

# Bank Leumi le-Israel B.M. and subsidiaries

## Condensed Consolidated Balance Sheet as at 30 June 2011 (NIS millions) Reported amounts

| ASSETS   | 30.6.2011<br>(Unaudited) | 30.6.2010<br>(Unaudited) | 31.12.2010<br>(Audited) |
|--|--------------------------|--------------------------|-------------------------|
| Cash and deposits with banks   | 45,566                   | 47,180                   | 30,052                  |
| Securities   | 40,146                   | 51,211                   | 55,791                  |
| Securities borrowed or purchased under agreement to resell                         | 1,330                    | 725                      | 1,190                   |
| Credit to the public (a)   | 232,670                  | 222,806                  | 234,255                 |
| Allowance for credit losses (a)  | (4,322)                  | (10,353)                 | (10,274)                |
| Net credit to the public   | 228,348                  | 212,453                  | 223,981                 |
| Credit to governments  | 352                      | 396                      | 379                     |
| Investments in companies included on equity basis                                  | 2,159                    | 1,720                    | 1,924                   |
| Buildings and equipment  | 3,627                    | 3,564                    | 3,638                   |
| Goodwill (a)   | 45                       | 117                      | 45                      |
| Assets in respect of derivative instruments (a)                                    | 7,764                    | 8,303                    | 8,716                   |
| Other assets (a) (b)   | 3,719                    | 2,757                    | 2,606                   |
| Total assets   | <u>333,056</u>           | <u>328,426</u>           | <u>328,322</u>          |
| LIABILITIES AND EQUITY CAPITAL   | 30.6.2011<br>(Unaudited) | 30.6.2010<br>(Unaudited) | 31.12.2010<br>(Audited) |
| Deposits of the public   | 252,704                  | 251,677                  | 249,584                 |
| Deposits from banks  | 5,362                    | 3,288                    | 2,691                   |
| Deposits from governments  | 443                      | 909                      | 660                     |
| Securities loaned or sold under agreement to repurchase                            | 791                      | 740                      | 1,006                   |
| Debentures, bonds and subordinated notes   | 27,034                   | 26,846                   | 26,939                  |
| Liabilities in respect of derivative instruments (a)                               | 9,447                    | 9,498                    | 9,985                   |
| Other liabilities (a) (b)  | 14,098                   | 12,040                   | 13,846                  |
| Total liabilities  | <u>309,879</u>           | <u>304,998</u>           | <u>304,711</u>          |
| Non-controlling interests  | 333                      | 292                      | 318                     |
| Shareholders' equity attributed to the shareholders of the banking corporation (b) | 22,844                   | 23,136                   | 23,293                  |
| Total shareholders' equity   | <u>23,177</u>            | <u>23,428</u>            | <u>23,611</u>           |
| Total shareholders' equity and liabilities   | <u>333,056</u>           | <u>328,426</u>           | <u>328,322</u>          |

## Condensed Consolidated Statement of Profit and Loss for the Period Ended 30 June 2011 (NIS millions) Reported amounts

|   | For the Three Months Ended 30 June |                     | For the Six Months Ended 30 June |                     | For the Year Ended 31 December |
|---|------------------------------------|---------------------|----------------------------------|---------------------|--------------------------------|
|   | 2011<br>(Unaudited)                | 2010<br>(Unaudited) | 2011<br>(Unaudited)              | 2010<br>(Unaudited) | 2010<br>(Audited)              |
|   |                                    |                     |                                  |                     |                                |
| Net interest income before expenses in respect of credit losses   | 1,951                              | 1,639               | 3,890                            | 3,446               | 7,433                          |
| Expenses (income) in respect of credit losses   | <u>73</u>                          | <u>196</u>          | <u>(29)</u>                      | <u>326</u>          | <u>584</u>                     |
| Net interest income after expenses in respect of credit losses  | <u>1,878</u>                       | <u>1,443</u>        | <u>3,919</u>                     | <u>3,120</u>        | <u>6,849</u>                   |
| <b>Operating and other income</b>   |                                    |                     |                                  |                     |                                |
| Operating commissions   | 906                                | 917                 | 1,881                            | 1,821               | 3,710                          |
| Profits from investments in shares, net   | 38                                 | 100                 | 68                               | 174                 | 216                            |
| Other income  | <u>22</u>                          | <u>22</u>           | <u>40</u>                        | <u>43</u>           | <u>185</u>                     |
| Total operating and other income  | <u>966</u>                         | <u>1,039</u>        | <u>1,989</u>                     | <u>2,038</u>        | <u>4,111</u>                   |
| <b>Operating and other expenses</b>   |                                    |                     |                                  |                     |                                |
| Salaries and related expenses (b)   | 1,272                              | 1,199               | 2,622                            | 2,409               | 4,676                          |
| Building and equipment maintenance and depreciation   | 432                                | 391                 | 840                              | 771                 | 1,591                          |
| Depreciation of goodwill (a)  | —                                  | 4                   | —                                | 8                   | 80                             |
| Other expenses (a)  | <u>374</u>                         | <u>350</u>          | <u>701</u>                       | <u>663</u>          | <u>1,604</u>                   |
| Total operating and other expenses  | <u>2,078</u>                       | <u>1,944</u>        | <u>4,163</u>                     | <u>3,851</u>        | <u>7,951</u>                   |
| Operating profit before taxes   | <u>766</u>                         | <u>538</u>          | <u>1,745</u>                     | <u>1,307</u>        | <u>3,009</u>                   |
| Provision for taxes on operating profit (b)   | <u>259</u>                         | <u>136</u>          | <u>632</u>                       | <u>448</u>          | <u>1,239</u>                   |
| Operating profit after taxes  | <u>507</u>                         | <u>402</u>          | <u>1,113</u>                     | <u>859</u>          | <u>1,770</u>                   |
| Equity in after-tax operating profit of companies included on equity basis                                | <u>72</u>                          | <u>117</u>          | <u>30</u>                        | <u>202</u>          | <u>420</u>                     |
| <b>Net operating profit</b>   |                                    |                     |                                  |                     |                                |
| Before attribution to holders of non-controlling interests  | 579                                | 519                 | 1,143                            | 1,061               | 2,190                          |
| Attributed to holders of non-controlling interests  | <u>(18)</u>                        | <u>(12)</u>         | <u>(28)</u>                      | <u>(15)</u>         | <u>(39)</u>                    |
| Attributed to shareholders' of the banking corporation  | <u>561</u>                         | <u>507</u>          | <u>1,115</u>                     | <u>1,046</u>        | <u>2,151</u>                   |
| Profit net, from extraordinary items after-tax before attribution to holders of non-controlling interests | <u>2</u>                           | <u>182</u>          | <u>3</u>                         | <u>186</u>          | <u>183</u>                     |
| <b>Net profit for the period</b>  |                                    |                     |                                  |                     |                                |
| Before attribution to holders of non-controlling interests  | 581                                | 701                 | 1,146                            | 1,247               | 2,373                          |
| Attributed to holders of non-controlling interests  | <u>(18)</u>                        | <u>(12)</u>         | <u>(28)</u>                      | <u>(15)</u>         | <u>(39)</u>                    |
| Attributed to shareholders' of the banking corporation  | <u>563</u>                         | <u>689</u>          | <u>1,118</u>                     | <u>1,232</u>        | <u>2,334</u>                   |
| <b>Basic and diluted earnings per share</b>   |                                    |                     | (NIS)                            |                     |                                |
| Net operating profit attributed to shareholders' of the banking corporation (b)                           | 0.38                               | 0.34                | 0.76                             | 0.71                | 1.46                           |
| After-tax profit from extraordinary items attributed to shareholders' of the banking corporation          | —                                  | 0.13                | —                                | 0.13                | 0.12                           |
| Total   | <u>0.38</u>                        | <u>0.47</u>         | <u>0.76</u>                      | <u>0.84</u>         | <u>1.58</u>                    |

(a) Comparative figures have been reclassified for adaptation to the method of presentation in the current period. Comparative figures in respect of credit to the public and allowance for credit losses have not been restated pursuant to implementation of new directives, and are not comparable with current data.

(b) Restated.

The complete quarterly report for the period ended 30 June 2011 including condensed financial statements, directors' report and management review is available for public inspection at all branches of the Bank.

A copy of the said report will be provided on request. The representative exchange rate against the dollar on 30 June 2011, according to which the financial statements have been prepared, was NIS 3.415.

**Condensed Consolidated Statement of Changes in Shareholders' Equity**  
**For the Period Ended 30 June 2011 (NIS millions)**

**Reported amount**

For the Three Months Ended 30 June 2011 (Unaudited)

|   | Accumulated other comprehensive income (expenses) |              |  |   |   |                             |   |                   |  |  |               |            | Total      | Non-controlling interests | Total shareholders' equity |  |  |  |
|---|---|--------------|--|---|---|-----------------------------|---|-------------------|--|--|---------------|------------|------------|---------------------------|----------------------------|--|--|--|
|   | Capital reserves                                  |              |  | Accumulated other comprehensive income (expenses) |   |                             |   |                   |  |  |               |            |            |                           |                            |  |  |  |
|   | Share capital                                     | Premium      | share-based payment transaction and others (a) | Total share capital and capital reserves          | Adjustments in respect of presentation of securities available for sale at fair value | Translation adjustments (b) | Capital reserves in respect of companies included on equity basis | Retained earnings | Dividend declared after balance sheet date | Loans to employees for purchase of the bank's shares |               |            |            |                           |                            |  |  |  |
| Balance at the beginning of the period (d)  | 7,059   | 1,129        | 10   | 8,198   | 252   | (132)                       | 41  | 14,130            | —  | (1)  | 22,488        | 563        | 314        | 18                        | 22,802                     |  |  |  |
| Net profit for the period   | —   | —            | —  | —   | —   | —                           | —   | 563               | —  | —  | —             | —          | —          | —                         | 581                        |  |  |  |
| Benefit in respect of share-based transactions  | —   | —            | 14   | 14  | —   | —                           | —   | —                 | —  | —  | —             | —          | 14         | —                         | 14                         |  |  |  |
| Adjustments in respect of presentation of securities available for sale at fair value                 | —   | —            | —  | —   | (125)   | —                           | —   | —                 | —  | —  | —             | —          | (125)      | —                         | (125)                      |  |  |  |
| Profits in respect of securities available for sale that were realized and charged to profit and loss | —   | —            | —  | —   | (66)  | —                           | —   | —                 | —  | —  | —             | —          | (66)       | —                         | (66)                       |  |  |  |
| Related tax effect  | —   | —            | —  | —   | 13  | —                           | —   | —                 | —  | —  | —             | —          | 13         | —                         | 13                         |  |  |  |
| Loans to employees for purchase of the bank's shares  | —   | —            | —  | —   | —   | —                           | —   | —                 | —  | —  | —             | —          | (43)       | (43)                      | (43)                       |  |  |  |
| Changes in non-controlling interests  | —   | —            | —  | —   | —   | —                           | —   | —                 | —  | —  | —             | —          | —          | 1                         | 1                          |  |  |  |
| Balance at the end of the period  | <u>7,059</u>                                      | <u>1,129</u> | <u>24</u>                                      | <u>8,212</u>                                      | <u>74</u>   | <u>(132)</u>                | <u>41</u>   | <u>14,693</u>     | <u>—</u>                                   | <u>(44)</u>  | <u>22,844</u> | <u>333</u> | <u>314</u> | <u>18</u>                 | <u>23,177</u>              |  |  |  |

For the Three Months Ended 30 June 2010 (Unaudited)

|  | Accumulated other comprehensive income (expenses) |              |  |   |   |                             |                   |  |  |               |            |            | Total     | Non-controlling interests | Total shareholders' equity |  |  |  |
|--|---|--------------|--|---|---|-----------------------------|-------------------|--|--|---------------|------------|------------|-----------|---------------------------|----------------------------|--|--|--|
|  | Capital reserves                                  |              |  | Accumulated other comprehensive income (expenses) |   |                             |                   |  |  |               |            |            |           |                           |                            |  |  |  |
|  | Share capital                                     | Premium      | share-based payment transaction and others (a) | Total share capital and capital reserves          | Adjustments in respect of presentation of securities available for sale at fair value | Translation adjustments (b) | Retained earnings | Dividend declared after balance sheet date | Loans to employees for purchase of the bank's shares |               |            |            |           |                           |                            |  |  |  |
| Balance at the beginning of the period (d)   | 7,059   | 972          | 197  | 8,228   | 637   | (504)                       | 14,323            | —  | (371)  | 22,313        | 689        | 285        | 12        | 22,598                    |                            |  |  |  |
| Net profit for the period  | —   | —            | —  | —   | —   | —                           | 689               | —  | —  | —             | —          | —          | —         | —                         | 701                        |  |  |  |
| Dividend declared after balance sheet date   | —   | —            | —  | —   | —   | —                           | (500)             | 500  | —  | —             | —          | —          | —         | —                         | —                          |  |  |  |
| Employee benefit - tax effect  | —   | —            | (30)   | (30)  | —   | —                           | —                 | —  | —  | —             | —          | (30)       | —         | —                         | (30)                       |  |  |  |
| Release of shares  | —   | 157          | (157)  | —   | —   | —                           | —                 | —  | —  | —             | —          | —          | —         | —                         | —                          |  |  |  |
| Adjustments in respect of presentation of securities available for sale at fair value                | —   | —            | —  | —   | (248)   | —                           | —                 | —  | —  | —             | —          | (248)      | (3)       | (3)                       | (251)                      |  |  |  |
| Profit in respect of securities available for sale that were realized and charged to profit and loss | —   | —            | —  | —   | (65)  | —                           | —                 | —  | —  | —             | —          | (65)       | —         | —                         | (65)                       |  |  |  |
| Related tax effect   | —   | —            | —  | —   | 64  | —                           | —                 | —  | —  | —             | —          | 64         | —         | —                         | 64                         |  |  |  |
| Adjustments from translation in respect of companies included on equity basis                        | —   | —            | —  | —   | —   | 44                          | —                 | —  | —  | —             | —          | 44         | —         | —                         | 44                         |  |  |  |
| Loans to employees for purchase of the bank's shares   | —   | —            | —  | —   | —   | —                           | —                 | —  | —  | 369           | 369        | —          | —         | —                         | 369                        |  |  |  |
| Changes in non-controlling interests   | —   | —            | —  | —   | —   | —                           | —                 | —  | —  | —             | —          | (2)        | —         | —                         | (2)                        |  |  |  |
| Balance at the end of the period (d)   | <u>7,059</u>                                      | <u>1,129</u> | <u>10</u>                                      | <u>8,198</u>                                      | <u>388</u>  | <u>(460)</u>                | <u>14,512</u>     | <u>500</u>                                 | <u>(2)</u>   | <u>23,136</u> | <u>292</u> | <u>285</u> | <u>12</u> | <u>23,428</u>             |                            |  |  |  |

**For the Six Months Ended 30 June 2011 (Unaudited)**

|   | Accumulated other comprehensive income (expenses) |              |  |   |   |                             |   |                   |  |  |               |                           |                            |
|---|---|--------------|--|---|---|-----------------------------|---|-------------------|--|--|---------------|---------------------------|----------------------------|
|   | Capital reserves                                  |              |  | Accumulated other comprehensive income (expenses) |   |                             |   |                   |  |  |               |                           |                            |
|   | Share capital                                     | Premium      | share-based payment transaction and others (a) | Total share capital and capital reserves          | Adjustments in respect of presentation of securities available for sale at fair value | Translation adjustments (b) | Capital reserves in respect of companies included on equity basis | Retained earnings | Dividend declared after balance sheet date | Loans to employees for purchase of the bank's shares | Total         | Non-controlling interests | Total shareholders' equity |
| Balance at the beginning of the period (audited) (d)  | 7,059   | 1,129        | 10   | 8,198   | 468   | (460)                       | 25  | 15,063            | —  | (1)  | 23,293        | 318                       | 23,611                     |
| Adjustment of opening balance in respect of change to impaired debts and IFRS (b) (c)                 | —   | —            | —  | —   | —   | 381                         | —   | (1,090)           | —  | —  | (709)         | (14)                      | (723)                      |
| Net profit for the period   | —   | —            | —  | —   | —   | —                           | —   | 1,118             | —  | —  | 1,118         | 28                        | 1,146                      |
| Dividend paid   | —   | —            | —  | —   | —   | —                           | —   | (400)             | —  | —  | (400)         | —                         | (400)                      |
| Benefit in respect of share-based transactions  | —   | —            | 14   | 14  | —   | —                           | —   | —                 | —  | —  | 14            | —                         | 14                         |
| Adjustments in respect of companies included on equity basis, net                                     | —   | —            | —  | —   | —   | (53)                        | 16  | 2                 | —  | —  | (35)          | —                         | (35)                       |
| Adjustments in respect of presentation of securities available for sale at fair value                 | —   | —            | —  | —   | (365)   | —                           | —   | —                 | —  | —  | (365)         | —                         | (365)                      |
| Profits in respect of securities available for sale that were realized and charged to profit and loss | —   | —            | —  | —   | (150)   | —                           | —   | —                 | —  | —  | (150)         | —                         | (150)                      |
| Related tax effect  | —   | —            | —  | —   | 121   | —                           | —   | —                 | —  | —  | 121           | —                         | 121                        |
| Loans to employees for purchase of the bank's shares  | —   | —            | —  | —   | —   | —                           | —   | —                 | —  | (43)   | (43)          | —                         | (43)                       |
| Changes in non-controlling interests  | —   | —            | —  | —   | —   | —                           | —   | —                 | —  | —  | —             | 1                         | 1                          |
| Balance at the end of the period  | <u>7,059</u>                                      | <u>1,129</u> | <u>24</u>                                      | <u>8,212</u>                                      | <u>74</u>   | <u>(132)</u>                | <u>41</u>   | <u>14,693</u>     | <u>—</u>                                   | <u>(44)</u>  | <u>22,844</u> | <u>333</u>                | <u>23,177</u>              |

**For the Six Months Ended 30 June 2010 (Unaudited)**

|  | Accumulated other comprehensive income (expenses) |              |  |   |   |                             |                   |  |  |               |                           |                            |
|--|---|--------------|--|---|---|-----------------------------|-------------------|--|--|---------------|---------------------------|----------------------------|
|  | Capital reserves                                  |              |  | Accumulated other comprehensive income (expenses) |   |                             |                   |  |  |               |                           |                            |
|  | Share capital                                     | Premium      | share-based payment transaction and others (a) | Total share capital and capital reserves          | Adjustments in respect of presentation of securities available for sale at fair value | Translation adjustments (b) | Retained earnings | Dividend declared after balance sheet date | Loans to employees for purchase of the bank's shares | Total         | Non-controlling interests | Total shareholders' equity |
| Balance at the beginning of the period (audited) (d)   | 7,059   | 972          | 197  | 8,228   | 309   | (474)                       | 13,846            | —  | (377)  | 21,532        | 282                       | 21,814                     |
| Net profit for the period  | —   | —            | —  | —   | —   | —                           | 1,232             | —  | —  | 1,232         | 15                        | 1,247                      |
| Dividend declared after balance sheet date   | —   | —            | —  | —   | —   | —                           | (500)             | 500  | —  | —             | —                         | —                          |
| Employee benefit - tax effect  | —   | —            | (30)   | (30)  | —   | —                           | —                 | —  | —  | (30)          | —                         | (30)                       |
| Release of shares  | —   | 157          | (157)  | —   | —   | —                           | —                 | —  | —  | —             | —                         | —                          |
| Adjustments in respect of presentation of securities available for sale at fair value                | —   | —            | —  | —   | 288   | —                           | —                 | —  | —  | 288           | (3)                       | 285                        |
| Profit in respect of securities available for sale that were realized and charged to profit and loss | —   | —            | —  | —   | (128)   | —                           | —                 | —  | —  | (128)         | —                         | (128)                      |
| Related tax effect   | —   | —            | —  | —   | (81)  | —                           | —                 | —  | —  | (81)          | —                         | (81)                       |
| Adjustments from translation in respect of companies included on equity basis                        | —   | —            | —  | —   | —   | 14                          | (66)              | —  | —  | (52)          | —                         | (52)                       |
| Loans to employees for purchase of the bank's shares   | —   | —            | —  | —   | —   | —                           | —                 | —  | 375  | 375           | —                         | 375                        |
| Changes in non-controlling interests   | —   | —            | —  | —   | —   | —                           | —                 | —  | —  | —             | (2)                       | (2)                        |
| Balance at the end of the period (d)   | <u>7,059</u>                                      | <u>1,129</u> | <u>10</u>                                      | <u>8,198</u>                                      | <u>388</u>  | <u>(460)</u>                | <u>14,512</u>     | <u>500</u>                                 | <u>(2)</u>   | <u>23,136</u> | <u>292</u>                | <u>23,428</u>              |

**For the Year Ended 31 December 2010 (Audited)**

|   | Capital reserves |              |  | Accumulated other comprehensive income (expenses) |   |                             |   |                   |  | Total<br>shareholders' equity |            |               |
|---|------------------|--------------|--|---|---|-----------------------------|---|-------------------|--|-------------------------------|------------|---------------|
|   | Share capital    | Premium      | share-based payment transaction and others (a) | Total share capital and capital reserves          | Adjustments in respect of presentation of securities available for sale at fair value | Translation adjustments (b) | Capital reserves in respect of companies included on equity basis | Retained earnings | Loans to employees for purchase of the bank's shares |                               |            |               |
|   |                  |              |  |   |   |                             |   |                   |  |                               |            |               |
| Balance as at 31 December 2009 (audited) (d)  | 7,059            | 972          | 197  | 8,228   | 309   | (474)                       | —   | 13,846            | (377)  | 21,532                        | 282        | 21,814        |
| Net profit for the period (d)   | —                | —            | —  | —   | —   | —                           | —   | 2,334             | —  | 2,334                         | 39         | 2,373         |
| Expiration of options   | —                | 157          | (157)  | —   | —   | —                           | —   | —                 | —  | —                             | —          | —             |
| Employee benefit - tax effect   | —                | —            | (30)   | (30)  | —   | —                           | —   | —                 | —  | (30)                          | —          | (30)          |
| Dividend paid   | —                | —            | —  | —   | —   | —                           | —   | (500)             | —  | (500)                         | —          | (500)         |
| Proposed dividend   | —                | —            | —  | —   | —   | —                           | —   | (500)             | —  | (500)                         | —          | (500)         |
| Adjustments in respect of companies included on equity basis, net                                     | —                | —            | —  | —   | —   | 14                          | 25  | (117)             | —  | (78)                          | —          | (78)          |
| Adjustments in respect of presentation of securities available for sale at fair value                 | —                | —            | —  | —   | 538   | —                           | —   | —                 | —  | 538                           | —          | 538           |
| Profits in respect of securities available for sale that were realized and charged to profit and loss | —                | —            | —  | —   | (303)   | —                           | —   | —                 | —  | (303)                         | —          | (303)         |
| Related tax effect  | —                | —            | —  | —   | (76)  | —                           | —   | —                 | —  | (76)                          | —          | (76)          |
| Loans to employees for purchase of the Bank's shares  | —                | —            | —  | —   | —   | —                           | —   | —                 | 376  | 376                           | —          | 376           |
| Changes in non-controlling interests  | —                | —            | —  | —   | —   | —                           | —   | —                 | —  | —                             | (3)        | (3)           |
| Balance as at 31 December 2010 (d)  | <u>7,059</u>     | <u>1,129</u> | <u>10</u>                                      | <u>8,198</u>                                      | <u>468</u>  | <u>(460)</u>                | <u>25</u>   | <u>15,063</u>     | <u>(1)</u>   | <u>23,293</u>                 | <u>318</u> | <u>23,611</u> |

(a) Including NIS 10 million of other capital reserves.

(b) Adjustments arising from translation of the financial statements of foreign subsidiaries, whose functional currency is different from the functional currency of the Bank. In 2011 adjustments arising from translation were moved to retained earnings that were accumulated due to the change to reporting according to IAS21, in the sum of NIS 381 million.

(c) Including NIS 721 million in respect of change implementation of impaired debts directives (NIS 1,319 million gross).

(d) Restated.

David Brodet  
Chairman of the Board of Directors

Galia Maor  
President and Chief Executive Officer

Menachem Schwartz  
First Executive Vice President  
Chief Accounting Officer  
Head of Accounting Division

30 August 2011

