor or an investment marketer, so as to increase their accessibility to the general public. Among other things, this will increase the competition in "money market" products (the market for short-term liquid products, up to one year, with low credit risk), and encourage the entry of new players into the investment brokerage domain.

## Legislation

### [The Insolvency and Economic Rehabilitation Law \(Amendment No. 4 - Temporary Order - Novel Coronavirus\), 2023](#)

Further to the details in the chapter Laws and Regulations Governing the Banking System in the Corporate Governance Report for 2022, Amendment 4 to the Law prescribes a dedicated track for handling debts of debtors (corporations and private individuals) hurt by the coronavirus crisis, which will allow debtors, among other things, to reach debt settlement agreements as an alternative to full insolvency proceedings. On March 21, 2023, the amendment's validity was extended by an additional 12 months, until March 17, 2024.

## Additional Topics

### [Protection of Privacy Regulations \(Instruction regarding Data Transferred to Israel from the European Economic Area\), 2023](#)

Further to the section entitled Legislation and Regulation Governing the Banking System in the Corporate Governance Report of 2022, the regulations which prescribe provisions regarding information provided to Israel from a member country of the European Economic Area, were published in the Official Gazette on May 7, 2023.

## Credit Ratings

[Following are the credit ratings and outlook of the State of Israel and the Bank as at August 14, 2023](#)

	Rating agency		Long term	Outlook	Short term
State of Israel	Moody's	A1	Stable		P-1
	S&P	AA-	Stable		A-1+
	Fitch	A+	Stable		F1+
Bank Leumi: Foreign exchange	Moody's	A2	Stable		P-1
	S&P	A	Stable		A-1
	Fitch	A	Stable		F1+
	Fitch	A-(xgs)	Stable		F1 (xgs)
Local rating (in Israel)	S&P Maalot	AAA	Stable		A-1+
	Midroog	Aaa	Stable		P-1

[Following is the development of the Bank's credit rating and credit outlook from January 1, 2023 to August 14, 2023](#)

On February 1, 2023, credit rating agency Moody's reiterated the Bank's rating and rating outlook.

On May 2, 2023, the Fitch rating agency announced a change in the existing rating methodology for various banks around the world, including Israeli banks and Bank Leumi, in which, in addition to retaining the existing rating, a rating was added that takes into account a scenario where there is not state support to cover the public's deposits in a crisis.

On August 1, 2023, credit rating agency S&P reiterated the Bank's rating and rating outlook.

On August 2, 2023, credit rating agency S&P Maalot reiterated the Bank's rating and rating outlook.



## Appendix 1 - Income and Expenditure Rates<sup>(a)</sup> and Analysis of Changes in Interest Income and Expenses

### Part A - Average Balances and Interest Rates – Assets

	For the three months ended June 30					
	2023			2022		
	Average balance <sup>(b)</sup>	Interest income	% of income	Average balance <sup>(b)</sup>	Interest income	% of income
	In NIS million		In %	In NIS million		In %
Interest-bearing assets						
Loans to the public <sup>(c)</sup>						
In Israel	396,564	6,389	6.44	345,810	3,469	4.01
Outside Israel	6,490	145	8.94	5,710	59	4.13
Total <sup>(i)</sup>	403,054	6,534	6.48	351,520	3,528	4.01
Loans to the government						
In Israel	1,144	13	4.55	1,156	12	4.15
Outside Israel	-	-	-	-	-	-
Total	1,144	13	4.55	1,156	12	4.15
Deposits with banks						
In Israel	15,894	168	4.23	15,214	28	0.74
Outside Israel	227	-	-	110	-	-
Total	16,121	168	4.17	15,324	28	0.73
Deposits with central banks						
In Israel	81,788	943	4.61	121,608	142	0.47
Outside Israel	76	1	5.26	1,202	2	0.67
Total	81,864	944	4.61	122,810	144	0.47
Securities borrowed or purchased under reverse repurchase agreements						
In Israel	2,454	32	5.22	2,343	4	0.68
Outside Israel	-	-	-	-	-	-
Total	2,454	32	5.22	2,343	4	0.68
Bonds - held-to-maturity and available-for-sale <sup>(d)</sup>						
In Israel	104,040	921	3.54	83,831	287	1.37
Outside Israel	-	-	-	-	-	-
Total	104,040	921	3.54	83,831	287	1.37
Bonds - Held-for-trading <sup>(d)</sup>						
In Israel	6,418	51	3.18	3,387	23	2.72
Outside Israel	-	-	-	-	-	-
Total	6,418	51	3.18	3,387	23	2.72
Total interest-bearing assets	615,095	8,663	5.63	580,371	4,026	2.77
Non-interest-bearing receivables for credit cards	6,123			6,207		
Other non-interest-bearing assets <sup>(e)</sup>	70,504			62,879		
Total assets	691,722	8,663		649,457	4,026	
Total interest-bearing assets attributed to foreign operations	6,793	146	8.60	7,022	61	3.47

Please see comments below.

## Part B - Average Balances and Interest Rates - Liabilities and Equity

	For the three months ended June 30					
	2023			2022		
	Average balance <sup>(b)</sup>	Interest expenses	% of expense	Average balance <sup>(b)</sup>	Interest expenses	% of expense
	In NIS million		In %	In NIS million		In %
<b>Interest-bearing liabilities</b>						
Deposits by the public						
In Israel	359,717	3,858	4.29	256,653 <sup>(i)</sup>	540	0.84 <sup>(i)</sup>
Demand deposits	101,675	1,084	4.26	107,594 <sup>(i)</sup>	91	0.34 <sup>(i)</sup>
Fixed deposits	258,042	2,774	4.30	149,059	449	1.20
Outside Israel	-	-	-	1,981	7	1.41
Demand deposits	-	-	-	33	-	-
Fixed deposits	-	-	-	1,948	7	1.44
Total	359,717	3,858	4.29	258,634 <sup>(i)</sup>	547	0.85 <sup>(i)</sup>
Deposits by the Israeli Government						
In Israel	286	-	-	315	1	1.27
Outside Israel	-	-	-	-	-	-
Total	286	-	-	315	1	1.27
Deposits by central banks						
In Israel	15,815	2	0.05	16,934	2	0.05
Outside Israel	-	-	-	-	-	-
Total	15,815	2	0.05	16,934	2	0.05
Deposits by banks						
In Israel	7,826	26	1.33	6,645	2	0.12
Outside Israel	-	-	-	35	-	-
Total	7,826	26	1.33	6,680	2	0.12
Securities loaned or sold under reverse repurchase agreements						
In Israel	6,445	110	6.83	3,536	9	1.02
Outside Israel	-	-	-	-	-	-
Total	6,445	110	6.83	3,536	9	1.02
Bonds						
In Israel	29,471	383	5.20	21,330	340	6.38
Outside Israel	-	-	-	-	-	-
Total	29,471	383	5.20	21,330	340	6.38
Total interest-bearing liabilities	419,560	4,379	4.17	307,429 <sup>(i)</sup>	901	1.17 <sup>(i)</sup>
Non-interest-bearing deposits by the public	176,082			261,418 <sup>(i)</sup>		
Non-interest-bearing payables for credit cards	1,665			1,551		
Other non-interest bearing liabilities <sup>(f)</sup>	40,533			34,603		
Total liabilities	637,840	4,379		605,001	901	
Total capital resources	53,882			44,456		
Total capital commitments and resources	691,722	4,379		649,457	901	
Interest rate spread			1.46			1.60 <sup>(i)</sup>
<b>Net return<sup>(g)</sup> on interest-bearing assets</b>						
In Israel	608,302	4,138	2.72	573,349	3,071	2.14
Outside Israel	6,793	146	8.60	7,022	54	3.08
Total	615,095	4,284	2.79	580,371	3,125	2.15
Total interest-bearing liabilities attributed to foreign operations	-	-	-	2,016	7	1.39

Please see comments below.

## Part A - Average Balances and Interest Rates – Assets

	For the six months ended June 30					
	2023			2022		
	Average balance <sup>(b)</sup>	Interest income	% of income	Average balance <sup>(b)</sup>	Interest income	% of income
	In NIS million		In %	In NIS million		In %
Interest-bearing assets						
Loans to the public <sup>(c)</sup>						
In Israel	385,935	11,917	6.18	334,925	6,257	3.74
Outside Israel	6,888	259	7.52	15,252	294	3.86
Total <sup>(i)</sup>	392,823	12,176	6.20	350,177	6,551	3.74
Loans to the government						
In Israel	1,101	23	4.18	1,099	21	3.82
Outside Israel	-	-	-	-	-	-
Total	1,101	23	4.18	1,099	21	3.82
Deposits with banks						
In Israel	15,950	335	4.20	15,984	43	0.54
Outside Israel	221	-	-	205	-	-
Total	16,171	335	4.14	16,189	43	0.53
Deposits with central banks						
In Israel	96,388	2,016	4.18	129,627	175	0.27
Outside Israel	79	2	5.06	1,724	4	0.46
Total	96,467	2,018	4.18	131,351	179	0.27
Securities borrowed or purchased under reverse repurchase agreements						
In Israel	2,891	66	4.57	2,771	5	0.36
Outside Israel	-	-	-	-	-	-
Total	2,891	66	4.57	2,771	5	0.36
Bonds - held-to-maturity and available-for-sale <sup>(d)</sup>						
In Israel	97,211	1,542	3.17	80,414	526	1.31
Outside Israel	-	-	-	2,216	27	2.44
Total	97,211	1,542	3.17	82,630	553	1.34
Bonds - Held-for-trading <sup>(d)</sup>						
In Israel	4,961	75	3.02	2,834	35	2.47
Outside Israel	-	-	-	-	-	-
Total	4,961	75	3.02	2,834	35	2.47
Total interest-bearing assets	611,625	16,235	5.31	587,051	7,387	2.52
Non-interest-bearing						
receivables for credit cards	6,159			5,947		
Other non-interest-bearing assets <sup>(e)</sup>	70,657			58,613		
Total assets	688,441	16,235		651,611	7,387	
Total interest-bearing assets attributed to foreign operations	7,188	261	7.26	19,397	325	3.35

Please see comments below.

## Part B - Average Balances and Interest Rates - Liabilities and Equity

	For the six months ended June 30					
	2023			2022		
	Average balance <sup>(b)</sup>	Interest expenses	% of expense	Average balance <sup>(b)</sup>	Interest expenses	% of expense
	In NIS million		In %	In NIS million		In %
<b>Interest-bearing liabilities</b>						
Deposits by the public						
In Israel	360,073	7,084	3.93	248,952 <sup>(i)</sup>	796	0.64 <sup>(i)</sup>
Demand deposits	108,176	2,014	3.72	104,576 <sup>(i)</sup>	97	0.19 <sup>(i)</sup>
Fixed deposits	251,897	5,070	4.03	144,376	699	0.97
Outside Israel	9	-	-	6,619	15	0.45
Demand deposits	9	-	-	3,985	3	0.15
Fixed deposits	-	-	-	2,634	12	0.91
Total	360,082	7,084	3.93	255,571 <sup>(i)</sup>	811	0.63 <sup>(i)</sup>
Deposits by the Israeli Government						
In Israel	265	1	0.75	319	1	0.63
Outside Israel	-	-	-	-	-	-
Total	265	1	0.75	319	1	0.63
Deposits by central banks						
In Israel	16,365	5	0.06	16,994	5	0.06
Outside Israel	-	-	-	-	-	-
Total	16,365	5	0.06	16,994	5	0.06
Deposits by banks						
In Israel	6,423	47	1.46	6,574	4	0.12
Outside Israel	-	-	-	45	-	-
Total	6,423	47	1.46	6,619	4	0.12
Securities loaned or sold under repurchase agreements						
In Israel	5,443	177	6.50	2,899	11	0.76
Outside Israel	-	-	-	-	-	-
Total	5,443	177	6.50	2,899	11	0.76
Bonds						
In Israel	29,073	709	4.88	19,972	531	5.32
Outside Israel	-	-	-	-	-	-
Total	29,073	709	4.88	19,972	531	5.32
Total interest-bearing liabilities	417,651	8,023	3.84	302,374 <sup>(i)</sup>	1,363	0.90 <sup>(i)</sup>
Non-interest-bearing deposits by the public	176,252			271,390 <sup>(i)</sup>		
Non-interest-bearing payables for credit cards	1,727			1,666		
Other non-interest-bearing liabilities <sup>(f)</sup>	39,063			33,397		
Total liabilities	634,693	8,023		608,827	1,363	
Total capital resources	53,748			42,784		
Total capital commitments and resources	688,441	8,023		651,611	1,363	
Interest rate spread			1.47			1.62 <sup>(i)</sup>
<b>Net return<sup>(g)</sup> on interest-bearing assets</b>						
In Israel	604,437	7,951	2.63	567,654	5,714	2.01
Outside Israel	7,188	261	7.26	19,397	310	3.20
Total	611,625	8,212	2.69	587,051	6,024	2.05
Total interest-bearing liabilities attributed to foreign operations	9	-	-	6,664	15	0.45

Please see comments below.

# Part C - Average Balances and Interest Rates - Additional Information on Interest-Bearing Assets and Liabilities Attributed to Activities in Israel

	For the three months ended June 30					
	2023			2022		
	Average balance <sup>(b)</sup>	Interest income (expenses)	% of income (expense)	Average balance <sup>(b)</sup>	Interest income (expenses)	% of income (expense)
	In NIS million		In %	In NIS million		In %
CPI-linked NIS						
Total interest-bearing assets	61,343	1,197	7.81	55,747	1,385	9.94
Total interest-bearing liabilities	28,436	(423)	(5.95)	22,999	(477)	(8.30)
Interest rate spread			1.86			1.64
Unlinked NIS						
Total interest-bearing assets	441,034	6,200	5.62	422,723	2,276	2.15
Total interest-bearing liabilities	274,969	(2,552)	(3.71)	218,865 <sup>(i)</sup>	(229)	(0.42) <sup>(i)</sup>
Interest rate spread			1.91			1.73 <sup>(i)</sup>
Foreign currency						
Total interest-bearing assets	105,925	1,120	4.23	94,879	304	1.28
Total interest-bearing liabilities	116,155	(1,404)	(4.83)	63,549 <sup>(i)</sup>	(188)	(1.18) <sup>(i)</sup>
Interest rate spread			(0.60)			0.10 <sup>(i)</sup>
Total activity in Israel						
Total interest-bearing assets	608,302	8,517	5.60	573,349	3,965	2.77
Total interest-bearing liabilities	419,560	(4,379)	(4.17)	305,413 <sup>(i)</sup>	(894)	(1.17) <sup>(i)</sup>
Interest rate spread			1.43			1.60 <sup>(i)</sup>

Please see comments below.

Part C - Average Balances and Interest Rates - Additional Information on Interest-Bearing Assets and Liabilities Attributed to Activities in Israel (cont.)

	For the six months ended June 30					
	2023			2022		
	Average balance <sup>(b)</sup>	Interest income (expenses)	% of income (expense)	Average balance <sup>(b)</sup>	Interest income (expenses)	% of income (expense)
	In NIS million		In %	In NIS million		In %
CPI-linked NIS						
Total interest-bearing assets	60,543	2,192	7.24	54,834	2,355	8.59
Total interest-bearing liabilities	27,680	(753)	(5.44)	22,086	(765)	(6.93)
Interest rate spread			1.80			1.66
Unlinked NIS						
Total interest-bearing assets	441,716	11,731	5.31	420,562	4,122	1.96
Total interest-bearing liabilities	278,295	(4,645)	(3.34)	211,266 <sup>(i)</sup>	(318)	(0.30) <sup>(i)</sup>
Interest rate spread			1.97			1.66 <sup>(i)</sup>
Foreign currency						
Total interest-bearing assets	102,178	2,051	4.01	92,258	585	1.27
Total interest-bearing liabilities	111,667	(2,625)	(4.70)	62,358 <sup>(i)</sup>	(265)	(0.85) <sup>(i)</sup>
Interest rate spread			(0.69)			0.42 <sup>(i)</sup>
Total activity in Israel						
Total interest-bearing assets	604,437	15,974	5.29	567,654	7,062	2.49
Total interest-bearing liabilities	417,642	(8,023)	(3.84)	295,710 <sup>(i)</sup>	(1,348)	(0.91) <sup>(i)</sup>
Interest rate spread			1.45			1.58 <sup>(i)</sup>

Please see comments below.

## Part D - Analysis of Changes in Interest Income and Interest Expenses

	2023 vs. 2022					
	For the three months ended June 30			For the six months ended June 30		
	Increase (decrease) due to change <sup>(h)</sup>		Net change	Increase (decrease) due to change <sup>(h)</sup>		Net change
	Quantity	Price		Quantity	Price	
In NIS million						
Interest-bearing assets						
Loans to the public						
In Israel	818	2,102	2,920	1,575	4,085	5,660
Outside Israel	17	69	86	(315)	280	(35)
Total	835	2,171	3,006	1,260	4,365	5,625
Other interest-bearing assets						
In Israel	(159)	1,791	1,632	(264)	3,516	3,252
Outside Israel	(3)	2	(1)	(26)	(3)	(29)
Total	(162)	1,793	1,631	(290)	3,513	3,223
Total interest income	673	3,964	4,637	970	7,878	8,848
Interest-bearing liabilities						
Deposits by the public						
In Israel	1,105	2,213	3,318	2,186	4,102	6,288
Outside Israel	-	(7)	(7)	-	(15)	(15)
Total	1,105	2,206	3,311	2,186	4,087	6,273
Other interest-bearing liabilities						
In Israel	96	71	167	176	211	387
Outside Israel	-	-	-	-	-	-
Total	96	71	167	176	211	387
Total interest expenses	1,201	2,277	3,478	2,362	4,298	6,660

## Comments:

- (a) The data in the above tables are stated after the effect of derivatives instruments hedging.
- (b) Based on monthly opening balances, except for the unlinked Israeli currency segment where the average balance is calculated according to daily inputs, and before deducting the average on-balance sheet loan loss provisions; foreign subsidiaries - based on quarterly opening balances.
- (c) Before deducting the average balance of loan loss provisions. Including non-accrual debts.
- (d) The average balance of unrealized gains/losses from fair value adjustments of held-for-trading bonds were deducted from/added to the average outstanding held-for-trading bonds and available-for-sale bonds, as were gains/losses in respect of available-for-trading bonds included in shareholder's equity under Accumulated other comprehensive income (loss), in the Adjustments in respect of presentation of available-for-sale securities at fair value item in respect of bonds transferred from the available-for-sale portfolio for the three- and six-month periods ended June 30, 2023, in the amount of NIS (3,418) million and NIS (3,469) million, respectively, and for the three- and six-month periods ended June 30, 2022 - NIS (1,343) million and NIS (361) million, respectively.
- (e) Including book balances of derivatives, other non-interest-bearing assets, non-monetary assets, and less loan loss provision.
- (f) Including book balances of derivative instruments and non-monetary liabilities.
- (g) Net yield – net interest income divided by total interest-bearing assets.
- (h) The change attributed to the quantity change was calculated by multiplying the new price by the change in quantity. The change attributed to the change in price was calculated by multiplying the former quantity by the new price.
- (i) Fees and commissions for the three-month and six-month periods ended June 30, 2023 in the amount of NIS 102 million and NIS 199 million, respectively, were included in the interest income from loans to the public (fees and commissions for the three-month and six-month periods ended June 30, 2022 in the amount of NIS 119 million and NIS 253 million, respectively).
- (j) Reclassified. During the first quarter of 2023, a change in classification was made between interest-bearing and non-interest-bearing deposits. For comparability reasons, the Bank made an immaterial adjustment to the comparative figures. The aforementioned had no effect on the Bank's profit and loss and equity. For additional information, please see Note

## Glossary of Terms

Term	Definition
<b>A</b>	
Actuarial Calculation	Any calculation that reflects uncertainties, i.e., is risk-adjusted. For example, an Actuarial Calculation reflects past experience and management's estimates as to the expected retirement dates of a bank's employees and the expected retirement benefits which are allocated on a linear basis over the expected service period.
Active Market	A market in which transactions in an asset or liability exist at a sufficient frequency and volume to provide information about pricing on an ongoing basis.
Actuarial Gain/Loss	Mostly reflects adjustments in respect of actuarial estimates, as at the end of the year, of defined benefit pension plans and a deduction of amounts previously recorded in other comprehensive income.
Asset and Liability Management (ALM)	Management of the Bank's assets and liabilities with the aim of avoiding a mismatch between the two and, in the long-term, increasing the Bank's capital for the benefit of its shareholders.
Asset-Backed Securities (ABSs)	A security whose interest and principal payments are collateralized or pledged by a specific financial asset.
Auxiliary Corporation	A corporation which is not in itself a bank and whose activities are limited to the fields of activity permitted to the bank controlling it, except activities reserved exclusively for corporations defined as banks under law.
Average Duration (AD)	Average duration is measured in years and weights the periodic interest payments of the financial instrument over its life until final redemption.
<b>B</b>	
Balanced Score Card (BSC)	A performance metric used for measuring the performance of the Bank and its business lines on a number of quantitative and qualitative issues defined by Bank's management in its strategic plan.
Basel II/Basel III	Banks' risk management directives set by the Basel Committee on Banking Supervision (BCBS), which is the primary supervision and global standard setter for prudential regulation and supervision of banks. The BCBS's directives serve as the benchmark for leading standards designed to ensure the stability of financial institutions.
Basic Earnings per Share	Basic earnings per share will be calculated by dividing the profit or loss attributed to holders of the parent company's ordinary shares (the numerator) by the weighted average number of ordinary shares outstanding during the period (the denominator).
Basis Point (BP)	1/100th of 1 percent; BP is used as a common unit of measure for interest rates.



<b>Basis Risks</b>	Basis Risk is the potential loss as a result of changes in the consumer price index and exchange rates due to the difference between the value of assets and the value of liabilities, including the impact of future transactions in each of the linkage bases.
<b>Benchmark Interest Rate</b>	Interest determined on an external objective basis according to a pre-set formula, i.e., the bank plays no direct role in setting it.
<b>Bid-Ask Spread</b>	The difference between the offered purchase price and selling price. This is, in fact, the difference between the highest price a buyer is willing to pay for an asset and the lowest price in which a seller is willing to sell it.
<b>Build Operate Transfer (BOT)</b>	A model used to finance public projects whereby a public entity grants a concession to a private company to finance, plan, build and operate a public facility for a fixed period of time, at the end of which control of the facility is transferred to the government.
<b>C</b>	
<b>Capital Adequacy Ratio</b>	The ratio between the Bank's qualifying Regulatory Capital and its risk-weighted assets (the Bank's assets weighted to reflect credit, market and operational risks), calculated in accordance with the Bank of Israel's directives and to reflect the risk associated with exposures undertaken by the Bank during the course of its activities.
<b>Collateralized Debt Obligation (CDO)</b>	A bond backed by a portfolio of bonds and/or loans of various seniority levels and ratings.
<b>Collateralized Loan Obligation (CLO)</b>	A bond backed by a loans portfolio.
<b>Collective Provision</b>	A Collective Provision for Loan losses is applied to large groups of relatively small and homogeneous debts and to debts that were reviewed specifically and were found to be non-performing. The Collective Provision in respect of the off-balance sheet instruments is based on provision rates that were set for on-balance sheet loans, while taking into account the Bank's estimates regarding the probability of utilizing the various off-balance-sheet items.
<b>Common Equity Tier 1 Capital</b>	Going Concern Capital Common Equity Tier 1 (CET1) Capital includes the equity attributed to a bank's shareholders, with the addition of some of the non-controlling interests (minority interests) of consolidated subsidiaries less goodwill, other intangible assets and regulatory adjustments and additional deductions, pursuant to Proper Conduct of Banking Business Directive No. 202, "Measurement and Capital Adequacy – Regulatory Capital" and pursuant to the transitional provisions of Proper Conduct of Banking Business Directive No. 299, "Measurement and Capital Adequacy – Regulatory Capital – Transitional Provisions".

Conduct Risk	Conduct Risk is the risk that any dealings with Bank's customers which are not fair, transparent and aimed to meet their needs will lead to losses due to legal damages, fines or reputational damage.
Committee Of Sponsoring Organizations of the Treadway Commission (COSO)	A structured internal controls model. The model is intended to assist businesses and other entities to assess, estimate and enhance their internal control functions.
Cost of Interest	The interest component allocated to a current year and classified into payroll expenses.
Cost of Service	All components of employee benefits costs allocated to a specific period.
Credit Default Swap (CDS)	A financial instrument that transfers the credit exposure between parties to a transaction to the issuing entity.
Credit Derivative	A contract that transfers the credit risk from a buyer to a seller. There are various forms of Credit Derivatives: Credit Default Swap (CDS), a note for partial cover of credit risk, Total Return Swap (TRS), etc...
Credit Valuation Adjustment (CVA)	The calculation of credit risk in derivatives reflects the expected loss to the bank in case the counterparty to the transaction will default.
Credit Risk	Credit risk is the Bank's risk of loss as a result of the possibility that a borrower or counterparty fails to meet its agreed commitments towards the bank.
Cross Border Activity	A term referring to various cross-border financing arrangements, such as cross border loans, letters of credit or bankers' acceptances.
Current Expected Credit Losses (CECL)	A model for expected credit losses.
Cyber Event	An event during which the Bank's IT and/or computer-embedded systems and infrastructures are attacked by, or on behalf of, opponents (whether external or internal to the bank) and such attack may result in the materialization of the cyber risk, including an attempted attack even if it did not result in actual damage.
D	
Defined Benefit Plan	Fixed and predetermined pension or insurance amounts which are paid to eligible employees, whether or not they depend on the investment results of the pension fund or insurer.



<b>Delinquent Debt</b>	The delinquency (arrears) status of a debt is determined according to its contractual repayment terms. The debt is in arrears if some or all of the debt amount has not been repaid within 30 days of its due date. For this purpose, a debt in a current account in excess of the authorized credit facility will be regarded as being in arrears if not repaid within 30 days, or if that account is not credited with sums sufficient to cover the debt under the credit facility within the period determined by the Bank's management.
<b>Diluted Earnings Per Share</b>	Dividing the profit or loss attributed to holders of the parent company by the weighted average number of ordinary shares outstanding, to assume conversion of all potentially dilutive ordinary shares.
<b>Dodd Frank Wall Street Reform and Consumer Protection Act (DFA)</b>	The DFA is a U.S. federal law which came into force on July 28 2019. The DFA sets in motion a comprehensive financial reform which has various implications for the Leumi Group, the principal of which is associated with transactions involving over-the-counter derivative swaps.
<b>E</b>	
<b>Embedded Derivatives</b>	Embedded Derivatives are derivative instruments which are embedded into other financial contracts and instruments or into commercial contracts for the purchase or sale of products and services (these contracts are known as host contracts). The accounting treatment is applied according to the economic substance of the items and transactions, rather than according to their legal form; therefore, embedded derivatives whose economic characteristics are not clearly and closely related to those of the host contract are bifurcated therefrom for the purpose of measurement in the Bank's books of accounts.
<b>European Market Infrastructure Regulation (EMIR)</b>	A regulation of the European Union which is intended to enhance the stability of over-the-counter markets in all EU countries.
<b>Exposure at Default (EAD)</b>	The expected amount of counterparty exposure in case of credit default.
<b>F</b>	
<b>Fair Value</b>	<p>The amount for which an asset can be exchanged or a liability assumed in a transaction between knowledgeable, willing parties. This value is determined according to the fair value hierarchy set in accounting standards:</p> <ul style="list-style-type: none"> <li>• Level 1 – Value based on quoted market prices;</li> <li>• Level 2 – Estimated value based on observable inputs;</li> <li>• Level 3 – Estimated value determined by using valuation techniques that include unobservable inputs.</li> </ul>

<a href="#">Fannie Mae (FNMA)</a>	A U.S. government-sponsored enterprise which purchases and securitizes mortgages and sells them on the free market. (The company is not backed by the U.S. government).
<a href="#">Federal Deposit Insurance Corporation (FDIC)</a>	An independent federal agency insuring deposits in U.S. banks; FDIC is one of the U.S.'s banking supervisory bodies.
<a href="#">Foreign Accounts Tax Compliance Act (FATCA)</a>	A U.S. tax law intended to improve tax enforcement. Pursuant to FATCA, non-U.S. financial entities must disclose to the U.S. Internal Revenue Service information about accounts held by them for anyone who is required to report under FATCA, even if he/she is not a U.S. resident.
<a href="#">Forwards</a>	Forwards are contracts between two parties for the sale of a specified quantity of an asset at a particular price on a stipulated future date (the settlement date). Such contracts are binding on both parties to the agreement. Forwards are not standard contracts and are not traded on capital markets, but are drawn up specifically according to the parties' needs.
<a href="#">Freddie Mac (FHLMC)</a>	FHLMC is a U.S. government-sponsored agency that purchases and securitizes mortgages and sells them to the public. (The company is not backed by the U.S. government).
<a href="#">Futures</a>	Futures are contracts between two parties for the sale of a specified quantity of an asset at a particular price on a stipulated future date (the settlement date). Such contracts are binding on both parties to the agreement. Futures are standard contracts traded on capital markets.
<b>G</b>	
<a href="#">Ginnie Mae (GNMA)</a>	A federal mortgage company. The bonds issued by GNMA are backed by the Government National Mortgage Association.
<b>I</b>	
<a href="#">Indebtedness</a>	The Bank's loan exposures to a borrower or group of borrowers, including loans under the bank's responsibility, the bank's investments in the borrower's securities, commitments of the bank to pay money on a customer's behalf (including guarantees and Documentary Credit) and transactions in over the counter (OTC) derivatives. Indebtedness is calculated according to the provisions of Proper Conduct of Banking Business Directive No. 313 of the Banking Supervision Department.
<a href="#">Interest Rate Risk</a>	The risk of loss or impairment as a result of changes in interest rates across various currencies.

Internal Capital Adequacy Assessment Process (ICAAP)	The capital adequacy assessment process is aimed at calculating the capital required to support the various risks to which the Group is exposed in order to ensure that the Group's effective capital exceeds the capital requirements at any time.
Internal Rate of Return (IRR)	A measure used to estimate the profitability of potential investments. This metric is an indicator of the efficiency and quality of a specific investment in relation to the net present value, which is an indicator of the value and size of the investment. The Internal Rate of Return is the interest rate that discounts the expected cash flow from a financial instrument to its balance in the Bank's balance sheet.
L	
Leverage Ratio	Defined as the measured capital (the numerator) divided by the measured exposure (the denominator), with the ratio expressed as a percentage.
Linkage Base and Exchange Rate Exposure	The exposure to the basis risk is the potential loss as a result of changes in the consumer price index and exchange rates due to the difference between the value of assets and the value of liabilities, including the impact of future transactions in each of the linkage bases. The exposure to basis risks is measured as a percentage of the Group's exposed capital. At the Bank level, the exposed capital includes common equity and certain provisions, net of property, plant and equipment and investments in investees.
Liquidity Coverage Ratio	Liquidity Coverage Ratio examines a time-horizon of 30 days under a stress scenario, and is intended to ensure that a bank has an inventory of high-quality liquid assets that is able to cover the corporation's liquidity requirements in this time horizon.
Liquidity Risk	Liquidity Risk is the risk arising from uncertainty regarding the possibility of raising resources and/or disposing of assets, unexpectedly and within a very short time, without incurring a substantial loss.
Loan-to-Value (LTV) Ratio	The ratio of a bank loan to the value of a purchased asset. LTV reflects one aspect of the loan risk; a higher LTV reflects a higher risk to the lending bank.
Loss Given Default (LGD)	This is the percentage out of a borrower's total Exposure at Default (EAD), which the Bank is expected to lose on default.
M	
Market Risks	Market Risk is defined as the risk of loss in balance sheet and off-balance sheet positions as a result of a change in the fair value of a financial instrument due to change in market conditions (i.e., changes in: price levels in various markets; interest rate volatility; foreign exchange rates; inflation rates; share and commodity prices, as well as in other economic measures).

<b>Mortgage-Backed Securities (MBS)</b>	Bonds which are backed by financial assets, the principal and interest payments of which are based on a cash flow from repayment of loans collateralized by financial assets. The collateral assets may be pools of loans, including housing mortgages or other financial assets.
<b>N</b>	Impaired non-accruing loans.
<b>Net Interest Margin (NIM)</b>	Ratio between net interest income and the average balance of interest-bearing assets.
<b>Net Stable Funding Ratio (NSFR)</b>	The purpose of NSFR is to improve the long-term liquidity ratio profile of banking corporations by requiring them to maintain a stable funding ratio according to the composition of their assets and off-balance-sheet activities. The ratio limits banking corporations' over-reliance on wholesale short-term financing. Measurement - both for consolidated and separate reporting purposes - is made each quarter and the requirement is to comply with a 100 percent rate.
<b>Non-Performing Credit</b>	<p>On-balance sheet credit that is assessed on a case by case basis and which - based on present circumstances and information - it is probable that the Bank will be unable to collect the full amounts payable (principal plus interest) under the contractual terms of the debt agreement. A debt which is assessed on a case by case basis shall be classified as non-performing whenever the principal or interest has been past due for a period of 90 consecutive days or more, unless it is both well secured and in the process of collection.</p> <p>Off-balance sheet credit is classified as non-performing if it is at least reasonably possible that the contingent liability in respect of the off-balance sheet item will materialize, and if the debts that may result from the materialization of the contingent liability should be classified into this category.</p> <p>Furthermore, a non-performing debt which is assessed on a specific basis and whose terms were changed due to restructuring of a troubled debt will also be considered as non-performing loans.</p>
<b>Non-Performing Loan (NPL)</b>	Non-accrual troubled debt.
<b>O</b>	
<b>OECD</b>	An international organization whose members are developed countries that accept the principles of liberal democracy and free market. The organization is a platform for discussing policy, benchmarking, identifying solutions to difficulties and drawing up codes, guiding principles and shared standards for the implementation of domestic economic and social policies. Each member state can make a significant contribution to the organization's policy and development of shared policies.

Off-Balance Sheet Exposures	<p>These exposures arise from the Bank's undertakings to its borrowers that have not yet been realized/utilized by the borrowers as of the reporting date and therefore have not yet been recorded as a balance sheet asset or liability. Such exposures include, among other things:</p> <p>Unutilized undertakings to extend loans;</p> <ul style="list-style-type: none"> <li>• Unutilized credit facilities;</li> <li>• Undertakings pursuant to guarantee agreements;</li> <li>• Undertakings pursuant to an approval in principle where the Bank is committed to maintain the interest rate over a certain period,</li> <li>• and more.</li> </ul>
On-call Credit	<p>Loan granted for several days and repaid on call, in accordance with the conditions of the agreement between the Bank and the customer.</p>
Operational Risk	<p>Operational Risk is the risk of loss as a result of inadequate, or failure of, internal processes, people and systems, or external events. This definition includes legal risk, but does not include strategic risk and reputational risk.</p>
Option Contract/Option	<p>There are two types of Option Contracts: an option to buy (call option) or an option to sell (put option). A call option is the right to buy a specified asset at an agreed price (strike price) up to (American-style option) or on (European-style option) a stipulated date.</p> <p>A put option is the right to sell a specified asset at an agreed price (strike price) up to (American-style option) or at (European-style option) a stipulated date.</p>
P	
Performance Stock Units (PSU)	<p>Performance Stock Unit awards are restricted shares and depend on the bank's future performance.</p>
Pillar 1	<p>The allocation of minimum capital against credit, market and operational risks, using a method that correlates the scope of exposure to the various risks and Regulatory Capital requirement. The Pillar 1 Directives set by BCBS were adopted as part of Proper Conduct of Banking Business Directives No. 201 to No. 209; these directives set a supervisory method for calculation of risk-weighted assets and calculation of the capital requirements in respect of such risk-weighted assets.</p>



Private Individuals	<p>Persons who are not corporations (whether registered or non-registered) and who are not engaged in business activity.</p> <p>According to the directives of the Bank of Israel, private persons are defined such that this category includes non-business loans to individuals who are classified into the private individuals sector according to uniform definitions of the Central Bureau of Statistics including households and private banking.</p>
Probability of Default (PD)	<p>A financial term describing the likelihood of borrower default within a given period of time from the date on which rating is issued. It provides an estimate of the likelihood that a borrower will be unable to meet its contractual debt obligations.</p>
R	
Regulatory Capital	<p>Capital used to calculate the Bank's capital adequacy ratio and other regulatory ratios (such as: leverage ratio, credit concentration and more). Accounting capital components and other qualifying Regulatory Capital instruments (such as subordinated notes that qualify as Regulatory Capital).</p>
Repurchase Agreement or Reverse Repurchase Agreement	<p>These repo agreements are agreements for the purchase or sale of securities in consideration for cash or securities; when entering into these agreements, the seller and the buyer agree to enter into a reverse transaction at a predetermined date and price.</p>
Reputational Risk	<p>The risk that the publication or public disclosure of a customer-related transaction or practice, as well as the Group's business results and events relating thereto will have an adverse effect on the public's trust in the Group or reduce its customer base or that the Group will incur high legal costs or that its revenues will decline.</p>
Residual Risk	<p>Residual Risk is the risk of loss remaining after all other specific risks have been factored in. For example: when a person purchases an asset, he is exposed to various risks. Many of these risks are not unique to the purchased asset, but rather reflect broader scenarios, such as increase or decrease in share prices, increase or decrease in interest rates or change in growth rate of a specific economy or industry. The exposure to this risk can be reduced by diversification.</p>
Restricted Share Units (RSUs)	<p>An ordinary share whose issuance terms restrict its tradability over a certain period or until the occurrence of a certain event where the period has not yet elapsed and/or the event has not yet occurred.</p>
Restructuring of Troubled Debt	<p>A debt, for which the Bank, whether for economic or legal reasons related to financial difficulties of the borrower, grants the borrower a waiver by changing the terms of the debt, in order to enable the borrower to repay the cash payments in the short term or by accepting other assets as debt repayment.</p>

Return on Equity	Net income less dividend for preferred shares which was not recorded as an expense in profit or loss and was declared in the reported period only, divided by the average common equity.
Rate of Return on Equity (ROE)	<p>The ratio between a business's return (net income) and its common equity. This rate measures the Bank's ability to generate profit from its net assets and illustrates how efficiently the Bank operates to utilize further investments in order to increase its revenues.</p> <p>Return on Equity in banks is reflected in the following ratios:</p> <ul style="list-style-type: none"> <li>• Net income attributed to bank's shareholders net of dividend distributed in respect of preferred shares which was not recorded as an expense in profit or loss and was declared during the reporting period, divided by the average common equity;</li> <li>• Net income attributed to bank's shareholders net of dividend distributed to preferred shares which was not recorded as an expense in the income statement and was declared during the reporting period, divided by the average common equity net of average balance of preferred shares that were included in common equity.</li> </ul>
Return on Risk-Adjusted Capital (RORAC)	A Rate of Return measure used to compare returns on various investments taking into account the risk. Actual return is adjusted by measuring the asset's exposure to risk and curtails the return on higher-risk assets. The method's effectiveness depends on the accuracy of the risk associated with different assets and on the extent to which the "sanction" imposed on higher-risk assets does, indeed, reflect each investor's risk aversion. Risk assessment of new types of assets, such as financial derivatives, involves high levels of uncertainty due to the actual behavior of their prices.
Risk-Weighted Assets (RWA) or Risk Assets	Risk-Weighted Assets reflect balance sheet and off-balance sheet exposures arising from the Bank's activities and weighted by their level of credit, market and operational risk according to Proper Conduct of Banking Business Directives No. 203 to No. 209. Such Risk Assets are designed to reflect the weighted risk in respect of which the Bank is required to comply with the Regulatory Capital Requirement as part of the Capital Adequacy requirements.
S	
Securitization	A process whereby bank loans and credit are pooled to create a long-term loan through bonds.

Securitization Structures	Structures created in order to transfer cash flows from other instruments or assets to bondholders, for which a Special-Purpose Entity (SPE) is set up that pools the underlying cash flow-generating assets that are transferred by the originator and forwards the cash-flows to the bondholders according to a structure agreed upon with the bondholders in accordance with the seniority of the different series of bonds (tranches). Such assignment of rights creates a legal structure in which the assets of the transferring entity will not be accessible to creditors of the SPE and the creditors will not be exposed to the risks associated with other activities of the transferring entity. The sole function of the SPE is to receive the said cash flows and transfer them to the bondholders.
Small Business Administration (SBA)	A U.S. government agency that supports small businesses in the U.S.A.
Special Mention Loan	Loan under Special Supervision is credit for which there are potential weaknesses which should be monitored closely by the Bank's management. Off-balance sheet loan is classified as loan under special supervision if the materialization of the contingent liability in respect of the item is defined as "reasonably possible" and if the debts that may be recognized as a result of the materialization of the contingent liability meet the criteria for classification into this category.
Standby Letter of Credit (SBLC)	A Standby Letter of Credit is a bank guarantee in the format of a commercial letter of credit, whose main goal is to secure a payment. A Standby Letter of Credit is similar to a guarantee in the sense that it constitutes an undertaking by the Bank to pay the amount specified therein against a payment demand by the beneficiary, whereas in the case of a commercial letter of credit one is required to present various documents in order to secure the payment by the Bank in respect of the guarantee.
Specific Provision	A provision that is determined specifically for each debt, excluding housing loans (including any restructuring of troubled debt subject to specific assessment according to the Bank's policy). The provision amount is estimated according to the projected cash flows which are discounted at the debt's original effective interest rate or, when the debt is defined as a debt whose collection is contingent on collateral or when an asset is expected to be seized - according to the fair value of the collateral net of disposal costs and after appropriate cushions are utilized. In order to determine the appropriate provision, the Bank assesses the relevant borrowers on an ongoing basis and according to procedure.

Strategic Risk	A business risk that includes current and future adverse effects on capital, profits, reputation or standing as a result of erroneous business decisions, inappropriate implementation of the decisions or lack of response to industry-specific, economic, regulatory and technological changes.
Subordinated Notes	Bonds the interests in which are subordinate to the claims of all other creditors of the bank, excluding other bonds of the same type.
Substandard Loan	A loan which is insufficiently guaranteed by the current sound worth and repayment capacity of a borrower or a pledged collateral, if any. Balance sheet credit risk that has been classified in this manner should have a well-defined weakness or weaknesses, which jeopardize the repayment of the debt. Loan, in respect of which a collective loan loss provision is recorded, shall be classified as a Substandard Loan when it has been past due for 90 days or more.
Supervisory Review Process (SREP)	The processes intended to ensure that banks have adequate capital to support all the risks associated with their business and also to encourage banks to develop and use better risk management techniques in monitoring and managing their risks. As part of the process, the Banking Supervision Department assesses a bank's risk profile and its internal process for assessing the adequacy of the regulatory capital it maintains against the exposures. This process is designed to provide regulators with tools for independent assessment of the Bank's risk profile and risk management and to enable early intervention in order to prevent compromising the Bank's financial stability.
Swap	A series of forward contracts or a series of futures contracts for several stipulated periods in which two parties agree to exchange cash flows on a notional amount.
Syndication	A transaction in which several lenders share extending a loan to a single borrower, but each borrower extends a loan at a certain amount to a borrower and has the right to be repaid by that borrower. Often, groups of lenders finance such loans together, with the amount extended greater than any single lender is willing to lend.
Synthetic Collateralized Debt Obligation (SCDO)	An agreement backed by a portfolio of (derivative) collateralized debt securities of various seniority levels.
T	
The Economic Capital Model	The Bank uses the Economic Capital Model, which is based on the borrowers' rating, in order to assess the overall credit risk of the entire loan portfolio and portions thereof.

<b>Tier 2 Capital</b>	A tier of capital included in the calculation of qualifying regulatory capital. Tier 2 capital (also known as "gone concern capital") is a substandard component of the Bank's capital; it mainly comprises qualifying instruments previously issued by the Bank and included in Tier 2 capital pursuant to the transitional provisions for the implementation of Basel III Directives as well as the new qualifying capital instruments that constitute the Bank's Contingent Convertible (CoCo) capital instruments issued by the Bank and which will be converted into the Bank's shares if the Bank reaches the point of non-viability. In addition, this Tier 2 capital also includes items, such as: a collective loan loss provision before the relating tax effect up to a ceiling of 1.25 percent of total credit risk assets
<b>Total Indebtedness</b>	A customers' total debts to the bank.
<b>Treasury Shares</b>	Shares directly held by the company. These shares do not have equity or voting rights.
<b>V</b>	
<b>Value at Risk (VaR)</b>	A model for measuring the maximum potential loss as a result of market risks materialization in a set time period and given a predetermined statistical probability. This method requires the revaluation of all of the corporation's positions based on the fair value of the assets and liabilities. The model's objectives are to estimate the risks to which financial institutions are exposed, stemming from materialization of market risks in various activities.