Q2 2023



Quarterly Supplement

| BLUSA reported in separate line for comparison purposes | | | | | | | | |
|--|---------|---------|---------|---------|---------|------|------|---------|
| (ILS million, unless stated) | 2Q 2022 | 3Q 2022 | 4Q 2022 | 1Q 2023 | 2Q 2023 | Q/Q | Y/Y | FY 2022 |
| Income Statement | | | | | | | | |
| Interest Income, Net | 3,125 | 3,414 | 3,773 | 3,928 | 4,284 | 9% | 37% | 13,011 |
| Noninterest finance (expenses) income | 688 | -56 | 762 | 25 | 483 | NA | -30% | 1,388 |
| Fees and Commissions | 872 | 872 | 861 | 948 | 890 | -6% | 2% | 3,487 |
| Other Income | -3 | 39 | 33 | 98 | 39 | -60% | NA | 74 |
| Gross Revenues | 4,682 | 4,269 | 5,429 | 4,999 | 5,696 | 14% | 22% | 17,960 |
| Salaries and related expenses | 961 | 998 | 971 | 845 | 915 | 8% | -5% | 3,842 |
| Buildings and equipment - Maintenance and Depreciation | 315 | 323 | 355 | 341 | 361 | 6% | 15% | 1,323 |
| Other expenses | 365 | 350 | 403 | 443 | 407 | -8% | 12% | 1,512 |
| Total Operating and Other Expenses | 1,641 | 1,671 | 1,729 | 1,629 | 1,683 | 3% | 3% | 6,677 |
| Pre-Tax Pre-Provision Profit (PTPP) | 3,041 | 2,598 | 3,700 | 3,370 | 4,013 | 19% | 32% | 11,283 |
| Loan loss expenses (income) | 126 | 99 | 313 | 406 | 318 | -22% | 152% | 483 |
| Pre-Tax Profit | 2,915 | 2,499 | 3,387 | 2,964 | 3,695 | 25% | 27% | 10,800 |
| Provision for Tax | 1,007 | 908 | 1,166 | 889 | 1,364 | 53% | 35% | 3,537 |
| Profit after Tax | 1,908 | 1,591 | 2,221 | 2,075 | 2,331 | 12% | 22% | 7,263 |
| The Bank's share in associates' profits (losses) after taxes | 84 | 191 | 105 | -1,094 | 122 | NA | 45% | 446 |
| Net Profit attributable to the Bank's Shareholders | 1,992 | 1,782 | 2,326 | 981 | 2,453 | NA | 23% | 7,709 |
| Selected Balance Sheet Data | | | | | | | | |
| Cash and deposits to banks | 171,948 | 183,625 | 186,569 | 134,381 | 116,678 | -13% | -32% | 186,569 |
| Securities | 87,168 | 79,672 | 82,950 | 99,374 | 118,040 | 19% | 35% | 82,950 |
| Net loans | 364,924 | 383,023 | 384,782 | 403,817 | 409,565 | 1% | 12% | 384,782 |
| Assets | 667,680 | 704,117 | 699,166 | 682,477 | 686,857 | 1% | 3% | 699,166 |
| Deposits of the public | 532,737 | 546,706 | 557,084 | 532,906 | 533,977 | 0% | 0% | 557,084 |
| Bonds, promisory notes and subordinated bonds | 23,678 | 27,613 | 27,805 | 28,288 | 31,585 | 12% | 33% | 27,805 |
| Shareholders' equity | 47,060 | 48,045 | 49,438 | 49,791 | 51,771 | 4% | 10% | 49,438 |
| Selected Ratios and Data | | | | | | | | |
| Cost income ratio | 35.0% | 39.1% | 31.8% | 32.6% | 29.5% | | | 37.2% |
| Net interest margin (NIM) | 2.15% | 2.30% | 2.44% | 2.59% | 2.79% | | | 2.21% |
| Loan loss expense (income) ratio | 0.14% | 0.11% | 0.32% | 0.41% | 0.31% | | | 0.13% |

2 Source: Bank Leumi Financial Statements; FY 2022 is excluding Leumi USA.