



לְאוּמִי  
leumi

## JUNE 30, 2022 FINANCIAL RESULTS PRESENTATION



The conference call does not replace the need to review the latest periodic/quarterly reports in which full information is contained, including forward looking information, as defined in the Israeli Securities Law, and set out in the aforementioned reports.

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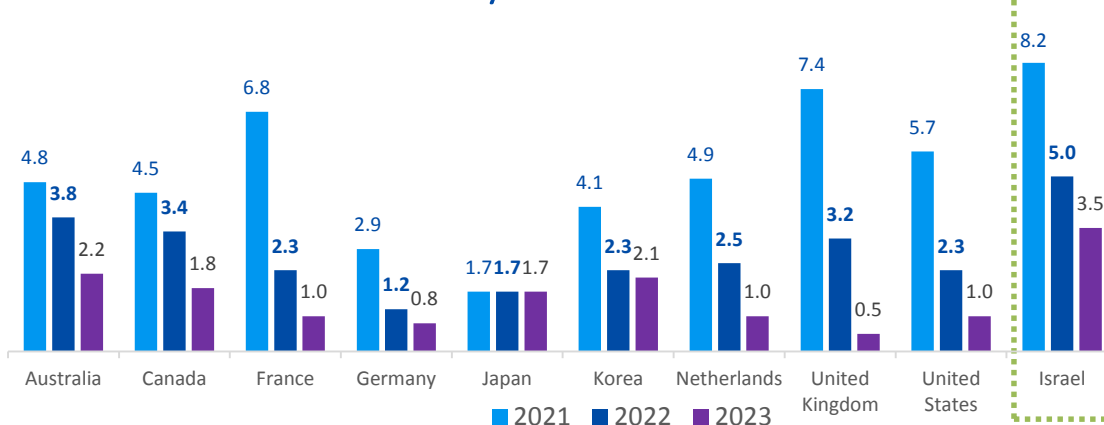
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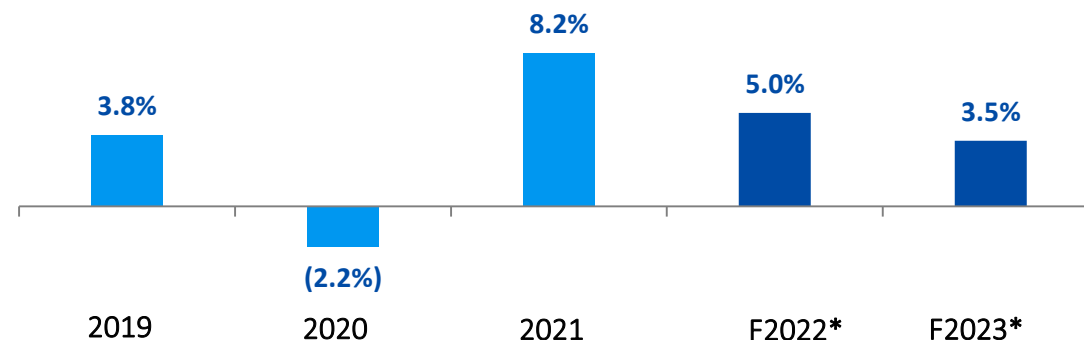
# Macroeconomic Factors and Indicators

## IMF - GDP Forecasts for 2022 - 2023

### Resilient Recovery from COVID-19 in Israel

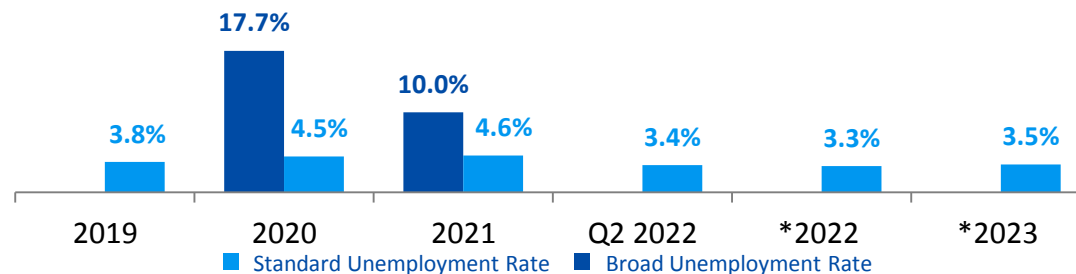


## BOI - GDP, Rate of Change, Real Terms

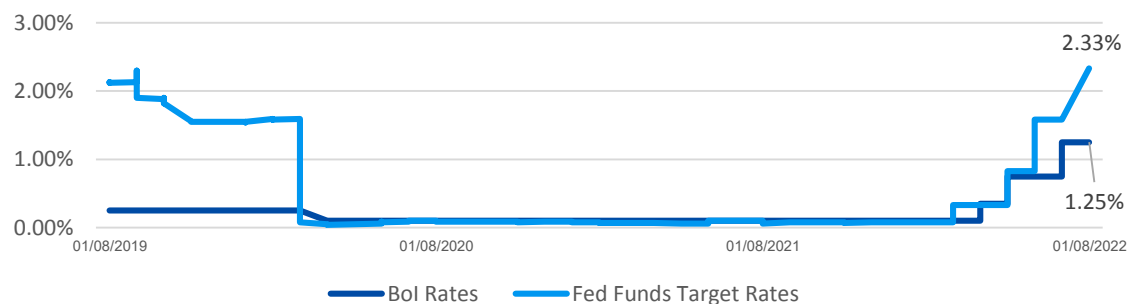


## Unemployment\*\*, Age Group 15+

### BOI estimates



## Bank of Israel and Fed Funds Rates, %



### Estimates

### CPI

2020  
(0.6%)

2021  
2.4%

E2022  
4.5%-5.0%

E2023  
2.0%-3.0%

Sources: Bank of Israel, CBS, IMF as of August 2022, Refinitiv.

\*BOI Forecast as of July 7, 2022. CBS figures as of February 16, 2022. 2022 unemployment forecast refers to expected annual average for age group 25-64. CPI estimates derived from market expectations.

\*\*Broad Unemployment rate includes employees temporarily absent from their places of work due to the coronavirus crisis and those dismissed since March and who do not currently participate in the workforce.



# Core Business Continues to Improve - Key Financial Metrics

	H1 2022	Q2 2022	Annual 2021
Net Income (NIS millions)	3,601	1,992	6,028
ROE	17.1%	18.5%	15.0%
Credit Growth	12.3%	4.3%	16.1%
Cost / Income Ratio	40.3%	35.0%	46.8%
Credit Loss (Income) Expense Ratio	0.05%	0.14%	(0.25%)
PPNR / Average Assets*	1.6%	1.9%	1.4%
ROA	1.1%	1.2%	1.0%

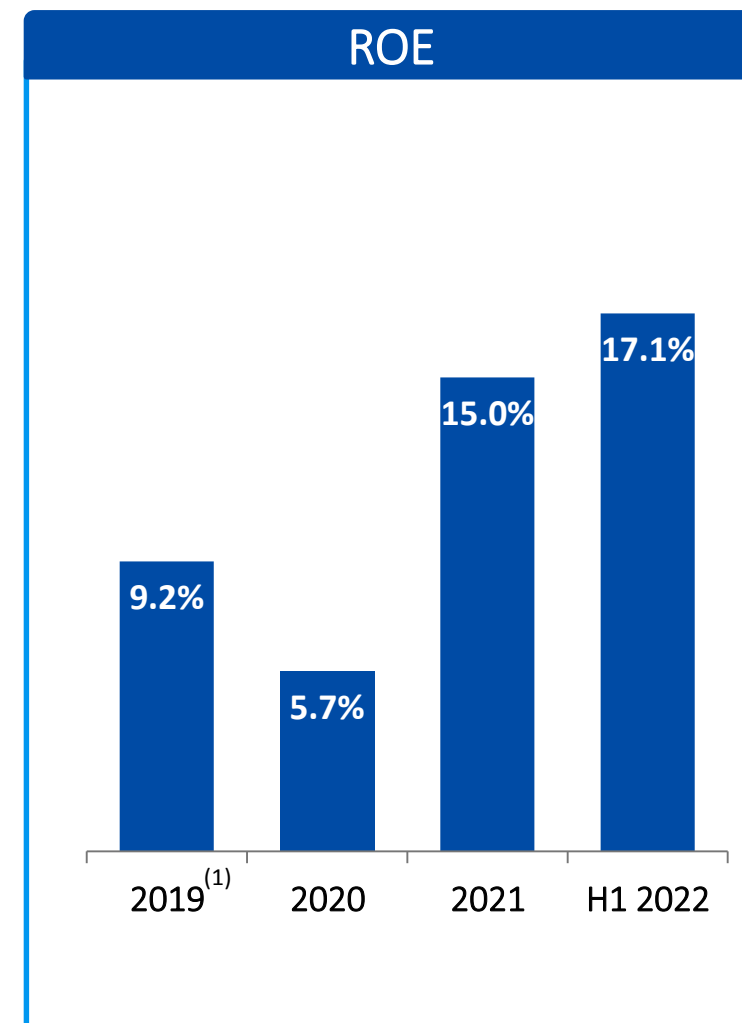
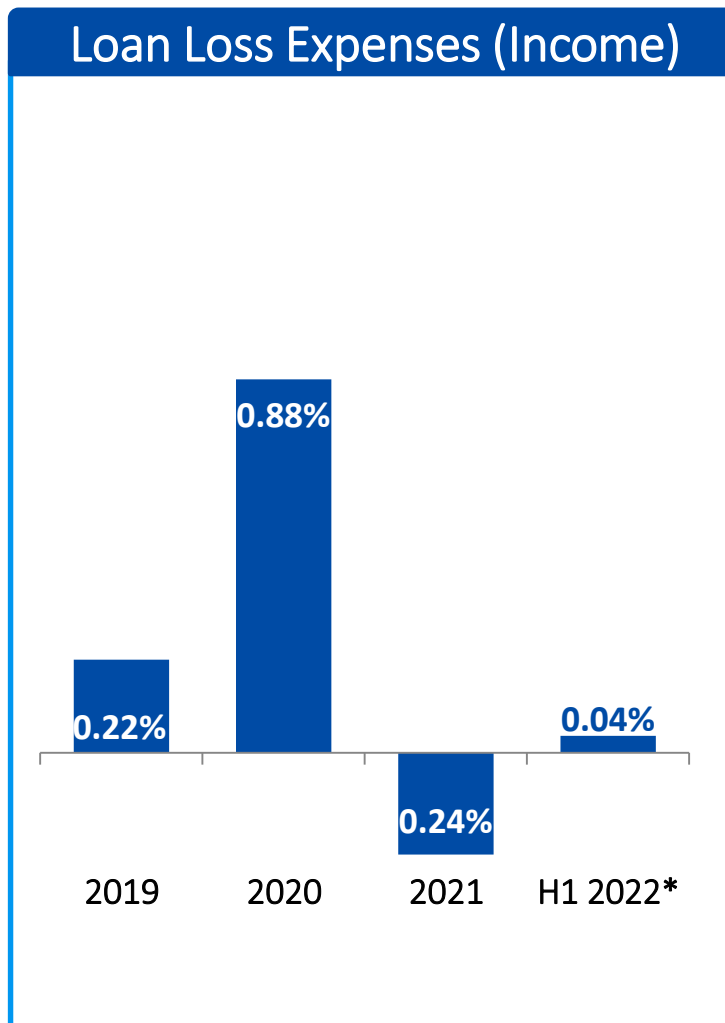
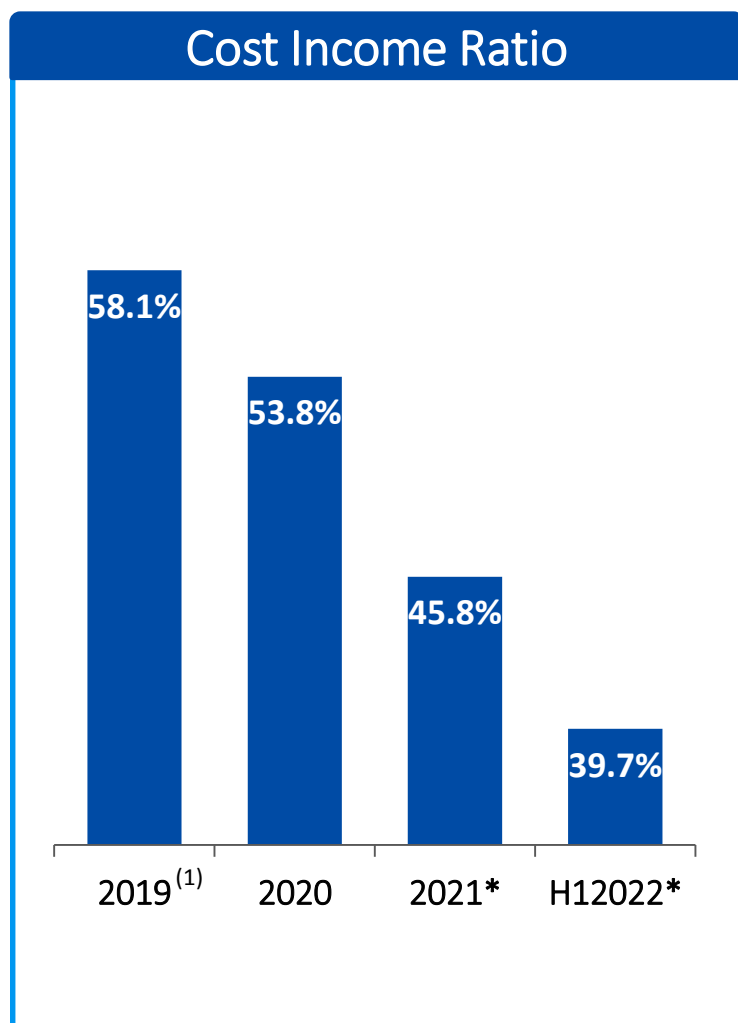
\*Pre-provision net revenue equals net interest income plus total non-interest income less total non-interest expense; presented on an annualized basis

H1-2021 ROE is restated according to new BOI regulations

H1-2022 Credit Growth excludes Leumi USA on a comparative basis



# Improving Returns via Delivery of Enhanced Operating Leverage

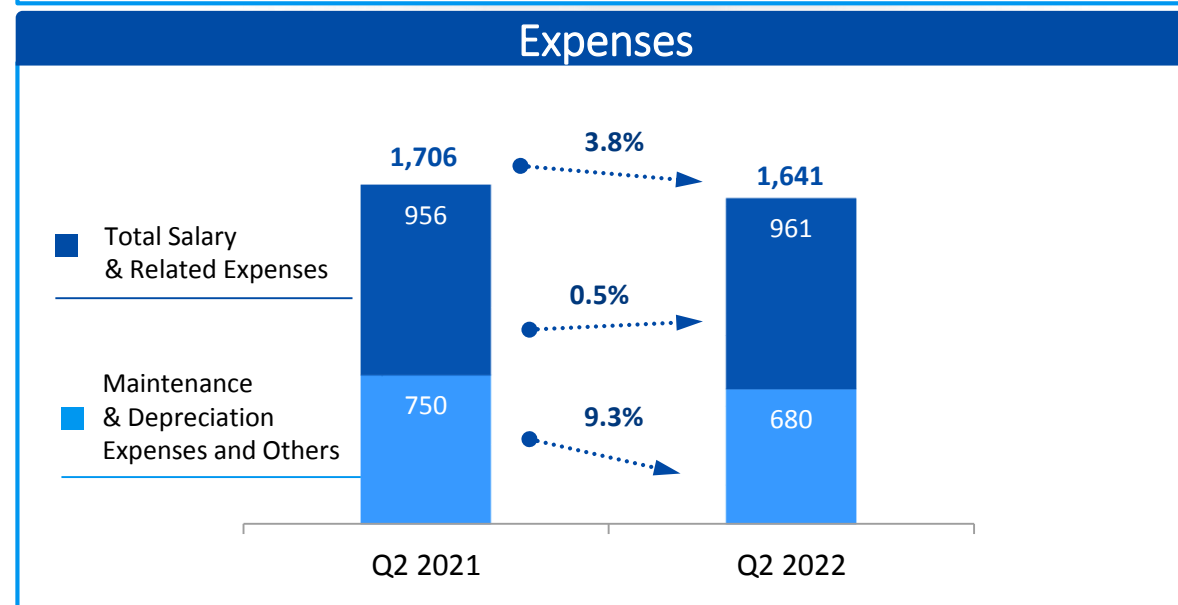
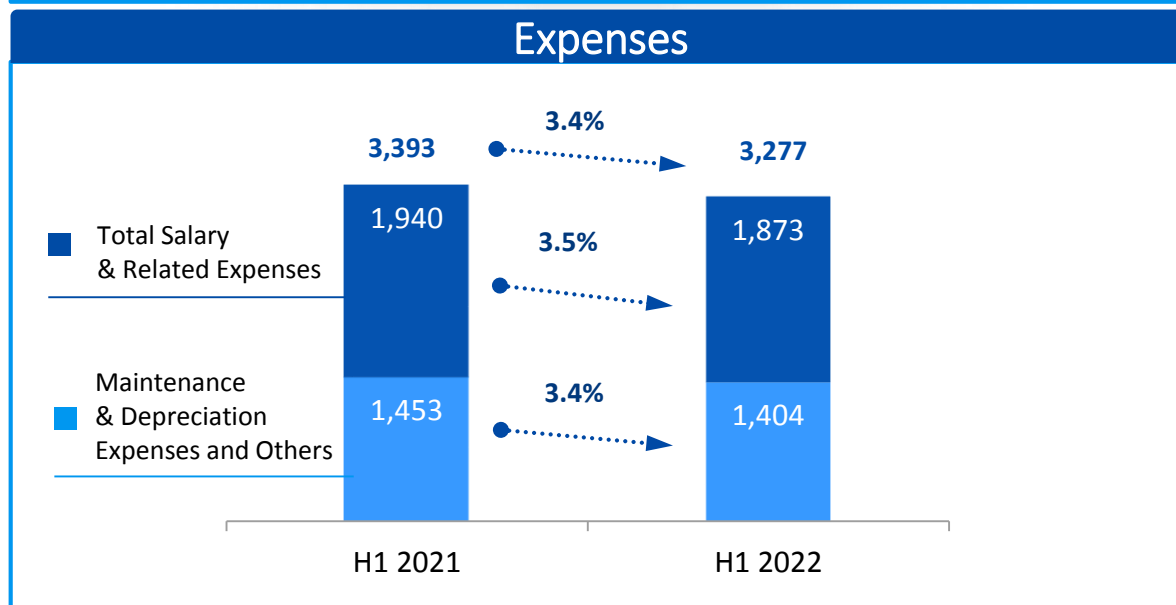
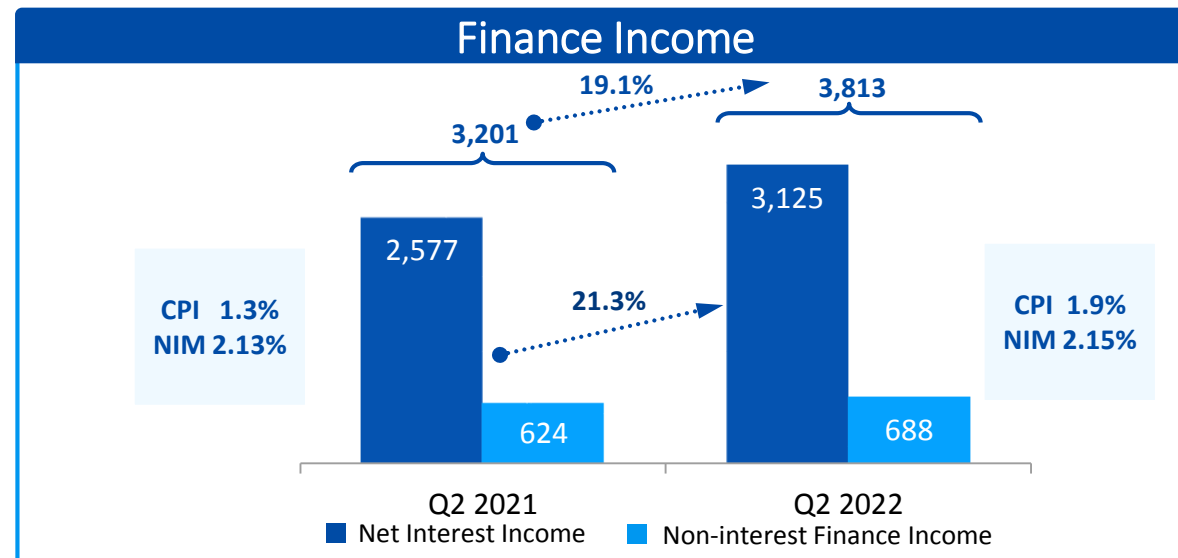
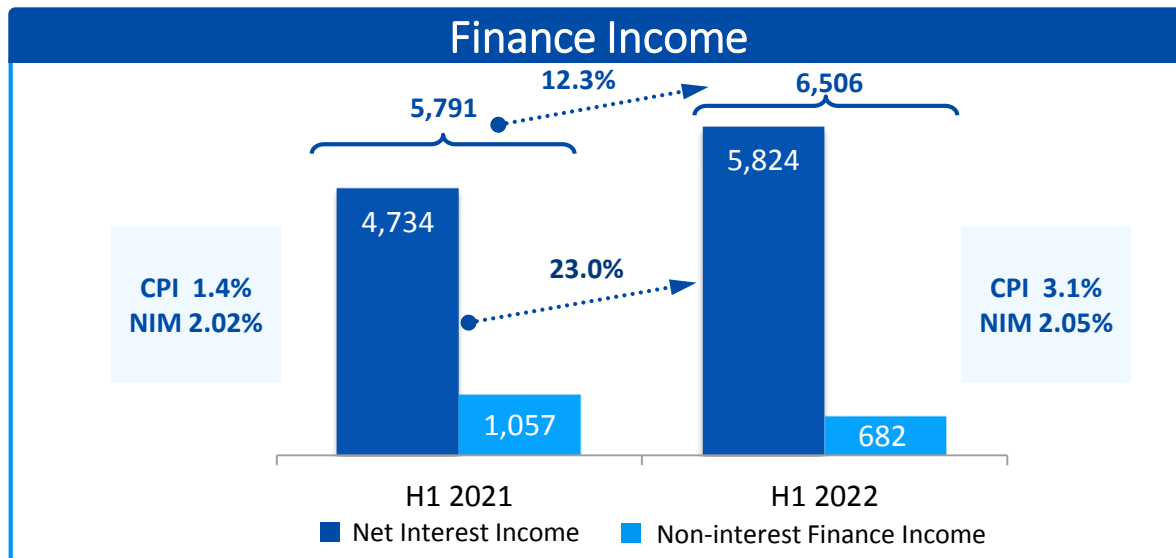


(1) ROE and Cost Income Ratio are net of the effect of the sale of Leumi Card.

\* Excluding BLUSA

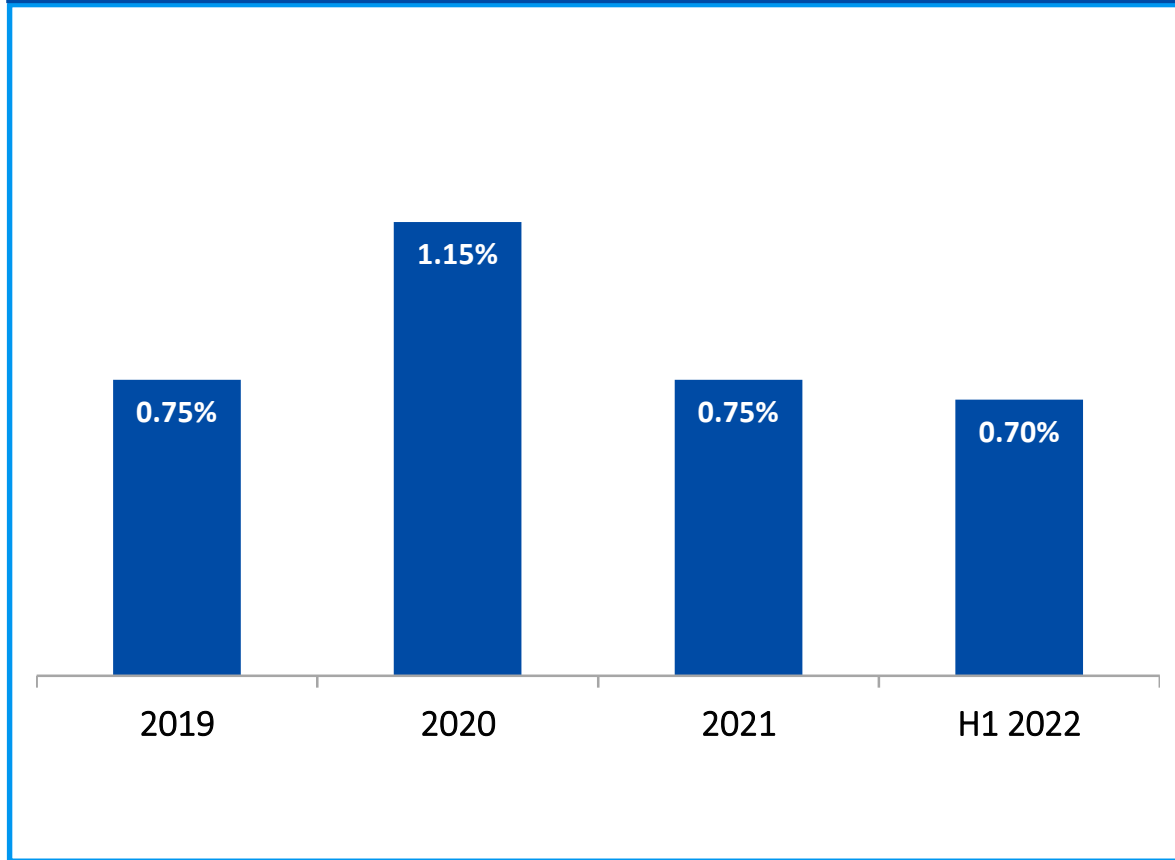


# Income and Expenses – H1 and Q2

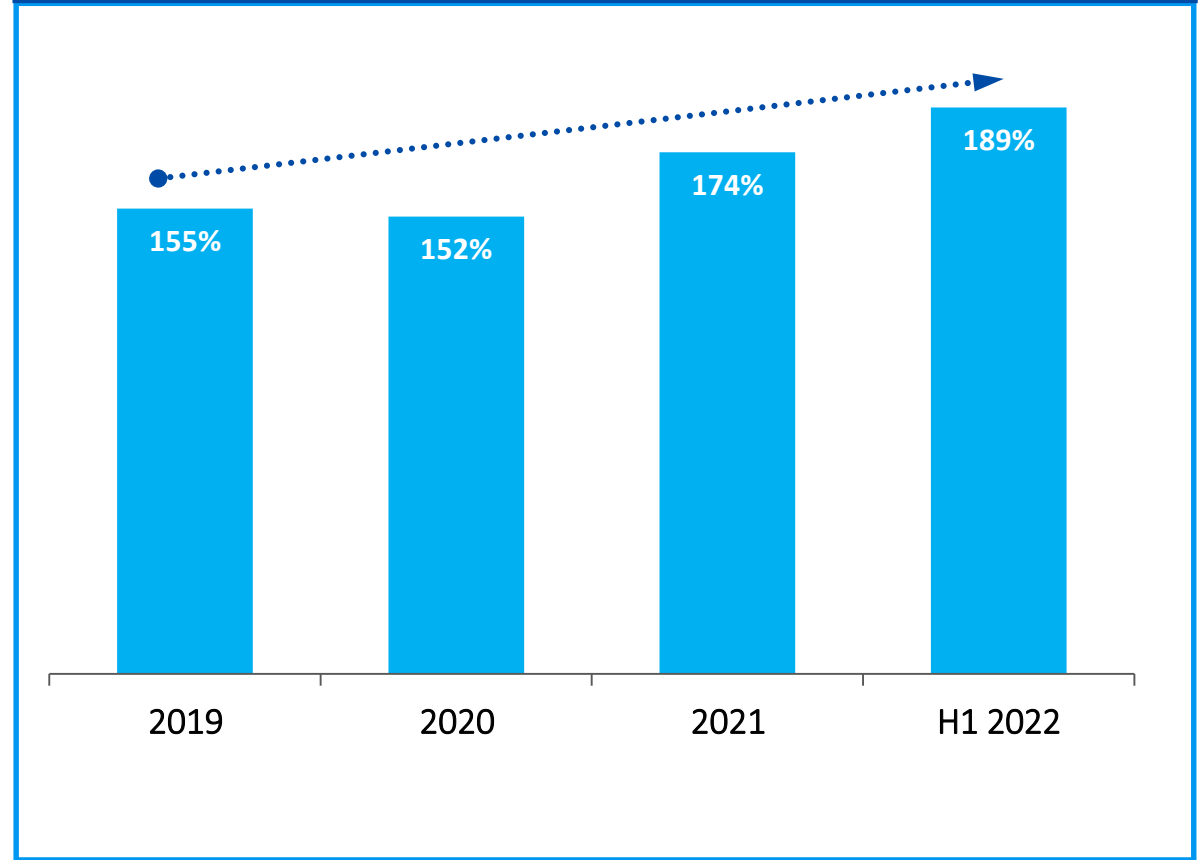


# Robust and Conservative Credit Portfolio

NPL Ratio



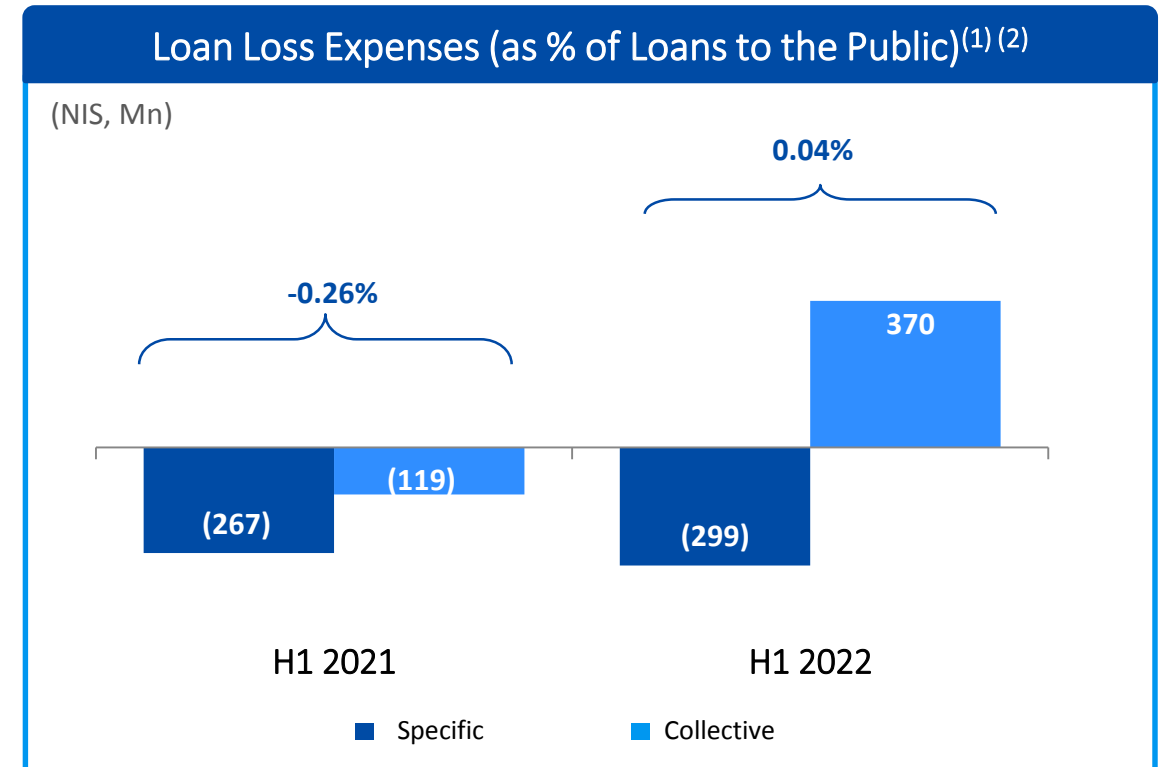
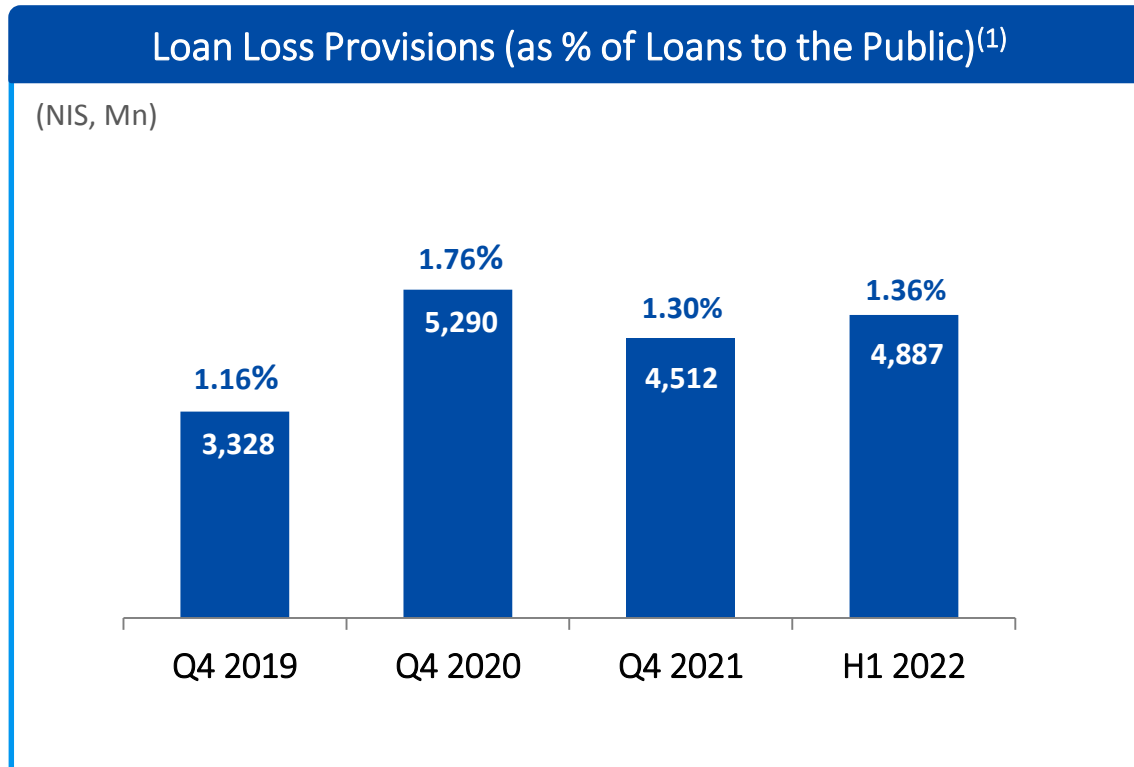
Total Provision to NPL\*



\*Loan loss Provision divided by Non Performing Loans



# Monitoring our Loan Portfolio in Light of COVID-19



**CECL-** The Bank adopted the new directives starting January 1, 2022, with an effect of LLP increase for: (1) LLP increase for commercial credit - NIS 0.8 billion; and (2) LLP decrease for housing credit - NIS 0.2 billion.

(1) Does not include provision for off-balance sheet items.

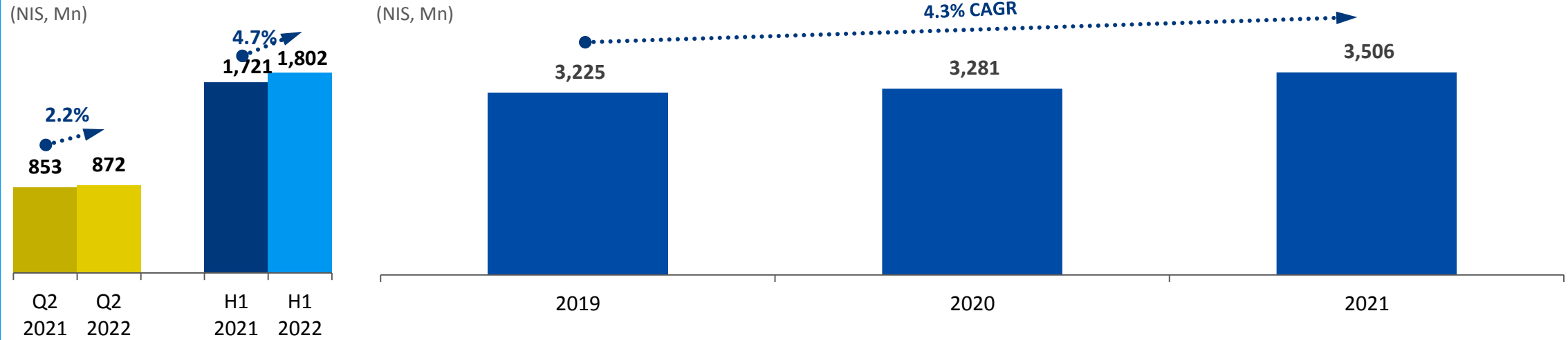
(2) Excluding Blusa



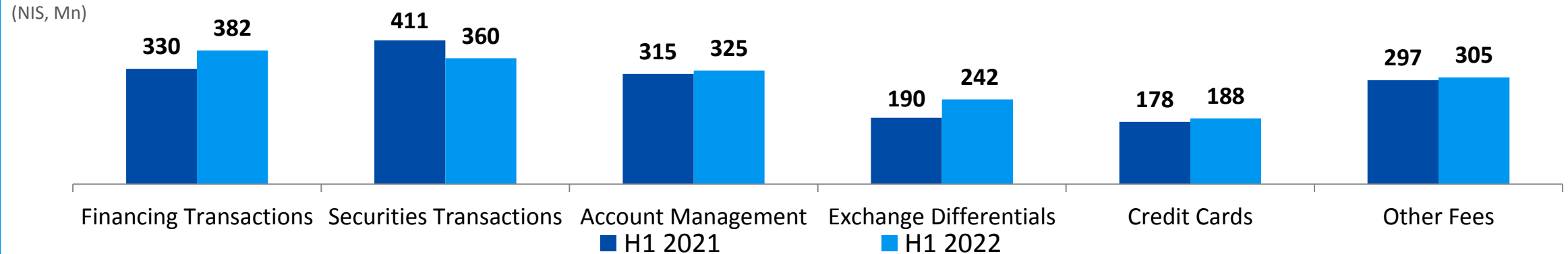


# Fees and Commissions Performance Year-over-Year

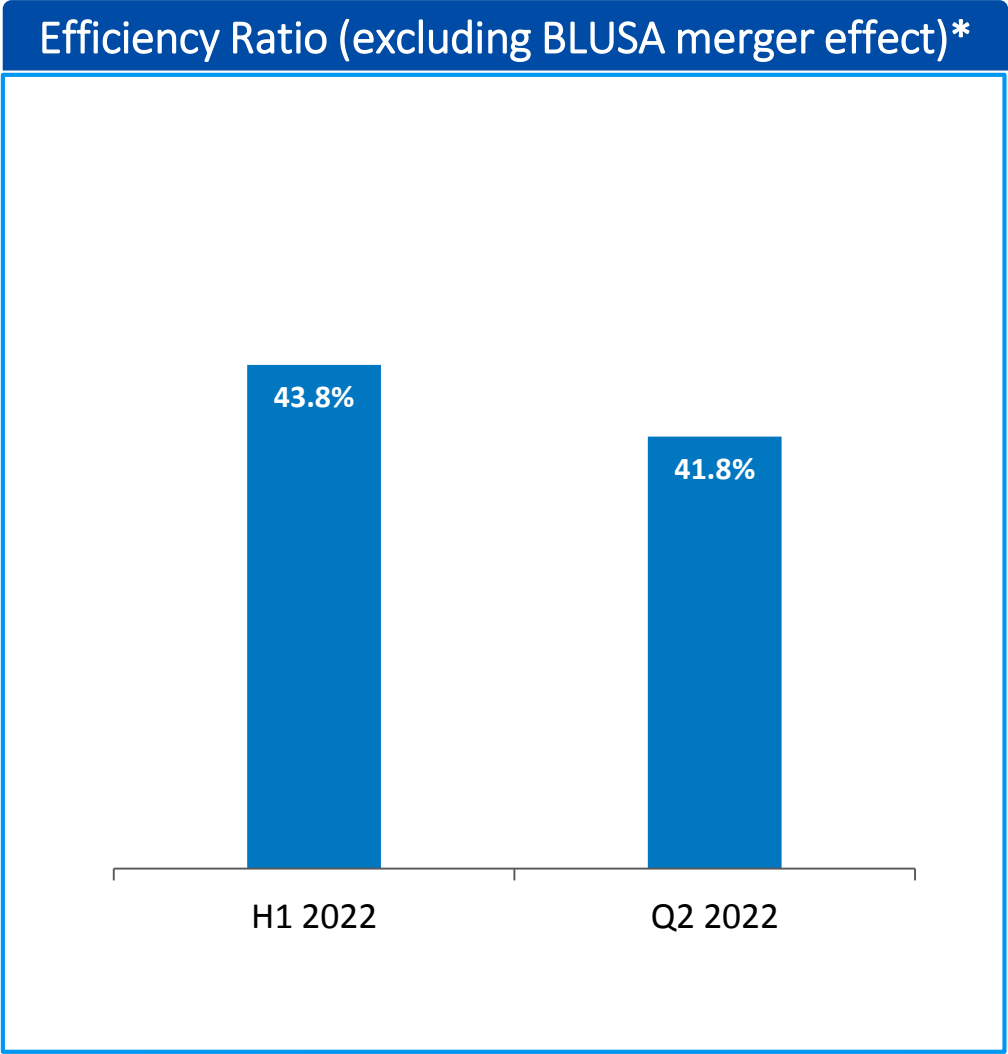
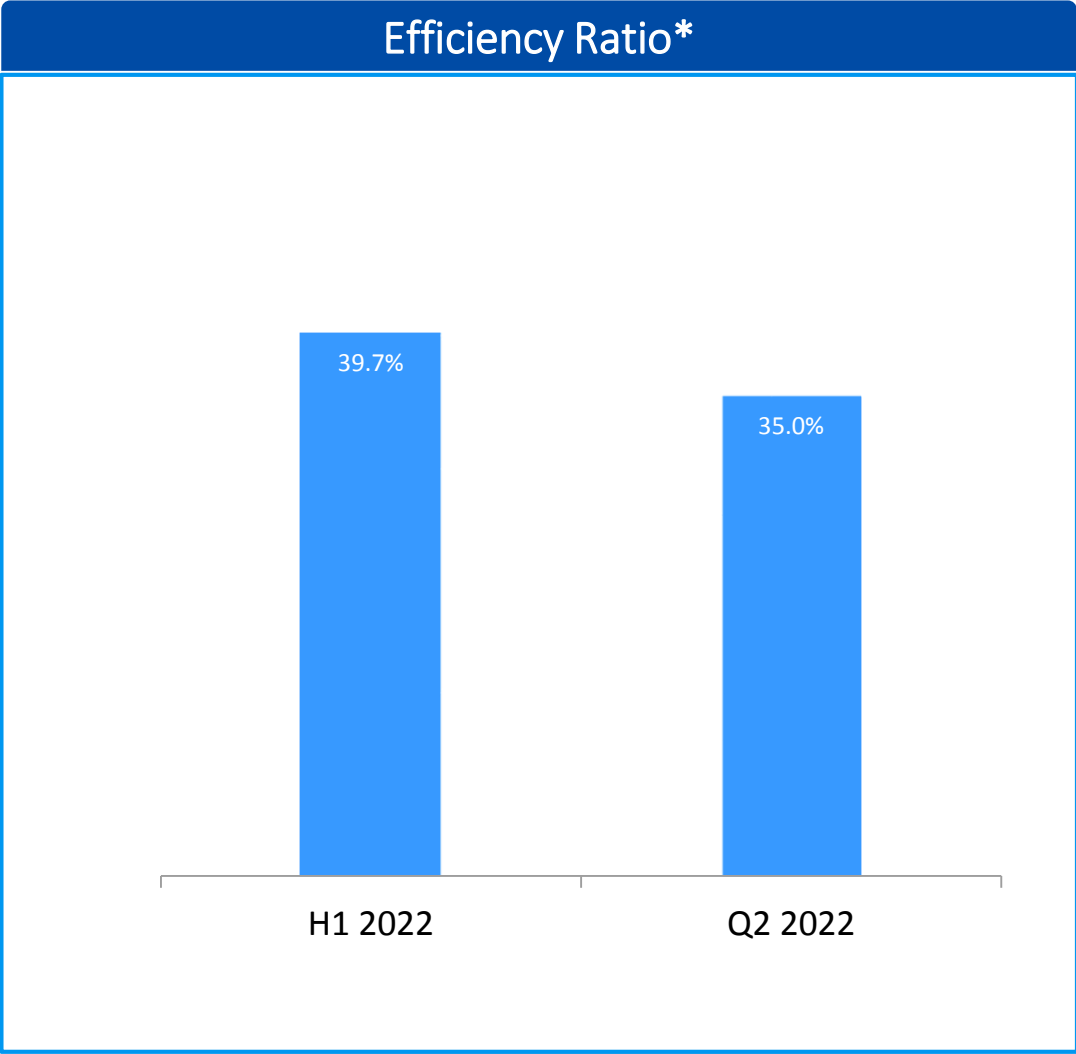
## Fees & Commission Evolution:



## Fees & Commission Evolution by Type:



# Consistent Improvement in Operating Efficiency

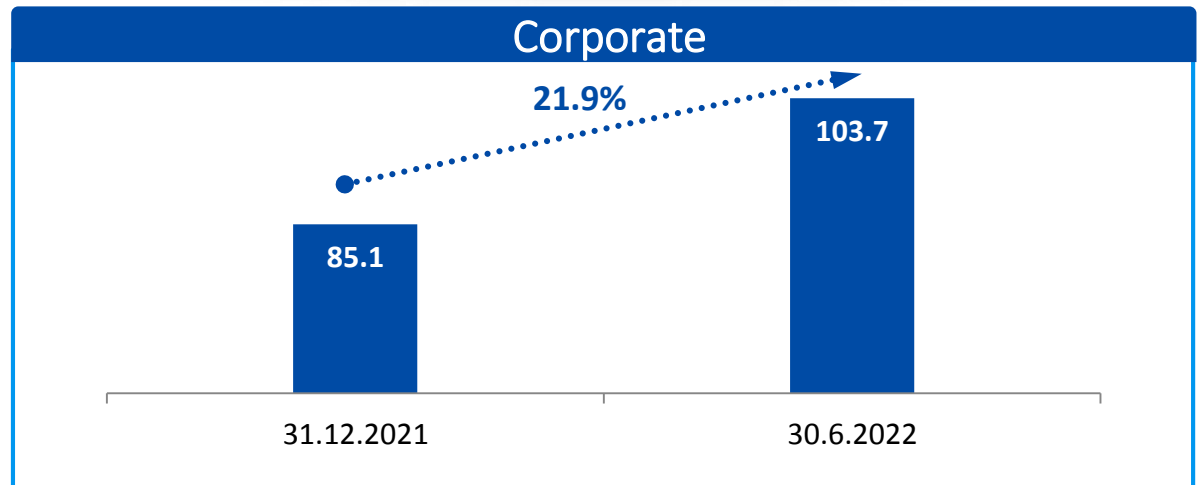
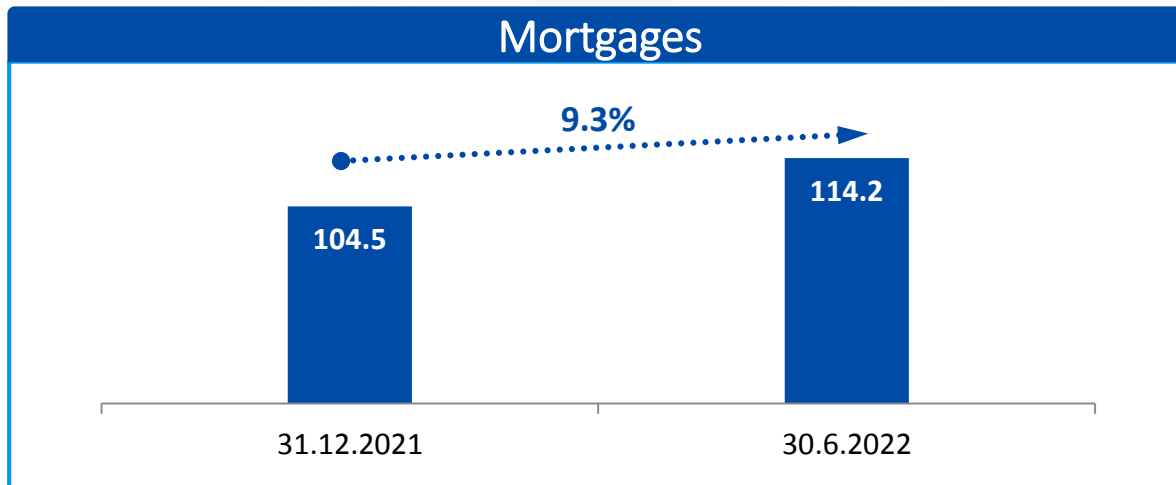
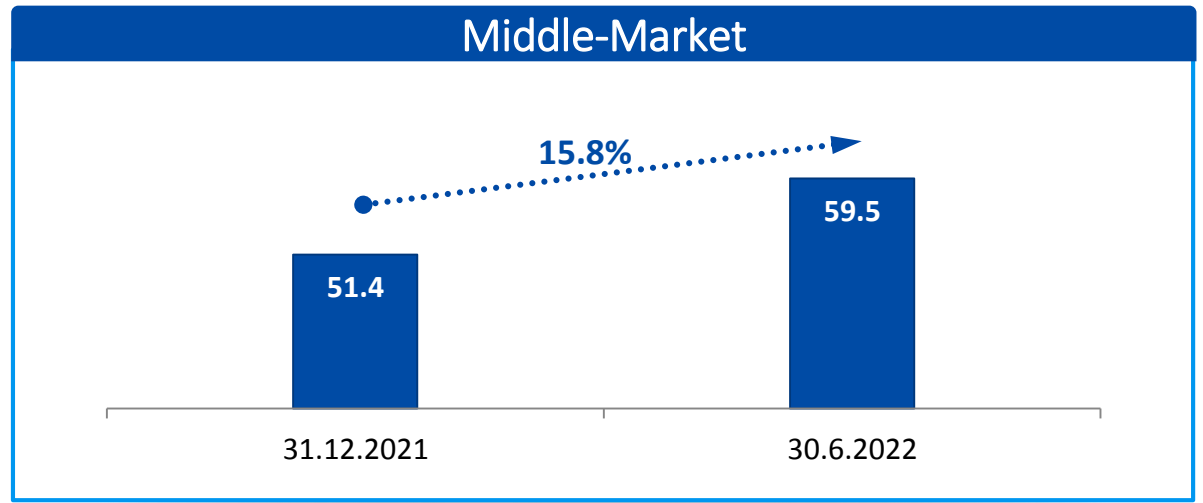
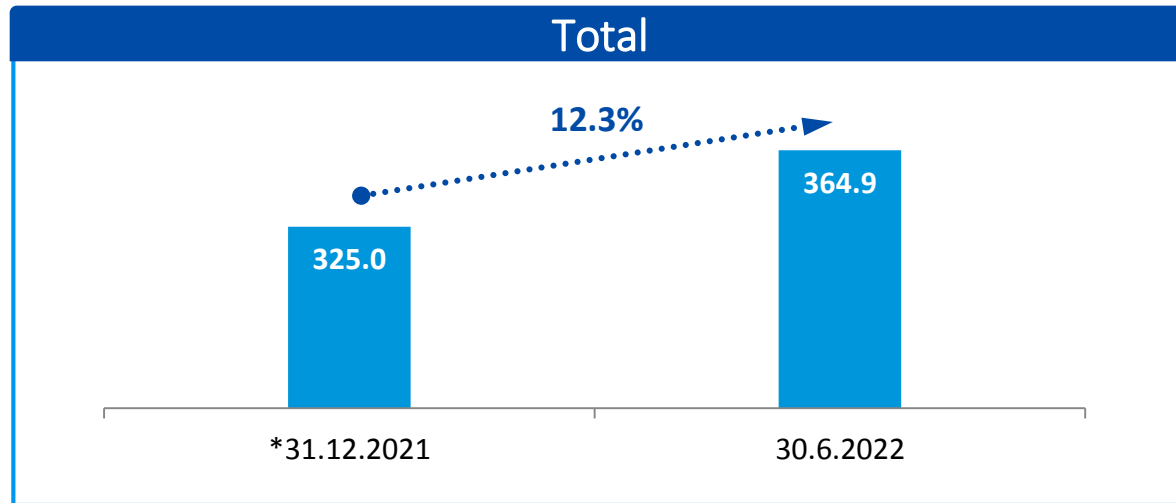


(NIS Millions)

\* H1 2022 Excluding BLUSA



# Loan Growth Continues in Line with Strategy



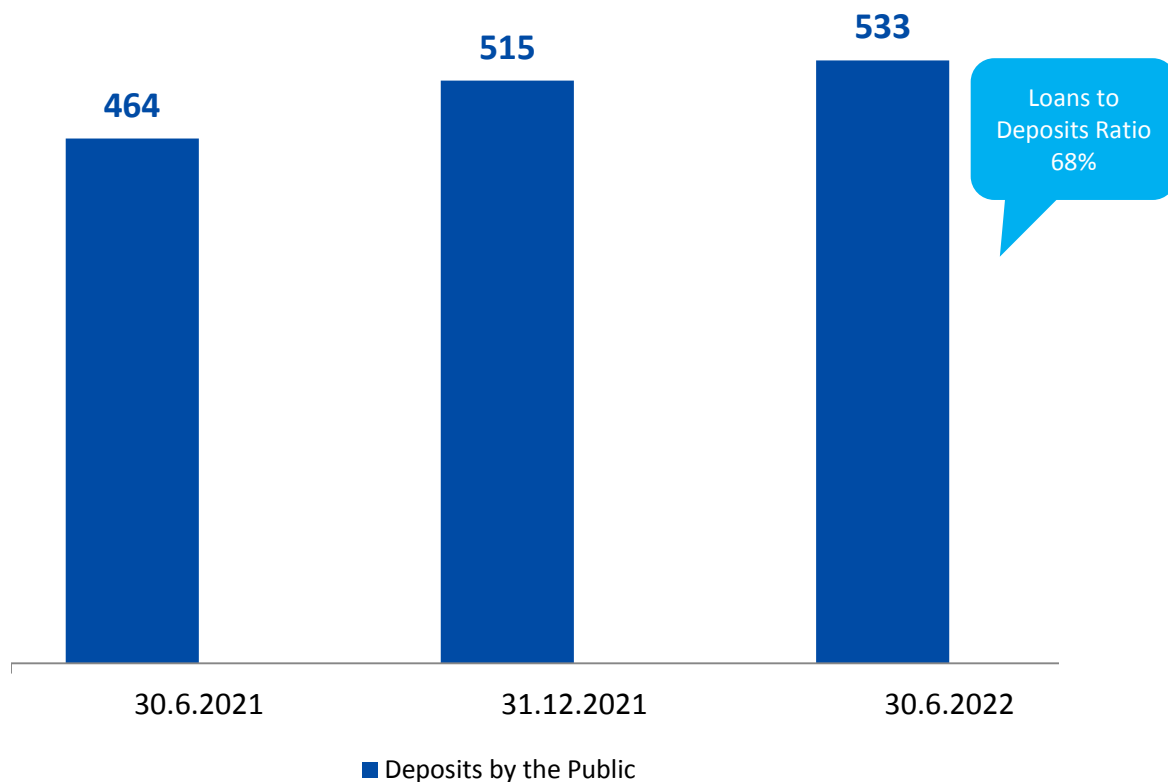
(NIS Billions)

Corporate includes Corporate and Real-Estate

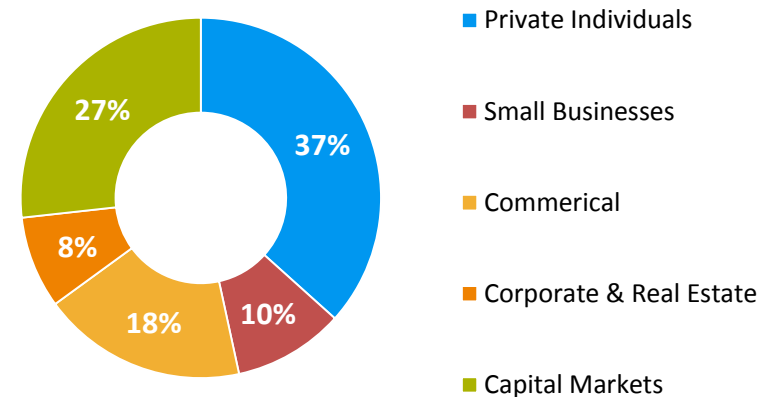
\*Excluding Leumi USA



# Solid and Diverse Deposit Base. Conservative, Well-funded Portfolio



Deposits by the Public June 30, 2022

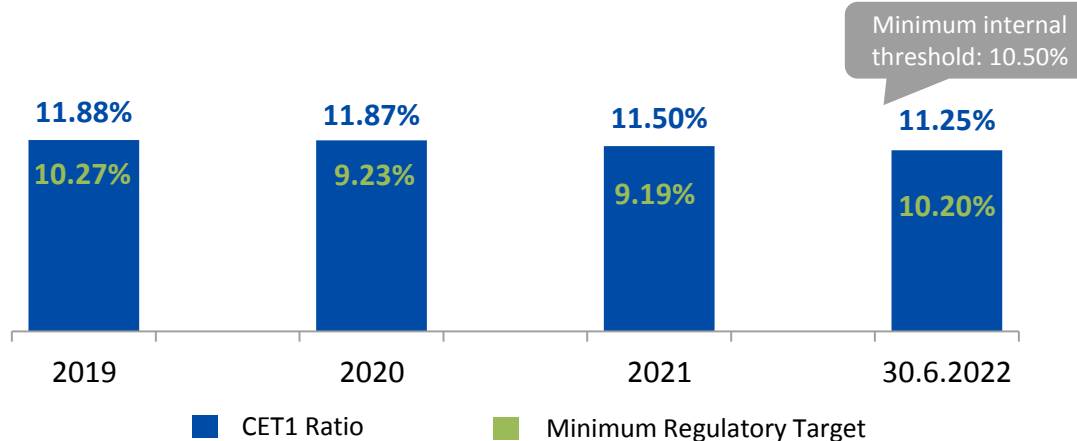


(NIS Billions)  
Excluding Leumi USA

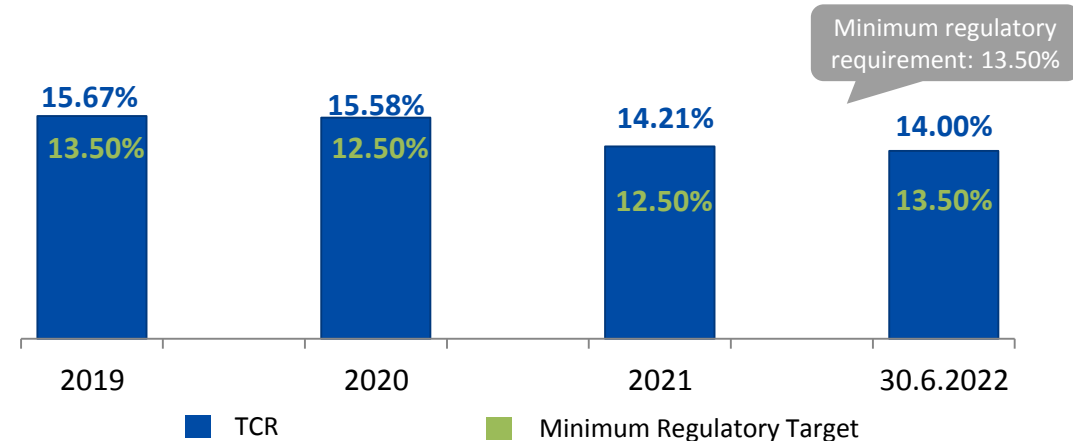


# Solid Capital and Leverage Ratios

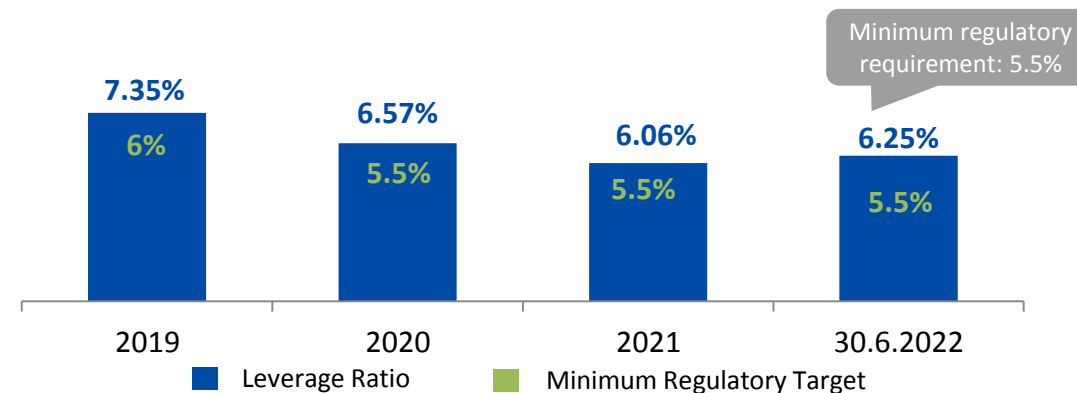
## CET1



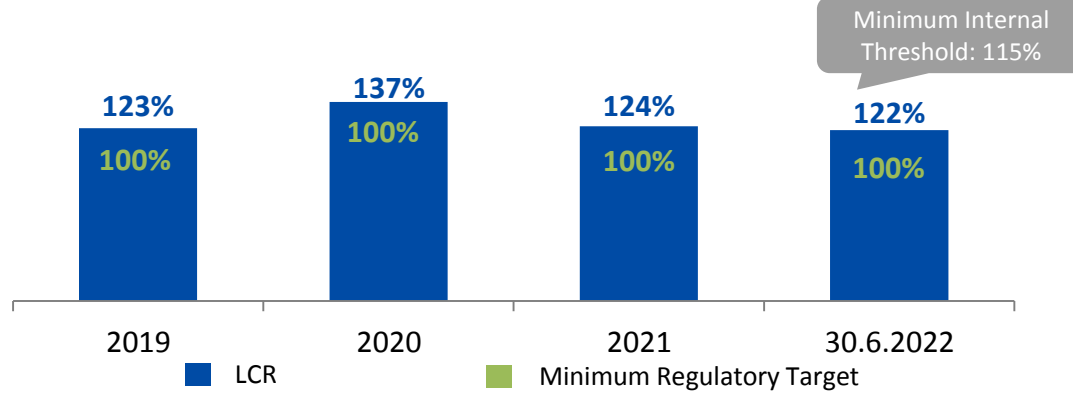
## Total Capital Ratio



## Leverage Ratio



## Liquidity Coverage Ratio





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Q&A