# Bank Leumi le-Israel B.M. and its Consolidated Companies

Condensed Consolidated Balance Sheet as at 31 March 2015 (NIS millions)

|  | 31.3.2015   | 31.3.2014   | 31.12.2014        |
|--|-------------|-------------|-------------------|
|  | (Unaudited) | (Unaudited) | (Audited)         |
| ASSETS   |             |             |                   |
| Cash and deposits with banks                                   | 51,769      | 44,162      | 60,615            |
| Securities   | 64,379      | 60,481      | 52,113            |
| Securities borrowed or purchased under<br>agreements to resell | 2,197       | 1,370       | 2,000             |
| Credit to the public   | 254,223     | 245,111     | 256,468           |
| Allowance for credit losses                                    | (3,948)     | (3,838)     | (3,988)           |
| Credit to the public, net                                      | 250,275     | 241,273     | 252,480           |
| Credit to governments  | 433         | 487         | 528               |
| Investments in companies<br>included on equity basis           | 896         | 1,630       | 2,216             |
| Buildings and equipment  | 3,651       | 3,626       | 3,729             |
| Intangible assets and goodwill                                 | 18          | 96          | 43                |
| Assets in respect of derivative instruments                    | 18,831      | 12,303      | 16,909            |
| Other assets   | 7,072       | 5,755(a     | a)(b) 6,564(a)(b) |
| Total assets   | 399,521     | 371,183     | 397,197           |

|  | 31.3.2015        | 31.3.2014          | 31.12.2014            |
|--|------------------|--------------------|-----------------------|
|  | (Unaudited)      | (Unaudited)        | (Audited)             |
| LIABILITIES AND EQUITY   |                  |                    |                       |
| Deposits of the public   | 305,017          | 282,732            | 303,397               |
| Deposits from banks  | 6,187            | 4,367              | 4,556                 |
| Deposits from governments  | 517              | 435                | 467                   |
| Securities lent or sold under agreements to repurchase                         | 1,384            | 540                | 1,238                 |
| Bonds, debentures and subordinated notes                                       | 19,596           | 24,484             | 23,678                |
| Liabilities in respect of derivative instruments                               | 18,086           | 12,861             | 15,650                |
| Other liabilities  | 21,426           | 19,639(a           | )(b) 21,695(a)(b)     |
| Total liabilities  | 372,213          | 345,058            | 370,681               |
| Non-controlling interests  | 329              | 341                | 340                   |
| Equity attributable to shareholders of the banking corporation<br>Total equity | 26,979<br>27,308 | 25,784(b<br>26,125 | ) 26,176(b)<br>26,516 |
| Total liabilities and equity   | 399,521          | 371,183            | 397,197               |
|  |                  |                    |                       |

(a) Restated pursuant to a change in accounting for accumulating employee rights.(b) Restated pursuant to retroactive implementation of US GAAP on employee rights.

#### **Condensed Consolidated Statement of Profit and Loss** for the period ended 31 March 2015 (NIS millions)

|  | month       | e three<br>s ended<br>1arch | For the year<br>ended<br>31 December |  |  |
|--|-------------|-----------------------------|--------------------------------------|--|--|
|  | 2015        | 2014                        | 2013                                 |  |  |
|  | (Unaudited) | (Unaudited)                 | (Audited)                            |  |  |
| Interest income  | 1,502       | 2,201                       | 10,012                               |  |  |
| Interest expenses  | (14)        | 444                         | 2,649                                |  |  |
| Net interest income  | 1,516       | 1,757                       | 7,363                                |  |  |
| Expenses (income) in respect of credit losses                      | 81          | (51)                        | 472                                  |  |  |
| Net interest income, after<br>expenses in respect of credit losses | 1,435       | <u>1,808</u>                | 6,891                                |  |  |
| Non-interest income  |             |                             |                                      |  |  |
| Non-interest financing income                                      | 1,319       | 323                         | 795                                  |  |  |
| Commissions  | 1,051       | 1,040                       | 4,167                                |  |  |
| Other income   | 55          | <u> </u>                    | 243 (a)                              |  |  |
| Total non-interest income  | 2,425       | 1,394                       | 5,205                                |  |  |
| Operating and other expenses                                       |             |                             |                                      |  |  |
| Salaries and related expenses                                      | 1,403       | 1,349 (a)                   | 5,028 (a)                            |  |  |
| Maintenance and depreciation of buildings and equipment            | 455         | 442                         | 1,778                                |  |  |
| Amortization of intangible assets and goodwill                     | (6)         | 3                           | 58                                   |  |  |
| Other expenses   | 402         | 367                         | 2,507                                |  |  |
| Total operating and other expenses                                 | 2,254       | <u>2,161</u>                | 9,371                                |  |  |

| Profit before taxes   | 1,606 | 1,041   | 2,725     |
|---|-------|---------|-----------|
| Provision for taxes on profit   | 557   | _428(a) | 1,335 (a) |
| Profit after taxes  | 1,049 | 613     | 1,390     |
| Share of the banking corporation in profits (losses)<br>after tax of companies included on equity basis | 131   | (37)(c) | 42        |
| Net profit:   |       | 570     |           |
| Before attribution to non-controlling interests   | 1,180 | 576     | 1,432     |
| Attributable to non-controlling interests   | (9)   | (11)    | (12)      |
| Attributable to shareholders of the banking corporation   | 1,171 | 565     | 1,420     |

#### Basic and diluted earnings per share (NIS)

| Net profit attributed to shareholders |      |          |          |
|---------------------------------------|------|----------|----------|
| of the banking corporation            | 0.80 | 0.38 (a) | 0.96 (a) |

(a) Restated pursuant to a change in accounting for accumulating employee rights.
(b) Restated pursuant to retroactive implementation of US GAAP on employee rights.
(c) Does no include the effect of the results of the Israel Corporation for the three months period ended 31 March 2014.

### Condensed Consolidated Statement of Changes in Equity for the period ended 31 March 2015 (NIS millions)

### For the three months ended 31 March 2015 (Unaudited)

Capital reserves

|  | Share<br>capital | Premium | Share-based<br>payment<br>transaction<br>and others (a) | Total share<br>capital<br>and capital<br>reserves | other   | Retained<br>earnings | Loans to<br>employees<br>for purchase<br>of the Bank's<br>shares | Total  | Non-<br>controlling<br>Interests | Total<br>capital |
|--|------------------|---------|---|---|---------|----------------------|--|--------|----------------------------------|------------------|
| Balance as at 31 December 2014 (Audited)                             | 7,059            | 1,129   | 33  | 8,221   | (1,573) | 19,570               | (42)   | 26,176 | 340                              | 26,516           |
| Net profit for the period  | -                | -       | -   | -   | -       | 1,171                | -  | 1,171  | 9                                | 1,180            |
| Dividend paid to non-controlling interests<br>in subsidiaries        | -                | -       | -   | -   | -       | -                    | -  | -      | -                                | -                |
| Adjustments in respect of companies<br>included on equity basis, net | -                | -       | -   | -   | -       | (5)                  | -  | (5)    | -                                | (5)              |
| Other comprehensive income, net after the effect of tax              | -                | -       | -   | -   | (362)   | -                    | -  | (362)  | 1                                | (361)            |
| Changes in non-controlling interests                                 | -                | -       | -   | -   | -       | (1)                  | -  | (1)    | (21)                             | (22)             |
| Balance at the end of the period                                     | 7,059            | 1,129   | 33  | 8,221   | (1,935) | 20,735               | (42)   | 26,979 | 329                              | 27,308           |

### For the three months ended 31 March 2014 (Unaudited)

#### Capital reserves

|  | Share<br>capital | Premium | Share-based<br>payment<br>transaction<br>and others (a) | Total share<br>capital<br>and capital<br>reserves | Accumulated<br>other<br>comprehensive<br>income (loss) | Retained<br>earnings | Loans to<br>employees<br>for purchase<br>of the Bank's<br>shares | Total  | Non-<br>controlling<br>Interests | Total<br>capital |
|--|------------------|---------|---|---|--|----------------------|--|--------|----------------------------------|------------------|
| Balance as at 31 December 2013 (Audited)(b)                          | 7,059            | 1,129   | 33  | 8,221   | (1,051)  | 18,075               | (43)   | 25,202 | 340                              | 25,542           |
| Net profit for the period(b)(c)                                      | -                | -       | -   | -   | -  | 565                  | -  | 565    | 11                               | 576              |
| Dividend paid to non-controlling interests<br>in subsidiaries        | -                | -       | -   | -   | -  | -                    | -  | -      | (10)                             | (10)             |
| Adjustments in respect of companies<br>included on equity basis, net | -                | -       | -   | -   | -  | (2)                  | -  | (2)    | -                                | (2)              |
| Other comprehensive loss, net after the effect of tax                | -                | -       | -   | -   | 18   | -                    | -  | 18     | 1                                | 19               |
| Changes in non-controlling interests                                 | -                | -       | -   | -   | -  | -                    | 1  | 1      | (1)                              | -                |
| Balance at the end of the period                                     | 7,059            | 1,129   | 33  | 8,221   | (1,033)  | 18,638               | (42)   | 25,784 | 341                              | 26,125           |

## For the year ended 31 December 2014 (Audited)

|  |                  | Capital res | erves   |   |  |                      |  |        |                                  |                  |
|--|------------------|-------------|---|---|--|----------------------|--|--------|----------------------------------|------------------|
|  | Share<br>capital | Premium     | Share-based<br>payment<br>transaction<br>and others (a) | Total share<br>capital<br>and capital<br>reserves | Accumulated<br>other<br>comprehensive<br>income (loss) | Retained<br>earnings | Loans to<br>employees<br>for purchase<br>of the Bank's<br>shares | Total  | Non-<br>controlling<br>Interests | Total<br>capital |
| Balance at 1 January 2013 (Audited)  | 7,059            | 1,129       | 23  | 8,211   | 458  | 15,965               | (44)   | 24,590 | 307                              | 24,897           |
| Effect of initial adoption of US GAAP on employee rights (b)               | -                | -           | -   | -   | (725)  | 13                   | -  | (712)  | -                                | (712)            |
| Balance at 1 January 2013 after initial<br>implementation of the new rules |                  |             |   |   |  |                      |  |        |                                  |                  |
| Net profit (b)   | -                | -           | -   | -   | -  | 2,062                | -  | 2,062  | 42                               | 2,104            |
| Dividend paid by consolidated companies                                    | -                | -           | -   | -   | -  | -                    | -  | -      | (6)                              | (6)              |
| Adjustments in respect of companies<br>included on equity basis, net       | _                | -           | -   | -   | -  | 24                   | -  | 24     | _                                | 24               |
| Benefit to employees in respect of share<br>based payments                 | _                | -           | 10  | 10  | -  | -                    | -  | 10     | -                                | 10               |
| Other comprehensive income, net after the<br>effect of taxes               | -                | -           | -   | -   | (784)  | -                    | -  | (784)  | (3)                              | (787)            |
| Other adjustments in respect of companies<br>included on equity basis      | -                | -           | -   | -   | -  | 11                   | -  | 11     | _                                | 11               |
| Loans to Employees for purchase<br>of the Bank's shares                    | -                | -           | -   | -   | -  | -                    | 1  | 1      | _                                | 1                |
| Balance as at 31 December 2013 (Audited)                                   | 7,059            | 1,129       | 33  | 8,221   | (1,051)  | 18,075               | (43)   | 25,202 | 340                              | 25,542           |
|  |                  |             |   |   |  |                      |  |        |                                  |                  |
| Net profit (b)   | -                | -           | -   | -   | -  | 1,420                | -  | 1,420  | 12                               | 1,432            |
| Dividend paid by consolidated companies                                    | -                | -           | -   | -   | -  | -                    | -  | -      | (10)                             | (10)             |
| Adjustments in respect of companies<br>included on equity basis, net       | -                | -           | -   | -   | -  | 75                   | -  | 75     | -                                | 75               |

| Other comprehensive income, net after the effect of tax | -     | -     | -  | -     | (522)   | -      | -    | (522)  | -   | (522)  |
|---|-------|-------|----|-------|---------|--------|------|--------|-----|--------|
| Changes in non-controlling interests                    | -     | -     | -  | -     | -       | -      | 1    | 1      | -   | 1      |
| Loans to Employees for purchase<br>of the Bank's shares | -     | -     | _  | -     | -       | -      | -    | -      | (2) | (2)    |
| Balance as at 31 December 2014 (Audited)                | 7,059 | 1,129 | 33 | 8,221 | (1,573) | 19,570 | (42) | 26,176 | 340 | 26,516 |

The complete report for the period ended 31 March 2015 including condensed financial statements, directors report and management review is available for public inspection at all branches of the bank.

A copy of the said report will be provided on request. The representative exchange rate against the dollar on 31 March 2015, according to which the financial statements have been prepared, was NIS 3.98

(a) Including NIS 10 million of other capital reserves.

(b) Restated pursuant to retroactive implementation of US GAAP on employee rights.
 (c) Restated pursuant to a change in accounting for accumulating employee rights.

#### Consolidated Statement of Comprehensive Income For the period ended 31 March 2015

|  |                  | (NIS millions)                       |             |
|--|------------------|--------------------------------------|-------------|
|  | For the month 31 | For the<br>year ended<br>31 December |             |
|  | 2015             | 2014                                 | 2014        |
|  | (Unaudited)      | (Unaudited)                          | (Audited)   |
| Net profit before attribution to non-controlling interests   | 1,180            | 576(c)(d)                            | 1,432(c)(d) |
| Less net profit attributed to non-controlling interests  | 9                | 11                                   | 12          |
| Net profit attributed to shareholders of the Bank  | 1,171            | 565                                  | 1,420       |
| Other comprehensive income (loss), before taxes:   |                  |                                      |             |
| Adjustments for showing securities available for sale at fair value, net                                 | 549              | (8)                                  | 355         |
| Adjustments for translation of financial statements, net (a), after hedges (b)                           | 21               | -                                    | 192         |
| Adjustments of liabilities in respect of employee rights (e)   | (1,254)          | 104                                  | (1,458)     |
| Share of the banking corporation in other<br>comprehensive loss of companies included<br>on equity basis | 20               | (7)(f)                               | (108)       |
| Other comprehensive income (loss), before taxes  | (664)            | 89                                   | (1,019)     |
| Relevant tax effect  | 303              | (70)                                 | 497         |
| Other comprehensive income (loss) before attribution to<br>non-controlling interests, after taxes        | (361)            | 19                                   | (522)       |
| Less other comprehensive income attributed to<br>non-controlling interests                               | 1                | 1                                    |             |
| Other comprehensive income (loss) attributed to<br>shareholders of the banking corporation, after taxes  | (362)            | 18                                   | (522)       |
| Comprehensive income before attribution to<br>non-controlling interests                                  | 819              | 595                                  | 910         |
| Comprehensive income attributed to<br>non-controlling interests  | 10               | 12                                   | 12          |
| Comprehensive income attributed to shareholders<br>of the Bank   | 809              | 583                                  | 898         |

(a) Adjustments for translation of financial statements of foreign operations whose functional currency is different from the functional currency of the Bank.
(b) Hedges – profits (losses) net in respect of hedging a net investment in foreign currency.
(c) Restated pursuant to a change in accounting for accumulating employee rights.
(d) Restated pursuant to retroactive implementation of US GAAP on employee rights.
(e) Reflects mainly adjustments in respect of actuarial adjustments at year end of defined benefit pension plans and amortization of amounts recorded in the past in th

in other comprehensive income. (f) Does not include the effect of the results of the Israel Corporation for the three month period ended 31 March 2014.

David Brodet Chairman of the Board of Directors

Rakefet Russak-Aminoach President and Chief Executive Officer

**Ron Fainaro** Executive Vice President, Head of Finance Division

Shlomo Goldfarb Executive Vice President, Chief Accounting Officer, Head of Accounting Division

## 28 May 2015

